

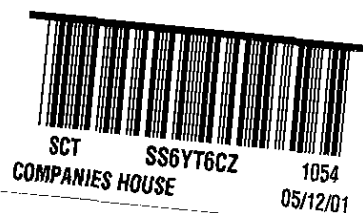
REGISTERED NUMBER:  
SC57921

CAMERON MOTORS (PERTH) LIMITED

FINANCIAL STATEMENTS

31 MAY 2001

Friend & Co., CHARTERED ACCOUNTANTS



CAMERON MOTORS (PERTH) LIMITED

FINANCIAL STATEMENTS

31 MAY 2001

CONTENTS

	<u>Pages</u>
Directors' report	1 - 2
Auditors' report	3
Profit and loss account	4
Balance sheet	5
Notes to the financial statements	6 - 10

## CAMERON MOTORS (PERTH) LIMITED

### DIRECTORS' REPORT

The directors present their report together with the audited financial statements of the company for the year ended 31 May 2001.

#### PRINCIPAL ACTIVITIES

The principal activities of the company continued to be the buying and selling of new and used motor vehicles, the supply of spare parts and vehicle servicing associated with its Volkswagen franchise.

#### TRADING RESULTS AND REVIEW OF THE BUSINESS

The profit for the year after taxation was £11,278 (2000 - £49,346). The company declared and paid an interim dividend of £100,000 during the year (2000 - £nil). The directors do not propose the payment of a final dividend and, accordingly, £88,722 has been deducted from reserves (2000 - £49,346 transferred to reserves).

A review of the development of the business of the company is incorporated in the chairman's statement accompanying the group accounts

#### DIRECTORS AND THEIR INTERESTS

The directors who held office throughout the year were as follows:

I D Cameron  
M Cameron  
C A Stewart  
W D Anderson

None of the directors held any interests in the shares of the company during the year.

The interests of the directors in the shares of the parent company, Ian H Cameron Limited, are shown in the financial statements of that company.

#### DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

CAMERON MOTORS (PERTH) LIMITED

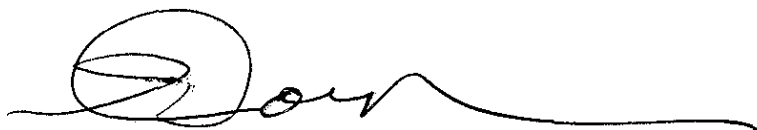
DIRECTORS' REPORT (continued)

AUDITORS

A resolution to re-appoint Friend & Co as auditors will be proposed at the forthcoming Annual General Meeting.

This report was approved by the board on 14 November 2001.

Signed on behalf of the directors:

A handwritten signature in black ink, appearing to read 'I D Cameron', with a long horizontal flourish extending to the right.

I D CAMERON  
Chairman

AUDITORS' REPORT TO THE SHAREHOLDERS OF  
CAMERON MOTORS (PERTH) LIMITED

We have audited the financial statements on pages 4 to 10 which have been prepared in accordance with the accounting policies set out on page 6.

**RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS**

As described on page 1, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

**BASIS OF OPINION**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

**OPINION**

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 May 2001 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

*Friend & Co.*

**FRIEND & CO**  
Chartered Accountants and Registered Auditors

Neville House  
42-46 Hagley Road  
Edgbaston  
Birmingham  
B16 8PE

14 November 2001

CAMERON MOTORS (PERTH) LIMITED

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 MAY 2001

	<u>Notes</u>	<u>2001</u> £	<u>2000</u> £
TURNOVER	1	10,517,915	10,070,561
Cost of sales		(9,478,936)	(9,041,133)
GROSS PROFIT		1,038,979	1,029,428
Other income		469,835	333,370
Administrative expenses		(1,512,303)	(1,356,833)
OPERATING (LOSS)/PROFIT		(3,489)	5,965
Interest receivable		89,761	68,329
Interest payable	2	(13,456)	(10,781)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	2	72,816	63,513
Tax on profit on ordinary activities	4	(61,538)	(14,167)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		11,278	49,346
Dividends paid	5	(100,000)	-
(LOSS)/RETAINED PROFIT FOR THE FINANCIAL YEAR	12	(88,722)	49,346
BALANCE BROUGHT FORWARD		3,011,196	2,961,850
BALANCE CARRIED FORWARD		<u>£2,922,474</u>	<u>£3,011,196</u>

The company has no recognised gains or losses other than the profit or loss for the above two financial years.

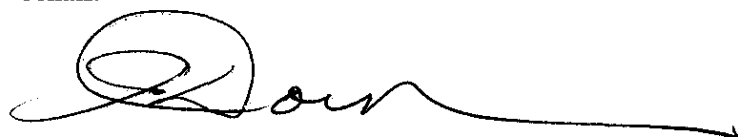
The notes on pages 6 to 10 form part of these financial statements.

