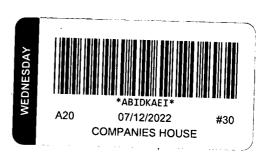
Registered number: OC352581

# THE BLACKSTONE GROUP INTERNATIONAL PARTNERS LLP

# MEMBERS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022



# **INFORMATION**

# **Designated Members**

Blackstone Group International Holdings LLC ("BGIH LLC")
The Blackstone Group International Limited
Marc Bolland
Farhad Karim

# LLP registered number

OC352581

# Registered office

40 Berkeley Square London United Kingdom W1J 5AL

# Independent auditors

Deloitte LLP 1 New Street Square London United Kingdom EC4A 3HQ

# **Solicitors**

Clifford Chance LLP 10 Upper Bank Street London United Kingdom E14 5JJ

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# MEMBERS' REPORT FOR THE YEAR ENDED 31 MARCH 2022

The members present their annual report together with the audited financial statements of The Blackstone Group International Partners LLP (the "LLP") for the year ended 31 March 2022. The LLP is based in London, United Kingdom, and has branches in Paris, France and in Milan, Italy and a representative office in Abu Dhabi, United Arab Emirates.

#### **Principal activities**

The LLP was incorporated on 24 February 2010 and commenced trading on that date. The LLP is authorised by the Financial Conduct Authority ("FCA").

The principal activity of the LLP is to provide sub-advisory services to group entities of The Blackstone Group Inc. ("Blackstone" or "Group"). The LLP's immediate controlling corporate member is Blackstone Group International Holdings LLC. ("BGIH LLC"). The ultimate parent company of the LLP is The Blackstone Group Inc., a corporation listed on the New York Stock Exchange.

The results for the year are set out in the Statement of comprehensive income. The LLP considers the following key indicators in analysing the business performance. Profit for the year available for discretionary division amongst members amounts to \$81,085,252 (2021: \$76,957,232), an increase of 5%. The year on year movement is due to an increase in normal operations. The Statement of financial position shows a satisfactory position at year end, with members' interests amounting to \$352,171,755 (2021: \$232,615,104).

As the LLP mainly provides sub-advisory services to the relevant group entities of Blackstone, market conditions have had little impact on the results for the year, and the members do not believe that uncertain market conditions will significantly impact the LLP going forward.

# **Designated Members**

Blackstone Group International Holdings L.L.C., The Blackstone Group International Limited, Marc Bolland and Farhad Karim were designated members of the LLP throughout the period and up to the date of this report. Decisions of the LLP relating to certain strategic matters ("The LLC Reserved Matters"), shall only be taken by the designated members; BGIH LLC, as set out in the Amended and Restated Limited Liability Partnership Deed dated 25 July 2011 ("the LLP deed"), as amended on 9 December 2019.

#### Members' capital and interests

Policies for members' drawings, subscriptions and repayment of members' capital are governed by and set out in the LLP deed.

Members' capital requirements are determined from time to time having regard to the requirements of the LLP. For outgoing members, capital is repayable in accordance with the LLP deed and therefore members' capital is disclosed as a liability in line with the Statement of Recommended Practice "Accounting by Limited Liability Partnerships" dated 14 December 2018, for accounting periods commencing 1 January 2019.

Subject to the LLP maintaining its regulatory capital requirements, each member is entitled to a fixed amount specified in the Profit Share Agreement in place between each member and the LLP. Secondly, each member may be allocated a further discretionary profit distribution with the approval of BGIH LLC. See Statement of changes in members' interests for details.

# Principal risks and uncertainties

The principal risk for the LLP is that the Group terminates the sub-advisory agreements with the LLP. The members have taken a prudent approach in their consideration of the relevant risks and have noted them below.

#### MEMBERS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2022

# Group risk

Group risk is the potential impact of risk events arising in or from membership of a corporate group and is a significant risk faced by the LLP. The LLP's ultimate beneficial owner is Blackstone and the LLP is dependent on Blackstone and its related entities for most of its revenues. In an extreme case, any factors that could cause Blackstone to be unwilling or unable to support the LLP could result in a wind down of the LLP's operations. However, the probability of this risk materialising is extremely low. Relevant members of the Executive Committee of the LLP (the "ExCo") monitor exposures to the Group on an on-going basis and have ongoing interaction with relevant group functions to understand and influence group level decisions.

