Report of the Director and

Financial Statements For The Year Ended 30 November 1995

<u>for</u>

BERWICK UPON TWEED GARDEN CENTRE LIMITED





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Company Information For The Year Ended 30 November 1995

DIRECTOR:

N G Crabbie

SECRETARY:

Mrs. G.I.C. Crabbie

REGISTERED OFFICE:

Westerside Farm, Coldingham, Eyemouth, Berwickshire, TD14 5QE, Scotland.

REGISTERED NUMBER: 79988 (Scotland)

AUDITOR:

M. St. J. Wrigley Chartered Accountant Registered Auditor 25 Newtown Street

DUNS

Berwickshire, TD11 3AS,

Scotland

Report of the Director For The Year Ended 30 November 1995

The director presents his report with the financial statements of the company for the year ended 30 November 1995.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of operating a garden centre at Berwick Upon Tweed.

DIRECTOR

N G Crabbie was the sole director during the year under review.

His beneficial interest in the issued share capital of the company was as follows:

	30.11.95	1.12.94
Ordinary shares £1 shares	25,133	25,133
12% Cum. Red. Preference £1 shares	30,000	30,000

STATEMENT OF DIRECTOR'S RESPONSIBILITIES

Company law requires the director to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the director is required to

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable him to ensure that the financial statements comply with the Companies Act 1985. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

AUDITOR

The auditor, M. St. J. Wrigley, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

In preparing this report, the director has taken advantage of special exemptions applicable to small companies conferred by Part II of Schedule 8 to the Companies Act 1985.

N. C. Clle

ON BEHALF OF THE BOARD:

N G Crabbie - DIRECTOR

Dated: 28⁷¹⁴ March 1996

Report of the Auditor to the Shareholders of Berwick Upon Tweed Garden Centre Limited

I have audited the financial statements on pages four to eleven which have been prepared under the historical cost convention and the accounting policies set out on page six.

Respective responsibilities of director and auditor

As described on page two the company's director is responsible for the preparation of financial statements. It is my responsibility to form an independent opinion, based on my audit, on those statements and to report my opinion to you.

Basis of opinion

I conducted my audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the director in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

I planned and performed my audit so as to obtain all the information and explanations which I considered necessary in order to provide me with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming my opinion I also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In my opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 November 1995 and of its profit for the year then ended and have been properly prepared in accordance with the provisions of the Companies Act 1985 applicable to small companies.

M. St. J. Wrigley Chartered Accountant Registered Auditor 25 Newtown Street **DUNS** Berwickshire, TD11 3AS, Scotland

Profit and Loss Account For The Year Ended 30 November 1995

		1995	1994
	Notes	£	£
TURNOVER	2	470,686	410,921
Cost of sales		274,101	232,176
GROSS PROFIT		196,585	178,745
Administrative expenses		163,698	140,520
OPERATING PROFIT	3	32,887	38,225
Interest payable and similar charges		11,714	10,967
PROFIT ON ORDINARY ACTI BEFORE TAXATION	VITIES	21,173	27,258
Tax on profit on ordinary activities		6,585	5,343
PROFIT FOR THE FINANCIAL AFTER TAXATION	L YEAR	14,588	21,915
Retained profit/(deficit) brought for	orward	2,902	(19,013)
Development grant credited		17,490 1,500	2,902
RETAINED PROFIT CARRIEI	FORWARD	£18,990	£2,902

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current and previous years.

TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current and previous years.

Balance Sheet 30 November 1995

		1995		1994	
	Notes	£	£	£	£
FIXED ASSETS:					
Tangible assets	4		115,807		112,388
CURRENT ASSETS:					
Stocks	5	101,036		98,815	
Debtors	6	10,666		11,496	
Cash in hand		500		500	
					
		112,202		110,811	
CREDITORS: Amounts falling					
due within one year	7	140,103		149,810	
ř					
NET CURRENT LIABILITIES:			(27,901)		(38,999)
TOTAL ASSETS LESS CURRENT					
LIABILITIES:			87,906		73,389
CREDITORS: Amounts falling					
due after more than one year	8		-		71
			£87,906		£73,318
			====		====
CAPITAL AND RESERVES:					
Called up share capital	11		58,916		58,916
Share premium	12		10,000		10,000
Other reserves	13		-		1,500
Profit & loss account			18,990		2,902
Shareholders' funds	16		£87,906		£73,318
					

In preparing these financial statements, the director has taken advantage of special exemptions applicable to small companies conferred by Part I of Schedule 8 to the Companies Act 1985. The director has done so on the grounds that, in his opinion, the company is entitled to the benefit of those exemptions because it meets the qualifying conditions for small companies as stated in Section 247 of the Companies Act 1985.

ON BEHALF OF THE BOARD:

N.G. Collie.

N G Crabbie - DIRECTOR

Approved by the Board on

28 M

March 1996

Notes to the Financial Statements For The Year Ended 30 November 1995

1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention.

Turnover

Turnover represents net invoiced sales of goods, excluding value added tax.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Buildings - 5% on cost Site development - 5% on cost

Plant and machinery - 25% on reducing balance

Fixtures and fittings - 15% on cost

Motor vehicles - 25% on reducing balance
Nursery assets - Straight line over 15 years

Stocks

Stock is valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability.

2. TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the company.

3. OPERATING PROFIT

The operating profit is stated after charging:

	1995 £	1994 £
Depreciation - owned assets Depreciation - assets on hire purchase or finance leases Auditor's remuneration	13,452	1,349
	1,314 810	1,751 770
Director's emoluments	17,750	16,430

Notes to the Financial Statements For The Year Ended 30 November 1995

4. TANGIBLE FIXED ASSETS

		Buildings	Site developm- ent	Plant and machinery
		£	£	£
COST: At 1 December 1994 Additions		86,704 2,558	41,577 4,200	29,580 6,627
At 30 November 1995		89,262	45,777	36,207
DEPRECIATION: At 1 December 1994		24,463 4,464	15,560 2,288	19,282 4,232
Charge for year				
At 30 November 1995		28,927	17,848	23,514
NET BOOK VALUE: At 30 November 1995		60,335	27,929	12,693
At 30 November 1994		62,241	26,017	10,298
	Fixtures and fittings	Motor vehicles	Nursery assets	Totals
	£	£	£	£
COST: At 1 December 1994 Additions	33,965 4,800	9,120	3,605	204,551 18,185
At 30 November 1995	38,765	9,120	3,605	222,736
DEPRECIATION: At 1 December 1994 Charge for year	26,335 2,585	5,294 957	1,229 240	92,163 14,766
At 30 November 1995	28,920	6,251	1,469	106,929
NET BOOK VALUE: At 30 November 1995	9,845	2,869	2,136	115,807
At 30 November 1994	7,630	3,826	2,376	112,388

Notes to the Financial Statements For The Year Ended 30 November 1995

Fixed assets, included in the above, which are held under hire purchase or finance leases are as follows:

		Plant and machinery	Motor vehicles	Totals
		£	£	£
	COST:			
	At 1 December 1994	4.000	4 570	0.770
	and 30 November 1995	4,200	4,570	8,770
	DEPRECIATION:			
	At 1 December 1994	1,519	1,999	3,518
	Charge for year	671	643	1,314
	At 30 November 1995	2,190	2,642	4,832
	NET BOOK VALUE:			
	At 30 November 1995	2,010	1,928	3,938
	At 30 November 1994	2,681	2,571	5,252
	At 30 November 1334	===		
5.	STOCKS			
			1995	1994
	Stock		£ 101,036	£ 98,815
	Stock			
6.	DEBTORS: AMOUNTS FALLING			
	DUE WITHIN ONE YEAR		1005	1004
			1995 £	1994 £
			ı.	L
	Trade debtors		8,467	9,674
	Prepayments		2,199	1,822
			10,666	11,496

Notes to the Financial Statements For The Year Ended 30 November 1995

7. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

DUE WITHIN ONE LEAR	1995	1994
	£	£
Bank loans and overdrafts		
(see note 9)	66,384	74,299
Hire purchase and finance leases		
(see note 10)	71	2,028
Trade creditors	47,456	46,786
Deferred trade creditors	5,237	8,331
Social security & other taxes	11,019	9,448
•	6,585	5,343
Taxation Accrued expenses	3,351	3,575
	140,103	149,810

The charge to Corporation Tax is relatively high in relation to the profit on ordinary activities before taxation, because site development costs and buildings do not attract capital allowances even though they have been depreciated in these accounts. There is no provision for deferred taxation because it is unlikely that an actual liability will crystallise.

8. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

DOE ATTER MORE THAN ONE TELE	1995 £	1994 £
Hire purchase and finance leases		71
(see note 10)	-	/1 ==

9. LOANS AND OVERDRAFTS

An analysis of the maturity of loans and overdrafts is given below:

	£	£
Amounts falling due within one year or on demand:		
Bank overdrafts	66,384	74,299

1994

1995

The bank overdraft is with The Royal Bank of Scotland. It is secured by a legal charge in favour of the Bank over subjects, leasehold garden centre at East Ord, Berwick Upon Tweed, and by a bond and floating charge by the company for all monies due.

Notes to the Financial Statements For The Year Ended 30 November 1995

10. OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES

				Hire purch: contra	ase
				1995 £	1994 £
	Gross obligati	ons repayable:		Ĺ	r
	Within one ye	ar		84	2,316
	Between one a	and five years			84
				84	2,400
	Finance charg			12	200
	Within one ye Between one a			13	288 13
	Botwoon one c	11.0 30			
				13	301
	Net obligation Within one ye			71	2,028
	Between one a			-	71
				71	2,099
					===
11.	CALLED UP	SHARE CAPITAL			
	Authorised:				
	Number:	Class:	Nominal value:	1995 £	1994 £
	60,000	Ordinary shares	£1	60,000	-
	30,000	12% Cum. Red. Preference	£1	30,000	-
				90,000	-
	Allotted, issue	ed and fully paid:			
	Number:	Class:	Nominal	1995 £	1994 £
	28,916	Ordinary shares	value: £1	28,916	28,916
	30,000	12% Cum. Red. Preference	£1	30,000	30,000
				58,916	58,916
12.	SHARE PRE	MIUM		1995	1994
				£	£
	Share premiur	m		10,000	10,000

Notes to the Financial Statements For The Year Ended 30 November 1995

13. OTHER RESERVES

	1995	1994
	£	£
Development grant	-	1,500

14. OTHER FINANCIAL COMMITMENTS

There were capital commitments amounting to £2400 at the year end which were contracted but not provided for.

15. TRANSACTIONS WITH DIRECTORS

Mr. N.G. Crabbie owed the company £83 at the year end for goods purchased at retail prices in November 1995. This was repaid on 1st December 1995.

16. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

Profit for the financial year	1995 £ 14,588	1994 £ 21,915
NET ADDITION TO SHAREHOLDERS' FUNDS Opening shareholders' funds	14,588 73,318	21,915 51,403
CLOSING SHAREHOLDERS' FUNDS	87,906	73,318
Equity interests	87,906	73,318