Registered number: 11976895

# TRUST PAYMENTS LTD FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

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### **COMPANY INFORMATION**

**Directors** D I Holden

J M Lindquist M Cilliers

Registered number 11976895

Registered office 1 Royal Exchange

London EC3V 3DG

Independent auditor Blick Rothenberg Audit LLP

Chartered Accountants & Statutory Auditor

16 Great Queen Street

Covent Garden London WC2B 5AH

# STRATEGIC REPORT FOR THE PERIOD ENDED 31 DECEMBER 2019

#### Introduction

#### **Business review**

The group's principal activities consist of the provision of integrated payment processing and acquiring services, combined with added value services to global businesses and multinationals.

The three primary lines of business are: an independent technology platform or payment gateway operated by Trust Payments (UK) Ltd (formerly SecureTrading Ltd), based in the UK; a merchant acquiring business operated by Trust Payments (Malta) Ltd (formerly SecureTrading Financial Services Ltd) and trading under the brand "Acquiring.com" based in Malta, and a US-based payment platform connected to operating under the TruPayme brand.

As a joint service proposition, the integrated service offering operates under the "TRU//ST Payments" brand.

As such, the business can offer global payment connectivity and merchant services, to multiple acquiring "banks", of which (for the EU) the group can underwrite and acquire for European based businesses under its own licence.

The directors consider revenue and profit to be the primary Key Performance Indicators of the group. In the six month period the group has seen revenues of £21.4m (two month period to 30 June 2019: £4.9m) and a gross profit margin of 44.8% (two month period to 30 June 2019: 46.2%) meeting management's expectations for this period. A loss before tax has been made primarily due to finance charges during the period of £3.3m (two months to 30 June 2019: £2.5m). EBITDA for the period was £1.6m (two month period to 30 June 2019: £0.2m) which was adversely impacted by impairment of trade receivables of £1.8m (two month period to 30 June 2019: £0.3m) and provisions for chargebacks of £1.0m (two month period to 30 June 2019: £nil). Core operational profitability is strong and cash generated from operations was £1.9m (two month period to 30 June 2019: cash used in operations of £5.5m).

At the year end, the group had cash and cash equivalents of £18.8m (30 June 2019: £10.9m) and net liabilities of £7.4m (30 June 2019: £3.2m) as a result of the loss for the period. At the period end the company has loans in place of £58.1m (30 June 2019: £45.2m).

#### Description of principal risks and uncertainties

The turnover of the group consists of income from the provision of payment services, including acquiring and associated services. Sales are dependent on the group being able to continually offer its customers cost effective, versatile and reliable products while complying with ever changing demands of the environment in which it operates, including changes in global government and regulatory policies, and consumer behaviours.

The group, as it adapts to global changes in its markets, needs to ensure that it can maintain strong internal controls and procedures.

The group's principal financial instruments comprised cash in liquid resources and various items such as trade receivables and trade payables that arise directly from its operations and debt financing provided by investors.

The main risk arising from the group's financial instrument is liquidity risk. The group finances its operations through a mixture of share capital, income from sales and secured debt. Liquidity risk is monitored using a liquidity gap model which calculates the net cash flows of the group or of individual companies over time in order to detect any critical points in the expected liquidity. The total liquidity requirement is calculated as the sum of the negative gaps (outflows greater than inflows) recorded for each individual time period. Any positive gaps found in a time period are used to reduce negative gaps in subsequent periods.

Trade receivables are managed in respect of credit and cash flow risk by policies concerning the credit offered to purchasing authorities and the regular monitoring of amounts outstanding for both time and credit limits. The group has recently updated its monitoring of merchant debit balances so that reviews are undertaken on a more regular basis to mitigate this risk. Trade payables liquidity risk is managed by ensuring sufficient funds are available to meet amounts due.

# STRATEGIC REPORT (CONTINUED) FOR THE PERIOD ENDED 31 DECEMBER 2019

Foreign currency risk is the risk that the group will sustain losses through adverse movements in currency exchange rates. The group's business is impacted through its exposure to some of its fee income being in US dollars and Euros.

The group is exposed to the impact of changes in relationships with its customers and suppliers. It is a key task for the operational management in each business to maintain and develop relationships with customers and suppliers during the initial transition period and further into the future.

One member of the group, SecureTrading Financial Services Limited, is required to comply with the minimum capital requirements set out by the Malta Financial Services Authority ("MFSA"). The minimum capital requirement must be maintained at all times throughout the financial period. SecureTrading Financial Services Limited monitors its capital level on a regular basis. Any transactions that may potentially affect the capital requirements are immediately reported to the directors and shareholders for resolution prior to notifying the MFSA.

During the financial period ended 31 December 2019, SecureTrading Financial Services Limited met at all times the minimum capital requirements imposed by the regulatory authority. As at 31 December 2019, the minimum capital requirement amounted to £1,487,500 ( $\in$ 1,750,000) (30 June 2019: £1,565,850 ( $\in$ 1,750,000)) which is lower than the funds of SecureTrading Financial Services Limited that were £5,648,184 ( $\in$ 6,645,089) at 31 December 2019 (£2,174,340 ( $\in$ 2,430,057) at 30 June 2019).

#### **Future developments**

Following the formation of the group during the period the directors' intend to continue to grow their presence in the market widening their customer base through new innovations and continuing to develop a diverse product offering. In addition to this the group intends to decrease its reliance on external debt financing through continued growth with the operating branch of the company and external investment.

#### **Brexit**

On 31 January 2020, the United Kingdom ("UK") left the EU under transitional arrangements which expire on 31 December 2020 with a temporary permissions regime in place for three years starting when the UK left the EU, with an option to extend the regime by up to one year at a time.

The scope of the temporary permission regime will reflect the scope of a firm's passporting permission immediately before the end of the transition period. The temporary permissions regime will come into force at the end of the transition period and it is expected that the regime will be in place for a maximum of three years allowing adequate time for the group to have established an authorised UK subsidiary to provide services in the UK when the temporary permissions end.

The future trading arrangements between the UK and the European Member States are uncertain. Brexit could adversely affect UK, European, and worldwide economic conditions and could contribute to instability in global financial and foreign exchange markets, including volatility in the value of the Great British Pound and Euro, which in turn could adversely affect customers and business partners particularly in the UK.

In addition, Brexit could lead to legal uncertainty and see national laws and regulations in the UK diverge from EU laws and regulations, as the UK determines which EU laws to replace or replicate. In particular, depending on the terms of Brexit, we may face new regulatory costs and challenges, including the following:

- we could be required to comply with regulatory requirements in the UK that are in addition to, or inconsistent with, the regulatory requirements of the EU; and
- our ability to attract and retain the necessary human resources in appropriate locations to support the UK business and the EU business of the Group could be adversely impacted.

Any of the effects of Brexit described above and others that we cannot anticipate could adversely affect our business, results of operations, financial condition and cash flows.

# STRATEGIC REPORT (CONTINUED) FOR THE PERIOD ENDED 31 DECEMBER 2019

#### Coronavirus

On 11 March 2020 the World Health Organisation declared that the outbreak of Covid-19 represents a pandemic. This is considered to represent a non-adjusting post balance sheet event. The group's client base is diversified and we are not significantly exposed to the performance of individual sectors. The share of revenue derived from our customers in travel, hospitality and retail has declined since the social distancing measures were put in place in the countries in which we operate. Consequently, whilst the overall growth in 2020 will not be delivered in the same way or in the same industries as originally planned, the business is robust and has re-focused its sales and marketing efforts in other ways, including contactless and non-physical methods of payment. In addition, as set out in note 2.3 to the financial statements, the directors have forecast that the business has sufficient funds available to continue to settle our liabilities, maintain capital adequacy requirements and maintain our planned capital spend.

Our staff are able to work at home effectively and we have experienced little operational disruption to our business.

#### Statement by the directors on performance of their statutory duties in accordance with S172 (1) Companies Act 2006

Section 172 (1)(a) to (f) requires the directors to act in the way they consider would be most likely to promote the success of the company for the benefit of its members, as a whole, with regard to the following matters:

#### a) The likely consequences of any decision in the long-term

The directors believe that they have acted in the way they consider, in good faith, to promote the long-term success of the group. Governance of the business is formalised in regular board meetings, with input from appropriate strategic advisors. Financial budgets until 2022 have been prepared allowing local and group management to assess the long-term impact of operational and strategic decisions.

#### b) The interests of the group's employees

The directors consider our people to be a key asset and the interests of our employees are considered when decisions are taken. The directors take care over the well-being and competency of staff via regular on the job training and consultations with employees. Significant investment in people and HR systems to promote good management, assessment and career development of people continues to be made in the group.

#### c) The need to foster the group's business relationships with suppliers, customers and others

The directors aim to work in partnership with customers and suppliers who reflected similar values and behaviours to the group. Resources have been designated to increase the number and consistency of our customer account management functions, as well as put in place strategic partnership roles for managing and communicating to current and potential suppliers. These resources include the development of social, ethical and environmental responsibility policies to ensure improved long-term position of the business.

#### d) The impact of the group's operations on the community and environment

The directors are mindful of the communities in which the business operates. Given the global nature of the business, with several regional sites in the UK, Malta and the USA, it is important to have appropriate support to local communities. Where practical, these differences are considered and supported, including working arrangements, supply and community relations. The group has developed social and environmental policies which are designed to reduce the impact of the group's activities on the environment. A standing committee on the board looks at these issues regularly and puts best practice recommendations forward as appropriate.

# STRATEGIC REPORT (CONTINUED) FOR THE PERIOD ENDED 31 DECEMBER 2019

#### e) The desirability of maintaining a reputation for high standards of business conduct

As part of the financial services community, it is of vital importance that high standards of professional business conduct are maintained. Strong ethical and business rigour is embedded via onboarding training for new employees, and continued professional development programmes, delivered online, for existing employees. All employees are required to pass appropriate courses, such as anti-money laundering and data protection. The directors' intentions are to behave responsibly and ensure that management operate the business in a responsible manner, whilst adhering to the high standards of business conduct and good governance expected.

