

**REGISTERED NUMBER: 10111570 (England and Wales)**

**Group Strategic Report,**  
**Report of the Directors and**  
**Consolidated Financial Statements**  
**for the Year Ended 31st December 2018**  
**for**  
**Kwiktuf Holdings Limited**

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**for the year ended 31st December 2018**

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**Kwiktuf Holdings Limited**  
**Company Information**  
**for the year ended 31st December 2018**

**DIRECTORS:**

J P Bradley  
N C Thomas  
P Myers  
D Pinkney  
Mrs M Saville  
A G Thomas

**SECRETARY:**

J P Bradley

**REGISTERED OFFICE:**

264 Wincolmlee  
Hull  
East Yorkshire  
HU2 0PZ

**REGISTERED NUMBER:**

10111570 (England and Wales)

**AUDITORS:**

cbaSadofskys  
Statutory Auditors  
Princes House  
Wright Street  
Hull  
East Yorkshire  
HU2 8HX

**BANKERS:**

Yorkshire Bank  
214 Holderness Road  
Hull  
HU9 2AA

**Group Strategic Report**  
**for the year ended 31st December 2018**

The directors present their strategic report of the company and the group for the year ended 31st December 2018.

**REVIEW OF BUSINESS**

The key financial performance indicators of turnover, gross profit and net profit before taxation communicate the financial performance of the company as a whole.

The key financial performance indicators for the current and prior year, for the group, are as follows:

	2018	2017	2016
	£	£	£
Turnover	8,511,067	8,348,198	7,627,198
Gross Profit Margin	29.5%	31.0%	32.8%
Net Profit, before Taxation	329,495	542,231	682,904
Net Profit Margin	3.8%	6.5%	9.0%

The Directors are pleased with the financial result and the reduction in overall debt that has been achieved throughout a challenging year in its market sector.

**PRINCIPAL RISKS AND UNCERTAINTIES**

We see the principal risks and uncertainties as follows:

**Competition**

The group operates in an increasingly competitive marketplace and is constantly facing challenges from significant volume producers developing within our industry. The company will maintain its consistent strategy in offering value for money with a focus on high levels of customer service. Lower overall demand has seen aggressive pricing strategies from large producers to maintain volume. Protecting our existing volumes has had a detrimental effect on our margin.

**Price risk**

The aggressive nature experienced in 2017 continued into 2018 which has been compounded by material shortages. Rationing stopped at the start of 2019 and pricing has stabilized.

**Supply chain**

2018 saw a reduced availability of UK sourced materials and a reluctance from Europe to support their UK based operations due to the buoyancy of their own market. We continue to take opportunities as and when they arrive from alternative sources of raw materials whilst continually monitoring the UK supply situation which has improved into 2019.

**Credit Risk**

The group continues to operate a credit insurance policy providing full coverage to negate the credit risk. Despite this we maintain internal credit control procedures to mitigate any exposure.

**FUTURE DEVELOPMENTS**

As expected, 2018 was a consolidation year and given the UK economy we envisage this will continue throughout 2019.

**ON BEHALF OF THE BOARD:**

J P Bradley - Director

17th September 2019

**Report of the Directors**  
**for the year ended 31st December 2018**

The directors present their report with the financial statements of the company and group for the year ended 31st December 2017.

During the previous period the company financial statements was for a short period as the parent company was incorporated on the 6th April 2016.

**PRINCIPAL ACTIVITY**

The principal activity of the group in the year under review was that of glass processing specialists.

**DIVIDENDS**

No interim dividends were paid during the year on any of the shares.

The directors recommend a final dividend per share as follows:

Ordinary £1	- £1
Ordinary A £1	- £1687.50

The total distribution of dividends for the year ended 31st December 2018 will be £ 208,016 .

**FUTURE DEVELOPMENTS**

These details have been provided in the group's strategic report.

**DIRECTORS**

The directors shown below have held office during the whole of the period from 1st January 2018 to the date of this report.

J P Bradley  
N C Thomas  
P Myers  
D Pinkney  
Mrs M Saville  
A G Thomas

**FINANCIAL INSTRUMENTS**

The group's principal financial instruments comprise of bank balances, trade debtors, trade creditors and invoice discounting. The main purpose of these instruments is to raise funds and finance the group's operations.

