TURNBULL KEMP

Company Registration No. SC101451 (Scotland)

CORE PRODUCTS LIMITED

ABBREVIATED ACCOUNTS

For the period ended 2 April 2001

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COMPANIES HOUSE

31/01/02

TURNBULL KEMP & CO CHARTERED ACCOUNTANTS 66 TAY STREET PERTH PH2 8RA

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DIRECTORS' REPORT FOR THE PERIOD ENDED 2 APRIL 2001

The directors present their report and financial statements for the period ended 2 April 2001.

Principal activities and review of the business

The principal activity of the company continued to be the import and distribution of timber based products. The directors are disappointed with the results of the year and are endeavouring to increase sales and decrease overheads.

Results and dividends

The results for the period are set out on page 3.

The directors do not recommend payment of an ordinary dividend.

Directors

The following directors have held office since 4 April 2000:

D B Wallace M A Doig R P E Bartoli S D Wallace J A Hood

(Appointed 1 January 2001)

Directors' interests

The directors' interests in the shares of the company were as stated below:

	Ordinary snares of £1 each	
	2 April 2001	4 April 2000
D B Wallace	27,276	24,363
M A Doig	11,154	11,154
R P E Bartoli	3,000	5,913
S D Wallace	5,120	5,120
J A Hood	-	-

Auditors

The company has by elective resolution dispensed with the obligation to appoint auditors annually in accordance with section 386(1) of the Companies Act 1985. Therefore, the auditors, Turnbull Kemp & Co CA, will be deemed to be reappointed for each succeeding financial year.

Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

ON BEHALF OF THE BOARD

M.a. Do

M A Doig

Director

30 January 2002

AUDITORS' REPORT TO CORE PRODUCTS LIMITED UNDER SECTION 247B OF THE COMPANIES ACT 1985

We have examined the abbreviated accounts set out on pages 3 to 15, together with the financial statements of the company for the period ended 2 April 2001 prepared under section 226 of the Companies Act 1985.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts prepared in accordance with section 246A(3) of the Act to the Registrar of Companies and whether the accounts to be delivered are properly prepared in accordance with that provision and to report our opinion to you.

Basis of opinion

We have carried out the procedures we considered necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared. The scope of our work for the purpose of this report did not include examining or dealing with events after the date of our report on the financial statements.

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with section 246A(3) of the Companies Act 1985, and the abbreviated accounts on pages 3 to 15 are properly prepared in accordance with that provision.

Other information

On 30 January 2002 we reported, as auditors of Core Products Limited, to the members on the financial statements prepared under section 226 of the Companies Act 1985 for the period ended 2 April 2001, and our audit report included the following paragraph:

"Fundamental uncertainty

In forming our opinion, we have considered the adequacy of the disclosures made in the financial statements concerning the support of the company's bankers. The financial statements have been prepared on a going concern basis, the validity of which depends upon continued support from the company's bankers. The financial statements do not include any adjustments that would result if this support should not be available. Details of the circumstances relating to this fundamental uncertainty are described in note 10 to the financial statements. Our opinion is not qualified in this respect."

Turnbull Kemp & Co CA Chartered Accountants Registered Auditor

TOMINE

66 Tay Street Perth PH2 8RA

30 January 2002

ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED 2 APRIL 2001

	Notes	Period ended 2 April 2001 £	Period ended 3 April 2000 £
Gross profit		1,046,860	1,597,993
Distribution costs Administrative expenses Other operating income		(372,386) (952,763) 35	(451,903) (1,032,232)
Operating (loss)/profit	3	(278,254)	113,858
Interest payable and similar charges	4	(120,802)	(107,615)
(Loss)/profit on ordinary activities before taxation		(399,056)	6,243
Tax on (loss)/profit on ordinary activities	5	5,125	(5,125)
			
(Loss)/profit on ordinary activities after taxation transferred to reserves	13	(393,931)	1,118
		===	===

ABBREVIATED BALANCE SHEET AS AT 2 APRIL 2001

		20	01	200	00
	Notes	£	£	£	£
Fixed assets					
Tangible assets	6		173,102		213,357
Investments	7		801		801
			173,903		214,158
Current assets					
Stocks	8	927,368		1,101,756	
Debtors	9	1,223,370		1,007,055	
Cash at bank and in hand		1,972		3,489	
		2,152,710		2,112,300	
Creditors: amounts falling due within	10				
one year		(2,095,768)		(1,685,698)	
Net current assets			56,942		426,602
Total assets less current liabilities			230,845		640,760
Creditors: amounts falling due after			(T. 000)		(0.4.0.4.5)
more than one year	11		(5,632)		(21,616)
			225,213		619,144
Capital and reserves					
Called up share capital	12		46,550		46,550
Profit and loss account	13		178,663		572,594
Shareholders' funds	14		225,213		619,144

These abbreviated accounts have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to medium-sized companies.

