

ONPOINT ST LTD

**GROUP STRATEGIC REPORT, REPORT OF THE DIRECTOR AND
CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2022**

Sephton & Company LLP
Chartered Certified Accountants
Statutory Auditors
Marston House
5 Elmdon Lane
Marston Green
Solihull
West Midlands
B37 7DL

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FOR THE YEAR ENDED 31 OCTOBER 2022

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ONPOINT ST LTD
COMPANY INFORMATION
FOR THE YEAR ENDED 31 OCTOBER 2022

DIRECTOR:	C A Delaney
REGISTERED OFFICE:	Marston House 5, Elmdon Lane Marston Green Solihull West Midlands B37 7DL
BUSINESS ADDRESS:	483-503 Garretts Green Lane Garretts Green Birmingham West Midlands B33 0SL
REGISTERED NUMBER:	11022437 (England and Wales)
AUDITORS:	Sephton & Company LLP Chartered Certified Accountants Statutory Auditors Marston House 5 Elmdon Lane Marston Green Solihull West Midlands B37 7DL

**GROUP STRATEGIC REPORT
FOR THE YEAR ENDED 31 OCTOBER 2022**

The director presents his strategic report of the company and the group for the year ended 31 October 2022.

REVIEW OF BUSINESS

We consider that our key performance indicators are those that communicate the financial performance and strength of the group as a whole, these being turnover and profit before tax. Turnover has increased by 13% and profit before tax has increased by 90% compared to the previous year.

We consider the net current assets position as another key performance indicator as this shows the financial strength of the group, this is up £752,005 from last year. The group shows good liquidity.

The majority of the groups trading takes place in the United Kingdom.

The group is in a strong financial position.

PRINCIPAL RISKS AND UNCERTAINTIES

In common with its competitors, the business has a risk relating to price inflation of wages, goods and services. The directors continue to monitor the risk and actively manage the mitigation of inflation.

The directors have developed review procedures and control systems to manage effectively the principle strategic, financial and operational risks faced by the business.

The group's principle instruments comprise bank balances, trade creditors and trade debtors. The main purpose of these instruments is to raise funds for the company's operations.

Trade debtors are managed in respect of credit and cash flow risk by policies concerning the credit offered to customers and the regular monitoring of amounts outstanding for both time and credit limits. Trade creditors liquidity risk is managed by ensuring sufficient funds are available to meet the amounts due.

We have considered the external impact of Covid-19 and Brexit, based on the current financial years performance that there would be no material impacts on the trade of the company. However, the adverse condition of the UK's Economy is something the directors are monitoring very closely

ON BEHALF OF THE BOARD:

C A Delaney - Director

28 July 2023

**REPORT OF THE DIRECTOR
FOR THE YEAR ENDED 31 OCTOBER 2022**

The director presents his report with the financial statements of the company and the group for the year ended 31 October 2022.

PRINCIPAL ACTIVITY

The principal activity of the group in the year under review was that of haulage and storage

DIVIDENDS

The total distribution of dividends for the year ended 31 October 2022 will be £ 53,869 .

FUTURE DEVELOPMENTS

The directors anticipate the business environment will remain competitive. They believe that the group is in a good financial position and that the risks that have been identified are being well managed. The directors are confident in the company's ability to maintain and build on this position, albeit with cautious growth expectations.

DIRECTOR

C A Delaney held office during the whole of the period from 1 November 2021 to the date of this report.

FINANCIAL INSTRUMENTS

The group has a normal level of exposure to price, credit, liquidity and cash flow risks arising from trading activities which are largely conducted in sterling. The group does not enter into any formally designated hedging arrangements.

POLITICAL DONATIONS AND EXPENDITURE

No political donations have been made during the year.

STATEMENT OF DIRECTOR'S RESPONSIBILITIES

The director is responsible for preparing the Group Strategic Report, the Report of the Director and the financial statements in accordance with applicable law and regulations.

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the director is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's and the group's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable him to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the director is aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the group's auditors are unaware, and he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the group's auditors are aware of that information.

