(Limited liability partnership registration Number OC354934 (England & Wales)

Report and Financial Statements

for the year ended 31 March 2019

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(Registration Number OC354934)

Report and Financial Statements for the year ended 31 March 2019

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Report and Financial Statements for the year ended 31 March 2019

LLP Information

COUNTRY OF INCORPORATION AND DOMICILE United Kingdom

NATURE OF BUSINESS AND PRINCIPAL ACTIVITIES Provision of investment management and

financial advisory services

DESIGNATED MEMBERSSapia Capital Partners Ltd

SGG (LC) UK Ltd (from 02 November 2018) Jurgen Gebhard (to 02 November 2018) Gerhard Grueter (to 02 November 2018)

REGISTERED OFFICE 134 Buckingham Palace Road

London

United Kingdom SW1W 9SA

BANKERS HSBC

AUDITOR Talis Karklins Limited, Statutory Auditor

10 Grove Road

London TW8 9NT

FCA FIRM REFERENCE NUMBER 550103

PARTNERSHIP REGISTRATION NUMBER OC354934

LEGAL FORMLimited Liability Partnership

(Registration Number OC354934)

Report and Financial Statements for the year ended 31 March 2019

Members' report

The members present their report & financial statements for the year ended 31 March 2019.

1. Principal Activities

The LLP's principal activity during the year has not changed, and continues to be the provision of finance regulatory umbrella, and investment management advisory services.

2. Going concern

The annual financial statements have been prepared on the basis of accounting policies applicable to a going concern. This basis presumes that funds will be available to finance future operations and that the realisation of assets and settlement of liabilities, contingent obligations and commitments will occur in the ordinary course of business.

3. Policy with respect to members' drawings and subscription and repayment of members' capital

Members are permitted to make drawings in anticipation of profits which will be allocated to them. The amount of such drawings is set at the beginning of each financial year, taking into account the anticipated cash needs to the LLP.

New members are required to subscribe a minimum level of capital and in subsequent years members are invited to subscribe for further capital, the amount of which is determined by the performance and seniority of those members. On retirement, capital is repaid to members.

4. Designated Members

The designated members during the accounting period were as follows:

Sapia Capital Partners Ltd

SGG (LC) UK Ltd (from 02 November 2018)

Jurgen Gebhard (to 02 November 2018)

Gerhard Grueter (to 02 November 2018)

5. Pillar 3 disclosure requirements

Our Pillar 3 Disclosures 2018 are published on our website at:

https://www.lawsonconner.com/wp-content/uploads/2018/09/20180830-Pillar-3_-Sapia_v1.pdf

6. Auditor

All of the Members as at the date of this report have taken all the steps that they ought to have taken to make themselves aware of any relevent audit information and to establish that the auditors are aware of that information. The Members are not aware of any audit information of which the LLP's auditor is unaware.

This report was approved by the members on 05/04/2019 and signed on their behalf by:

Designated Member

On behalf of Sapia Capital Partners Limited

(Registration Number OC354934)

Report and Financial Statements for the year ended 31 March 2019

Statement of members' responsibilities

Members' Responsibilities

The members are responsible for preparing the members' report and the financial statements in accordance with applicable law and regulation.

The Limited Liability Partnerships (Accounts and Audit) (Application of the Companies Act 2006) Regulations 2008 require the members to prepare financial statements for each financial year. Under these regulations the members have elected to prepare the group and Limited Liability Partnership financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under these regulations the members must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and Limited Liability Partnership and of the profit or loss of the group for that period.

In preparing these financial statements, the members are required to:

- select suitable accounting policies and then apply them consistently;
- · make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume the Limited Liability Partnership will continue in business.

The members are responsible for keeping adequate accounting records that are sufficient to show and explain the Limited Liability Partnership's transactions, disclose with reasonable accuracy at any time the financial position of the Limited Liability Partnership and enable them to ensure that the financial statements comply with the Limited Liability Partnerships (Accounts and Audit) (Application of the Companies Act 2006) Regulations 2008. They are also responsible for safeguarding the assets of the Limited Liability Partnership and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Independent Auditors' Report to Members of Sapia Partners Limited Liability Partnership

Opinion

We have audited the financial statements of Sapia Partners Limited Liability Partnership ("the Limited Liability Partnership") for the year ended 31 March 2019 which comprise the statement of comprehensive income, the statement of financial position, the statement of cash flows, the statement of changes in equity and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the Limited Liability Partnership's affairs as at 31 March 2019 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006 applied to limited liability partnerships by the Limited Liability Partnerships (Accounts and Audit) (Application of the Companies Act 2006) Regulations 2008.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Limited Liability Partnership in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the Members' use the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the Members have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Limited Liability Partnership's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The Members are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this information, we are required to report that fact.

