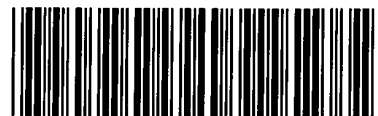


**John Haig & Company Limited**  
**Directors' report and financial statements**  
**30 June 2017**

Registered number: SC013654

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**John Haig & Company Limited**  
**Registered number: SC013654**  
**Year ended 30 June 2017**

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**John Haig & Company Limited**  
**Registered number: SC013654**  
**Year ended 30 June 2017**

## **DIRECTORS' REPORT**

The directors have pleasure in submitting their directors' report, together with the audited financial statements for the year ended 30 June 2017.

The directors are entitled to take advantage of the small companies' exemption in not preparing a strategic report. This report has been prepared in accordance with the special provisions relating to small companies within Part 15 of the Companies Act 2006.

### **Activities**

The company did not trade during the financial year or the preceding financial year but received interest income from a fellow group undertaking.

In June 2010, the Diageo group established a Pension Funding Partnership in which the UK Diageo Pension Scheme ("UK Scheme") acquired a limited interest, and as a partner, is entitled to a distribution of the profits of the Pension Funding Partnership each year for 14 years. Under this structure the company, as an initial limited partner together with the UK Scheme (limited partner) and a fellow group undertaking (general partner) agreed to form Lochside, MWS Limited Partnership ("Lochside"). On 19 July 2010, the company made a capital contribution of £100 to Lochside, and as a member, is entitled to a distribution of the profits of Lochside of £5 each year, which is presented as interest receivable.

The address of the partnership's registered office is Edinburgh Park, 5 Lochside Way, Edinburgh, EH12 9DT, Scotland.

### **Going concern**

The company is expected to continue to generate profit for its own account and to remain in a positive net asset position for the foreseeable future. The directors have no reason to believe that a material uncertainty exists that may cast significant doubt about the ability of the company to continue as a going concern. On the basis of their assessment, the company's directors have a reasonable expectation that the company will be able to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

### **Financial**

The result for the year ended 30 June 2017 is shown on page 8.

The profit for the year transferred to reserves is £5 (2016 - £5).

No dividend was paid during the year (2016 - £nil) and there is no dividend proposed to be distributed to the shareholders in regards to the financial year (2016 - £nil).

### **Directors**

The directors who held office during the year were as follows:

D F Harlock

A Mahler

J J Nicholls

### **Directors' remuneration**

None of the directors received any remuneration during the year in respect of their services as directors of the company (2016 - £nil).

**John Haig & Company Limited**  
**Registered number: SC013654**  
**Year ended 30 June 2017**

## **DIRECTORS' REPORT (continued)**

### **Secretary**

On 23 March 2017, V Cooper resigned as a joint secretary of the company.

C Matthews remains as secretary of the company.

### **Directors' indemnity**

The Articles of Association permit qualifying third-party indemnities for the directors as defined by Section 234 of the Companies Act 2006. No such indemnity was in force during the last financial year, nor is any currently in force.

### **Internal control and risk management over financial reporting**

The company operates under the financial reporting processes and controls of the Diageo group. The internal control and risk management systems over the financial reporting process of Diageo plc, which include those of the company, are discussed in the Group's Annual Report 2017 on pages 62 to 63 at [www.diageo.com](http://www.diageo.com), which does not form part of this report.

### **Auditors**

Pursuant to Section 487 of the Companies Act 2006, the auditors, PricewaterhouseCoopers LLP, have been reappointed and will continue in office as auditors of the company.

### **Disclosure of information to the auditors**

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the company's auditors are unaware; and each director has taken all the steps that they ought to have taken as a director to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

By order of the board



A Mahler  
Director

Lakeside Drive  
Park Royal  
London  
NW10 7HQ

17 November 2017

**John Haig & Company Limited**  
**Registered number: SC013654**  
**Year ended 30 June 2017**

### **Statement of directors' responsibilities in respect of the financial statements**

The directors are responsible for preparing the directors' report and the financial statements in accordance with applicable law and regulation.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 101 "Reduced Disclosure Framework", and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing the financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- state whether applicable United Kingdom Accounting Standards, comprising FRS 101, have been followed, subject to any material departures disclosed and explained in the financial statements;
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006.

