A H FUEL OILS LTD ABBREVIATED ANNUAL REPORT FOR THE YEAR ENDED 31 DECEMBER 2015

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STRATEGIC REPORT

FOR THE YEAR ENDED 31 DECEMBER 2015

The directors present the strategic report and financial statements for the year ended 31 December 2015.

Review of the business

The directors consider the results for the year end and the financial position of the company at the year end to be satisfactory. The underlying trade continues to be strong and the company's increased share of the oil market has been assisted by the expansion of the Solo brand. The directors will continue to seek every opportunity to increase profitable turnover.

Risks and Uncertainties

The Directors have identified the following areas of risk and uncertainty:-

Business Performance

Business performance is dependent on both market conditions and internal factors. The Directors seek to control this risk through the consistent implementation of financial and operational controls.

Management and Employees

The Directors recognise the importance of recruitment, training and retention of highly skilled and motivated workforce. There is risk that future growth could be impeded due to a lack of skilled resources. This risk is being addressed by internal training and development programmes.

Environment

The company recognises its responsibility to carry out its operations whilst minimising environmental impacts. The directors' continued aim is to comply with all applicable environmental legislation and prevent pollution.

Health and Safety

The company is committed to achieving the highest practicable standards in health and safety and strives to ensure that all equipment and premises are safe for customers and employees alike.

By order of the beard

Mr A Hutchinson

Secretary

27 September 2016

DIRECTORS' REPORT

FOR THE YEAR ENDED 31 DECEMBER 2015

The directors present their report and financial statements for the year ended 31 December 2015.

Principal activities

The principal activity of the company in the year under review was the sale and distribution of motor fuels and domestic heating oils.

Results and dividends

The results for the year are set out on page 5.

An interim ordinary dividend was paid amounting to £40,500. The directors do not recommend payment of a final dividend.

Directors

The following directors have held office since 1 January 2015:

Mr A Hutchinson Mrs Rita Hutchinson

Financial instruments

Liquidity risk

The company manages its cash and borrowing requirements in order to maximise interest income and minimise interest expense, whilst ensuring the company has sufficient liquid resources to meet the operating needs of the businesses.

Interest rate risk

The company is exposed to fair value interest rate risk on its fixed rate borrowings and cash flow interest rate risk on floating rate deposits, bank overdrafts and loans. The company uses interest rate derivatives to manage the mix of fixed and variable rate debt so as to reduce its exposure to changes in interest rates.

Credit risk

Investments of cash surpluses, borrowings and derivative instruments are made through banks and companies which must fulfil credit rating criteria approved by the Board.

All customers who wish to trade on credit terms are subject to credit verification procedures. Trade debtors are monitored on an ongoing basis and provision is made for doubtful debts where necessary.

Auditors

The auditors, David Lyttle & Co Ltd, are deemed to be reappointed under section 487(2) of the Companies Act 2006.

DIRECTORS' REPORT (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2015

Statement of directors' responsibilities

The directors are responsible for preparing the Strategic Report, Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

By order of the board

Secretary

27 September 2016

INDEPENDENT AUDITORS' REPORT TO A H FUEL OILS LTD UNDER SECTION 449 OF THE COMPANIES ACT 2006

We have examined the abbreviated accounts set out on pages 5 to 18, together with the financial statements of A H Fuel Oils Ltd for the year ended 31 December 2015 prepared under section 396 of the Companies Act 2006.

This report is made solely to the company in accordance with Chapter 10 of Part 15 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the regulations made under that section and to report our opinion to you.

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the regulations made under that section.

Mr David Lyttle (Senior Statutory Auditor) for and on behalf of David Lyttle & Co Ltd

27 September 2016

Chartered Accountants Statutory Auditor

Station House
46 Molesworth Street
Cookstown
Co Tyrone
BT80 8PA

ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2015

		2015	2014
	Notes	£	£
Turnover		86,801,131	100,319,486
Other operating income less cost of sa	ales	(84,430,240)	(98,182,469)
Administrative expenses		(2,043,675)	(1,725,121)
Operating profit		327,216	411,896
Other interest receivable and simil	lar	_	878
Interest payable and similar charges	4	(150,918)	(110,162)
Profit on ordinary activities before taxation		176,298	302,612
Tax on profit on ordinary activities	5	(64,081)	(48,378)
Profit for the year	16	112,217	254,234