The financial statements were approved by the Board on 30 January 2002

DB Wallace Director

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CASH FLOW STATEMENT FOR THE PERIOD ENDED 2 APRIL 2001

		Period ended 2 April 2001 £		Period ended 3 April 2000 £
Net cash inflow/(outflow) from operating activities		140,514		(119,268)
Returns on investments and servicing of finance				
Interest paid	(120,802)		(107,615)	
Net cash outflow for returns on investments and servicing of finance		(120,802)		(107,615)
Taxation		-		(20,153)
Capital expenditure Payments to acquire tangible assets Receipts from sales of tangible assets	(4,951) 320		(51,766)	
Net cash outflow for capital expenditure		(4,631)		(51,766)
Acquisitions and disposals Purchase of subsidiary undertakings	<u>-</u>		(801)	
Net cash outflow for acquisitions and disposals		-		(801)
				
Net cash inflow/(outflow) before management of liquid resources and financing		15,081		(299,603)
Increase/(decrease) in cash in the period		15,081		(299,603)

NOTES TO THE CASH FLOW STATEMENT FOR THE PERIOD ENDED 2 APRIL 2001

1	Reconciliation of operating (loss)/profit to net cash inflow/(outflow) from operating activities				2000
	•			£	£
	Operating (loss)/profit			(278,254)	113,858
	Depreciation of tangible assets			44,396	51,546
	Loss on disposal of tangible assets			490	-
	Decrease/(increase) in stocks			174,388	(94,489)
	(Increase)/decrease in debtors			(216,315)	38,927
	Increase/(decrease) in creditors within one	e year		415,809	(229,110)
	Net cash inflow/(outflow) from operatin	g activities		140,514	(119,268)
2	Analysis of net debt	4 April 2000	Cash flow	Other non- cash changes	2 April 2001
		£	£	£	£
	Net cash:				
	Cash at bank and in hand	3,489	(1,517)	-	1,972
	Bank overdrafts	(1,049,061)	(9,129)		(1,058,190)
		(1,045,572)	(10,646)		(1,056,218)
	Debt:			-	
	Finance leases	(46,885)	25,727	-	(21,158)
	Net debt	(1,092,457)	15,081	-	(1,077,376)
3	Reconciliation of net cash flow to move	ment in net debt		2001	2000
•				£	£
	Decrease in cash in the period			(10,646)	(315,615)
	Cash outflow from decrease in debt and le	ease financing		25,727	16,012
	Movement in net debt in the period			15,081	(299,603)
	Opening net debt			(1,092,457)	(792,854)
	Closing net debt			(1,077,376)	(1,092,457)
					` <u>-</u>

NOTES TO THE ABBREVIATED ACCOUNTS FOR THE PERIOD ENDED 2 APRIL 2001

1 Accounting policies

1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

1.2 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

1.3 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Short leasehold property

over the remaining lease term

Equipment Fixtures & fittings

15% reducing balance15% reducing balance

Motor vehicles

25% reducing balance

1.4 Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

1.5 Stock

Stock is valued at the lower of cost and net realisable value.

1.6 Pensions

The company operates a defined contribution pension scheme for certain of its senior employees, contributions are charged to the profit and loss account as incurred.

1.7 Deferred taxation

Deferred taxation is provided at appropriate rates on all timing differences using the liability method only to the extent that, in the opinion of the directors, there is a reasonable probability that a liability or asset will crystallise in the foreseeable future.

1.8 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

1.9 Group accounts

The financial statements present information about the company as an individual undertaking and not about its group. The company and its subsidiary undertaking comprise a medium-sized group. The company has therefore taken advantage of the exemptions provided by section 248 of the Companies Act 1985 not to prepare group accounts.

NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE PERIOD ENDED 2 APRIL 2001

1 Accounting policies

(continued)

1.10 Factoring of debts

Debts factored with recourse are given a separate presentation in accordance with the provisions of Financial Reporting Standard 5.

2 Turnover

Turnover represents the amounts receivable for goods sold during the year, exclusive of value added tax.

Turnover in respect of continuing activities is set out below:

Geographical	market
--------------	--------

	2001 £	2000 £
United Kingdom Rest of European Union	4,167,702 385,991	5,669,940 -
	4,553,693	5,669,940
3 Operating (loss)/profit	2001	2000
	£	£
Operating (loss)/profit is stated after charging	-	54.540
Depreciation of tangible assets	44,396	51,546
Loss on disposal of tangible fixed assets	490	-
Operating lease rentals	404.650	105 515
- Land & buildings	104,652	105,515
- Plant and machinery	2,322	2,136
Auditors' remuneration	5,900	6,660
Foreign exchange gains	35 ======	
4 Interest payable	2001	2000
• •	£	£
On bank loans and overdrafts	91,947	65,911
Hire purchase interest	2,344	2,696
On amounts payable to factors	26,511	39,008
	120,802	107,615

NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE PERIOD ENDED 2 APRIL 2001

5	Taxation	2001 £	2000 £
	U.K. corporation tax at 20% (2000 - 20%)	(5,125)	5,125

If provision were to be made for deferred taxation on the basis of the full potential liability, the tax charge for the period would increase by £nil (2000 - £11,859) due to the losses incurred.

NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE PERIOD ENDED 2 APRIL 2001

	Short leasehold property	Equipment	Fixtures & fittings	Motor vehicles	Tota
	£	£	£	£	£
Cost					
At 4 April 2000	82,178	232,179	72,356	99,822	486,535
Additions	•	2,505	2,446	-	4,951
Disposals		(120)		(5,310)	(5,430)
At 2 April 2001	82,178	234,564	74,802	94,512	486,056
Depreciation					
At 4 April 2000	61,420	111,021	46,681	54,056	273,178
On disposals	-	(18)	-	(4,602)	(4,620)
Charge for the period	10,379	18,535	4,218	11,264	44,396
At 2 April 2001	71,799	129,538	50,899	60,718	312,954
Net book value		_			
At 2 April 2001	10,379	105,026	23,903	33,794	173,102
•					
·	20,758	121,158	25,675	45,766	213,357
·	=				213,357
At 3 April 2000	=				213,357 Motor vehicles
At 3 April 2000	=				Motor vehicles
At 3 April 2000 Included above are assets held to the control of t	=				Motor vehicles
At 3 April 2000 Included above are assets held to	=				Motor vehicles £
At 3 April 2000 Included above are assets held to the second of the sec	under finance leases				Motor vehicles £ 42,111 66,611
At 3 April 2000 Included above are assets held to the second seco	under finance leases				Motor vehicles £

NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE PERIOD ENDED 2 APRIL 2001

7	Fixed asset investments			
				Shares in subsidiary undertakings £
	Cost			
	At 4 April 2000 & at 2 April 2001			801
	Holdings of more than 20% The company holds more than 20% of the	share capital of the following co	mpany:	
	Company	Country of registration or	Shares	held
	•	incorporation	Class	%
	Subsidiary undertakings			
	Eastfield Manufacturing Limited	Scotland	Ordinary	100
	The aggregate amount of capital and reser	rves and the results of these u	ndertakings for th	e last relevant
			Capital and	Loss for the
			reserves	year
	Eastfield Manufacturing Limited		51,433	(319,368)
				
٥	Stocks		2001	2000
8	Stocks		2001 £	2000 £
			7	~
	Finished goods and goods for resale		927,368	1,101,756
				=======================================
_	D 14		2004	0000
9	Debtors		2001 £	2000 £
			•	~
	Trade debtors		1,223,370	1,007,055
	Included in touche debters on featons of debt	o outstanding on fallour	723,317	702,938
	Included in trade debtors are factored debt	s outstanding as follows	123,317	=====

NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE PERIOD ENDED 2 APRIL 2001

