Registered number: SC054204



NOR-SEA FOODS LIMITED

DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

TUESDAY

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29/07/2014 COMPANIES HOUSE #506



COMPANY INFORMATION

DIRECTORS M W G Clark OBE

F Clark I R Stewart

COMPANY SECRETARY Burness Paull & Williamsons LLP

REGISTERED NUMBER SC054204

REGISTERED OFFICE Broadfold Road

Bridge of Don Aberdeen AB23 8EE



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STRATEGIC REPORT FOR THE YEAR ENDED 31 MARCH 2014

Principal activity and review of the business

The principal activity of the company is that of fish processors and curers.

It was a reasonably satisfactory year for the business with turnover up £2m. to a new record of £28m., although margins were a little tighter and pre-tax profits fell a little to £933K.

FUTURE OUTLOOK

We will continue to invest in the business to improve efficiencies and drive down costs, where possible, to achieve a level of profitability that is commensurate with the scale of the business and the investment involved.

PRINCIPAL RISKS AND UNCERTAINTIES

The management of the business and the execution of the company's strategy are subject to a number of risks, including competition in the market and availability of appropriate quantities and quality of raw materials.

KEY PERFORMANCE INDICATORS

Given the straightforward nature of the business, the company's directors are of the opinion that analysis using KPIs is not necessary for an understanding of the development, performance or position of the business.

This report was approved by the board on

15/7/14

and signed on its behalf.

I R Stewart Director



DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 2014

The directors present their report and the financial statements for the year ended 31 March 2014.

RESULTS AND DIVIDENDS

The profit for the year, after taxation, amounted to £933,143 (2013 - £701,641).

Dividends of £300,000 were paid in the year ended 31 March 2014 (2013 - £300,000).

DIRECTORS

The directors who served during the year were:

M W G Clark OBE F Clark I R Stewart

POLITICAL CONTRIBUTIONS

The company made charitable donations of £2,500 (2013: £5,359) in the year.

FUTURE OUTLOOK

We will continue to invest in the business to improve efficiencies and drive down costs, where possible, to achieve a level of profitability that is commensurate with the scale of the business and the investment involved.

EMPLOYEE INVOLVEMENT

During the year, the policy of providing their employees with information about the company continued through the information board, quarterly newsletters and regular meetings.

DISABLED EMPLOYEES

The company gives full consideration to applications for employment from disabled persons where the requirements of the job can be adequately fulfilled by a handicapped or disabled person.

DISCLOSURE OF INFORMATION TO AUDITORS

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that:

- so far as that director is aware, there is no relevant audit information of which the company's auditors
 are unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of
 any relevant audit information and to establish that the company's auditors are aware of that information.



DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 2014

AUDITORS

The auditors, Anderson Anderson & Brown LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

This report was approved by the board and signed on its behalf.

IR Stewart
Director
Date: 15/7/14



DIRECTORS' RESPONSIBILITIES STATEMENT FOR THE YEAR ENDED 31 MARCH 2014

The directors are responsible for preparing the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.



INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF NOR-SEA FOODS LIMITED

We have audited the financial statements of Nor-Sea Foods Limited for the year ended 31 March 2014, set out on pages 7 to 20. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As explained more fully in the Directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Strategic report and the Directors' report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

OPINION ON FINANCIAL STATEMENTS

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2014 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

OPINION ON OTHER MATTER PRESCRIBED BY THE COMPANIES ACT 2006

In our opinion the information given in the Strategic report and the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.



INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF NOR-SEA FOODS LIMITED

MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Ian McPherson (Senior statutory auditor)

July 2014

Anderson Anderson + Brown LLP

for and on behalf of Anderson Anderson & Brown LLP

Statutory Auditor

9 Queens Road Aberdeen AB15 4YL

Date:

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PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 2014

	Note	2014 £	2013 £
TURNOVER	1,2	28,228,747	26,111,876
Cost of sales		(24,208,976)	(22,147,023)
GROSS PROFIT		4,019,771	3,964,853
Distribution costs		(959,147)	(882,612)
Administrative expenses		(2,049,165)	(1,962,308)
Other operating income		1,259	1,696
OPERATING PROFIT	3	1,012,718	1,121,629
Interest payable and similar charges	7	(79,575)	(76,365)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		933,143	1,045,264
Tax on profit on ordinary activities	8		(343,623)
PROFIT FOR THE FINANCIAL YEAR	18	933,143	701,641

All amounts relate to continuing operations.