#### f) The need to act fairly between members of the group

The group has a number of subsidiary entities. As such, communication between the geographic locations, and the interplay between services or functions offered by different locations is vital.

Part of the business strategy is to support a group-wide deployment of our services seamlessly to the end-customer, regardless of which entity or geography they are deployed from. This is also of huge benefit to global enterprises or customers wishing to expand overseas.

Each member of the group is regularly updated about the performance of the group and provided with equivalent financial and strategic reports and updates. An executive management team, representing different areas of the business operates at a group-level.

In addition to this the group has appointed members to each subsidiary board to ensure that their interests are fairly reflected at this level and decisions made by the group are in line with the strategic aim of all members.

This report was approved by the board and signed on its behalf.

### D I Holden

Director

Date: 26 June 2020

# DIRECTORS' REPORT FOR THE PERIOD ENDED 31 DECEMBER 2019

The directors present their report and the financial statements for the period ended 31 December 2019.

#### **Principal activity**

The group's principal activity consists of the provision of integrated payment processing and acquiring services to global businesses and multinationals.

#### Results and dividends

The loss for the period, after taxation, amounted to £3,910,886 (2019 - loss £3,282,995).

The directors do not recommend a dividend for the period.

#### **Directors**

The directors who served during the period were:

D I Holden

J M Lindquist

Subsequent to the year end, on 1 June 2020, M Cilliers was appointed as a director.

#### Matters covered in the strategic report

As permitted by s414c(11) of the Companies Act 2006, the directors have elected to disclose information, required to be in the directors' report by Schedule 7 of the 'Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008', in the strategic report.

#### Disclosure of information to auditor

Each of the persons who are directors at the time when this directors' report is approved has confirmed that:

- so far as the director is aware, there is no relevant audit information of which the company and the Group's auditor is unaware, and
- the director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the company and the Group's auditor is aware of that information.

This report was approved by the board and signed on its behalf.

#### D I Holden

Director

Date: 26 June 2020

#### DIRECTORS' RESPONSIBILITIES STATEMENT FOR THE PERIOD ENDED 31 DECEMBER 2019

The directors are responsible for preparing the directors' report and the consolidated financial statements, in accordance with applicable law.

Company law requires the directors to prepare consolidated financial statements for each financial year. Under that law they have elected to prepare the group financial statements in accordance with International Financial Reporting Standards (IFRS) as adopted by the EU and the separate parent company financial statements under Financial Reporting Standard 101 (FRS 101 Reduced Disclosure Framework).

Under company law the directors must not approve the consolidated financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Group and company and of the profit or loss of the Group for that period. In preparing the consolidated financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether the group financial statements have been prepared in accordance with IFRS as adopted by the EU, subject to any material departures disclosed and explained in the financial statements;
- state whether the separate parent financial statements have been prepared in accordance with FRS 101

Reduced Disclosure Framework, subject to any material departures disclosed and explained in the

#### financial statements:

- assess the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- use the going concern basis of accounting unless they either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Group's transactions and disclose with reasonable accuracy at any time the financial position of the Group and enable them to ensure that the consolidated financial statements comply with the Companies Act 2006. They are responsible for such internal control as they determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Group and to prevent and detect fraud and other irregularities.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF TRUST PAYMENTS LTD FOR THE PERIOD ENDED 31 DECEMBER 2019

#### Opinion

We have audited the financial statements of TruST Payments Ltd ("the parent company") for the period ended 31 December 2019 which comprise the consolidated statement of profit or loss, the consolidated statement of comprehensive income, the consolidated statement of financial position, the company statement of financial position, the consolidated statement of cash flows, the consolidated statement of changes in equity and the company statement of changes in equity and the notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in the preparation of the group financial statements is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union. The financial Reporting Standard 101 (FRS 101 Reduced Disclosure Framework).

#### In our opinion the:

- financial statements give a true and fair view of the state of the group's and of the parent company's affairs as at 31 December 2019 and of the group's loss for the period then ended;
- group financial statements have been properly prepared in accordance with IFRSs as adopted by the European Union;
- separate parent financial statements have been properly prepared in accordance with UK accounting standards, FRS 101 Reduced Disclosure Framework; and
- financial statements have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the United Kingdom, including the Financial Reporting Council's Ethical Standard and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the group's or the parent company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF TRUST PAYMENTS LTD FOR THE PERIOD ENDED 31 DECEMBER 2019

#### Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the group strategic report and the directors' report for the financial period for which the financial statements are prepared is consistent with the financial statements; and
- the group strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the group and the parent company and its environment obtained in the course of the audit, we have not identified material misstatements in the group strategic report or the directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of director remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### Responsibilities of directors

As explained more fully in the director responsibilities statement on page 9, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or to cease operations, or have no realistic alternative but to do so.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF TRUST PAYMENTS LTD FOR THE PERIOD ENDED 31 DECEMBER 2019

#### Auditor's responsibilities for the audit of the Group financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extend permitted by law we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

David Hough (senior statutory auditor)

for and on behalf of Blick Rothenberg Audit LLP

Chartered Accountants Statutory Auditor

16 Great Queen Street Covent Garden London WC2B 5AH

26 June 2020

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS FOR THE PERIOD ENDED 31 DECEMBER 2019

	Note	6 month period ended 31 December 2019 £	2 month period ended 30 June 2019 £
Revenue	5	21,350,190	4,949,894
Cost of sales		(11,777,209)	(2,661,425)
Gross profit		9,572,981	2,288,469
Other operating income	6	338,494	166,559
Administrative expenses		(9,812,560)	(2,925,628)
Profit/(loss) from operations		98,915	(470,600)
Finance expense	9	(3,276,643)	(2,497,536)
Fair value gains/(losses)	24.2	102,532	(72,358)
Loss before tax		(3,075,196)	(3,040,494)
Tax expense	10	(835,690)	(242,501)
Loss for the period		(3,910,886)	(3,282,995)
Loss for the period attributable to:			
Owners of the parent		(3,910,886)	(3,282,995)
		(3,910,886)	(3,282,995)

# CONSOLIDATED STATEMENT OF OTHER COMPREHENSIVE INCOME FOR THE PERIOD ENDED 31 DECEMBER 2019

	6 month period ended 31 December 2019 £	2 month period ended 30 June 2019 £
Loss for the period	(3,910,886)	(3,282,995)
Exchange (losses)/gains arising on translation on foreign operations	(272,998)	54,801
Other comprehensive income for the period, net of tax	(272,998)	54,801
Total comprehensive income	(4,183,884)	(3,228,194)

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2019

	Note	31 December 2019 £	30 June 2019 £
Assets			
Non-current assets			
Investment property	13	681,076	769,135
Property, plant and equipment	14	1,562,829	1,891,931
Other intangible assets	11	13,261,435	13,337,011
Goodwill	12	47,102,871	47,102,871
Deferred tax assets	10	456,748	669,805
		63,064,959	63,770,753
Current assets			
Cash and cash equivalents	25	18,762,920	10,860,006
Trade and other receivables	16	13,322,391	15,716,431
Investments held at fair value	24.2	6,434,544	4,975,642
		38,519,855	31,552,079
Total assets		101,584,814	95,322,832
Liabilities			
Non-current liabilities			
Loans and borrowings	18	59,221,615	47,165,571
Deferred tax liability	10	2,003,446	2,171,899
		61,225,061	49,337,470
Current liabilities			
Trade and other liabilities	17	46,437,655	48,615,162
Loans and borrowings	18	392,437	598,294
Provisions	19	941,639	-
		47,771,731	49,213,456
Total liabilities		108,996,792	98,550,926
Net liabilities		(7,411,978)	(3,228,094)

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### TRUST PAYMENTS LTD

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION (CONTINUED) AS AT 31 DECEMBER 2019

	Note	31 December 2019 £	30 June 2019 £
Issued capital and reserves attributable to owners of the parent			
Share capital	20	100	100
Foreign exchange reserve		(218,197)	54,801
Retained earnings		(7,193,881)	(3,282,995)
Total Equity		(7,411,978)	(3,228,094)

The financial statements were approved and authorised for issue by the board of directors and were signed on its behalf by:

#### D I Holden

Director

Date: 26 June 2020

The notes on pages 23 to 68 form part of these financial statements.

# COMPANY STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2019

	Note	31 December 2019 £	30 June 2019 £
Assets			
Non-current assets			
Property, plant and equipment		113,921	227,750
Other intangible assets	11	343,258	19,542
Investments		64,871,491	64,871,490
		65,328,670	65,118,782
Current assets			
Trade and other receivables	16	1,841,518	254,027
Cash and cash equivalents	25	1,658	14
		1,843,176	254,041
Total assets		67,171,846	65,372,823
Liabilities			
Non-current liabilities			
Loans and borrowings	18	57,368,206	45,151,850
		57,368,206	45, <b>1</b> 51,850
Current liabilities			
Trade and other liabilities	17	16,164,238	22,596,184
Loans and borrowings	18	105,397	200,843
		16,269,635	22,797,027
Total liabilities		73,637,841	67,948,877
Net liabilities		(6,465,995)	(2,576,054)

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### TRUST PAYMENTS LTD

# COMPANY STATEMENT OF FINANCIAL POSITION (CONTINUED) AS AT 31 DECEMBER 2019

	Note	31 December 2019 £	30 June 2019 £
Issued capital and reserves attributable to owners of the parent			
Share capital	20	100	100
Retained earnings		(6,466,095)	(2,576,154)
Total Equity		(6,465,995)	(2,576,054)

The company's loss and total comprehensive income for the period was £3,889,941 (2 month period ended 30 June 2019: £2,576,154 ).

The financial statements were approved and authorised for issue by the board of directors and were signed on its behalf by:

#### D I Holden

Director

Date: 26 June 2020

The notes on pages 23 to 68 form part of these financial statements.

