A.H. FUEL OILS LTD ABBREVIATED ANNUAL REPORT FOR THE YEAR ENDED 31 DECEMBER 2013

JNI 09/09/2014 COMPANIES HOUSE

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STRATEGIC REPORT

FOR THE YEAR ENDED 31 DECEMBER 2013

The directors present the strategic report and financial statements for the year ended 31 December 2013.

Review of the business

The directors consider the operating loss, £352,255, to be disappointing but this is the result of debts written off in the year which are no longer considered recoverable. The underlying trade continues to be strong with growth achieved in turnover and gross margin. The company's increased share of the oil market has been assisted by the expansion of the Solo brand. The directors will continue to seek every opportunity to increase profitable turnover.

Interim dividends of £42,000 were paid in the year (2012: £40,000). The directors do not recommend the payment of a final dividend.

Risks and Uncertainties

The Directors have identified the following areas of risk and uncertainty:-

Business Performance

Business performance is dependent on both market conditions and internal factors. The Directors seek to control this risk through the consistent implementation of financial and operational controls.

Management and Employees

The Directors recognise the importance of recruitment, training and retention of highly skilled and motivated workforce. There is risk that future growth could be impeded due to a lack of skilled resources. This risk is being addressed by internal training and development programmes.

Environment

The company recognises its responsibility to carry out its operations whilst minimising environmental impacts. The directors' continued aim is to comply with all applicable environmental legislation and prevent pollution.

Health and safety

The company is committed to achieving the highest practicable standards in health and safety and strives to ensure that all equipment and premises are safe for customers and employees alike.

By order of the board

Mr A Hutchinson Secretary 3 September 2014

DIRECTORS' REPORT

FOR THE YEAR ENDED 31 DECEMBER 2013

The directors present their report and financial statements for the year ended 31 December 2013.

Principal activities

The principal activity of the company in the year under review was the sale and distribution of motor fuels and domestic heating oils.

Results and dividends

The results for the year are set out on page 5.

The results for the year and the financial position at the year end were considered satisfactory by the directors who expect continued growth in the foreseeable future.

Directors

The following directors have held office since 1 January 2013:

Mr A Hutchinson

Mrs Rita Hutchinson

Financial instruments

Liquidity risk

The company manages its cash and borrowing requirements in order to maximise interest income and minimise interest expense, whilst ensuring the company has sufficient liquid resources to meet the operating needs of the businesses.

Interest rate risk

The company is exposed to fair value interest rate risk on its fixed rate borrowings and cash flow interest rate risk on floating rate deposits, bank overdrafts and loans. The company uses interest rate derivatives to manage the mix of fixed and variable rate debt so as to reduce its exposure to changes in interest rates.

Foreign currency risk

The company's principal foreign currency exposures arise from trading with overseas companies. Company policy permits but does not demand that these exposures may be hedged in order to fix the cost in sterling. This hedging activity involves the use of foreign exchange forward contracts.

Credit risk

Investments of cash surpluses and borrowings are made through banks and companies which must fulfil credit rating criteria approved by the Board.

All customers who wish to trade on credit terms are subject to credit verification procedures. Trade debtors are monitored on an ongoing basis and provision is made for doubtful debts where necessary.

Auditors

The auditors, David Lyttle & Co Ltd, are deemed to be reappointed under section 487(2) of the Companies Act 2006.

DIRECTORS' REPORT (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2013

Statement of directors' responsibilities

The directors are responsible for preparing the Strategic Report, Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently:
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

By order of the board

Mr\A Hutchinson

Secretary

3 September 2014

INDEPENDENT AUDITORS' REPORT TO A.H. FUEL OILS LTD UNDER SECTION 449 OF THE COMPANIES ACT 2006

We have examined the abbreviated accounts set out on pages 5 to 19, together with the financial statements of A.H. Fuel Oils Ltd for the year ended 31 December 2013 prepared under section 396 of the Companies Act 2006.

This report is made solely to the company, in accordance with Chapter 10 of Part 15 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the regulations made under that section and to report our opinion to you.

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the regulations made under that section.

