# SILCHESTER INTERNATIONAL INVESTORS LLP

# MEMBERS' REPORT AND CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2017

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# Members' Report and Financial Statements

# 31 March 2017

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## Members' Report

The Supervisory Group present the Members' Report for Silchester International Investors LLP (the "Partnership") for the year ended 31 March 2017. The Partnership is authorised and regulated by the UK Financial Conduct Authority (the "FCA"). Unless otherwise noted, references to "2017" in headers are to the twelve months ended 31 March 2017 and "2016" to the twelve months ended 31 March 2016. The Partnership has determined that GBP is its functional currency, as this is the currency of the economic environment in which the Partnership predominantly operates. All figures are shown in GBP unless otherwise stated.

## Results and Members' profit allocation

Consolidated profits for the year before drawings amounted to £174,837,006 (2016: £143,239,087).

## Activity, business review and future developments

The Group's principal activity is to provide investment management services. The Partnership conducts its activities from its headquarters in London with marketing and client relations assistance provided by its whollyowned subsidiary in the USA. There are no plans which will significantly change the activities of the Group. The Group's key financial and performance indicators during the year were as follows:

	2017	2016
Assets under Management (£'m)	30,360	23,557
Investment management fees	197,976,307	169,295,627
Profit before drawings	174,837,006	143,239,087

# Members' capital

Any profits are shared among the Members as decided by the Supervisory Group, subject to the provisions of the Partnership's Limited Liability Partnership Agreement (the "LLP Agreement"). Policies for Members' drawings, subscriptions and repayment of Members' capital are governed by the LLP Agreement.

## **Supervisory Group**

The Members of the Supervisory Group during the period were S C Butt, M J J Cowan, T J Linehan and C B Cowie. The designated Members were S C Butt, M J J Cowan and T J Linehan. On 30 June 2016 Silchester Partners Limited ("SP Ltd") resigned as a designated Member and on 1 July 2016 Silchester Capital Limited ("SCL") was appointed as a designated member. C B Cowie resigned as a Member of the Supervisory Group effective 31 March 2017. Details of the other Members can be obtained from the Partnership's registered office, Time & Life Building, 1 Bruton Street, London, W1J 6TL.

# Pillar III disclosure

The Partnership has documented the disclosures required by the FCA under BIPRU 11.3. These are available from the Partnership's registered office on request or on its website at www.silchester.com.

# Insurance

The Partnership maintains professional indemnity and crime insurance cover at a level the Supervisory Group believes is appropriate for the business.

Approved on behalf of the Members:

M J J Cowan Senior Partner 22 May 2017

T J Linehan \ Senior Partner

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## Statement of Members' Responsibilities

The Supervisory Group are responsible for preparing the Members' Report and financial statements in accordance with applicable law and regulations.

The Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008 made under the Limited Liability Partnerships Act 2000 require the Members to prepare financial statements each year. Under those Regulations, the Supervisory Group have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under the Regulations, the Supervisory Group must not approve the accounts unless they are satisfied that they give a true and fair view of the state of affairs of the Partnership and the Group and of the profit or loss of the Group for that period. In preparing the accounts, the Supervisory Group are required to:

- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable United Kingdom Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the accounts on a going concern basis unless it is inappropriate to presume that the Partnership and the Group will continue in business.

The Supervisory Group are responsible for keeping adequate accounting records that are sufficient to show and explain the Partnership's and Group's transactions and disclose with reasonable accuracy at any time the financial position of the Partnership and the Group and to enable them to ensure that the accounts comply with the Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008. The Supervisory Group are also responsible for safeguarding the assets of the Partnership and the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## Independent Auditor's Report to the Members of Silchester International Investors LLP

We have audited the financial statements of the Partnership for the year ended 31 March 2017 which are set out on pages 4 to 21. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice). This report is made solely to the limited liability partnership's Members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006, as applied to limited liability partnerships. Our audit work has been undertaken so that we might state to the limited liability partnership's Members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the limited liability partnership and the limited liability partnership's Members as a body, for our audit work, for this report, or for the opinions we have formed.

