# Missiles & Space Batteries Limited

Company Registration No: SC162626

Directors' report and financial statements

For the year ended 31 December 2011

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### **COMPANY INFORMATION**

**Directors** J E Searle (Chairman)

J Barbeau (resigned 16 June 2011)

J E E Desprez A Greig M Hainaut

S Williams

Company secretary A Greig

Company number SC162626

Registered office Hagmill Road

East Shawhead Coatbridge Scotland ML5 4UZ

Auditors Mazars LLP

Chartered Accountants 90 St Vincent Street

Glasgow G2 5UB

Bankers Barclays Bank plc

30 St Werburgh Street

Chester CH1 2DY

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## DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2011

The directors present their report and the financial statements for the year ended 31 December 2011.

#### Business review and principal activities

The principal activity of the company is the research, design and manufacture of thermal batteries for defence and aerospace applications. There have been no changes in the company's principal activities in the year under review. The directors are not aware, at the date of this report, of any likely major changes in the company's activities in the next year. The company's key performance indicators of Sales, Operating Profit and Net Assets are considered below.

As shown in the company's profit and loss account on page 6, sales increased by 16% compared with the previous year. This is mainly due to the cyclical nature of some defence contracts. It is our expectation that Sales will remain at a similar level in the next few years with no significant increase anticipated.

Operating Profit decreased from £502,136 in 2010 to £359,436 this year. This was mainly due to a number of technical and production issues at the start of the year which have now been resolved.

In 2011 the company completed a significant investment in the dry room which will in time improve efficiency and reduce operating costs.

The company continues to be committed to research and development activities to secure its position within the market.

The balance sheet on page 7 of the financial statements shows that the company's financial position at the year end, in net assets terms, did not change significantly during the year. Cash flow in 2011 included capital expenditure of £759,648 (2010 - £560,934), and a dividend payment of £300,000 (2010 - £nil).

Details of all amounts owed to the company's parent company and other related parties are shown in note 27 on page 19.

The directors are not aware of any significant events since the balance sheet date which would have a material impact on these financial statements.

The Company manages its sole operation in a single geographical region. For this reason, the company's directors believe that further key performance indicators for the company are not necessary or appropriate for an understanding of the development, performance or position of the business.

#### Principal risks and uncertainties

Competitive pressure in all of the markets in which the company does business is a continuing risk for the company, which could result in it losing contracts to its key competitors. The company manages this risk by providing good quality products, designed to customer specifications at competitive prices.

The majority of the company's sales are invoiced in Pounds Sterling, thereby reducing exposure to movements in exchange rates. Where significant contracts are expressed in other currencies, appropriate currency risk monitoring procedures are in place.

The Explosives Licence for the factory is regularly revised to take account of changes in the factory layout. The latest version was approved by the Health and Safety Executive Explosives Inspectorate during the year.

Some important component materials in thermal batteries are sourced in the USA. These are subject to strict export controls and regulations by the US authorities (US ITAR regulations). Delays in obtaining these, and any other key components, could have an adverse impact on production planning. The ASB Group now has alternative non-US sources for most of these components and continues to develop alternative sources for all ITAR materials.

The company has a lease on its premises in Coatbridge. We learned in December 2011 that the Landlord, Shawhead Developments Limited, is in Receivership. Although this does not change the terms of the lease it

## DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2011

could have an impact on future negotiations of the lease if there is a new owner of the property.

#### **Dividends**

The company paid a dividend of £300,000 (2010: £Nil) during the year.

#### Results

The profit for the year, after taxation, amounted to £284,314 (2010 - £354,151).

#### **Directors**

The directors who served during the year were:

J E Searle (Chairman)

J Barbeau (resigned 16 June 2011)

J E E Desprez

A Greig

M Hainaut

S Williams

The Directors wish to express their thanks to M. Barbeau for his contribution to the Board of MSB since its creation in 1996.

No director has a beneficial interest in the shares of the company.

#### **Auditors**

Mazars LLP continue in office in accordance with section 487 (2) Companies Act 2006.

