DIRECTORS REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2004

Company No: 145736 (Scotland)

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COMPANIES HOUSE 28/09/0

FOR THE YEAR ENDED 31 MARCH 2004

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COMPANY INFORMATION FOR THE YEAR ENDED 31 MARCH 2004

REGISTERED CHARITY NUMBER:

SC022512

DIRECTORS:

L Hinds (resigned 26 May 2003)

K Koren

D Rutherford (Chair)

P Vestri I Coldwell J Dick S Mitchell

R Smith (resigned 24 November 2003)

H Warnock F Dick S Palsson

R Henderson (appointed 24 November 2003)

SECRETARY:

Cowan & Partners

60 Constitution Street

Edinburgh EH6 6RR

COMPANY NUMBER:

SC145736

REGISTERED OFFICE:

14-16 Grassmarket

Edinburgh EH1 2JU

AUDITORS:

McDonald Gordon & Co Ltd

Chartered Certified Accountants

and Registered Auditors

29 York Place Edinburgh EH1 3HP

BANKERS:

Royal Bank of Scotland

St Andrew Square

Edinburgh EH2 2YB

SOLICITORS:

Maclay Murray & Spens

3 Glenfinlas Street

Edinburgh EH3 6AQ

DIRECTORS ANNUAL REPORT FOR THE YEAR ENDED 31 MARCH 2004

The directors present their report and the audited financial statements for the year to 31 March 2004.

PRINCIPAL ACTIVITY AND BUSINESS REVIEW

The year to 31 March 2004 was a year of growth and development for Dance Base as we continued to develop the organisational structure to meet the company's expanding artistic needs. The outcome for the year shows that Dance Base has monitored this process effectively and continues to manage its resources responsibly.

The Business Plan was updated with the Board and staff identifying the company's achievements, challenges and opportunities and providing a clear framework for the delivery of our Mission and Core Aims. This will enable the organisation to move forward strategically and to assess and refine its performance on a regular basis.

During the year we ran three full terms of public classes and workshops, as well as four weeks of classes during the Edinburgh Fringe Festival in August. We were successfully able to increase the length of core terms from 10 to 12 weeks, increasing the time available for people to enjoy learning and practising dance, and offering valuable additional opportunities to our many teachers.

Over this period, we have welcomed over 80,000 people into the building to attend a dance activity. This level of interest proves that Dance Base is providing a valuable service to our local community, enabling people of all ages and abilities to come together on a weekly basis to have fun, learn new skills, meet other people and to keep fit in a non-competitive environment.

This year also saw an expansion of Dance Base's work in the community, using dance as a therapeutic tool to encourage creativity, health and well-being in those unable to come to Dance Base due to physical, financial or social barriers. We have delivered classes in nurseries, primary schools, secondary schools, special schools, youth and community groups, secure units, sheltered housing units, hospitals and adult training centres, reaching over 10,000 people during the year.

Our outreach programme for the year was dependent on income received from Trusts and Foundations and we are delighted to report success in receiving funds to cover all areas of our work in this area. We are indebted to the Lloyds TSB Foundation, The Chase Charity, BBC Children in Need and an anonymous donor who recognise the value of our work and have committed to funding Dance Base to deliver a programme specially for young people on a three year basis. Even the smallest of donation helps us to offer a service to a wide group of people in the community and we are very grateful to all those who responded to our appeal over the course of the year. We were also successful in securing Scottish Arts Council Lottery and City of Edinburgh Council funds to finance a full time post of Young Dancers Worker to enable us to offer classes to pre-school aged children in nurseries and care centres in deprived areas of Edinburgh. This funding will take effect from April 2004.

The Company continued to support the professional dance community, providing residencies, performance, class and workshop opportunities as well as mentoring and career development support for independent professional dancers from across Scotland. We ran an extremely successful Festival programme from Dance Base, inviting international and Scottish dancers to perform as part of the Edinburgh Fringe programme during August 2003. With the benefit of excellent shows and extensive press coverage, our audience attendance nearly trebled on the previous year. A key challenge for the organisation is to find a way to continue to promote this programme once the dedicated Scottish Arts council funding for this programme runs out in 2004.

