

**The Scottish Premier League Limited**

Directors' report and financial statements

Registered Number SC175364

31 May 2004



## Directors and advisors

Directors      Alexander M Gold (Chairman)  
                 John McClelland  
                 James Moffat  
                 Roderick Petrie  
                 Edward Thompson

Secretary      Iain J Blair

Auditors      KPMG LLP  
                 24 Blythswood Square  
                 Glasgow  
                 G2 4QS

Lawyers      Harper Macleod  
                 The Ca'd'oro Building  
                 45 Gordon Street  
                 Glasgow

Bankers      Bank of Scotland  
                 The Mound  
                 Edinburgh

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## **Directors' report**

The directors present their annual report and the audited financial statements for the year ended 31 May 2004.

### **Principal activities**

The principal activity of the company is to organise and manage the premier football league competition in Scotland.

### **Business review**

As was indicated last year, Scottish football continued to face significant financial challenges during 2003/2004. Whilst work is underway at all levels to meet these, it is fully expected that this tough business environment will persist throughout 2004/05.

On the sporting front, Celtic FC won the Bank of Scotland Premierleague Championship whilst Partick Thistle FC finished in twelfth place and were relegated. Inverness Caledonian Thistle FC were SFL champions and will compete in the Bank of Scotland Premierleague during 2004/2005. A remarkable achievement for a club formed a little over a decade ago.

During Season 2004/2005 a record five Bank of Scotland Premierleague clubs will participate in UEFA competitions; Celtic FC and Rangers FC will play in the Champions League; Heart of Midlothian FC and Dunfermline Athletic FC in the UEFA Cup; and Hibernian FC in the Inter-Toto Cup.

As expected, there was a marginal improvement in revenues over the previous year. The major revenue drivers continue to be television broadcasting (domestically and internationally), radio broadcasting and sponsorship.

During the year, and since the year end, the Clubs have adopted changes to the SPL Rules which:

- reduce the number of directors of the company to five;
- introduce sporting sanctions in the event of a Club entering an insolvency process; and
- adjusted the criteria of membership of the Bank of Scotland Premierleague thereby increasing the opportunity for promotion and relegation.

The requirement for rigorous financial control within football remains. Contractual agreements are now in place to secure revenues over the next four years (three in the case of the title sponsorship). Major contracts have been agreed with Setanta (live television broadcasting), BBC (live radio broadcasting) and the Bank of Scotland (Bank of Scotland Premierleague title sponsorship). These and others provide a firm basis for the league and its shareholders to move forward.

### **Proposed dividend**

The directors do not recommend the payment of a dividend.

## Directors' report *(continued)*

### Directors and directors' interests

The directors who held office during the year were as follows:

Alexander M Gold	
John McClelland	
Edward H Thompson	
Rod Petrie	
James Moffat	
Stewart Milne	(resigned 1 June 2004)
Eric J Riley	(resigned 1 June 2004)
Christopher P Robinson	(resigned 1 June 2004)
Sir John Orr	(resigned 1 September 2003)
Thomas McMaster	(resigned 1 June 2003)
John W Yorkston	(resigned 1 June 2003)
Gilbert W Haggart	(resigned 1 June 2004)
James M Marr	(resigned 1 June 2004)
Kenneth Lewandowski	(resigned 1 June 2004)
Andrew Fraser	(resigned 1 June 2004)
Douglas Odam	(resigned 1 September 2003)
Thomas Hughes	(resigned 1 June 2004)
Andrew Lapping	(resigned 1 June 2004)
Stewart Robertson	(resigned 1 June 2004)
James Leishman	(resigned 1 September 2003)
Dominic Keane	(resigned 4 February 2004)
Keith Wyness	(resigned 1 June 2004)
James Connor	(resigned 21 January 2004)
Francis McConnell	(resigned 1 June 2004)
John Johnston	(appointed 14 January 2004, resigned 1 June 2004)
Peter Lawwell	(appointed 5 November 2003, resigned 1 June 2004)

None of the directors who held office at the end of the financial year had any disclosable interest in the shares of the company.

