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Limited ANNUAL REPORT 2006



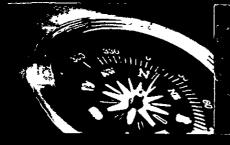
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প্ৰথম বিধানত নিৰ্বাহন বা প্ৰথমিত হ'ব বা প্ৰথমিত তাম চাল্ডাইই স্বাহুইট্নাম বিধানত বিদ্যালয় ত্ৰেছিল আৰু তে তাম্বিত চাল্ডাইট্নাম বিধানত কৰিছিল বিধানত বিধ

**PURPOSE** We help individuals and businesses across communities achieve their aspirations by providing innovative financial services that meet their needs

# **CUSTOMERS**

We listen to our customers and understand their needs We build enduring relationships with them by delivering superior products and quality service

# **PEOPLE**

We treat each other fairly and with respect. We support our colleagues and invest in their development to help them realise their full potential. We recognise and reward outstanding performance

### **TEAMWORK**

We, as team members, actively support each other across the organisation as we work towards our common purpose As individuals, we expect total responsibility from ourselves

### **INTEGRITY**

Fair dealing is the basis of our business. We assume everything we do is in full public view

# **PRUDENT RISK TAKING**

We are prudent risk takers because our customers rely on us for safety and soundness

### **EFFECTIVENESS**

We actively invest in infrastructure, process improvement and skills to lower our delivery costs. We do the right things right the first time, on time, every time

# LETTER TO SHAREHOLDERS



Cheong Choong Kong Chairman



**David Conner**Chief Executive Officer

2006 was the first year of our New Horizons II strategy and we are pleased that it marked a good start to our five-year plan. Underpinned by healthy economic conditions in the region, and the investments we have made over the past years to improve our capabilities and competitiveness, we achieved another year of solid growth. Group net profit soared 54 3% to \$\$2,002 million, crossing the \$\$2 billion mark for the first time in our history.

### **Performance Review**

Our core net profit rose a healthy 11 2% to a record S\$1,443 million, compared to S\$1,298 million in 2005. Group net profit was boosted by one-time divestment gains of S\$559 million to reach S\$2,002 million. These gains resulted from our disposal of non-core assets, specifically, a residential development site at Kim Seng Road and our shareholdings in Robinsons, Straits Trading, Southern Bank and Raffles Holdings. Group core revenues grew 12 3% to S\$3,242 million, while core operating profits, before allowances and amortisation of intangibles, rose 9 7% to S\$1,911 million. Our return on ordinary shareholders' equity improved from 11 4% to 16 6%, or 11 8% excluding the divestment gains.

Our record earnings were a result of improved performances all round – in our key geographical markets of Singapore, Malaysia, Indonesia as well as overseas branches, and in both lending and fee-based activities

Growth in interest earning assets and higher interest margins lifted our net interest income by 12 3% to \$\$1,794 million. Our total loans grew 6 9% during the year, with moderate growth in Singapore driven mainly by business lending, complemented by healthy broad-based loan growth in Malaysia and Indonesia. Our net interest margin improved by 16 basis points to reach a four-year high of 2 0%, as higher yields on loans and interbank placements more than offset rising borrowing costs. Non-interest income, excluding the divestment gains, grew 12 3% to \$\$1,448 million, with strong contributions from fees and commissions, insurance income and foreign exchange dealing income.

Our operating expenses increased 16 3% to S\$1,331 million, attributed mainly to higher staff costs arising from increased headcount to fund our growing businesses, higher business promotion expenses, accelerated depreciation charges and one-off write-offs for fixed assets and software application

### Letter to Shareholders

systems Our adjusted cost-to-income ratio (excluding divestment gains) was 41 1%, slightly above the 39 6% in 2005

Continued successes in our recovery efforts for non-performing assets helped to keep overall net allowances low at S\$2 million for the year, down from S\$12 million in 2005. Our non-performing loans ratio improved from 4.1% to 3.0%, while overall allowance coverage of non-performing loans strengthened further from 88.3% to 100.9%

OCBC Bank (Malaysia) Berhad achieved another year of steady growth. Operating profits before allowances increased by 19.2% to RM666 million, contributed mainly by higher net interest income as loans grew 9.6% and interest margins improved. Our bottomline net profit in Malaysia grew by a slower 4.0% to RM431 million (\$\$187 million), as the previous year's figure was boosted by write-back of allowances.

Following a difficult year in 2005, our Indonesian subsidiary Bank NISP delivered a strong earnings rebound as the macroeconomic environment improved Bank Indonesia reduced its benchmark interest rate seven times during the year as inflationary pressures eased For the year, Bank NISP achieved loan growth of 25 7%, while its net profit was IDR 237 billion (S\$41 million), an increase of 15 6% over the previous year, which included a IDR 127 billion gain from the sale of an investment

Our insurance subsidiary Great Eastern Holdings ("GEH") achieved a 27 9% improvement in its net profit to \$\$477 million, underpinned by new business growth, healthy underwriting profits and strong investment gains GEH's contribution to our Group earnings, after deducting amortisation of intangible assets and minority interests, was \$\$357 million, including \$\$40 million of divestment gains

Continuing our policy of active capital management, we commenced our third \$\$500 million share buyback programme in June, of which \$\$231 million has been utilised as of end-January 2007 During the year, we bought back approximately 65.7 million shares for \$\$436 million. Shares purchased since February 2006.

have been held as treasury shares, partially used to satisfy the delivery of shares under our employee share option and employee share purchase plan

Our assets growth as well as capital management efforts resulted in a slight decline in our capital ratios to 13 1% for Tier 1 and 15 8% for total capital, but these remained healthy and well above the regulatory minimums

### **Higher Dividends**

As part of the ongoing assessment of our capital needs, sustainable profitability and the appropriate level of dividends to ensure a reasonable yield, we announced in August an increase in our target minimum dividend payout from 35% to 45% of the Group's core earnings

The Board is pleased to recommend a final tax-exempt dividend of 12 cents per share for ordinary shareholders, bringing the total distribution for financial year 2006 to 23 cents (tax-exempt) This is 25 0% higher than the 18 4 cents (net of tax) paid for 2005, and represents a payout of 49 1% of our 2006 core net profit, exceeding our minimum 45% target

As a result of our various capital management initiatives over the past four years, all our available Section 44 tax credits have been passed on to shareholders. The Bank will move to the one-tier tax system after the payment of the 2006 final dividend

# Investing in Growth of Financial Services

A key pillar of our strategy, under both the New Horizons and New Horizons II strategic plans, has been to re-invest the gains from selling non-core assets to expand our core financial services businesses. In line with this policy, we spent about \$\$450 million on three major investments and acquisitions during the year – increasing our stake in GEH, and becoming the first Singapore bank to acquire stakes in banks in China and Vietnam

In July we launched a voluntary cash offer for the remaining GEH shares we did not own, at S\$16 per GEH share. We received acceptances amounting to 3.1% of GEH's issued share capital. Including our cash purchases during the year, we invested

# Letter to Shareholders

a total of \$\$302 million and our stake in GEH increased from 82 3% to 86 9%

In June we completed the acquisition of a 12 2% stake in China's Ningbo Commercial Bank ("NCB") for S\$122 million. We are now working closely with NCB to grow their small and medium enterprise and consumer businesses, by providing a comprehensive training and technical assistance programme aimed at developing the leadership and staff of NCB. We also launched several joint initiatives to drive business collaboration between OCBC and NCB in trade finance, investment banking, cross-border financing and treasury, all of which have begun to show promise.

In October, we acquired a 10 0% stake in Vietnam Joint-Stock Commercial Bank for Private Enterprises, or VP Bank, for S\$25 million. We have an option to increase our stake to 20 0% by the end of 2007, subject to regulatory approvals and the relaxation of the current single foreign shareholder limit of 10 0%. This strategic acquisition positions us for growth in Southeast Asia's fastest growing economy, and we intend to work with VP Bank to build a leading consumer banking and SME franchise in Vietnam, leveraging on our experience in the region.

### **NTUC-OCBC Partnership**

In February 2007 we announced the launch of Fairprice Plus, a major collaboration with NTUC Fairprice Co-operative Limited ("Fairprice") to offer simple banking solutions at all Fairprice supermarkets and outlets in Singapore Fairprice operates the largest island-wide supermarket chain with a total of 196 retail outlets and more than 1.5 million regular shoppers. This latest collaboration is a natural progression of our existing partnership with the National Trades Union Congress (NTUC), which started with the launch of the NTUC-OCBC debit and credit cards in September 2004, followed by the introduction of several financial solutions over the past two years

Under Fairprice Plus, OCBC will develop appropriate products and services for shoppers at Fairprice, built on three key attributes - simplicity, transparency and value for money The first products we will be launching in the second quarter of 2007 are a statement savings account with attractive deposit

rates, and Fairprice Plus debit and credit cards which can be used for payment at the Fairprice outlets. We will also establish new ATMs at all 81 Fairprice supermarkets and hypermarkets, and eventually at other Fairprice outlets.

We are excited about this new collaboration. The powerful combination of Fairprice and OCBC will bring to the community a wide array of affordable and easily accessible financial products and services, and introduce a new way for Singaporeans to grow and manage their money.

### Looking Forward

The consensus view is for a modest slowdown in global economic growth in 2007, with the US economy achieving a soft landing Most economists are positive on the outlook for Europe and Japan, while Emerging Asia is expected to remain the fastest growing region in the world, led by China and India

In Singapore, where the government projects GDP growth to slow from 7 9% in 2006 to 4 5 – 6 5% in 2007, consumer confidence and business prospects remain generally upbeat, given the record number of jobs created last year, the upswing in the property market, the impact of the integrated resorts, and good corporate earnings and stock market performance. In Malaysia, the government expects GDP growth of 6%, largely similar to the estimated 5.8% achieved in 2006, while in Indonesia, the central bank forecasts GDP growth of 5.7 – 6.3%, compared to 5.5% for 2006.

Against this backdrop, we are reasonably confident that we will continue to grow and strengthen our franchise in our key markets. Our New Horizons II strategy is showing good momentum and we intend to stay the course

Currently one third of our Group earnings is derived from overseas operations. While we have not set a numerical target for our overseas contribution, we believe that in the medium to long term, growth prospects for financial services are stronger in developing economies like Malaysia, Indonesia and China than in the mature Singapore market. We see the medium term loan growth potential for Singapore at around midsingle digit, whereas for Malaysia we are reasonably confident

### Letter to Shareholders

of sustaining growth above 10% as in the past few years. In Indonesia, Bank NISP has the potential to grow loans by more than 20% per annum given its smaller base and rapid network expansion.

Malaysia will remain our most important overseas market for some time because of our long history there, and the customer base and deep franchise that we have We will continue to allocate significant resources to gain market share in this market, focusing on the SME and consumer segments, and working with Great Eastern Malaysia. We are pleased to have been granted permission by the central bank to open four new bank branches last year, which will bring our branch network to 29. We now have a larger branch network to serve our customers better.

In Indonesia, China and Vietnam, our strategy is to transfer successful business models and product solutions from Singapore and Malaysia to our branches and strategic partnerships in those countries

We will help broaden Bank NISP's product offering, including wealth management, credit cards, cash management and trade services. We will also support Bank NISP's network expansion plans as it seeks to become a top-tier nationwide bank by 2010. Bank NISP added 69 new branches and offices in 2006, bringing its network to 259 outlets, and it targets to open more than 75 new offices this year.

In China, we will continue to build on our strategic partnership with NCB and at the same time invest in organic growth through our OCBC network, which currently comprises seven branches and representative offices in six cities. In February 2007 we received approval from the China Banking Regulatory Commission to commence preparation for local incorporation We expect to establish our subsidiary in China by the end of 2007 With local incorporation, we will be able to broaden the range of Renminbi products and services to serve both corporate and consumer customers, and have more scope and flexibility to grow our business organically in China over the longer term. For a start, we are looking to open a new branch in Guangzhou and upgrade our existing representative office in Beijing to a branch. We also plan to expand our sub-branch. network in existing branch locations to provide better access to our target customers in consumer and SME banking

In Vietnam, we will deepen the level of our cooperation with VP Bank through our training and capability transfer programmes, particularly in consumer banking and risk management. We will also jointly explore business opportunities with VP Bank.

# **Acknowledgements**

We thank our fellow Board members for their wise counsel and guidance in steering OCBC on a steady growth path. We must congratulate and thank our employees at all levels of the Group for their dedication, hard work and teamwork, without which we would not have achieved the good results in 2006. Finally, our appreciation goes to our loyal customers and shareholders for their continuing support and confidence in OCBC.

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Cheong Choong Kong Chairman

22 February 2007

David Conner Chief Executive Officer

# FINANCIAL HIGHLIGHTS

# **Group Five-Year Financial Summary**

Financial year ended 31 December	2006	2005	2004	2003	2002
Income statements (5\$ million)					-
Total income	3,840	2,887	2,625	2,193	2,222
Operating expenses	1,331	1,145	988	855	849
Operating profit	2,508	1,742	1,637	1,338	1,372
Amortisation of goodwill and intangible assets	44	40	158	127	127
Allowances for loans and impairment of other assets	2	12	77	225	501
Profit before tax	2,476	1,706	1,491	1,222	906
Profit attributable to equity holders of the Bank	2,002	1,298	1,148	954	667
Cash basis profit attributable to equity holders of the Bank $^{\mathrm{to}}$	2,046	1,338	1,306	1,081	794
Balance sheets (S\$ million)					
Non-bank customer loans (net of allowances)	59,309	55,134	51,829	48,984	46,225
Non-bank customer deposits	75,115	64,088	57,287	53,460	53,948
Total assets (2)	151,220	134,710	121,935	84,497	84,051
Assets, excluding life assurance fund investment assets (3)	112,796	98,853	91,570	84,497	84,051
Total liabilities (2)	136,729	121,223	110,216	74,419	74,808
Ordinary shareholders' equity	12,508	11,442	10,334	9,163	9,224
Total equity attributable to the Bank's shareholders	13,404	12,338	11,230	10,059	9,224
Per ordinary share (4)					
Basic earnings (cents)	63 4	40 1	35 4	30 0	215
Cash earnings (cents) (1)	64 8	41 4	40 4	34 1	25 6
Net interim and final dividend (cents) (5)	23 0	18 4	12 7	76	6 5
Net special and bonus dividend (cents) (6)	_	41 7	_	20 7	-
Net asset value (S\$)	4 07	3 67	3 27	2 98	2 98
Ratios (%)					
Return on average ordinary shareholders' equity	16 56	11 37	11 30	10 03	7 35
Return on average assets <sup>(7)</sup>	1 92	1 30	1 28	1 13	0 80
Dividend cover (number of times) (8)	2 77	2 19	2 75	3 96	3 31
Cost-to-income (1)	34 7	39 6	37 6	39 0	38 2
Capital adequacy ratio ("CAR") (9)					
Tier 1	13 1	13 2	12 6	12 8	11 5
Total	15 8	17 3	1 <b>7</b> 7	18 4	20 8

 $<sup>\</sup>mathfrak{m}_{-}$  Excluded amortisation of goodwill and intangible assets

<sup>2004</sup> and 2005 figures were restated for the reclassification of certain life assurance fund liabilities (previously netted against life assurance fund assets) and trading portfolio liabilities (previously included in Singapore government treasury bills and securities)

a 2004 and 2005 figures were restated to include life assurance fund cash and bank balances previously included in life assurance fund assets attributable to policyholders

Per ordinary share data for financial years prior to 2005 were restated for the effects of 1-for 5 rights issue and sub-division of one ordinary share of par value S\$1 to two ordinary shares of par value S\$0 50, effected on 18 July 2005 and 5 August 2005 respectively

छ। 2006 dividends are tax exempt

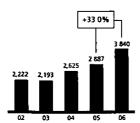
<sup>49 2003</sup> special dividend was announced on 19 March 2003 with an option to elect for Class G Preference Shares at an issue price of \$\$0.995 per preference share. 2005 bonus dividend was announced on 11 May 2005, with an option to elect for the subscription of a renounceable non-underwritten 1 for 5 rights issue of \$\$5 for each rights share in the capital of OCBC Bank.

 $<sup>\</sup>sigma$  Return on average assets is calculated based on assets excluding life assurance fund investment assets

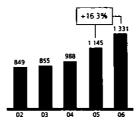
Dividend cover is the ratio of profit attributable to equity holders of the Bank after preference dividends to net dividends (interim and final dividend, excluding special and bonus dividends)

CAR ratios for 2003 to 2006 were computed based on the MAS capital framework, Notice 637 issued by the Monetary Authority of Singapore on 28 May 2004. Prior period ratios were not restated and were computed using the Bank of International Settlements guidelines.

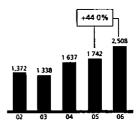
Total income (S\$ million)



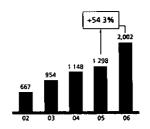
Operating expenses (S\$ million)



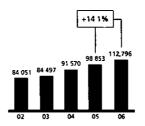
Operating profit (S\$ million)



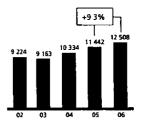
Profit attributable to equity holders of the Bank (S\$ million)



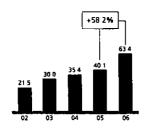
Assets, excluding life assurance fund investment assets (SS million)



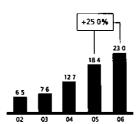
Ordinary shareholders' equity (S\$ million)



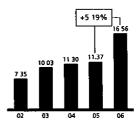
Basic earnings per share (cents)



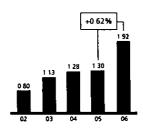
Net dividend per share (cents)



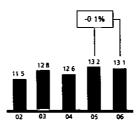
Return on average ordinary shareholders' equity (%)



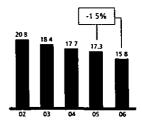
Return on average assets (%)



Tier 1 CAR (%)



Total CAR (%)



# **BOARD OF DIRECTORS**



Dr Cheong Choong Kong, Chairman

Dr Cheong was first appointed to the Board on 1 July 1999 and last re-elected as a Director on 20 April 2006 On 1 July 2003, he was appointed Chairman, after having served as Vice Chairman from 26 March 2002 to 30 June 2003 Or Cheong brings with him a wealth of experience gained in his extensive career, including 29 years at Singapore Airlines Ltd, where he last held the position of Deputy Chairman and Chief Executive Officer He is now a Director of several companies, including Singapore Press Holdings Ltd

and Great Eastern Holdings Ltd Dr Cheong holds a Bachelor of Science with First Class Honours in Mathematics from the University of Adelaide and a Master of Science and a Ph D in Mathematics from the Australian National University Age 65



**Mr Michael Wong Pakshong,** Vice Chairman

Mr Wong Pakshong was first appointed to the Board on 21 April 1989 and last re-elected as a Director on 20 April 2006 On 26 March 2002, he was appointed Vice Chairman He is presently Chairman of Great Eastern Holdings Ltd, and is a Director of several companies, including The Straits Trading Company Ltd, WBL Corporation Ltd, Bukit Sembawang Estates Ltd and Sime Darby Berhad Mr Wong Pakshong holds a Bachelor of Arts with Honours and a Hon LLD from the University of Bristol He is also

a Fellow of the Institute of Chartered Accountants in England and Wales and a Member of the Institute of Certified Public Accountants of Singapore Age 75



Mr Bobby Chin

Mr Chin was appointed to the Board on 1 October 2005 and elected as a Director on 20 April 2006 He is presently Chairman of Singapore Totalisator Board and serves on the board of various companies including Neptune Orient Lines Ltd and The Straits Trading Company Ltd He also serves as a council member of the Singapore Chinese Chamber of Commerce and Industry, a trustee of Singapore Management University and a member of the Competition Commission of Singapore Mr Chin was formerly Managing Partner

of KPMG Singapore, from which he retired in 2005 after a 30-year career. Mr Chin holds a Bachelor of Accountancy from University of Singapore and is an Associate Member of the Institute of Chartered Accountants in England and Wales, and a Member of the Institute of Certified Public Accountants of Singapore. Age 55



Mr David Conner, Chief Executive Officer

Mr Conner was first appointed to the Board on 15 April 2002 and last re-elected as a Director on 30 March 2005 He has extensive banking experience in the Asia Pacific region, having worked for over 25 years with Citibank, N.A. where he served as Managing Director and Market Manager for Citibank Japan from 1999. He was also Chief Executive Officer of Citibank India from 1996 to 1999 and, prior to that, was Country Corporate Officer for Citibank's Singapore operations He is presently a Commissioner of PT Bank NISP Tbk and a

Director of several companies, including Great Eastern Holdings Ltd, Bank of Singapore Ltd, OCBC Bank (Malaysia) Berhad, Lion Capital Management Ltd and The Esplanade Company Ltd Mr Conner holds a Bachelor of Arts from Washington University in St. Louis and a Master of Business Administration from Columbia University Age 58



Mr Giam Chin Toon, Senior Counsel

Mr Giam was first appointed to the Board on 1 January 2005 and elected as a Director on 30 March 2005 He is presently Senior Partner of law firm Wee Swee Teow & Company, and a Director of several companies and statutory boards, including Guthrie GTS Ltd, Energy Market Authority, Health Sciences Authority and Singapore Institute of Directors He was appointed Senior Counsel in 1997 He is also the Singapore Ambassador (Non-Resident) to Peru and Singapore High Commissioner (Non-Resident) to Ghana He holds an LLB

(Honours) and an LLM degree from the University of Singapore Age 64



Mr Lee Seng Wee

Mr Lee was first appointed to the Board on 25 February 1966 and last re-elected as a Director on 20 April 2006 He was Chairman of OCBC Bank from 1 August 1995 to 30 June 2003, and continues to serve on the Board Executive Committee and the Board Nominating Committee He is presently a Director of several companies, including Great Eastern Holdings Ltd, GIC Real Estate Pte Ltd. Lee Rubber Group of Companies and Lee Foundation Mr Lee holds a Bachelor of Applied Science in Engineering from the University

of Toronto and a Master of Business Administration from the University of Western Ontario Age 76



Dr Lee Tih Shih

Dr Lee was first appointed to the Board on 4 April 2003 and last re-elected as a Director on 20 April 2006 He is presently Associate Professor of **Duke-NUS Graduate Medical** School (Singapore) and is a Director of Fraser and Neave Ltd. Lee Foundation, several Lee Rubber Group of Companies, and a Commissioner of PT Bank NISP Tbk Dr Lee graduated with a Doctor of Medicine degree from Yale University He also holds a Master of Business Administration with Distinction from Imperial College, London Age 43



Tan Sri Dato Nasruddin Bin Bahari

Tan Sri Dato Nasruddin was first appointed to the Board on 13 November 2000 and last re-elected as a Director on 30 March 2005 He is presently Chairman of OCBC Bank (Malaysia) Berhad, Affin Money Brokers Sendirian Berhad and Sumber Petroleum Cemerlang (SPC) Sendirian Berhad He is also a Director of several companies, including Lingkaran Trans Kota Holdings Berhad (LITRAK) and The Pacific Insurance Berhad Tan Sri Dato Nasruddin holds a Bachelor of Arts with Honours from the University of Malaya

and a Master of Public Administration from the University of Pittsburgh Age 69

# **BOARD OF DIRECTORS**



**Professor Neo Boon Siong** 

Professor Neo was first appointed to the Board on 1 January 2005 and elected as a Director on 30 March 2005 He is presently Director of the Asia Competitiveness Institute at the Lee Kuan Yew School of Public Policy in National University of Singapore, and serves as a Director of several companies, including Great Eastern Holdings Ltd and Keppel Offshore & Marine Ltd He holds a Bachelor of Accountancy with Honours from the National University of Singapore and a Master of **Business Administration and** 

Ph D from University of Pittsburgh Age 49



Mr Pramukti Surjaudaja

Mr Pramukti was appointed to the Board on 1 June 2005 and elected as a Director on 20 April 2006 He has been with PT Bank | NISP Tbk for 18 years and is presently its President Director and Chief Executive Officer He was a Commissioner of Bank OCBC-NISP from 1997 to 2000 Mr Pramukti holds a Bachelor of Science (Finance & Banking) from San Francisco State University, a Master of Business Administration (Banking) from Golden Gate University and has participated in Special Programs in International Relations in International University of Japan Age 44



Dr Tsao Yuan (also known as Dr Lee Tsao Yuan)

Dr Tsao Yuan was first appointed to the Board on 3 April 2002 and last re-elected as a Director on 30 March 2005 She is presently a Director of Keppel Corporation Ltd and Skills Development Centre Pte Ltd Dr Tsao Yuan holds a Bachelor of Economics and Statistics with First Class Honours from the University of Singapore and a Ph D in Economics from Harvard University Age 51



Col (Ret) Wong was first appointed to the Board on 1 August 1999 and last re elected as a Director on 15 April 2004 He is presently a Director of several companies, including Bank of Singapore Ltd, OCBC Bank (Malaysia) Berhad, Ascendas-MGM Funds Management Ltd, LMA International NV and Pan-United Marine Ltd Col (Ret) Wong holds a **Bachelor of Arts with Honours** in Economics and a Master of Arts from the University of Cambridge He is also a Member of the Institute of Chartered

Accountants in England and Wales and the Institute of Certified Public Accountants in Singapore Age 53



Mr Wong Nang Jang

Mr Wong was first appointed to the Board on 1 August 1998 and last re-elected as a Director on 30 March 2005 He is presently Chairman of WBL Corporation Ltd, Banking Computer Services Pte Ltd and **BCS Information Systems Pte** Ltd, and serves on the board of Bank of Singapore Ltd, SIA Engineering Company Ltd and PacificMas Berhad He is also a Commissioner of PT Bank NISP Tbk Mr Wong holds a Bachelor of Arts degree with Honours in Economics from the University of Singapore Age 67



Mr Patrick Yeoh Khwai Hoh

Mr Yeoh was first appointed to the Board on 9 July 2001 and last re elected as a Director on 20 April 2006 He is presently Chairman of Tuan Sing Holdings Ltd and a Director of several companies, including MobileOne Ltd, Accuron Technologies Ltd and Times Publishing Ltd Mr Yeoh holds a Bachelor of Science with Honours from the University of Malaya Age 69

# PRINCIPAL OFFICERS



Mr David Conner Chief Executive Officer

Mr Tan Ngiap Joo Group Business Banking

Mr Tan was appointed Deputy President in December 2001. He currently oversees the Group's efforts in managing and growing both corporate and SME customers globally. A veteran banker with 36 years of banking experience, Mr Tan was the Executive Director and CEO of Bank of Singapore (Australia) for six years. Prior to joining the OCBC Group, he was with a foreign financial institution for 20 years. Mr Tan holds a Bachelor of Arts from the University of Western Australia. Age 61



Dato Albert Yeoh Director and CEO OCBC Bank Malaysia

Dato Yeoh was appointed Senior Executive Vice President in January 2001. A seasoned banker with more than 30 years of banking experience, Dato Yeoh has headed the Group's Malaysian operations since January 1999. He joined the OCBC Group in March 1996, initially as Director and CEO of OCBC Bank Malaysia and subsequently as Head of Retail Banking, OCBC Bank. He holds a Bachelor of Economics (double major in Economics and Operations Research) from Monash University of Australia, and a Master of Science in Management from the University of Salford, England. Age 57

Mr Andrew Lee Kok Keng Group Consumer Financial Services

Mr Lee was appointed Executive Vice President in November 2003. He was appointed Head of Group Consumer Financial Services in June 2005 and is responsible for OCBC Bank's consumer banking business. Mr Lee has 27 years of banking experience in several senior level executive positions, involving strategy, overseeing implementation and setting new standards of banking performance. He holds a Bachelor of Social Science (Honours) from the University of Singapore. Age 54





Mr Linus Goh Ti Liang International

Mr Goh was appointed Executive Vice President in April 2004, when he joined the OCBC Group. He heads the International division and is responsible for delivering growth across OCBC's international network. Mr Goh has over 20 years of banking experience, including 17 years at Citibank where he held several senior roles overseeing corporate banking, financial institutions, e-business and transaction banking. Mr Goh holds a Bachelor of Arts (Philosophy) with Honours from the National University of Singapore. Age 44



#### Mr Na Wu Beng International

Mr Na was appointed Executive Vice President in March 2001 Currently assigned to Bank NISP, he joined its Board of Directors as Deputy President Director in September 2005 with responsibility over risk management. Mr Na joined the OCBC Group in February 1990, and was responsible for the Bank's operations in Hong Kong and North Asia Prior to that, he was at International Bank of Singapore for 11 years, where he was based in Taiwan for seven years. He holds a Bachelor of Arts (Economics) with Honours from Coventry (Lanchester) University, UK. Age 50

#### Mr Lai Teck Poh Corporate Management

Mr Lai was appointed Executive Vice President in January 1988. He is currently in a senior advisory position, working closely with the management of Bank NISP in Indonesia. Prior to that, he had responsibilities for Audit, Risk Management, Corporate Banking, IT, Investment Management and Central Operations. Mr Lai has nearly 40 years of banking experience, including 20 years in Citibank N.A. Singapore with overseas assignments in Jakarta, New York and London. He holds a Bachelor of Arts with Honors from the University of Singapore. Age 62.



# Mr George Lee Lap Wah Group Investment Banking

Mr Lee was appointed Executive Vice President in August 2005 Previously Head of Corporate and Institutional Banking and Head of Capital Markets, he currently oversees the Group's debt capital markets corporate finance, merger and acquisition and mezzanine investment businesses. Mr Lee has more than 27 years of banking experience and has held senior level positions in Credit Suisse First Boston, Credit Suisse Singapore and Security Pacific National Bank. Mr Lee holds a Bachelor of Business Administration with Honours from the University of Singapore and is a Chartered Financial Analyst. Age 54

### Mr Lam Kun Kin Group Treasury

Mr Lam was appointed Executive Vice President in January 2007, and oversees the Group's financial market businesses and asset liability management in Singapore, Malaysia and other overseas markets. With over 20 years of treasury experience, Mr Lam has held senior positions in the Government of Singapore Investment Corporation and Citibank N A. Singapore. Prior to joining the Group, he was managing director of Asia Financial Holdings, a subsidiary of Temasek Holdings. He holds a Bachelor of Accountancy with Honours from the National University of Singapore and is a Chartered Financial Analyst. Age 44





#### Mr Neo Bock Cheng Group Transaction Banking

Mr Neo was appointed Senior Vice President in April 2005 Previously Head of Cash Management and Financial Institutions Services, he currently oversees the Group's Transaction Banking Division, which provides cash management, trade finance, trustee and nominee services to corporate and SME customers. Mr Neo brings with him more than 17 years of relationship management experience from several foreign banks in Singapore, which includes Citibank and Chase Manhattan Bank. Mr Neo holds a Bachelor of Engineering (Civil and Construction) from Nanyang Technological University. Age 42

# PRINCIPAL OFFICERS



Mr Soon Tit Koon

Mr Soon was appointed Executive Vice President and Chief Financial Officer in September 2002. His responsibilities include capital management, financial and management accounting, management information systems, legal and compliance, and investor relations. He was formerly the Chief Financial Officer of Wilmar Holdings for about 3 years and was with Citicorp Investment Bank, Singapore, for 17 years Mr Soon holds a Master of Business Administration from the University of Chicago and a Bachelor of Science with Honours from the University of Singapore Age 55

Mr Ching Wei Hong Group Operations and Technology

Mr Ching was appointed Executive Vice President in April 2005. He currently oversees the Group's transaction processing and technology operations. Mr Ching has more than 22 years of experience in regional finance, corporate banking and cash management. Before joining the Group, he was Director of Corporate Finance, Philips Electronics Asia Pacific He also held senior regional assignments in Bank of America and was Treasurer of Union Carbide Asia Pacific Mr Ching holds a Bachelor of Business Administration from the National University of Singapore Age 47



Mr Gilbert Kohnke Group Risk Management

Mr Kohnke was appointed Executive Vice President and Head of Group Risk Management in September 2005, overseeing credit, market and operational risk management. He has over 18 years of banking experience Prior to joining OCBC, he was Head of Risk Management for Asia at Canadian Imperial Bank of Commerce and subsequently Head of European Portfolio Management of CIBC based in London. He holds a BA in Economics from University of Western Ontario, a Bachelor of Commerce in Accounting from University of Windsor, Ontario and an MBA from University of Hawaii Age 48

Mr Larry Lam Group Audit

Mr Lam was appointed Executive Vice President and Head of Group Audit in January 2006. He administers the internal audit programme within OCBC. He has over 20 years of audit experience and was previously Head of Internal Audit of a bank in Singapore since January 1998. Mr Lam holds a Bachelor of Science in Information Systems and a Master of Business Administration, both from California State Polytechnic University He is a Certified Public Accountant (California) and a Certified Information Systems Auditor Age 50





Mrs Teng Soon Lang Group Quality & Process Innovation

Mrs Teng was appointed Executive Vice President and Head of Group Quality and Process Innovation in January 2003 She is responsible for cross-functional process innovations and building a quality culture across OCBC Prior to joining the Group, she worked in DBS Bank and the Institute of System Science Mrs Teng holds a Master of Computer Science and Information Systems, a Bachelor of Accounting with Honours from National University of Singapore and a Post Graduate Qualification from the Institute of Cost and Management Accountants, UK Age 56



### Ms Cynthia Tan Guan Hiang Group Human Resources

Ms Tan was appointed Executive Vice President in April 2005. Being Head of Group Human Resources, she is responsible for the management as well as training and development of OCBC's human capital. Ms Tan has over 22 years of experience in this field, having held senior level positions in DFS Ventures, Mentor Graphics, Apple Computer and National Semiconductor She was also a former lecturer in Business Studies at Ngee Ann Polytechnic. She holds a Masters in Business Administration from the University of Hull, UK. Age 56

#### Mr Vincent Soh Group Property Management

Mr Soh was appointed Senior Vice President in June 2004. As Head Group Property Management, he is responsible for managing the Group's real estate portfolio. Mr Soh has over 26 years of experience in real estate management, having held senior level positions in public and private sectors. Mr Soh holds a Master of Science (Property & Maintenance Management) and Master of Public Policy, both from National University of Singapore. He is also an Associate Member of the Royal Institution of Chartered Surveyors, UK. Age 51





#### Mr Peter Yeoh Group Secretariat

Mr Yeoh was appointed Senior Vice President in January 1997 and Company Secretary in August 2002 Since joining OCBC, he has held responsibilities in finance, accounting and management information services Mr Yeoh was previously with Price Waterhouse. He holds a Bachelor of Commerce from the University of Western Australia, and is a Member of the Institute of Chartered Accountants in Australia and the Institute of Certified Public Accountants of Singapore. Age 52

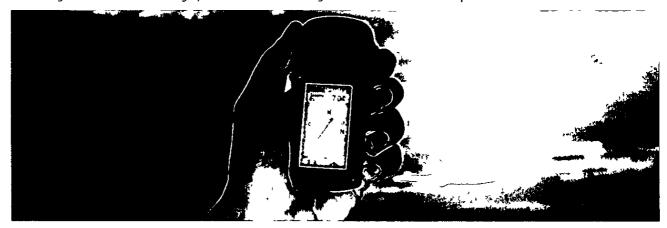
#### Ms Koh Ching Ching Group Corporate Communications

Ms Koh was appointed Head of Group Corporate Communications in November 2004 and Senior Vice President in April 2006. She is responsible for OCBC's communications initiatives with the media, public, employees, customers and shareholders. Prior to this, she led the Group's trade finance franchise expansion in Malaysia. With over 15 years of corporate banking experience, Ms Koh has held various senior customer and product positions. She was also instrumental in the success of a major cross-functional process improvement project within OCBC. She graduated with First Class Honours in Business Administration from National University of Singapore. Age 39



# **NEW HORIZONS II**

New Horizons II is our five-year strategy from 2006 to 2010. It continues on the broad strategic direction and successes of New Horizons (2003 to 2005). The emphasis is on embedding OCBC in the region through a build-and-transfer approach, and on continuing our efforts to build a high performance bank through a balanced scorecard discipline.



# Seek International Growth

We will deepen our market penetration in Malaysia, Indonesia and China and explore opportunities to establish strategic partnerships in Indochina. Our aim is to grow our market share in the consumer and SME segments in Indonesia and China by transferring successful business models and product solutions to existing branches and alliances in the two countries.

# **Build a High Performance Bank**

# Customers

 We aim to sustain our top 3 consumer banking position and become one of the top 3 corporate banks in the combined Singapore-Malaysia market

#### Products

- We will build more best-in-class products and strive to become known for product innovation by sustaining 15% revenue contribution from new products annually
- We aim to be one of the top 3 banks for wealth management, credit cards and unsecured lending in the combined Singapore-Malaysia market

## Risk Management

- We will expand our balance sheet proactively to deliver enhancedrisk-return, and execute our Basel II implementation plan in line with regulatory guidelines
- We aim to maintain our position as one of the highest rated banks in Asia-Pacific

### Productivity

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- We will leverage our cross-border processing hubs in Singapore and Malaysia to deliver further efficiency gains
- · We strive to be an efficient, low cost service provider

### People 1

- We will build people resources with a focus on diversity, cross-border management skill sets and competencies to support our overseas expansion efforts
- We will maintain our share ownership schemes so that all our employees can easily own OCBC shares
- We aim to continually improve employee satisfaction so that we are increasingly recognised as a regional employer of choice

#### Shareholder value

- We aim to deliver 10% earnings per share growth annually, as well as achieve and sustain ROE of above 12%
- We will periodically review our target minimum dividend payout of 45% of core earnings for possible increase
- We will continue to divest non-core assets at the right time and invest the gains in core financial services growth opportunities, and return excess capital to shareholders via share buyback programmes

# **REPORT CARD 2006**

#### Customers

- Expanded consumer customer base by 4%
- · Maintained No 1 position in bancassurance
- · Launched interactive ATM, first in Asia to do so
- Increased total revenues of large corporate business by 8%
- · Expanded SME customer base by 9%
- · Increased cross sell ratio for SME business by 35%
- Launched more than 10 innovative products and services for SMEs

#### **Products**

- Launched 78 new products which accounted for 13 5% of revenues
- Increased Velocity@ocbc customer base and transaction volumes
- Named Best Corporate/Institutional Internet Bank in Malaysia by Global Finance
- · Maintained No 1 position in bancassurance
- Increased number of credit cards in Singapore and Malaysia by 18%, exceeding the 1 million mark
- Achieved strong survey rankings for SGD and MYR treasury products
- Lion Capital garnered 17 local and overseas awards and 16 new mandates exceeding \$\$500 million

### **Risk Management**

- Remained on track to implement Basel II in 2008 with parallel run for credit risk in 2007
- Set up new team to undertake active portfolio management strategies
- Maintained strong credit ratings Aa3 by Moody's, A+ by S&P and AA- by Fitch
- Achieved Risk Management House of the Year Award 2006 by Asia Risk

# **Productivity**

- Reduced unit processing cost by 9% across 7 operations factories
- Completed cross-border hubbing for 4 work streams, with up to 70% of Singapore transactions now being processed in Malaysia
- Provided quality training for more than 7,600 employees to-date
- Completed 10 process improvement projects with expected S\$19 million margin savings

### People

- Improved employee engagement score by 5 percentage points
- Increased employee shareholding to 39% from 29%
- Improved participation rate in 2nd Employee Share Purchase Plan ("ESPP") to 42%, up from 33% for 1st ESPP
- Created more opportunities for cross-border assignments for employees
- Developed a structured 3-year management development programme for all new executives
- Increased average training man-days by 16% to 7 9 days

#### Shareholder Value

- · Improved core ROE to 11 8% for 2H06
- Increased core EPS by 13% vs 10% target
- Raised minimum dividend payout to 45% of core earnings, actual payout amounted to 49%
- Realized S\$559 million gains from divestments and invested S\$449 million in Great Eastern Holdings ("GEH"), Ningbo Commercial Bank ("NCB") and VP Bank
- Ranked 16th among global large-cap financial institutions for total shareholder returns over 3, 5 and 10 years

#### **Overseas Expansion**

#### Indonesia

- Established 69 new Bank NISP branches, increasing network to 259 branches
- Garnered more than 700 SME sign-ups for Velocity@nisp
- Increased bancassurance fees by 40% with further collaboration between GEH and Bank NISP

# China

- Acquired 12 2% stake in Ningbo Commercial Bank ("NCB")
- Launched joint initiatives with NCB in trade finance, investment banking, cross-border financing and treasury
- Received regulatory approval to prepare for local incorporation
- Commenced operations by Great Eastern Life Assurance (China) Company Ltd, a joint venture between GEH and Chongqing Land Properties Group

# **SINGAPORE**

In Singapore, we are leveraging on our customer insights to deliver attractive value propositions and differentiated customer experiences

Focusing on service excellence, we have launched several initiatives to provide our customers with greater convenience and differentiated offerings. These initiatives include full-service Sunday banking at five of our branches, secure cellphone mobile banking (a first in Southeast Asia), and an interactive ATM service (a first in Asia) that recognises customers and prompts them to update their contact details. A Quick Cheque Deposit service for our SME customers was established at five selected Shell petrol stations, another industry first

To address SMEs' need for hassle-free financing, we launched the Business Term Loan, providing up to S\$150,000 in working-capital financing to SMEs with no collateral required and a fast approval-turnaround time of no more than five days from application



NTUC continues to be an important partner as we work together to offer simple financial products and services to meet the needs of the community. During the year, we launched two insurance products to help young union members as they build their families. One of these, the Children Plan is the only insurance plan available in the market for those who want to cover their children for unexpected hospitalisation expenses as well as pretertiary education expenses



# **MALAYSIA**

We continue to deepen our market and product penetration in Malaysia

We are capitalising on opportunities arising from financial liberalisation to further expand our network and to reach out to more customers. We added 3 new branches in Malaysia in 2006, bringing our network to 28 branches nationwide. We also joined forces with three other major foreign banks to launch *HOUSe*, a shared ATM network which gives our customers access to more than 300 ATMs throughout the country. In addition, we continued to leverage on the distribution potential of Great Eastern's agents through a cross-referral programme, which contributed half of the 36% increase in our Malaysia card base in 2006.

We continue to enhance our product innovation to better meet customers' needs. We were the first bank in Malaysia to offer Islamic personal financing approvals within a day, reducing the time for cash disbursements from three weeks previously to just five days. Through our secured cheque writing software, we helped our SME clients achieve efficiency in the printing and issuance of cheques. We have also implemented a structured trade finance programme to provide pre-shipment financing to our SME clients.



# **INDONESIA**

We are building Indonesia as a major growth engine after Singapore and Malaysia

Our subsidiary, Bank NISP, is rapidly investing in its network and human resources as it seeks to grow its SME and consumer businesses in Indonesia 69 new offices were added in 2006, bringing its network to 259, while its ATM network grew by more than 100 to 346. It plans to open more than 75 new offices in 2007. Staff strength also expanded by nearly 40% to more than 4,300.

We have intensified our business collaboration and capability-transfer efforts to support Bank NISP's growth strategy For example, Bank NISP's customer-facing staff are being trained in OCBC's customer service programme *Velocity@nisp*, modelled on our award-winning corporate internet banking and cash management platform, achieved healthy sign-ups among SME customers. In bancassurance, the collaboration with Great Eastern Life has contributed to a 40% jump in Bank NISP's insurance fee income.

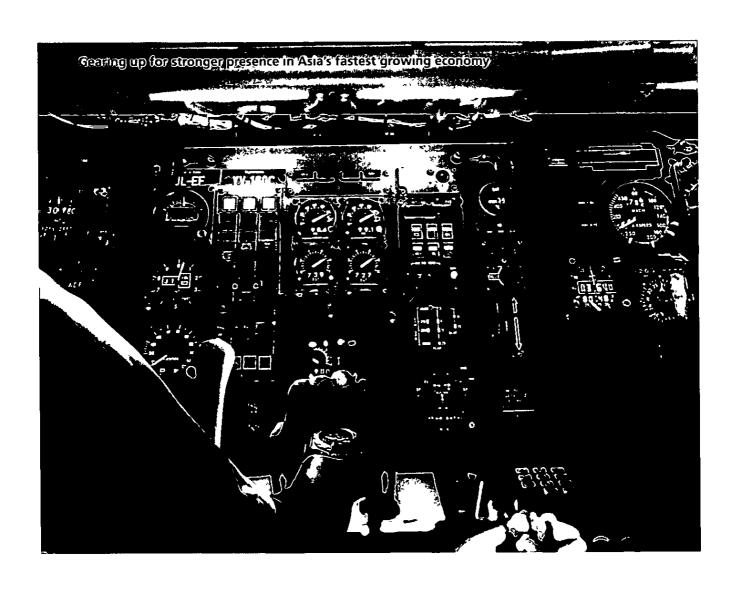


# **CHINA**

We are positioned for long term growth in China through our partnership with Ningbo Commercial Bank and our local incorporation plans

Following the acquisition of a 12 2% stake in Ningbo Commercial Bank ("NCB"), we are working closely with NCB to further grow its SME and consumer businesses, through a comprehensive training and technical assistance programme. We have launched several joint initiatives with NCB in the areas of trade finance, investment banking, cross-border financing and treasury.

We are also growing organically in China through our existing network of seven branches and representative offices, riding on the strong investment inflow and growth in intra-regional trade. We received regulatory approval in February 2007 to commence preparations for local incorporation, which will allow us to offer a broader range of RMB products and services for both consumer and SME customers. We expect our subsidiary to be established by the end of 2007



# CORPORATE SOCIAL RESPONSIBILITY

We are actively helping the communities that we operate in even as we grow our businesses

Our corporate social responsibility programme focuses on helping children and young adults realise their full potential. We continue to actively support our adopted charity, the Singapore Children's Society ("SCS"). Apart from our donation of S\$2.5 million over five years, many of our employees also volunteered their time and skills to help the children in various activities. Working with Alpha Financial Advisers (a subsidiary of Great Eastern Holdings), we developed a money management programme, including an engaging board game, to teach the SCS children sound saving-and-spending habits.

To help raise the literacy level of children from less privileged backgrounds, we are contributing \$\$450,000 over three years to the NTUC Childcare Bright Horizons Trust Fund. In addition, we launched two new OCBC scholarships to enable students from China, Indonesia and Malaysia to pursue higher education in Singapore.



Following the May 2006 earthquake in Yogyakarta, we made a joint-donation with Bank NISP of S\$180,000 to help rebuild schools and distribute books and uniforms to affected children



In an environment marked by intense competition and sound economic growth, we achieved improved results across all our major business segments and geographic markets in 2006. The disciplined execution of our New Horizons II strategy and our investments in building stronger capabilities, continue to drive the broadbased growth in our businesses. In particular, we made good progress in deepening our market penetration in Malaysia, Indonesia and China, while maintaining our substantial market share in Singapore.

### **CONSUMER FINANCIAL SERVICES**

Our consumer banking business in Singapore and Malaysia delivered healthy results despite the competitive landscape and the relatively weak industry-wide growth in consumer loans in Singapore Group Consumer Financial Services' revenue rose 10% to \$\$1,010 million, and net profit grew 11% to \$\$380 million Our consumer customer base grew 4%, with particularly strong expansion in Malaysia, while our premier banking customer base surged 33%

OCBC remained a market leader in total wealth management sales in the combined Singapore and Malaysia market, achieving sales of \$\$8 billion, although these were 21% lower than in 2005. The decline was mainly due to reduced demand for structured deposits as a result of the flat yield curve as well as competition from higher deposit rates. Leveraging on our exclusive partnership with Great Eastern Holdings, we continued to be the leading distributor of bancassurance products in Singapore with a 39% market share, up from 37% in the year before. Our unit trust sales rose 7% in Singapore and 30% in Malaysia, on the back of buoyant equity market sentiments and investor confidence.

In the Singapore home loans market, we maintained our number two position in terms of outstanding portfolio balances. We launched two unique home loan packages which were firsts in the banking industry. Our *QuickOwn Home* Loan is a combined home loan cum endowment plan, whereby annual payouts from the endowment plan go towards paying down the mortgage, allowing borrowers to pay off their home loans faster while at the same time enjoying insurance protection. Our *Reverse Mortgage* package provides customers with an added cash flow option without the need to sell an unencumbered property in their twilight years.

Our card business fared well in Singapore and Malaysia, with the total number of cards in force growing by 18% and crossing the one million milestone for the first time. In Singapore, the number of cards increased by 12% while credit card receivables rose 13%. Our *Titanium* card won the MasterCard 2006 Platinum Award for Best Innovative Card Product (Premium Category) in the Asia Pacific, Middle East & African region. Collaborating with the Singapore Management University, we introduced a first-of-its-kind student led programme which allowed SMU students to conceptualise, design and market a specifically tailored cobranded card programme. The October launch was a resounding success with 40% of the SMU student population signing up for the SMU-OCBC Debit Card within two months of the soft launch.

Our Malaysia card business continued to out-perform the industry growth rate, achieving 36% growth in the number of cards in force. Half of the increase came from cross-referrals by Great Eastern insurance agents to their policyholders, up from the one third contribution in 2005. We also successfully re-launched our *Titanium* card in Malaysia, achieving growth of over 440% for the premium card market segment.

We achieved another first with our personal revolving line of credit *EasiCredit*, offering the highest credit limit in the market and a yearly cash rebate on the interest charges. We also launched *Express Cash* which allows consumers to draw cash from an unsecured loan within an hour of applying at any OCBC branch island-wide in Singapore.

Our partnership with NTUC, which started in 2004, saw good progress during the year with the launch of two insurance products specifically for union members. The Parenthood Plan helps young couples prepare for pregnancy and childbirth costs, with options for maternity, hospitalisation and surgical benefits. The Children Plan is the only insurance plan available in the market for those who want to cover their children for unexpected hospitalisation expenses as well as pre-tertiary education expenses. Several NTUC-OCBC MoneyWise seminars were also held throughout the year, providing Singaporeans with practical advice on how to save and grow their money.

Throughout the year we continued to invest in and improve our customer service delivery and customer touch-points so that we offer a deliberate and differentiated customer experience. To understand and serve our customers better, we have also enhanced our customer analytics and marketing capabilities, reaping significant results. Leveraging technology to enhance our analytics capabilities won us the 2006 Marketing Success Award from *Unica*, a leading global provider of enterprise marketing solutions. We won the award in a competitive international field, receiving peer recognition of how we embraced marketing technology to deliver value to customers and achieve strong business results.

We also embarked on a multi-channel programme to enable our customers to bank with us through different channels according to their needs and preferences. We enhanced our secured mobile banking services which are now available via a wide range of 2 5G and 3G mobile phones across all three Singapore mobile network operators. In November, full-service, Sunday banking was introduced at five of our Singapore branches following an extensive customer survey which showed that customers would

appreciate such services. The responses well exceeded our most optimistic expectations in terms of customer traffic and new accounts opened.

We introduced a cross-border ATM cash withdrawal service with Malaysia, allowing customers from both OCBC Singapore and participating banks in the Malaysian Electronic Payment System (MEPS) to withdraw cash at each other's ATMs. We also became the first bank in Asia to offer an interactive ATM service that recognises and prompts customers to update their contact details, providing greater customer convenience and at the same time enhancing our productivity as the updated information is entered directly into our database.

In December, we introduced a Two-Factor Authentication (2FA) solution as an added security measure for our Internet Banking users. We were the first bank in Singapore to provide a mobile phone token option as well as the first to offer three types of 2FA tokens (mobile phone, hardware and SMS) which caters to varied needs and lifestyles, minimising any potential customer inconvenience

In Malaysia, gradual liberalisation in the financial sector allowed us to expand our branch network and enhance our ATM reach during the year. Following the authorities' approval for foreign banks to open four new branches each, we added three new branches by year-end, at Batu Maung (Penang), Puchong (Selangor) and Miri (Sarawak), bringing our Malaysia branch network to 28. We also launched a shared ATM service, HOUSe, with three other locally incorporated foreign banks, giving our customers access to more than 300 ATMs across the country

### **BUSINESS BANKING**

Group Business Banking's total revenue grew 14% to \$\$1,135 million, while its net profit grew 12% to \$\$628 million. The improved performance was driven by loan growth of 12% and higher contributions from treasury, trade and investment banking activities, encompassing the large corporate and small and medium enterprises ("SME") businesses. Our focus on improving cross-sell, financing our network customers going regional, and the roll-out of our new value propositions for SMEs across Singapore and Malaysia gained good traction.

In Singapore, loan demand from our large corporate and SME customers was boosted by the strong economic environment and buoyant property markets. We achieved loan growth in several sectors including real estate development and investment, transportation and logistics. Lending to large corporates was also driven by the regional expansion of our clients, primarily in China and Indonesia.

In Malaysia, we enjoyed broad-based loan growth among business clients, particularly in the plantations, oil and gas and real estate sectors. Major financing mandates clinched included the innovative RM200 million securitization of plantation assets for Kwantas Corporation Berhad, the RM400 million, five-year syndicated loan for Unisem Berhad and the RM605 million financing for acquisition of the Pantai Hospital chain by Khazanah Holdings and Parkway Group

During the year we launched several new products and services in Singapore and Malaysia targeted at the SME segment, which were well received by the market

In Singapore, we launched the *Business Term Loan*, which provides up to \$\$150,000 in working capital financing to SMEs, with no collateral required and an exceptionally fast approval turnaround time of no more than five business days from receipt of the application. Through our tie-up with Shell, we launched the *Quick Cheque Deposit* service at five selected Shell petrol stations in Singapore. This is a first in the industry and provides added convenience to our business customers to deposit their corporate cheques without having to visit our branches. We also launched *eAlerts@ocbc*, which allows customers to access their company account balances through the mobile phone and to receive useful alerts such as incoming funds and funds top-up requests.

In Malaysia, our Easi-Procheck product provides SME customers the convenience of printing cheques, replacing manual cheque writing through our secured cheque writing software. This helps the SMEs achieve efficiency in their payment processes without compromising on security. Another new product was Easi-FPX, an auto-debit collection service designed to assist companies in the collection of receivables and to improve their cashflow management. We also re-engineered our credit underwriting and portfolio management processes for the enterprise mass market (which caters to customers with annual turnover of up to RM15 million) and launched credit scoring for this business segment, shortening turn-around times and improving our processing productivity

The success of our cross-sell efforts resulted in the bank clinching several investment banking mandates in the large corporate segment, notably as co-arranger of the IPO of First REIT, the first hospitality REIT to be listed on the SGX, which raised \$\$100 million OCBC was also the joint financial advisor, lead underwriter and book runner for the \$\$270 million IPO of Frasers Centrepoint Trust

### **TREASURY**

Group Treasury achieved a 9% increase in net profit to S\$145 million in 2006, despite the continued flattening of the yield curve which depressed our treasury net interest income. Investments in boosting our treasury capabilities in overseas centers also paid off, with their net profit surging 127%.

Our enhancements in customer advisory, product structuring and

pricing support resulted in significant growth in customer-related treasury revenues, ranging from 15% for basic foreign exchange products to over 67% for interest rate derivatives

Over the past two years, we have enhanced our treasury team by hiring senior professional marketing managers from global investment banks, mid-career professionals as well as young graduates. This has led to a transformational improvement in our people management and marketing strategy. With intensive training, our treasury sales team is able to market multiple products across various asset and liability classes, and lend their support to deliver innovative treasury solutions for our customers.

We are replicating our successful model and experiences in Malaysia, our biggest treasury center outside of Singapore Our Malaysia team had made their presence felt in the Ringgit Interest Rate Swaps, Options and Ringgit Forward Rate Agreement market. In terms of structured products, we are regarded as one of the biggest providers of Ringgit principal protected investments to investors in Malaysia.

Third party surveys showed that we are making good progress in our goal of becoming the "bank of choice" for treasury instruments in both Singapore Dollar and Ringgit currencies OCBC was ranked top two in six (out of seven) Singapore Dollar denominated categories and top three in all Ringgit-denominated categories by *Asia Risk* Interdealer Survey 2006 OCBC also did well in the *Asia Risk* End User Survey 2006, with number one ranking in three Singapore Dollar denominated categories

# **INVESTMENT BANKING**

Our Corporate Finance team had an active year due to the buoyant equity market in Singapore OCBC sponsored seven new equity offerings, raising aggregate funds of \$\$471 million. This included the IPOs of two REITs – Frasers Centrepoint Trust and First REIT – and three China companies. Leveraging on our own innovative tax credit-driven rights issue exercise in 2005, we successfully marketed the structure to our customers during the year, completing 10 deals and garnering 80% market share.

Our Capital Markets team successfully executed the first ever S\$-denominated 'AAA' commercial mortgage-backed securities transaction for a Singapore REIT, in a deal for Frasers Centrepoint Trust's funding vehicle OCBC remained one of the top bookrunners of variable rate notes and a major player in the Singapore Dollar bond market. On the syndicated loans front, we were ranked number three in Singapore by IFR Asia based on the value of executed deals. We have also expanded geographically by completing a number of deals in Hong Kong and Indonesia.

In Malaysia, we completed more landmark capital market transactions, including an asset-backed securitization transaction for Aragorn ABS Berhad and an Islamic securitization of oil palm assets for Kwantas Corporation Berhad Rating Agency Malaysia Berhad accorded us the prestigious "New Asset Backed Securitization("ABS")BenchmarkDealAward2006" Wecontinued our pioneering efforts in Islamic financing with the issuance of RM200 million *Mudharabah* Islamic bonds. The successful closure of a RM400 million three-year loan for Unisem, the largest and longest tenure syndication for a semiconductor company in Malaysia, further underpinned OCBC's position as one of the leading arrangers in the Malaysian syndication market.

In addition to working with our Business Banking clients in Singapore and Malaysia, our Mezzanine Capital Unit also started marketing to clients in Hong Kong, China and Indonesia. In Singapore and Malaysia, we funded several companies which are targeting listing. Riverstone Holdings Limited, one of the companies we invested in, was successfully listed on the SGX. In addition, we funded two prime residential development projects in Singapore, including a direct equity stake in Greenix Limited to develop a project on Sentosa Island.

#### TRANSACTION BANKING

OCBC continued to strengthen its position as a provider of best-in-class cash management products and services in Singapore and Malaysia Significant resources were channelled to improve the usability and functionalities in *Velocity@ocbc*, our flagship business Internet banking service. Our online customer base in Singapore and Malaysia increased by 19% and 29%, respectively, while transaction volumes rose 21% in Singapore and by 11 times in Malaysia. We were awarded Best Corporate/Institutional Internet Bank in Malaysia by *Global Finance* magazine for the second year running in 2006.

In Singapore, we launched *eAlerts@ocbc*, which alerts customers of their current account status such as funds top-up alert and cheque clearance. We also enhanced our two-factor authentication security measure for Internet transactions through *Velocity@ocbc*.

Our trade finance business registered healthy growth in both Singapore and Malaysia. In Singapore, our financing of import and export transactions increased by 11% and 25% respectively. We also became the first local bank in Singapore to sign up with the International Finance Corporation (IFC) as a "Confirming Bank" in the IFC Global Trade Finance Program. This allows us to better service the trade flows with emerging markets, and reinforces our commitment as a serious global trade finance player.

In Malaysia, our trade revenues increased 23% and our SME trade customers grew 22%. We successfully launched a trade credit programme, Order Based Import Financing Programme, to support Malaysian SMEs' trade finance needs. This programme was previously available only to large corporations. We also established a dedicated contract financing department to tap opportunities in the oil and gas, contract financing and government sectors.

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Our subsidiary OCBC Trustee became the first local bank-backed trust company to receive a Trust Business Licence in Singapore This allows us to better serve the wealth management needs of our high net worth customers, and to take full advantage of opportunities in the growing trust services industry in Singapore

### **MALAYSIA**

OCBC Malaysia achieved another year of strong operating performance and market share gains. Operating profits before allowances increased by 19% to RM666 million, driven largely by higher net interest income from loans growth and improved interest margins. Net profit grew by a slower 4% to RM431 million (\$\$187 million), as the previous year's results were boosted by a net allowance write-back of RM26 million, compared to allowances of RM63 million in 2006. Total assets grew by 19% to RM36.7 billion, while customer loans increased by a broad-based 10% to RM23.9 billion.

