Group Strategic Report,

Report of the Directors and

Consolidated Financial Statements

for the Year Ended 31st December 2017

<u>for</u>

Kwiktuf Holdings Limited

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Kwiktuf Holdings Limited

Company Information for the year ended 31st December 2017

| DIRECTORS: | J P Bradley |
|------------|---------------|
| | N C Thomas |
| | P Myers |
| | D Pinkney |
| | Mrs M Saville |

SECRETARY: J P Bradley

264 Wincolmlee **REGISTERED OFFICE:**

Hull

East Yorkshire HU2 0PZ

A G Thomas

REGISTERED NUMBER: 10111570 (England and Wales)

AUDITORS: cbaSadofskys

Statutory Auditors Princes House Wright Street Hull

East Yorkshire HU2 8HX

BANKERS: Yorkshire Bank

214 Holderness Road

Hull HU92AA

Group Strategic Report for the year ended 31st December 2017

The directors present their strategic report of the company and the group for the year ended 31st December 2017.

REVIEW OF BUSINESS

The key financial performance indicators of turnover, gross profit and net profit before taxation communicate the financial performance of the company as a whole.

The key financial performance indicators for the current and prior year, for the group, are as follows:

| | 2017 | 2016 |
|-----------------------------|-----------|-----------|
| | £ | £ |
| Turnover | 8,348,198 | 7,627,198 |
| Gross Profit Margin | 31.0% | 32.8% |
| Net Profit, before Taxation | £542,231 | £682,904 |
| Net Profit Margin | 6.5% | 9.0% |

This being the first full year since the management buyout and taking consideration the additional borrowings and associated costs, the directors are pleased with the financial results. An increase in sales of 9% contributed to an increase in gross profit despite a reduction in margin.

PRINCIPAL RISKS AND UNCERTAINTIES

We see the principal risks and uncertainties as follows:

Competition

The group operates in an increasingly competitive marketplace and is constantly facing challenges from significant volume producers developing within our industry. The company will maintain its consistent strategy in offering value for money with a focus on high levels of customer service.

Price Risk

Throughout 2017 we became exposed to aggressive pricing from the volume producers attempting to gain market share at reduced margins. We have had to react to this with certain customers to maintain volume. The aggressive nature continues into 2018.

Supply Chain

Whilst this did not have a bearing on our 2017 result, the most significant risk facing the company is reduced availability of UK sourced materials and a reluctance from Europe to support their UK based operations due to the buoyancy of their own market. We continue to take opportunities as and when they arrive from alternative sources of raw materials whilst continually monitoring the UK supply situation.

Credit Risk

The group continues to operate a credit insurance policy providing full coverage to negate the credit risk. Despite this we maintain internal credit control procedures to mitigate any exposure.

FUTURE DEVELOPMENTS

Due to the uncertainty of the glass market and the economy as a whole, 2018 will be a consolidation year with only limited generic forecasts throughout the year.

ON BEHALF OF THE BOARD:

J P Bradley - Director

25th September 2018

Report of the Directors for the year ended 31st December 2017

The directors present their report with the financial statements of the company and group for the year ended 31st December 2017.

During the previous period the company financial statements was for a short period as the parent company was incorporated on the 6th April 2016.

PRINCIPAL ACTIVITY

The principal activity of the group in the year under review was that of glass processing specialists.

DIVIDENDS

The total distribution of dividends for the year ended 31st December 2017 will be £ 112,000.

FUTURE DEVELOPMENTS

These details have been provided in the group's strategic report.

DIRECTORS

The directors shown below have held office during the whole of the period from 1st January 2017 to the date of this report.

J P Bradley

N C Thomas

P Myers

D Pinkney

Mrs M Saville

A G Thomas

FINANCIAL INSTRUMENTS

The group's principal financial instruments comprise of bank balances, trade debtors, trade creditors and invoice discounting. The main purpose of these instruments is to raise funds and finance the group's operations.

Revenue maintenance

The group actively markets and manages its portfolio of products to focus on revenue building and maintenance which, over the life cycle of the products can contribute to the future profits of the business.

Risks and uncertainties

These details have been provided in the group's strategic report.