**Revenue maintenance**

The group actively markets and manages its portfolio of products to focus on revenue building and maintenance which, over the life cycle of the products can contribute to the future profits of the business.

**Risks and uncertainties**

These details have been provided in the group's strategic report.

**STATEMENT OF DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing the Group Strategic Report, the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

**Report of the Directors**  
**for the year ended 31st December 2018**

**STATEMENT OF DIRECTORS' RESPONSIBILITIES - continued**

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's and the group's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website.

**STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS**

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the group's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the group's auditors are aware of that information.

**AUDITORS**

The auditors, cbaSadofskys, will be proposed for re-appointment at the forthcoming Annual General Meeting.

**ON BEHALF OF THE BOARD:**

J P Bradley - Director

17th September 2019

**Report of the Independent Auditors to the Members of**  
**Kwiktuf Holdings Limited**

**Opinion**

We have audited the financial statements of Kwiktuf Holdings Limited (the 'parent company') and its subsidiaries (the 'group') for the year ended 31st December 2018 which comprise the Consolidated Income Statement, Consolidated Other Comprehensive Income, Consolidated Balance Sheet, Company Balance Sheet, Consolidated Statement of Changes in Equity, Company Statement of Changes in Equity, Consolidated Cash Flow Statement and Notes to the Consolidated Cash Flow Statement, Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent company affairs as at 31st December 2018 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

**Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**Conclusions relating to going concern**

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the group's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

**Other information**

The directors are responsible for the other information. The other information comprises the information in the Group Strategic Report and the Report of the Directors, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

**Opinions on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Group Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Group Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal requirements.

**Report of the Independent Auditors to the Members of**  
**Kwiktuf Holdings Limited**

**Matters on which we are required to report by exception**

In the light of the knowledge and understanding of the group and the parent company and its environment obtained in the course of the audit, we have not identified material misstatements in the Group Strategic Report or the Report of the Directors.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

**Responsibilities of directors**

As explained more fully in the Statement of Directors' Responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

**Auditors' responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our Report of the Auditors.

**Use of our report**

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Alan Brocklehurst (Senior Statutory Auditor)  
for and on behalf of cbaSadofskys  
Statutory Auditors  
Princes House  
Wright Street  
Hull  
East Yorkshire  
HU2 8HX

17th September 2019



**Consolidated Income Statement**  
**for the year ended 31st December 2018**

	Notes	2018 £	2017 £
<b>TURNOVER</b>		<b>8,511,067</b>	8,348,198
Cost of sales		<u>5,999,086</u>	<u>5,760,429</u>
<b>GROSS PROFIT</b>		<b>2,511,981</b>	2,587,769
Administrative expenses		<u>2,054,487</u>	<u>1,908,059</u>
<b>OPERATING PROFIT</b>	4	<b>457,494</b>	679,710
Interest payable and similar expenses	5	<u>127,999</u>	<u>137,479</u>
<b>PROFIT BEFORE TAXATION</b>		<b>329,495</b>	542,231
Tax on profit	6	<u>111,348</u>	<u>183,755</u>
<b>PROFIT FOR THE FINANCIAL YEAR</b>		<b>218,147</b>	358,476
Profit attributable to: Owners of the parent		<u>218,147</u>	<u>358,476</u>

The notes form part of these financial statements

**Kwiktuf Holdings Limited (Registered number: 10111570)**

**Consolidated Other Comprehensive Income**  
**for the year ended 31st December 2018**

	Notes	2018 £	2017 £
<b>PROFIT FOR THE YEAR</b>		<b>218,147</b>	358,476
<b>OTHER COMPREHENSIVE INCOME</b>		<b>-</b>	-
<b>TOTAL COMPREHENSIVE INCOME</b>		<b>-</b>	-
<b>FOR THE YEAR</b>		<b><u>218,147</u></b>	<u>358,476</u>
Total comprehensive income attributable to: Owners of the parent		<b><u>218,147</u></b>	<u>358,476</u>

