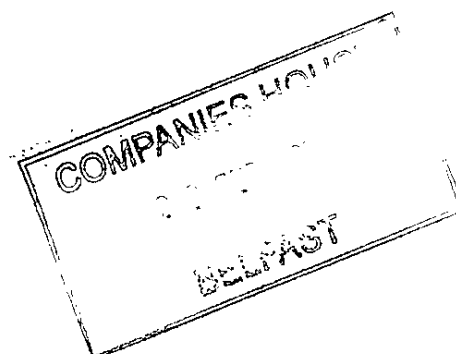


A&M Commercials Limited
Abbreviated Financial Statements
for the year ended 31 May 2013



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Company Number: NI036272

A&M Commercials Limited

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A&M Commercials Limited

DIRECTORS AND OTHER INFORMATION

Directors	Michael McNally Assumpta McNally
Company Secretary	Assumpta McNally
Company Number	NI036272
Business Address	36 Doohat Road Derrynoose Keady Co. Armagh BT60 3HE Northern Ireland
Auditors	John MacMahon & Co. Chartered Accountants and Registered Auditors 112 Camlough Road Newry Co. Down BT35 7EE Northern Ireland

A&M Commercials Limited

DIRECTORS' REPORT

for the year ended 31 May 2013

The directors present their report and the audited financial statements for the year ended 31 May 2013.

Principal Activity and Review of the Business

The principal activity of the company is the sale of commercial vehicles.

The key performance indicators are sales and profits which are closely monitored throughout the year. The company experienced an increase in turnover of 14.25% from 2012 to 2013 due to a greater volume of sales generated. Profits before tax also increased by 40.25%. The company's revenue continues to grow, it has a strong balance sheet and is in a position to be profitable over the coming years.

Principal Risks and Uncertainties

The company's operations expose it to a variety of financial risks that include the effects of changes in foreign currency risk, commodity prices, credit risk, liquidity risk and interest rate risk. The company monitors currency rates daily, hedging against same with forward contracts for sterling when matching cashflows in sterling and euro is not possible.

The main risks arising are currency risk, interest rate risk and liquidity risk. The directors review and agree policies for managing each of these risks and they are summarised below.

Currency Risk

The location of the company's outlets along the border regions gives rise to exposure from changes in foreign exchange rates, particularly the euro. The company endeavors to relate the structure of borrowings to the trading cash flows that service them.

Interest Rate Risk

The company finances its operations through a mixture of retained profits and bank borrowings. The Company's exposure to interest rate fluctuations on its borrowings is managed through annual review of its borrowing requirements, and where appropriate, through the use of fixed or floating interest arrangements.

Liquidity Risk

The Company seeks to manage financial risk by ensuring sufficient liquidity is available to meet foreseeable needs.

Stock Management

The company have tight controls on the level and value of stock held.

Results and Dividends

The profit for the year after providing for depreciation and taxation amounted to £180,051 (2012 - £128,598).

The directors do not recommend payment of a dividend.

Directors

The directors who served during the year are as follows:

Michael McNally
Assumpta McNally

There were no changes in shareholdings between 31 May 2013 and the date of signing the financial statements.

Auditors

The auditors, John MacMahon & Co., have indicated their willingness to continue in office in accordance with the provisions of Section 485 of the Companies Act 2006.

Special provisions relating to medium companies

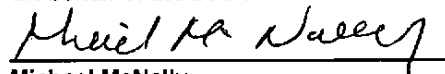
The accounts are prepared in accordance with the special provisions in Section 445(3) of the Companies Act 2006 in regards to medium-sized companies.

A&M Commercials Limited

DIRECTORS' REPORT

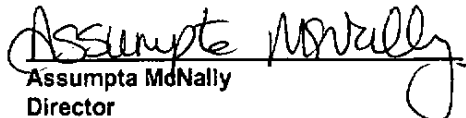
for the year ended 31 May 2013

On behalf of the board



Michael McNally

Director



Assumpta McNally

Director

4 February 2013

A&M Commercials Limited

STATEMENT OF DIRECTORS' RESPONSIBILITIES

for the year ended 31 May 2013

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing these financial statements, the directors are required to:

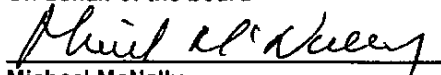
- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware:

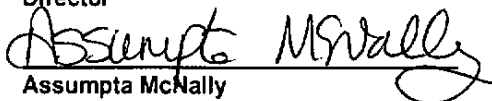
- there is no relevant audit information (information needed by the company's auditor in connection with preparing the auditor's report) of which the company's auditor is unaware, and
- the directors have taken all the steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the company's auditor is aware of that information.