Dance Base ended the year with a triumphant production of Off Kilter - a dance show bringing together the wealth of choreographic and musical talent of Scottish artists, in an exciting and accessible blend of traditional and contemporary styles. The show was a great success with both audiences and critics and marked a new departure for Dance Base as a producer and promoter of touring dance performance. We are grateful to the Scottish Arts Council for investing in this project.

REPORT OF THE DIRECTORS (continued) FOR THE YEAR ENDED 31 MARCH 2004

FINANCIAL RESULTS

The financial results for the year to March 2004 are a testimony to the efforts of all of the stakeholders involved in Dance Base. The surplus for the year shall be applied to ensure that Dance Base remains financially robust and is able to fund, with the help of other sponsors, future projects assisting the company to deliver its artistic services to our local and national communities.

This is particularly important as we anticipate the funding climate will become less favourable over the next few years and it is important that Dance Base plans now to manage its finances responsibly into the future.

The Board acknowledge the financial support of its principal funders, Scottish Arts Council and The City of Edinburgh Council and the many Charitable Trusts and Foundations who have contributed to supporting our revenue activities.

We anticipate that with the continued commitment of our Board and staff, a loyal customer and user base and continued good relationships with our funders, Dance Base is in a position to refine and expand its programme to remain artistically buoyant and financially viable into the future.

DIRECTORS

The Board of Directors are listed on page 1.

COMPANY STRUCTURE

The City of Edinburgh Council has the right to appoint a Director Representative. The Board comprises eleven directors who bring various skills to the company. The Board acts in a non-executive capacity and meets five times a year to monitor the operations of Dance Base and are involved in all strategic decision making.

RISK MANAGEMENT

The directors are responsible for identifying and reviewing the major risks to which the company is exposed and establishing systems to mitigate these risks.

STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year, which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence taking reasonable steps for the prevention and detection of fraud and other irregularities.

AUDITORS

The auditors, McDonald Gordon & Co Ltd, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

Approved by the directors on 6 Several 2004 and signed on their behalf by

D RUTHERFORD CHAIR, DANCE BASE

INDEPENDENT AUDITORS REPORT TO THE MEMBERS OF DANCE BASE LIMITED

We have audited the company's financial statements for the year ended 31 March 2004, which comprise Profit and Loss Account, Balance Sheet and the related notes 1-22. These financial statements have been prepared on the basis of accounting policies set out therein.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described in the Statement of Directors' Responsibilities (page 3) the company's directors are responsible for the preparation of financial statements in accordance with applicable United Kingdom law and Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if the information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

BASIS OF AUDIT OPINION

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

OPINION

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 March 2004 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

McDonald Gordon & Co Ltd Chartered Certified Accountants and Registered Auditors

29 York Place Edinburgh EH1 3HP

& SERTEMBER 2004

INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 MARCH 2004

| | Notes | 2004 £ | 2003 £ |
|----------------------------------------------------|-------|------------------|----------------|
| Programme income | 2 | 375,819 | 296,271 |
| Grants receivable | 4 | 666,050 | <u>515,927</u> |
| Total Income of Continuing Operations | | <u>1,041,869</u> | 812,198 |
| Programme costs | 3 | 401,623 | 229,941 |
| Administrative overheads | 5 | 595,068 | 576,718 |
| Fundraising costs | 5 | 6,147 | 141 |
| Total Expenditure of Continuing Operations | | 1,002,838 | 806,800 |
| Net Income for the year from Continuing Operations | | 39,031 | 5,398 |
| Interest receivable | | 3,135 | <u>3,496</u> |
| Net Income for the year | | <u>42,166</u> | _8,894 |

There were no recognised gains and losses for 2004 or 2003 other than those included in the Income and Expenditure Account.

STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 31 MARCH 2004

| | Notes | Capital Grants | Restricted Funds | Unrestricted Funds | Total Funds 2004 | Total Funds 2003 |
|-------------------------------------------------------------------------------|---------|-------------------|---------------------|-----------------------------|-----------------------------|-----------------------------|
| | | £ | £ | £ | £ | £ |
| INCOME RESOURCES | | | | | | |
| Programme income Grants receivable Interest receivable | 2 4 | 1,388 | 81,719 147,233 | 294,100 262,947 3,135 | 375,819 411,568 3,135 | 296,271 263,148 3,496 |
| Total Incoming Resources | | 1,388 | 228,952 | _560,182 | 790,522 | <u>562,915</u> |
| RESOURCES EXPENDED | 5 | | | | | |
| Direct charitable expenditure Fundraising Management and administration | On On | - | 455,016 - | 381,864 6,147 | 836,880 6,147 | 642,237 141 |
| of Charity | 511 | | 1,824 | 157,987 | 159,811 | <u>164,422</u> |
| Total Resources Expended | | <u> </u> | <u>456,840</u> | <u>_545,998</u> | 1,002,838 | 806,800 |
| Net Incoming Resources | | 1,388 | (227,888) | <u>14,184</u> | (212,316) | (243,885) |
| Release of capital grants | 13 | - | 255,870 | - | 255,870 | 255,407 |
| Deferral of capital grants Transfers between funds | 13 6 | (1,388) | (23,554) | 23,554 | (1,388) | (2,628) |
| Net increase (decrease) in Funds for the Year | | | 4,428 | <u>37,738</u> | _42,166 | <u>8,894</u> |
| Funds at 1 April 2003 | | - | | 50,052 | 50,052 | 41,158 |
| Funds at 31 March 2004 | | | 4,428 | 87,790 | 92,218 | _50,052 |

BALANCE SHEET AS AT 31 MARCH 2004

| | NOT | TES £ | 2004 £ | £ | 2003 £ |
|-----------------------------------------------------------------|-----|------------------------------|----------------------------|------------------------------|------------------|
| FIXED ASSETS Tangible Assets | 9 | | 5,698,116 | | 5,964,448 |
| CURRENT ASSETS Debtors and prepayments Cash at bank and in hand | 10 | 51,865 196,374 248,239 | | 16,058 239,469 255,527 | |
| CREDITORS Amounts falling due within one year | 11 | 485,002 | | 384,395 | |
| NET CURRENT LIABILITIES | | | (236,763) | | (128,868) |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | | 5,461,353 | | 5,835,580 |
| CREDITORS: Amounts falling due after more than one year | 12 | | <u>5,369,135</u> | | <u>5,785,528</u> |
| NET ASSETS | | | <u>92,218</u> | | 50,052 |
| FUNDS Unrestricted funds General Designated | | | 68,070 19,720 87,790 | | 50,052 |
| Restricted funds | | | 4,428 | | |
| | | | 92,218 | | 50,052 |

These financial statements were approved by the Directors on 6 SEFFICEL 2004 and signed on their behalf by:

DAVID RUTHERFORI DIRECTOR

FIONA DICK DIRECTOR

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2004

1. ACCOUNTING POLICIES

BASIS OF PREPARATION OF FINANCIAL STATEMENTS

The financial statements are prepared under the historical cost convention and include results of the company's operations as indicated in the Directors' Report, all of which are continuing.

The accounts are prepared in accordance with the Companies Act 1985, applicable accounting standards and Statement of Recommended Practice – Accounting and Reporting by Charities (SORP 2000).

The company has taken advantage of the exemption in Financial Reporting Standard 1 from the requirement to prepare a cash flow statement on the grounds that it is a small company.

GRANTS AND SUBSIDIES

Revenue grants and subsidies are credited to the Income and Expenditure Account and Statement of Financial Activities on the earlier date of when they are received or when they are receivable, unless they relate to a specified future period, in which case they are deferred.

GRANTS FOR THE PURCHASE OF FIXED ASSETS

Grants for the purchase of fixed assets are put into a deferral account and released to the Income and Expenditure Account over the life of the related asset. Depreciation on the fixed assets purchased with such grants is matched against the grant released each year. The grants are included wholly in the Statement of Financial Activities when received.

VOLUNTARY INCOME

Voluntary income received by way of legacies, donations and gifts to the charity is included in full in the Income and Expenditure Account and Statement of Financial Activities when received. Gifts in kind are brought in as income at estimated market value.

RESTRICTED FUNDS

Restricted funds are to be used for specific purposes as laid down by the donor. Expenditure, which meets these criteria, is identified to the fund, together with a fair allocation of overheads and support costs.

UNRESTRICTED FUNDS

Unrestricted funds are donations and other income resources received or generated for charitable purposes.

DESIGNATED FUNDS

Designated funds are unrestricted funds earmarked by the directors for particular purposes.

LIABILITIES

Liabilities are recognised when a legal or practical obligation arises which will result in a transfer of economic benefits from the company.

