Company Registration No. 10859744 (England and Wales)

# GENIE ENERGY UK LIMITED ANNUAL REPORT AND CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

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### **COMPANY INFORMATION**

Directors

Mr M M Stein

Mr S Ritter Mr A Goldin

Company number

10859744

Registered office

C/o Sable International 13th Floor, One Croydon 12-16 Addiscombe Road

Croydon Surrey England CR0 0XT

Auditor

Fortus South Limited

Chartered Accountants and Statutory Auditors

3 Richfield Place Richfield Avenue Reading Berkshire RG1 8EQ

**Business address** 

St Dunstan's House

201 Borough High Street

London SE1 1JA

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#### STRATEGIC REPORT

#### FOR THE YEAR ENDED 31 DECEMBER 2020

The directors present the strategic report for the year ended 31 December 2020.

#### Review of the business

The principal activity of the Group for the year under review was the marketing and supply of energy to residential customers in the United Kingdom.

The Directors are pleased with the progress made during the year, with turnover growing by £33.2m to £57.4m in our third year of active operations.

Genie Energy UK successfully built its sales channels, as a result of the Covid 19 pandemic, to continue to reach and engage those customers who would benefit from switching supplier and enable them to access the savings and service that they can offer.

The Directors are also pleased to report that following the building out its platform into the pre-payment meters market in the previous year, the Group has seen significant growth in this sector.

#### Principal risks and uncertainties

The Risk Management committee considers the below to be the principal risks.

#### Wholesale market Risk

Wholesale energy market volatility continues to be the most significant risk to an energy supply business in the UK. Genie Energy UK Group manages and mitigates this risk through its key relationship with Shell Energy Europe Limited. Through this relationship Genie Energy UK Ltd can and does fully hedge its forecast customer demand.

#### Credit Risk

Genie Energy UK Group manage bad debt risk through a combination of products, technology and a high proportion of Direct Debit customers.

#### Operational Risk

Genie Energy UK Group has built its platform to minimise operational risk by working with market leading partners with deep experience in the UK energy market.

Genie Energy UK Group through its Risk management committee reviews its operational risks on a regular basis to ensure that any risk which falls outside of its tolerance, is actioned and monitored until it has been brought back within its appetite.

#### Covid-19

The Directors have considered the ongoing impact of COVID-19 in relation to their assessment of going concern and in their opinion have taken all reasonable steps to mitigate these factors.

As at the point of authorising the accounts, and for the foreseeable future, the directors consider the going concern assumption to still be appropriate.

The Directors acknowledge that given the currently rapidly changing business and social environment, there are likely to be significant unknown factors which may present themselves. Such factors are considered by the Directors to represent a general inherent level of risk to the energy retail sector in relation to the going concern assumption albeit not quantifiable at this time.

The Directors consider that the Group with its strong platform, strong team and committed parent companies is well placed to manage these uncertainties.

#### Financing

Genie Energy UK, while in its growth phase, accesses funding to meet its working capital requirements via its immediate parent company. Genie Energy UK forecasts out its cashflow requirements at a daily level for a minimum of a rolling 12 months. Short term is monitored on an ongoing basis to ensure short term commitments are met and the long-range forecast is used to guide any requirements for additional capital.

### STRATEGIC REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

Future developments

The Directors expect the Group to continue its growth journey, delivering great service and price to customers who have not yet been able to benefit from the deregulation and increased competition in the market. Driving growth enables the business to leverage the strong platform that is now in place and the wholesale energy deal with Shell Energy Europe Limited which provides stable prices and certainty to our customers.

#### **KPls**

Growth: Turnover has increased to £57.4m in the third active year of supplying customers

Gross Margin: 8.5%

On behalf of the board

Mr M M Stein

Director

# DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2020

The directors present their annual report and financial statements for the year ended 31 December 2020.

#### **Principal activities**

The principal activity of the company continued to be that of a holding company, the principal activity of the Group was the marketing and supply of energy to residential customers in the United Kingdom.

#### Results and dividends

The results for the year are set out on page 9.

No ordinary dividends were paid. The directors do not recommend payment of a final dividend.

No preference dividends were paid. The directors do not recommend payment of a final dividend.

#### Directors

The directors who held office during the year and up to the date of signature of the financial statements were as follows:

Mr M M Stein Mr S Ritter Mr A Goldin

#### Supplier payment policy

The group's current policy concerning the payment of trade creditors is to:

- settle the terms of payment with suppliers when agreeing the terms of each transaction;
- ensure that suppliers are made aware of the terms of payment by inclusion of the relevant terms in contracts;
   and
- · pay in accordance with the company's contractual and other legal obligations.

As a responsible energy supplier the Directors have a duty of care to ensure the company and group are adhering to climate change responsibilities and making ethical and sustainable choices in all business decisions.

#### Auditor

Fortus South Limited were appointed as auditor to the group and in accordance with section 485 of the Companies Act 2006, a resolution proposing that they be re-appointed will be put at a General Meeting.

#### Statement of disclosure to auditor

Each director in office at the date of approval of this annual report confirms that:

- so far as the director is aware, there is no relevant audit information of which the company's auditor is unaware, and
- the director has taken all the steps that he / she ought to have taken as a director in order to make himself / herself aware of any relevant audit information and to establish that the company's auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of section 418 of the Companies Act 2006.

# DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

On behalf of the board

Mr M M Stein

Mr M M Stein Director

Date: August 3, 2021

### **DIRECTORS' RESPONSIBILITIES STATEMENT** FOR THE YEAR ENDED 31 DECEMBER 2020

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and company and of the profit or loss of the group for that period. In preparing these financial statements, International Accounting Standard 1 requires that directors:

- properly select and apply accounting policies;
  present information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information;
- provide additional disclosures when compliance with the specific requirements in IFRSs are insufficient to enable users to understand the impact of particular transactions, other events and conditions on the entity's financial position and financial performance; and
- · make an assessment of the group and company's ability to continue as a going concern.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the group's and company's transactions and disclose with reasonable accuracy at any time the financial position of the group and company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the group and company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF GENIE ENERGY UK LIMITED

#### Opinion

We have audited the financial statements of Genie Energy UK Limited (the 'parent company') and its subsidiaries (the 'group') for the year ended 31 December 2020 which comprise the income statement, the statement of financial position, the group statement of changes in equity, the company statement of changes in equity, the group statement of cash flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union.

In our opinion the financial statements:

- give a true and fair view of the state of the group's and the parent company's affairs as at 31 December 2020 and of its loss for the year then ended;
- · have been properly prepared in accordance with IFRSs as adopted by the European Union; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

#### Other information

The other information comprises the information included in the annual report other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of our audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

# INDEPENDENT AUDITOR'S REPORT (CONTINUED) TO THE MEMBERS OF GENIE ENERGY UK LIMITED

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the group and parent company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report and the directors' report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit.

#### Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing thegroup's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud, is detailed below.

A further description of our responsibilities is available on the Financial Reporting Council's website at: https://www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

# INDEPENDENT AUDITOR'S REPORT (CONTINUED) TO THE MEMBERS OF GENIE ENERGY UK LIMITED

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Mark Rogers FCCA (Senior Statutory Auditor)
For and on behalf of Fortus South Limited

26/8/2

Chartered Accountants Statutory Auditor 3 Richfield Place

Reading

RG1 8EQ

# GROUP INCOME STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2020

| •   |       | · ·                 |              |
|---|-------|---------------------|--------------|
|   | Notes | 2020<br>£           | 2019<br>£    |
| Revenue   | 4 `   | 57,384,802          | 24,145,712   |
| Cost of sales                                   | ~     | (52,458,322)        | (22,849,870) |
| Gross profit                                    |       | 4,926,480           | 1,295,842    |
| Other operating income                          |       | 264,719             | -            |
| Administrative expenses                         |       | (13,665,395)        | (8,513,831)  |
| Operating loss                                  | 5     | (8,474,196)         | (7,217,989)  |
| Investment revenues                             | 7     | 4,549               | -            |
| Finance costs                                   | 8     | (212,137)           | (35,748)     |
| Loss before taxation                            |       | (8,681,784)         | (7,253,737)  |
| Income tax expense                              |       | -                   | •            |
| Loss and total comprehensive income fo          | r     |                     |              |
| the year  |       | (8,681,784)         | (7,253,737)  |
|   |       |                     | <del></del>  |
| Loss for the financial year is attributable to: |       | (7.050.005)         | (5.044.403)  |
| - Owners of the parent company                  |       | (7,259,895)         | (5,311,187)  |
| - Non-controlling interests                     |       | (1,421,889)<br>———— | (1,942,550)  |
|   |       | (8,681,784)         | (7,253,737)  |
|   |       | <del></del>         | ====         |

The income statement has been prepared on the basis that all operations are continuing operations.

# GROUP STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2020

|                                      | Madaa | 2020                    | 2019         |
|--------------------------------------|-------|-------------------------|--------------|
|                                      | Notes | £                       | £            |
| Non-current assets                   |       |                         |              |
| Intangible assets                    | 11    | ` <sub></sub> 1,937,737 | 100,000      |
| Property, plant and equipment        | 10    | 9,097                   | 26,608       |
|                                      |       | 1,946,834               | 126,608      |
| Current assets                       |       | ,                       |              |
| Trade and other receivables          | 14    | 15,008,521              | 9,975,618    |
| Cash and cash equivalents            |       | 3,664,624               | 2,215,222    |
|                                      |       | 18,673,145              | 12,190,840   |
| Total assets                         |       | 20,619,979              | 12,317,448   |
|                                      |       | 100                     |              |
| Current liabilities                  |       |                         |              |
| Trade and other payables             | 17    | 37,617,652              | 22,556,256   |
| Obligations under finance leases     | 16    | 617,411                 | •            |
|                                      |       | 38,235,063              | 22,556,256   |
| Net current liabilities              |       | (19,561,918)            | (10,365,416) |
|                                      |       |                         | ·            |
| Non-current liabilities              |       |                         |              |
| Obligations under finance leases     | 16    | 1,305,508               | -            |
| Total liabilities                    |       | 39,540,571              | 22,556,256   |
| Net liabilities                      |       | (18,920,592)            | (10,238,808) |
| Net habilities                       |       | ====                    | =====        |
| Equity                               |       |                         |              |
| Called up share capital              | 19    | 100                     | 100          |
| Revaluation reserve                  |       | 1                       | 1            |
| Retained earnings                    |       | (18,918,021)            | (8,807,308)  |
| Equity attributable to owners of the |       | ·                       | <del></del>  |
| parent company                       |       | (18,917,920)            | (8,807,207)  |
| Non-controlling interests            |       | •                       | (1,431,601)  |
|                                      |       | (18,917,920)            | (10,238,808) |
|                                      |       |                         | ====         |

