FINANCIAL STATEMENTS 31 JANUARY 2000

Company Registration Number SC65346

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FINANCIAL STATEMENTS

YEAR ENDED 31 JANUARY 2000

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OFFICERS AND PROFESSIONAL ADVISERS

The board of directors

R H Miller

J W Clark

Company secretary

M R Wood

Registered office

Fordel

Lauder Road Dalkeith EH22 2PH

Auditors

Pollock & Co

Chartered Accountants Registered Auditor 12 Newington Road

Edinburgh EH9 1QS

Bankers

Bank of Scotland

The Mound Edinburgh EH1 1YZ

THE DIRECTORS' REPORT

YEAR ENDED 31 JANUARY 2000

The directors have pleasure in presenting their report and the financial statements of the company for the year ended 31 January 2000.

PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The company's operations continue to be the selling and distribution of a complete range of products and services for the agricultural market, petrol retailing and other leisure activities.

Total turnover for the year decreased slightly to £9.72m (1999-£9.79m) but margins again increased to produce a higher gross profit. Trading in the agricultural market place continued to be very difficult although the company's turnover and margins were satisfactorily maintained.

As noted in last year's report, the complete redevelopment of the Fordel Services petrol station site took place in the second half of the year and was virtually completed by the year end. There was a slight reduction in turnover due to the building work but the redeveloped site is now fully operational with the much larger retail premises.

Further development has also taken place since July 2000 at Fordel Mill to upgrade the cafe, lounge bar and restaurant facilities.

RESULTS AND DIVIDENDS

The trading results for the year, and the company's financial position at the end of the year are shown in the attached financial statements.

The directors have recommended the following dividends:

	2000	1999
	£	£
Proposed dividends on ordinary shares	50,000	50,000

THE DIRECTORS AND THEIR INTERESTS IN SHARES OF THE COMPANY

The directors who served the company during the year together with their beneficial interests, including family holdings, in the shares of the company were as follows:

	Ordinary Shares of £1 each		
	At 31 January 2000	At 1 February 1999	
R H Miller J W Clark	90,000	90,000	
O VV OIGIN	Manager -	Yes., 10-11-11-11-11-11-11-11-11-11-11-11-11-1	

DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company at the end of the year and of the profit or loss for the year then ended.

In preparing those financial statements, the directors are required to select suitable accounting policies, as described on pages 10 to 11, and then apply them on a consistent basis, making judgements and estimates that are prudent and reasonable. The directors must also prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

THE DIRECTORS' REPORT (continued)

YEAR ENDED 31 JANUARY 2000

DIRECTORS' RESPONSIBILITIES (continued)

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. The directors are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

AUDITORS

A resolution to re-appoint Pollock & Co as auditors for the ensuing year will be proposed at the annual general meeting in accordance with section 385 of the Companies Act 1985.

Registered office:

Fordel

Lauder Road

Dalkeith

EH22 2PH

Signed by order of the directors

M R WOOD

Company Secretary

Approved by the directors on 27 October 2000

AUDITORS' REPORT TO THE SHAREHOLDERS

YEAR ENDED 31 JANUARY 2000

We have audited the financial statements on pages 5 to 19 which have been prepared under the historical cost convention, as modified by the revaluation of certain fixed assets and the accounting policies set out on pages 10 to 11.

RESPECTIVE RESPONSIBILITIES OF THE DIRECTORS AND THE AUDITORS

As described on pages 2 to 3, the company's directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

OPINION

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 January 2000 and of the profit of the company for the year then ended, and have been properly prepared in accordance with the Companies Act 1985.