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED 31 DECEMBER 2019

	Share capital £	Foreign exchange reserve £	Retained earnings £	Total attributable to equity holders of parent	Total equity £
Comprehensive income for the period	·	•	·	•	•
Loss for the period	-	-	(3,282,995)	(3,282,995)	(3,282,995)
Other comprehensive income	<u> </u>	54,801		54,801	54,801
Total comprehensive income for the period		54,801	(3,282,995)	(3,228,194)	(3,228,194)
Contributions by and distributions to owners					
Issue of share capital	100	<u> </u>	•	100	100
Total contributions by and distributions to owners	100	-	-	100	100
At 30 June 2019	100	54,801	(3,282,995)	(3,228,094)	(3,228,094)
At 1 July 2019	100	54,801	(3,282,995)	(3,228,094)	(3,228,094)
Comprehensive income for the period					
Loss for the period	-	-	(3,910,886)	(3,910,886)	(3,910,886)
Other comprehensive income		(272,998)		(272,998)	(272,998)
Total comprehensive income for the period	<u>-</u>	(272,998)	(3,910,886)	(4,183,884)	(4,183,884)
At 31 December 2019	100	(218,197)	(7,193,881)	(7,411,978)	(7,411,978)

# COMPANY STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED 31 DECEMBER 2019

	Share capital	Retained earnings	Total equity
	£	£	£
Comprehensive income for the period			
Loss for the period		(2,576,154)	(2,576,154)
Total comprehensive income for the period	<u>-</u>	(2,576,154)	(2,576,154)
Issue of share capital	100		100
Total contributions by and distributions to owners	100	-	100
At 30 June 2019	100	(2,576,154)	(2,576,054)
At 1 July 2019	100	(2,576,154)	(2,576,054)
Comprehensive income for the period			
Loss for the period		(3,889,941)	(3,889,941)
Total comprehensive income for the period		(3,889,941)	(3,889,941)
At 31 December 2019	100	(6,466,095)	(6,465,995)

# CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE PERIOD ENDED 31 DECEMBER 2019

	31 December 2019 £	30 June 2019 £
Cash flows from operating activities		
Loss for the period	(3,910,886)	(3,282,995)
Adjustments for		
Depreciation of property, plant and equipment	284,939	86,716
Depreciation of investment property	100,194	51,276
Amortisation of intangible fixed assets	1,107,641	535,185
Impairment of trade receivables	1,797,633	-
Change in value of investment	(102,532)	72,358
Finance expense	4,567,829	2,497,536
Exchange gains on loans	(1,291,186)	-
Income tax expense	835,690	242,501
	3,389,322	202,577
Movements in working capital:		
Decrease/(increase) in trade and other receivables	596,506	(1,105,717)
Decrease in trade and other payables	(3,076,315)	(4,598,899)
Increase in provisions	969,474	
Cash generated from operations	1,878,987	(5,502,039)
Income taxes paid	(83,667)	-
Net cash from/(used in) operating activities	1,795,320	(5,502,039)
Cash flows from investing activities		
Acquisition of subsidiary, net of cash acquired	•	10,364,708
Purchases of property, plant and equipment	(75,745)	(73,242)
Proceeds from disposal of property, plant and equipment	49,840	-
Purchase of intangibles	(1,150,110)	(198,304)
Purchase of investments	(1,688,165)	-
Net cash (used in)/from investing activities	(2,864,180)	10,093,162
Cash flows from financing activities		
Issue of ordinary shares	-	100
Proceeds from borrowings	9,501,714	8,717,552
Payment of loan arrangement fees	•	(938,079)
Finance costs paid	(490,848)	(1,314,213)
Payment of lease liabilities	(145,856)	(8,540)
Net cash from financing activities	8,865,010	6,456,820

# CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED) FOR THE PERIOD ENDED 31 DECEMBER 2019

	31 December 2019 £	30 June 2019 £
Net cash increase in cash and cash equivalents	7,796,150	11,047,943
Cash and cash equivalents at the beginning of period	10,860,006	-
Exchange gains/(loss) on cash and cash equivalents	106,764	(187,937)
Cash and cash equivalents at the end of the period	18,762,920	10,860,006

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

#### 1. General information

TruST Payments Limited is a private company limited by shares and is incorporated and domiciled in England and Wales. The registered office is 1 Royal Exchange, London, England, EC3V 3DG.

The group's principal activity consists of the provision of integrated payment processing and acquiring services, to global businesses and multinationals.

The company's principal activity is that of a holding company.

The group was established on 2 May 2019 and on 8 May 2019 acquired 100% of the share capital of Trust Payments (UK) Limited (formerly SecureTrading Limited), SecureTrading Financial Services Holdings Limited and SecureTrading Group Inc., forming the 'TruST Group'. The current financial period is six months to 31 December 2019 and the corresponding financial period was from the acquisition date of 8 May 2019 to 30 June 2019. Therefore the comparatives that are presented will not be truly comparable.

These general purpose financial statements have been prepared in accordance with International Financial Reporting Standards ('IFRS'), as adopted by the European Union.

The company's financial statements are presented in Sterling (£), which is also the group's presentational

currency.

The following accounting policies have been applied:

#### 2. Accounting policies

#### 2.1 Basis of preparation of financial statements

The group financial statements consolidate those of the company and its subsidiaries (together referred to as the "group"). The parent company financial statements present information about the company as a separate entity and not about its group.

The consolidated financial statements have been prepared and approved by the directors in accordance with International Financial Reporting Standards as adopted by the EU ("Adopted IFRSs"). The separate parent financial statements of the company are prepared in accordance with the Companies Act 2006 as applicable to companies using Financial Reporting Standard 101 (FRS 101).

The company has taken advantage of the following disclosure exemptions under FRS 101:

- the requirements of IFRS 7 Financial Instruments: Disclosures
- the requirements in paragraph 38 of IAS 1 'Presentation of Financial Statements' to present comparative information in respect of:
  - paragraph 79(a)(iv) of IAS 1;
- the requirements of paragraphs 10(d), 10(f), 16, 38A, 38B, 38C, 38D, 40A, 40B, 40C, 40D, 111 and 134-136 of IAS 1 Presentation of Financial Statements
- the requirements of IAS 7 Statement of Cash Flows
- the requirements of paragraph 17 and 18A of IAS 24 Related Party Disclosures
- the requirements in IAS 24 Related Party Disclosures to disclose related party transactions entered into between two or more members of a group, provided that any subsidiary which is a party to the transaction is wholly owned by such a member

Where required, equivalent disclosures have been given in the consolidated financial statements of Trust Payments Limited.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

#### 2. Accounting policies (continued)

The group and separate parent company financial statements have been prepared under the historic cost convention, except for, where applicable, the revaluation of financial assets and liabilities at fair value through profit or loss.

The company has taken advantage of the exemption allowed under section 408 of the Companies Act 2006 and has not presented its own profit and loss account in these financial statements.

#### 2.2 Basis of consolidation

The financial statements consolidate the financial statements of the company and its subsidiary undertakings drawn up to 31 December 2019.

All undertakings over which the group exercises control, being the power to govern the financial and operating policies so to obtain benefits from their activities, are consolidated as subsidiary undertakings. Where a subsidiary has different accounting policies to the group, adjustments are made to those subsidiary financial statements to apply the group's accounting policies when preparing the consolidated financial statements.

Any subsidiary undertakings or associates sold or acquired during the year are included up to, or from, the dates of change of control or change of significant influence respectively. Where control of a subsidiary is lost, the gain or loss is recognised in the consolidated income statement.

On consolidation, assets and liabilities of foreign undertakings are translated into sterling at period end exchange rates. The results of foreign undertakings are translated into sterling at average rates of exchange for the period (unless this average is not a reasonable approximation of the cumulative effects of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions). Foreign exchange differences arising on the retranslation of foreign undertakings are recognised directly in a separate component of equity, the translation reserve.

#### 2.3 Going concern

Trust Payments Limited ("The TRUST GROUP") is under the control of Cordet Lending S.a.r.I ("Cordet"). Cordet, along with a minority shareholder Ture Invest AB ("Ture"), together "the Lenders", have provided finance to the wider group of approximately £58.1m at the balance sheet date. In December 2019 the Lenders extended the repayment dates associated with these loans to between 30 June 2021 and 31 December 2021.

The TRUST Group led by the CEO, together with a new management team have re-aligned the product suite in the payments market and embarked on a new growth trajectory. Detailed forecasts and cashflow projections have been prepared to December 2022 substantiating the growth trajectory, and these forecasts show that the group can continue to meet their working capital requirements and settle these liabilities as they fall due during that period. The forecasts do not allow for the repayment of the facilities with the Lenders but the directors are confident that a satisfactory resolution will be achieved so that these facilities are settled in advance of the repayment dates either through re-financing or deleveraging.

On 11 March 2020 the World Health Organisation declared that the outbreak of Covid-19 represents a pandemic. Consequently the group has revisited its original assessment above in order to consider the impact of the current situation. The group's client base is diversified and is not significantly exposed to the performance of individual sectors. The share of revenue derived from our customers in travel, hospitality and retail has declined since the social distancing measures were put in place in the countries in which we operate.

Consequently, whilst the overall growth in 2020 will not be delivered in the same way or in the same industries as originally planned, the business is robust and has re-focused its sales and marketing efforts in other ways, including contactless and non-physical methods of payment.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

#### 2. Accounting policies (continued)

The directors have implemented a number of risk management strategies to minimise the risk of exposure to the cash flow movements of merchants in distressed sectors and have remodelled the cash flow forecasts above to allow for the projected impact of the pandemic on the cash flows of the group for that period. These revised projections show that the entity can continue to settle its liabilities as they fall due within existing facilities and the directors have further identified discretionary capital expenditure which can be deferred in order to generate further headroom if it were to prove necessary.

As the group has determined that sufficient cash flows exist for a period of at least twelve months from the date of signing these accounts the directors continue to adopt the going concern basis in the preparation of the financial statements.

#### 2.4 Revenue

Revenue, which consists principally of commissions priced as a percentage of transaction value and specified fees per transaction generated from processing of electronic payment services transactions, comprises the fair value of the consideration received or receivable for the sale of services in the ordinary course of the company's activities. Revenue is shown net of value added tax, returns, rebates and discounts.