Mr David Lyttle (Senior Statutory Auditor) for and on behalf of David Lyttle & Co Ltd

3 September 2014

Chartered Accountants Statutory Auditor

Station House 46 Molesworth Street Cookstown Co Tyrone BT80 8PA

A.H. FUEL OILS LTD

ABBREVIATED PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 DECEMBER 2013

	Notes	2013 £	2012 £
Turnover		98,810,668	90,269,601
Other operating income less cost of sa Administrative expenses	ales	(96,717,451) (2,445,472)	(88,486,817) (1,364,856)
Operating (loss)/profit	2	(352,255)	417,928
Company loans written off	2	-	(547,933)
Loss on ordinary activities before is	nterest	(352,255)	(130,005)
Other interest receivable and simil income Interest payable and similar charges	lar 4	6 (38,798)	118 (35,063)
Loss on ordinary activities before taxation		(391,047)	(164,950)
Tax on loss on ordinary activities	5	13,267	(53,945)
Loss for the year	16	(377,780)	(218,895)

The profit and loss account has been prepared on the basis that all operations are continuing operations.

A.H. FUEL OILS LTD

ABBREVIATED STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES FOR THE YEAR ENDED 31 DECEMBER 2013

Notes	2013 £	2012 £
Loss for the financial year	(377,780)	(218,895)
Unrealised surplus on revaluation of properties	657,448	-
Total recognised gains and losses relating to the year	279,668	(218,895)
Note of historical cost profits and losses		
	2013 £	2012 £
Reported loss on ordinary activities before taxation	(391,047)	(164,950)
Difference between an historical cost depreciation charge and the actual depreciation charge of the year calculated on the revalued amount		2,566
Historical cost loss on ordinary activities before taxation	(428,906)	(162,384)
Historical cost loss for the year retained after taxation, extraordinary items and dividends	(457,639)	(256,329)

ABBREVIATED BALANCE SHEET

AS AT 31 DECEMBER 2013

		20	13	2012	
	Notes	£	£	£	£
Fixed assets					
Intangible assets	7		247,472		267,139
Tangible assets	8		3,354,805		2,286,723
			3,602,277		2,553,862
Current assets					
Stocks	9	300,987		85,495	
Debtors	10	8,159,051		9,115,491	
Cash at bank and in hand		412,503		438,761 ———	
		8,872,541		9,639,747	
Creditors: amounts falling due within one year	11	(9,269,879)		(9,267,090)	
Net current (liabilities)/assets			- (397,338)		372,657
Total assets less current liabilities			3,204,939		2,926,519
Creditors: amounts falling due after more than one year	12		(772,943)		(782,691)
Provisions for liabilities	13		(97,170)		(56,670)
			2,334,826		2,087,158
			<u></u>		
Capital and reserves					
Called up share capital	15		100		100
Share premium account	16		66,905		66,905
Revaluation reserve	16		825,560		158,112
Profit and loss account	16		1,442,261		1,862,041
Shareholders' funds	17		2,334,826		2,087,158

These abbreviated accounts have been prepared in accordance with the special provisions in section 445(3) of the Companies Act 2006 relating to medium-sized companies.

Approved by the Board authorised for issue on 3 September 2014

Company Registration No. NI030281

CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2013

	£	2013 £	£	2012 £
Net cash inflow from operating activities		566,416		445,743
Returns on investments and servicing of finance				
Interest received	6		118	
Interest paid	(38,798)		(35,063)	
Net cash outflow for returns on investments		(38,792)		(34,945)
and servicing of finance		(30,732)		(01,010)
Taxation		-		(54,073)
Capital expenditure			(222.22 <u>4</u>)	
Payments to acquire tangible assets	(505,123)		(655,873)	
Receipts from sales of tangible assets	35,000		9,000	
Net cash outflow for capital expenditure		(470,123)		(646,873)
Equity dividends paid		(42,000)		(40,000)
Net cash inflow/(outflow) before management				
of liquid resources and financing		15,501		(330,148)
Financing				
New long term bank loan	- /E4 040\		385,000	
Repayment of long term bank loan	(51,016) (10,331)		(33,281) (13,591)	
Capital element of hire purchase contracts	(10,331)			
Increase/(decrease) in debt	(61,347)		338,128	
Net cash (outflow)/inflow from financing		(61,347)		338,128
(Decrease)/increase in cash in the year		(45,846)		7,980