#### Operational risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. Operational risk is multifaceted and includes the following key areas: Marketing, Legal and Compliance, Finance, Tax, Operations, Information Technology, Human Resources, Governance and Outsourced service providers.

The LLP maintains a comprehensive suite of risk management policies, procedures, processes and reporting to facilitate the active, accurate and timely identification, assessment, monitoring, mitigation and management of current and emerging operational risks and/or issues. These policies and processes are underpinned by robust systems and data management, enabling effective and efficient risk management.

#### Credit risk

Credit risk is the current or prospective risk to earnings and capital arising from an obligor's failure to meet the terms of any contract with the LLP, or otherwise fail to perform as agreed. The LLP is primarily exposed to credit risk from surplus cash balances placed on deposit with banks and from intra-company receivables. The ExCo believes the probability of the LLP losing its cash deposits to be extremely low as cash deposits are held with large reputable banks. The ExCo believes that the risk of intra-company balances remaining unsettled to also be remote.

#### Market risk

Market risk is the current or prospective risk to earnings or capital arising from changes in interest rates, foreign exchange rates, commodity prices or equity prices. The LLP does not take market positions but rather faces market risk incidentally through holding non-United States Dollar denominated currency positions on the Statement of financial position – principally from non-United States Dollar cash deposits and debtors.

# Liquidity risk

Liquidity risk is the current or prospective risk to earnings and capital arising from an inability to meet liabilities when they fall due. Liquidity risk may arise from the removal of intra-group support (e.g., group risk). The LLP maintains a liquidity operating procedure which prescribes maintaining liquid resources to cover a minimum level of operating expenditure of the LLP. The LLP actively monitors liquidity levels and utilizes forecasts to ensure that sufficient liquidity is maintained and available in future periods to meet its liabilities as they fall due.

# MEMBERS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2022

# Risk management

The LLP has robust governance and a "fit-for-purpose" risk management framework that identifies, assesses, mitigates, monitors and manages its risks on an ongoing basis. The ExCo is ultimately responsible for the LLP's risk management and is supported by the UK Compliance function in the implementation and maintenance of risk management controls within the LLP.

The ExCo has oversight of the risk management policies and controls implemented by the LLP, and the independent control units. Additionally, the members of the ExCo consider and address changes in legislation and regulation at a UK and EU level. The Compliance, Human Resources and Finance functions report to the ExCo, as appropriate. Internal Audit also reports relevant matters to the ExCo at least annually. Relevant ExCo members will report details of significant risk management and control issues to the appropriate governing bodies of Blackstone.

#### **Geopolitical Uncertainty**

Geopolitical volatility has been a key driver of uncertainty and will remain one over the foreseeable future. The longer-term impact of Brexit continues to be monitored by the Company as the EU and UK formulate bilateral agreements.

On 24 February 2022, Russian troops began a full-scale invasion of Ukraine and, as of the issuance date, the countries remain in active armed conflict. Around the same time, the European Union, the United Kingdom, the United States and several other nations announced a broad array of new or expanded sanctions, export controls, and other measures against Russia, Russia-backed separatist regions in Ukraine, and certain banks, companies, government officials, and other individuals in Russia and Belarus. The ongoing conflict and the rapidly evolving measures in response could be expected to have a negative impact on the economy and business activity globally. The severity and duration of the conflict and its impact on global economic and market conditions are impossible to predict, and as a result, could present material uncertainty and risk with respect to the Company and the performance of its assets under management and operations. Similar risks will exist to the extent that any portfolio entities, service providers, vendors or certain other parties have material operations or assets in Russia, Ukraine, Belarus, or the immediate surrounding areas.

#### **COVID-19 and Global Economic Market Conditions**

The impact of the novel coronavirus ("COVID-19") pandemic has rapidly evolved around the globe, causing disruption in the U.K. and global economies. Although the global economy continued reopening in early 2022 and robust economic activity has supported a continued recovery, certain geographies, most notably China, have experienced setbacks. The estimates and assumptions underlying these financial statements are based on the information available as of March 31, 2022. The estimates and assumptions include judgments about financial market and economic conditions which have changed, and may continue to change, over time.

# **Going Concern**

The LLP continues to provide sub-advisory services to the group entities of Blackstone and the members do not foresee any changes in the level of activity. The members have a reasonable expectation that the LLP has adequate resources to continue in operational existence for a period of at least twelve months from the date of approval of the financial statements. Accordingly, the going concern basis has been adopted in preparing the Members' report and financial statements.

