# DONALD MACKENZIE LIMITED REPORT OF THE DIRECTORS AND AUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JANUARY 2013

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#### **DONALD MACKENZIE LIMITED**

# COMPANY INFORMATION for the year ended 31 January 2013

**DIRECTORS:** 

D G MacKenzie

Mrs C Y MacKenzie

J Forbes J Macaulay J Beaton

**SECRETARY:** 

Mrs C Y MacKenzie

**REGISTERED OFFICE:** 

62 Seafield Road

Inverness IV1 1SG

**REGISTERED NUMBER:** 

SC058445

**AUDITORS:** 

MacKenzie Kerr Limited Chartered Accountants

Redwood

19 Culduthel Road

Inverness IV2 4AA

**BANKERS:** 

Royal Bank of Scotland plc

Inverness Chief Office 29 Harbour Road

Inverness IV1 1NU

**SOLICITORS:** 

MacAndrew & Jenkins WS

5 Drummond Street

Inverness IV1 1QF

### REPORT OF THE DIRECTORS for the year ended 31 January 2013

The directors present their report with the financial statements of the company for the year ended 31 January 2013.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the retailing and servicing of motor vehicles.

#### **REVIEW OF BUSINESS**

Turnover for the year at £11,835,801 was up 5.3% on last year, however, the profit for the year decreased by £41,210. At the end of the year, the equity shareholders funds have risen from £4,362,211 to £4,618,642. Both the level of business and the year end financial position were satisfactory, and the directors expect that the present level of activity will be sustained for the foreseeable future.

#### Financial risk management

The company's financial instruments comprise cash at bank. The main purpose of this financial instrument is to maintain adequate finance for the company's operations.

The main risk arising from the company's financial instruments are interest rate fluctuations. It is the company's policy to finance its operations through its cash reserves and to review this periodically with regard to the projected cash flow requirements of the company.

#### Results

The profit for the year before taxation amounted to £317,961 (2012 - £359,171).

#### DIVIDENDS

A dividend of £5.88 per share was distributed during the year to 31 January 2013.

#### **FIXED ASSETS**

The movements in the fixed assets are set out in the notes to the accounts.

#### DIRECTORS

The directors shown below have held office during the whole of the period from 1 February 2012 to the date of this report.

D G MacKenzie

Mrs C Y MacKenzie

- J Forbes
- J Macaulay
- J Beaton

#### **POLITICAL AND CHARITABLE CONTRIBUTIONS**

During the year the company contributed £40,548 to charities. £27,870 was donated to Christian organisations, £9,535 to organisations of a medical nature and £3,143 to other charitable organisations.

REPORT OF THE DIRECTORS for the year ended 31 January 2013

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

#### **AUDITORS**

The auditors, MacKenzie Kerr Limited, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

Gillerius	 	 
D G MacKenzie - Director		

Date: 2000 October 2013

# REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF DONALD MACKENZIE LIMITED

We have audited the financial statements of Donald MacKenzie Limited for the year ended 31 January 2013 on pages six to seventeen. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report of the Directors to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

### Qualified opinion arising from disagreement about accounting treatment

As discussed in note 1, included in the fixed assets shown on the balance sheet is an amount of £901,409 which relates to long leasehold property. Depreciation has not been provided for on the property, as required by Financial Reporting Standard 15 (FRS 15). The directors have chosen not to comply with FRS 15 on the grounds that the value of the property is in excess of the cost shown in the accounts. In our opinion a provision of £9,014 should have been made this year, reducing the profit before tax and net assets by that amount over the year and resulting in a property net book value of £658,495 (2012 - £667,509) when added to depreciation that should have been accounted for in previous years.

No impairment review has been carried out by the company in accordance with FRS 15 following the non depreciation of long leasehold property. In our opinion, an impairment review should have been carried out on the leasehold property by the company.

#### Qualified opinion arising from limitation in audit scope

With respect to retirement benefits, the evidence available to us was limited because the directors have not obtained a valuation sufficient to comply with the disclosure requirements of Financial Reporting Standard 17. There were no other satisfactory audit procedures that we could adopt to obtain this information.

Except for the financial effects of not making the adjustments referred to above, or such adjustments, if any, as might have been determined to be necessary had we been able to satisfy ourselves as to the defined benefit pension scheme surplus or deficit, in our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 January 2013 and of its profit for the vear then ended
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
  - and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

### REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF DONALD MACKENZIE LIMITED

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

The qualifications made in this report are not material for determining whether a distribution would contravene the Companies Act provisions.