There were no recognised gains and losses for 2014 or 2013 other than those included in the Profit and loss account.

The notes on pages 9 to 20 form part of these financial statements.

NOR-SEA FOODS LIMITED REGISTERED NUMBER: SC054204



BALANCE SHEET AS AT 31 MARCH 2014

	Note	£	2014 £	£	2013 £
FIXED ASSETS					
Tangible assets	9		2,591,696		2,620,612
Investments	10		5,880		5,880
			2,597,576		2,626,492
CURRENT ASSETS			_,,		_,,,,
Stocks	11	2,548,150		2,924,828	
Debtors	12	8,681,396		7,097,817	
Cash at bank and in hand		1,139		1,202	
		11,230,685		10,023,847	
CREDITORS: amounts falling due within one year	13	(5,754,992)		(5,314,283)	
NET CURRENT ASSETS			5,475,693		4,709,564
TOTAL ASSETS LESS CURRENT LIABILIT	TES		8,073,269		7,336,056
CREDITORS: amounts falling due after more than one year	14		(3,343,428)		(3,208,732)
ACCRUALS AND DEFERRED INCOME	16		(247,881)		(278,507)
NET ASSETS			4,481,960		3,848,817
CAPITAL AND RESERVES					
Called up share capital	17		51,000	•	51,000
Profit and loss account	18		4,430,960		3,797,817
SHAREHOLDERS' FUNDS	19		4,481,960		3,848,817

The financial statements were approved and authorised for issue by the board and were signed on its behalf by:

IR Stewart
Director
Date: 15/7/14

The notes on pages 9 to 20 form part of these financial statements.



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

1. ACCOUNTING POLICIES

1.1 Going concern

The directors, having made due and careful enquiry and preparing forecasts, are of the opinion that the company has adequate working capital to execute its operations over the next 12 months. The directors, therefore, have made an informed judgement, at the time of approving the financial statements, that the company has adequate resources to continue in operational existence for the foreseeable future. As a result, the directors have continued to adopt the going concern basis of accounting in preparing the annual financial statements.

1.2 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards.

1.3 Turnover

Turnover comprises revenue recognised by the company in respect of goods and services supplied during the year, exclusive of Value Added Tax and trade discounts. The point of sale varies across a range of customers and as a result turnover is recognised in line with these criteria. Delivery to customers is usually on the same day as the product is despatched, subject to geographical differences.

1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

L/Term Leasehold Property - straight line over period of the lease
Plant & machinery - straight line over 3 to 10 years
Motor vehicles - straight line over 3 years

1.5 Stocks

Stocks are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stocks. Cost includes all direct costs and an appropriate proportion of fixed and variable overheads.



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

1. ACCOUNTING POLICIES (continued)

1.6 Taxation

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation.

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse.

Deferred tax assets and liabilities are not discounted.

1.7 Investments

Investments held as fixed assets are shown at cost less provision for impairment.

1.8 Leasing and hire purchase

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible fixed assets. Assets acquired by finance lease are depreciated over the shorter of the lease term and their useful lives. Assets acquired by hire purchase are depreciated over their useful lives. Finance leases are those where substantially all of the benefits and risks of ownership are assumed by the company. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the Profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

1.9 Operating leases

Rentals under operating leases are charged to the Profit and loss account on a straight line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the period until the date the rent is expected to be adjusted to the prevailing market rate.

1.10 Pensions

The company contributes to a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year.

1.11 Government grants

Government grants relating to tangible fixed assets are treated as deferred income and released to the Profit and loss account over the expected useful lives of the assets concerned. Other grants are credited to the Profit and loss account as the related expenditure is incurred.



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

1. ACCOUNTING POLICIES (continued)

1.12 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date.

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction.

Exchange gains and losses are recognised in the Profit and loss account.

1.13 Cash flow

The company, being a subsidiary undertaking where 90% or more of the voting rights are controlled within the group whose consolidated financial statements are publicly available, is exempt from the requirement to draw up a cash flow statement in accordance with FRS 1.

1.14 Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments.

2. TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the company.

A geographical analysis of turnover by destination is as follows:

	2014 £	2013 £
United Kingdom Europe Rest of World	27,293,092 482,555 453,100	25,136,087 530,507 445,282
	28,228,747	26,111,876



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

3. OPERATING PROFIT

5.

