# Perception UK LLP

## Report and Financial Statements

Year ended 31st December 2010

Registration No OC327219

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## **DESIGNATED MEMBERS AND ADVISERS**

### **DESIGNATED MEMBERS**

Rentokil Initial Facilities Services Limited KGL Business Services Limited

### REGISTERED OFFICE

2 City Place, Beehive Ring Road, Gatwick Airport, West Sussex RH6 0HA

## **AUDITOR**

KPMG Audit Plc 15 Canada Square London E14 5GL

Perception UK LLP Report and Financial statements 31 December 2010

#### **DESIGNATED MEMBERS' REPORT**

The designated members submit their report and the financial statements of Perception UK LLP for the year ended 31 December 2010

#### PRINCIPAL ACTIVITIES

The principal activity of the limited liability partnership is that of providing Front of House reception services to office buildings.

#### REVIEW OF BUSINESS AND FUTURE DEVELOPMENTS

Rentokil Initial Facilities Services Limited, part of the Rentokil Initial plc group purchased a 50% share of the business from Hermes Real Estate Service Limited in June 2010

The main challenge during the year was retaining margin in a tough market, with margins on new tenders reducing consistent with margins in the industry, which has seen a tightening of margins over the last year as a result of the economic downturn

Despite a challenging economic environment which has particularly affected the property and financial sectors which constitutes the majority of the company's portfolio, turnover has grown steadily throughout the period with the gain of a number of significant contracts, partially as a result of sub-contracted work from Knightsbridge Guarding Limited (a related company in the Rentokil Initial Plc group), whose directors have wide experience in the service sector, particularly in London where Perception UK LLP currently trades

On 31 March 2011, the trade and assets of the LLP were hived up and transferred to KGL Business Services Limited, a company ultimately owned by Rentokil Initial plc

#### RESULTS AND ALLOCATION TO MEMBERS

The profit for the year available for allocation among members was £232,817 (year ended 31 December 2009 profit of £1,307)

#### **DESIGNATED MEMBERS**

The following designated members have held office during the year

Hermes Real Estate Service Limited (resigned 18 June 2010)
KGL Business Services Limited
Rentokil Initial Facilities Services Limited (appointed 18 June 2010)

POLICY WITH RESPECT TO DESIGNATED MEMBERS' DRAWING AND SUBSCIPTION AND REPAYMENT OF MEMBERS' CAPITAL

The profits and losses for the period are allocated to members in accordance with their profit sharing arrangements. The members have subscribed a minimum level of capital, which is repayable to members

No drawings have been made from the Business in the period. Subject to any reserve made in order to provide further working capital for the Business each Member shall be entitled to be paid by the LLP quarterly on account of profit such amount as the Operating Committee shall determine and thereafter the balance (if any) of his actual share of any profits shown in the accounts for any financial year over the amount (if any) drawn by him in respect of that Financial Year not later than 10 Business Days after such accounts have been approved by the Members

The Operating Committee shall, where so approved, reserve out of profits before distribution such amount as the Operating Committee shall determine in order to provide further working capital for the Business, which amounts may be distributed subsequently as the LLP's working capital needs change

The LLP shall not make any payment of profits which may render the LLP insolvent or unable to pay its expenses within the immediate following six month period, having regard to expected receipts of the LLP as calculated by the Operating Committee

Each of the Members shall make Capital Contributions to the LLP in such amounts as may be requested by the Operating Committee, within 10 Business Days of such request. Any Capital Contributions shall only be repayable with the consent of the Operating Committee.

D Dowling

for and on behalf of Perception UK LLP

6 June 2011

Registration No OC327219

2 City Place, Beehive Ring Road, Gatwick Airport, West Sussex RH6 0HA

## STATEMENT OF MEMBERS' RESPONSIBILITIES IN RESPECT OF MEMBERS' REPORT AND THE FINANCIAL STATEMENTS

The members are responsible for preparing the Members' Report and the LLP financial statements in accordance with applicable law and regulations

The Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008 require the members to prepare LLP financial statements for each financial year. Under that law the members have elected to prepare the LLP financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice).