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Group Strategic Report, the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's and the group's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Report of the Directors for the year ended 31st December 2017

STATEMENT OF DIRECTORS' RESPONSIBILITIES - continued

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the group's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the group's auditors are aware of that information.

AUDITORS

The auditors, cbaSadofskys, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

J P Bradley - Director

25th September 2018

Report of the Independent Auditors to the Members of Kwiktuf Holdings Limited

Opinion

We have audited the financial statements of Kwiktuf Holdings Limited (the 'parent company') and its subsidiaries (the 'group') for the year ended 31st December 2017 which comprise the Consolidated Income Statement, Consolidated Other Comprehensive Income, Consolidated Balance Sheet, Company Balance Sheet, Consolidated Statement of Changes in Equity, Company Statement of Changes in Equity, Consolidated Cash Flow Statement and Notes to the Consolidated Cash Flow Statement, Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent company affairs as at 31st December 2017 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the group's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The directors are responsible for the other information. The other information comprises the information in the Group Strategic Report and the Report of the Directors, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Group Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Group Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal requirements.

Report of the Independent Auditors to the Members of Kwiktuf Holdings Limited

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the group and the parent company and its environment obtained in the course of the audit, we have not identified material misstatements in the Group Strategic Report or the Report of the Directors.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of directors

As explained more fully in the Statement of Directors' Responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Auditors.

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Alan Brocklehurst (Senior Statutory Auditor) for and on behalf of cbaSadofskys Statutory Auditors Princes House Wright Street Hull East Yorkshire HU2 8HX

25th September 2018

Consolidated Income Statement for the year ended 31st December 2017

| | | | per iod 7/4/16 |
|--|-------|-------------------------------|--------------------------|
| | | year ended 31/12/17 | to 31/12/16 |
| | Notes | \$1/12/17 £ | £ |
| TURNOVER | | 8,348,198 | 7,627,198 |
| Cost of sales GROSS PROFIT | | <u>5,760,429</u> 2,587,769 | 5,129,085 2,498,113 |
| Administrative expenses OPERATING PROFIT | 4 | $\frac{1,908,059}{679,710}$ | <u>1,713,781</u> 784,332 |
| Interest receivable and similar income | | 679,710 | <u>57</u> 784,389 |
| Interest payable and similar expenses PROFIT BEFORE TAXATION | 5 | <u>137,479</u> 542,231 | 101,485 682,904 |
| Tax on profit PROFIT FOR THE FINANCIAL YEAR | 6 | 183,755 358,476 | 169,984 512,920 |

Consolidated Balance Sheet 31st December 2017

| | | 201 | .7 | 201 | 6 |
|---|------------|-----------|-------------|-----------|-------------|
| | Notes | £ | £ | £ | £ |
| FIXED ASSETS | | | | | |
| Intangible assets | 9 | | 2,779,885 | | 3,106,930 |
| Tangible assets | 10 | | 2,320,631 | | 2,504,562 |
| Investments | 1 1 | | - | | - |
| | | | 5,100,516 | | 5,611,492 |
| CURRENT ASSETS | | | | | |
| Stocks | 12 | 295,847 | | 260,771 | |
| Debtors | 13 | 1,375,160 | | 1,166,254 | |
| Cash at bank and in hand | | 54,527 | | 65,086 | |
| | | 1,725,534 | - | 1,492,111 | |
| CREDITORS | | -,,, | | -,, | |
| Amounts falling due within one year | 14 | 2,235,975 | | 2,174,618 | |
| NET CURRENT LIABILITIES | | | (510,441) | / | (682,507) |
| TOTAL ASSETS LESS CURRENT | | | | | |
| LIABILITIES | | | 4,590,075 | | 4,928,985 |
| | | | | | |
| CREDITORS | | | | | |
| Amounts falling due after more than one | | | | | |
| year | 15 | | (3,867,764) | | (4,407,269) |
| | | | | | |
| PROVISIONS FOR LIABILITIES | 19 | | (174,846) | | (190,727) |
| ACCRUALS AND DEFERRED INCOME | 20 | | (180,000) | | (210,000) |
| NET ASSETS | | | 367,465 | | 120,989 |
| | | | | | <u> </u> |
| CAPITAL AND RESERVES | | | | | |
| Called up share capital | 2 1 | | 100,080 | | 100,080 |
| Retained earnings | | | 267,385 | | 20,909 |
| SHAREHOLDERS' FUNDS | | | 367,465 | | 120,989 |