Following the liberalisation initiatives introduced by Bank Negara Malaysia in early 2006, we added three more branches to our network, raising the total to 28 branches across Peninsula and East Malaysia. The new branches – in Batu Maung (Penang), Puchong (Selangor) and Miri (Sarawak) – serve the needs of the immediate neighbourhoods as well as the wider customer base in the surrounding areas. Notably, the Puchong branch now serves as a mobile sales hub for the entire southern Klang Valley area, while the Miri branch focuses on the northern Sarawak region.

OCBC Malaysia's Islamic Banking division continued its steady growth, achieving RM3 2 billion in assets, RM2 6 billion in customer deposits, and RM1 6 billion in outstanding financing as at end-2006, representing growth rates of 35%, 35% and 17% respectively Among the highlights for 2006 were the launch of the inaugural OCBC Islamic Banking Week and the completion of a cross functional process improvement project which allowed us to deliver approvals for our popular Islamic personal financing product, Cash Financing-i within 24 hours of our receiving a customer application, a first in Malaysia. We also reduced the time-to-cash for the product to just five days, compared to an average of three weeks previously. We continued to participate in a variety of exhibitions and forums to promote Islamic Banking and, as in the past eleven years, contributed zakat (Muslim tithe) in line with the Syariah principle of providing for the poor and needy in society

To diversify and strengthen OCBC Malaysia's Tier-2 capital and support the ongoing expansion of our Islamic Banking business, we raised RM200 million from the issue of Malaysia's first Islamic subordinated bonds, based on the Islamic principle of *Mudharabah* (profit sharing) The bonds are rated AA2 by Rating Agency Malaysia Berhad

### INTERNATIONAL

Outside of Singapore and Malaysia, OCBC has an international network of 24 branches and representative offices in 13 countries across ASEAN, Greater China and selected OECD countries Our 72 3%-owned subsidiary Bank NISP has an additional 259 branches and offices across Indonesia

Favourable regional economic conditions contributed to healthy performances for our overseas branches in 2006, particularly in Southeast Asia and Greater China We also established strategic partnerships with Ningbo Commercial Bank in China and VP Bank in Vietnam through the acquisition of minority stakes

### Indonesia

Bank NISP delivered robust results in 2006 amidst an improving macro-economic environment. Despite the absence of investment gains which boosted the previous year's results, its net profit rose 16% to IDR 237 billion (S\$41 million), contributed by strong loan growth of 26%, improved interest margins and higher non-interest income. Total assets grew by 21% to IDR 24.2 trillion

During the year we intensified our business collaboration and capability transfer efforts to further support the expansion of Bank NISP's consumer and SME businesses About 900 of Bank NISP's branch-based staff were trained in OCBC's customer service programme as they geared up for the rapid expansion of the branch network, with 69 new branches and offices opened during the year in bancassurance, the collaboration with Great Eastern Life contributed to the 40% jump in Bank NISP's insurance fee income. In business banking, a project to re-model Bank NISP's small enterprises business was undertaken, by adapting OCBC's business model Velocity@nisp, which was first introduced to Bank NISP's SME customers in 2005, achieved encouraging sign-ups of more than 700 customers. In addition, OCBC continued to actively assist in Bank NISP's ongoing improvements to their risk management, audit, IT and operational platforms and processes

### China

OCBC was the first Singapore bank to acquire a stake in a Chinese bank, with our purchase of a 12 2% stake in Ningbo Commercial Bank ("NCB") for RMB570 million (S\$122 million) The transaction was completed in June

We established a comprehensive training and technical assistance programme aimed at developing the leadership and staff of NCB, in support of their efforts to transform the bank into a leading regional player in the Chinese financial sector. Five training sessions were conducted for NCB's management at OCBC Singapore and Malaysia during the year, covering consumer banking, business banking, treasury, risk management, and operations

& technology We also launched several joint initiatives to drive business collaboration between OCBC and NCB in trade finance, investment banking, cross-border financing and treasury

NCB achieved a strong operating performance in 2006. Its audited net profit grew 34% to RMB632 million (\$\$124 million). Loans grew 43%, while its asset quality and capital position remained strong, with an NPL ratio of 0.3% and total capital adequacy ratio of 11.5% as at end-2006.

Our China branch operations also enjoyed healthy business growth, with our business banking activities benefiting from the continued inflow of investments into China and growth in intra-regional trade. Our Greater China SME business is focused on several industry value chains in the Yangtze River Delta region. In consumer banking, we continued to develop our wealth management services targeting the growing affluent in China, in preparation for the liberalisation in RMB-based retail banking to local residents.

In February 2007 we received approval from the China Banking Regulatory Commission to commence preparation for local incorporation. With local incorporation, we will be able to broaden the range of RMB products and services to serve both corporate and consumer customers in China

#### Vietnam

In October 2006, OCBC acquired a 10% stake in Vietnam Joint-Stock Commercial Bank for Private Enterprises ("VP Bank") for VND 250 billion (\$\$25 million), becoming the first Southeast Asian bank, and the fourth foreign bank, to acquire a stake in a commercial bank in Vietnam. We have an option to increase our stake to 20% by the end of 2007, subject to regulatory approvals and the relaxation of the current single foreign shareholder limit of 10%. This investment positions us for growth in Southeast Asia's fastest growing economy, and we intend to work with VP Bank to build a leading consumer banking and SME franchise in Vietnam, leveraging on our experience in the region.

## **OPERATIONS & TECHNOLOGY**

Our Operations & Technology division continued to focus on delivering greater cost efficiency, productivity, and service excellence. We set targets of achieving 25% productivity improvement and 15% unit cost reduction over two years through rigorous process improvement efforts and quality initiatives.

A number of hubbing, quality, IT and procurement initiatives were executed during the year, yielding cost savings and margin improvements

 We achieved productivity improvements of 11% and unit cost reductions of 9% across seven operations factories in Singapore and Malaysia for 2006

- Hubbing of Singapore cards approval processing to Malaysia
  was successfully completed. Over the past two years, we have
  completed the cross-border hubbing for four major work
  streams to Malaysia -- account services, trade finance
  operations, card operations, and cards application processing
  -- and achieved more than 20% reduction in unit costs
- We delivered 12% savings in our technology maintenance and support expenses
- We established a Group-wide procurement policy and process and identified some early savings
- Several joint initiatives with Great Eastern Life were completed, including a shared data network and infrastructure, business continuity planning and disaster recovery facilities, thereby enhancing the contingency support between the two companies

We are building a clear IT architecture and strategy with a long-term technology application roadmap as we continue to consolidate and rationalise our suite of systems. During the year we improved our technology service management facility by deploying a state-of-the-art Enterprise Monitoring System together with the Technology Dashboard to provide a consolidated and dynamic view of our service performance, thus allowing for early problem detection, quick resolution and proactive prevention. We also undertook the following projects as part of our capability building investments

- Use of a new Service Oriented Architecture to provide reusability of enterprise-wide business application software, thereby lowering implementation cost and improving IT response to business needs
- Implementation of a new private banking system to present a single consolidated view of our private banking customers, thereby facilitating better service
- Further enhancements to our infrastructure and delivery channels including ATMs, mobile banking, internet banking, and other self-service channels
- Consolidation of treasury system support onto a new single platform for both Singapore and Malaysia
- Development of an end-to-end credit risk management system covering loan origination and central liabilities tracking, with the first phase being implemented in November

# **QUALITY & PROCESS INNOVATION**

We continue in our relentless pursuit of differentiating OCBC through service excellence, grounded on improvements in Quality Delivering Six Sigma excellence forms the foundation of our efforts to provide a great customer experience at OCBC

With strong executive sponsorship and cross functional project teams, our quality and process innovation efforts across Singapore and Malaysia have gathered increasing momentum, resulting in

quantum improvements to some key customer-facing processes

- Our corporate account opening process was radically redesigned and simplified to provide greater convenience and speed to corporate customers. Customers can now establish a new account relationship with the bank instantaneously with minimal documents to be submitted. This is a breakthrough in view of the previous complex documentation that was expected of our corporate customers, making it easier for our customers to do business with OCBC.
- Through innovative process redesign and industry benchmarking, the cycle time of application to disbursement for our Cash Financing-i product in Malaysia has been trimmed from 15 days to 5 days
- The post-approval credit facility fulfilment process for corporate customers has improved significantly, allowing our customers to draw down their approved loans faster

Simplified processes such as the above have facilitated the acquisition of new customers at a much reduced cost. Improved customer engagement processes also result in clear target markets and risk acceptance criteria, enabling us to achieve higher approval rates without compromising on risk.

#### PROPERTY MANAGEMENT

OCBC Group's investment properties, amounting to more than two million square feet of net lettable area and mainly located in Singapore, are actively managed to optimise rental returns and capital values. Our office, retail and residential properties performed well in 2006, achieving full or near full occupancy. We sold our residential development fand at Kim Seng Road for \$\$329 million, realising a net gain of \$\$260 million.

We launched a major renovation programme for our head office building OCBC Centre, upgrading the common areas, interior amenities and engineering services. The urban plaza of OCBC Centre is also being enhanced with the introduction of lush landscaping surrounding the renowned Henry Moore sculpture. The upgrading programme is expected to be completed by the end of 2007.

# **HUMAN RESOURCES**

Our Group staff strength rose 8% in 2006 to 15,858, with most of the increase coming from Bank NISP, OCBC Malaysia and our

China operations This was in line with the increased resources being deployed for our overseas expansion

Our human resource efforts are focused on providing employees with appropriate training and career development programmes, opportunities to refresh their careers, as well as improving overall employee satisfaction so that OCBC will be increasingly recognised as a regional employer of choice. Good progress was made in 2006, with the employee engagement score from our annual employee survey showing a further improvement of 5 percentage points from the previous year, marking the fourth consecutive year of improved scores.

Average training man-days per employee rose 16% to 7.9 man-days, once again exceeding our target of five man-days. A new training centre, named *OCBC Learning Space*, was opened at our head office building OCBC Centre, providing a more conducive learning environment for all staff. We introduced a structured three-year training programme – the *OCBC Learning-3* – for all new executives

We have intensified our talent recruitment and management initiatives overseas to build greater diversity, cross-border management skills and to support our regional expansion. We participated in various campus events in Singapore, Malaysia, China, Australia, the UK and the USA to recruit graduating students. Management associates were also recruited for our Malaysia and China operations for the first time. In addition, more of our employees are being given opportunities for cross-border assignments.

Continuing our pro-family initiatives, we opened a new child care facility at OCBC Centre in January 2007 to provide child care support services for our employees, a first among financial institutions in Singapore In response to employee feedback, we have also enhanced our employee benefits programme, the OCBC Flex Plan, providing employees with greater flexibility and choice

We launched our second *Employee Share Purchase Plan (ESPP)* for the offering period July 2006 to June 2008, achieving a participation rate of 41%, an improvement from the 33% participation for the first plan launched in 2004. Including employees who hold share options and deferred shares, our employee shareholding now stands at 39%, up from 29% in 2005.

# **Corporate Governance**

OCBC Bank is fully committed to integrity and fair dealing in all its activities, and upholds the highest standards of corporate governance. It adopts corporate governance practices in conformity with the Banking (Corporate Governance) Regulations 2005 and corporate governance guidelines issued by the Monetary Authority of Singapore ("MAS"), as well as with the Code of Corporate Governance 2005 (the "Code") adopted by the Singapore Exchange Securities Trading Ltd ("SGX-ST")

### **BOARD OF DIRECTORS**

# **Board Composition and Independence**

OCBC Bank defines the independence of its Directors in accordance with the Banking (Corporate Governance) Regulations 2005 and with the Code An independent Director is one who is independent from any management and business relationship with the Bank, and independent from any substantial shareholder of the Bank

The Board comprises 14 Directors, of whom, a majority or eight are independent Directors. They are Mr Bobby Chin, Mr Giam Chin Toon, Tan Sri Dato Nasruddin Bin Bahari, Professor Neo Boon Siong, Dr Tsao Yuan, Col (Ret) David Wong, Mr Wong Nang Jang and Mr Patrick Yeoh. In addition, another three Directors are independent from management and business relationships. They are Mr Michael Wong Pakshong, Mr Lee Seng Wee and Dr Lee Tih Shih. Altogether, a significant 11 out of the 14 Directors are either independent Directors or independent from management and business relationships.

The Chairman, Dr Cheong Choong Kong, although a non-executive Director, is deemed not independent from business relationship because of an agreement made between Dr Cheong and OCBC Management Services Private Limited, a wholly-owned subsidiary of the Bank, under which Dr Cheong is appointed as a consultant and entitled to certain payments and benefits (details of which are provided in the Directors' Report). Mr David Conner and Mr Pramukti Surjaudaja are not independent from management, the former is executive Director and Chief Executive Officer ("CEO") of the Bank while the latter is President Director of PT Bank NISP Tbk, a subsidiary of the Bank

The roles of the Chairman and the CEO have been separated since 1998, which is consistent with the principle of instituting an appropriate balance of power and authority. The Chairman's responsibilities, to name a few, include leading the Board to ensure its effectiveness on all aspects of its role, setting its meeting agenda, ensuring that Directors receive accurate, timely and clear information, ensuring effective communication with shareholders, encouraging constructive relations between the Board and Management, facilitating the effective contribution of non-executive Directors, ensuring constructive relations between the executive Director and non-executive Directors, and, promoting high standards of corporate governance

The members of the Board as a group provide core competencies to ensure the effectiveness of the Board. The competencies include banking, insurance, accounting, finance, law, strategy formulation, business acumen, management experience and depth, understanding of industry and customer, familiarity with regulatory requirements and knowledge of risk management. Details of the Directors' professional qualifications and background can be found on pages 176 to 189.

As a principle of good corporate governance, all Directors are subject to re-nomination and re-election at regular intervals and at least every three years. The Bank's Articles of Association provide for the retirement of Directors by rotation and all appointments and re-appointments of Directors have to be approved by the MAS.

The Directors have multiple board representations, but the Nominating Committee is satisfied that the Directors have been able to devote adequate time and attention to fulfill their duties as Directors of the Bank

Given the size of the Bank, its business complexity and the number of board committees, the Board considered that an appropriate Board size is between 12 and 14 members. The actual Board size currently is 14

# **Board Conduct and Responsibilities**

The Board is elected by the shareholders to supervise the management of the business and affairs of the Bank. The prime stewardship responsibility of the Board is to ensure the viability of the Bank and to ensure that it is managed in the best interest of the shareholders as a whole while taking into account the interests of other stakeholders.

Broadly, the responsibilities of the Board include the following

- reviewing and approving overall business strategy, as well as organisation structure, developed and recommended by management,
- ensuring that decisions and investments are consistent with long-term strategic goals,
- ensuring that the Bank is operated to preserve its financial integrity and in accordance with policies approved by the Board,

- providing oversight in ensuring that the Bank's risk appetite and activities are consistent with the strategic intent, operating environment, effective internal controls, capital sufficiency and regulatory standards,
- overseeing, through the Audit Committee, the quality and integrity of the accounting and financial reporting systems, disclosure controls and procedures and internal controls, and through the Risk Committee, the quality of the risk management processes and systems,
- reviewing any transaction for the acquisition or disposal of assets that is material to the Bank,
- ensuring that the necessary human resources are in place for the Bank to meet its objectives, as well as appointing and removing management,
- reviewing management performance and ensuring that management formulates policies and processes to promote fair practices and high standards of business conduct by staff,
- setting corporate values and standards, which emphasize integrity, honesty and proper conduct at all times, with respect to internal dealings and external transactions, including situations where there are potential conflicts of interest,
- providing a balanced and understandable assessment of the Bank's performance, position and prospects, and this extends to interim and other price-sensitive public reports, and reports to regulators,
- ensuring that obligations to shareholders and others are understood and met, and
- maintaining records of all meetings of the Board and Board Committees, in particular records of discussion on key deliberations and decisions taken

The non-executive Directors on the Board constructively challenge and help develop proposals on strategy, and review the performance of management in meeting agreed goals and objectives and monitor the reporting of performance. They meet during the year, without the presence of management, to discuss the effectiveness of management.

In 2006, the Board and its committees held a total of 37 meetings. Prior to each meeting, members are provided with timely and complete information to enable them to fulfill their responsibilities. Information provided includes background information on matters to be addressed by the Board, copies of disclosure documents, monthly internal financial statements, risk management reports, budgets, forecasts, and reports of variances from budgets and forecasts.

The Board and its committees have separate and independent access to the Bank's senior management and to the company secretary. The Directors, in addition, could take independent professional advice from legal firms at the Bank's expense. The role of the company secretary is defined. He attends all board meetings and ensures that board procedures and

applicable regulations are complied with Under the direction of the Chairman, he ensures good information flows within the Board and its committees and between senior management and non-executive Directors, as well as facilitates orientation of new Directors and professional development of Directors, as required The appointment and removal of the company secretary is considered to be a matter for the Board as a whole

The Directors receive appropriate structured training. This includes introductory information, briefings by senior executives on their respective areas and attendance at relevant external courses. The Board as a whole also receives briefings on relevant new laws, risk management updates and changes in accounting standards.

#### **Board Performance**

The Board has implemented an annual performance evaluation process, carried out by the Nominating Committee, to assess the effectiveness of the Board, Board Committees and each Director's contribution. The purpose of the evaluation process is to increase the overall effectiveness of the Board. An independent consultant facilitates this process.

The Directors participate in the evaluation Each Director evaluates the performance of the Board and Board Committees and conducts a self-assessment and a peer-assessment of the other Directors. The assessments are made against pre-established criteria which are derived from the Board's charter and responsibilities. The results of the evaluation are used constructively by the Nominating Committee to discuss improvements with the Board and to provide developmental feedback to individual Directors. The Chairman acts on the results of the evaluation, and if appropriate, proposes new Directors or seeks the resignation of Directors, in consultation with the Nominating Committee.

### **BOARD COMMITTEES**

The composition of the Bank's Board Committees satisfies the independence requirements of the Banking (Corporate Governance) Regulations 2005, as well as the Code

### **Executive Committee**

The Executive Committee comprises Dr Cheong Choong Kong (Chairman), Mr David Conner, Mr Lee Seng Wee, Mr Wong Nang Jang and Mr Patrick Yeoh The Committee has written terms of reference that describe the responsibilities of its members

The Executive Committee oversees the management of the business and affairs of the Bank and the Group, within the parameters delegated by the Board. It reviews the Bank's policies, principles, strategies, values, objectives and performance targets. These include investment and divestment policies. It also endorses such other matters and initiates any special reviews and actions as appropriate for the prudent management of the Bank.

### Nominating Committee

The Nominating Committee comprises Mr Michael Wong Pakshong (Chairman), Dr Cheong Choong Kong, Mr Giam Chin Toon, Mr Lee Seng Wee and Col (Ret) David Wong The Committee has written terms of reference that describe the responsibilities of its members

The Nominating Committee plays a vital role in reinforcing the principles of transparency and meritocracy at the Bank It ensures that only the most competent individuals capable of contributing to the success of the organisation are appointed. This includes review of all nominations for the appointment, re-appointment, election or re-election of Directors of the Bank and members of the Executive Committee, Remuneration Committee, Audit Committee and Risk Committee of the Bank The Nominating Committee is also charged with determining annually whether or not a Director is independent, or whether the Director is capable of carrying out the relevant duties when the Director has multiple board representations. It also reviews nominations for senior management positions in the Bank, including the CEO, Deputy President and Chief Financial Officer The Nominating Committee makes recommendations to the Board on all such appointments

The Nominating Committee establishes the profile required of Board members, having regard to the competencies and skills required at the Board, and makes recommendations to the Board on appointment of new Directors. When the need for a new Director is identified, the Nominating Committee will prepare a shortlist of candidates with the appropriate profile and qualities for nomination. The Nominating Committee may engage external search consultants to search for the Director. The Board reviews the recommendation of the Nominating Committee and appoints the new Director, subject to the approval of MAS. In accordance with the Bank's Articles of Association, the new Director will hold office until the next AGM, and if eligible, the Director can stand for re-election.

#### **Audit Committee**

The Audit Committee comprises Mr Bobby Chin (Chairman), Tan Sri Dato Nasruddin Bin Bahari, Professor Neo Boon Siong, Dr Tsao Yuan and Col (Ret) David Wong, all of whom are independent Directors. A majority of the members have accounting or financial management expertise and experience. The Committee has written terms of reference that describe the responsibilities of its members.

The Audit Committee performs the functions specified in the Companies Act, the Code, the SGX-ST Listing Manual, and the MAS' corporate governance guidelines. Details of the duties and responsibilities of the Audit Committee are found in the Directors' Report on page 72 and in the "Audit Function" section of this chapter on pages 37 to 38

#### **Remuneration Committee**

The Remuneration Committee comprises Mr Michael Wong Pakshong (Chairman), Dr Cheong Choong Kong, Tan Sri Dato Nasruddin Bin Bahari and Dr Tsao Yuan All the Committee members are well versed with executive compensation matters, given their extensive experience in senior corporate positions and major appointments. The Committee has written terms of reference that describe the responsibilities of its members.

The Remuneration Committee determines and recommends to the Board the remuneration and fees of non-executive Directors as well as the compensation of executive Directors It is also empowered to review the human resources management policies and the policies governing the compensation of executive officers of the Bank and its subsidiaries, as well as the remuneration of senior executives in addition, it administers the various employee share ownership schemes. The Remuneration Committee, if necessary, will seek expert advice from outside the Bank on the remuneration of Directors.

### **Risk Committee**

The Risk Committee, which supports the Board in performing its risk oversight responsibilities, comprises Mr Patrick Yeoh (Chairman), Dr Cheong Choong Kong, Mr David Conner, Mr Giam Chin Toon, Professor Neo Boon Siong and Mr Pramukti Surjaudaja The Committee has written terms of reference that describe the responsibilities of its members

The Risk Committee reviews the overall risk management philosophy, guidelines and major policies for effective risk management, risk disclosure policy, risk management systems and risk capital allocation methodology. The Committee also reviews the scope, effectiveness and objectivity of Group Risk Management and the risk reports that monitor and control risk exposures.

### DIRECTORS' ATTENDANCE AT BOARD AND BOARD COMMITTEE MEETINGS IN 2006

#### Number of Meetings Attended in 2006

Name of Director		Board		ecutive mittee		ninating mmittee	Remun Con	eration imittee	Con	Audit nmittee	_ c	Risk ommittee
	Held <sup>v</sup> A	ttended	Held 1' At	tended	Held L At	tended	Held V A	ttended	Held V A	ttended	Held V	Attended
Cheong Choong Kong	9	9	7	7	3	3	2	2			4	3
Michael Wong Pakshong v	9	8			3	3	2	2	4	4		-
Bobby Chin	9	9		-				-	10	10		-
David Conner	9	9	7	7		-	2	2	-	-	4	4
Giam Chin Toon 3	9	9	•	-	3	3	-	-	-		3	3
Lee Seng Wee	9	9	7	7	3	3	-	-	-		-	
Lee Tih Shih	9	9	-					-			-	
Nasruddin Bin Bahari *	9	8	-				2	2	6	6		
Neo Boon Siong	9	9	-						10	9	4	4
Pramukti Surjaudaja ¥	9	9			-						3	2
Tsao Yuan 9	9	9				-	2	2	6	5	1	1
David Wong	9	9		-	3	2	-	-	10	9		-
Wong Nang Jang	9	9	7	7			-	-		-	-	
Patrick Yeoh	9	9	7	7				-			4	4

#### Notes

- v Reflects the number of meetings held during the time the Director held office. Unscheduled meetings held are as follows. One Board meeting: three Audit Committee meetings and one Nominating Committee meeting.
- Stepped down from Audit Committee on 21 April 2006
- Appointed to Risk Committee on 21 April 2006
- Appointed to Audit Committee on 21 April 2006
- Appointed to Audit Committee and stepped down from Risk Committee on 21 April 2006

The Bank's Articles of Association provide for Directors to participate in Board and Board Committee meetings by means of conference telephone, video conferencing or audio visual equipment

### **AUDIT FUNCTION**

### **Audit Committee**

The Board approved the terms of reference of the Audit Committee The Committee may meet at any time but no less than four times a year with the internal auditors and external auditors It has full access to, and co-operation from management, and has the discretion to invite any Director and executive officer to attend its meetings. It has explicit authority to investigate any matter within its terms of reference.

In addition to the review of the Group Financial Statements, the Audit Committee reviews and evaluates with the external auditors and internal auditors, the adequacy of the system of internal financial controls, operational and compliance controls, and risk management policies and systems. It reviews the scope and results of the audits, the cost effectiveness of the audits, and the independence and objectivity of the external auditors. Where the external auditors provide non-audit services to the Bank, the Committee keeps the nature, extent and costs of such services under review. This is to balance the objectivity of the external auditors against their ability to provide value-for-money services. The Audit Committee also reviews significant financial reporting issues and judgements to ensure the integrity of the

financial statements, announcements relating to financial performance, and arrangements by which staff may, in confidence, raise concerns about possible improprieties in matters of financial reporting or other matters, and have the concerns independently investigated and followed-up

It meets at least once a year with the external auditors and internal auditors in separate sessions and without the presence of management, to consider any matters which might be raised privately. In addition, the Chairman of the Audit Committee meets the internal auditors on a regular basis to discuss the work undertaken, key findings and any other significant matters arising from the Group's operations. Formal reports are sent to the Audit Committee on a quarterly basis. The Board is updated on these reports.

The Audit Committee has received the requisite disclosures from the external auditors evidencing the latter's independence. It is satisfied that the financial, professional and business relationships between the Group and the external auditors are compatible with maintaining the independence of the external auditors.

In respect of the 2006 financial year, the Audit Committee

(a) has reviewed the audited financial statements with management, including discussions of the quality of the accounting principles applied and significant judgements affecting the financial statements,

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- (b) has discussed with the external auditors the quality of the above principles and judgements,
- (c) has discussed among its own members, without the presence of management or the external auditors, the information disclosed in (a) and (b) above, and
- (d) believes that the financial statements are fairly presented in conformity with the relevant Singapore Financial Reporting Standards in all material aspects, based on its review and discussions with management and the external auditors

#### Internal Audit Function

The Audit Committee approves the terms of reference of internal audit (Group Audit) and reviews the effectiveness of the internal audit function. In line with leading practice, Group Audit's mission statement and charter requires it to provide independent and reasonable, but not absolute, assurance that the Banking Group's system of risk management, control, and governance processes, as designed and implemented by senior management, are adequate and effective. Group Audit reports on the adequacy of the systems of control to the Audit Committee and management, but does not form any part of those systems of control. Group Audit is also expected to meet or exceed the Standards for the Professional Practice of Internal Auditing of The Institute of Internal Auditors.

Group Audit has implemented risk-based audit processes. Audit work is prioritised and scoped according to an assessment of potential exposure to risks. This includes not only financial risks, but operational, technology and strategic risks as well. A computerised audit workpaper system has been adopted so that the audit process is substantially paperless. Group Audit works closely with Group Risk Management to help review risk management processes as a whole

The work undertaken by Group Audit includes the audit of the Group's system of internal control over its key operations (including overseas branches), review of security and access controls for the Group's key computer systems, review of control processes within and around new products and system enhancements, and review of controls over the monitoring of market and credit risks Group Audit also actively participates in major new systems developments and special projects, to help evaluate risk exposures and to help ensure that proposed compensating internal controls are adequately evaluated on a timely basis. It also ensures that the internal controls result in prompt and accurate recording of transactions and proper safeguarding of assets, and that the Bank complies with laws and regulations, adheres to established policies and takes appropriate steps to address control deficiencies.

The Audit Committee is responsible for the adequacy of the internal audit function, its resources and its standing, and ensures

that processes are in place for recommendations raised in internal audit reports to be dealt with in a timely manner and outstanding exceptions or recommendations are closely monitored. Group Audit reports functionally to the Audit Committee and administratively to the CEO, and has unfettered access to the Audit Committee, Board and senior management, as well as the right to seek information and explanations. Currently, Group Audit has a team of over 120 staff in Singapore and Malaysia. The division is organised into departments that are aligned with the structure of the Bank. The Audit Committee approves the appointment and removal of the Head of Group Audit.

### **Internal Controls**

The Board believes that, in the absence of any evidence to the contrary, the system of internal controls, including financial, operational and compliance controls and risk management systems, maintained by the Bank's management and that was in place throughout the financial year and up to and as of the date of this report, is adequate to meet the needs of the company in its current business environment

The system of internal control provides reasonable, but not absolute, assurance that the Bank will not be adversely affected by any event that could be reasonably foreseen as it strives to achieve its business objectives. However, the Board also notes that no system of internal control could provide absolute assurance in this regard, or absolute assurance against the occurrence of material errors, poor judgement in decision-making, human error, losses, fraud or other irregularities

### **REMUNERATION POLICY**

### **Employees' Remuneration**

The objective of the Bank's remuneration policy is to attract, motivate, reward and retain quality staff. The Board ensures that the remuneration policies are in line with the strategic objectives and corporate values of the Bank, and do not give rise to conflicts between the objectives of the Bank and the interests of individual Directors and key executives.

The total compensation package for employees comprises basic salary, fixed bonus, variable performance bonus, allowances, deferred share awards and share options for eligible executives, as well as benefits. In determining the composition of the package, the nature of the role performed and market practice are taken into consideration. To ensure that its remuneration package is competitive, the Bank regularly reviews its base salary ranges and benefits package based on market data provided by recognised surveys of comparative groups in the financial sector.

For executives, the Bank adopts a performance-driven approach to compensation, with rewards linked to individual, team and corporate performance Executives' compensation is reviewed each year based on information from market surveys and advice

from reputable management consultants. The compensation for senior executives is reviewed by the Remuneration Committee.

The remuneration practices for staff in bargainable positions are established through negotiation with the banks unions

#### **Directors' Remuneration**

The Remuneration Committee recommends the remuneration for executive Directors and non-executive Directors of the Bank The remuneration for non-executive Directors is subject to shareholders' approval at the AGM

### **Compensation of Non-Executive Directors**

The Remuneration Committee has considered market practices for non-executive director compensation and on its recommendation, the Board has decided to adopt the following fee structure to compute the fee for each non-executive Director of the Bank

- Annual board chairman fee of \$\$45,000,
- Annual retainer fee of \$\$45,000,
- Annual committee chairperson fee of \$\$20,000 for Audit Committee and \$\$15,000 for other Board Committees,
- Annual committee member fee of S\$10,000 for Audit Committee and S\$7,500 for other Board Committees (committee chairpersons are not awarded these fees), and
- Attendance fee of \$\$1,200 per Board or Board Committee meeting. These attendance fees are paid to non-executive. Directors to recognise their commitment and time spent in attending each meeting.

The previous year, shareholders approved the grant of 4,800 remuneration shares to each non-executive Director who had served a full annual term with the Board. The remuneration shares align the interest of non-executive Directors with the interest of shareholders. At the Remuneration Committee's recommendation, the Board has decided to continue with the grant of 4,800 new ordinary shares to each non-executive Director who has served a full annual term in 2006 with the Board. The resolution proposing these share grants will be presented to shareholders at the AGM/EGM on 19 April 2007.

The CEO is not eligible to receive the Directors' fees and remuneration shares

Under the OCBC Share Option Scheme 2001, the Remuneration Committee also has the discretion to grant share options to non-executive Directors in recognition of their contributions

### **Compensation of Executive Directors**

The compensation plan for the executive Directors is formulated and reviewed by the Remuneration Committee to ensure that it is market competitive and that the rewards are commensurate with their contributions. The compensation package comprises basic salary, benefits-in-kind, performance bonus, incentive bonus, share options, share awards and compensation in the event of early termination where service contracts are applicable. Performance and incentive bonuses relate directly to the financial performance of the Group and the contributions of the individual executive Director Under the OCBC Executives' Share Option Scheme 1994 and OCBC Share Option Scheme 2001, the guidelines on granting of share options to executive Directors are similar to those for the executives of the Bank.

### Remuneration of Directors' Immediate Family

An employee of the Group who is an immediate family member of a Director of the Bank receives remuneration between \$\$150,000 and \$\$249,999, comprised largely of salary and performance bonus. Other than this, none of the Directors had immediate family members who were employees of the Bank and whose personal annual remuneration exceeded \$\$150,000.

### Remuneration of Top 5 Key Executives in 2006

The Code suggests the disclosure of the remuneration of the Bank's top five key executives. The Board considered this matter carefully and has decided against such disclosure for the time being. Given the wage disparities in the industry and the likely competitive pressures resulting from such disclosures, it was felt that the disadvantages of disclosure will outweigh the benefits.

### **DIRECTOR'S REMUNERATION IN 2006**

Performance-Based
Remuneration

		_		Members							
Name	Remuneration Band (S\$)	Salary and Fees (%)	Bonus (%)	Value of Share Options Granted* (%)	Value of Deferred Shares/ Share Awards Granted* (%)	Other Benefits (%)	Value of Remune- ration Shares Awarded* (%)	Total Remune- ration (%)	Options Granted (No )	Acquisi- tion Price (S\$)	Exercise Period
Michael Wong Pakshong	below 250,000	74 0				_	26 0	100		-	-
Bobby Chin	below 250,000	70 4	_	-	-	-	29 6	100	-	-	-
Giam Chin Toon	below 250,000	68 1	-	-	-	-	31 9	100	-	_	-
Lee Seng Wee	below 250,000	70 2	-	_	-	-	29 8	100	-	-	-
Lee Tih Shih	below 250,000	60 7	_	_	-	_	39 3	100	-	-	-
Nasruddin Bin Bahari	below 250,000	69 2	-	-	-	-	30 8	100	-	-	-
Neo Boon Siong	below 250,000	71 6	-	-	-	-	28 4	100	_	_	-
Tsao Yuan	below 250,000	70 2	-	-	-	-	298	100	-	~	-
David Wong	below 250,000	70 7	-	-	-	-	29 3	100	-	-	-
Wong Nang Jang	below 250,000	67 0	-	-	-	-	33 0	100	-	_	-
Patrick Yeoh	below 250,000	71 6	-	-	_	-	28 4	100	_	_	-
Cheong Choong Kong	2,000,000 to 2,249,999	53 9	190	14 1	97	33	00	100	183,600	6 82	15/03/2007 to 13/03/2016
David Conner	5,000,000 to 5,249,999	30 2	37 6	18 8	12 6	8 0	00	100	612,000	6 82	15/03/2007 to 13/03/2016

- Share options were valued as at the date of grant, using the Binomial valuation model
- Valued at the actual price of shares purchased from the open market
- Represents non-cash component and comprises club and car benefits and employer's contributions to CPF
- Valued at the closing price of the shares on the last trading day of the year

### SHARE OPTION SCHEMES

### **OCBC Executives' Share Option Scheme 1994**

The Bank has a share option plan available for executives of the Bank and OCBC Bank (Malaysia) Berhad, viz OCBC Executives' Share Option Scheme 1994 (the "1994 Scheme") The objective is to enable officers of the rank of Assistant Manager and above as well as executive Directors of the Bank to participate in the equity of the Bank

This 1994 Scheme, which has been replaced by OCBC Share Option Scheme 2001, was terminated on 3 August 2001 However, this will not affect the rights of the holders of outstanding options granted under the 1994 Scheme to acquire shares

### **OCBC Share Option Scheme 2001**

The OCBC Share Option Scheme 2001 (the "2001 Scheme") was approved in 2001

The 2001 Scheme seeks to inculcate in all participants a stronger and more lasting sense of identification with the OCBC Group,

as well as to incentivise participants to achieve higher standards of performance Group executives comprising any employee of the OCBC Group holding the rank or equivalent rank of Assistant Manager and above and any Group Executive Director selected by the Remuneration Committee, as well as non-executive Directors of the Group, are eligible to participate in the 2001 Scheme

The cumulative total number of ordinary shares to be issued by the Bank in respect of options granted under the 2001 Scheme cannot exceed 10% of the Bank's total number of issued ordinary shares

The number of share options to be offered each year is determined by the Remuneration Committee which comprises Directors of the Bank who are duly authorised and appointed by the Board to administer the 2001 Scheme The Committee takes into account criteria such as the individual's rank, job performance, years of service, potential for future development and his/her contribution to the success and development of the Group

The acquisition price for each ordinary share in respect of which the option is exercisable shall be determined by the Remuneration Committee to be a price equal to the average of the last dealt price of the shares for the five consecutive trading days immediately prior to the offering date. No options were granted at a discount since the commencement of the 2001 Scheme.

The validity period of the options is subject to prevailing legislation applicable on the date of grant Based on current legislation, options granted to Group Executives are exercisable up to 10 years, while options granted to non-executive Directors are exercisable up to five years. The options may be exercised after the first anniversary of the date of the grant, in accordance with a vesting schedule to be determined by the Remuneration Committee on the date of the grant of the respective options. The Committee has adopted the following vesting schedule.

Vesting Schedule	Percentage of shares over which an option is exercisable
On or before the first anniversary of the date of grant	Nil
After the first anniversary but on or before the second anniversary of the date of grant	33%
After the second anniversary but on or before the third anniversary of the date of grant	33%
After the third anniversary but before the date of expiry of the exercise period	34%

These options will lapse immediately on the termination of employment and appointment, except in the event of retirement, redundancy, death or where approved by the Remuneration Committee, in which case the Committee may allow the options to be retained and exercisable within the relevant option periods or such option periods as may be determined by the Remuneration Committee

### **OCBC Deferred Share Plan**

The OCBC Deferred Share Plan ("Plan") aims to increase the performance-orientation and retention factor in compensation packages of executives, and foster an ownership culture within the organisation. Group executives holding the rank or equivalent rank of Senior Officer and above, and any Group Executive Director selected by the Remuneration Committee are eligible to participate in the Plan. In 2006, the participants are executives of the Bank, selected overseas locations and subsidiaries.

The share awards are granted annually to eligible executives, the value of which is presently equal to 25% of their total variable performance bonus for the year. The OCBC shares granted are acquired from the market in accordance with guidelines established under the Plan. The share awards will vest with the executives at the end of three years. Prior to the vesting date, the executives will not be accorded voting rights on the shares.

The awards will lapse immediately on the termination of employment and appointment, except in the event of retirement, redundancy, death, or where approved by the Remuneration Committee, in which case the Committee may allow the awards to be retained and vested within the relevant vesting periods or such periods as may be determined by the Remuneration Committee

During the financial year, an aggregate of 1,444,490 ordinary shares were granted to eligible executives of the Group pursuant to the Plan

### **OCBC Employee Share Purchase Plan**

The OCBC Employee Share Purchase Plan ("ESPP") was implemented in 2004 for all employees of the Group, including executive Directors. It was implemented to inculcate in all participants a stronger and more lasting sense of identification with the Group

The ESPP is a saving-based share ownership plan to help employees own ordinary shares in the Bank through their monthly contributions via deductions from payroll and/or CPF funds. The employees have the option to convert the contributions to ordinary shares after one year or withdraw the contributions. As a further incentive to employees to enrol in the ESPP, the Bank pays interest on the amounts saved at a preferential interest rate.

The duration of offering period is 24 months and the share acquisition price is fixed before the offering period based on average of the last traded prices over five consecutive trading days immediately preceding the price fixing date

### COMMUNICATION WITH SHAREHOLDERS

OCBC Bank recognises the importance of communicating regularly and effectively with its shareholders so that they can better understand its operations, strategies and directions. One of the key roles of the Group Corporate Communications and Investor Relations. Unit is to keep the market and investors apprised of the Group's corporate developments and financial performance through regular media releases, briefings and meetings with the media, analysts and fund managers. In addition, shareholders and the public can access the Group's media releases, financial results, presentation materials used at briefings and other corporate information on the Bank's website.

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Shareholders are given the opportunity to participate actively at OCBC Bank's AGMs and EGMs, where they can ask questions and communicate their views. They are allowed to vote in person or by proxy. The Directors as well as the external auditors are present at these meetings to address any relevant queries raised by shareholders.

### **RELATED PARTY TRANSACTIONS**

OCBC Bank has established policies and procedures on related party transactions. These include definitions of relatedness, limits applied, terms of transactions, and the authorities and procedures for approving and monitoring the transactions. The Audit Committee reviews material related party transactions and keep the Board informed of such transactions, if any Measures are taken to ensure that terms and conditions of related party lendings are not more favourable than those granted to non-related obligors under similar circumstances. The Bank also complies with the SGX-ST Listing Manual on interested person transactions.

### **ETHICAL STANDARDS**

The Bank has adopted the SGX-ST Listing Manual's guidelines on dealings in securities and has a policy against insider trading Directors and officers are prohibited from dealing in the securities of the Bank during the period commencing two weeks before the announcement of the Bank's financial statements for each of the first three quarters of the financial year, and during the period commencing one month before the announcement of the financial statements for the financial year, and ending on the date of the announcement of the relevant results. The Bank also has a policy on dealings in the listed securities of customers of the Group. Employees with access to price-sensitive information in the course of their duties are instructed to conduct all their personal securities transactions through the Group's stockbroking subsidiary.

# RISK EXPOSURE AND RISK MANAGEMENT PRACTICE

The main aim of OCBC Group's risk management practice is to protect the Group against losses that could arise from taking risks beyond its risk appetite. The Group's philosophy on risk management is that all risks must be properly understood, monitored, controlled and managed. In addition, risk management processes must be closely aligned to the Group's business strategy, to enable the Group to maximise its risk-adjusted return on capital.

The Group's primary business activity is commercial banking, which is essentially a customer-driven activity where the substantial risk is the credit risks of its corporate, institutional and retail customers. To a lesser extent, commercial banking activities also expose the Group to market risk arising from re-pricing, maturity and currency mismatches of assets and liabilities. These mismatches give rise to interest rate, liquidity and foreign exchange risks.

Trading and investment banking activities, which include sales and trading in money market, foreign exchange and other treasury products and the underwriting of equities and debt instruments as well as stockbroking, are relatively less significant. However, these activities also expose the Group to credit risks and market risks, including interest rate, currency and equity risks.

In the course of conducting its businesses, the Group handles a large number of financial transactions. It is inherently exposed to operational risks arising from failure of internal processes and systems, deficiencies in people and management, or operational failure arising from external events. The provision of financial advisory services to customers for wealth management products, including the sale of unit trusts and life insurance, also exposes the Group to operational and fiduciary risks arising from the failure to meet the general standards expected of such financial advisory activities.

The Group's 87 1%-owned subsidiary, Great Eastern Holdings ("GEH"), is engaged in the insurance business and incurs risks inherent in its principal activities of providing financial advisory services and insurance protection such as mortality, morbidity, property and casualty GEH, which is listed on the Singapore Exchange, is required to comply with the insurance rules and regulations in Singapore and Malaysia, as applicable, including guidelines on investment limits. It has its own Risk Committee, made up of members of GEH's Board of Directors, which oversees its risk management policies and framework. Details on the insurance-related risk management information of GEH are disclosed in Note 39 6 of the Financial Statements.

Bank NISP is a 72 3%-owned subsidiary of the Group listed on the Jakarta Stock Exchange. An enterprise-wide risk management framework covering various risk functions including credit, market and operational risks, under the oversight of its

Board of Commissioners (the equivalent of Board of Directors in Singapore) is in place at Bank NISP. The Group is assisting Bank NISP to improve its risk management functions and framework via capability transfer and training, a full-time senior risk advisor and a representative on the Board of Directors of Bank NISP.

The discussion that follows in the rest of this chapter covers the risk management practices, policies and framework of OCBC Group excluding GEH and Bank NISP As listed companies, GEH and Bank NISP publish their own annual reports, which contain information on their risk management practices and framework

### **RISK ORGANISATION**

OCBC Group believes that risk management is most effective when it is a shared responsibility between risk takers and risk controllers, with the Board of Directors providing general oversight. The risk organisation is structured such that there is segregation of duties and reporting lines between risk-taking and risk-controlling units. These principles are applied across the major risk areas, including credit, market and operational risks.

In recent years, OCBC has been building its resources and capabilities in risk management so as to keep pace with business developments. Given that banking products invariably contain a varying mix of risks from different risk categories, the management of risk must be looked at holistically

The Board Risk Committee is the principal committee that supports the Board in the oversight of credit, market, operational and fiduciary risks and any other category of risks as may be deemed necessary. It is responsible for ensuring effective risk oversight of the Bank and its subsidiaries.

Group Risk Management Division, in supporting the Board Risk Committee and the CEO is staffed with officers dedicated to risk policy setting, risk measurement methodology and model development, and the monitoring of the OCBC Group's risk profiles and concentrations in the case of credit risk, dedicated officers are also involved in transaction approval and remedial loan management Besides the Group Risk Management Division, other functions in the Bank that support the risk management framework include Legal and Compliance, Internal Audit, Operations, Finance and the respective business units where risks are taken or generated

### **BASEL II**

The Group is making progress with regard to its implementation of the International Convergence of Capital Measurement and Capital Standards ("Basel II") Regulatory approval has been granted for the Group to commence a one-year parallel run in 2007 and the target is for the Group to adopt the Internal Ratings Based Approaches in 2008 for the major Corporate and Retail portfolios. The Group will continue to work on improving

its risk infrastructure as well as to enhance its Internal Capital Adequacy Assessment Process

The Group is also on track towards complying with the Internal Model Approach for Market Risk and the Standardized Approach for Operational Risk by 2008

### **CREDIT RISK MANAGEMENT**

The Credit Risk Management Committee ("CRMC") is the principal senior management committee that supports the CEO and the Board Risk Committee in credit risk management oversight. The CRMC reviews and recommends major credit risk policies for the approval of the CEO and/or the Board Risk Committee. It is also responsible for ensuring that sound credit risk methodologies and effective credit risk management processes are established.

The CRMC includes representatives from major business units, where credit risk is generated, as well as independent credit risk controlling units. This joint effort in setting risk policy seeks to ensure understanding of and commitment to the credit risk management process. The CRMC is supported by the Credit Risk Management ("CRM") departments within Group Risk Management Division. Dedicated CRM units perform the roles of developing risk policies, guidelines and procedures and putting in place the monitoring, reporting and control systems.

### **Credit Approval Process**

The foundation of the credit approval structure is a designation process that delegates lending authority to individual credit signers according to their individual credit skills, knowledge, experience, training and track record

Credit extensions to corporate and institutional customers are generally required to meet pre-defined target markets and risk acceptance criteria. Individual credit signers from the business units make underwriting decisions jointly with those from the credit risk management units. This "co-grantor" approval approach is designed to ensure objectivity in credit extensions.

For the consumer and small business sectors where transactions are numerous and of smaller amounts, loans are underwritten under pre-approved credit programmes. These programmes focus on credit extensions to individual customers with similar characteristics and/or product needs

The New Product Approval Committee ("NPAC") approves all new products including credit programmes and reviews existing programmes on a regular basis. The representation of key stakeholders from the business, support and risk management units in the membership of the NPAC ensures objectivity, independence, and injection of functional expertise into the decision-making process.

#### Credit Risk Review

Independent credit risk reviews ("CRR") are conducted across different business units to strengthen the risk oriented credit culture in OCBC CRR is part of Group Audit and reports directly to the Audit Committee Established since November 2002, CRR adopts a risk-based approach in evaluating both portfolio and process quality of OCBC's various risk taking units

### Credit Portfolio Management

The Group is continuing to develop and enhance its credit risk grading models to enable it to better differentiate risks in the various segments of its credit portfolio for better decision making and monitoring of risks. Increased attention has been placed on credit stress testing to assess the credit portfolio's vulnerability to "exceptional but plausible" adverse credit risk events and to measure the sensitivity of the Group's earnings and capital to the associated deterioration in credit quality under the stressed scenarios.

### **Country Risk**

A country risk framework is in place, covering the assessment and rating of countries, as well as the maximum cross-border transfer risk limit that can be granted to any one country based on its risk rating. Cross-border transfer risk covers all cross-border transactions including onshore non-local currency transactions. Limits are allocated into maturity time-bands and vary according to the risk rating of the country concerned and the political and economic outlook.

#### **Credit Concentration**

The Group seeks to spread its risk exposure amongst the growing economic sectors of the major markets in which it operates. Limits are set on specific customer, industry segments and country in order to avoid over-concentration of credit risks. Prudent limits have also been placed on exposures to single customer groups. Industry and country concentration limits are established in relation to the Group's capital.

### Special Asset Management Unit

The Special Asset Management unit continues to manage all Non-Performing Loans ("NPLs") due from Business Banking customers within the Group, extending to OCBC Malaysia and overseas branches. These NPLs are managed either directly by active account management, or where warranted, through the oversight and supervision of the relevant business units' management. The Special Asset Management unit is target driven, with the objective of efficient NPL reduction and maximising loan recovery. The unit maintains its focus through a systematic loan management process that formulates work plans to achieve timely NPL resolution, and its senior management team is actively involved in all stages of the process to ensure that the agreed plans for NPL resolution are achieved within agreed timeframes.

#### Loan Classification

The Group classifies its loans in accordance with MAS Notice 612 and internal loan classification policies. Performing loans are categorised as 'Passed' or 'Special Mention', while NPLs are categorised as 'Substandard', 'Doubtful' or 'Loss', based on the following guidelines.

- Passed Interest and principal payments are fully up-to-date, and orderly repayment and/or timely settlement in the future is without doubt
- Special Mention Currently protected but potentially weak Borrower exhibits some deteriorating trends which, if not addressed or corrected, could jeopardise the timely repayment of interest and principal
- Substandard Timely repayment and/or settlement is at risk Well-defined weakness is evident
- Doubtful Full repayment and/or settlement is improbable
- Loss The outstanding debt is regarded as uncollectable

In conjunction with its work on Basel II, the Group is also progressively moving towards assigning internal risk ratings to borrowers for all material portfolios. This would enable the Group to have a more granular assessment of credit quality.

#### **Restructured Loans**

A restructured loan refers to one where the original contractual terms and conditions have been modified upon mutual agreement between the Bank and the borrower. Where a loan is restructured because a borrower is facing severe financial difficulties and where it is probable that the account will have to be downgraded to non-performing status without the restructuring, the restructured loan will be classified as NPL. Once classified as an NPL, a restructured loan can only be upgraded after a reasonable period (typically six months) of sustained performance under the restructured terms.

### **Allowances for Loans**

The Group maintains a level of allowances for loans that is sufficient to absorb all credit losses inherent in its entire loan portfolio and comprises a specific allowance against each NPL and a portfolio allowance to cover losses that may already exist but have not yet been identified or attributed to specific loans or group of loans in the portfolio. The Group's policy for allowances for loans is guided by Financial Reporting Standard 39 ("FRS 39") as modified by MAS Notice 612.

Specific allowance is established when the present value of future recoverable cash flows of the impaired loan is lower than the carrying value of the loan. Assessment for impairment shall be conducted on a loan-by-loan basis except for homogenous loans (e.g. housing loans, consumer loans, credit card receivables) below a certain materiality threshold where such loans may be pooled together according to their risk characteristics, and collectively assessed as a group (or portfolio) according to the degree of impairment, taking into account the historical loss experience on such loans.

In accordance with FRS 39 as modified by MAS Notice 612, portfolio allowances are set aside based on management's credit experiences and judgement. Credit experiences are based on historical loss rates or where there is limited historical data, internal credit models, which take into account internal risk ratings, geographic, industry and economic conditions over a period of years or credit cycle.

#### Write-offs

Write-offs of debts are made when recovery action has been instituted and the loss can be reasonably determined. For unsecured consumer loan programmes, the general policy is to write-off overdue debts after 180 days from the first default.

### Ceasing of Interest Accrual on Loans

When a loan is classified "Substandard", "Doubtful" or "Loss", interest income ceases to be recognised in the income statement on an accrual basis. However, this non-accrual of interest does not preclude the Group's entitlement to the interest income as it merely reflects the uncertainty in the collectibility of such interest income.

### **Collateral Held Against NPLs**

The major type of collateral backing for the Group's NPLs is real estate in Singapore. The realisable value of the real estate collateral is used to determine the adequacy of the collateral coverage. Proceeds from the sale of collateral pledged for a particular loan cannot be applied to other classified loans unless the accounts are related and cross collateralisation of the facilities is provided for contractually.

### **Property Exposure**

The Bank is in compliance with Section 35 of the Banking Act, which limits its exposure to real estate in Singapore to not more than 35% of its total eligible loan assets

Information on credit exposures by geographical area, business line and industrial classification, and the breakdown of investment and dealing securities by issuer type, are disclosed in Notes 27, 28, 29, 31 and 38 of the Financial Statements and in the Management Discussion and Analysis chapter

#### MARKET RISK MANAGEMENT

Market risk is defined as the uncertainty in the future values of the Group's exposures in financial instruments resulting from fluctuations in market factors such as interest rates, equity prices, commodity prices, credit spreads and foreign exchange rates

The Market Risk Management Committee ("MRMC") is the principal senior executive group that supports the Board Risk Committee and the CEO in discharging their market risk oversight responsibilities. The MRMC includes senior representatives from both the business and support units, and is responsible for implementing a robust Bank-wide market risk management framework. This framework comprises key market risk principles

and policies, best practice measurement methodologies and a comprehensive set of controls and monitoring processes, complemented by a prudent risk taking attitude and culture

The MRMC is supported at the working level by the Market Risk Management Department ("MRMD"), a department within Group Risk Management Division. The MRMD is responsible for operationalising the market risk management framework, with the key objective of striking the right balance between partnership (supporting the business units to grow their business) and guardianship (ensuring adequate risk control and oversight is in place)

### Market Risk Management Framework

The key elements in the market risk management framework are policies and procedures, risk limits and risk measures

#### **Policies & Procedures**

Approved by the Board Risk Committee and the CEO, the policies and procedures provide guidance on the oversight and management of the Group's market risk, and facilitate a common market risk language in terms of definitions and methodologies adopted across the Group Controls and clear communications are in place to ensure that all business activities conform to the Group's market risk management policies

#### Risk Limits

All trading risk positions are monitored on a daily basis against the authorised limits by support units independent of the businesses. Under the market risk corporate governance framework, limits are approved at various business activity levels, with clearly defined exception escalation procedures for each level. All exceptions are to be promptly reported to the relevant senior management for appropriate rectification. Only authorised trading activities may be undertaken by the various business units within the limits allocated.

### Risk Measures

The Value-at-Risk ("VaR") methodology is the primary market risk measure for the Group's trading activities. The Board Risk Committee agrees on an aggregate market risk appetite based on VaR VaR is measured and monitored by risk types, namely interest rate risk, foreign exchange risk, equity risk, volatility risk and credit spread risk, as well as at the aggregate level. The Group adopts the historical simulation approach to measuring VaR, applied against a 1-day holding period at a 99% confidence level. The Group prefers historical simulation as it involves fewer assumptions on the distribution of trading profitability compared to other approaches.

Nevertheless, as VaR is a statistical measure based on historical market fluctuations, it might not accurately predict forward-looking market conditions all the time. As such, losses on a single trading day greater than VaR are expected to occur, on average, once every 100 days.

### Stress Testing

To augment VaR, the Group also performs Stress Testing and Scenario Analysis to better quantify and assess potential losses arising from low probability but plausible extreme market conditions Stress Tests and Scenario Analyses provide insights into the impact on the Group's portfolio as a result of extreme market conditions. The stress scenarios are continually reviewed and fine-tuned to ensure that they stay relevant to the Group's risk profile and the prevailing economic conditions. The main objective of these analyses is to determine if potential losses from such extreme markets are within the Group's risk tolerance and capital level.

#### Other Risk Measures

As the Group's main market risk is to interest rate fluctuations, Present Value of a Basis Point ("PV01"), which measures the change in value of interest rate sensitive exposures resulting from one basis point increase across the entire yield curve, is an additional measure monitored on a daily basis

Other than VaR and PV01, the Group also utilises other sensitivity metrics such as notional amounts and derivative greeks for specific exposure types, where appropriate, to supplement its risk measurements

Limits are set based on the above-mentioned risk measures at various levels (business unit, trading desk etc.), and are all monitored independently

The table below provides a summary of the Group's Trading VaR profile, by risk types for 2006

### **VaR BY RISK TYPE - TRADING PORTFOLIO**

	2006						2005			
(S\$m)	Year End	Ave	Min	Max	Year End	Ave	Min	Max		
Interest rate risk	3 80	5 80	3 80	9 47	7 66	7 39	3 97	12 33		
Foreign exchange risk	2 26	1 93	0 65	3 34	1 01	0 90	0 15	2 28		
Equity risk	0 69	0 33	0 06	1 12	0 17	0 04	0 00	0 18		
Volatility risk (1)	0 59	0 92	0 34	2 21	0 47	0 61	0 18	1 14		
Credit spread risk	0 53	0 40	0 22	0 67	0 26	0 24	0 02	0 65		
Diversification effect (2)	2 90	2 77	NM®	NM <sup>(3)</sup>	-1 41	1 59	NM	NM		
Aggregate Risk	4 97	6 61	4 4 3	9 49	8 16	7 59	4 05	13 55		

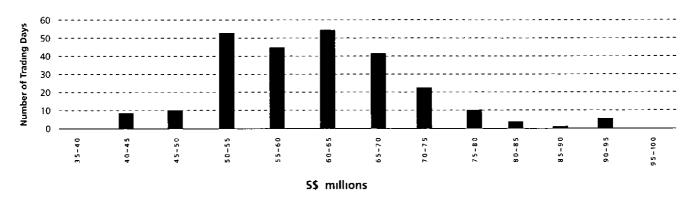
- Volatility VaR includes risk related to option's volatility arising from all asset classes i.e. interest rate. foreign exchange and equity.
- <sup>20</sup> Year end and average aggregate VaR are not equal to the sum of the VaR of the respective risk type due to portfolio diversifications
- <sup>ch</sup> NM not meaningful as the minimum and maximum VaR for each risk type and the aggregate VaR occurred on different days

The risks of the trading portfolio arose primarily from proprietary trading and hedging activities undertaken by the treasury business, as well as exposures warehoused by the Bank as a result of customer facing transactions. The Bank seeks to actively manage these risks via consistent diversifications across asset classes and markets with good trading liquidity.

The Group had no significant trading exposure to Commodity price risk in 2006

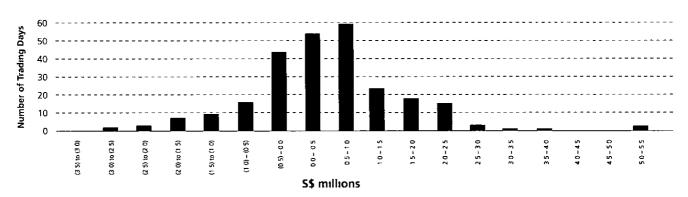
### Frequency Distribution of Trading Book Daily VaR (1-Day Holding Period) for FY 2006

Trading Book VaR (1-Day Holding Period)



#### Frequency Distribution of Trading Book Daily Revenue for FY 2006

Trading Book Daily Revenue



### **Back-Testing**

To ensure the continued integrity of the VaR model, the Group conducts back-testing to confirm the consistency of actual daily trading profits and losses ("P&L") against the statistical assumptions of the model. To enhance the back-testing process, theoretical P&L are also computed by marking to market the same set of positions as used for the VaR calculations. Trading losses on any single day did not exceed the daily reported VaR in 2006.

### Independent Model Review

The Group trades financial instruments that require statistical pricing models for valuation, for which no quoted market prices are readily available. Deployed across the Group, these models are used for the purposes of marking-to-market as well as risk reporting. The Group ensures the accuracy, appropriateness and consistency of the models using an independent review process, which is supported by a team of quantitative analysts. The review process involves verifying the parameters, assumptions and robustness associated with each model before it can be commissioned for use

### **Asset Liability Management Framework**

The Asset Liability Management Committee ("ALCO") is the senior management forum that is responsible for overseeing the Group's liquidity and balance sheet risks. The ALCO comprises the CEO, the CFO and other senior representatives from both the business and support units. The ALCO is supported by the Asset Liability Management Department within the Group Risk Management Division.

The Group's Asset Liability Management framework consists of three components

- Structural Interest Rate Risk Management
- Structural Foreign Exchange Risk Management
- Liquidity Management

#### Structural Interest Rate Risk

The main market risk faced by the Group are interest rate risks arising from the re-pricing mismatches of assets and liabilities from its banking businesses. These are monitored through tenor limits and net interest income changes.