Wages and salaries

Social security costs

Other pension costs

The operating profit is stated after charging/(crediting):

	2014 £	2013 £
Depreciation of tangible fixed assets: - owned by the company - held under finance leases	334,221 64,707	487,854 45,567
Operating lease rentals:	17,533 28,741 (30,626) 28,741	22,137 - (48,979) (17,514)
AUDITORS' REMUNERATION		
	2014 £	2013 £
Fees payable to the company's auditor and its associates for the audit of the company's annual accounts Fees payable to the company's auditor and its associates in	13,750	13,750
respect of: Taxation compliance services	4,350	4,750
. STAFF COSTS		
Staff costs, including directors' remuneration, were as follows:		
	2014 £	2013 £

The average monthly number of employees, including the directors, during the year was as follows:

	2014 No.	2013 No.
Management and administration Fish buying / processing	29 278	28 254
	307	282

5,423,205

5,819,526

320,385

75,936

4,711,244

5,151,035

342,654

97,137



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

6. DIRECTORS' REMUNERATION

	2014 £	2013 £
Remuneration	554,813 	513,519
Company pension contributions to defined contribution pension schemes	38,250	40,500

During the year retirement benefits were accruing to 2 directors (2013 - 3) in respect of defined contribution pension schemes.

The highest paid director received remuneration of £261,913 (2013 - £233,519).

7. INTEREST PAYABLE

	2014 £	2013 £
On bank loans and overdrafts On finance leases and hire purchase contracts	68,990 10,585	66,348 10,017
	79,575	76,365



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

		ON

Group relief

Current tax charge for the year (see note above)

	2014 £	2013 £
Analysis of tax charge in the year	۲	2
Current tax (see note below)		
UK corporation tax charge on profit for the year	_	307,568
Adjustments in respect of prior periods	-	(47,816)
Total current tax		259,752
Total bullent tax		
Deferred tax (see note 15)		
Origination and reversal of timing differences	-	83,871
Tax on profit on ordinary activities	-	343,623
Factors affecting tax charge for the year		
The tax assessed for the year is lower than (2013 - higher than) the UK of 20% (2013 - 24%). The differences are explained below:	e standard rate of co	rporation tax in
	2014	2013
	£	£
Profit on ordinary activities before tax	933,143	1,045,264
Profit on ordinary activities multiplied by standard rate of		<u> </u>
corporation tax in the UK of 20% (2013 - 24%)	214,623	250,863
Effects of:		
Expenses not deductible for tax purposes, other than goodwill	14.007	7.500
amortisation and impairment	14,637 (48,984)	7,598 14,832
Capital allowances for year in excess of depreciation Other short term timing differences	(1,360)	774
Adjustments to tax charge in respect of prior periods	(1,550)	(47,816)
Dividends from UK companies	(579)	(407)
Fixed asset differences	32,554	33,908
O P. J.	(010.001)	,

(210,891)

259,752



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

9. TANGIBLE FIXED ASSETS

	L/Term Leasehold Property £	Plant & machinery £	Motor vehicles	Total £
Cost				
At 1 April 2013 Additions	3,775,283 18,249	7,126,249 353,317	115,505	11,017,037 371,566
At 31 March 2014	3,793,532	7,479,566	115,505	11,388,603
Depreciation			_	
At 1 April 2013 Charge for the year	1,762,681 157,434	6,597,316 213,245	36,428 29,803	8,396,425 400,482
At 31 March 2014	1,920,115	6,810,561	66,231	8,796,907
Net book value				
At 31 March 2014	1,873,417	669,005	49,274	2,591,696
At 31 March 2013	2,012,602	528,933	79,077	2,620,612

The net book value of assets held under finance leases or hire purchase contracts, included above, are as follows:

	2014 £	2013 £
Plant and machinery Motor vehicles	44,707 40,000	139,919 60,000
	84,707	199,919



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

10. FIXED ASSET INVESTMENTS

	Listed investments £
Cost or valuation	
At 1 April 2013 and 31 March 2014	5,880
Net book value	
At 31 March 2014	5,880
At 31 March 2013	5,880

Listed investments

The market value of the listed investments at 31 March 2014 was £34,064 (2013 - £31,904).

