

Registered number:
SC57921

Cameron Motors (Perth) Limited

Financial statements

31 May 2014

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Cameron Motors (Perth) Limited
Financial statements - 31 May 2014

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Cameron Motors (Perth) Limited

Strategic report

The directors present their strategic report for the year ended 31 May 2014.

Activity

The company holds a Volkswagen car franchise, buying and selling new and used cars, supplying spare parts and carrying out vehicle servicing.

Review of business

The directors are pleased to report another successful trading year with a 15 per cent increase in turnover in improving trading conditions.

The vehicle sales department achieved an increase in turnover this year with the other departments in line with the prior year.

Operating profit was £378,006 (2013 - £409,213) and profit before taxation was £373,751 (2013 - £417,220). The profit after taxation was £297,352 (2013 - £315,879).

The company retains an exceptionally strong balance sheet, being substantially cash positive and having net current assets of £1,691,202.

The business environment is expected to remain competitive and challenging in the future. However, the directors are satisfied that the company is in a strong position to meet all future developments in the retail motor sector.

The company completed the re-build of the dealership during the year in line with Volkswagen current requirements and it is expected that this will enhance the future performance of the company.


The management team uses a range of performance measures to monitor and manage the business activities. Such measures as market share, the launch of new models and the achievement of manufacturers' incentive campaigns are applied to the new and used vehicle sales departments. Parts and car servicing departments are primarily measured by sales levels and trading margins.

Principal risks

Management continually monitors the principal risks facing the Company. These risks include the impact of any economic downturn and the ever-present competitor pressure from other marques. The board regularly reviews such matters in conjunction with the manufacturer, and takes corrective action as appropriate.

There have been no events since the balance sheet date which materially affect the position of the company.

Approved by the Board of directors and signed on behalf of the board.



I D Cameron
Chairman

20 October 2014

Cameron Motors (Perth) Limited

Directors' report

The directors present their report together with the audited financial statements of the company for the year ended 31 May 2014.

Directors

The directors who held office during the year were as follows:

I D Cameron (Chairman)
W D Anderson
P Stewart
J D Cameron

Directors' responsibilities

The directors are responsible for preparing the directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the profit or loss of the company for that year. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and which enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Statement as to disclosure of information to auditors

So far as the directors are aware there is no relevant audit information of which the company's auditors are unaware and they have taken all the steps they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

Cameron Motors (Perth) Limited

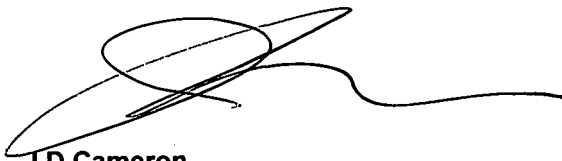
Directors' report

Auditors

Friend Partnership Limited will continue in office in accordance with the Companies Act 2006, s487(2).

This report was approved by the board on 20 October 2014.

Signed on behalf of the directors:

A handwritten signature in black ink, consisting of a large, stylized loop followed by a horizontal line.

I D Cameron
Chairman

Independent auditors' report to the shareholder of Cameron Motors (Perth) Limited

We have audited the financial statements of Cameron Motors (Perth) Limited for the year ended 31 May 2014 which comprise the profit and loss account, the balance sheet and the related notes as set out on pages 6 to 13. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 2, the directors are responsible for preparing the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the directors' report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we became aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 May 2014 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Independent auditors' report to the shareholder of Cameron Motors (Perth) Limited (continued)

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.



Malcolm Friend (Senior Statutory Auditor)
For and on behalf of Friend Partnership Limited, Statutory Auditor

Chartered Accountants

Eleven Brindleyplace
2 Brunswick Square
Birmingham
B1 2LP

20 October 2014

Cameron Motors (Perth) Limited

Profit and loss account - for the year ended 31 May 2014

	<u>Notes</u>	<u>2014</u> £	<u>2013</u> £
Turnover	1	17,739,279	15,391,883
Cost of sales		(16,110,172)	(14,101,529)
Gross profit		1,629,107	1,290,354
Other income		873,904	970,334
Administrative expenses		(2,125,005)	(1,851,475)
Operating profit		378,006	409,213
Interest receivable	2	12,349	29,169
Interest payable	2	(16,604)	(21,162)
Profit on ordinary activities before taxation	2	373,751	417,220
Taxation on profit on ordinary activities	4	(76,399)	(101,341)
Profit on ordinary activities after taxation	11,12	£297,352	£315,879

None of the company's activities were acquired or discontinued during the above two financial years.

The company has no recognised gains or losses other than the profit for the above two financial years.

The notes on pages 8 to 13 form part of these financial statements.

