| Company Registration No. 09183927 (England and Wales)   |  |
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| ENHANCED TELECOMMUNICATIONS LIMITED  UNAUDITED FINANCIAL STATEMENTS  FOR THE YEAR ENDED 31 DECEMBER 2018  PAGES FOR FILING WITH REGISTRAR |  |
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|   |  |
|   |  |

# CONTENTS

|                                   | Page  |
|-----------------------------------|-------|
| Balance sheet                     | 1 - 2 |
| Notes to the financial statements | 3 - 9 |

# BALANCE SHEET

### AS AT 31 DECEMBER 2018

| 2018  |             | 2018   |  | 7  |
|-------|-------------|--|--|--|
| lotes | £           | £  | £  | £  |
|       |             |  |  |  |
| 3     |             | 482,067  |  | 577,999  |
| 4     |             | 16,921   |  | 17,321   |
| 5     |             | 1  |  | 1  |
|       |             | 498,989  |  | 595,321  |
|       |             |  |  |  |
| 6     | 171,356     |  | 241,934  |  |
|       | 71,708      |  | 130,161  |  |
|       | 243,064     |  | 372,095  |  |
| 7     | (447.024)   |  | (464.006)  |  |
| 1     | (147,931)   |  | (164,026)  |  |
|       |             | 95,133   |  | 208,069  |
|       |             | 594,122  |  | 803,390  |
|       |             | (3,215)  |  | (3,610)  |
|       |             | 590,907  |  | 799,780  |
|       |             |  |  |  |
|       |             |  |  |  |
| 8     |             | 1  |  | 1  |
|       |             | 1,287,612  |  | 1,287,612  |
|       |             | (696,706)  |  | (487,833)  |
|       |             | 590,907  |  | 799,780  |
|       | 3<br>4<br>5 | 3       4       5       6     171,356       71,708       243,064       7     (147,931) | 3     482,067       4     16,921       5     1       498,989       6     171,356       71,708     243,064       7     (147,931)       95,133     594,122       (3,215)     590,907       8     1       1,287,612     (696,706) | standard       feature       feature |

The directors of the company have elected not to include a copy of the profit and loss account within the financial statements.

For the financial year ended 31 December 2018 the company was entitled to exemption from audit under section 477 of the Companies Act 2006 relating to small companies.

The directors acknowledge their responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of financial statements.

The members have not required the company to obtain an audit of its financial statements for the year in question in accordance with section 476.

These financial statements have been prepared and delivered in accordance with the provisions applicable to companies subject to the small companies regime.

# **BALANCE SHEET (CONTINUED)**

# AS AT 31 DECEMBER 2018

The financial statements were approved by the board of directors and authorised for issue on 27 September 2019 and are signed on its behalf by:

Mr B R Fisher Mr M Dissington

Director Director

Company Registration No. 09183927

# NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2018

#### 1 Accounting policies

#### Company information

Enhanced Telecommunications Limited is a private company limited by shares incorporated in England and Wales. The registered office is Units E&F Stowe Court, Stowe Street, Lichfield, Staffordshire, WS13 6AQ.

#### 1.1 Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006 as applicable to companies subject to the small companies regime. The disclosure requirements of section 1A of FRS 102 have been applied other than where additional disclosure is required to show a true and fair view.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary a mounts in these financial statements are rounded to the nearest  $\pounds$ .

The financial statements have been prepared under the historical cost convention.

#### 1.2 Going concern

The Group manages its day-to-day working capital requirements through a combination of cash inflows from sales, tight management of expenses and support, if required, from its parent company Enhanced Telecommunictaions Inc.. Having assessed current trading, the strength of customer relationships, the current sales pipeline and the relationship with the parent company, the Directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the annual reports and accounts.

## 1.3 Turnover

Turnover is recognised when revenue and associated costs can be measured reliably and future economic benefits are probable. Revenue is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, VAT and other sales taxes. The following criteria must also be met before revenue is recognised:

#### **Maintenance Contracts**

Income in respect of maintenance contracts is invoiced on annual basis and recognised as earned.

#### Software Licences

For perpetual licences revenues are recognised once the software has been fully installed.

### **Consultancy Services**

Revenues in respect of consultancy services are recognised on a percentage of completion basis calculated pro-rata on the number of man days completed to the estimated total project man days.