STAFF COSTS AND OVERHEADS EXPENSES

Staff costs and overhead expenses are allocated to activities on the basis of the directors' best estimates of time spent on those activities.

NOTES TO THE FINANCIAL STATEMENTS (continued) FOR THE YEAR ENDED 31 MARCH 2004

TANGIBLE FIXED ASSETS AND DEPRECIATION

Tangible fixed assets are stated at cost less depreciation.

Depreciation is provided at rates calculated to write off the costs of fixed assets less their estimated residual value, over the expected useful lives on the following basis:

Freehold property

4% straight line basis

Fixtures and fittings

20% straight line basis

Computers

33.3% straight line basis

Impairment reviews are carried out annually.

OPERATING LEASES

Rentals applicable to operating leases where substantially of all the benefits and risks of ownership remain with the lessor are charged to the Income and Expenditure Account as incurred.

NOTES TO THE FINANCIAL STATEMENTS (continued) FOR THE YEAR ENDED 31 MARCH 2004

| | Restricted Funds | Unrestricted Funds | Total Funds 2004 | Total Funds 2003 |
|--------------------------------------------------------------------------------------|---------------------|-----------------------|------------------------|------------------------|
| | £ | £ | £ | £ |
| 2. PROGRAMME INCOME | | | | |
| Community programme | - | 218,088 | 218,088 | 191,636 |
| Education and Outreach programme | - | 13,780 | 13,780 | 15,716 |
| Professional programme | - | 14,139 | 14,139 | 11,148 |
| Hires | - | 47,521 | 47,521 | 47,217 |
| Charitable trusts and foundations | 49,168 | - | 49,168 | 14,500 |
| Public donations | 12,821 | 5 | 12,826 | 6,660 |
| Sponsorship-in-kind – defining moments | 5,750 | - | 5,750 | - |
| Event/box office income | - | - | - | - |
| Other income | - | 567 | 567 | 9,394 |
| Lottery audience development | 50 | - | 50 | - |
| Off Kilter project | 6,000 | - | 6,000 | - |
| Lottery skills development – defining | | | | |
| moments | <u> 7,930</u> | | <u>7,930</u> | |
| | 81,719 | <u>294,100</u> | <u>375,819</u> | 296,271 |
| 3. PROGRAMME COSTS | | | | |
| Community programme – fees | - | 104,549 | 104,549 | 78,880 |
| Community programme – workshop fees | | 2 224 | | 2.252 |
| and expenses | - | 2,991 | 2,991 | 3,959 |
| Community programme – festival classes | | 2 700 | 2.500 | 2.015 |
| and workshops | - | 2,588 | 2,588 | 2,015 |
| Education and outreach fees and expenses | 19,083 | - | 19,083 | 23,302 |
| Education and outreach programme – salar | | - | 20,248 | 16,954 |
| Professional programme – fees and expens Professional programme – dance mentoring | | 21,363 | 21,363 | 15,393 |
| training | - | 11,987 | 11,987 | 96 |
| Professional programme – other commission | ons - | , - | , <u>-</u> | 7,149 |
| Festival programme – costs | 21,500 | 4,245 | 25,745 | 26,314 |
| Marketing – programme | , - | 54,102 | 54,102 | 55,879 |
| Marketing – lottery audience development | 7,911 | · - | 7,911 | • |
| Off Kilter project costs | 94,881 | - | 94,881 | - |
| Resource room costs | 10,172 | _ | 10,172 | - |
| Lottery skills development – defining | • | | • | |
| moments | <u>24,140</u> | 1,863 | 26,003 | |
| | <u>197,935</u> | 203,688 | 401,623 | 229,941 |