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

ABBREVIATED BALANCE SHEET AS AT 31 DECEMBER 2015

Notes	•			
	£	£	£	£
7		208,138		227,805
8		3,618,091		3,457,827
		3,826,229		3,685,632
10				
	179,368	•	70,242	
	8,691,574	•	9,540,227	
11	(9,103,596)		(9,906,873)	
		(412,022)		(366,646)
		3,414,207		3,318,986
12		(635,801)		(676,378)
13		(209,629)		(145,548)
		2,568,777		2,497,060
			·	
15		100		100
				66,905
				825,560
16		1,676,212		1,604,495
17		2,568,777		2,497,060
	9 10 11 12 13 15 16 16 16	9 519,133 7,993,073 179,368 8,691,574 11 (9,103,596) 12 13 15 16 16 16 16	8 3,618,091 3,826,229 9 519,133 10 7,993,073 179,368 8,691,574 11 (9,103,596) (412,022) 3,414,207 12 (635,801) 13 (209,629) 2,568,777 15 100 16 66,905 16 825,560 16 1,676,212	8 3,618,091 3,826,229 9 519,133 336,542 10 7,993,073 9,133,443 179,368 70,242 8,691,574 9,540,227 11 (9,103,596) (9,906,873) (412,022) 3,414,207 12 (635,801) 13 (209,629) 2,568,777 — 15 100 16 66,905 16 825,560 16 1,676,212

These abbreviated accounts have been prepared in accordance with the special provisions in section 445(3) of the Companies Act 2006 relating to medium-sized companies.

Approved by the Board and authorised for issue on 27 September 2016

Mr ≰ Hutchinson

Director

Company Registration No. NI030281

CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2015

	£	2015 £	£	2014 £
Net cash inflow/(outflow) from operating activities		1,905,840		(3,158,777)
Returns on investments and servicing of finance				
Interest received Interest paid	(150,918)		878 (110,162) 	
Net cash outflow for returns on investments and servicing of finance		(150,918)		(109,284)
Capital expenditure Payments to acquire tangible assets Receipts from sales of tangible assets	(354,801) 46,000		(313,155) 10,250	
Net cash outflow for capital expenditure		(308,801)		(302,905)
Equity dividends paid		(40,500)		(92,000)
Net cash inflow/(outflow) before management of liquid resources and financing		1,405,621		(3,662,966)
Financing Repayment of long term bank loan Capital element of hire purchase contracts	(58,760) (51,314)		(51,902) (29,681)	
Increase in debt	(110,074)		(81,583)	
Net cash outflow from financing		(110,074)		(81,583)
Increase/(decrease) in cash in the year		1,295,547		(3,744,549)

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2015

1	Reconciliation of operating profit to net cash operating activities	inflow/(outflo	w) from	2015	2014
	operating activities			£	£
	Operating profit Depreciation of tangible assets		•	327,216 251,766	411,896 203,199
	Amortisation of intangible assets			19,667	19,667
	Profit on disposal of tangible assets			(9,629)	(3,317)
	Increase in stocks			(182,591)	(35,555)
	Decrease/(increase) in debtors			1,140,370	(974,391)
	Increase/(decrease) in creditors within one year			359,041	(2,780,276)
	Net cash inflow/(outflow) from operating acti	vities		1,905,840	(3,158,777)
2	Analysis of net debt	1 January 2015	Cash flow	Other non- 3 cash changes	1 December 2015
		£	£	£	£
	Net cash:				
	Cash at bank and in hand	70,242	109,126	-	179,368
	Bank overdrafts	(3,418,962)	1,186,421		(2,232,541)
		(3,348,720)	1,295,547	-	(2,053,173)
	Bank deposits Debt:	-	-		-
	Finance leases	(45,797)	51,314	(93,600)	(88,083)
	Debts falling due within one year	(89,820)	-	-	(89,820)
	Debts falling due after one year	(657,028)	58,760		(598,268)
		(792,645)	110,074	(93,600)	(776,171)
	Net debt	(4,141,365) ======	1,405,621	(93,600)	(2,829,344)
3	Reconciliation of net cash flow to movement	in net debt		2015 £	2014 £
	Increase/(decrease) in cash in the year			1,295,547	(3,744,549)
	Cash outflow from decrease in debt and lease fir	nancing		110,074	81,583
	Change in net debt resulting from cash flows New finance lease			1,405,621 (93,600)	(3,662,966)
	Movement in net debt in the year			1,312,021	(3,662,966)
	Opening net debt			(4,141,365)	(478,399)
	Closing net debt			(2,829,344)	(4,141,365)

NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 2015

1 Accounting policies

1.1 Accounting convention

The financial statements are prepared under the historical cost convention modified to include the revaluation of freehold land and buildings.

1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated).

1.3 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

1.4 Goodwill

Acquired goodwill is written off in equal annual instalments over its estimated useful economic life.