The directors are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# ***Independent auditors' report to the members of John Haig & Company Limited***

## **Report on the audit of the financial statements**

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### **Opinion**

In our opinion, John Haig & Company Limited's financial statements:

- give a true and fair view of the state of the company's affairs as at 30 June 2017 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 101 "Reduced Disclosure Framework", and applicable law); and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements, included within the Directors' report and financial statements (the "Annual Report"), which comprise: the Balance Sheet as at 30 June 2017; the Statement of Comprehensive Income, the Statement of Changes in Equity for the year then ended; and the notes to the financial statements, which include a description of the significant accounting policies.

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### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Independence**

We remained independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

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### **Conclusions relating to going concern**

We have nothing to report in respect of the following matters in relation to which ISAs (UK) require us to report to you when:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

However, because not all future events or conditions can be predicted, this statement is not a guarantee as to the company's ability to continue as a going concern.

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## **Reporting on other information**

The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion on, except to the extent otherwise explicitly stated in this report, any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

With respect to the Directors' Report, we also considered whether the disclosures required by the UK Companies Act 2006 have been included.

Based on the responsibilities described above and our work undertaken in the course of the audit, ISAs (UK) require us also to report certain opinions and matters as described below.

### ***Directors' Report***

In our opinion, based on the work undertaken in the course of the audit, the information given in the Directors' Report for the year ended 30 June 2017 is consistent with the financial statements and has been prepared in accordance with applicable legal requirements.

In light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we did not identify any material misstatements in the Directors' Report.

## **Responsibilities for the financial statements and the audit**

### ***Responsibilities of the directors for the financial statements***

As explained more fully in the Statement of directors' responsibilities set out on page 4, the directors are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The directors are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

### ***Auditors' responsibilities for the audit of the financial statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditors' report.

### ***Use of this report***

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

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## Other required reporting

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### Companies Act 2006 exception reporting

Under the Companies Act 2006 we are required to report to you if, in our opinion:

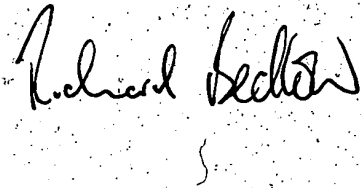
- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept by the company, or returns adequate for our audit have not been received from branches not visited by us; or
- certain disclosures of directors' remuneration specified by law are not made; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

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### Entitlement to exemptions

Under the Companies Act 2006 we are required to report to you if, in our opinion, the directors were not entitled to take advantage of the small companies exemption from preparing a strategic report. We have no exceptions to report arising from this responsibility.



Richard Bedlow (Senior Statutory Auditor)  
for and on behalf of PricewaterhouseCoopers LLP  
Chartered Accountants and Statutory Auditors  
London  
17 November 2017



**John Haig & Company Limited**  
**Registered number: SC013654**  
**Year ended 30 June 2017**

**STATEMENT OF COMPREHENSIVE INCOME**

	Notes	Year ended 30 June 2017 £	Year ended 30 June 2016 £
Net finance income	3	<u>5</u>	<u>5</u>
<b>Profit before taxation on ordinary activities</b>		<b>5</b>	<b>5</b>
Taxation on profit on ordinary activities	4	<u>-</u>	<u>-</u>
<b>Profit for the financial year and total comprehensive income for the year</b>		<b><u>5</u></b>	<b><u>5</u></b>

The accompanying notes are an integral part of these financial statements.

The company had no other comprehensive income or expense during the current and previous year.

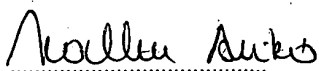
**John Haig & Company Limited**  
**Registered number: SC013654**  
**Year ended 30 June 2017**

**BALANCE SHEET**

	Notes	30 June 2017 £	30 June 2016 £
<b>Non-current assets</b>			
Investments in subsidiaries	5	100	100
<b>Current assets</b>			
Trade and other receivables	6	34,935	34,930
<b>Total assets</b>		<u>35,035</u>	<u>35,030</u>
<b>Net assets</b>		<u>35,035</u>	<u>35,030</u>
<b>Equity</b>			
Called up share capital	7	1,000	1,000
Retained earnings		<u>34,035</u>	<u>34,030</u>
<b>Total equity</b>		<u>35,035</u>	<u>35,030</u>

The accounting policies and other notes on pages 11 to 15 form part of the financial statements.