NOTES TO THE FINANCIAL STATEMENTS (continued) FOR THE YEAR ENDED 31 MARCH 2004

| 4. | GRANTS | Capital Grants | Restricted Funds | Unrestricted Funds | | Total Funds 2003 |
|----|----------------------------------------|----------------------|---------------------|-----------------------|----------------|------------------------|
| | | £ | £ | £ | £ | £ |
| | SAC - Revenue Grant | - | - | 175,000 | 175,000 | 113,000 |
| | SAC - Lottery Revenue | - | - | 60,000 | 60,000 | 75,000 |
| | SAC - Lottery Revenue - 2002 (Balance | e) - | - | | - | 20,000 |
| | SAC - Travel/Training Grant | - | 2,722 | - | 2,722 | - |
| | SAC - Programme of Dance – Festival | - | 20,000 | - | 20,000 | 20,000 |
| | SAC - Fund Raising Course Grant | - | - | | - | 1,162 |
| | SAC - Conference Grant | - | - | - | - | 199 |
| | SAC - Research Trip Grant | - | - | - | - | 212 |
| | City of Edinburgh Council – Revenue | | | | | |
| | Grant (Recreation Dept) | - | - | 27,947 | 27,947 | 27,947 |
| | City of Edinburgh Council – Revenue | | | | | |
| | Grant (Education Dept) | - | 3,000 | - | 3,000 | 3,000 |
| | City of Edinburgh Council – CCTV | - | - | - | - | 2,628 |
| | Visiting Arts | - | 1,500 | - | 1,500 | - |
| | SAC – Lottery skills development – def | ining | | | | |
| | moments | - | 13,385 | - | 13,385 | - |
| | SAC – Lottery audience development | - | 9,996 | - | 9,996 | |
| | Off kilter project | - | 90,055 | - | 90,055 | - |
| | SAC – Resource room | 1,388 | 6,262 | - | 7,650 | - |
| | SAC – Youth Dance worker | | 313 | | 313 | |
| | Total Grants | 1,388 | 147,233 | 262,947 | 411,568 | 263,148 |
| | Add: Deferred Grants b/f | 5,811,063 | - | - | 5,811,063 | 6,063,842 |
| | Deferral of capital grants | (<u>5,556,581</u>) | | | (5,556,581) | (5,811,063) |
| | Total Grants per Income and | | | | | |
| | Expenditure Account | <u>255,870</u> | <u>147,233</u> | <u>262,947</u> | <u>666,050</u> | _515,927 |
| | Comprising:- | | | | | |
| | Grants received and spent in year | - | 147,233 | 262,947 | 410,180 | 260,520 |
| | Release of Grassmarket Project grants | 252,458 | - | - | 252,458 | 252,458 |
| | Release of computer grant | 2,423 | - | - | 2,423 | 2,423 |
| | Release of CCTV grant | 526 | _ | - | 526 | 526 |
| | Release of resource room computer gra | int <u>463</u> | | | <u>463</u> | |
| | | <u>255,870</u> | <u>147,233</u> | <u>262,947</u> | <u>666,050</u> | <u>515,927</u> |

