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JOHN CRABBIE & COMPANY LIMITED.

ACCOUNTS

YEAR ENDED 31st MATCH, 1982

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JOHN CRABBIE & COMPANY LIMITED.

NOTICE OF MEETING

NOTICE IS HEREBY GIVEN THAT THE EIGHTY EIGHTH ANNUAL GENERAL MEETING of JOHN CRABBIE & COMPANY LIMITED will be held at 20 ST. JAMES'S SQUARE, LONDON, on THURSDAY, the NINETEENTH of AUGUST, 1982, 1982 at 12 noon for the following purposes.

- 1) To receive and adopt the Directors Report and Audited Accounts for the year ended 31st March, 1982.
- 2) To declare a dividend.
- To re-appoint Arthur Young McClelland Moores & Company, Chartered Accountants, as Auditors for the year to 31st March, 1983, and authorise the Directors to fix their remuneration.

Any member entitled to attend and vote at the Meeting may appoint one or more proxies to attend and vote on his behalf. A proxy need not also be a member.

Proxies must be lodged at the Company's Registered Office not less than forty-eight hours before the time of the Meeting.

By Order of the Directors,

J.T. Gray

Secretary

J.J. Lynay

LEITH, 28th JULY, 1982

Jeensumal Joseph 1982

JOHN CRABBIE & COMPANY LIMITED.

DIRECTORS' REPORT

THE DIRECTORS

The Directors of the Company are J.M. Connell (Chairman), D. Crabbie (Managing Director) and J.T. Gray.

ACTIVITIES OF THE COMPANY

The Company sells its brands of alcoholic beverages throughout the United Kingdom and to overseas markets.

	PROFIT		cue
	The Trading profit for the year to 31st March after making provision for taxation amounts to To this falls to be added the transfer from deferred taxation account in respect of deferred tax on stock relief and other timing differences provided in previous years and no longer required	<u>1982</u> £ 114,743	1 <u>981</u> £ 89,678
Section of the second	and also the revenue surplus from previous year	40,754 <u>315</u> ,640	94,017 313,745
A CHARLES	The Directors recommend payment of a Final dividend on Ordinary Stock	471,137	497,440
de la constante	Leaving to be carried forward.	<u>153,900</u>	181,800
	INTERESTS IN LAND AND BUILDINGS The Directors are	317,237	315,640

The Directors are of the opinion that the Company's land and buildings have a market value in excess of their balance sheet value. A professional valuation in respect of the Company's land and buildings was prepared as at 30th September, 1981 based broadly on estimated depreciated replacement cost. In the light of this valuation and subsequent professional advice it is estimated that the value on that basis of the Company's land and huildings at 31st March, 1982 would be approximately £.43 million greater than the

A Resolution to re-appoint as Auditors Messrs. Arthur Young McClelland Moores & Co., will be put to the members at the Annual General Meeting.

DIRECTORS INTERESTS IN SHARES AND DEBENTURES

The Directors who served during the year were -

- J.M. Connell
- W. McCall (Retired 30th November, 1981) D. Crabbie
- J.T. Gray (Appointed 1st December, 1981)

The Directors at the year end, other than those who were also directors of the Holding Company had the following interests in the Share and Loan capital of the Holding Company.

	At 31st Max	oh, 1982	1	
	Beneficial	1	At 31st Marc Beneficial	h, 1981
	and Family	,	and Family	6-
The Distillers Company Ltd.	Interests	Trustee	Interests	As Trustee
Violinary Shares				21120166
D. Crabbie	6,236	ļ		
No Director had any other	'interest di		6,236	-
T any Other Comes as		THE Share	715A	·

No Director had any other interest in the Share or loan Capital of this r any other Group Company requiring disclosure under The Companies Act 1967.

A. Cua Chi D. CRABBIE

DIRECTORS

Turnover

Trading Profit before Taxation

Taxation on Profit of the Year

Profit before Extraordinary items

Extraordinary items

Surplus

Dividends - Proposed Ordinary Stock

Surplus retained

Statement of Revenue Surplus

Revenue Surplus at 31st March, 1981

Retained Surplus of the year

Revenue Surplus at 31st March, 1982

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ACCOUNT MARCH, 1982

MARCH, 1902

1981/82
(Current Year)

1,436,274

184,074

28,577

4

155,497

597, נ

1980/81 (Previous Year)

> 1,521,310 £ 142,247

> > (41,448)

183,695

183,695

181,800

1,895

315,640

313,7⁴⁵

317,237

315,640

BALANC AS AT 31st

Current Assets

Storts

Dehtors

Casa

Current Mabilities

Creditors

Provisions

Corporation Tax Payable - January, 1983

Proposed Dividend

Holding Company & Fellow Subsidiaries

Indebtedness by Companies Indebtedness to Companies

Fixed Assets

Land and Buildings. Plant and Fittings.

