March

FC 024668

# FINANCIAL STATEMENTS 2006

e'quipe,LTD.

SATURDAY



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## Balance Sheet As of December 31, 2006

#### e'quipe LTD.

1 Current Assets   [ 7.101 735,724 ]   1 Current Liabilities   [ 2.560,657.	,899 ,664 0 ,289 ,167 0 ,624 0 ,071 ,394 ,000 0
1 Quick Assets	,899 ,664 0 ,289 ,167 0 ,624 0 ,071 ,394 ,000 0
Cash in hand Cash in banks Notes receivable Accounts receivable-trade Accounts receivable-trade Accounts receivable-trade Accounts receivable-trade Accounts receivable-other Accounts receivable-other Advances Short-term borrowings Accounts payable-other Accounts payable Accounts payable Accounts payable Accounts payable	,664 0,289 ,167 0,624 0,071 ,394 ,000 0
Cash in hand Cash in banks Notes receivable Accounts receivable-trade Accounts receivable-other Accounts receivable-other Advances Short-term loans receivable Accounts receivable-other Advances Short-term loans receivable Accounts receivable-other Advances Short-term loans receivable Accounts payable-other Advances Accounts payable-other Advances Accounts payable-other Advances Advances received Advances received Advances paid Prepaid expenses Allowance for doubtful accounts Deferred tax assets (current)  Deferred tax assets (current)  Deferred tax liabilities  II Non-current Liabilities  Inventories Aucroued expenses Advances received Suspense receipts Employee savings Accrued bonuses Accrued expenses Advances received Accrued expenses Advances received Accounts payable Accrued expenses Advances received Accrued expenses Advances received Accrued expenses Acc	0 ,289 ,167 0 ,624 0 ,071 ,394 ,000 0
Cash in banks Notes receivable Accounts receivable-trade Accounts receivable-other Advances Short-term loans receivable-other Advances Short-term loans receivable Advances Short-term borrowings Accounts payable-other Advances received Sp,666,033 Advances received Suspense received Suspense receipts Employee savings Suspense payings Suspense payings Suspense payings Suspense payings Suspense payings Suspense payings Suspense for returned good Accrued bonuses Accrued bonuses Reserve for structural improvement Deferred tax assets (current) Other current liabilities  If Non-current Liabilities  If Non-current Liabilities  If Non-current Liabilities  If Non-current loans payable Reserve for returement benefits Reserve for returement benefits Sp,030 Short-term borrowings Accounts payable-other Accounts paya	0 ,289 ,167 0 ,624 0 ,071 ,394 ,000 0
Notes receivable Accounts receivable-trade Accounts receivable-other Advances Short-term loans receivable Advances paid Prepaid expenses Allowance for doubtful accounts Deferred tax assets (current)  2 Inventories Raw materials Work in process Merchandise in transit Merchandise on consignment  Notes receivable 1,547,999,132 Accounts payable-other Accounts payable-o	,167 0 ,624 0 ,071 ,394 ,000 0
Accounts receivable-trade Accounts receivable-other Advances Short-term loans receivable Advances paid Prepaid expenses Allowance for doubtful accounts Deferred tax assets (current)  Merchandise Raw materials Work in process Merchandise in transit Merchandise on consignment  Accounts receivable 1,547,999,132 Accrued expenses 128,941 Deposits received Suspense receipts Employee savings Reserve for returned good Accrued bonuses Reserve for structural improvement Deferred tax liabilities  1,547,999,132 Advances received 5,923 Advances received Suspense receipts Employee savings Reserve for returned good Accrued bonuses Reserve for structural improvement Deferred tax liabilities  II Non-current Liabilities  [ 18.895	,167 0 ,624 0 ,071 ,394 ,000 0
Accounts receivable-other Advances Short-term loans receivable Advances paid Prepaid expenses Suspense payments Allowance for doubtful accounts Deferred tax assets (current)  Merchandise Raw materials Work in process Merchandise in transit Merchandise on consignment  Advances S9,666,033 Advances received Deposits received Suspense receipts Employee savings Reserve for returned good Accrued bonuses Reserve for structural improvement Deferred tax liabilities (current) Other current liabilities  II Non-current Liabilities  [ 18.895	0 ,624 0 ,071 ,394 ,000 0 0
Advances Short-term loans receivable Advances paid Prepaid expenses Suspense payments Allowance for doubtful accounts Deferred tax assets (current)  Merchandise Raw materials Work in process Merchandise in transit Merchandise on consignment  Advances Suspense receipts Suspense receipts Employee savings Reserve for returned good 31,846 Accrued bonuses Reserve for structural improvement Deferred tax liabilities (current) Other current liabilities  II Non-current Liabilities  [ 18.895	0 ,071 ,394 ,000 0 0
Short-term loans receivable Advances paid Prepaid expenses Suspense payments Allowance for doubtful accounts Deferred tax assets (current)  Merchandise Raw materials Work in process Merchandise in transit Merchandise on consignment  Short-term loans receivable 3,900,042,586 Employee savings Reserve for returned good Accrued bonuses Reserve for structural improvement Deferred tax habilities (current) Other current liabilities  If Non-current Liabilities  Long-term loans payable Reserve for returement benefits 13,865 Reserve for returement benefits 13,865 Reserve for returement benefits for directors 5,030	0 ,071 ,394 ,000 0 0
