Abbreviated Accounts

31st October 2014

S46EWVLW SCT 30/04/2015 #9 COMPANIES HOUSE

CONDIE & CO

Chartered Accountants & Statutory Auditor
10 Abbey Park Place
Dunfermline
Fife
KY12 7NZ

Abbreviated Accounts

Year Ended 31st October 2014

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Officers and Professional Advisers

The Board of Directors Mr A Nelson

Mr J Nelson Mrs E Nelson Mr C Nelson Miss G Nelson

Company Secretary Mrs E Nelson

Registered Office Great North Road

Kelty Fife KY4 OHE

Auditor Condie & Co

Chartered Accountants & Statutory Auditor 10 Abbey Park Place

Dunfermline

Fife

KY12 7NZ

Bankers Bank of Scotland

2 High Street Kinross KY13 8AW

Solicitors J L Anderson & Co

40 High Street

Kinross KY13 7AN

Strategic Report

Year Ended 31st October 2014

Principal Activities

The principal activity of the company during the year was haulage contracting.

Business review

The company has continued to perform well despite the loss of a key customer in the previous financial year. The increase in the company's turnover was offset by a corresponding increase in cost of sales which has resulted in a slightly increased gross margin to the previous year. The significant increase in business has resulted in a profit, after taxation, amounting to £859,626, which brings the performance more in line with previous years, following a significant bad debt write off in the year to 31st October 2013.

At the balance sheet date the company had a strong net asset position and is considered to be financially secure.

The directors consider that the current level of turnover can be sustained through maintaining its current high standard of service to both existing and new customers. The company has developed a quality fleet of motor vehicles to ensure its high standards are achieved. The directors continually assess the vehicle requirements and invest in new vehicles as appropriate to meet the demands of the business.

Financial Risk Management Objectives and Policies

The directors are ultimately responsible for the system of internal control, which covers all aspects of the business, and for reviewing its effectiveness. However, any such system is designed to manage, rather than eliminate, the risk of failure to achieve the company's objectives. Therefore any system is only able to provide reasonable, and not absolute assurance against material misstatement or loss. The directors regularly review the risks to which the company is exposed, as well as the operation and effectiveness of the system of internal controls. This is an ongoing process, involving the identification, evaluation and management of the significant risks faced by the company.

Risks are assessed on a regular basis across all areas but, in particular, health and safety, information flow, asset protection and regulatory requirements. A principal risk to the company, as with all companies operating within this business sector, is that of the potential increases in fuel prices.

Key Performance Indicators

The key financial indicators used by the directors are detailed below:

	2014	2013	2012	2011
	£000	£000	£000	£000
Turnover	7,283	6,530	7,087	6,910
Profit/(loss) before tax	971	(156)	806	606
Gross profit	27.94%	27.20%	27.22%	27.05%
Total shareholders funds	4,682	4,105	4,408	3,874
Utilisation of vehicles	92%	86%	91%	90%

Strategic Report (continued)

Year Ended 31st October 2014

Key Performance Indicators (continued)

The financial and non financial indicators used above highlight an improvement on the prior year, in each of the areas measured. The improved performance was a result of the company developing new and existing customers in order to increase turnover and achieve cost efficiencies.

Signed on behalf of the directors

Mrs E Nelson

Egnelsor

Director

Approved by the directors on 23rd April 2015

Directors' Report

Year Ended 31st October 2014

The directors present their report and the financial statements of the company for the year ended 31st October 2014.

Results and Dividends

The profit for the year, after taxation, amounted to £776,599. Particulars of dividends paid are detailed in note 8 to the financial statements.

Directors

The directors who served the company during the year were as follows:

Mr A Nelson Mr J Nelson Mrs E Nelson Mr C Nelson Miss G Nelson

Directors' Responsibilities

The directors are responsible for preparing the Strategic Report, Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Directors' Report (continued)

Year Ended 31st October 2014

Auditor

Condie & Co are deemed to be re-appointed under section 487(2) of the Companies Act 2006.

Each of the persons who is a director at the date of approval of this report confirm that:

- so far as each director is aware, there is no relevant audit information of which the company's auditor is unaware; and
- each director has taken all steps that they ought to have taken as a director to make themself aware of any relevant audit information and to establish that the company's auditor is aware of that information.

Signed on behalf of the directors

Egnelsor

Mrs E Nelson
Director

Approved by the directors on 23rd April 2015

Independent Auditor's Report to A & J Nelson (Haulage Contractors) Limited

UNDER SECTION 449 OF THE COMPANIES ACT 2006

We have examined the abbreviated accounts set out on pages 7 to 20, together with the financial statements of A & J Nelson (Haulage Contractors) Limited for the year ended 31st October 2014 prepared under Section 396 of the Companies Act 2006.