A system is in place to measure the Group's re-pricing mismatch profile. In-depth analysis of current and projected balance sheet positions and the likely impact on the Group's net interest income are performed. Group Treasury actively manages the re-pricing mismatches with the aid of daily re-pricing gap and sensitivity reports, against defined sensitivity limits. The re-pricing gap reports allow for the analysis of the re-pricing profile for the Group's assets and liabilities. The sensitivity reports identify the parts of the yield curve where the Group is most vulnerable to changes in interest rates.

The funding mix varies across the Group In Singapore, the lending portfolio is largely funded by demand, savings and fixed deposits. The major component of interest rate risks lies in the Bank's extension of commercial property loans, housing loans and automobile loans, which are generally priced at fixed rates. The Group uses the interest rate swap market actively to ensure that these fixed rate exposures are managed within its risk appetite.

### Structural Foreign Exchange Risk

The Group's structural foreign exchange exposure arises primarily from its equity investment in overseas subsidiaries and related companies, head office funds in overseas branches and investment in fixed assets and premises. The Group's policy is to protect its capital by ensuring that, where appropriate and practical, exposures arising from changes in exchange rates are minimised. The decision to hedge or otherwise is normally based on economic considerations rather than short term accounting impact.

### Liquidity Risk

The objective of liquidity management is to ensure that the Group has sufficient funds to meet its contractual and regulatory financial obligations at all times. As a policy, the Group requires most of its individual subsidiaries and overseas branches to be self-sufficient and to fund their own operations. It is the responsibility of each local management team to ensure compliance with local regulations and the Group's requirements on liquidity management. Liquidity is managed daily at each branch or subsidiary, taking into account the complexity of the individual balance sheet, as well as the depth and liquidity of the local market.

The Group's liquidity policy is to ensure that all contractual and behavioural commitments can be met by readily available sources of funding. In addition, a level of liquid assets is maintained in relation to cash flows to provide further sources of funding in the event of a crisis. The Group frequently accesses the wholesale financial markets to ensure the availability of funds.

The liquidity management process includes projecting cash flows by major currencies, monitoring liquidity ratios and depositor concentration to ensure an appropriate funding mix and avoid undue reliance on large individual depositors, and maintaining a contingency funding plan. Cash flow projections are also subject to stress tests to ensure that the Group has the ability to withstand sudden and heavy cash outflows. The stress tests are conducted on a regular basis to assess and measure liquidity risk under a bank-specific and general market crisis situation.

Pursuant to MAS regulations, banks are currently required to meet a statutory Minimum Liquid Assets ("MLA") requirement, comprising Singapore Government Securities Government Securities. Singapore under reverse repurchase agreements with, among others, banks in Singapore, and commercial bills of exchange in Singapore dollars, accepted or endorsed by banks in Singapore In addition, the Bank maintains a daily minimum cash balance with the MAS of at least 3% of its Singapore-dollar denominated liabilities. With the introduction of the new liquidity supervision framework under the revised MAS Notice 613 to banks in Singapore, the Bank is now operating under the riskdetermined and bank-specific MLA framework, whereby it qualifies for lower MLA requirements based on its liquidity risk profile and management capabilities

### **OPERATIONAL RISK MANAGEMENT**

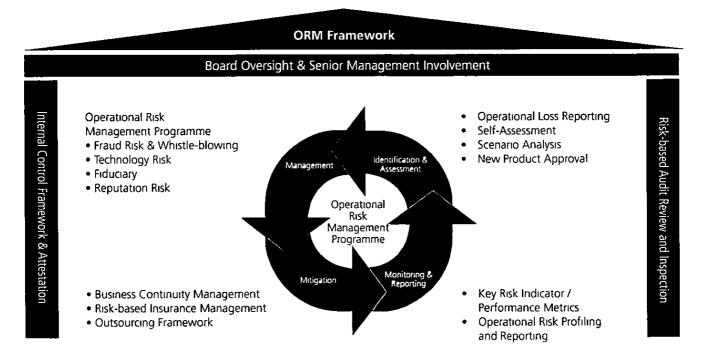
Operational Risk is the risk of loss resulting from inadequate or failed internal processes, people, systems and management, or from external events. The goal of Operational Risk Management ("ORM") is to minimise unexpected and catastrophic losses and manage expected losses. This enables new business opportunities to be pursued in a risk controlled manner and increases risk adjusted profitability through calculated risk-and-reward decision making.

ORM comes under the oversight of the Operational Risk Management and Information Security Committee ("ORISC") ORISC consists of senior representatives from risk management, business units and the relevant support functions Business units are in turn supported by the ORM Department of Group Risk Management Division, which has established the ORM Framework, including the relevant policies and methodologies, and provides independent oversight of operational risk monitoring and control. The ORM programs are actively implemented through the respective Operational Risk Co-ordinators in the business units.

The Group has put in place various Operational Risk related frameworks and programs to enable the Bank to comply with the International Convergence of Capital Measurement and Capital Standards As part of the preparation to comply with Basel II, the Group has mapped its business activities to the eight Business Lines as defined by the Basel Committee on Banking Supervision and will be adopting the Standardised Approach at the onset, with gradual migration to the Advanced Measurement Approach

7

The ORM Framework, which is reviewed regularly for relevancy, ensures that operational risks within the Group are properly identified, managed, monitored and reported in a structured, systematic and consistent manner. The Framework consists of the following key elements.



Underpinning the ORM Framework is an internal control system that strengthens the control culture of the Group by establishing clear roles and responsibilities of staff and preserving their "rights" in the control function. A robust management attestation process is in place to provide "positive assurance" of the effectiveness of internal control. To reinforce the internal control system, a performance metrics program is being progressively rolledout to monitor significant operational risk exposures and drive management action via the use of management action triggers.

In achieving good corporate governance, the Group has fraud risk management and whistle-blowing programs in place to detect corrupt, illegal or other acts of misconduct

Business continuity, crisis management and risk-based insurance management programs are also in place as an integral part of the Group's strategy to mitigate risks and to manage the impact of unforeseen events

In addition, operational risk training programmes including e-learning are conducted on an ongoing basis to cultivate a proactive risk management culture within the Group

### FIDUCIARY RISK MANAGEMENT

In providing investment or wealth management products or services, it is critical to ensure that the business units perform at the appropriate standard relative to the Group's trust relationship with a client Fiduciary risk is the possibility that the Group, may knowingly or unknowingly, in the course of managing funds

among other things, exercise discretion, make decisions, or take actions which fail to satisfy the applicable standard of conduct appropriate for a trust relationship

The Group has put in place a Fiduciary Risk Management Program, focusing primarily on compliance with applicable corporate standards with regular identification, assessment, mitigation and monitoring of fiduciary risk exposures

The Fiduciary Risk Management Committee ("FRMC") has been established to oversee fiduciary-related risks that may result in losses or reputation damage. The FRMC oversees the Group's fiduciary risk profile and co-ordinates the development and implementation of Fiduciary Risk Management principles and policies.

### REPUTATION RISK MANAGEMENT

Reputation risk exposure is the current and future adverse impact on earnings and capital arising from negative public opinion. This may affect the Group's ability to establish new relationships and may even adversely impact the servicing of existing relationships it may expose the Group to litigation, financial loss, or a decline in its customer base.

The Group has established a Reputation Risk Management Programme, focusing primarily on regular stakeholder management, identification, assessment, mitigation, monitoring and reporting of reputation risk exposures

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<b>FINANCIAL</b>	<b>SUMMARY</b>
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FINANCIAL SUMMARY	2006 S\$ milion	2005 S\$ million	+/(-) %
Selected Income Statement Items			
Net interest income	1,794	1,597	12
Non-interest income	2,045	1,289	59
Total income	3,840	2,887	33
Operating expenses	(1,331)	(1,145)	16
Operating profit before allowances and amortisation	2,508	1,742	44
Amortisation of intangible assets	(44)	(40)	10
Allowances for loans and other assets	(2)	(12)	(79)
Share of results of associated and joint venture companies	14	15	(8)
Profit before income tax	2,476	1,706	45
Net profit attributable to shareholders	2,002	1,298	54
Cash basis net profit attributable to shareholders(1)		1,338	53
Selected Balance Sheet Items			
Ordinary equity	12,508	11,442	9
Total equity (excluding minority interests)	13,404	12,338	9
Total assets	151,220	134,710	12
Assets excluding life assurance fund investment assets	112,796	98,853	14
Loans and bills receivable (net of allowances)	59,309	55,134	8
Deposits of non-bank customers	75,115	64,088	17
Key Financial Ratios (%)			
Return on equity (2)	16 6	11 4	
Return on equity – Cash basis	16 9	11 7	
Return on assets (3)	1 92	1 30	
Return on assets – Cash basis (3)	1 96	1 34	
Net interest margin	2 00	1 84	
Net interest income-to-total income (4)	55 3	55 3	
Non-interest income-to-total income (4)	44 7	44 7	
Cost-to-income (3)	41 1	39 6	
Loans-to-deposits	79 0	86 0	
NPL ratio	3 0	4 1	
Total capital adequacy ratio	15 8	17 3	
Tier 1 ratio	13 1	13 2	
Per ordinary share data			
Basic earnings per share (cents) (5)	63 4	40 1	
Basic earnings per share – Cash basis (cents) (5)	64 8	41 4	
Diluted earnings per share (cents) (5)	63 2	39 9	
Net asset value per share (5\$)			
Before valuation surplus	4 07	3 67	
After valuation surplus	5 55	4 91	

Excludes amortisation of intangible assets

Calculated after deducting preference dividends (paid and estimated to be due as at the end of the financial period) from earnings (including divestment gains)

Preference equity and minority interests are excluded from equity Excluding divestment gains of \$\$559 million (net) return on equity for 2006 would be 11 8% on GAAP basis

Return on assets is calculated based on assets excluding life assurance fund investment assets

Ratios for 2006 excluded the pre-tax divestment gains of \$\$5598 million

The computation for earnings per share is based on weighted average number of ordinary shares (excluding treasury shares) and after deducting preference dividends (paid and estimated to be due as at the end of the financial period) from earnings (including divestment gains) Excluding divestment gains basic EPS would be 45 4 cents for 2006

Group net profit attributable to shareholders ("net profit") for the financial year ended 31 December 2006 ("2006") rose 54% to \$\$2,002 million, from \$\$1,298 million in 2005. This included net gains of \$\$559 million from the divestments of a residential development site at Kim Seng Road and shareholdings in Robinson and Company, Limited, The Straits Trading Company Limited, Southern Bank Berhad and Raffles Holdings Limited

Excluding the non-core divestment gains, net profit grew by 11% to \$\$1,443 million, driven by higher interest and non-interest revenues across the Group's key markets of Singapore, Malaysia, Indonesia as well as its overseas branches. Operating profit before allowances and amortisation of intangibles rose 10% to \$\$1,911 million.

Net interest income rose 12% to \$\$1,794 million, led by growth in interest earning assets and better interest margins. Gross customer loans grew 7% during the year to \$\$61.1 billion as at 31 December 2006. Net interest margin improved from 1.84% in 2005 to 2.00% in 2006, as higher yields on loans and interbank placements more than offset the rise in borrowing costs.

Non-interest income grew 12% to S\$1,448 million (excluding divestment gains), driven by higher fee and commission income, life assurance profits and foreign exchange income. Fees and commissions rose 18% to S\$597 million, with strong contributions from stock-broking, loan-related, trade-related, investment banking and fund management activities. Profits from the life assurance business grew 34% to S\$376 million, underpinned by new business growth, healthy underwriting profits and strong investment gains. Income from foreign exchange dealing jumped 81% to S\$144 million.

Operating expenses rose 16% to S\$1,331 million, attributed mainly to higher staff costs from increased headcount, higher business promotion expenses, accelerated depreciation and write-offs of fixed assets and software applications, and the twelve months' consolidation of Bank NISP's expenses Excluding Bank NISP's expenses and the accelerated depreciation and write-offs, operating expenses would show an increase of 10%. The cost-to-income ratio (excluding divestment gains) was 41.1%, compared with 39.6% in 2005.

Improved asset quality and continued successes in loan recovery efforts kept the Group's allowances low at \$\$2 million for the year, compared with allowances of \$\$12 million in 2005

The net profit contribution of 86 9%-owned insurance subsidiary Great Eastern Holdings ("GEH"), after taking into account amortisation of intangible assets and minority interests, was \$\$357 million in 2006 (including \$\$40 million in divestment gains), up from \$\$251 million in 2005

The 2006 results included a full year's consolidation of the results of 72 3%-owned Bank NISP, compared with nine months' consolidation in 2005. From January to March 2005, Bank NISP was equity accounted for as an associated company of the Group. Bank NISP's net profit contribution in 2006 was S\$31 million, similar to 2005.

The Group's return on equity for 2006 was 16 6%, or 11 8% excluding divestment gains, up from 11 4% for 2005 Earnings per share grew 58% to 63 4 cents, and 13% to 45 4 cents if divestment gains were excluded

The Board of Directors is recommending a final tax-exempt dividend of 12 cents per share for ordinary shareholders, bringing the total dividends for financial year 2006 to 23 cents, an increase of 25% over the 18 4 cents (net of tax) paid for financial year 2005. The estimated total net dividends of \$\$709 million for 2006 represent 49% of the Group's core net profit of \$\$1,443 million (excluding the divestment gains). This is in line with the Group's dividend policy which targets a minimum payout of 45% of core earnings.

### **NET INTEREST INCOME**

Net interest income increased by 12% to S\$1,794 million in 2006, driven by a 3% growth in average interest earning assets, better interest margins as well as a full year's contribution from Bank NISP. Net interest margin improved from 1 84% in 2005 to 2 00% in 2006, as higher yields on loans and interbank placements more than offset the rise in borrowing costs. Interest margins improved in Singapore, Malaysia and Indonesia

Average Balance Sheet		<b>20</b> 05				
	Average Balance S\$ million	Interest S\$ million	Average Rate %	Average Balance S\$ million	Interest S\$ million	Average Rate %
Interest earning assets						
Loans and advances to non-bank customers	55,782	3,109	5 57	53,438	2,401	4 49
Placements with and loans to banks	17,655	744	4 22	15,866	468	2 <del>9</del> 5
Other interest earning assets (1)	16,371	663	4 05	17,650	601	3 41
Total	89,808	4,516	5 03	86,954	3,470	3 99
Interest bearing liabilities						
Deposits of non-bank customers	68,062	1,966	2 89	62,072	1,252	2 02
Deposits and balances of banks	10,722	473	4 41	14,318	403	2 82
Other borrowings (2)	5,810	283	4 87	6,309	218	3 46
Total	84,594	2,722	3 22	82,698	1 873	2 26
Net interest income/ margin (3)		1,794	2 00		1,597	1 84

### Volume and Rate Analysis

Increase/ (Decrease) for 2006 over 2005 (S\$ million)	Volume	Rate	Total
Interest income			
Loans and advances to non-bank customers	105	603	708
Placement with and loans to banks	53	224	276
Other interest earning assets	(44)	105	61
Total	114	931	1,046
Interest expense			
Deposits of non-bank customers	121	594	715
Deposits and balances of banks	(101)	171	70
Other borrowings	(17)	82	65
Total	2	847	849
Net interest income	112	84	197

Comprise corporate debt and government securities
 Comprise mainly debts issued including upper tier 2 subordinated debt floating rate notes and Euro commercial papers
 Net interest margin is net interest income as a % of total average interest earning assets

#### **NON-INTEREST INCOME**

	2006 S\$ million	2005 S\$ million	+/(-) %
Fees and commissions			
Brokerage	72	48	51
Wealth management	129	137	(6)
Fund management	72	64	11
Credit card	48	42	16
Loan-related	81	60	34
Trade-related and remittances	92	77	20
Guarantees	24	20	19
Investment banking	31	21	45
Service charges	33	31	7
kerage alth management d management dit card n-related de-related and remittances arantees astment banking wice charges hers  ridends ntal income firit from life assurance amium income from general insurance ther income a dealing income a creign exchange accurities and derivatives at income from non-trading investments overnment & investment securities overnment & investment securities overnment & investment securities overnment & investment securities overnment & companies hers  tal non-interest income as and commissions/ Total income (1)	16	7	137
	597	507	18
Dividends	129	130	(1)
Rental income	78	72	8
Profit from life assurance	376	281	34
Premium income from general insurance	59	61	(3)
Other income			
Net dealing income			
Foreign exchange	144	80	81
Securities and derivatives	1	17	(96)
Net income from non-trading investments			
Government & investment securities	324	83	290
Properties	276	3	ת m
Subsidiary companies	(6)	1	n m
Others	67	57	18
	806	239	237
Total non-interest income	2,045	1,289	59
Fees and commissions/ Total income (1)	18 4%	17 6%	
Non-interest income/ Total income <sup>(1)</sup>	44 7%	44 7%	

<sup>(</sup>ii) For 2006, the ratios excluded divestment gains of \$\$598 million

Total non-interest income increased by \$\$756 million or 59% to \$\$2,045 million in 2006. This included gains of \$\$598 million from the divestments of a property at Kim Seng Road and shareholdings in Robinson & Company, Limited, The Straits Trading Company Limited, Southern Bank Berhad and Raffles Holdings Limited. Excluding the divestment gains, non-interest income grew 12% to \$\$1,448 million, driven by higher fee and commission income, life assurance profits and foreign exchange income. Fees and commissions rose 18% to \$\$597 million, with strong contributions from stock-broking, loan-related, trade-related, investment banking and fund management activities. Profits from life assurance grew 34% to \$\$376 million, underpinned by new business growth, healthy underwriting profits and strong investment gains. Income from foreign exchange dealing jumped 81% to \$\$144 million. Non-interest income accounted for 44.7% of the Group's total income in 2006 (excluding divestment gains).

### **OPERATING EXPENSES**

	2006 S\$ million	2005 S\$ million	+/(-) %
Staff costs			
Salartes and other costs	659	571	15
Share-based expenses	9	13	(27)
Employer's contribution to defined contribution plans	_ 53 _	50	7
	722	634	14
Premises and equipment			
Depreciation	104	88	18
Maintenance and hire of property, plant and equipment	61	55	11
Rental expenses	24	23	5
Others	88	66	33
	277	233	19
Other operating expenses	332	278	19
Total operating expenses	1,331	1,145	<u>16</u>
Group staff strength – period end	15,858	14,662	8
Group staff strength – average	15,270	13,434	14
Cost-to-income ratio (1)	41 1%	39 6%	

<sup>(9)</sup> For 2006 the ratio excluded divestment gains

The Group's operating expenses increased by 16% to S\$1,331 million in 2006, attributed mainly to a 14% increase in staff costs arising from increased headcount, higher business promotion expenses, consolidation of one-year's operating expenses of Bank NISP as well as accelerated depreciation and write-offs of fixed assets and software applications. Excluding Bank NISP's expenses and the S\$28 million in accelerated depreciation and write-offs, expenses increased by 10%

Group headcount was 15,858 as at 31 December 2006, an increase of 8% year-on-year, with most of the increase coming from Malaysia and Indonesia The cost-to-income ratio (excluding divestment gains) was 41 1% in 2006, compared to 39 6% in 2005

#### **ALLOWANCES FOR LOANS AND OTHER ASSETS**

	2006 S\$ million	2005 S\$ million	+/(-)
Specific allowances/ (write-back) for loans			
Singapore	(1)	24	(102)
Malaysia	22	11	92
Others	#	16	(99)
	21	51	(58)
Portfolio allowances/ (write-back) for loans	•	-	-
Write-back for securities and other assets	(19)	(39)	52
Total allowances for loans and impairment of other assets	2	12	(79)

<sup>#</sup> Amounts less than \$\$0.5 million

Total allowances declined from S\$12 million in 2005 to S\$2 million in 2006 Specific allowances for loans fell from S\$51 million to S\$21 million as a result of improved asset quality and continued recoveries of non-performing loans. Increased specific loan allowances for Malaysia were more than offset by lower net allowances in Singapore and other regions. No new portfolio allowances were made in 2006.

The write-back of impairment charges for securities and other assets of S\$19 million in 2006 resulted mainly from higher valuations of the Group's properties (for which earlier impairment charges had been made), while the write-back of S\$39 million in 2005 was mainly from recoveries in loan-related securities in Malaysia

#### LOANS AND ADVANCES

Gross loans to customers increased 7% year-on-year to \$\$61 1 billion Growth was contributed by Singapore corporate and SME loans, and broad-based growth in Malaysia and Indonesia loans Singapore-dollar loans increased 7% to \$\$37 1 billion, boosted partly by the buoyant real estate sector OCBC Bank (Malaysia) Berhad's loans grew 10% to RM23 9 billion, while Bank NISP's loans grew by 26% to IDR15 6 trillion

By industry, the increase in Group loans was mainly to the building and construction, transport and communications, manufacturing and general commerce sectors, as well as to non-bank financial institutions, investment and holding companies. Housing loans were flat year-on-year as buoyant growth in new private housing loan approvals in Singapore were offset by repayments as well as lower demand in the HDB segment. Loans to professionals and individuals declined during the year due mainly to lower outstanding car loans in Singapore.

### LOANS AND ADVANCES (continued)

	31 Dec 2006		31 Dec 2005	
	S\$ million	%	S\$ million	%
Gross loans by industry				
Agriculture, mining & quarrying	986	2	791	1
Manufacturing	5,043	8	4,455	8
Building and construction	9,332	15	7,278	13
Housing loans	18,149	30	18,087	32
General commerce	5,812	10	5,315	9
Transport, storage and communications	2,537	4	1,853	3
Financial institutions, investment and holding companies	8,416	14	7,621	13
Professionals and individuals	7,330	12	8,316	15
Others	3,528	6	3,477	6
	61,132	100	<b>57,</b> 193	100
Gross loans by currency				
Singapore Dollar	37,114	61	34,844	61
United States Dollar	7,990	13	8,152	14
Malaysian Ringgit	9,044	15	7,978	14
Indonesia Rupiah	2,323	4	1 856	3
Others	4,662	8	4,363	8
<u></u>	61,132	100	57,193	100

### **DEPOSITS**

\$\$ million	31 Dec 2006	31 Dec 2005
Deposits of non-bank customers	75,115	64,088
Deposits and balances of banks	11,869	10,307
Total deposits	86,984	74,395
Non-bank deposits by product		
Fixed deposits	50,197	40,549
Savings deposits	11,215	11,043
Current account	10,035	9,070
Others	3,668	3,426
Otters	75,115	64,088
Loans-to-deposits ratio (net non-bank loans / non-bank deposits)	79 0%	<u>86 0%</u>

As at 31 December 2006, total deposits were S\$87 0 billion, an increase of 17% year-on-year. Non-bank customer deposits increased by 17% to S\$75 1 billion, mainly from fixed and current account deposits. Deposits and balances of banks increased 15% to S\$11 9 billion.

The Group's loans-to-deposits ratio was 79 0% as at 31 December 2006, down from 86 0% in December 2005

### **NON-PERFORMING LOANS**

NPLs by grading, security coverage and countries

	Total NPLs <sup>(1)</sup> S\$ million	Substandard NPLs S\$ million	Doubtful NPLs S\$ million	Loss NPLs S\$ million	Secured NPLs as % of total NPLs %	Non-bank NPLs as % of non-bank loans <sup>(2)</sup> %
<b>Singapore 31 Dec 2006</b> 31 Dec 2005	<b>951</b> 1,416	<b>382</b> 759	<b>336</b> 352	<b>233</b> 304	<b>60 6</b> 66 1	<b>24</b> 37
<b>Malaysia</b> <b>31 Dec 2006</b> 31 Dec 2005	<b>652</b> 708	<b>401</b> 487	<b>143</b> 136	<b>108</b> 84	<b>57 9</b> 64 8	<b>60</b> 68
Others 31 Dec 2006 31 Dec 2005	<b>226</b> 269	<b>72</b> 68	<b>103</b> 140	<b>51</b> 61	<b>42 0</b> 38 8	<b>20</b> 29
<b>Group Total 31 Dec 2006</b> 31 Dec 2005	<b>1,829</b> 2,392	<b>854</b> 1,315	<b>583</b> 629	<b>392</b> 449	<b>57 3</b> 62 7	3 <b>0</b> 4 1

Comprises non-bank loans debt securities and contingent facilities

The Group's asset quality remained strong As at 31 December 2006, total NPLs were \$\$1.83 billion, 24% lower than at 31 December 2005. Singapore NPLs amounted to \$\$0.95 billion, while Malaysia NPLs were \$\$0.65 billion. These accounted for 52% and 36% of the Group's total NPLs respectively. Of the total NPLs, 47% were in the substandard category while 57% were secured by collateral

The Group's NPL ratio was 3 0% in December 2006, an improvement over the 4 1% in December 2005

	31 Dec	31 Dec 2006		2005
	S\$ million	% of Gross Loans	5\$ million	% of Gross Loans
NPLs by industry				
Loans and advances				
Agriculture, mining & quarrying	14	1 4	28	3 6
Manufacturing	365	72	390	8 8
Building and construction	251	27	491	6 7
Housing loans	380	2 1	399	2 2
General commerce	304	5 2	377	7 1
Transport, storage and communication	20	08	19	1 0
Financial institutions, investment and holding companies	155	18	198	2 6
Professionals and individuals	253	34	322	3 9
Others	63	18	109	31
Sub-total	1,804	3 0	2,334	4 1
Debt securities	25		58	
<u></u>	1,829		2,392	

m Exclude debt securities

### **CUMULATIVE ALLOWANCES FOR LOANS**

	Total cumulative allowances (1) S\$ million	Specific allowances S\$ million	Portfolio allowances S\$ million	Specific allowances as % of total NPLs %	Cumulative allowances as % of total NPLs %
Singapore 31 Dec 2006 31 Dec 2005	<b>1,025</b> 1,251	<b>397</b> 578	<b>628</b> 673	<b>41 8</b> 40 8	<b>107 8</b> 88 3
Malaysia 31 Dec 2006 31 Dec 2005	<b>472</b> 493	<b>310</b> 350	<b>163</b> 142	<b>47 5</b> 49 5	<b>72 5</b> 69 6
Others 31 Dec 2006 31 Dec 2005	<b>348</b> 370	178 223	<b>170</b> 147	<b>78 6</b> 82 9	<b>153 7</b> 137 5
Group Total 31 Dec 2006 31 Dec 2005	<b>1,845</b> 2,113	<b>884</b> 1,151	<b>961</b> 962	<b>48 4</b> 48 1	100 9 88 3

<sup>(</sup>i) Include allowances for classified debt securities

As at 31 December 2006, the Group's total cumulative allowances for loans amounted to S\$1 85 billion, comprising S\$0 88 billion in cumulative specific allowances and S\$0 96 billion in cumulative portfolio allowances 
Cumulative allowances were 100 9% of total NPLs at 31 December 2006, higher than the coverage of 88 3% at 31 December 2005

### **VALUATION SURPLUS**

S\$ million	31 Dec 2006	31 Dec 2005
Properties (1)	1,600	1,522
Equity securities (2)	2,962	2,332
Total	4,562	3,854

The Group's unrealised valuation surplus amounted to S\$4 56 billion as at 31 December 2006, an increase of 18% compared to 31 December 2005 The surplus for properties amounted to S\$1 60 billion The surplus of S\$2 96 billion for equity securities was primarily from the Group's holding of GEH shares

Includes properties classified as assets held for sale
 Comprise investments in associated companies and quoted subsidiaries

### **CAPITAL ADEQUACY RATIOS**

S\$ million	31 Dec 2006	31 Dec 2005
Tier 1 Capital		
Paid-up ordinary and preference shares (1)	5,481	1,561
Disclosed reserves / others	8,136	11,124
Goodwill / Others	(3,560)	(3,383)
	10,057	9,302
Tier 2 Capital		
Cumulative portfolio allowances	704	714
Subordinated term notes	3,112	3,872
Revaluation surplus on equity securities	205	157
	4,021	4,743
Capital investments in insurance subsidiaries	(1,889)	(1,466)
Others	(85)	(359)
Total Capital	12,105	12,219
Risk weighted assets including market risk	76,514	70,708
Tier 1 ratio	13 1%	13 2%
Total capital adequacy ratio	15 8%	17 3%

As at 31 December 2006, the Group's total capital adequacy ratio was 15 8% and its Tier-1 ratio was 13 1%, lower than the respective ratios of 17 3% and 13 2% in December 2005 The decline was due to the following reasons

- Increase in the Group's risk weighted assets
- Addition of retained earnings to Tier 1 capital was partly offset by share buybacks and deduction of additional goodwill and intangible assets relating to the Bank's increased stake in GEH. The Bank raised its shareholding in GEH from 82.3% to 86.9% following a voluntary cash offer in August 2006 and other purchases of GEH shares during the year
- Tier 2 capital fell by S\$722 million from December 2005 due to the commencement of 20% annual amortisation of the Bank's outstanding S\$3 8 billion subordinated term notes which will mature in September 2011
- There was a higher deduction from total capital for capital investments in insurance subsidiaries following the Bank's increased stake in GEH

In 2006, the Bank bought back approximately 65.7 million of its ordinary shares for S\$436 million, with shares purchased since February 2006 held as treasury shares As at 31 December 2006, the Bank held approximately 51 7 million treasury shares

Capital adequacy ratio is calculated in accordance with the MAS Notice 637 to Banks
In accordance with the Companies (Amendment) Act 2005 which came into effect on 30 January 2006 "share capital" now includes share premium and capital redemption reserves (previously included in capital reserves)

#### PERFORMANCE BY BUSINESS SEGMENT

OCBC Group's businesses are presented in the following customer and product segments. Consumer Banking, Business Banking, Treasury and Insurance

### **Net Profit by Business Segment**

·	2006	2005	+/(-)
	S\$ million	S\$ million	%
Consumer Banking	380	342	11
Business Banking	628	562	12
Treasury	145	133	9
Insurance (1)	429	327	31
Others <sup>Q)</sup>	510	18	n m
Net profit before equity accounting	2,092	1,382	51
Share of results of associated and joint venture companies	14	15	(8)
Minority interests	(104)	(99)	4
Group	2,002	1,298	54

m 2006 included \$\$40 million divestments gains attributable to GEH

#### **Consumer Banking**

Consumer Banking comprises the full range of products and services offered to individuals, including deposit products (checking accounts, savings and fixed deposits), consumer loans (housing loans and other personal loans), credit cards and wealth management products (unit trusts, bancassurance products and structured deposits)

For 2006, net profit of the consumer segment increased by 11% to S\$380 million, largely as a result of revenue growth of 10%, partly offset by higher expenses arising mainly from the accelerated depreciation and write-offs of fixed assets and software applications

#### **Business Banking**

Business Banking provides a full range of financial services to business customers, ranging from large corporates and the public sector to small and medium enterprises. The products and services offered include long-term loans such as project financing, short-term credit such as overdrafts and trade financing, deposit accounts and fee-based services such as cash management, trustee and custodian services.

Business Banking's net profit increased by 12% to \$\$628 million in 2006. This was due to strong fee and net interest income, supported by buoyant loan growth, and partly offset by higher operating expenses.

#### Treasury

Treasury engages in foreign exchange activities, money market operations, fixed income and derivatives trading, and also offers structured treasury products and financial solutions to meet customers' investment and hedging needs

Treasury's profit grew by 9% to S\$145 million in 2006. This was a result of higher income from dealing in foreign exchange, and improved contributions from money market activities.

#### Insurance

The Group's insurance business, including its fund management activities, is carried out by subsidiary Great Eastern Holdings ("GEH"), which provides both life and general insurance products to its customers mainly in Singapore and Malaysia

Profit contribution before minority interests from GEH increased by 31% to \$\$429 million. This was mainly due to business growth and strong investment performance. After minority interests, GEH's contribution to Group net profit was \$\$357 million in 2006 (including \$\$40 million in divestment gains), up from \$\$251 million in 2005

#### Others

The "Others" segment comprises Bank NISP, corporate finance, capital markets, property holding, stock brokerage and investmen holding, support units, other investments, items not attributed to business segments, and one-time divestment gains

<sup>@ 2006</sup> included \$\$\$19 million divestment gains

### PERFORMANCE BY GEOGRAPHY

	2006		2005	
	S\$ million	_%	S\$ million	%
Total income				
Singapore (1)	2,714	71	1,949	68
Malaysia	747	19	662	23
Other ASEAN	239	6	148	5
Asia Pacific	104	3	90	3
Rest of the World	36	1	38	1
	3,840	100	2,887	100
Profit before tax				
Singapore (1)	1,842	74	1,093	64
Malaysia	498	20	507	30
Other ASEAN	71	3	61	4
Asia Pacific	42	2	21	1
Rest of the World	23	1	24	1
	2,476	100	1,706	100

Total income and profit before tax for 2006 included pre-tax divestment gains of \$\$598 million

	31 Dec 2006		31 Dec 2005	
	5\$ million	%	S\$ million	%
Total assets				
Singapore	105,706	70	96,712	72
Malaysia	31,275	21	26,859	20
Other ASEAN	5,126	3	4,381	3
Asia Pacific	6,349	4	4,669	3
Rest of the World	2,764	2	2,08 <u>9</u>	2
	151,220	100	134,710	100

The geographical segment analysis is based on the location where the assets or transactions are booked. For 2006, Singapore accounted for 71% of total income and 74% of profit before tax, while Malaysia accounted for 19% of total income and 20% of profit before tax. Excluding divestment gains of \$\$598 million, Singapore would have accounted for 65% of total income and 66% of profit before tax, while Malaysia would have accounted for 23% of total income and 27% of profit before tax.

For the financial year ended 31 December 2006

The directors present their report to the members together with the audited consolidated financial statements of the Group and the income statement, balance sheet and statement of changes in equity of the Bank for the financial year ended 31 December 2006

#### **Directors**

The directors of the Bank in office at the date of this report are as follows

Cheong Choong Kong

Chairman

Michael Wong Pakshong

Vice Chairman

Bobby Chin Yoke Choong David Philbrick Conner

Chief Executive Officer

Giam Chin Toon

Lee Seng Wee Lee Tih Shih

Nasruddin Bin Bahari

Neo Boon Slong

Pramukti Surjaudaja

Tsao Yuan, also known as Lee Tsao Yuan

David Wong Cheong Fook

Wong Nang Jang

Patrick Yeoh Khwai Hoh

Mr David Philbrick Conner, Mr Giam Chin Toon, Dr Tsao Yuan and Col (Ret) David Wong Cheong Fook retire by rotation under Articles 95 and 96 of the Articles of Association of the Bank and, being eligible, offer themselves for re-election

Mr Lee Seng Wee and Mr Michael Wong Pakshong retire pursuant to section 153 of the Companies Act, Cap 50 Resolutions will be proposed for their re-appointment under section 153(6) of the said Act to hold office until the next annual general meeting of the Bank

### Arrangements to enable directors to acquire shares and debentures

Neither at the end of nor at any time during the financial year was the Bank a party to any arrangement whose object is to enable the directors of the Bank to acquire benefits by means of the acquisition of shares in, or debentures of, the Bank or any other body corporate, other than as disclosed in this report

For the financial year ended 31 December 2006

### Directors' interests in shares or debentures

(a) According to the register of directors' shareholdings, the directors holding office at the end of the financial year had interests in the share capital of the Bank and its related corporations, as follows

	Holdings registered in the name of directors or in which directors have a direct interest		Holdings in wh are deemed to hav		
	At 31 12 2006	At 1 1 2006	At 31 12 2006	At 1 1 2006	
BANK					
Ordinary shares					
Cheong Choong Kong	88,471	74,214	76,522 <sup>(1)</sup>	62,50 <b>7</b> <sup>(2)</sup>	
Michael Wong Pakshong	127,198	122,398	59,998 <sup>(5)</sup>	59,998 <sup>(5)</sup>	
Bobby Chin Yoke Choong	-	_	40,000 <sup>(5)</sup>	40,000 (5)	
David Conner	573,919	491,200	285,145 <sup>(3)</sup>	265,067 <sup>(4)</sup>	
Giam Chin Toon	4,800	_	-	_	
Lee Seng Wee	6,644,394	6,639,594	3,901,094 <sup>(5)</sup>	3,901,094 <sup>(5)</sup>	
Lee Tih Shih	2,353,152	2,348,352	-	_	
Nasruddin Bin Bahari	9,600	4,800	_	_	
Neo Boon Siong	4,800	_	-	-	
Tsao Yuan	9,600	4,800	936 <sup>(5)</sup>	936 <sup>(5)</sup>	
David Wong Cheong Fook	16,800	12,000		-	
Wong Nang Jang	344,946	319,266	145,322 <sup>(5)</sup>	145,322 <sup>(5)</sup>	
Patrick Yeoh Khwai Hoh	9,600	4,800	-	-	
4 2% Non-Cumulative Non-Convertible Class G Preference Shares					
Cheong Choong Kong	15,000	15,000	-	_	
Michael Wong Pakshong	22,000	22,000	-	_	
Bobby Chin Yoke Choong	-	_	8,227 <sup>(5)</sup>	8,227 <sup>(5)</sup>	
David Conner	50,000	50,000	-	_	
Lee Seng Wee	800,000	800,000	600,000 (5)	600,000 <sup>(5</sup>	
Lee Tih Shih	240,000	240,000	-	_	
Tsao Yuan	-	_	7,000 <sup>(5)</sup>	7,000 <sup>(5</sup>	
Wong Nang Jang	38,216	38,216	21,372 (5)	21,372 <sup>(5</sup>	
Great Eastern Holdings Limited					
Ordinary shares					
Michael Wong Pakshong	-	75,160		36,000 <sup>(5</sup>	

Comprises deemed interest of 9,600 ordinary shares held by spouse and 66 922 ordinary shares under the OCBC Deferred Share Plan

None of the directors have direct or deemed interest in the 4 5% non-cumulative non-convertible Class E preference shares

Comprises deemed interest of 9 600 ordinary shares held by spouse 38,650 ordinary shares under the OCBC Deferred Share Plan, and acquisition rights of 14 257 ordinary shares under the OCBC Employee Share Purchase Plan

Comprises deemed interest of 273 983 ordinary shares under the OCBC Deferred Share Plan and acquisition rights of 11 162 ordinary shares under the OCBC Employee Share Purchase Plan

Comprises deemed interest of 250,810 ordinary shares under the OCBC Deferred Share Plan and acquisition rights of 14,257 ordinary shares under the OCBC Employee Share Purchase Plan

<sup>&</sup>lt;sup>69</sup> Ordinary shares/ preference shares held by spouse

For the financial year ended 31 December 2006

### Directors' interests in shares or debentures (continued)

(b) According to the register of directors' shareholdings, certain of the directors holding office at the end of the financial year had interests in options to acquire ordinary shares of the Bank granted pursuant to the OCBC Share Option Schemes as set out in the paragraphs on "Share options"

	Number of unissued	Number of unissued ordinary shares	
	At 31 12 2006	At 1 1 2006	
	514,800	331,200	
Cheong Choong Kong David Conner	3,464,000	2,852,000	
Wong Nang Jang	573,600	684,480	

Save as disclosed above, the other directors did not hold any interest in shares in, or debentures of, the Bank or any related corporation either at the beginning or end of the financial year

The directors' interests in shares and share options in the Bank as at 21 January 2007 were the same as those as at 31 December 2006

### Directors' contractual benefits

Since the end of the previous financial year, no director has received or become entitled to receive benefits by reason of a contract made by the Bank or a related corporation with the director or with a firm of which he is a member or with a company in which he has a substantial financial interest, except as disclosed in the financial statements and in this report

On 12 June 2006, an agreement was made between Dr Cheong Choong Kong ('Dr Cheong"), non-executive director and Chairman of the Bank, and OCBC Management Services Private Limited, a wholly-owned subsidiary of the Bank, under which Dr Cheong is appointed as consultant to oversee and supervise the strategic planning of the Bank and its subsidiaries with respect to talent identification, and the development and succession of senior management within the group. Under the agreement, Dr Cheong will be entitled to payments and benefits as consultant with an aggregate value of \$1,183,700 per annum which includes a variable bonus of \$100,000 per annum but such variable bonus may include any additional amount in excess of \$100,000 as the Remuneration Committee of the Bank may at its discretion agree. In his capacity as a director of the Bank. Dr Cheong is also eligible for any directors' fees or share options that are recommended by the Board of Directors. Dr Cheong's total remuneration for the year, which ranged between \$2,000,000 to \$2,249,999 is reflected in the Directors' Remuneration table in the Corporate Governance Section of the Annual Report

Except as disclosed under the "Share options" section of this report, neither at the end of, nor at any time during the financial year, was the Bank a party to any arrangement whose objects are, or one of whose objects is, to enable the directors of the Bank to acquire benefits by means of the acquisition of shares in or debentures of the Bank or any other body corporate

### Share options

- (a) OCBC Share Option Schemes
  - (i) OCBC Executives' Share Option Scheme 1994

The OCBC Executives' Share Option Scheme 1994 ("1994 Scheme") in respect of the grant of options to acquire ordinary shares in the Bank was approved at an extraordinary general meeting on 11 June 1994 Options were granted to executives of the Bank and OCBC Bank (Malaysia) Berhad, a wholly-owned subsidiary of the Bank, of the rank of Assistant Manager and above The 1994 Scheme was terminated on 3 August 2001 and replaced by the OCBC Share Option Scheme 2001

Outstanding options under the 1994 Scheme will remain valid until their respective dates of expiration of the options. Particulars of the 1997 Replacement Options, 1998 Replacement Options, 1999 Replacement Options, 2000 Options and 2001 Options were set out in the directors' reports for the financial years ended 31 December 1999 to 2001

For the financial year ended 31 December 2006

#### Share options (continued)

- (a) OCBC Share Option Schemes (continued)
  - (ii) OCBC Share Option Scheme 2001

The OCBC Share Option Scheme 2001 ("2001 Scheme") in respect of the grant of options to acquire ordinary shares in the Bank was approved at an extraordinary general meeting on 17 May 2001, to replace the 1994 Scheme Executives of the Group (including executive and non-executive directors), of the rank of Assistant Manager and above, are eligible to participate in the 2001 Scheme The Bank will either issue new shares or transfer treasury shares to the executives upon exercise of options

Particulars of the 2002 Options, 2002A Options, 2002B Options, 2003 Options, 2004 Options, 2004A Options, 2004B Options, 2005 Options and 2005A Options, were set out in the directors' reports for the financial years ended 31 December 2002 to 2005

The Schemes are administered by the Remuneration Committee and the members at the date of this report are as follows

- Michael Wong Pakshong, Chairman
- Cheong Choong Kong
- Nasruddin Bin Bahari
- Tsao Yuan

Dr Cheong Choong Kong and Mr David Conner (who retired from the Remuneration Committee on 31 October 2006) did not participate in any deliberation or decision in respect of options granted to them

### (b) Share options issued during the financial year

During the financial year, pursuant to the 2001 Scheme, 5,846,476 ordinary shares were granted to 955 officers of the Group in consideration of the payment of \$1 by each officer for options granted. These included options granted to the following directors of the Bank

Name	Designation at the time of granting the options	Number of options	Acquisition price per share	Exercise period
Cheong Choong Kong	Chairman	183,600	\$6 820	15 3 2007 to 13 3 2016
David Conner	Chief Executive Officer	612,000	\$6 820	15 3 2007 to 13 3 2016

No options have been granted to controlling shareholders of the Bank or their associates

Saved as disclosed above, no participant has received 5% or more of the total number of options available under the scheme during the financial year. No options were granted at a discount during the financial year.

For the financial year ended 31 December 2006

#### Share options (continued)

(b) Share options issued during the financial year (continued)

Statutory and other information regarding the Options issued in 2006 are as follows

- (i) Options issued on 14 March 2006 ("2006 Options") to Group executives (including executive directors) will expire on 13 March 2016. The exercise period is from 15 March 2007 to 13 March 2016, both dates inclusive. The option may be exercised by notice in writing accompanied by a remittance for the full amount of the acquisition price, which is \$6 820 per ordinary share.
- (ii) Options issued on 23 January 2006 ("2006A Options") to a senior executive will expire on 22 January 2016. The exercise period is from 24 January 2007 to 22 January 2016, both dates inclusive. The option may be exercised by notice in writing accompanied by a remittance for the full amount of the acquisition price, which is \$6.780 per ordinary share.
- (iii) Options issued on 23 May 2006 (\* 2006B Options") to Group executives of Great Eastern Holdings Limited will expire on 22 May 2016. The exercise period is from 24 May 2007 to 22 May 2016, both dates inclusive. The option may be exercised by notice in writing accompanied by a remittance for the full amount of the acquisition price, which is \$6.580 per ordinary share.
- (iv) The acquisition prices were equal to the average of the last traded price of the ordinary shares of the Bank on the Singapore Exchange Securities Trading Limited over five consecutive trading days immediately prior to the date when an offer to grant an option was made to a grantee
- (v) Based on the rules of the 2001 Scheme, options granted to executives (including executive directors) are exercisable for a period commencing after the 1st anniversary of the respective dates of grant and expiring on the 10th anniversary of the respective dates of grant. Options granted to non-executive directors are exercisable for a period commencing after the 1st anniversary of the respective dates of grant and expiring on the 5th anniversary of the respective dates of grant or, if applicable laws permit, on such later date as the Remuneration Committee may determine
- (vi) In accordance with the vesting schedule of the 2001 Scheme, the percentage of options will vest with grantees as follows

On or before the 1st anniversary of the date of grant	Nıl
On the 1st anniversary from grant date	33%
On the 2nd anniversary from grant date	33%
On the 3rd anniversary from grant date	34%

- (vii) Unexercised options will lapse by reason of Rule 7 3 of the 2001 Scheme relating to the cessation of employment of the grantee unless otherwise determined by the Remuneration Committee
- (viii) The number of shares which may be acquired by a grantee or the acquisition price or both are subject to adjustment, as confirmed by the auditors of the Bank that such adjustment is fair and reasonable, by reason of any variation in the issued ordinary share capital of the Bank (whether by way of rights issue or capitalisation of profits or reserves or otherwise) while an option remains unexercised
- (ix) The persons to whom these options have been issued have no right to participate by virtue of these options in any share issue of any other company

**Directors' Report**For the financial year ended 31 December 2006

### Share options (continued)

(c) Share options outstanding

During the financial year, changes in the number of unissued shares under options granted to directors were as follows

Name of director	Options granted during the financial year	Aggregate options granted since commencement of Schemes to end of financial year	Aggregate options exercised since commencement of Schemes to end of financial year	Aggregate options outstanding as at end of financial year
Cheong Choong Kong	183,600 (2006 Options)	514,800	_	514,800
David Conner	612,000 (2006 Options)	3,564,000	100,000	3,464,000
Wong Nang Jang	· . <del>.</del> .	927,539	353,939	573,600

The number of unissued ordinary shares of the Bank under options outstanding at the end of financial year is as follows

		Acquisition	_
OCBC Share Options	At 31 12 2006	price per share	Exercise period
1997 Replacement Options	386,712	\$3 168	30 01 2000 to 29 01 2007
1998 Replacement Options	892,594	<b>\$</b> 2 67 <b>5</b>	22 01 2001 to 21 01 2008
1999 Replacement Options	1,807,138	<b>\$</b> 3 139	10 12 2001 to 09 12 2008
2000 Options	3,797,498	<b>\$</b> 4 54 <b>2</b>	06 12 2002 to 05 12 2009
2001 Options	6,905,676	<b>\$</b> 5 367	05 12 2003 to 04 12 2010
2002 Options	9,662,677	<b>\$</b> 5 742	09 04 2003 to 08 04 2012
2002A Options	720,000	<b>\$</b> 5 69 <b>2</b>	23 04 2003 to 22 04 2012
2002B Options	180,000	\$4 367	24 10 2003 to 23 10 2012
2003 Options	180,000	\$4 067	28 03 2004 to 26 03 2008
2003 Options	7,866,641	\$4 067	28 03 2004 to 26 03 2013
2004 Options	6,925,707	\$5 142	16 03 2005 to 14 03 2014
2004A Options	160,800	<b>\$</b> 5 4 <b>9</b> 2	20 08 2005 to 18 08 2014
2004B Options	103,200	\$5 667	23 11 2005 to 21 11 2014
2005 Options	5,968,553	<b>\$</b> 5 76 <b>7</b>	15 03 2006 to 13 03 2015
2005A Options	2,672,688	<b>\$</b> 5 7 <b>8</b> 4	09 04 2006 to 07 04 2015
2006 Options	4,250,705	\$6 820	15 03 2007 to 13 03 2016
2006A Options	12,400	\$6 780	24 01 2007 to 22 01 2016
2006B Options	1,376,000	\$6 580	24 05 2007 to 22 05 2016
	53,868,989		

For the financial year ended 31 December 2006

#### **OCBC Deferred Share Plan**

The Bank implemented the OCBC Deferred Share Plan ("DSP") in 2003, a share-based plan administered by the Remuneration Committee in accordance with the rules governing the DSP. The DSP is a discretionary incentive and retention award program extended to executives of the Group of the rank of Senior Officer and above at the absolute discretion of the Remuneration Committee. The awards are granted at no cost to the grantees, on a deferred basis as part of their performance bonus. Such awards shall lapse by reason of cessation of service but may be preserved at the absolute discretion of the Remuneration Committee. The DSP does not involve the issue of new shares. Instead, the Bank will either purchase existing shares from the market or transfer treasury shares for release to the grantees at the end of the respective vesting periods.

During the financial year, total awards of 1,444,490 ordinary shares (including awards of 119,907 ordinary shares granted to two directors of the Bank) were granted to eligible executives under the DSP

During the financial year, the first tranche of 886,918 deferred shares granted in 2003 was released to eligible employees, of which 68,462 shares were released to a director

### **OCBC Employee Share Purchase Plan**

The OCBC Employee Share Purchase Plan ("ESP Plan") was approved at an extraordinary general meeting on 30 April 2004 All employees of the Group ("participants") who have attained the age of 21 years and have been employees for a period of not less than six months are eligible to participate in the ESP Plan unless they are also controlling shareholders of the Bank or their associates. The purpose of the ESP Plan is to provide participants with an opportunity to increase their personal equity interest in the Bank. The Bank will either issue new shares or transfer treasury shares to participants upon the exercise or conversion of acquisition rights. The ESP Plan is administered by the Remuneration Committee.

The Bank's first ESP Plan which commenced on 1 July 2004 expired on 30 June 2006. During the financial year, 1,728,000 new ordinary shares were issued upon the exercise of acquisition rights by participants and 2,258,382 treasury shares were transferred to participants upon conversion of outstanding acquisition rights at the end of the first offering period

In June 2006, the Bank launched its second offering of ESP Plan, which commenced on 1 July 2006 and expires on 30 June 2008, at an acquisition price of \$6.45 per ordinary share. Under the second offering, 3,338 employees (including a director of the Bank) enrolled to participate in the ESP Plan to acquire 8,222,248 ordinary shares.

No participant has been granted rights to acquire ordinary shares under the ESP Plan which in aggregate, represent 5% or more of the total number of ordinary shares available under the ESP Plan

- (a) Other information regarding acquisition rights of ESP Plan
  - Each offering period consists of a 24-month period (or such other period not exceeding 10 years as the Remuneration Committee may prescribe), except that the commencement date of an offering period shall not fall during the period of 30 days immediately preceding the date of announcement of the Bank's financial results for its financial year or the period of 14 days immediately preceding the date of announcement of the Bank's financial results for the first three quarters of its financial year, and provided further that no offering period may commence on any date during which another offering period is outstanding
  - (ii) The acquisition price is equal to the average of the last traded price of the ordinary shares of the Bank on the Singapore Exchange Securities
    Trading Limited over the five consecutive trading days immediately preceding the price fixing date for the acquisition price of the ordinary shares (as determined by the Remuneration Committee)
  - (iii) A participant may participate in the ESP Plan for an offering period by making contributions in cash by means of monthly deductions from his monthly base salary and/or his designated account, and/or by monthly debits from his CPF Ordinary Account to his ESP Plan account

For the financial year ended 31 December 2006

#### OCBC Employee Share Purchase Plan (continued)

- (a) Other information regarding acquisition rights of ESP Plan (continued)
  - (iv) Termination of employment of a participant for any reason, including retirement and death and the bankruptcy of a participant, shall be treated as automatic withdrawal from the ESP Plan under Rule 8.4. However, the transfer of employment of a participant between companies within the Group shall not be treated as termination of employment.
  - (v) Each participant who has elected to acquire ordinary shares shall be deemed to have elected to acquire the number of ordinary shares calculated by using the amount standing to the credit of the participant's ESP Plan account as at the last day of the relevant offering period or the amount specified in the participant's Acquisition Form but shall not exceed \$72,000 (or such other amount as may be prescribed by the Remuneration Committee) divided by the acquisition price and the resulting number of ordinary shares be rounded down to the nearest whole share. The balance of the cash or CPF contribution (together with accrued interest on the monthly contributions), if any, will be refunded to the participant.
  - (vi) Participants are allowed to acquire ordinary shares at the end of an offering period, or at any one time after the first anniversary of the first day of an offering period by completing and signing an Acquisition Form stating the conversion amount. The conversion amount shall not exceed the amount standing to the credit of the participant's Plan Account as at the date of submission of his Acquisition Form
  - (vii) If a participant wishes to discontinue contributions and withdraw from the ESP Plan during an offening period, he may do so by completing and signing a Discontinuance Form. No partial withdrawals from a participant's ESP Plan account shall be permitted.
- (b) Acquisition rights outstanding

The particulars relating to acquisition rights of the directors under the ESP Plan for the financial year under review were as follows

Name	Rights to acquire shares issued during the financial year	Aggregate number of shares comprised in such rights since commencement of ESP Plan to end of financial year	Aggregate number of acquisition rights exercised since commencement of ESP Plan to end of financial year	Aggregate number of shares comprised in such rights outstanding under the ESP Plan as at end of financial year
Cheong Choong Kong	_	14,257	14,257	-
David Conner	11,162_	25,419	14,257	11,162

As at 31 December 2006, the number of shares to be issued under the ESP Plan was 7,640,257 (including the participation of a director)

## **Directors' Report**

For the financial year ended 31 December 2006

## Issue of shares pursuant to Option Schemes and Employee Share Purchase Plan

During the financial year the Bank issued the following ordinary shares fully paid up in cash and/or transferred treasury shares pursuant to the Share Option Schemes and ESP Plan upon the exercise of options and acquisition rights

	Acquisition price per share	Number of ordinary shares issued	Number of ordinary shares transferred
1996 Replacement Options	\$3 396	348,970	_
1997 Replacement Options	\$3 168	307,070	339,684
1998 Replacement Options	\$2 675	193,572	203,038
1999 Replacement Options	<b>\$</b> 3 139	232,494	197,066
2000 Options	<b>\$</b> 4 542	774,059	869,444
2001 Options	\$5 367	1,802,935	774,827
2002 Options	<b>\$</b> 5 742	2,284,109	908,533
2002B Options	\$4 367	60,000	-
2003 Options	\$4 067	3,724,905	1,471,635
2004 Options	\$5 142	1,135,858	307,592
2005 Options	<b>\$</b> 5 767	379,414	94,937
2005A Options	<b>\$</b> 5 784	90,560	170,872
Employee Share Purchase Plan	<b>\$</b> 5 050	1,728,000	2,258,382
		13,061,946	7,596,010

## Audit Committee

The members of the Audit Committee at the date of this report are as follows

Bobby Chin Yoke Choong Chairman Nasruddin Bin Bahari Neo Boon Siong Tsao Yuan David Wong Cheong Fook

The Audit Committee performs the functions specified in the Companies Act, the SGX-ST Listing Manual, the Banking (Corporate Governance) Regulations 2005, MAS Guidelines for Corporate Governance and the Code of Corporate Governance. In performing its function, the Audit Committee met with the Bank's external and internal auditors, and reviewed the audit plans, the internal audit programme, the results of their examination and findings on their evaluation of the system of internal controls

The Audit Committee also reviewed the following

- (a) response of the Bank's management and the assistance provided by officers of the Bank to the external and internal auditors, and
- (b) financial statements of the Group and the Bank and the auditors' report thereon prior to their submission to the Board of Directors

The Audit Committee has full access to, and the cooperation of, the management and has been given the resources required for it to discharge its functions. It has full authority and discretion to invite any Director and executive officer to attend its meetings. The Audit Committee also reviewed the Bank's relationship with the external auditors, including their independence and objectivity.

The Audit Committee has nominated KPMG for re-appointment as auditors of the Bank at the forthcoming Annual General Meeting

**Directors' Report**For the financial year ended 31 December 2006

The auditors, KPMG, have expressed their willingness to accept re-appointment

On behalf of the Board of Directors,

**CHEONG CHOONG KONG** 

Director

Singapore 22 February 2007 DAVID PHILBRICK CONNER

Director

## **Statement by Directors**

For the financial year ended 31 December 2006

In the opinion of the directors,

- (a) the financial statements set out on pages 76 to 167 are drawn up so as to give a true and fair view of the state of affairs of the Group and the Bank as at 31 December 2006 the results and changes in equity of the Group and the Bank for the financial year ended on that date, and cash flows of the Group for the financial year ended on that date, and
- (b) at the date of this statement, there are reasonable grounds to believe that the Bank will be able to pay its debts as and when they fall due

The Board of Directors has, on the date of this statement, authorised these financial statements for issue

On behalf of the Board of Directors,

**CHEONG CHOONG KONG** 

Director

Singapore 22 February 2007 DAVID PHILBRICK CONNER

Director

## **Auditors' Report**

To The Members Of Oversea-Chinese Banking Corporation Limited

We have audited the accompanying financial statements of Oversea-Chinese Banking Corporation Limited ("the Bank") and its subsidiaries ("the Group"), which comprise the balance sheets of the Group and the Bank as at 31 December 2006, the income statements and statements of changes in equity of the Group and the Bank and cash flow statement of the Group for the year then ended, and a summary of significant accounting policies and other explanatory notes, as set out on pages 76 to 167. The financial statements for the year ended 31 December 2005 were audited by another auditor whose report dated 28 February 2006 expressed an unqualified opinion on those statements.

## Directors' responsibility for the financial statements

The Bank's directors are responsible for the preparation and fair presentation of these financial statements in accordance with the provisions of the Singapore Companies Act, Chapter 50 ("the Act") and Singapore Financial Reporting Standards. This responsibility includes designing implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error, selecting and applying appropriate accounting policies, and making accounting estimates that are reasonable in the circumstances.

## Auditors responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Singapore Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion

#### Compliance with ethical requirements

In accordance with paragraph 4(4) of the Fourth Schedule to the Accountants (Public Accountants) Rules 2004 ("Accountants Rules"), the economic interests held by staff members of KPMG who were directly involved in the audit of the accompanying financial statements of the Bank and its subsidiaries for the year ended 31 December 2006 (as well as those held by the staff members' financially dependent immediate family members), in aggregate as at 1 January 2006 were less than \$0.1 million

The abovementioned economic interests were extinguished within 90 days from the date of our appointment as auditors or in compliance with the Accountants Rules There were no economic interests held up to the date of this report. The aggregate gross transactions of the above staff members and their financially dependent immediate family members from 1 January 2006 to 31 December 2006 were less than \$0.1 million.