CAMERON MOTORS (PERTH) LIMITED

BALANCE SHEET AT 31 MAY 2001

	<u>Notes</u>	£	<u>2001</u> £	<u>2000</u> £
<b>FIXED ASSETS</b>				
Tangible assets	6		583,905	502,594
<b>CURRENT ASSETS</b>				
Stocks held for resale	7	1,762,148		1,402,021
Debtors	8	1,656,289		1,862,626
Cash at bank and in hand		962,738		1,658,344
		4,381,175		4,922,991
<b>CREDITORS: amounts falling due within one year</b>	9	(1,976,206)		(2,351,789)
<b>NET CURRENT ASSETS</b>			2,404,969	2,571,202
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>			2,988,874	3,073,796
<b>PROVISIONS FOR LIABILITIES AND CHARGES</b>				
Deferred taxation	10		(46,400)	(42,600)
			£2,942,474	£3,031,196
<b>CAPITAL AND RESERVES</b>				
Called up share capital	11		20,000	20,000
Profit and loss account			2,922,474	3,011,196
<b>SHAREHOLDERS' FUNDS</b>	12		£2,942,474	£3,031,196

These financial statements were approved by the board of directors on 14 November 2001 and signed on its behalf.



I D CAMERON, Director

The notes on pages 6 to 10 form part of these financial statements.

## CAMERON MOTORS (PERTH) LIMITED

### NOTES TO THE FINANCIAL STATEMENTS -- 31 MAY 2001

#### 1. ACCOUNTING POLICIES

The financial statements are prepared under the historical cost convention and are in accordance with applicable accounting standards.

The principal accounting policies of the company, which remain unchanged from the previous year, are set out below.

a) Turnover

Turnover comprises income from sales and work done, excluding value added tax, and is all within the United Kingdom.

b) Tangible fixed assets

Depreciation is calculated, on an annual basis, so as to write off the cost of tangible fixed assets over their expected useful lives, as follows:

Property improvements	2% straight line
Plant and equipment	15% reducing balance
Fixtures and fittings	10% reducing balance
Computer equipment	25% straight line
Motor vehicles	33% straight line.

c) Stocks

Stocks are stated at the lower of cost and net realisable value. In accordance with Financial Reporting Standard No 5 stocks include vehicles on consignment from the manufacturer.

d) Deferred taxation

Deferred taxation is provided, using the liability method, to take account of timing differences between the treatment of certain items for accounts purposes and their treatment for taxation purposes. Provision is made only where there is a reasonable probability that such tax will become payable in the foreseeable future.

e) Pensions

The company operates a pension scheme providing benefits based on defined contributions. The assets of the scheme are held separately from those of the company, being invested with insurance companies. Contributions to the scheme are charged to the profit and loss account as incurred.



# CAMERON MOTORS (PERTH) LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (continued)

### 2. PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

Profit on ordinary activities before taxation is stated after charging:

	<u>2001</u> £	<u>2000</u> £
Depreciation of tangible fixed assets	45,522	28,546
Auditors' remuneration	8,500	7,750
Bank interest payable	259	-
Other interest payable	13,197	10,781
	<u>=====</u>	<u>=====</u>

### 3. DIRECTORS AND EMPLOYEES

Directors' remuneration:

	<u>2001</u> £	<u>2000</u> £
Emoluments	84,214	306,475
Contributions to money purchase pension schemes	318,500	5,007
	<u>=====</u>	<u>=====</u>
	£402,714	£311,482

The emoluments of directors disclosed above include the following amounts paid to the highest paid director:

	<u>2001</u> £	<u>2000</u> £
Emoluments	60,000	253,000
Contributions to money purchase pension schemes	300,000	-
	<u>=====</u>	<u>=====</u>
	£360,000	£253,000

During the year the following number of directors  
accrued benefits under a money purchase pension scheme

<u>2001</u> Number	<u>2000</u> Number
2	1
<u>=====</u>	<u>=====</u>

Staff costs comprise:

	<u>2001</u> £	<u>2000</u> £
Wages and salaries	751,436	942,465
Social security costs	70,131	93,309
Other pension costs	329,309	16,115
	<u>=====</u>	<u>=====</u>
	£1,150,876	£1,051,889

# CAMERON MOTORS (PERTH) LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (continued)

### 3. DIRECTORS AND EMPLOYEES (continued)

The average weekly number of employees (including directors) during the year was 50 (2000 - 49).

