Nino Limited

Annual report and financial statements
For the year ended 30 April 2019

Registered number: 09015082



COMPANY INFORMATION

Directors

P S Latham

OCS Services Limited

Company Secretary

S Waterhouse (Resigned 17th April 2019)

Octopus Company Secretarial Services Limited (Appointed 17th April 2019)

Company Number

09015082

Registered Office

6th Floor

33 Holborn

- London-

EC1N 2HT

Auditor

Deloitte LLP

Statutory Auditor
1 New Street Square

London

EC4A 3HQ

Bankers

Coutts

440 Strand

London

WC2R OQS

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DIRECTORS' REPORT

For the year ended 30 April 2019

The directors present their report on the affairs of Nino Limited ("the Company"), together with the financial statements and auditor's report, for the year ended 30 April 2019.

Principal activities

The principal activity of the Company is as an intermediary loan provider, taking loan finance from independent 3rd party companies; Fern Trading Limited, BridgeCo Limited, Terido LLP and Dragonfly Finance Sarl and distributing residential mortgages. The majority of the Company's revenues are derived from loan arrangement, servicing fees and interest income. Nino Limited's ultimate parent company is Octopus Capital Limited. Octopus Capital Limited and all its subsidiaries together is referred to as, "Octopus".

Results

The profit for the period, after taxation, amounted to £278,000 (2018: £2,052,000).

Dividends

The directors recommended dividend payments totalling £2,000,000 in the current year (2018: £1,200,000).

Directors

The directors who served throughout the period and up to the date of this report were as follows:

P S Latham

OCS Services Limited

Director's indemnities

The Company has made qualifying third party indemnity provisions for the benefit of its directors which were made during the year and remain in force at the date of this report.

Events after the balance sheet date

Details of significant events since the balance sheet date are contained in note 13 to the financial statements.

Financial risk management objectives and policies

Details of risks can be found in the Strategic Report on page 6 and form part of the report by cross-reference.

Future developments

Details of future developments can be found in the Strategic Report on page 6 and form part of this report by cross-reference.

Since 30 April 2019, the directors are not aware of any matters or circumstances that have significantly affected or may significantly affect the Company.

Going Concern

The Directors have made an assessment of the company's ability to continue as a going concern and are satisfied that the company has the resources to continue in business for the foreseeable future. Furthermore, the Directors are not aware of any material uncertainties that may cast significant doubt upon the company's ability to continue as a going concern.

DIRECTORS' REPORT (continued)

For the year ended 30 April 2019

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Each of the persons who is a director at the date of approval of this report confirms that:

- so far as the director is aware, there is no relevant audit information of which the Company's auditor is unaware;
- the director has taken all the steps that he/she ought to have taken as a director in order to make himself/herself aware of any relevant audit information and to establish that the company's auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006.

Deloitte LLP have indicated their willingness to be reappointed for another term and a resolution to reappoint them will be proposed at the next Annual General Meeting.

Approved by the Board on 10th July 2019 and signed on its behalf by:

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P S Latham Director

Registered Office: 6^{th} Floor, 33 Holborn, London, EC1N 2HT

STRATEGIC REPORT

For the year ended 30 April 2019

Business review and key performance indicators

The results for the Company show a post-tax profit of £278,000 for the year (2018: £2,052,000) on turnover of £3,385,000 (2018: £11,719,000). The loan book is now in run off, therefore as loans redeem, less income is received by way of Servicing Fees.

During the year the Company paid dividends totalling £2,000,000 (2018: £1,200,000). There were no other significant events requiring disclosure in the financial statements after the balance sheet date.

The shareholders' funds amount to £369,000 (2018: £2,091,000).

Principal risks and uncertainties

The Management Committee identifies, assesses and manages risks associated with the Company's business objectives and strategy. Risks arise from external sources, those which are inherent commercial risks in the market place and business and from operational risks contained within the systems and processes employed within the business.

External Risks

External risks can arise from changes to the political, legal and regulatory environment. The Directors and relevant investment teams ensure that they have a detailed understanding of the political, legal and regulatory environments. Furthermore, the Management Committee are continuing to assess the potential implications of the UKs Brexit decision, and how this may affect the Company.

Brexit

The Company has considered the effect on the activities performed following the exit of the UK from the European Union. Although the outcome is unclear, the conclusion was that the current business model would be sustainable in the event of a Hard Brexit, and the Directors do not consider that there would be a material impact to the financial statements.

Operational Risk

Operational risk arises from a weakness or failure in a business' systems and controls. Octopus relies on efficient and well-controlled processes. The potential impact and likelihood of processes failing and operational risk materialising is assessed on a regular basis. Where these likelihoods are felt to be outside of the directors' appetite for risk, management actions and/or control improvements are identified in order to bring each potential risk back to within acceptable levels. Octopus also has a disaster recovery plan in place covering current business requirements.