## Respective responsibilities of Members and auditor

As explained more fully in the Members' Responsibilities Statement set out on page 2, the Supervisory Group are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Boards (APB's) Ethical Standards for Auditors.

## Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the group's and the parent limited liability partnership's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the designated Members; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Members' Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

# Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the group's and the parent limited liability partnership's affairs as at 31 March 2017 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
   and
- have been prepared in accordance with the requirements of the Companies Act 2006 as applied to limited liability partnerships by the Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008.

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 as applied to limited liability partnerships requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent limited liability partnership, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent limited liability partnership financial statements are not in agreement with the accounting records and returns; or
- we have not received all the information and explanations we require for our audit.

Lorraine Bay, Senjor Statutory Auditor

For and on behalf of Moore Stephens LLP, Statutory Auditor

150 Aldersgate Street, London EC1A 4AB

23 May 2017

Silchester International Investors LLP

Consolidated Profit and Loss Account and Statement of Comprehensive Income

	Note	2017	2016
Income			
Investment management fees	2c, 4	197,976,307	169,295,627
Income from Operational Services Agreement		1,837,842	1,679,874
	_	199,814,149	170,975,501
Expenses			
Payments under Trademark Licensing Agreement		(1,850,120)	(1,458,584)
Administrative expenses		(27,943,691)	(25,420,262)
		(29,793,811)	(26,878,846)
Operating profit	5	170,020,338	144,096,655
Bank interest		24,962	87,270
Realised gain / (loss) on investments		10,508	(1,648)
Unrealised gain / (loss) on investments		4,713,647	(684,345)
Foreign exchange gain		205,474	-
Dividend income	_	494,515	369,379
Profit on ordinary activities before taxation and			
Members' remuneration charged as an expense		175,469,444	143,867,311
Taxation	8 _	(632,438)	(628,224)
•		174,837,006	143,239,087
Members' income (profit)/loss charged as an expense Members' current year capital (profit)/loss charged as		(60,128,902)	(50,873,835)
an expense	_	(103,021)	173,223
Profit and total comprehensive income	_	114,605,083	92,538,475

All amounts are in respect of continuing operations.

# Registration No. OC355490

# **Consolidated Balance Sheet**

	Note	2017	2016
Investments	10	21,221,409	16,568,846
Tangible Fixed Assets	11	-	-
	•	21,221,409	16,568,846
Current assets			
Debtors	12	24,292,543	20,986,767
Cash		49,500,754	38,310,906
•	•	73,793,297	59,297,673
Creditors: amounts falling due within one year	13	(8,540,543)	(7,190,688)
Net current assets		65,252,754	52,106,985
Total assets attributable to Members	:	86,474,163	68,675,831
Represented by:			
Loans and other debts due to Members within one year			
Members' capital classified as a liability		897,500	867,500
Members' other interests			
Members' capital classified as equity		14,000,000	14,000,000
Revaluation reserve		6,212,402	1,498,755
Other reserves		65,364,261	52,309,576
		85,576,663	67,808,331
	:	86,474,163	68,675,831
Memorandum of Members' total interests			
Loans and other debts due to / (from) Members		(3,848,172)	(5,092,782)
Members' other interests		86,474,163	68,675,831
Members' total interests	_	82,625,991	63,583,049

The financial statements were approved by the Supervisory Group on 22 May 2017. For and on behalf of the Supervisory Group:

MJJ Cowan Michael H. Cowan

TJ Linehan Tuescoen in a least

# Silchester International Investors LLP Consolidated Statement of Changes in Equity

Group Amounts due to Members	Members' Capital (Classified as Equity)	Members' Capital (Classified as Debt)	Other Reserves	Revaluation reserve	Total Members' other interest	Loans and other debts	2016 Members' total interests
Amounts due from Members						(4,230,997)	
•					*		
At 1 April 2015	14,000,000	845,000	51,705,312	2,183,100	68,733,412	(4,230,997)	64,502,415
Comited Contribution		22.500			22,500		22.500
Capital Contribution	-	22,500	•	-	22,300	50 700 612	22,500
Members' Remuneration	-	-	•	-		50,700,612	50,700,612
Profit and total comprehensive inco	ome						
available for discretionary			02 520 475		00 500 475		00 500 475
division among Members	•	-	92,538,475	•	92,538,475	-	92,538,475
Allocations	-	-	(92,618,556)	-	(92,618,556)	92,618,556	-
Drawings	-	-	-	-	-	(144,098,778)	(144,098,778)
Revaluation	-	-	684,345	(684,345)	-	-	-
Other transactions with							
Members	-	-	-	-	-	(82,175)	(82,175)
At 31 March 2016	14,000,000	867,500	52,309,576	1,498,755	68,675,831	(5,092,782)	63,583,049
Amounts due to Members						-	
Amounts due from Members						(5,092,782)	

The amounts due to Members would rank pari passu with other creditors in the event of a winding up of the LLP

# Silchester International Investors LLP Consolidated Statement of Changes in Equity (Continued)

Group	Members' Capital (Classified as Equity)	Members' Capital (Classified as Debt)	Other Reserves	Revaluation reserve	Total Members' other interest	Loans and other debts	2017 Members' total interests
Amounts due to Members Amounts due from Members						(5,092,782)	
At 1 April 2016	14,000,000	867,500	52,309,576	1,498,755	68,675,831	(5,092,782)	63,583,049
Capital Contribution	-	30,000	-	-	30,000	-	30,000
Members' Remuneration	-	· -	-	-	· -	60,231,923	60,231,923
Profit and total comprehensive incor available for discretionary	me						
division among Members	-	-	114,605,083	-	114,605,083	-	114,605,083
Allocations	_	-	(96,836,751)	-	(96,836,751)	96,836,751	
Drawings	-	-	-	-	-	(156,644,828)	(156,644,828)
Revaluation	_	· -	(4,713,647)	4,713,647	-	-	-
Other transactions with Members		•				820,764	820,764
At 31 March 2017	14,000,000	897,500	65,364,261	6,212,402	86,474,163	(3,848,172)	82,625,991
Amounts due to Members Amounts due from Members						412,137 (4,260,309)	

The amounts due to Members would rank pari passu with other creditors in the event of a winding up of the LLP

# Silchester International Investors LLP Partnership Statement of Changes in Equity

#### Members' Members' Capital (Classified as Equity) Capital (Classified as Debt) Revaluation Total Members' 2016 Members' Loans and Other Reserves total interests Partnership reserve other interest other debts Amounts due to Members (4,246,966) Amounts due from Members 51,705,312 At 1 April 2015 14,000,000 845,000 2,096,208 68,646,520 (4,246,966) 64,399,554 22,500 Capital Contribution 22,500 22,500 Members Remuneration 50,653,378 50,653,378 Profit and total comprehensive income available for discretionary division among Members 92,539,968 92,539,968 92,539,968 Allocations (92,618,556) (92,618,556) 92,618,556 Drawings (144,098,778) (144,098,778) 682,850 (682,850) Revaluation Other transactions with Members (31,731)(31,731) At 31 March 2016 14,000,000 867,500 52,309,574 1,413,358 68,590,432 (5,105,541) 63,484,891 Amounts due to Members

The amounts due to Members would rank pari passu with other creditors in the event of a winding up of the LLP

The accounting policies and notes on pages 12 - 21 are an integral part of these accounts.

