### Group Strategic Report, Report of the Directors and

Audited Consolidated Financial Statements for the Year Ended 31 December 2014

for

Paragon Inks (Holdings) Limited



29/09/2015 COMPANIES HOUSE

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## Company Information for the Year Ended 31 December 2014

**DIRECTORS:** 

G Merten

S M Bennett

**SECRETARY:** 

H BJG Secretarial Ltd

**REGISTERED OFFICE:** 

Starlaw Business Park

Livingston West Lothian EH54 8SF

**REGISTERED NUMBER:** 

SC177007 (Scotland)

SENIOR STATUTORY AUDITOR: lan J Oliva, C.A.

**AUDITORS:** 

Glen Drummond Limited

Argyll House Quarrywood Court Livingston West Lothian EH54 6AX

**SOLICITORS:** 

HBJ Gateley Exchange Tower 19 Canning Street

Edinburgh Midlothian EH3 8EH

### Group Strategic Report for the Year Ended 31 December 2014

The directors present their strategic report of the company and the group for the year ended 31 December 2014.

Paragon Inks is a privately owned, niche player with a reputation built on over 30 years as a UV Product and Application Specialist. Our sales turnover in 2014 was split 41.3% United Kingdom and 58.7% international. We carry out primary manufacturing of our own products, from carefully selected raw materials coupled with bespoke production techniques. This has allowed us to create a pioneering, world-class expertise in UV inks, coatings, for not only the supported label market, but the rapidly developing unsupported market areas of shrink sleeve, in-mould labelling, wrap-round and web printed flexible packaging, which now accounts for over 50% of our business. In 2014 Paragon successfully launched our new UV LED Curing range of inks & coatings supplying the first full UV LED Mark Andy printing machine in Europe.

Paragon Inks' dedicated site and facility is our committed investment to the web printing industry; offering unique manufacturing, technology and innovation as well as a dedicated training centre of excellence, benefiting all our one-world sites, customers, brand owners, distributors and co suppliers, situated on a private 5 acre site.

Our site boasts large laboratory and production facilities as well as a purpose built training academy on site, allowing our ever increasing team of 23 technical personnel dedicated to the web printing industry to continue our commitment to customer care and service. Total staff numbers were 42 - (2013 - 40) and we have been accredited Investors in People for 17 years along with ISO 9001, ISO 14001, ISO 8001& the prestigious Queens award for International Trade.

Our business philosophy is grounded on the principles of partnership and integrity. We build long-term relationships with our customers because of our commitment to continuous improvement and service.

#### REVIEW OF BUSINESS

Paragon Inks are an award winning company in the field of Environmental Management and is accredited to the Sony Green Partner and Epson programs. Paragon Inks purpose-built state of the art facility embodies as much zero-carbon technology as possible. The ISO 14001 standard was achieved in 2014

Paragon continued to invest in one to one coaching, mentoring and development sessions with all management team through 3D Developments.

We consider that our key financial performance indicators are those that communicate the financial performance and strength of the company as a whole, these being turnover, gross margin and return on capital employed.

2014 has been a challenging year for Paragon with increasing raw material prices and competition driving price down within our market sector.

Gross Margin has reduced from £2.384M (32.7%) to £2.205M (31.3%)

Return on capital employed was 14.4% (2013 - 19.3%). Return on capital employed is calculated as profit before interest and tax divided by capital employed, which constitutes total assets less current liabilities, less investments, less cash, plus overdrafts and other short term borrowings.

### PRINCIPAL RISKS AND UNCERTAINTIES

Our key business challenges over the last twelve months have been:

- Increasing competitive pressures discounted prices
- Changes within Sales team & new strategies
- Time resources for international development whilst maintaining UK market share
- Time & money spent on business collaborations
- Diversification regarding product portfolio & innovation
- Continuous improvement of manufacturing to manage growth

### ON BEHALF OF THE BOARD:

Gerald Merten

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G Merten - Director

31 August 2015

### Report of the Directors for the Year Ended 31 December 2014

The directors present their report with the financial statements of the company and the group for the year ended 31 December 2014.

### **DIVIDENDS**

Interim dividends per share were paid as follows:

20000 25000 25000 20000	<ul><li>6 January 2014</li><li>8 April 2014</li><li>1 July 2014</li><li>1 October 2014</li></ul>
90000	

The directors recommend that no final dividend be paid.

The total distribution of dividends for the year ended 31 December 2014 will be £90,000.

#### **DIRECTORS**

The directors shown below have held office during the whole of the period from 1 January 2014 to the date of this report.