Business Risk

The Company's main business risk is that of concentration of its source of business activity, with it being dependent upon a relationship with Fern Trading Limited, BridgeCo Limited, Terido LLP and Dragonfly Finance Sarl which provide the Company with its credit facility.

The reputation of the business is one of Octopus' most important assets since it operates in an industry where customer trust and confidence are key. There is a system of internal controls which seek to ensure that events which would damage the reputation of the business are prevented. Management is active in seeking knowledge on changes to the business environment which may have an impact on the way Octopus does business.

STRATEGIC REPORT (continued)

For the year ended 30 April 2019

Credit risk

The Company does not consider itself to be exposed to credit risk, as, for a large majority of the loan book, the credit risk of the 3rd party loan balances lies solely with Fern Trading Limited, BridgeCo Limited, Terido LLP and Nino Limited due to the legal set up of the arrangements. These entities are providers of its credit, with the Company's involvement being that of an intermediary.

Liquidity risk

In order to maintain liquidity to ensure that sufficient funds are available for ongoing operations, the company holds all its cash in immediately available current accounts held at banks with high credit-ratings assigned by credit agencies.

Treating customers fairly

Treating customers fairly is part of the Company's business ethos and ensures its business complies with the FCA principle, "A firm must pay due regard to the interests of its customers and treat them fairly". The fair treatment of customers is central to the corporate culture.

Future developments

The directors expect the general level of activity and growth to remain consistent with 2019 in the forthcoming year.

Approved by the Board on 10th July 2019 and signed on its behalf by:

P S Latham Director

Registered Office:

6th Floor, 33 Holborn, London, EC1N 2HT

DIRECTORS' RESPONSIBILITIES STATEMENT

For the year ended 30 April 2019

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland". Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state where applicable UK Accounting Standards, including FRS 102, have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Independent auditor's report to the members of Nino Limited

Report on the audit of the financial statements

In our opinion the financial statements of Nino Limited (the 'company'):

- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and give a true and fair view of the state of the company's affairs as at 30 April 2019 and of its profit for the year then ended;
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements which comprise:

- the Statement of Comprehensive Income;
- the Balance Sheet;
- the Statement of Changes in Equity;
- the related notes 1 to 13.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

appropriate to provide a basis for our opinion. ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and statements in the UK, including the Financial Reporting Council's (the 'FRC's') Ethical Standard, and we have fulfilled our other We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial

Conclusions relating to going concern

We are required by ISAs (UK) to report in respect of the following matters where:

- the directors' use of the going concern basis of accounting in preparation of the financial statements is not appropriate;
- twelve months from the date when the financial statements are authorised for issue. doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant

We have nothing to report in respect of these matters.

Other information

Report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. The directors are responsible for the other information. The other information comprises the information included in the Directors'

otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we information, we are required to report that fact. other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider

We have nothing to report in respect of these matters

Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Report on other legal and regulatory requirements

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- The directors' report have been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified any material misstatements in the directors' report.

Matters on which we are required to report by exception

Under the Companies Act 2006 we are required to report in respect of the following matters if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit.

We have nothing to report in respect of these matters.

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Jessica Hodges (Senior statutory auditor) For and on behalf of Deloitte LLP Statutory Auditor London, United Kingdom

10th July, 2019

STATEMENT OF COMPREHENSIVE INCOME

For the year ended 30 April 2019

•		2019	2018
	Notes	£'000	£'000
TURNOVER	5	3,385	11,719
Cost of Sales	_	(3,144)	(9,610)
GROSS PROFIT	•	241	2,109
OPERATING PROFIT		241	2,109
PROFIT BEFORE TAXATION	_	241	2,109
Тах	7	37	(57)
PROFIT AND TOTAL COMPREHENSIVE INCOME FOR THE FINANCIAL YEAR	•	278	2,052

All amounts relate to continuing operations.

The notes on pages 14 to 18 form part of these financial statements.

BALANCE SHEET

As at 30 April 2019

		2019	2018
	Note	£'000	£'000
NON CURRENT ASSETS			
Loans	6	2,490	853
CURRENT ASSETS			
Debtors: amounts falling due within one year	8	4,983	8,605
Loans	6	15,023	41,059
Cash at bank and in hand		172	269
		20,178	49,933
CURRENT LIABILITIES			
Amounts falling due within one year	9	(4,811)	(6,850)
Loans	6	(14,998)	(40,992)
		(19,809)	(47,842)
NET CURRENT ASSETS		369	2,091
NON CURRENT LIABILITIES			
Loans	6	(2,490)	(853)
TOTAL ASSETS LESS CURRENT LIABILITIES		2,861	2,944
NET ASSETS	•	369	2,091
CAPITAL AND RESERVES			
Called up share capital	10		-
Profit and loss account		369	2,091
SHAREHOLDER'S FUNDS		369	2,091

The financial statements of Nino Limited (registered number: 09015082) were approved by the Board of Directors and authorised for issue on 10th July 2019. They were signed on its behalf by:

P S Latham Director

The notes on pages 14 to 18 form part of these financial statements.