Under Regulation 8 of the Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008 the members must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the LLP and of the profit or loss of the LLP for that period. In preparing LLP financial statements, the members are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the LLP will continue in business

Under Regulation 6 of the Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008, the members are responsible for keeping adequate accounting records that are sufficient to show and explain the LLP's transactions and disclose with reasonable accuracy at any time the financial position of the LLP and enable them to ensure that its financial statements comply with those regulations. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the LLP and to prevent and detect fraud and other irregularities.

#### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF PERCEPTION UK LLP

We have audited the financial statements of Perception UK LLP for the year ended 31 December 2010 set out on pages 7 to 12 The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice)

This report is made solely to the members of the limited liability partnership (LLP), as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006, as required by Regulation 39 of the Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008. Our audit work has been undertaken so that we might state to the LLP's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the LLP and the LLP's members, as a body, for our audit work, for this report, or for the opinions we have formed

### Respective responsibilities of members and auditor

As explained more fully in the Members' Responsibilities Statement set out on page 5, the members are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view Our responsibility is to audit, and express an opinion on, the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland) Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors

### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's website at www frc org uk/apb/scope/private cfm

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view, of the state of affairs of the LLP as at 31 December 2010 and of its profit for the year then ended,
- have been properly prepared in accordance with UK Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006 as applied to limited liability partnerships by the Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 as applied to limited liability partnerships requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- we have not received all the information and explanations we require for our audit

Adrian Collier

for and on behalf of KPMG Audit Plc, Statutory Auditor

Chartered Accountants 15 Canada Square

London

E14 5GL

6 June 2011

## PROFIT OR LOSS FOR THE FINANCIAL YEAR BEFORE MEMBERS' REMUNERATION AND PROFIT SHARES' FOR THE YEAR ENDED 31 DECEMBER 2010

	2010	Not	2009
		es	
	£		£
TURNOVER	2,365,206	1	1,322,725
Cost of sales	(1,974,577)		(1,151,180)
GROSS PROFIT	390,629		171,545
Administrative expenses	(157,812)		(170,293)
OPERATING PROFIT	232,817		1,252
Interest receivable	-		55
PROFIT FOR THE FINANCIAL YEAR BEFORE MEMEBERS' REMUNERATION	232,817		1,307
Members' remuneration charged as an expense	-		
RESULTS FOR THE FINANCIAL YEAR AVAILABLE FOR DISCRETIONARY DIVISION AMONG MEMBERS	232,817	7	1,307

The profit for the financial year arises from the discontinued operations. As noted in the members' report (page 3), subsequent to the year-end, on 31 March 2011, the trade and assets of the company were transferred to KGL Business Services Limited, a company ultimately owned by Rentokil Initial Plc

A note on historical gains and losses has not been included as part of the financial statements as the results as disclosed in the profit and loss account are prepared on an unmodified historical costs basis

No separate Statement of Total Recognised Gains and Losses has been presented as all such gains and losses have been dealt with in the profit and loss account

## BALANCE SHEET 31 DECEMBER 2010

	2010	Notes	2009
	£		£
FIXED ASSETS			
Tangible Assets	54	4	359
CURRENT ASSETS			
Debtors	181,281	5	162,495
Cash at bank and in hand	324,008		140,533
	505,289		303,028
CREDITORS amounts falling due within one year	(210,968)	6	(241,829)
NET CURRENT ASSETS	294,321		61,199
NET ASSETS ATTRIBUTABLE TO MEMBERS WITHIN ONE YEAR	294,375		61,558
Members' capital classified as a liability under FRS25	400	7_	400
Members loans	398,622	7	398,622
Loss attributable to members	(104,647)	7	(337,464)
TOTAL MEMBERS' INTERESTS	294,375		61,558

Approved by the designated members and authorised for issue on 6th June 2011 and signed on its behalf by

D Dowling

Registration No OC327219

#### **ACCOUNTING POLICIES**

#### BASIC OF ACCOUNTING

The financial statements have been prepared under the historical cost conventions in accordance with applicable United Kingdom accounting standards and the Statement of Recommended Practice "Accounting by Limited Liability Partnerships". The particular accounting policies adopted are detailed below and have been applied consistently throughout the current and preceding financial periods.

#### **GOING CONCERN**

During the year the partnership won a number of new contracts to provide Front of Houses services and with the increased business the partnership has made a profit during the year. However, on 31 March 2011 the trade and assets of the LLP were hived up and transferred to KGL Business Services Limited, a company ultimately owned by Rentokil Initial plc.