Amounts due from Members

(5,105,541)

# Partnership Statement of Changes in Equity (Continued)

Partnership	Members' Capital (Classified as Equity)	Members' Capital (Classified as Debt)	Other Reserves	Revaluation reserve	Total Members' other interest	Loans and other debts	2017 Members' total interests
Amounts due to Members  Amounts due from Members			· · · · · · · · · · · · · · · · · · ·			(5,105,541)	
At 1 April 2016	14,000,000	867,500	52,309,574	1,413,358	68,590,432	(5,105,541)	63,484,891
Capital Contribution	-	30,000	-	-	30,000	-	30,000
Members Remuneration	-	-	-	-	-	60,840,714	60,840,714
Profit and total comprehensive inco available for discretionary	ome						
division among Members	-	-	114,571,387	-	114,571,387	-	114,571,387
Allocations	-	-	(96,836,750)	-	(96,836,750)	96,836,750	-
Drawings	-	-	-	-	-	(156,644,828)	(156,644,828)
Revaluation	-	-	(4,679,950)	4,679,950	-	-	-
Other transactions with Members	<del>-</del>		-			37,192	37,192
At 31 March 2017	14,000,000	897,500	65,364,261	6,093,308	86,355,069	(4,035,713)	82,319,356
Amounts due to Members Amounts due from Members						224,596 (4,260,309)	

The amounts due to Members would rank pari passu with other creditors in the event of a winding up of the LLP

# **Consolidated Cash Flow Statement**

	Note	2017	2016
Cash flows from operating activities			
Cash generated from operations	14	167,875,814	143,742,104
Foreign exchange (gain)		(205,474)	-
Income tax paid		(455,487)	(565,703)
Net cash generated from operating activities		167,214,853	143,176,401
Cash flows from investing activities			
Proceeds of disposal of investments		72,316	-
Investment in funds		(723)	(440,699)
Interest received		23,715	125,406
Dividend income from securities		494,515	369,379
Net cash generated in investing activities		589,823	54,086
Cash flows from financing activities			
Members' capital contributed		30,000	22,500
Transactions with Members		(156,644,828)	(144,098,778)
Net cash used in financing activities		(156,614,828)	(144,076,278)
Net increase/(decrease) in cash and cash equivalents		11,189,848	(845,791)
The increase/(decrease) in easi and easi equivalents		11,102,040	(043,771)
Cash and cash equivalents at the start of the year		38,310,906	39,156,697
Cash and cash equivalents at the end of the year	14	49,500,754	38,310,906

# Registration No. OC355490

# Partnership Balance Sheet

-	Note	2017	2016
Investments	10	21,040,122	16,359,849
Tangible Fixed Assets	11	-	-
•		21,040,122	16,359,849
Current assets			
Debtors	12	24,199,243	20,978,370
Cash and short-term deposits		45,038,561	33,937,696
		69,237,804	54,916,066
Creditors: amounts falling due within one year	13	(3,922,857)	(2,685,483)
Net current assets		65,314,947	52,230,583
Total assets attributable to Members		86,355,069	68,590,432
Represented by:			·
Loans and other debts due to Members within one year			
Members' capital classified as a liability		897,500	867,500
Members' other interests			
Members' capital classified as equity		14,000,000	14,000,000
Revaluation reserve		6,093,308	1,413,358
Other reserves	_	65,364,261	52,309,574
	_	85,457,569	67,722,932
	_	86,355,069	68,590,432
Memorandum of Members' total interests			
Loans and other debts to Members		(4,035,713)	(5,105,541)
Members' other interests		86,355,069	68,590,432
Members' total interests	-	82,319,356	63,484,891

The financial statements were approved by the Supervisory Group on 22 May 2017 For and on behalf of the Supervisory Group:

MJJ Cowan Michael J. Cowan

T J Linehan Tuesothyundlan

#### **Financial Statements**

#### Notes

#### 1. General information

The Partnership is a United Kingdom limited liability partnership that is incorporated and domiciled in England. The address of its registered office is Time & Life Building, 1 Bruton Street, 5th Floor, London, W1J 6TL.

