Company Registration No. 09002736 (England and Wales)

# SAFETY AND SURVIVAL SYSTEMS INTERNATIONAL (HOLDINGS) LIMITED

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# FOR THE YEAR ENDED 31 DECEMBER 2017

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## **COMPANY INFORMATION**

Directors M T Biddulph

A J Richards P G Fredericks N Howland

Company number 09002736

Registered office Saxon Wharf

Southampton Hampshire SO14 5QF

Auditor RSM UK Audit LL P

Chartered Accountants 25 Farringoon Street

London

United Kingdom EC4A 4AB

## STRATEGIC REPORT

## FOR THE YEAR ENDED 31 DECEMBER 2017

The directors present the strategic report for the year ended 31 December 2017

#### Fair review of the business

The Company's principal activities is that of a holding company. The Group's principal activity is the manufacture supply and servicing of marine safety and survival equipment. During the period under review indicaculations were made.

During the year under review, the group achieved a turnover of £29.3m, 2016, £25.6m;

The Board conducts a monthly review of management information, financial reports and cash requirements of the business, to meet the requirements of the shareholders.

We consider our key financial indicators are those that communicate the financial performance and strength of the company as a whole. KPIs are reviewed monthly and relevant actions taken. Consolidated KPIs include turnover £29.3m  $\pm$ 2016. £25.6m) margin 35.4  $\pm$   $\pm$ 2016. 36.8  $\pm$ 1 cash used in working capital £0.84m  $\pm$ 2016. cash generated from working capital £1.m) operational cash flow outflow of £0.34m  $\pm$ 2016. £0.97m) bank debt £8.6m  $\pm$ 2016. £8.5m and bank covenant adherence. Turnover grew sign ficantly on the prior year by 14°- and gress profit was up 10°a. At the year end current assets covered current liabilities 1.6 times  $\pm$ 2016. 1.5 times

During the livear the Group was successful in securing US incast guard certification to self-ife rafts to a significantly greater market than previously in particular in the USA.

The directors are satisfied with the results for the period and except the group to be profitable before depreciation amortisation and exceptional costs, for the foreseeable future

In November 2017 all Loan Note holders agreed to forgive their interest accumulated but not paid up to that point. The result was an improvement to the Group Net Assets of £7.573k. This has been treated as a capital contribution and therefore shown in the Statement of Comprehensive Income.

## Principal risk and uncertainties

The market for manne safety equipment remains competitive. The Group seeks to manage the risk by a balanced portfolio of products, added value services to customers, improving response time in the supply and servicing of products and the handling of customer queries.

The Group buys a proportion of its materials and sells some finished product in currencies of the than sterling imainly US deliars and Euros. The structure of the Group is such that natural hedging affords a degree of protection against the devaluation of sterling. Revere is based in the US lexiless US deliars accumulated can be used by UK businesses to meet liab lities arising from Far East supply. Typholon international climited earns excess Euros, excess Euros can be used by Ocean Safety Limited to meet liab lities arising from European suppliers, in addition to natural Group nedging, and to limit risk, forward contracts are taken out for both US dollars and Euros based on rolling fore, asts to manage risk.

## STRATEGIC REPORT (CONTINUED)

## FOR THE YEAR ENDED 31 DECEMBER 2017

### Financial Instruments

The Group monitors cash flow as part of its day to day control procedures. The Board considers cash flow projections on a weekly and monthly basis as necessary and ensures that appropriate facilities are available to the company. The Group's credit risk is primarily attributable to its trade debtors. Credit risk is managed by credit insurance in some areas, running credit checks on new and existing customers and by monitoring payments against contractual agreements.

The Group earns approximately 50% of its revenue outside the UK some of which is sold in sterling as opposed to Euros or US do iars. Sales in US dollars are currently approximately 15% of the total. Therefore, within the group there are opportunities for natural hedging.