The notes form part of these financial statements

**Kwiktuf Holdings Limited (Registered number: 10111570)**

**Consolidated Balance Sheet**  
**31st December 2018**

	Notes	2018 £	£	2017 £	£
<b>FIXED ASSETS</b>					
Intangible assets	9		2,452,840		2,779,885
Tangible assets	10		2,152,150		2,320,631
Investments	11		-		-
			<u>4,604,990</u>		<u>5,100,516</u>
<b>CURRENT ASSETS</b>					
Stocks	12	300,888		295,847	
Debtors	13	1,277,229		1,375,160	
Cash at bank and in hand		<u>29,864</u>		<u>54,527</u>	
		1,607,981		1,725,534	
<b>CREDITORS</b>					
Amounts falling due within one year	14	<u>2,307,033</u>		<u>2,235,975</u>	
<b>NET CURRENT LIABILITIES</b>			<u>(699,052)</u>		<u>(510,441)</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>			3,905,938		4,590,075
<b>CREDITORS</b>					
Amounts falling due after more than one year	15		(3,220,310)		(3,867,764)
<b>PROVISIONS FOR LIABILITIES</b>	19		(158,032)		(174,846)
<b>ACCRUALS AND DEFERRED INCOME</b>	20		<u>(150,000)</u>		<u>(180,000)</u>
<b>NET ASSETS</b>			<u>377,596</u>		<u>367,465</u>
<b>CAPITAL AND RESERVES</b>					
Called up share capital	21		100,080		100,080
Retained earnings			<u>277,516</u>		<u>267,385</u>
<b>SHAREHOLDERS' FUNDS</b>			<u>377,596</u>		<u>367,465</u>

The financial statements were approved by the Board of Directors on 17th September 2019 and were signed on its behalf by:

J P Bradley - Director

The notes form part of these financial statements

**Company Balance Sheet**  
**31st December 2018**

	Notes	2018 £	£	2017 £	£
<b>FIXED ASSETS</b>					
Intangible assets	9	-	-	-	-
Tangible assets	10	-	-	-	-
Investments	11	<u>5,320,610</u>		<u>5,320,610</u>	
		<b>5,320,610</b>		<b>5,320,610</b>	
<b>CURRENT ASSETS</b>					
Debtors	13	-		675	
Cash at bank		<u>11,713</u>		<u>4,676</u>	
		<b>11,713</b>		<b>5,351</b>	
<b>CREDITORS</b>					
Amounts falling due within one year	14	<u>2,193,143</u>		<u>1,961,461</u>	
<b>NET CURRENT LIABILITIES</b>			<b>(2,181,430)</b>		<b>(1,956,110)</b>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>			<b>3,139,180</b>		<b>3,364,500</b>
<b>CREDITORS</b>					
Amounts falling due after more than one year	15	<u>2,340,504</u>		<u>2,862,831</u>	
<b>NET ASSETS</b>		<b>798,676</b>		<b>501,669</b>	
<b>CAPITAL AND RESERVES</b>					
Called up share capital	21	<b>100,080</b>		<b>100,080</b>	
Retained earnings		<u>698,596</u>		<u>401,589</u>	
<b>SHAREHOLDERS' FUNDS</b>		<b>798,676</b>		<b>501,669</b>	
Company's profit for the financial year		<u>505,023</u>		<u>495,135</u>	

The financial statements were approved by the Board of Directors on 17th September 2019 and were signed on its behalf by:

J P Bradley - Director

**Consolidated Statement of Changes in Equity**  
**for the year ended 31st December 2018**

	<b>Called up share capital £</b>	<b>Retained earnings £</b>	<b>Total equity £</b>
<b>Balance at 1st January 2017</b>	100,080	20,909	120,989
<b>Changes in equity</b>			
Dividends	-	(112,000)	(112,000)
Total comprehensive income	-	358,476	358,476
<b>Balance at 31st December 2017</b>	<u>100,080</u>	<u>267,385</u>	<u>367,465</u>
<b>Changes in equity</b>			
Dividends	-	(208,016)	(208,016)
Total comprehensive income	-	218,147	218,147
<b>Balance at 31st December 2018</b>	<u>100,080</u>	<u>277,516</u>	<u>377,596</u>