G Merten

S M Bennett

### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's and the group's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Report of the Directors for the Year Ended 31 December 2014

### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the group's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the group's auditors are aware of that information.

### ON BEHALF OF THE BOARD:

Gerald Merten

G Merten - Director

31 August 2015

## Report of the Independent Auditors to the Members of Paragon Inks (Holdings) Limited

We have audited the financial statements of Paragon Inks (Holdings) Limited for the year ended 31 December 2014 on pages six to twenty six. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the group's and the parent company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Group Strategic Report and the Report of the Directors to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

### Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent company's affairs as at 31 December 2014 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Group Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

-DocuSigned by:

Ion Ohine

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Ian J Oliva, C.A. (Senior Statutory Auditor) for and on behalf of Glen Drummond Limited Argyll House Quarrywood Court Livingston West Lothian EH54 6AX

31 August 2015

# Consolidated Profit and Loss Account for the Year Ended 31 December 2014

		31.12.1	14	31.12.	13
	Notes	£	£	£	£
TURNOVER	2		7,039,286		7,289,957
Cost of sales			4,834,263		4,905,122
GROSS PROFIT			2,205,023		2,384,835
Distribution costs Administrative expenses		55,105 1,476,619		5,038 1,406,537	
			1,531,724		1,411,575
			673,299	,	973,260
Other operating income			68,938		81,040
OPERATING PROFIT	4		742,237		1,054,300
Interest receivable and similar income			7,152		4,768
			749,389		1,059,068
Interest payable and similar charges	5		24,487		29,026
PROFIT ON ORDINARY ACTIVITIES	}				
BEFORE TAXATION			724,902		1,030,042
Tax on profit on ordinary activities	6		188,570		215,793
PROFIT FOR THE FINANCIAL YEAR FOR THE GROUP			536,332		814,249

### **CONTINUING OPERATIONS**

None of the group's activities were acquired or discontinued during the current year or previous year.

# Consolidated Statement of Total Recognised Gains and Losses for the Year Ended 31 December 2014

	31.12.14 £	31.12.13 £
PROFIT FOR THE FINANCIAL YEAR Unrealised deficit on revaluation of properties	536,332 (113,779)	814,249
TOTAL RECOGNISED GAINS AND LOSSES RELATING TO THE YEAR	422,553	814,249 ———

### Paragon Inks (Holdings) Limited (Registered number: SC177007)

### Consolidated Balance Sheet

### 31 December 2014

		31.12	.14	31.12	.13
·	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	9		3,252,993		3,297,845
Investments	10		-		-
			3,252,993		3,297,845
CURRENT ASSETS					
Stocks	11	1,254,289		1,312,033	
Debtors	12	1,934,474		2,085,861	
Cash at bank and in hand		2,004,179		1,224,363	
		5,192,942		4,622,257	
CREDITORS	12	077 221		1 001 000	
Amounts falling due within one year	13	877,331		1,891,099	
NET CURRENT ASSETS			4,315,611		2,731,158
TOTAL ASSETS LESS CURRENT LIABILITIES			7,568,604		6,029,003
CREDITORS Amounts falling due after more than one					
year	14	-	(1,198,050)		(34,150)
PROVISIONS FOR LIABILITIES	18		(148,868)		(108,371)
NET ASSETS			6,221,686		5,886,482
CAPITAL AND RESERVES					2
Called up share capital	19		25,000		25,000
Revaluation reserve	20		207,232		321,011
Share based payment reserve	20		7,956		5,305
Profit and loss account	20		5,981,498		5,535,166
SHAREHOLDERS' FUNDS	24		6,221,686		5,886,482

The financial statements were approved by the Board of Directors on 31 August 2015 and were signed on its behalf by:

— Docusigned by: Gerald Mexten

1F08800036FA4A0... G Merten - Director

### Paragon Inks (Holdings) Limited (Registered number: SC177007)

# Company Balance Sheet 31 December 2014

	31.12	.14	31.12.	.13
Notes	£	£	£	£
9		3,252,993		3,297,845
10		6		6
		3,252,999		3,297,851
11	1,146,562		1,303,085	
12				
	1,969,442		1,216,293	
	5,338,349		4,618,616	
13	877,331		1,891,099	
		4,461,018		2,727,517
		7,714,017		6,025,368
14		(1,198,050)		(34,150)
18		(148,868)		(108,371)
		6,367,099		5,882,847
19		25,000		25,000
20		207,232		321,011
20		7,956		5,305
20		6,126,911		5,531,531
24		6,367,099		5,882,847
	9 10 11 12 13 14 18	Notes £  9 10  11	9 10 3,252,993 6 3,252,999  11 1,146,562 12 2,222,345 1,969,442 5,338,349  13 877,331  4,461,018  7,714,017  14 (1,198,050) 18 (148,868) 6,367,099  19 20 20,7232 7,956 20 6,126,911	Notes £ £ £ £  9 3,252,993 10 6 3,252,999  11 1,146,562 1,303,085 12 2,222,345 2,099,238 1,969,442 1,216,293  5,338,349 4,618,616  13 877,331 1,891,099  4,461,018  7,714,017  14 (1,198,050) 18 (148,868) 6,367,099  19 25,000 207,232 20 7,956 20 6,126,911

The financial statements were approved by the Board of Directors on 31 August 2015 and were signed on its behalf by:

Gerald Merten 1F08B00036FA4A0...

G Merten - Director

# Consolidated Cash Flow Statement for the Year Ended 31 December 2014

		31.12.	14	31.12.	13
N ( ) 1 ( 0	Notes	£	£	£	£
Net cash inflow from operating activities	1		1,128,772		1,227,903
Returns on investments and servicing of finance	2		(17,335)		(24,258)
Taxation			(197,422)		(203,451)
Capital expenditure	2		(194,961)		(225,851)
Equity dividends paid			(90,000)		(110,000)
			629,054		664,343
Financing	2		150,762		(73,391)
Increase in cash in the period			779,816		590,952
Reconciliation of net cash flow to movement in net funds	3				
Increase in cash in the period Cash (inflow)/outflow from (increase)/decrease in debt and lease		779,816		590,952	
financing		(153,142)		68,390	
Change in net funds resulting from cash flows New finance leases			626,674 (101,177)		659,342 (45,761)
Movement in net funds in the period Net funds/(debt) at 1 January			525,497 119,617		613,581 (493,964)
Net funds at 31 December			645,114		119,617

# Notes to the Consolidated Cash Flow Statement for the Year Ended 31 December 2014

# 1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	31.12.14	31.12.13
	£	£
Operating profit	742,237	1,054,300
Depreciation charges	254,017	194,415
Profit on disposal of fixed assets	(26,937)	(6,250)
Share based payment adjustment	2,615	5,305
Government grants	(5,413)	(21,024)
Decrease/(increase) in stocks	57,744	(217,276)
Decrease in debtors	151,367	71,248
(Decrease)/increase in creditors	(46,858)	147,185
Net cash inflow from operating activities	1,128,772	1,227,903

### 2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	31.12.14 £	31.12.13 £
Returns on investments and servicing of finance	~	
Interest received	7,152	4,768
Interest paid	(22,037)	
Interest element of hire purchase payments	(2,450)	(1,622)
Net cash outflow for returns on investments and servicing of finance	(17,335)	(24,258)
Capital expenditure		
Purchase of tangible fixed assets	(265,581)	(232,101)
Sale of tangible fixed assets	70,620	6,250
Net cash outflow for capital expenditure	(194,961) =====	(225,851)
Financing		
New loans in year	265,881	-
Loan repayments in year	(60,245)	(68,391)
Capital repayments in year	(54,874)	-
Amount withdrawn by directors		(5,000)
Net cash inflow/(outflow) from financing	150,762	(73,391)

# Notes to the Consolidated Cash Flow Statement for the Year Ended 31 December 2014

### 3. ANALYSIS OF CHANGES IN NET FUNDS

			Other non-cash	At
	At 1.1.14	Cash flow	changes	31.12.14
	£	£	£	£
Net cash: Cash at bank and in hand	1,224,363	779,816		2,004,179
Cash at bank and in hand				2,004,177
	1,224,363	779,816		2,004,179
Debt:				
Hire purchase	(45,761)	54,874	(101,177)	(92,064)
Debts falling due within one year	(1,058,985)	957,001	_	(101,984)
Debts falling due	(1,030,703)	757,001		(101,501)
after one year	-	(1,165,017)	-	(1,165,017)
•	(1,104,746)	(153,142)	(101,177)	(1,359,065)
	<del>```</del>			
Total	119,617	626,674	(101,177)	645,114
· Our	====		====	====

### Notes to the Consolidated Financial Statements for the Year Ended 31 December 2014

### 1. ACCOUNTING POLICIES

#### Accounting convention

The financial statements have been prepared under the historical cost convention as modified by the revaluation of certain assets.