John Fraser

John Fraser, MA, CA (Senior Statutory Auditor) for and on behalf of MacKenzie Kerr Limited Chartered Accountants Redwood
19 Culduthel Road Inverness
IV2 4AA

Date: 22 October 2013

# PROFIT AND LOSS ACCOUNT for the year ended 31 January 2013

			"		
		201		201	
	Notes	£	£	£	£
TURNOVER	2		11,835,801		11,238,727
Cost of sales			10,423,693		9,801,323
GROSS PROFIT			1,412,108		1,437,404
Distribution costs		505,222 725,354		502,593 636,941	
Administrative expenses		123,334	1,230,576	000,941	1,139,534
			181,532		297,870
Other operating income			26,632		52,989
OPERATING PROFIT	4		208,164		350,859
Income from fixed asset investments Interest receivable and similar income		6,697 27,382		14,451 25,552	
interest receivable and similar income			34,079	20,002	40,003
			242,243		390,862
Investment write					
off	5		(82,778)		26,462
			325,021		364,400
Interest payable and similar charges	6		7,060		5,229
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION			317,961		359,171
Tax on profit on ordinary activities	7		41,540		71,058
PROFIT FOR THE FINANCIAL YEAR			276,421		288,113

#### **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current year or previous year.

### **TOTAL RECOGNISED GAINS AND LOSSES**

The company has no recognised gains or losses other than the profits for the current year or previous year.

The notes form part of these financial statements

#### BALANCE SHEET 31 January 2013

		201	3	201	2
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	9		978,240		985,484
Investments	10		873,716		864,779
			1,851,956		1,850,263
CURRENT ASSETS					
Stocks	11	1,647,102		1,628,067	
Debtors	12	681,917		659,349	
Cash at bank and in hand		1,558,160		1,625,876	
		3,887,179		3,913,292	
CREDITORS					
Amounts falling due within one year	13	1,082,324		1,355,678	
NET CURRENT ASSETS			2,804,855		2,557,614
TOTAL ASSETS LESS CURRENT LIABILITIES			4,656,811		4,407,877
PROVISIONS FOR LIABILITIES	15		38,169		45,656
NET ASSETS			4,618,642		4,362,221
CAPITAL AND RESERVES					
Called up share capital	16		3,400		3,400
Share premium	17		37,400		37,400
Capital redemption reserve	17		19,200		19,200
Profit and loss account	17		4,558,642		4,302,221
SHAREHOLDERS' FUNDS	20		4,618,642		4,362,221

The financial statements were approved by the Board of Directors on Toctober 2013 and were signed on its behalf by:

D G MacKenzie - Director

The notes form part of these financial statements

# CASH FLOW STATEMENT for the year ended 31 January 2013

	Notes	2013 £	2012 £
Net cash inflow from operating activities	1	3,569	260,893
Returns on investments and servicing of finance	2	27,019	34,774
Taxation		(142,682)	(96,868)
Capital expenditure and financial investment	2	40,058	(121,628)
Equity dividends paid		(20,000)	
		(92,036)	77,171
Financing	2	24,320	(83,128)
Decrease in cash in the period		<u>(67,716</u> )	(5,957)
Reconciliation of net cash flow to movement in net funds	3		
Decrease in cash in the period		<u>(67,716</u> )	(5,957)
Change in net funds resulting from cash flows		<u>(67,716</u> )	<u>(5,957</u> )
Movement in net funds in the period Net funds at 1 February		(67,716) 1,625,876	(5,957) 1,631,833
Net funds at 31 January		1,558,160	1,625,876