Respective Responsibilities of Directors and Auditor

The directors are responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the regulations made under that section and to report our opinion to you.

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts are properly prepared.

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the regulations made under that section.

10 Abbey Park Place Dunfermline Fife KY12 7NZ

27th April 2015

Sharon Collins (Senior Statutory Auditor)
For and on behalf of
CONDIE & CO
Chartered Accountants
& Statutory Auditor

Abbreviated Profit and Loss Account

Year Ended 31st October 2014

-			
		2014	2013
	Note	£	£
Turnover		7,282,503	6,530,424
Cost of Sales and Other operating income		5,221,986	4,722,693
Administrative expenses		1,092,416	1,979,688
Operating Profit/(Loss)	2	968,101	(171,957)
Attributable to:		968,101	747,269
Operating profit before exceptional items Exceptional items	2	-	(919,226)
		968,101	(171,957)
Income from fixed asset investments	5	7,879	18,464
Interest payable and similar charges	6	5,277	2,058
		070.702	(155 551)
Profit/(Loss) on Ordinary Activities Before Taxation		970,703	(155,551)
Tax on profit/(loss) on ordinary activities	7	194,104	(12,685)
Profit/(Loss) for the Financial Year		776,599	(142,866)
Profit/(Loss) for the Financial Year		776,599	(142,8

All of the activities of the company are classed as continuing.

The company has no recognised gains or losses other than the results for the year as set out above.

The notes on pages 10 to 20 form part of these abbreviated accounts.

Abbreviated Balance Sheet

31st October 2014

		20	2014	
	Note	£	£	£
Fixed Assets				
Tangible assets	9		3,436,987	3,189,610
Investments	10		379,681	379,681
			3,816,668	3,569,291
Current Assets				
Stocks	11	25,085		24,800
Debtors	12	905,629		943,554
Cash at bank		1,200,332		647,115
		2,131,046		1,615,469
Creditors: Amounts Falling due Within One Year	13	929,519		765,046
Net Current Assets			1,201,527	850,423
Total Assets Less Current Liabilities			5,018,195	4,419,714
Creditors: Amounts Falling due after More than				
One Year	14		51,286	49,547
Provisions for Liabilities				
Deferred taxation	18		285,150	265,007
			4,681,759	4,105,160
Capital and Reserves				
Called-up equity share capital	21		64,625	64,625
Revaluation reserve	22		138,780	138,780
Profit and loss account	22		4,478,354	3,901,755
Shareholders' Funds	23		4,681,759	4,105,160

These abbreviated accounts have been prepared in accordance with the special provisions of section 445(3) Companies Act 2006 in regard to medium-sized companies.

These abbreviated accounts were approved by the directors and authorised for issue on 23rd April 2015, and are signed on their behalf by:

Mr C Nelson Director

Company Registration Number: SC059157

The notes on pages 10 to 20 form part of these abbreviated accounts.

Cash Flow Statement

Year Ended 31st October 2014

	Note	2014 £	2013 £
Net Cash Inflow from Operating Activities	24	1,853,076	629,022
Returns on Investments and Servicing of Finance	24	2,602	16,406
Taxation	24	_	(59,384)
Capital Expenditure and Financial Investment	24	(866,585)	(424,285)
Equity Dividends Paid		(200,000)	(160,000)
Cash Inflow Before Financing		789,093	1,759
Financing	24	(235,876)	235,518
Increase in Cash	24	553,217	237,277

The notes on pages 10 to 20 form part of these abbreviated accounts.

Notes to the Abbreviated Accounts

Year Ended 31st October 2014

1. Accounting Policies

Basis of Accounting

The financial statements have been prepared under the historical cost convention, modified to include the revaluation of certain fixed assets.

Turnover

Turnover represents amounts invoiced to customers in the normal course of business, net of trade discounts, VAT and other sales related taxes.

Fixed Assets

All fixed assets are initially recorded at cost.

Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Tenants Improvements

4% Straight line p.a.

Plant & Equipment

15% Reducing balance p.a.

Motor Vehicles

20% Reducing balance p.a.

Investment Properties

Investment properties are shown at their open market value. The surplus or deficit arising from the annual revaluation is transferred to the investment revaluation reserve unless a deficit, or its reversal, on an individual investment property is expected to be permanent, in which case it is recognised in the profit and loss account for the year.

This is in accordance with SSAP 19 which, unlike the Companies Act 2006, does not require depreciation of investment properties. Investment properties are held for their investment potential and not for use by the company and so their current value is of prime importance. The departure from the provisions of the Act is required in order to give a true and fair view.