We have nothing to report in this regard.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 as applied to limited liability partnerships requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of Members

As explained more fully in the statement of member's responsibilities, the Members are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Members determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Members are responsible for assessing the Limited Liability Partnership's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Members either intend to liquidate the Limited Liability Partnership or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level assurance, but is not a guarantee that an audit conducted in accordance with ISA's (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located at the Financial Reporting Council's website at:

www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Use of our report

This report is made solely to the Limited Liability Partnership's members, as a body, in accordance with the Limited Liability Partnerships (Accounts and Audit) (Application of the Companies Act) Regulations 2008. Our audit work has been undertaken so that we might state to the Limited Liability Partnership's members those matters we are required to state to them in an auditor's report and for no other purpose: To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Partnership and the Limited Liability Partnership's members as a body, for our audit work, for this report, or for the opinions we have formed.

Talis Karklins (Senior Statutory Auditor)

For and on behalf of Talis Karklins Limited, statutory auditor

10 Grove Road London TW8 9NT United Kingdom

5 April 2019

Talis Karklins Limited is a limited liability company registered in England & Wales with registered number 9196806. Talis Karklins Limited is registered as auditors in the United Kingdom by the Association of Chartered Certified Accountants.

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Report and Financial Statements for the year ended 31 March 2019

Statement of Comprehensive Income

Figures in £	Notes	2019	2018
Turnover	8	1,366,469	523,285
Cost of Sales		(1,132,182)	(336,042)
Gross profit		234,287	187,243
Interest receivable and similar income		106	739
Administrative expenses		(186,614)	(170,113)
Operating Profit	9	47,779	17,869
Profit before taxation		47,779	17,869
Profit for the financial year before members' remuneration and profit shares		47,779	17,869
Total comprehensive income for the financial year available for discretionary division among members		47,779	17,869

The profit and loss account has been prepared on the basis that all operations are continuing operations.

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Report and Financial Statements for the year ended 31 March 2019

Statement of Financial Position

Figures in £	Notes	2019	2018
Assets			
Fixed Assets			
Tangible Assets	2	2	175
Current Assets			
Debtors	3	325,264	326,787
Cash and cash equivalents	,	100,244	45,701
		425,508	372,488
Creditors: amounts falling due within one year	6	(162,334)	(119,594)
Net current assets		263,174	252,894
Total assets less current liabilities		263,176	253,069
Net assets attributable to members		263,176	253,069
Represented by:			
Loans and other debts due (to) / from members	4	94	94
Members' other interests			
Members' capital classified as equity	5	168,309	205,981
Other Reserves	5	94,773	46,994
		263,176	253,069
Total members' interests			
Loans and other debts due (to) / from members		94	94
Members' other interest		263,082	252,975
		263,176	253,069

These accounts were approved by the members and authorised for issue on 05/04/2019

Designated member
On behalf of Sapia Capital

Partners Limited

Date:

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Report and Financial Statements for the year ended 31 March 2019

Statement of Cash Flows

Figures in £	2019	2018
Cash flows from / (used in) operating activities		
Profit for the year	47,779	17,869
Adjustments for:		
Depreciation of tangible assets	173	1,750
Decrease / (increase) in trade and other receivables	1,523	(170,146)
Increase in trade and other payables	42,740	41,658
Net cash flows from / (used in) operations	92,215	(108,869)
Net cash flows from / (used in) operating activities	92,215	(108,869)
Cash flows used in operating activities		
Loans repaid	(37,672)	-
Net cash flows used in operating activities	(37,672)	-
Net increase / (decrease) in cash and cash equivalents	54,543	(108,869)
Cash and cash equivalents at beginning of the year	45,701	154,570
Cash and cash equivalents at end of the year	100,244	45,701

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Report for the 12 months ending 31 March 2019

Statement of changes in Equity

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Total members' Interests	Members' Equity Capital £	other interests: Other Reserves £	and other debts due to / from members £	2019 Total £
Balance as at 1 April 2018	205,981	46,994	94	253,069
Profit / (Loss) for the financial year available for				
discretionary division among members		47,779		47,779
Members' interests after Profit / (Loss) for the year	205,981	94,773	94	300,848
Introduced by members	-	-	-	-
Repaid by members	(37,672)	-		(37,672)
Balance as at 31 March 2019	168,309	94,773	94	263,176
Comparatives for statement of changes in equity				
	Members' Equity Capital £	other interests: Other Reserves £	and other debts due to / from members £	2018 Total £
	_	_	_	_
Balance as at 1 April 2017 Profit / (Loss) for the financial year available for	205,981	29,125	94	235,200
discretionary division among members	<u> </u>	17,869		17,869
Members' interests after Profit / (Loss) for the year	205,981	46,994	94	253,069
Introduced by members	-	•	-	-
Repaid by members	-	-		-
Balance as at 31 March 2018	205,981	46,994	94_	253,069

