ZYGOS LLP
Report and accounts

For the year ended 31 March 2009

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# Designated members and advisers

Designated members

J K Budd M M Djurdjevic

Zygos (UK) Limited

Registered office

15 Sloane Square

London SW1W 8ER

Bankers

HSBC Private Bank (UK) Limited

78 St James's Street

London SW1A 1JB

**Auditors** 

Nexia Smith & Williamson

No 1 Bishops Wharf Walnut Tree Close

Guildford Surrey GU1 4RA

Accountants and tax advisers

Smith & Williamson Limited

No 1 Bishops Wharf Walnut Tree Close

Guildford Surrey GU1 4RA

**Solicitors** 

Lawrence Graham LLP

190 Strand London WC2R 1JN

Registered number

OC302870

## Members' report

The members present their report and the accounts for the year ended 31 March 2009.

### LLP's Registered Number

The LLP's registered number is OC302870.

#### Activities

The principal activity of the LLP is that of executive search and selection.

### Review of business

In the opinion of the members the state of the LLP's affairs at 31 March 2009 is satisfactory.

### **Designated members**

The designated members at 1 April 2008 and who have remained in office throughout the year were:

J Budd M M Djurdjevic Zygos (UK) Limited

### Policy with respect to members drawings, subscription and repayment of members' capital

Members are permitted to make drawings in anticipation of profits which will be allocated to them. The amount of such drawings is set at the beginning of each financial year, taking into account the anticipated cash needs of the LLP.

The profits allocated to the members in respect of each financial year are credited to the Distribution Accounts of the members. Members are permitted to withdraw amounts equal to the credit on their Distribution Accounts.

New members are required to subscribe a minimum level of capital of £1.

On retirement, capital is repaid to members.

M. M. Hurd Ja.

Approved by the members on and signed on their behalf

M M Djurdjevic

Designated member

17.11.09

## Statement of members' responsibilities in respect of the accounts

Legislation applicable to limited liability partnerships requires the members to prepare accounts for each financial year which give a true and fair view of the state of affairs of the LLP and of the profit or loss of the LLP for that year. In preparing those accounts, the members are required to:

- Select suitable accounting policies and then apply them consistently;
- Make judgements and estimates that are reasonable and prudent;
- Prepare the accounts on the going concern basis unless it is inappropriate to presume that the LLP will
  continue in business.

The members are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the LLP and to enable them to ensure that the accounts comply with the Limited Liability Partnerships Regulations. They are also responsible for safeguarding the assets of the LLP and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# Nexia Smith & Williamson

## Independent auditors report to the members of ZYGOS LLP

We have audited the accounts of Zygos LLP for the year ended 31 March 2009 which comprise the Profit and Loss Account, the Balance Sheet, Reconciliation of Members' Interests and the related notes 1 to 11. These accounts have been prepared under the accounting policies set out therein.

This report is made solely to the LLP's members, as a body, in accordance with Section 235 of the Companies Act 1985 as applicable to Limited Liability Partnerships. Our audit work has been undertaken so that we might state to the LLP's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the LLP and the LLP's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of members and auditors

As described in the Statement of Designated Members' Responsibilities the designated members of the LLP are responsible for the preparation of the accounts in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Our responsibility is to audit the accounts in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the accounts give a true and fair view and are properly prepared in accordance with the Companies Act 1985 as applicable to Limited Liability Partnerships. We also report to you if, in our opinion, the members' report is not consistent with the accounts, if the LLP has not kept proper accounting records, if we have not received all the information and explanations we require for our audit or if the information specified by law regarding members' remuneration and transactions with the LLP is not disclosed.

We read the members' report and consider whether it is consistent with the audited accounts.

### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the members in the preparation of the accounts, and of whether the accounting policies are appropriate to the LLP's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

# Nexia Smith & Williamson

# Independent auditors report to the members of ZYGOS LLP continued

### Opinion

In our opinion

- the accounts give a true and fair view in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the LLP's affairs as at 31 March 2009 and of its profit for the year then ended; and
- the accounts have been properly prepared in accordance with the Companies Act 1985 as applicable to Limited Liability Partnerships.