### **GROUP STATEMENT OF FINANCIAL POSITION** AS AT 31 DECEMBER 2020

MA Mr M M Stein

Director

Company Registration No. 10859744

# COMPANY STATEMENT OF FINANCIAL POSITION : ( AS AT 31 DECEMBER 2020

|                             | Notes | 2020<br>£   | 2019<br>£ |
|-----------------------------|-------|-------------|-----------|
| Non-current assets          |       |             |           |
| Investments                 | 12    | 10,548,500  | 6,112,400 |
| Current assets              |       |             | <u>-</u>  |
| Trade and other receivables | 14    | 3,404,521   | -         |
| Total assets                | •     | 13,953,021  | 6,112,400 |
|                             |       |             |           |
| Current liabilities         |       |             |           |
| Trade and other payables    | 17    | 13,952,921  | 6,112,300 |
| Net current assets          |       | 100         | 100       |
| Net assets                  |       | 100         | 100       |
| (101 00000                  |       | <del></del> |           |
| Equity                      |       |             |           |
| Called up share capital     | 19    | 100         | 100       |
|                             |       | <del></del> |           |

As permitted by s408 Companies Act 2006, the company has not presented its own income statement and related notes. The company did not trade during the period and did not make a profit or a loss.

Mr M M Stein Director

Company Registration No. 10859744

# GROUP STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2020

|  | Share R<br>capital | evaluation<br>reserve | Retained<br>earnings | Total<br>controlling<br>interest | Non-<br>controlling<br>interest | Total        |    |
|--|--------------------|-----------------------|----------------------|----------------------------------|---------------------------------|--------------|----|
|  | £                  | £                     | £                    | £                                | £                               | £            |    |
| Balance at 1 January 2019                        | 100                | 1                     | (3,496,121)          | (3,496,020)                      | 218,349                         | (3,277,671)  | ** |
| Year ended 31 December 2019:                     | *                  |                       |                      |                                  |                                 |              |    |
| oss and total comprehensive income for the year  | -                  |                       | (5,311,187)          | (5,311,187)                      | (1,942,550)                     | (7,253,737)  |    |
| Transfers  | -                  | -                     | -                    | -                                | 292,600                         | 292,600      |    |
| Balance at 31 December 2019                      | 100                | 1                     | (8,807,308)          | (8,807,207)                      | (1,431,601)                     | (10,238,808) |    |
| Year ended 31 December 2020:                     |                    |                       |                      |                                  |                                 |              |    |
| Loss and total comprehensive income for the year |                    |                       | (7,259,895)          | (7,259,895)                      | (1,421,889)                     | (8,681,784)  |    |
| Disposal of subsidiary                           | -                  | -                     | -                    | -                                | 2,853,490                       | -            |    |
| Transfers  | -                  | -                     | (2,853,490)          | (2,853,490)                      | -                               | (2,853,490)  |    |
| Balance at 31 December 2020                      | 100                |                       | (40,000,000)         | (18,920,592)                     |                                 | (18,920,592) |    |

# COMPANY STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2020

|                              | Share<br>capital<br>£ |
|------------------------------|-----------------------|
| Balance at 1 January 2019    | 100                   |
| Year ended 31 December 2019: |                       |
| Balance at 31 December 2019  | 100                   |
| Year ended 31 December 2020: |                       |
| Balance at 31 December 2020  | 100                   |

# GROUP STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2020

|   | Notes | 202<br>£            | 20<br>£   | 20<br>£                 | 19<br>£   |
|---|-------|---------------------|-----------|-------------------------|-----------|
| Cash flows from operating activities<br>Cash generated from operations  | 24    |                     | 1,646,731 |                         | 585,640   |
| Interest paid   |       |                     | (201,014) |                         | (35,748)  |
| Net cash inflow from operating activities   |       |                     | 1,445,717 |                         | 549,892   |
| Investing activities Purchase of property, plant and equipment Purchase of non controlling interest Interest received |       | (863)<br>-<br>4,549 |           | (2,825)<br>292,600<br>- |           |
| Net cash generated from investing activities  |       |                     | 3,686     |                         | 289,775   |
| Net cash used in financing activities   |       |                     | -         |                         | -         |
| Net increase in cash and cash equivaler   | nts   |                     | 1,449,403 |                         | 839,667   |
| Cash and cash equivalents at beginning of   | year  |                     | 2,215,222 |                         | 1,375,555 |
| Cash and cash equivalents at end of year  |       |                     | 3,664,625 |                         | 2,215,222 |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

#### 1 Accounting policies

#### Company information

Genie Energy UK Limited is a private company limited by shares incorporated in England and Wales. The registered office is C/o Sable International, 13th Floor, One Croydon, 12-16 Addiscombe Road, Croydon, Surrey, England, CR0 0XT.

1:

The group consists of Genie Energy UK Limited and all of its subsidiaries.

#### 1.1 Accounting convention

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as adopted for use in the European Union and with those parts of the Companies Act 2006 applicable to companies reporting under IFRS, except as otherwise stated.

The financial statements have been prepared prepared under the historical cost convention, except for the revaluation of industry acreditation licenses. The principal accounting policies adopted are set out below.

#### 1.2 Basis of consolidation

In the parent company financial statements, the cost of a business combination is the fair value at the acquisition date of the assets given, equity instruments issued and liabilities incurred or assumed, plus costs directly attributable to the business combination. The excess of the cost of a business combination over the fair value of the identifiable assets, liabilities and contingent liabilities acquired is recognised as goodwill. The cost of the combination includes the estimated amount of contingent consideration that is probable and can be measured reliably, and is adjusted for changes in contingent consideration after the acquisition date. Provisional fair values recognised for business combinations in previous periods are adjusted retrospectively for final fair values determined in the 12 months following the acquisition date. Investments in subsidiaries, joint ventures and associates are accounted for at cost less impairment.