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer (usually on dispatch of the goods), the amount of revenue can be measured reliably, it is probable that the economic benefits associated with the transaction will flow to the entity and the costs incurred or to be incurred in respect of the transaction can be measured reliably.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### FOR THE YEAR ENDED 31 DECEMBER 2018

#### 1 Accounting policies

(Continued)

Revenue from contracts for the provision of professional services is recognised by reference to the stage of completion when the stage of completion, costs incurred and costs to complete can be estimated reliably. The stage of completion is calculated by comparing costs incurred, mainly in relation to contractual hourly staff rates and materials, as a proportion of total costs. Where the outcome cannot be estimated reliably, revenue is recognised only to the extent of the expenses recognised that it is probable will be recovered.

#### 1.4 Research and development expenditure

Research expenditure is written off against profits in the year in which it is incurred. Identifiable development expenditure is capitalised to the extent that the technical, commercial and financial feasibility can be demonstrated.

#### 1.5 Intangible fixed assets - goodwill

Positive goodwill acquired on a business combination is capitalised, classified as an asset on the balance sheet and amortised on a straight line basis over ten years or its useful life if less. Goodwill has been revalued using the Purchase Price Allocation method.

#### 1.6 Intangible fixed assets other than goodwill

Amortisation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Development Costs 8 years straight line

#### 1.7 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Fixtures, fittings & equipment 20% reducing balance Computer equipment 20% reducing balance

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is credited or charged to profit or loss.

### 1.8 Fixed asset investments

Interests in subsidiaries, associates and jointly controlled entities are initially measured at cost and subsequently measured at cost less any accumulated impairment losses. The investments are assessed for impairment at each reporting date and any impairment losses or reversals of impairment losses are recognised immediately in profit or loss.

A subsidiary is an entity controlled by the company. Control is the power to govern the financial and operating policies of the entity so as to obtain benefits from its activities.

An associate is an entity, being neither a subsidiary nor a joint venture, in which the company holds a long-term interest and where the company has significant influence. The company considers that it has significant influence where it has the power to participate in the financial and operating decisions of the associate.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

#### 1 Accounting policies

(Continued)

Entities in which the company has a long term interest and shares control under a contractual arrangement are classified as jointly controlled entities.

#### 1.9 Impairment of fixed assets

At each reporting period end date, the company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Recognised impairment losses are reversed if, and only if, the reasons for the impairment loss have ceased to apply. Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

#### 1.10 Cash at bank and in hand

Cash at bank and in hand are basic financial assets and include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

#### 1.11 Financial instruments

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the company's balance sheet when the company becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

## Basic financial assets

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

#### 1 Accounting policies

(Continued)

#### Classification of financial liabilities

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

#### Basic financial liabilities

Basic financial liabilities, including creditors, bank loans, loans from fellow group companies and preference shares that are classified as debt, are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

#### 1.12 Derivatives

Derivatives are initially recognised at fair value at the date a derivative contract is entered into and are subsequently remeasured to fair value at each reporting end date. The resulting gain or loss is recognised in profit or loss immediately unless the derivative is designated and effective as a hedging instrument, in which event the timing of the recognition in profit or loss depends on the nature of the hedge relationship.

A derivative with a positive fair value is recognised as a financial asset, whereas a derivative with a negative fair value is recognised as a financial liability.

#### 1.13 Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

#### Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the profit and loss account because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

### Deferred tax

Deferred tax liabilities are generally recognised for all timing differences. The company has decided not to provide for a deferred tax asset on the losses generated as they do not believe they will crystalise in the foreseeable future.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled. Deferred tax is charged or credited in the profit and loss account, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity. Deferred tax assets and liabilities are offset when the company has a legally enforceable right to offset current tax assets and liabilities and the deferred tax assets and liabilities relate to taxes levied by the same tax authority.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

#### 1 Accounting policies

(Continued)

#### 1.14 Employee benefits

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or fixed assets.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

#### 1.15 Retirement benefits

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

## 1.16 Leases

Rentals payable under operating leases, including any lease incentives received, are charged to income on a straight line basis over the term of the relevant lease except where another more systematic basis is more representative of the time pattern in which economic benefits from the lease asset are consumed.

#### 1.17 Foreign exchange

Transactions in currencies other than pounds sterling are recorded at the rates of exchange prevailing at the dates of the transactions. At each reporting end date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing on the reporting end date. Gains and losses arising on translation are included in the profit and loss account for the period.

# 2 Employees

The average monthly number of persons (including directors) employed by the company during the year was 8 (2017 - 8).