Advances paid Prepaid expenses Suspense payments Allowance for doubtful accounts Deferred tax assets (current)  Merchandise Raw materials Work in process Merchandise in transit Merchandise on consignment  Advances paid  Defense (106,883,896	,394 ,000 0 0
Prepaid expenses Suspense payments Allowance for doubtful accounts Deferred tax assets (current)  Merchandise Reserve for returned good Accrued bonuses Reserve for structural improvement Deferred tax liabilities (current) Other current liabilities  Inventories Raw materials Work in process Merchandise in transit Merchandise on consignment  106,883,896 Accrued bonuses Reserve for structural improvement Deferred tax liabilities (current) Other current liabilities  If Non-current Liabilities  Long-term loans payable Reserve for returement benefits 13,865 Reserve for returement benefits for directors 5,030	,394 ,000 0 0
Suspense payments Allowance for doubtful accounts Deferred tax assets (current)  2 Inventories Raw materials Work in process Merchandise in transit Merchandise on consignment  19,302,485 0 19,302,485 Reserve for structural improvement Deferred tax liabilities (current) Other current liabilities  II Non-current Liabilities  [18,895] Long-term loans payable Reserve for retirement benefits 13,865 Reserve for retirement benefits for directors  5,030	,000 0 0 0
Allowance for doubtful accounts Deferred tax assets (current)  2 Inventories Reserve for structural improvement Other current liabilities  2 Inventories Raw materials Work in process Merchandise in transit Merchandise on consignment  2 Inventories  0 1.272.571.903 972,584,637 Raw materials 0 22,119,841 Merchandise in transit 0 Reserve for retirement benefits 13,865 Reserve for retirement benefits for directors 5,030	0 0 0
Deferred tax assets (current)  98,389,466  Deferred tax habilities (current) Other current habilities  2 Inventories Merchandise Raw materials Work in process Merchandise in transit Merchandise on consignment  98,389,466  Deferred tax habilities (current) Other current habilities  If Non-current Liabilities  [ 18,895  Long-term loans payable Reserve for retirement benefits 13,865  277,867,425  Reserve for retirement benefits for directors  5,030	Ĭ
Other current liabilities  2 Inventories (1.272.571,903) Merchandise 972,584,637 Raw materials 0 Work in process 22,119,841 Merchandise in transit 0 Merchandise on consignment 277,867,425  Other current liabilities [18.895] II Non-current Liabilities [18.895] Long-term loans payable Reserve for retirement benefits 5,030	Ť
Merchandise 972,584,637 II Non-current Liabilities [ 18,895]  Raw materials 0  Work in process 22,119,841 Long-term loans payable Reserve for retirement benefits 13,865  Merchandise on consignment 277,867,425 Reserve for retirement benefits for directors 5,030	<u>,128</u> ]
Merchandise Raw materials Work in process Merchandise in transit Merchandise on consignment	<u>,128</u> ]
Raw materials  Work in process  Merchandise in transit  Merchandise on consignment  O  22,119,841  Cong-term loans payable  Reserve for retirement benefits  13,865  Reserve for retirement benefits for directors  5,030	
Work in process  Merchandise in transit  Merchandise on consignment  22,119,841  Reserve for retirement benefits  13,865  Reserve for retirement benefits for directors  5,030	
Merchandise in transit  Merchandise on consignment  O Reserve for retirement benefits  13,865  Reserve for retirement benefits for directors  5,030	0
Merchandise on consignment 277,867,425 Reserve for retirement benefits for directors 5,030	,128
Prototiminate of configuration	
Stock	0
Cost variance 0 Other non-current habilities	0
II Non-current Assets [ 414.090.017 ] Total Liabilities 2,579,552	,236
SHAREHOLDERS' EQUITY	
1 Plant, Property & Equipment ( <u>243,159,107</u> )	
Buildings 30,287,035 I Capital [ 300,000	<u>,000</u> ]
Structures 0	
Machinery & equipment 0 Capital 300,000	),000
Vehicles & transport equipment	
Tools, furniture & fixtures 212,872,072 II Capital Surplus [	<u>o</u> ]
Land	
1 Additional paid-in capital	0
2 Intangible Assets ( 18,429,032 ) 2 Other additional capital surplus (	<u>o</u> )
Goodwill 0 (1) Gain on capital reduction	0
Telephone rights 183,000 (2) Gain on disposal of treasury stock	0
Right to use facilities 0	
Software products 18,246,032 III Retained Earnings [ 4.636,27]	3 <u>,505</u> ]
3 Investment & Other Assets ( 152,501.878 ) 1 Earned surplus reserve	0
Investment securities 0 2 Voluntary reserve	0
Investment in capital 0 3 Unappropriated retained earning 4,636,27	3,505
myosanone in outrain	-
Long-term toans receivable	<u>0</u> ]
Long term propert stay and	<b>∠</b> ]
45 702 805 37	<u>0</u> ]
III Deferred Assets [ 0] VI Treasury Stock [	<u>o</u> ]
Other deferred assets 0	2 505
Total Shareholders' Equity 4,936,27  Total Assets 7,515,825,741 Total Liabilities & Shareholders' Equity 7,515,825	3.505
Total Assets 1,525,025,711 form Endonates & Summingary Equity	