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Report and Financial Statements for the year ended 31 March 2019

Accounting Policies

1. Basis of preparation and accounting policies

Sapia Partners LLP is a Limited Liability Partnership ('LLP') incorporated in England & Wales under the Companies Act. The address of the registered office is given on page 1 and the nature of the LLP's operations and its principal activities are set out in the Members' report. The financial statements have been prepared in accordance with FRS 102 the Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland, including the Statement of Recommended Practice (2015), 'Accounting by Limited Liability Partnerships'.

1.1 Turnover

Turnover represents the value, net of value added tax and discounts, of services provided to customers.

Management and incentive fees are recognised when receivable in accordance with the relevant investment management agreement. Advisory and regulatory services turnover is recognised when services are provided.

1.2 Taxation

No provision has been made for taxation in the financial statements. Each member is exclusively liable for any tax liabilities arising out of their interest in the LLP. Tax is assessed on the individual members and not on the LLP.

1.3 Tangible fixed assets

Tangible fixed asseets under the cost model are stated at historical cost less accumulated depreciation and any accumulated losses.

Depreciation is charged so as to allocate the cost of assets less their residual values over their estimated useful lives, using the straight-line method. The following rates are used for the depreciation of property, plant and equipment:

Furniture and fittings

20.00%

The assets residual values, useful lives and depreciation methods are reviewed and adjusted retrospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

1.4 Financial instruments

The Partnership only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other accounts receivable and payable and loans to and from related parties.

Debt instruments, other than those repayable or receivable within one year, are initially measured at present value of the future cash flows and subsequently at amortised cost using the effective interest method.

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Report and Financial Statements for the year ended 31 March 2019

Accounting Policies

Debt insturments that are payable or receivable within one year, typically trade payables or receivables, are measured initially and subsequently at the undiscounted amount of the cash or other consideration expected to be paid or received. However, if the arrangement of a short term instrument constitutes a financing transaction, the financial asset or liability is measured initially, at the present value of the future cash flow disocunted at a market rate of interest for a similar debt instrument and subsequently at amortised cost.

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the statement of comprehensive income.

1.5 Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Rentals payable under operating leases are charged to profit or loss on a straight-line basis over the term of the relevant lease.

1.6 Trade and other receivables

Trade and other receivables are measured at amortised cost using the effective interest rate method. At the end of each reporting period, the carrying amounts of trade and other receivables are reviewed to determine whether there is any objective evidence that the amounts are not recoverable. If so, an impairment loss is recognised immediately in profit or loss.

1.7 Cash and cash equivalents

Cash and cash equivalents includes cash on hand, demand deposits and other short-term highly liquid investments with original maturities of three months or less. Bank overdrafts are shown in current liabilities on the statement of financial position.

1.8 Trade payables

Trade payables are recognised initially at the transaction price and subsequently measured at amortised cost using the effective interest rate method.

1.9 Foreign currencies

The partnership's functional and presentational currency is GBP. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the balance sheet date. All differences are taken to the statement of comprehensive income.

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Report and Financial Statements for the year ended 31 March 2019

Figures in £		· · · · ·			2019	2018
. Property, plant and equip	ment					
	Cost	Accumulated depreciation	2019 Carrying value	Cost	Accumulated depreciation	2018 Carrying value
Owned assets						
Furniture and fittings	11,253	(11,251)	-	2 11,253	(11,078)	17
The carrying amounts of p	roperty, plant and e	equipment can be	reconciled a	s follows:		
	Carrying value at beginning of year	Additions	Disposals	Depreciation	2019 Carrying value at end of year	
Owned assets						
Furniture and fittings	175	-		(173)	2	
	Carrying value at beginning of				2018 Carrying value at end	
	year	Additions	Disposals	Depreciation	of year	
Owned assets						
Furniture and fittings	1,925	-	-	(1,750)	175	
Accounts receivable						
Trade debtors					210,815	213,96
Prepayments and Accrued	Income			•	69,902	38,57
Other Debtors					43,603	68,33
VAT - receivable or debit					945	
Other Loans					<u> </u>	5,91
Amounts due after more t	han one vear include	ad in:			325,264	326,78
Other Debtors	nan one year medde	su m.			-	59,80
Loans and other debts due	e (from) / to memb	ers				
Loans from members					(19,896)	(19,89
roans nom members						
Amounts due to members	in respect of profits	;			19,990	19,99

Loans and other debts due to members are unsecured and rank equially with debts due to other unsecured creditors in the event of a winding up.