POLLOCK & CO
Chartered Accountants
Registered Auditor

12 Newington Road Edinburgh EH9 1QS

27 October 2000

PROFIT AND LOSS ACCOUNT

YEAR ENDED 31 JANUARY 2000

TURNOVER	2	9,717,669	9,792,653
Cost of sales		, ,	
		(8,504,284)	(8,668,584)
GROSS PROFIT		1,213,385	1,124,069
Administrative expenses Other operating income	3	(1,230,542) 116,613	(1,140,721) 117,904
OPERATING PROFIT	4	99,456	101,252
Loss on disposal of fixed assets	7	(95,115)	
		4,341	101,252
Interest receivable and similar income Interest payable and similar charges	8	50,701 (32,217)	51,322 (64,777)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		22,825	87,797
Tax on profit on ordinary activities	9	(17,125)	(25,239)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		5,700	62,558
Dividends	10	(50,000)	(50,000)
(LOSS)/RETAINED PROFIT FOR THE FINANCIAL YEAR		(44,300)	12,558
CONTINUING OPERATIONS None of the activities of the company were acquired or discontinued during the above financial year.			
STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES			
// con//Drofit for the financial year		2000 £	1999 £
(Loss)/Profit for the financial year attributable to the shareholders		5,700	62,558
Total recognised gains and losses relating to the year		5,700	62,558
Prior year adjustment (see note 11)		72,451	-
Total gains and losses recognised since the last annual report		78,151	62,558

BALANCE SHEET

31 JANUARY 2000

	Note	2000		1999
		£	£	£
FIXED ASSETS				
Intangible assets	12		-	14,000
Tangible assets	13		1,435,917	997,555
			1,435,917	1,011,555
CURRENT ASSETS				
Stocks	14	601,803		610,451
Debtors	15	975,775		963,650
		1,577,578		1,574,101
CREDITORS: Amounts falling due				
within one year	16	(1,647,452)		(1,783,280)
NET CURRENT LIABILITIES			(69,874)	(209,179)
TOTAL ASSETS LESS CURRENT LIABILITIES			1,366,043	802,376
CREDITORS: Amounts falling due				
after more than one year	17		(619,202)	(11,235)
			746,841	791,141
CAPITAL AND RESERVES				
Called-up equity share capital	24		90,000	90,000
Revaluation reserve			202,285	202,285
Profit and loss account	25		454,556	498,856
SHAREHOLDERS' FUNDS	26		746,841	791,141

These financial statements were approved by the directors on the 27 October 2000 and are signed on their behalf by:

R H MILLER

J W CLARK

CASH FLOW STATEMENT

YEAR ENDED 31 JANUARY 2000

NET CASH INFLOW FROM OPERATING ACTIVITIES	2000 £	£ 282,348	1999 £ 409,893
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE Interest received Interest paid Interest element of hire purchase agreements	50,701 (51,755) (2,535)	·	51,322 (77,132) (3,129)
NET CASH OUTFLOW FROM RETURNS ON INVESTMENTS AND SERVICING OF FINANCE		(3,589)	(28,939)
TAXATION		(12,739)	(32,197)
CAPITAL EXPENDITURE Payments to acquire tangible fixed assets Receipts from sale of fixed assets	(609,903)		(28,407) 14,800
NET CASH OUTFLOW FROM CAPITAL EXPENDITURE		(609,903)	(13,607)
EQUITY DIVIDENDS PAID		(50,000)	(50,000)
CASH (OUTFLOW)/INFLOW BEFORE FINANCING		(393,883)	285,150
FINANCING New bank loans Repayment of bank loans Capital element of hire purchase agreements Net inflow from long-term accruals	530,000 (10,985) (14,680) 166,650		- - (14,298) -
NET CASH INFLOW/(OUTFLOW) FROM FINANCING		670,985	(14,298)
INCREASE IN CASH		277,102	270,852

CASH FLOW STATEMENT (continued)

YEAR ENDED 31 JANUARY 2000

RECONCILIATION OF OPERATING PROFIT TO
NET CASH INFLOW FROM OPERATING ACTIVITIES

	•	
	2000	1999
	£	£
Operating profit	99,456	101,252
Interest payable	22,073	15,484
Amortisation	14,000	14,000
Depreciation	79,859	82,862
Loss/(Profit) on disposal of fixed assets	6,067	(9,616)
Decrease/(Increase) in stocks	8,648	(40,773)
Increase in debtors	(12,125)	(73,837)
Increase in creditors	64,370	320,521
Net cash inflow from operating activities	282,348	409,893
RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NE	T DEBT	
	2000	1999
£	£	£

	200	0	1999
Increase in cash in the period	£ 277,102	£	£ 270,852
Net cash inflow from bank loans Net cash outflow in respect of hire purchase	(519,015)		-
agreements	14,680		14,298
Net cash inflow from long-term accruals	(166,650)		-
Change in net debt resulting from cash flows	44	(393,883)	285,150
Other differences		(9,500)	(21,420)
Movement in net debt in the period		(403,383)	263,730
Net debt at 1 February 1999		(660,326)	(916,796)
Net debt at 31 January 2000		(1,063,709)	(660,326)