### **Basis of consolidation**

The consolidated financial statements comprise the financial statements of the Company and a subsidiary controlled by the Company drawn up to 31 December 2014. Control exists when the Group has direct or indirect power to govern the financial and operating policies of an entity so as to obtain economic benefits from its activities. Subsidiaries are included in the consolidated financial statements from the date that control transfers to the Group until the date that control ceases. The financial statements of subsidiaries used in the preparation of the consolidated financial statements are prepared for the same reporting year as the Company.

### Related party exemption

The company has taken advantage of exemption, under the terms of Financial Reporting Standard 8 Related Party Disclosures, not to disclose related party transactions with wholly owned subsidiaries within the group.

Transactions between group entities which have been eliminated on consolidation are not disclosed within the financial statements.

#### **Turnover**

Turnover represents net invoiced sales of goods, excluding value added tax.

### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Freehold property

- 2% on cost

Plant and machinery

- 33% on cost and 20% on cost

Motor vehicles

- 25% on cost

### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

### Research and development

Expenditure on research and development is written off in the year in which it is incurred.

### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

### Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability.

### Pension costs and other post-retirement benefits

The group operates a defined contribution pension scheme. Contributions payable to the group's pension scheme are charged to the profit and loss account in the period to which they relate.

Page 13 continued...

## Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2014

### 1. ACCOUNTING POLICIES - continued

### Government grants

Revenue grants received are released to the Profit and Loss account in the period when the relevant expenditure is incurred.

Capital grants are amortised over the useful life of the assets to which they relate and recognised in the profit and loss account in line with the depreciation charges.

### Share based payments

The company has issued share options to a director and employee. These must be measured at fair value and recognised as an expense in the profit and loss account with a corresponding increase in equity. The fair value of the options was estimated at the date of grant using the Black-Scholes option-pricing model as detailed in note 25.

### 2. TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the group.

An analysis of turnover by geographical market is given below:

		31.12.14 £	31.12.13 £
	United Kingdom	z,999,236	3,134,682
	Europe	2,141,175	2,755,603
	Africa	1,056,804	2,733,003
	Other International	842,071	1,399,672
		7.020.286	7 200 057
		7,039,286	7,289,957
•	CTL TT COCTO		
3.	STAFF COSTS	31.12.14	21 12 12
		31.12.14 £	31.12.13 £
	Wages and salaries	1,083,247	1,000,579
	Social security costs	114,596	93,937
	Other pension costs	80,455	224,783
		1,278,298	1,319,299
		======	=======================================
	The average monthly number of employees during the year was as follows:		
	the average monthly number of employees during the year was as follows.	31.12.14	31.12.13
	Administration	7	6
	Production	19	19
	Laboratory	12	11
	Sales	4	4
		<del></del>	
		42	40

# Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2014

### 4. **OPERATING PROFIT**

The operating profit is stated after charging/(crediting):

	Depreciation - owned assets Depreciation - assets on hire purchase contracts Profit on disposal of fixed assets Auditors' remuneration Foreign exchange differences  Directors' remuneration	31.12.14 £ 229,119 25,029 (26,937) 9,000 74,904	31.12.13 £ 189,604 4,811 (6,250) 8,000 50,084
	Directors' pension contributions to money purchase schemes	45,311	191,669
	The number of directors to whom retirement benefits were accruing was as follows:  Money purchase schemes	2 :	2
		<del></del> .	
5.	INTEREST PAYABLE AND SIMILAR CHARGES	31.12.14 £	31.12.13 £
	Bank interest	-	£ 21
	Bank loan interest	22,037	27,383
	Hire purchase charges	2,450	1,622
		24,487	29,026
6.	TAXATION		
	Analysis of the tax charge  The tax charge on the profit on ordinary activities for the year was as follows:		
		31.12.14 £	31.12.13 £
	Current tax:	~	~
	UK corporation tax	148,073	194,903
	South Africa tax	-	1,422
	Total current tax	148,073	196,325
	Deferred tax:		
	Accelerated capital allowances	40,497	19,468
	Tax on profit on ordinary activities	188,570	215,793

# Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2014

### 6. TAXATION - continued

### Factors affecting the tax charge

The tax assessed for the year is lower than the standard rate of corporation tax in the UK. The difference is explained below:

	31.12.14 £	31.12.13 £
Profit on ordinary activities before tax	724,902	1,030,042
Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 21% (2013 - 23%)	152,229	236,910
Effects of:		
Expenses not deductible for tax purposes	1,709	2,533
Income not taxable for tax purposes	(5,657)	(6,273)
Capital allowances in excess of depreciation	(29,453)	(27,181)
Marginal relief	(2,976)	(5,189)
R&D enhanced deduction	(2,545)	(6,856)
Rate adjustment	3,465	2,122
South Africa profit	31,301	(1,163)
South Africa Tax	<u>-</u>	1,422
Current tax charge	148,073	196,325

### 7. PROFIT OF PARENT COMPANY

As permitted by Section 408 of the Companies Act 2006, the Profit and Loss Account of the parent company is not presented as part of these financial statements. The parent company's profit for the financial year was £685,380 (2013 - £810,614).