Stocks

Stocks are valued at the lower of cost and net realisable value.

Hire Purchase Agreements

Assets held under hire purchase agreements are capitalised and disclosed under tangible fixed assets at their fair value. The capital element of the future payments is treated as a liability and the interest is charged to the profit and loss account on a straight line basis.

Operating Lease Agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease.

Notes to the Abbreviated Accounts

Year Ended 31st October 2014

1. Accounting Policies (continued)

Pension Costs

The company operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the company. The annual contributions payable are charged to the profit and loss account.

Deferred Taxation

Deferred tax is recognised in respect of timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the company's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse, based on the tax rates and laws that have been enacted or substantively enacted by the balance sheet date. Deferred tax is measured on a non-discounted basis.

Deferred tax is not recognised when fixed assets are revalued unless by the balance sheet date there is a binding agreement to sell the revalued assets and the gain or loss expected to arise on the sale has been recognised in the financial statements.

2. Operating Profit/(Loss)

Operating profit/(loss) is stated after charging/(crediting):

	2014	2013
	£	£
Depreciation of owned fixed assets	612,192	590,166
Depreciation of assets held under hire purchase agreements	-	40,834
Loss/(Profit) on disposal of fixed assets	7,016	(38,680)
Auditor's remuneration		
- as auditor	7,500	7,500
Exceptional items - bad debt written off	-	919,226
·		

Notes to the Abbreviated Accounts

Year Ended 31st October 2014

3. Particulars of Employees

The average number of staff employed by the company during the financial year amounted to:

2014

1,909,157

2013

1,905,524

	No	No
Office and management	8	8
Drivers and mechanics	47	46
	_	
	55	54
		
The aggregate payroll costs of the above were:		
	2014	2013
	£	£
Wages and salaries	1,701,592	1,660,357
Social security costs	177,565	175,167
Other pension costs	30,000	70,000

4. Directors' Remuneration

The directors' aggregate remuneration in respect of qualifying services were:

	2014 £	2013 £
Remuneration receivable	241,103	219,103
Value of company pension contributions to money purchase schemes	30,000	70,000
	271,103	289,103
Remuneration of highest paid director:		
	2014	2013
	£	£
Total remuneration (excluding pension contributions) Value of company pension contributions to money purchase	55,649	41,110
schemes	30,000	50,000
	85,649	91,110

The number of directors who accrued benefits under company pension schemes was as follows:

	2014	2013
	No	No
Money purchase schemes	5	5
money parameter annual		

Notes to the Abbreviated Accounts

Year Ended 31st October 2014

_			
5.	Income from Fixed Asset Investments		
		2014 £	2013 £
	Income from other fixed asset investments	7,879	18,464
6.	Interest Payable and Similar Charges		
		2014	2013
		£	£
	Finance charges	3,538	877
	Other similar charges payable	1,739	1,181
		5,277	2,058
7.	Taxation on Ordinary Activities		
	(a) Analysis of charge in the year		
		2014	2013
		£	£
	Current tax:		
	UK Corporation tax based on the results for the year at		
	21.83% (2013 - 20%)	173,961	-
	Over/under provision in prior year	-	(22,831)
	Total current tax	173,961	(22,831)
	Deferred tax:		
	Origination and reversal of timing differences	20,143	10,146
	Tax on profit/(loss) on ordinary activities	194,104	(12,685)
	(b) Factors affecting current tax charge		
	The tax assessed on the profit/(loss) on ordinary activities for standard rate of corporation tax in the UK of 21.83% (2013 - 20		wer than the
		2014	2013
		£	£
	Profit/(loss) on ordinary activities before taxation	970,703	(155,551)
	Profit/(loss) on ordinary activities by rate of tax	211,904	(31,110)
	Excess of capital allowances over depreciation	(35,120)	3,059
	Expenses/income not deductible for tax purposes	323	(4,797)
	Over/under provision in prior year	-	(22,831)
	Tax losses utilised in current year	<u>-</u>	5,151 27,697
	Tax losses carried back to previous year Marginal relief	(3,146)	27, 03 7
			/00.0041
	Total current tax (note 7(a))	173,961	(22,831)