10	Creditors: amounts falling due within one year	2001	2000
	· ·	£	£
	Bank loans and overdrafts	1,058,190	1,049,061
	Net obligations under hire purchase contracts	15,526	25,269
	Trade creditors	892,174	549,191
	Corporation tax	-	5,125
	Other taxes and social security costs	18,885	31,059
	Directors' current accounts	110,993	25,993
		2,095,768	1,685,698

The bank overdraft is secured by a bond and floating charge over the whole assets of the company. The company bankers also hold letters of postponement from DB Wallace and MA Doig over the whole of the directors current accounts. It is anticipated that ongoing discussions with the company's bankers will provide the level of borrowings shown as required by projected cash flows prepared by the directors. The financial statements have been prepared on a going concern basis, the validity of which depends upon continued support of the company's bankers. Should this support not be available, adjustments would have to be made to reduce the value of assets to their recoverable amount, to provide for further liabilities which might arise and to reclassify fixed assets as current assets.

11	Creditors: amounts falling due after more than one year	2001 £	2000 £
	Net obligations under finance leases and hire purchase agreements	5,632	21,616
	Net obligations under finance leases and hire purchase contracts		
	Repayable within one year	18,082	29,118
	Repayable between one and five years	6,861	25,487
		24,943	54,605
	Finance charges and interest allocated to future accounting periods	(3,785)	(7,720)
		21,158	46,885
	Included in liabilities falling due within one year	(15,526)	(25,269)
		5,632	21,616
12	Share capital	2001	2000
		£	£
	Authorised	500.000	500.000
	500,000 Ordinary shares of £ 1 each	500,000	500,000
	Allotted, called up and fully paid		
	46,550 Ordinary shares of £ 1 each	46,550	46,550

NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE PERIOD ENDED 2 APRIL 2001

13 Statement of movements on profit and loss account

			Profit and loss account £
	Balance at 4 April 2000		572,594
	Retained loss for the period		(393,931)
	Balance at 2 April 2001		178,663
14	Reconciliation of movements in shareholders' funds	2001	2000
		£	£
	(Loss)/Profit for the financial period	(393,931)	1,118
	Opening shareholders' funds	619,144	618,026
	Closing shareholders' funds	225,213	619,144

15 Contingent liabilities

There were no contingent liabilities at 2 April 2001.

16 Financial commitments

At 2 April 2001 the company had annual commitments under non-cancellable operating leases as follows:

	Land and buildings			Other
	2001	2001 2000	2001	2000
	£	£	£	£
Expiry date:				
In over five years	89,944	89,944	2,136	2,136
				====

17 Capital commitments

There were no capital commitments at 2 April 2001.

18	18 Directors' emoluments	2001 £	2000 £
	Emoluments for qualifying services	167,542	171,214

Four directors of the company are in defined contribution pension schemes. The total premiums paid in the year amounted to £36,000 (2000 :£36,000).

NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE PERIOD ENDED 2 APRIL 2001

19 Transactions with directors

Directors' current accounts are interest free and repayable on demand.

Sales commission of £15,940 has been paid to Mr JA Hood since his appointment as a director.

20 Employees

Number of employees

The average monthly number of employees (including directors) during the period was:

period was.	2001 Number	2000 Number
	36 =	42
Employment costs	£	£
Wages and salaries Social security costs Other pension costs	375,300 40,394 42,089	480,164 46,206 36,000
	457,783	562,370

NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE PERIOD ENDED 2 APRIL 2001

21 Related party transactions

Fairmount Trading Company Limited, Arran Estates Limited and Danscot Print Limited are considered related parties on the basis of their common control.

Eastfield Manufacturing Limited is a wholly owned subsidiary.

During the period ended 2 April 2001 Core Products Limited had the following transactions with these companies:

	Fairmount Trading Company Limited £	Danscot Print Limited £	Arran Estates Limited £	Eastfield Manufacturing Limited £
Sales Management service charges	130,354 -	5,651 -	1,139 22,600	292,109 -
Purchases Lease payments on property Lease payments on equipment	43,558 77,048 -	55,295 - 2,136 	847	242,790 - - -
The amounts owing to and from the companies are as follows: Debtors	22,534	236	1,338	146,195
Creditors	10,869	47,589 =====	847	111,673
Loan	-	4,007		-