Products and components purchased from Asia in US dollars or from Europe in Euros became more expensive during the year and the Group was forced to pass these cost increases onto the customers. Sourcing and purchasing across the group are 65% in sterling 10% in Euro and 25% in US dollars. Therefore, the total exposure is limited to 1.3 of the sourcing. To further mitigate the foreign currency risk the Group hedges these two currencies.

### **Employees and Future Developments**

The directors believe that the current staff resources, coupled with the planned additions, are appropriate to manage the business requirements given the level of turnover anticipated in the coming year.

### Bank covenants

The Group's borrowings with HSBC require compliance with a number of covenants including profit—ash and gearing based tests. As at the balance sheet date the Group was compliant with all these tests. After the year end the Group has renegotiated its borrowing facilities with the HSBC. The repayment terms of the term loan remain unchanged however the covenant tests have been reset to provide more flexibility for the group. Also, the £1m revolving credit facility has been replaced by a £3m invoice finance facility which not only gives more liquidity to the Group but aligns more closely with the working capital Typle that the Group experiences.

## Research and Development

During the period, the company continued to be involved in the development and design of marine safety equipment and related products.

On behalf of the board.

P G Fredericks

Director 23/08/19

## **DIRECTORS' REPORT**

# FOR THE YEAR ENDED 31 DECEMBER 2017

The directors present their annual report and financial statements for the year ended 31 December 2017

### Principal activities

The principal activity of the company continued to be that of a holding company. The principal activity of the group continued to be that of the manufacture, supply and servicing of marine safety and survival equipment.

#### Directors

The directors who held office during the year and up to the date of signature of the financial statements were as follows:

M T Biddulph

TIG Bouzac Resigned 15 August 2017
Cid Lewis Resigned 11 September 2017
A Di Richards Appointed 22 May 2017
PIG Fredericks Appointed 11 September 2017
Ni Howland Appointed 1 January 2018

### Results and dividends

The results for the year are set out on plage 8.

No ordinan, dividends were paid. The directurs do not recommend the payment of aid vidend

## Disabled persons

Applications for employment by disabled persons are a ways fully considered bearing in mind the aptitudes of the applicant concerned in the event of members of staff personing disabled levery effort is made to ensure that their employment within the proup continues and that the appropriate training is arranged. It is the policy of the group that the training career development and promotion of disabled persons should last are possible, be identical to that of other employees.

## Employee involvement

The group sipolar with interests to the control of the properties of the properties of the control of the state of the control of the control

internal in utical matters of concernito employees is cover through information twiletins or directors which seek to achieve a common awareness on the part of all employees of the financial undoctors model to relate the circuly superformance.

## Auditor

The auditor RSM UK Audit I, Pilis docement to be reappy internunder section 487 z. of the Companies Act 2006

## Strategic report

In a Cordanic with section 414 - 11, of the Companies Alt 2016 Strottey Report and 2 richlors Report Revuelbins 2) for the group has prepared a Strateric Report who have incompating that will grave previously been incomed with gibb Directors Report

**DIRECTORS' REPORT (CONTINUED)** 

FOR THE YEAR ENDED 31 DECEMBER 2017

### Statement of disclosure to auditor

So far as the directors are aware, there is no relevant audit information of which the company's auditor is unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditor is aware of that information.

On behalf of the board

MG Fredericks

Director 23/01/18

## **DIRECTORS' RESPONSIBILITIES STATEMENT**

## FOR THE YEAR ENDED 31 DECEMBER 2017

The directors are responsible for preparing the Strategic Report and the Directors Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and company, and of the profit or loss of the group for that period in preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently
- make judgements and accounting estimates that are reasonable and prudent
- State whether applicable UK Accounting Standards have treen followed, subject to any material departures
  disclosed and explained in the financial statements.
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group and company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the group's and company's transactions and disclose with reasonable accuracy at any time the financial position of the group and company and enable them to ensure that the financial statements comply with the Companies Act 2005. They are assumptions for safequarding the assets of the group and company and hence for taking reasonable stops for the prevention and detection of fraud and other irregular ties.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF SAFETY AND SURVIVAL SYSTEMS INTERNATIONAL (HOLDINGS) LIMITED

