Company Registration No. SC239599 (Scotland)
ABELON SYSTEMS LIMITED  DIRECTORS' REPORT AND UNAUDITED FINANCIAL STATEMENTS  FOR THE YEAR ENDED 31 DECEMBER 2013

#### **COMPANY INFORMATION**

**Directors** lan Smith

Duncan Walker Adrian McKie

Secretary AS Company Services Ltd

Company number SC239599

Registered office Building 4, Quantum Court

Research Avenue South

Heriot-Watt University Research Park

Edinburgh EH14 4AP

Accountants David Marshall Associates

CBC House 24 Canning Street Edinburgh EH3 8EG

Business address Building 4, Quantum Court

Research Avenue South

Heriot-Watt University Research Park

Edinburgh EH14 4AP

Bankers HSBC

Hobart House 76 Hanover Street

Edinburgh EH2 1EL

Solicitors Anderson Strathern LLP

1 Rutland Court Edinburgh EH3 8EY

#### **DIRECTORS' REPORT**

#### FOR THE YEAR ENDED 31 DECEMBER 2013

The directors present their report and financial statements for the year ended 31 December 2013.

#### Principal activities

The principal activity of the company continued to be that of software sales and consultancy.

#### Directors

The following directors have held office since 1 January 2013:

lan Smith Duncan Walker Adrian McKie

#### Statement of directors' responsibilities

The directors are responsible for preparing the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

This report has been prepared in accordance with the special provisions relating to small companies within Part 15 of the Companies Act 2006.

On behalf of the board

lan Smith **Director**20 August 2014

# CHARTERED ACCOUNTANTS' REPORT TO THE BOARD OF DIRECTORS ON THE PREPARATION OF THE UNAUDITED STATUTORY FINANCIAL STATEMENTS OF ABELON SYSTEMS LIMITED FOR THE YEAR ENDED 31 DECEMBER 2013

In order to assist you to fulfil your duties under the Companies Act 2006, we have prepared for your approval the financial statements of Abelon Systems Limited for the year ended 31 December 2013 set out on pages 3 to 10 from the company's accounting records and from information and explanations you have given us.

As a practising member firm of the Institute of Chartered Accountants of Scotland, we are subject to its ethical and other professional requirements which are detailed at http://www.icas.org.uk/accountspreparationguidance.

This report is made solely to the Board of Directors of Abelon Systems Limited, as a body, in accordance with the terms of our engagement letter dated 6 September 2010. We have carried out this engagement in accordance with technical guidance issued by the Institute of Chartered Accountants in Scotland as detailed at <a href="http://www.icas.org/accountspreparationguidance">http://www.icas.org/accountspreparationguidance</a> and have complied with the ethical guidance laid down by the Institute relating to members undertaking the compilation of financial statements.

You have acknowledged on the balance sheet as at 31 December 2013 your duty to ensure that the company has kept adequate accounting records and to prepare financial statements that give a true and fair view under the Companies Act 2006. You consider that the company is exempt from the statutory requirement for an audit for the year.

We have not been instructed to carry out an audit or a review of the financial statements of Abelon Systems Limited. For this reason, we have not verified the accuracy or completeness of the accounting records or information and explanations you have given to us and we do not, therefore, express any opinion on the statutory financial statements.

**David Marshall Associates** 

20 August 2014

**Chartered Accountants** 

CBC House 24 Canning Street Edinburgh EH3 8EG

## PROFIT AND LOSS ACCOUNT

## FOR THE YEAR ENDED 31 DECEMBER 2013

	Notes	<b>201</b> 3 £	2012 £
Turnover		683,407	612,119
Cost of sales		(575,349)	(495,254)
Gross profit		108,058	116,865
Administrative expenses		(107,167)	(113,731)
Operating profit	2	891	3,134
Other interest receivable and similar income	3	255	423
Profit on ordinary activities before taxation		1, <b>14</b> 6	3,557
Tax on profit on ordinary activities	4	2,150	23,696
Profit for the year	13	3,296	27,253