#### Provision of information to auditors

Each of the persons who are directors at the time when this Directors' Report is approved has confirmed that:

- so far as that director is aware, there is no relevant audit information of which the company's auditors are unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any information needed by the company's auditors in connection with preparing their report and to establish that the company's auditors are aware of that information.

This report was approved by the board on 16 May 2012 and signed on its behalf.

A Greig Director

## DIRECTORS' RESPONSIBILITIES STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2011

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF MISSILES & SPACE BATTERIES LIMITED

We have audited the financial statements of Missiles & Space Batteries Limited for the year ended 31 December 2011 which comprise the Profit and Loss Account, the Balance Sheet, the Cash Flow Statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

#### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors. This report is made solely to the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditors' Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body for our audit work, for this report, or for the opinions we have formed.

#### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's website at www.frc.org.uk/apb/scope/private.cfm.

#### Opinion on the financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2011 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on the other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF MISSILES & SPACE BATTERIES LIMITED

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

P B Jibson (Senior Statutory Auditor) for and on behalf of Mazars LLP

Chartered Accountants and Statutory Auditor

90 St Vincent Street

Glasgow

G2 5ŬB

17 May 2012

## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2011

	Note	2011 £	2010 £
Turnover	5	6,332,820	5,475,008
Cost of sales		(5,009,404)	(4,016,137)
Gross profit		1,323,416	1,458,871
Selling and distribution costs		(38,601)	(48,544)
Administrative expenses		(925,379)	(908,191)
Operating profit	6	359,436	502,136
Interest receivable and similar income	7	423	5,017
Profit on ordinary activities before taxation		359,859	507,153
Tax on profit on ordinary activities	8	(75,545)	(153,002)
Profit for the financial year	17	284,314	354,151

All amounts relate to continuing operations.

There were no recognised gains and losses for 2011 or 2010 other than those included in the Profit and Loss Account.

The notes on pages 9 to 19 form part of these financial statements.

Registered number: SC162626

**BALANCE SHEET** 

AS AT 31 DECEMBER 2011

	Note	£	2011 £	£	2010 £
Fixed assets					
Intangible fixed assets	9		15,141		22,735
Tangible fixed assets	10		1,475,751		964,739
			1,490,892		987,474
Current assets					
Stocks	11	1,308,149		1,530,587	
Debtors	12	1,453,549		1,847,682	
Cash at bank		10,577		8,957	
		2,772,275		3,387,226	
Creditors: amounts falling due within one year	13	(891,714)		(1,077,586)	
Net current assets			1,880,561		2,309,640
Total assets less current liabilities			3,371,453		3,297,114
Provisions for liabilities					
Deferred tax	14	(39,418)		(5,393)	
Other provisions	15	(147,000)		(91,000)	
			(186,418)		(96,393)
Net assets			3,185,035		3,200,721
Capital and reserves					
Called up share capital	16		350,000		350,000
Profit and loss account	17		2,835,035		2,850,721
Shareholders' funds	18		3,185,035		3,200,721

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 16 May 2012.

M Hainaut Director

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2011

	Note	2011 £	2010 £
Net cash flow from operating activities	2	1,156,307	801,771
Returns on investments and servicing of finance	3	423	5,017
Taxation		(95,462)	(262,227)
Capital expenditure and financial investment	3	(759,648)	(560,934)
Equity dividends paid		(300,000)	-
Increase/(Decrease) in cash in the year		1,620	(16,373)

## RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS/DEBT FOR THE YEAR ENDED 31 DECEMBER 2011

	2011 £	2010 £
Increase/(Decrease) in cash in the year	1,620	(16,373)
Movement in net debt in the year	1,620	(16,373)
Net funds at 1 January 2011	8,957	25,330
Net funds at 31 December 2011	10,577	8,957

The notes on pages 9 to 19 form part of these financial statements.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

#### 1. Accounting Policies

#### 1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards.

#### 1.2 Turnover

Turnover comprises revenue recognised by the company in respect of goods and services supplied during the year, exclusive of Value Added Tax and trade discounts.