These financial statements on pages 8 to 15 were approved by the Board on 17 November 2017 and were signed on its behalf by:



A Mahler  
 Director

**John Haig & Company Limited**  
**Registered number: SC013654**  
**Year ended 30 June 2017**

**STATEMENT OF CHANGES IN EQUITY**

**ATTRIBUTABLE TO SHAREHOLDERS OF THE COMPANY**

	<b>Called up share capital £</b>	<b>Retained earnings £</b>	<b>Total £</b>
Balance at 30 June 2015	1,000	34,025	35,025
Profit for the year	-	5	5
Balance at 30 June 2016	1,000	34,030	35,030
Profit for the year	-	5	5
<b>Balance at 30 June 2017</b>	<b>1,000</b>	<b>34,035</b>	<b>35,035</b>

The accompanying notes are an integral part of these financial statements.

**John Haig & Company Limited**  
**Registered number: SC013654**  
**Year ended 30 June 2017**

## **NOTES TO THE FINANCIAL STATEMENTS**

### **1. ACCOUNTING POLICIES**

#### **Basis of preparation**

These financial statements are prepared in accordance with Financial Reporting Standard 101 *Reduced Disclosure Framework* (FRS 101).

In preparing these financial statements, the company applies the recognition, measurement and disclosure requirements of International Financial Reporting Standards as adopted by the EU (IFRS), but makes amendments where necessary in order to comply with Companies Act 2006 and sets out below where the FRS 101 disclosure exemptions have been taken.

These financial statements are prepared on a going concern basis under the historical cost convention, except that certain financial instruments are stated at their fair value.

The company is a wholly owned subsidiary of Diageo plc and is included in the consolidated financial statements of Diageo plc which are publicly available.

The company has taken advantage of the following exemptions from the requirements of IFRS in the preparation of these financial statements, in accordance with FRS 101:

- a cash flow statement and related notes;
- comparative period reconciliations for share capital;
- disclosures in respect of transactions with wholly owned subsidiaries;
- the effects of new but not yet effective IFRSs;
- disclosures in respect of the compensation of key management personnel.

As the consolidated financial statements of Diageo plc include equivalent disclosures, the company has also utilised exemptions available under FRS 101 in respect of the following disclosures:

- the disclosures required by *IFRS 7 Financial Instruments Disclosures*.

#### **Functional and presentational currency**

These financial statements are presented in sterling (£), which is the company's functional currency.

#### **Financial assets**

**Trade and other receivables** Amounts owed by other group companies are initially measured at fair value and are subsequently reported at amortised cost. Non-interest bearing trade receivables are stated at their nominal value as they are due on demand.

**John Haig & Company Limited**  
**Registered number: SC013654**  
**Year ended 30 June 2017**

## **NOTES TO THE FINANCIAL STATEMENTS (continued)**

### **1. ACCOUNTING POLICIES (continued)**

#### **Taxation**

Current tax is based on taxable profit for the year. Taxable profit is different from accounting profit due to temporary differences between accounting and tax treatments, and due to items that are never taxable or tax deductible. Tax benefits are not recognised unless it is probable that the tax positions are sustainable. Once considered to be probable, tax benefits are reviewed each year to assess whether a provision should be taken against full recognition of the benefit on the basis of potential settlement through negotiation and/or litigation. Tax provisions are included in current liabilities. Interests and penalties on tax liabilities are provided in the tax charge.

Full provision for deferred tax is made for temporary differences between the carrying value of assets and liabilities for financial reporting purposes and their value for tax purposes. The amount of deferred tax reflects the expected recoverable amount of assets and liabilities, using the basis of taxation enacted or substantively enacted by the balance sheet date. Deferred tax assets are not recognised where it is more likely than not that the asset will not be realised in the future.

Tax benefits are not recognised unless it is probable that the tax positions are sustainable. Once considered to be probable, management reviews each material tax benefit to assess whether a provision should be taken against full recognition of the benefit on the basis of potential settlement through negotiation and/or litigation.

#### **Judgements in applying accounting policies and key sources of estimation uncertainty**

The directors make estimates and assumptions concerning the future of the company. The resulting accounting estimates will, by definition, seldom equate to actual results. The company's directors are of the opinion that there are no estimates and assumptions that have a significant risk of casting material adjustment to the carrying value of the assets and liabilities for the company within the next financial year due to the nature of the business.

The critical accounting policies, which the directors consider are of greater complexity and/or particularly subject to the exercise of judgements, are set out in detail in the relevant accounting policies:

- Investment in subsidiaries: The carrying value of the investment was assessed to ensure that the investment is worth at least the amount at which it is stated in the financial statements. The impairment review involves management judgement and estimates.