NOTES TO THE FINANCIAL STATEMENTS (continued) FOR THE YEAR ENDED 31 MARCH 2004

5a.TOTAL RESURCES EXPENDED

| 5a.TOTAL RESURCES EXPENDI | | Fundraising £ | Management & Admin | Total Funds 2004 £ | Total Funds 2003 |
|----------------------------------|----------------|---------------|--------------------|-----------------------------|------------------------|
| PROGRAMME COSTS | 401,623 | <u> </u> | | 401,623 | 229,941 |
| ADMINISTRATIVE OVERHEAD | DS | | | | |
| Salaries and national insurance | 72,910 | - | 109,364 | 182,274 | 166,471 |
| Recruitment | - | - | 1,423 | 1,423 | 2,797 |
| Staff training | 1,980 | - | 2,969 | 4,949 | 4,083 |
| Telephone | 2,462 | - | 3,692 | 6,154 | 7,871 |
| Printing, postage and stationery | 3,396 | - | 5,095 | 8,491 | 6,995 |
| Travelling expenses | 2,678 | - | 2,678 | 5,356 | 1,907 |
| Entertainment | 769 | - | 769 | 1,538 | 1,183 |
| Repairs and renewals | 3,732 | - | - | 3,732 | 3,301 |
| Equipment hire | 2,700 | - | - | 2,700 | 3,141 |
| Computer maintenance | 4,094 | - | | 4,094 | 8,262 |
| Membership and licences | - | - | 4,658 | 4,658 | 5,132 |
| Office expenses | - | - | 1,190 | 1,190 | 1,649 |
| First Aid expenses | - | - | 58 | 58 | 222 |
| Cleaning expenses | 22,271 | <u>-</u> | - | 22,271 | 17,926 |
| Auditors' remuneration | - | - | 2,100 | 2,100 | 2,200 |
| Accountancy fees | - | | 920 | 920 | 3,390 |
| Legal and professional fees | - | - | 1,250 | 1,250 | 11,750 |
| Bank charges | - | - | 4,897 | 4,897 | 5,641 |
| Bank interest | - | - | 47 | 47 | 1,257 |
| Loan interest | - | - | 11,909 | 11,909 | 12,084 |
| Interest on overdue taxation | - | - | 69 | 69 | - |
| Depreciation | 12,910 | - | 6,399 | 19,309 | 16,468 |
| Depreciation – capital project | 259,728 | - | - | 259,728 | 259,729 |
| Gain on disposal of fixed assets | - | - | - | - | (149) |
| Building maintenance | 17,085 | - | - | 17,085 | 17,621 |
| Rates and insurance | 21,581 | - | - | 21,581 | 10,809 |
| Heat and light | 6,961 | - | - | 6,961 | 4,634 |
| Bad debts write off | | | 324 | 324 | 344 |
| | 435,257 | | <u>159,811</u> | 595,068 | <u>576,718</u> |
| FUNDRAISING COSTS | | | | | |
| Fundraising | | 6,147 | | <u>6,147</u> | <u> 141</u> |
| TOTAL EXPENDITURE | 836,880 | 6,147 | <u>159,811</u> | 1,002,838 | 806,800 |
| Comprising:- | | | | | |
| RESTRICTED FUNDS | 455,016 | - | 1,824 | 456,840 | 312,480 |
| UNRESTRICTED FUNDS | 381,864 | 6,147 | 157,987 | 545,998 | 494,320 |
| | <u>836,880</u> | 6,147 | <u>159,811</u> | <u>1,002,838</u> | 806,800 |

NOTES TO THE FINANCIAL STATEMENTS (continued) FOR THE YEAR ENDED 31 MARCH 2004

5b.TOTAL RESURCES EXPENDED

| | Restricted 2004 | Restricted 2003 |
|------------------------------------|-----------------|-----------------|
| Programme costs (note 3) | <u>197,935</u> | <u>55,500</u> |
| Direct Charitable Expenditure: | | |
| Depreciation | 255,407 | 255,407 |
| Travelling expenses | 1,361 | 545 |
| Staff training | - | 106 |
| Staff recruitment | 313 | |
| | <u>257,081</u> | 256,058 |
| Management & Admin | 1.00 | |
| Depreciation Translation | 463 | - |
| Travelling expenses Staff training | 1,361 | 106 |
| Start training | | <u>816</u> |
| | <u>1,824</u> | <u>922</u> |
| Fundraising costs | - | |
| Total Restricted Expenditure | <u>456,840</u> | <u>312,480</u> |

6. TRANSFER BETWEEN FUNDS

The amount of £23,554 was transferred from restricted funds to unrestricted funds being a transfer in recognition of the use of internal resources on projects funded by restricted income. This related mainly to utilising administration overheads in the production of specific programmes.

| 7. | OPERATING SURPLUS | 2004 £ | 2003 £ |
|----|-----------------------------------------------------------------|----------------|----------------|
| | Net income is stated after charging:- | | |
| | Depreciation of tangible fixed assets | 279,037 | 276,198 |
| | Auditors' remuneration | 2,100 | 2,200 |
| | Operating lease rentals | - | - |
| | Hire of equipment | 2,700 | 3,141 |
| | Directors' emoluments | <u>Nil</u> | <u>Nil</u> |
| 8. | EMPLOYEES | 2004 £ | 2003 £ |
| | Wages and salaries (artistic and administrative) | 197,321 | 169,291 |
| | National insurance | 17,674 | 13,826 |
| | The average monthly employees during the year were as follows:- | <u>214,995</u> | <u>183,117</u> |
| | Administration | <u>14</u> | <u>12</u> |

No employee received emoluments in excess of £50,000.