**REPORT OF THE DIRECTOR
FOR THE YEAR ENDED 31 OCTOBER 2022**

AUDITORS

The auditors, Sephton & Company LLP, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

C A Delaney - Director

28 July 2023

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF ONPOINT ST LTD

Opinion

We have audited the financial statements of Onpoint ST Ltd (the 'parent company') and its subsidiaries (the 'group') for the year ended 31 October 2022 which comprise the Consolidated Income Statement, Consolidated Other Comprehensive Income, Consolidated Balance Sheet, Company Balance Sheet, Consolidated Statement of Changes in Equity, Company Statement of Changes in Equity, Consolidated Cash Flow Statement and Notes to the Consolidated Cash Flow Statement, Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent company affairs as at 31 October 2022 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the director's use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group's and the parent company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the director with respect to going concern are described in the relevant sections of this report.

Other information

The director is responsible for the other information. The other information comprises the information in the Group Strategic Report and the Report of the Director, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

The corresponding figures shown in these financial statements are unaudited.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Group Strategic Report and the Report of the Director for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Group Strategic Report and the Report of the Director have been prepared in accordance with applicable legal requirements.

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF ONPOINT ST LTD

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the group and the parent company and its environment obtained in the course of the audit, we have not identified material misstatements in the Group Strategic Report or the Report of the Director.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of director's remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of director

As explained more fully in the Statement of Director's Responsibilities set out on page three, the director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the director determines necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the director is responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the director either intends to liquidate the group or the parent company or to cease operations, or has no realistic alternative but to do so.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

We gained an understanding of the legal and regulatory framework applicable to the company and the industry in which it operates, and considered the risk of acts by the company that were contrary to applicable laws and regulations, including fraud. We designed audit procedures to respond to the risk, recognizing that the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery or intentional misrepresentations, or through collusion.

We focussed on laws and regulations which could give rise to a material misstatement in the financial statements, including, but not limited to, the Companies Act 2006 and UK tax legislation. Our tests included agreeing the financial statement disclosures to underlying supporting documentation, enquiries with management and enquiries of legal counsel. There are inherent limitations in the audit procedures described above and, the further removed non-compliance with laws and regulations is from the events and transactions reflected in the financial statements, the less likely we would become aware of it. We did not identify any key audit matters relating to irregularities, including fraud. As in all our audits, we also addressed the risk of management override of internal controls, including testing journals and evaluating whether there was evidence of bias by the directors that represented a risk of material misstatement due to fraud.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Auditors.

**REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF
ONPOINT ST LTD**

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Darren Paul Carter (Senior Statutory Auditor)
for and on behalf of Sephton & Company LLP
Chartered Certified Accountants
Statutory Auditors
Marston House
5 Elmdon Lane
Marston Green
Solihull
West Midlands
B37 7DL

28 July 2023

**CONSOLIDATED
INCOME STATEMENT
FOR THE YEAR ENDED 31 OCTOBER 2022**

		2022	2021
	Notes	£	(Unaudited) £
TURNOVER	3	16,201,112	14,342,576
Cost of sales		<u>11,650,431</u>	<u>11,543,623</u>
GROSS PROFIT		4,550,681	2,798,953
Administrative expenses		<u>2,421,496</u>	<u>1,803,304</u>
		2,129,185	995,649
Other operating income		<u>34,088</u>	<u>116,350</u>
OPERATING PROFIT	5	2,163,273	1,111,999
Interest payable and similar expenses	7	<u>148,615</u>	<u>51,693</u>
PROFIT BEFORE TAXATION		2,014,658	1,060,306
Tax on profit	8	<u>333,167</u>	<u>232,213</u>
PROFIT FOR THE FINANCIAL YEAR		<u>1,681,491</u>	<u>828,093</u>
Profit attributable to:			
Owners of the parent		<u>1,681,491</u>	<u>828,093</u>

The notes form part of these financial statements

**CONSOLIDATED
OTHER COMPREHENSIVE INCOME
FOR THE YEAR ENDED 31 OCTOBER 2022**

	2022	2021 (Unaudited)
Notes	£	£
PROFIT FOR THE YEAR	1,681,491	828,093
OTHER COMPREHENSIVE INCOME	<u>-</u>	<u>-</u>
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	<u>1,681,491</u>	<u>828,093</u>
Total comprehensive income attributable to: Owners of the parent	<u>1,681,491</u>	<u>828,093</u>

