

Registered number:
SC57921

Cameron Motors (Perth) Limited

Financial statements

31 May 2012

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Cameron Motors (Perth) Limited
Financial statements - 31 May 2012

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Cameron Motors (Perth) Limited

Directors' report

The directors present their report together with the audited financial statements of the company for the year ended 31 May 2012.

Principal activities

The principal activities of the company continued to be the buying and selling of new and used motor vehicles, the supply of spare parts and vehicle servicing associated with its Volkswagen franchise.

Review of the business and future developments

The directors are pleased to report another successful trading year with only a small decline in turnover despite the challenging trading conditions.

All departments except vehicle sales achieved increases in turnover this year, overall turnover fell by 1 per cent this year.

Operating profit was £296,317 (2011 - £372,453) and profit before taxation was £273,791 (2011 - £368,310). The profit after taxation was £203,757 (2011 - £267,882).

The company retains an exceptionally strong balance sheet, being substantially cash positive and having net current assets of £3,097,852.

The business environment will remain competitive and challenging in the future. However, the directors are satisfied that the company is in a strong position to meet all future developments in the retail motor sector.

There have been no events since the balance sheet date which materially affect the position of the company.

Directors

The directors who held office during the year were as follows:

I D Cameron (Chairman)
W D Anderson
P Stewart
J D Cameron (appointed 17 January 2012)

Directors' responsibilities

The directors are responsible for preparing the directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the profit or loss of the company for that year. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

Cameron Motors (Perth) Limited

Directors' report (continued)

Directors' responsibilities (continued)

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and which enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Donations

During the year the company made charitable contributions of £4,000.

Statement as to disclosure of information to auditors

So far as the directors are aware there is no relevant audit information of which the company's auditors are unaware and they have taken all the steps they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

Auditors

A resolution to re-appoint Friend LLP as auditors will be proposed at the forthcoming Annual General Meeting.

This report was approved by the board on 19 November 2012.

Signed on behalf of the directors:



I D Cameron
Chairman

Independent auditors' report to the shareholder of Cameron Motors (Perth) Limited

We have audited the financial statements of Cameron Motors (Perth) Limited for the year ended 31 May 2012 which comprise the profit and loss account, the balance sheet and the related notes as set out on pages 5 to 13. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on pages 1 and 2, the directors are responsible for preparing the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the directors' report to identify material inconsistencies with the audited financial statements. If we became aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 May 2012 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Independent auditors' report to the shareholder of Cameron Motors (Perth) Limited (continued)

Matters by which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

M. D. Friend

**M D Friend (Senior Statutory Auditor)
For and on behalf of Friend LLP, Statutory Auditor**

Chartered Accountants

Eleven Brindleyplace
2 Brunswick Square
Birmingham
B1 2LP

19 November 2012

Cameron Motors (Perth) Limited

Profit and loss account - for the year ended 31 May 2012

	<u>Notes</u>	<u>2012</u> £	<u>2011</u> £
Turnover	1	12,710,116	12,818,647
Cost of sales		(11,254,331)	(11,324,918)
Gross profit		1,455,785	1,493,729
Other income		581,996	585,048
Administrative expenses		(1,741,464)	(1,706,324)
Operating profit		296,317	372,453
Interest receivable	2	7,852	20,543
Interest payable	2	(30,378)	(24,686)
Profit on ordinary activities before taxation	2	273,791	368,310
Tax on profit on ordinary activities	4	(70,034)	(100,428)
Profit on ordinary activities after taxation	11,12	£203,757	£267,882

None of the company's activities were acquired or discontinued during the above two financial years.

The company has no recognised gains or losses other than the profit for the above two financial years.


The notes on pages 7 to 13 form part of these financial statements.

Cameron Motors (Perth) Limited

Balance sheet at 31 May 2012

	<u>Notes</u>	<u>£</u>	<u>2012</u> <u>£</u>	<u>2011</u> <u>£</u>
Fixed assets				
Tangible assets	5		1,035,771	432,991
Current assets				
Stocks held for resale	6	2,359,890		2,941,127
Debtors	7	787,242		1,041,205
Cash at bank and in hand		1,350,261		1,888,682
		4,497,393		5,871,014
Creditors: amounts falling due within one year	8	(1,399,541)		(2,371,867)
Net current assets			3,097,852	3,499,147
Total assets less current liabilities			4,133,623	3,932,138
Provisions for liabilities and charges				
Deferred taxation	9		(18,182)	(20,454)
Net assets			<u>£4,115,441</u>	<u>£3,911,684</u>
Capital and reserves				
Called up share capital	10		20,000	20,000
Profit and loss account	11		4,095,441	3,891,684
Equity shareholder's funds	12		<u>£4,115,441</u>	<u>£3,911,684</u>

These financial statements were approved by the board of directors on 19 November 2012 and signed on its behalf.