**Company Statement of Changes in Equity**  
**for the year ended 31st December 2018**

	<b>Called up share capital £</b>	<b>Retained earnings £</b>	<b>Total equity £</b>
<b>Balance at 1st January 2017</b>	100,080	18,454	118,534
<b>Changes in equity</b>			
Dividends	-	(112,000)	(112,000)
Total comprehensive income	-	495,135	495,135
<b>Balance at 31st December 2017</b>	<u>100,080</u>	<u>401,589</u>	<u>501,669</u>
<b>Changes in equity</b>			
Dividends	-	(208,016)	(208,016)
Total comprehensive income	-	505,023	505,023
<b>Balance at 31st December 2018</b>	<u>100,080</u>	<u>698,596</u>	<u>798,676</u>

**Consolidated Cash Flow Statement**  
**for the year ended 31st December 2018**

	Notes	2018 £	2017 £
<b>Cash flows from operating activities</b>			
Cash generated from operations	1	1,276,267	1,091,916
Interest paid		(7,924)	(107)
Interest element of hire purchase payments paid		(10,726)	(11,557)
Finance costs paid		(109,349)	(125,815)
Tax paid		(179,460)	(169,004)
Net cash from operating activities		<u>968,808</u>	<u>785,433</u>
<b>Cash flows from investing activities</b>			
Purchase of tangible fixed assets		(138,304)	(133,216)
Sale of tangible fixed assets		-	2,800
Net cash from investing activities		<u>(138,304)</u>	<u>(130,416)</u>
<b>Cash flows from financing activities</b>			
Loan repayments in year		(647,151)	(553,576)
Equity dividends paid		(208,016)	(112,000)
Net cash from financing activities		<u>(855,167)</u>	<u>(665,576)</u>
<b>Decrease in cash and cash equivalents</b>		<u>(24,663)</u>	<u>(10,559)</u>
<b>Cash and cash equivalents at beginning of year</b>	2	54,527	65,086
<b>Cash and cash equivalents at end of year</b>	2	<u>29,864</u>	<u>54,527</u>

The notes form part of these financial statements

**Notes to the Consolidated Cash Flow Statement**  
**for the year ended 31st December 2018**

1. **RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS**

	2018	2017
	£	£
Profit before taxation	329,495	542,231
Depreciation charges	633,830	642,309
Profit on disposal of fixed assets	-	(917)
Government grants	(30,000)	(30,000)
Finance costs	127,999	137,479
	<u>1,061,324</u>	<u>1,291,102</u>
Increase in stocks	(5,041)	(35,076)
Decrease/(increase) in trade and other debtors	97,931	(208,906)
Increase in trade and other creditors	122,053	44,796
<b>Cash generated from operations</b>	<u><b>1,276,267</b></u>	<u><b>1,091,916</b></u>

2. **CASH AND CASH EQUIVALENTS**

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

**Year ended 31st December 2018**

	31/12/18	1/1/18
	£	£
Cash and cash equivalents	<u>29,864</u>	<u>54,527</u>

**Year ended 31st December 2017**

	31/12/17	1/1/17
	£	£
Cash and cash equivalents	<u>54,527</u>	<u>65,086</u>



**Notes to the Consolidated Financial Statements**  
**for the year ended 31st December 2018**

**1. STATUTORY INFORMATION**

Kwiktuf Holdings Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the General Information page.

The presentation currency of the financial statements is the Pound Sterling (£).

**2. ACCOUNTING POLICIES**

**Basis of preparing the financial statements**

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

**Turnover**

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

**Goodwill**

Goodwill, being the amount paid in connection with the acquisition of a business in 2016, is being amortised evenly over its estimated useful life of ten years.

**Tangible fixed assets**

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Freehold property	- not provided
Plant and machinery	- 20% on cost, 15% on reducing balance and 10% on cost
Fixtures and fittings	- 20% on cost and 15% on reducing balance
Motor vehicles	- 25% on reducing balance and 25% on cost

**Stocks**

Stocks and work in progress are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Cost is calculated using the first-in, first-out method and includes all purchase, transport, and handling costs in bringing stocks to their present location and condition.