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2013

	Reconciliation of operating (loss)/profit to operating activities	net cash outflov	v from	2013	2012
				£	£
	Operating (loss)/profit			(352,255)	417,928
	Depreciation of tangible assets			167,448	162,546
	Amortisation of intangible assets			19,667	14,111
	Profit on disposal of tangible assets			(20,560)	(6,221
	(Increase)/decrease in stocks			(215,492)	29,650
	Decrease/(increase) in debtors			956,440	(452,509
	Increase in creditors within one year			16,669	828,544
	Net effect of foreign exchange differences			(5,501)	(373
	Company loans written off			-	(547,933
	Net cash inflow from operating activities			566,416	445,743
2	Analysis of net debt	1 January 2013	Cash flow	Other non- 31 sh changes	December 2013
		£	£	£	£
	Net cash:				
	Cash at bank and in hand	438,761	(26,258)	-	412,503
	Bank overdrafts	(2,587)	(19,588)	5,501 ———	(16,674 ———
		436,174	(45,846)	5,501	395,829
	Bank deposits Debt:	-	-	-	
	Finance leases	(8,410)	10,332	(77,400)	(75,478
	Debts falling due within one year	(71,604)	.0,002	(,100)	(71,604
	Debts falling due after one year	(778,162)	51,016	-	(727,146
		(858,176)	61,348	(77,400)	(874,228
	Net debt	(422,002)	15,502	(71,899)	(478,399
}	Reconciliation of net cash flow to movemen	nt in net debt		2013	2012
				£	£
	(Decrease)/increase in cash in the year			(45,846)	7,980
	Cash outflow/(inflow) from decrease/(increase)	in debt and leas	e financing	61,348	(338,204
	Change in net debt resulting from cash flows			15,502	(330,224
	Net effect of foreign exchange differences			5,501	373
	A1 6 1			(77,400)	(11,320
	New finance lease				
	Movement in net debt in the year			(56,397)	(341,171
				(56,397) (422,002)	(341,171

NOTES TO THE ABBREVIATED ACCOUNTS

FOR THE YEAR ENDED 31 DECEMBER 2013

1 Accounting policies

1.1 Accounting convention

The financial statements are prepared under the historical cost convention modified to include the revaluation of freehold land and buildings.

1.2 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

1.3 Goodwill

Acquired goodwill is written off in equal annual instalments over its estimated useful economic life.

1.4 Tangible fixed assets and depreciation

Tangible fixed assets other than freehold land are stated at cost or valuation less depreciation. Depreciation is provided at rates calculated to write off the cost or valuation less estimated residual value of each asset over its expected useful life, as follows:

Land and buildings Freehold

2% Straight line

Plant and machinery

25% Reducing balance

Motor vehicles

15% Reducing balance

1.5 Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

1.6 Stock

Stock is valued at the lower of cost and net realisable value.

1.7 Pensions

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the year they are payable.

1.8 Deferred taxation

Deferred taxation is provided at appropriate rates on all timing differences using the liability method only to the extent that, in the opinion of the directors, there is a reasonable probability that a liability or asset will crystallise in the foreseeable future.

1.9 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

2	Operating (loss)/profit	2013 £	2012 £
	Operating (loss)/profit is stated after charging:		
	Amortisation of intangible assets	19,667	14,111
	Depreciation of tangible assets	167,448	162,546
	Auditors' remuneration (including expenses and benefits in kind)	6,440	6,265
	and after crediting:		
	Profit on disposal of tangible assets	(20,560)	(6,221)
	Profit on foreign exchange transactions	(5,501)	(373)
	, , , , , , , , , , , , , , , , , , ,		
3	Investment income	2013 £	2012 £
	Bank interest	6	114
	Other interest	•	4
		6	118
4	Interest payable	2013	2012
		£	£
	On bank loans and overdrafts	37,854	33,896
	Hire purchase interest	944	954
	On overdue tax	-	213
		38,798	35,063

