# J B FOODS (SCOTLAND) LIMITED ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31ST MAY 2004

## THE A9 PARTNERSHIP LIMITED

Chartered Accountants & Registered Auditors
Abercorn School
Newton
West Lothian
EH52 6PZ



## **ABBREVIATED ACCOUNTS**

# YEAR ENDED 31ST MAY 2004

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#### OFFICERS AND PROFESSIONAL ADVISERS

The board of directors T.J. Brown

C.N. Brown H.J. Thorburn L C Brown G Black

Company secretary Marshall Douglas

Registered office Edgefield Industrial Estate

Loanhead Midlothian EH20 9TB

Auditors The A9 Partnership Limited

Chartered Accountants & Registered Auditors Abercorn School

Newton West Lothian EH52 6PZ

Bankers The Royal Bank of Scotland

PO Box 51

St Andrew Square

Edinburgh EH2 2YB

#### THE DIRECTORS' REPORT

#### YEAR ENDED 31ST MAY 2004

The directors have pleasure in presenting their report and the financial statements of the company for the year ended 31st May 2004.

## PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activity of the company during the year was that of wholesale distribution of food.

The directors are satisfied with the results for the year and expect growth to continue in the current year.

#### **RESULTS AND DIVIDENDS**

The trading results for the year and the company's financial position at the end of the year are shown in the attached financial statements.

The directors have recommended the following dividends:

	2004	2003
	£	£
Dividends paid on ordinary shares	32,400	40,397
	<del></del>	

#### THE DIRECTORS AND THEIR INTERESTS IN THE SHARES OF THE COMPANY

The directors who served the company during the year together with their beneficial interests in the shares of the company were as follows:

	Ordinary Shares of £1 each		
	At	At	
	31 May 2004	1 June 2003	
T.J. Brown	14,580	14,580	
C.N. Brown	4,220	4,220	
H.J. Thorburn	<del>-</del>	_	
L C Brown	1,200	1,200	
G Black	_	_	

#### **DIRECTORS' RESPONSIBILITIES**

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company at the end of the year and of the profit or loss for the year then ended. In preparing those financial statements, the directors are required to:

select suitable accounting policies, as described on pages 10 to 11, and then apply them consistently;

make judgements and estimates that are reasonable and prudent; and

prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. The directors are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## THE DIRECTORS' REPORT (continued)

#### YEAR ENDED 31ST MAY 2004

#### **AUDITORS**

A resolution to re-appoint The A9 Partnership Limited as auditors for the ensuing year will be proposed at the annual general meeting in accordance with section 385 of the Companies Act 1985.

Registered office: Edgefield Industrial Estate Loanhead Midlothian EH20 9TB Signed by order of the directors

MARSHALL DOUGLAS Company Secretary

Approved by the directors on 21/4/of

#### INDEPENDENT AUDITORS' REPORT TO THE COMPANY

#### **PURSUANT TO SECTION 247B OF THE COMPANIES ACT 1985**

We have examined the abbreviated accounts on pages 5 to 17, together with the financial statements of the company for the year ended 31st May 2004 prepared under Section 226 of the Companies Act 1985.

This report is made solely to the company, in accordance with Section 247B of the Companies Act 1985. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company for our audit work, for this report, or for the opinions we have formed.

#### RESPECTIVE RESPONSIBILITIES OF THE DIRECTORS AND THE AUDITORS

The directors are responsible for preparing the abbreviated accounts in accordance with Section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts prepared in accordance with Section 246A(3) of the Act to the Registrar of Companies and whether the accounts to be delivered are properly prepared in accordance with those provisions and report our opinion to you.

#### **BASIS OF OPINION**

We have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared. The scope of our work for the purpose of this report did not include examining or dealing with events after the date of our report on the full financial statements.

#### **OPINION**

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 246A(3) of the Act, and the abbreviated accounts on pages 5 to 17 are properly prepared in accordance with those provisions.