The notes form part of these financial statements

CONSOLIDATED BALANCE SHEET
31 OCTOBER 2022

		2022		2021 (Unaudited)	
	Notes	£	£	£	£
FIXED ASSETS					
Intangible assets	11		(47,827)		(1,120)
Tangible assets	12		4,374,137		3,784,097
Investments	13		-		-
			<u>4,326,310</u>		<u>3,782,977</u>
CURRENT ASSETS					
Stocks	14	101,658		108,939	
Debtors	15	4,300,008		5,688,798	
Cash at bank and in hand		<u>705,880</u>		<u>37,431</u>	
		5,107,546		5,835,168	
CREDITORS					
Amounts falling due within one year	16	<u>4,071,158</u>		<u>6,118,651</u>	
NET CURRENT ASSETS/(LIABILITIES)			<u>1,036,388</u>		<u>(283,483)</u>
TOTAL ASSETS LESS CURRENT LIABILITIES			5,362,698		3,499,494
CREDITORS					
Amounts falling due after more than one year	17		(1,853,920)		(1,751,391)
PROVISIONS FOR LIABILITIES	21		<u>(546,386)</u>		<u>(413,333)</u>
NET ASSETS			<u><u>2,962,392</u></u>		<u><u>1,334,770</u></u>
CAPITAL AND RESERVES					
Called up share capital	22		100		100
Retained earnings	23		<u>2,962,292</u>		<u>1,334,670</u>
SHAREHOLDERS' FUNDS			<u><u>2,962,392</u></u>		<u><u>1,334,770</u></u>

The financial statements were approved by the director and authorised for issue on 28 July 2023 and were signed by:

C A Delaney - Director

COMPANY BALANCE SHEET
31 OCTOBER 2022

	Notes	2022 £	£	2021 £	£
FIXED ASSETS					
Intangible assets	11		-		-
Tangible assets	12		-		-
Investments	13		<u>190,464</u>		<u>190,463</u>
			190,464		190,463
CURRENT ASSETS					
Debtors	15	120,000		-	
Cash at bank and in hand		<u>581,612</u>		<u>100</u>	
		701,612		100	
CREDITORS					
Amounts falling due within one year	16	<u>190,463</u>		<u>190,463</u>	
NET CURRENT ASSETS/(LIABILITIES)			<u>511,149</u>		<u>(190,363)</u>
TOTAL ASSETS LESS CURRENT LIABILITIES			<u>701,613</u>		<u>100</u>
CAPITAL AND RESERVES					
Called up share capital	22		100		100
Retained earnings	23		<u>701,513</u>		<u>-</u>
SHAREHOLDERS' FUNDS			<u>701,613</u>		<u>100</u>
Company's profit for the financial year			<u>755,382</u>		<u>45,600</u>

The financial statements were approved by the director and authorised for issue on 26 July 2023 and were signed by:

C A Delaney - Director

**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31 OCTOBER 2022**

	Called up share capital £	Retained earnings £	Total equity £
Balance at 1 November 2020	100	552,176	552,276
Changes in equity			
Dividends	-	(45,599)	(45,599)
Total comprehensive income	-	828,093	828,093
Balance at 31 October 2021	100	1,334,670	1,334,770
Changes in equity			
Dividends	-	(53,869)	(53,869)
Total comprehensive income	-	1,681,491	1,681,491
Balance at 31 October 2022	100	2,962,292	2,962,392

The notes form part of these financial statements

**COMPANY STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31 OCTOBER 2022**

	Called up share capital £	Retained earnings £	Total equity £
Balance at 1 November 2020	100	-	100
Changes in equity			
Dividends	-	(45,600)	(45,600)
Total comprehensive income	-	45,600	45,600
Balance at 31 October 2021	100	-	100
Changes in equity			
Dividends	-	(53,869)	(53,869)
Total comprehensive income	-	755,382	755,382
Balance at 31 October 2022	100	701,513	701,613