### Opinion

We have audited the financial statements of Safety and Survival Systems International (Holdings i Limited (the 'parent company') and its subsidiaries for the year ended 31 December 2017 which comprise the Consolidated Statement of Comprehensive Income the Consolidated and Company Statement Of Financial Position, the Consolidated Statement of Changes in Equity, the Consolidated Statement of Changes in Equity, the Consolidated Statement of Cash Flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102. The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements

- give a true and fair view of the state of the group's and of the parent company's affairs as at 31 December 2017 and of the group's loss for the year then ended
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice and
- have been prepared in accordance with the requirements of the Companies Act 2006.

## Basis for opinion

We conducted our audit in aucordance with International Standards on Auditing FUK (TISAs FUK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK including the FRC's Ethical Standard and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the iSAs (UK) require us to report to you where

- the directors use of the going concern basis of accounting in the preparation of the financial statements is not appropriate or
- the directors have not disclosed in the financial statements any identified material uncertainties that may
  cast significant doubt about the group's or the parent company's ability to continue to adopt the going
  concern basis of accounting for a period of at least twelve months from the date when the financial
  statements are authorised for issue

### Other information

The other information comprises the information included in the annual report other than the financial statements and our auditor's report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and in doing so consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements we are required to determine whether there is a material misstatement of the other information. If based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard

## Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of our audit

- the information given in the strategic report and the directors report for the financial year for which the financial statements are prepared is consistent with the financial statements, and
- the strategic report and the directors report have been prepared in accordance with applicable legal requirements.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF SAFETY AND SURVIVAL SYSTEMS INTERNATIONAL (HOLDINGS) LIMITED (CONTINUED)

## Matters on which we are required to report by exception

In the light of the knowledge and understanding of the group and the parent company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report and the directors report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit
  have not been received from branches not visited by us, or
- · the parent company financial statements are not in agreement with the accounting records and returns or
- · certain disclosures of directors remuneration specified by law are not made or
- we have not received all the information and explanations we require for our audit

## Responsibilities of directors

As explained more fully in the directors responsibilities statement set out on page 5, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error

In preparing the financial statements, the directors are responsible for assessing the groups and the parent company's ability to continue as a going concern disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to nease operations or have no real sticillatemative but to do so

## Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in auditroance with ISAs (UK, will always detect a material misstatement when it exists. Misstatements can arise from fraud or error, and are considered material if individually or in the aggregate, they could reasonably, the expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located in the Financial Reporting Council's website at http://www.frc.org.uk.auditorsresponsibilities. This description forms part of our auditors report.

use of our report

In sireport, simade solely to the Company's members, as a body in accordance with Trapter 3 of Part 18 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report any former other burbinse. To the full est extent permitted by law, we do not accept or assume responsiblify to anyone other than the company and the company's members as a body, for our audit work, for this report in for the coincide we have former.

ucremy Files, Senior Statutors Auditor

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# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2017

		2017	2016
!	Notes	£	1
	3	29 294 360	25 613 265
s	-	(18 918 385)	.16 192 53-
t		10 375 975	9 420 731
çosts —		276 6351	117.434
ve expenses		-11 727 899)	,14 239 125
items	4	(187 704	1297 806
strative expenses		12 192 238	r³4 654 365
ting income		1 472	4 64(
oss before exceptional items		(1 627 087)	:4 931 188
items		.187 704	297 806
oss	5	. 1 814 - 61	5 228 994
vable and similar income	9	-	7.6
atile and similar expenses	10	1 <sup>1</sup> 66 969	-3 025 246
dinary activities before taxation		4 981 760)	-8 254 1€5
on exileptional		216 420	666 am
X(EDICC)		16 045	1 2 745
	11	200 57	5,C4 182
e financial year	29	4 181 385)	7 हिंहम 98
prehensive income net of taxation			
instation differences		28 + 592	5∠1 618 
rehensive income for the year		5 (164 977)	17 168 365
orehensive income net of taxation instation differences rehensive income for the year		5 (	8 × 592 964 977 i
financial your and total comprehensive i	THE ASSESSMENT OF THE PARTY OF	From the arrangement in the	SHOULD OF THE

