149129/15

## AKIBIA, INC. BALANCE SHEET AS OF 31 MARCH 2003

Assets
Cash
Accounts Receivable-Net
Intercompany Receivable
Inventories - Net
Prepaid Expenses
Marketable Securities
Income Tax Receivable
Net Assets Held for Sale
Deferred Income Taxes - S/T
Current Assets
Fixed Assets
Accumulated Depreciation
Fixed Assets - Net
Deposits
Net Assets Held for Sale
Goodwill- Net
Investment in Subsidiary
Deferred Income Taxes - L/T
Total Assets
Liabilities & Equity
Note Payable to Akibia
Accounts Payable
Intercompany Payable
Accrued Payroll
Deferred Revenue
Customer Deposits
Accrued Expenses
Accrued Taxes
Lease Payable
Current Portion-Long Term Debt
Accrued Dividends
Current Liabilities
Long Term Debt
Deferred Lease Obligations
Deferred Income Taxes
Total Liabilities
Preferred Stock
Common Stock
Additional Paid-in-Capital
Due from Shareholders
Accumulated Translation Adj
Retained Earnings
Stockholders Equity
Total Liabilities & Equity

		AKIBIA	
,		31-Mar-03	_
	\$	315,683.86	\$
1	\$	12,472,279.50	\$
1	\$	7,244,800.97	\$
	\$ \$	11,667,232.73 986,854.59	\$   \$
١	\$	0.61	\$
	Ψ	0.01	*
١	_		
ŀ	\$	32,686,852.26	\$
1	\$ \$	16,850,789.21	\$   \$
	\$	(11,656,842.50) 5,193,946.71	\$
	\$	215,037.36	\$
	,	210,007100	,   '
	i		
	\$	38,095,836.33	
	9	30,090,030.33	4
	\$	-	5
	\$	5,431,640.78	9
	\$	6,500,560.46	1
	\$	4,965,977.78	9
	\$	9,336,992.94	\$
	\$	1,086,999.42	
	۳	1,000,999.42	'
	\$	891,168.09	5
	\$	100,000.00	{
	Ļ		
	\$	28,313,339.47	}
	\$ \$	642,372.99	
	Ψ	751,854.05	'
	\$	29,707,566.51	
		· ·	
	\$	42.64	!
	\$	1,023.36	
	\$	8,387,203.82	,
	\$	8,388,269.82	
	\$	38,095,836.33	1 1
			ے د

	ALCIDIA		
AKIBIA			
31-Mar-02			
\$ \$ \$	236,070.55 13,240,573.06 5,548,718.63		
\$	12,118,310.13		
\$	1,234,312.29		
\$	0.61		
\$	32,377,985.27		
\$	16,326,240.64		
\$	(9,385,466.63)		
<u>\$</u>	6,940,774.01 225,300.10		
Ψ	223,300.10		
\$	39,544,059.38		
\$	-		
\$	7,683,258.75		
\$	5,853,443.46		
\$	4,821,103.30		
\$	8,138,637.67		
\$	1,800,080.81		
\$	1,611,387.52		
\$	1,568,814.52		
\$	31,476,726.03		
\$	1,628,957.18		
\$	502,287.48		
\$	33,607,970.69		
l	42.64		
<b>S</b>			
\$	1,023.36		
\$	,,,==:::		
	1,023.36 5,935,022.69 5,936,088.69		