## Opinion

In our opinion,

- (a) the consolidated financial statements of the Group and the financial statements of the Bank are properly drawn up in accordance with the provisions of the Act and Singapore Financial Reporting Standards, including the modification of the requirements of FRS 39 Financial Instruments Recognition and Measurement in respect of loan loss provisioning by Notice to Banks No. 612 'Credit Files, Grading and Provisioning' issued by the Monetary Authority of Singapore, so as to give a true and fair view of the state of affairs of the Group and of the Bank as at 31 December 2006, the results and changes in equity of the Group and the Bank and cash flows of the Group for the year ended on that date, and
- (b) the accounting and other records required by the Act to be kept by the Bank and by those subsidiaries incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act

**KPMG** 

Certified Public Accountants

Singapore

22 February 2007

## **Income Statements**

For the financial year ended 31 December 2006

		GRO	UP	BAN	κ
	Note	2006 \$'000	2005 <b>\$</b> ′000	2006 \$'000	2005 \$'000
Interest income		4,516,313	3,470,335	3,282,635	2,565,361
Interest expense		(2,722,255)	(1,872,945)	(2,132,883)	(1,468,271)
Net interest income	3	1,794,058	1,597,390	1,149,752	1,097,090
Premium income		5,225,491	4,838,204	-	-
Investment income		2,271,996	1,639,856	_	_
Net claims, surrenders and annuities		(4,939,969)	(3,299,887)	_	_
Change in life assurance contract liabilities		(1,422,896)	(2,069,792)	-	-
Commission and others		(758,45 <u>9</u> )	(827,846)		
Profit from life assurance	4	376,163	280,535	_	-
Premium income from general insurance		59,409	61,292	_	_
Fees and commissions (net)	5	597,352	506,822	328,085	296,633
Dividen <b>ds</b>	6	128,911	129,570	427,736	266,621
Rental income		77,924	71,823	21,669	19,350
Other income	7	805,724	239,379	387,232	194,477
Non-interest income		2,045,483	1,289,421	1,164,722	777,081
Total income		3,839,541	2 886,811	2,314,474	1,874,171
Staff costs		(721,613)	(633,684)	(342,298)	(325,649)
Other operating expenses		(609,531)	(510,835)	(459,898)	(385,485)
Total operating expenses	8	(1,331,144)	(1,144,519)	(802,196)	(711,134)
Operating profit before (allowances)/writeback and amortisation of intangible assets		2,508,397	1,742,292	1,512,278	1,163,037
Amortisation of intangible assets	37	(43,732)	(39,920)	-	-
(Allowances)/writeback for loans and impairment of other assets	9	(2,426)	(11,629)	26,926	(56,698)
Operating profit after (allowances)/writeback and amortisation of intangible assets		2,462,239	1,690,743	1,539,204	1,106,339
Share of results of associated and joint venture companies		13,651	14,796	_	
Profit before income tax		2,475,890	1,705,539	1,539,204	1,106,339
Income tax expense	10	(369,818)	(308,083)	(203,262)	(153,798)
Profit for the year	· · · · · · · · · · · · · · · · · · ·	2,106,072	1,397,456	1,335,942	952,541
Attributable to					
Equity holders of the Bank		2,002,192	1,297,998		
Minority interests		103,880	99,458		
		2,106,072	1,397,456		
Earnings per share (cents)	11				
Basic		63	40		
Diluted		63	40		

## **Balance Sheets**

As at 31 December 2006

		GRO	OUP	BANK		
	Note	2006 \$'000	2005 <b>\$</b> '000	2006 \$'000	2005 \$'000	
EQUITY						
Attributable to the Bank's equity holders						
Share capital (1)	13	5,480,943	1,561,177	5,480,943	1,561,177	
Capital reserves (1)	14	103,262	4,292,000	83,162	4,245,319	
Statutory reserves	15	2,027,811	1,959,332	1,698,130	1,631,330	
Fair value reserves		667,712	617,819	405,102	396,285	
Revenue reserves	16	5,124,544	3 907,553	2,561,840	2,033,360	
	-	13,404,272	12,337,881	10,229,177	9,867,471	
Minority interests	17	1,086,631	1,148,978	-		
Total equity		14,490,903	13,486,859	10,229,177	9,867,471	
LIABILITIES						
Deposits of non-bank customers	18	75,114,981	64,087,509	59,363,176	50,885,352	
Deposits and balances of banks	18	11,869,252	10,307,432	11,233,918	10,125,496	
Due to subsidiaries		-	_	1,083,021	1,095,217	
Due to associated companies		119,637	21,023	3,353	4,482	
Trading portfolio liabilities		421,795	455,896	421,795	455,896	
Derivative payables	19	2,113,796	1,921,486	2,050,881	1,889,226	
Other liabilities	20	2,577,510	2,041,815	1,119,749	934,533	
Current tax (2)		599,046	575,238	286,653	299,512	
Deferred tax (2)	21	502,261	436,123	136,887	146,267	
Debts issued	22	5,130,673	5,518,648	5,359,096	5,780,990	
		98,448,951	85,365,170	81,058,529	71,616,971	
Life assurance fund liabilities (2)	23	38,279,817	35,858,384	_		
Total liabilities		136,728,768	121,223,554	81,058,529	71,616,971	
Total equity and liabilities		151,219,671	134,710,413	91,287,706	81,484,442	

#### Notes

in accordance with the Companies (Amendment) Act 2005 which came into effect on 30 January 2006, share capital now includes share premium and capital redemption reserves (previously included in capital reserves)

<sup>2005</sup> comparatives have been restated to include in the respective lines, life assurance fund current tax liabilities \$162.7 million, deferred tax liabilities \$221.2 million cash in hand and balance with banks \$385.4 million. These were previously included in the life assurance fund investment assets. In addition, certain liabilities of the life assurance fund amounting to \$2.572.1 million have been reclassified from "life assurance fund investment assets" to "life assurance fund liabilities".

## **Balance Sheets**

As at 31 December 2006

	_	GRO	OUP	BANK		
	Note	2006 \$'000	2005 \$'000	2006 \$'000	2005 \$'000	
ASSETS						
Cash and placements with central banks @	24	5,741,343	4,182,058	3,207,583	2,751,840	
Singapore government treasury bills and securities	25	8,146,956	6,948,229	7,645,498	6 388,753	
Other government treasury bills and securities	25	2,194,998	1,990,429	285,702	194,014	
Placements with and loans to banks (2)	26	17,750,089	11,923,596	16,409,952	11,036,908	
Loans to and bills receivable from customers	27-30	59,309,000	55,133,652	46,478,716	43,751,456	
Debt and equity securities	31	7,558,241	7,403,267	5,380,272	5,337,818	
Assets pledged	43	1,896,579	1,916,559	523,771	651,475	
Assets held for sale	44	6,506	_	805	_	
Derivative receivables	19	2,414,434	2,378,259	2,353,842	2,348,020	
Other assets	32	2,524,217	1,947,684	1,201,134	929,294	
Deferred tax	21	48,188	71,497	1,966	-	
Associated and joint venture companies	34	309,214	186,021	96,593	96,593	
Subsidiaries	35	_	_	5,122,029	5,402,133	
Property, plant and equipment	36	1,375,749	1,428,656	712,667	728,962	
Goodwill and intangible assets	37	3,520,949	3,343,555	1,867,176	1,867,176	
		112,796,463	98,853,462	91,287,706	81,484,442	
Life assurance fund investment assets (2)	23	38,423,208	35,856,951	_	_	
Total assets		151,219,671	134,710,413	91,287,706	81,484,442	
OFF-BALANCE SHEET ITEMS				_		
Contingent liabilities	41	6,819,168	6,646,931	5,153,705	5,492,740	
Commitments	42	37,178,752	33,132,647	31,370,019	27,049,958	
Derivative financial instruments	19	242,467,119	263,295,983	227,403,447	251,796,439	

# **Statement Of Changes In Equity – Group** For the financial year ended 31 December 2006

		Attributal	ole to equity	holders of th	ne Bank			
In \$'000	Share capital	Capital reserves	Statutory reserves	Fair value reserves	Revenue reserves	Total	Minority interests	Total equity
Balance at 1 January 2006	1,561,177	4,292,000	1,959,332	617,819	3,907,553	12,337,881	1,148,978	13,486,859
Movements in fair value reserves								
Gains taken to equity	-	_	-	367,579	-	367,579	25,081	392,660
Transferred to income statements	_	-	-	(312,990)	-	(312,990)	(9,699)	(322,689)
Tax on net movements	_	_	-	(4,696)	_	(4,696)	(3,823)	(8,519)
Currency translation	-	-	_	_	(20,526)	(20,526)	(1,350)	(21,876)
Net gains/(losses)						<u>-</u>		
recognised in equity	-	_	_	49,893	(20,526)	29,367	10,209	39,576
Profit for the year	_	_	_	_	2,002,192	2,002,192	103,880	2,106,072
Total recognised gains								
for the financial year	-	-	-	49,893	1,981,666	2,031,559	114,089	2,145,648
Transfers	_	(24,102)	68,479	<u>-</u>	(44,377)	_	_	_
Acquisition of additional								
interests in subsidiaries	40,635	_	_	_	_	40,635	(121,577)	(80,942)
Dividends paid to minority interests		_	_	-	_	_	(54,859)	(54,859)
Effect of Companies								
(Amendment) Act 2005	4,185,344	(4,185,344)	-	_	_	_	_	_
Ordinary and preference dividends	_	_	-	_	(677,032)	(677,032)	-	(677,032)
Share-based staff costs capitalised	_	10,643	_	_	_	10,643	_	10,643
Share buyback – cancelled	(2,577)	2,577	_	-	(43,266)	(43,266)	_	(43,266)
Share buyback – held in treasury	(392,374)	_	_	_	_	(392,374)	_	(392,374)
Shares issued to								
non-executive directors	324	_	_	_	_	324	_	324
Shares issued pursuant to the								
Bank's employee share schemes	52,345	9,967	_	_	_	62,312	_	62,312
Shares purchased by DSP Trust	-	(7,616)	_	_	_	(7,616)	_	(7,616)
Shares vested under DSP Scheme	_	5,137	_	_	_	5,137	_	5,137
Transfer of treasury shares		-,				-,		-,
pursuant to the Bank's								
employee share schemes	36,069	_	_	_	_	36,069	_	36,069
Balance at 31 December 2006	5,480,943	103,262	2,027,811	667,712	5,124,544	13,404,272	1,086,631	14,490,903
Included								
Share of reserves of associated								
and joint venture companies	_	1,404	_	_	51,725	53,129	_	53,129

An analysis of the movements in each component within 'Share capital', 'Capital reserves', 'Statutory reserves' and 'Revenue reserves' is presented in Notes 12 to 16

# **Statement Of Changes In Equity – Group** For the financial year ended 31 December 2006

		Attributal	le to equity	holders of t	he Bank			
In \$'000	Share capital	Capital reserves	Statutory reserves	Fair value reserves	Revenue reserves	Total	Minority interests	Total equity
Balance at 1 January 2005	1,320,551	3,141,260	1,934,114	648,633	4,847,175	11,891,733	514,317	12,406,050
Movements in fair value reserves								
Gains taken to equity	-	_	-	61,136	-	61,136	17,464	78,600
Transferred to income statements	_	_	-	(70,148)	-	(70,148)	(12,837)	(82 985)
Tax on net movements	-	_	-	(21,802)	-	(21,802)	(2,408)	(24,210)
Currency translation		<u> </u>	-	_	(17,085)	(17,085)	(867)	(17,952)
Net gains/(losses)		•						
recognised in equity	_	_	_	(30,814)	(17,085)	(47,899)	1,352	(46,547)
Profit for the year	-	_	_	_	1,297,998	1,297,998	99,458	1,397,456
Total recognised gains/		-						-
(losses) for the financial year	_			(30,814)	1,280,913	1,250,099	100,810	1,350,909
Transfers	_	(82,146)	25 218	_	56,928	~	_	_
Acquisition of a subsidiary	_	_	_	_	_	_	57,163	57,163
Acquisition of additional								
interests in subsidiaries	6,924	81,014	_	_	_	<b>8</b> 7,938	(43,581)	44,357
Bonus dividends and Rights Issue	262,138	1,047,612	_	_	(1,310,688)	(938)	_	(938)
Cash distribution								
to minority interests	-	_	_	_	_	_	(38,250)	(38,250)
Dividends paid to minority interests	-	_	_	_	_	_	(37,468)	(37,468)
Issue of preference								
shares by subsidiaries	_	_	_	_	_	_	575,949	575,949
Issue of rights								
shares by a subsidiary	_	_	_	-	_	_	20,038	20,038
Ordinary and preference dividends	_	_	_	_	(514,115)	(514,115)	_	(514,115)
Share-based staff costs capitalised	_	13,852	_	_	_	13,852	_	13,852
Share buyback - cancelled	(35,671)	35,671	-	-	(452,660)	(452,660)	_	(452,660)
Shares issued to								
non-executive directors	14	179	_	_	-	193	_	193
Shares issued pursuant to the								
Bank's employee share schemes	7,221	62,145	_	_	_	69,366	_	69,366
Shares purchased by DSP Trust		(7,587)	_	_	_	(7,587)	_	(7,587)
Balance at 31 December 2005	1,561,177	4,292,000	1,959 332	617,819	3,907,553	12,337,881	1,148,978	13,486,859
Included								
Share of reserves								
of associated companies	_	1,404	_	_	42,669	44,073	_	44,073

An analysis of the movements in each component within Share capital', Capital reserves', 'Statutory reserves' and 'Revenue reserves' is presented in Notes 12 to 16

# **Statement Of Changes In Equity – Bank** For the financial year ended 31 December 2006

In \$'000	Share capital	Capital reserves	Statutory reserves	Fair value reserves	Revenue reserves	Total
Balance at 1 January 2006	1,561,177	4,245,319	1,631,330	396,285	2,033,360	9,867,471
Movements in fair value reserves						
Gains taken to equity	-	_	_	223,360	-	223,360
Transferred to income statements	-	-	_	(226,040)	-	(226,040)
Tax on net movements	-	-	-	11,497	_	11,497
Currency translation	_	_	_		(20,364)	(20,364)
Net gains/(losses) recognised in equity	_			8,817	(20,364)	(11,547)
Profit for the year	-				1,335,942	1,335,942
Total recognised gains for the financial year				8,817	1,315,578	1,324,395
Transfers	_	_	66,800	_	(66,800)	-
Acquisition of additional interests in a subsidiary	40,635	_	_	_	_	40,635
Effect of Companies (Amendment) Act 2005	4,185,344	(4,185,344)	_	_	_	-
Ordinary and preference dividends	_	_	_	_	(677,032)	(677,032)
Share-based staff costs capitalised	_	10,643	_	_	-	10,643
Share buyback – cancelled	(2,577)	2,577	_	_	(43,266)	(43,266)
Share buyback – held in treasury	(392,374)	_	_	_	_	(392,374)
Shares issued to non-executive directors	324	_	_	_	-	324
Shares issued pursuant to the Bank's employee share schemes	52,345	9,967	_	_	_	62,312
Transfer of treasury shares pursuant to						
the Bank's employee share schemes	36,069	_	_	_	-	36,069
Balance at 31 December 2006	5,480,943	83,162	1,698,130	405,102	2,561,840	10,229,177
Balance at 1 January 2005	1,320,551	3,004,846	1,583,700	436,504	3,416,287	9,761,888
Movements in fair value reserves						
Losses taken to equity	_	_	_	(17,592)	_	(17,592)
Transferred to income statements	_	_	_	(5,183)	_	(5,183)
Tax on net movements	_	-	-	(17,444)	-	(17,444
Currency translation		-			(10,375)	(10,375
Net losses recognised in equity	_	_	-	(40,219)	(10,375)	(50,594)
Profit for the year	_	_	-		952,541	952,541
Total recognised gains/(losses) for the financial year			-	(40,219)	942,166	901,947
Transfers	_	_	47,630	-	(47,630)	-
Acquisition of additional interests in a subsidiary	6,924	81,014	-	_	-	87,938
Bonus dividends and Rights Issue	262,138	1,047,612	=	_	(1,310,688)	(938)
Ordinary and preference dividends	_	-	_	-	(514,115)	(514,115
Share-based staff costs capitalised	-	13,852	-	-	-	13,852
Share buyback – cancelled	(35,671)	35,671	_	-	(452,660)	(452,660
Shares issued to non-executive directors	14	179	-	-	-	193
Shares issued pursuant to the Bank's employee share schemes	7,221	62,145		<u>-</u>		69,366
Balance at 31 December 2005	1,561,177	4,245,319	1,631,330	396,285	2,033,360	9,867,471

An analysis of the movements in each component within 'Share capital', 'Capital reserves', 'Statutory reserves' and 'Revenue reserves' is presented in Notes 12 to 16

The accompanying notes form an integral part of these financial statements

## **Consolidated Cash Flow Statement**

For the financial year ended 31 December 2006

	2006 \$′000	2005 \$'000
Cash flows from operating activities		
Profit before income tax	2,475,890	1,705,539
Adjustments for non-cash items		
Amortisation of intangible assets	43,732	39,920
Allowances for loans and impairment of other assets	2,426	11,629
Change in fair value of hedging transactions and trading securities	14,023	2,212
Depreciation of property, plant and equipment	103,593	87,761 (82,985)
Net gains on disposal of government, debt and equity securities  Net (gains)/losses on disposal of property, plant and equipment	(323,673) (278,573)	(62,965) 812
Share-based staff costs	(276,573) 9,695	13,091
Share of results of associated and joint venture companies	(13,651)	(14,796)
Write-off of plant and equipment	14,284	(14,750)
Items relating to life assurance fund	17,207	
Excess of income over expenses before income tax	476,181	454,704
Surplus transferred from life assurance but not yet withdrawn	(376,163)	(280,535)
Operating profit before change in operating assets and liabilities	2,147,764	1,937,352
Change in operating assets and liabilities		
Deposits of non-bank customers	11,126,086	4,316,836
Deposits and balances of banks	1,561,820	(2 167,099)
Derivative payables and other liabilities	601,013	392,209
Trading portfolio liabilities	(34,101)	455,896
Government securities and treasury bills Trading securities	(1,649,947)	(756,636)
Placements with and loans to banks	(178,675) (5,611,154)	88,338 (2,044,571)
Loans to and bills receivable from customers	(4,191,401)	(1,522,048)
Derivative receivables and other assets	(699,337)	(704,918)
Net change in investment assets and liabilities of life assurance fund	(222,979)	(372,973)
Cash from operating activities	2,849,089 (249,335)	(377,614) (356,550)
Net cash from operating activities	2,599,754	(734,164)
Cash flows from investing activities	<del>_</del>	
Acquisition of additional interests in subsidiaries	(302,603)	(48 542)
Dividends from associated companies	8,432	4,250
Increase in associated and joint venture companies	(117,772)	(1,606)
Net cash inflow from acquisition of additional interests in a subsidiary	_	76,986
Purchases of debt and equity securities	(2,856,498)	(2,338,379)
Purchases of property, plant and equipment	(136,299)	(146,976)
Proceeds from disposal of an associated company	67	_
Proceeds from disposal of debt and equity securities	3,179,777	4,607,719
Proceeds from disposal of property, plant and equipment	353,794	6,641
Net cash from investing activities	128,898	2,160,093
Cash flows from financing activities	_	
Cash distributions and dividends paid to minority interests	(54,859)	(75,718)
Decrease in debts issued	(77,910)	(484,218)
Dividends paid to equity holders of the Bank	(677,032)	(514,115)
Expenses relating to Rights Issue	_	(938)
Proceeds from issue of preference shares by subsidiaries	-	575,949
Proceeds from minority interests for subscription of shares in a subsidiary	-	20,038
Proceeds from exercise of options and rights under the Bank's employee share schemes  Share buyback	98,381 (435,640)	69,366 (452,6 <b>60</b> )
Net cash from financing activities	(1,147,060)	(862,296)
Net currency translation adjustments	(22,307)	1,822
Net change in cash and cash equivalents	1,559,285	565,455
Cash and cash equivalents at 1 January	4,182,058	3,616 603
Cash and cash equivalents at 31 December	5,741,343	4,182,058

The accompanying notes form an integral part of these financial statements

For the financial year ended 31 December 2006

These notes form an integral part of the financial statements

The Board of Directors of Oversea-Chinese Banking Corporation Limited authorised these financial statements for issue on 22 February 2007

## 1 General

Oversea-Chinese Banking Corporation Limited ("the Bank") is incorporated and domiciled in Singapore and is publicly traded on the Singapore Exchange. The address of the Bank's registered office is 65 Chulia Street #29-00, OCBC Centre, Singapore 049513

The consolidated financial statements relate to the Bank and its subsidiaries (together referred to as the Group) and the Group's interests in associates and joint ventures. The Group is principally engaged in the business of banking, life assurance, general insurance, asset management, investment holding, futures and stockbroking.

## 2 Significant accounting policies

## 2 1 Basis of preparation

The financial statements have been prepared in accordance with Singapore Financial Reporting Standards ("FRS") as required by the Companies Act ("the Act") In accordance with Section 201(19) of the Act, the requirements of FRS 39 Financial Instruments Recognition and Measurement in respect of loan loss provisioning are modified by the requirements of Notice to Banks No 612 'Credit Files, Grading and Provisioning' issued by the Monetary Authority of Singapore The financial statements have been prepared under the historical cost convention, except as disclosed in the accounting policies below

The financial statements are presented in Singapore Dollar, which is the Bank's functional currency. All financial information presented in Singapore Dollar has been rounded to the nearest thousand, unless otherwise stated.

The preparation of financial statements in conformity with FRS requires management to exercise its judgement when applying the Group's accounting policies. It also requires the use of accounting estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the financial year. Although these estimates are based on management's best knowledge of current events and actions, actual results may ultimately differ from these estimates. Critical accounting estimates and assumptions used that are significant to the financial statements, and areas involving a high degree of judgement or complexity, are disclosed in Note 2.23.

Revisions to the following FRS and Interpretations to FRS ("INT FRS") were effective in the current financial year

FRS		
FRS	19	(n

FRS 19 (revised 2005)

FRS 21 (revised 2006)

FRS 39 (revised 2006)

FRS 104 (revised 2006)

INT FRS 104 (issued in 2005)

## Title

Employee Benefits

The Effects of Changes in Foreign Exchange Rates Financial Instruments Recognition and Measurement

Insurance Contracts

Determining whether an Arrangement contains a Lease

The revised FRS and INT FRS did not result in any change to the Group's accounting policies

For the financial year ended 31 December 2006

## 2 Significant accounting policies (continued)

#### 2.2 Basis of consolidation

## 2 2 1 Subsidiaries

Subsidiaries are entities (including special purpose entities) over which the Group has power to govern the financial and operating policies, generally accompanied by a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights that are presently exercisable or convertible are considered when assessing whether the Group controls another entity.

The purchase method of accounting is used to account for the acquisition of subsidiaries. The cost of an acquisition is measured as the fair value of the assets given, equity instruments issued or liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured at their fair values on the date of acquisition.

Subsidiaries are consolidated from the date on which control is transferred to the Group to the date that control ceases in preparing the consolidated financial statements, intercompany transactions, balances and unrealised gains on transactions among group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Where necessary, adjustments are made to the financial statements of subsidiaries to ensure consistency of accounting policies within the Group

Minority interest is that part of the net results of operations and of net assets of a subsidiary attributable to interests which are not owned directly or indirectly by the Group. It is measured at the minorities' share of the fair value of the subsidiaries' identifiable assets and liabilities at the date of acquisition by the Group and the minorities' share of changes in equity since the date of acquisition, except when the losses applicable to the minority in a subsidiary exceed the minority interest in the equity of that subsidiary. In such cases, the excess and further losses applicable to the minority are attributed to the equity holders of the Bank, unless the minority has a binding obligation, and is able to make good the losses. When that subsidiary subsequently reports profits, the profits applicable to the minority are attributed to the equity holders of the Bank until the minority's share of losses previously absorbed by the equity holders of the Bank has been recovered.

## 2 2 2 Associated and joint venture companies

Associated companies are entities over which the Group has significant influence, but not control, generally accompanied by a shareholding of between and including 20% and 50% of the voting rights. Joint venture companies are entities whereby the Group and its joint venture partners have entered into a contractual arrangement to undertake an economic activity, which is jointly controlled and none of the parties involved unilaterally have control over the entity

Investments in associated and joint venture companies are accounted for in the consolidated financial statements using the equity method of accounting. Investment in associated companies in the consolidated balance sheet includes goodwill identified on acquisition, where applicable

Equity accounting involves recording investments in associated and joint venture companies initially at cost, adjusted thereafter for post-acquisition changes of the Group's share of the net assets of the associated and joint venture companies until the date the significant influence or joint control ceases. When the Group's share of losses equals or exceeds its interest in the associated and joint venture companies, including any other unsecured receivables, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the companies

For the financial year ended 31 December 2006

## 2 Significant accounting policies (continued)

#### 2 2 Basis of consolidation (continued)

## 2 2 2 Associated and joint venture companies (continued)

In applying the equity method of accounting, unrealised gains on transactions between the Group and its associated and joint venture companies are eliminated to the extent of the Group's interest in the associated and joint venture companies. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Where necessary, adjustments are made to the financial statements of associated and joint venture companies to ensure consistency of accounting policies with those of the Group.

The results of associated and joint venture companies are taken from audited financial statements or unaudited management accounts of the entities concerned, made up to dates of not more than three months prior to the reporting date of the Group

#### 2 2 3 Life assurance companies

Certain subsidiaries of the Group engaged in long-term life assurance business, are structured into one or more long-term life assurance funds, and shareholders' fund. All premiums received, investment returns, claims and expenses, and changes in liabilities to policyholders are accounted for within the related long-term life assurance fund. Any surplus, which is determined by the appointed Actuary after taking into account these items, may either be distributed between the shareholders and the policyholders according to a predetermined formula or retained within the long-term life assurance funds. The amount distributed to shareholders is reported as "Profit from life assurance" in the consolidated income statement.

## 2 2 4 Accounting for subsidiaries and associated companies by the Bank

Investments in subsidiaries and associated companies are stated in the Bank's balance sheet at cost less any impairment in value after the date of acquisition

#### 2 3 Currency translation

## 2 3 1 Foreign currency transactions

Transactions in foreign currencies are recorded in the respective functional currencies of the Bank and its subsidiaries at the exchange rates prevailing at the transaction dates. Monetary items denominated in foreign currencies are translated to the respective entities' functional currencies at the exchange rates prevailing at the balance sheet date. Exchange differences arising on settlement and translation of such items are recognised in the income statement.

Non-monetary items denominated in foreign currencies that are measured at fair value are translated at the exchange rate at the date when the fair value is determined. Exchange differences on non-monetary items such as equity investments classified as available-for-sale financial assets are included in the fair value reserve in equity.

## 2 3 2 Foreign operations

The assets and liabilities of foreign operations are translated to Singapore Dollar at exchange rates prevailing at the balance sheet date. The income and expenses of foreign operations are translated to Singapore Dollar at average exchange rates for the year, which approximate the exchange rates at the dates of the transactions. Goodwill and fair value adjustments arising on the acquisition of a foreign operation on or after 1 January 2005 are treated as assets and liabilities of the foreign operation and translated at the closing rate.

Foreign currency differences arising from the translation of a foreign operation are recognised in the currency translation reserve. When a foreign operation is disposed of, in part or in full, the relevant amount in the currency translation reserve is included in the gain or loss on disposal of the operation.

For the financial year ended 31 December 2006

#### 2 Significant accounting policies (continued)

## 2 4 Cash and cash equivalents

For the preparation of the consolidated cash flow statement, cash and cash equivalents comprise cash on hand, balances and placements with central banks. Cash and cash equivalents are carried at amortised cost in the balance sheet.

## 2.5 Financial instruments

#### 251 Recognition

The Group initially recognises loans and advances, deposits and debts issued on the date of origination. All regular way purchases and sales of financial assets with delivery of assets within the time period established by regulation or market convention are recognised on the settlement date.

## 2 5 2 De-recognition

Financial assets are de-recognised if the Group's contractual rights to the cash flows from the financial assets expire or if the Group transfers the financial asset to another party without retaining control or transfers substantially all the risks and rewards of the asset. Financial liabilities are de-recognised if the Group's obligations specified in the contract expire or are discharged or cancelled.

## 253 Offsetting

Financial assets and liabilities are set off and the net amount presented in the balance sheet when, and only when, there is a legally enforceable right to set off the amounts and an intention to settle on a net basis or realise the asset and settle the liability simultaneously. Income and expenses are presented on a net basis only when permitted by the accounting standards, or for gains and losses arising from a group of similar transactions such as in the Group's trading activity.

## 2 5 4 Sale and repurchase agreements (including securities lending and borrowing)

Securities sold under repurchase agreements ("repos") are treated as collateralised borrowing and the balances included in deposits and balances of non-bank customers and banks. The securities sold under repos are treated as pledged assets and continue to be recognised as assets. Securities purchased under commitments to sell ("reverse repos") are treated as collateralised lending and the balances included in placements with central banks, loans to banks and non-bank customers. The difference between the amount received and the amount paid under repos and reverse repos is amortised as interest expense and interest income respectively.

Securities lending and borrowing transactions are generally secured, with collateral taking the form of securities or cash advanced or received. The transfer of securities to or from counterparties is not normally reflected on the balance sheet. Cash collateral advanced or received is recorded as an asset or a liability respectively.

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For the financial year ended 31 December 2006

## 2 Significant accounting policies (continued)

#### 2 6 Non-derivative financial assets

The Group classifies its non-derivative financial assets in the following categories loans and receivables, available-for-sale, financial assets at fair value through profit and loss and held-to-maturity. The classification depends on the purpose for which the assets were acquired Management determines the classification of its financial assets at initial recognition and re-evaluates this designation at every reporting date, with the exception that the designation of financial assets at fair value through profit or loss is not revocable.

#### 2 6 1 Loans and receivables

Loans and receivables are non-derivative financial assets with fixed and determinable payments that are not quoted in an active market. They arise primarily from the Group's banking business of providing direct lending to its customers, participation in loans with other lenders and purchased loans that are not quoted in an active market. They are initially recognised at acquisition costs and subsequently measured at amortised cost using the effective interest method less impairment allowance. The Group's loans and receivables comprise mainly placements with and loans to banks and loans to and bills receivable from customers.

#### 2 6 2 Available-for-sale financial assets

Available-for-sale financial assets, comprising mainly government and corporate debt securities, are intended to be held for an indefinite period of time, and may be sold in response to needs for liquidity or changes in interest rates, exchange rates or market prices

At balance sheet date the Group recognises unrealised gains and losses on revaluing unsettled contracts in fair value reserve in equity. Upon settlement, available-for-sale assets are carried at fair value (including transaction costs) on the balance sheet, with cumulative fair value changes taken to fair value reserve in equity, and recognised in the income statement when the asset is disposed of, collected or otherwise sold, or when the asset is assessed to be impaired.

The fair value for quoted investments is derived from market bid prices. For unquoted securities, fair value is determined based on quotes from brokers and market makers, discounted cash flow and other valuation techniques commonly used by market participants.

## 2 6 3 Financial assets at fair value through profit and loss

Financial assets at fair value through profit and loss comprise liquid assets such as government securities, equity and corporate debt securities which are acquired by the trading business units of the Group for the purpose of selling them in the near term

At balance sheet date, the Group recognises unrealised profits and losses on revaluing unsettled contracts in the income statement. Upon settlement, these assets are carried at fair value on balance sheet date, with cumulative fair value changes from the trade date recognised in the income statement.

Fair value is derived from quoted market bid prices. All realised and unrealised gains and losses are included in net trading income in the income statement. Interest earned whilst holding trading assets is included in interest income.

## 2 6 4 Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Group's management has the positive intention and ability to hold to maturity. These assets are carried at amortised cost using the effective interest method, less any impairment loss.

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For the financial year ended 31 December 2006

## 2 Significant accounting policies (continued)

#### 2.7 Derivative financial instruments

All derivative financial instruments are recognised at fair value on the balance sheet (including transaction costs), which is normally zero or negligible at inception (trade date). Subsequent changes in fair value are recorded as derivative receivables (favourable) and derivative payables (unfavourable).

The Group enters into derivative transactions for trading purposes, and the realised and unrealised gains and losses are recognised in net trading income. The Group also enters into hedging derivative transactions to manage exposures to interest rate, foreign currency and credit risks arising from its core banking activities of lending and accepting deposits. The Group applies either fair value or cash flow hedge accounting when the transactions meet the specified criteria for hedge accounting.

For qualifying fair value hedges, changes in the fair values of the derivative and of the hedged item relating to the hedged risk are recognised in the income statement. If the hedge relationship is terminated, the fair value adjustment to the hedged item continues to be reported as part of the carrying value of the asset or liability and is amortised to the income statement as a yield adjustment over the remaining maturity of the asset or liability. For fair value portfolio hedge of interest rate exposure, adjustment will be on the straight-line method if amortisation using a re-calculated effective interest rate is not practicable.

"Hedge ineffectiveness" represents the amount by which the changes in the fair value of the hedging derivative differ from changes in the fair value of the hedged item. The amount of ineffectiveness, provided it is not so great as to disqualify the entire hedge for hedge accounting, is recorded in net trading income.

For qualifying cash flow hedges, the effective portion of the change in fair value of the derivative is taken to the hedge reserve in equity. The gain or loss relating to the ineffective portion is recognised immediately in the income statement. Amounts accumulated in equity are transferred to the income statement in the period in which the hedged forecasted transaction affects the income statement.

## 28 Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and accumulated impairment losses. The residual values, useful lives and depreciation methods of property, plant and equipment are reviewed and adjusted as appropriate, at each balance sheet date, to ensure that they reflect the expected economic benefits derived from these assets

Property, plant and equipment are depreciated on a straight-line basis over their estimated useful lives as follows

Furniture and fixtures - 5 to 10 years
Office equipment - 5 to 10 years
Computers - 3 to 10 years
Renovation - 3 to 5 years
Motor vehicles - 5 years

Freehold land and leasehold land with leases of more than 100 years to expiry are not depreciated. Buildings and other leasehold land are depreciated over 50 years or the period of the lease, whichever is shorter.

Costs incurred in developing properties, including interest on borrowings to finance the development of such properties during the period of time that is required to complete and prepare the asset for its intended use or sale, are capitalised and included in the carrying amount of the asset. All other borrowing costs are expensed

Subsequent expenditure relating to property, plant and equipment is added to the carrying amount of the asset when it is probable that future economic benefits, in excess of the standard of performance of the asset before the expenditure was made, will flow to the Group and the cost can be reliably measured. Other subsequent expenditure is recognised in the income statement during the financial year in which the expenditure is incurred.

An item of property, plant and equipment is de-recognised upon disposal or when no future economic benefits are expected from its use. Any gain or loss arising on de-recognistion of the asset is included in the income statement in the year the asset is de-recognised.

For the financial year ended 31 December 2006

## 2 Significant accounting policies (continued)

#### 2.9 Goodwill and intangible assets

#### 291 Goodwill

Goodwill on acquisition of subsidiaries is included in "Goodwill and intangible assets" on the balance sheet. It represents the excess of the cost of acquisition over the Group's interest in the net fair value of identifiable assets and liabilities of the acquiree Goodwill is stated at cost less accumulated impairment loss. Impairment test is carried out at least annually

Gains or losses on disposal of subsidiaries and associated companies include the carrying amount of goodwill relating to the entity sold

#### 292 Intangible assets

Intangible assets are separately identifiable intangible items arising from acquisitions. The assets are stated at cost less accumulated amortisation and accumulated impairment losses on the balance sheet. The Group identified the value of in-force business arising from its acquisition of additional stake in Great Eastern Holdings Limited as intangible assets amortised on a straight-line basis over its estimated economic useful life of 20 years.

## 2 10 Non-current assets held for sale

Non-current assets that are expected to be recovered primarily through sale rather than through continuing use are classified as held for sale. Immediately before classification as held for sale, the assets are re-measured in accordance with the Group's accounting policies. Thereafter generally the assets are measured at the lower of their carrying amount and fair value less cost to sell

## 2 11 Impairment of assets

## 2 11 1 Loans and receivables

The Group assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets is impaired. Allowances for loans in the loan book comprise specific allowances as well as portfolio allowances. Specific allowance is established when the present value of future recoverable cash flows for impaired loans is lower than the carrying value of the loan. Impaired loans are assessed on a loan-by-loan basis except for homogeneous loans below a certain materiality threshold, which are grouped together according to their risk characteristics and collectively assessed, taking into account the historical loss experience on such loans. Portfolio allowances are set aside for unimpaired loans based on management's credit experiences and judgements. Credit experiences are based on historical default rates which take into account risk factors, including internal risk ratings, geographic, industry and economic conditions as at reporting date.

Specific allowances are written back to the income statement when the loans are no longer considered impaired or when the loss on the loan is determined to be less than the amount of specific allowance previously made. Write-offs of debts are made when recovery action has been instituted and the loss can be reasonably determined.

## 2 11 2 Other non-derivative financial assets

Impairment of other non-derivative financial assets is calculated as the difference between the asset's carrying amount and the estimated recoverable amount. For equity investment classified as available-for-sale, a significant or prolonged decline in the fair value of the asset below its cost is considered in determining whether the asset is impaired. If any such evidence exists, the cumulative loss, measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in the income statement, is removed from the fair value reserve within equity and recognised in the income statement.

Impairment losses on equity investments recognised in the income statement are not reversed through the income statement, until the investments are disposed of. For debt investments, reversal of impairment is recognised in the income statement.

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For the financial year ended 31 December 2006

## 2 Significant accounting policies (continued)

#### 2 11 Impairment of assets (continued)

## 2 11 3 Goodwill

Goodwill is tested annually for impairment, as well as when there is indication that the goodwill may be impaired. For the purpose of impairment testing, goodwill is allocated to each of the Group's Cash Generating Units ("CGU") expected to benefit from synergies of the business combination. The Group's CGUs correspond with the business segments identified in the primary segment report as this is the level at which the performance of an investment is reviewed and assessed by management.

An impairment loss is recognised in the income statement when the carrying amount of CGU, including the goodwill, exceeds the recoverable amount of the CGU. Recoverable amount of the CGU is the higher of the CGU's fair value less costs to sell and its value in use. The total impairment loss is allocated first to reduce the carrying amount of goodwill allocated to the CGU and then to the other assets of the CGU pro-rata on the basis of the carrying amount of each asset in the CGU. Impairment loss on goodwill is not reversed in subsequent periods.

## 2 11 4 Investments in subsidiaries and associated companies Property, plant and equipment

## Intangible assets

Investments in subsidiaries and associated companies, property, plant and equipment and intangible assets, are reviewed for impairment wherever there is any indication that these assets may be impaired. If such an indication exists, the recoverable amount (i.e. the higher of the fair value less cost to sell and the value in use) of the asset is estimated to determine the amount of impairment loss.

For the purpose of impairment testing of these assets, recoverable amount is determined on an individual asset basis unless the asset does not generate cash flows that are largely independent of those from other assets. If this is the case, recoverable amount is determined for the CGU to which the asset belongs

An impairment loss is recognised in the income statement when the carrying amount of the asset (or CGU) exceeds the recoverable amount of the asset (or CGU). An impairment loss for an asset other than goodwill is reversed if, and only if, there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. The carrying amount of an asset other than goodwill is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of amortisation or depreciation) had no impairment loss been recognised for the assets in prior years.

## 2 12 Outstanding premiums

Outstanding premiums are carried at cost, which approximate fair value

Premiums of life assurance business which remain outstanding beyond the contractual date would automatically trigger premium loans which are taken against the cash value standing to the credit of the policy. Where the cash value is insufficient to activate a premium loan, the policy lapses and the insurance contract between the life assurance subsidiary and the policyholder is deemed cancelled without further liabilities accruing from either party.

Premiums from general insurance business which are outstanding for 90 days would lead to termination of insurance cover and the entire amount would be written off to the income statement in the year in which the 90-day credit expires

For the financial year ended 31 December 2006

## 2 Significant accounting policies (continued)

#### 2 13 Financial liabilities

Financial liabilities comprise mainly deposits and debts issued. The Group classifies capital instruments as financial liabilities or equity instruments in accordance with the substance of the contractual terms of the instrument.

Deposits and debts issued are carried at amortised cost using the effective interest method, except when the Group chooses to carry the liabilities at fair value through income statement. Generally, it is the Group's policy to hedge the fixed interest rate risk on debts issued and apply fair value hedge accounting. The carrying values of debts issued are adjusted for changes in fair value relating to the hedged exposure rather than carried at amortised cost.

#### 2 14 Provisions and other liabilities

Provisions are recognised when there is a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate of the amount can be made. Where a provision is expected to be reimbursed, for example under an insurance contract, the reimbursement is recognised as a separate asset only when it is virtually certain that reimbursement will be received.

Full provision is made for the estimated cost of all life assurance claims notified but not settled at balance sheet date. Provision is made for claims incurred but not reported for all classes of general insurance business written.

Provision for agents' retirement benefits is calculated in accordance with the terms and conditions in the respective Life Assurance Sales Representative's Agreements

Policy benefits are recognised when policyholder exercises the option to deposit the survival benefits with the life assurance subsidiaries when the benefit falls due—Policy benefits are interest bearing at rates adjusted from time to time by the life assurance subsidiaries

#### 2 15 Insurance contracts

The insurance subsidiaries within the Group issue insurance contracts in accordance with the Insurance Regulations prevailing in their respective jurisdictions. Disclosures on the various insurance contracts and their liabilities are classified into the principal components as follows.

- (a) Life Assurance Fund contract liabilities, comprising
  - Participating Fund contract liabilities,
  - Non-participating Fund contract liabilities, and
  - Investment-linked Fund contract liabilities
- (b) General insurance Fund contract liabilities
- (c) Reinsurance contracts

The Group is not required to un-bundle any insurance contract as the current accounting policy recognises all insurance premiums, claims and benefit payments, expenses and valuation of future benefit payments, inclusive of the investment component, through the insurance income statement. The Group does not adopt a policy of deferring acquisition cost for its insurance contracts.

For the financial year ended 31 December 2006

## 2 Significant accounting policies (continued)

#### 2 15 Insurance contracts (continued)

#### Life Assurance Fund contract liabilities

The Group issues a variety of short and long duration insurance contracts which transfer risks from the policyholders to the Group to protect policyholders from the consequences of insured events such as death, disability, illness, accident, including survival. These contracts may transfer both insurance and investment risk or insurance risk alone, from the policyholders to the Group

For non-participating policy contracts, both insurance and investment risks are transferred from policyholders to the Group. For non-participating policy contracts other than medical insurance policy contracts, the payout to policyholders upon the occurrence of the insured event is pre-determined and the transfer of risk is absolute. For medical insurance policy contracts, the payout is dependent on the actual medical costs incurred upon the occurrence of the insured event.

Contracts which transfer insurance risk alone from policyholders to the Group are commonly known as investment-linked policies. As part of the pricing for these contracts, the insurance subsidiaries within the Group would include fees to cover for expenses and insured risk. The investment returns derived from the variety of investment funds as elected by the policyholder accrue directly to the policyholder.

A significant portion of insurance contracts issued by subsidiaries within the Group contain a discretionary participating feature. These contracts are classified as participating policies. In addition to benefits payable upon insured events associated with human life such as death or disability, the contract entitles the policyholder to receive benefits, commonly referred to as policyholder bonus, which is derived from the investment performance of the pool of assets and operating experiences of all the participating policies managed by each insurance subsidiary within the Group

In addition to guaranteed benefits, set out in the participating policy contract which includes a representation by the insurance subsidiary within the Group, to the effect that the amount and timing of payment or vesting of payables are at the sole discretion of the insurance subsidiary within the Group and are based on the performance of the pool of assets, including but not limited to the investment performance, the long term sustainability of the policyholder bonus scale, policyholders' expectations, and surplus or capital strength of the participating fund. Fund surplus, not distributed to shareholders or policyholders, of the participating life fund is classified as liability

The Group does not recognise the guaranteed component separately from the discretionary participation feature, hence the Group classifies the whole contract as a liability in the financial statements

For the purpose of FRS 104 the Group adopts maximum policy benefits as the proxy for insurance risk and cash surrender value as the proxy for deposit component. The Group defines insurance risk to be significant when the ratio of the insurance risk over the deposit component is not less than 105% of the deposit component at any point of the insurance contract in force. Based on this definition, all policy contracts issued by insurance subsidiaries within the Group are insurance contracts at the balance sheet date.

Insurance contracts are recognised and measured in accordance with the terms and conditions of the respective contracts and are based on guidelines laid down by the respective insurance regulations. Premiums, claims and benefit payments, acquisition and management expenses and valuation of future policy benefit payments or premium reserves as the case may be, are recognised in the income statements of the respective insurance funds.

For the financial year ended 31 December 2006

## 2 Significant accounting policies (continued)

## 2 15 Insurance contracts (continued)

The valuation of insurance contract liabilities is determined according to

- (a) Singapore Insurance Act (Chapter 142), Insurance (Valuation and Capital) Regulations 2004 for insurance funds regulated in Singapore, and
- (b) Malaysia Insurance Act and Regulations 1996 for insurance funds regulated in Malaysia

The table below provides the key underlying assumptions used for valuation of life insurance contract liabilities

Valuation	Singapore	Malaysia
method	Gross Premium	Net Premium
Interest Rate	Singapore Government Bond yields for cash flows prior to 10 years, the Long Term Risk Free Discount Rate ("LTRFDR") for cash flows after 15 years, and an interpolation of the 10-year Singapore Government Bond yield and the LTRFDR for cash flows between 10 to 15 years  Data source SGS website	rate prescribed by the Act
Mortality	Best estimates plus provision for adverse deviation  Data source Internal experience studies	Prescribed table per regulation Table 100% Statutory Mortality Valuation Table ("SMVT") 1996 Adjustment for females 3 years setback
Disability	Best estimates plus provision for adverse deviation  Data source Internal experience studies	Included in death rates
Dreaded disease	Best estimates plus provision for adverse deviation  Data source Internal experience studies	Table 150% Cologne Re male smoker mortality rates
Expenses	Best estimates plus provision for adverse deviation  Data source Internal experience studies	Not applicable
Lapse & surrenders	Best estimates plus provision for adverse deviation  Data source Internal experience studies	Not applicable
* Refer to Not	e 2 23 on Critical accounting estimates and judgements	

Each insurance subsidiary within the Group is required under the respective insurance Regulations to carry out a liability adequacy test using current estimates of future cash flows under its insurance contracts, the process is referred to as the gross premium valuation or bonus reserve valuation, depending on the jurisdiction in which the insurance subsidiary operates

For the financial year ended 31 December 2006

#### 2 Significant accounting policies (continued)

#### 2 15 Insurance contracts (continued)

The liability adequacy test is applied to both the guaranteed and the discretionary participation feature, the assumptions are based on best estimates, as prescribed by the Insurance Regulations of the respective jurisdiction in which the insurance subsidiary operates. The Group performs liability adequacy tests on its actuarial reserves to ensure that the carrying amount of provisions is sufficient to cover estimated future cash flows. When performing the liability adequacy test, the Group discounts all contractual cash flows and compares this amount to the carrying value of the liability. Any deficiency is charged to the income statement.

The Group issues investment-linked contracts as insurance contracts which insure human life events such as death or survival over a long duration, coupled with an embedded derivative linking death benefit payments on the contract to the value of a pool of investments within the investment-linked fund set up by the insurance subsidiary. As this embedded derivative meets the definition of insurance contract, it need not be separately accounted for from the host insurance contract. The liability valuation for such contracts is adjusted for changes in the fair value of the underlying assets at frequencies stated under the terms and conditions of the insurance contract.

#### General Insurance Fund contract liabilities

The Group issues short term property and casualty contracts which protect the policyholders against the risk of loss of property premises due to fire or theft in the form of fire or burglary insurance contract and/or business interruption contract, risk of liability to pay compensation to a third party for bodily harm or property damage in the form of public liability insurance contract. The Group also issues short term medical and personal accident general insurance contracts

Claims on general insurance contracts are payable on a claim-occurrence basis. The Group is liable for insured events that occurred during the term of the contract, even if the loss is discovered after the end of the contract term. Hence, liability claims could be settled over a long period of time. The Group uses a combination of estimates derived from loss-ratio estimate and actual claims experience, to estimate the loss reserves and incurred but not reported ("IBNR") claim reserves. The valuation of general insurance contract liabilities at balance sheet date is based on best estimates of the ultimate settlement cost of claims plus a provision for adverse deviation. For Singapore, as required by the local insurance Regulations, the provision for adverse deviation is set at 75 per cent level of sufficiency. For Singapore, the valuation methods used include the Paid Claim Development Method, the Incurred Claim Development Method, the Bornhuetter-Ferguson Method, the Mack's Method and the Expected Loss Ratio Method. For Malaysia, the Link Ratio Method is used. Discounting is not used due to the short term nature of the Group's general insurance liabilities. The provision for IBNR claims is classified as liabilities and included in other liabilities.

## Reinsurance contracts

Contracts entered into by Group insurance subsidiaries with reinsurers in which they are compensated for losses on one or more contracts issued are classified as insurance contracts. Assets consisting of short term balances due from reinsurers are classified as other debtors. Long term receivables that are dependent on the expected claims and benefits arising under the related reinsured insurance contracts are classified as reinsurance assets. Amounts recoverable from or due to reinsurers are measured consistently with the amounts associated with the reinsured insurance contracts. These amounts are assessed for impairment at reporting date. The Group gathers objective evidence to ascertain an insurance receivable is impaired using the same process adopted for financial assets held at amortised cost. The impairment loss is calculated on the same basis used for loans and receivables. Reinsurance liabilities are primarily premiums payable for reinsurance contracts and are recognised as an expense when due

## 2 16 Unexpired risk reserve

The Unexpired Risk Reserve ("URR") represents the portion of the written premiums of general insurance policies, gross of commission payable to intermediaries attributable to periods after balance sheet date, in the form of unearned premium. The change in the provision for unearned premium is taken to the income statement in the order that revenue is recognised over the period of the risk exposure. Further provisions are made for claims anticipated under unexpired insurance contracts which may exceed the unearned premiums and the premiums due in respect of these contracts.

URR is computed using the 1/24th method reduced by the corresponding percentage of accounted gross direct business, commissions and agency related expenses not exceeding limits specified by regulators in the respective jurisdictions in which the Group operates

For the financial year ended 31 December 2006

## 2 Significant accounting policies (continued)

## 2 17 Share capital and dividend

Ordinary shares, non-voting non-convertible and non-voting redeemable convertible preference shares with discretionary dividends are classified as equity on the balance sheet

Costs directly attributable to the issuance of new equity instruments are taken to equity as a deduction from the proceeds

Where share capital recognised as equity is repurchased (treasury shares), the amount of the consideration paid, including directly attributable costs, is presented as a deduction from equity. Where such shares are subsequently reissued, sold or cancelled, the consideration received is recognised as a change in equity. No gain or loss is recognised in the income statement.

Interim dividends on ordinary shares and dividends on preference shares are recorded in the financial year in which they are declared payable by the Board of Directors Final dividends proposed after year end are recorded in the financial year in which the dividends are approved by shareholders at the Annual General Meeting

## 2 18 Recognition of income and expense

#### 2 18 1 Interest income and expense

Interest income and expense are recognised in the income statement using the effective interest method. The effective interest rate is the rate that discounts estimated future cash payments or receipts through the expected life of the financial instruments or, when appropriate, a shorter period to the net carrying amount. When calculating the effective interest rate, the Group estimates cash flows considering the contractual terms of the financial instruments including prepayment options, transaction costs and premiums or discounts.

For financial assets that are written down due to impairment loss, interest income is recognised based on the rate of interest use to discount the future cash flows for the purpose of measuring impairment loss

#### 2 18 2 Profit from life assurance

Profit from life assurance business is derived from insurance funds categorised as follows

## (a) Participating Fund

Profits from the participating fund are allocated to policyholders and shareholders from the surplus or surplus capital based on the results of the annual actuarial valuation (such valuation also determines the liabilities relating to all the policyholders' benefits of the participating fund). Parameters for the valuation are set out in the Insurance Regulations governing the Group's insurance subsidiaries in their respective locations. The provisions in the Articles of Association of the Group's insurance subsidiaries are applied in conjunction with the prescriptions in the respective Insurance Regulations, such that the distribution for any year to policyholders of the participating fund and shareholders approximate 90% and 10% respectively of total distribution from the participating fund. The annual declaration of the quantum of policyholders' bonus and correspondingly the profits to shareholders to be distributed out of the participating fund is approved by the Board of Directors of each insurance subsidiary under the advice of the Appointed Actuary of the respective insurance subsidiary

## (b) Non-participating Fund

Revenue consists of premiums, investment and interest income, including fair value movements of certain assets as prescribed under the respective Insurance Regulations Expenses include reinsurance costs, acquisition costs, benefit payments and management expenses. Profit or loss from the non-participating fund is determined from the revenue and expenses of the non-participating fund and the results of the annual actuarial valuation of the liabilities in accordance with the requirements of the respective Insurance Regulations

## (c) Investment-linked Fund

Revenue comprises bid-ask spread, fees for mortality and other insured event, policy administration and surrender charges Expenses include reinsurance costs, acquisition costs, benefit payments and management expenses. Profit is derived from revenue net of expenses and provision for the annual actuarial valuation of liabilities to the non-unit linked part of the fund, in accordance with the requirements of the Insurance Regulations.

For the financial year ended 31 December 2006

#### 2 Significant accounting policies (continued)

## 2 18 Recognition of income and expense (continued)

## 2 18 2 Profit from life assurance (continued)

Premiums from policyholders are recognised on their respective due dates. Premiums not received on due dates are recognised as revenue in the income statement with the corresponding outstanding premiums reported in the balance sheet. The commission expenses arising from these outstanding premiums are accrued in the same reporting period.

Premiums received before due date are recorded as advance premiums and included under life assurance fund liabilities in the balance sheet. The commissions arising from advance premiums, if any, are not accrued for until the premiums are due and recognised as revenue in the income statement.

#### 2 18 3 Premium income from general insurance

Premiums from the general insurance business are recognised as revenue upon commencement of insurance cover—Premiums pertaining to periods outside of the financial reporting period are adjusted through the unexpired risk reserve (Note 2 16)—The commission expense is accrued in full upon the risk underwritten as reflected in the premium recognised

Premiums ceded out and the corresponding commission income from the general insurance contracts, are recognised in the income statement upon receipt of acceptance confirmation from the ceding company or in accordance with provisions incorporated in the treaty contracts. Premium ceded out pertaining to periods outside of the financial reporting period are adjusted through the unexpired risk reserve.

## 2 18 4 Fees and commissions

Fee and commission income is earned from a range of services rendered by the Group to its customers, and comprises income earned from services rendered over a period of time as well as transaction-type services

Fees earned from providing services over a period of time is recognised over the service period during which the related service is provided or credit risk is undertaken. Fee and commission income from such services comprises mainly credit cards, loans, guarantees, fund management and other management and advisory fees. When a fee is charged in lieu of interest, such fee is amortised over the same period that the related interest income is recognised. Fees earned from providing transaction-type services which include underwriting fees and brokerage income, are recognised in the period that the service is rendered.

Fee and commission expenses are netted off against the gross fee and commission income in the income statement

## 2 18 5 Dividends

Dividends from available-for-sale securities, subsidiaries and associated companies are recognised when the right to receive payment is established. Dividends from trading securities are recognised when received

## 2 18 6 Rental

Rental income on tenanted areas of the buildings owned by the Group is recognised on an accrual basis in accordance with the substance of the tenancy agreements

For the financial year ended 31 December 2006

## 2 Significant accounting policies (continued)

## 2 18 Recognition of income and expense (continued)

## 2 18 7 Employee benefits

Compensation package for staff consists of base salaries, allowances, commissions, cash bonuses, equity compensation schemes and plans Salaries, allowances, commissions, bonuses and defined contributions under regulations, such as Central Provident Fund ("CPF") Act in Singapore, are recognised in the income statement when incurred Employee leave entitlements are estimated according to the terms of the employment contract and accrued on balance sheet date

Share options are awarded to staff as part of their performance bonus under the Bank's Share Option Schemes Options are granted to Group executives (including executive and non-executive directors), of the rank of Assistant Manager and above, which vest in one-third increments over a 3-year period and expire between 5 and 10 years from grant date

The Employee Share Purchase Plan ("ESP Plan") is a savings-based share ownership plan that allows eligible employees to acquire the Bank's shares ("acquisition rights"), at an acquisition price fixed before the commencement of the ESP Plan, by making monthly contributions to their Plan Accounts Interest is accrued on the account at a preferential rate determined by the Remuneration Committee. The Plan Account balances are included in non-bank customer deposits.

The Group uses the binomial model to calculate the fair value of share options granted under the Bank's Option Schemes and acquisition rights under the ESP Plan. The value of the options and rights at grant date is recognised in the income statement over the vesting period of the employees' share schemes, with a corresponding increase in capital reserves. At each balance sheet date, the Group revises its estimates of the number of options expected to become exercisable, and the impact of the change to the original estimates, if any, is recognised in the income statement, with a corresponding adjustment to equity over the remaining vesting period.

Under the Bank's Deferred Share Plan ("DSP"), ordinary shares are granted to executives of the Group, which vest at the end of the third year from the grant date and will lapse when the employee ceases employment during the vesting period. A trust is set up to administer the shares acquired under the DSP. The cost of the shares acquired is recognised in the income statement on the straight-line basis over the vesting period.

The proceeds received net of any directly attributable transaction costs are credited to share capital when the options and acquisition rights are exercised

## 2 18 8 Lease payments

Leases of assets in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are taken to the income statement on a straight-line basis over the term of the lease. When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognised as an expense in the period when the termination takes place.

Minimum lease payments made under finance leases are apportioned between the finance expense and the reduction of the outstanding liability. The finance expense is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

For the financial year ended 31 December 2006

## 2 Significant accounting policies (continued)

## 2 19 Income tax expense

Income tax expense comprises current and deferred tax. Income tax expense is recognised in the income statement except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years

Deferred tax is recognised using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for the following temporary differences: the initial recognition of goodwill, the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit, and differences relating to investments in subsidiaries, associated and joint ventures companies to the extent that they probably will not reverse in the foreseeable future. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date

A deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which temporary differences can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### 2 20 Discontinued operations

A discontinued operation is a component of the Group's business that represents a separate major line of business or geographical area of operations that has been disposed of or is held for sale, or is a subsidiary acquired exclusively with a view to resale. Classification as a discontinued operation occurs upon disposal or when the operation meets the criteria to be classified as held for sale, if earlier. When an operation is classified as a discontinued operation, the comparative income statement is restated as if the operation had been discontinued from the start of the comparative period.

## 2 21 Fiduciary activities

The Group acts as trustees and in other fiduciary capacities that result in the holding or placing of assets on behalf of individuals, trusts, retirement benefit plans and other institutions. These assets and income arising thereon are excluded from these financial statements, as they are not assets of the Group.

## 2 22 Segment reporting

The Group identified different business segments representing the key customer and product groups for its reporting purposes. Consumer Banking, Business Banking, Treasury, Insurance and Others. A business segment is a group of assets and operations engaged in providing products and services that is subject to risks and returns that are different from other business segments. The business segment information is prepared based on internal management reports, which are used by senior management for decision-making and performance management. In determining the segment results, balance sheet items are internally transfer priced and revenues and expenses are attributed to each segment based on internal management reporting policies. Transactions between business segments are recorded within the segment as if they are third party transactions and are eliminated on consolidation.

A geographical segment is engaged in providing products and services within a particular economic environment that is subject to risks and returns that are different from other geographical segments operating in other economic environments. The geographical segment information is prepared based on the country in which the transactions are booked and are presented after elimination of intra-group transactions and balances.

For the financial year ended 31 December 2006

## 2 Significant accounting policies (continued)

## 2 23 Critical accounting estimates and judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances

## 2 23 1 Critical accounting estimates and assumptions

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

#### (a) Liabilities of insurance business

The estimation of the ultimate liabilities arising from claims made under life and general insurance contracts is the Group's most critical accounting estimate. There are several sources of uncertainty that need to be considered in the estimation of the liabilities that the Group will ultimately be required to pay as claims.

For life insurance contracts, estimates are made for future deaths, disabilities, voluntary terminations, investment returns and administration expenses. The Group bases the estimate of expected number of deaths on standard industry and national mortality tables that reflect historical mortality experience, adjusted where appropriate to reflect the Group's unique risk exposure. The estimated number of deaths determines the value of possible future benefits to be paid out, which will be factored into ensuring sufficient cover by reserves, which in return is monitored against current and future premiums. For those contracts that insure risk to longevity and disability, estimates are made based on recent past experience and emerging trends, but epidemic, as well as wide ranging changes to life style, could result in significant changes to the expected future exposure. All of these result in even more uncertainty in estimating the ultimate liabilities.

At each reporting date, these estimates are reassessed for adequacy and changes will be reflected as adjustments to the liabilities. In addition to the expected outcome, solvency margins prescribed by regulations are included in these key estimates.