# MEMBERS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2022

# **Energy and Carbon Report**

#### Green house gas emissions and energy use data for period 1 April to 31 March

	2022	2021
Energy consumption used to calculate emissions: /kWh	1,993,418	1,529,494
Emissions from combustion of gas tCO2e (Scope 1)	-	-
Emissions from combustion of fuel for transport purposes (Scope 1)	-	-
Emissions from business travel in rental cars or employee-owned vehicles where company is responsible for purchasing the fuel (Scope 3)	_	-
Emissions from purchased electricity tCO2e (Scope 2, location-based)	423.26	356.59
Total gross tCO2e based on above	423.26	356.59
Intensity ratio: tCO2e (gross Scope 1 + 2) tCO2e by \$1m of turnover	1.05	1.01

#### **Calculation Methodology**

The above captures energy consumption and greenhouse gas emissions resulting from activities that the LLP is responsible. Energy consumed is based on actual kWh. The calculation of emissions is based on UK Government GHG Conversion factors.

# **Energy Efficiency Action**

The LLP focuses on sustainability and pursues environmental performance improvements at its office locations. The LLP will install energy efficient lighting, daylight & occupancy sensors in all new office buildouts and retrofits. The offices occupied by the LLP in London purchases 100% of its power from renewable energy suppliers and is a zero waste-to-landfill facility. Other environmental performance improvements include ensuring 100% of all major in-person events produced by Blackstone are paperless; attendees use an event iPad and event app rather than hard copy materials.

# MEMBERS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2022

# Members' responsibilities statement

The members are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations.

Company law, (as applied by The Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008), requires the members to prepare financial statements for each financial year. Under that law the members have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland". Under company law, (as applied by The Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008) the members must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the LLP and of the profit or loss of the LLP for that period.

In preparing these financial statements, the members are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the LLP will continue in business.

The members are responsible for keeping adequate accounting records that are sufficient to show and explain the LLP's transactions and disclose with reasonable accuracy at any time the financial position of the LLP and to enable them to ensure that the financial statements comply with the Companies Act 2006 (as applied by The Limited Liability Partnerships (Accounts and Audit) (Application of the Companies Act 2006) Regulations 2008). They are also responsible for safeguarding the assets of the LLP and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Disclosure of information to auditors

Each of the persons who are members at the time when this Members' report is approved has confirmed that:

- so far as that member is aware, there is no relevant audit information of which the LLP's auditors are unaware; and
- that member has taken all the steps that ought to have been taken as a member in order to be aware of any relevant audit information and to establish that the LLP's auditors are aware of that information.

# **Auditors**

Deloitte LLP have indicated their willingness to be appointed as auditor and will be proposed for re-appointment as the independent auditor of the LLP.

This report was approved by the members and signed on their behalf by:

Marc Bolland Designated member Date: 24 June 2022

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF THE BLACKSTONE GROUP INTERNATIONAL PARTNERS LLP

Independent auditor's report to the members of The Blackstone Group International Partners LLP

#### Report on the audit of the financial statements

#### **Opinion**

In our opinion the financial statements of The Blackstone Group International Partners LLP (the 'LLP'):

- give a true and fair view of the state of the LLP's affairs as at 31 March 2022 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland"; and
- have been prepared in accordance with the requirements of the Companies Act 2006 as applied to the LLP.

We have audited the financial statements which comprise:

- the statement of comprehensive income;
- the statement of financial position;
- the statement of changes in members' interests; and
- the related notes 1 to 18.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

We are independent of the LLP in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the Financial Reporting Council's (the 'FRC's') Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the members' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the LLP's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the members with respect to going concern are described in the relevant sections of this report.

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF THE BLACKSTONE GROUP INTERNATIONAL PARTNERS LLP

#### Other information

The other information comprises the information included in the members report, other than the financial statements and our auditor's report thereon. The members are responsible for the other information contained within the members' report. Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Responsibilities of members

As explained more fully in the members' responsibilities statement, the members are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the members determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the members are responsible for assessing the LLP's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the members either intend to liquidate the LLP's or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: <a href="https://www.frc.org.uk/auditorsresponsibilities">www.frc.org.uk/auditorsresponsibilities</a>. This description forms part of our auditor's report.

#### Extent to which the audit was considered capable of detecting irregularities, including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below.