## 2. Summary of Significant Accounting Policies

## a Basis of preparation

The financial statements have been prepared in accordance with applicable law and United Kingdom Accounting Standards ("United Kingdom Generally Accepted Accounting Practice") including Financial Reporting Standard 102 ("FRS 102") as issued by the Financial Reporting Council and the Statement of Recommended Practice: Accounting by Limited Liability Partnerships (issued 26 January 2017).

The preparation of financial statements in conformity with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the accounting policies selected for use by the Partnership. Use of available information and application of judgements are inherent in the formation of estimates. Actual outcomes could differ from such estimates.

## b Consolidated accounts

The consolidated accounts include the accounts of the Partnership and its wholly owned subsidiary Silchester International Investors, Inc., incorporated in the US (collectively, the "Group"). All material intercompany transactions and balances have been eliminated in the Group accounts. No profit and loss account is presented for Silchester International Investors. LLP (the parent entity) as permitted by Section 408 of the Companies Act as applied to Limited Liability Partnerships.

## c Turnover

Management fees are derived from operations principally from clients domiciled outside the United Kingdom and are accrued as earned.

## d Pensions

The Group operates defined contribution pension schemes for employees. Contributions are charged in the profit and loss account as they become payable.

## e <u>Tangible fixed assets</u>

Tangible fixed assets are recorded at cost less accumulated depreciation. Tangible fixed assets are depreciated on a straight line basis over the estimated useful lives of the assets:

Computer Equipment1 to 3 yearsOffice Equipment1 to 5 yearsFurniture and Equipment3 years

De minimus amounts of expenditure on fixed assets are depreciated in full in the month of addition.

## **Financial Statements**

# Notes (Continued)

## 2. Summary of Significant Accounting Policies (continued)

## f Financial assets and liabilities, including investments

Financial instruments are recognised on the balance sheet when the Group becomes a party to the contractual provisions of the instrument. Financial instruments are initially measured at transaction price.

Publicly quoted prices are unavailable for the commingled funds. The fair value of investments in commingled funds is determined with reference to the net asset value of the Group's proportionate share of the applicable fund at the reporting date. The movement in fair value at each year end is recognised in profit or loss. Investments in subsidiaries are held at cost less any provision for impairment in value.

Trade debtors are amounts due from customers for services performed in the ordinary course of business. Trade debtors are recognised at the undiscounted amount of cash receivable, which is normally the invoice price.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as creditors falling due within one year if payment is due within one year or less. If not, they are presented as creditors falling due after one year. Trade creditors are recognised at the undiscounted amount owed to the supplier, which is normally the invoice price.

## g <u>Leases</u>

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the term of the lease.

## h Cash and cash equivalents

Cash and cash equivalents consist of cash on hand and balances with banks and investments in money market instruments which are readily convertible, being those with original maturities of three months or less. Cash and cash equivalents are measured as the undiscounted amount of cash expected to be received, based on the relevant exchange rates at the reporting date.

# i Foreign currency

Foreign currency transactions are translated at the rate of exchange prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange prevailing at the balance sheet date, and any differences arising are taken to the profit and loss account. Assets and liabilities of subsidiaries are denominated in foreign currencies and translated into GBP at the rate of exchange prevailing at the balance sheet date. Revenue and expense items of such subsidiaries are translated at the average monthly exchange rate. The resulting differences are taken directly to Other Comprehensive Income.

# j <u>Taxation</u>

Income tax expense represents the sum of the current tax incurred by Silchester International Investors, Inc. The Partnership is not, itself, subject to corporation tax in the UK. Although it could become subject to tax in various countries and/or U.S. States in which the underlying unitholders of its commingled funds are located, the Partnership does not believe that any such liabilities currently apply. As a result no provision has been made for taxation in respect of the Partnership. Each Member is currently individually liable for any tax liabilities arising out of their interest in the Partnership. Tax is currently assessed on the individual Members and not on the Partnership.