**Taxation**

Taxation for the year comprises current and deferred tax. Tax is recognised in the Consolidated Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

**Deferred tax**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

**Notes to the Consolidated Financial Statements - continued**  
**for the year ended 31st December 2018**

**2. ACCOUNTING POLICIES - continued**

**Hire purchase and leasing commitments**

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to profit or loss over the relevant period. The capital element of the future payments is treated as a liability.

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the period of the lease.

**Pension costs and other post-retirement benefits**

The group operates a defined contribution pension scheme. Contributions payable to the group's pension scheme are charged to profit or loss in the period to which they relate.

**Government grants**

Grants are credited to deferred revenue. Grants towards capital expenditure are released to the profit and loss account over the expected useful life of the assets. Grants towards revenue expenditure are released to the profit and loss account as the related expenditure is incurred.

**3. EMPLOYEES AND DIRECTORS**

	2018	2017
	£	£
Wages and salaries	2,555,027	2,409,551
Social security costs	199,169	190,285
Other pension costs	28,306	14,786
	<u>2,782,502</u>	<u>2,614,622</u>

The average number of employees during the year was as follows:

	2018	2017
Direct cost employees	108	102
Overhead cost employees	20	19
	<u>128</u>	<u>121</u>

  

	2018	2017
	£	£
Directors' remuneration	<u>59,169</u>	<u>62,470</u>

**Notes to the Consolidated Financial Statements - continued**  
**for the year ended 31st December 2018**

**4. OPERATING PROFIT**

The operating profit is stated after charging/(crediting):

	2018	2017
	£	£
Other operating leases	3,000	-
Depreciation - owned assets	268,273	277,098
Depreciation - assets on hire purchase contracts	38,512	38,166
Profit on disposal of fixed assets	-	(917)
Goodwill amortisation	327,045	327,045
Auditors' remuneration	2,000	2,000
Government grants amortisation	<u>(30,000)</u>	<u>(30,000)</u>

**5. INTEREST PAYABLE AND SIMILAR EXPENSES**

	2018	2017
	£	£
Bank interest	74	107
Bank loan interest	64,186	70,898
Interest on corporation tax	25	-
Loan interest	52,909	54,880
Disallowed interest	79	37
Hire purchase interest	<u>10,726</u>	<u>11,557</u>
	<u>127,999</u>	<u>137,479</u>

**6. TAXATION**

**Analysis of the tax charge**

The tax charge on the profit for the year was as follows:

	2018	2017
	£	£
Current tax:		
UK corporation tax	148,338	199,636
Prior year taxation	<u>(20,176)</u>	<u>-</u>
Total current tax	128,162	199,636
Deferred taxation	<u>(16,814)</u>	<u>(15,881)</u>
Tax on profit	<u>111,348</u>	<u>183,755</u>

UK corporation tax has been charged at 19% .

**Notes to the Consolidated Financial Statements - continued**  
**for the year ended 31st December 2018**

**6. TAXATION - continued**

**Reconciliation of total tax charge included in profit and loss**

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

	<b>2018</b>	<b>2017</b>
	<b>£</b>	<b>£</b>
Profit before tax	<b><u>329,495</u></b>	<b><u>542,231</u></b>
Profit multiplied by the standard rate of corporation tax in the UK of 19% (2017 - 19.247%)	<b>62,604</b>	104,363
Effects of:		
Expenses not deductible for tax purposes	<b>1,699</b>	1,833
Depreciation in excess of capital allowances	<b>21,897</b>	10,310
Adjustments to tax charge in respect of previous periods	<b>(20,176)</b>	-
Losses carried forward	-	20,184
Consolidated amortisation	<b>62,138</b>	62,946
Deferred Taxation movement	<b><u>(16,814)</u></b>	<b><u>(15,881)</u></b>
Total tax charge	<b><u>111,348</u></b>	<b><u>183,755</u></b>

**7. INDIVIDUAL INCOME STATEMENT**

As permitted by Section 408 of the Companies Act 2006, the Income Statement of the parent company is not presented as part of these financial statements.