THE A9 PARTNERSHIP LIMITED Chartered Accountants & Registered Auditors

Abercom School Newton West Lothian EH52 6PZ

## ABBREVIATED PROFIT AND LOSS ACCOUNT

#### YEAR ENDED 31ST MAY 2004

	Note	2004 £	2003 £
GROSS PROFIT		1,738,763	1,572,358
Administrative expenses		1,585,129	1,423,639
OPERATING PROFIT	2	153,634	148,719
Interest payable and similar charges	5	7,769	9,588
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		145,865	139,131
Tax on profit on ordinary activities	6	29,926	28,283
PROFIT ON ORDINARY ACTIVITIES AFTER TAX	KATION	115,939	110,848
Dividends	7	32,400	40,397
RETAINED PROFIT FOR THE FINANCIAL YEAR		83,539	70,451

All of the activities of the company are classed as continuing.

## STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

#### YEAR ENDED 31ST MAY 2004

	2004 €	2003 £
Profit for the financial year attributable to the shareholders	115,939	110,848
Unrealised profit on revaluation of certain fixed assets  Total gains and losses recognised since the last annual	90,000	
report	205,939	110,848

#### ABBREVIATED BALANCE SHEET

#### 31ST MAY 2004

		200	)4	2003	3
	Note	£	£	£	£
FIXED ASSETS					
Tangible assets	8		1,062,844		845,999
CURRENT ASSETS	<del>-</del>		1,24=,211		0.0,000
Stocks	9	356,043		313,582	
Debtors	10	587,888		540,622	
Cash at bank and in hand		219		317	
		944,150		854,521	
CREDITORS: Amounts falling due		•			
within one year	11	854,141		704,161	
NET CURRENT ASSETS			90,009	<del></del>	150,360
TOTAL ASSETS LESS CURRENT LI	ABILITIE	S	1,152,853		996,359
CREDITORS: Amounts falling due					
after more than one year	12		42,389		57,223
			1,110,464		939,136
			1,110,707		303,100
PROVISIONS FOR LIABILITIES AND	CHARG	ES			
Deferred taxation	15		9,985		12,196
			1,100,479		926,940
CAPITAL AND RESERVES					
Called-up equity share capital	18		20,000		20,000
Revaluation reserve	19		132,602		42,602
Profit and loss account	20		947,877		864,338
SHAREHOLDERS' FUNDS	21		1,100,479		926,940

These abbreviated financial statements have been prepared in accordance with the special provisions for medium-sized companies under Part VII of the Companies Act 1985.

These abbreviated accounts were approved by the directors on the 27/4/es... and are signed on their behalf by:

L C BROWN

## **CASH FLOW STATEMENT**

#### YEAR ENDED 31ST MAY 2004

	2004	ļ	2003	
	£	£	£	£
NET CASH INFLOW FROM OPERATING ACTIVITIES		290,511		188,334
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE Interest element of hire purchase	(7,769)		(9,588)	
NET CASH OUTFLOW FROM RETURNS ON INVESTMENTS AND SERVICING OF FINANCE		(7,769)		(9,588)
TAXATION		(24,501)		(64)
CAPITAL EXPENDITURE Payments to acquire tangible fixed assets Receipts from sale of fixed assets	(289,334) 51,700		(154,257) 49,250	
NET CASH OUTFLOW FROM CAPITAL EXPENDITURE		(237,634)		(105,007)
EQUITY DIVIDENDS PAID		(32,400)		(40,397)
CASH (OUTFLOW)/INFLOW BEFORE FINANCING		(11,793)		33,278
FINANCING Capital element of hire purchase	(19,344)		(15,869)	
NET CASH OUTFLOW FROM FINANCING	<u>-</u>	(19,344)	<u></u>	(15,869)
(DECREASE)/INCREASE IN CASH		(31,137)		17,409
RECONCILIATION OF OPERATING PROFIT OPERATING ACTIVITIES	TO NET CASH	INFLOW FRO	ОМ	
		2004 £		2003 £
Operating profit Depreciation Profit on disposal of fixed assets (Increase)/decrease in stocks Increase in debtors Increase/(decrease) in creditors		153,634 112,786 (1,997) (42,461) (47,266) 115,815		148,719 114,194 (6,663) 30,897 (7,616) (91,197)
Net cash inflow from operating activities		290,511		188,334