Cameron Motors (Perth) Limited

Balance sheet at 31 May 2014

	Notes	£	2014 £	2013 £
Fixed assets				
Tangible assets	5		3,121,662	1,126,980
Current assets				
Stocks	6	2,500,790		2,803,328
Debtors	7	607,997		592,104
Cash at bank and in hand		724,829		2,011,709
		3,833,616		5,407,141
Creditors: amounts falling due within one year	8	(2,142,414)		(2,080,036)
Net current assets			1,691,202	3,327,105
Total assets less current liabilities			4,812,864	4,454,085
Provisions for liabilities and charges				
Deferred taxation	9		(84,192)	(22,765)
Net assets			<u>£4,728,672</u>	<u>£4,431,320</u>
Capital and reserves				
Called up share capital	10		20,000	20,000
Profit and loss account	11		4,708,672	4,411,320
Equity shareholder's funds	12		<u>£4,728,672</u>	<u>£4,431,320</u>

These financial statements were approved by the board of directors on 20 October 2014 and signed on its behalf.



I D Cameron
Director

Registered No. SC57921

The notes on pages 8 to 13 form part of these financial statements.

Cameron Motors (Perth) Limited

Notes to the financial statements - 31 May 2014

1. Accounting policies

The financial statements are prepared under the historical cost convention, on a going concern basis, and in accordance with the Companies Act 2006 and applicable accounting standards.

The company has taken advantage of the exemption allowed under FRS1 from the requirement to prepare a cashflow statement as it is a wholly owned subsidiary. The company is consolidated within the financial statements of Cameron Motors (Scotland) Limited.

The company has taken advantage of the exemption available in FRS 8 'Related Party Disclosures' not to disclose transactions with wholly-owned group undertakings.

The principal accounting policies of the company, which remain unchanged from the previous year, are set out below.

a) Turnover

Turnover comprises income from sales and work done, excluding value added tax. All turnover is derived from the company's principal activities and is wholly within the United Kingdom.

b) Tangible fixed assets

Depreciation is calculated, on an annual basis, so as to write off the cost of tangible fixed assets over their expected useful lives, as follows:

Freehold land	Nil
Buildings and property improvements	2% straight line
Plant and equipment	15 - 25% reducing balance
Fixtures and fittings	10 - 25% reducing balance and 25% straight line
Computer equipment	25% straight line.

c) Stocks

Stocks are stated at the lower of cost and net realisable value. In accordance with FRS5 stocks include vehicles on consignment from the manufacturer.

d) Deferred taxation

Deferred tax is provided in respect of the tax effect of all timing differences that have originated but not reversed at the balance sheet date.

A deferred tax asset is regarded as recoverable and is therefore recognised only when, and to the extent that, on the basis of all available evidence it can be regarded as more likely than not that there will be taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on a non-discounted basis at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

e) Pensions

The company operates pension schemes providing benefits based on defined contributions. The assets of the schemes are held separately from those of the company, being invested with insurance companies. Contributions to the schemes are charged to the profit and loss account as incurred.

Cameron Motors (Perth) Limited

Notes to the financial statements (continued)

2. Profit on ordinary activities before taxation

Profit on ordinary activities before taxation is stated after charging/(crediting):

	<u>2014</u> £	<u>2013</u> £
Depreciation of tangible fixed assets	64,873	48,916
Auditors' remuneration	12,500	12,000
Other interest payable	16,604	21,162
Bank interest receivable	<u>(12,349)</u>	<u>(29,169)</u>

3. Directors and employees

	<u>2014</u> £	<u>2013</u> £
Directors' remuneration:		
Emoluments	97,666	109,602
Contributions to money purchase pension schemes	24,514	26,910
	<u>£122,180</u>	<u>£136,512</u>

	<u>2014</u> Number	<u>2013</u> Number
During the year the following number of directors accrued benefits under money purchase pension schemes	1	1
	<u>=</u>	<u>=</u>

	<u>2014</u> £	<u>2013</u> £
Staff costs comprise:		
Wages and salaries	1,401,232	1,277,602
Social security costs	128,731	114,759
Other pension costs	36,326	41,679
	<u>£1,566,289</u>	<u>£1,434,040</u>

The average number of employees (including directors) during the year was 59 (2013 - 57).