On behalf of the board



Michael McNally

Director



Assumpta McNally

Director

4 February 2013

INDEPENDENT AUDITOR'S REPORT TO A&M COMMERCIALS LIMITED

under Section 449 of the Companies Act 2006

We have examined the abbreviated accounts set out on pages 8 to 16 together with the financial statements of the company for the year ended 31 May 2013 prepared under Section 396 of the Companies Act 2006.

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

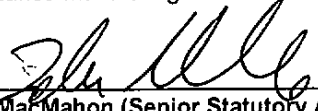
Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the regulations made under that Section and to report our opinion to you.

We conducted our work in accordance with Bulletin 2008/4 "The special auditor's report on abbreviated accounts in the United Kingdom" issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006 and the abbreviated accounts on pages 9 to 16 have been properly prepared in accordance with the regulations made under that Section.



John MacMahon (Senior Statutory Auditor)
for and on behalf of
JOHN MACMAHON & CO.
Chartered Accountants and Registered Auditors
112 Camlough Road
Newry
Co. Down
BT35 7EE
Northern Ireland

4 February 2013

A&M Commercials Limited
PROFIT AND LOSS ACCOUNT
for the year ended 31 May 2013

	Notes	2013 £	2012 £
Turnover		19,996,878	17,503,372
Gross profit		1,293,863	955,571
Administrative expenses		(1,019,742)	(745,085)
Operating profit	1	274,121	210,486
Interest receivable and similar income	2	78	-
Interest payable and similar charges	3	(34,042)	(39,256)
Profit on ordinary activities before taxation		240,157	171,230
Tax on profit on ordinary activities	5	(60,106)	(42,632)
Profit for the year	14	180,051	128,598

The company has no recognised gains or losses other than the profit and cash flows for the year. The results for the year have been calculated on the historical cost basis. The company's turnover and expenses all relate to continuing operations.

A&M Commercials Limited

Company Number: NI036272

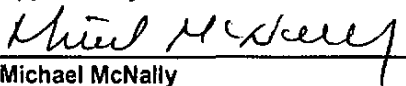
BALANCE SHEET

as at 31 May 2013

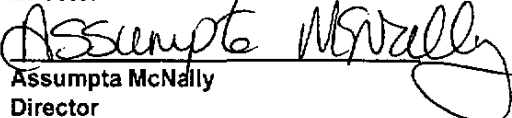
	Notes	2013 £	2012 £
Fixed Assets			
Tangible assets	7	882,896	845,944
Current Assets			
Stocks	8	2,964,071	2,647,893
Debtors	9	1,385,088	992,052
Cash at bank and in hand		74,055	60,224
		4,423,214	3,700,169
Creditors: Amounts falling due within one year	10	(3,840,223)	(3,279,678)
Net Current Assets		582,991	420,491
Total Assets less Current Liabilities		1,465,887	1,266,435
Provision for Liabilities and Charges	12	(60,742)	(41,341)
Net Assets		1,405,145	1,225,094
Capital and Reserves			
Called up share capital	13	2	2
Profit and loss account	14	1,405,143	1,225,092
Shareholders' Funds	15	1,405,145	1,225,094

These abbreviated financial statements have been prepared in accordance with the special provisions relating to medium-sized companies in Section 445(3) of the Companies Act 2006.

Approved by the Board and authorised for issue on 4 February 2013 and signed on its behalf by


Michael McNally

Director


Assumpta McNally
Director

A&M Commercials Limited**CASH FLOW STATEMENT**

for the year ended 31 May 2013

	Notes	2013 £	2012 £
Net cash inflow from operating activities	18	785,983	34,038
Returns on investments and servicing of finance	18	(33,964)	(39,256)
Taxation	18	(107,471)	(66,116)
Capital expenditure	18	(111,685)	(100,740)
		<u>532,863</u>	<u>(172,074)</u>
Equity dividends paid		-	(10,000)
		<u>532,863</u>	<u>(182,074)</u>
Financing	18	-	(73,750)
		<u>532,863</u>	<u>(255,824)</u>
Reconciliation of net cash flow to movement in net funds (Note 18)			
Movement in cash in the year		532,863	(255,824)
Cash inflow from increase in debts and lease financing		-	73,750
		<u>532,863</u>	<u>(182,074)</u>
Change in net funds resulting from cash flows		<u>(843,269)</u>	<u>(661,195)</u>
Net debt at 1 June 2012			
Net debt at 31 May 2013		<u>(310,406)</u>	<u>(843,269)</u>

A&M Commercials Limited

ACCOUNTING POLICIES

for the year ended 31 May 2013

Basis of preparation

The financial statements have been prepared under the historical cost convention and in accordance with the Companies Act 2006 and the financial reporting standards. The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements.

Turnover

Turnover represents the total invoice value, excluding value added tax, of sales made during the year. Turnover from the provision of goods is recognised when the risks and rewards of ownership of goods have been transferred to the customer. The risks and rewards of ownership of goods are deemed to have been transferred when the goods are shipped to or picked up by the customer.

Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost or at valuation, less accumulated depreciation. The charge to depreciation is calculated to write off the original cost or valuation of tangible fixed assets, less their estimated residual value, over their expected useful lives as follows:

Land and buildings freehold	- 4% Straight Line
Plant and machinery	- 20% Reducing Balance
Fixtures, fittings and equipment	- 15% Reducing Balance

Leasing

Tangible fixed assets held under leasing arrangements which transfer substantially all the risks and rewards of ownership to the company are capitalised and included in the balance sheet at their cost or valuation, less depreciation. The corresponding commitments are recorded as liabilities. Payments in respect of these obligations are treated as consisting of capital and interest elements, with interest charged to the profit and loss account.

Stocks

Stocks are valued at the lower of cost and net realisable value. Cost comprises expenditure incurred in the normal course of business in bringing stocks to their present location and condition. Full provision is made for obsolete and slow moving items. Net realisable value comprises actual or estimated selling price (net of trade discounts) less all further costs to completion or to be incurred in marketing and selling.

Taxation

Current tax represents the amount expected to be paid or recovered in respect of taxable profits for the year and is calculated using the tax rates and laws that have been enacted or substantially enacted at the balance sheet date.

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more tax in the future, or a right to pay less tax in the future. Timing differences are temporary differences between the company's taxable profits and its results as stated in the financial statements.

Deferred tax is measured on an undiscounted basis at the tax rates that are anticipated to apply in the periods in which the timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated at the rates of exchange ruling at the balance sheet date. Transactions, during the year, which are denominated in foreign currencies are translated at the rates of exchange ruling at the date of the transaction. The resulting exchange differences are dealt with in the profit and loss account.

A&M Commercials Limited**NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS**

for the year ended 31 May 2013

1. OPERATING PROFIT	2013	2012
	£	£
Operating profit is stated after charging/(crediting):		
Depreciation of tangible assets	74,733	84,956
Loss/(profit) on foreign currencies	60,878	(111,186)
Auditor's remuneration		
- audit services	9,500	7,015
	<u> </u>	<u> </u>
2. INTEREST RECEIVABLE AND SIMILAR INCOME	2013	2012
	£	£
Bank interest	78	-
	<u> </u>	<u> </u>
3. INTEREST PAYABLE AND SIMILAR CHARGES	2013	2012
	£	£
On bank loans and overdrafts	32,581	36,401
Hire purchase interest	-	2,855
Interest on overdue tax	1,461	-
	<u> </u>	<u> </u>
	34,042	39,256
	<u> </u>	<u> </u>

4. EMPLOYEES AND REMUNERATION**Number of employees**

The average number of persons employed (including executive directors) during the year was as follows:

	2013	2012
	Number	Number
Administration & Sales	15	15
	<u> </u>	<u> </u>
The staff costs (inclusive of directors' salaries) comprise:	2013	2012
	£	£
Wages and salaries	239,090	252,336
Social security costs	20,455	23,292
	<u> </u>	<u> </u>
	259,545	275,628
	<u> </u>	<u> </u>

A&M Commercials Limited**NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS**

continued

for the year ended 31 May 2013

5. TAX ON PROFIT ON ORDINARY ACTIVITIES

	2013 £	2012 £
(a) Analysis of charge in the year		
Current tax:		
Corporation tax at 23.83% (2012 - 25.67%) (Note 5 (b))	40,705	41,355
Deferred tax:		
Origination and reversal of timing differences	19,401	1,277
Total deferred tax (note 12)	19,401	1,277
Tax on profit on ordinary activities	60,106	42,632

(b) Factors affecting tax charge for the year

The tax assessed for the year differs from the standard rate of corporation tax in the UK (23.83%). The differences are explained below:

	2013 £	2012 £
Profit on ordinary activities before tax	240,157	171,230
Profit on ordinary activities before tax multiplied by the standard rate of corporation tax in the UK at 23.83% (2012 - 25.67%)	57,229	43,955
Effects of:		
Expenses not deductible for tax purposes	95	-
Capital allowances for period in excess of depreciation	(11,283)	5,306
Marginal Rate Tax Relief	(5,336)	(7,906)
Current tax charge for the year (note 5 (a))	40,705	41,355

6. DIVIDENDS

	2013 £	2012 £
Dividends on equity shares:		
Ordinary Shares Class 1 - Final paid	-	10,000

A&M Commercials Limited
NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS

continued

for the year ended 31 May 2013

7. TANGIBLE FIXED ASSETS

	Land and buildings freehold £	Plant and machinery £	Fixtures, fittings and equipment £	Total £
Cost				
At 1 June 2012	621,026	415,234	50,524	1,086,784
Additions	-	104,750	6,935	111,685
At 31 May 2013	621,026	519,984	57,459	1,198,469
Depreciation				
At 1 June 2012	24,841	194,495	21,504	240,840
Charge for the year	24,841	43,000	6,892	74,733
At 31 May 2013	49,682	237,495	28,396	315,573
Net book value				
At 31 May 2013	571,344	282,489	29,063	882,896
At 31 May 2012	596,185	220,739	29,020	845,944

8. STOCKS

	2013 £	2012 £
Finished goods and goods for resale	2,964,071	2,647,893

The replacement cost of stock did not differ significantly from the figures shown.