NOTES TO THE FINANCIAL STATEMENTS (continued) FOR THE YEAR ENDED 31 MARCH 2004

9. TANGIBLE FIXED ASSETS

| | Freehold Property (capital project) | Computer Equipment (capital project) | Fixtures & Fittings | Computer Equipment (office) | TOTAL |
|----------------------------------------------------------------------------------|------------------------------------------------------------|------------------------------------------------------|----------------------------------------------------------|--------------------------------------------------------|-----------------------------------|
| | £ | £ | £ | £ | £ |
| COST At 1 April 2003 Additions Disposals | 6,432,630 | 14,822 | 56,763 8,880 | 22,762 3,825 | 6,526,977 12,705 |
| As at 31 March 2004 | 6,432,630 | 14,822 | 65,643 | 26,587 | 6,539,682 |
| DEPRECIATION At 1 April 2003 Charge for the year On disposal As at 31 March 2004 | 514,166 257,306 ———————————————————————————————————— | 12,400 2,422 ————————————————————————————————— | 19,718 12,910 ———————————————————————————————————— | 16,245 6,399 ——————————————————————————————————— | 562,529 279,037 841,566 |
| NET BOOK VALUE At 31 March 2004 | <u>5,661,158</u> | - | _33,015 | 3,943 | 5,698,116 |
| At 31 March 2003 | <u>5,918,464</u> | <u>2,422</u> | <u>37,045</u> | <u>6,517</u> | <u>5,964,448</u> |

All fixed assets of the charity were for direct charitable purposes with the exception of computer equipment also used for administrative purposes.

| 10. | DEBTORS AND PREPAYMENTS | 2004 £ | 2003 £ |
|-----|-----------------------------------------------------|-----------------------------|----------------------------|
| | Trade debtors | 33,904 15,408 | 7,489 7,393 |
| | Other debtors VAT | 2,553 | 1,176 |
| | | <u>51,865</u> | 16,058 |
| 11. | CREDITORS – Amounts falling due | 2004 | 2003 |
| | within one year | £ | £ |
| | Bank loan (secured) | £ 61,668 | £ 11,155 |
| | • | | |
| | Bank loan (secured) | 61,668 | 11,155 |
| | Bank loan (secured) Trade creditors | 61,668 15,363 | 11,155 29,476 |
| | Bank loan (secured) Trade creditors Other creditors | 61,668 15,363 149,348 | 11,155 29,476 81,062 |

NOTES TO THE FINANCIAL STATEMENTS (continued) FOR THE YEAR ENDED 31 MARCH 2004

| 12. | CREDITORS – Amounts falling due after more than one year | 2004 £ | 2003 £ |
|-----|-------------------------------------------------------------------------------------------------|------------------------------|-------------------------------|
| | Bank loan (secured) Deferred capital grants | 66,001 <u>5,303,134</u> | 229,872 <u>5,555,656</u> |
| | Loans Repayable in one year or less, or on demand (note 11) Repayable between one and two years | 5,369,135 61,668 7,073 | 5,785,528 11,155 11,666 |
| | Repayable between two and five years Repayable after more than five years | 23,906 35,022 127,669 | 39,476 178,730 241,027 |

The Royal Bank of Scotland hold a standard security over the property at 14-16 Grassmarket, Edinburgh.

| 13. | DEFERRED CAPITAL GRANTS AND INTEREST | 2004 £ | 2003 £ |
|-----|------------------------------------------------------------------------|---------------------------------|---------------------------------|
| | At 31 March 2003 Received during the year Released during the year | 5,811,063 1,388 (255,870) | 6,063,842 2,628 (255,407) |
| | At 31 March 2004 | <u>5,556,581</u> | <u>5,811,063</u> |
| | To be released within one year To be released after more than one year | 253,447 5,303,134 | 255,407 5,555,656 |
| | | <u>5,556,581</u> | <u>5,811,063</u> |
| 14. | DIRECTORS' EMOLUMENTS | 2004 £ | 2003 £ |
| | Emoluments and expenses | | |

15. TAXATION

The company is limited by guarantee and, as a registered charity, it is relieved from Corporation Tax under Section 505 of the Income and Corporation Taxes Act 1988.

16. INTEREST

Interest payable/receivable relates to interest on short term bank borrowing/deposits.