We considered the nature of the LLP's industry and its control environment, and reviewed the LLP's documentation of it's policies and procedures relating to fraud and compliance with laws and regulations. We also enquired of management about their own identification and assessment of the risks of irregularities.

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF THE BLACKSTONE GROUP INTERNATIONAL PARTNERS LLP

We obtained an understanding of the legal and regulatory frameworks that the LLP operates in, and identified the key laws and regulations that:

- had a direct effect on the determination of material amounts and disclosures in the financial statements.
   These included UK Companies Act 2006 as applied to Limited Liability Partnerships and Statement of Recommended Practice Accounting by Limited Liability Partnerships (2018); and
- do not have a direct effect on the financial statements but compliance with which may be fundamental to the LLP's ability to operate or to avoid a material penalty. These including breaches of the Money Laundering Regulations, and contractual agreements whose effects should be considered when preparing financial statements.

The audit engagement team have discussed opportunities for and incentives to commit fraud that may exist within the organisation, how and where fraud may ocurr in the financial statements.

As a result of performing the above and in accordance with applicable ISAs, we identified the greatest potential risk of fraud and non-compliance with laws and regulations arises in the "Accrued Expenses" balance which is included in the "Creditors" financial statement line item. Our specific procedures performed to address are described below:

Accrued Expenses – Operating expenses are a key driver of revenue. It has been determined that there is a
significant risk around the accrual of expenses due to the amount and nature of accruals being posted within
the expense ledger closer to end of the reporting period. Management has the ability to determine the
amount of operating expenses and compensation to be accrued for the period, which in turn drives subadvisory revenue. As such the balance is subject to management judgement and can include estimates. Our
audit procedures include assessing the design of key controls and implementation and testing of the
operating effectiveness of these key controls as well as performing substantive tests on accrued expenses.

In addition to the above, our procedures to respond to the risks identified included the following:

- reviewing financial statement disclosures by testing to supporting documentation to assess compliance with provisions of relevant laws and regulations described as having a direct effect on the financial statements;
- performing analytical procedures to identify any unusual or unexpected relationships that may indicate risks of material misstatement due to fraud;
- enquiring of management, legal counsel concerning actual and potential litigation and claims, and instances of non-compliance with laws and regulations; and
- reading minutes of meetings of those charged with governance.

# Report on other legal and regulatory requirements

#### Matters on which we are required to report by exception

Under the Companies Act 2006 as applied to LLP's we are required to report in respect of the following matters if, in our opinion:

- adequate accounting records have not been kept by the LLP, or returns adequate for our audit have not been received from branches not visited by us; or
- the LLP financial statements are not in agreement with the accounting records and returns; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in respect of these matters.

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF THE BLACKSTONE GROUP INTERNATIONAL PARTNERS LLP

# Use of our report

This report is made solely to the LLP's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006 as applied to LLP. Our audit work has been undertaken so that we might state to the LLP's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the LLP and the LLP's members as a body, for our audit work, for this report, or for the opinions we have formed.

Yasir Aziz, ACA (Senior statutory auditor) For and on behalf of Deloitte LLP Statutory Auditor London, United Kingdom

24 June 2022

# STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 MARCH 2022

	Note	2022 \$	2021 \$
Turnover	4	401,833,905	312,695,275
Gross profit		401,833,905	312,695,275
Administrative expenses	5	(243,492,286)	(172,430,119)
Operating profit	6	158,341,619	140,265,156
Interest receivable and similar income		1,113,406	680,503
Profit before tax		159,455,025	140,945,659
Profit for the year before members' remuneration and profit shares		159,455,025	140,945,659
Profit for the year before members' remuneration and profit shares		159,455,025	140,945,659
Members' remuneration charged as an expense		(78,369,773)	(63,988,427)
Profit for the financial year available for discretionary division among members		81,085,252 	76,957,232

There was no other comprehensive income for 2022 (2021:\$NIL).

The results for the period are derived from continuing operations.

The notes on pages 15 to 25 form part of these financial statements.

