Pollock & Cochrane Limited
Annual report and financial statements
for the year ended 31 December 2014

Registered Number SC13508



Annual report and financial statements for the year ended 31 December 2014

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Directors and advisors

Directors

James D Cochrane Abdul Aziz Al-Ajlan

Secretary

David C Cumpstey

Registered Office

Thrushcraig Works Rowan Street Paisley PA2 6RT

Independent Auditors

PricewaterhouseCoopers LLP
Chartered Accountants and Statutory Auditors
101 Barbirolli Square
Lower Mosley Street
Manchester
M2 3PW

Solicitors

Wright & Crawford 17 Glasgow Road Paisley Scotland PA1 3QS

Bankers

The Royal Bank of Scotland Paisley Chief Office 1 Moncrieff Street Paisley PA3 2AW

Strategic report for the year ended 31 December 2014

The directors present their strategic report on the company for the year ended 31 December 2014.

Principal activities

The company is principally engaged in the business of bleaching, dyeing and finishing of cotton head shawls for the Arabian market.

Results and dividends

The Company's results for the year are set out in the profit and loss account on page 8 showing a profit for the financial year of £57,850 (2013: profit of £34,476). At 31 December 2014, the company has net assets of £188,335 (2013: £130,485). The result for the year reflects the trading conditions in a strong market where demand for the product remains high. The Directors expect the company to remain in a profitable position in the medium term.

The directors do not propose payment of a dividend (2013: £nil).

Future developments

The directors expect that 2015 will be a year of progress. The company enters the year with a solid order book and expects to be able to sustain and grow the business over the years ahead. This growth is driven by a well established product which has a dominant share of an expanding market.

Going Concern

As at 31 December 2014 the Company has net assets of £188,335 (2013: £130,485) having made a profit for the financial year of £57,850 (2013: profit of £34,476), however, the entity is in a net current liabilities position. The Directors of United Manufacturing and Trading Company Limited, the immediate and ultimate parent company, have confirmed that they will provide financial support to enable the Company to meet it financial liabilities as they fall due for a period of at least 12 months from the date of these financial statements. On this basis, the Directors have formed a judgement that it is appropriate to prepare the financial statements on a going concern basis.

Principal risks and uncertainties

The management of the business and the execution of the Company's strategy are subject to a number of risks. The key business risks and uncertainties affecting the Company are considered to relate to competition from Far Eastern competitors and reliance on a single product sold to a single market.

Key performance indicators

Given the straightforward nature of the business, the company's directors are of the opinion that analysis using key performance indicators is not necessary for an understanding of the development, performance or position of the business.

On behalf of the board

James D Cochrane

Director

22nd September 2015

Directors' report for the year ended 31 December 2014

The directors present their report and the audited financial statements of the Company for the year ended 31 December 2014.

Future developments

An indication of the likely future developments of the business is included in the Strategic report on page 2.

Directors

The directors who held office during the year and up to the date of signing the financial statements are listed on page 1.

Dividends

The directors are not proposing payment of a dividend (2013: £nil) and have not paid a dividend during the year.

Statement of directors' responsibilities

The Directors are responsible for preparing the Strategic Report, Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Disclosure of information to Auditors

Each of the persons who is a director at the date of approval of this report confirms that:

- (a) so far as the director is aware, there is no relevant audit information of which the Company's auditors are unaware; and
- (b) each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

Directors' report for the year ended 31 December 2014 (continued)

Independent Auditors

The auditors, PricewaterhouseCoopers LLP, have indicated their willingness to continue in office and a resolution concerning their reappointment will be proposed at the Annual General Meeting.

On behalf of the board

James D Cochrane

Director

22nd September 2015

Independent auditors' report to the members of Pollock and Cochrane Limited

Report on the financial statements

Our opinion

In our opinion, Pollock and Cochrane Limited's financial statements (the "financial statements"):

- give a true and fair view of the state of the company's affairs as at 31 December 2014 and of its profit and cash flows for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

What we have audited

The financial statements comprise:

- the Balance sheet as at 31 December 2014:
- the Profit and loss account for the year ended 31 December 2014;
- the Cash flow statement for the year ended 31 December 2014;
- the notes to the financial statements, which include a summary of significant accounting policies and other explanatory information.