The notes form part of these financial statements

**CONSOLIDATED CASH FLOW STATEMENT
FOR THE YEAR ENDED 31 OCTOBER 2022**

		2022	2021
		£	(Unaudited) £
Cash flows from operating activities	Notes		
Cash generated from operations	1	2,415,506	1,472,329
Interest paid		(39,563)	(7,466)
Interest element of hire purchase payments paid		(109,052)	(44,227)
Net cash from operating activities		<u>2,266,891</u>	<u>1,420,636</u>
Cash flows from investing activities			
Purchase of intangible fixed assets		65,387	-
Purchase of tangible fixed assets		(1,521,897)	(1,872,527)
Sale of tangible fixed assets		32,000	109,834
Net cash from investing activities		<u>(1,424,510)</u>	<u>(1,762,693)</u>
Cash flows from financing activities			
New loans in year		46,857	150,000
Loan repayments in year		(219,099)	(18,434)
Capital repayments in year		167,138	221,047
Amount introduced by directors		-	16,168
Amount withdrawn by directors		(114,946)	-
Equity dividends paid		(53,869)	(45,600)
Net cash from financing activities		<u>(173,919)</u>	<u>323,181</u>
Increase/(decrease) in cash and cash equivalents		<u>668,462</u>	<u>(18,876)</u>
Cash and cash equivalents at beginning of year	2	37,418	56,294
Cash and cash equivalents at end of year	2	<u>705,880</u>	<u>37,418</u>

The notes form part of these financial statements

**NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT
FOR THE YEAR ENDED 31 OCTOBER 2022**

1. RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

	2022	2021 (Unaudited)
	£	£
Profit before taxation	2,014,658	1,060,306
Depreciation charges	901,928	710,464
Profit on disposal of fixed assets	(2,071)	(28,818)
Amortisation of goodwill	(18,678)	-
Government grants	-	(116,350)
Finance costs	148,615	51,693
	<u>3,044,452</u>	<u>1,677,295</u>
Decrease in stocks	7,281	71,728
Decrease/(increase) in trade and other debtors	1,452,978	(3,350,995)
(Decrease)/increase in trade and other creditors	<u>(2,089,205)</u>	<u>3,074,301</u>
Cash generated from operations	<u><u>2,415,506</u></u>	<u><u>1,472,329</u></u>

2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

Year ended 31 October 2022

	31/10/22	1/11/21
	£	£
Cash and cash equivalents	705,880	37,431
Bank overdrafts	<u>-</u>	<u>(13)</u>
	<u><u>705,880</u></u>	<u><u>37,418</u></u>

Year ended 31 October 2021

	31/10/21 (Unaudited)	1/11/20
	£	£
Cash and cash equivalents	37,431	56,547
Bank overdrafts	<u>(13)</u>	<u>(253)</u>
	<u><u>37,418</u></u>	<u><u>56,294</u></u>

**NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT
FOR THE YEAR ENDED 31 OCTOBER 2022**

3. ANALYSIS OF CHANGES IN NET DEBT

	At 1/11/21 £	Cash flow £	At 31/10/22 £
Net cash			
Cash at bank and in hand	37,431	668,449	705,880
Bank overdrafts	(13)	13	-
	<u>37,418</u>	<u>668,462</u>	<u>705,880</u>
Debt			
Finance leases	(2,557,901)	(167,138)	(2,725,039)
Debts falling due within 1 year	(223,513)	130,167	(93,346)
Debts falling due after 1 year	(184,538)	42,074	(142,464)
	<u>(2,965,952)</u>	<u>5,103</u>	<u>(2,960,849)</u>
Total	<u>(2,928,534)</u>	<u>673,565</u>	<u>(2,254,969)</u>

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 OCTOBER 2022**

1. STATUTORY INFORMATION

Onpoint ST Ltd is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the General Information page.

The presentation currency of the financial statements is the Pound Sterling (£).

2. ACCOUNTING POLICIES

Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

Basis of consolidation

The group consolidated financial statements include the financial statements of the company and all of its subsidiary undertakings together with the group's share of the results of associates made up to 31 October.