### **Income Statement**

From January 1, 2006 to December 31, 2006

#### e'quipe LTD.

	Amoun		
Item	Subtotal	Total	
Ordinary profit/loss	Yen	Yen	
Operating profit/loss			
Sales	12,182,227,702		
Total operating revenue		12,182,227,702	
Cost of sales	2,386,612,383		
Operating expenses	7,315,061,863		
Total operating expenses		9,701,674,246	
Operating income		2,480,553,456	
Nonoperating profit/loss			
Regional incentives	0		
Sales promotion grants	0		
Interest earned	18,570,102		
Reversal of allowance for	0		
doubtful accounts	0		
Reversal of reserve for returned goods	0		
Miscellaneous income	22,518,105		
Total nonoperating revenue		41,088,207	
Sales incentives	0		
Interest paid	21,449		
Provision of allowance for	555 205		
doubtful accounts	555,395		
Provision for returned			
Miscellaneous loss			
I otal nonoperating		576,844	
exnenses Ordinary income		2,521,064,819	
Extraordinary gains		33,783,167	
Extraordinary losses		0	
Net income before tax		2,554,847,986	
Income, inhabitant and		959,451,512	
business taxes			
Income tax adjustment		△ 97,489,069	
Net income		1,497,907,405	

Statement of Changes in Shareholders' Equity, etc. From January 2006 to December 2006

											:	(Unit yen)
e'quipe, LTD					Shareholders equity	rs equity					currency	
			Capital sumbre				Earned surplus					
							Other earned surplus	sn			Net unrealized	Total net
	Capital stock	Capital reserve	Other capital surplus	Total capital surplus	Earned surplus reserve	Reserve for advanced depreciation	Unappropnated General reserve earnings carried forward	Unappropnated retained earnings carried forward	Total earned surplus	Total shareholders' equity	gain (loss) on secunties	assets
n add to have out to an energial	300 000 000			0				3 138 366 100	3 138 366,100	3 438 366 100		3,438 366 100
מקופוולם מז נו ווום פוזיה נו מוס				0					0			0
Changes during the period									C	o		0
Issuance of new stocks				ō						- 1		1 407 504 405
Net income				0				1,497 907 405	1 497,907 405	1,497 907,405		497 907 403
Amount of capital decrease				0					0	0		0
Annualization of transmitted contracts	(others)			0					0	0		0
Acceptance of the second	thore)			0					0	0		0
Changes of items	Side Si								0	0		0
other than shareholders' equity										- 6		- 1
Total amount of changes duri	0	0	0	0		0	0	1 497 907,405	1,497,907 405	- 1		- 1
Balance as of the end of the d	300 000 000	0	0	0		0	0	4,636 273,505	4 636 273 505	4 936 273 505	0	4 936 273 505