Nexia Smith & Williamson

Rua Sai & williamon

Chartered Accountants Registered Auditors

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No 1 Bishops Wharf Walnut Tree Close Guildford Surrey GU1 4RA

**ZYGOS LLP** 

# Profit and loss account for the year ended 31 March 2009

	Notes	2009 £	2008 £
Fees	i	7,484,829	8,920,380
Direct charges		(4,072,143)	(5,121,908)
Gross profit		3,412,686	3,798,472
Administrative expenses		(240,758)	(13,688)
Operating profit	4	3,171,928	3,784,784
Interest receivable and similar income		72,364	92,078
Profit on ordinary activities before taxat	ion	3,244,292	3,876,862
Tax on profit on ordinary activities		<u> </u>	-
Profit for the financial year before member remuneration and profit share	pers'	3,244,292	3,876,862
Members' remuneration charged as an expe	ense	(707,807)	(532,358)
Profit for the financial year available for discretionary division among members		2,536,485	3,344,504

All of the LLP's operations are classed as continuing.

There are no recognised gains and losses other than those passing through the profit and loss account.

# Balance sheet as at 31 March 2009

	Notes	2009 £	2008 £
Current assets Debtors	6	912,383	1,760,864
Cash at bank and in hand		1,165,806	1,257,541
		2,078,189	3,018,405
Creditors: amounts falling due within one year	7	(356,350)	(1,088,051)
Net assets attributable to members		1,721,839	1,930,354
Represented by: Loans and other debts due to members within one year			
Members' capital classified as a liability under FRS25	8	3	3
Other amounts	8	168,489	(631,015)
Equity		168,492	(631,012)
Members' other interests – other reserves classified as equity under FRS25		1,553,347	2,561,366
		1,721,839	1,930,354
Total members' interests  Loans and other debts due to members		168,492	(631,012)
Members' other interests		1,553,347	2,561,366
		1,721,839	1,930,354

The accounts were approved by the members on 17-11-09 and were signed on its behalf by:

M M Djurdjevic Designated member

M. M. Afurdfer.

ZYGOS LLP

# Reconciliation of members' interests

	Members' capital classified as	Other		Loans and other debts due to/(from)	
	equity	Reserves	Total	members (note 8)	Total
	£	£	£	£	£
Amounts due to members	-	2,561,366	2,561,366	3	2,561,369
Amounts due from members		-		(631,015)	(631,015)
Members' interests: balance at 31 March 2008	-	2,561,366	2,561,366	(631,012)	1,930,354
Members' remuneration charged as an expense, including employment and retirement benefit costs	-	-		707,807	707,807
Profit for the financial year for discretionary division among members	•	2,536,485	2,536,485		2,536,485
Members' interests after profit for the year	-	5,097,851	5,097,851	76, <b>7</b> 95	5,174,646
Other division of profits	•	(3,544,504)	(3,544,504)	3,544,504	-
Drawings		-		(3,452,807)	(3,452,807)
Members' interests at 31 March 2009	-	1,553,347	1,553,347	168,492	1,721,839

Cash flow statement for the year endd 31 March 2009

	Notes	2009 £	2008 £
Net cash inflow from operating activities	a .	3,288,708	2,896,085
Returns on investments and servicing of finance			
Interest received		72,364	92,078
Net cash inflow from returns on investments and servicing of finance		72,364	92,078
Transactions with members Drawings and distributions to members		(3,452,807)	(3,332,358)
Net cash outflow from transactions with members	,	(3,452,807)	(3,332,358)
Decrease in cash in the year	b	(91,735)	(344,195)

# Notes to the cashflow statement

a	Reconciliation of inflow from opera		to net cash	2009 £	2008 £
	Operating profit Decrease in debtor			3,171,928 848,481	3,784,784 488,535
	Decrease in credito	ors	-	(731,701)	(1,377,234)
	Net cash inflow fro	om operating acti	vities -	3,288,708	2,896,085
b	Reconciliation of net funds	net cash flow to	movement in		
	Decrease in cash in	n the year	_	(91,735)	(344,195)
	Movement in net	funds in the yea	r	(91,735)	(344,195)
	Net funds at 1 Apr	il 2008	_	1,257,541	1,601,736
	Net funds at 31 M	Iarch 2009		1,165,806	1,257,541
с	Analysis of net funds	At 1 April 2008	Cash flow	Other non cash changes	At 31 March 2009
		£	£	£	£
	Cash at bank and in hand	1,257,541	(91,735)	•	1,165,806
	Total	1,257,541	(91,735)		1,165,806

### Notes to the accounts for the year ended 31 March 2009

### l Accounting policies

The accounts have been prepared in accordance with applicable accounting standards and the requirements of the Statement of Recommended Practice 'Accounting by Limited Liability Partnerships' ("LLP SORP") issued in March 2008.

### **Basis of accounting**

The accounts have been prepared under the historical cost convention.

#### Members' remuneration

The LLP agreement provides that members' remuneration shall be determined at the start of each financial year by the designated members. Such remuneration is considered to be a contractual liability and is included within members' remuneration charged as an expense.