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

# AS AT 31 DECEMBER 2017

				_	
	Notes	2017 £	£	21 £	016 £
	NUCS	<b>-</b>		*	L-
Fixed assets					
Goodwill	14	3	119 269		4 565 881
Other intangible assets	14	6	640 917		7 231 569
Total intangible assets		9	760 186		11 797 450
Tangible assets	15	2	051 577		1 742 083
		<b>*</b> *	811 763		13 539 533
Current assets					
Stocks	18	5 916 022		4 787 495	
Debtas	19	4 940 071		4 759 225	
Cash at bank and in hand		1 306 371		742 157	
		12 162 464		1, 288 877	
Creditors: amounts failing due within					
one year	20	+7 804 6€9		i7 645 229 -	
Net current assets			357-795		3 243 648
Total assets less current liabilities			169 558		16 783 181
Creditors, amounts falling due after					
more than one year	21	25	12.1 bC1)		28 404 429
Provisions for liabilities	25	;	206 171		1.244 68°
Net liabilities		•0	²58 214		12 865 325
		1	MAR OF BUILD		1004 / 104 /
Capital and reserves					
Called up share insite	28	,	<b>∠€</b> ( \ ')!		267 (7)
Share tiremium account	29		722.76 ·		722 776
Revaluation reserve	29		12()		120
Capital contribution reserve	29	7	72 (91		-
Fr. fit and loss reserves	29	*8.	·15 025		13 850 148
Total equity attributable to owners of					
the parent company		1(1	58 I 14		112 865 028

The financial statements were approved by the board of directors and both inselfer issue on the second of the seco

(F3FAMER AS

Director

## COMPANY STATEMENT OF FINANCIAL POSITION

## AS AT 31 DECEMBER 2017

		2017	2047		116
	Notes	£	£	£	£
Fixed assets					
Investments	16		1		1
Current assets					
Debtors	19	1 143 736		1 157 271	
Creditors amounts falling due within one year	20	(127.5) 9		84 638)	
Net current assets		1 (	)16 227		1 072 €33
Total assets less current liabilities			)16 228		1 072 634
Capital and reserves					
Called up share capital	28		et 1 300		∠t:1 300
Share premium account	29	-	722 700		722 700
Profit and loss reserves	29		42 228		88 634
Total equity		a (	₁1€ 228		1 072 634

The loss for the financial year dealt with in the financial statements of the parent company was (£56,406) (2016 - profit £215,699).

The financial statements were approved by their larger fore this and authorised for sauch in  $\mathbb{F}_{q}(S)^{r,q}$  and are spend on its behalf the

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Director

# **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

	Share capital	Share R premium account	Revaluation reserve	Other reserves	Profit and loss reserves	Total
	£	£	£	£	£	£
Balance at 1 January 2016	26° 300 -	<sup>7</sup> 2 <b>2</b> 790	120	-	,6 681 683)	.5 697 563
Year ended 31 December 2016						
unss and fotal Comprehensive income for the year		<u>-</u>			7 68 <u>9 983)</u>	.7 689 983
Currency translation differences on cverseas subsidia ries					521 618	F21 618
CVELSERS SULISHING FCS	•		•		72 to c	-2:00
Balance at 31 December 2016	261 300	122 6 5	120	•	13 850 0481	12 865 928
Year ended 31 December 2017 Loss and fotal						
comprehensive in time for the year			-		4 (81 385)	4 781 385.
Currency translation differences on overseas subsidiaries					(283 K9Z)	283 592 (
Transactions with owners incommed directly including					2007 (2)	₩. O. O.O.
Sapital control ution				572 (91	•	75/2191
Balance at 31 December 2017	2t* 25.	122 15	- 6.C	- E-2 ( G	. 8.015 J25	, 158 214