11 STOCKS

510CK5		
	2014 £	2013 £
Raw materials, work in progress and finished goods	2,548,150	2,924,828
	_	
DEBTORS		
	2014	2013
	£	£
Trade debtors	3,062,632	3,249,010
Amounts owed by group undertakings	5,255,956	3,514,080
Other debtors	3,207	127,227
Prepayments and accrued income	120,659	65,425
VAT récoverable	238,942	142,075
	8,681,396	7,097,817
	Raw materials, work in progress and finished goods DEBTORS Trade debtors Amounts owed by group undertakings Other debtors Prepayments and accrued income	Paw materials, work in progress and finished goods 2,548,150 DEBTORS 2014 £ Trade debtors Amounts owed by group undertakings Other debtors Prepayments and accrued income VAT recoverable 2014 £



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

13. CREDITORS:

Amounts falling due within one year

	2014 £	2013 £
Bank loans and overdrafts	2,595,794	914,556
Net obligations under finance leases and hire purchase contracts	68,237	77,532
Trade creditors	1,416,366	1,203,647
Amounts owed to group undertakings	297,989	277,973
Corporation tax	20	307,587
Social security and other taxes	69,695	100,035
Other creditors	16,899	17,041
Accruals and deferred income	1,289,992	2,415,912
	5,754,992	5,314,283

Bank loans and overdrafts are part of a group facility secured by cross guarantees, standard and floating securities.

The finance lease creditor is secured by the assets held under the relevant agreement.

14. CREDITORS:

Amounts falling due after more than one year

	2014 £	2013 £	
Bank loans Net obligations under finance leases and hire purchase contracts	576,473 41,103	673,603 109,277	
Amounts owed to group undertakings	2,725,852	2,425,852	
	3,343,428	3,208,732	
Creditors include amounts not wholly repayable within 5 years as follows:			
	2014 £	2013 £	
Repayable by instalments	159,373	268,099	

A bank loan of £1,000,000 is repayable at monthly intervals over 10 years with the first repayment made in September 2010. Interest is charged at 2.25% per annum above LIBOR.

Obligations under finance leases and hire purchase contracts, included above, are payable as follows:

Between one and five years	41,103	109,277



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

15. DEFERR	ED TAXATION			
		2014 £		2013 £
	ing of year)/credited during year	- -		(83,871) 83,871
At end of	year	-	=	-
As at 31	March 2014, a deferred tax asset of £14,630 (2013 - £67	,170) has not	been	recognised.
16. ACCRUA	LS AND DEFERRED INCOME			
		2014 £		2013 £
	beginning of year during the year	278,507 (30,626)		327,486 (48,979)
		247,881	=	278,507
17. SHARE C	CAPITAL			
		2014 £		2013 £
Authorise	ed			
60,000 O	rdinary shares of £1 each	60,000	=	60,000
Allotted,	called up and fully paid			
51,000 O	rdinary shares of £1 each	51,000	=	51,000
18. RESERV	ES			
				Profit and loss account
At 1 April Profit for Dividends				3,797,817 933,143 (300,000)
At 31 Mar	rch 2014			4,430,960



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

19. RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS

	2014 £	2013 £
Opening shareholders' funds Profit for the year Dividends (Note 20)	3,848,817 933,143 (300,000)	3,447,176 701,641 (300,000)
Closing shareholders' funds	4,481,960	3,848,817
DIVIDENDS		
	2014 £	2013 £
Dividends paid on equity capital	300,000	300,000

21. PENSION COMMITMENTS

20.

The company contributes to a defined contribution pension scheme for its directors and staff. The assets of the scheme are held separately from those of the company in independently administered funds.



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2014

22. OPERATING LEASE COMMITMENTS

At 31 March 2014 the company had annual commitments under non-cancellable operating leases as follows:

	2014	2013
	£	£
Expiry date:		
Within 1 year	28,456	7,390
Between 2 and 5 years	78,767	12,284

23. RELATED PARTY TRANSACTIONS

Control

Throughout the year the company was controlled by the ultimate parent company.

Transactions

The company has taken advantage of paragraph 3(c) of FRS8 (Related Party Disclosures) which allows exemption from disclosure of related party transactions with other group companies where the parent company owns 90% or more of the issued share capital. Therefore, no details are given of transactions or balances with IFC Holdings Limited or its subsidiaries.

24. ULTIMATE PARENT UNDERTAKING AND CONTROLLING PARTY

The immediate parent undertaking is Nor-Sea (Holdings) Limited, a company registered in Scotland.

The ultimate parent undertaking for which group financial statements are prepared is IFC Holdings Limited, a company registered in Scotland. Copies of group financial statements are available from its registered office: Burness Paull & Williamsons, Union Plaza, 1 Union Wynd, Aberdeen, AB10 1DQ.