# THE BLACKSTONE GROUP INTERNATIONAL PARTNERS LLP REGISTERED NUMBER: OC352581

# STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2022

	Note		2022 \$		2021 \$
Fixed assets					
Tangible assets	10		24,746,854		27,053,531
Non-current assets			24,746,854		27,053,531
Debtors: amounts falling due after more than one year	11		15,569,345		11,566,972
			15,569,345		11,566,972
Current assets					
Debtors: amounts falling due within one year Cash at bank and in hand	11 12	45,606,643 314,823,947		43,236,809 184,658,538	
		360,430,590		227,895,347	
Creditors: amounts falling due within one year	13	(48,481,964)		(32,842,559)	
Net current assets			311,948,626		195,052,788
Total assets less current liabilities			352,264,825		233,673,291
Creditors: amounts falling due after more than one year	14		(93,070)		(1,058,187)
			352,171,755		232,615,104
Net assets			352,171,755		232,615,104
Represented by:				,	
Loans and other debts due to members within one year					
Members' capital classified as a liability			25,271,660	•	17,754,130
			25,271,660		17,754,130
Members' other interests					
Members' capital classified as equity  Other reserves classified as equity		13,000,000 313,900,095		13,000,000 201,860,974	
Other reserves diassilied as equity		310,000,000	326,900,095	201,000,074	214,860,974
			352,171,755		232,615,104
Total members' interests					
Loans and other debts due to members			25,271,660		17,754,130
Members' other interests			326,900,095		214,860,974
			352,171,755		232,615,104

# THE BLACKSTONE GROUP INTERNATIONAL PARTNERS LLP REGISTERED NUMBER: OC352581

# STATEMENT OF FINANCIAL POSITION (CONTINUED) AS AT 31 MARCH 2022

The financial statements were approved and authorised for issue by the members and were signed on their behalf by:

Marc Bolland

Designated member Date: 24 June 2022

The notes on pages 15 to 25 form part of these financial statements.

# THE BLACKSTONE GROUP INTERNATIONAL PARTNERS LLP REGISTERED NUMBER: OC352581

# STATEMENT OF CHANGES IN MEMBERS' INTERESTS AS AT 31 MARCH 2022

_	Members' Interests Classified as Equity					
	Corporate members - capital accounts \$	Corporate members - current accounts	Individual members - current accounts \$	Total \$	Loans and other debts due to members less any amounts due from members in debtors	Total \$
Balance at 01 April 2021	13,000,000	201,860,974	-	214,860,974	17,754,130	232,615,104
Members' remuneration charged as an expense Profit for the financial year available for discretionary division among	-	-	-	-	78,369,773	78,369,773
members		47,966,172	33,119,080	81,085,252		81,085,252
Members' interests after profit for the year	13,000,000	249,827,146	33,119,080	295,946,226	96,123,903	392,070,129
Introduced by members Repayments of capital to members Other divisions of profits	- - -	- - (7,905,880)	- (33,119,080)	- (41,024,960)	8,395,504 (877,974) 41,024,960	8,395,504 (877,974) -
Payments to members during the year  Capital contributions in respect of share-based payments to	-	- 11 101 007	-	- 44 404 007	(58,899,971)	(58,899,971)
Other movements in respect of share-based payments to members	-	11,484,067 60,494,762	-	11,484,067 60,494,762	(60,494,762)	11,484,067
-	13,000,000	313,900,095	-	326,900,095	25,271,660	352,171,755
Amounts due to members Amounts due from members	-	- -	- -	-	25,271,660 -	<del>-</del>
Members' interests at 31 March 2022	13,000,000	313,900,095	•	326,900,095	25,271,660	352,171,755

# STATEMENT OF CHANGES IN MEMBERS' INTERESTS AS AT 31 MARCH 2021

	Mem	bers' Interests	Classified as	Equity		
	Corporate members - capital accounts \$	Corporate members - current accounts \$	Individual members - current accounts \$	Total \$	Loans and other debts due to members less any amounts due from members in debtors	Total \$
Balance at 01 April 2020	13,000,000	125,663,000	-	138,663,000	18,865,501	157,528,501
Members' remuneration charged as an expense Profit for the financial year available for discretionary division among	-	-	-	-	63,988,427	63,988,427
members	_	43,509,891	33,447,341	76,957,232	<u>-</u>	76,957,232
Members' interests after profit for the year	13,000,000	169,172,891	33,447,341	215,620,232	82,853,928	298,474,160
Introduced by members Repayments of capital to members Other divisions of profits Payments to members during the year	- - -	- (21,464,531)	- (33,447,341)	- (54,911,872)	2,360,342 (3,471,713) 54,911,872 (72,455,841)	2,360,342 (3,471,713) - (72,455,841)
Capital contributions in respect of share-based payments to employees		7,708,156	-	7,708,156	-	7,708,156
Other movements in respect of share-based payments to members	<u>-</u>	46,444,458	-	46,444,458	(46,444,458)	
	13,000,000	201,860,974	-	214,860,974	17,754,130	232,615,104
Amounts due to members Amounts due from members	-	- -	-	-	17,754,130 -	-
Members' interests at 31 March 2021	13,000,000	201,860,974	-	214,860,974	17,754,130	232,615,104