#### 1.3 Research and development

Research expenditure is written off to the profit and loss account in the year in which it is incurred. Development expenditure is written off in the same way unless the directors are satisfied as to the technical, commercial and financial viability of individual projects. In this situation the expenditure is deferred and amortised over the period during which the company is expected to benefit.

#### 1.4 Intangible fixed assets and amortisation

Intangible fixed assets are stated at cost less amortisation. Amortisation is provided at rates calculated to write off the cost of intangible assets over their expected useful lives on the following bases:

Licences - Over 60 months

#### 1.5 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Leasehold property - Over the life of the lease Plant & machinery & equipment - Over 24 to 80 months

#### 1.6 Stocks and work in progress

Stocks and work in progress are valued at the lower of cost and net realisable value.

## 1.7 Long term contracts

Amounts recoverable on long term contracts, which are included in debtors, are stated at the net sales value of the work done after provision for contingencies and anticipated future losses on contracts, less amounts received as progress payments on account. Excess progress payments are included in creditors as payments received in advance.

#### 1.8 Operating leases

Rentals under operating leases are charged on a straight line basis over the lease term.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

### 1. Accounting Policies (continued)

#### 1.9 Pensions

The pension costs charged in the financial statements represent the contributions payable by the company during the year.

### 1.10 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date.

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction.

Exchange gains and losses are recognised in the profit and loss account.

#### 1.11 Deferred taxation

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation.

Deferred tax assets and liabilities are not discounted.

## 2. Net cash flow from operations

	2011	2010
	£	£
Operating profit	359,436	502,136
Amortisation of intangible fixed assets	7,594	7,589
Depreciation of tangible fixed assets	248,636	250,585
(Increase) in stocks	222,438	(423,894)
Decrease in debtors	394,137	319,500
(Decrease)/increase in creditors	(131,934)	155,196
Increase/(decrease) in provisions	56,000	(9,341)
Net cash inflow from operating activities	1,156,307	801,771

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

3.	Analysis of cash flows for heading	ngs netted in cash	flow statement		
				2011 £	2010 £
	Returns on investments and ser	vicing of finance		_	~
	Interest received		,	423	5,017
				2011 £	2010 £
	Capital expenditure and financia	l investment		(=====	
	Purchase of tangible fixed assets			(759,648) ————	(560,934)
4.	Analysis of changes in net debt				
		1 January 2011	Cash flow	Other non-cash changes	31 December
		£	£	£	2011 £
	Cash at bank and in hand:	8,957	1,620	-	10,577
	Net funds	8,957	1,620	-	10,577
5.	Turnover				
	An analysis of turnover by class of	business is as follo	ws:		
				2011 £	2010 £
	United Kingdom Overseas			3,713,370 2,619,450	3,127,148 2,347,860
				6,332,820	5,475,008
6.	Operating Profit				
	The operating profit is stated after	charging:		2011 £	2010 £
	Depreciation of tangible fixed asse			248,632	250,585
	Amortisation of intangible fixed ass Auditors' remuneration	ets		7,589 19,800	7,589 20,850
	Operating lease rentals - plant and machinery			22,959	21,420
	<ul> <li>- plant and machinery</li> <li>- land and buildings</li> </ul>			134,683	123,468
	Gain on foreign exchange transact	ions		<u>(42,520</u> )	(21,590