The consolidated financial statements incorporate those of Genie Energy UK Limited and all of its subsidiaries (ie entities that the group controls through its power to govern the financial and operating policies so as to obtain economic benefits). Subsidiaries acquired during the year are consolidated using the purchase method. Their results are incorporated from the date that control passes.

All financial statements are made up to 31 December 2020. Where necessary, adjustments are made to the financial statements of subsidiaries to bring the accounting policies used into line with those used by other members of the group.

All intra-group transactions, balances and unrealised gains on transactions between group companies are eliminated on consolidation. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

#### 1.3 Going concern

The directors have at the time of approving the financial statements, a reasonable expectation that the company and group has adequate resources to continue in operational existence for the foreseeable future.

The directors have also considered the ongoing impact of COVID-19 in relation to their assessment of going concern and in their opinion have taken all reasonable steps to mitigate these factors. The directors acknowledge that given the currently rapidly changing business and social environment, there are likely to be significant unknown factors which may present themselves. Such factors are considered by the directors to represent a general inherent level of risk in relation to the going concern assumption albeit not quantifiable at this time thus they continue to adopt the going concern basis of accounting in preparing the financial statements.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

#### 1 Accounting policies

(Continued)

#### 1.4 Revenue

Revenue is measured based on the consideration specified in a contract with a customer and excludes amounts collected on behalf of third parties. The company recognises revenue when it transfers control of a product or service to a customer.

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When cash inflows are deferred and represent a financing arrangement, the fair value of the consideration is the present value of the future receipts. The difference between the fair value of the consideration and the nominal amount received is recognised as interest income.

Revenue represents amounts receivable for goods and services provided in the normal course of business, net of trade discounts and value added tax. Revenue is recognised on the basis of energy supplied in the period.

Revenue for energy supply activities includes an assessment of energy supplies to customers between the date of the last meter reading and the year end. Unread energy is estimated using consumption patterns and is included in accrued income within debtors. Amounts received from customers on budget plans where payments have been received in advance of energy supplied are included in deferred income included in other creditors.

All revenues arise in the United Kingdom.

#### 1.5 Intangible assets other than goodwill

Intangible assets acquired separately from a business are recognised at cost and are subsequently measured at cost less accumulated amortisation and accumulated impairment losses.

Intangible assets acquired on business combinations are recognised separately from goodwill at the acquisition date where it is probable that the expected future economic benefits that are attributable to the asset will flow to the entity and the cost or value of the asset can be measured reliably; the intangible asset arises from contractual or other legal rights; and the intangible asset is separable from the entity.

Amortisation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

 The Directors have agreed that there has been no change to the fair value of the initial setup and as such no amortisation is required at 31 December 2019.

#### 1.6 Property, plant and equipment

Property, plant and equipment are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Fixtures and fittings

20% straight line

Computers

33% straight line

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is recognised in the income statement.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

#### 1 Accounting policies

(Continued)

#### 1.7 Impairment of tangible and intangible assets

At each reporting end date, the company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Intangible assets with indefinite useful lives and intangible assets not yet available for use are tested for impairment annually, and whenever there is an indication that the asset may be impaired.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

#### 1.8 Fair value measurement

IFRS 13 establishes a single source of guidance for all fair value measurements. IFRS 13 does not change when an entity is required to use fair value, but rather provides guidance on how to measure fair value under IFRS when fair value is required or permitted. The resulting calculations under IFRS 13 affected the principles that the company uses to assess the fair value, but the assessment of fair value under IFRS 13 has not materially changed the fair values recognised or disclosed. IFRS 13 mainly impacts the disclosures of the company. It requires specific disclosures about fair value measurements and disclosures of fair values, some of which replace existing disclosure requirements in other standards.

#### 1.9 Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

#### 1.10 Financial assets

Financial assets are recognised in the company's statement of financial position when the company becomes party to the contractual provisions of the instrument. Financial assets are classified into specified categories, depending on the nature and purpose of the financial assets.

At initial recognition, financial assets classified as fair value through profit and loss are measured at fair value and any transaction costs are recognised in profit or loss. Financial assets not classified as fair value through profit and loss are initially measured at fair value plus transaction costs.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

#### 1 Accounting policies

(Continued)

#### Loans and receivables

Trade Receivables, loans and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as loans and receivables. Loans and receivables are measured at amortised cost using the effective interest method, less any impairment.

Interest is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial. The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating the interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the debt instrument to the net carrying amount on initial recognition.

#### Impairment of financial assets

Financial assets, other than those measured at fair value through profit or loss, are assessed for indicators of impairment at each reporting end date.

Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been affected.

#### Derecognition of financial assets

Financial assets are derecognised only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership to another entity.

#### 1.11 Financial liabilities

The company recognises financial debt when the company becomes a party to the contractual provisions of the instruments. Financial liabilities are classified as either 'financial liabilities at fair value through profit or loss' or 'other financial liabilities'.

#### Other financial liabilities

Other financial liabilities, including borrowings, trade payables and other short-term monetary liabilities, are initially measured at fair value net of transaction costs directly attributable to the issuance of the financial liability. They are subsequently measured at amortised cost using the effective interest method. For the purposes of each financial liability, interest expense includes initial transaction costs and any premium payable on redemption, as well as any interest or coupon payable while the liability is outstanding.