9. DEBTORS

	2013 £	2012 £
Trade debtors	1,294,905	952,762
Other debtors	42,500	-
Prepayments and accrued income	47,683	39,290
	1,385,088	992,052

10. CREDITORS

Amounts falling due within one year	2013 £	2012 £
Bank overdrafts	384,461	903,493
Trade creditors	3,199,852	2,217,412
Taxation and social security costs (Note 11)	245,071	145,507
Directors' current accounts (Note)	-	1,134
Other creditors	-	5,532
Accruals	10,839	6,600
	3,840,223	3,279,678

The company has given security on debts totalling £384,461 in the financial year ended 31/05/2013. The bank facilities are secured by way of: an all monies debenture with fixed and floating charges over company assets, an unconditional guarantee and indemnity from the directors with collateral over personal assets, an inter-company cross guarantee from A&M Commercials Ireland Ltd.

A&M Commercials Limited**NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS**

continued

for the year ended 31 May 2013

11. TAXATION AND SOCIAL SECURITY

	2013 £	2012 £
Creditors:		
VAT	204,367	26,527
Corporation tax	40,704	107,470
PAYE / NI	-	11,510
	<u>245,071</u>	<u>145,507</u>

12. PROVISIONS FOR LIABILITIES AND CHARGES

The amounts provided for deferred taxation are analysed below:

	Capital allowances £	Total £
At 1 June 2012	41,341	41,341
Charged to profit and loss	19,401	19,401
At 31 May 2013	<u>60,742</u>	<u>60,742</u>

13. SHARE CAPITAL

			2013 £	2012 £
Description	No of shares	Value of units		
Allotted, called up and fully paid				
Ordinary Shares Class 1	2	£1 each	<u>2</u>	<u>2</u>

14. PROFIT AND LOSS ACCOUNT

	2013 £	2012 £
At 1 June 2012	1,225,092	1,106,494
Profit for the year	180,051	128,598
Equity dividends	-	(10,000)
At 31 May 2013	<u>1,405,143</u>	<u>1,225,092</u>

15. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2013 £	2012 £
Profit for the year	180,051	128,598
Equity dividends	-	(10,000)
	<u>180,051</u>	<u>118,598</u>
Opening shareholders' funds	1,225,094	1,106,496
	<u>1,405,145</u>	<u>1,225,094</u>
Closing shareholders' funds		

A&M Commercials Limited**NOTES TO THE ABBREVIATED FINANCIAL STATEMENTS**

continued

for the year ended 31 May 2013

16.	DIRECTORS' REMUNERATION AND TRANSACTIONS	2013	2012	
		£	£	
	Remuneration	29,501	28,294	
		<hr/>	<hr/>	
17.	RELATED PARTY TRANSACTIONS			
	The directors have given a personal guarantee in respect of company borrowings			
18.	CASH FLOW STATEMENT			
18.1	RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES	2013	2012	
		£	£	
	Operating profit	274,121	210,486	
	Depreciation	74,733	84,956	
	Movement in stocks	(316,178)	(491,952)	
	Movement in debtors	(393,036)	(9,428)	
	Movement in creditors	1,146,343	239,976	
		<hr/>	<hr/>	
	Net cash inflow from operating activities	785,983	34,038	
		<hr/>	<hr/>	
18.2	CASH FLOW STATEMENT	2013	2012	
		£	£	
	RETURNS ON INVESTMENTS AND SERVICING OF FINANCE			
	Interest received	78	-	
	Interest paid	(34,042)	(39,256)	
		<hr/>	<hr/>	
		(33,964)	(39,256)	
		<hr/>	<hr/>	
	TAXATION			
	Corporation tax paid	(107,471)	(66,116)	
		<hr/>	<hr/>	
	CAPITAL EXPENDITURE			
	Payments to acquire tangible assets	(111,685)	(100,740)	
		<hr/>	<hr/>	
	FINANCING			
	Capital element of contracts	-	(73,750)	
		<hr/>	<hr/>	
18.3	ANALYSIS OF CHANGES IN NET DEBT			
		Opening balance	Cash flows	Closing balance
		£	£	£
	Cash at bank and in hand	60,224	13,831	74,055
	Overdrafts	(903,493)	519,032	(384,461)
		<hr/>	<hr/>	<hr/>
	Net debt	(843,269)	532,863	(310,406)