

Registered number:
SC57921

Cameron Motors (Perth) Limited

Financial statements

31 May 2009

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Cameron Motors (Perth) Limited
Financial statements - 31 May 2009

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Cameron Motors (Perth) Limited

Directors' report

The directors present their report together with the audited financial statements of the company for the year ended 31 May 2009.

Principal activities

The principal activities of the company continued to be the buying and selling of new and used motor vehicles, the supply of spare parts and vehicle servicing associated with its Volkswagen franchise.

Review of the business and future developments

The directors are pleased to report another successful trading year.

Challenging trading conditions during the year were reflected in a 27 per cent reduction in turnover, but the company was able to increase both its operating profit and profit before taxation and has remained cash-generative.

Overall operating profit increased to £267,335 from £249,599 and profit before taxation has risen to £258,648. The profit after taxation was £188,301 (2008 - £190,758).

There has been a substantial net cash inflow from operating activities with an increase in cash of £453,035 in the year.

The business environment will remain competitive and challenging in the future. However, the directors are satisfied that the company is in a strong position to meet all future developments in the retail motor sector.

There have been no events since the balance sheet date which materially affect the position of the company.

Directors

The directors who held office during the year were as follows:

I D Cameron (Chairman)
W D Anderson
P Stewart

Directors' responsibilities

The directors are responsible for preparing the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice.

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

Cameron Motors (Perth) Limited

Directors' report (continued)

Directors' responsibilities (continued)

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and which enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Statement as to disclosure of information to auditors

So far as the directors are aware there is no relevant audit information of which the company's auditors are unaware and they have taken all the steps they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

Auditors

A resolution to re-appoint Friend LLP as auditors will be proposed at the forthcoming Annual General Meeting.

This report was approved by the board on 15 October 2009.

Signed on behalf of the directors:

A handwritten signature in black ink, consisting of a large, stylized 'C' followed by a horizontal line extending to the right.

I D Cameron
Chairman

Independent auditors' report to the shareholder of Cameron Motors (Perth) Limited

We have audited the financial statements of Cameron Motors (Perth) Limited for the year ended 31 May 2009 which comprise the profit and loss account, the balance sheet and the related notes as set out on pages 7 to 13. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 495 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on pages 1 and 2, the directors are responsible for preparing the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 May 2009 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Independent auditors' report to the shareholder of Cameron Motors (Perth) Limited (continued)

Matters by which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

M.D. Friend

M D Friend (Senior Statutory auditor)
For and on behalf of
Friend LLP
Chartered Accountants and Registered Auditors

Quayside
252-260 Broad Street
Birmingham
B1 2HF

15 October 2009

Cameron Motors (Perth) Limited

Profit and loss account - for the year ended 31 May 2009

	<u>Notes</u>	<u>2009</u> £	<u>2008</u> £
Turnover	1	10,190,619	13,898,868
Cost of sales		(8,957,681)	(12,430,569)
Gross profit		1,232,938	1,468,299
Other income		491,844	608,056
Administrative expenses		(1,457,447)	(1,826,756)
Operating profit		267,335	249,599
Interest receivable	2	25,402	25,672
Interest payable	2	(34,089)	(49,629)
Profit on ordinary activities before taxation	2	258,648	225,642
Tax on profit on ordinary activities	4	(70,347)	(34,884)
Profit on ordinary activities after taxation	11,12	£188,301	£190,758

None of the company's activities were acquired or discontinued during the above two financial years.

The company has no recognised gains or losses other than the profit for the above two financial years.


The notes on pages 7 to 13 form part of these financial statements.

Cameron Motors (Perth) Limited

Balance sheet at 31 May 2009

	Notes	£	2009 £	2008 £
Fixed assets				
Tangible assets	5		488,353	536,589
Current assets				
Stocks held for resale	6	1,790,860		2,262,776
Debtors	7	1,398,870		1,646,507
Cash at bank and in hand		1,199,619		746,584
		4,389,349		4,655,867
Creditors: amounts falling due within one year	8	(1,549,718)		(2,045,970)
Net current assets			2,839,631	2,609,897
Total assets less current liabilities			3,327,984	3,146,486
Provisions for liabilities and charges				
Deferred taxation	9		(25,497)	(32,300)
Net assets			<u>£3,302,487</u>	<u>£3,114,186</u>
Capital and reserves				
Called up share capital	10		20,000	20,000
Profit and loss account	11		3,282,487	3,094,186
Equity shareholder's funds	12		<u>£3,302,487</u>	<u>£3,114,186</u>

These financial statements were approved by the board of directors on 15 October 2009 and signed on its behalf.



I D Cameron
Director

Registered No. SC57921

The notes on pages 7 to 13 form part of these financial statements.