### 8. **DIVIDENDS**

	31.12.14 £	31.12.13 £
Ordinary shares of £1 each Interim	90,000	110,000

# Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2014

### 9. TANGIBLE FIXED ASSETS

Group
-------

			Fixtures		
	Freehold property	Plant and machinery	and fittings	Motor vehicles	Totals
	£	£	£	£	£
COST OR VALUATION					
At 1 January 2014	3,080,041	1,398,995	40,160	158,687	4,677,883
Additions	29,993	218,281	4,678	113,806	366,758
Disposals	-	(13,894)	-	(115,935)	(129,829)
Revaluations	(113,779)				(113,779)
At 31 December 2014	2,996,255	1,603,382	44,838	156,558	4,801,033
DEPRECIATION					
At 1 January 2014	152,528	1,111,066	18,583	97,861	1,380,038
Charge for year	48,680	157,793	8,235	39,440	254,148
Eliminated on disposal		(12,989)		(73,157)	(86,146)
At 31 December 2014	201,208	1,255,870	26,818	64,144	1,548,040
NET BOOK VALUE					
At 31 December 2014	2,795,047	347,512	18,020	92,414	3,252,993
At 31 December 2013	2,927,513	287,929	21,577	60,826	3,297,845

Included in cost or valuation of land and buildings is freehold land of £130,000 (2013 - £130,000) which is not depreciated.

Property at cost represents the final contract valuation on the new factory at Starlaw Park which was completed on 17 June 2013.

The property at Brocks Way was sold on 26 February 2015. This property has been revalued to reflect the actual disposal proceeds of £411,221.

Fixed assets, included in the above, which are held under hire purchase contracts are as follows:

	Plant and machinery	Motor vehicles	Totals
	£	£	£
COST OR VALUATION			
At 1 January 2014	-	19,245	19,245
Additions	33,576	66,785	100,361
At 31 December 2014	33,576	86,030	119,606
DEPRECIATION			
At 1 January 2014	-	4,811	4,811
Charge for year	5,059	19,970	25,029
Eliminated on disposal	<u> </u>	(9,985)	(9,985)
At 31 December 2014	5,059	14,796	19,855
NET BOOK VALUE			
At 31 December 2014	28,517	71,234	99,751
At 31 December 2013		14,434	14,434

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## Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2014

### 9. TANGIBLE FIXED ASSETS - continued

### Company

			Fixtures		
	Freehold	Plant and	and	Motor	
	property	machinery	fittings	vehicles	Totals
	£	£	£	£	£
COST OR VALUATION					
At 1 January 2014	3,080,041	1,398,995	40,160	158,687	4,677,883
Additions	29,993	218,281	4,678	113,806	366,758
Disposals	-	(13,894)	-	(115,935)	(129,829)
Revaluations	(113,779)				(113,779)
At 31 December 2014	2,996,255	1,603,382	44,838	156,558	4,801,033
DEPRECIATION					
At 1 January 2014	152,528	1,111,066	18,583	97,861	1,380,038
Charge for year	48,680	157,793	8,235	39,440	254,148
Eliminated on disposal		(12,989)		(73,157)	(86,146)
At 31 December 2014	201,208	1,255,870	26,818	64,144	1,548,040
NET BOOK VALUE	•				
At 31 December 2014	2,795,047	347,512	18,020	92,414	3,252,993
At 31 December 2013	2,927,513	287,929	21,577	60,826	3,297,845

Included in cost or valuation of land and buildings is freehold land of £130,000 (2013 - £130,000) which is not depreciated.

Cost or valuation at 31 December 2014 is represented by:

	B 1.11	<b>D</b> I	Fixtures		
	Freehold property	Plant and machinery	and fittings	Motor vehicles	Totals
	£	£	£	£	£
Valuation in 2010	525,000	-	-	-	525,000
Valuation in 2014	(113,779)	-	-	-	(113,779)
Cost	2,585,034	1,603,382	44,838	156,558	4,389,812
	2,996,255	1,603,382	44,838	156,558	4,801,033

Property at cost represents the final contract valuation on the new factory at Starlaw Park which was completed on 17 June 2013.