#### Derecognition of financial liabilities

Financial liabilities are derecognised when, and only when, the company's obligations are discharged, cancelled, or they expire.

#### 1.12 Equity instruments

Equity instruments issued by the company are recorded at the proceeds received, net of direct issue costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the company.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

#### 1 Accounting policies

(Continued)

#### 1.13 Hedge accounting

Trading companies within the Group mitigates the risk versus volatile wholesale markets by forward buying energy in line with its customers' requirements.

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The company accordingly classifies these forward hedges as "matched" with our requirements to supply this energy to our customers.

No energy is forward bought on a speculative basis, and as such these purchases are outside of the scope of IAS39.

#### 1.14 Employee benefits

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of inventories or non-current assets.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

#### 1.15 Retirement benefits

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

#### 1.16 Leases

IFRS 16 was adopted during the year on new leases signed and comparative figures are not restated. Payments under short term leases under 12 months and low value leases continue to be treated as operating leases.

At inception, the company assesses whether a contract is, or contains, a lease within the scope of IFRS 16. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. Where a tangible or intangible asset is acquired through a lease, the company recognises a right-of-use asset and a lease liability at the lease commencement date.

The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The estimated useful lives of right-of-use assets are determined on the same basis as those of other property, plant and equipment. The right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

At commencement date, the Company measures the lease liability at the present value of the lease payments unpaid at that date, discounted using the Company's incremental borrowing rate

Rentals payable under operating leases, less any lease incentives received, are charged to profit or loss on a straight line basis over the term of the relevant lease except where another more systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

#### 1.17 Grants

Government grants are recognised when there is reasonable assurance that the grant conditions will be met and the grants will be received.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

#### 2 Adoption of new and revised standards and changes in accounting policies

In the current year, the following new and revised Standards and Interpretations have been adopted by the company and have an effect on the current period or a prior period or may have an effect on future periods:

IFRS 16 - Leases

IFRIC 23 - Uncertainty of income tax treatments

#### Standards which are in issue but not yet effective

At the date of authorisation of these financial statements, the following Standards and Interpretations, which have not yet been applied in these financial statements, were in issue but not yet effective (and in some cases had not yet been adopted by the EU):

IAS 1 - Presentation of financial statements

IAS 8 - Accounting policies, changes in accounting estimates and errors

IFRS 3 - Business combinations

Revised conceptual framework for financial reporting

In January 2020, the IASB issued amendments to IAS 1, which clarify the criteria used to determine whether liabilities are classified as current or non-current. These amendments clarify that current or non-current classification is based on whether an entity has a right at the end of the reporting period to defer settlement of the liability for at least twelve months after the reporting period. The amendments also clarify that 'settlement' includes the transfer of cash, goods, services, or equity instruments unless the obligation to transfer equity instruments arises from a conversion feature classified as an equity instrument separately from the liability component of a compound financial instrument. The amendments are effective for annual reporting periods beginning on or after 1 January 2022.

The company is currently assessing the impact of these new accounting standards and amendments. The company does not believe that the amendments to IAS 1 will have a significant impact on the classification of its liabilities, as the conversion feature in its convertible debt instruments is classified as an equity instrument and therefore, does not affect the classification of its convertible debt as a non-current liability.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

#### 3 Critical accounting estimates and judgements

In the application of the company's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised, if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

The estimates and assumptions which have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities are outlined below.

#### Critical judgements

#### Revenue recognition

Revenue is measured at the fair value of the consideration received and receivable.

Revenue for the supply of energy includes an assessment of the value of energy supplied to customers including an estimated value of the volume between the date of the last invoice and the end of the period. Revenue is estimated using consumption patterns on a meter by meter basis, taking into account weather patterns, forecasts and the difference between actual meter readings returned and system estimates. Revenue is presented net of sales tax, returns, rebates and discounts.

The judgements applied and the underlying assumptions are considered to be appropriate at the balance sheet date.

#### Valuation of intangible assets

Industry accreditation licences were acquired via a dormant company for £100,000 on 24 July 2017. The directors consider the fair value of these licences at 31 December 2020 remains as £100,000.

### Useful economic lives of assets

The annual depreciation charge on fixed assets is sensitive to changes in the estimated useful economic lives and residual values of the assets, and these are reassessed annually.

#### Deferred tax asset

The deferred tax asset arising from Group tax losses incurred over the past two financial years which are available to be carried forward and offset against future profits have not been recognised at 31 December 2019 due to the uncertainty concerning the exact timescale as to its recoverability. The losses can be carried forward indefinitely and have no expiry date.

#### Provision for doubtful debts

Provision for doubtful debts are recognised where receipt of cash is no longer considered probable. The directors have based their assessment of the level of provision on collection rates in line with collection rates experienced by the company and group to date. While the provisions are considered to be appropriate and in line with industry norms, changes in estimation basis or in economic conditions could lead to a change in the level of provisions recorded and consequently on the charge or credit to the statement of comprehensive income.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