Cameron Motors (Perth) Limited

Notes to the financial statements - 31 May 2009

1. Accounting policies

The financial statements are prepared under the historical cost convention, on a going concern basis, and in accordance with the Companies Act 2006 and applicable accounting standards.

The company has taken advantage of the exemption allowed under FRS1 from the requirement to prepare a cashflow statement as it is a wholly owned subsidiary. The company is consolidated within the financial statements of Cameron Motors (Scotland) Limited.

The principal accounting policies of the company, which remain unchanged from the previous year, are set out below.

a) Turnover

Turnover comprises income from sales and work done, excluding value added tax. All turnover is derived from the company's principal activities and is wholly within the United Kingdom.

b) Tangible fixed assets

Depreciation is calculated, on an annual basis, so as to write off the cost of tangible fixed assets over their expected useful lives, as follows:

Property improvements	2% straight line
Plant and equipment	15 - 25% reducing balance
Fixtures and fittings	10 - 25% reducing balance and 25% straight line
Computer equipment	25% straight line.

c) Stocks

Stocks are stated at the lower of cost and net realisable value. In accordance with FRS5 stocks include vehicles on consignment from the manufacturer.

d) Deferred taxation

Deferred tax is provided in respect of the tax effect of all timing differences that have originated but not reversed at the balance sheet date.

A deferred tax asset is regarded as recoverable and is therefore recognised only when, and to the extent that, on the basis of all available evidence it can be regarded as more likely than not that there will be taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on a non-discounted basis at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

e) Pensions

The company operates pension schemes providing benefits based on defined contributions. The assets of the schemes are held separately from those of the company, being invested with insurance companies. Contributions to the schemes are charged to the profit and loss account as incurred.

Cameron Motors (Perth) Limited

Notes to the financial statements (continued)

2. Profit on ordinary activities before taxation

Profit on ordinary activities before taxation is stated after charging/(crediting):

	<u>2009</u> £	<u>2008</u> £
Depreciation of tangible fixed assets	51,970	45,819
Auditors' remuneration	11,375	11,375
Other interest payable	34,089	49,629
Bank interest receivable	(25,402)	(25,672)
Profit on disposal of tangible fixed assets	(26)	(150)
	<u> </u>	<u> </u>

3. Directors and employees

	<u>2009</u> £	<u>2008</u> £
Directors' remuneration:		
Emoluments	81,920	201,181
Contributions to money purchase pension schemes	20,938	32,535
	<u> </u>	<u> </u>
	<u>£102,858</u>	<u>£233,716</u>

The emoluments of directors disclosed above include the following amounts paid in respect of the highest paid director:

	<u>2009</u> £	<u>2008</u> £
Emoluments	48,873	105,000
Contributions to money purchase pension schemes	2,180	-
	<u> </u>	<u> </u>
	<u>£51,053</u>	<u>£105,000</u>

During the year the following number of directors accrued benefits under money purchase pension schemes

<u>2009</u> <u>Number</u>	<u>2008</u> <u>Number</u>
2	2
<u> </u>	<u> </u>

Cameron Motors (Perth) Limited

Notes to the financial statements (continued)

3. Directors and employees (continued)

	<u>2009</u> £	<u>2008</u> £
Staff costs comprise:		
Wages and salaries	962,392	1,189,202
Social security costs	94,511	118,936
Other pension costs	32,376	44,708
	<u>£1,089,279</u>	<u>£1,352,846</u>

The average number of employees (including directors) during the year was 50 (2008 - 54).

4. Tax on profit on ordinary activities

	<u>2009</u> £	<u>2008</u> £
Corporation tax payable based on the results for the year at 26.7% (2008 - 26.8%)	77,150	61,163
Current tax charge	77,150	61,163
Deferred taxation released	(6,803)	(26,279)
	<u>£70,347</u>	<u>£34,884</u>

The current tax charge for the year is at a different rate from the standard rate of corporation tax in the UK for companies of this size. The difference is explained below:

	<u>2009</u> £	<u>2008</u> £
Profit on ordinary activities before taxation	258,648	225,642
Profit on ordinary activities multiplied by the applicable standard rate of corporation tax at 28% (2008 - 29.7%)	72,421	66,940
Expenses not deductible for tax purposes (mainly entertaining)	-	279
Depreciation on items not qualifying for capital allowances	2,372	2,533
Capital allowances less than/(in excess of) depreciation on qualifying items	6,803	(1,053)
Industrial buildings allowances	(749)	(1,075)
Small companies' relief	(3,697)	(6,461)
Current tax charge for the year	<u>£77,150</u>	<u>£61,163</u>