The service is deemed to have been rendered and completed once a transaction has been authorised and processed. The group bills its clients and recognises revenue as soon as this event takes place. Monthly fees are billed prior to month-end. Charges are either netted off from the value of the transactions processed or accumulated and collected following month-end depending on the model chosen by the client. The model is specified on the contract entered with the merchant together with the pricing.

The group provides a secure value-added payment gateway facility. The group recognises revenue when performance obligations have been satisfied and for the group this is once a transaction has been authorised and processed. The group bills its clients at the end of each month for any transactions that have been authorised and processed during that period.

#### **Contract assets**

Contract assets primarily relate to the group's right to consideration for work completed but not billed at the reporting date. The contract assets are transferred to trade receivables when the rights become unconditional.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

#### 2. Accounting policies (continued)

#### 2.5 Foreign currency translation

#### Functional and presentation currency

The group's presentational currency is Sterling (£).

#### Transactions and balances

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Nonmonetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

Foreign exchange gains and losses resulting from the settlement of transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement except when deferred in other comprehensive income as qualifying cash flow hedges.

Foreign exchange gains and losses that relate to borrowings and cash and cash equivalents are presented in the income statement within 'finance income or costs'. All other foreign exchange gains and losses are presented in the income statement within 'other operating income'.

#### 2.6 Pensions

#### Defined contribution pension plan

The group operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the group pays fixed contributions into a separate entity. Once the contributions have been paid the company has no further payment obligations.

The contributions are recognised as an expense in the income statement when they fall due. Amounts not paid are shown in accruals as a liability in the statement of financial position. The assets of the plan are held separately from the company in independently administered funds.

#### 2.7 Finance costs

Finance costs are charged to the income statement over the term of the debt using the effective interest method so that the amount charged is at a constant rate on the carrying amount. Issue costs are initially recognised as a reduction in the proceeds of the associated capital instrument.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

#### 2. Accounting policies (continued)

#### 2.8 Current and deferred taxation

The tax expense for the year comprises current and deferred tax. Tax is recognised in the profit and loss account, except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

Current tax is the amount of income tax payable in respect of taxable profit for the year or prior years.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the balance sheet date in the countries where the company operates and generates income.

Deferred tax arises from temporary differences that are differences between taxable profits and total comprehensive income as stated in the financial statements. These timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in the financial statements.

Deferred tax balances are recognised in respect of all temporary differences that have originated but not reversed by the balance sheet date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

#### 2. Accounting policies (continued)

#### 2.9 Intangible assets

Intangible assets are initially recognised at cost. After recognition, under the cost model, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses.

At each reporting date the company assesses whether there is any indication of impairment. If such indication exists, the recoverable amount of the asset is determined which is the higher of its fair value less costs to sell and its value in use. An impairment loss is recognised where the carrying amount exceeds the recoverable amount.

#### Computer software licences

Acquired computer software licences are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortised through administrative expenses on a straight-line basis over their estimated useful lives of three years. Costs associated with maintaining computer software programmes are recognised as an expense as incurred.

The assets' carrying amounts and useful lives are reviewed and adjusted, if appropriate, at the end of each reporting period.

An asset's carrying amount is down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

#### Other licences

Expenses incurred in relation to acquiring principal membership status with two card schemes are capitalised and shown at historical cost. The assets are amortised through administrative expenses on a straight-line basis over three years, and are carried at cost less accumulated impairment losses.

The assets' carrying amounts and useful lives are renewed and adjusted, if appropriate, at the end of each reporting period. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

#### **Customer relationships**

Customer relationships acquired through business combinations are recorded at fair value at the date of acquisition less amortisation less impairment. Assumptions are used in estimating the fair value of these relationships and include management's estimates of revenue and profits to be generated by them. The assets are amortised through administrative expenses on a straight-line basis over five years.

#### **Acquired technology**

Technologies acquired through business combinations are recorded at fair value at the date of acquisition less amortisation less impairment. Assumptions are used in estimating the fair value of these relationships and include management's estimates of revenue and profits to be generated by the. The assets are amortised through administrative expenses on a straight-line basis over five years.

#### Goodwill

Goodwill arising on consolidation is recognised as an asset and reviewed for impairment at least annually or when a change in circumstances or situation indicates that the goodwill has suffered an impairment loss. The need for impairment is tested by comparing the recoverable amount of the cash-generating unit (CGU) to the carrying value. Any impairment is recognised immediately in the income statement. Impairment losses on goodwill are not reversed. Gains and losses on the disposal of a business include the amount of goodwill relating to that business.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

#### 2. Accounting policies (continued)

#### 2.10 Property, plant and equipment

Property, plant and equipment under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method.

Depreciation is provided on the following basis:

Fixtures, fittings and equipment - 3 years

Computer systems - 2-3 years

Right-of-use assets - Length of the lease

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the income statement.

#### 2.11 Investment properties

Investment properties are recognised under the cost model and are stated at historic cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method over the length of the lease.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

#### 2. Accounting policies (continued)

#### 2.12 Investments

Investments and other financial assets, other than investments in group undertakings, are initially measured at fair value. Transaction costs are included as part of the initial measurement, except for financial assets at fair value through profit or loss. Such assets are subsequently measured at either amortised cost or fair value depending on their classification. Classification is determined based on both the business model within which such assets are held and the contractual cash flow characteristics of the financial asset unless an accounting mismatch is being avoided.

Financial assets are derecognised when the rights to receive cash flows have expired or have been transferred and the company has transferred substantially all the risks and rewards of ownership. When there is no reasonable expectation of recovering part or all of a financial asset, it's carrying value is written off.

Financial assets not measured at amortised cost or at fair value through other comprehensive income are classified as financial assets at fair value through profit or loss. Typically, such financial assets will be either: (i) held for trading, where they are acquired for the purpose of selling in the short-term with an intention of making a profit, or a derivative; or (ii) designated as such upon initial recognition where permitted. Fair value movements are recognised in profit or loss.

Financial assets at fair value through other comprehensive income include equity investments which the company intends to hold for the foreseeable future and has irrevocably elected to classify them as such upon initial recognition.

Investments in subsidiary undertakings are held at cost less impairment.

#### 2.13 Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than:

- (a) those that the group intends to sell immediately or in the short term, which are classified as held-for trading, and those that the entity upon initial recognition designates as at fair value through profit or loss; or
- (b) those for which the holder may not recover substantially all of their initial investment, other than because of credit deterioration.

Loans and receivables mainly consist of loans and advances to companies' funds receivable from card schemes and funds advanced as collateral. They are initially recognised at fair value - which is the cash consideration to originate or purchase the loan including any transaction costs - and measured subsequently at amortised cost using the effective interest rate method. Amortised cost is the initial measurement amount adjusted for the amortisation of any difference between the initial and maturity amounts using the effective interest method.

The effective interest method is a method of calculating the cost of a financial asset or a financial liability (and groups of financial assets or financial liabilities) and of allocating the 'Net interest income' over the relevant period.

The group applies the IFRS 9 simplified approach to measuring expected credit losses which use a lifetime expected loss allowance for all trade receivables.

To measure the expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

#### 2. Accounting policies (continued)

#### 2.14 Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

In the statement of cash flows, cash and cash equivalents are shown net of bank overdrafts that are repayable on demand and form an integral part of the company's cash management.

#### 2.15 Trade and other payables

Trade payables comprise obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

Trade payables include settlement processing obligations representing transactions that have been processed but not yet funded together with funds withheld from merchants that serve as collateral to minimise contingent liabilities associated with any losses that may occur under the merchant agreement ("merchant rolling reserve").

Trade and other payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

#### 2.16 Interest-bearing borrowings

Interest-bearing borrowings are recognised initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost using the effective interest method, less any impairment losses.

#### 2.17 Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (when the effect of the time value of money is material).

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

#### 2. Accounting policies (continued)

#### 2.18 Leases

At inception of a contract, the group assesses whether a contract is, or contains, a lease based on whether the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

The group recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured based on the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, lass any lease incentives received. The assets are depreciated to the earlier of the end of the useful life of the right-of-use asset or the lease term using the straight-line method. The lease term includes periods covered by an option to extend if the company is reasonably certain to exercise that option.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the company's incremental borrowing rate. Generally, the group uses its incremental borrowing rate as the discount rate.

The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising in rate, extension or termination option.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

The group has elected to apply the practical expedient not to recognise right-of-use assets and lease liabilities for short-term leases that have a lease term of 12 months or less and leases of low-value assets. The lease payments associated with these leases are recognised as an expense on a straight line basis over the lease term. The amount included in administrative expenses in relation to short-term leases and low-value assets in the period is £50,981 (two month period ended 30 June 2019: £60,105).

#### 2.19 New and revised IFRSs in issue but not yet effective

The group has not applied the following new and revised IFRSs that have been issued but are not yet effective:

Amendments to IFRS 10 Consolidated Financial Statements and IAS 28 Investments in Associates and Joint Ventures (2011) relating to the treatment of the sale or contribution of assets from an investor to its associate or joint venture. Effective date deferred indefinitely.

Amendments to the References to the Conceptual Framework in IFRS Standards. Effective for periods beginning on or after 1 January 2020.

Amendments to IAS 1 and IAS 8: Definition of Material. Effective for periods beginning on or after 1 January 2020.

Amendments to IFRS 3: Definition of a Business. Effective for periods beginning on or after 1 January 2020.

