Registered Number:N1063084

**Northern Ireland** 

Advanced Marketing (NI) Ltd

**Unaudited Financial Statements** 

For the year ended 31 December 2017

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## Statement of Financial Position As at 31 December 2017

|   | Notes | 2017<br>£   | 2016<br>£   |
|---|-------|-------------|-------------|
| Fixed assets  |       |             |             |
| Intangible assets   | 2     | -           | 45,833      |
| Property, plant and equipment                                 | 3     | 13,666      | 9,208       |
|   |       | 13,666      | 55,041      |
| Current assets  |       |             |             |
| Inventories   | 4     | 433,715     | 475,055     |
| Trade and other receivables                                   | 5     | 999,162     | 1,031,264   |
| Cash and cash equivalents                                     |       | 429,809     | 680,318     |
|   |       | 1,862,686   | 2,186,637   |
| Trade and other payables: amounts falling due within one year | 6     | (1,209,161) | (1,579,401) |
| Net current assets  |       | 653,525     | 607,236     |
| Total assets less current liabilities                         |       | 667,191     | 662,277     |
| Provisions for liabilities                                    |       | (2,597)     | (1,750)     |
| Net assets  |       | 664,594     | 660,527     |
| Capital and reserves  |       |             |             |
| Called up share capital                                       |       | 2           | 2           |
| Retained earnings   |       | 664,592     | 660,525     |
| Shareholders' funds   |       | 664,594     | 660,527     |

For the year ended 31 December 2017 the company was entitled to exemption from audit under Section 477 of the Companies Act 2006 relating to small companies.

The members have not required the company to obtain an audit of its financial statements for the year ended 31 December 2017 in accordance with Section 476 of the Companies Act 2006

The directors acknowledge their responsibilities for:a) ensuring that the company keeps proper accounting records which comply with Sections 386 and 387 of the Companies Act 2006 and

b) preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of each financial year and of its profit or loss for each financial year in accordance with the requirements of Section 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the company.

In accordance with Section 444 of the Companies Act 2006, the Income Statement has not been delivered.

The financial statements have been prepared and delivered in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

## Statement of Financial Position Continued For the year ended 31 December 2017

| These financial statement | ts were approved and | authorised for issue t | y the Board on 09 Apr | il 2018 and were signed by | у: |
|---------------------------|----------------------|------------------------|-----------------------|----------------------------|----|
|                           |                      |                        |                       |                            |    |
|                           |                      |                        |                       |                            |    |
|                           |                      |                        |                       |                            |    |
| David Vance Director      |                      |                        |                       |                            |    |

# Notes to the Financial Statements For the year ended 31 December 2017

#### **Statutory Information**

Advanced Marketing (NI) Ltd is a private limited company, limited by shares, domiciled in Northern Ireland, registration number NI063084.

Registered address: Unit 5

Blaris Industrial Estate Altona Road Lisburn

BT27 5QB

The presentation currency is £ sterling.

#### 1. Accounting policies

#### Basis of preparing the financial statements

These financial statements have been prepared in accordance with the provisions of Section 1A of Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and the Companies Act 2006. The financial statements have been prepared under the historical costs convention as modified by the revaluation of certain assets.

#### Revenue recognition

Turnover comprises the invoiced value of goods and services supplied by the company, net of Value Added Tax and trade discounts.

#### Goodwill

Goodwill, being the amount paid in connection with the acquisition of a business in 2013, is being amortised evenly over its estimated useful life of 5 years.

#### Intangible assets

Intangible assets (including purchased goodwill and patents) are amortised at rates calculated to write off the assets on a straight line basis over their estimated useful economic lives. Impairment of intangible assets is only reviewed where circumstances indicate that the carrying value of an asset may not be fully recoverable.

### Property, plant and equipment

Tangible fixed assets, other than freehold land, are stated at cost or valuation less depreciation and any provision for impairment. Depreciation is provided at rates calculated to write off the cost or valuation of fixed assets, less their estimated residual value, over their expected useful lives on the following basis:

Office equipment 20% Straight line

#### Inventories

Stocks are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow moving items. Cost includes all direct costs and an appropriate proportion of fixed and variable overheads.

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the statement of financial position date.

# Notes to the Financial Statements Continued For the year ended 31 December 2017

### Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rate of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All foreign exchange differences are included to the profit and loss account.

#### Hire purchase and leasing commitments

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

#### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme for the benefit of its directors/and employees. Contributions payable are charged to the profit and loss account in the period in which they are payable.

## 2. Intangible fixed assets

|                     | Goodwill |
|---------------------|----------|
| Cost or valuation   | £        |
| At 01 January 2017  | 275,000  |
| At 31 December 2017 | 275,000  |
| Amortisation        |          |
| At 01 January 2017  | 229,167  |
| Charge for year     | 45,833   |
| At 31 December 2017 | 275,000  |
| Net book value      |          |
| At 31 December 2017 | -        |
| At 31 December 2016 | 45,833   |

## Notes to the Financial Statements Continued For the year ended 31 December 2017

# 3. Property, plant and equipment

|  |                     | Office         |
|--|---------------------|----------------|
|  |                     | equipment      |
| Cost or valuation  |                     | £              |
| At 01 January 2017   |                     | 19,988         |
| Additions  |                     | 9,534          |
| Disposals  |                     | (774)          |
| At 31 December 2017  |                     | 28,748         |
| Provision for depreciation and impairment                        |                     |                |
| At 01 January 2017   |                     | 10,780         |
| Charge for year  |                     | 4,790          |
| On disposal  |                     | (488)          |
| At 31 December 2017  |                     | 15,082         |
| Net book value   |                     |                |
| At 31 December 2017  |                     | 13,666         |
| At 31 December 2016  |                     | 9,208          |
| 4. Inventories   |                     |                |
|  | 2017                | 2016           |
|  | £                   | £              |
| Stocks   | 433,715             | 475,055        |
| 5 Tundo and other receivables                                    |                     |                |
| 5. Trade and other receivables                                   | 2017                | 2016           |
|  | 2017                |                |
| Trade debtors  | <b>£</b><br>974,781 | £<br>1,013,818 |
| Other debtors  | 24,381              | 17,446         |
|  | 999,162             | 1,031,264      |
| 6. Trade and other payables: amounts falling due within one year |                     |                |
|  | 2017                | 2016           |
|  | £                   | £              |
| Trade creditors  | 825,625             | 948,369        |
| Taxation and social security                                     | 77,256              | 61,004         |
| Other creditors  | 306,280             | 570,028        |
|  | 1,209,161           | 1,579,401      |

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.