### Auditors

In accordance with Section 384 of the Companies Act 1985 a resolution for the reappointment of KPMG LLP as auditors of the company is to be proposed at the forthcoming Annual General Meeting.

By order of the board



**Iain J Blair**  
*Secretary*

The National Stadium  
Hampden Park  
Glasgow  
G42 9BA

19 August 2004

## Statement of directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.



**KPMG LLP**

191 West George Street  
Glasgow  
G2 2LJ  
United Kingdom

**Report of the independent auditors to the members of The Scottish Premier League Limited**

We have audited the financial statements on pages 5 to 13.

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

**Respective responsibilities of directors and auditors**

The directors are responsible for preparing the directors' report and, as described on page 3, the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibilities, as independent auditors, are established in the United Kingdom by statute, the Auditing Practices Board and by our profession's ethical guidance.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

**Basis of audit opinion**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

**Opinion**

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 May 2004 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

*KPMG LLP*

**KPMG LLP**  
*Chartered Accountants*  
*Registered Auditor*

5 October 2004

**Profit and loss account**  
*for the year ended 31 May 2004*

	<i>Note</i>	<b>2004</b> <b>£000</b>	<b>2003</b> <b>£000</b>
<b>Turnover</b>		<b>15,549</b>	14,527
Cost of sales		(14,599)	(13,643)
		<hr/>	<hr/>
<b>Gross profit</b>		<b>950</b>	884
Administrative expenses		(1,077)	(1,030)
		<hr/>	<hr/>
<b>Operating loss</b>		<b>(127)</b>	(146)
Other interest receivable and similar income	5	116	134
Interest payable and similar charges	6	(2)	(2)
		<hr/>	<hr/>
<b>Loss on ordinary activities before taxation</b>	2	<b>(13)</b>	(14)
Tax on loss on ordinary activities	7	-	-
		<hr/>	<hr/>
<b>Loss on ordinary activities after taxation and for the financial year</b>	12	<b>(13)</b>	(14)
		<hr/>	<hr/>

All of the company's activities are continuing.

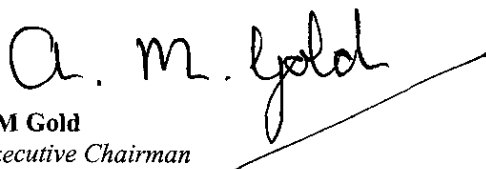
There were no recognised gains or losses other than those set out above.



**Balance sheet**  
*at 31 May 2004*

	<i>Note</i>	<b>2004</b>	<b>2003</b>
		<b>£000</b>	<b>£000</b>
<b>Fixed assets</b>			
Tangible assets	8	52	62
<b>Current assets</b>			
Debtors	9	3,018	3,268
Cash at bank and in hand		1,312	1,349
		<u>4,330</u>	<u>4,617</u>
<b>Creditors: amounts falling due within one year</b>	10	<u>(4,540)</u>	<u>(4,824)</u>
<b>Net current liabilities</b>		<u>(210)</u>	<u>(207)</u>
<b>Net liabilities</b>		<u>(158)</u>	<u>(145)</u>
<b>Capital and reserves</b>			
Called up share capital	11	-	-
Profit and loss account	12	(158)	(145)
<b>Equity shareholders' funds - deficit</b>		<u>(158)</u>	<u>(145)</u>

These financial statements were approved by the board of directors on 19 August 2004 and were signed on its behalf by:

  
AM Gold  
Executive Chairman

**Cash flow statement**  
*for the year ended 31 May 2004*

	<i>Note</i>	<b>2004</b> <b>£000</b>	<b>2003</b> <b>£000</b>
<b>Reconciliation of operating loss to net cash flow from operating activities</b>			
Operating loss		(127)	(146)
Depreciation charges		16	16
Decrease/(increase) in debtors		250	(731)
(Decrease)/increase in creditors		(284)	301
		<hr/>	<hr/>
<b>Net cash outflow from operating activities</b>		<b>(145)</b>	<b>(560)</b>
		<hr/>	<hr/>