**8. DIVIDENDS**

	<b>2018</b>	<b>2017</b>
	<b>£</b>	<b>£</b>
Ordinary shares of £1 each		
Interim	<b><u>208,016</u></b>	<b><u>112,000</u></b>

**Notes to the Consolidated Financial Statements - continued**  
**for the year ended 31st December 2018**

**9. INTANGIBLE FIXED ASSETS**

**Group**

**Goodwill**  
**£**

**COST**

At 1st January 2018  
and 31st December 2018

3,270,453

**AMORTISATION**

At 1st January 2018  
Amortisation for year  
At 31st December 2018

490,568

327,045

817,613

**NET BOOK VALUE**

At 31st December 2018  
At 31st December 2017

2,452,840

2,779,885

**10. TANGIBLE FIXED ASSETS**

**Group**

	<b>Freehold property £</b>	<b>Plant and machinery £</b>	<b>Fixtures and fittings £</b>	<b>Motor vehicles £</b>	<b>Totals £</b>
<b>COST</b>					
At 1st January 2018	1,088,065	3,233,439	59,713	173,961	4,555,178
Additions	<u>56,752</u>	<u>59,462</u>	-	<u>22,090</u>	<u>138,304</u>
At 31st December 2018	<u>1,144,817</u>	<u>3,292,901</u>	<u>59,713</u>	<u>196,051</u>	<u>4,693,482</u>
<b>DEPRECIATION</b>					
At 1st January 2018	-	2,068,921	50,013	115,613	2,234,547
Charge for year	-	<u>266,394</u>	<u>7,579</u>	<u>32,812</u>	<u>306,785</u>
At 31st December 2018	-	<u>2,335,315</u>	<u>57,592</u>	<u>148,425</u>	<u>2,541,332</u>
<b>NET BOOK VALUE</b>					
At 31st December 2018	<u>1,144,817</u>	<u>957,586</u>	<u>2,121</u>	<u>47,626</u>	<u>2,152,150</u>
At 31st December 2017	<u>1,088,065</u>	<u>1,164,518</u>	<u>9,700</u>	<u>58,348</u>	<u>2,320,631</u>

The net book value of tangible fixed assets includes £ 198,312 (2017 - £ 236,824 ) in respect of assets held under hire purchase contracts.

**Notes to the Consolidated Financial Statements - continued**  
**for the year ended 31st December 2018**

**11. FIXED ASSET INVESTMENTS**

**Company**

**Shares in  
group  
undertakings  
£**

**COST**

At 1st January 2018  
and 31st December 2018

**5,320,610**

**NET BOOK VALUE**

At 31st December 2018  
At 31st December 2017

**5,320,610**

**5,320,610**

The group or the company's investments at the Balance Sheet date in the share capital of companies include the following:

**Subsidiary**

**Kwiktuf Limited**

Registered office: 264 Wincolmlce, Hull, HU2 0PZ

Nature of business: Glass processing specialists

	%
Class of shares:	holding
Ordinary	100.00

**12. STOCKS**

**Group**

	<b>2018</b>	<b>2017</b>
	<b>£</b>	<b>£</b>
Raw materials	<b>258,854</b>	234,018
Work-in-progress	<b>42,034</b>	61,829
	<b><u>300,888</u></b>	<b><u>295,847</u></b>

**13. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

	<b>Group</b>		<b>Company</b>	
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>
Trade debtors	<b>1,202,352</b>	1,317,626	-	-
Other debtors	-	675	-	675
Prepayments	<b>74,877</b>	56,859	-	-
	<b><u>1,277,229</u></b>	<b><u>1,375,160</u></b>	<b><u>-</u></b>	<b><u>675</u></b>

**Notes to the Consolidated Financial Statements - continued**  
**for the year ended 31st December 2018**

**14. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

	<b>Group</b>		<b>Company</b>	
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>
Bank loans and overdrafts (see note 16)	<b>459,815</b>	445,787	<b>406,115</b>	392,087
Hire purchase contracts (see note 17)	<b>71,427</b>	139,553	-	-
Trade creditors	<b>409,452</b>	448,178	-	-
Invoicing discounting	<b>862,288</b>	530,183	-	-
Taxation	<b>148,338</b>	199,636	-	-
Social security and other taxes	<b>253,941</b>	325,460	-	-
Other creditors	<b>9,698</b>	8,603	<b>7,850</b>	8,196
Amounts owed to group undertakings	-	-	<b>1,779,178</b>	1,561,178
Directors' current accounts	<b>20,002</b>	20,002	-	-
Accrued expenses	<b>72,072</b>	118,573	-	-
	<b><u>2,307,033</u></b>	<b><u>2,235,975</u></b>	<b><u>2,193,143</u></b>	<b><u>1,961,461</u></b>