## 3 Intangible fixed assets

|  | Goodwill | Other   | Total   |
|--|----------|---------|---------|
|  | £        | £       | £       |
| Cost                                   |          |         |         |
| At 1 January 2018 and 31 December 2018 | 651,589  | 246,184 | 897,773 |
|  |          |         |         |
| Amortisation and impairment            |          |         |         |
| At 1 January 2018                      | 217,197  | 102,577 | 319,774 |
| Amortisation charged for the year      | 65,159   | 30,773  | 95,932  |
|  |          |         |         |
| At 31 December 2018                    | 282,356  | 133,350 | 415,706 |
|  |          |         |         |
| Carrying amount                        |          |         |         |
| At 31 December 2018                    | 369,233  | 112,834 | 482,067 |
|  |          |         |         |
| At 31 December 2017                    | 434,392  | 143,607 | 577,999 |
|  |          |         |         |

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

| 4 | Tangible fixed assets                |                                   |                    |                               |
|---|--------------------------------------|-----------------------------------|--------------------|-------------------------------|
|   |                                      | Fixtures, fittings<br>& equipment | Computer equipment | Total                         |
|   |                                      | £                                 | £                  | £                             |
|   | Cost                                 |                                   |                    |                               |
|   | At 1 January 2018                    | 27,936                            | 4,519              | 32,455                        |
|   | Additions                            |                                   | 3,487              | 3,487                         |
|   | At 31 December 2018                  | 27,936                            | 8,006              | 35,942                        |
|   | Depreciation and impairment          |                                   |                    |                               |
|   | At 1 January 2018                    | 13,855                            | 1,279              | 15,134                        |
|   | Depreciation charged in the year     | 2,815<br>———                      | 1,072              | 3,887                         |
|   | At 31 December 2018                  | 16,670                            | 2,351              | 19,021                        |
|   | Carrying amount                      |                                   |                    |                               |
|   | At 31 December 2018                  | 11,266                            | 5,655              | 16,921                        |
|   | At 31 December 2017                  | 14,081                            | 3,240              | 17,321                        |
| 5 | Fixed asset investments              |                                   |                    |                               |
| J | Tixed doser myestments               |                                   | 2018               | 2017                          |
|   |                                      |                                   | £                  | £                             |
|   | Investments                          |                                   | 1                  | 1                             |
|   |                                      |                                   |                    |                               |
|   | Movements in fixed asset investments |                                   |                    |                               |
|   |                                      |                                   |                    | ares in group<br>undertakings |
|   |                                      |                                   |                    | £                             |
|   | Cost or valuation                    |                                   |                    |                               |
|   | At 1 January 2018 & 31 December 2018 |                                   |                    | 1                             |
|   | Carrying amount                      |                                   |                    |                               |
|   | At 31 December 2018                  |                                   |                    | 1                             |
|   | At 31 December 2017                  |                                   |                    | 1                             |
|   |                                      |                                   |                    |                               |

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

| 6 | Debtors  | 2010        | 2047      |
|---|--|-------------|-----------|
|   | Amounts falling due within one year:           | 2018<br>£   | 2017<br>£ |
|   | <del>-</del>                                   | 400 450     | 400.070   |
|   | Trade debtors                                  | 129,450     | 139,972   |
|   | Corporation tax recoverable                    | 1,810       | -         |
|   | Amounts owed by group undertakings             | -           | 66,041    |
|   | Other debtors                                  | 15,122      | 12,632    |
|   | Prepayments and accrued income                 | 24,974      | 23,289    |
|   |  | 171,356     | 241,934   |
|   |  |             |           |
| 7 | Creditors: amounts falling due within one year |             |           |
|   |  | 2018        | 2017      |
|   |  | £           | £         |
|   | Trade creditors                                | 35,576      | 40,892    |
|   | Amounts owed to group undertakings             | 866         | 866       |
|   | Other taxation and social security             | 11,408      | 8,299     |
|   | Other creditors                                | -           | 725       |
|   | Accruals and deferred income                   | 100,081     | 113,244   |
|   |  | 147,931     | 164,026   |
|   |  | <del></del> |           |
| 8 | Called up share capital                        |             |           |
|   |  | 2018        | 2017      |
|   |  | £           | £         |
|   | Ordinary share capital                         |             |           |
|   | Issued and fully paid                          |             |           |
|   | 1 Ordinary of £1 each                          | 1           | 1         |
|   |  | 1           | 1         |
|   |  |             |           |

## 9 Parent company

The parent company of Enhanced Telecommunications Limited is Enhanced Telecommunications Inc and its registered office is 6065 Atlantic Boulevard, Norcross, GA 30071.

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.