The financial reporting framework that has been applied in the preparation of the financial statements is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

In applying the financial reporting framework, the directors have made a number of subjective judgements, for example in respect of significant accounting estimates. In making such estimates, they have made assumptions and considered future events.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion, the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Other matters on which we are required to report by exception

Adequacy of accounting records and information and explanations received

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

Directors' remuneration

Under the Companies Act 2006 we are required to report to you if, in our opinion, certain disclosures of directors' remuneration specified by law are not made. We have no exceptions to report arising from this responsibility.

Responsibilities for the financial statements and the audit

Our responsibilities and those of the directors

As explained more fully in the Statement of directors' responsibilities set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) ("ISAs (UK & Ireland)"). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

What an audit of financial statements involves

We conducted our audit in accordance with ISAs (UK & Ireland). An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of:

- whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed;
- the reasonableness of significant accounting estimates made by the directors; and
- the overall presentation of the financial statements.

We primarily focus our work in these areas by assessing the directors' judgements against available evidence, forming our own judgements, and evaluating the disclosures in the financial statements.

We test and examine information, using sampling and other auditing techniques, to the extent we consider necessary to provide a reasonable basis for us to draw conclusions. We obtain audit evidence through testing the effectiveness of controls, substantive procedures or a combination of both.

In addition, we read all the financial and non-financial information in the Annual report and financial statements to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

H. Muchamera

Hazel Macnamara (Senior Statutory Auditor) for and on behalf of PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors Manchester

23 September 2015

Profit and loss account for the year ended 31 December 2014

| | NI-A- | 2014 | 2013 |
|--|-------|-------------|-------------|
| | Note | £ | £ |
| Turnover | 1 | 1,859,671 | 1,852,910 |
| Cost of sales | | (1,609,804) | (1,599,551) |
| Gross profit | | 249,867 | 253,359 |
| Administrative expenses | | (210,434) | (215,742) |
| Operating profit | 2 | 39,433 | 37,617 |
| Other interest receivable and similar income | | - | 214 |
| Profit on ordinary activities before taxation | | 39,433 | 37,831 |
| Tax (charge)/credit on profit on ordinary activities | 4 | 18,417 | (3,355) |
| Profit for the financial year | | 57,850 | 34,476 |

All amounts relate to continuing operations.

The company has no recognised gains and losses other than those included in the results above, and therefore no separate statement of total recognised gains and losses has been presented.

There is no material difference between the profit on ordinary activities before taxation and the profit for the financial year stated above and their historical cost equivalents.

Balance sheet as at 31 December 2014

| | Note | 2014 £ | 2013 £ |
|--|------|-------------|-----------|
| Fixed assets | | | |
| Tangible assets | 5 | 729,535 | 718,273 |
| Current assets | | · | |
| Stocks | 6 | 38,999 | 71,471 |
| Debtors | 7 | 325,227 | 242,553 |
| Cash at bank and in hand | | 131,614 | 60,890 |
| | | 495,840 | 374,914 |
| Creditors: amounts falling due within one year | 8 | (1,037,040) | (962,702) |
| Net current liabilities | | (541,200) | (587,788) |
| Total assets less current liabilities | | 188,335 | 130,485 |
| Net assets | | 188,335 | 130,485 |
| Capital and reserves | | | |
| Called up share capital | 10 | 10,033 | 10,033 |
| Capital redemption reserve | 11 | 19,967 | 19,967 |
| Profit and loss account | 11 | 158,335 | 100,485 |
| Total equity shareholders' funds | 12 | 188,335 | 130,485 |

The financial statements on pages 8 to 18 were approved by the board of directors on 22nd September 2015 and were signed on its behalf by:

James D Cochrane

Director

Registered Number SC013508

Cash flow statement for the year ended 31 December 2014

| | Notes | 2014 £ | 2013 £ |
|---|-------|-----------|-----------|
| Net cash inflow from operating activities | 13 | 194,181 | 41,783 |
| Returns on investments and servicing of finance | | | |
| Interest received | | - | 214 |
| Net cash inflow from returns on investment and servicing of finance | | - | 214 |
| Capital expenditure | | | |
| Purchase of tangible fixed assets | | (123,457) | (103,879) |
| Net cash outflow for capital expenditure | | (123,457) | (103,879) |
| Net increase/(decrease) in cash | 14 | 70,724 | (61,882) |

Notes to the financial statements for the year ended 31 December 2014

Accounting policies

Basis of Preparation

The financial statements have been prepared on the going concern basis, under the historical cost convention and in accordance with the Companies Act 2006 and applicable accounting standards in the United Kingdom.

The principal accounting policies of the company, which have been applied consistently, are set out below:

Turnover

Turnover is the total amount receivable by the company in the ordinary course of business in respect of services provided and the sale of goods to customers, excluding VAT and trade discounts. Turnover is recognised when the associated service (bleaching, dyeing and finishing) has been completed, or when the risks and rewards have passed to the customer in respect of the sale of goods.

Tangible Fixed Assets

Tangible fixed assets are stated at cost. Depreciation has been calculated by reference to the estimated useful lives of the assets. The rates generally applicable are:

Freehold buildings Plant and machinery Motor vehicles 2% per annum on a reducing balance basis 10-20% per annum on a straight line basis 25% per annum on a straight line basis

Taxation

Corporation tax payable is provided on taxable profits at the current rate.

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date, where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date.

A net deferred tax asset is recognised as recoverable and therefore recognised only when, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits against which to recover carried forward tax losses and from which the future reversal of underlying timing differences can be deducted.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date. Deferred tax is measured on an undiscounted basis.

Group relief between subsidiaries is charged on a pound for pound basis of tax relieved.

Pension commitments

The company operates a defined contribution pension scheme, the assets of which are held separately from those of the company. Contributions are charged to the profit and loss account as incurred.

Stocks

Stocks are valued at the lower of cost to the company, including appropriate production overheads, and net realisable value.

Notes to the financial statements for the year ended 31 December 2014 (continued)

1 Turnover

The turnover is wholly attributable to the business of bleaching, dyeing and finishing. All turnover was generated within the UK.

2 Operating profit

| | 2014 £ | 2013 £ |
|---|-----------|-----------|
| Operating profit is stated after charging | | |
| Depreciation – owned assets | 112,195 | 107,145 |
| Services provided by the Company's auditors | | |
| - fees payable for the audit | 9,000 | 9,000 |
| - fees payable for other services | 10,000 | 6,500 |

3 Directors and employees

| | 2014 £ | 2013 £ |
|-------------------------------|-----------|-----------|
| Staff costs during the year: | | |
| Wages and salaries | 867,911 | 851,775 |
| Social security costs | 80,758 | 85,407 |
| Other pension costs (note 15) | 67,408 | 82,722 |
| | 1,016,077 | 1,019,904 |

The monthly average number of employees of the Company during the year was 35 (2013: 35).

| | 2014 £ | 2013 £ |
|--|-----------|-----------|
| Remuneration in respect of directors was as follows: | | |
| Emoluments | 77,147 | 76,026 |
| | 77,147 | 76,026 |

One director (2013: one) accrued benefits during the year under a money purchase pension scheme.

Notes to the financial statements for the year ended 31 December 2014 (continued)

4 Tax on profit on ordinary activities

| | 2014 | 2013 |
|--|----------|-------|
| | £ | £ |
| Current tax: | | |
| UK corporation tax credit on profits for the year | - | - |
| Total current tax credit | - | - |
| Deferred tax: | | |
| Origination and reversal of timing differences | (19,792) | 927 |
| Change in tax rates or laws | 1,375 | 2,248 |
| Adjustments in respect to prior years | - | 180 |
| Total deferred tax charge/(credit) | (18,417) | 3,355 |
| Tax charge/(credit) on profit on ordinary activities | (18,417) | 3,355 |

