# COMPANY NUMBER: 167214 (SCOTLAND)

## BETTERTEAM LTD

## DIRECTORS' REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31.3.04

ACCOUNT TAX (SCOTLAND) LTD

4 QUEENS CLOSE 113 HIGH STREET MONTROSE **ANGUS** DD10 8QR

0549 21/12/04

COMPANIES HOUSE

### COMPANY INFORMATION

Company Number: 167214 (Scotland)

Directors:

P Foster S Foster

Secretary:

S Foster

Registered Office:

6 Pittengullies Brae

Peterculter Aberdeen AB14 OQS

Accountants:

Account Tax (Scotland) Ltd

4 Queens Close 113 High Street

Montrose Angus DD10 8QR

Bankers:

Barclay's Bank

Aberdeen

# REPORTS AND FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31.3.04

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#### DIRECTORS' REPORT

#### FOR THE YEAR ENDED 31.3.04

The directors present their report and the financial statements for the year ended 31.3.04.

## Principal activities

The principal activity of the company continues to be that of marketing promotional goods and services.

#### Directors' interests

The directors of the company during the year and their interests in the share capital of the company as recorded in the register of directors' interests were as follows:

	2004	2003
	No.	of shares
P Foster	15	15
S Foster	7	7

### Responsibilities of the directors

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of the affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

This report was approved by the board on 6.12.04 and has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

On behalf of the board

P Foster

#### ACCOUNTANTS' REPORT

#### TO THE DIRECTORS OF BETTERTEAM LTD

As described in the balance sheet you are responsible for the preparation of the financial statements for the year ended 31.3.04 set out on pages 3 to 8, and you consider that the company is exempt from an audit and a report under section 249A(1) of the Companies Act 1985. In accordance with your instructions, we have compiled these unaudited financial statements in order to assist you to fulfil your statutory responsibilities, from the accounting records and information and explanations supplied to us.

Account Tax (Scotland) Ltd.

Dated: 6.12.04

4 Queens Close ( 113 High Street

Montrose Angus DD10 8QR

## PROFIT AND LOSS ACCOUNT

## FOR THE YEAR ENDED 31.3.04

	Note	2004 £	2003 £
Turnover		144,115	120,717
Administrative expenses		(52,521)	(51,145)
Other operating income	,	91,594 (4,957)	69,572 (4,776)
Operating profit	2 .	86,637	64,796
Income from investments	4	281	296
Profit on ordinary activities before	taxation	86,918	65,092
Tax on profit on ordinary activities	3	(17,294)	(13,004)
Profit for the financial year	•	69,624	52,088
Dividends	5	(74,043)	(36,000)
Retained (loss)/profit for the year		£ (4,419)	£ 16,088

The annexed notes form part of these financial statements.

#### BALANCE SHEET AS AT 31.3.04

	Note	:	2004		2003
		£	£	£	£
Fixed assets					
Tangible assets	6		1,388		1,258
Investments	7		46,500		56,500
			47,888		57,758
Current assets					, ,
Debtors	8	27,915		14,477	
Investments	9	19,774		22,047	
Cash at bank and in hand		46,617	ţ	34,524	
		94,306	•	71,048	
Creditors					
Amounts due within one year	10	(35,022)		(17,215)	
Net current assets			59,284		53,833
Total assets less current liab	ilities		107,172		111,591
Net assets			£107,172		£111,591
					<del></del>
Capital and reserves					
Called up share capital	11		22		22
Profit and loss account	12		107,150		111,569
Shareholders' funds			£107,172		£111,591
			<del></del>		

In the opinion of the directors the company is entitled to claim exemptions from audit by virtue of subsection (1) of Section 249A of the Companies Act 1985. Members have not required the company, under s.249B(2) of the Companies Act 1985, to obtain an audit for the year ended 31.3.04. The directors are responsible for ensuring that the company maintains accounting records in compliance with Section 221 of that Act and for preparing accounts which give a true and fair view of the affairs of the company as at the end of the financial year and of its profit or loss for the year then ended in accordance with Section 226, and which comply with the other requirements of the Act relating to the accounts so far as applicable to the company.

Approved by the board of directors on 6.12.04 and signed on its behalf. These financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies and in accordance with the Financial Reporting Standard for Smaller Entities (Effective June 2002).

P Foster

The annexed notes form part of these financial statements.

#### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31.3.04

### 1. Accounting policies

The accounts have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (Effective June 2002).

### Cashflow statement

The Company has taken advantage of the exemption in Financial Reporting Standard No.1 from the requirement to produce a cashflow statement on the grounds that it is a small company.

#### Turnover

Turnover comprises the invoiced value of goods and services supplied by the company, net of Value Added Tax and trade discounts.

#### Depreciation and diminution in value of assets.

Tangible fixed assets are stated at cost less depreciation

Depreciation is provided at rates calculated to write off the cost or valuation of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Plant and machinery

25% reducing balance basis

#### Pension costs

The company operates a defined contribution pension scheme and pension contributions are charged to profit and loss account to spread the cost of the pensions over the employees working lives.

### 2. Operating profit

	2004	2003
This is stated after charging:	£	£.
Depreciation of owned assets Pension Costs	462 9,000	420 12,250
Directors' emoluments	£45,495	£44,750
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# NOTES TO THE FINANCIAL STATEMENTS (Continued)

# FOR THE YEAR ENDED 31.3.04

3.	-	2004 £	2003 £
,	Current Tax: UK corporation tax on profits of the period	17,294	13,004
	Tax on profit on ordinary activities	17,294	13,004
4.	Investment income  Income from other investments	<b>2004</b> £ 281	<b>2003</b> £ 296
	Income from other investments	201	<del>==</del> =
5.	Dividends	2004 £	2003 £
	Final dividend of £3365.59 per ordinary share	74,043	36,000
6.	Tangible fixed assets	Ма	Plant and chinery £
	Cost: At 1.4.03 Additions At 31.3.04		3,225 592 3,817
	Depreciation: At 1.4.03 Charge for the year		1,967 462
	At 31.3.04		2,429
	Net book value: At 31.3.04		£1,388
	At 31.3.03		£1,258

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

# FOR THE YEAR ENDED 31.3.04

7.	Fixed asset investments		
		U:	nlisted £
	Cost At 1.4.03 Disposals		56,500 (10,000)
	Cost at 31.3.04		46,500
	Net Book Values: As at 31.3.04		£ 46,500
	As at 31.3.03		£ 56,500
8.	Debtors .	2004	2003
		£	£
	Due within one year: Trade debtors Other debtors	27,915 -	13,638 839
		£27,915	£14,477
9.	Current asset investments		
		2004	2003
	Other investments	£ 19,774	£ 22,047
		£19,774	£22,047
10.	Creditors - amounts falling due within one year		
		2004 £	2003 £
	Taxation and social security	28,612	16,448
	Director's current account	5,010	267
	Other creditors	1,400	500
		£ 35,022	£ 17,215

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

# FOR THE YEAR ENDED 31.3.04

# 11. Share capital

	2004 £	2003 £
Authorised Ordinary shares of £1 each	1,000	1,000
-		
711.44.4	£	£
Allotted, called up and fully paid Ordinary shares of £1 each	22	22
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## 12. Profit and loss account

	2004 £
Balance at 1.4.03 Loss suffered for the year	111,569 (4,419)
Balance at 31.3.04	£107,150
•	

## 13. Pension costs