1.5 Tangible fixed assets and depreciation

Tangible fixed assets other than freehold land are stated at cost or valuation less depreciation. Depreciation is provided at rates calculated to write off the cost or valuation less estimated residual value of each asset over its expected useful life, as follows:

Land and buildings Freehold

2% Straight line

Plant and machinery

25% Reducing balance

Motor vehicles

15% Reducing balance

1.6 Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

1.7 Stock

Stock is valued at the lower of cost and net realisable value.

1.8 Pensions

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the year they are payable.

1.9 Deferred taxation

Deferred taxation is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted.

1.10 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

2 Operating profit	2015 £	2014 £
Operating profit is stated after charging:		
Amortisation of intangible assets	19,667	19,667
Depreciation of tangible assets	251,766	203,199
Auditors' remuneration (including expenses and benefits in kind)	6,700	6,500
and after crediting:		
Profit on disposal of tangible assets	(9,629)	(3,317)
Profit on foreign exchange transactions	(1,368)	(1,886)
3 Investment income	2015 £	2014 £
Bank interest	_	200
Other interest	_	678
Cities interest		
		878
1 Interest payable	2015	2014
	£	£
On bank loans and overdrafts	31,218	32,431
Hire purchase interest	5,084	2,239
Other interest	114,616	75,492
	150,918	110,162
		=======================================

5	Taxation	2015 £	2014 £
	Total current tax	-	-
	Deferred tax		
	Deferred tax charge credit current year	64,081	48,378
	Factors affecting the tax charge for the year		
	Profit on ordinary activities before taxation	176,298	302,612
	Profit on ordinary activities before taxation multiplied by standard rate of UK		
	corporation tax of 20.00% (2014 - 20.00%)	35,260	60,522
	Effects of:		
	Non deductible expenses	(1,153)	770
	Depreciation add back	50,353	40,640
	Capital allowances Tax losses utilised	(103,178) 18,718	(78,990) (22,942)
		(35,260)	(60,522)
	Current tax charge for the year	-	
6	Dividends	2015 £	2014 £
	Ordinary interim paid	40,500	92,000
7	Intangible fixed assets		
			Goodwill £
	Cost At 1 January 2015 & at 31 December 2015		325,000
	Amortisation		·
	At 1 January 2015		97,195
	Charge for the year		19,667
	At 31 December 2015		116,862
	Net book value		
	At 31 December 2015		208,138
	At 31 December 2014		227,805

	Land and buildings	Plant and machinery	Motor vehicles	Tota
•	Freehold	indominor y	701110100	
_	£	£	£	£
Cost or valuation	0.054.070	1 004 005	4 044 000	4 047 044
At 1 January 2015	2,351,273	1,324,385	1,241,686	4,917,344
Additions	-	211,031	237,370	448,401
Disposals	<u>-</u>	-	(87,750)	(87,750
at 31 December 2015	2,351,273	1,535,416	1,391,306	5,277,995
Depreciation	 			
At 1 January 2015	46,638	523,846	889,033	1,459,517
On disposals	-	-	(51,379)	(51,379
Charge for the year	46,654	139,402	65,710	251,766
At 31 December 2015	93,292	663,248	903,364	1,659,904
let book value				
At 31 December 2015	2,257,981	872,168	487,942	3,618,091
At 31 December 2014	2,304,635	800,539	352,653	3,457,827
·				
·				
Comparable historical cost for the land	and buildings include	ed at valuatio	n:	£
Cost		ed at valuatio	n:	
Comparable historical cost for the land Cost At 1 January 2015 & at 31 December 2015		ed at valuatio	n:	£ 1,784,845
Cost At 1 January 2015 & at 31 December 2015 Depreciation based on cost		ed at valuatio	n:	1,784,845 ———
Cost At 1 January 2015 & at 31 December 2015 Depreciation based on cost At 1 January 2015		ed at valuatio	n:	1,784,845 ————————————————————————————————————
Cost At 1 January 2015 & at 31 December 2015 Depreciation based on cost At 1 January 2015		ed at valuatio	n:	1,784,845 ———
Cost At 1 January 2015 & at 31 December 2015 Depreciation based on cost At 1 January 2015 Charge for the year		ed at valuatio	n:	1,784,845
Cost At 1 January 2015 & at 31 December 2015			n:	1,784,845 ————————————————————————————————————
Cost At 1 January 2015 & at 31 December 2015 Depreciation based on cost At 1 January 2015 Charge for the year At 31 December 2015			n:	1,784,845

NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2015

8 Tangible fixed assets (Continued)

Included above are assets held under finance leases or hire purchase contracts as follows:

	Plant and machinery	Motor vehicles	Total
	£	£	£
Net book values			
At 31 December 2015	- · · · · · · · · · · · · · · · · · · ·	169,621	169,621
At 31 December 2014	6,086	70,359	76,445
	•		
Depreciation charge for the year			
At 31 December 2015	-	24,988	24,988
At 31 December 2014	1.074	12 416	12 400
At 31 December 2014	1,074	12,416	13,490

The company's land and buildings were revalued on 31 December 2013 by O'Connor Kennedy Turtle, Lambert Smith Hampton and Jonathan Finch all members of the Royal Institute of Chartered Surveyors, on the basis of open market value for the existing use. The directors are not aware of any material change in value since the date of the valuation.