The tax assessed on the profit on ordinary activities is lower (2013: lower) from the standard rate of tax in the UK of 21.49% (2013: 23.5%). The differences are reconciled below:

| | 2014 £ | 2013 £ |
|--|-----------|-----------|
| Profit on ordinary activities before taxation | 39,433 | 37,831 |
| Profit on ordinary activities multiplied by standard rate in the UK of 21.49% (2013: 23.25%) Effects of: | 8,474 | 8,796 |
| Expenses not deductible for tax purposes | 203 | 2 |
| Accelerated capital allowances | - | (3,787) |
| Capital allowances for period in excess of depreciation | 15,339 | - |
| Other short timing differences | (3,557) | (5,011) |
| Utilisation of losses | (20,459) | - |
| Current year tax credit | - | - |

Notes to the financial statements for the year ended 31 December 2014 (continued)

5 Tangible assets

| | Freehold buildings £ | Plant and machinery £ | Motor vehicles £ | Total £ |
|--------------------------|----------------------------|---------------------------------------|------------------------|------------|
| Cost | | · · · · · · · · · · · · · · · · · · · | | |
| At 1 January 2014 | 41,841 | 4,337,382 | 13,726 | 4,392,949 |
| Additions | 1,351 | 122,106 | - | 123,457 |
| Disposals | - | - | - | - |
| At 31 December 2014 | 43,192 | 4,459,488 | 13,726 | 4,516,406 |
| Accumulated depreciation | | | | |
| At 1 January 2014 | 31,207 | 3,639,180 | 4,289 | 3,674,676 |
| Charge for the year | 865 | 107,899 | 3,431 | 112,195 |
| Disposals | - | - | • | - |
| At 31 December 2014 | 32,072 | 3,747,079 | 7,720 | 3,786,871 |
| Net book value | | | | |
| At 31 December 2014 | 11,120 | 712,409 | 6,006 | 729,535 |
| At 31 December 2013 | 10,634 | 698,202 | 9,437 | 718,273 |

6 Stocks

| | 2014 £ | 2013 £ |
|-------------------------------------|-----------|-----------|
| Raw materials and consumable stores | 24,869 | 42,674 |
| Work in progress | 14,130 | 28,797 |
| | 38,999 | 71,471 |

There is no material difference between the replacement cost of stocks and their current carrying value.

Notes to the financial statements for the year ended 31 December 2014 (continued)

7 Debtors

| | 2014 | 2013 |
|---|---------|---------|
| | £ | £ |
| Trade debtors | 1,022 | |
| Amounts owed by group undertakings (note 16) | 176,250 | 162,223 |
| Amounts owed by group undertakings for group relief | 58,367 | 58,367 |
| Prepayments and accrued income | 54,918 | 5,710 |
| Deferred tax (note 9) | 34,670 | 16,253 |
| | 325,227 | 242,553 |

Amounts owed by group undertakings are unsecured, interest free, have no fixed date of repayment and are repayable on demand.

8 Creditors: amounts falling due within one year

| | 2014 £ | 2013 £ |
|--|-----------|-----------|
| Trade creditors | 40,919 | 63,630 |
| Amounts due to group undertakings (note 16) | 771,837 | 760,867 |
| Other creditors including taxation and social security | 24,179 | 23,770 |
| | 200,105 | 114,435 |
| | 1,037,040 | 962,702 |

The Royal Bank of Scotland holds a bond and floating charge over the company's moveable assets.

Amounts owed to group undertakings are unsecured, interest free and are repayable on demand.