I D Cameron
Director

Registered No. SC57921

The notes on pages 7 to 13 form part of these financial statements.

Cameron Motors (Perth) Limited

Notes to the financial statements - 31 May 2012

1. Accounting policies

The financial statements are prepared under the historical cost convention, on a going concern basis, and in accordance with the Companies Act 2006 and applicable accounting standards.

The company has taken advantage of the exemption allowed under FRS1 from the requirement to prepare a cashflow statement as it is a wholly owned subsidiary. The company is consolidated within the financial statements of Cameron Motors (Scotland) Limited.

The principal accounting policies of the company, which remain unchanged from the previous year, are set out below.

a) Turnover

Turnover comprises income from sales and work done, excluding value added tax. All turnover is derived from the company's principal activities and is wholly within the United Kingdom.

b) Tangible fixed assets

Depreciation is calculated, on an annual basis, so as to write off the cost of tangible fixed assets over their expected useful lives, as follows:

Freehold land	Nil
Buildings and property improvements	2% straight line
Plant and equipment	15 - 25% reducing balance
Fixtures and fittings	10 - 25% reducing balance and 25% straight line
Computer equipment	25% straight line.

c) Stocks

Stocks are stated at the lower of cost and net realisable value. In accordance with FRS5 stocks include vehicles on consignment from the manufacturer.

d) Deferred taxation

Deferred tax is provided in respect of the tax effect of all timing differences that have originated but not reversed at the balance sheet date.

A deferred tax asset is regarded as recoverable and is therefore recognised only when, and to the extent that, on the basis of all available evidence it can be regarded as more likely than not that there will be taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on a non-discounted basis at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

e) Pensions

The company operates pension schemes providing benefits based on defined contributions. The assets of the schemes are held separately from those of the company, being invested with insurance companies. Contributions to the schemes are charged to the profit and loss account as incurred.

Cameron Motors (Perth) Limited

Notes to the financial statements (continued)

2. Profit on ordinary activities before taxation

Profit on ordinary activities before taxation is stated after charging/(crediting):

	<u>2012</u> £	<u>2011</u> £
Depreciation of tangible fixed assets	48,773	47,160
Auditors' remuneration	11,875	11,875
Other interest payable	30,378	24,686
Bank interest receivable	(7,852)	(20,543)
Profit on disposal of tangible fixed assets	-	(607)
	<u> </u>	<u> </u>

3. Directors and employees

	<u>2012</u> £	<u>2011</u> £
Directors' remuneration:		
Emoluments	103,652	106,994
Contributions to money purchase pension schemes	30,966	29,333
	<u> </u>	<u> </u>

<u>£134,618</u>	<u>£136,327</u>
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	<u>2012</u> Number	<u>2011</u> Number
During the year the following number of directors accrued benefits under money purchase pension schemes	2	2
	<u> </u>	<u> </u>

	<u>2012</u> £	<u>2011</u> £
Staff costs comprise:		
Wages and salaries	1,186,192	1,123,683
Social security costs	111,102	103,584
Other pension costs	49,210	41,226
	<u> </u>	<u> </u>
	<u>£1,346,504</u>	<u>£1,268,493</u>

The average number of employees (including directors) during the year was 57 (2011 - 57).

Cameron Motors (Perth) Limited

Notes to the financial statements (continued)

4. Tax on profit on ordinary activities

	<u>2012</u> £	<u>2011</u> £
Corporation tax payable based on the results for the year at 26.4% (2011 – 27.1%)	<u>72,306</u>	<u>103,855</u>
Current tax charge	72,306	103,855
Deferred taxation released	<u>(2,272)</u>	<u>(3,427)</u>
	<u>£70,034</u>	<u>£100,428</u>

The current tax charge for the year is at a different rate from the standard rate of corporation tax in the UK for companies of this size. The difference is explained below:

	<u>2012</u> £	<u>2011</u> £
Profit on ordinary activities before taxation	<u>273,791</u>	<u>368,310</u>
Profit on ordinary activities multiplied by the applicable standard rate of corporation tax at 25.67% (2011 – 27.67%)	70,273	101,896
Expenses not deductible for corporation tax purposes	313	-
Depreciation on items not qualifying for capital allowances	4,009	2,349
Capital allowances less than depreciation on qualifying items	878	1,832
Industrial buildings allowances	-	(217)
Small companies' relief	<u>(3,167)</u>	<u>(2,005)</u>
Current tax charge for the year	<u>£72,306</u>	<u>£103,855</u>