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

#### 1. General information

The Blackstone Group International Partners LLP (the "LLP") is a limited liability partnership registered in England and Wales. The nature of the LLP's operations and its principal activities are described in the Members' Report on pages 1 - 5.

#### 2. Accounting policies

#### 2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006 and the requirements of the Statement of Recommended Practice "Accounting by Limited Liability Partnerships".

The financial statements are presented in United States Dollars (\$). The members consider this to be the currency of the primary economic environment in which the LLP operates.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the LLP's accounting policies (see note 3).

The following principal accounting policies have been applied:

#### 2.2 Financial reporting standard 102 - reduced disclosure exemptions

The LLP meets the definition of a qualifying entity under FRS 102 and has therefore taken advantage of certain disclosure exemptions. The LLP has taken advantage of the following disclosure exemptions in preparing these financial statements, as permitted by the FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland":

- the requirements of Section 4 Statement of Financial Position;
- the requirements of Section 7 Statement of Cash Flows;
- the requirements of Section 3 Financial Statement Presentation;
- the requirements of Section 11 Financial Instruments;
- the requirements of Section 12 Other Financial Instruments;
- the requirements of Section 33 Related Party Disclosures.

This information is included in the consolidated financial statements of The Blackstone Group Inc. as at 31 December 2021 and these financial statements may be obtained from 345 Park Avenue, New York, NY 10154.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

# 2. Accounting policies (continued)

# 2.3 Going concern

The impact of the novel coronavirus ("COVID-19") pandemic has rapidly evolved around the globe, causing disruption in the U.S. and global economies. Although the global economy continued reopening in early 2022 and robust economic activity has supported a continued recovery, certain geographies, most notably China, have experienced setbacks. The estimates and assumptions underlying these financial statements are based on the information available as of March 31, 2022. The estimates and assumptions include judgments about financial market and economic conditions which have changed, and may continue to change, over time.

The LLP continues to provide sub-advisory services to the group entities of Blackstone in line with expected levels and the members do not foresee any changes in the level of activity. The members have a reasonable expectation that the LLP has adequate resources to continue in operational existence for a period of at least twelve months from the date of approval of the financial statements. Accordingly, the going concern basis has been adopted in preparing the Members' report and financial statements.

#### 2.4 Revenue

Turnover is recognised to the extent that it is probable that the economic benefits will flow to the LLP and the turnover can be reliably measured. Turnover is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. The following criteria must also be met before turnover is recognised:

# Rendering of services

Turnover from a contract to provide services is recognised in the period in which the services are provided in accordance with the stage of completion of the contract when all of the following conditions are satisfied:

- the amount of turnover can be measured reliably;
- it is probable that the LLP will receive the consideration due under the contract;
- the stage of completion of the contract at the end of the reporting period can be measured reliably; and
- the costs incurred and the costs to complete the contract can be measured reliably.

#### 2.5 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

#### 2. Accounting policies (continued)

#### 2.5 Tangible fixed assets (continued)

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method.

The estimated useful lives range as follows:

Leasehold improvements

- Shorter of asset life and life of lease

Capital consulting

- 5 years

Fixtures and fittings

- Shorter of asset life and life of lease

Office equipment Software

5 years3 years

Paintings and antiques Corporate membership Not depreciatedNot depreciated

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in profit or loss.

#### 2.6 Debtors

Short term debtors are measured at transaction price, less any impairment. Long term debtors and Loan receivables are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

#### 2.7 Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

#### 2.8 Creditors

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

# 2.9 Foreign currency translation

# Functional and presentation currency

The LLP's functional and presentational currency is United States Dollars.

#### Transactions and balances

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

#### 2. Accounting policies (continued)

#### 2.10 Share based payments

The LLP's ultimate parent issues equity-settled awards to certain employees and members.