### **2. OPERATING COSTS**

Following a change in approach to the allocation of statutory audit fees to Group entities, auditors' remuneration of £2,500 has been paid on behalf of the company by a fellow group undertaking (2016 - £1,000). There were no fees payable to the auditors in respect of non-audit services (2016 - £nil).

The company did not employ any staff during either the current or prior year.

None of the directors received any remuneration during the financial year in respect of their services as directors of the company (2016 - £nil).

**John Haig & Company Limited**  
**Registered number: SC013654**  
**Year ended 30 June 2017**

## **NOTES TO THE FINANCIAL STATEMENTS (continued)**

### **3. FINANCE INCOME AND CHARGES**

	Year ended 30 June 2017 £	Year ended 30 June 2016 £
<b>Net interest</b>		
Interest income from fellow group undertakings		
Lochside MWS Limited Partnership	5	5
<b>Total interest income</b>	5	5
<b>Net finance income</b>	5	5

Interest receivable of £5 (2016 - £5) has been settled by receiving an amount due from Diageo Scotland Limited, a fellow group undertaking.

### **4. TAXATION**

	Year ended 30 June 2017 £	Year ended 30 June 2016 £
<b>(a) Analysis of taxation (credit)/charge for the year</b>		
<b>Current tax</b>	-	-
<b>Deferred tax</b>	-	-
<b>Taxation on (loss)/profit on ordinary activities</b>	-	-

	Year ended 30 June 2017 £	Year ended 30 June 2016 £
<b>(b) Factors affecting total tax (credit)/charge for the year</b>		
Profit on ordinary activities before taxation	5	5
Taxation on profit on ordinary activities at UK corporation tax rate of 19.75% (2016 - 20%)	(1)	(1)
Transfer pricing adjustments	(107)	(259)
Group relief received for nil consideration	108	260
<b>Total tax (credit)/charge for the year</b>	-	-

The UK tax rate reduced from 20% to 19% on 1 April 2017 and so an average tax rate of 19.75% is applied for the year ended 30 June 2017. A further reduction to 17% (effective from 1 April 2020) was enacted in September 2016.

**John Haig & Company Limited**  
**Registered number: SC013654**  
**Year ended 30 June 2017**

## **NOTES TO THE FINANCIAL STATEMENTS (continued)**

### **5. INVESTMENTS**

#### ***Loan to fellow group undertaking***

	<b>30 June 2017</b>	<b>30 June 2016</b>
	<b>£</b>	<b>£</b>
Amount owed by fellow group undertaking	<u>100</u>	<u>100</u>

Pursuant to a capital contribution of £100 to Lochside, the company is entitled to a profit distribution each year allocated in line with the Partnership Agreement of Lochside.

As the distributions represent a contractual right for the company to receive cash from Lochside, the capital contribution is shown as a loan to fellow group undertaking and the profit distribution received is presented as an interest receivable (Note 3).

The capital contribution of £100 has been paid by Diageo Scotland Limited, a fellow group undertaking, on behalf of the company.

### **6. TRADE AND OTHER RECEIVABLES**

	<b>30 June 2017</b>	<b>30 June 2016</b>
	<b>£</b>	<b>£</b>
Amounts owed by fellow group undertakings		
Diageo Scotland Limited	<u>34,935</u>	<u>34,930</u>
	<u>34,935</u>	<u>34,930</u>

Amounts owed by fellow group undertakings are unsecured, interest free and repayable on demand.

All amounts fall due within one year.

**John Haig & Company Limited**  
**Registered number: SC013654**  
**Year ended 30 June 2017**

**NOTES TO THE FINANCIAL STATEMENTS (continued)**

**7. SHARE CAPITAL**

*Allotted, called up and fully paid:*

**30 June 2017**  
**£**

1000 ordinary shares of £1 each

1,000

**8. IMMEDIATE AND ULTIMATE PARENT UNDERTAKING**

The immediate parent undertaking of the company is Diageo Scotland Limited, a company incorporated and registered in Scotland.

The ultimate parent undertaking of the company is Diageo plc which is the ultimate controlling party of the Diageo group. Diageo plc is incorporated and registered in England. The consolidated financial statements of Diageo plc can be obtained from the registered office at Diageo, Lakeside Drive, Park Royal, London, NW10 7HQ.