Notes to the financial statements for the year ended 31 December 2014 (continued)

9 Deferred tax asset

| | Deferred tax £ |
|-----------------------------------|----------------|
| Asset at 1 January 2014 | 16,253 |
| Charge to profit and loss account | 18,417 |
| Asset at 31 December 2014 | 34,670 |

Deferred tax provided for in the financial statements is set out below. The amount provided is calculated using a tax rate of 20% (2013: 20%):

| | Amount provided | |
|---|-----------------|-----------|
| | 2014 £ | 2013 £ |
| | | |
| Accelerated capital allowances | 26,336 | 12,694 |
| Other timing differences | 8,334 | 3,559 |
| Deferred tax asset | 34,670 | 16,253 |
| 10 Called up share capital | | |
| | 2014 | 2013 |
| | £ | £ |
| Allotted and fully paid | | |
| 2014: 20,067 (2013: 20,067) ordinary shares of 50p each | 10,033 | 10,033 |

Notes to the financial statements for the year ended 31 December 2014 (continued)

11 Reserves

| | Capital redemption reserve £ | Profit and loss account £ |
|-------------------------------|---------------------------------------|------------------------------------|
| At 1 January 2014 | 19,967 | 100,485 |
| Profit for the financial year | - | 57,850 |
| At 31 December 2014 | 19,967 | 158,335 |

12 Reconciliation of movements in shareholders' funds

| | 2014 | 2013 |
|---|---------|---------|
| | £ | t |
| Profit/(loss) for the financial year | 57,850 | 34,476 |
| Opening equity shareholders' funds at 1 January | 130,485 | 96,009 |
| Closing equity shareholders' funds at 31 December | 188,335 | 130,485 |

13 Reconciliation of operating loss to net cash inflow from operating activities

| | 2014 | 2013 |
|---|----------|-----------|
| | £ | £ |
| Operating profit | 39,433 | 37,617 |
| Depreciation | 112,195 | 107,145 |
| Decrease/(increase) in stock | 32,472 | (17,751) |
| (Increase)/decrease in debtors | (64,257) | 21,323 |
| Increase/(decrease) in creditors | 74,338 | (106,551) |
| Net cash inflow from operating activities | 194,181 | 41,783 |

14 Reconciliation of net cash flow to movement in net funds

| | 2014 £ | 2013 £ |
|---|-----------|-----------|
| (Decrease)/increase in cash in the year | 70,724 | (61,882) |
| Net funds at 1 January | 60,890 | 122,772 |
| Net funds at 31 December | 131,614 | 60,890 |

Notes to the financial statements for the year ended 31 December 2014 (continued)

15 Pensions

Directors - Defined Contribution Scheme.

The company operates individual defined contribution pension schemes for the benefit of the directors. The assets in the scheme are held separately from those of the company in an independently administered fund.

The pension cost charge for the year to 31 December 2014 was £20,000 (2013: £20,000). At the end of the year, there was an accrual outstanding of £29,408 (2013: £50,736) in relation to such schemes.

Employees - Pension Schemes

The company operated a defined benefits staff pension scheme, providing benefits to members based on final pensionable pay until April 1997 when a defined contribution scheme for the benefit of its employees was set up. The defined benefit scheme has been wound up and the monies involved paid into individual Section 32 policies for each member.

The defined contribution scheme charge for the year to 31 December 2014 was £67,408 (2013: £82,722). At the end of the year, there was an accrual outstanding of £16,177 (2013: £8,364) in relation to such schemes.

16 Related party transactions

During the year the company's turnover included £1,842,836 (2013: £1,832,371) of sales to Lappet Manufacturing Company Limited, a fellow subsidiary undertaking incorporated in the United Kingdom.

At 31 December 2014 the company was owed £176,250 (2013: £162,223) from Lappet Manufacturing Company Limited in respect of sales. At 31 December 2014 Lappet Manufacturing Company Limited owe the company £58,367 (2013: £58,367) in respect of tax group relief. The company owes amounts of £176,070 (2013: £165,100) to Lappet Manufacturing Company Limited in respect of loans for capital investment.

During the year, the company received £nil (2013: £nil) from United Manufacturing and Trading Company Limited, the ultimate parent undertaking for capital investment, owing £595,687 (2013: £595,687) as at the balance sheet.

17 Ultimate controlling related party

The directors consider that the company's immediate and ultimate parent company is United Manufacturing and Trading Company Limited, registered in the Isle of Man, which is the parent undertaking of the smallest and largest group to consolidate these financial statements. Consolidated financial statements are not publicly available.