Equity-settled awards are measured at fair value at the date of grant. Fair values of the awards have been derived based on the closing price of The Blackstone Group Inc.'s closing stock price on the date of grant, multiplied by the number of unvested awards and expensed over the assumed service period which ranges from 1 to 6 years.

Additionally, the calculation of the compensation expense assumes forfeiture rates based upon historical turnover rates ranging from 6.9% to 12.8% annually by employee class.

Share based payments are offset by a corresponding capital contribution which is transferred to other reserves.

# 2.11 Operating leases: the LLP as lessee

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the lease term, unless another systematic basis is representative of the time pattern of the lessee's benefit from the use of the leased asset.

The LLP has taken advantage of the optional exemption available on transition to FRS 102 which allows lease incentives on leases entered into before the date of transition to the standard, 01 April 2017, to continue to be charged over the period to the first market rent review rather than the term of the lease.

#### 2.12 Pensions

# Defined contribution pension plan

The LLP operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the LLP pays fixed contributions into a separate entity. Once the contributions have been paid the LLP has no further payment obligations.

The contributions are recognised as an expense in profit or loss when they fall due. Amounts not paid are shown in accruals as a liability in the Statement of financial position. The assets of the plan are held separately from the LLP in independently administered funds.

#### 2.13 Interest income

Interest income is recognised in profit or loss using the effective interest method.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

# 3. Judgements in applying accounting policies and key sources of estimation uncertainty

In the application of the LLP's accounting policies, which are described in note 2, the members are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods. There were no critical accounting judgements, nor key sources of estimation uncertainty for the year ended 31 March 2022.

#### 4. Turnover

An analysis of turnover by class of business is as follows:

·	2022 \$	2021 \$
Sub-advisory fees	401,798,476	312,686,300
Other revenue	35,429	8,975
	401,833,905	312,695,275
•		
Analysis of turnover by country of destination:		
	2022 \$	2021 \$
United Kingdom	35,429	8,975
Rest of Europe	(5,092,453)	17,050,735
Rest of the world	406,890,929	295,635,565
	401,833,905	312,695,275
		<del></del>

The (5,092,453) disclosed in Rest of Europe arises as result of a change in affiliate to whom Sub-advisory fees were invoiced for the period 1 January 2021 to 31 March 2021. A corresponding 5,092,543 is included in Rest of the world representing Sub-advisory fees invoiced for the same period. The result of this change has Nil impact on the Profit for the financial year available for discretionary division among members.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

<ol><li>Administrative exp</li></ol>	penses
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Э.	Administrative expenses		
		2022 \$	2021 \$
	Staff costs	174,120,125	125,940,535
	Other operating expenses	69,372,161	46,489,584
		243,492,286	172,430,119
6.	Operating profit		
	The operating profit is stated after charging/(crediting):		
		2022 \$	2021 \$
	Depreciation of tangible fixed assets	8,070,210	6,306,656
	Exchange differences	3,354,005	(3,447,838)
	Loss on disposal of tangible fixed assets	-	316,119
	Other operating lease rentals	12,361,743	10,855,442
	Defined contribution pension cost	1,943,073	1,481,504
7.	Auditors' remuneration		
		2022 \$	2021 \$
	Fees payable to the LLP's auditor and its associates for the audit of the LLP's annual financial statements	157,656	159,745
	Fees payable to the LLP's auditor and its associates in respect of:		
	Other assurance services pursuant to legislation (CASS)	9,854	9,924
	Taxation compliance services	10,921	19,227
	Other services relating to taxation	282,543	212,437
		303,318	241,588

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

# 8. Employees

Staff costs were as follows:

		2022 \$	2021 \$
	Wages and salaries Social security costs Cost of defined contribution scheme	151,280,251 20,896,801 1,943,073	107,904,901 16,554,130 1,481,504
		174,120,125	125,940,535
	The average monthly number of persons employed during the year was as fo	ollows:	•
		2022 No.	2021 No.
	Sales and Services Administration	320 105	258 81
		425	339
9.	Information in relation to members		
		2022 No.	2021 No.
	The average number of members during the year was	55	55
		2022	2021 \$
	The average members remuneration during the year was	1,424,905	1,163,426
	Paid under the terms of the LLP agreement	78,369,773	63,988,427
		78,369,773	63,988,427
	The amount of profit attributable to the member with the largest entitlement was	1,512,381	1,457,985