## (b) Estimated impairment of goodwill and intangible assets

The Group tests annually whether goodwill and intangible assets have suffered any impairment in accordance with the accounting policies stated in Note 2 11 3 and 2 11 4 respectively. The recoverable amounts of CGUs are determined based on the value-in-use method, which requires the use of estimates. The value-in-use calculations apply a discounted cash flow model using cash flow projections based on budgets and forecasts approved by management covering a 5-year period. Cash flows beyond the fifth year are extrapolated using estimated terminal growth rates, which do not exceed the long-term average growth of the industry and country in which the CGU operates. The discount rates applied to the cash flow projections are derived from the CGU's pre-tax weighted average cost of capital at the date of assessment. Changes to the assumptions used by management, particularly the discount rate and terminal growth rate, may significantly affect the results of the impairment test.

## (c) Fair value estimation

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. The Group uses a variety of methods and makes assumptions that are based on market conditions existing at the balance sheet date. Quoted market prices or dealer quotes for similar instruments and discounted cash flows are some of the common techniques used to calculate the fair value of these instruments. The fair value of interest rate swaps is calculated as the present value of the estimated future cash flows.

For the financial year ended 31 December 2006

#### 2 Significant accounting policies (continued)

## 2 23 Critical accounting estimates and judgements (continued)

## 2 23 1 Critical accounting estimates and assumptions (continued)

#### (d) Income taxes

The Group is subject to income taxes in numerous jurisdictions. Significant judgement is required in determining the capital allowances and deductibility of certain expenses during the estimation of the provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognises liabilities for anticipated tax issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which the determination is made.

## 2 23 2 Critical judgements in applying accounting policies

## (a) Impairment of loans

The Group assesses impairment of loans by calculating the present value of future recoverable cash flows and the fair value of the underlying collaterals, which is determined based on credit assessment on a loan-by-loan basis. Homogeneous loans below a materiality threshold are grouped together according to their risk characteristics and collectively assessed taking into account the historical loss experience on such loans. The portfolio allowances set aside for unimpaired loans are determined based on historical default rates which take into account risk factors including internal risk ratings, geographic, industry and economic conditions as at reporting date. The assumptions and judgements used by management may affect the allowances set aside for loans.

## (b) Impairment of available-for-sale financial assets

The Group follows the guidance of FRS 39 in determining when an investment is impaired. This determination requires significant judgement. The Group evaluates, among other factors, the duration and extent to which the fair value of an investment is less than its cost, and the financial health and near-term business outlook of the investee, including factors such as industry and sector performance, changes in technology and operational and financial cash flow

## 3 Net interest income

Het interest income				
	GR	OUP	BAI	NK
	2006	2005	2006	2005
	\$'000	\$'000	\$,000	\$′000
Interest income				
Loans to non-bank customers	3,109,263	2,401 115	2,210,070	1,745,842
Placements with and loans to banks	744,312	469,416	637,947	407,161
Other interest-earning assets	662,738	599,804	434,618	412,358
	4,516,313	3,470,335	3,282,635	2,565,361
Interest expense				
Deposits of non-bank customers	(1,966,178)	(1,251,607)	(1,412,977)	(870,899)
Deposits and balances of banks	(473,263)	(403,053)	(437,629)	(383,379)
Other borrowings	(282,814)	(218,285)	(282,277)	(213,993)
	(2,722,255)	(1,872,945)	(2,132,883)	(1,468,271)
Net interest income	1,794,058	1,597,390	1,149,752	1,097,090
Analysed by classification of financial instruments				
Income – Assets not at fair value through profit or loss	4,417,506	3,350,512	3,199,049	2,479,242
Income - Assets at fair value through profit or loss	98,807	119,823	83,586	86,119
Expense – Liabilities not at fair value through profit or loss	(2,706,886)	(1,858,416)	(2,117,514)	(1,453,742)
Expense – Liabilities at fair value through profit or loss	(15,369)	(14,529)	(15,369)	(14,529)
	1,794,058	1,597,390	1,149,752	1,097,090

included in interest income were interest on impaired assets of \$45.6 million (2005—\$43.1 million) and \$28.5 million (2005—\$28.7 million) for the Group and Bank respectively

For the financial year ended 31 December 2006

## 4 Profit from life assurance

GROUP (\$ million)	2006	2005
Income		
Gross premiums		
Annual	3,289 4	3,146 <b>1</b>
Single	2,009 3	1,756 7
	5,298 7	4,902 8
Reassurances	(73 2)	(64 6)
Premium income (net)	5,225 5	4,838 2
Investment income	2,272 0	1,639 9
Total income	7,497 5	6,478 1
Expenses		
Gross claims, surrenders and annuities	(4,969 5)	(3,332 0)
Claims, surrenders and annuities recovered from reinsurers	29 6	32 1
Net claims, surrenders and annuities	(4,939 9)	(3,299 9)
Change in life assurance fund contract liabilities (Note 23)	(1,422 9)	(2,069 8)
Commission and agency expenses	(430 4)	(437 5)
Other expenses (1)	(236 2)	(215 8)
Total expenses	(7,029 4)	(6,023 0)
Excess of income over expenses from operations	468 1	455 1
Share of results of associated and joint venture companies	8 1	(0 5)
Income tax expense	(100 0)	(174 1)
Profit from life assurance	376 2	280 5

 $<sup>^{10}</sup>$  Included in other expenses are directors lemoluments of \$3.1 million (2005  $\,$  \$2.4 million)

Profit from life assurance is presented net of tax in the income statement to reflect the substance that the tax liability is borne by the respective life funds

## 5 Fees and commissions (net)

	GROUP		BAN	K
	2006	2005	2006	2005
	\$'000	\$'000	\$'000	\$'000
Fee and commission income	637,169	543,413	335,776	308,807
Fee and commission expense	(39,817)	(36,591)	(7,691)	(12,174)
Fees and commissions (net)	597,352	506,822	328,085	296,633
Analysed by major sources				
Brokerage	72,215	47,893	1,091	1,035
Credit card	48,182	41,542	35,871	31,518
Fund management	71,771	64,375	(531)	(590)
Guarantees	23,633	19,799	21,106	17,138
Investment banking	30,890	21,277	26,684	19,883
Loan-related	80,779	60,289	50,810	36,946
Service charges	32,966	30,720	23,849	23,907
Trade-related and remittances	92,332	76,784	60,421	52,724
Wealth management	128,604	137,409	106,522	113,915
Others	15,980	6,734	2,262	157
	597,352	506,822	328,085	296,633

For the financial year ended 31 December 2006

## 6 Dividends

	GROUP		BANK	
	2006	2005	2006	2005
	\$'000	\$'000	\$'000	\$'000
Subsidiaries	_	_	378,132	232,902
Associated companies	-	_	8,578	3,120
Trading securities	835	776	794	725
Available-for-sale securities	128,076	128,794	40,232	29,874
	128,911	129,570	427,736	266,621

## Other income

	GROUP		BANK			
	2006	2006	2006	2005	2006	2005
	\$'000	\$'000	\$'000	\$'000		
Gains/(losses) from						
Foreign exchange (I)	143,689	79,521	114,746	69,185		
Interest rate and other derivatives (2)	(661)	9,578	(4,416)	2,534		
Hedging activities (3)	(18,626)	1,131	(18,625)	1,429		
Trading securities	20,034	6,108	13,186	(225)		
Net trading income	144,436	96,338	104,891	72,923		
Disposal of securities classified as available-for-sale	322,689	82, <del>9</del> 85	226,040	5,183		
Disposal of securities classified as loans	984	_	887	_		
Disposal/liquidation of subsidiaries	(6,136)	_	38,098	110,711		
Disposal of plant and equipment	2,150	(3,402)	1,582	(716)		
Disposal of property	276,423	2,590	1,486	1,586		
Computer-related services income	34,181	33,841	-	_		
Property-related income	11,231	10,786	368	408		
Hotel-related income	2,601	3,608	_	_		
Others	17,165	12,633	13,880	4,382		
	805,724	239,379	387,232	194,477		

m "Foreign exchange" includes gains and losses from spot and forward contracts and translation of foreign currency assets and liabilities

a "Interest rate and other derivatives" includes mainly gains and losses from interest rate lequity options and other derivative instruments

<sup>(</sup>ii) "Hedging activities" arises from the Group's use of derivatives to hedge exposures to interest rate and foreign exchange risks which are offset by hedge accounting adjustments of the underlying hedged items

For the financial year ended 31 December 2006

## 8 Staff costs and other operating expenses

	GROUP		BANK		
	2006	2006	2005	2006	2005
	\$1000	\$1000	\$'000	\$1000	
Staff costs					
Salaries and other costs	642,092	555,204	306,287	287,131	
Share-based expenses	9,371	12,898	6,351	8,597	
Employer's contribution to defined					
contribution plans including Central Provident Fund	53,461	49,879	22,964	23,767	
	704,924	617,981	335,602	319,495	
Directors' emoluments (1)					
<ul> <li>Remuneration of Bank's directors</li> </ul>	6,169	5,580	5,353	5,052	
<ul> <li>Remuneration of directors of subsidiaries</li> </ul>	6,698	6,650	-	_	
<ul> <li>Fees of Bank's directors <sup>(2)</sup></li> </ul>	2,204	2,016	1,343	1,102	
Fees of directors of subsidiaries	1,618	1,457		-	
	16,689	15,703	6,696	6,154	
Total staff costs	721,613	633,684	342,298	325,649	
Other operating expenses Property, plant and equipment					
Depreciation	20.250	22.440	47.504	17.000	
- Property-related costs	30,258	23,448	12,691	12,868	
- Computer-related costs	49,910	46,259	30,632	29,525	
- Other fixed assets	23,425	18,054	11,498	7,208	
	103,593	87,761	54,821	49,601	
Write-off of plant and equipment	14,284	-	14,284	·-·	
Maintenance and hire of property, plant and equipment	61,450	55,343	25,166	26,401	
Rental expenses	24,292	23,026	31,110	30,415	
Others	73,752	66,410	42,157	39,768	
	277,371	232,540	167,538	146,185	
Auditors' remuneration					
<ul> <li>Payable to auditors of the Bank</li> </ul>	1,035	1,310	738	885	
<ul> <li>Payable to associated firms of auditors of the Bank</li> </ul>	565	1,017	398	464	
Payable to other auditors	1,431	574	136	· · · · · · · · · · · · · · · · · · ·	
	3,031	2,901	1,272	1,350	
Other fees					
<ul> <li>Payable to auditors of the Bank</li> </ul>	157	432	94	267	
Payable to associated firms of auditors of the Bank	130	420	93	377	
	287	852	187	644	
Hub processing charges	-	-	121,326	88,944	
General insurance claims	32,919	32,200	-	-	
Others	295,923	242,342	169,575	148,367	
Total other operating expenses	609,531	510,835	459,898	385,485	
Staff costs and other operating expenses	1,331,144	1,144,519	802,196	711,134	

Note

<sup>&</sup>lt;sup>(1)</sup> Directors' emoluments pertaining to life assurance fund are disclosed in Note 4 – Profit from life assurance

multiplication included share-based payment made to non-executive directors of \$0.3 million (2005) \$0.2 million)

For the financial year ended 31 December 2006

## Allowances/(writeback) for loans and impairment of other assets

	GROUP		BANK		
	2006 \$′000	2006	2005	2006	2005
		\$,000	\$'000	\$'000	
Specific allowances/(writeback) for loans (Note 29)	21,214	51,050	(16,587)	39,076	
Impairment charge for available-for-sale securities	2,529	3,641	1,389	2,608	
(Writeback)/impairment charge for other assets (Note 33)	(21,317)	(47,611)	(11,728)	15,014	
Impairment charge for goodwill	_	4,549	_	-	
Allowances/(writeback) and impairment charge	2,426	11.629	(26,926)	56,698	

## 10 Income tax expense

	GROUP		BANK	
	2006	2005	2006	2005
	\$'000	\$'000	\$'000	\$'000
Current tax expense	377,133	310,460	219,637	153,585
Deferred tax expense/(credit)	1,979	(365)	(4,651)	(551)
-	379,112	310,095	214,986	153,034
(Over)/under provided in prior years	(9,294)	(2,012)	(11,724)	764
Charge to income statements	369,818	308,083	203,262	153,798

The tax on operating profit differs from the theoretical amount that would arise using the Singapore basic tax rate as follows

	GROUP		GROUP BANK						
	2006	2006	2006	2006	2006	2006	2005	2006	2005
	\$'000	\$'000	\$'000	\$,000					
Operating profit after (allowances)/writeback and amortisation of intangible assets	2,462,239	1,690,743	1,539,204	1,106,339					
Prima facie tax calculated at tax rate of 20% (2005 20%)	492,448	338,149	307,841	221,268					
Effects of different tax rates in other countries	49,535	29,521	6,676	(4,762)					
Losses of subsidiaries and foreign branches not offset against taxable income of other entities	406	1,755	391	1,618					
Losses not deductible/(income not assessable) for tax	(82,662)	(16,585)	(54,283)	(42,294)					
Income taxed at concessionary rate	(41,532)	(42,830)	(41,532)	(42,830)					
Tax on Singapore life assurance profit	(37,813)	(21,509)	-	_					
Amortisation of intangibles and goodwill impairment charge	8,746	8,894	-	_					
(Non-taxable writeback)/non-deductible allowances	(14,719)	3,102	(710)	10,858					
Others	4,703	9,598	(3,397)	9,176					
	379,112	310,095	214,986	153,034					

For the financial year ended 31 December 2006

## 11 Earnings per share

	GROUP	
	2006	2005
\$'000		
Net profit attributable to equity holders of the Bank	2,002,192	1,297,998
Preference dividends paid	(39,125)	(39,125)
Net profit attributable to equity holders of the Bank after preference dividends	1,963,067	1,258,873
Weighted average number of ordinary shares ('000)		
For basic earnings per share	3,096,408	3,140,615
Adjustment for assumed conversion of share options and acquisition rights	12,160	12,228
For diluted earnings per share	3,108,568	3,152,843
Earnings per share (cents)		
Basic	63	40
Diluted	63	40

Basic earnings per share is calculated by dividing net profit attributable to equity holders of the Bank after preference dividends by the weighted average number of ordinary shares in issue during the financial year. For calculating diluted earnings per share, the weighted average number of ordinary shares is adjusted to take into account the dilutive effect arising from the exercise of outstanding share options and acquisition rights where such shares would be issued at a price lower than the fair value (average share price during the financial period). The difference between the number of ordinary shares to be issued at the acquisition prices and the number of ordinary shares that would have been issued at the fair value based on the assumed proceeds from the issue of these ordinary shares is treated as ordinary shares issued for no consideration, and added to the number of ordinary shares outstanding in the computation of diluted earnings per share

For the financial year ended 31 December 2006

## 12 Unappropriated profit

	GROUP		BANK	
•	2006	2005	2006	2005
	\$'000	\$'000	\$'000	\$ 000
Net profit attributable to equity holders of the Bank	2,002,192	1,297,998	1,335,942	952,541
Add Unappropriated profit at 1 January	2,814,386	3,749,145	1,131,294	2,503,846
Total amount available for appropriation	4,816,578	5,047,143	2,467,236	3,456,387
Dealt with as follows				
In respect of financial year ended 31 December 2004				
- Final dividend of 19 cents for every ordinary share less tax at 20%	-	(199,628)	-	(199,628)
In respect of financial year ended 31 December 2005				
- Bonus dividend of \$1 25 for every ordinary share less tax at 20%	-	(1,310,688)	-	(1,310,688)
- Interim dividend of 11 cents for every ordinary share less tax at 20%	_	(275,362)	_	(275,362)
- Final dividend of 12 cents for every ordinary share less tax at 20%	(298,172)		(298,172)	-
In respect of financial year ended 31 December 2006 *				
Interim tax exempt dividend of 11 cents for every ordinary share	(339,735)	-	(339,735)	-
Preference dividends paid (net of tax)				
– Class E dividends of 4 5% per annum	(22,500)	(22,500)	(22,500)	(22,500)
- Class G dividends of 4 2% per annum	(16,625)	(16,625)	(16,625)	(16,625)
Share buyback [Note 13 1(a)]	(43,266)	(452,660)	(43,266)	(452,660)
Transfer from/(to)				
Capital reserves (Note 14)	24,102	82,146	-	_
Statutory reserves (Note 15)	(68,479)	(34,798)	(66,800)	(47,630)
General reserves (Note 16 1)	68,908	(2,642)	_	
	(695,767)	(2,232,757)	(787,098)	(2,325,093)
At 31 December (Note 16)	4,120,811	2,814,386	1,680,138	1,131,294

At the annual general meeting to be held, a tax exempt final dividend of 12 cents per ordinary share in respect of the financial year ended 31 December 2006, totalling \$369 0 million, will be proposed These financial statements do not reflect the dividend payable, which will be accounted in equity as a distribution of unappropriated profit in the financial year ending 31 December 2007

## 13 Share capital

## 13.1 Issued share capital

On the date of commencement of the Companies (Amendment) Act 2005 on 30 January 2006

- (a) the concept of authorised share capital was abolished,
- (b) shares of the Bank ceased to have par value, and
- the amount standing to the credit of the Bank's share premium account and capital redemption reserve became part of the Bank's share capital

The holders of ordinary shares (excluding treasury shares) are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Bank All shares (excluding treasury shares) rank equally with regard to the Bank's residual assets

For the financial year ended 31 December 2006

## 13 Share capital (continued)

## 13 1 Issued share capital (continued)

The Class E non-cumulative and non-convertible preference shares with a liquidation preference of \$100 per share have a fixed dividend rate of 4.5% per annum (net of tax), payable semi-annually in arrears on 20 June and 20 December, subject to directors' approval. The preference shares may be redeemed at the option of the Bank five years after issue, ten years after issue and on each dividend payment date thereafter.

The Class G non-cumulative and non-convertible preference shares with a liquidation preference of \$1 per share have a fixed dividend rate of 4.2% per annum (net of tax), payable semi-annually in arrears on 20 June and 20 December, subject to directors' approval. The preference shares may be redeemed at the option of the Bank five and half years after issue, ten years after issue and on each dividend payment date thereafter.

Preference shareholders will only be entitled to attend and vote at general meetings of the Bank if the dividends have not been paid in full when due for a consecutive period of 12 months or more

		GROUP AND BANK						
		2006	2005	2006	2005			
	Note	Shares '000	Shares '000	<u></u> \$'000	\$'000			
Ordinary shares								
At 1 January		3,114,338	1,316,543	1,557,169	1,316,543			
Share buyback – cancelled	13 1(a)	(7,008)	(54,756)	(2,577)	(35,671)			
Share Option Schemes	13 1(b)	11,334	9,180	44,491	6,341			
Share Purchase Plan	13 1(c)	1,728	1,590	7,854	880			
Shares issued to non-executive directors	13 1(d)	48	14	324	14			
Rights Issue		_	262,138	_	262,138			
Sub-division of shares		-	1,565,781	_	_			
Acquisition of additional interests in a subsidiary	13 1(e)	6,020	13,848	40,635	6,924			
Transfer from share premium	14(a)	-	_	3,227,243	-			
Transfer from capital redemption reserve	14(b)	-	_	66,278	_			
At 31 December		3,126,460	3,114,338	4,941,417	1,557,169			
Treasury shares								
At 1 January		_	_	-	-			
Share buyback – held in treasury	13 1(f)	(59,265)	_	(392,374)	_			
Share Option Schemes	13 1(b)	5,338	_	35,164	_			
Share Purchase Plan	13 1(c)	2,258	_	14,899	_			
Loss on transfer of shares to employees		_	_	(13,994)	_			
At 31 December		(51,669)		(356,305)				
Class E preference shares								
At 1 January		5,000	5,000	50	50			
Transfer from share premium	14(a)	_	· -	499,950	_			
At 31 December		5,000	5,000	500,000	50			
Class G preference shares								
At 1 January		395,831	395,831	3,958	3,958			
Transfer from share premium	14(a)	_	· _	391,873	_			
At 31 December		395,831	395,831	395,831	3,958			
Issued capital, at 31 December				5,480,943	1,561,177			
Number of shares held by associated compan	es of the G	oup		2006	2005			
Ordinary shares				420	184,420			
Class E preference shares				2,500	2,500			
				2,300				

For the financial year ended 31 December 2006

#### 13 Share capital (continued)

#### 13 1 Issued share capital (continued)

- In January 2006, the Bank purchased 6,407,103 ordinary shares by way of market acquisitions at an average price of \$6.75 per share, which amounted to a cash distribution of \$43,266,370 The Bank cancelled 7,007,747 ordinary shares under the stock purchase mandate approved by shareholders at an extraordinary general meeting held on 30 March 2005
  - In 2005, the Bank purchased 16 025,572 (pre Sub-division) ordinary shares of par value \$1 each, by way of market acquisition at an average price of \$12.86 per share, which amounted to \$206,065,538. Subsequent to the Bank's Sub-division of shares in August 2005, the Bank purchased 38,772,521 ordinary shares of par value \$0.50 each, by way of market acquisition at an average price of \$6.36 per share, which amounted to \$246,594,490 The total cash distribution to shareholders under the share buyback programmes amounted to \$452,660,028 pursuant to the stock purchase mandates approved by shareholders at extraordinary general meetings held on 15 April 2004 and 30 March 2005 Consequently, the Bank cancelled 54,756,449 ordinary shares
- During the financial year, the Bank issued 11,333,946 (2005 9,180,320) ordinary shares pursuant to the Bank's Share Option Schemes to employees for options exercised. In addition, the Bank transferred 5,337,628 ordinary shares held in treasury to employees upon the exercise of options
- (c) During the financial year, the Bank issued 1,728,000 (2005 1,590,023) ordinary shares pursuant to the Bank's Share Purchase Plan, to employees upon their exercise of acquisition rights. In addition, the Bank transferred 2,258,382 ordinary shares held in treasury to employees arising from the conversion of acquisition rights under the Bank's Share Purchase Plan upon its expiry on 30 June 2006
- At an extraordinary general meeting held by the Bank during the year, the shareholders of the Bank approved the issue of 48,000 (2005 14,000) ordinary shares as payment in part of the non-executive directors' fees for the year. The fair value of the shares at the date of issue was \$324,000 (2005 \$193,200)
- On 16 January 2006, the Bank announced that it has entered into a conditional share purchase agreement with certain individuals to purchase an aggregate of 2,570,000 ordinary shares ("Sale Shares") of \$0.50 each or 0.54% shareholdings in the capital of Great Eastern Holdings Limited The consideration was satisfied by the issue of 6,019,968 new ordinary shares in the Bank in February 2006 at the fair value of \$40,634,784
- In addition to the share buyback stated in Note 13 1(a), the Bank purchased 59,264,806 ordinary shares out of its capital, by way of market acquisition at an average price of \$6.62 per share, amounting to a cash consideration of \$392,374,283, pursuant to stock purchase mandates approved by shareholders at extraordinary general meetings held on 30 March 2005 and 20 April 2006. The shares are held in treasury, and the Bank may at any time
  - sell the shares for cash.
  - transfer the shares to employees pursuant to the Bank's employee share schemes, (n)
  - (iii) transfer the shares as consideration for the acquisition of shares in or assets of another company or assets of a person, or
  - cancel the treasury shares

For the financial year ended 31 December 2006

## 13 Share capital (continued)

#### 13 2 Share option schemes

A summary of the movements in the number of options and the weighted average acquisition prices is as follows

	2006		200	5
	Number of share options	Weighted average acquisition price	Number of share options	Weighted average acquisition price
At 1 January	66,100,780	\$4 968	30,842,014	\$11 365 (i)
Adjustments for Rights Issue and Sub-division	_	_	42,421,238	-
Granted	5,846,476	<b>\$6</b> 762	4,322,134	<b>\$</b> 5 772
Exercised – Issue of new shares [Note 13 1(b)]	(11,333,946)	<b>\$</b> 4 736	(9,180,320)	\$5 411
Exercised – Treasury shares [Note 13 1(b)]	(5,337,628)	\$4 621	_	_
Forfeited/lapsed	(1,406,693)	<b>\$</b> 5 540	(2,304 286)	\$9 351 <sup>(1)</sup>
At 31 December	53,868,989	<b>\$</b> 5 231	66,100,780	\$4 968
Exercisable options at 31 December	39,126,902	<b>\$4</b> 931	45,075,274	\$4 865
Weighted average share price underlying the options exercised during the financial year		\$6 840		<b>\$</b> 6 023

 $<sup>^{\</sup>circ\circ}$  Weighted average acquisition prices were calculated without adjusting for the effect of Rights Issue and Sub-division

During the financial year, the number of share options granted to directors of the Bank was 795,600 (2005 936,000). The share options were granted on the same terms and conditions as those offered to other employees of the Group Details of the options outstanding as at 31 December 2006 are as follows.

			Acquisition	2006	
Grant year	Grant date	Exercise period	price (\$)	Outstanding	Exercisable
1997R	25 05 1999	30 01 2000 – 29 01 2007	3 168	386,712	386,712
1998R	25 05 1 <del>999</del>	22 01 2001 - 21 01 2008	2 675	892,594	892,594
1999R	25 05 1999	10 12 2001 – 09 12 2008	3 139	1,807,138	1,807,138
2000	06 03 2000	06 12 2002 – 05 12 2009	4 542	3,797,498	3,797,498
2001	05 03 2001	05 12 2003 – 04 12 2010	5 367	6,905,676	6,905,676
2002	08 04 2002	09 04 2003 – 08 04 2012	5 742	9,662,677	9,662,677
2002A	22 04 2002	23 04 2003 – 22 04 2012	5 692	720,000	720,000
2002B	23 10 2002	24 10 2003 – 23 10 2012	4 367	180,000	180,000
2003	27 03 2003	28 03 2004 - 26 03 2008	4 067	180,000	180,000
2003	27 03 2003	28 03 2004 - 26 03 2013	4 067	7,866,641	7,866,641
2004	15 03 2004	16 03 2005 – 14 03 2014	5 142	6,925,707	4,064,361
2004A	19 08 2004	20 08 2005 - 18 08 2014	5 492	160,800	106,128
20048	22 11 2004	23 11 2005 - 21 11 2014	5 667	103,200	68,112
2005	14 03 2005	15 03 2006 – 13 03 2015	5 767	5,968,553	1,763,965
2005A	08 04 2005	09 04 2006 - 07 04 2015	5 784	2,672,688	725,400
2006	14 03 2006	15 03 2007 – 13 03 2016	6 820	4,250,705	_
2006A	23 01 2006	24 01 2007 – 22 01 2016	6 780	12,400	-
2006B	23 05 2006	24 05 2007 – 22 05 2016	6 <u>580</u>	1,376,000	-
	_			53,868,989	39,126,902

The weighted average remaining contractual maturity of the share options outstanding at 31 December 2006 was 6 0 years (2005 6 5 years). As at 31 December 2006, the aggregate outstanding number of share options granted to the directors of the Bank was 4,552,400 (2005 3,867,680).

For the financial year ended 31 December 2006

# 13 Share capital (continued)

#### 13 2 Share option schemes (continued)

The fair value of options granted during the financial year ended, determined using the binomial valuation model was \$6.4 million (2005 \$9.5 million). The significant inputs into the model that were used to determine the fair value of options granted during the year were as follows.

	2006	2005
Subscription price (\$)	6 58 - 6 82	13 84 – 13 88
Average share price from grant date to acceptance date (\$)	6 25 – 6 74	13 49 – 13 85
Expected volatility based on last 250 days		
historical price volatility as of acceptance date (%)	16 04 – 17 25	16 13 – 17 37
Risk-free rate based on SGS 10-year bond yield at acceptance date (%)	3 85 <b>-</b> 3 94	2 83 – 3 17
Expected dividend yield (%)	2 85 – 3 07	2 73 – 2 74
Exercise multiple (times)	1 57	1 69
Option life (years)	10	10

There are no market conditions or non-market performance conditions associated with the share option grants. Service conditions are not taken into account in the measurement of the fair value of the services to be received at the grant date.

#### 13 3 Deferred share plan

The DSP is a discretionary share-based incentive and retention award program extended to Group executives of the rank of Senior Officer and above at the absolute discretion of the Remuneration Committee. The awards are granted at no cost to the grantees, on a deferred basis as part of their performance bonus. Such awards shall lapse by reason of cessation of service but may be preserved at the absolute discretion of the Remuneration Committee. The DSP does not involve the issue of new shares. Instead, the Bank will either purchase existing ordinary shares from the market or transfer treasury shares for release to the grantees at the end of the respective vesting periods.

During the financial year, total awards of 1,444,490 (2005 610,979) ordinary shares were granted to eligible executives under the DSP, of which 119,907 (2005 52,972) were granted to two directors of the Bank. The fair value of the shares at grant date was \$9.8 million (2005 \$8.4 million), which will be recognised in the income statements over the vesting period.

During the financial year, the first tranche of 886,918 deferred shares granted in 2003 was released to eligible employees, of which 68,462 shares were released to a director. At 31 December 2006, the directors of the Bank have deemed interest of 340,905 (2005) 289,460 deferred ordinary shares.

#### 13 4 Share purchase plan

The OCBC Employee Share Purchase Plan ("ESP Plan") was approved at an extraordinary general meeting on 30 April 2004. All employees of the Group who have attained the age of 21 years and have been employees for a period of not less than six months are eligible to participate in the ESP Plan. The purpose of the ESP Plan is to provide employees with an opportunity to increase their personal equity interest in the Bank. The ESP Plan is administered by the Remuneration Committee. An employee may participate in the ESP Plan for an offering period by making contributions in cash by means of monthly deductions from his monthly base salary and/or his designated account, and/or by monthly debits from his CPF Ordinary Account to his ESP Plan account.

For the financial year ended 31 December 2006

#### 13 Share capital (continued)

#### 13 4 Share purchase plan (continued)

Each offering period consists of a 24-month period (or such other period not exceeding 10 years as the Remuneration Committee may prescribe), except that the commencement date of an offering period shall not fall during the period of 30 days immediately preceding the date of announcement of the Bank's financial results for its financial year or the period of 14 days immediately preceding the date of announcement of the Bank's financial results for the first three quarters of its financial year, and provided further that no offering period may commence on any date during which another offering period is outstanding

The acquisition price is equal to the average of the last traded price of the ordinary shares of the Bank on the Singapore Exchange Securities Trading Limited over the five consecutive trading days immediately preceding the price fixing date for the acquisition price of the ordinary shares (as determined by the Remuneration Committee)

The Bank's first offering of ESP Plan, which commenced on 1 July 2004 at an acquisition price of \$5.05 per ordinary share, expired on 30 June 2006. The outstanding acquisition rights were fully converted to ordinary shares in the Bank [Note 13.1(c)]

In June 2006, the Bank launched its second offering of ESP Plan at an acquisition price of \$6.45 per ordinary share, which commenced on 1 July 2006 and will expire on 30 June 2008. The fair value of rights, determined using the binomial valuation model was \$5.9 million Significant inputs into the model were average share price of \$6.40, expected volatility of 17.22%, dividend yield of 3.0% and annual risk-free interest rate based on 2-year swap rate of 3.49%. The expected volatility is based on Bloomberg's 250-day historical price volatility as of acceptance date.

A summary of the movements in the number of acquisition rights of the ESP Plan is as follows

	2006		200	05
	Number of acquisition rights	Weighted average acquisition price	Number of acquisition rights	Weighted average acquisition price
At 1 January	4,072,657	\$5 050	2,659,527	\$12 12 <sup>(1)</sup>
Adjustments for Rights Issue and Sub-division	-	-	3,293,113	-
Subscriptions on commencement of plan	8,222,248	<b>\$</b> 6 450	_	-
Exercised – Issue of new shares [Note 13 1(c)]	(1,728,000)	<b>\$</b> 5 050	(1,590,023)	<b>\$</b> 5 050
Exercised – Treasury shares [Note 13 1(c)]	(2,258,382)	<b>\$</b> 5 050	_	_
Forfeited	(668,266)	<b>\$</b> 6 269	(289,960)	\$9 625 <sup>(1)</sup>
At 31 December	7,640,257	\$6 450	4,072,657	<b>\$</b> 5 050
Weighted average share price underlying acquisition rights exercised during the financial year		<b>\$</b> 6 526		<b>\$</b> 6 250

<sup>(</sup>ii) Weighted average acquisition price was calculated without adjusting for the effect of Rights Issue and Sub-division of shares

At 31 December 2006, a director of the Bank has 11,162 acquisition rights under the ESP Plan (2005) directors of the Bank have 28,514 acquisition rights)

For the financial year ended 31 December 2006

# 14 Capital reserves

				GROUP AND	BANK
			<del>-</del>	2006	2005
			Note	\$'000	\$'000
(a)	Share premium				
	At 1 January			4,109,099	2,918,149
	Share Option Schemes			9,095	54,139
	Share Purchase Plan			872	8,006
	Shares issued to non-executive directors			-	179
	Rights Issue			_	1,047,612
	Acquisition of additional interests in a subsidiary			-	81,014
	Transfer to ordinary share capital		13 1	(3,227,243)	_
	Transfer to Class E preference share capital		13 1	(499,950)	-
	Transfer to Class G preference share capital		13 1	(391,873)	
	At 31 December			<u>-</u>	4,109,099
(b)	Capital redemption reserve				
	At 1 January			63,701	28,030
	Share buyback – cancelled		13 1(a)	2,577	35,671
	Transfer to ordinary share capital		13 1	(66,278)	
	At 31 December		<u></u> -	_	63,701
		GRO	UP	BAN	κ
		2006	2005	2006	2005
		\$'000	\$'000	\$'000	\$′000
(c)	Other capital reserves				
	At 1 January	119,200	195,081	72,519	58,667
	Shares purchased by DSP Trust	(7,616)	(7,587)	_	_
	Shares vested under DSP Scheme	5,137	_	_	-
	Share-based staff costs capitalised	10,643	13,852	10,643	13,852
	Transfer to unappropriated profit (Note 12)	(24,102)	(82,146)		
	At 31 December	103,262	119,200	83,162	72,519
(d)	Total capital reserves	103,262	4,292,000	83,162	4,245,319

Other capital reserves include the Bank's employee share schemes' reserves and other reserves required by Articles of Association

# 15 Statutory reserves

	GROUP		BANK			
	2006	2005	2006 2005 20	<b>2006</b> 2005 <b>2006</b>	2006	2005
	\$'000	\$'000	\$1000	\$'000		
At 1 January	1,959,332	1,934,114	1,631,330	1,583,700		
Transfer from unappropriated profit (Note 12)	68,479	34,798	66,800	47,630		
Transfer to general reserves (Note 16 1)	_	(9,580)	-	_		
At 31 December	2,027,811	1,959,332	1,698,130	1,631,330		

Non-distributable statutory reserves are set aside by the Group's banking and stockbroking entities in accordance with the respective laws and regulations

For the financial year ended 31 December 2006

#### 16 Revenue reserves

		GROUP		BANK	
		2006	2005	2006	2005
		\$'000	\$'000	\$'000	\$,000
Unap	propriated profit (Note 12)	4,120,811	2,814,386	1,680,138	1,131,294
Gene	ral reserves	1,320,155	1,389,063	976,000	976,000
Curre	ncy translation reserves	(316,422)	(295,896)	(94,298)	(73,934)
		5,124,544	3,907,553	2,561,840	2,033,360
16 1	General reserves				
	At 1 January	1,389,063	1,376,841	976,000	976,000
	Transfer (to)/from				
	unappropriated profit (Note 12)	(68,908)	2,642	-	-
	Transfer from statutory reserves (Note 15)	_	9,580	-	-
	At 31 December	1,320,155	1,389,063	976,000	976,000
16 2	Currency translation reserves				
	At 1 January	(295,896)	(278,811)	(73,934)	(63,559)
	Net adjustments for the year	(20,526)	(17,085)	(20,364)	(10,375)
	At 31 December	(316,422)	(295,896)	(94,298)	(73,934)

General reserves comprise balances set aside by subsidiaries under their Articles of Association and the merger reserve of a subsidiary (reserve arising from shares issued for acquisition). Currency translation reserves comprise exchange differences arising from the translation of the net assets of overseas branches, subsidiaries and associated companies.

#### 17 Minority interests

		2006	2005
	Note	\$'000	\$'000
Great Eastern Holdings Limited		391,762	471,403
OCBC Capital Corporation	(a)	400,000	400,000
OCBC Bank (Malaysia) Berhad	(b)	174,038	175,949
PT Bank NISP Tbk		110,370	91,466
Other subsidiaries		10,461	10,160
		1,086,631	1,148,978

(a) \$400 million 3 93% non-cumulative non-convertible guaranteed preference shares ("OCC-A Preference Shares") with liquidation value of \$100 each, were issued on 2 February 2005 by OCBC Capital Corporation ("OCC"), a subsidiary of the Bank. The proceeds were on-lent to the Bank in exchange for a note issued by the Bank (Note 22 1), which guarantees on a subordinated basis, all payment obligations in respect of the OCC-A Preference Shares. The preference shares and subordinated note qualified as Tier-1 capital for the Group and the Bank.

The preference shares are redeemable in whole but not in part, at the option of OCC on 20 March 2015 and on each dividend payment date thereafter. Dividends, if declared by the Board of Directors of OCC, are payable semi-annually on or prior to 20 March 2015 at 3 93% per annum and thereafter, payable quarterly at a floating rate equal to the three-month Singapore swap offer rate plus 1 85%

(b) RM400 million non-cumulative non-convertible preference shares with liquidation value of RM100 each, was issued on 12 August 2005 by OCBC Bank (Malaysia) Berhad ("OBMB"), a wholly-owned subsidiary of the Bank. The preference shares qualified as Tier-1 capital of OBMB but are excluded from the Group's capital in its calculation of capital adequacy ratios.

The preference shares are redeemable at the option of OBMB on the 10th anniversary from the issue date or on each dividend payment date Dividends, payable at the discretion of the Board of Directors of OBMB, shall be made in arrears on 20 March and 20 September in each calendar year. On or prior to the 10th anniversary of the Issue Date, the preference shares carry a net cash dividend of 4.51% per annum of the liquidation preference value. Thereafter, gross dividend is at a floating rate determined at each dividend payment period, equal to the six-month Kuala Lumpur Interbank Offered Rate ("KLIBOR") plus 1.9%

For the financial year ended 31 December 2006

# 18 Deposits and balances of non-bank customers and banks

Depos	its and balances of non-bank customers and banks	GROUP		BANK	
		2006	2005	2006	2005
		\$'000	\$,000	\$1000	\$'000
Depos	its of non-bank customers				
Curren	t accounts	10,034,856	9,069,718	8,085,901	7,453,242
Saving	s deposits	11,214,703	11,042,603	9,792,956	9,767,182
Term d	eposits	46,374,949	37,033,335	37,850,153	29,981,026
Structu	red deposits	3,822,247	3,516, <b>069</b>	3,214,376	3,046,76
Certific	ate of deposits issued	1,655,132	1,627,836	205,493	234,62
Other (	deposits	2,013,094	1,797,948	214,297	402,51
		75,114,981	64,087,509	59,363,176	50,885,35
Depos	its and balances of banks	11,869,252	10,307,432	11,233,918	10,125,49
		86,984,233	74,394,941	70,597,094	61,010,84
Analy	sed by currency				
18 1	Deposits of non-bank customers				
	Singapore Dollar	46,018,074	37,994,731	45,936,329	37,910,29
	US Dollar	8,352,471	8,662,428	7,700,609	8 025,39
	Malaysian Ringgit	11,956,743	9,964,664	_	
	Indonesian Rupiah	2,956,749	2,421,855	-	7,59
	Japanese Yen	884,490	160,776	862,164	148,57
	Hong Kong Dollar	634,416	364,036	634,416	364,03
	British Pound	1,273,763	1,271,912	1,265,280	1,256,27
	Australian Dollar	1,682,189	1,785,839	1,633,604	1,737,53
	Euro	655,218	692,760	639,623	672,71
	Others	700,868	768,508	691,151	762,93
		75,114,981	64,087, <b>50</b> 9	59,363,176	50,885,35
18 2	Deposits and balances of banks				
	Singapore Dollar	2,503,955	1 839,085	2,503,955	1,790,08
	US Dollar	6,347,522	6,475,069	6,128,352	6,466,67
	Malaysian Ringgit	264,739	88,916	-	
	Indonesian Rupiah	149,522	34,443	-	
	Japanese Yen	28,074	491, <b>93</b> 6	28,074	491,93
	Hong Kong Dollar	778,726	380,687	778,726	380 68
	British Pound	481,605	162,797	481,605	162,79
	Australian Dollar	251,079	133,022	249,209	131,98
	Euro	816,120	620,929	816,120	620,80
	Others	247,910	80,548	247,877	80,53
		11,869,252	10,307,432	11,233,918	10,125,49

For the financial year ended 31 December 2006

# 19 Derivative financial instruments

The derivative financial instruments shown in the following tables are held for both trading and hedging purposes. The contractual or underlying principal amounts of these derivative financial instruments and their corresponding gross positive (derivative receivables) and negative (derivative payables) fair values at balance sheet date are analysed below

	2006			2005		
-	Principal			Principal		-
	notional	Derivative	Derivative	notional	Derivative	Derivative
GROUP (\$'000)	amount	receivables	payables	amount	receivables	payables
Foreign exchange derivatives						
Forwards	4,862,473	28,7 <del>9</del> 1	29,531	3,566,740	35,268	17,665
Swaps	43,788,583	842,666	814,613	50,264,405	869,591	633,600
OTC options - bought	5,572,300	19,926	6,588	5,699, <b>5</b> 72	31,921	7,997
OTC options – sold	5,294,058	12,044	10,143	5,181,353	9,406	19,998
	59,517,414	903,427	860,875	64,712,070	946,186	679,260
Interest rate derivatives						
Forwards	6,575,000	534	539	11,234,001	12,273	13,857
Swaps	170,524,268	1,463,274	1,219,397	181,412,056	1,386,487	1,200,880
OTC options – bought	2,179,437	10,651	1,923	1,095,643	10,271	131
OTC options – sold	1,754,078	1,201	7,967	2,157,084	1,741	10,802
Exchange traded futures – bought	260,482	13	471	811,675	47	226
Exchange traded futures – sold	154,112	617	628	862,881	609	21
	181,447,377	1,476,290	1,230,925	197,573,340	1,411,428	1,225,917
Equity derivatives						
OTC options – bought	281,192	12,840	331	75,143	1,360	846
OTC options – sold	30,978	504	2,889	38,812	885	823
	312,170	13,344	3,220	113,955	2,245	1,669
Credit derivatives						_
Credit default swaps – buyer	-	-	-	8,313	-	49
Credit default swaps – seller	293,455	3,426	830	374,063	3,465	90
	293,455	3,426	830	382,376	3,465	139
Other derivatives						
Gold forwards – bought	2,138	8	_	1,555	87	1
Gold forwards – sold	2,431	_	7	23,475	379	31
Others	892,134	17,939	17,939	489,212	14,469	14,469
	896,703	17,947	17,946	514,242	14,935	14,501
Total	242,467,119	2,414,4 <u>34</u>	2,113,796	263,295,983	2,378,259	1,921,486
Derivative financial instruments designated for fair value hedges for the Group and the Bank are						
Foreign exchange swaps	3,515,575	247,683	492,195	3,726,365	277,520	219,870
Interest rate swaps	5,167,356	•	15,407	6,507,910	212,985	26 <u>,</u> 077
	8,682,931	411,934	507,602	10,234,275	490,505	245,947

For the financial year ended 31 December 2006

# 19 Derivative financial instruments (continued)

		2006			2005	
BANK (\$'000)	Principal notional amount	Derivative receivables	Derivative payables	Principal notional amount	Derivative receivables	Derivative payables
Foreign exchange derivatives	<del></del>					
Forwards	3,720,308	23,094	22,050	2,801,603	27,863	16,799
Swaps	42,516,657	827,814	798.082	49,475,080	868,437	632,028
OTC options – bought	2,769,789	16,747	2,675	3,257,864	27,820	3,669
OTC options – sold	2,515,529	7,010	7,028	2,739,702	8,087	15,910
-	51,522,283	874,665	829,835	58,274,249	932,207	668,406
Interest rate derivatives						
Forwards	6,575,000	534	539	11,234,001	12,273	13,857
Swaps	163,884,676	1,433,628	1,189,172	176,718,908	1,373,682	1,181,904
OTC options bought	1,896,620	10,176	_	860,486	7,813	56
OTC options – sold	1,628,352	_	7,977	2,033,920	1,741	9,241
Exchange traded futures – bought	260,482	13	471	811,675	47	226
Exchange traded futures – sold	154,112	617	628	862 881	609	21
	174,399,242	1,444,968	1,198,787	192,521,871	1,396,165	1,205,305
Equity derivatives						
OTC options – bought	266,170	12,607	330	67,706	1,212	83
OTC options – sold	28,514	233	3,157	38,812	123	_823
	294,684	12,840	3,487	106,518	1,335	906
Credit derivatives						
Credit default swaps – buyer	_	-	-	8,313	_	49
Credit default swaps – seller	293,455	3,426	830	374,063	3,465	90
	293,455	3,426	830	382,376	3,465	139
Other derivatives						
Gold forwards – bought	678	4	-	257	_	1
Gold forwards - sold	971	-	3	21,956	379	-
Others	892,134	17,939	17,939	489,212	14,469	14,469
	893,783	17,943	17,942	511,425	14,848	14,470
Total	227,403,447	2,353,842	2,050,881	251,796,439	2,348,020	1,889,226

# 20. Other liabilities

	GRO	GROUP		κ
	2006	2005	2006	2005
	\$'000	\$'000	\$'000	\$'000
Bills payable	297,616	167,262	179,692	81,116
Interest payable	625,027	450,533	528,679	375,141
Sundry creditors	1,253,466	1,008,168	210,788	255,234
Others	401,401	415,852	200,590	223,042
	2,577,510	2,041,815	1,119,749	934,533

At 31 December 2006, reinsurance liabilities included in "Others" amounted to \$12.9 million (2005 \$12.8 million) for the Group

For the financial year ended 31 December 2006

## 21 Deferred tax

	GROUP		BANK			
	2006	2006	2006	2005	2006	2005
	\$'000	\$'000	\$'000	\$'000		
At 1 January						
- As previously reported	143,408	128,721	146,267	129,374		
- Life assurance fund tax	221,218	222,400	_	-		
- As restated	364,626	351,121	146,267	129,374		
Currency translation and others	841	(977)	48	_		
Charge/(credit) to income statements (Note 10)	1,979	(365)	(4,651)	(551)		
Under provision in prior years	5,731	1,232	4,754	_		
Acquisition of subsidiaries	-	(8,876)	-	-		
Deferred tax on fair value changes	8,519	24,210	(11,497)	17,444		
Transfer from/(to) current tax	569	(537)	_	_		
Net change in life assurance fund tax	71,808	(1,182)	<del>_</del>			
At 31 December	454,073	364,626	134,921	146,267		

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when the deferred income taxes relate to the same fiscal authority. The deferred tax assets and liabilities are to be recovered and settled after one year and the following amounts, determined after appropriate offsetting, are shown in the balance sheets.

	GROUP		BANK	
	2006	2005	2006	2005
	\$'000	\$′000	\$'000	\$'000
Deferred tax liabilities	502,261	436,123	136,887	146,267
Deferred tax assets	(48,188)	(71,497)	(1,966)	
	454,073	364,626	134,921	146,267
Deferred tax assets and liabilities (prior to offsetting within the san	ne tax jurisdiction) comprise			
Deferred tax liabilities				
Accelerated tax depreciation	35,690	36,185	13,891	14,672
Debt and equity securities	393,187	323,569	94,740	105,250
Fair value on properties from business combinations	77,040	78,536	69,924	71,194
Unremitted income and others	44,923	30,349	6	_
	550,840	468,639	178,561	191,116
Deferred tax assets				
Allowances for assets	(81,707)	(88,710)	(39,222)	(43,976)
Tax losses	(1,383)	(2,436)	(481)	-
Others	(13,677)	(12,867)	(3,937)	(873)
	(96,767)	(104,013)	(43,640)	(44,849)
Net deferred tax liabilities	454,073	364,626	134,921	146,267
Deferred tax charge/(credit) in the income statements comprised the	ne following temporary differ	ences		
Accelerated tax depreciation	907	4,323	(781)	2,757
Allowances for assets	1,671	3,426	_	_
Debt and equity securities	6,994	(7,925)	1,022	-
Fair value on properties from business combinations	(1,496)	(2,449)	(1,270)	(2,434)
Tax losses	842	1,954	(497)	_
Others	(6,939)	306	(3,125)	(874)
	1,979	(365)	(4,651)	(551)

Deferred income tax assets are recognised for tax losses carried forward only to the extent that realisation of the related tax benefit through future taxable profits is probable. At 31 December 2006, unutilised tax losses for which no deferred income tax asset has been recognised amounted to \$40.5 million (2005 \$44.3 million) and \$2.0 million (2005 \$3.8 million) for the Group and Bank respectively

For the financial year ended 31 December 2006

#### 22 Debts issued

		GRO	DUP	BAI	чĸ
	_	2006	2005	2006	2005
	Note	\$'000	\$'000	\$'000	\$'000
Subordinated term notes (unsecured)	22 1	4,012,479	4,167,889	4,240,902	4,483,481
Floating rate notes (unsecured)	22 2	766,376	831,410	766,376	831,410
Euro commercial papers (unsecured)	22 3	321,170	432,849	321,170	432,849
Structured notes (unsecured)	22 4	30,648	33,250	30,648	33,250
Collateralised notes (secured)	22 5	-	53,250	_	_
		5,130,673	5,518,648	5,359,096	5,780,990

#### 22 1 Subordinated term notes (unsecured)

,		GRO	DUP	BAN	١K
		2006	2005	2006	2005
	Note	\$'000	\$,000	\$1000	\$'000
Issued by the Bank					
Tier-1 subordinated note	(a)	-	-	400,000	400,000
SGD 400 million 3 93% note 2055					·
Tier-2 subordinated notes	(b)				
EUR 400 million 7 25% note 2011		853,226	877,930	853,226	877,930
SGD 975 million 5% note 2011		987,037	991,895	987,037	991,895
USD 1 25 billion 7 75% note 2011		2,000,639	2,213,656	2,000,639	2,213,656
		3,840,902	4,083,481	3,840,902	4,083,481
Issued by OCBC Bank (Malaysia)	(c)				
MYR 200 million Islamic bond		87,019	_		
Issued by PT Bank NISP Tbk	(d)				
Subordinated Bonds I					
Series A - IDR 455 billion		76,905	76,102		
Series B – USD 5 million		7,653	8,306		
		84,558	84,408		
Total subordinated notes		4,012,479	4,167,889	4,240,902	4,483,481

- (a) Tier-1 subordinated note of \$400 million was issued by the Bank to its wholly-owned subsidiary, OCBC Capital Corporation, on 2 February 2005 and matures on 20 March 2055 Interest is payable semi-annually on or prior to 20 March 2015 at 3 93% per annum and thereafter, payable quarterly at a floating rate equal to the three-month Singapore swap offer rate plus 1 85%
- (b) Tier-2 subordinated notes were issued on 6 July 2001, and mature on 6 September 2011 Interest is payable semi-annually in arrears at the fixed interest rates for the SGD and USD notes and annually in arrears at the fixed interest rate for the EUR notes. The Bank has entered into interest rate and currency swaps to manage the interest rate and exchange rate risks of the Tier-2 subordinated term notes and the cumulative fair value change due to changes in the risks hedged are included in the carrying value of the long-term debts issued. The average interest rate for the notes incorporating the effects of these derivative instruments was 4.97% (2005 3.59%).
- (c) OCBC Bank (Malaysia) Berhad ("OBMB") issued the redeemable Islamic subordinated bonds on 24 November 2006. The bonds, which are based on a 15-year non-call 10 year structure, were issued under the Mudharabah (profit sharing) principle with a projected constant rate of 5 40% for the first 10 years and a step-up of 100 basis points from the 11th year, subject to the availability of profits and investors' entitlement under the profit sharing ratio. The subordinated bonds shall be redeemed in 5 equal and consecutive annual payments, unless the call option is exercised by OBMB. Each of the annual redemption shall be subject to the prior approval of Bank Negara Malaysia.

For the financial year ended 31 December 2006

#### 22 Debts issued (continued)

## 22 1 Subordinated term notes (unsecured) (continued)

(d) PT Bank NISP Tbk ("NISP") issued the subordinated bonds on 10 March 2003, which mature on 12 March 2013 or at an earlier date on 12 March 2008, if the option to buy is exercised by NISP. The 10-year bonds comprise Series A bonds of IDR 455 billion and Series B bonds of USD 5 million, with interest payable quarterly in arrears. Series A bonds have fixed interest rate of 17 125% per annum for the first 5 years, and thereafter at 26% per annum. Series B bonds have fixed interest rate of 10 25% per annum for the first 5 years, and thereafter at a fixed interest rate based on the 5-year US treasury rate plus 11 25%.

## 22 2 Floating rate notes (unsecured)

	GROUP AND	BANK
	2006	2005
	\$'000	\$′000
Issued by the Bank		
USD 500 million floating rate note 2007	766,376	831,410

The notes were issued by the Bank on 18 June 2004 and mature on 18 June 2007. Interest is payable quarterly in arrears, determined at the 3-month LIBOR plus 0 10%. The Bank has entered into a currency swap to manage the exchange rate risks and the average interest rate of the floating rate notes, after taking into account the swap interest, was 4 09% (2005) 2 20%.

## 22 3 Euro commercial papers (unsecured)

The zero coupon Euro Commercial Papers ("ECP") were issued by the 8ank under the USD 2 billion ECP programme established in 2004 to tap the short-dated ECP capital market. The outstanding notes at 31 December 2006 were issued between 18 October 2006 and 29 December 2006, and mature between 9 January 2007 and 19 March 2007. The average interest rate was 4 96% (2005) 4 24%)

#### 22 4 Structured notes (unsecured)

		GROUP AND I	BANK
		2006	2005 \$'000
	Note	\$'000	
Issued by the Bank			
Callable range accrual notes ("CRAN")			
USD 10 million Series 010-CRAN	(a)	15,324	16,625
USD 10 million Series 015-CRAN	(b)	15,324	16,625
		30,648	33,250

- (a) Series 010-CRAN notes were issued on 19 October 2004 and mature on 19 October 2014. Interest is payable quarterly in arrears, with the interest payout depending on both the 30-year and 10-year USD swap rate. No interest will be paid if the 30-year USD swap rate is lower than the 10-year USD swap rate. The Bank has the right to call the notes at par on any interest payment date, commencing 19 October 2005. The average interest rate was 4.98% (2005) 3.26%)
- (b) Series 015-CRAN notes were issued on 11 April 2005 and mature on 11 April 2015. Interest is payable quarterly in arrears, determined at the 3-month LIBOR plus 2 5% for year 1 to 5 and 3-month LIBOR plus 4 0% for year 6 to 10. No interest will be paid if the 30-year USD swap rate is lower than the 10-year USD swap rate. The Bank has the right to call the notes at par on any interest payment date, commencing 11 October 2005. The average interest rate was 4 99% (2005) 3 53%)

#### 22 5 Collateralised notes (secured)

These were short-dated fixed rate notes issued by Pioneer Funding Limited, a special purpose entity ("SPE") of the Group, and secured by a first fixed charge over the assets of the SPE. There were no notes outstanding as at 31 December 2006 and the assets of the SPE were disposed of during the year.

For the financial year ended 31 December 2006

# 23 Life assurance fund liabilities

	GRO	UP
•	2006	2005
	\$ million	\$ million
Life assurance fund liabilities		
Movements in life assurance fund		
At 1 January	33,286 2	30,804 8
Currency translation	(124 0)	232 9
Fair value reserve movements	769 9	26
Increase in life assurance fund contract liabilities	1,422 9	2,252 5
Decrease in life assurance fund contract liabilities under Risk-based Capital Framework	_	(182 7)
Transfer of contract liabilities (Dependant Protection Scheme) from CPF Board	124 1	162 9
Transfer of contract liabilities from General Insurance Fund	_	13 2
Property revaluation reserve	4 9	_
At 31 December	35,484 0	33,286 2
Policy benefits	1,474 4	1,352 2
Others	1,321 4	1,219 9
	38,279 8	35,858 3
Life assurance fund investment assets		
Deposits with banks and financial institutions	2,673 5	2,261 2
Loans	2,974 8	2,814 6
Securities	30,714 9	28,789 0
Property	1,450 8	1,305 6
Others (1)	609 2	686 5
	38,423 2	35,856 9
The following contracts were entered into under the life assurance fund		
Operating lease commitments	19	19
Capital commitment authorised and contracted	302 4	235 5
Derivative financial instruments (principal notional amount)	5,504 4	6,367 7
Derivative receivables	59 4	18 7
Derivative payables	12 2	31.6
Minimum lease rental receivables under non-cancellable operating leases	64 6	51 3
This intermited technology didentification operating leases		

<sup>(</sup>I) Others comprised interest receivable, deposits collected prepayments sundry debtors and investment debtors

# 24 Cash and placements with central banks

	GRC	GROUP		NK	
	2006 \$'000	2006	<b>2006</b> 2005 <b>2006</b>	2006	2005
		\$,000	\$1000	\$'000	
Cash on hand	412,611	311,072	324,518	238,890	
Balances with central banks	1,817,686	1,699,822	1,175,739	1,116,602	
Money market placements and reverse repos	3,511,046	2,171,164	1,707,326	1,396,348	
	5,741,343	4,182,058	3,207,583	2,751,840	

Balances with central banks include mandatory reserve deposits of \$1,814.4 million (2005 \$1,695.7 million) and \$1,174.1 million (2005 \$1,115.8 million) for the Group and Bank respectively

For the financial year ended 31 December 2006

#### 22 Debts issued (continued)

## 22 1 Subordinated term notes (unsecured) (continued)

(d) PT Bank NISP Tbk ("NISP") issued the subordinated bonds on 10 March 2003, which mature on 12 March 2013 or at an earlier date on 12 March 2008, if the option to buy is exercised by NISP. The 10-year bonds comprise Series A bonds of IDR 455 billion and Series B bonds of USD 5 million, with interest payable quarterly in arrears. Series A bonds have fixed interest rate of 17 125% per annum for the first 5 years, and thereafter at 26% per annum. Series B bonds have fixed interest rate of 10 25% per annum for the first 5 years, and thereafter at a fixed interest rate based on the 5-year US treasury rate plus 11 25%.

#### 22 2 Floating rate notes (unsecured)

	GROUP AND	BANK
	2006	2005
	\$'000	\$′000
Issued by the Bank		
USD 500 million floating rate note 2007	766,376	831,410

The notes were issued by the Bank on 18 June 2004 and mature on 18 June 2007. Interest is payable quarterly in arrears, determined at the 3-month LIBOR plus 0 10%. The Bank has entered into a currency swap to manage the exchange rate risks and the average interest rate of the floating rate notes, after taking into account the swap interest, was 4 09% (2005) 2 20%.

#### 22 3 Euro commercial papers (unsecured)

The zero coupon Euro Commercial Papers ("ECP") were issued by the Bank under the USD 2 billion ECP programme established in 2004 to tap the short-dated ECP capital market. The outstanding notes at 31 December 2006 were issued between 18 October 2006 and 29 December 2006, and mature between 9 January 2007 and 19 March 2007. The average interest rate was 4 96% (2005) 4 24%)

#### 22 4 Structured notes (unsecured)

		GROUP AND I	BANK
	Note	2006 \$′000	2005 \$'000
Issued by the Bank			
Callable range accrual notes ("CRAN")			
USD 10 million Series 010-CRAN	(a)	15,324	16,625
USD 10 million Series 015-CRAN	(b)	15,324	16,625
		30,648	33,250

- (a) Series 010-CRAN notes were issued on 19 October 2004 and mature on 19 October 2014. Interest is payable quarterly in arrears, with the interest payout depending on both the 30-year and 10-year USD swap rate. No interest will be paid if the 30-year USD swap rate is lower than the 10-year USD swap rate. The Bank has the right to call the notes at par on any interest payment date, commencing 19 October 2005. The average interest rate was 4.98% (2005. 3.26%).
- (b) Series 015-CRAN notes were issued on 11 April 2005 and mature on 11 April 2015. Interest is payable quarterly in arrears, determined at the 3-month LIBOR plus 2 5% for year 1 to 5 and 3-month LIBOR plus 4 0% for year 6 to 10. No interest will be paid if the 30-year USD swap rate is lower than the 10-year USD swap rate. The Bank has the right to call the notes at par on any interest payment date, commencing 11 October 2005. The average interest rate was 4 99% (2005) 3 53%.)