|   | •   |             |             |
|---|---|-------------|-------------|
| 4 | Revenue   |             |             |
|   |   | 2020        | 2019        |
|   |   | £           | £           |
|   | Revenue analysed by class of business                                       |             |             |
|   | Energy supplies   | 57,384,802  | 24,145,712  |
|   |   |             |             |
|   |   |             |             |
|   |   | 2020        | 2019        |
|   |   | £           | £           |
|   | Other significant revenue   |             |             |
|   | Interest income   | 4,549       | -           |
|   | Grants received   | 264,719     | -           |
|   |   | <del></del> | <del></del> |
|   |   |             |             |
| 5 | Operating loss  |             |             |
|   |   | 2020        | 2019        |
|   |   | £           | £           |
| • | Operating loss for the year is stated after charging/(crediting):           |             |             |
|   | Government grants   | (264,719)   | -           |
| ţ | Fees payable to the company's auditor for the audit of the company's        |             |             |
|   | financial statements  | 18,574      | 12,455      |
|   | Depreciation of property, plant and equipment                               | 18,374      | 18,996      |
|   | Amortisation of intangible assets (included within administrative expenses) | 74,060      | •           |
|   | $\mathbf{c} = \mathbf{c} \cdot \mathbf{c}$                                  |             |             |
|   |   |             |             |
| 6 | Directors' remuneration   |             |             |
|   |   | 2020        | 2019        |
|   |   | £           | £           |
|   |   |             |             |
|   | Remuneration for qualifying services  | 9,975       | 58,078      |
|   |   |             |             |
|   |   |             |             |
| _ | Annual Control of Control   |             |             |
| 7 | Investment income   | 0000        | 2012        |
|   |   | 2020        | 2019        |
|   | to target the conse   | £           | £           |
|   | Interest income   | 00          |             |
|   | Bank deposits   | 28          | -           |
|   | Other interest income   | 4,521       | -           |
|   | T to block and account  | 4.545       |             |
|   | Total interest revenue  | 4,549       | •           |
|   |   |             |             |

Total interest income for financial assets that are not held at fair value through profit or loss is £28 (2019 - £-).

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

| _  |  |                    |                       |              |              |
|----|--|--------------------|-----------------------|--------------|--------------|
| 8  | Finance costs                                    | , ()               |                       |              |              |
| •  |  | 14                 | •                     | 2020         | 2019         |
|    |  | 4.5                | <b>4</b> .            | £            | £            |
|    | Interest on lease liabilities                    |                    |                       | 11,122       | -            |
|    | Other interest payable                           |                    |                       | 201,015      | 35,748       |
|    | Total interest expense                           |                    |                       | 212,137      | 35,748       |
| 9  | Employees  |                    |                       |              |              |
|    | The average monthly number of persons (includes: | cluding directors) | employed by the       | company duri | ing the year |
|    |  | Group              | Company               | Group        | Company      |
|    |  | 2020               | 2020                  | 2019         | 2019         |
|    |  | Number             | Number                | Number       | Number       |
|    | Sales and administration                         | 58                 | -                     | 49           | -            |
|    |  | <del></del>        | =====                 |              |              |
|    | Their aggregate remuneration comprised:          |                    |                       |              |              |
|    |  | Group              | Company               | Group        | Company      |
|    |  | 2020               | 2020                  | 2019         | 2019         |
|    |  | £                  | £                     | £            | £            |
|    | Wages and salaries                               | 2,285,377          | -                     | 2,321,452    | •            |
|    | Social security costs                            | 246,677            | ' <b>-</b>            | 210,375      | -            |
|    | Pension costs                                    | 27,490             | •                     | 17,809       | -            |
|    |  | 2,559,544          |                       | 2,549,636    | -            |
| 10 | Property, plant and equipment                    |                    |                       |              |              |
|    |  |                    | Fixtures and fittings |              | Total        |
|    |  |                    | £                     | £            | £            |
|    | Cost At 1 January 2019                           |                    | 4,620                 | 52,301       | 56,921       |
|    | Additions  |                    | 815                   |              | 2,825        |
|    | At 31 December 2019                              |                    | 5,435                 | 54,311       | 59,746       |
|    | Additions  |                    | 863                   | -            | 863          |
|    | At 31 December 2020                              |                    | 6,298                 | 54,311       | 60,609       |
|    |  |                    |                       |              |              |

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# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

| 10 | Property, plant and equipment           |                       | (0        | Continued) |
|----|---|-----------------------|-----------|------------|
|    |   | Fixtures and fittings | Computers | Total      |
|    |   | £                     | £         | £          |
|    | Accumulated depreciation and impairment |                       |           |            |
|    | At 1 January 2019                       | 755                   | 13,387    | 14,142     |
|    | Charge for the year                     | 1,054                 | 17,942    | 18,996     |
|    | At 31 December 2019                     | 1,809                 | 31,329    | 33,138     |
|    | Charge for the year                     | 1,101                 | 17,273    | 18,374     |
|    | At 31 December 2020                     | 2,910                 | 48,602    | 51,512     |
|    | Carrying amount                         |                       |           |            |
|    | At 31 December 2020                     | 3,388                 | 5,709     | 9,097      |
|    | At 31 December 2019                     | 3,626                 | 22,982    | 26,608     |
|    | At 31 December 2018                     | 3,865                 | 38,914    | 42,779     |
|    | ACOT December 2010                      | ======                | =====     |            |

The company had no property, plant and equipment at 31 December 2020 or 31 December 2019.