The property at Brocks Way was sold on 26 February 2015. This property has been revalued to reflect the actual disposal proceeds of £411,221.

# Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2014

### 9. TANGIBLE FIXED ASSETS - continued

### Company

as follows:	
Motor	
vehicles	Totals
£	£
19,245	19,245
66,785	100,361
86,030	119,606
4,811	4,811
19,970	25,029
(9,985)	(9,985)
14,796	19,855
71,234	99,751
14,434	14,434
:	

### 10. FIXED ASSET INVESTMENTS

### Company

	•	:	group undertakings £
COST			~
At 1 January 2014			
and 31 December 2014			6
NET BOOK VALUE			
At 31 December 2014			6
	•		
At 31 December 2013			6

Shares in

# Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2014

### 10. FIXED ASSET INVESTMENTS - continued

The group or the company's investments at the Balance Sheet date in the share capital of companies include the following:

### Subsidiary

### Paragon Inks South Africa PTY Ltd

Country of incorporation: South Africa Nature of business: Distributor of Ink Products

Class of shares:	holding		
Ordinary	100.00		
·	•	31.12.14	31.12.13
		£	£
Aggregate capital and reserves		(145,407)	3,664
(Loss)/profit for the year		(149,071)	3,658
•			

%

### 11. STOCKS

	Gr	oup	Com	pany
	31.12.14	31.12.13	31.12.14	31.12.13
	£	£	£	£
Stocks	107,727	8,948	-	-
Raw materials	343,772	530,674	343,772	530,674
Finished goods	722,790	692,411	722,790	692,411
Packaging	80,000	80,000	80,000	80,000
	1,254,289	1,312,033	1,146,562	1,303,085

### 12. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group		roup Compa	
	31.12.14	31.12.13	31.12.14	31.12.13
	£	£	£	£
Trade debtors	1,813,750	1,913,161	1,717,775	1,865,171
Amounts owed by group undertakings	-	-	379,113	61,696
Other debtors	34,036	21,828	34,036	21,828
Directors' loan accounts	20,600	20,600	20,600	20,600
Tax	9,665	8,396	5,150	5,150
VAT	23,823	77,161	33,071	80,078
Prepayments	32,600	44,715	32,600	44,715
	1,934,474	2,085,861	2,222,345	2,099,238

# Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2014

### 13. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

Gı	oup	Com	ipany
31.12.14	31.12.13	31.12.14	31.12.13
£	£	£	£
101,984	1,058,985	101,984	1,058,985
59,031	21,966	59,031	21,966
469,911	436,679	469,911	436,679
148,073	196,153	148,073	196,153
29,737	24,829	29,737	24,829
17,871	20,806	17,871	20,806
40,369	110,656	40,369	110,656
10,355	21,025	10,355	21,025
877,331	1,891,099	877,331	1,891,099
	31.12.14 £ 101,984 59,031 469,911 148,073 29,737 17,871 40,369 10,355	£ £ 101,984 1,058,985 59,031 21,966 469,911 436,679 148,073 196,153 29,737 24,829 17,871 20,806 40,369 110,656 10,355 21,025	31.12.14       31.12.13       31.12.14         £       £       £         101,984       1,058,985       101,984         59,031       21,966       59,031         469,911       436,679       469,911         148,073       196,153       148,073         29,737       24,829       29,737         17,871       20,806       17,871         40,369       110,656       40,369         10,355       21,025       10,355

# 14. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	Gr	oup	Com	pany
	31.12.14	31.12.13	31.12.14	31.12.13
	£	£	£	£
Bank loans (see note 15)	1,165,017	-	1,165,017	-
Hire purchase contracts (see note 16)	33,033	23,795	33,033	23,795
Deferred government grants		10,355	<u>-</u>	10,355
	1,198,050	34,150	1,198,050	34,150

### 15. LOANS

An analysis of the maturity of loans is given below:

	Gı	roup	Con	pany
	31.12.14	31.12.13	31.12.14	31.12.13
	£	£	£	£
Amounts falling due within one year or on demand:				
Bank term loans	101,984	1,058,985	101,984	1,058,985
Amounts falling due between one and two years:				
Bank term loans	101,984	-	101,984	-
	<del></del>			
Amounts falling due between two and five years:				
Bank term loans	1,063,033	-	1,063,033	-

# Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2014

### 16. OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS

Group	Uiro nuraha	se contracts
	31.12.14	31.12.13
	£	£
Gross obligations repayable:		
Within one year	62,551	23,311
Between one and five years	37,568	25,252
	100,119	48,563
Finance charges repayable:		
Within one year	3,520	1,345
Between one and five years	4,535	1,457
	8,055	2,802
Net obligations repayable:		
Within one year	59,031	21,966
Between one and five years	33,033	23,795
	92,064	45,761
Company		
	Hire purcha	ise contracts
	31.12.14	31.12.13
	£	£
Gross obligations repayable:	(0.55)	22 211
Within one year	62,551	23,311
Between one and five years	37,568	25,252
	100,119	48,563
Finance charges repayable:	, 2.520	1 245
Within one year  Between one and five years	3,520 4,535	1,345 1,457
Between one and five years	4,535	
	8,055	2,802
Net obligations repayable:		
Within one year	59,031	21,966
Between one and five years	33,033	23,795
	92,064	45,761

# Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2014

### 17. SECURED DEBTS

The following secured debts are included within creditors:

	Gr	roup	Com	pany
	31.12.14	31.12.13	31.12.14	31.12.13
	£	£	£	£
Bank loans	1,267,001	1,058,985	1,267,001	1,058,985
Hire purchase contracts	92,064	45,761	92,064	45,761
	1,359,065	1,104,746	1,359,065	1,104,746

The bank term loan is secured by a bond and floating charge over all the assets of the company and a standard security over Starlaw Business Park.

### 18. PROVISIONS FOR LIABILITIES

19.

		C	Group	Com	pany
		31.12.14 £	31.12.13 £	31.12.14 £	31.12.13 £
Deferred tax Accelerated	capital allowances	148,868	108,371	148,868	108,371
Group					Deferred
Balance at 1 J Provided duri Balance at 31					tax £ 108,371 40,497 148,868
Company					Deferred
Balance at 1 J Provided duri Balance at 31					tax £ 108,371 40,497 148,868
CALLED UI	P SHARE CAPITAL				
	ed and fully paid:				
Number:	Class:		Nominal value:	31.12.14 £	31.12.13 £
25,000	Ordinary		£1	25,000 ======	25,000 =====

### Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2014

#### **RESERVES** 20.

Group	G	r	0	u	ľ
-------	---	---	---	---	---

5,861,482 536,332 (90,000) (113,779) 2,651
£ 5,861,482 536,332 (90,000) (113,779)
£ 5,861,482 536,332 (90,000) (113,779)
£ 5,861,482 536,332 (90,000) (113,779)
5,861,482 536,332 (90,000) (113,779)
536,332 (90,000) (113,779)
(90,000) (113,779)
(113,779)
2,651
6,196,686
Totals
£
6 067 047
5,857,847
5,857,847 685,380
685,380
685,380 (90,000)

#### 21. **ULTIMATE PARENT COMPANY**

Paragon Inks (Holdings) Limited is regarded by the directors as being the company's ultimate parent company.

#### 22. RELATED PARTY DISCLOSURES

### S M Bennett

	31.12.14	31.12.13
	£	£
Amount due from related party at the balance sheet date	20,600	20,600

#### 23. **ULTIMATE CONTROLLING PARTY**

The controlling party is G Merten.

# Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2014

### 24. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

Group		
•	31.12.14 £	31.12.13 £
Profit for the financial year	536,332	814,249
Dividends	(90,000)	(110,000)
	446,332	704,249
Other recognised gains and losses relating to the year (net)	(113,779)	-
Share based payment adjustment	2,651	5,305
Net addition to shareholders' funds	335,204	709,554
Opening shareholders' funds	5,886,482	5,176,928
Closing shareholders' funds	6,221,686	5,886,482
Company	31.12.14	31.12.13
	51.12.14 £	\$1.12.13 £
Profit for the financial year	685,380	810,614
Dividends	(90,000)	(110,000)
	595,380	700,614
Other recognised gains and losses relating to the year (net)	(113,779)	-
Share based payment adjustment	2,651	5,305
Net addition to shareholders' funds	484,252	705,919
Opening shareholders' funds	5,882,847	5,176,928
Closing shareholders' funds	6,367,099	5,882,847

## Notes to the Consolidated Financial Statements - continued for the Year Ended 31 December 2014

### 25. SHARE-BASED PAYMENT TRANSACTIONS

A share based payment arrangement has been set up under the Enterprise Management Incentive with the following terms and conditions.

Grant date- 6 December 2011 Number of shares - 4,411

Class of share - Fully paid up non redeemable Ordinary Shares of £1

Number of employees - 2

Exercise Price per share - £30.09

Contractual life - 10 years

Vesting conditions - continued employment at the company

The estimated fair value of each share option at Date of grant is £6.01.