#### 22 5 Collateralised notes (secured)

These were short-dated fixed rate notes issued by Pioneer Funding Limited, a special purpose entity ("SPE") of the Group, and secured by a first fixed charge over the assets of the SPE. There were no notes outstanding as at 31 December 2006 and the assets of the SPE were disposed of during the year.

For the financial year ended 31 December 2006

# 25

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Others

Government treasury bills and securities	GROUP		BAN	K
	2006	2005	2006	2005
-	\$'000	\$'000	\$'000	\$'000
Singapore government treasury bills and securities				
Trading, at fair value	2,161,935	2,647,416	2,161,935	2,647,416
Available-for-sale, at fair value	6,476,777	4,813,506	5,975,319	4,254,030
Available 107 July at 1411 10100	8,638,712	7,460,922	8,137,254	6,901,446
Assets under repurchase agreements (Note 43)	(491,756)	(512,693)	(491,756)	(512,693)
See a least repartment of the see a	8,146,956	6,948,229	7,645,498	6,388,753
Other government treasury bills and securities				
Trading, at fair value	171,986	83,783	90,370	21,454
Available-for-sale, at fair value	2,802,236	2,301,548	199,116	175,758
Held-to-maturity, at amortised cost	-	15 165	-	_
Loans, at amortised cost	-	462	_	462
Allowance for impairment (Note 33)	_	(33)	<del>-</del>	(33)
	2,974,222	2,400,925	289,486	197,641
Assets under repurchase agreements (Note 43)	(779,224)	(410,496)	(3,784)	(3,627)
doctor and children agreement the control of the co	2,194,998	1,990,429	285,702	194,014
Placements with and loans to banks	GR0 2006 \$'000	2005 \$'000	2006 \$'000	2005 \$'000
		<del> </del>		
Certificate of deposits purchased (Trading)	68,966	82,278	68,966	82,278
Certificate of deposits purchased (Available-for-sale)	1,935,705	843,080	1,472,329	418,603 10,253,896
Placements with and loans to banks	15,478,502	10,934,849	14,316,151	
Market bills purchased	532,574	327,517	531,222	273,864 143,422
Reverse repos	49,515	143,422	49,515	11,172,063
Balances with banks	18,065,262	12,331,146	16,438,183 (28,231)	(135,155
Assets under repurchase agreements (Note 43)	(577,583) 262,410	(792,922) 385,372	(20,231)	(155,155
Bank balances of life assurance fund	17,750,089	11 923,596	16,409,952	11,036,908
	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
Balances with banks – Analysed by currency Singapore Dollar	580,633	2,031,343	260,250	1,989,466
US Dollar	12,063,983	7,879,555	11,436,798	7,595,389
Malaysian Ringgit	579,153	652,257	189	181
Indonesian Rupiah	13,633	59,846	17	16
Japanese Yen	317,674	189,114	259,810	104,394
Hong Kong Dollar	190,130	124,565	190,017	124,517
British Pound	1,584,079	346,111	1,583,687	345,688
Australian Dollar	890,192	163,692	882,994	144,159
Euro	1,479,587	562,721	1,462,648	551,980
LUIO	366 198	221 042	361 773	316 273

366,198

18,065,262

321,942

12,331,146

361,773

16,438,183

316,273

11,172,063

For the financial year ended 31 December 2006

# 27 Loans to and bills receivable from customers

		GROUP		BANK_	
		2006 \$'000	2005 \$'000	2006 \$'000	2005 \$′000
Gross	loans	61,132,358	57,193,178	47,790,875	45,286,557
Specif	ic allowances (Note 29)	(862,259)	(1,097,404)	(505,023)	(726,487)
Portfo	olio allowances (Note 30)	(961,099)	(962,122)	(807,136)	(808 614
Net lo	ans	59,309,000	55,133,652	46,478,716	43,751,456
Net lo	ans comprise				
Bills re	ceivable	738,012	787,376	320,821	283,708
Loans		58,570,988	54,346,276	46,157,895	43,467,748
		59,309,000	55,133 652	46,478,716	43,751,456
27 1	Analysed by currency				
	Singapore Dollar	37,113,901	34,844,094	36,382,225	34,302,690
	US Dollar	7,989,924	8,152,063	6,922,179	6,800,946
	Malaysian Ringgit	9,043,539	7,977,564	87	22
	Indonesian Rupiah	2,322,941	1,856,119	_	_
	Japanese Yen	441,278	628,337	350,896	527,446
	Hong Kong Dollar	1,040,798	625 <b>,5</b> 39	1,040,460	625 179
	British Pound	906,949	1,141,556	906,534	1,140,118
	Australian Dollar	1,169,923	1,115,800	1,148,656	1,090,326
	Euro	282,783	302,184	257,740	269,324
	Others	820,322	549,922	782,098	530,506
		61,132,358	57,193,178	47,790,875	45,286,557
27 2	Analysed by industry				
	Agriculture, mining and quarrying	985,851	791,283	279,034	202,633
	Manufacturing	5,042,794	4,454,732	2,492,860	2,284,279
	Building and construction	9,332,117	7,277,632	7,637,868	6,118 161
	Housing	18,148,552	18,087,466	14,822,563	14,971,950
	General commerce	5,811,574	5,315,248	4,447,794	4,186,553
	Transport, storage and communication	2,537,180	1,852,862	2,195,264	1,568,469
	Financial institutions, investment and holding companies	8,416,371	7,621,123	7,800,276	6,711,009
	Professionals and individuals	7,330,336	8,315,835	6,195,951	7,258,009
	Others	3,527,583	3,476,997	1,919,265	1,985,494
		61,132,358	57,193,178	47,790,875	45,286,557

For the financial year ended 31 December 2006

# 27 Loans to and bills receivable from customers (continued)

		GROUP		BANK	
	-	2006	2005	2006	2005
		\$'000	\$'000	\$'000	\$'000
27 3	Analysed by product				
	Overdrafts	4,034,251	4,304,991	2,187,381	2,552,701
	Short term loans	4,058,915	3,863,733	4,058,895	3,863,714
	Revolving credit	5,638,346	4,981,492	3,367,263	3,194,929
	Long term loans	14,227,654	12,482 139	10,690,568	9,407,413
	Housing loans	18,038,382	17,931,595	14,816,319	14,965,681
	Commercial property loans	1,892,885	1,930,827	1,885,901	1,930,827
	Car loans	2,488,148	3,077,459	2,270,014	2,808,917
	Syndicated loans	5,893,229	3,876,272	5,449,268	3,507,907
	Transferable loan certificates	123,910	405,228	123,910	405,228
	Trade finance	1,505,245	1,604,581	1,015,447	1,022,619
	Credit card receivables	673,094	577,985	463,800	413,073
	Loans under government loan schemes	207,408	191,936	190,890	178,621
	Block discounting, leasing and factoring receivables	239,763	224,340	230,600	213,185
	Hire purchase loans (exclude car loans)	303,992	242,081	145,809	83,620
	Share margin financing	362,583	212,619	_	_
	Staff loans	105,828	103,895	29,371	36,769
	Others	1,338,725	1,182,005	865,439	701,353
		61,132,358	57,193,178	47,790,875	45,286,557
27 4	Analysed by geographical sector				
	Singapore	39,490,672	38,305,064	38,759,198	37,730,925
	Malaysia	10,416,738	9,693,048	902,345	717,080
	Other ASEAN	3,737,191	2,800,423	815,807	522,004
	Greater China	3,102,768	2,340,795	3,036,257	2,324,476
	Other Asia Pacific	1,866,086	1,453,309	1,789,694	1,435,395
	Rest of the World	2,518,903	2,600,539	2,487,574	2,556,677
		61,132,358	57,193,178	47,790,875	45,286,557

Loans to and bills receivable from customers by geographical sector risk concentration are determined based on where the credit risk resides, regardless of where the transactions are booked

For the financial year ended 31 December 2006

# 27 Loans to and bills receivable from customers (continued)

# 27 5 Analysed by interest rate sensitivity

	2006	2006		;
	Fixed	Variable	Fixed	Variable
	\$'000	\$'000	\$'000	\$'000
GROUP				
Singapore	7,312,876	34,959,191	7,425,229	33,567,537
Malaysia	884,471	9,651,184	935,521	8,745,924
Other ASEAN	256,751	2,866,286	287,373	2,089,800
Greater China	100,066	2,064,338	405	1,543,356
Other Asia Pacific	789	1,296,665	72,883	1,149,883
Rest of the World		1,668,212	22,572	1,352,695
	8,626,482	52,505,876	8,743,983	48,449,195
BANK				
Singapore	7,240,539	34,214,422	7,353,437	32,981,598
Malaysia	26,316	890,901	4,737	705,721
Other ASEAN	8,009	209,089	2,302	96,968
Greater China	100,066	2,064,338	405	1,543,356
Other Asia Pacific	789	1,296,665	72,883	1,149,883
Rest of the World	71,529	1,668,212	22,572	1,352,695
	7,447,248	40,343,627	7,456,336	37,830,221

The analysis by interest rate sensitivity is based on where the loans and bills receivable are booked

# 28 Non-performing loans ("NPLs") and debt securities

Non-performing loans and debt securities are those classified as Substandard, Doubtful and Loss in accordance with MAS Notice 612

	GROUP		BANK	
	2006	2005	2006	2005
	\$ million	\$_million	\$ million	\$ million
Classified loans to customers				
Substandard	854	1,310	437	832
Doubtful	558	595	445	494
Loss	392	428	238	312
	1,804	2 333	1,120	1,638
Classified debt securities				
Substandard	-	4	_	3
Doubtful	25	34	25	34
Loss		_ 21	-	-
	25	59	25	37
Total classified assets		2,392	1,145	1,675
Specific allowance made for classified assets				
Substandard	81	146	51	122
Doubtful	536	640	394	477
Loss	225	342	77	154
	842	1,128	522	753

For the financial year ended 31 December 2006

# 28 Non-performing loans ("NPLs") and debt securities (continued)

	-	GRO	UP	BAN	K
		2006	2005	2006	2005
		\$ million	\$ million	\$ million	\$ million
28 1	Analysed by period overdue				
	Over 180 days	1,043	1,463	617	1,012
	Over 90 days to 180 days	215	215	162	181
	30 days to 90 days	164	188	106	155
	Less than 30 days	76	105	74	105
	No overdue	331	421	186	222
		1,829	2,392	1,145	1,675
8 2	Analysed by collateral type				
	Property				
	Residential	482	572	349	448
	Commercial/Industrial	463	768	233	479
	Hotel	18	54	15	21
	Budget Hotel/Boarding School		8		
		963	1,402	597	956
	Fixed deposit				
	In same currency as loan	3	5	2	4
	In different currency	4	9	4	ç
		7	14	6	13
	Stock and shares	39	38	16	14
	Motor vehicles	3	5	2	4
	Others	36	40	18	3!
	Unsecured				
	Clean	450	518	175	293
	Corporate and other guarantees	331	375	331	360
		781	893	506	653
		1,829	2,392	1,145	1,675
8 3	Analysed by industry				
	Agriculture, mining and quarrying	14	28	1	2
	Manufacturing	365	390	179	229
	Building and construction	251	501	134	369
	Housing	380	399	291	344
	General commerce	304	377	166	223
	Transport, storage and communication	21	20	15	14
	Financial institutions, investment and holding companies	178	246	128	164
	Professionals and individuals	253	322	195	282
	Others	63	109	36	48
		1,829	2,392	1,145	1,675

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# 28 Non-performing loans ("NPLs") and debt securities (continued)

# 28 4 Analysed by geographical sector

		Rest of	
Singapore	Malaysia	the World	Total
381	401	72	854
337	143	103	583
232	108	52	392
950	652	227	1,829
(393)	(307)	(142)	(842)
557	345	85	987
759	487	68	1,314
353	136	140	629
304	84	61	449
1,416	707	269	2,392
(573)	(348)	(207)	(1,128)
843	359	62	1,264
	381 337 232 950 (393) 557 759 353 304 1,416 (573)	381 401 337 143 232 108 950 652 (393) (307) 557 345 759 487 353 136 304 84 1,416 707 (573) (348)	Singapore         Malaysia         the World           381         401         72           337         143         103           232         108         52           950         652         227           (393)         (307)         (142)           557         345         85           759         487         68           353         136         140           304         84         61           1,416         707         269           (573)         (348)         (207)

Non-performing loans ("NPLs") and debt securities by geographical sector risk concentration are determined based on where the credit risk resides regardless of where the transactions are booked

## 28 5 Restructured loans

The table below is an analysis of restructured loans into loan classification and the related specific allowances. The restructured loans as a percentage of total NPLs were 20 2% (2005 16 5%) and 20 0% (2005 20 4%) for the Group and the Bank respectively

	200	2006		)5
	Amount	Allowance	Amount	Allowance
	\$ million	\$ million	\$ million	\$ million
GROUP				
Substandard	216	40	240	48
Doubtful	120	125	145	161
Loss	33	33	9	8
	369	198	394	217
BANK				
Substandard	129	14	197	39
Doubtful	96	103	139	152
Loss	4	2	6	4
	229	119	342	195

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# 29 Specific allowances for loans

Movements in the specific allowances for loans were as follows

-	GROUP		BANK	
•	2006	2005	2006	2005
	\$'000	\$'000	\$'000	\$1000
At 1 January	1,097,404	1,321,778	726,487	968,836
Currency translation	(21,515)	(2,233)	(11,312)	930
Bad debts written off	(186,690)	(265,445)	(162,386)	(245,968)
Recovery of amounts previously provided for	(45,698)	(40,490)	(32,892)	(26,367)
Allowances for loans	66,912	91,540	16,305	65,443
Net allowances charged/(writeback) to income statements (Note 9)	21,214	51,050	(16,587)	39,076
Interest recognition on impaired loans	(45,110)	(42,698)	(28,135)	(28,363)
Acquisition of subsidiaries	-	28,618	_	_
Interest capitalised as allowance for restructured loans	1,167	_	1,167	_
Transfer from/(to)				
- Available-for-sale securities	(4,488)	-	(4,488)	_
– Portfolio allowances (Note 30)	342	14,358	342	-
- Allowances for impairment of securities and other assets (Note 33)	(15)	(8,024)	(15)	(8,024)
- Other provisions	(50)	-	(50)	
At 31 December (Note 27)	862,259	1,097,404	505,023	726,487

## 30 Portfolio allowances for loans

Movements in the portfolio allowances for loans were as follows

	GROUP		BANK	
	2006	2005	2006	2005 \$'000
	\$′000	\$'000	\$'000	
At 1 January	962,122	942,022	808,614	808,546
Currency translation	(681)	11,972	(1,136)	68
Acquisition of subsidiaries	-	22,486	-	-
Transfer to specific allowances for loans (Note 29)	(342)	(14,358)	(342)	
At 31 December (Note 27)	961,099	962,122	807,136	808,614

For the financial year ended 31 December 2006

# 31 Debt and equity securities

		GROUP		BANK	
	-	2006	2005	2006	2005
		\$'000	\$'000	\$'000	\$'000
31 1	Trading securities				
	Quoted debt securities	258,511	162,313	244,034	112,627
	Unquoted debt securities	167,286	118,290	-	6,055
	Quoted equity securities	46,531	9,553	38,370	8,467
		472,328	290,156	282,404	127,149
31 2	Available-for-sale securities				
	Quoted debt securities	3,962,882	3,889 117	3,252,238	2,865,811
	Unquoted debt securities	1,477,191	1,730,008	1,076,995	1,449,478
	Quoted equity securities	1,260,308	1,349,363	549,581	726,965
	Unquoted equity securities	227,367	193,255	31,761	33,905
		6,927,748	7,161,743	4,910,575	5,076,159
31 3	Securities classified as loans and receivables				
	Unquoted debt, at amortised cost	224,721	202,023	204,928	162,564
	Allowance for impairment	(18,540)	(50,207)	( <u>17,635)</u>	(28,054)
	Net carrying value	206,181	151,816	187,293	134,510
31 4	Total debt and equity securities				
	Total carrying value	7,624,797	7,653,922	5,397,907	5,365,872
	Allowance for impairment (Note 33)	(18,540)	(50,207)	(17,635)	(28,054)
	Net carrying value (Note 31 1 + 31 2 + 31 3)	7,606,257	7,603,715	5,380,272	5,337,818
	Assets pledged (Note 43)	(48,016)	(200,448)	_	
		7,558,241	7,403,267	5,380,272	5,337,818

For the financial year ended 31 December 2006

# 31 Debt and equity securities (continued)

Analysis of debt and equity securities

		GROUP		BANK	
		2006	2005	2006	2005
		<b>S</b> ′000	\$′000	\$'000	\$'000
1 5	By issuer				
	Public sector	308,141	159,237	220,632	97,883
	Banks	1,296,007	1,386,332	918,471	1,145,928
	Corporations	5,816,897	5,786,165	4,215,446	4,032,298
	Others	185,212	271,981	25,723	61,709
		7,606,257	7,603,715	5,380,272	5,337,818
16	By industry				
	Agriculture, mining and quarrying	104,287	91,519	32,998	37,358
	Manufacturing	1,143,402	846,496	812,829	606,283
	Building and construction	1,014,093	588,361	649,114	278,458
	General commerce	278,270	178,775	224,024	86,390
	Transport, storage and communication	600,649	786,552	500,090	629,705
	Financial institutions, investment and holding companies	3,400,371	3,805,978	2,626,590	2,913,338
	Others	1,065,185	1,306,034	534,627	786,286
		7,606,257	7,603,715	5,380,272	5,337,818
7	By geographical sector				
	Singapore	3,055,335	2,799,382	2,068,258	1,981,820
	Malaysia	863,570	1,403,468	260,942	496,055
	Other ASEAN	166,982	142,695	118,869	92,539
	Greater China	543,408	394,391	371,249	344,254
	Other Asia Pacific	905,937	937,866	794,832	823,555
	Rest of the World	2,071,025	1,925,913	1,766,122	1,599,595
		7,606,257	7,603,715	5,380,272	5,337,818

Included in debt securities is an amount of \$0.5 billion (2005 \$0.3 billion) relating to credit linked notes and collateralised debt which are pledged as collateral for credit default swaps where the Bank acts as the protection seller. These obligations are included in credit derivatives (Note 19)

As at 31 December 2005, quoted debt securities of \$54.8 million were pledged as collaterals for the notes issued by the Group's special purpose entity, Pioneer Funding Limited (Note 22.5). These securities were disposed of during the year.

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# 32 Other assets

	GRO	GROUP		κ	
-	2006	2005	<b>2006</b> 2005	2006	2005
	\$'000	\$'000	\$'000	\$'000	
Interest receivable	1,040,681	693,137	926,861	583,149	
Sundry debtors (net)	1,103,240	818,610	20,997	47,439	
Deposits and prepayments	137,504	150,327	95,712	120,032	
Others	242,792	285,610	157,564	178,674	
	2,524,217	1,947,684	1,201,134	929 294	

At 31 December 2006, reinsurance assets included in "Others" amounted to \$54.3 million (2005 \$67.9 million) for the Group

# 33 Allowances for impairment of securities and other assets

Movements in allowances for impairment of securities and other assets were as follows

	Other government	Debt	Property, plant &	Other	
	securities	securities	equipment	assets	Total
GROUP	\$'000	\$'000	\$'000	\$'000	\$'000_
2006					
At 1 January	33	50,207	176,392	22,036	248,668
Currency translation	(3)	(1,773)	(40)	(273)	(2,089)
Amounts written off	-	(21,458)	(459)	(2,446)	(24,363)
(Writeback)/allowances charged					
to income statements (Note 9)	(30)	(8,039)	(18,521)	5,273	(21,317)
Transfer from specific allowances for loans (Note 29)	-	-	_	15	15
Interest recognition on net NPLs	_	(397)	_	_	(397)
Reclassified as assets held for sale	-	_	(1,682)	_	(1,682)
Transfers from other provisions	-		_	918	918
At 31 December	_	18,540	155,690	25,523	199,753
	(Note 25)	(Note 31 4)	(Note 36)		
2005					
At 1 January	33	229,913	179,074	19,314	428,334
Allowances for impairment of					
AFS securities offset against carrying value	_	(132,675)	_	_	(132,675)
Currency translation	_	1,869	103	(392)	1,580
Amounts written off	_	(8,123)	(504)	(2,533)	(11,160)
Acquisition of subsidiaries	-	_	_	2,536	2,536
(Writeback)/allowances charged					
to income statements (Note 9)	-	(48,441)	(2,281)	3,111	(47,611)
Transfer from specific allowances for loans (Note 29)	_	8,024	_	_	8,024
Interest recognition on net NPLs	-	(360)			(360)
At 31 December	33	50,207	176,392	22,036	248,668
<del></del>	(Note 25)	(Note 31 4)	(Note 36)		

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# 33 Allowances for impairment of securities and other assets (continued)

	Other government securities	Debt securities	Associated companies	Subsidiaries	Property, plant & equipment	Other assets	Total
BANK	\$'000	\$'000	<u>\$'000</u>	\$'000	\$'000	\$'000	\$'000
2006							
At 1 January	33	28,054	6,524	151,907	137,976	39,759	364,253
Currency translation	(3)	(1,523)	_	_	54	(13)	(1,485)
Amounts written off	-	118	_	(14,989)	(303)	(1,143)	(16,317)
(Writeback)/impairment charge							
to income statements (Note 9)	(30)	(8,617)	_	6,390	(6,792)	(2,679)	(11,728)
Transfer from specific							
allowances for loans (Note 29)	_	_	-	_	_	15	15
Interest recognition on net NPLs	_	(397)	-	-	_	-	(397)
At 31 December	_	17,635	6,524	143,308	130,935	35,939	334,341
	(Note 25)	(Note 31 4)	(Note 34)	(Note 35)	(Note 36)		
2005							
At 1 January	33	147,526	6,524	87,943	138,641	39,781	420,448
Allowances for impairment of							
AFS securities offset							
against carrying value	_	(80,638)	_	_	-	_	(80,638)
Currency translation	-	1,235	_	<del>-</del>	(42)		1 193
Amounts written off	_	(6 946)	_	(1,411)	(504)	(468)	(9,329)
(Writeback)/allowances charged							
to income statements (Note 9)	_	(40,787)	_	55,474	(119)	446	15,014
Transfer from specific							
allowances for loans (Note 29)	-	8,024	_	_	_	_	8,024
Interest recognition on net NPLs	-	(360)	_	_	_	_	(360)
Transfer from subsidiaries	_	_	_	9,901	_	_	9,901
At 31 December	33	28,054	6,524	151,907	137,976	39,759	364,253
	(Note 25)	(Note 31 4)	(Note 34)	(Note 35)	(Note 36)		

# 34 Associated and joint venture companies

Associated and joint venture companies	GROUP		BANK	
	2006	2005	2006	2005
	\$'000	\$'000	\$′000	\$,000
Quoted equity securities, at cost	87,484	87,618	85,556	85,556
Unquoted equity securities, at cost	150,933	36,931	17,561	17,561
	238,417	124,549	103,117	103,117
Allowance for impairment (Note 33)		_	(6,524)	(6,524)
Net carrying value	238,417	124,549	96,593	96,593
Share of post-acquisition reserves	53,129	44,073	_	_
	291,546	168,622	96,593	96,593
Amount due from associated companies (unsecured)	17,668	17,399	_	_
	309,214	186,021	96,593	96,593
Fair value of quoted associated companies	119,438	146,661	96,106	120,333

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# 34 Associated and joint venture companies (continued)

# 34.1 Associated companies

Associated companies 2	GROU	JP
	2006	2005
	\$'000	\$'000
The summarised financial information of associated companies is as follows		
Assets	1,831,066	867,545
Liabilities	244,650	329,770
Share of contingent liabilities	50,471	13,840
Total income	311,787	274,868
Profit for the year	128,790	51,212

Details of significant associated companies of the Group are as follows

	Name of associated companies	Country of incorporation	Effective interest held by the Group		
			2006	2005	
			%	%	
	Quoted				
@	British and Malayan Trustees Limited	Singapore	43	43	
#	PacificMas Berhad	Malaysia	28	28	
	Unquoted				
	Fairfield Investment Fund Ltd	Cayman Islands	40	_	
	Fairfield Lion Investment Fund (Asia) Ltd (1)	Cayman Islands	59	-	
@		Singapore	33	33	

Adulted by PricewaterhouseCoopers

Adulted by PricewaterhouseCoopers

Adulted by Ernst & Young

Fairfield Lion Investment Fund (Asia) Ltd has not been accounted for as a subsidiary although the Group's effective interest is in excess of 50%

The Group does not have control over the financial and operating policies of the investee

# 34.2 Joint venture company

During the year, the Group incorporated a joint venture company, Great Eastern Life Assurance (China) Company Limited ("GEL China"), of which it holds 50% interest. At 31 December 2006, the financial information of GEL China equity-accounted for is as follows

\$ million	2006
Share of current assets	18 7
Share of non-current assets	9 1
Share of current liabilities	(0 7)
Share of non-current liabilities	(0 2)
Share of income	0 9
Share of expenses	(3 0)

For the financial year ended 31 December 2006

oundidates	BAN	K
	2006	2005
-	\$′000	\$'000
Quoted equity security, at cost	2,187,919	1,845,055
Unquoted equity securities, at cost	1,561,556	1,885,380
	3,749,475	3,730,435
Allowance for impairment (Note 33)	(143,308)	(151,907)
Net carrying value	3,606,167	3,578,528
Amount due from subsidiaries (unsecured)	1,515,862	1,823,605
	5,122,029	5,402,133

At 31 December 2006, the fair value of the Bank's quoted subsidiary, Great Eastern Holdings Limited, was \$6,700 8 million (2005 \$5,580 4 million)

#### 35.1 List of significant subsidiaries

Details of the significant subsidiaries of the Group are as follows

	Name of subsidiaries	Country of incorporation	Effective interest held by	, the Group
	Name of subsidiaries	incorporation	2006	2005
			%	%
	Banking			, ,
	Bank of Singapore Limited	Singapore	100	100
	OCBC Bank (Malaysia) Berhad	Malaysia	100	100
@	PT Bank NISP Tbk	Indonesia	72	72
@	PT Bank OCBC Indonesia	Indonesia	100	100
	Insurance			
#	Great Eastern Life Assurance (Malaysia) Berhad	Malaysia	87	82
#	Overseas Assurance Corporation (Malaysia) Berhad	Malaysia	87	82
#	The Great Eastern Life Assurance Company Limited	Singapore	87	82
#	The Overseas Assurance Corporation Limited	Singapore	87	82
	Asset management and investment holding			
#	Lion Capital Management Limited	Singapore	91	87
#	Great Eastern Holdings Limited	Singapore	87	82
	Stockbroking			
	OCBC Securities Private Limited	Singapore	100	100

Unless otherwise indicated the significant subsidiaries listed above are audited by KPMG Singapore and its associated firms

# 35 2 Acquisition of additional interests in subsidiary

On 16 January 2006, the Bank entered into a conditional share purchase agreement with certain individuals to purchase 2,570,000 ordinary shares ("Sale Shares") or 0.54% shareholding in the capital of Great Eastern Holdings Limited ("GEH"). The consideration was satisfied by the issue of 6,019,968 new ordinary shares in the Bank on the basis of 2 3424 issued for each Sale Share acquired, which amounted to \$40.6 million

During the year, the Bank made a voluntary unconditional cash offer for the remaining shares in GEH at \$16 for each share. At the close of offer, the Bank received total valid acceptances of 14,763,369 GEH shares The cash consideration paid totalled to \$236.2 million

In addition, the Bank has through a series of on-market and off-market married trades, purchased a total of 4,289,962 ordinary shares for a total cash consideration of \$66 0 million

Consequently, the Group's interest in GEH increased from 82 3% to 86 9%. The acquisition of additional interests in GEH resulted in the recognition of incremental goodwill and intangible asset of \$111.7 million (Note 37) and \$107.6 million (Note 37) respectively

Audited by PricewaterhouseCoopers
 Audited by Ernst & Young

For the financial year ended 31 December 2006

# 36 Property, plant and equipment

. , ,		2006	i				5			
GROUP (\$'000)	Property- related	Computer- related	Others	Total	Property- related	Computer- related	Others	Total		
Cost										
At 1 January	1,637,018	390,288	233,188	2,260,494	1,576,174	323,564	214,284	2,114,022		
Currency translation	(8,472)	(993)	(836)	(10,301)	2,661	592	204	3,457		
Acquisition of subsidiary	-	_	-	-	40,726	14,219	12,997	67,942		
Additions	21,537	76,226	38,536	136,299	22,168	103,066	21,742	146,976		
Disposals	(72,682)	(84,027)	(22,241)	(178,950)	(4,711)	(51,153)	(16,039)	(71,903)		
Assets held for sale	(11,745)	-	_	(11,745)	-	-	-	_		
Transfers	290	(400)	110	_	_					
At 31 December	1,565,946	381,094	248,757	2,195,797	1,637,018	390,288	233,188	2,260,494		
Accumulated depreciation										
At 1 January	(252,499)	(234,588)	(168,359)	(655,446)	(229,024)	(232,312)	(157,775)	(619,111)		
Currency translation	811	542	785	2,138	(307)	(683)	(145)	(1,135)		
Acquisition of subsidiary	_	_	_	_	(974)	(4,004)	(6,407)	(11,385)		
Disposals	3,663	70,886	14,437	88,986	1,254	48,670	14,022	63,946		
Depreciation charge (Note 8 2)	(30,258)	(49,910)	(23,425)	(103,593)	(23,448)	(46,259)	(18,054)	(87,761)		
Assets held for sale	3,557	-	_	3,557	_	_	_	-		
Transfers	_	598	(598)	-	_	_	_	_		
At 31 December	(274,726)	(212,472)	(177,160)	(664,358)	(252,499)	(234,588)	(168,359)	(655,446)		
Accumulated										
impairment losses										
At 1 January	(175,609)	_	(783)	(176,392)	(177,862)	_	(1,212)	(179,074)		
Currency translation	31	-	9	40	(75)	_	(28)	(103)		
Write off upon disposal	459	_	_	459	504	_	_	504		
Writeback/(impairment										
charge) to income statements	21,638	(151)	(2,966)	18,521	1,824	_	457	2,281		
Assets held for sale	1,682		-	1,682	_	_	_	_		
Transfers	_	151	(151)	_	-	_	_	_		
At 31 December (Note 33)	(151,799)	_	(3,891)	(155,690)	(175,609)	-	(783)	(176,392)		
Net carrying value,			<del></del> _					_		
at 31 December	1,139,421	168,622	67,706	1,375,749	1,208,910	155,700	64,046	1,428,656		
	.,						• • •	<u> </u>		
Net carrying value	245 157				469,119					
Freehold property	346,157				739,791					
Leasehold property	793,264				1,208 910			· · · · · · · · · · · · · · · · · · ·		
	1,139,421	<u></u>								
Market value	2,735,162				2,730,451					

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# 36 Property, plant and equipment (continued)

		2006				2005	<u> </u>	
BANK (\$'000)	Property- related	Computer- related	Others	Total	Property- related	Computer- related	Others	Total
Cost								
At 1 January	841,778	243,398	90,328	1,175,504	844,543	214,764	90,814	1,150,121
Currency translation	(2,033)	(242)	(481)	(2,756)	546	(139)	(127)	280
Additions	55	51,291	6,413	57,759	908	45,570	5,849	52,327
Disposals	(6,616)	(82,166)	(18,416)	(107,198)	(4,219)	(16,797)	(6,208)	(27,224)
Assets held for sale	(805)		_	(805)			<u> </u>	
At 31 December	832,379	212,281	77,844	1,122,504	841,778	243,398	90,328	1,175,504
Accumulated depreciation								
At 1 January	(92,045)	(151,618)	(64,903)	(308,566)	(79,883)	(138,775)	(62,996)	(281,654)
Currency translation	455	73	457	985	(147)	70	125	48
Disposals	2,989	69,517	10,994	83,500	853	16,612	5,176	22,641
Depreciation charge (Note 8 2)	(12,691)	(30,632)	(11,498)	(54,821)	(12,868)	(29,525)	(7,208)	(49,601)
At 31 December	(101,292)	(112,660)	(64,950)	(278,902)	(92,045)	(151,618)	(64,903)	(308,566)
Accumulated								
impairment losses								
At 1 January	(137,976)	-	_	(137,976)	(138,641)	_	-	(138 641)
Currency translation	(54)	_	-	(54)	42	_	_	42
Write off upon disposal	303	-	-	303	504	_	-	504
Writeback to								
income statements	6,792			6,792	119			119
At 31 December (Note 33)	(130,935)			(130,935)	(137,976)			<u>(137,976)</u>
Net carrying value,								
at 31 December	600,152	99,621	12,894	712,667	611,757	91,780	25,425	728,962
Net carrying value								
Freehold property	101,846				104,080			
Leasehold property	498,306				507,677			
	600,152				611,757	<u></u>		
Market value	1,076,265				1,002,159			

As at 31 December 2006, included in property are investment property with net book value of \$679.8 million (2005. \$749.4 million) and \$413.6 million (2005. \$406.0 million) for the Group and Bank respectively. Based on valuations carried out by independent professional valuers, the market values of investment property as at 31 December 2006 were \$1,734.0 million (2005. \$1,578.7 million) and \$753.3 million (2005. \$668.5 million) for the Group and Bank respectively. The excess of the market value over the net book value of property was not recognised in the financial statements.

For the financial year ended 31 December 2006

## 37 Goodwill and intangible assets

•	GROUP		BANK		
_	2006	2005	2006	2005	
	\$'000	\$'000	\$'000	\$'000	
Goodwill					
At 1 January	2,586,257	2,231,614	1,867,176	1,867,176	
Acquisition of additional interests in					
- GEH (Note 35 2)	111,659	28,513	_	_	
- NISP	132	320,862	-	_	
- SLAM	-	29,419	_	_	
Impairment charge to income statements	_	(4,549)	-	_	
Currency translation	1,781	(19,602)	-	<u> </u>	
At 31 December	2,699,829	2,586,257	1,867,176	1,867,176	
Intangible asset (1)					
At 1 January	757,298	766,958			
Acquisition of additional interests in GEH (Note 35 2)	107,554	<b>30</b> ,260			
Amortisation charged to income statements	(43,732)	(39,920)			
At 31 December	821,120	757,298			
Analysed as follows					
Goodwill from acquisition of subsidiaries/business	2,699,829	2,586,257	1,867,176	1,867,176	
Intangible asset, at cost	927,814	820,260			
Accumulated amortisation for intangible asset	(106,694)	(62,962)			
	821,120	757,298			
Total goodwill and intangible assets	3,520,949	3,343,555	1,867,176	1,867,176	

#### Note

#### Impairment tests for goodwill

For impairment testing, goodwill is allocated to the Group's cash generating units ("CGU") identified mainly to business segments as follows

		Carrying v	alue	
	Basis of determining	2006	2005	
Cash Generating Units	recoverable value	\$1000	\$'000	
Goodwill attributed to Banking CGU				
- Consumer Banking		844,497	844,497	
- Business Banking		570,000	570,000	
- Treasury		524,000	524,000	
	Value-in-use	1,938,497	1,938,497	
Great Eastern Holdings Limited ("GEH")	Appraisal value	426,385	314,726	
PT Bank NISP Tbk ("NISP")	Value-in-use	305,528	303,615	
Straits Lion Asset Management Limited ("SLAM")	Value-ın-use	29,419	29,419	
		2,699,829	2,586,257	

The value-in-use calculations apply a discounted cash flow model using cash flow projections based on financial budgets and forecasts approved by management covering a five-year period. The discount rates applied to the cash flow projections are derived from the pre-tax weighted average cost of capital plus a reasonable risk premium at the date of assessment of the respective CGU. The discount rates used ranged from 10% to 19% (2005–9% to 20%). Cash flows beyond the fifth year are extrapolated using the estimated terminal growth rates (weighted average growth rate to extrapolate cash flows beyond the projected years). For 2006, the terminal growth rates ranged from 2% to 11% (2005–2% to 15%). The terminal growth rate for each CGU used does not exceed management's expectation of the long term average growth rate of the respective industry and country in which the CGU operates.

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<sup>\*\*</sup> The value of in-force life assurance business of the Group is amortised over a useful life of 20 years. At 31 December 2006, the intangible asset has a remaining useful life of 18 years.

For the financial year ended 31 December 2006

#### 37 Goodwill and intangible assets (continued)

The Group's insurance CGU applies the appraisal value technique for its value-in-use calculation. This technique is commonly used to determine the economic value of an insurance business, which comprises two components embedded value of in-force business and existing structural value (value of future sales). The embedded value of the life assurance business is the present value of projected distributable profits (cash flows) of the in-force business. The cash flows represent a deterministic approach based on assumptions as to future operating experience discounted at a risk adjusted rate. The assumptions take into account the recent experience of, and expected future outlook for the life assurance business of the CGU. Investment returns assumed are based on long term strategic asset mix and their expected future returns. The existing structural value is the value of projected distributable profits from new businesses, which is calculated based on new businesses sold for the nine months ended up to 30 September and applying a new business multiplier to the value of future sales. The returns assumed, after investment expenses, are 5.25%, 4.25% and 7% (2005—5.25%, 4.25% and 7%) for Singapore's participating fund, non-participating fund and linked fund respectively and 7%, 6.5% and 7.5% (2005—7%, 6.5% and 7.5%) for Malaysia's participating fund, non-participating fund and linked fund respectively

# 38 Segmental information

## 38 1 Business segments

\$ million	Consumer Bankıng	Business Banking	Treasury	Insurance	Others	Group
Financial year ended 31 December 2006			<del></del>			···
Segment income	1,010	1,135	261	659	872	3,937
Elimination	· · · · · · · · · · · · · · · · · · ·			-		(97)
Total income						3,840
Profit before tax and allowances	543	775	176	559	455	2,508
Amortisation of intangible assets	-	_	-	(44)	_	(44)
(Allowances)/writeback for loans						
and impairment of other assets	(66)	17	-	_	47	(2)
Income tax (charge)/credit	(97)	(164)	(31)	(86)	8	(370)
Net profit before equity accounting	380	628	145	429	510	2,092
Share of results of associated						
and joint venture companies						14
Minority interests						(104)
Net profit attributable						
to equity holders of the Bank		_				2,002
Other information						
Capital expenditure	5	3	_	1	127	136
Depreciation	12	6		2	84	104
At 31 December 2006						
Segment assets	26,098	38,371	30,565	43,288	16,180	154,502
Unallocated assets				_		48
Elimination						(3,330)
Total assets					-	151,220
Segment liabilities	35,378	34,280	19,320	38,464	11,516	138,958
Unallocated liabilities						1,101
Elimination						(3,330)
Total liabilities			-			136,729
Other information						
Gross non-bank loans	24,851	32,610	_	385	3,286	61,132
NPLs (includes debt securities)	509	1,254			66	1,829

For the financial year ended 31 December 2006

## 38 Segmental information (continued)

## 38 1 Business segments (continued)

\$ million	Consumer Banking	Business Banking	Treasury	Insurance	Others	Group
Financial year ended 31 December 2005						
Segment income	917	999	244	524	293	2,977
Elimination					,	(90)
Total income						2,887
Profit/(loss) before tax and allowances	505	671	168	435	(37)	1,742
Amortisation of intangible assets	_	-	-	(40)	-	(40)
(Allowances)/writeback for loans						
and impairment of other assets	(76)	27	-	_	37	(12)
Income tax (charge)/credit	(87)	(136)	(35)	(68)	18	(308)
Net profit before equity accounting	342	562	133	327	18	1,382
Share of results of associated companies						15
Minority interests						(99)
Net profit attributable						
to equity holders of the Bank		<u> </u>				1,298
Other information		_				
Capital expenditure	4	3	1	4	135	147
Depreciation	6	7		2	73	88
At 31 December 2005						
Segment assets	26,392	35,548	23,132	40,313	12,888	138,273
Unallocated assets						71
Elimination						(3,634)
Total assets						134,710
Segment liabilities	30,418	27,926	18,783	36,424	10,679	124,230
Unallocated liabilities	·•	<i>:</i>				627
Elimination						(3,634)
Total liabilities			,			121,223
Other information						
Gross non-bank loans	25,065	29,028	_	378	2,722	57,193
NPLs (includes debt securities)	613	1,727	_	-	52	2,392
(		.,,-,				-,->-

OCBC Group is organised along four groupings covering customers, products, support functions and geography Customer, product and support function heads have global responsibility for their respective areas, while geographic heads have stewardship responsibility

For the purpose of financial reporting of business segment results, the Group's businesses are presented under five main segments representing the key customer and product groups Consumer Banking, Business Banking, Treasury, Insurance and Others

For the financial year ended 31 December 2006

#### 38 Segmental information (continued)

## 38 1 Business segments (continued)

## **Consumer Banking**

Consumer Banking comprises the full range of products and services offered to individuals, including deposit products (checking accounts, savings and fixed deposits), consumer loans (housing loans and other personal loans), credit cards and wealth management products (such as unit trusts, bancassurance products and structured deposits)

#### Business Banking

Business Banking provides a full range of financial services to business customers, ranging from large corporates and the public sector to small and medium enterprises. The products and services offered include long-term loans such as project financing, short-term credit such as overdrafts and trade financing, deposit accounts and fee-based services such as cash management, trustee and custodian services.

#### Treasury

Treasury engages in foreign exchange activities, money market operations, fixed income and derivatives trading, and also offers structured treasury products and financial solutions to meet customers' investment and hedging needs

#### Insurance

The Group's insurance business, including fund management activities, is carried out by the Bank's subsidiary GEH, which provides both life and general insurance products to its customers mainly in Singapore and Malaysia

#### Others

The "Others" segment comprise Bank NISP, corporate finance, capital markets, property holding, stock brokerage and investment holding, support units, other investments, items not attributed to business segments, and one-time divestment gains

The business segment information is prepared based on internal management reports, which are used by senior management for decision-making and performance management.

The following management reporting methodologies are adopted

- (a) income and expenses are attributable to each segment based on the internal management reporting policies,
- (b) In determining the segment results, balance sheet items are internally transfer priced, and,
- (c) transactions between business segments are recorded within the segment as if they are third party transactions and are eliminated on consolidation

Where there are material changes in the organisational structure and management reporting methodologies, segment information for prior periods is restated to allow comparability

There are no material items of income or expense between the business segments. Segment assets and liabilities comprise operating assets and liabilities, being the majority of the balance sheet and excluding items such as income tax and borrowings.

Capital expenditure comprises additions to property, plant and equipment

For the financial year ended 31 December 2006

## 38 Segmental information (continued)

# 38 2 Geographical segments

\$ million					
	Total income	before income tax	Capital expenditure _	Total assets	Total liabilities
Singapore	2,714	1,842	77	105,706	97,109
Malaysia	747	498	18	31,275	27,677
Other ASEAN	239	71	39	5,126	4,308
Greater China	71	21	1	4,650	3,366
Other Asia Pacific	33	21	1	1,699	1,064
Rest of the World	36	23	_	2,764	3,205
	3,840	2,476	136	151,220	136,729
2005					
Singapore	1,949	1,093	61	96,712	87,530
Malaysia	662	507	61	26,859	23,323
Other ASEAN	148	61	23	4,381	3,462
Greater China	54	(3)	-	3,066	2,667
Other Asia Pacific	36	24	1	1,603	924
Rest of the World	38	24	1	2,089	3,317
	2,887	1,706	147	134,710	121,223

The Group's operations are in six main geographical areas

- (a) Singapore, the home country of the Bank where the primary business segments are located,
- (b) Malaysia, comprising mainly the operations of the Group's banking subsidiary, OCBC Bank (Malaysia) Berhad and the operations of the Group's insurance subsidiaries, Great Eastern Life Assurance (Malaysia) Berhad and Overseas Assurance Corporation (Malaysia) Berhad,
- (c) Other ASEAN, including business activities of branches and subsidiaries in Brunei, Indonesia, the Philippines, Thailand and Vietnam
- (d) Greater China, including business activities in Hong Kong SAR, China and Taiwan,
- (e) Other Asia Pacific, including business activities of branches and subsidiaries in Australia, Japan, South Korea and India, and
- (f) Rest of the World, comprising branch operations in United States and United Kingdom

With the exception of Singapore and Malaysia no other individual country contributed more than 10% of consolidated total income and total assets

The geographical information is prepared based on the country in which the transactions are booked. It would not be materially different if it is based on the country in which the counterparty or assets are located. The geographical information is stated after elimination of intra-group transactions and balances.

For the financial year ended 31 December 2006

#### 39 Financial risk management

# 39.1 Strategy in using financial instruments

Managing risks is central to the Group's business strategy. The Group's principal business activity is commercial banking, in which substantial credit risks of corporate, institutional and retail customers are present. The Group's business activities invariably expose it to market risks arising from re-pricing, maturity and currency mismatches of assets and liabilities. The extensive use of derivative financial instruments also exposes the Group to the risk of loss due to change in the values of these financial instruments.

The Group adopts a comprehensive approach to risk management in order to manage its risk profile within pre-defined limits and to protect the Group against severe losses from unlikely but plausible stress events. The Board Risk Committee is the principal committee that supports the Board in the oversight of credit, market, operational and fiduciary risks and any other category of risks as may be deemed necessary. It is responsible for ensuring effective risk oversight of the Group. Various risk management committees have been set up to manage specific areas of risks as outlined in the sections below.

## 39 2 Credit risk management

Credit risk is the risk of loss due to borrower or counterparty default on payment. Such risk arises from lending, underwriting, trading and other activities of the Group

The Credit Risk Management Committee ("CRMC") is the principal senior management committee that supports the Chief Executive Officer ("CEO") and the Board Risk Committee in credit risk management oversight. The CRMC reviews and recommends major credit risk policies for approval of the CEO and/or the Board Risk Committee. It is also responsible for ensuring that sound credit risk methodologies and effective credit risk management processes are established.

The CRMC includes representatives from major business units, where credit risk is generated as well as independent credit risk controlling units. This joint effort in setting risk policy seeks to ensure understanding of, and commitment to, the credit risk management process. The CRMC is supported by the Credit Risk Management ("CRM") departments within Group Risk Management Division. Dedicated CRM units perform the roles of developing risk policies, guidelines and procedures and putting in place the monitoring, reporting and control systems.

# New product approval

The New Product Approval Committee ("NPAC"), consisting of senior representatives from the business, support and risk management units, reviews and approves all new products including credit programmes. The representation of key stakeholders in the membership of the NPAC ensures objectivity and independence in, and injects functional expertise into, the decision-making process. The NPAC also reviews existing programmes on a regular basis.

## Country risk

A country risk framework is in place, covering the assessment and rating of countries as well as the maximum cross-border transfer risk limit that can be granted to any one country based on its risk rating. Cross-border transfer risk covers all cross-border transactions including onshore non-local currency transactions. Limits are allocated into maturity time-bands and vary according to the risk rating of the country concerned and the political and economic outlook.

For the financial year ended 31 December 2006

## 39 Financial risk management (continued)

## 39 2 Credit risk management (continued)

At 31 December 2006, the countries where the Group's cross-border transfer risk exceeded 1% of assets were in Malaysia, United Kingdom, Hong Kong SAR, Indonesia, China, France, South Korea, Australia and Germany, and consisted mainly of placements with banks due within one year. Cross-border transfer risk covers all cross-border transactions and onshore non-local currency transactions. The Group's assets (excluding life assurance fund investment assets) amounted to \$112,796 million (2005 \$98,853 million) at 31 December 2006.

Cross-border transfer risk exposure exceeding 1% of assets were as follows

\$ million		Government	Financial institutions, private sector and individuals	Total	As % of assets
		and official institutions			
	Banks				
2006					
Malaysia	3,901	283	1,827	6,011	5 3
United Kingdom	5,163	3	133	5,299	47
Hong Kong SAR	2,040	10	989	3,039	27
Indonesia	1,301	33	1,236	2,570	23
China	1,702	_	644	2,346	2 1
France	1,795	_	151	1,946	17
South Korea	1,242	_	164	1,406	12
Australia	899	-	446	1,345	12
Germany	1,195	24	75	1,294	11
2005					
Malaysia	3,872	611	1,616	6,099	62
United Kingdom	3,000	9	150	3,159	3 2
Indonesia	1,252	46	1,029	2,327	2 4
Hong Kong SAR	1,021	2	940	1,963	20
China	1,199	2	498	1 699	17
South Korea	967	17	228	1,212	12
France	1,060	2	112	1,174	12

#### Credit concentration

The Group seeks to spread its risk exposure amongst the various economic sectors of the major markets in which it operates. Limits are set on specific customer, industry segments and country, in order to avoid over-concentration of credit risks. Prudent limits have also been placed on exposures to single customer groups. Industry and country concentration limits are established in relation to the Group's capital.

## **Problem loans**

#### (a) Loan classification

The Group classifies its loans in accordance with MAS Notice 612 and internal loan classification policies. Performing loans are categorised as 'Pass' or 'Special Mention', while non-performing loans are categorised as 'Substandard', 'Doubtful' or 'Loss' based on the following guidelines.

- Pass Interest and principal payments are up-to-date and orderly repayment and/or timely settlement in the future is without doubt
- Special Mention Currently protected but potentially weak. Borrower exhibits some deteriorating trends which, if not addressed or corrected, could jeopardise the timely repayment of interest and principal.
- Substandard Timely repayment and/or settlement is at risk. Well-defined weakness is evident.
- Doubtful Full repayment and/or settlement is improbable
- Loss The outstanding debt is regarded as uncollectable

For the financial year ended 31 December 2006

# 39 Financial risk management (continued)

# 39 2 Credit risk management (continued)

#### (b) Restructured loans

A restructured loan refers to one where the original contractual terms and conditions have been modified upon mutual agreement between the Group and the borrower. Where a loan is restructured because a borrower is facing severe financial difficulties and where it is probable that the account will have to be downgraded to non-performing status without the restructuring, the restructured loan will be classified as NPL. Once classified as an NPL, a restructured loan can only be upgraded after a reasonable period (typically six months) of sustained performance under the restructured terms

#### (c) Allowances for loans

Allowances for loans in the loan book comprise specific allowances as well as portfolio allowances. Specific allowance is established when the present value of future recoverable cash flows of the impaired loan is lower than the carrying value of the loan. Assessment for impairment on loans shall be conducted on a loan-by-loan basis except for homogeneous loans below a certain materiality threshold, which are grouped together according to their risk characteristics and collectively assessed taking into account the historical loss experience on such loans. Portfolio allowances for unimpaired loans are set aside in accordance with FRS 39 as modified by the Notice to Banks No. 612. Credit Files, Grading and Provisioning' issued by the Monetary Authority of Singapore.

#### (d) Write-offs

Loans are written off when recovery action has been instituted and the loss can be reasonably determined. For unsecured consumer loan programmes, the general policy is to write-off overdue loans after 180 days from the date of first default.

# (e) Collateral held against NPLs

The main type of collateral backing for the Group's NPLs is real estate in Singapore. The realisable value of the real estate collateral is used to evaluate the adequacy of the collateral coverage. Proceeds from sale of collateral pledged for a particular loan are not applied to other classified loans unless the accounts are related and cross-collateralisation of the facilities is provided for contractually

# Credit risk information

Credit risk-related information is set out in the following notes

- · Note 27 Loans to and bills receivable from customers
- Note 28 Non-performing loans and debt securities
- Note 29 Specific allowances for loans
- · Note 31 Debt and equity securities
- Note 38 Segmental information

For the financial year ended 31 December 2006

# 39 Financial risk management (continued)

#### 39 3 Market risk management

Market risk is the risk arising from uncertainty in the future values of financial instruments, resulting from fluctuations in market factors such as interest rates, foreign exchange rates, equity prices, commodity prices and credit spreads. The Group's primary exposure to market risk is associated with the maturity and re-pricing mismatches of assets and liabilities arising from its core banking business. Trading activities, involving both derivative and non-derivative financial instruments, are used to complement the banking business.

The Market Risk Management Committee ('MRMC") is the principal senior executive group that supports the Board Risk Committee and CEO in discharging their market risk oversight responsibilities. The MRMC comprises senior managers from both the business and support units, and is responsible for implementing a robust market risk management framework. This framework comprises key market risk principles and policies, best practice measurement methodologies and a comprehensive set of controls and monitoring processes.

To manage the market risk from its trading activities, a framework of market risk policies and operational limits is in place. The Value-at-Risk ("VaR") methodology is the primary risk measure for the Group's trading activities. VaR measures the potential losses that could arise from adverse movements in interest rates, foreign exchange rates, equity prices and rate/price volatilities that could affect the value of the financial instruments over a specified holding period within a specified confidence interval. To augment VaR, factor sensitivity measure such as Present Value of a Basis Point ("PV01") is used as risk monitoring mechanism on a daily basis. To manage abnormal market behaviour and supplement VaR, stress tests and scenario analyses are performed to determine potential losses from low probability stressed market events.

#### 39 4 Operational risk management

Operational risk is the risk of loss resulting from inadequate or failed internal processes, systems, people and management, or from external events. The goal of Operational Risk Management ("ORM") is to minimise unexpected and catastrophic losses and to manage expected losses. This enables new business opportunities to be pursued in a risk controlled manner.

The Group has in place an ORM framework with the required environment and organisational components for managing operational risk in a structured, systematic and consistent manner. A comprehensive strategy has been formulated to provide a group-wide integrated solution encompassing the roll-out of qualitative and quantitative tools and methodologies which will position the Group to qualify for the more proactive risk management approaches recommended by the Basel Committee

# 39 5 Asset and liability management

Asset and liability management involves managing funding liquidity, interest rate and foreign exchange rate risks arising from the core banking business. The Group's policy is to manage the earnings volatility arising from the effect of movements in interest rates and foreign exchange rates which are inherent in the Group's non-trading activities, while maintaining a prudent level of liquidity to meet financial obligations at all times. The Asset and Liability Management Committee ("ALCO") is the senior management forum that is responsible for overseeing the Group's liquidity and balance sheet risks. The ALCO comprises the CEO, the CFO and other senior management representatives from both the business and support units.

For the financial year ended 31 December 2006

# 39 Financial risk management (continued)

# Asset and liability management (continued)

# Interest rate risk

The table below summarises the effective average interest rate by major currencies for financial assets and liabilities of the Group

	2006			2005		
%	SGD	USD	MYR	SGD	USD	MYR
Placements with central banks	3 35	2 08	3 70	3 18	2 14	3 07
Placements with and loans to banks	3 36	5 29	3 67	2 70	3 97	2 93
Loans to customers	4 46	5 94	6 65	3 78	4 85	6 44
Securities and other interest-earning assets	3 38	5 60	4 07	2 52	5 45	3 82
Deposits and balances of banks	3 45	5 37	2 58	3 07	4 21	2 92
Deposits and other accounts of non-bank customers	2 40	4 60	2 96	1 89	3 56	2 71
Debts issued	4 97	4 38	5 40	3 60	2 56	

The Group's main market risk is the interest rate risk arising from the maturity and re-pricing mismatches of its assets and liabilities from its banking business. The Group's lending activities are funded largely by demand, savings and fixed deposits, resulting in natural mismatch positions. A system is in place to manage the interest rate mismatches arising from these activities. The mismatches are monitored against defined sensitivity limits and net interest income changes

The table below summarises the Group's exposure to interest rate re-pricing risks, categorised by the earlier of contractual re-pricing or maturity dates

,	Less	1 week				_	Non-	
\$ million	than 7 days	to 1 month	1 to 3 months	3 to 12 months	1 to 3 years	Over 3 years	interest sensitive	Total
2006			-	<u> </u>	· · · · · · · · · · · · · · · · · · ·			
Cash and placements with central banks	1,367	768	996	643	_	_	1,967	5,741
Placements with and loans to banks	1,561	2,754	5.087	8,618	15	_	30	18,065
Loans to customers (1)	3,037	18,218	26,650	6,974	2,985	2,408	(963)	59,309
Securities (2)	164	1,513	4,025	1,945	4,292	5,762	1,518	19,219
Other assets (3)	8	9	· _	_	· -	· _	10,183	10,200
	6,137	23,262	36,758	18,180	7,292	8,170	12,735	112,534
Life assurance fund investment assets								38,424
Life assurance fund bank balances								262
Total assets								151,220
Deposits of non-bank customers	17,061	17,123	21,296	12,294	465	773	6,103	75,115
Deposits and balances of banks	4,991	3,532	1,794	1,432	120	_	_	11,869
Trading portfolio liabilities	4	112	91	124	10	81	_	422
Other liabilities (4)	21	16	25	49	5	_	5,390	5,506
Debts issued	31	207	881	_	_	4,012	-	5,131
	22,108	20,990	24,087	13,899	600	4,866	11,493	98,043
Total equity			_	_	_	-	14,491	14,491
	22,108	20,990	24,087	13,899	600	4,866	25,984	112,534
Life assurance fund liabilities						<u>.</u> .		38,280
Life assurance fund tax liabilities								406
Total liabilities and equity								151,220
On-balance sheet sensitivity gap	(15,971)	2,272	12,671	4,281	6,692	3,304	(13,249)	_
Off-balance sheet sensitivity gap	(1,797)	(3,491)	280	3,689	(439)	1,758	_	_
Net interest sensitivity gap	(17,768)	(1,219)	12,951	7,970	6,253	5,062	(13,249)	

The negative balance represents mainly portfolio allowances for loans

Securities comprise trading and investment portfolio of government, debt and equity securities (including assets pledged) Other assets include derivative receivables, deferred tax property plant and equipment, goodwill and intangible assets Other liabilities include derivative payables current and deferred tax and amount due to associated companies

For the financial year ended 31 December 2006

# 39 Financial risk management (continued)

# 39 5 Asset and liability management (continued)

Interest rate risk (continued)	Less	1 week					Non-	
\$ million	than 7 days	to 1 month	1 to 3 months	3 to 12 months	1 to 3 years	Over 3 years	interest sensitive	Total
2005					<u>-</u>			
Cash and placements with central banks	458	647	604	706	_	_	1,767	4,182
Placements with and loans to banks	3,066	2,016	2,920	4,171	149	_	9	12,331
Loans to customers (1)	3,991	11,928	25,783	7,029	4,289	3,075	(962)	55,133
Securities (2)	199	963	2,413	2,051	3,973	6,333	1,534	17,466
Other assets <sup>(3)</sup>	8	4	6	_	_	· -	9,338	9,356
	7 722	15,558	31,726	13,957	8,411	9,408	11,686	98,468
Life assurance fund investment assets		-		,		<u> </u>		35,857
Life assurance fund bank balances								385
Total assets								134,710
Deposits of non-bank customers	14,250	15,657	18,840	8,968	351	640	5,382	64,088
Deposits and balances of banks	4,172	3,396	1,834	894	9	2	_	10,307
Trading portfolio liabilities	33	81	167	7	125	43	_	456
Other liabilities (4)	3	4	2	3	_	-	4 599	4,611
Debts issued	96	173	250	_	_	5,000	_	5 5 1 9
	18,554	19,311	21,093	9,872	485	5,685	9,981	84,981
Total equity	_	_	~	_	_	_	13,487	13,487
	18,554	19,311	21,093	9,872	485	5,685	23,468	98,468
Life assurance fund liabilities						· ·		35,858
Life assurance fund tax liabilities								384
Total liabilities and equity								134,710
On-balance sheet sensitivity gap	(10,832)	(3,753)	10,633	4,085	7,926	3,723	(11,782)	
Off-balance sheet sensitivity gap	950	(2,621)	(5,247)	3,792	(764)	3,890	_	_
Net interest sensitivity gap	(9,882)	(6,374)	5.386	7,877	7,162	7,613	(11,782)	

# Liquidity risk

The Group's policy of liquidity management is to ensure that there are sufficient funds to meet the Group's financial obligations as and when they become due

Liquidity risk is managed through a combination of static financial ratios, cash flow projections, stress tests and contingency planning Static ratios information assists the Group to monitor and determine adequate diversification in the Group's funding sources. This restricts the dependency on particular sources of funds and exposure to any particular group of lenders. Projections for each of the next 30 days are closely monitored based on contractual and actuarial patterns of the cash flow. The movements are analysed under business-as-usual and stressed scenarios and monitored against a set of cumulative maximum outflow limits. Stress test assumptions are applied to assess whether the Group has the ability to withstand sudden and heavy cash outflows

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The negative balance represents mainly portfolio allowances for loans Securities comprise trading and investment portfolio of government, debt and equity securities (including assets pledged)

Other assets include derivative receivables deferred tax property plant and equipment, goodwill and intangible assets Other liabilities include derivative payables current and deferred tax and amount due to associated companies

For the financial year ended 31 December 2006

# Financial risk management (continued)

# 39 5 Asset and liability management (continued)

# Liquidity risk (continued)

The table below analyses assets and liabilities of the Group into maturity time bands based on the remaining time to contractual maturity as at balance sheet date

	Less	1 week					
	than	to	1 to 3	3 to 12	1 to 3	Over	
\$ million	7 days	1 month	months	months	years	3 years	Total
2006							
Cash and placements with central banks	2,966	758	997	643	-	377	5,741
Placements with and loans to banks	1,582	2,645	4,820	8,845	173	-	18,065
Loans to customers	5,510	4,130	4,332	6,364	10,881	28,092	59,309
Securities (1)	372	1,008	2,761	1,562	5,566	7,950	19,219
Other assets (2)	904	1,528	795	1,373	276	5,324	10,200
	11,334	10,069	13,705	18,787	16,896	41,743	112,534
Life assurance fund investment assets							38,424
Life assurance fund bank balances							262
Total assets							151,220
Deposits of non-bank customers	34,880	16,245	8,949	11,027	1,802	2,212	75,115
Deposits and balances of banks	4,991	3,532	1,794	1,433	119	_	11,869
Trading portfolio liabilities	4	112	91	124	10	81	422
Other liabilities (3)	1,247	1,249	868	1,664	412	66	5,506
Debts issued	_	207	115	766	_	4,043	5,131
	41,122	21,345	11,817	15,014	2,343	6,402	98,043
Total equity	_	_	_	_	-	14,491	14,491
	41,122	21,345	11,817	15,014	2,343	20,893	112,534
Life assurance fund liabilities							38,280
Life assurance fund tax liabilities							406
Total liabilities and equity				,			151,220
Net liquidity gap	(29,788)	(11,276)	1,888	3,773	14,553	20,850	

# Notes (0 5

Decurities comprise trading and investment portfolio of government debt and equity securities (including assets pledged). Other assets include derivative receivables deferred tax, property plant and equipment, goodwill and intangible assets. Other liabilities include derivative payables, current and deferred tax and amount due to associated companies.