Management anticipates that these new standards, interpretations and amendments will be adopted in the group's consolidated financial statements as and when they are applicable and adoption of these new standards, interpretations and amendments, will have no material impact on the consolidated financial statements of the group in the period of initial application.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

#### 3. Critical accounting estimates and judgements

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts in the financial statements. Management continually evaluates its judgements and estimates in relation to assets, liabilities, contingent liabilities, revenue and expenses. Management bases its judgements, estimates and assumptions on historical experience and on other various factors, including expectations of future events, management believes to be reasonable under the circumstances. The resulting accounting judgements and estimates will seldom equal the related actual results. The judgements, estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

#### Fair value of acquired intangibles

The group makes an estimate of the fair value of certain intangibles at the acquisition date of subsidiaries. When assessing the value of these assets the directors are required to identify and assign a value that a market participant would be willing to pay to acquire each of the intangibles being purchased. When assessing the fair value of intangibles, management considers factors including the estimated revenues and profits to be generated by the asset based on current and anticipated market conditions that have been considered and approved by the Board. See note 11 for the net carrying amount of acquired intangibles.

#### Impairment testing

Following the assessment of the recoverable amount of goodwill allocated to TruST Payments Limited, to which goodwill of £47.6m is allocated, the directors consider the recoverable amount of goodwill allocated to TruST Payments Limited to be most sensitive to the achievement of forecasts. Budgets comprise forecasts of revenue, staff costs and overheads based on current and anticipated market conditions that have been considered and approved by the Board. Whilst the group is able to manage most of TruST Payments Limited's costs, the revenue projections are inherently uncertain due to the nature of TruST Payments Limited's business and unstable market conditions. See note 12 for the net carrying amount of goodwill.

#### Fixed asset investments

Determining whether fixed asset investments are impaired requires an estimate of the fair value, less costs to sell of the investments. The fair value assessment requires the use of the group's current market presence and its projections. See note 15 for the net carrying amount of the fixed asset investments.

#### Impairment of trade receivables

The group makes an estimate of the recoverable value of trade and other receivables. When assessing impairment of trade and other receivables, management considers factors including the credit rating of the receivable, the ageing profile of receivables and historical experience. The group applies the IFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables. See note 16 for the net carrying amount of the receivables and associated impairment provision.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

#### Incremental borrowing rate

The group makes an estimate of the incremental borrowing rate which is used to calculate the present value of lease obligations on agreements entered that do not contain an implicit rate of interest. When assessing the incremental borrowing rate management consider current interest rates on group or subsidiary loans and interest rates available in the market place. See note 22 for the future minimum lease payments and the present value of minimum lease payments.

#### Impairment of amounts due from group undertakings

The company makes an estimate of the recoverable value of amounts due from group undertakings. The company considers the risk of impairment by assessing the credit worthiness of the counterparty. See note 16 for the net carrying amount of amounts due from group undertakings.

#### 4. Operating profit

The operating profit is stated after charging:

•	6 month period ended 31 December 2019 £	2 month period ended 30 June 2019 £
Impairment of trade receivables	1,797,633	288,855
Movement in chargeback provision	969,674	-
Depreciation of property, plant and equipment	385,132	137,992
Amortisation of intangible assets	1,107,641	535,185
Exchange differences	(1,494,737)	138,800
Defined contribution pension cost	68,271	17,287
	2,833,614	1,118,119

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

#### 5. Revenue

The following is an analysis of the Group's revenue for the period from continuing operations:

	6 month period ended 31 December 2019 £	2 month period ended 30 June 2019 £
Sale of services	21,350,190	4,949,894
The total revenue of the group has been derived from contracts with customers.		
Analysis of revenue by country of destination:		
	6 month period ended 31 December 2019 £	2 month period ended 30 June 2019 £
United Kingdom	2,388,700	667,195
Rest of Europe	18,951,495	4,261,952
Rest of the world	9,995	20,747
	21,350,190	4,949,894
Timing of revenue recognition:		
	31 December 2019 £	30 June 2019 £
Goods and services transferred at a point in time	18,565,297	4,889,848
Goods and services transferred over time	2,784,893	60,046
	21,350,190	4,949,894

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

### 6. Other operating income

	6 month period ended 31 December 2019	2 month period ended 30 June 2019
	£	£
Net rents receivable	83,932	23,502
Sundry income	254,562	143,057
	338,494	166,559

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

### 7. Employees

Staff costs, including directors' renumeration, were as follows:

	6 month period	2 month period
	ended	ended
	31 December	30 June
	2019	2019
	£	£
Wages and salaries	4,390,880	954,576
National insurance	381,642	113,720
Defined contribution pension cost	68,271	17,287
	4,840,793	1,085,583

### Key management personnel compensation

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Group, including the directors of the company.

6	month period	2 month period
	ended	ended
	31 December	30 June
	2019	2019
	£	£
Wages and salaries	838,510	175,625

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

7.	Employees (continued)		
		31 December	30 June
		2019	2019
		Number	Number
	Operating staff	105	102
	Administrative staff	35	37
	Management	8	8
	Executives	5	5
			152
8.	Directors remuneration		102
о.	Directors remuneration		
		31 December	30 June
		2019	2019
		£	£
	Wages and salaries	106,300	26,144
	During the period no retirement benefits were accruing to directors in respect of defined co	ntribution pension sche	mes.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

### 9. Finance income and expense

#### Recognised in profit or loss

	6 month period	2 month period
	ended	ended
	31 December	30 June
	2019	2019
	£	£
Finance expense		
Lease interest payable	71,153	20,482
Foreign exchange gain on secured loans	(1,291,186)	-
Loan interest payable	4,105,766	1,095,654
Other finance charges	390,910	1,381,400
Total finance expense	3,276,643	2,497,536
Net finance expense recognised in profit or loss	(3,276,643)	(2,497,536)

All financial expenses included above were in respect of liabilities not held at fair value through profit or loss.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

### 10. Tax expense

### 10.1 Income tax recognised in profit or loss

	6 month period ended 31 December 2019 £	2 month period ended 30 June 2019 £
Current tax		
Current tax on profits for the period	815,0 <b>4</b> 2	102,041
Total current tax	815,042	102,041
Deferred tax expense		
Origination and reversal of timing differences	20,648	140,460
Total deferred tax	20,648	140,460
	835,690	242,501
Total tax expense	835,690	242,501

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

#### 10. Tax expense (continued)

#### 10.1 Income tax recognised in profit or loss (continued)

The reasons for the difference between the actual tax charge for the period and the standard rate of corporation tax in the United Kingdom applied to losses for the period are as follows:

	6 month period ended 31 December 2019 £	2 month period ended 30 June 2019 £
Loss for the period	(3,910,886)	(3,282,995)
Income tax expense (including income tax on associate, joint venture and discontinued operation)	835,690	242,501
Loss before income taxes	(3,075,196)	(3,040,494)
Tax using the company's domestic tax rate of 19% (2019:19%)	(584,287)	(577,694)
Expenses not deductible for tax purposes	433,453	5,868
Utilisation of tax losses	-	102,430
Higher rate taxes on overseas earnings	389,153	52,990
Unrelieved tax losses carried forward	648,432	577,935
Other differences leading to an increase/(decrease) in the tax charge	(51,061)	80,972
Total tax expense	835,690	242,501

#### Changes in tax rates and factors affecting the future tax charges

A reduction to the UK corporation tax rate to 17%, effective from 1 April 2020, was substantively enacted as part of the Finance (No. 2) Act 2016 on 6 September 2016. Deferred taxes at the balance sheet date have been measured using the enacted tax rates based on when the timing difference is expected to reverse and reflected in these financial statements.

In the Spring Budget 2020, the Government announced that from 1 April 2020 the corporation tax rate would remain at 19% (rather than reducing to 17%, as previously enacted). This new law was substantively enacted on 17 March 2020.

As the proposal to keep the rate at 19% had not been substantively enacted at the balance sheet date, its effects are not included in these financial statements.

Trading subsidiaries have UK unrecognised losses available to carry forward of approximately £5.4m (30 June 2019: £5.3m). The company has non-trading loan relationships debits available to carry forward of approximately £1.0m (30 June 2019: £1.0m). A deferred tax asset has not been recognised due to uncertainty on the timing of the utilisation of the losses.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

### 10. Tax expense (continued)

#### 10.2 Current tax assets and liabilities

	6 month period ended 31 December 2019 £	2 month period ended 30 June 2019 £
Current tax liabilities		
Corporation tax payable	1,311,770	413,061

#### 10.3 Deferred tax balances

The following is the analysis of deferred tax assets/(liabilities) presented in the consolidated statement of financial position:

			6 month period ended 31 December 2019 £	2 month period ended 30 June 2019 £
Deferred tax assets			456,748	669,805
Deferred tax liabilities			(2,003,446)	(2,171,899)
			(1,546,698)	(1,502,094)
	Opening balance £	Recognised in profit or loss	Foreign exchange movement	Closing balance £
31 December 2019	~	~	~	~
Deferred tax (assets)/liabilities:				
Fixed asset temporary differences	49,370	(111,686)	3,193	(59,123)
Fair value of acquired intangibles	2,122,529	(119,083)	-	2,003,446
Tax losses carried forward	(170,000)	170,000	-	-
Other temporary differences	(499,805)	81,417	20,763	(397,625)
	1,502,094	20,648	23,956	1,546,698

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

### 10. Tax expense (continued)

### 10.3 Deferred tax balances (continued)

30 June 2019 Deferred tax (assets)/liabilities in relation to:	Recognised in profit or loss	Foreign exchange movement £	Acquisitions/ disposals £	Closing balance ${\bf f}$
Property, plant and equipment	-	_	49,370	49,370
Fair value of acquired intangibles	(73,191)	-	2,195,720	2,122,529
Tax losses carried forward	91,648	-	(261,648)	(170,000)
Other temporary differences	122,003	5,216	(627,024)	(499,805)
	140,460	5,216	1,356,418	1,502,094

### 11. Intangible assets

### Group

	Other licenses	Technology £	Customer relationships £	Computer software £	Total £
Cost					
On acquisition of subsidiaries	1,691,905	8,598,000	4,318,000	1,168,294	15,776,199
Additions	16,276	-	-	182,028	198,304
Foreign exchange movement	3,427	-	-	20,005	23,432
At 30 June 2019	1,711,608	8,598,000	4,318,000	1,370,327	<b>1</b> 5,997,935
Additions	254,329	-	-	895,781	1,150,110
Foreign exchange movement	(120,717)	-	-	(136,435)	(257,152)
At 31 December 2019	1,845,220	8,598,000	4,318,000	2,129,673	16,890,893

