ABBREVIATED ACCOUNTS

FOR THE YEAR ENDED 30 NOVEMBER 2013

FOR

IRISH SALT MINING & EXPLORATION COMPANY LIMITED

JNI

15/08/2014 COMPANIES HOUSE

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COMPANY INFORMATION FOR THE YEAR ENDED 30 NOVEMBER 2013

DIRECTORS:

Ms S Mahoney

Ms K Mahoney Mr P Mahoney

SECRETARY:

Ms D Robson

REGISTERED OFFICE:

Fort Road Kilroot

CARRICKFERGUS

Co. Antrim BT38 9BT

REGISTERED NUMBER:

NI006389

AUDITORS:

Baker Tilly Mooney Moore

Chartered Certified Accountants

Registered Auditors 17 Clarendon Road Clarendon Dock Belfast BT1 3BG

BANKERS:

Bank of Ireland

4 - 8 High Street

Belfast Co. Antrim BT1 2BA

SOLICITORS:

Agnew Andress Higgins Solicitors

1st Floor 92 High Street Belfast BT1 2BG

STRATEGIC REPORT FOR THE YEAR ENDED 30 NOVEMBER 2013

The directors present their strategic report for the year ended 30 November 2013.

REVIEW OF BUSINESS

The results for the year and financial position of the company are shown in the annexed financial statements.

PRINCIPAL RISKS AND UNCERTAINTIES

The directors consider that the principal risks and uncertainties faced by the company are in the following categories:

Economic Risk

The business is subject to the normal economic factors impacting on its cost base and manages these on an ongoing basis.

Competition Risk

The directors of the company manage competition risk through close attention to customer service levels.

Financial Risk

The company has budgetary and financial reporting procedures, supported by appropriate key performance indicators to manage credit, liquidity and other financial risk.

ON BEHALF OF THE BOARD:

Mr P-Mahoney - Director

Date: 09/07/2014

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 30 NOVEMBER 2013

The directors present their report with the accounts of the company for the year ended 30 November 2013.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of mining, processing and distribution of rock salt.

DIVIDENDS

No dividends will be distributed from the profits for the year ended 30 November 2013.

DIRECTORS

The directors shown below have held office during the whole of the period from 1 December 2012 to the date of this report.

Ms S Mahoney Ms K Mahoney

Mr P Mahoney

KEY PERFORMANCE INDICATORS

Given the straightforward nature of the business, the company's directors are of the opinion that an analysis using KPI's is not necessary for an understanding of the development, performance or position of the business.

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

Each of the Directors confirms that, so far as they are aware, there is no relevant audit information of which the auditors are unaware. Each Director has taken all the steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 30 NOVEMBER 2013

AUDITORS

The auditors, Baker Tilly Mooney Moore, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

M. P. Mahoney - Director

Date: 09/07/2014

REPORT OF THE INDEPENDENT AUDITORS TO IRISH SALT MINING & EXPLORATION COMPANY LIMITED UNDER SECTION 449 OF THE COMPANIES ACT 2006

We have examined the abbreviated accounts set out on pages six to fifteen, together with the full financial statements of Irish Salt Mining & Exploration Company Limited for the year ended 30 November 2013 prepared under Section 396 of the Companies Act 2006.

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section and to report our opinion to you.

Basis of opinion

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section.

Joanne Small (Senior Statutory Auditor)

Jame Swall

for and on behalf of Baker Tilly Mooney Moore

Chartered Certified Accountants

Registered Auditors 17 Clarendon Road

Clarendon Dock

Belfast

BTI 3BG

Date: 22nd July 2014

ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 NOVEMBER 2013

		30.11.13	30.11.12
	Notes	£	£
TURNOVER		20,149,338	11,570,958
Cost of sales and other operating income		(12,294,835)	(8,300,035)
		7,854,503	3,270,923
Administrative expenses		2,017,244	2,848,386
OPERATING PROFIT	4	5,837,259	422,537
Interest receivable and similar income		72,229	154,380
		5,909,488	576,917
Interest payable and similar charges	5	7,838	9,543
PROFIT ON ORDINARY ACTIVITIES	3		
BEFORE TAXATION		5,901,650	567,374
Tax on profit on ordinary activities	6	1,311,972	157,963
PROFIT FOR THE FINANCIAL YEAR	R	4,589,678	409,411

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current year or previous year.

TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year.

IRISH SALT MINING & EXPLORATION COMPANY LIMITED (REGISTERED NUMBER: N1006389)

ABBREVIATED BALANCE SHEET 30 NOVEMBER 2013

	30.11.13		1.13	30.11.12	
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	8		6,334,309		2,952,177
CURRENT ASSETS					
Stocks	9	1,696,374		2,448,267	
Debtors	10	5,643,310		3,828,088	
Cash at bank and in hand		13,196,501		18,216,001	
		20,536,185		24,492,356	
CREDITORS					
Amounts falling due within one year	11	4,367,191		9,683,117	
NET CURRENT ASSETS			16,168,994		14,809,239
TOTAL ASSETS LESS CURRENT					
LIABILITIES			22,503,303		17,761,416
PROVISIONS FOR LIABILITIES	13		307,264		155,055
NET ASSETS			22,196,039		17,606,361
CAPITAL AND RESERVES					
Called up share capital	14		49,998		49,998
Profit and loss account	15		22,146,041		17,556,363
SHAREHOLDERS' FUNDS	20		22,196,039		17,606,361

The abbreviated accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to medium-sized companies.

M. F. Mahoney - Director

Mr SMahanar Director

CASH FLOW STATEMENT FOR THE YEAR ENDED 30 NOVEMBER 2013

		20.44.42	20.11.10
	Notes	30.11.13 £	30.11.12 £
Net cash inflow			
from operating activities	1	5,909,443	3,579,950
Returns on investments and			
servicing of finance	2	64,391	144,837
Taxation		(132,789)	(1,563,367)
Capital expenditure	2	(3,991,705)	(662,018)
Equity dividends paid		(7,000,000)	<u> </u>
(Decrease)/increase in cash in the	period	<u>(5,150,660</u>)	1,499,402
Reconciliation of net cash flow to movement in net funds	3		
(Decrease)/increase in cash in the pe	eriod	(5,150,660)	1,499,402
Change in net funds resulting from cash flows		(5,150,660)	1,499,402
Movement in net funds in the peri Net funds at 1 December	od	(5,150,660) 	1,499,402 16,057,139
Net funds at 30 November		12,405,881	17,556,541

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 30 NOVEMBER 2013

1.	RECONCILIATION OF OPERATING PROFIT TO NET ACTIVITIES	Г CASH INFLOV	V FROM OPER	ATING
			30.11.13	30.11.12
			£	£
	Operating profit		5,837,259	422,537
	Depreciation charges		606,083	735,236
	Loss on disposal of fixed assets		3,490	431
	Impairment losses - freehold property		-	34,835
	Decrease/(increase) in stocks		751,893	(281,112)
	(Increase)/decrease in debtors		(1,815,222)	3,225,085
	Increase/(decrease) in creditors		525,940	(557,062)
	Net cash inflow from operating activities		5,909,443	3,579,950
2.	ANALYSIS OF CASH FLOWS FOR HEADINGS NETT	ED IN THE CAS	H FLOW STAT	EMENT
			30.11.13	30.11.12
			£	£
	Returns on investments and servicing of finance			-
	Interest received		72,229	154,380
	Interest paid		<u>(7,838)</u>	(9,543)
	Net cash inflow for returns on investments and servicing	of finance	64,391	1// 927
	rect cash finlow for rectains on investments and servicing t	oi intance		144,837
	Capital expenditure			
.,	Purchase of tangible fixed assets		(4,089,505)	(670,651)
	Sale of tangible fixed assets		97,800	8,633
	Net and a 4ff and for any last and all		(2.001.505)	(((2,010)
	Net cash outflow for capital expenditure		<u>(3,991,705)</u>	(662,018)
3.	ANALYSIS OF CHANGES IN NET FUNDS			
		At 12.12	C1 0	At 20.11.12
		1.12.12	Cash flow	30.11.13
	Net cash:	£	£	£
	Cash at bank and in hand	18,216,001	(5,019,500)	13,196,501
	Bank overdraft	(659,460)	(131,160)	(790,620)
		17,556,541	(5,150,660)	12,405,881
	m l			40
	Total	17,556,541	<u>(5,150,660)</u>	12,405,881

NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 30 NOVEMBER 2013

1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention.