# CASH FLOW STATEMENT (continued)

#### YEAR ENDED 31ST MAY 2004

## RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT

	20			003
(Decrease)/increase in cash in the period	<b>£</b> (31,137)	£	£ 17,409	£
Cash outflow in respect of hire purchase	19,344		15,869	
		(11,793)		33,278
Change in net debt		(11,793)		33,278
Net debt at 1 June 2003		(321,057)		(354,335)
Net debt at 31 May 2004		(332,850)		(321,057)
ANALYSIS OF CHANGES IN NET DEBT				
· ·		At 1 Jun 2003 £	Cash flows £	At 31 May 2004 £
Net cash: Cash in hand and at bank Overdrafts		317 (206,196)	(98) (31,039)	
		(205,879)	(31,137)	(237,016)
Debt: Hire purchase agreements		(115,178)	19,344	(95,834)
Net debt		(321,057)	(11,793)	(332,850)

#### NOTES TO THE ABBREVIATED ACCOUNTS

#### YEAR ENDED 31ST MAY 2004

#### 1. ACCOUNTING POLICIES

#### Basis of accounting

The financial statements have been prepared under the historical cost convention, modified to include the revaluation of certain fixed assets.

#### Turnover

The turnover shown in the profit and loss account represents amounts invoiced during the year, exclusive of Value Added Tax.

#### **Fixed assets**

All fixed assets are initially recorded at cost.

#### Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Freehold Property

2% on cost

Plant & Machinery Fixtures & Fittings

15% reducing balance15% reducing balance

Motor Vehicles

- 25% reducing balance

#### Investment properties

Investment properties are shown at their open market value. The surplus or deficit arising from the annual revaluation is transferred to the investment revaluation reserve unless a deficit, or its reversal, on an individual investment property is expected to be permanent, in which case it is recognised in the profit and loss account for the year.

This is in accordance with SSAP 19 which, unlike Schedule 4 to the Companies Act 1985, does not require depreciation of investment properties. Investment properties are held for their investment potential and not for use by the company and so their current value is of prime importance. The departure from the provisions of the Act is required in order to give a true and fair view.

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### Hire purchase agreements

Assets held under hire purchase agreements are capitalised and disclosed under tangible fixed assets at their fair value. The capital element of the future payments is treated as a liability and the interest is charged to the profit and loss account on a straight line basis.

#### Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease.

#### NOTES TO THE ABBREVIATED ACCOUNTS

#### YEAR ENDED 31ST MAY 2004

#### 1. ACCOUNTING POLICIES (continued)

#### **Pension costs**

The company operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the company. The annual contributions payable are charged to the profit and loss account.

#### **Deferred taxation**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more tax.

Deferred tax is measured on a discounted/an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

#### 2. OPERATING PROFIT

Operating profit is stated after charging/(crediting):

3,	2004 £	2003 £
Depreciation of owned fixed assets	59,388	48.596
Depreciation of assets held under hire purchase	39,300	40,090
agreements	53,398	65,598
Profit on disposal of fixed assets Auditors' remuneration	(1,997)	(6,663)
- as auditors	9,500	9,400
Operating lease costs:		
Vehicles	14,852	15,765

#### 3. PARTICULARS OF EMPLOYEES

The average number of staff employed by the company during the financial year amounted to:

	2004 No	2003 No
Number of production staff	52	45
The aggregate payroll costs of the above were:		
	2004	2003
	£	£
Wages and salaries	868,534	799,173
Social security costs	88,881	66,401
Other pension costs	19,657	20,747
	977,072	886,321

## NOTES TO THE ABBREVIATED ACCOUNTS

#### YEAR ENDED 31ST MAY 2004

## 4. DIRECTORS' EMOLUMENTS

The directors' aggregate emoluments in respect of qualifying services were:

			2004		2003
	Aggregate emoluments		£ 139,748		£ 118,308
	Value of company pension contributions to mo purchase schemes	ney	7,590		6,830
			147,338		125,138
	The number of directors who accrued benefits	under comp	any pension :	schemes was as	follows:
			2004		2003
	Money purchase schemes		<b>No</b> 1		No 1 ——
5.	INTEREST PAYABLE AND SIMILAR CHARG	ES			
			2004		2003
	Finance charges		<b>£</b> 7,769		£ 9,588
6.	TAXATION ON ORDINARY ACTIVITIES				
	(a) Analysis of charge in the year	0004		0000	
		2004 £	£	2003 £	£
	Current tax:				
	In respect of the year: UK Corporation tax based on the results for the year at 19% (2003 - 19%) Other adjustments		32,137 –		24,508 (382)
	Total current tax		32,137		24,126
	Deferred tax:				
	Origination and reversal of timing differences (I Losses Other	note 15)  (2,211)		2,046 2,111	
	Total deferred tax (note 15)		(2,211)	<u></u>	4,157
	Tax on profit on ordinary activities		29,926		28,283
	Tax on profit on ordinary activities		20,020		20,200

#### **NOTES TO THE ABBREVIATED ACCOUNTS**

#### YEAR ENDED 31ST MAY 2004

## 6. TAXATION ON ORDINARY ACTIVITIES (continued)

## (b) Factors affecting current tax charge

The tax assessed on the profit on ordinary activities for the year is higher than the standard rate of corporation tax in the UK of 19% (2003 - 19%).

(	2004 £	2003 £
Profit on ordinary activities before taxation	145,865	139,131
Profit/(loss)on ordinary activities multiplied by standard rate of corporation tax in the UK of 19%		
(2001 20%)	27,714	26,435
Expenses not deductible for tax purposes	1,056	1,342
Capital allowances for period in excess of		
depreciation	3,367	(1,223)
Utilisation of tax losses	_	(2,046)
Sundry tax adjusting items	-	(382)
Total current tax (note 6(a))	32,137	24,126

#### 7. DIVIDENDS

The following dividends have been paid in respect of the year:

	2004	2003
	£	£
Dividend paid on ordinary shares	32,400	40,397

## 8. TANGIBLE FIXED ASSETS

	Land and Buildings £	Plant and Equipment £	Fixtures and Fittings £	Motor Vehicles £	Total £
COST OR VALUATION					
At 1 June 2003	482,754	434,150	91,100	657,691	1,665,695
Additions	138,776	23,559	2,892	124,107	289,334
Disposals	_	-	_	(66,271)	(66,271)
Revaluation	90,000				90,000
At 31 May 2004	711,530	457,709	93,992	715,527	1,978,758
DEPRECIATION					
At 1 June 2003	18,684	352,009	59,837	389,166	819,696
Charge for the year	6,075	15,855	5,123	85,733	112,786
On disposals	_	-	-	(16,568)	(16,568)
At 31 May 2004	24,759	367,864	64,960	458,331	915,914
NET BOOK VALUE					
At 31 May 2004	686,771	89,845	29,032	257,196	1,062,844
At 31 May 2003	464,070	82,141	31,263	268,525	845,999

#### **NOTES TO THE ABBREVIATED ACCOUNTS**

#### YEAR ENDED 31ST MAY 2004

The revaluation is for the properties at 30, 44, 46 and 52 Montrose Terrace, Edinburgh which are treated as investment properties in the financial statements. The properties have been valued by the directors at £150,000. The valuation is based on estimated market value.

#### Hire purchase agreements

Included within the net book value of £1,062,844 is £160,195 (2003 - £196,793) relating to assets held under hire purchase agreements. The depreciation charged to the abbreviated accounts in the year in respect of such assets amounted to £53,398 (2003 - £65,598).