The notes form part of these financial statements

# NOTES TO THE CASH FLOW STATEMENT for the year ended 31 January 2013

1.	RECONCILIATION OF OPERATING PROFIT TO NET CA	ASH INFLOW FROM	OPERATING	ACTIVITIES
			2013 £	2012 £
	Operating profit		208,164	350,859
	Depreciation charges		26,981	25,412
	Loss/(profit) on disposal of fixed assets		14,046	(739)
	Increase in stocks		(19,035)	(309,891)
	Increase in debtors		(22,568)	(21,024)
	(Decrease)/increase in creditors		(204,019)	216,276
	Net cash inflow from operating activities		3,569	260,893
2.	ANALYSIS OF CASH FLOWS FOR HEADINGS NETTER	D IN THE CASH FLO	OW STATEMEN	NT
			2013	2012
			£	£
	Returns on investments and servicing of finance		07.000	05.550
	Interest received		27,382	25,552
	Interest paid		(7,060)	(5,229)
	Dividends received		6,697	<u>14,451</u>
	Net cash inflow for returns on investments and service	ing of finance	<u>27,019</u>	34,774
	Capital expenditure and financial investment			
	Purchase of tangible fixed assets		(19,737)	(9,147)
	Purchase of fixed asset investments		(229,991)	(213,959)
	Sale of fixed asset investments		288,342	102,448
	Increase in cash held by broker		1,444	<u>(970</u> )
	Net cash inflow/(outflow) for capital expenditure and f	financial	40.050	(404 000)
	investment		40,058	<u>(121,628</u> )
	Financing		04.000	75.040
	Amount introduced by directors		24,320	75,340
	Amount withdrawn by directors		<del>-</del>	(1 <u>58,468</u> )
	Net cash inflow/(outflow) from financing		24,320	<u>(83,128</u> )
3.	ANALYSIS OF CHANGES IN NET FUNDS			
		At 1/2/12 £	Cash flow £	At 31/1/13 £
	Net cash: Cash at bank and in hand	1,625,876	(67,716)	1,558,1 <u>60</u>
	Cash at bank and in hand	<del></del>	(07,710)	
		1,625,876	<u>(67,716</u> )	<u>1,558,160</u>
	Total	1,625,876	(67,716)	1,558,160
		<del></del>		

### NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 January 2013

#### 1. ACCOUNTING POLICIES

#### **Accounting convention**

The financial statements have been prepared under the historical cost convention.

#### Turnover

Turnover represents the amounts invoiced, excluding value added tax, in respect of the sale of goods and services to customers during the year.

#### Tangible fixed assets

Depreciation is provided on tangible fixed assets at rates calculated to write off the cost of each asset over its expected useful life, as follows:

Plant and machinery

Over 4 to 10 years

Office equipment

Over 4 to 10 years

No depreciation is provided for on leasehold property, which represents a departure from Financial Reporting Standard 15 and the Companies Act 2006.

#### Stocks

Stocks are valued at the lower of cost and net realisable value. Consignment stock is also held by the company on its premises but is not included in the accounts because title is held by the manufacturer.

#### **Deferred tax**

Deferred tax arises as a result of including items of income and expenditure in taxation computations in periods different from those in which they are included in the company's accounts. Deferred tax is provided in full on timing differences which result in an obligation to pay more (or less) tax at a future date, at the average tax rates that are expected to apply when the timing differences reverse, based on current tax rates and laws.

Deferred tax is not provided on timing differences arising from the revaluation of fixed assets where there is no commitment to sell the asset.

Deferred tax assets and liabilities are not discounted.

#### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

# NOTES TO THE FINANCIAL STATEMENTS - continued for the year ended 31 January 2013

#### ACCOUNTING POLICIES - continued

#### Pension costs and other post-retirement benefits

The company operates a funded defined benefit pension scheme providing benefits based on final pensionable pay. The company closed this defined benefit scheme to future member contributions on 30 June 2008. The assets of the scheme are held separately from those of the company, being invested in units in a segregated fund managed by an external investment manager. Contributions to the scheme are charged to the profit and loss account so as to spread the cost of pensions over the employees' working lives with the company. The contributions are determined by a qualified actuary on the basis of triennial valuations. The most recent valuation was made as at 5 April 2010. The only contributions in future will be by the company to finance the past service deficit. The directors have not obtained a valuation sufficient to comply with the disclosure requirements of Financial Reporting Standard 17.

The valuation was made using the defined accrued benefit method. The principal assumptions used were:

- (i) a future inflation rate of 3.9% p.a.
- (ii) deferred pension increases of 3.9%.
- (iii) pension increases in payment of 3.6% or 2.3%
- (iv) a rate used to discount scheme liabilities before retirement of 5.5%.
- (v) a rate used to discount scheme liabilities after retirement of 4.5%.

The market value of the assets of the scheme at the valuation date was £1,576,208 with a past service deficit of £221,000.

From April 2008, the company operated a defined contribution pension scheme.