For the financial year ended 31 December 2006

# 39 Financial risk management (continued)

# 39 5 Asset and liability management (continued)

Liquidity risk (continued)

	Less	1 week				_	
	than	to	1 to 3	3 to 12	1 to 3	Over	
\$ million	7 days	1 month	months	months	years	3 years	Total
2005							
Cash and placements with central banks	1,880	647	604	706	_	345	4,182
Placements with and loans to banks	3,069	1,873	2,699	4,376	314	_	12,331
Loans to customers	5,875	3,798	3,941	6,824	8,787	25,908	55,133
Securities (1)	412	690	1,324	2,303	5,192	7,545	17,466
Other assets (2)	563	_1,143	902	1,687	97	4,964	9,356
	11,799	8,151	9,470	15,896	14,390	38,762	98,468
Life assurance fund investment assets							35,857
Life assurance fund bank balances							385
Total assets							134,710
Deposits of non-bank customers	30,296	15,647	6,783	7,999	667	2,696	64,088
Deposits and balances of banks	4,152	3,416	1,823	905	9	2	10,307
Trading portfolio liabilities	33	81	167	7	125	43	456
Other liabilities (3)	827	992	1,030	1,313	429	20	4,611
Debts issued	96	140	250	_	_	5,033	5,519
	35,404	20,276	10,053	10,224	1,230	7,794	84,981
Total equity					_	13,487	13,487
	35,404	20,276	10,053	10,224	1,230	21,281	98,468
Life assurance fund liabilities							35,858
Life assurance fund tax liabilities							384
Total liabilities and equity							134,710
Net liquidity gap	(23,605)	(12,125)	_ (583)	5,672	13,160	17,481	

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Securities comprise trading and investment portfolio of government, debt and equity securities (including assets pledged)
Other assets include derivative receivables deferred tax property plant and equipment goodwill and intangible assets
Other liabilities include derivative payables, current and deferred tax and amount due to associated companies

For the financial year ended 31 December 2006

# 39 Financial risk management (continued)

# 39 5 Asset and liability management (continued)

# Currency risk

The banking activities of providing financial products and services to corporate and retail customers expose the Group to foreign exchange risk. Foreign exchange risk is centrally managed by Group Treasury against delegated limits. The Group's policy is to ensure, where appropriate and practical, that its capital is protected from foreign exchange exposures. Hedging against foreign exchange exposures is to protect the real economic value, rather than to avoid the short-term accounting impact.

The table below analyses the foreign exchange positions of the Group by major currencies. The "Others" foreign exchange risks include mainly exposure to Indonesian Rupiah, Australian Dollar, Euro, Japanese Yen, Sterling Pound and Hong Kong Dollar.

\$ million	SGD	USD	MYR	Others	Total
2006					
Cash and placements with central banks	2,788	32	2,201	720	5,741
Placements with and loans to banks	581	12,064	579	4,841	18,065
Loans to customers	35,916	7,877	8,619	6,897	59,309
Securities (1)	11,625	2,779	2,429	2,386	19,219
Other assets (2)	7,692	1,117	619	772	10,200
	58,602	23,869	14,447	15,616	112,534
Life assurance fund investment assets					38,424
Life assurance fund bank balances					262
Total assets					151,220
Deposits of non-bank customers	46,019	8,352	11,957	8,787	75,115
Deposits and balances of banks	2,504	6,347	264	2,754	11,869
Trading portfolio liabilities	422	_	-	_	422
Other liabilities (3)	2,727	1,589	623	567	5,506
Debts issued	3,841	951	87	252	5,131
	55,513	17,239	12,931	12,360	98,043
Total equity	14,207	_	174	110	14,491
	69,720	17,239	13,105	12,470	112,534
Life assurance fund liabilities					38,280
Life assurance fund tax liabilities					406
Total liabilities and equity			-		151,220
On-balance sheet position	(11,118)	6,630	1,342	3,146	_
Off-balance sheet position	8,486	(6,699)	(332)	(1,455)	_
Net position	(2,632)	(69)	1,010	1,691	
Net investments in overseas operations		(194)	937	1,162	1,905

# Notes

Securities comprise trading and investment portfolio of government debt and equity securities (including assets pledged)

Other assets include derivative receivables deferred tax property plant and equipment, goodwill and intangible assets

Other liabilities include derivative payables, current and deferred tax and amount due to associated companies

For the financial year ended 31 December 2006

# 39 Financial risk management (continued)

# 39 5 Asset and liability management (continued)

Currency risk (continued)

\$ million	SGD	USD	MYR	Others	Total
2005					
Cash and placements with central banks	2,336	31	1,108	707	4,182
Placements with and loans to banks	2,030	7,880	652	1,769	12,331
Loans to customers	33,460	7,994	7,552	6,127	55,133
Securities (1)	10 264	2,853	2,365	1,984	17,466
Other assets (2)	7,513	683	565	595	9,356
	55,603	19,441	12,242	11,182	98,468
Life assurance fund investment assets					35,857
Life assurance fund bank balances					385
Total assets					134,710
Deposits of non-bank customers	37,995	8,662	9,965	7,466	64,088
Deposits and balances of banks	1,838	6,475	89	1,905	10,307
Trading portfolio liabilities	456	_	_	_	456
Other liabilities (3)	2,897	976	410	328	4,611
Debts issued	4,137	1,007	_	375	5,519
	47,323	17,120	10,464	10,074	84,981
Total equity	13,220	<del>.</del> .	176	91	13,487
	60,543	17,120	10,640	10,165	98,468
Life assurance fund liabilities				•	35,858
Life assurance fund tax liabilities					384
Total liabilities and equity					134,710
On-balance sheet position	(4,940)	2,321	1,602	1,017	_
Off-balance sheet position	3,248	(2,681)	(542)	(25)	_
Net position	(1,692)	(360)	1,060	992	
Net investments in overseas operations		(263)	884	937	1,558

## Notes

# 39 6 Insurance-related risk management

This note sets out the risk management information of GEH Group

The underlying premise of GEH Group's Enterprise Risk Management ("ERM") Framework exists to provide value for its stakeholders, and in growing stakeholder value GEH Group will need to undertake risks. The challenge is to strike an optimal balance between building controls to protect against risks while not jeopardising the Group's resilience and competitiveness. Risk management is considered an integral part of managing the GEH Group's core business and the ERM Framework is designed to identify potential events that may affect the Group, and to manage risks within approved risk appetite and to provide reasonable assurance regarding the achievement of the Group's objectives

The risk management policies described are generally adopted by GEH and its subsidiaries. However, certain deviations and modifications exist to comply with specific regulations of the respective country jurisdiction in which the subsidiary operates 

Effective 1 January 2006, the Group Risk Management department was formed by GEH Group to spearhead the development and implementation of the ERM Framework for the Group

Georgities comprise trading and investment portfolio of government debt and equity securities (including assets pledged)

Other assets include derivative receivables, deferred tax, property plant and equipment, goodwill and intangible assets
 Other liabilities include derivative payables current and deferred tax and amount due to associated companies

For the financial year ended 31 December 2006

# 39 Financial risk management (continued)

# 39 6 Insurance-related risk management (continued)

Insurers are required to comply with the Insurance Act and Regulations, as applicable, including guidelines on investment limits. The responsibility for the formulation, establishment and approval of the investment policy rests with the respective Boards of Directors ("Boards") of the insurance subsidiaries. The Boards exercise oversight on investments to safeguard the interests of policyholders and shareholders.

The Risk Committee ("RiC") was constituted to provide oversight on the risk management initiatives. Detailed risk management and oversight activities are undertaken by GEH Group's Management Committees namely. Asset Liability Committee ("ALC"), Credit Risk Committee ("CRC"), Product Development Committee ("PDC"), Senior Management Team ("SMT") and Regional Management Team ("RMT")

ALC oversees the policy formulation and execution of investment strategy, asset mix and pricing/re-pricing of products to determine the appropriate asset/liability match. Pricing risk pertains to the risk of insurance premium rates being insufficient to meet the obligations of the policy benefits and the general cost of carrying on the insurance business. Such a situation can arise when there is an adverse change in the expected long-term investment return, mortality and morbidity experience, and/or an exacerbated increase in operating costs.

CRC monitors credit risk management activities across all categories of investments according to prescribed credit policy guidelines and authorised limits. CRC has the authority to approve loans and credit transactions up to \$200 million. Transactions greater than the stated limit require the approval of the RiC.

PDC oversees the product development process and evaluates the pricing of each new product launch. Generally, new products are developed and priced after considerable market research and risk assessment.

SMT oversees insurance risk including areas such as risk retention limits and reinsurance strategies. In addition, SMT is responsible for the oversight of operational risks, business environment risks and strategic risks, as well as monitoring operational risk and related policies and processes such as market conduct policies and business continuity planning

RMT oversees the overall corporate strategy formulation, deployment and monitoring and is responsible for direction setting with oversight of business and functional strategy for the GEH Group RMT drives cross-country and cross-unit synergy and co-operation through shared services and core competency development

The management of capital and risk is guided by the GEH Risk Framework, known as RK20 12. The framework comprises two distinct components, namely the risk measurement model for financial risks and the control self assessment process for business and operational risks. The risk measurement model strives to achieve the dual objectives of consistency and economic basis. The model defines risk using the Value-at-Risk measure calibrated to the 99.5 percentile confidence level over a 1-year horizon. The control self assessment is a systematic process by which individual business unit analyses its own business processes step by step to identify the strengths and weaknesses of its risk control environment that could have a potential impact on its ability to achieve the organisation's business objectives. Together, the two components of RK20.12 provide a disciplined risk management framework that guides GEH Group in the achievement of its goals and objectives through active asset and liability management, as well as strategic and tactical risk and capital allocation.

The principal activities of GEH Group are the provision of financial advisory services coupled with insurance protection against risks such as mortality, morbidity (health, disability, critical illness and personal accident), property and casualty. Risks inherent in the insurance business include but are not limited to the following.

For the financial year ended 31 December 2006

# 39 Financial risk management (continued)

#### 39 6 Insurance-related risk management (continued)

#### Insurance risk

Insurance risk comprises both actuarial and underwriting risks resulting from the pricing and acceptance of insurance contracts. The risks arise when actual claim experience is different from the assumptions used in setting the prices for products and establishing the technical provisions and liabilities for claims. Sources of risks include policy lapses and policy claims such as mortality, morbidity and expenses

The Group works closely with reinsurers to put in place a prudent underwriting policy to ensure appropriate risk classification and premium levels. The Group's reinsurance management strategy and policy is reviewed annually by RiC and SMT. Retention limits for mortality risk per life are set up to \$700,000 in Singapore and RM350,000 in Malaysia. Retention limits for critical illness per life are set up to \$400,000 in Singapore and RM250,000 in Malaysia. Catastrophe reinsurance is procured to limit catastrophic losses. The Group's exposure to group insurance business is not significant, thus there is no material concentration in insurance risks.

SMT reviews trends and claims experience for insurance risks along with the lapse and surrender experience to ensure that the policies, guidelines and limits put in place to manage the risks remain adequate and appropriate

A substantial portion of the Group's life assurance funds is participating in nature. In the event of volatile investment climate and/or unusual claims experience, the insurer has the option of revising the bonus and dividends payable to policyholders.

Stress Testing ("ST") is performed annually by the Appointed Actuary ("AA"), for endorsement by the Board The purpose of the ST is to test the solvency of the life fund under various scenarios according to prescribed statutory valuation basis, simulating drastic changes in major parameters such as new business volume, investment environment, expense patterns, mortality/morbidity patterns and lapse rates

Gross Premium Valuation ("GPV") is also carried out annually by the AA GPV is computed to assess the adequacy of the projected inflows of premiums and investment income vis-à-vis the long-term benefits due to policyholders including but not limited to reversionary bonuses, terminal (or maturity) bonuses and guaranteed returns (for non-participating products/policy benefits) for the in-force block of business. GPV is submitted to the Board for approval and it provides the basis for the annual declaration of bonus to policyholders for vesting to the respective insurance policies and declaration of profits to shareholders through the income statement

For investment-linked funds, the risk exposure for the Group is limited only to the underwriting aspect as all investment risks are borne by the policyholders

Table 39 6(A) Exposure of life insurance risks

Concentration of insurance risk	Singapor	e	Malaysia		
\$ million	2006	2005	2006	2005	
Gross sum at risk	89,950	86,952	65,723	66,398	
Reinsurance ceded	6,702	6,957	17,044	14,194	
Net sum at risk	83,248	79,995	48,679	52,204	

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# 39 Financial risk management (continued)

#### 39 6 Insurance-related risk management (continued)

Sensitivity analyses produced below are based on parameters set out as follows

- (a) Scenario 1 Mortality & Major illness
- (b) Scenario 2 Mortality & Major illness
- (c) Scenario 3 Health & Disability
- (d) Scenario 4 Health & Disability
- (a) Sections / Treater a Disability
- (e) Scenario 5 Lapse & Surrender
- (f) Scenario 6 Lapse & Surrender
- (g) Scenario 7 Expenses

- + 25% for all future years
- 25% for all future years
- + 25% for all future years
- 25% for all future years
- 2570 for all ratare years
- + 25% for all future years
- 25% for all future years
- + 30% for all future years

### Table 39 6(B1) Profit after tax sensitivity for the Singapore segment

#### Impact on 1-year's profit after tax

2006 (\$ million)	Scenario 1	Scenario 2	Scenario 3	Scenario 4	Scenario 5	Scenario 6	Scenario 7
Gross impact	14	(56 1)	48 1	(60 9)	22 7	(31 7)	(19 3)
Reinsurance ceded	-	-	_	_			-
Net impact	1 4	(56 1)	48 1	(60 9)	22 7	(31 7)	(19 3)

# Table 39 6(B2) Profit after tax sensitivity for the Malaysia segment

# Impact on 1-year's profit after tax

2006 (\$ million)	Scenario 1	Scenario 2	Scenario 3	Scenario 4	Scenario 5	Scenario 6	Scenario 7
Gross impact	_	_	_	_	-	_	_
Reinsurance ceded	-	-	-	_	-	_	_
Net impact	-	_	_	_	_	-	-

The impact on profit and loss after tax above does not take into account changes in other variables, as they are considered to be less material. Such assessment and the relative materiality of individual variables may change in the future

The sensitivity tests on the Malaysia segment were performed by applying the sensitivities to the best estimate assumptions used in the liabilities adequacy test. The resulting reserves from the liabilities adequacy test were compared to the minimum liabilities policy prescribed by regulator and any shortfall would be charged to income statement. The liabilities adequacy test reserves derived under all scenarios were lower than the minimum liabilities policy prescribed by the regulator, therefore there was no impact on profits for the year

The effect of sensitivity analyses on reinsurance is not material

## Market and credit risk

The Group is exposed to market risk in the investments of the Shareholders' Fund as well as in the mismatch risk between the asset and hability of the Insurance Funds—ALC actively manages market risk through setting the investment policy and asset allocation, approving portfolio construction and risk measurement methodologies, approving hedging and alternative risk transfer strategies investment limits monitoring is in place at various levels to ensure that all investment activities are aligned with GEH Group risk management principles and philosophies. Compliance with established financial risk limits forms an integral part of the risk governance and financial reporting framework. Management of market risks resulting from changes in interest rates and currency exchange rates, volatility in equity prices, as well as other risks like credit and liquidity risks are briefly described below.

For the financial year ended 31 December 2006

# 39 Financial risk management (continued)

## 39 6 Insurance-related risk management (continued)

(a) Interest rate risk (including asset liability mismatch) The Group is exposed to interest rate risk through (i) investments in fixed income instruments in both the Shareholders' Fund as well as the Insurance Funds and (ii) policy liabilities in the Insurance Funds. Since the Shareholders' Fund has exposure to investments in fixed income instruments but no exposure to insurance policy liabilities, it will incur an economic loss when interest rates rise. Given the long duration of policy liabilities and the uncertainty of the cash flows of the Insurance Funds, it is not possible to hold assets that will perfectly match the policy liabilities. This results in a net interest rate risk or asset liability mismatch risk which is managed and monitored by ALC. The Insurance Funds will incur an economic loss when interest rates drop since the duration of policy liabilities is generally longer than the duration of the fixed income assets. The management of asset liability mismatch is guided by the Asset-Liability Management Framework.

The tables below show the interest rate exposure of GEH Group's financial assets and liabilities

					Average
	Fixed	Floating	Non- Interest		effective interest
\$ million	rate	rate	sensitive	Total	rates
2006					
Equities and collective investments	-	_	10,600	10,600	_
Quoted government securities, loan stocks and bonds	12,089	1,293	-	13,382	3 8%
Other unquoted investments	5,614	572	_	6,186	4 3%
Unit linked – bonds	484	73	_	557	41%
Derivatives and embedded derivatives	-	-	1,343	1,343	_
Secured loans (net of allowances)	706	201	_	907	5 2%
Unsecured loans	1	26	_	27	4 2%
Policy loans	2,044	-	_	2,044	66%
Reinsurance assets	_	-	57	57	_
Outstanding premiums	_	-	154	154	_
Other debtors and interfund balances	_	-	878	878	_
Cash on deposit	3,505	_	_	3,505	3 1%
Cash and bank balances	319	_	_	319	3 4%
Financial assets	24,762	2,165	13,032	39,959	
Other creditors and interfund balances	_	_	997	997	_
Reinsurance liabilities	_	_	50	50	_
Policy benefits	1,475	_	_	1,475	4 0%
Claims admitted and intimated	-	_	149	149	_
Agents' retirement benefits	_	_	168	168	_
Financial liabilities	1,475		1,364	2,839	

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# 39 Financial risk management (continued)

# 39 6 Insurance-related risk management (continued)

# (a) Interest rate risk (continued)

\$ million	Fixed rate	Floating rate	Non- interest sensitive	Total	Average effective interest rates
2005					
Equities and collective investments	_	_	10,956	10,956	-
Quoted government securities, loan stocks and bonds	11,813	1,331	_	13,144	3 7%
Other unquoted investments	4,509	579	-	5,088	4 5%
Unit linked – bonds	482	54	_	536	31%
Derivatives and embedded derivatives	_	-	695	695	-
Secured loans (net of allowances)	762	61	_	823	5 2%
Unsecured loans	2	5	_	7	3 4%
Policy loans	1,989	_	_	1,989	6 6%
Reinsurance assets	_	_	71	71	_
Outstanding premiums	-	-	162	162	-
Other debtors and interfund balances	_	-	916	916	-
Cash on deposit	2,898	_	_	2,898	5 6%
Cash and bank balances	494	_		494	_
Financial assets	22,949	2,030	12,800	37,779	
Other creditors and interfund balances	_	_	915	915	_
Reinsurance liabilities	_	_	41	41	_
Policy benefits	1,352	_	_	1,352	40%
Claims admitted and intimated	_	_	147	147	-
Agents' retirement benefits		_	157	157	
Financial liabilities	1,352	_	1,260	2,612	

(b) Foreign currency risk. Internally limits ranging from 15% to 35% are applied to investments in fixed income portfolios at fund level. Currency risk derived from investments in foreign equities is generally not hedged. Hedging through currency forwards and swaps is typically used for the fixed income portfolio.

The Group is also exposed to foreign exchange movement on net investment in its foreign subsidiaries. The major item for the Group is in respect of its Malaysia subsidiaries. The Insurance and Shareholders' Funds in Malaysia are predominantly held in Malaysian Ringgit, as prescribed by Bank Negara, Malaysia. The Group does not hedge against this exposure. Total assets in the Shareholders' Funds in foreign subsidiaries as at 31 December 2006, under this unhedged category, approximated \$301.8 million (2005—\$276.1 million), translated at the respective year-end currency exchange rates.

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# 39 Financial risk management (continued)

# 39 6 Insurance-related risk management (continued)

# (b) Foreign currency risk (continued)

The tables below show the foreign exchange position of GEH Group by major currencies

\$ million	SGD	USD	MYR	Others	Total
2006					
Equities and collective investments	2,665	3,410	1,426	3,099	10,600
Quoted government securities, loan stocks and bonds	7,502	3,606	1,367	907	13,382
Other unquoted investments	1,437	4,274	306	169	6,186
Unit linked – bonds	55	59	184	259	557
Derivatives and embedded derivatives	3,544	16	(1,509)	(708)	1,343
Secured loans (net of allowances)	447	460	_	_	907
Unsecured loans	27	#	_	_	27
Policy loans	876	1,168	_	#	2,044
Reinsurance assets	23	34	_	_	57
Outstanding premiums	65	89	_	#	154
Other debtors and interfund balances	555	321	-	2	878
Cash on deposit	2,940	446	62	57	3,505
Cash and bank balances	173	54	63	29	319
Financial assets	20,309	13,937	1,899	3,814	39,959
Other creditors and interfund balances	739	258	_	#	997
Reinsurance liabilities	26	24	_	#	50
Policy benefits	741	734	_	#	1,475
Claims admitted and intimated	58	91	_	#	149
Agents' retirement benefits	1	167	_	_	168
Financial liabilities	1,565	1,274	-	#	2,839
				• • • • • • • • • • • • • • • • • • •	
2005					
Equities and collective investments	2,623	3,224	1,735	3,374	10,956
Quoted government securities, loan stocks and bonds	7,850	2,907	1,364	1,023	13,144
Other unquoted investments	914	3,656	230	288	5,088
Unit linked – bonds	36	21	186	293	536
Derivatives and embedded derivatives	2,294	57	(1,464)	(192)	695
Secured loans (net of allowances)	288	<b>5</b> 35	_	_	823
Unsecured loans	7	_	_	_	7
Policy loans	851	1,112	5	21	1 989
Reinsurance assets	26	45	_	_	71
Outstanding premiums	71	90	_	1	162
Other debtors and interfund balances	654	262	_	-	916
Cash on deposit	2,096	507	225	70	2,898
Cash and bank balances	412	33	23	26	494
Financial assets	18,122	12,449	2,304	4,904	37,779
Other creditors and interfund balances	675	240	-	#	915
Reinsurance liabilities	19	22	_	#	41
Policy benefits	697	655	_	#	1,352
Claims admitted and intimated	55	92	_	#	147
Agents' retirement benefits	2	155	_	#	157
Financial liabilities	1,448	1,164		#	2,612

<sup>#</sup> Amount less than \$0.5 million

For the financial year ended 31 December 2006

## 39 Financial risk management (continued)

# 39 6 Insurance-related risk management (continued)

- (c) Equity price risk Exposure to equity price risk exists in both assets and liabilities. Asset exposure exists through direct equity investment, where GEH bears all or most of the volatility in returns and investment performance risk. Equity price risk also exists in investment linked products where the revenues of the insurance operations are linked to the value of the underlying equity funds as this has an impact on the level of fees earned. A robust monitoring process is in place to manage equity price risk by activating appropriate hedging and risk transfer strategies to limit the downside risk at certain predetermined levels. Limits are set for single security holdings as a percentage of the equity investment and as a percentage of equity holdings. Country limits and limits on derivatives are also set.
- (d) Real estate risk The Group is exposed to real estate risk through investments in direct real estate that it owns in Singapore and Malaysia and through real estate funds in other countries 
  Each acquisition or divestment of real estate is reviewed by ALC and submitted for the decision of the respective Boards
- (e) Commodity risk The Group does not have a direct or significant exposure to commodity risk
- (f) Cash flow and liquidity risk. Cash flow and liquidity risk arises when a company is unable to meet its obligations at reasonable cost when required to do so. This typically happens when the investments in the portfolio is illiquid. Demands for funds can usually be met through ongoing business operations, premiums received, sale of assets or borrowings. Unexpected demands for liquidity may be triggered by negative publicity, deterioration of the economy, reports of problems in other companies in the same or similar lines of business, unanticipated policy claims, or other unexpected cash demands from policyholders.

Expected liquidity demands are managed through a combination of treasury, investment and asset-liability management practices, which are monitored on an ongoing basis. Actual and projected cash inflows and outflows are monitored and a reasonable amount of assets are kept in liquid instruments at all times. The projected cash flows from the in-force insurance policy contract liabilities consist of renewal premiums, commissions, claims, maturities and surrenders. Renewal premiums, commissions, claims and maturities are generally stable and predictable. Surrenders can be more uncertain although it has been quite stable over the past several years.

Unexpected liquidity demands are managed through a combination of product design, diversification limits, investment strategies and systematic monitoring. The existence of surrender penalty in insurance contracts also protects the Group from losses due to unexpected surrender trends as well as reduces the sensitivity of surrenders to changes in interest rates.

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# 39 Financial risk management (continued)

# 39 6 Insurance-related risk management (continued)

# (f) Cash flow and liquidity risk (continued)

The following tables show the maturity of GEH Group's financial assets and liabilities by time bands

\$ million	Less than 1 year	1 to 5 years	Over 5 years	Total
2006				
Equities and collective investments	10,600	_	_	10,600
Quoted government securities, loan stocks and bonds	1,485	6,741	5,156	13,382
Other unquoted investments	1,219	2,646	2,321	6,186
Unit linked – bonds	93	161	303	557
Derivatives and embedded derivatives	170	522	651	1,343
Secured loans (net of allowances)	67	567	273	907
Unsecured loans	#	26	1	27
Policy loans	2,044	#	-	2,044
Reinsurance assets	27	30	-	57
Outstanding premiums	154	-	-	154
Other debtors and interfund balances	878	_	_	878
Cash on deposit	3,496	9	_	3,505
Cash and bank balances	319	_	_	319
Financial assets	20,552	10,702	8,705	39,959
Other creditors and interfund balances	997	_		997
Reinsurance liabilities	50	_	_	50
Policy benefits	1,475	_	_	1,475
Claims admitted and intimated	149	_	_	149
Agents' retirement benefits	168	_	_	168
Financial liabilities	2,839	-	-	2,839
2005	10.056			10.056
Equities and collective investments	10,956	-	-	10,956
Quoted government securities, loan stocks and bonds	1,661	5,976	5,507	13,144
Other unquoted investments	674	2,407	2,007	5,088
Unit linked – bonds	78	178	280	536
Derivatives and embedded derivatives	36	495	164	695
Secured loans (net of allowances)	271	244	308	823
Unsecured loans	-	6	1	7
Policy loans	1,989	#	-	1,989
Reinsurance assets	28	43	-	71
Outstanding premiums	162	-	-	162
Other debtors and interfund balances	916	-	-	916
Cash on deposit	2,788	82	28	2,898
Cash and bank balances	494	<del>_</del> _	-	494
Financial assets	20,053	9,431	8,295	37,779
Other creditors and interfund balances	915	_	_	915
Reinsurance liabilities	41	_	-	41
Policy benefits	1,352	-	_	1,352
Claims admitted and intimated	147	-	-	147
Agents' retirement benefits	157			157
Financial liabilities	2,612			2,612

<sup>#</sup> Amount less than \$0.5 million

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# 39 Financial risk management (continued)

## 39 6 Insurance-related risk management (continued)

(f) Cash flow and liquidity risk (continued)

Derivative financial instruments used by GEH Group for hedging interest rate, currency and equity risk exposures were as follows

\$ million		Principal notional amount	Derivative receivables	Derivative payables
2006				
Foreign exchange	Forwards	2,963	12	9
	Currency swaps	800	43	
Interest rate	Swaps	584	2	3
	Swaptions	3	#	#
	Exchange traded futures	1,405	1	2
Equity	Futures	5	#	#
	OTC options	25	3	_
		5,785	61	14
2005				
Foreign exchange	Forwards	1,733	19	6
	Currency swaps	641	#	16
	OTC options	#	_	#
Interest rate	Swaps	1,537	2	9
	OTC options	31	#	_
	Exchange traded futures	2,550	#	#
Equity	Futures	7	_	_
		6,499	21	31

<sup>#</sup> Amount less than \$0.5 million

(g) Credit risk GEH Group is exposed to credit risk through (i) investments in cash and bonds, (ii) corporate lending activities and (iii) exposure to counterparty's credit in derivative transactions and reinsurance contracts. For all three types of exposures, financial loss may materialise as a result of a credit default by the borrower or counterparty. For investments in bonds, financial loss may materialise as a result of the widening of credit spread or a downgrade of credit rating.

The task of evaluating and monitoring credit risk is undertaken by CRC. GEH Group has internal limits by issuer or counterparty and by investment grades. These limits are actively monitored to manage the credit and concentration risk. These limits are reviewed on a regular basis by CRC. The credit worthiness of reinsurers is assessed on an annual basis by reviewing their financial strength through published credit ratings and other publicly available financial information.

With respect to credit risk arising from the other financial assets of GEH Group, which comprise cash and cash equivalents, other receivables (including related party balances), investment securities and certain derivative financial instruments, GEH Group's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments. There is no significant concentration of credit risk within GEH Group

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### 39 Financial risk management (continued)

#### 39 6 Insurance-related risk management (continued)

# (g) Credit risk (continued)

The loans in GEH Group's portfolio are generally secured by collateral, with a maximum loan to collateral value ratio of 70% predominantly. The fair value of collaterals, held by GEH Group as lender, for which it is entitled to sell or pledge in the event of default is as follows.

	21	006	2005	
\$ million	Carrying value of loans	Fair value of collaterals	Carrying value of loans	Fair value of collaterals
Type of collaterals				
Policy loans – Cash value of policies	2,044	4,069	1,989	3,940
Secured loans				
Properties	801	2,070	640	1,887
Shares	23	77	49	124
Bankers' guarantees	82	87	127	129
Others	1	1	7	14
	2,951	6,304	2,812	6,094

Investments lent and collaterals received under securities lending arrangement amounted to \$660.5 million and \$682.8 million respectively as at 31 December 2006 (2005. \$162.7 million and \$166.9 million respectively)

(h) Concentration risk. An important element of managing both market and credit risks is to actively manage concentration to specific issuers, counterparties, industry sectors, countries and currencies. Both internal and regulatory limits are put in place and monitored to manage concentration risk. These limits are reviewed on a regular basis by ALC and CRC. GEH Group's exposures are within the concentration limits set by the respective local regulators.

# **Business and operational risk**

Based on GEH Group's ERM Framework, business and operational risks have been grouped into five main categories

- (a) Business risk includes failure of business strategy, failure of product design, development and pricing strategy, failure of marketing and communication strategy, and market misconduct
- (b) Operational risk external events includes changes in regulatory requirements, liability and legal disputes, fraud, business interruption, failure of outsourced service providers and vendors, and damage to property and environment
- (c) Operational risk processes includes failure of control processes and procedures, expense and cost overrun, and project failure
- (d) Operational risk systems includes failure of systems availability, capacity, utilisation and IT infrastructure and failure of systems security
- (e) Operational risk people includes lagging customer service quality, lack of core competencies, lack of succession of key positions and fiduciary risk

The day-to-day management of business and operational risk is through the maintenance of a comprehensive system of internal controls, supported by an infrastructure of systems and procedures to monitor processes and transactions. The SMT reviews all business and operational issues regularly, at its monthly meetings. The Internal Audit team reviews the system of internal controls to assess their ongoing relevance and effectiveness, and reports at least quarterly to the Audit Committee of GEH Group.

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# 40 Fair values of financial assets and liabilities

Financial instruments comprise financial assets, financial liabilities and off-balance sheet financial instruments. The fair value of a financial instrument is the amount at which the instrument can be exchanged or settled between knowledgeable and willing parties in an arm's length transaction. The financial instruments of the Group are substantially carried at fair value on the balance sheet, except for loans to and bills receivable from customers, for which there is no ready market for exchange between willing parties. The Group has determined the fair values of loans to customers, taking into account the relevant market interest rates and credit spread and noted that the fair value is not materially different from the carrying amount at reporting date. The following table summarises the carrying amounts and fair values of other financial instruments that are not presented on the Group's balance sheet at their fair values.

	20	2006		
\$ million	Carrying amount	Fair value	Carrying amount	Fair value
Financial liabilities				
Non-bank customer term deposits	50,197	50,351	40,549	40,595
Debts issued and other borrowed funds	6,786	6,999	7,146	7,395

#### Note

Fair value is determined without taking into account transaction costs that would be incurred to exchange or settle the financial instruments. The costs are expected to be insignificant and will not have any material impact on the fair value.

The fair values of financial assets and liabilities (not carried at fair value) are determined based on the following methodologies and assumptions

#### Financial assets for which fair value approximates carrying value

Fair value of certain financial assets carried at cost, including cash and placements with central banks, placements with and loans to banks, interest and other short term receivables are expected to approximate their carrying value due to their short tenor

#### Loans to non-bank customers

The carrying value of non-bank loans is the principal outstanding net of specific and portfolio allowances for impairment. Fair value of loans are computed after taking into account the relevant market interest rates and credit spread by product types at balance sheet date.

# Financial liabilities for which fair value approximates carrying value

Fair value of certain financial liabilities, which include mainly customer deposits with no stated maturity, interbank borrowings and borrowings under repurchase agreements are expected to approximate their carrying value due to their short tenor

# Non-bank customer term deposits

For non-bank customer deposits with maturities of less than three months, the carrying amount is a reasonable estimate of their fair value. For deposits with maturities of three months or more, fair values are estimated using discounted cash flows based on market rates.

#### Debts issued and other borrowed funds

The aggregate fair values of the Bank's fixed rate subordinated term notes are determined based on quoted market prices. Fair values of other borrowed funds are obtained from independent broker offer prices.

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# 41 Contingent liabilities

The Group conducts businesses involving acceptances, guarantees, documentary credits and other similar transactions. Acceptances are undertakings by the Group to pay on bills of exchange drawn on customers. Guarantees are issued by the Group to guarantee the performance of customers to third parties. Documentary credits commit the Group to make payments to third parties on production of documents.

	GROUP		BANK										
	2006	2006	2006	2006	2006	2006	2006	2006	2006	2006	2005	2006	2005
	\$'000	\$1000	\$'000	\$'000									
Acceptances and endorsements	936,861	740,262	166,481	156,008									
Guarantees and standby letters of credit	4,707,125	4,996,558	4,179,984	4,648,350									
Documentary credits and other short term trade-related transactions	1,141,748	875,071	807,240	688,382									
Others	33,434	35,040	_	-									
	6,819,168	6,646,931	5,153,705	5,492,740									

# 41 1 Analysed by geographical sector

	GROUP		BANK	
	2006	2005	2006	2005
	\$1000	\$,000	\$'000	\$'000
Singapore	4,454,227	4,936,995	4,436,144	5,008,348
Malaysia	1,416,167	1,065,623	114,200	57,420
Other ASEAN	380,464	247,663	34,925	24,078
Greater China	388,615	246,002	388,615	246,002
Other Asia Pacific	86,068	68,867	86,068	74,850
Rest of the World	93,627	81,781	93,753	82,042
	6,819,168	6,646,931	5,153,705	5,492,740

The information on contingent liabilities analysed by geographical sector is prepared based on the country where the transactions are booked

# 41 2 Analysed by industry

	GROUP		BA	NK
	2006	2005	2006	2005
	\$'000	\$'000	\$'000	\$'000
Agriculture, mining and quarrying	67,628	24,754	37,531	1,931
Manufacturing	1,593,831	1,828,551	825,755	1,271,998
Building and construction	1,133,801	1,130,413	975,027	1,125,381
General commerce	1,600,540	1,131,211	1,136,157	840,956
Transport, storage and communication	367,151	252,013	297,395	207,176
Financial institutions, investment and holding companies	1,048,745	1,072,228	1,010,849	1,054,885
Professionals and individuals	104,958	107,122	79,128	89,761
Others	902,514	1,100,639	791,863	900,652
	6,819,168	6,646,931	5,153,705	5,492,740

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# 42 Commitment

Commitments comprise mainly agreements to provide credit facilities to customers. Such commitments can either be made for a fixed period, or have no specific maturity but are cancellable by the Group, subject to notice requirements

		GROUP		GROUP		BANK	<u> </u>
		2006	2005	2006	2005		
		\$'000	\$'000	\$1000	\$1000		
2 1	Credit commitments	· · · · · · · · · · · · · · · · · · ·					
	Undrawn credit facilities						
	Original term to maturity of one year or less	28,112,683	24,516,587	25,076,740	21,564,962		
	Original term to maturity of more than one year	8,215,719	7,597,930	5,468,038	4,555,464		
		36,328,402	32,114,517	30,544,778	26,120,426		
	Undrawn note issuance and						
	revolving underwriting facilities	145,286	99,460	119,180	79,666		
	Forward deposits and assets purchase/sale	601,493	801,468	648,407	800,471		
		37,075,181	33,015,445	31,312,365	27,000,563		
2	Other commitments						
	Operating lease (non-cancellable) commitments						
	Within 1 year	11,862	15,102	12,283	13,286		
	After 1 year but within 5 years	11,444	17,403	10,393	14,413		
	Over 5 years	4	66	4	18		
		23,310	32,571	22,680	27,717		
	Capital commitment authorised and contracted	80,261	84,631	34,974	21,678		
		103,571	117,202	57,654	49,395		
2 3	Total commitments	37,178,752	33,132,647	31,370,019	27,049,958		
2 4	Analysed by geographical sector						
	Singapore	28,317,348	25,151,652	28,497,604	25,284,483		
	Malaysia	6,207,174	6,267,775	391,135	530,377		
	Other ASEAN	835,921	572,725	127,827	87,939		
	Greater China	1,098,108	465,555	1,103,793	472,219		
	Other Asia Pacific	4,432	253,145	533,891	253,145		
	Rest of the World	715,769	421,795	715,769	421,795		
		37,178,752	33,132,647	31,370,019	27,049,958		

OCBC Overseas Investments Pte Ltd., a subsidiary of the Bank, has entered into certain arrangements with existing shareholders of NISP to acquire further shares in NISP at a future date

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#### 43 Assets pledged

Assets pledged for repos whereby counterparties have the right by contract or by custom to resell or repledge the assets are as follows

	GROUP		BANK	
	2006	2005	2006	2005
	\$'000	\$'000	\$'000	\$'000
Singapore government treasury bills and securities	491,756	512,693	491,756	512,693
Other government treasury bills and securities	779,224	410,496	3,784	3,627
Debt and equity securities	48,016	200,448	_	_
Placements with and loans to banks	577,583	792,922	28,231	135,155
	1,896,579	1,916,559	523,771	651,475
Repo balances for assets pledged	1,838,927	1,720,049	500,762	517,940

The fair value of financial assets accepted as collateral that the Group is permitted to sell or repledge in the absence of default is \$96.3 million (2005. \$181.3 million)

#### 44 Assets held for sale

Assets held for sale comprise properties which the Group are disposing off, subject to terms that are usual and customary in the completion of the sale. The transactions are expected to be completed by first quarter 2007 and will not have a material impact on the Group.

#### 45 Minimum lease rental receivable

The future minimum lease rental receivable under non-cancellable operating leases by remaining period to lease expiry are as follows

	GROUP		BANK	
	2006	2005	2006	2005
	\$'000	\$ 000	\$'000	\$'000
Within one year	38,745	37,555	12,534	10,882
After 1 year but within 5 years	49,803	27,140	9,784	9,484
Over 5 years	1,520	-	_	_
	90,068	64,695	22,318	20,366

# 46 Related party transactions

Loans and deposits transactions with related parties arising from the ordinary course of business are not treated any differently from loans to and deposits from other customers of the Group. Credit facilities granted are subject to the same credit evaluation, approval, monitoring and reporting processes.

# Related parties are as follows

- (a) Companies that, directly or indirectly through one or more intermediaries, are controlled by or are under common control with, the Bank (including subsidiaries and fellow subsidiaries),
- (b) Associated companies in which the Group holds interests of between 20% and 50%,
- (c) Directors of the Bank (including their immediate family members) and entities in which they have control, joint control or significant influence,
- (d) Key management of the Bank (including their immediate family members) and entities in which they have control, joint control or significant influence, and
- (e) Life assurance fund. The transactions entered into with the Group's long-term life assurance fund pertain to the investment assets and liabilities which are attributable to policyholders.

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# 46 Related party transactions (continued)

46.1 Related party balances at balance sheet date and transactions during the financial year were as follows

GRO	DUP (\$ million)	Associated companies	Directors	Key management	Lıfe assurance fund
(a)	Loans and other receivables				
	At 1 January 2006	137	152	3	-
	Net (decrease)/increase	(119)	36	1	
	At 31 December 2006	18	188	4	<u>-</u>
(b)	Deposits and other payables				
	At 1 January 2006	21	312	8	611
	Net (decrease)/increase	99	39	4	51
	At 31 December 2006	120	351	12	662
(c)	Off-balance sheet credit facilities(1)				
	At 1 January 2006	_	103	_	_
	Net (decrease)/increase	_	4	_	_
	At 31 December 2006	-	107		
(d)	Income statement transactions				
	Financial year ended 31 December 2006				
	Interest income	1	5	#	_
	Interest expense	1	5	#	20
	Rental income	, #	1	-	#
	Fee and commission and other income	2	1	#	51
	Rental and other expenses	6	#	#	1
	Financial year ended 31 December 2005				
	Interest income	4	1	#	_
	Interest expense	#	3	#	15
	Rental income	#	1	_	#
	Fee and commission and other income	3	1	#	51
	Rental and other expenses	7	1	#	1

#### Notes

<sup>(</sup>I) Off balance sheet credit facilities refer to transaction related and trade-related contingencies

<sup>#</sup> Amount less than \$0.5 million

For the financial year ended 31 December 2006

# 46 Related party transactions (continued)

						Life
	NIV (*)	Subsidiaries	Associated	Directors	Key	assurance fund
BAI	NK (\$ million)	Subsidiaries	companies	Directors	management	Tullu
(a)	Loans and other receivables					
	At 1 January 2006	1,824	_	152	3	_
	Net (decrease)/increase	(308)		36	1	
	At 31 December 2006	1,516	<del>-</del>	188	4	
(b)	Deposits and other payables					
	At 1 January 2006	1 095	4	301	8	545
	Net (decrease)/increase	(12)	(1)	37	3	10
	At 31 December 2006	1,083	3	338	11	555
(c)	Off-balance sheet credit facilities (1)					
•	At 1 January 2006	139	_	103	_	_
	Net (decrease)/increase	(43)	_	4	_	_
	At 31 December 2006	96	-	107		
(d)	Income statement transactions					
(4)	Financial year ended 31 December 2006					
	Interest income	61		5	#	
		37	- #	3	#	18
	Interest expense Rental income	3	11	-	<b>#</b>	10
	Fee and commission and other income	8	_	#	_ #	40
	Rental and other expenses	150	6	#	#	-
	Financial year ended 31 December 2005					
	Interest income	56	_	61	8	_
	Interest expense	22	#	23	1	12
	Rental income	3	_	_	_	_
	Fee and commission and other income	5	-	2	1	41
	Rental and other expenses	115	7	3	#	_

#### Notes

# 46 2 Key management personnel compensation

Key management personnel compensation is as follows

	2006	2005
BANK	\$ million	\$ million
Short-term employee benefits	19	18
Share-based benefits	4	4
	23	22

During the financial year ended, total options granted to key management personnel of the Bank amounted to \$1.9 million (2005) \$2.2 million). Included in the above table are directors' emoluments which were disclosed in Note 8.1. Equity-settled compensation to directors of the Bank is disclosed in Notes 13.2, 13.3 and 13.4.

<sup>(</sup>ii) Off balance sheet credit facilities refer to transaction related and trade related contingencies

<sup>#</sup> Amount less than \$0.5 million

For the financial year ended 31 December 2006

# 47 Subsequent events

(a) On 26 January 2007, Excel Holdings Private Limited ("Excel"), a wholly-owned subsidiary of the Bank announced that it had entered into conditional share sale and purchase agreements with certain individuals to purchase an aggregate of 1,078,225,000 ordinary shares ("Sale Shares") or 29 5% shareholdings in the capital of PT Trimegah Securities Tbk ("Trimegah"), for a cash consideration of IDR 172 5 billion or IDR 160 per share. The purchase price was negotiated on a willing-buyer willing-seller basis and represents approximately 1.7 times the net asset value of Trimegah at 3.1 December 2005. The proposed acquisition, which is subject to all necessary regulatory approvals being received in Singapore and Indonesia, will be funded by the Group's internal resources.

Upon completion of the acquisition of the Sale Shares, Excel will become the largest shareholder of Trimegah, and it will be required to make a tender offer for Trimegah under the relevant take-over offer rules in Indonesia. The tender offer is expected to be launched and completed before June 2007.

In conjunction with the acquisition of Sale Shares, Excel has also entered into call option agreements with certain individuals whereby Excel will be granted call options over a total of 785,825,000 shares (subject to adjustment based on, *inter alia*, shares acquired by Excel pursuant to the tender offer) or 21 5% shareholdings in Trimegah. The call options are exercisable at an exercise price of IDR 160 per share, subject to adjustments to take into account interest costs and dividends paid by Trimegah up to the point of exercise. The call options will expire 18 months after the date the acquisition of the Sale Shares is completed.

- (b) On 6 February 2007, the Bank announced that it had received approval from the China Banking Regulatory Commission ("CBRC") to commence preparation for local incorporation in China. In January 2007, the Bank had already obtained approval from CBRC to offer time deposit services of a minimum of RMB 1 million to Chinese residents at its Shanghai branch.
- (c) On 15 February 2007, the Singapore Minister of Finance announced a reduction in the corporate tax rate from 20% to 18% with effect from Year of Assessment 2008. The effects of the reduced tax rate will be reflected in the financial statements for the year ending 31 December 2007.

# 48 Comparative information

The financial statements for the year ended 31 December 2005 were audited by another firm of certified public accountants. Where necessary, certain comparative figures were adjusted to conform to current year presentation.

# 49 New accounting standards and interpretations not yet adopted

The Group has not applied the following relevant accounting standards and interpretations that have been issued as of the balance sheet date but are not yet effective

- FRS 40 Investment Property
- FRS 107 Financial Instruments Disclosures and the Amendment to FRS 1 Presentation of Financial Statements Capital Disclosures
- INT FRS 108 Scope of FRS 102 Share-based Payment
- INT FRS 109 Reassessment of Embedded Derivatives
- INT FRS 110 Interim Financial Reporting and Impairment

FRS 40, which becomes mandatory for the Group's 2007 financial statements, permits investment property to be stated at either fair value or cost less accumulated depreciation and accumulated impairment losses

FRS 107 and amended FRS 1, which become mandatory for the Group's 2007 financial statements, will require extensive additional disclosures with respect to the Group's financial instruments and share capital. This standard does not have any impact on the recognition and measurement in the Group's financial statements.

INT FRS 110 prohibits the reversal of an impairment loss recognised in an interim period during the financial year in respect of goodwill, an investment in an equity instrument or a financial asset carried at cost. INT FRS 110 will become mandatory for the Group's 2007 financial statements, and will apply to goodwill, investments in equity instruments, and financial assets carried at cost prospectively from the date the Group first applied the measurement criteria of FRS 36 and FRS 39 respectively (i.e., 1 January 2005). This standard does not have any significant impact on the Group's financial statements.

# **Group's Major Properties** As at 31 December 2006

		Net carrying value	Market value (1)	Effective stake	Gross floor area
	Purpose	S\$'000_	S\$'000	(%)	(sq ft)
Singapore					202 200
OCBC Centre, 65 Chulia Street	Office	32,928	518,400	100	993,089
OCBC Centre East, 63 Chulia Street	Office	107,574	194,700	100	242,385
OCBC Centre South, 18 Church Street	Office	78,548	79,000	100	118,909
63 Market Street	Office	234,093	242,500	100	248,996
3 Church Street, 16th to 21st storeys	Office	28,255	106,000	100	78,490
11 Tampines Central 1	Office	60,896	68,000	100	115,782
31 Tampines Finance Park Avenue 4	Office	47,355	53,000	100	97,537
105 Cecil Street, #01-00 #02-01 to 04,					
#04-01 to 04, #14-01 to 04, #15-01 to 04,					
#17-01 to 04 The Octagon Building	Office	31,377	33,500	100	34,550
260 Tanjong Pagar Road	Office	5,977	19,500	100	44,940
101 Cecil Street #01-01/02 Tong Eng Building	Office	2,184	14,400	100	15,984
110 Robinson Road	Office	4,806	10 000	100	22,120
460 North Bridge Road	Office	3,277	10,000	100	26,576
277 Orchard Road, comprising Specialists'					
Shopping Centre & Hotel Phoenix	Retail/Hotel	2,679	314,000	100	443,689
The Waterside, Block 9 & 13 Tanjong Rhu Road	Residential	43,983	153,000	100	251,889
Somerset Compass, 2 Mt Elizabeth Link	Residential	25,145	118,000	100	104,377
The Compass at Chancery,					
6, 6A to H, J to N, P to U Chancery Hill Road	Residential	15,136	36 000	100	54,739
Valley Lodge, #02-00 to #10-00 257 River Valley Road	Residential	3,015	10 800	100	24,421
Land at Bassein Road, Lot 45L, Town subdivision 29	Land for	105	14,500	100	17,203 <sup>(2)</sup>
	development		, 		
		727,333	1,995,300		
Malaysia					
Menara OCBC					
18 Jalan Tun Perak, Kuala Lumpur	Office	46,438	50,036	100	243,262
		46,438	50,036		
Indonesia					
Bank NISP Tower					
Jl Dr Satrio, Casablanca, Jakarta	Office	26,177	37,721	72	362,313
The section contained the section of		26,177	37,721	-	
Other properties located in					<u></u>
Singapore		155,668	293,854		
Malaysia		33,998	90,347		
Other ASEAN		38,037	43,912		
Other Asia Pacific		109,324	212,306		
Rest of the World		2,446 339,473	11,686 652,105	<del></del>	

<sup>(</sup>I) Valuations were made by independent firms of professional valuers (Q) Refers to land area

# **Group's Major Quoted Equities** As at 31 December 2006

	Effective	Number	Cost of investment	Market value
	stake (%) <sup>(1)</sup>	of ordinary shares held	S\$'000	S\$'000
	(,u)			
Available-for-sale Securities				
Asia Pacific Breweries Limited	4 0	10,671,448	10,941	165,095
Fraser and Neave Limited	6 2	91,418,460	90,138	410,836
Robinson and Company Limited	28	2,440,000	504	12,151
The Straits Trading Company Limited	7 7	25,884,232	17,092	91,260
United Overseas Bank Limited	0 2	2,574,314	28,947	49,680
WBL Corporation Limited	7 3	15,691,915	29,586	70,258
			177,208	799,280
Other quoted equities			378,961	461,028
			556,169	1,260,308
Associated Companies				
British and Malayan Trustees Limited	43 0	235,620	591	17,672
PacificMas Berhad	28 1	48,125,642	86,893	101,766
			87,484	119,438
Subsidiaries				
Great Eastern Holdings Limited	86 9	411,303,108	2,188,406	6,868,762
PT Bank NISP Tbk	72 3	3,570,971,129	531,450	516,005
			2,719,856	7,384,767

<sup>(1)</sup> For available-for sale securities, effective stake includes the Group's proportionate share of the stakes held by its insurance subsidiaries under their shareholders, and general insurance funds

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As at 28 February 2007

# **CLASS OF SHARES**

**Ordinary Shares** 

# **NUMBER OF ORDINARY SHAREHOLDERS**

The number of ordinary shareholders of the Bank as at 28 February 2007 is 45,262

# **VOTING RIGHTS**

The Articles of Association provide for

- (a) on a show of hands 1 vote
- (b) on a poll 1 vote for each Ordinary Share held

# **DISTRIBUTION OF ORDINARY SHAREHOLDERS**

	Number of Ordinary		Ordinary	
Size of Holdings	Shareholders	%	Shares Held	%
1 – 999	4,507	9 96	1,431,672	0 05
1,000 10,000	29 844	65 93	111,385,549	3 56
10,001 – 1,000,000	10,758	23 77	558,787,273	17 87
1,000,001 and above	153	0 34	2,454,855,418	78 52
Total	45,262	100 00	3,126,459,912	100 00

# TWENTY LARGEST ORDINARY SHAREHOLDERS

Ordinary Shareholders	Number of Ordinary Shares Held	<u>%*</u>
1 DBS Nominees (Pte) Ltd	397,157,704	12 91
2 Selat (Pte) Limited	348,957,470	11 34
3 Citibank Nominees Singapore Pte Ltd	212,877,544	6 92
4 HSBC (Singapore) Nominees Pte Ltd	208,476,658	6 77
5 DBSN Services Pte Ltd	158,728 267	5 16
6 Raffles Nominees (Pte) Ltd	143,042,510	4 65
7 Singapore Investments (Pte) Limited	112,134,760	3 64
8 Lee Foundation	110,784,042	3 60
9 Lee Rubber Company Pte Ltd	92,739,108	3 01
10 United Overseas Bank Nominees (Pte) Ltd	49,843 091	1 62
11 Lee Latex Pte Limited	42,809,414	1 39
12 Kallang Development (Pte) Limited	28,810,836	0 94
13 Lee Pineapple Company (Pte) Limited	20,000,000	0 65
14 Kew Estate Limited	19,900,000	0 65
15 Lee Brothers (Wee Kee) Pte Ltd	15,753,000	0.51
16 Tropical Produce Company Pte Ltd	14,599,660	0 47
17 Kota Trading Company Sendirian Berhad	14,527,176	0 47
18 Island Investment Company (Private) Limited	14,365,260	0 47
19 DB Nominees (S) Pte Ltd	13,113,476	0 43
20 BMT A/c Estate of Lim Yew Teok Deceased	12,944,000	0 42
Total	2,031,563,976	66 02

The percentage of issued ordinary shares is calculated based on the number of issued ordinary shares of the Bank as at 28 February 2007 excluding any ordinary shares held in treasury as at that date

Approximately 72 93% of the issued ordinary shares are held in the hands of the public Rule 723 of the Listing Manual of the Singapore Exchange Securities Trading Limited has accordingly been complied with

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As at 28 February 2007

# SUBSTANTIAL ORDINARY SHAREHOLDERS

According to the register required to be kept under section 88 of the Companies Act, Cap 50, the following are the only substantial ordinary shareholders of the Bank having an interest of 5 per cent or more of the total votes attached to all the voting shares in the Bank as undernoted

Substantial Ordinary Shareholders	Ordinary Shares registered in the name of the substantial ordinary shareholders	Ordinary Shares held by the substantial ordinary shareholders in the name of nominees	Ordinary Shares in which the substantial ordinary shareholders are deemed to be interested	Total	Percentage* of issued Ordinary Shares
	As at 28 2 2007	As at 28 2 2007	As at 28 2 2007	As at 28 2 2007	
Lee Foundation	110,784,042	-	482,883,510 <sup>(1)</sup>	593,667,552	19 29
Lee Foundation, States of Malaya		-	372,503,766 <sup>(2)</sup>	372,503,766	12 10
Selat (Pte) Limited	348,957,470	-	15,511,614 <sup>(3)</sup>	364,469,084	11 84

<sup>\*</sup> The percentage of issued ordinary shares is calculated based on the number of issued ordinary shares of the Bank as at 28 February 2007, excluding any ordinary shares held in treasury as at that date

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This represents Lee Foundation's deemed interest in (a) the 20 000 000 ordinary shares held by Lee Pineapple Company (Pte) Limited, (b) the 348 957 470 ordinary shares held by Selat (Pte) Limited (c) the 112,134 760 ordinary shares held by Singapore Investments (Pte) Limited and (d) the 1 791,280 ordinary shares held by Peninsula Plantations Sendirian Berhad

This represents Lee Foundation States of Malaya's deemed interest in (a) the 20,000 000 ordinary shares held by Lee Pineapple Company (Pte) Limited (b) the 348,957,470 ordinary shares held by Selat (Pte) Limited (c) the 1 755 016 ordinary shares held by Peninsula Investment Company Sdn Berhad and (d) the 1 791 280 ordinary shares held by Peninsula Plantations Sendirian Berhad

This represents Selat (Pte) Limited's deemed interest in (a) the 1 146 354 ordinary shares held by South Asia Shipping Company Private Limited and (b) the 14 365,260 ordinary shares held by Island Investment Company (Private) Limited

As at 28 February 2007

# **CLASS OF SHARES**

Non-Cumulative Non-Convertible Class E Preference Shares

#### NUMBER OF CLASS E PREFERENCE SHAREHOLDERS

The number of Class E Preference Shareholders of the Bank as at 28 February 2007 is 1,678

#### **VOTING RIGHTS**

Except as provided below, the Class E Preference Shareholders shall not be entitled to attend and vote at general meetings of the Bank

The Class E Preference Shareholders shall be entitled to attend a class meeting of the Class E Preference Shareholders Every Class E Preference Shareholder who is present in person at such class meeting shall have on a show of hands one vote and on a poll one vote for every Class E Preference Share of which he is the holder

If dividends with respect to the Class E Preference Shares in respect of such number of consecutive dividend periods as shall be equal to or exceed 12 calendar months have not been paid in full when due, then the Class E Preference Shareholders shall have the right to receive notice of, attend, speak and vote at general meetings of the Bank on all matters, including the winding-up of the Bank, and such right shall continue until after the next following dividend date on which a dividend in respect of the Class E Preference Shares is paid in full (or an amount equivalent to the dividend to be paid in respect of the next dividend period has been paid or irrevocably set aside in a separately designated trust amount for payment to the Class E Preference Shareholders). Every Class E Preference Shareholder who is present in person at such general meetings shall have on a show of hands one vote and on a poll one vote for every Class E Preference Share of which he is the holder.