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

### 11. Intangible assets (continued)

	Other licenses	Technology	Customer relationships	Computer software	Total
	£	£	£	£	£
Accumulated amortisation and impairment					
Acquisition of subsidiaries	1,190,076	-	-	953,083	2,143,159
Charge for the period	84,647	286,600	143,933	20,005	535,185
Foreign exchange movement	2,410	_		(19,830)	(17,420)
At 30 June 2019	1,277,133	286,600	143,933	953,258	2,660,924
Charge for the period	234,621	268,687	431,800	172,533	1,107,641
Foreign exchange movement	(72,191)	-	-	(66,916)	(139,107)
At 31 December 2019	1,439,563	555,287	575,733	1,058,875	3,629,458
Net book value					
At 30 June 2019	434,475	8,31 <b>1</b> ,400	4,174,067	417,069	13,337,011
At 31 December 2019	405,657	8,042,713	3,742,267	1,070,798	13,261,435

Technology and customer relationships acquired of £12,916,000 represents the directors assessment of fair value at the acquisition date in the prior period.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

Company			
	Other licenses £	Computer software £	Total £
Cost			
Additions	-	20,100	20,100
At 30 June 2019	-	20,100	20,100
Additions	20,867	350,979	371,846
At 31 December 2019	20,867	371,079	391,946
	Other licenses £	Computer software £	Total £
Accumulated amortisation and impairment			
Charge for the period	<u> </u>	558	558
At 30 June 2019	-	558	558
Charge for the period	1,159	46,971	48,130
At 31 December 2019	1,159	47,529	48,688
Net book value	-	19,542	19,542
At 30 June 2019 At 31 December 2019	19,708	323,550	343,258

12.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

Goodwill		
Group		
	31 December 2019 £	30 June 2019 £
Cost	47,102,871	47,102,871
	31 December 2019 £	30 June 2019 £
Cost		
At 1 July	47,102,871	47,102,871
At 31 December	47,102,871	47,102,871
12.1 Allocation of goodwill to cash generating units		
Goodwill is allocated to the Group's cash generating unit as follows:		
	31 December 2019 £	30 June 2019 £
Payment Gateway	4,311,289	4,311,289
Acquiring bank	42,791,582	42,791,582
	47,102,871	47,102,871

### Acquiring bank and payment gateway

The goodwill recognised represents the expected future opportunities and staff expertise in the marketplace that the group operates.

The goodwill arising on the purchase of the two CGU and are considered to have an indefinite useful life and are reviewed for impairment at least annually or when a change in circumstances or situation indicates that the goodwill has suffered an impairment loss.

The directors have assessed the recoverable amount of the CGUs using the fair value less cost to sell method and concluded that no impairment is required.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

### 13. Investment property

Group

(i)

3	1 December	30 June
	2019	2019
	£	£
Opening balance	769,135	-
Acquisition of subsidiaries	-	784,639
Depreciation	(100,194)	(51,276)
Foreign exchange rate movements	12,135	35,772
	681,076	769,135

Right of use investment properties relate to sub-leased parts of one of the groups offices and neighbouring parking spaces. As the group does not own the right of use investment properties and rents these through an operating lease a fair value cannot be reliably measured.

During the period rental income from investment properties was £83,932 (Period ended June 2019: £23,502).

#### 14. Property, plant and equipment

Group

	Fixtures and fittings	Office equipment	Computer equipment	Right of use assets Leasehold property	Total
	£	£	£	£	£
Cost or valuation					
Acquisition of subsidiary	183,443	93,730	1,039,338	1,669,196	2,985,707
Additions	33,193	-	40,049	204,484	277,726
Foreign exchange movements	277	190	(32,465)	34,827	2,829
At 30 June 2019	216,913	93,920	1,046,922	1,908,507	3,266,262
Additions	24,020	1,270	50,456	-	75,746
Disposals	(33,012)	-	(19,579)	-	(52,591)
Foreign exchange movements	(7,069)	(4,849)	(2,724)	(74,047)	(88,689)
At 31 December 2019	200,852	90,341	1,075,075	1,834,460	3,200,728

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

### 14. Property, plant and equipment (continued)

	Fixtures and fittings	Office equipment	Computer equipment	Right of use assets Leasehold property	Total
	£	£	£	£	£
Accumulated depreciation and impairment					
Acquisition of subsidiaries	160,897	66,923	955,588	68,647	1,252,055
Charge for the period	4,188	4,736	40,690	37,102	86,716
Exchange adjustments	228	136	(6,015)	41,211	35,560
At 30 June 2019	165,313	71,795	990,263	146,960	1,374,331
Charge for the period	20,431	13,958	41,995	208,554	284,938
Disposals	(2,751)	-	-	-	(2,751)
Exchange adjustments	(6,324)	(4,083)	(1,740)	(6,472)	(18,619)
At 31 December 2019	176,669	81,670	1,030,518	349,042	1,637,899
Net book value					
At 30 June 2019	51,600	22,125	56,659	1,761,547	1,891,931
At 31 December 2019	24,183	8,671	44,557	1,485,418	1,562,829

The fair value of property, plant and equipment is not materially different from the carrying amount.

### Company

	Fixtures and fittings	Right of use assets Leasehold property	Total
	£	£	£
Cost or valuation			
Additions	33,013	204,484	237,497
At 30 June 2019	33,013	204,484	237,497
Acquisition of subsidiary	23,333	-	23,333
Disposals	(33,012)	-	(33,012)
At 31 December 2019	23,334	204,484	227,818

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

### 14. Property, plant and equipment (continued)

	Right of use assets		
	Fixtures and fittings	Leasehold property	Total
	£	£	£
Accumulated depreciation and impairment			
Charge for the period	2,751	6,996	9,747
At 30 June 2019	2,751	6,996	9,747
Disposals	(2,751)	-	(2,751)
Charge for the period	8,166	98,735	106,901
At 31 December 2019	8,166	105,731	113,897
Net book value			
At 30 June 2019	30,262	197,488	227,750
At 31 December 2019	15,168	98,753	113,921

### 15. Subsidiaries

Details of the Group's material subsidiaries at the end of the reporting period are as follows:

Name of subsidiary	Principal ac	Registered office
SecureTradinng Financial Services Limited	Acquiring bank	Level 2, Ewropa Business Centre, Birkirkara, BKR 9034, Malta
Trust Payments (UK) Limited (formerly SecureTrading Limited)	Payment gateway	1 Royal Exchange, London, EC3V 3DG, England
SecureTradinng Financial Services Holdings Limited	Holding company	Level 2, Ewropa Business Centre, Birkirkara, BKR 9034, Malta
SecureTrading Services Limited	Holding company	Level 2, Ewropa Business Centre, Birkirkara, BKR 9034, Malta
SecureTrading Group Inc.	Holding company	56 Perimeter Center, Suite 150, Atlanta, GA 30346, United States of America
SecureTrading Inc.	Payment gateway	56 Perimeter Center, Suite 150, Atlanta, GA 30346, United States of America
TrustUK Payments Limited	Dormant	1 Royal Exchange, London, EC3V 3DG, England

The group owns 100% of the issued share capital and voting rights of the above subsidiaries.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

Company		
	31 December 2019	30 June
	£	2019 £
As at the beginning of the period	64,871,490	-
Additions	1	64,871,490
As at the end of the period	64,871,491	64,871,490

During the period the company bought a 100% share of TrustUK Payments Limited whose registered office is listed above.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

### 16. Trade and other receivables

Group

	31 December 2019 £	30 June 2019 £
Receivables from contracts with customers	15,093,200	16,559,232
Provision for bad debts - contracts with customers	(2,989,645)	(1,512,504)
Receivables from contracts with customers - net	12,103,555	15,046,728
Receivables from group undertakings	99	99
Total financial assets other than cash and cash equivalents classified as loans and receivables	12,103,654	15,046,827
Prepayments and accrued income	672,459	412,417
Other receivables	546,278	257,187
Total trade and other receivables	13,322,391	15,716,431
Less: current portion - trade receivables	(12,103,555)	(15,046,728)
Less: current portion - prepayments and accrued income	(672,459)	(412,417)
Less: current portion - other receivables	(546,278)	(257,187)
Less: current portion - receivables from related parties	(99)	(99)
Total current portion	(13,322,391)	(15,716,431)
Total non-current portion		

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

#### 16. Trade and other receivables (continued)

Receivables from contracts with customers are stated after provisions for impairment of £2,989,645 (30 June 2019: £1,512,504), relating to receivables arising from contracts with customers.

The Expected Credit Loss provision of £2,989,645 (30 June 2019: £1,512,504) based on the profile of merchant balances in debit. An additional provision of £941,639 (30 June 2019: £nil), which is included in provisions in the financial statements, has been recognised for chargebacks for merchants which are either in administration process or have gone into liquidation (see note 19).

Group policy is to provide 100% against merchant balances in debit over 90 days old which represents the majority of the Expected Credit Loss provision.

Included in prepayments and accrued income are contract assets of £23,000 (30 June 2019: £27,061). No impairment loss has been recognised in the period on any contract assets arising from the group's contracts with customers.