The financial statements were approved by the Board of Directors on 25th September 2018 and were signed on its behalf by:

J P Bradley - Director

Company Balance Sheet 31st December 2017

| | | 201 | 7 | 2016 | |
|---|------------|---------|-----------|---------|-----------|
| | Notes | £ | £ | £ | £ |
| FIXED ASSETS | | | | | |
| Intangible assets | 9 | | - | | - |
| Tangible assets | 10 | | - | | - |
| Investments | 1 1 | | 5,320,610 | _ | 5,320,610 |
| | | | 5,320,610 | | 5,320,610 |
| CURRENT ASSETS | | | | | |
| Debtors | 13 | 675 | | - | |
| Cash at bank | | 4,676 | _ | 3,666 | |
| | | 5,351 | | 3,666 | |
| CREDITORS | | | | | |
| Amounts falling due within one year | 14 | 400,283 | _ | 412,875 | |
| NET CURRENT LIABILITIES | | | (394,932) | _ | (409,209) |
| TOTAL ASSETS LESS CURRENT | | | | | |
| LIABILITIES | | | 4,925,678 | | 4,911,401 |
| CREDITORS Amounts falling due after more than one | | | | | |
| year | 15 | | 4,424,009 | | 4,792,867 |
| NET ASSETS | | | 501,669 | = | 118,534 |
| CAPITAL AND RESERVES | | | | | |
| Called up share capital | 21 | | 100,080 | | 100,080 |
| Retained earnings | | | 401,589 | | 18,454 |
| SHAREHOLDERS' FUNDS | | | 501,669 | = | 118,534 |
| Company's profit for the financial year | | | 495,135 | = | 88,454 |

The financial statements were approved by the Board of Directors on 25th September 2018 and were signed on its behalf by:

J P Bradley - Director

Consolidated Statement of Changes in Equity for the year ended 31st December 2017

| | Called up share capital £ | Retained earnings £ | Total equity £ |
|-------------------------------|------------------------------------|---------------------------|----------------------|
| Balance at 7th April 2016 | - | (277,375) | (277,375) |
| Changes in equity | | | |
| Issue of share capital | 100,080 | - | 100,080 |
| Dividends | - | (214,636) | (214,636) |
| Total comprehensive income | _ | 512,920 | 512,920 |
| Balance at 31st December 2016 | 100,080 | 20,909 | 120,989 |
| Changes in equity | | | |
| Dividends | - | (112,000) | (112,000) |
| Total comprehensive income | | 358,476 | 358,476 |
| Balance at 31st December 2017 | 100,080 | 267,385 | 367,465 |

Company Statement of Changes in Equity for the year ended 31st December 2017

| | Called up share capital £ | Retained earnings £ | Total equity £ |
|-------------------------------|------------------------------------|---------------------------|----------------------|
| Changes in equity | | | |
| Issue of share capital | 100,080 | - | 100,080 |
| Dividends | - | (70,000) | (70,000) |
| Total comprehensive income | | 88,454 | 88,454 |
| Balance at 31st December 2016 | 100,080 | 18,454 | 118,534 |
| Changes in equity | | | |
| Dividends | - | (112,000) | (112,000) |
| Total comprehensive income | | 495,135 | 495,135 |
| Balance at 31st December 2017 | 100,080 | 401,589 | 501,669 |