(Note)
Matters concerning the types and number of shares of shares outstanding and treasury stock

				1	7
	Number of	Number of Number of Number of	Number of	NUMBER OF	Remarks
ds	hares at the end	shares at the end increased shares decreased	decreased	shares at the	
Outstanding shares					
Common stock	290 000	0	0	290 000	
Preferred dividend stock (Type A stock)	stock)			0	
Total	590 000	0	0	290,000	

#### Notes to Financial Statements

- 1 Notes pertaining to significant accounting policies
  - (1) Valuation standards and valuation methods of securities

Stocks of subsidiaries and affiliates

Other securities

Stocks with market value

Valued at cost using the moving average cost method

Market value accounting based on the market price as of the closing date (Net unrealized gains or losses on the securities are included in the shareholders' equity. Cost of securities sold is calculated by the moving average cost accounting method)

Valued at cost using the periodic average method

Valued at cost using the moving average cost method

Valued at cost using the moving average cost method

Stocks without market value

(2) Valuation standards and valuation methods of inventones Merchandise, raw materials, products in progress

Supplies

(3) Method of depreciation (amortization) Plant, property and equipment

Intangible fixed assets

Declining-balance method

Straight-line method

- (4) To prepare for losses from the return of merchandise sold, a reserve for returned goods is provided in the amount that is equivalent to the sum of the sales revenue on the esturnated amount of returns and the amount equivalent to the loss on disposals
- (5) To prepare for the payment of bonuses to employees, accrued bonuses are provided in the amount deemed to fall under the current fiscal year based on amounts of future bonus payments
- (6) To prepare for the payment of returement benefits to employees, a reserve for returement benefits is provided in the amount deemed to be required at the end of the current fiscal year based on the estimated amount of benefit obligations and pension assets at the end of the current fiscal year Actuarial differences will be accounted for as expenses beginning in the following fiscal year based on the straight-line method for a fixed period of time (11 years) within the average remaining service period of the employees
- (7) Finance lease transactions that do not involve the transfer of ownership of the leased assets to lessee are accounted for in a manner as if they were regular operating leases
- (8) Accounting for consumption taxes, etc.

Amounts recorded in the financial statements do no include consumption taxes

#### 2 Changes in accounting policies

(1) Presentation of net assets in the balance sheet

Net assets in the balance sheet, which had formerly been presented as "Shareholders' Equity," has been changed to "Net Assets" and the relevant presentation category and presentation item in the balance sheet are changed, in accordance with the "Accounting Standards for Presentation of Net Assets in the Balance Sheet" (Accounting Standards Board of Japan, ASBJ Statement No. 5, December 9, 2005) and the "Guidance on Accounting Standards for Presentation of Net Assets in the Balance Sheet" (Accounting Standards Board of Japan, ASBJ Guidance No. 8, December 9, 2005), both of which are to come into force from the fiscal year ending after the effective date of the Company Law (Law No 86, July 26, 2005) There are no effects of this change on the total amount of net assets of the Company. The amount equivalent to the shareholders' equity under the former method of presentation is 4,936,273,505 yen

3 Notes to the Balance Sheet

(1) Short-term loan receivables to the controlling shareholder

3,900,000,000 yen

Short-term borrowings to the controlling shareholder

373,864,276 yen

- (2) In addition to the fixed assets recorded in the balance sheet, the Company uses such assets as information systems equipment through lease agreements
- (3) In terms of accounting for matured bills at the final date of the fiscal year, matured bills are settled as of the date of bill clearing.

4 Notes to the Income Statement

(1) Volume of sales to the controlling shareholder

0 yen

(2) Volume of purchases from the controlling shareholder

1.051,845,087yen

(3) Volume of transactions other

than operating transactions with the controlling shareholder

23,173,523 yen

(4) Net income per share

2,538 82 yen

#### 5 Notes to the Statement of Changes in Shareholders' Equity

(1) Number of shares outstanding at the end of the current fiscal year

590,000 shares

2,947,000 yen

#### 6 Notes to Tax Effect Accounting

over deductible limit

#### (1) Major factors leading to the occurrence of deferred tax assets

Excess of transfer amount of reserve for bonuses

Non-recognition of loss on revaluation 26,386,450 yen of merchandise (products) 805,484 yen Accrued expenses (directors' bonuses) 391,000 yen Accrued legal welfare expenses (employee bonuses) 77,100,000 yen Accrued expenses (estimated rewards) 6,441,000 yen Accrued business office tax 7,876,146 yen Reserve for returned goods 119,834,300 yen Accrued enterprise tax Excess of depreciation and amortization 68,719,014 yen over deductible limit