**Cash flow statement**

Cash flow from operating activities		(145)	(560)
Returns on investments and servicing of finance	15	114	132
Capital expenditure and financial investment	15	(6)	(1)
		<hr/>	<hr/>
<b>Decrease in cash in the period</b>		<b>(37)</b>	<b>(429)</b>
		<hr/>	<hr/>
<b>Reconciliation of net cash flow to movement in cash/net debt</b>			
	16		
<b>Decrease in cash in the period</b>		<b>(37)</b>	<b>(429)</b>
<b>Net cash at the start of the period</b>		<b>1,349</b>	<b>1,778</b>
		<hr/>	<hr/>
<b>Net cash at the end of the period</b>		<b>1,312</b>	<b>1,349</b>
		<hr/>	<hr/>

## Notes

(forming part of the financial statements)

### 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements.

#### *Basis of preparation*

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules. Notwithstanding the deficit on reserves at 31 May 2004 the financial statements have been prepared on the going concern basis as the directors are of the opinion that the existence of contracted income will allow the company to meet its liabilities as they fall due for the foreseeable future.

#### *Fixed assets and depreciation*

Depreciation is provided to write off the cost less the estimated residual value of tangible fixed assets by equal instalments over their estimated useful economic lives as follows:

Motor vehicles	-	4 years
Office equipment	-	4 to 5 years
Leasehold improvements	-	19 years

#### *Leases*

Operating lease rentals are charged to the profit and loss account on a straight line basis over the period of the lease.

#### *Post-retirement benefits*

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The amount charged against profits represents the contributions payable to the scheme in respect of the accounting period.

#### *Taxation*

The charge for taxation is based on the profit for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes.

#### *Turnover*

Turnover comprises the value of sales, excluding VAT, of goods and services in the normal course of business, sponsorship monies and revenue derived from television broadcasting contracts.

Revenue is recognised in the year to which it relates and payments to clubs are recorded as cost of sales in the year in which the related revenue is recognised.

### 2 Loss on ordinary activities before taxation

	2004 £000	2003 £000
<i>Loss on ordinary activities before taxation is stated after charging</i>		
Auditors' remuneration:		
Audit	6	5
Other services - fees paid to the auditor and its associates	3	17
Depreciation and other amounts written off tangible fixed assets	16	16
Rentals payable under operating leases		
Land and buildings	38	27
Motor vehicles	27	20

**Notes (continued)**

**3 Remuneration of directors**

	<b>2004</b>	<b>2003</b>
	<b>£000</b>	<b>£000</b>
Directors' emoluments including benefits in kind	66	83
Compensation for loss of office	-	34
Company contributions to money purchase pension schemes	-	5
	<hr/>	<hr/>

**Number of directors**  
**2004**                      **2003**

Retirement benefits are accruing to the following number of directors under:

Money purchase schemes	-	1
	<hr/>	<hr/>

**4 Staff numbers and costs**

The average number of persons employed by the company (including directors) during the year was as follows:

	<b>Number of employees</b>	
	<b>2004</b>	<b>2003</b>
Administration	7	7
	<hr/>	<hr/>

The aggregate payroll costs of these persons were as follows:

	<b>2004</b>	<b>2003</b>
	<b>£000</b>	<b>£000</b>
Wages and salaries	289	270
Social security costs	34	28
Other pension costs	18	54
	<hr/>	<hr/>
	<b>341</b>	<b>352</b>
	<hr/>	<hr/>

**Notes (continued)**

**5 Other interest receivable and similar income**

	2004 £000	2003 £000
Receivable from bank deposits	116	134

**6 Interest payable and similar charges**

	2004 £000	2003 £000
Bank charges	2	2

**7 Taxation**

	2004 £000	2003 £000
UK corporation tax at 30% (2003: 30%) on the loss for the year on ordinary activities	-	-