#### **Financial Statements**

## Notes (Continued)

## k Members' profit allocations

Discretionary and non-discretionary profit allocations are recognised when formally approved by the Supervisory Group. Under the terms of the LLP Agreement, 100% of all of the Partnership's capital profits accrue to the Partnership's regulatory capital provider SP Ltd" prior to 30 June 2016 and SCL after 1 July 2016), 32.5% of the Partnership's income profits accrue to the regulatory capital provider and 67.5% of the Partnership's income profits are allocated to the working partners and employees of the Partnership and its wholly owned subsidiary, Silchester International Investors, Inc. Broadly speaking, the term "capital profits or losses" means any profits or losses that arise from the disposal, or part disposal, of any business asset as well as any interest, dividend income or foreign exchange gain or loss on a business asset, or other capital gain or losses derived from capital howsoever employed on a net of tax basis. These percentages may be varied subject to the provisions of the LLP Agreement.

## 3. Financial Risk Management

The Partnership is required by the FCA rules to maintain adequate capital for the type, size and the complexity of its business. The Partnership currently satisfies the capital requirements of the FCA, Alternative Investment Fund Manager's Directive and ERISA. Regulatory capital is invested in the Calleva Trust, a UCITS.

## a Liquidity risk management

The Group manages liquidity risk by monitoring forecast cash flows. The Group has not made any significant guarantees of third party or related party actual or potential obligations. Trade receivables principally relate to accrued investment management fees.

## b Credit risk management

Potential material areas of credit risk consist of cash, trade accounts receivable and investments in commingled funds and the balance of these accounts represents the Group's maximum credit risk. The Group manages credit risk with respect to cash by holding such assets at global financial institutions, therefore the credit risk on these balances is considered to be limited. Trade accounts receivable and investments in commingled funds are primarily due from funds managed by the Partnership and so the credit risk on these balances is considered to be limited.

## c Market price risk

The Group is exposed to equity securities price risk in respect of investments held by the Group and measured in the balance sheet at fair value through profit or loss. The potential impact is not material to the affairs of the Group and the Group has taken no steps to control market price risk.

## d Foreign exchange risk

The Group is exposed to foreign exchange risk in respect of some investment management fees, cash at bank and investments. The potential impact is not material to the Group's affairs and it has taken no steps to control foreign exchange risk.

## **Financial Statements**

# Notes (Continued)

## 4. Income

A geographical breakdown of income from investment management	ent fees is as follows:	
	2017	2016
United States of America	180,757,399	154,938,515
Ireland	17,218,908	14,357,112
	197,976,307	169,295,627
5. Operating profit		
	2017	2016
This is stated after charging/(crediting):		
Auditor's remuneration – audit	62,450	38,825
Auditor's remuneration - tax and non-audit services	202,938	140,271
Operating lease rentals - land and buildings	711,857	595,624
Exchange (gain)/loss	-	(72,028)

# 6. Members' profit allocations

The average number of Members during the period, calculated on a month by month basis, was eighteen (2016: eighteen) of which seventeen (2016: seventeen) were working partners.

	2017	2016
Income profit for the year before Members' remuneration and available for division among Members	170,020,338	144,096,655
Capital profit /(loss) from the current year payable to the Partnership's regulatory capital provider(s)	103,021	(173,223)
Income profits attributable to the Partnership's regulatory capital provider(s), the member(s) with the largest aggregate share of income profits reflecting the transfer between corporate member(s) during the year, as detailed in note 17	60,128,902	50,873,835
Income profit attributable to all other working Members including key management personnel	109,891,436	93,222,820
7. Employee information	2017	2016
Employment costs comprise:	10 227 927	10 700 260
Salaries and wages	12,336,837	10,780,368
Social security and other costs	349,570	434,939
Pension costs	256,773	199,820
	12,943,180	11,415,127

The average number of employees during the period, calculated on a month by month basis, was sixteen (2016: sixteen).