5	Taxation	2013 £	2012 £
	Domestic current year tax		
	U.K. corporation tax	-	54,397
	Adjustment for prior years	(53,767)	
	Total current tax	(53,767)	54,397
	Deferred tax		
	Deferred tax charge credit current year	40,500	(452)
		(13,267) ———	53,945
	Factors affecting the tax charge for the year		
	Loss on ordinary activities before taxation	(391,047)	(164,950)
			===
	Loss on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 0% (2012 - 20.00%)		(32,990)
	Effects of:		
	Non deductible expenses	-	31
	Depreciation add back	-	31,864
	Capital allowances	(50.707)	(23,595)
	Adjustments to previous periods Other tax adjustments	(53,767) -	79,087
		(53,767)	87,387
	Current tax charge for the year	(53,767)	54,397
6	Dividends	2013 £	2012 £
	Ordinary interim paid	42,000	40,000

NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2013

7	Intangible fixed assets				Goodwill
	Cost				£
	At 1 January 2013 & at 31 December 2013				325,000
	Amortisation				
	At 1 January 2013 Charge for the year				57,861 19,667
	Charge for the year				13,007
	At 31 December 2013				77,528
	Net book value				
	At 31 December 2013				247,472
	At 31 December 2012				267,139
8	Tangible fixed assets				
Ü	Tangible liked assets	Land and	Plant and	Motor	Total
		buildings Freehold	machinery	vehicles	
		£	£	£	£
	Cost or valuation				
	At 1 January 2013	1,911,488	636,232	1,178,380	3,726,100
	Additions	-	435,222	147,300	582,522
	Revaluation	438,118	-	-	438,118
	Disposals	•	-	(93,800)	(93,800)
	At 31 December 2013	2,349,606	1,071,454	1,231,880	4,652,940
	Depreciation				
	At 1 January 2013	191,471	340,801	907,105	1,439,377
	Revaluation	(229,330)	-	-	(229,330)
	On disposals	-	-	(79,360)	(79,360)
	Charge for the year	37,859	81,827	47,762	167,448
	At 31 December 2013	-	422,628	875,507	1,298,135
	Net book value				
	At 31 December 2013	2,349,606	648,826	356,373	3,354,805
	At 31 December 2012	1,720,017	295,431	271,275	2,286,723

The company's land and buildings were revalued on 31 December 2013 to £2,428,500 by O'Connor Kennedy Turtle, Lambert Smith Hampton and Jonathan Finch all members of the Royal Institute of Chartered Surveyors, on the basis of open market value for the existing use. The directors are not aware of any material change in value since the date of the valuation.

8	Tangible fixed assets			(Continued)
	Comparable historical cost for the land and buildings included	l at valuation	:	£
	Cost At 1 January 2013 & at 31 December 2013			1,783,178
	Depreciation based on cost At 1 January 2013 Charge for the year			190,905 37,859
	At 31 December 2013			228,764
	Net book value At 31 December 2013			1,554,414
	At 31 December 2012			1,592,273
	Included above are assets held under finance leases or hire purcha	Plant and machinery	as follows: Motor vehicles £	Total £
	Net book values At 31 December 2013	7,160	82,775	89,935
	At 31 December 2012	9,547	•	9,547
	Depreciation charge for the year At 31 December 2013	2,387	3,225	5,612 ————
	At 31 December 2012	2,203 		2,203 ———
9	Stocks		2013 £	2012 £
	Finished goods and goods for resale		300,987	85,495

NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2013

10	Debtors	2013 £	2012 £
	Trade debtors	7,457,381	8,834,003
	Other debtors	433,982	267,883
	Prepayments and accrued income	267,688	13,605
		8,159,051	9,115,491
			
11	Creditors: amounts falling due within one year	2013 £	2012 £
	Bank loans and overdrafts	88,278	74,191
	Net obligations under hire purchase contracts	29,681	3,881
	Trade creditors	9,050,765	9,086,756
	Corporation tax	-	53,767
	Other taxes and social security costs	14,832	6,679
	Directors' current accounts	71,549	32,089
	Accruals and deferred income	14,774	9,727
		9,269,879	9,267,090

The bank overdraft was secured as follows:-

- All monies debenture giving a fixed and floating charge over the company's assets, undertakings, right and revenues (both present and future).
- Letter of guarantee dated 23 February 2005 in the amount of £500,000 signed by A Hutchinson.
- First legal charge over property and site at 9A Clare Lane, Cookstown.
- First legal charge over 15 Atlantic Bay, Portstewart.