Where a subsidiary has different accounting policies to the group, adjustments are made to those subsidiary financial statements to apply the group's accounting policies when preparing the consolidated financial statements.

Related party exemption

The company has taken advantage of exemption, under the terms of Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland', not to disclose related party transactions with wholly owned subsidiaries within the group.

Transactions between group entities which have been eliminated on consolidation are not disclosed within the financial statements.

Significant judgements and estimates

In the application of the company's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

Turnover

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

Goodwill

Goodwill, being the amount paid in connection with the acquisition of a businesses in 2017 and 2021, is being amortised evenly over useful life of 5 years.

Intangible assets

Intangible assets are initially measured at cost. After initial recognition, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 OCTOBER 2022

2. ACCOUNTING POLICIES - continued

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Plant & machinery - 25% on reducing balance & 10% on cost

Fixture & fittings - 25% on reducing balance

Motor vehicles - 14% on cost & 20% on cost

Short leasehold - 25% on reducing balance

Government grants

Grants relating to revenue are recognised in income on a systematic basis over the periods in which the entity recognises the related costs for which the grant is intended to compensate. Grants relating to assets are recognised in income on a systematic basis over the expected useful life of the asset.

Stocks

Stock relates to fuel for vehicles and is valued at lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Financial instruments

The group only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other accounts receivable and payable, cash and bank balances, loans to or from related parties and current asset investments. All such instruments are measured initially and subsequently at the transaction price.

At the end of each reporting period debt financial assets are assessed for impairment, and their carrying value reduced if necessary. Any impairment is recognised in the profit and loss account.

Taxation

Taxation for the year comprises current and deferred tax. Tax is recognised in the Consolidated Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 OCTOBER 2022

2. ACCOUNTING POLICIES - continued**Hire purchase and leasing commitments**

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to profit or loss over the relevant period. The capital element of the future payments is treated as a liability.

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the period of the lease.

Pension costs and other post-retirement benefits

The group operates a defined contribution pension scheme. Contributions payable to the group's pension scheme are charged to profit or loss in the period to which they relate.

3. TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the group.

An analysis of turnover by class of business is given below:

	2022	2021 (Unaudited)
	£	£
Haulage	15,560,055	14,290,863
Storage	566,824	-
Other	74,233	51,713
	<u>16,201,112</u>	<u>14,342,576</u>

An analysis of turnover by geographical market is given below:

	2022	2021 (Unaudited)
	£	£
United Kingdom	13,567,700	13,770,862
Europe	2,633,412	571,714
	<u>16,201,112</u>	<u>14,342,576</u>

4. EMPLOYEES AND DIRECTORS

	2022	2021 (Unaudited)
	£	£
Wages and salaries	1,589,517	1,389,414
Social security costs	164,384	119,998
Other pension costs	26,268	28,007
	<u>1,780,169</u>	<u>1,537,419</u>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 OCTOBER 2022

4. EMPLOYEES AND DIRECTORS - continued

The average number of employees during the year was as follows:

	2022	2021 (Unaudited)
Admin	14	14
Director	2	2
Driver	28	24
Warehouse	<u>11</u>	<u>11</u>
	<u>55</u>	<u>51</u>

	2022	2021 (Unaudited)
	£	£
Director's remuneration	<u>32,537</u>	<u>11,281</u>

The number of directors to whom retirement benefits were accruing was as follows:

Money purchase schemes	<u>2</u>	<u>2</u>
------------------------	----------	----------

5. OPERATING PROFIT

The operating profit is stated after charging/(crediting):

	2022	2021 (Unaudited)
	£	£
Hire of plant and machinery	144,347	132,081
Depreciation - owned assets	371,901	176,220
Depreciation - assets on hire purchase contracts	530,027	535,365
Profit on disposal of fixed assets	(2,071)	(28,818)
Goodwill amortisation	(18,680)	(1,121)
Auditors' remuneration	5,500	-
Foreign exchange differences	<u>(34,088)</u>	<u>-</u>

6. EXCEPTIONAL ITEMS

	2022	2021 (Unaudited)
	£	£
Capital loss	<u>-</u>	<u>(165,000)</u>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 OCTOBER 2022