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

# 10. Tangible fixed assets

	Leasehold improvements \$	Corporate membership \$	Capital consulting \$	Fixtures and fittings	Office equipment \$	Software \$	Paintings and antiques \$	Total \$
Cost								
At 1 April 2021	26,741,290	1,377,600	351,608	7,416,620	2,680,760	148,168	2,471,522	41,187,568
Additions	4,915,384	-	22,193	768,644	-	-	57,312	5,763,533
Transfers between classes	54,670		(54,670)	-	-	-	-	-
At 31 March 2022	31,711,344	1,377,600	319,131	8,185,264	2,680,760	148,168	2,528,834	46,951,101
Depreciation								
At 1 April 2021	9,644,404	-	263,680	2,165,226	1,817,657	148,168	94,902	14,134,037
Charge for the year on owned assets	5,879,577	-	3,703	1,883,135	303,795	-	-	8,070,210
At 31 March 2022	15,523,981	-	267,383	4,048,361	2,121,452	148,168	94,902	22,204,247
Net book value								
At 31 March 2022	16,187,363	1,377,600	51,748	4,136,903	559,308	-	2,433,932	24,746,854
At 31 March 2021	17,096,886	1,377,600	87,928	5,251,394	863,103	-	2,376,620	27,053,531

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

# 11. Debtors

		2022	2021 \$
	Due after more than one year	Ψ	Ψ
	Loan receivables from employees	15,569,345	11,566,972
		15,569,345	11,566,972
	Loan receivables from employees relates to interest bearing loans with employed global co-investment programme, with an intial repayment term of 10 years.	oyees as part o	of Blackstone's
		2022 \$	2021 \$
	Due within one year	· ·	Ψ
	Amounts owed by group undertakings	37,997,732	33,178,339
	Other debtors	3,509,821	3,183,320
	Prepayments and accrued income	3,914,731	6,688,214
	Security deposit	184,359	186,936
		45,606,643	43,236,809
12.	Cash at bank and in hand		
		2022 \$	2021 \$
	Cash at bank and in hand	314,823,947	184,658,538
		314,823,947	184,658,538

Included in cash and cash equivalents are notional pooling deposits placed with a financial institution in Singapore.

Under the terms and conditions of the notional pooling arrangement, each participant provides a guarantee over any liabilities arising from any other participants in the arrangement. The guarantee is limited to the amount the LLP has deposited into the notional pooling. All participants in the notional pooling arrangement are affiliates of the LLP. The members are of a view that the affiliates are unlikely to default and therefore the risk of loss to the LLP is remote.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

# 13. Creditors: amounts falling due within one year

		2022 \$	2021 \$
	Amounts owed to group undertakings	5,405,414	4,055,591
	Foreign corporate taxes	195,415	58,511
	Other taxation and social security	8,290,656	6,880,150
	Other creditors	66,915	208,981
•	Accruals and deferred income	34,523,564	21,639,326
		48,481,964	32,842,559
14.	Creditors: Amounts falling due after more than one year		
		2022 \$	2021 \$
	Accruals and deferred income	93,070	1,058,187
		93,070	1,058,187

# 15. Defined Contribution Scheme

A defined contribution pension scheme is in operation. During the year, employer contributions of \$1,943,073 (2021: \$1,481,504) were made. A total of \$NIL (2021: \$NIL) employer pension contributions were accrued at the balance sheet date.

# 16. Commitments under operating leases

At 31 March 2022 the LLP had future minimum lease payments due under non-cancellable operating leases for each of the following periods:

2022 \$	2021 \$
10,472,678	9,041,818
74,333,968	23,606,723
38,541,913	-
123,348,559	32,648,541
	\$ 10,472,678 74,333,968 38,541,913

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

# 17. Controlling party

As at 31 March 2022, the LLP's immediate controlling corporate member is Blackstone Group International Holdings LLC, a company incorporated in Delaware, United States of America, and its ultimate parent and controlling party is The Blackstone Group Inc., a corporation listed on the New York Stock Exchange.

Copies of the group financial statements are available from 345 Park Avenue, New York, NY 10154, United States of America.

The Blackstone Group Inc. is the smallest and largest group which includes the LLP and for which financial statements are prepared.

# 18. Subsequent Events

Subsequent events have been evaluated through to 24 June 2022, the date that these financial statements were available to be issued. There were no events that require recognition or disclosure in the financial statements.