Turnover

Turnover represents the total invoice value, excluding value added tax, of goods sold during the year.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Freehold property

- 10% on reducing balance

Assets under construction

not provided

Plant and machinery

- 25% on reducing balance

Development costs

- 4% on cost

Stocks

Stocks have been valued at the lower of cost and net realisable value. Cost is calculated by reference to the mining costs incurred in bringing the minerals to the pithead, with overheads being allocated based on a normal level of activity.

Deferred tax

Deferred tax is provided on the liability method to take account of timing differences between the treatment of certain items for accounts purposes and their treatment for tax purposes. Tax deferred or accelerated is accounted for in respect of all material timing differences. Deferred tax assets are recognised only to the extent they are regarded as recoverable.

Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated at the exchange rates ruling at the balance sheet date and any difference is taken to the profit and loss account. Exchange differences arising on transactions during the year are taken directly to the profit and loss account.

Pension costs and other post-retirement benefits

The company operates a money purchase (defined contribution) scheme. Contributions are charged to the profit and loss account as they become payable in accordance with the rules of the scheme. These contributions are invested separately from the company's assets.

Repairs and renewals

Repairs and renewals and purchases of replacement parts are written off in the year in which they are incurred.

Exploration costs

Exploration costs are written off in the year in which they are incurred.

2. OTHER OPERATING INCOME

30.11.13 30.11.12 £ £ 9,160 9,807

Sundry income

NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 30 NOVEMBER 2013

3.	STAFF COSTS		
٥,		30.11.13	30.11.12
	Wages and salaries	£ 2,526,381	£ 2,458,533
	Other pension costs	43,382	156,740
		2,569,763	2,615,273
	The average monthly number of employees during the year was as follows:	30.11.13	30.11.12
	Administration	7	7
	Processing and distribution	48	47
		55	54
4.	OPERATING PROFIT		
	The operating profit is stated after charging/(crediting):		
		30.11.13	30.11.12
	Him of what and monkings.	£ 18,135	£ 20,037
	Hire of plant and machinery Depreciation - owned assets	606,083	735,236
	Loss on disposal of fixed assets	3,490	431
	Auditors' remuneration	14,500	15,250
	Auditors' remuneration for non audit work	19,900	16,280
	Foreign exchange differences	<u>(59,777)</u>	188,471
	Directors' remuneration	30,000	<u> </u> -
5.	INTEREST PAYABLE AND SIMILAR CHARGES		
		30.11.13	30.11.12
	Bank charges	£ 7,838	£ 8,468
	Other interest	7,030	1,075
		7,838	9,543

NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 30 NOVEMBER 2013

6.	TAXATION		
	Analysis of the tax charge The tax charge on the profit on ordinary activities for the year was as follows:	30.11.13 £	30.11.12 £
	Current tax:		r
	UK corporation tax	1,159,763	226,233
	Deferred tax	152,209	(68,270)
	Tax on profit on ordinary activities	1,311,972	157,963
	Factors affecting the tax charge The tax assessed for the year is lower than the standard rate of corporation t explained below:	ax in the UK. T	he difference is
		30.11.13	30.11.12
	Profit on ordinary activities before tax	£ 5,901,650	£ 567,374
	Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 23.34% (2012 - 24%)	1,377,445	136,170
	Effects of:		
	Expenses not deductible for tax purposes	(1,174)	38,957
	Income not taxable for tax purposes	(9,000)	(8,956)
	Capital allowances in excess of depreciation Depreciation in excess of capital allowances	(207,086)	60,265
	Timing differences	(422)	(203)
	Current tax charge	1,159,763	226,233
7.	DIVIDENDS	30.11.13 £	30.11.12 £
	Final		7,000,000

NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 30 NOVEMBER 2013

8. TANGIBLE FIXED ASSETS

	Freehold	Assets under	Plant and	Development	
	property	construction £	machinery £	costs	Totals £
COST	"	-	_	-	_
At 1 December 2012	286,620	113,015	9,093,650	2,504,260	11,997,545
Additions	5,660	3,418,219	665,626	-	4,089,505
Disposals	(34,835)		(399,125)	-	(433,960)
At 30 November 2013	257,445	3,531,234	9,360,151	2,504,260	15,653,090
DEPRECIATION					
At 1 December 2012	80,707	-	6,837,150	2,127,511	9,045,368
Charge for year	1,593	-	572,219	32,271	606,083
Eliminated on disposal	(34,835)		(297,835)		(332,670)
At 30 November 2013	47,465		7,111,534	2,159,782	9,318,781
NET BOOK VALUE					
At 30 November 2013	209,980	3,531,234	2,248,617	344,478	6,334,309
At 30 November 2012	205,913	113,015	2,256,500	376,749	2,952,177

Included in cost of land and buildings is freehold land of £190,923 (2012 - £190,923) which is not depreciated.

9. STOCKS

	30.11.13	30.11.12
	£	£
Stocks	1,696,374	2,448,267

There exists a stock of replacement parts at a cost of £395,393 (2012: £401,053) which is not included in the balance sheet of the company, in accordance with the accounting policy in note 1.

10. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	30.11.13	30.11.12
	£	£
Trade debtors	5,064,324	3,529,807
Prepayments and accrued income	578,986	298,281
	5,643,310	3,828,088

NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 30 NOVEMBER 2013

11.		: AMOUNTS FALLING DUE WITHIN O	ONE YEAR	30.11.13 £	30.11.12 £
		l overdrafts (see note 12)		790,620	659,460
	Trade creditors			1,686,091	1,002,133
	Tax			1,139,319	112,345
		and other taxes		370,957	491,274
	Proposed divid			-	7,000,000
	Accruals and d	eferred income		380,204	417,905
				4,367,191	9,683,117
12.	LOANS				
	An analysis of	the maturity of loans is given below:			
				30.11.13 £	30.11.12 £
	Amounts fallin Bank overdraft	g due within one year or on demand: s		790,620	659,460
13.		nas counter indemnities with the Bank of Irela	and amounting to £4	54,000.	
15.	rkovisions	FOR LIABILITIES		30.11.13	30.11.12
	Deferred tax			<u>£</u> <u>307,264</u>	£ 155,055
					Deferred tax £
	Balance at 1 De Provided during				155,055 152,209
	Balance at 30 N	November 2013			307,264
14.	CALLED UP	SHARE CAPITAL			
	Allotted, issued	and fully paid:			
	Number:	Class:	Nominal value:	30.11.13 £	30.11.12 £
	49,998	Ordinary	£1	49,998	49,998

NOTES TO THE ABBREVIATED ACCOUNTS - continued FOR THE YEAR ENDED 30 NOVEMBER 2013

15. RESERVES

Profit and loss account

At 1 December 2012 Profit for the year 17,556,363 4,589,678

At 30 November 2013

22,146,041

16. PENSION COMMITMENTS

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund and amounted to £43,382 (2012: £156,740).

17. CONTINGENT LIABILITIES

There were no contingent liabilities at the balance sheet date.

18. CAPITAL COMMITMENTS

The company entered into a contract on 21 January 2013 to construct a drift which is expected to incur costs amounting to £7,170,000. The capital commitment at the year-end amounted to £3,881,974.

The company also placed an order before the year-end for a new Face Drill costing \$502,360 which amounts to £316,340 when using the year-end exchange rate.

19. ULTIMATE CONTROLLING PARTY

ISME Holdings Limited is the ultimate controlling party of Irish Salt Mining and Exploration Company Limited.

20. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	30.11.13	30.11.12
Profit for the financial year	£ 4,589,678	£ 409,411
Dividends		(7,000,000)
Net addition/(reduction) to shareholders' funds	4,589,678	(6,590,589)
Opening shareholders' funds	17,606,361	24,196,950
Closing shareholders' funds	22,196,039	17,606,361