# **Financial Statements**

# Notes (Continued)

# 8. Taxation

	2017	2016
The Group tax charge is made up as follows:	(00.400	(00.004
Foreign taxation	632,438	628,224
Total current tax charge for the year	632,438	628,224
Profit on ordinary activities before tax	175,469,444	143,867,311
Profit multiplied by tax rate of 20% (2016: 20%)	35,093,889	28,773,462
Effects of:		4
Partnership profits taxable on Members	(35,093,889)	(28,773,462)
Higher rates of foreign tax	632,438	628,224
Current tax charge for the year	632,438	628,224

# 9. Profit attributable to the Partnership

The profit of Silchester International Investors LLP (the parent firm) included in the consolidated accounts was £114,571,387 (2016: £92,539,968).

# 10. Investments

Group	Investment in Funds & Equities	Investment in Subsidiary Undertakings	Total
Cost			
At 1 April 2016	15,070,103	-	15,070,103
Additions	723	-	723
Disposals	(61,689)		(61,689)
At 31 March 2017	15,009,137	-	15,009,137
Carry Value			
At 1 April 2016	16,568,846	-	16,568,846
Additions	723	-	723
Disposals	(61,807)	-	(61,807)
Change in the fair value of investments	4,713,647		4,713,647
At 31 March 2017	21,221,409		21,221,409

# **Financial Statements**

# Notes (Continued)

# 10. Investments (continued)

Partnership		Investment in Funds & Equities	Investment in Subsidiary Undertakings	Total
Cost At 1 April 2016 Additions Disposals		14,946,491 323	13 - -	14,946,504 323
At 31 March 2017		14,946,814	13	14,946,827
Carry Value At 1 April 2016 Additions Disposals Change in the fair value of investments At 31 March 2017		16,359,836 323 4,679,950 21,040,109	13	16,359,849 323 - 4,679,950 21,040,122
	Grou	p	Partners	hip
	2017	2016	2017	2016
Unlisted investments	21,221,409	16,568,846	21,040,122	16,359,849
	21,221,409	16,568,846	21,040,122	16,359,849
Subsidiary undertakings comprise:				
Name of Company		Class of Share	% of Class Held	Nature of Business
Silchester International Investors, Inc.  (incorporated in the United States of Ame	erica)	Ordinary Shares	100% owned	Marketing and Client Relations

# **Financial Statements**

# Notes (Continued)

# 11. Tangible Fixed Assets

	Furniture and Equipment	Total
Group		
Cost		
At 1 April 2016	572,613	572,613
Disposals	(572,613)	(572,613)
At 31 March 2017	<del></del>	
<u>Depreciation</u>		
At 1 April 2016	572,613	572,613
Disposals	(572,613)	(572,613)
At 31 March 2017	<u> </u>	
Net book value at 31 March 2017	_	•
ivel book value at 31 iviaicii 2017		
Net book value at 1 April 2016	_	-
	Furniture and Equipment	Total
Partnership	• •	
Cost		
At 1 April 2016	526,567	526,567
Disposals	(526,567)	(526,567)
At 31 March 2017	<u> </u>	<del>-</del>
<u>Depreciation</u>	•	
At 1 April 2016	526,567	526,567
Disposals	(526,567)	(526,567)
At 31 March 2017		-
Net book value at 31 March 2017	_	<del>-</del>
Net book value at 1 April 2016		-

# **Financial Statements**

# Notes (Continued)

# 12. Debtors

Debtors comprise:	Group		Partnership	
	2017	2016	2017	2016
Trade debtors	18,237,431	14,465,665	18,224,711	14,465,666
Amount due from SP Ltd	178,329	659,385	134,932	672,145
Prepayments and accrued income	1,093,819	1,223,617	1,080,955	1,223,617
Due from Members	4,260,309	4,433,397	4,260,309	4,433,397
Other debtors	522,655	204,703	498,336	183,545
	24,292,543	20,986,767	24,199,243	20,978,370

# 13. Creditors

Amounts due within one year:

	Group		Partnership	
	2017	2016	2017	2016
Trade creditors	275,962	1,362,274	275,637	1,318,745
Taxation	288,517	111,566	-	-
Other taxes and social security costs	8,480	33,721	8,341	33,721
Amount due to subsidiary undertakings	-	-	1,292,887	241,834
Amount due to SCL	412,137	-	224,596	_
Other accruals and deferred income	7,555,447	5,683,127	2,121,396	1,091,183
	8,540,543	7,190,688	3,922,857	2,685,483

# **Financial Statements**

# Notes (Continued)

# 14. Reconciliation of operating profit to net cash inflow from operating activities

	20	017	2016
Operating profit	170	,020,338	144,096,655
Net (increase)/ decrease in debtors	(2,	906,538)	624,086
Net increase/ (decrease) in creditors		762,014	(906,609)
Foreign exchange movement		<u>-</u>	(72,028)
Net cash inflow from operating activities	167,875,814		143,742,104
Analysis of changes in net debt	At	Cash Flow	At
	01-Apr-16		31-Mar-17
Cash at bank	38,310,906	11,189,848	49,500,754
Cash and short-term deposits	38,310,906	11,189,848	49,500,754

# 15. Financial commitments

The commitment is as follows:

Land and buildings	Grou	р	Partnersh	nip
Future amounts payable by period	2017	2016	2017	2016
Within one year	751,180	739,883	615,081	739,883
Within two to five years	2,460,324	2,604,315	2,460,324	2,604,315
Over five years	1,845,243	2,485,908	1,845,243	2,485,908
	5,056,747	5,830,106	4,920,649	5,830,106
Other financial commitments	Grou	р	Partnersh	nip
Future amounts payable by period	2017	2016	2017	2016
Within one year	499,341	362,761	499,341	362,761
Within two to five years	201,461	168,511	201,461	168,511
Over five years		-		-
·	700,802	531,272	700,802	531,272

#### **Financial Statements**

## Notes (Continued)

## 16. Related party transactions

## SP Ltd

On 1 November 2010, SP Ltd, a partner in the Partnership, transferred its regulated investment management business to the Partnership and entered into the LLP Agreement with the working partners. At the same time, two material contracts were executed. These contracts remain in place.

## Service Agreement

Under the terms of an Operational Service Agreement (the "Service Agreement"), the Partnership agreed to provide certain administration, trade settlement, financial accounting, regulatory reporting, compliance, legal, tax, company secretary and other operational support services to SP Ltd and its various associated firms. In exchange, SP Ltd has agreed to pay the Partnership a fee equal to approximately 1% of the Partnership's income profits plus certain other on charged costs and expenses. For the year ended 31 March 2017, this fee was £1,837,842 (for the year ended 31 March 2016: £1,679,874).

## Trademark Agreement

"Silchester International Investors" is a registered trademark of SP Ltd. In return for a sole non-transferable licence to use this trademark and other intellectual property, the Partnership pays SP Ltd a fee equal to 1% of its income profits. For the year ended 31 March 2017, this fee was £1,850,120 (for the year ended 31 March 2016: £1,458,584).

# 17. Capital and Profits Interests; Ownership

SCL has contributed in excess of 90% of the Partnership's capital, and 100% of the Partnership's regulatory capital. Prior to 1 July 2016 and throughout the 2015 financial year, this capital and regulatory capital had been contributed by SP Ltd. The remaining capital has been contributed by seventeen (2015: fourteen) working Members. Seven (2015: seven) of these Members are legally considered to be Senior Partners and ten (2015: seven) are legally considered to be Partners. Under the terms of the LLP Agreement, the Senior Partners have the right to nominate individuals who will form part of the Partnership's governing body, the Supervisory Group. The appointment or removal of individuals to/from the Supervisory Group is determined by vote, with voting rights determined by capital ownership. Under the terms of the LLP Agreement a majority of the Supervisory Group must be working partners. On 1 July 2016, SP Ltd transferred all its economic interest in the Partnership to SCL in exchange for shares of SCL. SCL then assumed all of SP Ltd's rights and responsibilities under the terms of the LLP Agreement.