NOTES TO THE FINANCIAL STATEMENTS (continued) FOR THE YEAR ENDED 31 MARCH 2004

| 17. | ANALYSYS OF NET ASSETS | Restricted Funds | s F | icted unds £ | Designated Funds £ | | Total Funds £ 2003 |
|-----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------|-----------------------------|--------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------|
| | Fund balances at 31/03/04 are represe | ented by:- | | | | 2007 | 2002 |
| | Tangible fixed assets Current assets Current liabilities Long term liabilities Deferred capital funds Total Net Assets | 5,663,601 23,858 (379,897 - (<u>5,303,134</u> | 204 () (105 (66 () | ,515 ,661 ,105) ,001) | | (485,002) (66,001) | ` ' |
| 18. | RESTRICTED FUNDS | A | At 1 pril 2003 £ | Iı | ncoming £ | Outgoing M | At 31 Iarch 2004 £ |
| | SAC – Programme of Dance SAC – Attending Dance Events CEC – Education Grant Grassmarket Capital Grants Computer Grant CEC – CCTV SAC – Resource room computer Lottery skills development (defining a Lottery audience development Off Kilter project Resource room project Youth dance worker Visiting arts Lloyds TSB Chase Charity Other anonymous donations BBC – Children in Need Mrs M Guido Trust The Applegreen Trust Gladys Jones Trust Scottish Community Foundation Scottish Quakers Thomas Sivewright Catto Charitable Settlement The Lynn Foundation JSF Pollitzer Trust Widowers' Children's Home Trust JK Young Endowment Fund N Smith Charitable Settlement Nancie Massey Charitable Trust Clydesdale Bank Gerald Micklem Trust | moments) | | | 20,000 2,722 3,000 252,458 2,423 526 463 27,065 10,046 96,055 6,262 313 1,500 9,000 5,000 14,821 13,000 610 308 2,500 4,000 500 750 500 1,000 2,000 1,000 2,000 500 3,000 1,000 500 3,000 1,000 500 3,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 5,000 1,000 5,000 5,000 5,000 1,000 5,000 5,000 5,000 1,000 5,000 5,000 5,000 5,000 5,000 1,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5, | 20,000 2,722 3,000 252,458 2,423 526 463 24,090 10,046 96,055 4,809 313 1,500 9,000 5,000 14,821 13,000 610 308 2,500 4,000 500 750 500 1,000 2,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 1,000 5,000 1,000 1,000 5,000 1,000 5,000 1,000 1,000 5,000 1,000 1,000 5,000 1,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 1,000 5,000 5,000 1,000 5,000 5,000 1,000 5,000 5,000 1,000 5,000 5,000 1,000 5,000 5,000 5,000 1,000 5,000 5,000 5,000 5,000 1,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,0 | 2,975 |
| | David Solomans Trust | | | | 1,000 484,822 | | 4,428 |

NOTES TO THE FINANCIAL STATEMENTS (continued) FOR THE YEAR ENDED 31 MARCH 2004

| 19 | TOTAL FUNDS | At 1 April 2003 £ | Incoming £ | Outgoing £ | Transfers £ | At 31 March 2004 £ |
|----|----------------------------------------------------------|-------------------------|------------------|-----------------------------|-----------------|--------------------------|
| | The movement on funds were: | | | | | |
| | Restricted Funds | - | 484,822 | 456,840 | (23,554) | 4,428 |
| | Unrestricted Funds: General Funds Designated Funds | 50,052 | 560,182 | 545,998 ——— - | 3,834 19,720 | 68,070 19,720 |
| | | 50,052 | <u>1,045,004</u> | 1,002,838 | - | 92,218 |

The amount of £23,554 was transferred from restricted funds to unrestricted funds being a transfer in recognition of the use of internal resources on projects funded by restricted income. This related mainly to utilising administration overheads in the production of specific programmes.

The Board have designated funds amounting to £19,720 for the purchase of additional CCTV equipment and also towards the purchase of a new seating unit and chairs.

| 20. | REMUNERATION OF AUDITORS | 2004 £ | 2003 £ |
|-----|-----------------------------------------------------------------------------|-----------|-----------|
| | The total payable to the auditors of the company related to the following:- | | |
| | Audit | 2,100 | 2,200 |
| | Accountancy | 920 | 3,390 |

21. SECURED DEBTS

The company has granted a standard security over its freehold property to the Scottish Arts Council in respect of all obligations undertaken in terms of the funding agreement between the company and the SAC.

| 22. | CAPITAL COMMITMENTS | 2004 £ | 2003 £ |
|-----|-------------------------------------------------------------|-----------|-----------|
| | Contracted but not provided for in the financial statements | <u>-</u> | = |