Consolidated Cash Flow Statement for the year ended 31st December 2017

| | | | period |
|---|-------|------------------|-------------|
| | | | 7/4/16 |
| | | year ended | to |
| | 3.7 | 31/12/17 | 31/12/16 |
| | Notes | £ | £ |
| Cash flows from operating activities | | | |
| Cash generated from operations | 1 | 1,091,916 | 812,449 |
| Interest paid | | (107) | - |
| Interest element of hire purchase payments | | | |
| paid | | (11,557) | (25,203) |
| Finance costs paid | | (125,815) | (76,282) |
| Tax paid | | (169,004) | - |
| Net cash from operating activities | | 785,433 | 710,964 |
| 1 4,7 | | | |
| Cash flows from investing activities | | | |
| Purchase of intangible fixed assets | | _ | (5,320,610) |
| Purchase of tangible fixed assets | | (133,216) | (298,742) |
| Sale of tangible fixed assets | | 2,800 | (250;712) |
| Acquisition of subsidiary, net assets | | 2,000 | 2,050,157 |
| Interest received | | - | 2,030,137 |
| | | (120 416) | |
| Net cash from investing activities | | <u>(130,416)</u> | (3,569,138) |
| Cash flows from financing activities | | | |
| New loans in year | | - | 3,663,004 |
| Loan repayments in year | | (553,576) | (625,188) |
| Share issue | | (555,575) | 100,080 |
| Equity dividends paid | | (112,000) | (214,636) |
| Net cash from financing activities | | (665,576) | 2,923,260 |
| Net easi from manering activities | | (603,370) | |
| (Decrease)/increase in cash and cash equivale | nts | (10,559) | 65,086 |
| Cash and cash equivalents at beginning of | | () | 4 |
| year | 2 | 65,086 | - |
| <i>y</i> | = | 52,550 | |
| Cash and cash equivalents at end of year | 2 | 54,527 | 65,086 |
| Cash and cash equivalents at the of year | 4 | | |

Notes to the Consolidated Cash Flow Statement for the year ended 31st December 2017

1. RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

| | | period |
|---|------------|-------------|
| | | 7/4/16 |
| | year ended | to |
| | 31/12/17 | 31/12/16 |
| | £ | £ |
| Profit before taxation | 542,231 | 682,904 |
| Depreciation charges | 642,309 | 472,104 |
| (Profit)/loss on disposal of fixed assets | (917) | 5,830 |
| Government grants | (30,000) | (30,000) |
| Finance costs | 137,479 | 101,485 |
| Finance income | <u>-</u> | (57) |
| | 1,291,102 | 1,232,266 |
| Increase in stocks | (35,076) | (260,771) |
| Increase in trade and other debtors | (208,906) | (1,166,254) |
| Increase in trade and other creditors | 44,796 | 1,007,208 |
| Cash generated from operations | 1,091,916 | 812,449 |
| | | |

2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

Year ended 31st December 2017

| | 31/12/17 • | 1/1/17 f |
|---------------------------------|---------------|-------------|
| Cash and cash equivalents | 54,527 | 65,086 |
| Period ended 31st December 2016 | | |
| | 31/12/16 | 7/4/16 |
| | £ | £ |
| Cash and cash equivalents | 65,086 _ | |

Notes to the Consolidated Financial Statements for the year ended 31st December 2017

1. STATUTORY INFORMATION

Kwiktuf Holdings Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the General Information page.

The presentation currency of the financial statements is the Pound Sterling (£).

2. ACCOUNTING POLICIES

Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

Turnover

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

Goodwill

Goodwill, being the amount paid in connection with the acquisition of a business in 2016, is being amortised evenly over its estimated useful life of ten years.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Freehold property - not provided

Plant and machinery - 20% on cost, 15% on reducing balance and 10% on cost

Fixtures and fittings - 20% on cost and 15% on reducing balance Motor vehicles - 25% on reducing balance and 25% on cost

Stocks

Stocks and work in progress are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Cost is calculated using the first-in, first-out method and includes all purchase, transport, and handling costs in bringing stocks to their present location and condition.

Taxation

Taxation for the year comprises current and deferred tax. Tax is recognised in the Consolidated Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

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Notes to the Consolidated Financial Statements - continued for the year ended 31st December 2017

2. ACCOUNTING POLICIES - continued

Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to profit or loss over the relevant period. The capital element of the future payments is treated as a liability.

Pension costs and other post-retirement benefits

The group operates a defined contribution pension scheme. Contributions payable to the group's pension scheme are charged to profit or loss in the period to which they relate.

Government grants

Grants are credited to deferred revenue. Grants towards capital expenditure are released to the profit and loss account over the expected useful life of the assets. Grants towards revenue expenditure are released to the profit and loss account as the related expenditure is incurred.