Capital and Reserves

Share Capital

Reserves

Deferred Taxation

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J.Y.

108 Gt. Junction Street, EDINBURGH, EH6 51F. 26th MAY, 1982.

1	MPANY L	IMITED							
7.	SHEET RCH, 19	<u>82</u>	` ,			•			
17	<u>)</u> TE		\ \	>.	<u>1982</u> (<u>Current</u> £	Year)		198 (Previou	31 us Year)
The second second	<u>k</u> & 5			,	604,666 129,159 1,496	735,321	٠	572,601 240,887 4,153	817,641
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A Charles Collection of the Co				3	383,135 <u>4,727</u>	378,408	3	242,014 2,840	239,174
	& 6	· ·			114,568 43,730	158,298 858,114	X.	118,418 45,072	163,490 897,271
The state of the s	7 8 & 9		; ; ; ;		500,000 358,114	858,114 858,114	e n	500,000	856,517 40,754 897,271
A STATE OF THE PARTY OF THE PAR	Olri J Grasj	D. CRAE		DIRECT	CRS				

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Source of Funds

Total generated from operations (Note A)

Proceeds from Sale of Fixed Assets

Application of Funds

Taxation Fayments.

Dividend Payments.

Purchase of Fixed Assets before grants.

Net Increase/(Decrease) in Working Capital

Increase/(Decrease) in Stocks

Debtors

Indebtedness by Fellow 'tibsidiaries

Decrease/(Increase) in Creditors

Provisions

Indebtedness to Fellow Subsidiaries

Movement in Net Liquid Funds (Note B)

Note A

Funds generated from operation -Profit before Taxation

Depreciation Provided

Total amount generated

Note B

Movement in Net Idquid Funds -

Increase/(Decrease) in Cash Balance

Increase/(Decrease) in Current & Loan Account

PANY LIMITED

PANY PLICATION OF FUNDS HEET RCH, 1982.

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<u>1981/82</u> £		<u>19</u>	80/81 £
194,932		152,505	
828	195,760	550	153,055
51,331		33,040	
181,800		81,000	
6,494	(239,625)	2,268	(116,308)
,	(43,865)		36,747
32,065	*	(12,684)	
/nn= ====		, ,	
(111,728)		62,950	
6,557		62,950	
		,	
6,557		1,328	
6,557 (73,106)		1,328	
6,557 (73,106) (99,821)		1,328 51,594 40,429	

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 184,074
 142,247

 10,858
 10,258

 194,932
 152,505

(43,865)

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(54,448)

36,747

JOHN CRABBIE & COMPANY LIMITED. NOTES ON THE ACCOUNTS AS AT 31st MARCH, 1982

1. Accounting policies.

Turnover

Turnover represents the amount receivable for goods and services sold, including duty but excluding value added tax.

Stocks

Stocks are valued at the lower of cost and the estimated amount realisable from disposal in the normal course of business. Cost comprises expenditure directly incurred in purchasing or manufacturing the stock and bringing it to its current state plus an allocation of normal overhead expenditure attributable to the processes or departments through which it has passed.

Fixed Assets and Depreciaton

The cost of fixed assets is stated at the net amount a ter deducting grants receivable. Depreciation is calculated on the net cost.

The general policy is to provide depreciation on fixed assets, other than freehold land, evenly over the estimated working life of the assets and calculated from the beginning of the quarter year of introduction into service. For assets acquired before 1st April, 1978 depreciation is calculated from the beginning of the financial year of introduction into service.

Adjustments for depreciation over or under provided are included in the depreciation charge for the year in which the relevant assets are sold or scrapped.

Deferred taxation

The policy in relation to taxation which has been deferred because of the different timing attributed to certain items of income or expenditure for taxation purposes is to make provision at the year end rate of tax for the deferred liability only in instances where 1) the timing differences are short term and will normally reverse in the next accounting period or 2) there are not reasonable grounds to assume that continuing or recurring timing differences will prevent liabilities from crystallising.