A member's share in the profit or loss for the year is accounted for as an allocation of profits in the year in which it is allocated. Unallocated profits and losses are included within 'other reserves'.

#### Pension costs

Contributions to members' personal pension schemes are charged to the profit and loss account as they become payable in accordance with the rules of the scheme. These amounts are included within members' remuneration charged as an expense.

Liabilities in respect of retirement benefits of former members are recognised only upon the member concerned ceasing to be a member. The loss represented by this liability will be shown in the Statement of Total Recognised Gains and Losses in accordance with the LLP SORP. There is currently no future retirement benefit liability of this kind.

### Foreign currencies

Transactions denominated in a foreign currency are translated into sterling at the average rate of exchange. At the balance sheet date, monetary assets and liabilities denominated in foreign currency are translated at the rate ruling at that date. All exchange differences are dealt with in the profit and loss account.

### Fees

Fees, which exclude value added tax, represent the value of services supplied in the year.

All of the LLP's fees were earned from the UK

# Notes to the accounts for the year ended 31 March 2009 (continued)

2	Information in relation to members	2009 Number	2008 Number
	The average number of members during the year was	3	3
	The emount of most attributable to the mountain with	2009 £	2008 £
	The amount of profit attributable to the member with the largest entitlement was	2,126,156	1,124,032

The amount disclosed as profit attributable to the member with the largest entitlement reflects that member's share of members' remuneration charged as an expense, prior year profits unallocated as at the prior year end and subsequently allocated, current year profits allocated during the current year and has been calculated as follows:

	2009 £	2008 £
Profit for the financial year before remuneration Add unallocated profits from prior year Add unallocated profit from earlier years Less unallocated profits at the year end Less amounts allocated to other members	3,244,292 2,544,504 16,863 (1,553,347) (2,126,156)	3,876,862 915,706 16,863 (2,561,367) (1,124,032)
	2,126,156	1,124,032

## 3 Employee information

There were no employees or members with contracts of employment in the year.

### 4 Operating profit is stated after charging:

•		2009 £	2008 £
Auditors	remuneration for audit services	4,000	4,000

## 5 Pension contributions

The company made pension contributions to members' personal pension schemes totalling £32,815 (2008: £32,366).

**ZYGOS LLP** 

# Notes to the accounts for the year ended 31 March 2009 (continued)

6	Debtors	2009 £	2008 £
	Trade debtors	865,341	1,501,189
	Other debtors Amounts due from members	47,042	259,675
		912,383	1,760,864
7	Creditors: amounts falling due within one year		
		2009 £	2008 £
	Amounts owed to members	151,800	-
	Amounts owed to related undertakings	198,000	1,055,524
	Other taxation and social security	-	21,787
	Accruals	6,550	10,740
		356,350	1,088,051
	Accruals includes outstanding pension contributions	of £nil (2008 : £1,500).	
8	Loans and other debts due to members		
		2009 £	2008 £
	Amounts owed to members - in respect of profits - in respect of capital	168,489	(631,015)
		168,492	(631,012)
	Falling due within one year	168,489	(631,015)
	Falling due after more than one year	3	3
		168,492	(631,012)
			·

Loans and other debts due to members rank equally with debts due to ordinary creditors on winding up. No legally enforceable protection is offered to creditors in the event of a winding up.

## Notes to the accounts for the year ended 31 March 2009 (continued)

### 9 Ultimate controlling party

There is no ultimate controlling party.

### 10 Related party disclosures

During the year the company received consultancy services to a value of £198,000 (2008: £1,369,432) from Zygos International Limited, a company in which M Djurdjevic and J Budd are shareholders and directors. At 31 March 2009 the amount due to Zygos International Limited was £198,000 (2008: £1,055,524).

The partnership received support services to a value of £3,874,143 (2008: £3,668,729) from Zygos (UK) Limited, a designated member. At 31 March 2009 the balance due to Zygos (UK) Limited was £151,800 (2008: £259,675 debtor).

All of the above transactions were undertaken on an arms length basis. Balances with related entities are unsecured and interest free.

### 11 Guarantees

There is a deed of indemnity in respect of the premises lease entered into by Zygos (UK) Limited of which Zygos LLP is a guarantor. Zygos LLP has agreed, in the event of default by Zygos (UK) Limited, to accept responsibility for the payment of rents and performance of other conditions under the agreement and, in the event of liquidation of Zygos (UK) Limited, to take over the lease for the remainder of the lease term.

Zygos International Limited has agreed to indemnify Zygos LLP in the event of the above guarantee being called.

Zygos LLP has given a guarantee to the value of £250,000 as security for Zygos (UK) Limited liabilities.