## **BALANCE SHEET**

## AS AT 31 DECEMBER 2013

		2	2013	2	012
	Notes	£	£	£	£
Fixed assets					
Intangible assets	6		500		600
Tangible assets	7	-	12,740	_	25,222
			13,240		25,822
Current assets					
Stocks		35,460		82,379	
Debtors	8	331,589		179,340	
Cash at bank and in hand		150,698	_	321,035	
		517,747		582,754	
Creditors: amounts falling due within one year	9	(79,784)	_	(158,519)	
Net current assets		_	437,963	_	424,235
Total assets less current liabilities			451,203		450,057
Provisions for liabilities	10	_	(2,201)	_	(4,351)
		=	449,002	=	445,706
Capital and reserves					
Called up share capital	12		8,100		8,100
Share premium account	13		366		366
Profit and loss account	13	_	440,536	_	437,240
Shareholders' funds			449,002		445,706

## **BALANCE SHEET (CONTINUED)**

#### AS AT 31 DECEMBER 2013

For the financial year ended 31 December 2013 the company was entitled to exemption from audit under section 477 of the Companies Act 2006 relating to small companies.

#### Directors' responsibilities:

- The members have not required the company to obtain an audit of its financial statements for the year in question in accordance with section 476;
- The directors acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and the preparation of financial statements.

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime and the Financial Reporting Standard for Smaller Entities (effective April 2008).

Approved by the Board for issue on 20 August 2014

Duncan Walker Adrian McKie
Director Director

Company Registration No. SC239599

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008).

#### 1.2 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

#### 1.3 Trade Marks

Trade Marks are valued at cost less accumulated amortisation. Amortisation is calculated to write off the cost in equal annual instalments over 10 years, being their estimated useful lives.

#### 1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Land and buildings Leasehold 25% straight line Fixtures, fittings & equipment 25% straight line

#### 1.5 Stock and work in progress

Work in progress is valued at the lower of cost and net realisable value.

#### 1.6 Deferred taxation

Deferred taxation is provided at appropriate rates on all timing differences using the liability method only to the extent that, in the opinion of the directors, there is a reasonable probability that a liability or asset will crystallise in the foreseeable future.

2	Operating profit	2013	2012
		£	£
	Operating profit is stated after charging:		
	Amortisation of intangible assets	100	100
	Depreciation of tangible assets	12,790	12,930
	Directors' emoluments	136,491	121,329
3	Investment income	2013 £	2012 £
	Bank interest	143	423
	Other interest	112	-
		255	423

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2013

4	Taxation	2013	2012
		£	£
	Domestic current year tax		(5.4.4)
	Adjustment for prior years	-	(21,457)
	Total current tax	-	(21,457)
	Deferred tax		
	Deferred tax charge/credit current year	(2,150)	(2,239)
		(2,150)	(23,696)
5	Dividends	2013	2012
		£	£
	Ordinary interim paid	-	25,000
6	Intangible fixed assets		
			Trade Marks
			£
	Cost		4.000
	At 1 January 2013 & at 31 December 2013	_	1,000
	Amortisation		
	At 1 January 2013		400
	Charge for the year	_	100
	At 31 December 2013	_	500
	Net book value		
	At 31 December 2013	_	500
	At 31 December 2012		600

Other debtors

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2013

7	Tangible fixed assets			
		Land and buildings	Plant and machinery etc	Total
		£	£	£
	Cost			
	At 1 January 2013	6,938	48,697	55,635
	Additions	-	308	308
	At 31 December 2013	6,938	49,005	55,943
	Depreciation			
	At 1 January 2013	3,468	26,945	30,413
	Charge for the year	1,734	11,056	12,790
	At 31 December 2013	5,202	38,001	43,203
	Net book value			
	At 31 December 2013	1,736	11,004	12,740
	At 31 December 2012	3,470	21,752	25,222
8	Debtors		2013 £	2012 £
	Trade debtors		291,894	148,834

Included in other debtors is an amount of £28,345 for an 'above the line' R&D tax credit for the year.