The estimated total potential liability for deferred taxation is shown by way of a mote on the accounts.

Ultimate holding company

The Company is a subsidiary of The Distillers Company p.l.c., which is registered in Scotland.

Trading profit

The items noted below have been taken into account in arriving at the amount of the trading profit.

	<u>1982</u> £	<u>1981</u> £
Depreciation (Note 6) Suditors' Remuneration	10,858 3,100	10,258
5.C.L. Administration Charge transfers to provisions	10,000 958	2,650 9,000 1,683
ifference on exchange	(19)	10
Taxation on profit of year	1982	1981
orporation tax at 52% (52%) including 40,754 (£93,988) transferred from efferred taxation account	28,577	(41,448)

he amount shown above as a transfer from deferred taxation is in respect of iming differences arising from accelerated capital allowances, provided in revious years, and considered to be no longer required.

5. Stocks The main categories of stocks are	<u> 1982</u>	1981 £
Scotch Whisky and Fritish Wine Raw Materials, bottling and casing materials Other Stocks and Stores	481,324 120,750 2,592	475,359 94,885 2,357
	£ <u>604,666</u>	£ <u>572,601</u>

Fixed assets and depreciation

At 31st March, 1981 Disposais	Land and Buildings Deprec-Book Cost ciation Value £ £ £ 193,160 74,742 118,418	Plant and fittings Deprec- Book Cost ciation Value £ £ £ 198,140 153,068 45,072 3,756 2,928 828
Acquisitions Depreciation for year At 31st March, 1982	193,160 74,742 118,418 - 3,850 3,850 193,160 78,592 114,568	194,384 150,140 44,244 9,046 2,552 6,494 - 7,008 7,008 203,430 159,700 43,730

Valuation at 31st May, 1959 included above:-

Land and Buildings £101,765 Plant and Fittings 1,498

Acquisitions are stated at net cost after deducting Grants receivable amounting to Nil (1981 Nil)

The book value of land and buildings at 31st March, 1982 comprises

Freehold properties £114,568
Properties held on long lease
Properties held on short lease £114.568

The annual rates of depreciation applied range from 2% to $16^{2/3}$ % according to the nature of the assets. The rates most widely applied are

Freehold buildings
Production and service plant
Office machinery and fittings
Motor vehicles

25
45, 55, 6^{2/}35 or 105
55 or 105
16^{2/}35

7. Share Capital Authorised share capital Issued - Ordinary Stock	1982. £500,000 500,000	1981. £500,000 500,000
8. <u>Reserves</u> Reserves at 31st March, 1981 Retained surplus of year	Revenue General £315,640 £40,877 	Total £356,517
Reserves at 31st March, 1982	£317,237 £40,877	£ <u>358,114</u>

9. <u>Deferred Taxation</u>

No provision for deferred taxation within the accounts is considered necessary. The major elements of the total potential liability are as follows

	Potential 1	iabilities
	<u>1982</u>	<u>1981</u>
Accelerated Capital Allowances Other timing differences.	41,163 28,654	40,754 26,296
	69,817	67,050

10. Directors emoluments

The aggregate amount of the directors' emoluments including contributions to pension schemes was £52,025 (1981 £40,235) comprising emoluments for services as directors £N11 (1981 £N11) and other emoluments £52,025 (1981 £40,235).

Excluding contributions to pension schemes the emoluments of the individual

	<u> 1982</u>	<u>1981</u>
The Chairman	Nil	Nil
The most highly paid director	£18,562	£17, <i>3</i> 77

Emoluments of other directors

Exceeding	Not exceeding	Number of D	irectors.
£ -	£ 5,000	1	-
10,000	15,000	1	
15,000	20,000	-	

REFURT OF THE AUDITORS.

TO THE MEMBERS OF JOHN CRABBIE & COMPANY LIMITED.

We have audited the foregoing Balance Sheet, Profit and Loss Account, together with the Notes 1-10 thereon, and the Statement of Source and Application of Funds in accordance with approved auditing standards. In our opinion these accounts, which have been prepared under the historical cost convention modified to include the revaluation of properties, give a true and fair view of the state of the company's affairs at March 31, 1982 and of its profit and source and application of funds for the year then ended and comply with the Companies Acts 1948 to 1981.

ARTHUR YOUNG MCCLELLAND MOORES & CO.,

CHARTERED ACCOUNTANTS.

EDINBURGH, 26th MAY, 1982