The tax charge for the year is higher (2003: higher) than the standard rate of corporation tax in the UK at 30%. The differences are explained below:

	2004 £000	2003 £000
Loss on ordinary activities before taxation	(13)	(14)
Loss on ordinary activities multiplied by standard rate of corporation tax in the UK	(4)	(4)
<i>Effects of:</i>		
Expenses not deductible for tax purposes	1	2
Deferred tax not charged	2	1
Depreciation on ineligible assets	1	1
	-	-

## Notes (continued)

### 8 Tangible fixed assets

	Leasehold improvements £000	Office equipment £000	Total £000
<b>Cost</b>			
At beginning of year	46	80	126
Additions	-	6	6
	<hr/>	<hr/>	<hr/>
At end of year	46	86	132
	<hr/>	<hr/>	<hr/>
<b>Depreciation</b>			
At beginning of year	7	57	64
Charge for year	2	14	16
	<hr/>	<hr/>	<hr/>
At end of year	9	71	80
	<hr/>	<hr/>	<hr/>
<b>Net book value</b>			
At 31 May 2004	37	15	52
	<hr/>	<hr/>	<hr/>
At 31 May 2003	39	23	62
	<hr/>	<hr/>	<hr/>

### 9 Debtors

	2004 £000	2003 £000
Trade debtors	667	575
Other debtors	1,021	637
Prepayments and accrued income	1,330	2,056
	<hr/>	<hr/>
	3,018	3,268
	<hr/>	<hr/>

Included with other debtors are loans, totalling £600,000, due from five SPL clubs. The loans were drawn down during February 2004. Interest was charged on the balance outstanding at a rate of 0.5% below base rate. All loans were repaid post year end.

### 10 Creditors: amounts falling due within one year

	2004 £000	2003 £000
Trade creditors	45	59
Taxation and social security	8	6
Accruals and deferred income	4,487	4,759
	<hr/>	<hr/>
	4,540	4,824
	<hr/>	<hr/>

## Notes (continued)

### 11 Called up share capital

	2004 £000	2003 £000
<i>Authorised</i>		
Equity: 12 Ordinary shares of £1 each	-	-
	<hr/>	<hr/>
<i>Allotted, called up and fully paid</i>		
Equity: 12 Ordinary shares of £1 each	-	-
	<hr/>	<hr/>

### 12 Profit and loss account

	£000
At beginning of year	(145)
Retained loss for the year	(13)
	<hr/>
At end of year	(158)
	<hr/>

### 13 Pension scheme

The company operates a defined contribution pension scheme. The pension cost charge for the period represents contributions payable by the company to the fund and amounted to £18,000 (2003: £54,000).

Contributions amounting to £3,000 (2003: £2,000) were payable to the fund and are included in creditors.

### 14 Commitments

At 31 May 2004 the company had annual commitments under non-cancellable operating leases as follows:

	Buildings		Motor vehicles	
	2004 £000	2003 £000	2004 £000	2003 £000
Operating leases which expire:				
Within one year	-	-	7	10
Within two to five years	-	-	-	-
After five years	27	27	-	-
	<hr/>	<hr/>	<hr/>	<hr/>
	27	27	7	10
	<hr/>	<hr/>	<hr/>	<hr/>

**Notes** *(continued)*

**15 Analysis of cash flows**

	2004	2003
	£000	£000
<b>Returns on investment and servicing of finance</b>		
Interest received	116	134
Bank charges	(2)	(2)
	<u>114</u>	<u>132</u>
<b>Capital expenditure and financial investment</b>		
Purchase of tangible fixed assets	6	1
	<u>6</u>	<u>1</u>

**16 Analysis of net cash**

	At beginning of year £000	Cash flow £000	At end of year £000
Cash at bank and in hand	1,349	(37)	1,312
	<u>1,349</u>	<u>(37)</u>	<u>1,312</u>