9	Stocks	2015	2014
		£	£
	Finished goods and goods for resale	519,133	336,542
10	Debtors	2015 £	2014 £
	Trade debtors	6,902,762	8,476,020
	Other debtors	931,742	445,865
	Prepayments and accrued income	158,569	211,558
		7,993,073	9,133,443

NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2015

11	Creditors: amounts falling due within one year	2015	2014
••	oroundro, amounto faming due within one your	£	£
	Bank loans and overdrafts	2,322,361	3,508,782
•	Net obligations under hire purchase contracts	50,550	26,447
	Trade creditors	6,537,502	6,353,658
	Taxes and social security costs	10,939	7,793
	Directors' current accounts	37,730	569
	Other creditors	135,442	-
	Accruals and deferred income	9,072	9,624
		9,103,596	9,906,873

The bank loans are secured as follows:-

- First legal charge over 30 Hillsborough Road, Carryduff
- First legal charge over 47 Mossley Road, Ballytrobert
- Assignment of rental income from both properties.
- A guarantee & indemnity from A Hutchinson in the sum of £200,000
- First legal charge over the property at 20 Belfast Road, Carrickfergus.

Invoice discounting facility advances are secured by an all assets debenture, with a specific charge over trade debtors.

2014 £	2015 £	Creditors: amounts falling due after more than one year	2
657,028	598,268	Bank loans	
19,350	37,533	Net obligations under hire purchase contracts	
676,378	635,801		
			
		Analysis of loans	
		Not wholly repayable within five years by instalments:	
297,748	238,988	Not wholly repayable with five years	
449,100	449,100	Wholly repayable within five years	
746,848	688,088	_	
(89,820)	(89,820)	Included in current liabilities	
657,028	598,268		
===== 297,748	238,988	Instalments not due within five years	
	·		
		Loan maturity analysis	
89,820	89,820	In more than one year but not more than two years	
269,460	269,460	In more than two years but not more than five years	
328,808 	238,988 	In more than five years	
·			
00.447	50.550	Net obligations under hire purchase contracts	
26,447	50,550	Repayable within one year	
19,350	35,733	Repayable between one and five years	
45,797	86,283		
(26,447)	(50,550)	Included in liabilities falling due within one year	
19,350	35,733		

13	Provisions for liabilities			Deferred tax liability £
	Balance at 1 January 2015 Profit and loss account			145,548 64,081
	Balance at 31 December 2015			209,629
	The deferred tax liability is made up as follows:			
			2015 £	2014 £
	Accelerated capital allowances		209,629	145,548
14	Retirement Benefits			
			2015 £	2014 £
	Contributions payable by the company for the year		1,150	1,150
15	Share capital	-	2015 £	2014 £
	Allotted, called up and fully paid 100 Ordinary shares of £1 each		100	100
16	Statement of movements on reserves	Share	Revaluation	Profit
		premium account £	reserve	and loss account
	Balance at 1 January 2015 Profit for the year Dividends paid	66,905 - -	825,560 - -	1,604,495 112,217 (40,500)
	Balance at 31 December 2015	66,905	825,560	1,676,212

NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2015

17	Reconciliation of movements in Shareholders' funds	2015 £	2014 £
	Profit for the financial year	112,217	254,234
	Dividends	(40,500)	(92,000
	Net addition to shareholders' funds	71,717	162,234
	Opening Shareholders' funds	2,497,060	2,334,826
•	Closing Shareholders' funds	2,568,777	2,497,060
18	Directors' remuneration	2015	2014
		£	£
	Remuneration for qualifying services	24,880	25,220
	Company pension contributions to defined contribution schemes	1,150	1,150
		26,030	26,370
19	Employees Number of employees		
	The average monthly number of employees (including directors) during the		
	year was:	2015	2014
		Number	Number
	Directors	2	2
	Administration	17	18
		19	20
	Employment costs	2015	2014
		£	£
	Wages and salaries	439,529	396,898
	Social security costs	34,491	31,323
	Other pension costs	1,150	1,150
		475,170	429,371

20 Related party relationships and transactions

NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2015

20 Related party relationships and transactions

(Continued)

Dividends to Directors

Dividends totalling £40,500 were paid during the year to directors and close members of their families.