#### Ageing of unimpaired receivables

	31 December 2019 £	30 June 2019 £
Neither past due or impaired	10,616,908	13,402,673
31-90 days	1,486,647	1,644,053
	12,103,555	15,046,726

Movements in the impairment allowance for receivables from contracts with customers are as follows:

	31 December	30 June
	2019	2019
	£	£
At 1 July	1,512,504	-
Acquisition of subsidiaries	-	1,062,773
Charge for the period	1,797,633	288,855
Foreign exchange movement	(320,492)	160,876
	2,989,645	1,512,504

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

Company		
	31 December	30 June
	2019	2019
	£	£
Receivables from group undertakings	1,306,246	99
Total financial assets other than cash and cash equivalents classified as loans and		
receivables	1,306,246	99
Prepayments and accrued income	232,187	10,251
Other receivables	303,085	243,677
Total trade and other receivables	1,841,518	254,027
Less: current portion - prepayments and accrued income	(232,187)	(10,251)
Less: current portion - other receivables	(303,085)	(243,677)
Less: current portion - receivables from group undertakings	(1,306,246)	(99)
Total current portion	(1,841,518)	(254,027)
Total non-current portion	<del></del>	

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

### 17. Trade and other payables

Group

	31 December 2019 £	30 June 2019 £
Trade payables	7,089,814	15,785,978
Other payables	36,261,983	31,401,563
Accruals	1,393,659	685,090
Total financial liabilities, excluding loans and borrowings, classified as financial liabilities measured at amortised cost	44,745,456	47,872,631
Other payables - tax and social security payments	1,692,199	742,531
Total trade and other payables	46,437,655	48,615,162
Less: current portion - trade payables	(7,089,814)	(15,785,978)
Less: current portion - other payables	(37,954,182)	(32,144,094)
Less: current portion - accruals	(1,393,659)	(685,090)
Total current portion	(46,437,655)	(48,615,162)
Total non-current position	<u>-</u>	

There are no contract liabilities (30 June 2019: £Nil) at the period end arising from amounts received on unearned revenues.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

		Company
30 June	31 December	
2019	2019	
£	£	
185,244	426,152	Trade payables
22,184,945	15,121,620	Payables to group undertakings
15,318	242,702	Other payables
75,345	306,803	Accruals
	<del></del>	Total financial liabilities, excluding loans and borrowings, classified as financial
22,460,852	16,097,277	liabilities measured at amortised cost
135,332	66,961	Other payables - tax and social security payments
22,596,184	16,164,238	Total trade and other payables
(185,244	(426,152)	Less: current portion - trade payables
(22,184,945	(15,121,620)	Less: current portion - payables to group undertakings
(150,650	(309,663)	Less: current portion - other payables
(75,345	(306,803)	Less: current portion - accruals
(22,596,184	(16,164,238)	Total current portion
		Total non-current position

Amounts payable to group undertakings are unsecured, interest free and repayable on demand.

Total loans and borrowings

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

18.	Loans and borrowings		
	Group		
		31 December 2019 £	30 June 2019 £
	Non-current		
	Loans	57,368,206	45,151,850
	Lease liabilities	1,853,409	2,013,721
		59,221,615	47,165,571
	Current		
	Lease liabilities	392,437	598,294
		392,437	598,294

Loans are secured by fixed and floating charges over the assets and intellectual property of the group.

The loans bear interest at 14-20% and are repayable within 1 to 2 years.

Included in non-current loans are loans of £58,059,846 (June 2019: £46,022,742) stated net of £691,640 (June 2019: £870,892) of transaction fees which are being amortised over the loan period.

59,614,052

47,763,865

At 31 December 2019 the group has an unused amount on its secured loan facility of £508,771 (30 June 2019: £462,768).

The currency profile of the Group's loans and borrowings is as follows:

	31 December 2019 £	30 June 2019 £
GBP EUR	33,775,780 25,838,272	31,720,644 16,043,221
•	59,614,052	47,763,865

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

Company		
	31 December 2019	30 June 2019
	£	£
Non-current		
Loans	57,368,206	45,151,850
	57,368,206	45,151,850
Current		
Lease liabilities	105,397	200,843
	105,397	200,843
Total loans and borrowings	57,473,603	45,352,693
<del>-</del>		

Loans are secured by fixed and floating charges over the assets and intellectual property of the group.

The loans bear interest at 14-20% and are repayable within 1 to 2 years.

Included in non-current loans are loans of £58,059,846 (June 2019: £46,022,742) stated net of £691,640 (June 2019: £870,892) of transaction fees which are being amortised over the loan period.

At 31 December 2019 the company has an unused amount on its secured loan facility of £508,771 (30 June 2019: £462,768).

The currency profile of the company's loans and borrowings is as follows:

	31 December	30 June
	2019	2019
	£	£
GBP	33,564,780	31,720,644
EUR	23,908,823	13,632,049
	57,473,603	45,352,693

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

#### 19. Provisions

Group

	Chargeback provision
	£
Charged to profit or loss	969,674
Foreign exchange movements	(28,035)
At 31 December 2019	941,639
Due within one year or less	941,639
	941,639

The group has provided £941,639 as a chargeback provision (30 June 2019: £nil) for chargebacks processed by merchants which are either in administration or have gone into liquidation at the reporting date. Recovery efforts by the group are ongoing and whilst the directors are still hopeful that some of these balances are recoverable, a 100% provision on the amounts has been recognised.

### 20. Share capital

#### **Authorised**

31 December	31 December	30 June	30 June
2019	2019	2019	2019
Number	£	Number	£
100	100	100	100
100	100	100	100
31 December	31 December	30 June	30 June
2019	2019	2019	2019
Number	£	Number	£
100	100	100	100
	2019 Number 100 100 31 December 2019 Number	2019 2019 Number £  100 100  100  100  31 December 2019 Number £	2019 Number         2019 £         2019 Number           100         100         100           100         100         100           31 December 2019 Number         31 December 2019 Number         30 June 2019 Number

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

### 21. Reserves

#### Foreign exchange reserve

The foreign exchange reserve represents foreign exchange differences arising on the change in the functional currency of subsidiary undertakings with effect from 8 May 2019 and cumulative translation differences arising on translation of the net investment in subsidiary undertakings in the current and prior periods.

#### **Retained earnings**

Retained earnings represents accumulated comprehensive income for the period.

#### 22. Leases

#### Group

Future lease payments are due as follows:

	Minimum lease payments £	Interest £	Present value £
December 2019			
Not later than one year	408,069	(15,632)	392,437
Between one year and five years	1,916,063	(258,394)	1,657,669
Later than five years	317,802	(122,062)	195,740
	2,641,934	(396,088)	2,245,846
Non-current liabilities Current liabilities			1,853,409 392,437
	Minimum lease payments £	Interest £	Present value
June 2019			
Not later than one year	596,245	(30,202)	566,043
Between one year and five years	1,621,694	(248,645)	1,373,049
Later than five years	837,417	(164,494)	672,923
	3,055,356	(443,341)	2,612,015

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

#### 22. Leases (continued)

Non-current liabilities 2,013,721
Current liabilities 598,294

#### Company

#### Leases

Future lease payments are due as follows:

	Minimum lease payments £	Interest £	Total £
December 2019			
Not later than one year	109,800	(4,403)	105,397
June 2019			
No later than one year	219,600	(18,757)	200,843

#### 23. Financial risk management

#### Financial risk factors

The group's activities potentially expose it to a variety of financial risks including credit risk, market risk, specifically foreign exchange risk, and liquidity risk (see note 24). Accordingly, the directors provide principles for overall risk management as well as policies covering specific areas. In order to manage these risks, the group did not make use of derivative financial instruments to hedge certain risk exposures during the periods.

#### (a) Credit risk

Credit risk is the risk of financial loss to the group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and rises principally from the group's receivables from customers, receivables from intra group balances and negative balances. The carrying amounts of financial assets represent the maximum credit exposure.

The group's exposures to credit risk as at the end of the reporting period based on carrying amounts as reported in the statement of financial position for on-balance sheet financial assets are analysed as follows:

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

	31 December 2019 £	30 June 2019 £
Trade and other receivables (note 16)	12,103,555	15,046,728
Cash and cash equivalents (note 25)	18,762,920	10,860,006
	30,866,475	25,906,734

Group trade and other receivables from third party financial institutions consists of £1.2m (30 June 2019: £9.7m) of deposits held with reputable financial institutions of high quality rating, as a financial safeguard in relation to Visa and Mastercard ("the card schemes") together with an amount of £9.2m (30 June 2019: £3.5m) representing funds receivable from card schemes relating to transactions processed in the last few processing days of the period. The group considers the funds advanced as collaterals to have low risk based on the external credit ratings of the counterparties which does not attract any material expected credit losses ("ECL"). The remainder of the balances relate to amounts due from parties who are not financial institutions where the group internally assess the credit risk through credit checks and customer payment history.

Whilst the group notionally has concentration risk in respect of having receivables from two card schemes, these card schemes are underpinned by financial stability/creditworthiness within the wider financial markets. Card schemes interpose themselves between issuing and acquiring banks to ensure the performance of transactions being processed by using several layers of financial safeguards to cover losses resulting from the default of one or more member. Accordingly, the credit risk emanating from the group's exposures to card schemes are deemed by the directors to be insignificant.

The group is also exposed to credit risk to the extent that the card schemes of which it is a member may charge-back credit card purchases. In order to manage its credit card exposures arising from its payment processing operations, the group compiles and updates due diligence reports in respect of its merchants and establishes appropriate transaction volumes and value limits. The group monitors its merchants' adherence to limits in relation to charge-backs on a daily basis to prevent any collection losses that are inherent in the group's payment processes.

It is the group's policy to provide for a 100% ECL for negative merchant balances accumulated over periods exceeding 90 days, including merchants with a negative balance that never transacted. The group also consider the credit worthiness for merchant balances not exceeding 90 days but for which significant increase in credit risk is observed.

Credit concentration risk also exists with respect to the group's cash equivalents, which are held with a reputable financial institution of high quality standing which are A rated. ECL on cash and cash equivalents is insignificant due to the low risk based on the external credit rating of the counterparties.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

(b) Market risk

Foreign exchange risk

Foreign exchange risk arises from future commercial transactions and recognised assets and liabilities which are denominated in a currency that is not the entity's functional currency. The group takes on exposures to the effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. Foreign exchange risk is the risk to earnings and value caused by a change in foreign exchange rates. To reduce its currency exposure, the group generally matches its assets and liability positions represented by the amounts due from card schemes and funds attributable to merchants with the relative amounts due to the merchants. The remaining open foreign exchange exposures mainly consist of part of the funds advanced as collateral to card schemes, bank balances and part of the amounts receivable from group undertakings denominated in foreign currency.

As at the financial reporting date, the group was mainly exposed to foreign currency risk on amounts due on shareholder loans.