CASH FLOW STATEMENT (continued)

YEAR ENDED 31 JANUARY 2000

ANALYSIS OF CHANGES IN NET DEBT				
	A 4		041-	At
	At 1 Fah 1999	Cash flows	otner : changes	31 Jan 200 0
	£	£	£	£
Net cash:				
Overdrafts	(636,292)	277,102		(359,190)
Debt:				
Debt due within 1 year	-	(71,015)	-	(71,015)
Debt due after 1 year	-	(614,650)	-	(614,650)
Hire purchase agreements	(24,034)	14,680	(9,500)	(18,854)
	(24,034)	(670,985)		(704,519)
Net debt	(660,326)	(393,883)	(9,500)	(1,063,709)

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 JANUARY 2000

1. ACCOUNTING POLICIES

Basis of accounting

The financial statements have been prepared under the historical cost convention, modified to include the revaluation of certain fixed assets, and in accordance with applicable accounting standards.

Turnover

Turnover represents the invoiced amount of goods sold and services provided stated net of value added tax.

Goodwill

Purchased goodwill is amortised through the profit and loss account over its estimated useful life. Goodwill which is generated by the activities of the company is not recognised as an asset in the balance sheet and the associated costs are written off to the profit and loss account when they are incurred.

Amortisation

Amortisation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Goodwill

10%,20% straight line

Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Heritable property

between 15 and 50 years

Plant,machinery Motor vehicles 20% straight line

25% straight line

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Hire purchase agreements

Assets held under hire purchase agreements are capitalised and disclosed under tangible fixed assets at their fair value. The capital element of the future payments is treated as a liability and the interest is charged to the profit and loss account on a straight line basis.

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 JANUARY 2000

1. ACCOUNTING POLICIES (continued)

Pension costs

The company operates two defined contribution pension schemes for employees. The assets of the schemes are held separately from those of the company. The annual contributions payable are charged to the profit and loss account.

2. TURNOVER

The turnover and profit before tax are attributable to the principal activities of the company. The company operates in two principal areas of activity, that of agricultural sales and petrol retailing.

	An analysis of turnover is given below:		
		2000	1999
	Agricultural sales	£ 5,939,087	£ 5,935,182
	Petrol retailing	3,778,582	3,857,471
		9,717,669	9,792,653
3.	OTHER OPERATING INCOME		
		2000	1000
		2000 £	1999 £
	Rent receivable	2,475	11,153
	Commission receivable	38,388	46,751
	Esso contribution	75,750	60,000
		116,613	117,904
4.	OPERATING PROFIT		
	Operating profit is stated after charging/(crediting):		
		2000 £	1999 £
	Amortisation	14,000	14,000
	Depreciation	79,859	75,602
	Loss/(Profit) on disposal of fixed assets	6,067	(9,616)
	Auditors' remuneration	40.000	40.500
	- as auditors	18,600	16,500

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 JANUARY 2000

5. PARTICULARS OF EMPLOYEES

The average number of staff employed by the company during the financial year amounted to:

	2000	1999
	No.	No.
Office and management	17	16
Selling and distribution	27	25
	44	41
The aggregate payroll costs of the above were:		
	2000	1999
	£	£
Wages and salaries	578,690	528,108
Social security costs	112,206	107,368
Other pension costs	21,132	22,923
	712,028	658,399

6. DIRECTORS' EMOLUMENTS

7.

The directors' aggregate emoluments in respect of qualifying services were:

	2000 £	1999 £
Aggregate emoluments Value of company pension contributions to money purchase	101,890	98,557
schemes	12,543	12,908
	114,433	111,465

The number of directors who are accruing benefits under company pension schemes were as follows:

		2000	1999
		No.	No.
	Money purchase schemes	2	2
		proprieta access	
•	LOSS ON DISPOSAL OF FIXED ASSETS		
		2000	1999

	2000	1999
	£	£
Loss on disposal of fixed assets	(95,115)	-

The above relates to the disposal/demolition of Fordel Services plant/machinery and property prior to the redevelopment of the petrol station which was undertaken during the year.