The estimated fair value was calculated by applying a Black-Scholes option pricing model.

### The model inputs were:

Share price at grant date of £54.07 Exercise price of £30.09 Expected volatility of 30% Expected dividend yield of 11% Expected life of options 10 years: and A risk-free interest rate of 2.23%

### Details of the share options outstanding during the year are as follows:

At 1 January 2014	Number of options 2014 4,411	Number of options 2013 4,411
Outstanding at 31 December 2014	4,411	4,411
Exercisable at 31 December 2014	<del></del>	-

All of the above options are exercisable anytime between 6 October 2021 and 6 December 2021 and have an exercise price of £30,09. At 31 December 2014 the options have a weighted average remaining contractual life of 7 years. As at 31 December 2014 there was 1 (2013 - 1) directors holding share options and 1 (2013 - 1) employee. The 1 director holding options at 31 December 2014 was S M Bennett with 2,941 options (2013 - 2,941 options).

# Consolidated Trading and Profit and Loss Account for the Year Ended 31 December 2014

	31.12.	14	31.12.	13
	£2.	£	£	£
Turnover	~			
Sales	7,023,386		7,274,566	
Consultancy	15,900		15,391	
· · · · · · · · · · · · · · · · · · ·		7,039,286		7,289,957
Cost of sales				
Opening stock	1,311,739		1,094,758	
Purchases	3,788,940		4,208,074	
Packaging materials	226,014		187,305	
Wages	628,739		579,148	
Social security	54,327		49,190	
Pensions	21,532		21,475	
Plant upkeep	39,079		32,081	
Safety gear and clothing	6,427		4,482	
Waste disposal	11,756		9,379	
	6.000.552		6 105 902	
Clasing steels	6,088,553		6,185,892	
Closing stock	(1,254,290)	4 924 262	(1,280,770)	4,905,122
		4,834,263		4,903,122
GROSS PROFIT		2,205,023		2,384,835
Other income				
Rents received	42,500		42,500	
Government grants	26,438		38,540	
Deposit account interest	7,152		4,768	
Z spools account interest		76,090		85,808
		2,281,113		2,470,643
Expenditure				
Carriage	55,105		5,038	
Rent	3,348		4,323	
Rates and water	66,638		60,543	
Insurance	25,016		21,858	
Light and heat	38,329		37,083	
Directors' salaries	169,500		197,500	
Directors' social security	25,536		14,796	
Directors' pension contributions	45,311		191,669	
Wages	285,008		223,931	
Social security	34,733		29,951	
Pension contributions	13,612		11,639	
Telephone	14,273		14,809	
Post and stationery	24,388		19,992	
Advertising Travelling	33,639 58,265		23,604 59,676	
Motor expenses	62,144		65,384	
Subsistence	76,980		53,573	
Canteen	2,861		3,254	
Repairs and renewals	34,794		76,951	
Cleaning and gardening	12,429		11,516	
Equipment rental	3,115		7,186	
Sundry expenses	9,890		13,530	
Carried forward	1,094,914	2,281,113	1,147,806	2,470,643

This page does not form part of the statutory financial statements

# Consolidated Trading and Profit and Loss Account for the Year Ended 31 December 2014

	31.12.14		31.12.13	
·	£	£	£	£
Brought forward	1,094,914	2,281,113	1,147,806	2,470,643
Accountancy	12,041		8,078	
Training costs	15,262		11,601	
Computer services	50,957		35,314	
Legal fees	-		1,475	
Other professional fees	27,386		(3,557)	
Subscriptions	650		7,460	
Auditors' remuneration	9,000		8,000	
Donations	719		2,432	
Foreign exchange losses	74,904		50,084	
Entertainment	5,027		5,706	
Bad debts	•		(71,480)	
Promotions and exhibitions	2,927		7,754	
Share based payment adjustment	2,651		5,305	
	<del></del>	1,296,438		1,215,978
		984,675		1,254,665
Finance costs				
Bank charges	7,727		7,047	
Credit card	479	•	385	
Bank interest	-		21	
Bank loan interest	22,037		27,383	
Hire purchase charges	2,450		1,622	
		32,693		36,458
		951,982		1,218,207
Depreciation				
Freehold property	48,680		16,109	
Plant and machinery	157,793		141,112	
Fixtures and fittings	8,234		6,580	
Motor vehicles	39,310		30,614	
		254,017		194,415
		697,965		1,023,792
Profit on disposal of fixed assets				
Motor vehicles		26,937		6,250
NET PROFIT		724,902		1,030,042