3. EMPLOYEES AND DIRECTORS

| LIMI LOTELS AND DIRECTORS | | |
|---|-------------|-----------|
| | | period |
| | | 7/4/16 |
| | year ended | to |
| | 31/12/17 | 31/12/16 |
| | | |
| | £ | £ |
| Wages and salaries | 2,409,551 | 2,218,992 |
| Social security costs | 190,285 | 177,517 |
| Other pension costs | 14,786 | 13,408 |
| | 2,614,622 | 2,409,917 |
| The average number of employees during the year was as follows: | | |
| | | period |
| | | 7/4/16 |
| | year ended | to |
| | | |
| | 31/12/17 | 31/12/16 |
| Direct cost employees | 105 | 91 |
| Overhead cost employees | 16 | 15 |
| | 121 | 106 |
| | | period |
| | | 7/4/16 |
| | year ended | to |
| | 31/12/17 | 31/12/16 |
| | £ | £ |
| Directors' remuneration | 62,470 | 46,524 |
| | | |

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Notes to the Consolidated Financial Statements - continued for the year ended 31st December 2017

4. **OPERATING PROFIT**

The operating profit is stated after charging/(crediting):

| | Depreciation - owned assets Depreciation - assets on hire purchase contracts (Profit)/loss on disposal of fixed assets Goodwill amortisation Auditors' remuneration Government grants amortisation | year ended 31/12/17 £ 277,098 38,166 (917) 327,045 2,000 (30,000) | period 7/4/16 to 31/12/16 £ 299,302 9,279 5,830 163,523 2,000 (30,000) |
|----|--|--|--|
| 5. | INTEREST PAYABLE AND SIMILAR EXPENSES | | |
| | | | period 7/4/16 |
| | Bank interest | year ended 31/12/17 ₤ 107 | to 31/12/16 £ |
| | Bank loan interest Mortgage interest | 70,898 | 44,555 4,237 |
| | Loan interest | 54,880 | 27,490 |
| | Disallowed interest Hire purchase interest | $ \begin{array}{r} 37 \\ \underline{11,557} \\ \underline{137,479} \end{array} $ | 25,203 101,485 |
| 6. | TAXATION | | |
| | Analysis of the tax charge The tax charge on the profit for the year was as follows: | | period |
| | | year ended 31/12/17 £ | 7/4/16 to 31/12/16 £ |
| | Current tax: UK corporation tax | 199,636 | 169,004 |
| | Deferred taxation Tax on profit | (15,881) 183,755 | 980 169,984 |

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Notes to the Consolidated Financial Statements - continued for the year ended 31st December 2017

6. TAXATION - continued

Reconciliation of total tax charge included in profit and loss

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

| | | period |
|--|------------|----------|
| | | 7/4/16 |
| | year ended | to |
| | 31/12/17 | 31/12/16 |
| | £ | £ |
| Profit before tax | 542,231 | 682,904 |
| Profit multiplied by the standard rate of corporation tax in the UK of | | |
| 19.247% (2016 - 20%) | 104,363 | 136,581 |
| Effects of: | | |
| Expenses not deductible for tax purposes | 1,833 | 2,751 |
| Capital allowances in excess of depreciation | - | (7,033) |
| Depreciation in excess of capital allowances | 10,310 | - |
| General bad debt provision | - | 4,000 |
| Losses carried forward | 20,184 | - |
| Consolidated amortisation | 62,946 | 32,705 |
| Deferred Taxation movement | (15,881) | 980 |
| Total tax charge | 183,755 | 169,984 |

7. INDIVIDUAL INCOME STATEMENT

As permitted by Section 408 of the Companies Act 2006, the Income Statement of the parent company is not presented as part of these financial statements.