5. Members' Interest

Amounts due to members Amounts due from members Balance as at 1 April 2018

Profit for the financial year available for discretionary division among members

Members' interest after profit for the year Introduction by members
Repayment of capital
Amounts due to members
Amounts due from members
Balance as at 31 March 2019

		DEBT		EQUITY		
Total Members' Interests	amounts	Loans and other debts due to members less any amounts due from members in debtors		Members' other interests		
2019 Total	Total	Members' capital classified as a liability	Total	Other Reserves	Members' capital classified as equity	
£	£	£	£	£	£	
-	-	-	-	-	-	
-	-	-	-	-	-	
253,069	94	94	252,975	46,994	205,981	
47,779		<u>-</u>	47,779	47,779	<u> </u>	
300,848	94	94	300,754	94,773	205,981	
	-	_	-	-	-	
(37,672)	-	-	(37,672)	-	(37,672)	
263,176	94	94	263,081	94,773	168,309	
· <u>-</u>	-	_	-	·-	•	
263,176	94	94	263,081	94,773	168,309	

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Report and Annual Financial Statements for the year ended 31 March 2019

Notes to the Annual Financial Statements

Figures in £	2019	2018
i. Accounts payable		
Included in accounts payable are		
Trade creditors	138,576	67,75
Accruals and deferred income	7,502	15,75
Other Creditors	16,256	36,09
	162,334	119,59
. Other financial commitments		
At year end the LLP had annual commitments under non-cancellable of	perating leases on property as set out belo	ow:
Operating leases which expire:		
no later than 1 year	60,229	35,34
within two to five years		55,00
	60,229	90,34
. Analysis of Turnover	2019	2018
	£	£
An analysis of turnover is as follows:		
By class of business:		
Corporate finance advisory services	-	258,65
Regulatory umbrella services	52,340	15,00
Other Consulting	1,314,129	249,62
	1,366,469	523,28
By geographical market:	-	
UK	1,366,469	264,62
United States of America	· · · · · · · · · · · · · · · · · · ·	258,65
	1,366,469	523,28
. Operating profit		
Operating profit is arrived at after taking into account the following ite	ms:	
Depreciation		
Owned assets		
Furniture and fittings	173	1,75
	173	1,75
Auditors' remuneration		
Financial Statements audit	4,000	4,00
Audit related assurance services	7,500	7,50
	11,500	11,50
Operating lease charges		
Premises	90,343	90,34

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Report and Annual Financial Statements for the year ended 31 March 2019

Notes to the Annual Financial Statements

Figures in £	2019	2018
Related party transactions	2019	2018
	£	£
Company related by common control		
Amount due from / (to) related party at 31 March 2019	-	16,200
Interest charge and year end payable amount in respect of loans received amount		
to 2019: Nil (2018: Nil)	1,756	-
Interest received in respect of loans granted amount to 2019: Nil (2018: £660)	-	660
Company related by common control		
Sapia Partners LLP provided infrastructure resources to company related by common control during the year.		•
- Services provided net of VAT	1,313,286	176,273
- Year end balances due	210,815	211,527
Loan issued / (repaid) to a related party during the year	18,392	(5,000)
A company related by common control provided specialist advisory services during the year	og	
- Services provided net of VAT	1,037,964	34,000
- Year end balances due	97,844	40,800
A company related by common control paid certain operating expenses on behalf of Sapia Partners LLP		
- Services provided during the year	-	16,544
- Year end balances due	-	16,544

11. Controlling party

During the current year starting from 02 November 2018 the controlling party was SGG (LC) UK Limited

During the current and prior year there was no individual ultimate controlling party.

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Report and Annual Financial Statements for the year ended 31 March 2019

Notes to the Annual Financial Statements

Figures in £	2019	2018
D. Staff costs	2019	2018
	Number	Number
Average number of employees	-	-
Average number of Members	3	3
No remuneration was paid to employees or members (2018: £Nil).		
L. Financial instruments		
Financial Assets		
Financial assets measured at amortised cost	425,508	372,488

162,334

119,594

Financial assets measured at amortised cost comprise cash and trade and other debtors.

Financial liabilities measured at amortised cost

Financial liabilities measured at amortised cost comprise trade creditors, loans and other creditors, accruals and deferred income.

14. Subsequent events

Financial liabilities

There were no subsequent events after the year end.