The pension charge for the year was £92,770 (2012 - £82,587). Contributions outstanding at the balance sheet date amounted to £6,474 (2012 - £6,240).

Contributions in respect of three directors are made to a defined contribution scheme and are charged to the profit and loss account for the year in which they are payable to the scheme. The pension charge for the year was £8,436 (2012 - £8,368).

#### **Fixed asset investments**

Fixed asset investments are stated at cost less amounts written off investments at the balance sheet date.

#### 2. TURNOVER

The total turnover of the company for the year has been derived from its principal activities of retailing, repairing and servicing motor vehicles. The company operates in the UK and the whole of its turnover is to the UK market.

#### 3. STAFF COSTS

	£	£
Wages and salaries	1,159,667	1,159,489
Social security costs	104,433	108,553
Other pension costs	92,770	82,597
	_1,356,870	_1,350,639

2012

2013

# NOTES TO THE FINANCIAL STATEMENTS - continued for the year ended 31 January 2013

<b>3</b> .	STAFF COSTS - continued		
	The average monthly number of employees during the year was as follows:	2013	2012
	Administration Sales Service	14 15 24	14 16 25
	Service	53	<u>55</u>
4.	OPERATING PROFIT		
	The operating profit is stated after charging/(crediting):		
	Other operating leases Depreciation - owned assets Loss/(profit) on disposal of fixed assets Auditors' remuneration Auditors' remuneration for non audit work	2013 £ 1,298 26,981 14,046 7,000 500	2012 £ (1,634) 25,412 (739) 7,000 500
	Directors' remuneration Directors' pension contributions to money purchase schemes	192,088 8,436	190,718 8,368
	The number of directors to whom retirement benefits were accruing was as follows:	ows:	
	Money purchase schemes Defined benefit schemes	3 <u>5</u>	3 5
5.	INVESTMENT WRITE OFF	2013	2012
	Investment write off (reversed)	£ ( <u>82,778</u> )	£ 26,462
6.	INTEREST PAYABLE AND SIMILAR CHARGES	2013	2012
	Bank interest	£ <u>7,060</u>	£ 5,229

# NOTES TO THE FINANCIAL STATEMENTS - continued for the year ended 31 January 2013

7.

8.

Final

TAXATION		
Analysis of the tax charge The tax charge on the profit on ordinary activities for the year was as follows:	2013 £	2012 £
Current tax: UK corporation tax Overprovision in previous year	49,029 (2)	85,267 (7,595)
Total current tax	49,027	77,672
Deferred tax	<u>(7,487</u> )	(6,614)
Tax on profit on ordinary activities	41,540	71,058
Factors affecting the tax charge The tax assessed for the year is lower than the standard rate of corporation explained below:	tax in the UK. Th	ne difference is
	2013 £	2012 £
Profit on ordinary activities before tax	317,961	<u>359,171</u>
Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 20% (2012 - 26.323%)	63,592	94,545
Effects of: Expenses not deductible for tax purposes Capital allowances in excess of depreciation Adjustment re marginal relief Other differences Adjustments to tax charge in respect of previous periods	(17,895) 3,285 - 47 (2)	3,162 2,244 (16,327) 1,643 (7,595)
Current tax charge	<u>49,027</u>	77,672
DIVIDENDS	2013 £	2012 £
Ordinary shares of £1 each	30,000	

20,000

# NOTES TO THE FINANCIAL STATEMENTS - continued for the year ended 31 January 2013

9.	TANGIBLE FIXED ASSETS	Long leasehold £	Plant and machinery £	Office equipment £	Totals £
	COST	<b>L</b>	~	~	~
	At 1 February 2012	901,409	288,987	70,094	1,260,490
	Additions	<del>-</del>	19,015	<u> </u>	19,737
	At 31 January 2013	901,409	308,002	70,816	1,280,227
	DEPRECIATION				
	At 1 February 2012	-	223,060	51,946	275,006
	Charge for year		21,058	5,923	26,981
	At 31 January 2013		244,118	57,869	301,987
	NET BOOK VALUE				
	At 31 January 2013	901,409	63,884	12,947	978,240
	At 31 January 2012	901,409	65,927	18,148	985,484

As explained in note 1, depreciation has not been provided for on leasehold property. If full provision had been made the depreciation charge would have been increased by £9,014.