7. INTEREST PAYABLE AND SIMILAR EXPENSES

	2022	2021 (Unaudited)
	£	£
Bank loan interest	27,259	6,614
HMRC late payment	12,304	852
Hire purchase interest	<u>109,052</u>	<u>44,227</u>
	<u><u>148,615</u></u>	<u><u>51,693</u></u>

8. TAXATION**Analysis of the tax charge**

The tax charge on the profit for the year was as follows:

	2022	2021 (Unaudited)
	£	£
Current tax:		
UK corporation tax	200,115	-
Deferred tax	<u>133,052</u>	<u>232,213</u>
Tax on profit	<u><u>333,167</u></u>	<u><u>232,213</u></u>

Reconciliation of total tax charge included in profit and loss

The tax assessed for the year is lower than the standard rate of corporation tax in the UK. The difference is explained below:

	2022	2021 (Unaudited)
	£	£
Profit before tax	<u>2,014,658</u>	<u>1,060,306</u>
Profit multiplied by the standard rate of corporation tax in the UK of 19 % (2021 - 19 %)	382,785	201,458
Effects of:		
Expenses not deductible for tax purposes	2,414	31,639
Income not taxable for tax purposes	(3,549)	(213)
Capital allowances in excess of depreciation	(32,277)	-
Depreciation in excess of capital allowances	-	77,700
Utilisation of tax losses	<u>(16,206)</u>	<u>(78,371)</u>
Total tax charge	<u><u>333,167</u></u>	<u><u>232,213</u></u>

9. INDIVIDUAL INCOME STATEMENT

As permitted by Section 408 of the Companies Act 2006, the Income Statement of the parent company is not presented as part of these financial statements.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 OCTOBER 2022

10. DIVIDENDS

	2022	2021
	£	£
Interim	<u>53,869</u>	<u>45,599</u>

11. INTANGIBLE FIXED ASSETS**Group**

Goodwill
£

COST

At 1 November 2021 (5,603)

Additions (65,387)

At 31 October 2022 (70,990)

AMORTISATION

At 1 November 2021 (4,483)

Amortisation for year (18,680)

At 31 October 2022 (23,163)

NET BOOK VALUE

At 31 October 2022 (47,827)

At 31 October 2021 (1,120)

Negative goodwill has occurred from the acquisition of Onpoint Logistics Ltd and and OPL Distribution Limited.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 OCTOBER 2022

12. TANGIBLE FIXED ASSETS**Group**

	Short leasehold £	Plant and machinery £	Fixtures and fittings £	Motor vehicles £	Totals £
COST					
At 1 November 2021	236,709	352,534	115,939	4,998,512	5,703,694
Additions	130,970	16,784	57,111	1,317,032	1,521,897
Disposals	-	-	-	(266,582)	(266,582)
At 31 October 2022	<u>367,679</u>	<u>369,318</u>	<u>173,050</u>	<u>6,048,962</u>	<u>6,959,009</u>
DEPRECIATION					
At 1 November 2021	43,740	57,677	18,264	1,799,916	1,919,597
Charge for year	65,458	63,451	32,763	740,256	901,928
Eliminated on disposal	-	-	-	(236,653)	(236,653)
At 31 October 2022	<u>109,198</u>	<u>121,128</u>	<u>51,027</u>	<u>2,303,519</u>	<u>2,584,872</u>
NET BOOK VALUE					
At 31 October 2022	<u>258,481</u>	<u>248,190</u>	<u>122,023</u>	<u>3,745,443</u>	<u>4,374,137</u>
At 31 October 2021	<u>192,969</u>	<u>294,857</u>	<u>97,675</u>	<u>3,198,596</u>	<u>3,784,097</u>

Fixed assets, included in the above, which are held under hire purchase contracts are as follows:

	Short leasehold £	Plant and machinery £	Fixtures and fittings £	Motor vehicles £	Totals £
COST					
At 1 November 2021	20,000	31,635	25,786	3,910,634	3,988,055
Additions	-	-	-	1,229,082	1,229,082
Transfer to ownership	-	-	-	(630,990)	(630,990)
At 31 October 2022	<u>20,000</u>	<u>31,635</u>	<u>25,786</u>	<u>4,508,726</u>	<u>4,586,147</u>
DEPRECIATION					
At 1 November 2021	4,465	7,063	2,083	1,067,611	1,081,222
Charge for year	3,468	5,486	5,292	515,781	530,027
Transfer to ownership	-	-	-	(407,686)	(407,686)
At 31 October 2022	<u>7,933</u>	<u>12,549</u>	<u>7,375</u>	<u>1,175,706</u>	<u>1,203,563</u>
NET BOOK VALUE					
At 31 October 2022	<u>12,067</u>	<u>19,086</u>	<u>18,411</u>	<u>3,333,020</u>	<u>3,382,584</u>
At 31 October 2021	<u>15,535</u>	<u>24,572</u>	<u>23,703</u>	<u>2,843,023</u>	<u>2,906,833</u>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 OCTOBER 2022

13. FIXED ASSET INVESTMENTS**Company**

Shares in
group
undertakings
£

COST

At 1 November 2021

190,463

Additions

1

At 31 October 2022

190,464**NET BOOK VALUE**

At 31 October 2022

190,464

At 31 October 2021

190,463

The group or the company's investments at the Balance Sheet date in the share capital of companies include the following:

Subsidiaries**OPL Distribution Limited**

Registered office: 483 - 503 Garretts Green Lane Garretts Green, Birmingham, West Midlands, England, B33 0SL

Nature of business: Storage

	%
Class of shares:	holding
Ordinary	100.00

Company was acquired by Onpoint ST Ltd on the 22/11/21.

Onpoint Logistics Ltd

Registered office: 483 - 503 Garretts Green Lane Garretts Green, Birmingham, West Midlands, England, B33 0SL

Nature of business: Haulage

	%
Class of shares:	holding
Ordinary class A	100.00
Ordinary class B	100.00

14. STOCKS

	Group
	2022 2021
	(Unaudited
	£
Stocks	<u>101,658</u> <u>108,939</u>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 OCTOBER 2022

15. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group		Company	
	2022	2021	2022	2021
		(Unaudited)		
	£	£	£	£
Trade debtors	3,630,328	5,255,495	-	-
Bad debt provision	(97,410)	-	-	-
Other debtors	273,215	121,600	120,000	-
Directors' current accounts	48,778	-	-	-
Tax	15,410	-	-	-
VAT	38,805	-	-	-
Prepayments	390,882	311,703	-	-
	<u>4,300,008</u>	<u>5,688,798</u>	<u>120,000</u>	<u>-</u>

16. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group		Company	
	2022	2021	2022	2021
		(Unaudited)		
	£	£	£	£
Bank loans and overdrafts (see note 18)	9,829	13	-	-
Other loans (see note 18)	83,517	223,513	-	-
Hire purchase contracts (see note 19)	1,013,583	991,048	-	-
Trade creditors	1,430,189	2,100,962	-	-
Amounts owed to group undertakings	-	-	190,463	190,463
Corporation tax	215,525	-	-	-
PAYE & NIC control a/c	32,997	171,016	-	-
Pension control a/c	3,683	4,301	-	-
VAT	-	230,477	-	-
Other creditors	1,249,395	2,303,287	-	-
Wages control account	(2,922)	442	-	-
Directors' current accounts	-	66,168	-	-
Accrued expenses	35,362	27,424	-	-
	<u>4,071,158</u>	<u>6,118,651</u>	<u>190,463</u>	<u>190,463</u>

17. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	Group	
	2022	2021
		(Unaudited)
	£	£
Bank loans (see note 18)	27,443	-
Other loans (see note 18)	115,021	184,538
Hire purchase contracts (see note 19)	<u>1,711,456</u>	<u>1,566,853</u>
	<u>1,853,920</u>	<u>1,751,391</u>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 OCTOBER 2022

18. LOANS

An analysis of the maturity of loans is given below:

		Group	
		2022	2021
			(Unaudited
		£	£
Amounts falling due within one year or on demand:			
Bank overdrafts		-	13
Bank loans		9,829	-
Other loans - less than 1 yr		<u>83,517</u>	<u>223,513</u>
		<u>93,346</u>	<u>223,526</u>
Amounts falling due between one and two years:			
Bank loans - 1-2 years		10,078	-
Other loans - 1-2 years		<u>66,964</u>	<u>101,021</u>
		<u>77,042</u>	<u>101,021</u>
Amounts falling due between two and five years:			
Bank loans - 2-5 years		17,365	-
Other loans - 2-5 years		<u>48,057</u>	<u>83,517</u>
		<u>65,422</u>	<u>83,517</u>

19. LEASING AGREEMENTS

Minimum lease payments fall due as follows:

Group

		Hire purchase contracts	
		2022	2021
			(Unaudited
		£	£
Net obligations repayable:			
Within one year		1,013,583	991,048
Between one and five years		<u>1,711,456</u>	<u>1,566,853</u>
		<u>2,725,039</u>	<u>2,557,901</u>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 OCTOBER 2022

19. LEASING AGREEMENTS - continued**Group**

	Non-cancellable operating leases
	2022 2021
	(Unaudited)
	£ £
Within one year	641,120 541,529
Between one and five years	<u>1,283,957</u> <u>1,334,880</u>
	<u><u>1,925,077</u></u> <u><u>1,876,409</u></u>

20. SECURED DEBTS

The following secured debts are included within creditors:

	Group
	2022 2021
	(Unaudited)
	£ £
Hire purchase contracts	2,725,039 -
Factored debts	<u>1,245,343</u> <u>2,293,287</u>
	<u><u>3,970,382</u></u> <u><u>2,293,287</u></u>

Net obligations under the hire purchase contracts and the factored debts are secured by fixed charges on the assets concerned.

21. PROVISIONS FOR LIABILITIES

	Group
	2022 2021
	(Unaudited)
	£ £
Deferred tax	<u>546,386</u> <u>413,333</u>
Group	
	Deferred tax
	£
Balance at 1 November 2021	413,333
Provided during year	<u>133,053</u>
Balance at 31 October 2022	<u><u>546,386</u></u>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 OCTOBER 2022

22. CALLED UP SHARE CAPITAL

Allotted, issued and fully paid:

Number:	Class:	Nominal value:	2022 £	2021 £
100	Ordinary	£1	<u>100</u>	<u>100</u>

23. RESERVES**Group**Retained
earnings
£

At 1 November 2021	1,334,670
Profit for the year	1,681,491
Dividends	<u>(53,869)</u>
At 31 October 2022	<u>2,962,292</u>

CompanyRetained
earnings
£

Profit for the year	755,382
Dividends	<u>(53,869)</u>
At 31 October 2022	<u>701,513</u>

24. DIRECTOR'S ADVANCES, CREDITS AND GUARANTEES

The following advances and credits to a director subsisted during the years ended 31 October 2022 and 31 October 2021:

	2022 £	2021 (Unaudited) £
C A Delaney		
Balance outstanding at start of year	(66,168)	(50,000)
Amounts advanced	114,947	-
Amounts repaid	-	(16,168)
Amounts written off	-	-
Amounts waived	-	-
Balance outstanding at end of year	<u>48,779</u>	<u>(66,168)</u>

Amount is repayable on demand, no interest is charged.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 OCTOBER 2022

25. RELATED PARTY DISCLOSURES

Included within amount due from related party was loans totalling £177,500 (2021: £45,000). This is repayable on demand. No interest was charged.

All other balances are trade balances.

Entities with control, joint control or significant influence over the entity

	2022	2021 (Unaudited)
	£	£
Sales	2,655,711	-
Purchases	23,197	-
Amount due from related party	<u>682,260</u>	<u>-</u>

Entities over which the entity has control, joint control or significant influence

	2022	2021 (Unaudited)
	£	£
Sales	-	22,959
Purchases	-	952
Amount due from related party	<u>-</u>	<u>185,235</u>

Other related parties

	2022	2021 (Unaudited)
	£	£
Sales	49,321	11,480
Purchases	194,387	208,649
Amount due from related party	45,842	2,745
Amount due to related party	<u>-</u>	<u>567</u>

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