Notes to the Abbreviated Accounts

Year Ended 31st October 2014

8.	Dividends					
	Equity dividends				2014 £	2013 £
	Paid Equity dividends on £1	ordinary share	es.		200,000	160,000
9.	Tangible Fixed Assets					
		Investment Property £	Plant & Equipment Imp	Tenants provements £	Motor Vehicles £	Total £
	Cost or Valuation At 1 November 2013 Additions Disposals	240,000	429,803 1,985 —		4,367,571 1,434,100 (1,216,950)	5,110,658 1,436,085
	At 31 October 2014	240,000	431,788	73,284	4,584,721	5,329,793
	Depreciation At 1 November 2013 Charge for the year On disposals At 31 October 2014	- - - -	182,230 37,161 ———————————————————————————————————	46,210 2,932 - 49,142	1,692,608 572,099 (640,434) 1,624,273	1,921,048 612,192 (640,434) 1,892,806
	Net Book Value At 31 October 2014 At 31 October 2013	240,000 240,000	212,397 247,573	24,142 27,074	2,960,448 2,674,963	3,436,987 3,189,610

The company's investment property is included in the financial statements at directors' valuation. The directors of the company are of the opinion that this value is an accurate reflection of the open market value of the property.

If the company's investment property was sold at its valuation a tax charge of approximately £18,464 would arise. No provision has been made in these financial statements for this amount, as there is no binding agreement in place to sell the property.

Hire purchase agreements

Included within the net book value of £3,436,987 is £Nil (2013 - £388,165) relating to assets held under hire purchase agreements. The depreciation charged to the abbreviated accounts in the year in respect of such assets amounted to £Nil (2013 - £40,834).

Capital commitments			
	2014	2013	
	£	£	
Contracted but not provided for in the financial statements		429,200	

Notes to the Abbreviated Accounts

Year Ended 31st October 2014

1	0.	Investme	nts
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	Unlisted Investments £
Cost At 1st November 2013 and 31st October 2014	379,681
Net Book Value At 31st October 2014 and 31st October 2013	379,681

Unlisted investments above represent an investment in the following limited liability partnerships registered in England and Wales:

Big Screen Productions 16 LLP £137,389 (2013 - £137,389) Big Screen Productions 19 LLP £97,389 (2013 - £97,389) Big Screen Productions 23 LLP £144,903 (2013 - £144,903)

11. Stocks

	2014	2013
	£	£
Stock	25,085	24,800
	Market and the second	
12. Debtors		

	2014 £	2013 £
Trade debtors	873,616	852,399
Corporation tax repayable	-	27,697
Other debtors	10,574	43,329
Prepayments and accrued income	21,439	20,129
	905,629	943,554

13. Creditors: Amounts Falling due Within One Year

	2014		2013
	£	£	£
Trade creditors		328,411	195,834
Other creditors including taxation and social security:			
Corporation tax	146,264		_
Other taxation and social security	177,516		53,591
Hire purchase agreements	_		237,615
Other creditors	110,000		90,000
Directors current accounts	140,000		160,000
		573,780	541,206
Accruals and deferred income		27,328	28,006
		929,519	765,046

Notes to the Abbreviated Accounts

Year Ended 31st October 2014

14.	Creditors:	Amounts	Falling	due	after	More	than	One	Year
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	2014 £	2013 £
Other creditors: Other creditors	51,286	49,547

15. Commitments under Hire Purchase Agreements

Future commitments under hire purchase agreements are as follows:

	2014	2013
	£	£
Amounts payable within 1 year	_	241,123
Less interest and finance charges relating to future periods	_	(3,508)
	-	237,615

Hire purchase agreements are analysed as follows:		
Current obligations	-	237,615
	-	237,615

16. Directors' Current Accounts

Movements on the directors accounts during the year were as follows:

	Mr A Nelson	Mr J Nelson	Mrs E Nelson
	£	£	£
Balance at 31st October 2013	_	60,000	-
Funds withdrawn	-	(60,000)	_
Balance at 31st October 2014	<u>-</u>		_
	Mr C Nelson	Miss G Nelson	Total
	£	£	£
Balance at 31st October 2013	100,000	-	160,000
Funds introduced	40,000	-	40,000
Funds withdrawn	_	_	(60,000)
Balance at 31st October 2014	140,000	_	140,000

The loan from Mr C Nelson is interest free and repayable on demand.

17. Pensions

The company operates a defined contribution pension scheme for its directors. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund and amounted to £30,000 (2013 - £70,000).

Notes to the Abbreviated Accounts

Year Ended 31st October 2014

18. Deferred Taxation

The movement in the deferred taxation provision during the year was:

	2014	2013
	£	£
Provision brought forward	265,007	254,861
Profit and loss account movement arising during the year	20,143	10,146
Provision carried forward	285,150	265,007

The provision for deferred taxation consists of the tax effect of timing differences in respect of:

	2014	2013
	£	£
Excess of taxation allowances over depreciation on fixed assets	285,150	265,007
	285,150	265,007

19. Commitments under Operating Leases

At 31st October 2014 the company had annual commitments under non-cancellable operating leases as set out below.