Excess of amortization of deferred assets

over deductible limit

Telephone subscription rights

Reserve for retirement benefits

Reserve for retirement benefits for directors

Total deferred tax assets (40 69% of the above)

21,046,658 yen
3,651,316 yen
13,865,128 yen
5,030,000 yen
144,093,271 yen

#### 7 Notes pertaining to the use of fixed assets through lease agreements

Amount equivalent to the acquisition amount of leased assets

as of the end of the current fiscal year

406,563,720 yen

Amount equivalent to amount of cumulative depreciation

of leased assets as of the end of the current fiscal year

168,150,110 yen

Amount equivalent to the amount of unearned lease payments of

leased assets as of the end of the current fiscal year

238,416,610 yen

#### 8. Transactions with related narties

	is with related	<u> </u>	Ratio of	Contents	of relationship		Transaction		End of term
Attributes	Name of	Address	Voting rights	Concurrent directors	Actual relationship	Contents of	Amount	Account Title	Balance
:	Entity		etc	etc		Transactions	(million yen)		(million yen)
Parent Company	Kanebo Cosmetics	Minato-ku	Ownership	Yes	Purchase of raw maternals, etc	Purchase of raw materials, etc	1,052	Short-term loan receivables	3,900
	Cosmetics	Tokyo	100%	2 directors	Loans	Interest	25	Accounts receivable- other	3
					Purchase of sales promotion items	Sales promotion expenses	1	Accounts payable- trade	374

1 1 1	1			Accrued	6
	ļ	ļ ļ		expenses	
<u> </u>	<u>.,, _ l</u>				

8,366 56 yen

9 Notes to Per Share Information

(1) Net assets per share

(2) Net income per share 2,538 83 yen

10 Others

(1) Matters pertaining to retirement benefit obligations

1) Retirement benefit obligations 15,213,054 yen
2) Unrecognized actuarial differences ▲1,347,926 yen
3) Reserve for retirement benefits 1)+2) 13,865,128 yen

(2) Matters pertaining to retirement benefit expenses

1) Service cost 4,433,179 yen
2) Interest expenses 1,013,233 yen
3) Expected returns on investments ▲13,560 yen
4) Actuarial differences recognized as expense 2,189,020 yen
5) Retirement benefit expenses 1) + 2) + 3) + 4) 7,621,872 yen

(3) Matters pertaining to the basis for calculations of retirement benefit obligations, etc

1) Discount rate 2 0%

2) Method of allocation of expected retirement benefits

to each term Equal amounts to each term

3) Period for processing actuarial differences 10 years

I hereby report on the audit conducted on the execution of duties by the Directors during the 37th Fiscal Year, from January 1, 2006 to December 31, 2006, as follows

#### Method and contents of audit

I conducted this audit by attending Board Meetings and other material meetings, receiving reports and as necessary explanations from the directors and the employees on the execution of their duties, inspecting material approval documents, etc. and investigating the state of operations and assets at the head office and at the significant business offices of the Company, while maintaining the appropriate environment for information gathering and audit through close communications with the directors and the employees of the Company Based on the above method, I examined the relevant business report and supporting schedules for the fiscal year

I further conducted investigations into the accounting books and other relevant materials and examined the statutory statements (balance sheet, income statement, statement of changes in shareholders' equity and notes) and supporting schedules for the fiscal year under review

#### 2 Audit results

- (1) Result of the audit of the business report, etc
  - 1 I confirmed that the business report and supporting schedules provide an accurate representation of the state of the Company in accordance with relevant laws and the Articles of Incorporation
  - 2 I confirmed that there has been no wrongful act or material violation of relevant laws or the Articles of Incorporation regarding the execution of duties by the directors
- (2) Result of the audit of the statutory statements and supporting schedules

I confirmed that the statutory statements and supporting schedules provide an appropriate representation of the state of the Company's assets and profit/loss in all material respects Tetsuya Ito

Corporate Auditor e'quipe, LTD