### 11 Intangible assets

|                             | Industr<br>accreditati<br>n licence    | o leases                                | Total       |
|-----------------------------|--|---|-------------|
|                             |  | £ £                                     | £           |
| Cost or valuation           |  |   |             |
| At 1 January 2019           | 100,00                                 | 0 -                                     | 100,000     |
| At 31 December 2019         | .100,00                                | 0 -                                     | 100,000     |
| Additions - purchased       |  | - 1,911,797                             | 1,911,797   |
| At 31 December 2020         | 100,00                                 | 1,911,797                               | 2,011,797   |
| Amortisation and impairment | <del></del>                            |   |             |
| Charge for the year         |  | - 74,060                                | 74,060      |
| At 31 December 2020         |  | 74,060                                  | 74,060      |
|                             | <del></del>                            |   |             |
| Carrying amount             |  |   |             |
| At 31 December 2020         | 100,000                                | 1,837,737                               | 1,937,737   |
|                             | <del></del>                            |   | <del></del> |
| At 31 December 2019         | 100,000                                | -                                       | 100,000     |
|                             | <del></del>                            | ======================================= |             |
| At 31 December 2018         | 100,000                                |   | 100,000     |
|                             | ====================================== | ====                                    |             |

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

#### 11 Intangible assets

(Continued)

The industry accreditation licenses have been valued at £100,000 the original purchase price of dormant company with the active licenses on 24 July 17. The directors consider the fair valuation at 31 December 2020 to be £100,000.

At 31 December 2020, had the licences been carried at historical cost less accumulated amortisation and accumulated impairment losses, their carrying amount would have been £nil.

The company had no intangible fixed assets at 31 December 2020 or 31 December 2019.

#### 12 Investments

Investments in subsidiaries

|           | Company    |      | Company |
|-----------|------------|------|---------|
| ent       | Non-curr   | 3.4  | Curren  |
| 2019      | 2020       | 2019 | 2020    |
| £         | £          | £    | £       |
| 6,112,400 | 10,548,500 | _    |         |
|           |            |      |         |

The company has not designated any financial assets that are not classified as held for trading as financial assets at fair value through profit or loss.

#### Fair value of financial assets carried at amortised cost

Except as detailed below the directors believe that the carrying amounts of financial assets carried at amortised cost in the financial statements approximate to their fair values.

#### 13 Subsidiaries

Details of the company's subsidiaries at 31 December 2020 are as follows:

| Name of undertaking       | Country of incorporation | Ownership interest (%) | Nature of business |
|---------------------------|--------------------------|------------------------|--------------------|
| Shoreditch Energy Limited | United Kingdom           | 100.00                 | Energy supplier    |
| Orbit Energy Limited      | United Kingdom           | 100.00                 | Holding company    |

The investment in subsidiaries are all stated at amortised cost.

Orbit Energy Limited is indirectly owned by virtue of Shoreditch Energy Limited's 100% share holding.

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

| 14 | Trade and other receivables          | , <u>(</u>       | 1 <sub>1</sub> - |                  |                    |
|----|--------------------------------------|------------------|------------------|------------------|--------------------|
|    |                                      | Group<br>Current | Company          | Group<br>Current | Company<br>Current |
|    |                                      | 2020<br>£        | 2020<br>£        | 2019<br>£        | 2019<br>£          |
|    | Trade receivables                    | 6,590,388        | 1,309,668        | -                | -                  |
|    | Provision for bad and doubtful debts | (2,647,263)      | (260,542)        | -                | •                  |
|    |                                      | 3,943,125        | 1,049,126        | -                | -                  |
|    | Trade and other receivables          | 10,705,352       | 3,404,521        | 8,441,196        |                    |
|    | VAT recoverable                      | 210,690          | -                | 461,685          | -                  |
|    | Prepayments                          | 149,354          | -                | 23,611           | •                  |
|    |                                      | 15,008,521       | 3,404,521        | 9,975,618        | -                  |
|    |                                      |                  |                  |                  |                    |

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Trade receivables disclosed above are classified as loans and receivables and are therefore measured at

amortised cost.

The comparative figures have been restated to show customers with debit balances as trade debtors previously these were netted off against customers with payments received in advance which were included in other payables.

### 15 Trade receivables - credit risk

#### Fair value of trade receivables

The directors consider that the carrying amount of trade and other receivables is approximately equal to

No significant receivable balances are impaired at the reporting end date.

| Movement in the allowances for doubtful debts                | 2020<br>£            | 2019<br>£ |
|--|----------------------|-----------|
| Balance at 1 January 2020<br>Additional allowance recognised | 260,542<br>2,386,721 | 260,542   |
| Balance at 31 December 2020                                  | 2,647,263            | 260,542   |

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

| 16 | Lease liabilities  |                    |                 | 2020             | 2019            |
|----|--|--------------------|-----------------|------------------|-----------------|
|    | Maturity analysis  |                    | ŀ               | £                | £               |
|    | Within one year  |                    | ť               | 617,411          | -               |
|    | In two to five years   |                    |                 | 1,305,508        | -               |
|    | Total undiscounted liabilities   | :                  |                 | 1,922,919        | -               |
|    | Lease liabilities are classified based on months and after more than 12 months from  |                    |                 | e settled within | n the next 12   |
|    |  | • *                | •               | 2020             | 2019            |
|    |  | •                  | R.              | £                | £               |
|    | Current liabilities  | ! 4                | 4.4             | 617,411          | -               |
|    | Non-current liabilities  | 1. to 4. to 1.     | . jú t          | 1,305,508        | -               |
|    |  |                    |                 | 1,922,919        | <del>-</del>    |
|    | Annual de la constant | de Alex Cellerrice |                 | 2020             | 2019            |
|    | Amounts recognised in profit or loss include   | de the following:  | •               | £                | £               |
|    | Interest on lease liabilities  |                    |                 | 11,122           |                 |
|    | Other leasing information is included in no  | ote 21.            |                 |                  |                 |
| 17 | Trade and other payables   |                    |                 |                  |                 |
|    |  | Group              | Company         | Group            | Company         |
|    |  | Current<br>2020    | Current<br>2020 | Current<br>2019  | Current<br>2019 |
|    |  | ·                  |                 | c                |                 |