8. **DIVIDENDS**

| | | period 7/4/16 |
|----------------------------|----------------|------------------|
| | year ended | to |
| | 31/12/17 | 31/12/16 |
| | £ | £ |
| Ordinary shares of £1 each | | |
| Interim | <u>112,000</u> | 214,636 |
| | | |

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Notes to the Consolidated Financial Statements - continued for the year ended 31st December 2017

9. INTANGIBLE FIXED ASSETS

|--|

| · | Goodwill £ |
|------------------------|---------------|
| COST | |
| At 1st January 2017 | |
| and 31st December 2017 | 3,270,453 |
| AMORTISATION | |
| At 1st January 2017 | 163,523 |
| Amortisation for year | 327,045 |
| At 31st December 2017 | 490,568 |
| NET BOOK VALUE | |
| At 31st December 2017 | 2,779,885 |
| At 31st December 2016 | 3,106,930 |

10. TANGIBLE FIXED ASSETS

Group

| | | | Fixtures | | |
|------------------------|---------------------------|-----------------------------|----------------------|------------------------|-----------|
| | Freehold property £ | Plant and machinery £ | and fittings £ | Motor vehicles £ | Totals |
| COST | | | | | |
| At 1st January 2017 | 1,088,065 | 3,127,335 | 59,450 | 156,362 | 4,431,212 |
| Additions | - | 112,104 | 263 | 20,849 | 133,216 |
| Disposals | <u>-</u> | (6,000) | <u> </u> | (3,250) | (9,250) |
| At 31st December 2017 | 1,088,065 | 3,233,439 | 59,713 | 173,961 | 4,555,178 |
| DEPRECIATION | | | | | |
| At 1st January 2017 | - | 1,801,403 | 41,982 | 83,265 | 1,926,650 |
| Charge for year | - | 272,718 | 8,031 | 34,515 | 315,264 |
| Eliminated on disposal | <u> </u> | (5,200) | - | (2,167) | (7,367) |
| At 31st December 2017 | <u> </u> | 2,068,921 | 50,013 | 115,613 | 2,234,547 |
| NET BOOK VALUE | | _ | | | |
| At 31st December 2017 | 1,088,065_ | 1,164,518 | 9,700 | 58,348 | 2,320,631 |
| At 31st December 2016 | 1,088,065 | 1,325,932 | 17,468 | 73,097 | 2,504,562 |

The net book value of tangible fixed assets includes £ 236,824 (2016 - £ 224,344) in respect of assets held under hire purchase contracts.

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Notes to the Consolidated Financial Statements - continued for the year ended 31st December 2017

11. FIXED ASSET INVESTMENTS

Company

Shares in group undertakings £

COST

At 1st January 2017 and 31st December 2017 NET BOOK VALUE

5,320,610

5,320,610

At 31st December 2017 At 31st December 2016

5,320,610

The group or the company's investments at the Balance Sheet date in the share capital of companies include the following:

Subsidiary

Kwiktuf Limited

Registered office: 264 Wincolmlee, Hull, HU2 0PZ Nature of business: Glass processing specialists

Class of shares: Ordinary

% holding 100.00

12. STOCKS

| Raw materials |
|------------------|
| Work-in-progress |

| Group | 3 |
|---------|---------|
| 2017 | 2016 |
| £ | £ |
| 234,018 | 217,652 |
| 61,829 | 43,119 |
| 295,847 | 260,771 |

13. **DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

| | Gr | oup | Compa | any |
|---------------|-----------|-----------|----------|------|
| | 2017 | 2016 | 2017 | 2016 |
| | £ | £ | £ | £ |
| Trade debtors | 1,317,626 | 1,107,655 | - | - |
| Other debtors | 675 | 140 | 675 | - |
| Prepayments | 56,859 | 58,459 | <u>-</u> | - |
| | 1,375,160 | 1,166,254 | 675 | |

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Notes to the Consolidated Financial Statements - continued for the year ended 31st December 2017

14. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

| | G | roup | Comp | oany |
|---|-----------|-----------|---------|---------|
| | 2017 | 2016 | 2017 | 2016 |
| | £ | £ | £ | £ |
| Bank loans and overdrafts (see note 16) | 445,787 | 463,875 | 392,087 | 412,875 |
| Hire purchase contracts (see note 17) | 139,553 | 135,536 | - | - |
| Trade creditors | 448,178 | 524,344 | - | - |
| Invoicing discounting | 530,183 | 569,886 | - | - |
| Taxation | 199,636 | 169,004 | - | - |
| Social security and other taxes | 325,460 | 239,496 | - | - |
| Other creditors | 8,603 | - | 8,196 | - |
| Directors' current accounts | 20,002 | 20,002 | - | - |
| Accrued expenses | 118,573 | 52,475 | - | - |
| - | 2,235,975 | 2,174,618 | 400,283 | 412,875 |

15. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

| | Group | | Com | ipany |
|---------------------------------------|-----------|-----------|-----------|-----------|
| | 2017 | 2016 | 2017 | 2016 |
| | £ | £ | £ | £ |
| Bank loans (see note 16) | 1,844,917 | 2,259,750 | 1,041,598 | 1,401,407 |
| Hire purchase contracts (see note 17) | 201,614 | 298,797 | - | - |
| Amounts owed to group undertakings | - | - | 1,561,178 | 1,542,738 |
| Shareholder loans | 1,821,233 | 1,848,722 | 1,821,233 | 1,848,722 |
| | 3,867,764 | 4,407,269 | 4,424,009 | 4,792,867 |

16. LOANS

An analysis of the maturity of loans is given below:

| | Group | | Company | |
|---|----------------|-----------|----------------|-----------|
| | 2017 | 2016 | 2017 | 2016 |
| | £ | £ | £ | £ |
| Amounts falling due within one year or on | | | | |
| demand: | | | | |
| Bank loans | <u>445,787</u> | 463,875 | <u>392,087</u> | 412,875 |
| Amounts falling due between two and five | | | | |
| years: | | | | |
| Bank loans - 2-5 years | 1,844,917 | 2,259,750 | 1,041,598 | 1,401,407 |
| | | | | |

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Notes to the Consolidated Financial Statements - continued for the year ended 31st December 2017

17. LEASING AGREEMENTS

Minimum lease payments fall due as follows:

| | G | ro | u | p |
|--|---|----|---|---|
|--|---|----|---|---|

| | Hire purcha | se contracts |
|----------------------------|-------------|--------------|
| | 2017 | 2016 |
| | £ | £ |
| Net obligations repayable: | | |
| Within one year | 139,553 | 135,536 |
| Between one and five years | 201,614 | 298,797 |
| · | 341,167 | 434,333 |

18. **SECURED DEBTS**

The following secured debts are included within creditors:

| | Gre | o up | Company | |
|-------------------------|-----------|-------------|-----------|-----------|
| | 2017 | 2016 | 2017 | 2016 |
| | £ | £ | £ | £ |
| Bank loans | 2,290,704 | - | 1,433,685 | 1,814,282 |
| Hire purchase contracts | 341,167 | - | _ | - |
| Invoice discounting | 530,183 | 569,886 | | |
| | 3,162,054 | 569,886 | 1,433,685 | 1,814,282 |

The bank loan, Invoice discounting and HP are secured by way of a fixed and floating charge over the 's group's property and assets.

19. PROVISIONS FOR LIABILITIES

| | Group | |
|-------------------------------|-----------------|----------------|
| | 2017 | 2016 |
| | £ | £ |
| Deferred taxation | <u> 174,846</u> | <u>190,727</u> |
| | | |
| Group | | Deferred |
| | | tax |
| | | £ |
| Balance at 1st January 2017 | | 190,727 |
| Utilised during year | | (15,881) |
| Balance at 31st December 2017 | | 174,846 |
| | | |

20. ACCRUALS AND DEFERRED INCOME

| | Group | | |
|----------------------------|-----------------|---------|--|
| | 2017 | 2016 | |
| | £ | £ | |
| Deferred government grants | <u> 180,000</u> | 210,000 | |

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Notes to the Consolidated Financial Statements - continued for the year ended 31st December 2017

21. CALLED UP SHARE CAPITAL

| Al | lotted, | issued | and | ful | ly | paid: | |
|----|---------|--------|-----|-----|----|-------|--|
|----|---------|--------|-----|-----|----|-------|--|

| Number: | Class: | Nominal | 2017 | 2016 |
|---------|------------|---------|---------|---------|
| | | value: | £ | £ |
| 100,016 | Ordinary | £1 | 100,016 | 100,016 |
| 64 | Ordinary A | £1 | 64 | 64 |
| | | | 100,080 | 100,080 |

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