### 4. TAX ON PROFIT ON ORDINARY ACTIVITIES

	<u>2001</u> £	<u>2000</u> £
Corporation tax based on the profit for the year at 20% (2000 - 20%)	14,781	14,967
Adjustment in respect of previous year	42,957	-
Deferred taxation charge/(credit)	3,800	(800)
	<u>£61,538</u>	<u>£14,167</u>

### 5. DIVIDENDS

	<u>2001</u>	<u>2000</u>
Interim dividend paid on ordinary shares at £5 per share	£100,000	£ -

### 6. TANGIBLE FIXED ASSETS

	<u>Property improvements</u> £	<u>Plant and equipment</u> £	<u>Fixtures and fittings</u> £	<u>Computer equipment</u> £	<u>Total</u> £
<b>COST</b>					
At 1 June 2000	520,894	188,237	122,725	72,083	903,939
Additions	-	8,825	114,179	3,829	126,833
	<u>520,894</u>	<u>197,062</u>	<u>236,904</u>	<u>75,912</u>	<u>1,030,772</u>
<b>ACCUMULATED DEPRECIATION</b>					
At 1 June 2000	120,545	142,931	83,085	54,784	401,345
Charge for the year	10,418	7,611	21,089	6,404	45,522
	<u>130,963</u>	<u>150,542</u>	<u>104,174</u>	<u>61,188</u>	<u>446,867</u>
<b>NET BOOK VALUE</b>					
At 31 May 2001	<u>£389,931</u>	<u>£46,520</u>	<u>£132,730</u>	<u>£14,724</u>	<u>£583,905</u>
At 31 May 2000	<u>£400,349</u>	<u>£45,306</u>	<u>£39,640</u>	<u>£17,299</u>	<u>£502,594</u>

The property improvements relate to buildings erected on land owned by the parent company, Ian H Cameron Limited.

# CAMERON MOTORS (PERTH) LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (continued)

### 7. STOCKS

	<u>2001</u> £	<u>2000</u> £
New vehicles	116,003	133,488
Used vehicles	871,740	722,398
Parts	114,503	95,483
Paint, consumables and work in progress	11,093	12,533
Consignment vehicles	648,809	438,119
	<hr/>	<hr/>
	<u>£1,762,148</u>	<u>£1,402,021</u>

### 8. DEBTORS

	<u>2001</u> £	<u>2000</u> £
Amounts falling due within one year:		
Trade debtors	213,744	339,718
Amounts owed by group undertakings	1,351,978	1,396,600
Prepayments and accrued income	90,567	126,308
	<hr/>	<hr/>
	<u>£1,656,289</u>	<u>£1,862,626</u>

### 9. CREDITORS: amounts falling due within one year

	<u>2001</u> £	<u>2000</u> £
Trade creditors	242,229	445,098
Amounts owed to group undertakings	830,395	822,013
Corporation tax	14,781	14,593
Other taxes and social security	121,485	128,325
Directors' current accounts	1,291	148,291
Accruals	117,216	355,350
Consignment stock creditor	648,809	438,119
	<hr/>	<hr/>
	<u>£1,976,206</u>	<u>£2,351,789</u>

# CAMERON MOTORS (PERTH) LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (continued)

### 10. DEFERRED TAXATION

Full provision has been made at 30% (2000 - 30%) for the potential taxation arising in respect of:

	<u>2001</u>	<u>2000</u>
Capital allowances in advance of depreciation	£46,400	£42,600
	<u>          </u>	<u>          </u>
Movement in provision during the year:		£
At 1 June 2000		42,600
Provided in the year		3,800
		<u>          </u>
At 31 May 2001		£46,400
		<u>          </u>

### 11. CALLED UP SHARE CAPITAL

	<u>2001</u>	<u>2000</u>
Ordinary shares of £1 each:		
Authorised, issued and fully paid	£20,000	£20,000
	<u>          </u>	<u>          </u>

### 12. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	<u>2001</u>	<u>2000</u>
	£	£
Profit for the financial year	11,278	49,346
Dividends paid	(100,000)	-
Opening shareholders' funds	3,031,196	2,981,850
	<u>          </u>	<u>          </u>
Closing shareholders' funds	£2,942,474	£3,031,196
	<u>          </u>	<u>          </u>

### 13. PENSION COSTS

The company operates a number of defined contribution schemes. The assets are held separately from those of the company in both independently and self administered funds. The pension cost charge represents contributions payable by the company to the funds and amounted to £329,309 (2000 - £16,115). No amounts were payable at the year end.

### 14. PARENT COMPANY

The company was a wholly owned subsidiary of Ian H Cameron Limited, a company registered in Scotland, throughout the year. The company is now a wholly owned subsidiary of Mercot Limited, a company registered in Scotland.