**15. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR**

	<b>Group</b>		<b>Company</b>	
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>
Bank loans (see note 16)	<b>1,384,038</b>	1,844,917	<b>634,420</b>	1,041,598
Hire purchase contracts (see note 17)	<b>130,188</b>	201,614	-	-
Shareholder loans	<b>1,706,084</b>	1,821,233	<b>1,706,084</b>	1,821,233
	<b><u>3,220,310</u></b>	<b><u>3,867,764</u></b>	<b><u>2,340,504</u></b>	<b><u>2,862,831</u></b>

**16. LOANS**

An analysis of the maturity of loans is given below:

	<b>Group</b>		<b>Company</b>	
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>
Amounts falling due within one year or on demand:				
Bank loans	<b><u>459,815</u></b>	<b><u>445,787</u></b>	<b><u>406,115</u></b>	<b><u>392,087</u></b>
Amounts falling due between two and five years:				
Bank loans - 2-5 years	<b><u>1,384,038</u></b>	<b><u>1,844,917</u></b>	<b><u>634,420</u></b>	<b><u>1,041,598</u></b>

**Notes to the Consolidated Financial Statements - continued**  
**for the year ended 31st December 2018**

17. **LEASING AGREEMENTS**

Minimum lease payments fall due as follows:

**Group**

	<b>Hire purchase contracts</b>	
	<b>2018</b>	2017
	<b>£</b>	£
Net obligations repayable:		
Within one year	<b>71,427</b>	139,553
Between one and five years	<b>130,188</b>	201,614
	<b><u>201,615</u></b>	<u>341,167</u>

18. **SECURED DEBTS**

The following secured debts are included within creditors:

	<b>Group</b>		<b>Company</b>	
	<b>2018</b>	2017	<b>2018</b>	2017
	<b>£</b>	£	<b>£</b>	£
Bank loans	<b>1,843,853</b>	2,290,704	<b>1,040,535</b>	1,433,685
Hire purchase contracts	<b>201,615</b>	341,167	-	-
Invoice discounting	-	530,183	-	-
	<b><u>2,045,468</u></b>	<u>3,162,054</u>	<b><u>1,040,535</u></b>	<u>1,433,685</u>

The bank loan, Invoice discounting and HP are secured by way of a fixed and floating charge over the 's group's property and assets.

19. **PROVISIONS FOR LIABILITIES**

	<b>Group</b>	
	<b>2018</b>	2017
	<b>£</b>	£
Deferred taxation	<b><u>158,032</u></b>	<u>174,846</u>
<b>Group</b>		
		<b>Deferred tax</b>
		<b>£</b>
Balance at 1st January 2018		<b>174,846</b>
Provided during year		<b>(16,814)</b>
Balance at 31st December 2018		<b><u>158,032</u></b>

20. **ACCRUALS AND DEFERRED INCOME**

	<b>Group</b>	
	<b>2018</b>	2017
	<b>£</b>	£
Deferred government grants	<b><u>150,000</u></b>	<u>180,000</u>



**Kwiktuf Holdings Limited (Registered number: 10111570)**

**Notes to the Consolidated Financial Statements - continued**  
**for the year ended 31st December 2018**

**21. CALLED UP SHARE CAPITAL**

Allotted, issued and fully paid:

Number:	Class:	Nominal value:	2018 £	2017 £
100,016	Ordinary	£1	100,016	100,016
64	Ordinary A	£1	64	64
			<u>100,080</u>	<u>100,080</u>

**22. RELATED PARTY DISCLOSURES**

**Entities over which the entity has control, joint control or significant influence**

	2018 £	2017 £
Amount due to related party	<u>1,779,178</u>	<u>-</u>

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.