|                                    | Group      | Company    | Group       | Company   |
|------------------------------------|------------|------------|-------------|-----------|
|                                    | Current    | Current    | Current     | Current   |
|                                    | 2020       | 2020       | 2019        | 2019      |
|                                    | £          | £          | £           | £         |
| Trade payables                     | 5,182,823  | -          | 2,705,924   | -         |
| Accruals                           | 12,206,416 | -          | 7,377,778   | -         |
| Social security and other taxation | 253,947    | -          | 92,950      | -         |
| Other payables                     | 19,974,466 | 13,952,921 | 12,379,604  | 6,112,300 |
|                                    | 37,617,652 | 13,952,921 | 22,556,256  | 6,112,300 |
|                                    |            |            | <del></del> | =====     |

The comparative figures have been restated to show customers with debit balances as trade debtors previously these were netted off against customers with payments received in advance which were included in other payables.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

#### 18 Retirement benefit schemes

#### **Defined contribution schemes**

The group operates a defined contribution pension scheme for all qualifying employees. The assets of the scheme are held separately from those of the company in an independently administered fund.

The total costs charged to income in respect of defined contribution plans is £27,490 (2019 - £17,809).

#### 19 Share capital

|                            | 2020   | 2019   | 2020 | 2019 |
|----------------------------|--------|--------|------|------|
| Ordinary share capital     | Number | Number | £    | £    |
| Issued and fully paid      | •      | -      |      |      |
| Ordinary shares of £1 each | 100    | 100    | 100  | 100  |

#### 20 Capital risk management

Externally imposed capital requirements to which the company is subject have been complied with in the period.

#### 21 Operating lease commitments

#### Lessee

Amounts recognised in profit or loss as an expense during the period in respect of lease arrangements are as follows:

| as lollows.                            | Group<br>2020<br>£ | Company<br>2020<br>£ | Group<br>2019<br>£ | Company<br>2019<br>£ |
|--|--------------------|----------------------|--------------------|----------------------|
| Minimum lease payments under operating |                    |                      |                    |                      |
| leases                                 | 1,096,935          | -                    | 828,309            | -                    |
|  | =====              | ====                 | ====               | ====                 |

Set out below are the future cash outflows to which the lessee is potentially exposed that are not reflected in the measurement of lease liabilities:

| in the measurement of lease habilities. |        |         |         |         |
|---|--------|---------|---------|---------|
|   | Group  | Company | Group   | Сотрапу |
|   | 2020   | 2020    | 2019    | 2019    |
|   | £      | £       | £       | £       |
| Within one year                         | 89,181 | -       | 763,417 | -       |
| Between two and five years              | -      | -       | 89,181  | •       |
|   |        |         |         |         |
|   | 89,181 | -       | 852,598 | -       |
|   |        |         |         |         |

#### 22 Related party transactions

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

#### 22 Related party transactions

(Continued)

#### Remuneration of key management personnel

The remuneration of key management personnel, including directors, is set out below in aggregate for each of the categories specified in IAS 24 Related Party Disclosures.

|                              |   | 2020<br>£ | 2019<br>£ |
|------------------------------|---|-----------|-----------|
| Short-term employee benefits | ı | 340,687   | 58,078    |
|                              |   | 340,687   | 58,078    |

The following amounts were outstanding at the reporting end date:

|                |                    | Amounts owed to related parties |                    |                      |  |
|----------------|--------------------|---------------------------------|--------------------|----------------------|--|
|                | Group<br>2020<br>£ | Company<br>2020<br>£            | Group<br>2019<br>£ | Company<br>2019<br>£ |  |
| Parent company | 13,952,921         | 13,952,921                      | 6,112,300          | 6,112,300            |  |
|                | 13,952,921         | 13,952,921                      | 6,112,300          | 6,112,300            |  |

No guarantees have been given or received.

#### 23 Events after the reporting date

The impact on the company subsequent to the balance sheet date as a result of the steps taken by the Government throughout 2020, and the start of 2021, to control the Covid-19 pandemic is uncertain. This is the case for the majority of businesses in the UK and around the World.

The Directors do not consider that the Covid-19 pandemic has had a material impact on the company's financial position at the balance sheet date and thus no adjustments have been made to the carrying values of the company's assets and liabilities as at 31 December 2020.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2020

| 24 | Cash generated from operations                               |             |             |
|----|--|-------------|-------------|
|    | oush generates nom operations                                | 2020        | 2019        |
|    |  | £           | £           |
|    | Loss for the year after tax                                  | (8,681,784) | (7,253,737) |
|    | Adjustments for:   |             |             |
|    | Finance costs  | 212,137     | 35,748      |
|    | Investment income  | (4,549)     | -           |
|    | Amortisation and impairment of intangible assets             | 74,060      | -           |
|    | Depreciation and impairment of property, plant and equipment | 18,374      | 18,996      |
|    | Movements in working capital:                                |             |             |
|    | Increase in trade and other receivables                      | (5,032,903) | (8,911,252) |
|    | Increase in trade and other payables                         | 15,061,396  | 16,695,885  |
|    | Cash generated from operations                               | 1,646,731   | 585,640     |
|    |  | <del></del> |             |