	Land and buildings	
	2014	2013
	£	£
Operating leases which expire:		
Within 2 to 5 years	55,000	55,000
-		

20. Contingent Liability

A contingent liability exists in respect of a potential tax liability as a result of tax relief received from share of losses in investment companies for the period 2010 to 2012. The total tax relief received amounted to £459,802. There is currently an ongoing enquiry between HMRC and the investment partnerships, and at present film scheme investors are receiving accelerated payment notices demanding payment of the tax in dispute upfront. At this stage the company has not received a formal accelerated payment notice, and given that permission has been granted to challenge the notices in court, the outcome of this cannot yet be determined.

21. Share Capital

Authorised share capital:

70,000 Ordinary shares of £1 each			2014 £ 70,000	2013 £ 70,000
Allotted, called up and fully paid:				
	2014		2013	
Ordinary shares of £1 each	No 64,625	£ 64,625	No 64,625	£ 64,625

Notes to the Abbreviated Accounts

Year Ended 31st October 2014

22.	Reserves		
		Revaluation reserve £	Profit and loss account
	Balance brought forward	138,780	3,901,755
	Profit for the year Equity dividends	_	776,599 (200,000)
			
	Balance carried forward	138,780	4,478,354
23.	Reconciliation of Movements in Shareholders' Funds		
		2014 £	2013 £
	Profit/(Loss) for the financial year Equity dividends	776,599 (200,000	(142,866)
	Net addition/(reduction) to shareholders' funds	576,599	(302,866)
	Opening shareholders' funds	4,105,160	4,408,026
	Closing shareholders' funds	4,681,759	4,105,160
24.	Notes to the Cash Flow Statement		
	Reconciliation of Operating Profit/(Loss) to Net Cash Inflow From Operating Activities		
		2014 £	2013 £
	Operating profit/(loss)	968,101	_
	Depreciation	612,192	
	Loss/(Profit) on disposal of fixed assets	7,016	
	(Increase)/decrease in stocks Decrease in debtors	(285) 10,228	
	Increase/(decrease) in creditors	255,824	
	Net cash inflow from operating activities	1,853,076	629,022
	Returns on Investments and Servicing of Finance		
		2014	2013
		2014 £	2013 £
	Income from other fixed asset investments	7,879	
	Interest paid	(1,739	
	Interest element of hire purchase	(3,538	3) (877)
	Net cash inflow from returns on investments and servicing of finance	2,602	16,406

Notes to the Abbreviated Accounts

Year Ended 31st October 2014

24.	Notes to the Cash Flow Statement (continued)			
	Taxation			
			2014	2013
			£	£
	Taxation		-	(59,384)
	Capital Expenditure			
			2014	2013
			£	£
	Payments to acquire tangible fixed assets		(1,436,085)	(795,285)
	Receipts from sale of fixed assets		569,500	371,000 ———
	Net cash outflow from capital expenditure		(866,585)	(424,285)
	F ttu			
	Financing			
			2014	2013
	O to be have a set before a set one		- £	£ 237,615
	Capital element of hire purchase Net inflow/(outflow) from other long-term creditors		(237,615) 1,739	(2,097)
	-			
	Net cash (outflow)/inflow from financing		(235,876)	235,518
	Reconciliation of Net Cash Flow to Movement in Net	Funds		
	Reconciliation of rect cash flow to movement in rect ands			
		20 £	14 £	2013 £
	Increase in cash in the period	553,217	L	237,277
	and base in base in the period			
	Cash outflow in respect of hire purchase	237,615		(237,615)
	Net cash (inflow) from/outflow from other long- term creditors	(1,739)		2,097
	term creators	(1,700)	700 000	
			789,093	1,759
	Change in net funds		789,093	1,759
	Net funds at 1 November 2013		359,953	358,194
	Net funds at 31 October 2014		1,149,046	359,953
	Net fullus at 51 October 2014		1,140,040	

Notes to the Abbreviated Accounts

Year Ended 31st October 2014

24. Notes to the Cash Flow Statement (continued)

Analysis	of	Changes	in	Net	Funds
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•			At
	At		31 Oct
	1 Nov 2013	Cash flows	2014
	£	£	£
Net cash: Cash in hand and at bank	647,115	553,217	1,200,332
Debt: Debt due after 1 year	(49,547)	(1,739)	(51,286)
Hire purchase agreements	(237,615)	237,615	_
	(287,162)	235,876	(51,286)
Net funds	359,953	789,093	1,149,046