39,695

331,589

30,506

179,340

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

Creditors: amounts falling due within one year	2013 £	2012 £
Bank loans and overdrafts	1,141	1,804
Trade creditors	5,981	10,633
Taxation and social security	50,573	51,679
Other creditors	22,089	94,403
	79,784	158,519
	Bank loans and overdrafts Trade creditors Taxation and social security	Bank loans and overdrafts         1,141           Trade creditors         5,981           Taxation and social security         50,573           Other creditors         22,089

Included in other creditors are loans made to the company by the directors. The full amount outstanding at the year end is £19,341 (2012 - £19,341). These loans have no fixed repayment dates and bear no interest.

#### 10 Provisions for liabilities

	Deferred tax liability
	£
Balance at 1 January 2013 Profit and loss account	4,351 (2,150)
Balance at 31 December 2013	2,201

## The deferred tax liability is made up as follows:

	2013	2012
	£	£
Accelerated capital allowances	2,201	4,351

#### 11 Pension costs

#### **Defined contribution**

	2013 £	2012 £
Contributions payable by the company for the year	33,526	40,226

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

## FOR THE YEAR ENDED 31 DECEMBER 2013

12	Share capital	2013	2012
		£	£
	Allotted, called up and fully paid		
	600,000 Ordinary A share of 1p each	6,000	6,000
	210,000 Ordinary B share of 1p each	2,100	2,100
		·	
		8,100	8,100

#### 13 Statement of movements on reserves

	Share premiumProfit and loss account account	
	£	£
Balance at 1 January 2013 Profit for the year	366	437,240 3,296
Balance at 31 December 2013	366	440,536

## 14 Financial commitments

At 31 December 2013 the company was committed to making the following payments under non-cancellable operating leases in the year to 31 December 2014:

	2013	2012
	£	£
Operating leases which expire:		
Between two and five years	43,260	37,618

#### 15 Control

The Directors, as listed on page 1, control the entity.

	ABELON SYSTEMS LIMITED
	MANAGEMENT INFORMATION
	FOR THE YEAR ENDED 31 DECEMBER 2013
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# DETAILED TRADING AND PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2013

		2013		2012
	£	£	£	£
Turnover				
Sales		683,407		612,119
Cost of sales				
Opening work in progress	82,379		40,635	
Purchases	8,902		18,138	
Wages and salaries (excl. N.I.)	330,057		313,812	
Directors' remuneration	129,027		109,365	
Employer's N.I. contributions	51,695		47,063	
Directors' pension costs	7,464		11,964	
Staff pension scheme costs	26,062		28,262	
Subcontract labour	3,220		8,233	
Healthcare	348		161	
Above the line R&D tax credit	(31,950)		-	
R&D Tax credit off-set against CT Charge	3,605		<u>-</u>	
	610,809		577,633	
Closing work in progress	(35,460)		(82,379)	
	_	(575,349)	_	(495,254)
Gross profit	15.81%	108,058	19.09%	116,865
Administrative expenses	_	(107,167)	_	(113,731)
Operating profit		891		3,134
Other interest receivable and similar income				
Bank interest received	143		423	
Interest on tax refund	112			
		255		423
Profit before taxation	0.17%	<b>1</b> ,146	0.58%	3,557

# SCHEDULE OF ADMINISTRATIVE EXPENSES FOR THE YEAR ENDED 31 DECEMBER 2013

	2013	2012
	£	£
Administrative expenses		
Rent	34,407	29,154
Rates	18,008	23,564
Insurance	8,701	8,462
Cleaning	5,033	5,420
Repairs and maintenance	2,336	3,174
Printing, postage and stationery	336	437
Advertising	-	228
Reference books	121	24
Training Costs	1,532	2,053
Telephone	2,813	2,340
IT consumable costs	1,005	11,897
Motor running expenses	9	15
Travelling expenses	11,718	2,879
Entertaining	1,098	1,034
Entertaining - non allowable	476	583
Legal and professional fees	13	1,403
Accountancy	4,360	5,931
Bank charges	257	255
Canteen	1,522	1,323
Subscriptions	315	308
Subscriptions - non allowable	217	217
Depreciation on intangible assets	100	100
Amortisation on long leasehold	1,734	1,734
Depreciation	11,056	11,196
	107,167	113,731

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