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 JANUARY 2000

8.	INTEREST PAYABLE		
		2000 £	1999 £
	Interest payable on bank borrowing	24,611	61,598
	Finance charges Other similar charges payable	2,535 5,071	3,129 50
		32,217	64,777
9.	TAX ON PROFIT ON ORDINARY ACTIVITIES		
	Corporation toy board on the regults for the year at 20% (1990	2000 £	1999 £
	Corporation tax based on the results for the year at 20% (1999 - 21%)	17,125	25,239
10.	DIVIDENDS		
	The following dividends have been proposed in respect of the year:		
		2000 £	1999 £
	Proposed dividends on equity shares	50,000	50,000

11. PRIOR YEAR ADJUSTMENT

During the redevolopment of the Fordel Services petrol station, a reappraisal of the land costs in the original price paid for the acquisition in 1989 took place. Depreciation had been applied to the total purchase price but following the reappraisal of the cost of land, depreciation has now been applied to buildings only and an appropriate adjustment has been made for depreciation on land in the current year and also the cumulative effect on prior years.

12. INTANGIBLE FIXED ASSETS

	Goodwill £
COST	
At 1 February 1999 and 31 January 2000	115,000
AMORTISATION	
At 1 February 1999	101,000
Charge for the year	14,000
At 31 January 2000	115,000
·	,,,,,,,
NET BOOK VALUE	
At 31 January 2000	-
At 24 January 4000	44.000
At 31 January 1999	14,000

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NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 JANUARY 2000

13. TANGIBLE FIXED ASSETS

	Heritable Property £	Plant, Machinery £	Motor Vehicles £	Total £
COST OR VALUATION				
At 1 February 1999	981,111	411,052	93,692	1,485,855
Additions	369,265	240,639	16,480	626,384
Disposals	(111,064)	(234,668)	(15,520)	(361,252)
At 31 January 2000	1,239,312	417,023	94,652	1,750,987
DEPRECIATION				
At 1 February 1999	111,736	332,801	43,763	488,300
Charge for the year	15,188	45,751	18,920	79,859
On disposals	(16,009)	(227,057)	(10,023)	(253,089)
At 31 January 2000	110,915	151,495	52,660	315,070
NET BOOK VALUE				
At 31 January 2000	1,128,397	265,528	41,992	1,435,917
At 31 January 1999	869,375	78,251	49,929	997,555

In respect of assets stated at valuations, the comparable historical cost and depreciation values are as follows:

·	2000 £	1999 £
NBV of revalued tangible fixed assets: Net book value at end of year	228,660	234,420
Historical cost	105,253	105,253
Depreciation: At 1 February 1999 Charge for year	(40,484) (2,106)	(38,378) (2,106)
At 31 January 2000	(42,590)	(40,484)
Net historical cost value: At 31 January 2000	62,663	64,769
At 1 February 1999	64,769	66,875

Regular revaluations of the company's heritable properties have been carried out on an open market basis in previous years.

Hire purchase agreements

Included within the net book value of £1,435,917 is £27,121 (1999 - £40,661) relating to assets held under hire purchase agreements. The depreciation charged to the accounts in the year in respect of such assets amounted to £8,697 (1999 - £14,286).

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 JANUARY 2000

14.	STOCKS		
		2000 £	1999 £
	Finished goods	601,803	610,451
15.	DEBTORS		
	To de debters	2000 £	1999 £
	Trade debtors VAT recoverable	900,756 64,517	932,367
	Other debtors	1,408	3,304
	Prepayments and accrued income	9,094	27,979
		975,775	963,650
16.	CREDITORS: Amounts falling due within one year	•	
		2000 £	1999 £
	Bank loans and overdrafts	430,205	£ 636,292
	Trade creditors	718,167	822,315
	Other creditors including taxation and social security:		
	Corporation tax	29,625	25,239
	VAT	14,302	4,612 12,799
	Hire purchase agreements Dividends payable	50,000	50,000
	Esso Petroleum	60,600	-
	Other creditors	33,728	33,728
	Directors current accounts	160,186	143,046
	Accruals and deferred income	150,639	55,249
		1,647,452	1,783,280

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 JANUARY 2000

16. CREDITORS: Amounts falling due within one year (continued)

The following liabilities disclosed under creditors falling due within one year are secured by the company:

	2000	1999
	£	£
Bank loans and overdrafts	430,205	636,292
Accruals and deferred income	60,600	-
	490,805	636,292
	<u></u>	

The bank borrowings are secured by a bond, floating charge and standard securities over the assets of the company.