A breakdown of the groups exposure to foreign currency is as follows:

	31 December 2019		30 Jui	ne <b>2</b> 019
	Asset	Liability	Asset	Liability
	£	£	£	£
USD	3,923,257	(3.908,188)	3.788.556	(10.980.730)
EUR	19.518.748	(49,463,772)	642.276	(13.892.999)
AUD	302,656	-	236 262	-
CAD	337,086	-	257 547	(15,730)
CHF	1,558,651	(61,332)	416 416	(1.027.901)
DKK	272,197	-	235 724	-
HKD	87,540	-	67 657	-
JPY	99,217	-	67 220	-
NOK	644,151	-	64 500	-
NZD	102,270	-	164 439	-
PLN	238,630	-	203 546	-
SEK	72,591	-	77.692	-
ZAR	128,948	<u>-</u>	94 201	
	27,285,944	(53,433,292)	6.316.036	(25.917.360)

The group has net liabilities denominated in foreign currencies of £26,147,348 as at 31 December 2019 (30 June 2019: £19,601,323). Based on this exposure had sterling weakened by 10% against these foreign currencies with all other variables held constant the group's comprehensive income for the period would have been £2,614,735 lower (2 month period ended 30 June 2019: £1,960,132 lower). The percentage change is the expected overall volatility of the significant currencies, which is based on management's assessment of reasonable possible fluctuations taking into consideration movements over the last 6 months and the spot rate at the reporting date.

#### (c) Interest rate risk

The majority of the group loans bear interest at a fixed rate mitigating the group's exposure to interest rate risk.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

#### Financial instruments - fair values and risk management

### 24.1 Liquidity risk management

#### Liquidity and interest risk tables

The following tables detail the Group's remaining contractual maturity for its non-derivative financial liabilities with agreed repayment periods. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group can be required to pay. The tables include both interest and principal cash flows. To the extent that interest flows are floating rate, the undiscounted amount is derived from interest rate curves at the end of the reporting period. The contractual maturity is based on the earliest date on which the Group may be required to pay.

31 December 2019	Carrying amount £	Total £	1 - 3 months £	3 - 12 months £	1 - 2 years £	2 - 5 years £	More than 5 years £
Secured loans	57,368,206	74,926,502	-	-	74,926,502	-	-
Finance lease liabilities	2,245,846	2,641,934	87,811	320,258	353,810	1,562,252	317,803
Trade payables	7,089,814	7,231,627	7,231,627	-	-	-	-
Other payables	36,261,884	36,261,884	36,261,884	-	-	-	-
	22,965,750	21,061,947	<u>\$3,581,322</u>	320,258	75,280,312	1,562,252	317,803

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

### 24. Financial instruments - fair values and risk management (continued)

### 24.1 Liquidity risk management (continued)

30 June 2019	Carrying amount £	Total £	1 - 3 months £	3 - 12 months £	1 - 2 years £	2 - 5 years £	More than 5 years £
Secured loans	¥5,15 <b>1</b> ,850 58	8,767,589	-	- 58	3,767,589	-	-
Finance lease liabilities	2,612,015	3,010,313	149,059	447,177	376,635	1,200,025	837,417
Trade payables	15,785,978 1	5,785,978	5,785,978	-	-	-	-
Other payables	31,40 <b>1,</b> 563 3	1,401,563	<b>1</b> ,401,563	-	-	-	-
	34,951,406	8,965,443	7,336,600	447,177 5	9,144,224	1,200,025	837,417

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

#### 24. Financial instruments - fair values and risk management (continued)

#### 24.2 Fair value measurements

This note provides information about how the Group determines fair values of various financial assets and liabilities.

#### Fair value of financial assets and liabilities that are measured at fair value on a recurring basis

Some of the Group's financial assets are measured at fair value at the end of each reporting period. The following table gives information about how the fair values of these financial assets are determined in particular, the valuation techniques and inputs used.

			Valuation technique(s) and
Financial assets/liabilities	Fair value at period end	Fair value hierarchy	key input(s)
	2019		
Money market funds	5,257,294	Level 2	Quoted prices in active markets are identified for similar assets
Unlisted shares	1,177,250	Level 3	Fair value as at the financial reporting date, referenced has been made to similar listed instruments after applying a 15% discount to unmarketability

#### Reconciliation of fair value measurements

1	Money market funds £	Unlisted shares £	Total £
31 December 2019	L	L	£
Opening balance	3,834,532	1,145,582	4,980,114
Additions	1,688,165	-	1,688,165
Total gains or losses:			
- in profit or loss	9,620	92,912	102,532
- foreign exchange movement	(275,023)	(61,244)	(336,267)
Closing balance	5,257,294	1,177,250	6,434,544

The level 3 assets are subject to the unobservable input of the discount due to unmarketability. A 5% change would increase/decrease the fair value by £58,863 (30 June 2019: £67,387).

25.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

### 24. Financial instruments - fair values and risk management (continued)

### 24.2 Fair value measurements (continued)

00 km = 0040	Money market funds £	Unlisted shares £	Total £
30 June 2019			
Purchased on acquisition of subsidiary	3,830,060	1,098,544	4,928,604
Total gains or losses			
- in profit or loss	(116,820)	44,462	(72,358
- Foreign exchange movement	121,322	2,576	123,898
Closing balance	3,834,562	1,145,582	4,980,144
Notes supporting statement of cash flows			
		31 December 2019 £	30 June 2019 £
Cash at bank available on demand		18,762,920	10,860,006
Cash and cash equivalents in the statement of financial position		18,762,920	10,860,006
Cash and cash equivalents in the statement of cash flows		18,762,920	10,860,006
Significant non-cash transactions are as follows:			
Investing activities			
Right of use assets acquired		-	204,484

As at 30 June 2019

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

Changes in liabilities ari	sing from financing activities -
current period	

current period			
	Loans £	Lease liability £	Total £
As at 1 July 2019	45,151,850	2,612,015	47,763,865
Proceeds of borrowing	9,501,714	-	9,501,714
Repayments made	-	(145,856	(145,856 )
Loan arrangement fees	233,252	-	233,252
Interest payable	3,772,576	71,153	3,843,729
Foreign exchange	(1,291,186	(291,466	(1,582,652
As at 31 December 2019	57.368,206	2,245,846	59,614,052
Changes in liabilities arising from financing activities - prior period			
		1	
	Loans	Lease Liability	Total
	Loans £		Total £
Acquired on acquisition		Liability	
	£	Liability £	£
Acquisition by means of lease	£	<b>Liability</b> £ 2,360,635	£ 38,685,288
Acquisition by means of lease  Proceeds of borrowing	£ 36,324,653	<b>Liability</b> £ 2,360,635	£ 38,685,288 204,484
Acquisition by means of lease  Proceeds of borrowing  Repayments made	£ 36,324,653 - 8,717,552 - (870,892	Liability £ 2,360,635 204,484	£ 38,685,288 204,484 8,717,552
Acquisition by means of lease  Proceeds of borrowing  Repayments made  Loan arrangement fees	£ 36,324,653 - 8,717,552	Liability £ 2,360,635 204,484	£ 38,685,288 204,484 8,717,552 8,540
Acquisition by means of lease  Proceeds of borrowing  Repayments made	£ 36,324,653  - 8,717,552  - (870,892 )	Liability £ 2,360,635 204,484 - (8,540 )	\$\frac{\parabolds}{2} 38,685,288 \\ 204,484 \\ 8,717,552 \\ 8,540 \\ (870,892 \)
Acquisition by means of lease  Proceeds of borrowing  Repayments made  Loan arrangement fees  Interest payable	£ 36,324,653  - 8,717,552  - (870,892 ) 1.095,654	Liability £ 2,360,635 204,484 - (8,540 ) - 20,482	\$\frac{\fir}{\frac{\fir}{\frac{\frac{\frac{\frac{\frac{\frac{\frac{\frac{\frac{\frac{\frac{\fir}}}}}}}{\frac{\frac{\frac{\frac{\frac{\frac{\frac

### 26. Related party transactions

Transactions with related parties are as follows:

				Amount due (to)	/from related
Relationship	Transaction	Amount		partio	es
		31	30 June	31 December	30 June 2019
		December	2019	2019	
		2019			
		£	£	£	£
CORDET Lending S.à r.l.	Loan (gross of transaction fees)		-	42,084,923	32,152,796
(Shareholder)	Interest	2,744,134	828,232	-	-
Ture Invest AB	Loan (gross of transaction fees)	-	-	15,974,923	13,869,946
	Interest	1,028,442	267,422	-	-

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2019

Amounts owed to related parties are secured by fixed and floating charges over the groups assets and charge interest between 14-20%.

#### Company

During the period the company charged management fees to subsidiaries of £2,552,827 (two months to 30 June 2019: £786,569).

#### 27. Post balance sheet events

On 30 April 2020 the company and group extended its existing loan facility by €3.5m (£2.98m).

On 11 March 2020 the World Health Organisation declared that the outbreak of Covid-19 represents a pandemic. This is considered to represent a non-adjusting post balance sheet event. The group's client base is diversified and is not significantly exposed to the performance of individual sectors. The share of revenue derived from our customers in travel, hospitality and retail has declined since the social distancing measures were put in place in the countries in which we operate. Consequently, whilst the overall growth in 2020 will not be delivered in the same way or in the same industries as originally planned, the business is robust and has re-focused its sales and marketing efforts in other ways, including contactless and non-physical methods of payment. The directors continue to monitor the outbreak the impact of the outbreak on the business and at the date of this report do not anticipate material impairments to assets recognised within these financial statements.

Our staff are able to work at home effectively and we have experienced little operational disruption to our business.

#### 28. Ultimate parent undertaking and controlling party

The immediate parent undertaking is Trust Payments Holdings Limited, an entity incorporated in England & Wales and with a registered office of 1 Royal Exchange, London, EC3V 3DG.

There is no one ultimate controlling party. The ultimate parent company is CORDET Direct Lending SCSp, an entity incorporated in Luxembourg.

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