### 10. FIXED ASSET INVESTMENTS

	2013 £	2012 £
Listed investments	865,139	854,758
Cash at brokers	<u>8,577</u>	10,021
	<u>873,716</u>	864,779
Additional information is as follows:		
		Listed
		investments £
COST At 1 February 2012		1,260,722
At 1 February 2012 Additions		229,991
Disposals		(302,388)
At 31 January 2013		1,188,325
PROVISIONS		
At 1 February 2012		405,964
Provision for year		(82,778)
At 31 January 2013		323,186
NET BOOK VALUE		
At 31 January 2013		865,139
At 31 January 2012		854,758

# NOTES TO THE FINANCIAL STATEMENTS - continued for the year ended 31 January 2013

10.	FIXED ASSET INVESTMENTS - continued		
			Cash at brokers
			£
	At 1 February 2012		10,021
	Repayment in year		<u>(1,444</u> )
	At 31 January 2013		8,577
	The market value of investments included in the balance sheet at cost was £	1,027,160 (2012	? - £953,755).
11.	STOCKS		
		2013	2012
		£	£
	Stocks	1,647,102	1,628,067
12.	DEBTORS		
		2013 £	2012
	Amounts falling due within one year:	L	£
	Trade debtors	468,291	426,599
	Other debtors	7,151	21,605
	Prepayments	<u>50,444</u>	<u>44,145</u>
		525,886	492,349
	Amounts falling due after more than one year:		
	Other debtors	<u>156,031</u>	<u>167,000</u>
	Aggregate amounts	<u>681,917</u>	<u>659,349</u>
13.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	2012	2010
		2013	2012
	Trade creditors	£ 588,566	£ 829,368
	Tax	49,029	142,684
	Social security and other taxes	35,814	33,675
	VAT	111,498	63,605
	Other creditors	159,300	166,094
	Directors' current accounts	105,374	81,054
	Accrued expenses	32,743	39,198
		1,082,324	1,355,678

#### 14. SECURED DEBTS

The bank holds a guarantee of £92,000 granted in favour of Fiat Auto Financial Services Limited.

# NOTES TO THE FINANCIAL STATEMENTS - continued for the year ended 31 January 2013

15.	PROVISIONS FOR LIABILITIES			2013	2012
	Deferred taxation			£ 38,169	£ 45,656
					Deferred tax £
	Balance at 1 February 2012 Decrease in provision Reduction due to rate change				45,656 (3,130) (4,357)
	Balance at 31 January 2013				38,169
	The deferred tax provision relates to acc	elerated capital allo	wances and othe	r short term timii	ng differences.
16.	CALLED UP SHARE CAPITAL				
	Allotted, issued and fully paid: Number: Class:		Nominal value:	2013 £	2012 £
	3,400 Ordinary		£1	3,400	<u>3,400</u>
17.	RESERVES	Profit and loss account £	Share premium £	Capital redemption reserve	Totals £
	At 1 February 2012 Profit for the year Dividends	4,302,221 276,421 (20,000)	37,400	19,200	4,358,821 276,421 (20,000)
	At 31 January 2013	4,558,642	37,400	19,200	4,615,242
18.	RELATED PARTY DISCLOSURES				
	D G MacKenzie A director of the company				
	Loans to the value of £20,000 were rece	eived during the yea	r.		
	Amount due to related party at the balan	nce sheet date		2013 £ 75,830	2012 £ 55,830

# NOTES TO THE FINANCIAL STATEMENTS - continued for the year ended 31 January 2013

#### 18. RELATED PARTY DISCLOSURES - continued

#### Mrs C Y MacKenzie

A director of the company

Loans to the value of £4,320 were received during the year.

	2013	2012
	£	£
Amount due to related party at the balance sheet date	29,544	25,224

#### A & I Quality Butchers

one of whose partners is the brother in law of George Mackenzie

Sales to the value of £1,690 were made during the year. The balance on the loan advanced to the partnership remained at £27,502

	2013	2012
	£	£
Amount due from related party at the balance sheet date	36,397	34,460

#### 19. ULTIMATE CONTROLLING PARTY

The controlling party is D G MacKenzie.

#### 20. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2013	2012
	£	£
Profit for the financial year	276,421	288,113
Dividends	(20,000)	
Net addition to shareholders' funds	256,421	288,113
Opening shareholders' funds	4,362,221	<u>4,074,108</u>
Closing shareholders' funds	4,618,642	4,362,221