Cameron Motors (Perth) Limited

Notes to the financial statements (continued)

5. Tangible fixed assets

	<u>Property improvements</u> £	<u>Plant and equipment</u> £	<u>Fixtures and fittings</u> £	<u>Computer equipment</u> £	<u>Total</u> £
Cost					
At 1 June 2008	552,792	356,037	247,801	41,983	1,198,613
Additions	3,139	595	-	-	3,734
Disposals	-	-	-	(910)	(910)
At 31 May 2009	555,931	356,632	247,801	41,073	1,201,437
Accumulated depreciation					
At 1 June 2008	205,415	239,118	187,031	30,460	662,024
Charge for the year	11,100	19,104	15,829	5,937	51,970
Eliminated on disposals	-	-	-	(910)	(910)
At 31 May 2009	216,515	258,222	202,860	35,487	713,084
Net book value					
At 31 May 2009	£339,416	£98,410	£44,941	£5,586	£488,353
At 31 May 2008	£347,377	£116,919	£60,770	£11,523	£536,589

The property improvements relate to buildings erected on land owned by an associated company, Ian H Cameron Limited.

6. Stocks

	<u>2009</u> £	<u>2008</u> £
New vehicles	236,839	225,690
Used vehicles	1,192,939	1,311,026
Parts	80,316	91,218
Paint, consumables and work in progress	19,278	17,721
Consignment vehicles	261,488	617,121
	<u>£1,790,860</u>	<u>£2,262,776</u>

Cameron Motors (Perth) Limited

Notes to the financial statements (continued)

7. Debtors

	<u>2009</u> £	<u>2008</u> £
Amounts falling due within one year:		
Trade debtors	283,528	268,439
Other debtors (amounts owed by related companies - see note 14)	1,008,916	1,257,982
Prepayments and accrued income	106,426	120,086
	<u>£1,398,870</u>	<u>£1,646,507</u>

8. Creditors: amounts falling due within one year

	<u>2009</u> £	<u>2008</u> £
Trade creditors	637,943	611,188
Other creditors (amounts owed to related companies - see note 14)	141,545	140,943
Corporation tax	77,150	61,163
Other taxes and social security	91,135	174,938
Directors' current accounts	272,750	268,300
Accruals	67,707	172,317
Consignment stock creditor	261,488	617,121
	<u>£1,549,718</u>	<u>£2,045,970</u>

9. Deferred taxation

Full provision has been made at 28% (2008 - 28%) for the potential taxation arising in respect of:

	<u>2009</u>	<u>2008</u>
Capital allowances in excess of depreciation	<u>£25,497</u>	<u>£32,300</u>
Movement in provision during the year:		£
At 1 June 2008		32,300
Movement during the year:		
Released in respect of timing differences in the year		(6,803)
At 31 May 2009		<u>£25,497</u>

Cameron Motors (Perth) Limited

Notes to the financial statements (continued)

10. Share capital

	<u>2009</u>	<u>2008</u>
Ordinary shares of £1 each:		
Authorised, issued and fully paid	<u>£20,000</u>	<u>£20,000</u>

11. Profit and loss account

	£
At 1 June 2008	3,094,186
Retained profit for the year	188,301
	<u> </u>
At 31 May 2009	<u>£3,282,487</u>

12. Reconciliation of movements in equity shareholder's funds

	<u>2009</u> £	<u>2008</u> £
Profit on ordinary activities after taxation	<u>188,301</u>	<u>190,758</u>
Increase in shareholder's funds	188,301	190,758
Opening shareholder's funds	<u>3,114,186</u>	<u>2,923,428</u>
Closing shareholder's funds	<u>£3,302,487</u>	<u>£3,114,186</u>

13. Pension costs

The company operates a number of defined contribution pension schemes. The assets are held separately from those of the company in both independently and self administered funds. The pension cost charge represents contributions payable by the company to the funds and amounted to £32,376 (2008 - £44,708). At 31 May 2009 there were no amounts payable to the funds (2008 - £nil).

14. Related companies

Amount owed by company under common control:

	<u>2009</u>	<u>2008</u>
Douglas Cameron (Perth) Limited	<u>£1,008,916</u>	<u>£1,257,982</u>

Cameron Motors (Perth) Limited

Notes to the financial statements (continued)

14. Related companies (continued)

Amounts owed to companies under common control:

	<u>2009</u>	<u>2008</u>
	£	£
Douglas Cameron (Perth) Limited	1,183	581
Ian H Cameron Limited	140,362	140,362
	<hr/>	<hr/>
	<u>£141,545</u>	<u>£140,943</u>

15. Parent company

The company is a wholly owned subsidiary of Cameron Motors (Scotland) Limited, a company registered in Scotland.