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

7.	Interest receivable		
		2011	2010
		£	£
	Interest receivable from group companies	206	3,062
	Bank interest receivable	217	1,955
		423	5,017
•	<b>T</b>		
8.	Taxation		
		2011	2010
	Analysis of the charge in the year	£	£
	Analysis of tax charge in the year		
	Current tax (see note below)	50.050	440 400
	UK corporation tax charge on profit for the year Adjustments in respect of prior periods	59,853 (18,333)	146,480 1,129
	Total current tax	41,520	147,609
	Deferred tax (see note 14)		
	Origination and reversal of timing differences	34,025	5,393
	Tax on profit on ordinary activities	75,545	153,002
	Factors affecting tax charge for the year		
	The tax assessed for the year is lower than (2010 - lower than) to UK of 26.5% (2010 - 28%). The differences are explained below:	he standard rate of corpo	ration tax in the
		2011	2010
	·	£	£
	Profit on ordinary activities before tax	359,859	507,153
	Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 26.5% (2010 - 28%)	95,363	142,003
	Effects of:		
	Expenses not deductable for tax purposes	3,111	832
	Depreciation add back	65,887	70,912
	Capital allowances	(93,363)	(89,425)
	Other tax adjustments	(4,740)	17,635
	Enhanced relief for R&D expenditure	(6,753) (18,333)	(8,868)
	Adjustments to tax charge in respect of prior periods Movement in short term timing differences	(18,333) 348	1,129 13,391
	Current tax charge for the year (see note above)	41,520	147,609
	The same and the same and and same same and and same		<del></del>

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

## 8. Taxation (continued)

## Factors that may affect future tax charges

There were no factors that may affect future tax charges.

## 9. Intangible fixed assets

	Licenses £
Cost	
At 1 January 2011 and 31 December 2011	38,711
Amortisation	
At 1 January 2011 Charge for the year	15,976 7,594
At 31 December 2011	23,570
Net book value	
At 31 December 2011	15,141
At 31 December 2010	22,735

## 10. Tangible fixed assets

	Leasehold Land and buildings £	Plant, machinery and equipment £	Total £
Cost			
At 1 January 2011 Additions	199,361 12,613	3,243,352 747,035	3,442,713 759,648
At 31 December 2011	211,974	3,990,387	4,202,361
Depreciation	<del></del> -		
At 1 January 2011 Charge for the year	113,386 30,247	2,364,588 218,389	2,477,974 248,636
At 31 December 2011	143,633	2,582,977	2,726,610
Net book value			
At 31 December 2011	68,341	1,407,410	1,475,751
At 31 December 2010	85,975	878,764	964,739

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

11.	Stocks		
		2011 £	2010 £
	Raw materials and consumables Work in progress Finished goods and goods for resale	1,062,059 200,608 45,482	1,224,863 227,823 77,901
		1,308,149	1,530,587
12.	Debtors		
		2011 £	2010 £
	Trade debtors Amounts owed by parent and related undertakings Other debtors Prepayments and accrued income Amounts recoverable on long term contracts	1,081,137 292,554 1,020 78,838	1,030,765 736,027 2,275 78,062 553
		1,453,549	1,847,682

Included in amounts owed by parent and related undertakings is £67,783 (2010 - £549,221) in respect of treasury accounts held with EADS NV which are unsecured and repayable on demand. Interest on these balances is paid to the company at LIBOR less 0.05%.

### 13. Creditors:

Amounts falling due within one year

	2011	2010
	£	£
Payments received in advance	147,729	331,233
Trade creditors	159,132	326,822
Amounts owed to parent and related undertakings	168,099	39,582
Corporation tax	12,538	66,480
Other taxes and social security costs	200,267	86,965
Other creditors	29,077	58,981
Accruals and deferred income	174,872	167,523
	<del> </del>	
	891,714	1,077,586

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

	Deferred taxation		
		2011	2010
	At headerstands of const	£	£
	At beginning of year Charge/(credit) for year	5,393 34,025	5,393
	At end of year	39,418	5,393
	The provision for deferred taxation is made up as follows:		
	The provision for deserted taxation is made up as follows.		
		2011 £	2010
	Accelerated capital allowances	49,311	£ 15,634
	Short-term timing differences	(9,893)	(10,241)
		39,418	5,393
15.	Provisions		
			Warranty £
	At 1 January 2011		91,000
	Additions		56,000
	At 31 December 2011		147,000
			147,000
	Warranty		147,000
	Warranty  The payment dates of the individual warranty claims are uncerwithin two years from the balance sheet date.	rtain but are currently a	
16.	The payment dates of the individual warranty claims are uncerwithin two years from the balance sheet date.	rtain but are currently a	
16.	The payment dates of the individual warranty claims are uncer	2011	nticipated to be
16.	The payment dates of the individual warranty claims are uncerwithin two years from the balance sheet date.  Share capital		nticipated to be
16.	The payment dates of the individual warranty claims are uncerwithin two years from the balance sheet date.  Share capital  Authorised	2011 £	nticipated to be
16.	The payment dates of the individual warranty claims are uncerwithin two years from the balance sheet date.  Share capital	2011	nticipated to be
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## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