#### DISTRIBUTION OF CLASS E PREFERENCE SHAREHOLDERS

Size of Holdings	Number of Class E Preference Shareholders	%	Number of Class E Preference Shares Held	%
1 – 999	947	56 44	308,400	6 17
1,000 – 10,000	676	40 28	1,893,840	37 88
10,001 – 1,000,000	55	3 28	2,797,760	55 95
1,000,001 and <u>above</u>	-		<del>-</del>	
Total	1,678	100 00	5,000,000	100 00

# TWENTY LARGEST CLASS E PREFERENCE SHAREHOLDERS

		Number of Class E Preference	
Cla	ss E Preference Shareholders	Shares Held	%
1	Raffles Nominees (Pte) Ltd	543,700	10 87
2	Crtibank Nominees Singapore Pte Ltd	399,800	8 00
3	HSBC (Singapore) Nominees Pte Ltd	215,300	4 31
4	Pan-United Investments Pte Ltd	183,000	3 66
5	DBS Nominees (Pte) Ltd	143,060	2 86
6	Infocomm Investments Pte Ltd	143,000	2 86
7	E M Services Pte Ltd	137,800	2 76
8	National Council of Social Service	80,000	1 60
9	Tan Chee Jin	50,000	1 00
10	Seapac Investment Pte Ltd	42,500	0 85
11	Archer I Limited	40,000	0 80
12	NTUC Thrift & Loan Co-Operative Limited	35,000	0 70
13	Chua Hong Thuan	33,500	0 67
14	AXA Insurance Singapore Pte Ltd	30,000	0 60
15	Hobee Print Pte Ltd	30,000	0 60
16	Lim Siew Feng	30,000	0 60
17	Phng Hooi Chay	30,000	0 60
18	United Overseas Bank Nominees (Pte) Ltd	28,800	0 58
19	Tang Wee Loke	27,500	0 55
20	Titular Roman Catholic Archbishop of Singapore	26,000	0 52
Tota	al	2,248,960	44 99

Note

The Bank is not required to maintain a register of substantial shareholders under section 88 of the Companies Act. Cap 50 in relation to the Class E Preference Shares

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As at 28 February 2007

### **CLASS OF SHARES**

Non-Cumulative Non-Convertible Class G Preference Shares

# NUMBER OF CLASS G PREFERENCE SHAREHOLDERS

The number of Class G Preference Shareholders of the Bank as at 28 February 2007 is 5,972

#### **VOTING RIGHTS**

Except as provided below, the Class G Preference Shareholders shall not be entitled to attend and vote at general meetings of the Bank

The Class G Preference Shareholders shall be entitled to attend a class meeting of the Class G Preference Shareholders. Every Class G Preference Shareholder who is present in person at such class meeting shall have on a show of hands one vote and on a poll one vote for every Class G Preference Share of which he is the holder.

If dividends with respect to the Class G Preference Shares in respect of such number of consecutive dividend periods as shall be equal to or exceed 12 calendar months have not been paid in full when due, then the Class G Preference Shareholders shall have the right to receive notice of, attend, speak and vote at general meetings of the Bank on all matters, including the winding-up of the Bank and such right shall continue until after the next following dividend date on which a dividend in respect of the Class G Preference Shares is paid in full (or an amount equivalent to the dividend to be paid in respect of the next dividend period has been paid or irrevocably set aside in a separately designated trust amount for payment to the Class G Preference Shareholders). Every Class G Preference Shareholder who is present in person at such general meetings shall have on a show of hands one vote and on a poll one vote for every Class G Preference Share of which he is the holder

# **DISTRIBUTION OF CLASS G PREFERENCE SHAREHOLDERS**

Size of Holdings	Number of Class G Preference Shareholders	%	Number of Class G Preference Shares Held	%
1 – 999	648	10 85	287,164	0 07
1,000 – 10,000	3,453	57 82	13,905,766	3 51
10,001 - 1,000,000	1,846	30 91	131,095,100	33 12
1,000,001 and above	25	0 42	250,542,854	63 30
Total	5,972	100 00	395,830,884	100 00

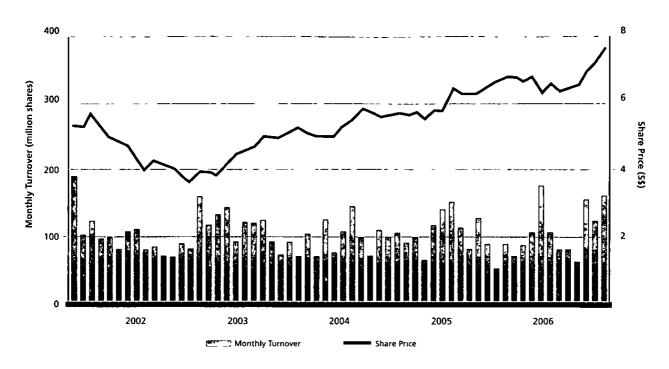
# TWENTY LARGEST CLASS G PREFERENCE SHAREHOLDERS

		Number of Class G Preference	
Cla	ss G Preference Shareholders	Shares Held	%
1	Raffles Nominees (Pte) Ltd	75,313,724	19 03
2	Selat (Pte) Limited	53 879,531	13 61
3	Lee Rubber Company Pte Ltd	18,564,085	4 69
4	Lee Foundation, States of Malaya	16,000,000	4 04
5	DBS Nominees (Pte) Ltd	12,749,118	3 22
6	Singapore Investments (Pte) Limited	10,642,763	2 69
7	Archer I Limited	9,500,000	2 40
8	Lee Latex Pte Limited	8,609,432	2 18
9	Lee Foundation	7,080,009	1 79
10	Fraser & Neave Ltd	6,069,458	1 53
11	Pan-United Investments Pte Ltd	4,675 000	1 18
12	The Asia Life Assurance Society Limited	4,000,000	1 01
13	The Asia Insurance Company Limited	3,948,000	1 00
14	Lee Plantations Pte Limited	2,323,572	0 59
15	Island Investment Company (Private) Limited	2,301,287	0 58
16	United Overseas Bank Nominees (Pte) Ltd	1,955 802	0 49
17	Tan Chee Jin	1,800,000	0 45
18	YS Fu Holdings (2002) Pte Ltd	1,700,000	0 43
19	Kota Trading Company Sendirian Berhad	1,680,093	0 42
20	Chong Chew Lim @ Chong Ah Kau	1 582,212	0 40
Tot		244,374,086	61 73

2006

# **Investor Reference**

# **FIVE-YEAR SHARE PRICE AND TURNOVER**



	2002	2003	2004	2005	2006
Share price (S\$) <sup>(1)</sup>		•			
Highest	5 79	5 21	5 92	6 70	7 75
Lowest	3 94	3 42	4 83	5 58	6 20
Average	4 84	4 34	5 34	6 03	6 75
Last done	4 02	5 04	5 63	6 70	7 70
Per ordinary share (1)					
Basic earnings (cents)	21 5	30 0	35 4	40 1	63 4
Net interim and final dividend (cents) (2)	6 5	76	12 7	18 4	23 0
Net special / bonus dividend (cents) (2)	_	20 7	_	41 7	_
Net asset value (NAV) (S\$)	2 98	2 98	3 27	3 67	4 07
Ratios					
Price-earnings ratio (3)	22 35	14 46	15 08	15 05	10 65
Net dividend yield (%) (3)	1 34	1 75	2 37	3 05	3 41
Dividend cover (number of times) (4)	3 31	3 96	2 75	2 19	2 77
Price/NAV (number of times) (3)	1 63	1 45	1 63	1 64	1 66

# Notes

Share price and per ordinary share data have been adjusted for the effects of the 1-for-5 rights issue and 2 for-1 sub-division of shares, effected on 18 July 2005 and 5 August 2005 respectively

<sup>2006</sup> dividends are tax exempt

Based on average share prices. Net dividend yield excludes special and bonus dividends

Ratio of profit attributable to equity holders of the Bank after preference dividends to net dividends (excluding special and bonus dividends)

# **Investor Reference**

# FIVE-YEAR ORDINARY SHARE CAPITAL HISTORY

Year	Particulars	Ordinary shares issued	Held in treasury	Shares in circulation
2002	Exercise of employees' share options	3,693		
	Year end balance	1,290,299		1,290,299
2003	Selective capital reduction	(12,139)		
	Issue of shares pursuant to Share Option Schemes	1,916		
	Year end balance	1,280,076		1,280,076
2004	Selective capital reduction	(80,192)		
	Share buyback	(24,309)		
	Issue of shares pursuant to voluntary unconditional offer for GEH	136,207		
	Exercise of employees' share options	4,761		
	Year end balance	1,316,543		1,316,543
2005	1-for-5 rights issue	262,138		
	2-for-1 sub-division of shares	1,565,781		
	Share buyback	(54,756)		
	Acquisition of additional shares in GEH	13,848		
	Issue of shares pursuant to Share Option Schemes	9,180		
	Issue of shares pursuant to Employee Share Purchase Plan	1,590		
	Shares issued to non-executive directors	14		
	Year end balance	3,114,338		3,114,338
2006	Share buyback	(7,008)	(59,265)	
	Acquisition of additional shares in GEH	6,020	5,338	
	Issue of shares pursuant to Share Option Schemes	11,334	2,258	
	Issue of shares pursuant to Employee Share Purchase Plan	1,728		
	Shares issued to non-executive directors	48		
	Year end balance	3,126,460	(51,669)	3,074,791

# **FIVE-YEAR DIVIDEND HISTORY (ORDINARY STOCKHOLDERS)**

Dividend and Financial Year	Announcement date	Payment date	Cents per share (net)
Interim 2002	05 August 2002	03 September 2002	16
Final 2002	25 February 2003	16 June 2003	49
Special 2003 (i)	19 March 2003	14 July 2003	20 7
Interim 2003	05 August 2003	03 September 2003	36
Final 2003	11 February 2004	12 May 2004	40
Interim 2004	11 August 2004	13 September 2004	63
Final 2004	14 February 2005	25 April 2005	63
Bonus Cash 2005 <sup>©</sup>	11 May 2005	19 July 2005	41 7
Interim 2005	10 August 2005	13 September 2005	88
Final 2005	28 February 2006	18 May 2006	96
Interim 2006 <sup>(3)</sup>	14 August 2006	13 September 2006	110
Final 2006 <sup>(3)</sup>	22 February 2007	18 May 2007	120

#### Notes

Special dividend with an option to elect for OCBC Class G Preference Shares at an issue price of \$\$0.995 per preference share.

Bonus cash dividend with an option to elect to use the bonus dividend to subscribe for the 1-for 5 rights issue at \$\$5 per rights share.

<sup>2006</sup> dividends are tax exempt.

# **Further Information on Directors**

# DR CHEONG CHOONG KONG

# **Current Directorships (and Appointments)**

1 2 3 4 5	Great Eastern Holdings Ltd* OCBC Management Services Pte Ltd Singapore Press Holdings Ltd* The Great Eastern Life Assurance Co Ltd The Overseas Assurance Corporation Ltd	Director Director Director Director Director
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#### Listed companies

# Directorships (and Appointments) for the past 3 years

1	National University of Singapore Council	Chairman
2	Dominant China Finance Ltd	Director
3	HighPoint Community Services Association	Director
4	United Eagle Airlines Co Ltd	Director
5	Vickers Private Equity Investment Consultancy Company, Ltd	Director

# **Academic and Professional Qualifications**

Bachelor of Science (First Class Honours in Mathematics), University of Adelaide Master of Science and Ph D in Mathematics, Australian National University, Canberra

# **OCBC Board Committees Served On**

Chairman, Executive Committee Member, Nominating Committee Member, Remuneration Committee Member, Risk Committee

# Date of First Appointment as a Director of OCBC

Director since 1 July 1999 Vice Chairman from 26 March 2002 to 30 June 2003 Chairman since 1 July 2003

Date of Last Re-election as a Director of OCBC 20 April 2006

# **Independent Status**

Non-executive and non-independent director

# **Further Information on Directors**

# MR MICHAEL WONG PAKSHONG

# **Current Directorships (and Appointments)**

1	Great Eastern Holdings Ltd*	Chairman
2	The Great Eastern Life Assurance Co Ltd	Chairman
3	The Overseas Assurance Corporation Ltd	Chairman
4	Bukit Sembawang Estates Ltd*	Director
5	OCBC Management Services Pte Ltd	Director
6	Sime Darby Berhad*	Director
7	The Straits Trading Company Ltd*	Director
8	WBL Corporation Ltd*	Director
9	Dover Park Hospice Endowment Fund	Trustee

<sup>\*</sup> Listed companies

# Directorships (and Appointments) for the past 3 years

1	Robinson and Company, Limited	Chairman
2	Sime Singapore Ltd	Chairman

# 3 Jaya Holdings Ltd

# Director

# **Academic and Professional Qualifications**

Bachelor of Arts (Honours), University of Bristol Hon LLD, University of Bristol Fellow of the Institute of Chartered Accountants in England and Wales Member of the Institute of Certified Public Accountants of Singapore

# **OCBC Board Committees Served On**

Chairman, Nominating Committee Chairman, Remuneration Committee

# Date of First Appointment as a Director of OCBC

Director since 21 April 1989 Vice Chairman since 26 March 2002

# Date of Last Re-appointment as a Director of OCBC 20 April 2006

# **Independent Status**

Independent from management and business relationships

# **Further Information on Directors**

# **MR BOBBY CHIN**

# **Current Directorships (and Appointments)**

1	Changi Airports International Pte Ltd	Chairman
2	Singapore Totalisator Board	Chairman
3	A V Jennings Ltd*	Director
4	Frasers Centrepoint Asset Management Ltd	Director
5	Ho Bee Investment Ltd*	Director
6	Neptune Orient Lines Ltd*	Director
7	Singapore Cooperation Enterprise	Director
8	Singapore Power Ltd	Director
9	Stamford Land Corporation Ltd*	Director
10	The Straits Trading Company Ltd*	Director
11	Yeo Hiap Seng Ltd*	Director
12	Competition Commission of Singapore	Member
13	Singapore Chinese Chamber of Commerce and Industry	Council Member
14	Singapore Indian Development Association	Board Trustee
15	Singapore Management University	Board Trustee

<sup>\*</sup> Listed companies

# Directorships (and Appointments) for the past 3 years

1	Urban Redevelopment Auth	ority
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2 KPMG Singapore

3 Singapore Business Federation

Chairman Managing Partner Council Member

# **Academic and Professional Qualifications**

Bachelor of Accountancy, University of Singapore Associate Member of the Institute of Chartered Accountants in England and Wales Member of the Institute of Certified Public Accountants of Singapore

# **OCBC Board Committees Served On**

Chairman, Audit Committee

# Date of First Appointment as a Director of OCBC

1 October 2005

# Date of Election as a Director of OCBC

20 April 2006

# **Independent Status**

Independent director

#### MR DAVID CONNER

#### Current Directorships (and Appointments)

1	Bank of Singapore Ltd	Chairman
2	International Advisory Council for Asia, Washington University in St Louis	Chairman
3	Asean Finance Corporation Ltd	Director
4	Asean Supreme Fund Ltd (in voluntary liquidation)	Director
5	Dr Goh Keng Swee Scholarship Fund	Director
6	Great Eastern Holdings Ltd*	Director
7	International Monetary Conference	Director
8	KTB Ltd	Director
9	Lion Capital Management Ltd	Director
10	OCBC Bank (Malaysia) Berhad	Director
11	OCBC Overseas Investments Pte Ltd	Director
12	The Esplanade Co Ltd	Director
13	The Great Eastern Life Assurance Co Ltd	Director
14	The Overseas Assurance Corporation Ltd	Director
15	PT Bank NISP Tbk*	Commissioner
16	Association of Banks in Singapore	Council Member
17	Asian Pacific Bankers Club	Member
18	Advisory Board of Lee Kong Chian School of Business	Member
19	Advisory Council of The American Chamber of Commerce in Singapore	Member
20	The f-Next Council of Institute of Banking & Finance	Member
21	Washington University in St Louis	Ethan A H Shepley Trustee

<sup>\*</sup> Listed companies

#### Directorships (and Appointments) for the past 3 years

#### **Academic and Professional Qualifications**

Bachelor of Arts, Washington University, St. Louis, Missouri Master of Business Administration, Columbia University, New York

#### **OCBC Board Committees Served On**

Member, Executive Committee Member, Risk Committee

**Date of First Appointment as a Director of OCBC** Director since 15 April 2002

Date of Last Re-election as a Director of OCBC 30 March 2005

Independent Status

Not independent director

#### MR GIAM CHIN TOON, S C

#### **Current Directorships (and Appointments)**

1	Wee Swee Teow & Co	Senior Partner
2	Inquiry Panel of the Law Society of Singapore	Chairman
3	Guthrie GTS Ltd*	Director
4	John Wiley & Sons (Asia) Pte Ltd	Director
5	Singapore Institute of Directors	Director
6	Singapore Mediation Centre	Director
7	Singapore Island Country Club	President
8	The Executives Club	Treasurer
9	Energy Market Authority	Member
10	Health Sciences Authority	Member
11	Securities Industry Council	Member
12	Singapore Ambassador (Non-Resident) to Peru	
12	Commence III of Commence of Alice Books and Charles	

<sup>13</sup> Singapore High Commissioner (Non-Resident) to Ghana

#### Directorships (and Appointments) for the past 3 years

1	Pertama Holdings Ltd	Director
2	Raffles Holdings Ltd	Director
3	SembCorp Logistics Ltd	Director

## Academic and Professional Qualifications

LLB (Honours) and LLM, University of Singapore

#### **OCBC Board Committees Served On**

Member, Nominating Committee Member, Risk Committee

#### Date of First Appointment as a Director of OCBC

Director since 1 January 2005

#### Date of Election as a Director of OCBC

30 March 2005

#### **Independent Status**

<sup>\*</sup> Listed companies

#### MR LEE SENG WEE

\* Listed companies

#### **Current Directorships (and Appointments)**

1	GIC Real Estate Pte Ltd	Director
2	Great Eastern Holdings Ltd*	Director
3	Lee Foundation	Director
4	Lee Rubber Group of Companies	Director
5	The Great Eastern Life Assurance Co Ltd	Director
6	The Overseas Assurance Corporation Ltd	Director

## Directorships (and Appointments) for the past 3 years

#### **Academic and Professional Qualifications**

Bachelor of Applied Science (Engineering), University of Toronto Master of Business Administration, University of Western Ontario

#### **OCBC Board Committees Served On**

Member, Executive Committee Member, Nominating Committee

#### Date of First Appointment as a Director of OCBC

Director since 25 February 1966 Chairman from 1 August 1995 to 30 June 2003

## Date of Last Re-appointment as a Director of OCBC 20 April 2006

#### **Independent Status**

Independent from management and business relationships

#### DR LEE TIH SHIH

#### **Current Directorships (and Appointments)**

1	Fraser & Neave Ltd*	Director
2	Lee Foundation, Singapore	Director
3	Lee Rubber Co Pte Ltd	Director
4	Selat Pte Ltd	Director
5	Singapore Investments Pte Ltd	Director
6	PT Bank NISP Tbk*	Commissioner

<sup>\*</sup> Listed companies

#### Directorships (and Appointments) for the past 3 years

# Academic and Professional Qualifications MBA with Distinction, Imperial College, London

Doctor of Medicine, Yale University, New Haven

#### **OCBC Board Committees Served On**

Date of First Appointment as a Director of OCBC

Director since 4 April 2003

Date of Last Re-election as a Director of OCBC 20 April 2006

#### **Independent Status**

Independent from management and business relationships

#### TAN SRI DATO NASRUDDIN BIN BAHARI

#### **Current Directorships (and Appointments)**

1	Affin Money Brokers Sendirian Berhad	Chairman
2	OCBC Bank (Malaysia) Berhad	Chairman
3	OCBC Credit Berhad	Chairman
4	Sumber Petroleum Cemerlang (SPC) Sendırıan Berhad	Chairman
5	Lingkaran Trans Kota Holdings Berhad (LITRAK)*	Director
6	OCBC Advisers (Malaysia) Sendirian Berhad	Director
7	Road Builder (Malaysia) Holdings Berhad*	Director
8	Tan Sri Chua Family Foundation	Director
9	The Pacific Insurance Berhad	Director

<sup>\*</sup> Listed companies

#### Directorships (and Appointments) for the past 3 years

1 PacificMas Capital Sendirian Berhad

Director

## **Academic and Professional Qualifications**

Bachelor of Arts (Honours), University of Malaya (Singapore) Master of Public Administration, University of Pittsburgh, USA

#### **OCBC Board Committees Served On**

Member, Audit Committee Member, Remuneration Committee

#### Date of First Appointment as a Director of OCBC

Director since 13 November 2000

Date of Last Re-election as a Director of OCBC

30 March 2005

#### **Independent Status**

#### PROFESSOR NEO BOON SIONG

#### **Current Directorships (and Appointments)**

1	English Xchange Pte Ltd	Director
2	Great Eastern Holdings Ltd*	Director
3	J Lauritzen Singapore Pte Ltd	Director
4	Keppel Offshore & Marine Ltd	Director
5	The Great Eastern Life Assurance Co Ltd	Director
6	The Overseas Assurance Corporation Ltd	Director
7	Goods and Services Tax Board of Review	Member
8	Income Tax Board of Review	Member
9	Securities Industry Council	Member

<sup>\*</sup> Listed companies

#### Directorships (and Appointments) for the past 3 years

1	Informatics Holdings Ltd	Director
2	National Community Leadership Institute	Board Member
3	Education Services Accreditation Council	Member
4	Institute of Defence & Strategic Studies	Governor

#### **Academic and Professional Qualifications**

Bachelor of Accountancy (Honours), National University of Singapore Master of Business Administration and Ph D , University of Pittsburgh

#### **OCBC Board Committees Served On**

Member, Audit Committee Member, Risk Committee

## Date of First Appointment as a Director of OCBC

Director since 1 January 2005

#### Date of Election as a Director of OCBC

30 March 2005

#### **Independent Status**

Independent director

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#### MR PRAMUKTI SURJAUDAJA

#### Current Directorships (and Appointments)

PT Bank NISP Tbk\*

President Director

Lembaga Pendidikan Perbankan Indonesia (fully owned by Bank Indonesia), **Education & Training Evaluation Committee** 

Committee Member

Perbanas (Indonesian Private Banks Association) International Relationship Committee

Committee Member

International and East Asia Councils of Insead, France

**Board Member** 

Parahyangan Catholic University

Advisor

\* Listed companies

Directorships (and Appointments) for the past 3 years

#### **Academic and Professional Qualifications**

Bachelor of Science (Finance & Banking), San Francisco State University Master of Business Administration (Banking), Golden Gate University, San Francisco Participant in Special Programs in International Relations, International University of Japan

#### **OCBC Board Committees Served On**

Member, Risk Committee

Date of First Appointment as a Director of OCBC

1 June 2005

Date of Election as a Director of OCBC

20 April 2006

**Independent Status** 

Not independent director

#### DR TSAO YUAN (also known as Dr Lee Tsao Yuan)

#### Current Directorships (and Appointments)

1	Keppel Corporation Ltd*	Director
2	SDC Consulting (Shanghai) Co Etd	Director
3	Skills Development Centre (North China) Pte Ltd	Director
4	Skills Development Centre Pte Ltd	Director

<sup>\*</sup> Listed companies

#### Directorships (and Appointments) for the past 3 years

1	CDC Consulting Sendirian Berhad	Director
2	CDC Management Development Sendırıan Berhad	Director
3	Pacfusion Ltd	Director
4	Pacific Internet Ltd	Director
5	Singapore International Foundation	Governor

#### **Academic and Professional Qualifications**

Bachelor of Economics and Statistics (First Class Honours), University of Singapore Ph D (Economics), Harvard University

#### **OCBC Board Committees Served On**

Member, Audit Committee Member, Remuneration Committee

## Date of First Appointment as a Director of OCBC

Director since 3 April 2002

## Date of Last Re-election as a Director of OCBC

30 March 2005

#### **Independent Status**

#### COL (RET) DAVID WONG CHEONG FOOK

#### **Current Directorships (and Appointments)**

1	Ascendas-MGM Funds Management Ltd	Director
2	Bank of Singapore Ltd	Director
3	Banking Computer Services Pte Ltd	Director
4	BCS Information Systems Pte Ltd	Director
5	Jurong International Holdings Pte Ltd	Director
6	LMA International NV*	Director
7	OCBC Bank (Malaysia) Berhad	Director
8	Pan-United Manne Ltd*	Director
9	Singapore Chinese Girls' School	Director
10	Teva Pharmaceutical Investments Singapore Pte Ltd	Director
11	National Environment Agency	Member

<sup>\*</sup> Listed companies

#### Directorships (and Appointments) for the past 3 years

1	EM Services Pte Ltd	Chairman
2	Civil Service College	Director
3	Pacific Internet Ltd	Director
4	Defence Science & Technology Agency	Member
5	Housing & Development Board	Member
6	Public Transport Council	Member
7	ECO Industrial Environmental Engineering Pte Ltd	Advisor

#### **Academic and Professional Qualifications**

Bachelor of Arts (Honours) in Economics, University of Cambridge
Master of Arts, University of Cambridge

Member of the Institute of Chartered Accountants in England

and Wales Member of the Institute of Certified Public Accountants

Member of the Institute of Certified Public Accountants in Singapore

#### **OCBC Board Committees Served On**

Member, Audit Committee Member, Nominating Committee Date of First Appointment as a Director of OCBC

Director since 1 August 1999

Date of Last Re-election as a Director of OCBC 15 April 2004

Independent Status

#### MR WONG NANG JANG

#### **Current Directorships (and Appointments)**

1	Banking Computer Services Pte Ltd	Chairman
2	BCS Information Systems Pte Ltd	Chairman
3	WBL Corporation Ltd*	Chairman
4	Bank of Singapore Ltd	Director
5	SIA Engineering Co Ltd*	Director
6	Singapore Symphonia Co Ltd	Director
7	The PacificMas Berhad*	Director
8	PT Bank NISP Tbk*	Commissioner

<sup>\*</sup> Listed companies

#### Directorships (and Appointments) for the past 3 years

1 Global Investment Holdings Ltd Director
2 Second Singapore Note and Coin Advisory Committee Member

#### **Academic and Professional Qualifications**

Bachelor of Arts in Economics (Honours), University of Singapore

#### **OCBC Board Committees Served On**

Member, Executive Committee

#### Date of First Appointment as a Director of OCBC

Director since 1 August 1998

#### Date of Last Re-election as a Director of OCBC

30 March 2005

#### Independent Status

#### MR PATRICK YEOH

#### **Current Directorships (and Appointments)**

1	Tuan Sing Holdings Ltd*	Chairman
2	GITI Tire Company Ltd*	Deputy Chairman
3	Accuron Technologies Ltd	Director
4	MobileOne Ltd*	Director
5	Three on the Bund Ltd	Director
6	Times Publishing Ltd	Director
7	Nuri Holdings (S) Pte Ltd	Advisor
8	The EDB Society	Advisor

<sup>\*</sup> Listed companies

#### Directorships (and Appointments) for the past 3 years

1 2	Singapore Aerospace Manufacturing Pte Ltd Singapore Food Industries Ltd	Director Director
3	Economic Development Board's Entrepreneur Development Fund Loans Committee	Member

#### **Academic and Professional Qualifications**

Bachelor of Science (Honours), University of Malaya (Singapore)

#### **OCBC Board Committees Served On**

Chairman, Risk Committee Member, Executive Committee

## Date of First Appointment as a Director of OCBC

Director since 9 July 2001

#### Date of Last Re-election as a Director of OCBC 20 April 2006

#### **Independent Status** Independent director

## **Additional Information Required Under The SGX Listing Manual**

#### INTERESTED PERSON TRANSACTIONS

Interested person transactions carried out during the financial year under review

Aggregate value of all interested person transactions during the financial year under review (excluding transactions less than \$\$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920)

Aggregate value of all interested person transactions during the financial year under review conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions less than \$\$100,000)

Name of interested person	2006 S\$'000	2006 \$ <b>\$</b> ′000
Lee Rubber Company Private Limited - lease of office premises at OCBC Centre	301	-
OWW Capital Partners Pte Ltd - lease of office premises at OCBC Centre	401	-
John Little Private Limited (*) - lease of premises at Specialists' Shopping Centre	1,134	-
PT Udayawıra Utama - sale of 3 floors at Bank NISP Tower	4,675	-
Dr Cheong Choong Kong	See below (2)	

See below (2)

#### **MATERIAL CONTRACTS**

Since the end of the previous financial year, no material contract involving the interest of any Director or controlling shareholder of the Bank has been entered into by the Bank or any of its subsidiary companies, and no such contract subsisted as at 31 December 2006

Following the divestment of 29 9% shareholding in Robinson and Company Limited by the Bank, together with Orient Holdings Private Limited a wholly owned subsidiary of the Bank and certain wholly-owned subsidiaries of Great Eastern Holdings Limited on 16 June 2006. John Little Private Limited has ceased to be an interested person pursuant to Rule 904(4)(b) of the SGX Listing Manual with effect from 16 June 2006.

On 12 June 2006, an agreement was made between Dr Cheong Choong Kong ("Dr Cheong") Non-Executive Director and Chairman of the Bank and OCBC Management Services Private Limited a wholly-owned subsidiary of the Bank under which Dr Cheong is appointed as consultant to oversee and supervise the strategic planning of the Bank and its subsidiaries with respect to talent identification and the development and the succession of senior management within the group. Under the agreement, Dr Cheong will be entitled to payments and benefits as consultant with an aggregate value of \$\$1,183,700 can annum (prorated for any part of a year) which includes a variable bonus of \$\$100,000 as the Remuneration Committee of the Bank may in its discretion agree. The aggregate maximum value of the payments and benefits over the 3 year period is \$\$3,551,101 (not including any variation to the variable bonus). For the financial year ended 31 December 2006, the aggregate value of the payments and benefits made for July to December 2006 to Dr Cheong was \$\$556,071.

## **Principal Network**

PRINCIPAL NETWORK BANKING OVERSEA-CHINESE BANKING CORPORATION LIMITED Singapore (Head Office) 65 Chulia Street OCBC Centre Singapore 049513 Tel (65) 6318 7222 Fax (65) 6533 7955

AUSTRALIA Sydney Branch Level 2 75 Castlereagh Street Sydney NSW 2000 Australia Tel (61) 2 9235 2022 Fax (61) 2 9221 4360

Melbourne Branch Level 3 565 Bourke Street Melbourne VIC 3000 Australia Tel (61) 3 9612 7588 Fax (61) 3 9614 2290

BRUNEI
Bandar Seri Begawan Branch
Unit G 03 Ground Floor Block D
Kompleks Yayasan
Sultan Haji Hassanal Bolkiah
Jalan Pretty
Bandar Seri Begawan BS 8711
Brunei Darussalam
Tel (673) 2230 826
Fax (673) 2230 283

CHINA
China Regional Office
Pudong, Shanghai Branch
23F Tomson Commercial Building
710 Dong Fang Road
Pudong
Shanghai 200122
People's Republic of China
Tel (86) 21 5820 0200
Fax (86)21 5830 1925

Puxi, Shanghai Branch 120 Jiu Jiang Road Shanghai 200002 People's Republic of China Tel (86) 21 6323 3888 Fax (86) 21 6329 0888

Chengdu Branch
7A-H Western China Business Tower
19 Ren Min Nan Road Section 4
Chengdu
Sichuan 610041
People's Republic of China
Tel (86) 28 8663 9888
Fax (86) 28 8526 8638

Tianjin Branch Unit 511 Tianjin International Building 75 Nanjing Road Tianjin 300050 People's Republic of China Tel (86) 22 2339 2911 Fax (86) 22 2339 9611

Xiamen Branch 23E International Plaza 8 Lu Jiang Dao Xiamen 361001 People's Republic of China Tel (86) 592 202 2653 Fax (86) 592 203 5182

Beijing Representative Office 7 Jian Guo Men Nei Avenue Unit 920, Tower 2 Bright China Changan Building Beijing 100005 People's Republic of China Tel (86) 10 6510 1920 Fax (86) 10 6510 1923

Qingdao Representative Office 9 Nanhai Road 7th Floor, Unit 07-00 Huiquan Dynasty Hotel Qingdao, Shandong 266003 People's Republic of China Tel (86) 532 8296 2398 Fax (86) 532 8296 1092

HONG KONG SAR Hong Kong Branch 9/F, Nine Queen's Road Central Hong Kong SAR Tel (852) 2868 2086 Fax (852) 2845 3439

INDONESIA
Jakarta Main Branch
Wisma GKBI Suite 2201
Jalan Jendral Sudirman No 28
Jakarta 10210
Indonesia
Tel (62) 21 574 0222
Fax (62) 21 574 2666

Surabaya Branch Mandiri Tower Suite Z09 (01-03A) JI Basuki Rakhmad 2-6 Surabaya 60262 Indonesia Tel (62) 31 532 6736 Fax (62) 31 532 6697 Medan Branch Wisma Bank International Indonesia 6th Floor Suite 602 Jl Diponegoro No 18 Medan 20152 Indonesia Tel (62) 61 415 8779 Fax (62) 61 415 5990

Bandung Graha Bumi Putera 3rd Floor Surte 302 Jl Asia Afrika No 141-149 Bandung 40112 Java Barat Indonesia Tel (62) 22 420 2132/2133 Fax (62) 22 420 2455

PT Bank NISP Tbk Bank NISP Tower JI Prof Dr Satrio Kav 25 Jakarta 12940 Indonesia Tel (62) 21 2553 3888 Fax (62) 21 5794 4000

Bank NISP has over 250 branches and offices in Indonesia

JAPAN Tokyo Branch Akasaka Twin Tower Main Building 15th Floor 17-22 Akasaka 2-chome Minato-ku, Tokyo 107-0052 Japan Tel (81) 3 5570 3421 Fax (81) 3 5570 3426

LABUAN Level 8(C), Main Office Tower Financial Park Labuan Jalan Merdeka 87000 Labuan Federal Territory Malaysia Tel (087) 423 381/82 Fax (087) 423 390

MALAYSIA
OCBC Bank (Malaysia) Berhad
Menara OCBC
18 Jalan Tun Perak
50050 Kuala Lumpur
Malaysia
Tel (603) 2034 5034
Fax (603) 2698 4363

Online Banking http://ecafe ocbc com my OCBC PhoneBank Within Malaysia 1-300-88-5000 Personal 1-300-88-7000 Corporate Outside Malaysia 03-8317 5000 Personal 03-8317 5200 Corporate

## **Principal Network**

MYANMAR Representative Office Sakura Tower Unit 1202, 12th Floor 339 Bogyoke Aung San Road Kyauktada Township Yangon Union of Myanmar Tel (951) 255 409

Fax (951) 255 410

SOUTH KOREA Seoul Branch Ace Tower 20th Floor 1-170 Soonhwa-dong, Chung-ku Seoul, Korea Postal Code 100-712 Tel (82) 2 754 4355 Fax (82) 2 754 2343

TAIWAN
Taipei Branch
205 Tun Hwa North Road
Bank Tower
Suite 403, 4th Floor
Taipei 105, Taiwan
Republic of China
Tel (886) 2 2718 8819
Fax (886) 2 2718 0138

THAILAND Bangkok Branch Unit 1502, 15th Floor Q House Lumpini 1 South Sathorn Road Tungmahamek, Bangkok 10120 Thailand Tel (66) 2 287 9888 Fax (66) 2 287 9898

UNITED KINGDOM London Branch 8th Floor, Aldermary House 10-15 Queen Street London EC4N 1TX United Kingdom Tel (44) 20 7653 0900 Fax (44) 20 7489 1132

UNITED STATES OF AMERICA Los Angeles Agency 1000 Wilshire Boulevard Suite 1940 Los Angeles CA 90017 United States of America Tel (1) 213 624 1189 Fax (1) 213 624 1386

New York Agency 1700 Broadway 18/F New York NY 10019 United States of America Tel (1) 212 586 6222 Fax (1) 212 586 0636 VIETNAM
Ho Chi Minh City Branch
Unit 708-709, Level 7
Saigon Tower
29 Le Duan Street
District 1
Ho Chi Minh City
Vietnam
Tel (84) 8 823 2627
Fax (84) 8 823 2611

BANK OF SINGAPORE LTD Registered Address 65 Chulia Street #29-00 OCBC Centre Singapore 049513

Business Address 18 Church Street #01-00 OCBC Centre South Singapore 049479 Tel (65) 6586 3200 Fax (65) 6438 3718

INSURANCE
Great Eastern Holdings Ltd
1 Pickering Street
#13-01 Great Eastern Centre
Singapore 048659
Tel (65) 6248 2000
Fax (65) 6532 2214

ASSET MANAGEMENT Singapore Lion Capital Management Ltd One George Street #08-01 Singapore 049145 Tel (65) 6417 6800 Fax (65) 6417 6801

NOMINEES Singapore Oversea-Chinese Bank Nominees Pte Ltd 63 Chulia Street #03-01 OCBC Centre East Singapore 049514 Tel (65) 6530 1235 Fax (65) 6533 3770

Australia OCBC Nominees (Australia) Pty Ltd Level 2, 75 Castlereagh Street Sydney NSW 2000 Australia Tel (61) 2 9235 2022 Fax (61) 2 9221 4360

Hong Kong SAR OCBC Nominees (Hong Kong) Ltd 9/F Nine Queen's Road Central Hong Kong SAR Tel (852) 2868 2086 Fax (852) 2845 3439 Malaysia Malaysia Nominees (Asing) Sendirian Berhad Malaysia Nominees (Tempatan) Sendirian Berhad Level 13, Menara OCBC 18 Jalan Tun Perak 50050 Kuala Lumpur Malaysia Tel (603) 2034 5034 Fax (603) 2698 4420/ (603) 2694 3691

OCBC Advisers (Malaysia) Sdn Bhd Suite 1005, 10th Floor, Wisma Hamzah-Kwong Hing, No 1 Leboh Ampang, 50100 Kuala Lumpur

PROPERTY MANAGEMENT Singapore OCBC Property Services Pte Ltd 18 Cross Street #11-01/03 China Square Central Singapore 048423 Tel (65) 6533 0818 Fax (65) 6536 1464

STOCKBROKING & FUTURES BROKING Singapore OCBC Securities Pte Ltd 18 Church Street #01-00 OCBC Centre South Singapore 049479 Tel (65) 6535 2882 Fax (65) 6534 0025

TRUSTEE Singapore OCBC Trustee Ltd 63 Chulia Street #03-01 OCBC Centre East Singapore 049514 Tel (65) 6530 1786 Fax (65) 6538 6916

## **Financial Calendar**

Announcement of annual results for 2006	22 February 2007
Annual General Meeting	19 Aprıl 2007
Payment of 2006 final dividend on ordinary shares (subject to shareholders' approval at AGM)	18 May 2007
Announcement of first quarter results for 2007	May 2007
Payment of semi-annual dividend on preference shares (subject to approval of the Board)	20 June 2007
Announcement of second quarter results for 2007	August 2007
Payment of 2007 interim dividend (subject to approval of the Board)	September 2007
Announcement of third quarter results for 2007	November 2007
Payment of semi-annual dividend on preference shares (subject to approval of the Board)	21 December 2007



OVERSEA-CHINESE BANKING CORPORATION LIMITED (Incorporated in Singapore)
Co Registration No 193200032W

Notice is hereby given that the Seventieth Annual General Meeting of Oversea-Chinese Banking Corporation Limited ("the Bank") will be held at Raffles City Convention Centre, Level 4, Canning Room, 2 Stamford Road, Singapore 178882, on Thursday, 19 April 2007 at 2 30 pm to transact the following business

- 1 To receive and consider the audited Accounts for the financial year ended 31 December 2006 and the reports of the Directors and Auditors thereon
- 2 (a) To re-appoint the following Directors, each of whom will retire under Section 153(6) of the Companies Act, Cap 50, to hold office from the date of this Annual General Meeting until the next Annual General Meeting
  - (i) Mr Lee Seng Wee
  - (ii) Mr Michael Wong Pakshong
  - (b) To elect Directors retiring by rotation
    - (i) Mr David Philbrick Conner
    - (ii) Mr Giam Chin Toon
    - (III) Dr Tsao Yuan
    - (iv) Col (Ret) David Wong Cheong Fook
- 3 To approve a final tax-exempt dividend of 12 cents per ordinary share, in respect of the financial year ended 31 December 2006
- To approve the remuneration of the non-executive Directors of the Bank for the financial year ended 31 December 2006 comprising the following
  - (a) Directors' Fees of \$\$1,019,000 (2005 \$\$909,000)
  - (b) 4,800 ordinary shares in the capital of the Bank for each non-executive Director of the Bank (2005 4,800 ordinary shares), and for this purpose to pass the following Resolution with or without amendments as an ordinary resolution

#### That

- (i) pursuant to Article 140 of the Articles of Association of the Bank, the Directors of the Bank be and are hereby authorised to allot and issue an aggregate of 52,800 ordinary shares in the capital of the Bank (the "Remuneration Shares") as bonus shares for which no consideration is payable, to The Central Depository (Pte) Limited for the account of
  - Mr Michael Wong Pakshong (or for the account of such depository agent as he may direct) in respect of 4,800 Remuneration Shares,
  - (2) Mr Bobby Chin Yoke Choong (or for the account of such depository agent as he may direct) in respect of 4,800 Remuneration Shares,
  - (3) Mr Giam Chin Toon (or for the account of such depository agent as he may direct) in respect of 4,800 Remuneration Shares,
  - (4) Mr Lee Seng Wee (or for the account of such depository agent as he may direct) in respect of 4,800 Remuneration Shares,
  - (5) Dr Lee Tih Shih (or for the account of such depository agent as he may direct) in respect of 4,800 Remuneration Shares,
  - (6) Tan Sri Dato Nasruddin Bin Bahari (or for the account of such depository agent as he may direct) in respect of 4,800 Remuneration Shares,
  - (7) Professor Neo Boon Siong (or for the account of such depository agent as he may direct) in respect of 4,800 Remuneration Shares,
  - (8) Dr Tsao Yuan (or for the account of such depository agent as she may direct) in respect of 4,800 Remuneration Shares,
  - (9) Col (Ret) David Wong Cheong Fook (or for the account of such depository agent as he may direct) in respect of 4,800 Remuneration Shares.
  - (10) Mr Wong Nang Jang (or for the account of such depository agent as he may direct) in respect of 4,800 Remuneration Shares, and
  - (11) Mr Patrick Yeoh Khwai Hoh (or for the account of such depository agent as he may direct) in respect of 4,800 Remuneration Shares,

as payment in part of their respective non-executive Directors' remuneration for the financial year ended 31 December 2006, the Remuneration Shares to rank in all respects pari passu with the existing ordinary shares, and

OVERSEA-CHINESE BANKING CORPORATION LIMITED (Incorporated in Singapore)

Co Registration no 193200032W

- (ii) any Director of the Bank or the Secretary be authorised to do all things necessary or desirable to give effect to the above
- 5 To appoint Auditors and fix their remuneration
- 6 As Special Business

To consider and, if thought fit, to pass the following Resolutions with or without amendments as ordinary resolutions

#### **Ordinary Resolutions**

- a) That authority be and is hereby given to the Directors of the Bank to
  - issue ordinary shares in the capital of the Bank ("ordinary shares") whether by way of rights, bonus or otherwise, and/or
    - (ii) make or grant offers, agreements or options (collectively, "Instruments") that might or would require ordinary shares to be issued, including but not limited to the creation and issue of (as well as adjustments to) warrants, debentures or other instruments convertible into ordinary shares,

at any time and upon such terms and conditions and for such purposes and to such persons as the Directors may in their absolute discretion deem fit, and

(II) (notwithstanding the authority conferred by this Resolution may have ceased to be in force) issue ordinary shares in pursuance of any Instrument made or granted by the Directors while this Resolution was in force,

#### provided that

- (1) the aggregate number of ordinary shares to be issued pursuant to this Resolution (including ordinary shares to be issued in pursuance of Instruments made or granted pursuant to this Resolution) does not exceed 50 per cent of the issued ordinary shares in the capital of the Bank (as calculated in accordance with paragraph (2) below), of which the aggregate number of ordinary shares to be issued other than on a *pro rata* basis to shareholders of the Bank (including ordinary shares to be issued in pursuance of Instruments made or granted pursuant to this Resolution) does not exceed 20 per cent of the issued ordinary shares in the capital of the Bank (as calculated in accordance with paragraph (2) below).
- (2) (subject to such manner of calculation and adjustments as may be prescribed by the Singapore Exchange Securities Trading Limited ("SGX-ST")) for the purpose of determining the aggregate number of ordinary shares that may be issued under paragraph (1) above, the percentage of issued ordinary shares shall be based on the number of issued ordinary shares in the capital of the Bank at the time this Resolution is passed, after adjusting for
  - new ordinary shares arising from the conversion or exercise of any convertible securities or share options or vesting
    of share awards which are outstanding or subsisting at the time this Resolution is passed, and
  - (ii) any subsequent consolidation or subdivision of ordinary shares,
- (3) in exercising the authority conferred by this Resolution, the Bank shall comply with the provisions of the Listing Manual of the SGX-ST for the time being in force (unless such compliance has been waived by the SGX-ST) and the Articles of Association for the time being of the Bank, and
- (4) (unless revoked or varied by the Bank in General Meeting) the authority conferred by this Resolution shall continue in force until the conclusion of the next Annual General Meeting of the Bank or the date by which the next Annual General Meeting of the Bank is required by law to be held, whichever is the earlier
- (b) That authority be and is hereby given to the Directors of the Bank to
  - (I) offer and grant options in accordance with the provisions of the OCBC Share Option Scheme 2001 (the "2001 Scheme") and/or grant rights to subscribe for ordinary shares in accordance with the provisions of the OCBC Employee Share Purchase Plan (the "Plan"), and
  - (II) allot and issue from time to time such number of ordinary shares in the capital of the Bank as may be required to be issued pursuant to the exercise of options under the 2001 Scheme and/or such number of ordinary shares in the capital of the Bank as may be required to be issued pursuant to the exercise of rights to subscribe for ordinary shares under the Plan,

provided that the aggregate number of new ordinary shares to be issued pursuant to 2001 Scheme and the Plan shall not exceed 5 per cent of the total number of issued ordinary shares in the capital of the Bank from time to time

OVERSEA-CHINESE BANKING CORPORATION LIMITED (Incorporated in Singapore) Co Registration no 193200032W

(c)

That

- authority be and is hereby given to the Directors of the Bank to
  - allot and issue preference shares referred to in Articles 7A, 7B, 7C, 7D, 7E, 7F, 7G, 7H, 7I, 7J, 7K, 7L and 7M of the Articles of Association of the Bank, other preference shares or non-voting shares in the capital of the Bank whether by way of rights, bonus or otherwise, and/or
  - make or grant offers, agreements or options that might or would require preference shares referred to in sub-paragraph (i) above or non-voting shares to be issued, not being ordinary shares to which the authority referred to in Resolution 6(a)

at any time and upon such terms and conditions and for such purposes and to such persons as the Directors may in their absolute discretion deem fit, and (notwithstanding the authority conferred by this Resolution may have ceased to be in force) issue preference shares referred to in sub-paragraph (i) above or non-voting shares in pursuance of any offers, agreements or options made or granted by the Directors while this Resolution was in force, and

(unless revoked or varied by the Bank in General Meeting) the authority conferred by this Resolution shall continue in force until the conclusion of the next Annual General Meeting of the Bank or the date by which the next Annual General Meeting of the Bank is required by law to be held, whichever is the earlier

By order of the Board

PETER YEOH Secretary

Singapore 26 March 2007

#### Notes

A member of the Bank entitled to attend and vote at the above Meeting may appoint not more than two proxies to attend and vote on his behalf. A proxy need not be a member of the Bank. The instrument appointing a proxy or proxies must be deposited at the Share Registration Office of the Bank at M&C Services Private Limited. 138 Robinson Road #17-00, The Corporate Office. Singapore 068905 not less than 48 hours before the time set for holding the Meeting.

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#### **CLOSURE OF BOOKS**

Notice is hereby given that, subject to Shareholders' approval at the Annual General Meeting of the Bank to be held on 19 April 2007 of the payment of the final tax-exempt dividend of 12 cents for each ordinary share, in respect of the financial year ended 31 December 2006, the Transfer Books and the Register of Shareholders of the Bank will be closed from 3 May 2007 to 4 May 2007 (both dates inclusive) for the purpose of determining the entitlement of Shareholders to the final tax-exempt dividend of 12 cents for each ordinary share held

Duly completed registrable transfers of ordinary shares received by the Bank's Share Registrar, M & C Services Private Limited, 138 Robinson Road #17-00, The Corporate Office, Singapore 068906 up to 5 00 pm on 2 May 2007 will be registered in order to determine the entitlement of Shareholders to the final dividend Shareholders whose Securities Accounts with The Central Depository (Pte) Limited are credited with ordinary shares as at 5 00 pm on 2 May 2007 will be entitled to the final dividend

The final dividend, if approved by Shareholders, will be paid on 18 May 2007



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The Ordinary Resolution set out in Item 4(b) authorises the Directors of the Bank to issue ordinary shares in the capital of the Bank to certain non-executive Directors as part of their remuneration for the financial year ended 31 December 2006. A non-executive Director of the Bank is only eligible for the award of ordinary shares if he has served a full annual term, that is, from 1 January to 31 December of the year preceding the award. The non-executive Directors who are eligible for, and will receive, the award of ordinary shares as part of their remuneration for the financial year ended 31 December 2006 are Mr Michael Wong Pakshong, Mr Bobby Chin Yoke Choong, Mr Giam Chin Toon, Mr Lee Seng Wee, Dr Lee Tih Shih, Tan Sri Dato Nasruddin Bin Bahari, Professor Neo Boon Siong, Dr Tsao Yuan, Col (Ret) David Wong Cheong Fook, Mr Wong Nang Jang and Mr Patrick Yeoh Khwai Hoh

Dr Cheong Choong Kong and Mr Pramukti Surjaudaja, both non-executive Directors of the Bank, have each declined to accept any award of remuneration shares for the financial year ended 31 December 2006

It is proposed that, for the financial year ended 31 December 2006, 4,800 ordinary shares be issued to each non-executive Director The proposed award of ordinary shares is in addition to the Directors' fees in cash to be proposed under Item 4(a)

The issue of ordinary shares under Item 4(b) will be made pursuant to Article 140 of the Articles of Association of the Bank by way of the issue of bonus shares for which no consideration is payable. Such ordinary shares will, upon issue, rank pari passu with the existing ordinary shares in the capital of the Bank. The issue of such ordinary shares is also subject to the in-principle approval of the Singapore Exchange Securities Trading Limited (the "SGX-ST") for the listing and quotation of such ordinary shares. Such approval in-principle from the SGX-ST was given on 7 March 2007 subject to (a) specific Shareholders' approval being obtained for the proposed issue of such ordinary shares to the non-executive Directors pursuant to the relevant requirements of the Listing Manual of the SGX-ST, and (b) abstention from voting by the non-executive Directors and their associates on the proposed issue of such ordinary shares. The SGX-ST's approval in-principle is not an indication of the merits of the proposed issue of such ordinary shares.

The non-executive Directors who will each, subject to Shareholders' approval, be awarded 4,800 ordinary shares as part of their remuneration for the financial year ended 31 December 2006, will abstain from voting in respect of, and will procure their associates to abstain from voting in respect of, the Ordinary Resolution set out in Item 4(b), being the Ordinary Resolution relating to the proposed issue of ordinary shares to each of them respectively to be proposed at the forthcoming Annual General Meeting

#### Special Business

The Ordinary Resolution set out in Item 6(a) authorises the Directors of the Bank from the date of that meeting until the next annual general meeting to issue ordinary shares in the capital of the Bank and to make or grant instruments (such as warrants or debentures) convertible into ordinary shares, and to issue ordinary shares in pursuance of such instruments, up to a number not exceeding fifty per cent (50%) of the issued ordinary shares in the capital of the Bank, with a sub-limit of twenty per cent (20%) for issues other than on a pro rata basis to Shareholders. For the purpose of determining the aggregate number of ordinary shares that may be issued, the percentage of issued ordinary shares shall be based on the number of issued ordinary shares in the capital of the Bank at the time this proposed Ordinary Resolution is passed, after adjusting for (a) new ordinary shares arising from the conversion or exercise of any convertible securities or share options or vesting of share awards which are outstanding or subsisting at the time this proposed Ordinary Resolution is passed, and (b) any subsequent consolidation or subdivision of ordinary shares. For the avoidance of doubt, any consolidation or sub-division of ordinary shares in the capital of the Bank will require Shareholders' approval. The Directors will only issue ordinary shares under this Resolution if they consider it necessary and in the interests of the Bank.

The Ordinary Resolution set out in Item 6(b) authorises the Directors to offer and grant options in accordance with the provisions of the OCBC Share Option Scheme 2001 (the "2001 Scheme") and/or to grant rights to subscribe for ordinary shares in accordance with the provisions of the OCBC Employee Share Purchase Plan (the "Plan"), and to allot and issue ordinary shares under the 2001 Scheme and the Plan—Although the Rules of the 2001 Scheme provide that the aggregate number of new ordinary shares which may be issued pursuant to the 2001 Scheme shall not exceed 10 per cent—of the total number of issued ordinary shares in the capital of the Bank from time to time, and the Rules of the Plan provide that the aggregate number of new ordinary shares which may be issued pursuant to the Plan, when aggregated with the aggregate number of new ordinary shares which may be issued pursuant to the OCBC Executives' Share Option Scheme 1994 and the 2001 Scheme, shall not exceed 15 per cent—of the total number of issued ordinary shares in the capital of the Bank from time to time, the Ordinary Resolution set out in item 6(b) provides for a lower limit, namely, that the aggregate number of new ordinary shares which may be issued pursuant to the 2001 Scheme and the Plan shall not exceed 5 per cent—of the total number of issued ordinary shares in the capital of the Bank from time to time, as the Bank does not anticipate that it will require a higher limit before the next Annual General Meeting

The Ordinary Resolution set out in Item 6(c) authorises the Directors of the Bank from the date of that meeting until the next annual general meeting to issue preference shares referred to in Articles 7A, 7B, 7C, 7D, 7E, 7F, 7G, 7H, 7I, 7J, 7K, 7L and 7M of the Articles of Association of the Bank, other preference shares or non-voting shares in the capital of the Bank and/or to make or grant offers, agreements or options that might or would require such preference shares or non-voting shares to be issued. The Directors will only issue such preference shares or non-voting shares under this Resolution if they consider it necessary and in the interests of the Bank.

By order of the Board

PETER YEOH Secretary

Singapore 26 March 2007

**Proxy Form**OVERSEA-CHINESE BANKING CORPORATION LIMITED (Incorporated in Singapore)

Co Registration No 193200032W

(a) In	oxy Form is not valid for use westors who have used their	by the following and shall be CPF monies to buy OCBC orc non-cumulative, non-convert	linary s	hares	rposes if use	d or purported	to be used b	y them
I/We, .								
of							<u> </u>	
being a	a shareholder/shareholders o	f the abovenamed Bank, here	by app	oint				
							Proportion	
Name		Address		NRIC/Passport No		ort No	Shareholdings (%)	
and/c	or (delete as appropriate)							
		<u> </u>						
Bank tat any	o be held at Raffles City Cor adjournment thereof lave indicated with an "X" ing is given or in the event	and to vote for me/us on my/ nvention Centre Level 4, Cani in the appropriate box agains of any item arising not summ	ning Ro st such	oom, 2 Stamford Road, Sii item how I/we wish my/	ngapore 178 /our proxy/pr	882, on 19 Ap	rıl 2007 at 2 f no specific	30 p m and
No	Resolutions						For	Against
1	Adoption of Report and Ad	rounts						1.19411.12
2	(a) Re-appointment of Dire		(1)	Mr Lee Seng Wee			i <u></u>	
[	1.	ompanies Act, Cap 50	(n)	Mr Michael Wong Paksh	ona	· · <del></del> · ·		
	(b) Election of Directors re		(0)					
İ	,-,	<i>3</i> ,	(ii) Mr Giam Chin Toon		<u>-</u>			
			(III) Dr Tsao Yuan					
1			(IV)	Col (Ret) David Wong Cl	heong Fook			
3	Approval of final dividend							
4	(a) Approval of amount proposed as Directors' Fees in cash for the financial year ended 31 December 2006							
	(b) Approval of allotment and issue of ordinary shares to certain non-executive Directors as part of their							
	remuneration for the financial year ended 31 December 2006					<u> </u>		
5	Appointment of Auditors and fixing their remuneration						ļ <u>.</u>	
6	Special Business		(a)	Authority to allot and iss (General Share Issue Ma		shares		
			(b) Authority to grant options and/or rights to subscribe for ordinary shares and allot and issue ordinary shares (OCBC Share Option Scheme 2001 and OCBC Employee Share Purchase Plan)					
			(c)	Authority to allot and issi voting shares (Preference Issue Mandate)				
Dated	d this	_ day of	200	7		Total Number	of Ordinary	Shares Held

Signature(s) of Shareholder(s) or Common Seal

## **Request for Chinese Annual Report**

OVERSEA-CHINESE BANKING CORPORATION LIMITED (Incorporated in Singapore)
Co Registration No 193200032W

Please send me \*me/us a Chinese version of the OCBC Bank 2006 Annual Report

Name	
Unit No	
Block No	
Building No	
Building Name	
Street Name	
Postal Code	
Country	

<sup>\*</sup> Please delete where appropriate

#### NOTES

- 1 Please insert the total number of ordinary shares ("Shares") held by you lif you have Shares entered against your name in the Depository Register (as defined in section 130A of the Companies Act. Cap. 50 of Singapore), you should insert that number of Shares. If you have Shares registered in your name in the Register of Members, you should insert that number of Shares. If you have Shares entered against your name in the Depository Register and Shares registered in your name in the Register of Members, you should insert the aggregate number of Shares entered against your name in the Depository Register and registered in your name in the Register of Members. If no number is inserted, the instrument appointing a proxy or proxies shall be deemed to relate to all the Shares held by you.
- 2 An ordinary shareholder ("Shareholder") of the Bank entitled to attend and vote at a meeting of the Bank is entitled to appoint one or two proxies to attend and vote on his behalf. Such proxy need not be a Shareholder of the Bank.
- 3 Where a Shareholder appoints two proxies, the appointments shall be invalid unless he specifies the proportion of his shareholding (expressed as a percentage of the whole) to be represented by each proxy
- The instrument appointing a proxy or proxies must be deposited at the Share Registration Office of the Bank at M&C Services Private Limited, 138 Robinson Road #17-00 The Corporate Office Singapore 068906 not less than 48 hours before the time set for holding the annual general meeting
- 5 The instrument appointing a proxy or proxies must be under the hand of the appointor or of his attorney duly authorised in writing. Where the instrument appointing a proxy or proxies is executed by a corporation, it must be executed either under its seal or under the hand of a director or an officer or attorney duly authorised.
- 6 A corporation which is a Shareholder may authorise by resolution of its directors or other governing body such person as it thinks fit to act as its representative at the annual general meeting, in accordance with section 179 of the Companies Act, Cap 50 of Singapore
- The Bank shall be entitled to reject the instrument appointing a proxy or proxies if it is incomplete, improperly completed or illegible or where the true intentions of the appointor are not ascertainable from the instructions of the appointor specified in the instrument appointing a proxy or proxies. In addition, in the case of a Shareholder whose Shares are entered in the Depository Register, the Bank may reject any instrument appointing a proxy or proxies lodged if the Shareholder, being the appointor, is not shown to have Shares entered against his name in the Depository Register as at 48 hours before the time appointed for holding the annual general meeting, as certified by The Central Depository (Pte) Limited to the Bank

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**Oversea-Chinese Banking Corporation Limited** 

c/o M&C Services Private Limited 138 Robinson Road #17-00 The Corporate Office Singapore 068906 Postage will be paid by addressee For posting in Singapore only

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