Cameron Motors (Perth) Limited

Notes to the financial statements (continued)

5. Tangible fixed assets

	Freehold land, buildings and property improvements £	Plant and equipment £	Fixtures and fittings £	Computer equipment £	Total £
Cost					
At 1 June 2011	557,027	364,125	248,586	51,737	1,221,475
Additions	631,009	14,912	4,672	960	651,553
Disposals	-	-	-	(3,425)	(3,425)
At 31 May 2012	1,188,036	379,037	253,258	49,272	1,869,603
Accumulated depreciation					
At 1 June 2011	238,785	287,251	232,392	30,056	788,484
Charge for the year	18,282	15,224	8,347	6,920	48,773
Eliminated on disposal	-	-	-	(3,425)	(3,425)
At 31 May 2012	257,067	302,475	240,739	33,551	833,832
Net book value					
At 31 May 2012	£930,969	£76,562	£12,519	£15,721	£1,035,771
At 31 May 2011	£318,242	£76,874	£16,194	£21,681	£432,991

The property improvements relate to buildings erected on land owned by an associated company, Ian H Cameron Limited.

6. Stocks

	<u>2012</u> £	<u>2011</u> £
New vehicles	379,388	264,466
Used vehicles	1,503,125	1,527,929
Parts	90,950	76,933
Paint, consumables and work in progress	23,179	17,410
Consignment vehicles	363,248	1,054,389
	<u>£2,359,890</u>	<u>£2,941,127</u>

Cameron Motors (Perth) Limited

Notes to the financial statements (continued)

7. Debtors

	<u>2012</u> £	<u>2011</u> £
Amounts falling due within one year:		
Trade debtors	341,233	348,880
Other debtors (amounts owed by related companies - see note 14)	345,152	577,733
Prepayments and accrued income	100,857	114,592
	<u>£787,242</u>	<u>£1,041,205</u>

8. Creditors: amounts falling due within one year

	<u>2012</u> £	<u>2011</u> £
Trade creditors	774,457	1,007,096
Corporation tax	72,306	103,855
Other taxes and social security	124,541	78,121
Accruals	64,989	128,406
Consignment stock creditor	363,248	1,054,389
	<u>£1,399,541</u>	<u>£2,371,867</u>

9. Deferred taxation

Full provision has been made at 24% (2011 – 25.8%) for the potential taxation arising in respect of:

	<u>2012</u>	<u>2011</u>
Capital allowances in excess of depreciation	£18,182	£20,454
Movement in provision during the year:		£
At 1 June 2011		20,454
Movement during the year:		
Released in respect of - originating and reversing timing differences in the year		(883)
- change in rate of tax		(1,389)
At 31 May 2012		<u>£18,182</u>

Cameron Motors (Perth) Limited

Notes to the financial statements (continued)

10. Share capital

	<u>2012</u>	<u>2011</u>
Ordinary shares of £1 each:		
Authorised, issued and fully paid	<u>£20,000</u>	<u>£20,000</u>

11. Profit and loss account

	£
At 1 June 2011	3,891,684
Profit on ordinary activities after taxation	203,757
	<u>£4,095,441</u>
At 31 May 2012	

12. Reconciliation of movements in equity shareholder's funds

	<u>2012</u> £	<u>2011</u> £
Profit on ordinary activities after taxation	203,757	267,882
Opening shareholder's funds	<u>3,911,684</u>	<u>3,643,802</u>
Closing shareholder's funds	<u>£4,115,441</u>	<u>£3,911,684</u>

13. Pension costs

The company operates a number of defined contribution pension schemes. The assets are held separately from those of the company in both independently and self administered funds. The pension cost charge represents contributions payable by the company to the funds and amounted to £49,210 (2011 - £41,226). At 31 May 2012 there was £nil payable to the funds (2011 - £4,634).

14. Related companies

Amount owed by company under common control:

	<u>2012</u>	<u>2011</u>
Douglas Cameron (Perth) Limited	<u>£345,152</u>	<u>£577,733</u>

Cameron Motors (Perth) Limited

Notes to the financial statements (continued)

15. Capital commitments

	<u>2012</u>	<u>2011</u>
Capital expenditure contracted for but not provided for in the financial statements	<u>£ -</u>	<u>£570,000</u>

16. Parent company

The company is a wholly-owned subsidiary of Cameron Motors (Scotland) Limited, a company registered in Scotland.