17.	Reserves		
			Profit and loss account £
	At 1 January 2011 Profit for the year Dividends: Equity capital		2,850,721 284,314 (300,000)
	At 31 December 2011		2,835,035
18.	Reconciliation of movement in shareholders' funds		
		2011 £	2010 £
	Opening shareholders' funds Profit for the year Dividends (Note 19)	3,200,721 284,314 (300,000)	2,846,570 354,151
	Closing shareholders' funds =	3,185,035	3,200,721
19.	Dividends		
		2011 £	2010 £
	Dividends paid on equity capital =	300,000	-
20.	Capital commitments		
	At 31 December 2011 the company had capital commitments as follows:	2011 £	2010 £
	Contracted for but not provided in these financial statements	74,210	131,315

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

### 21. Operating lease commitments

At 31 December 2011 the company had annual commitments under non-cancellable operating leases as follows:

	Land and buildings		Land and buildings	
	2011	2010	2011	2010 £
Expiry date:	<b>~</b>	-	2	-
Within 1 year	-	-	1,972	7,733
Between 2 and 5 years	-	-	19,061	17,618
After more than 5 years	134,682	123,469		-

#### 22. Other financial commitments

There were no financial commitments at the year end (2010 - £Nil).

#### 23. Staff costs

Staff costs, including directors' remuneration, were as follows:

	2011 £	2010 £
Wages and salaries Social security costs Pension and other benefit costs	2,058,112 204,704 159,227	1,883,960 185,659 137,880
	2,422,043	2,207,499

The average monthly number of employees, including the directors, during the year was as follows:

	2011 No.	2010 No.
Manufacturing, research and development	76	70
Administration	8	8
	84	78

#### 24. Pension costs

	2011 €	2010 £
Defined contribution	_	-
Contributions payable by the company for the year	116,900	116,164

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

25.	Directors' remuneration		
		2011 £	2010 £
	Emoluments for qualifying services Company pension contributions to money purchase pension	95,334	94,167
	schemes	10,637	10,275
		105,971	104,442

During the year retirement benefits were accruing to 1 director (2010 - 1) in respect of money purchase pension schemes.

### 26. Ultimate parent undertaking and controlling party

In the opinion of the directors, the company's ultimate parent undertaking and controlling party is Aerospatiale Batteries SA, a company incorporated in France. Its financial statements are available to the public from Allee Sainte Helene, Cedex, Bourges, 18021, France.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

### 27. Related Party Transactions

The company had transactions with three related parties during the year, being the parent company Aerospatiale Batteries SA; Advanced Thermal Batteries Incorporated, a 100% owned subsidiary of Aerospatiale Batteries SA; and EADS NV, a 50% shareholder of Aerospatiale Batteries SA. Details of transactions with these companies are as follows:

	2011	2010
	£	£
Aerospatiale Batteries SA		
Sale of goods and services	847,821	605,759
Purchase of goods and services	975,688	765,831
Balance due from	183,649	145,151
Balance due to	161,364	38,265
	2011	2010
	£	£
EADS NV		
Balance due from	67,783	549,221
	2011	2010
	£	£
Advanced Thermal Batteries Incorporated		
Sale of goods and services	201,457	114,472
Purchase of goods and services	121,082	47,128
Balance due from	41,125	41,655
Balance due to	6,735	1,317
Dalance due to	· · · · · · · · · · · · · · · · · · ·	