Cameron Motors (Perth) Limited

Notes to the financial statements (continued)

4. Taxation on profit on ordinary activities

	<u>2014</u> £	<u>2013</u> £
Corporation tax payable based on the results for the year at 20% (2013 – 23.9%)	14,972	96,758
Current tax charge	14,972	96,758
Deferred taxation provided	61,427	4,583
	<u>£76,399</u>	<u>£101,341</u>

The current tax charge for the year is at a different rate from the standard rate of corporation tax in the UK for companies of this size. The difference is explained below:

	<u>2014</u> £	<u>2013</u> £
Profit on ordinary activities before taxation	373,751	417,220
Profit on ordinary activities multiplied by the applicable standard rate of corporation tax at 20% (2013 – 23.9%)	74,750	99,710
Depreciation on items not qualifying for capital allowances	4,619	3,732
Capital allowances in excess of depreciation on qualifying items	(64,397)	(5,549)
Small companies' relief	-	(1,135)
Current tax charge for the year	<u>£14,972</u>	<u>£96,758</u>

Cameron Motors (Perth) Limited

Notes to the financial statements (continued)

5. Tangible fixed assets

	Freehold land, buildings and property improvements £	Plant and equipment £	Fixtures and fittings £	Computer equipment £	Total £
Cost					
At 1 June 2013	1,274,344	399,933	273,594	39,319	1,987,190
Additions	1,913,851	49,044	80,563	16,097	2,059,555
Disposals	-	(133,305)	(245,110)	-	(378,415)
At 31 May 2014	3,188,195	315,672	109,047	55,416	3,668,330
Accumulated depreciation					
At 1 June 2013	276,776	319,614	244,315	19,505	860,210
Charge for the year	23,090	20,522	10,507	10,754	64,873
Eliminated on disposal	-	(133,305)	(245,110)	-	(378,415)
At 31 May 2014	299,866	206,831	9,712	30,259	546,668
Net book value					
At 31 May 2014	£2,888,329	£108,841	£99,335	£25,157	£3,121,662
At 31 May 2013	£997,568	£80,319	£29,279	£19,814	£1,126,980

The property improvements relate to buildings erected on land owned by a group company, Ian H Cameron Limited.

6. Stocks

	2014 £	2013 £
New vehicles	184,291	206,296
Used vehicles	1,592,442	1,449,292
Parts	139,196	134,547
Paint, consumables and work in progress	17,809	24,057
Consignment vehicles	567,052	989,136
	£2,500,790	£2,803,328

Cameron Motors (Perth) Limited

Notes to the financial statements (continued)

7. Debtors

	<u>2014</u> £	<u>2013</u> £
Amounts falling due within one year:		
Trade debtors	456,341	395,713
Amounts owed by group company	40,500	32,500
Prepayments and accrued income	111,156	163,891
	<u>£607,997</u>	<u>£592,104</u>

8. Creditors: amounts falling due within one year

	<u>2014</u> £	<u>2013</u> £
Trade creditors	726,629	833,180
Amounts due to group company	700,000	-
Corporation tax	14,972	96,758
Other taxes and social security	93,095	133,720
Accruals	40,666	27,242
Consignment stock creditor	567,052	989,136
	<u>£2,142,414</u>	<u>£2,080,036</u>

9. Deferred taxation

Full provision has been made at 20% (2013 – 23%) for the potential taxation arising in respect of:

	<u>2014</u>	<u>2013</u>
Capital allowances in excess of depreciation	<u>£84,192</u>	<u>£22,765</u>
Movement in provision during the year:		£
At 1 June 2013		22,765
Movement during the year:		
Released in respect of - originating and reversing timing differences in the year		64,396
- change in rate of tax		(2,969)
At 31 May 2014		<u>£84,192</u>

Cameron Motors (Perth) Limited

Notes to the financial statements (continued)

10. Share capital

	<u>2014</u>	<u>2013</u>
Ordinary shares of £1 each:		
Authorised, issued and fully paid	<u>£20,000</u>	<u>£20,000</u>

11. Profit and loss account

	£
At 1 June 2013	4,411,320
Profit on ordinary activities after taxation	297,352
	<u> </u>
At 31 May 2014	<u>£4,708,672</u>

12. Reconciliation of movements in equity shareholder's funds

	<u>2014</u> £	<u>2013</u> £
Profit on ordinary activities after taxation	297,352	315,879
Opening shareholder's funds	<u>4,431,320</u>	<u>4,115,441</u>
	<u> </u>	<u> </u>
Closing shareholder's funds	<u>£4,728,672</u>	<u>£4,431,320</u>

13. Pension costs

The company operates a number of defined contribution pension schemes. The assets are held separately from those of the company in both independently and self administered funds. The pension cost charge represents contributions payable by the company to the funds and amounted to £36,326 (2013 - £41,679). At 31 May 2014 there was £nil payable to the funds (2013 - £nil).

14. Capital commitments

	<u>2014</u>	<u>2013</u>
Capital expenditure contracted for but not provided for in the financial statements	<u>£ -</u>	<u>£1,780,000</u>

15. Ultimate parent company

The company is a wholly-owned subsidiary of Cameron Motors (Scotland) Limited, a company registered in Scotland.

The company's ultimate parent company is Cameron Group (Perth) Limited, a company registered in Scotland.