LD5 \*LDOG
COMPANIES HOUSE

0279 28/04/04

AKIBIA, INC. PROFIT & LOSS STATEMENT FYE 31 March 2003

FYE 31 March 2003		
	31/03/2003	31/03/2002
B-121112	AKIBIA	AKIBIA
Product	r	
Service	\$1,417,656.19	\$1,070,039.58
Inter Consulting	\$70,732,234.26 \$414,905.61	\$80,179,505.07
the constraing	\$414,905.61	\$52,193.59
Total Revenue	\$72,564,796.06	\$81,301,738.24
		1
COST OF REVENUE:		
Product	\$1,166,390.39	\$777,862.90
Service	\$21,735,722.80	\$19,782,592.47
Inter Consulting	\$32,821.96	\$0.00
Total Cost of Revenue	\$22,934,935.15	200 F00 (20 a)
TOTAL COST OF VANABULA	\$22,834,833.15	\$20,560,455.37
Contribution	\$49,629,860.91	\$60,741,282.87
	<del></del>	(
OPERATING EXPENSES:	r* ****	
Salaries	\$21,350,768.99	\$27,363,795.79
Overtime	\$1,018,121.18	\$948,394.43
Тетрогагу Help	\$1,525,401.73	\$2,194,776.42
Commissions Bonus	\$1,373,441.17	\$1,952,314.99
Other Wages	\$1,887,731.00	\$2,657,133.00
Employee Benefits	\$551,507.89 \$4,320,811.65	\$919,711.43
Depreciation	\$2,494,391.04	\$5,302,733.28 \$2,924,483.95
Equipment	\$1,224,770.39	\$1,542,715.88
8ldg Rent & Taxes	\$3,530,139.24	\$3,720,878.88
Bldg Utilities & Maint	\$555,623.89	\$531,043.27
Communications	\$1,085,113.57	\$1,954,106.61
Travel & Expenses	\$2,171,187.68	\$2,359,075.00
Recruitment	\$166,125.38	\$502,152.70
Training	\$428,080.64	\$604,776.01
Relocation	\$30,249.23	\$24,873.12
Subscriptions & Books Advertising, Promotion, Shows	\$36,146.64	\$39,177.16
Consulting, Legal, Audit	\$636,849.05	\$1,442,616.88
Legal	\$80,001.00 \$150,000.50	\$92,244.00
Audit & Tax Preparation	\$221,750.00	\$354,989.34 \$248,617.30
Insurance	\$173,899.88	\$184,312.62
Supplies	\$118,118.73	\$183,450.23
Bad Debt	\$225,000.00	\$383,931.56
Non-Rebillable Shipping	\$331,536.31	\$308,580.14
Professional Fees	\$223,654.50	\$319,955.77
Employee Rewards & Recognition	\$381,299.23	\$247,328.82
Restructuring	\$1,036,542.01	
Other	\$94,045.54	\$1,642,969.47
Logistics Allocation to Product Corporate Allocation to Product		
Corporate Allocation to BV/ams/uk	(\$260.570.38)	(\$287,943.70)
Education Allocation to BV	(\$299,562.21) (\$72,000.00)	(\$464,364,59) (\$112,032,00)
Corporate Allocation to AN&SS	(\$351.281.42)	(\$112.032.00)
Capitlized Salaries- Intra Division	\$0.00	\$0.00
Total Operating Expenses	\$46,438,894.05	\$60,086,797.76
Operating Profit/(loss)	\$3,190,966.86	\$654,485.11
OTHER INCOME/(EXPENSES):		
Interest Income	\$22,462.11	\$94,676.08
Interest Expense	(\$411.848.81)	(\$696,373.36)
Refinancing Fees	\$0.00	\$0.00
Deferred Fin Fee Amort	\$0.00	\$0.00
P/L on Sale of Assets	(\$21,231.27)	(\$23,677.15)
Other Income	\$25,252.87	\$73,515.29
Other Expense	(\$92.457.54)	(\$9,018.44)
Contractual Obligations	\$0.00	\$0.00
Customer Deposits Worthloos Stock	\$0.00	(\$1,430.29)
Worthless Stock Loss on Investment	\$0.00	\$0.00
Property Taxes	\$0.00 (\$4,903.54)	\$0.00
Goodwill Amortization	\$0.00	(\$17,466.46)
Exchange Transaction Cost	\$0.00	\$0.00 (\$3.353.14)
Total Other Inc/(Exp)	(\$482.726.18)	(\$583,127,47)
Profit before Extra. Items	\$2,708,240.68	\$71,357.64
Extraordinary Expense	ton	
	\$0.00	\$0.00
Pre-Tax Profit	\$2,708,240.88	\$71,357.64
Provision for Taxes	\$256,059.55	(\$558,908.40)
		(42-40, 300, 40)
Profit after Tax	\$2,452,181.13	\$630,266.04