Esso has a first ranking priority up to a maximum sum of £397,500 plus one year's interest and expenses.

Thereafter the Bank of Scotland has priority to the extent of £400,000 plus one year's interest and expenses.

Thereafter Esso ranks for all further sums due to Esso. Thereafter the Bank of Scotland ranks for all further sums due to the Bank.

17. CREDITORS: Amounts falling due after more than one year

	2000 £	1999 £
Bank loans and overdrafts	448,000	-
Other creditors: Hire purchase agreements Accruals and deferred income	4,552 166,650	11,235 -
	619,202	11,235

The following liabilities disclosed under creditors falling due after more than one year are secured by the company:

	2000	1999
	£	£
Bank loans and overdrafts	448,000	-
Accruals and deferred income	166,650	-
	614,650	

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 JANUARY 2000

17. CREDITORS: Amounts falling due after more than one year (continued)

The following aggregate liabilities are repayable in whole, otherwise than by instalments, and are due for repayment after more than five years from the balance sheet date:

	2000	1999
	£	£
Bank loans and overdrafts	235,800	-

The above amount relates to a bank loan taken out in January 2000 for a period of 10 years. The loan is repayable in monthly instalments and interest is charged at base plus 1.25%.

2000

1000

18. CREDITORS - CAPITAL INSTRUMENTS

Creditors include finance capital which is due for repayment as follows:

			2000 £	1999 £
	In one year or less, or on demand		434,507	649,091
	Between one and two years		87,864	1,235
	Between two and five years		138,888	10,000
	In five years or more		235,800	-
			897,059	660,326
19.	ADVANCE PAYMENT			
		2000		1999
	£		£	£
	ESSO Petroleum			
	At 31 January 1999		-	60,000
	Received during the year		303,000	-
	Transfer to profit and loss account		(75,750)	(60,000)
	At 31 January 2000		227,250	
	Included in current liabilities		(60,600)	-
			(166,650)	_

The company renegotiated a new 5 year advance payment supply agreement in November 1998 which was finalised in June 1999 when monies were received.

20. PENSIONS

The company makes contributions to the R H Miller (Agricultural) Limited Directors Pension Scheme and the R H Miller (Agricultural) Limited Staff Pension Scheme, both defined contribution pension schemes. The assets of the schemes are held separately from those of the company in independently administered funds and the company's liability is limited to the amount of the contribution. The pension cost charge represents contributions payable by the company to the funds and amounted to £20,202 (1999 - £21,928). Contributions totalling £5000 (1999 £5,000) were payable to the fund at the year end and are included in creditors.

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 JANUARY 2000

21. COMMITMENTS UNDER HIRE PURCHASE AGREEMENTS

Future commitments under hire purchase agreements are as follows:

	2000	1999
	£	£
Amounts payable within 1 year	14,869	14,745
Amounts payable between 2 to 5 years	4,800	11,270
	19,669	26,015
Less interest and finance charges relating to future periods	(815)	(1,981)
	18,854	24,034

22. CONTINGENCIES

At 31 January 2000 work contracted for not yet carried out amounted to £27,709, relating to the redevelopment of the Fordel Services petrol station (1999 nil)

23. RELATED PARTY TRANSACTIONS

The company was under the control of Mr R H Miller, the managing director and majority shareholder. Mr Miller has lent money to the company on an interest free basis. The amount outstanding on this loan at the year end was £160,186 (1999 £143,046).

24. SHARE CAPITAL

Auth	orise	d share	capital:

	100,000 Ordinary shares of £1 each	2000 £ 100,000	1999 £ 100,000
	Allotted, called up and fully paid:	2000	1000
	Ordinary share capital	£ 90,000	1999 £ 90,000
25.	PROFIT AND LOSS ACCOUNT		
		2000 £	1999 £
	Original balance brought forward Prior year adjustment (note 11)	426,405 72,451	486,298 -
	Restated balance brought forward Retained (loss)/profit for the financial year	498,856 (44,300)	486,298 12,558
	Balance carried forward	454,556	498,856

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 JANUARY 2000

26. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2000	ס	1999
Profit for the financial year Dividends	£	£ 5,700 (50,000)	£ 62,558 (50,000)
Opening shareholders' equity funds Prior year adjustment (see note 11)	718,690 72,451	(44,300)	12,558 778,583
		791,141	778,583
Closing shareholders' equity funds		746,841	791,141