The bank loans are secured as follows:-

- First legal charge over 30 Hillsborough Road, Carryduff
- First legal charge over 47 Mossley Road, Ballytrobert
- Assignment of rental income from both properties.
- A guarentee & indemnity from A Hutchinson in the sum of £200,000
- First legal charge over the property at 20 Belfast Road, Carrickfergus.

12	Creditors: amounts falling due after more than one year	2013	2012
-	,	£	£
	Bank loans	727,146	778,162
	Net obligations under hire purchase contracts	45,797	4,529
		772,943	782,691
	Analysis of loans		
	Not wholly repayable within five years by instalments:		
	Not wholly repayable within five years by instalments	440,730	491,746
	Wholly repayable within five years	358,020	358,020
		798,750	849,766
	Included in current liabilities	(71,604)	(71,604)
		727,146	778,162
	Instalments not due within five years	440,730	===== 491,746
	mistamente net que willim me yeure		
	Loan maturity analysis		
	In more than one year but not more than two years	71,604	71,604
	In more than two years but not more than five years	286,416	286,414
	In more than five years	440,730	491,746
	Net obligations under hire purchase contracts	00.004	2 224
	Repayable within one year	29,681	3,881
	Repayable between one and five years	45,797 ————	4,528
		75,478	8,409
	Included in liabilities falling due within one year	(29,681)	(3,881)
		45,797	4,528
			<u> </u>

13	Provisions for liabilities			Deferred to
				Deferred tax liability £
	Balance at 1 January 2013 Profit and loss account			56,670 40,500
	Balance at 31 December 2013			97,170
	The deferred tax liability is made up as follows:			
			2013 £	2012 £
	Accelerated capital allowances		97,170	56,670 ———
14	Pension and other post-retirement benefit commitments Defined contribution			
			2013 £	2012 £
	Contributions payable by the company for the year		1,000	1,372
15	Share capital		2013 £	2012 £
	Allotted, called up and fully paid 100 Ordinary shares of £1 each		100	100
16	Statement of movements on reserves	Share premium account £	Revaluation reserve	Profit and loss account £
	Balance at 1 January 2013 Loss for the year Dividends paid Revaluation during the year	66,905 - - -	158,112 - - 667,448	1,862,041 (377,780) (42,000)
	Balance at 31 December 2013	66,905	825,560	1,442,261

	Reconciliation of movements in shareholders' funds	2013 £	2012 £
	Loss for the financial year Dividends	(377,780) (42,000)	(218,895) (40,000)
		(419,780)	(258,895)
	Other recognised gains and losses	667,448	
	Net addition to/(depletion in) shareholders' funds	247,668	(258,895)
	Opening shareholders' funds	2,087,158	2,346,053
	Closing shareholders' funds	2,334,826	2,087,158 ———
18	Directors' remuneration	2013	2012
	Directors remains and	£	£
	Remuneration for qualifying services	24,880	24,880
	Company pension contributions to defined contribution schemes	1,000	1,372
19		25,880	26,252
	Number of employees The average monthly number of employees (including directors) during the year was:		
	Number of employees The average monthly number of employees (including directors) during the	2013 Number	2012 Number
	Number of employees The average monthly number of employees (including directors) during the	Number 2	Number 2
	Number of employees The average monthly number of employees (including directors) during the year was:	Number	Number
	Number of employees The average monthly number of employees (including directors) during the year was: Directors	Number 2	Number 2
	Number of employees The average monthly number of employees (including directors) during the year was: Directors	Number 2 17	Number 2 17
	Number of employees The average monthly number of employees (including directors) during the year was: Directors Administration Employment costs	Number 2 17 19 2013	Number 2 17 19
	Number of employees The average monthly number of employees (including directors) during the year was: Directors Administration	Number 2 17 19 2013 £ 383,775 30,705	Number 2 17 19 2012 £ 380,958 30,522
	Number of employees The average monthly number of employees (including directors) during the year was: Directors Administration Employment costs Wages and salaries	Number 2 17 19 2013 £ 383,775	Number 2 17 19 2012 £ 380,958

NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2013

20 Related party relationships and transactions

Dividends to Directors

Dividends totalling £42,000 were paid during the year to directors