Therefore given the trading activities have ceased in Perception UK LLP these accounts have not been prepared on a going concern basis. However this did not have a material impact on the accounts since the transfer of the activities to KGL Business Services Limited was performed at book value.

The only non-current assets in the financial statement are fixed assets valued at £54. There are no non-current liabilities.

#### TANGIBLE FIXED ASSETS AND DEPRECIATION

Tangible fixed assets are stated at their recoverable amount, which equates to cost less depreciation given the post year-end transfer was at book value. Depreciation is provided on tangible fixed assets at a rate of 25% calculated to write off the cost of valuation, less estimated residual values, evenly over their expected useful lives

#### **PENSIONS**

The Partnership contributes to a defined contribution scheme. The Partnership's contributions are charged to the profit and loss account as they become due

#### RECOGNITION OF INCOME

Turnover represents the sales value of services provided in the year excluding VAT. Revenue is recognised when the service is provided

#### **CASH FLOW STATEMENT**

Under FRS 1 the Company is exempt from the requirement to prepare a cashflow statement on the grounds that a parent undertaking includes the Company in its own published consolidated financial statements

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

## 1 TURNOVER

The partnership's turnover is derived from its principal activity. All turnover is derived from the United Kingdom based offices

## 2 OPERATING PROFIT

	2010	2009
	£	£
Operating profit is stated after charging		
Depreciation	305	305
The number of employees were as follows	2010 No	2009 No
Average monthly number of employees – reception personnel	66	39
Staff costs were	£	£
Salaries	1,721,293	1,027,484
Social security payments	154,769	98,920
Pension costs	12,367	12,184
	1,888,429	1,138,588

### Auditors' remuneration

	2010	2009
	£	£
Audit of these financial statements	10,000	7,000

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

## 3 INCOME TAXES

No provision has been made in these financial statements for the tax liability of the Members arising from their shares of profits of the Partnership during the year. The charge has been bourne by the parent entities

## 4 TANGIBLE FIXED ASSETS

	Computer equipment
	£
Cost	
1 January 2010	1,220
Additions	-
31 December 2010	1,220
Depreciation	
1 January 2010	861
Charge for the year	305
31 December 2010	1,166
Net book value	
31 December 2010	54
31 December 2009	359

## 5 DEBTORS

	2010	2009
	£	£
Trade debtors	122,562	64,993
Amounts owed by group undertakings	42,782	-
Prepayments and accrued income	15,937	97,502
	181,281	162,495

## 6 CREDITORS

	2010	2009
	£	£
Trade creditors	24,581	12,740
Amounts owed to group undertakings	-	7,866
Other tax and social securities	148,080	79,159
Other creditors	1,386	99,216
Accruals and deferred income	36,921	42,848
	210,968	241,829

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010 (continued)

#### 7 RECONCILIATION OF MOVEMENTS IN MEMBERS' INTERESTS

	Members Capital	Members Loans	Other Amounts	Total Members Interests
	£	£	£	£
Members interests at 31 December 2009	400	398,622	(337,464)	61,558
Profit for the financial year	-	-	232,817	232,817
Members interests at 31 December 2010	400	398,622	(104,647)	294,375

In the event of winding up, members interests rank pari passu with unsecured creditors

#### 8 CONTROL AND MEMBERS

The limited liability partnership is a joint venture between KGL Business Services Limited and Rentokil Initial Facilities Services Limited with neither entity having overall control. During the year there were three members of the partnership. The other partner was Hermes Real Estate Services Limited who resigned as a member during the year. The ultimate controlling party of Perception UK LLP is Rentokil Initial plc.

### 9 TRANSACTIONS WITH RELATED PARTIES

Following the acquisition of Perception UK LLP by Rentokil Initial Facilities Services Limited from Hermes Real Estate Services Limited in June, Knightsbridge Guarding Limited was a fellow 100% owned subsidiary of Rentokil Initial pic However prior to the acquisition of Perception UK LLP by Rentokil Initial Facilities Services Limited the following transactions took place between Perception UK LLP and Knightsbridge Guarding Limited

Knightsbridge Guarding Limited charged £25,000 (2009 £12,500) in respect of the payment of administrative costs which had been fully paid by the year end

£344,942 (2009 £96,391) of the partnership income and £164,050 (2009 £69,775) of cost of sales was recharged through Knightsbridge Guarding Limited