STATEMENT OF CHANGES IN EQUITY

For the year ended 30 April 2019

	Called-up share capital	Profit and loss account	Total
	£′000	£′000	£′000
At 30 April 2017	-	1,239	1,239
Profit and Comprehensive income for the financial year	-	2,052	2,052
Dividends paid	-	(1,200)	(1,200)
At 30 April 2018	-	2,091	2,091
Profit and Comprehensive income for the financial year	<u> </u>	278	278
Dividends paid	-	(2,000)	(2,000)
At 30 April 2019		369	369

The notes on pages 14 to 18 form part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 April 2019

General information

Nino Limited ("the company") is incorporated in the United Kingdom under the Companies Act. Nino Limited is a private Company limited by shares and is registered in England and Wales. The address of the registered office is given on page 2. The nature of the Company's operations and its principal activities are set out in the directors' report on page 4.

The functional currency of Nino Limited is considered to be pounds sterling because that is the currency of the primary economic environment in which the Company operates. The financial statements are also presented in pounds sterling.

1. Accounting Policies

The principal accounting policies are summarised below. They have all been applied consistently throughout the year and the preceding year.

Basis of accounting and preparation of financial statements

The financial statements have been prepared under the historical cost method, modified to include certain items at fair value, and in accordance with Financial Reporting Standard 102 (FRS 102) 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' issued by the Financial Reporting Council.

Going concern

The Company's business activities are set out in the Principal Activities which forms part of the Directors' Report. As an intermediary loan provider, finance is taken from independent 3rd party companies, which provide both credit and client base; the Company's involvement is that of an intermediary and therefore does not consider itself to be exposed to credit risk.

The Company's parent company has sufficient controls in place to mitigate operational and reputational risks. As a consequence, the directors believe that the Company is well placed to manage its business risks successfully despite the current uncertain economic outlook.

The directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for at least 12 months from the date of signing of these financial statements; the loan book is now in run off. Thus they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

Turnover

Turnover comprises revenue recognised by the Company in respect of services supplied and interest on loans, exclusive of value added tax, if any. Turnover is all generated by one segment, that of arranging and servicing short term bridging loans, and in the UK, hence no segmental or geographical analysis is required.

Cost of Sales

Cost of sales comprises interest and arrangement fees payable to the 3rd party that provided the finance for the loan. Also included in cost of sales are any bank charges, and servicing fees.

For the year ended 30 April 2019

1. Accounting policies (continued)

Taxation

Current tax, including UK corporation tax and foreign tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains or losses in the financial statements and recognition in the tax computation.

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time that the timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantially enacted by the balance sheet date.

Deferred tax assets and liabilities are not discounted.

Financial instruments

Loans are classified and accounted for, according to the substance of the underlying contractual arrangement, with all loans within the Company being held at fair value. The Company's financial instruments are financial liabilities in the form of interest bearing loan credit which is then offset in direct correlation to financial assets in the form of bridging loans on commercial properties.

Initial recognition of the Company's financial assets and liabilities is at fair value which it considers to be par. The company considers par to be the appropriate fair value as its financial assets are directly correlated to its financial liabilities, and the legal structure surrounding these transactions transfers all the risks and rewards of these contracts to an external party. Furthermore the loans are typically short term bridging loans and balances can be repaid at any time; hence the company consider the amount they would receive, and subsequently pay over to Fern Trading Limited, BridgeCo Limited and Terido LLP, were the loans to be repaid immediately to be the most accurate approximation of its fair value.

Subsequent measurement of the Company's financial instruments is that all interest relating to the Company's financial instruments is recognised on an accruals basis in the Company's statement of comprehensive income. As the loans are repayable at the discretion of the borrower, the receipt of any interest guaranteed is in line with the terms of each agreement, typically there is a penalty of one month of interest if the loan is repaid early.

All of the Company's financial assets are derecognised at the point of the commercial mortgages being repaid by the client. The Company's financial liabilities are derecognised upon the transfer of afore mentioned mortgage repayments being used to repay the Company's loan creditors.

Cash flow

The Company is taking the available exemption from FRS 102 in preparing a cash flow statement as it is a wholly-owned subsidiary of an entity preparing consolidated accounts that are publicly available.

Cash and cash equivalents

Cash and cash equivalents comprise cash balances relating to the Company at year end.