#### 9. STOCKS

			2004 £		2003 £
	Goods for resale		356,043		313,582
10.	DEBTORS				
			2004 £		2003 £
	Trade debtors		564,868		520,802
	VAT recoverable		18,469		14,190
	Other debtors		4,551		5,630
			587,888		540,622
11.	CREDITORS: Amounts falling du	e within one year			
			2004 £		2003 £
	Bank loans and overdrafts		237.235		206,196
	Trade creditors		259,300		188,504
	Other creditors including taxation ar	nd social security:	•		·
	Corporation tax	32,144		24,508	
	PAYE and social security	22,826		17,909	
	Hire purchase agreements	53,445		57,955	
	Other creditors	239,789		119,426	
	Directors current accounts	9,402		89,663	
			357,606		309,461
			854,141		704,161

The following liabilities disclosed under creditors falling due within one year are secured by the company:

	2004	2003
	£	£
Bank loans and overdrafts	237,236	206,197

The bank overdraft is secured by a bond and floating charge over the whole of the company's monies in favour of the Royal Bank of Scotland.

#### NOTES TO THE ABBREVIATED ACCOUNTS

#### YEAR ENDED 31ST MAY 2004

#### 12. CREDITORS: Amounts falling due after more than one year

	2004	2003	
	£	£	
Other creditors:			
Hire purchase agreements	42,389	57,223	

#### 13. COMMITMENTS UNDER HIRE PURCHASE AGREEMENTS

Future commitments under hire purchase agreements are as follows:

	2004	2003 £
Amounts payable within 1 year	59,017	63,558
Amounts payable between 2 to 5 years	46,906	63,084
	105,923	126,642
Less interest and finance charges relating to future		
periods	(10,089)	(11,464)
	95,834	115,178
Hire purchase agreements are analysed as follows:		•
Current obligations	53,445	57,955
Non-current obligations	42,389	57,223
	95,834	115,178

#### 14. PENSIONS

The company operates a defined contributions pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year. The amount of contributions paid under the scheme are £19,657 (2003 £20,747).

#### 15. DEFERRED TAXATION

The movement in the deferred taxation provision during the year was:

	2004	2003
	£	£
Provision brought forward Profit and loss account movement arising during the	12,196	8,039
year	(2,211)	4,157
Provision carried forward	9,985	12,196

The provision for deferred taxation consists of the tax effect of timing differences in respect of:

·	2004	2003
	£	£
Other timing differences	9,985	12,196
	<del></del>	
	9,985	12,196
	<del></del>	<del></del>

#### NOTES TO THE ABBREVIATED ACCOUNTS

#### YEAR ENDED 31ST MAY 2004

#### 16. COMMITMENTS UNDER OPERATING LEASES

At 31st May 2004 the company had annual commitments under non-cancellable operating leases as set out below.

	Assets Other Than Land & Buildings		
	2004	2003	
	£	£	
Operating leases which expire:			
Within 2 to 5 years	2,604	18,249	
<u>-</u>			

#### 17. RELATED PARTY TRANSACTIONS

The company was under the control of Mr J Brown, a director and members of his close family throughout the current and previous year. Mr J Brown is personally interested in 72.9% (2003 72.9%) of the company's share capital. In addition, his adult children control in aggregate a further 6% (2003 6%) of the company's issued share capital.

No transactions with related parties were undertaken such as are required to be disclosed under Financial Reporting Standard 8.

#### 18. SHARE CAPITAL

	Authorised share capital:		2004		2003
	30,000 Ordinary shares of £1 each		£ 30,000		£ 30,000
	Allotted, called up and fully paid:	2004		2003	
	Ordinary shares of £1 each	<b>No</b> 20,000	£ 20,000	No 20,000	£ 20,000
19.	REVALUATION RESERVE				
			2004 £		2003 £
	Balance brought forward Revaluation of fixed assets		42,602 90,000		42,602 -
	Balance carried forward		132,602		42,602
20.	PROFIT AND LOSS ACCOUNT				
			2004 £		2003 £
	Balance brought forward Retained profit for the financial year		864,338 83,539		793,887 70,451
	Balance carried forward		947,877		864,338

## NOTES TO THE ABBREVIATED ACCOUNTS

#### YEAR ENDED 31ST MAY 2004

## 21. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2004 £	2003 £
Profit for the financial year Dividends	115,939 (32,400)	110,848 (40,397)
	83,539	70,451
Other net recognised gains and losses	90,000	-
Net addition to shareholders' equity funds Opening shareholders' equity funds	173,539 926,940	70,451 856,489
Closing shareholders' equity funds	1,100,479	926,940