For the year ended 30 April 2019

2. Critical accounting judgements and key sources of estimation uncertainty (continued)

In the application of the Company's accounting policies, which are described in note 1, the directors are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods. There are no key sources of estimated uncertainty.

The following are the critical judgements that the directors have made in the process of applying the accounting policies and that have the most significant effect on the amounts recognised in the financial statements.

Financial Instruments

Financial instruments are recorded at fair value or at amounts whose carrying values approximate fair value. While valuations of investments are based on assumptions that the Company believes are reasonable under the circumstances. Please refer to Note 6.

3. Staff Costs

The company has no employees other than the directors, who did not receive any remuneration for their services to this company (2018: nil).

4. Profit before taxation

The auditor's remuneration of £19,208 (2018: £15,120) for the auditing of the financial statements of this company, is borne by Octopus Investments Limited, a subsidiary of the parent company.

5. Turnover

An analysis of the Company's turnover is set out below:

	2019	2018 £'000s
	£′000s	
Servicing Fees	312	2,198
Loan Interest	2,555	7,006
Other Income	518	2,515
	3,385	11,719

6. Financial Instruments

The Company's financial asset instruments which are due within one year are held as current assets, those which are due greater beyond one year are held as non-current assets; repayment dates are based on legal agreements. The Company's financial instruments are designated at fair value through the Company's statement of comprehensive income.

For the year ended 30 April 2019

6. Financial Instruments (continued)

		2019 £'000		2018 £'000
Financial Assets:				
- Debt instrument at fair value		17,514		41,912
		17,514	<u>-</u>	41,912
Financial Liabilities:				
- Debt instrument at fair value		17,488		41,845
		17,488		41,845
	Current	Assets	Fixed A	ssets
	2019	2018	2019	2018
	£'000	£'000	£'000	£'000
Debt instrument at fair value				
Loans	15,023	41,059	2,490	853
	Current Lia	bilities	Long terr	m Liabilities
	2019	2018	2019	2018
	£'000	£'000	£'000	£'000
Debt instrument at fair value				
Loans	(14,998)	(40,992)	(2,490)	(853)

7. Taxation

Reductions in the UK corporation tax rate to 19% (effective from 1 April 2017) and to 18% (effective 1 April 2020) were substantively enacted on 26 October 2015. An additional reduction to 17% (effective from 1 April 2020) was announced in the Budget on 16 March 2016. This will reduce the Company's future current tax charge accordingly. The deferred tax assets and liabilities at 30 April 2019 have been calculated based on these rates.

The tax charge comprises:	2019	2018
	£′000	£′000
Profit before tax	241	2,109
	241	2,109

For the year ended 30 April 2019

7. Taxation (continued)

Factors affecting tax charge for the year

The differences between the total current tax shown above and the amount calculated by applying the blended rate of UK corporation tax of 19.0% (2018: 19.0%) to the profit before tax is as follows:

Tax on profit at blended UK corporation tax rate of 19.0% (2018: 19.0%)	46	401
Expenses not deductible for tax purposes	-	-
Adjustments to tax charge/credit in respect of prior periods	(37)	20
Group Relief	(46)	(364)
Total and Current tax credit for the year	(37)	57

The Company has a tax credit of £36,702 (2018: charge of £57,055) available for offset against future taxable profits.

8. Debtors

	2019	2018
	£′000	£'000
. Due within one year		
Prepayments and accrued income	4,983	6,971
Other debtors	<u></u> _	1,634
	4,983	8,605
9. Creditors		
	2019	2018
	£'000	£'000
Due within one year	,	
Accruals and deferred income	4,727	6,729
Corporation tax	84	121
Other creditors	<u></u> _	
	4,811	6,850
10. Called-Up Share Capital		
	2019	2018
· .	£	£
Allotted, called-up and unpaid		
1 Ordinary share of £1	-	-

The Company issued nil shares in the period (2018: nil).

For the year ended 30 April 2019

11. Related Party Transactions

The company has taken advantage of the exemption in paragraph 33.1A of FRS 102 not to disclose transactions with wholly owned Group companies wherein any subsidiary undertaking which is a party to the transactions is wholly-owned by a member of the Group.

12. Ultimate Parent Undertaking and Controlling Party

The ultimate parent company and the ultimate controlling party is Octopus Capital Limited, a company incorporated in the United Kingdom and registered in England and Wales which is the smallest and largest level of consolidated accounts that are prepared. Copies of these accounts can be obtained from the Company Secretary, Octopus Capital Limited, registered office 6th Floor, 33 Holborn, London, EC1N 2HT.

13. Subsequent Events

The directors are not aware of any matters or circumstances that have significantly affected or may significantly affect the Company.