# COMPANY STATEMENT OF CHANGES IN EQUITY

	Share capital £	Share premium account	Profit and loss reserves	Total £
Balance at 1 January 2016	261 300	722 790	,127 0651	856 935
Year ended 31 December 2016: Profit and total comprehensive income for the year	-		215 699	215 699
Balance at 31 December 2016	∠61 300	722 700	88 634	1 072 634
Year ended 31 December 2017: Loss and total comprehensive income for the year			(56 436)	,56 406)
Balance at 31 December 2017			32 228	

# CONSOLIDATED STATEMENT OF CASH FLOWS

	Notes	20 £	17 £	20°	6 £	
Cash flows from operating activities						
Cash (absorbed by) generated from	35					
operations			(341 595)		970 139	
interest paid			496 121+		624 18 <del>5</del>	
ncome taxes paid			i ir 545		2 460)	
Net cash (outflow)/inflow from operating						
activities			850 761,		343 488	
Investing activities						
Purchase of intangitive assets		1147 355		22 t41+		
Purchase of tangible fixed assets		294 0157		417 348)		
Proceeds on disposal of tangible fixed						
a\$\$£t\$		22 756		17.512		
nterestire le vec		-		Ē		
Net cash used in investing activities			415 ( 14		522 402	
Financing activities						
Proceeds from burrowings		∠ <u>1000 000</u>		* 40° (Q)		
Proceeds of new bank loar's		1 000 000		301,000		
Repayment of trank loans		(1 ∫8€ 25°		2,660,000.		
Payment of finance leases obligations		65.796.				
Net cash generated from/(used in)						
financing activities			1 647 64 \$		<b>3</b> 60 (7	
Net increase/(decrease) in cash and cash						
equivalents			5.75 × 74		1 158 914	
Cash and roshinguiv Arids at the Innin 150	t of		742 157		1442 451	
Effect of foreign exchange rates			11 + 5		438 F10	
Cash and cash equivalents at end of year			1 2002		742 157	

# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 31 DECEMBER 2017

### 1 Accounting policies

### Company information

Safety and Survival Systems International (Holdings) Limited (the company) is a private company limited by shares, and is registered domiciled and incorporated in England and Wales. The registered office is: Saxon Wharf, Southampton, Hampshire, SO14 5QF.

the group consists of Safety and Survival Systems international Holdings) Limited and all of its subsidiaries

The company's and the group's principal activities and nature of its operations are disclosed in the Directors Report

## Accounting convention

These financial statements have been prepared in accordance with FRS 102. The Financial Reporting Standard applicable in the UK and Republic of Ireland. (FRS 102.) and the requirements of the Companies Act 2006 including the provisions of the Large and Medium-Sized Companies and Groups (Accounts and Republic Regulations 2008, and under the historical cost convention.)

The financial statements are prepared in stirrling, which is the functional currency of the primpany. Monetar, amounts in these financial statements are rounded to the nearest £

The financial statements have been prepared under the historical lost convention. The principal accounting policies adopted are set out below.

In uncordance with FRS 102, the Company has taken advartage of the exemptions from the folious disclosure requirements.

- Section 4 Statement of Financial Position Reconciliation of opening and plosing number of starks.
- Section 7: Statement of Cash Flows Presentation of a Statement of Cash Flow and related in test and disclosures.
- Section 11 Basic Finar Jial histruments: & Section 12 Ther Financial Instrument issues: Corrying
  amounts interest income expense and network issues fineach Lategory of financial instrument, trass
  of setermining fair values, setalls of iolisticial loan defaults or breaches, details of hedges, hedging
  fair value changes recognised in profit or loss and in other comprehensive income.
- Scritish 16: Related Party Disclosure's Compensation for key management personnil;

As permitted tiv s408 Companies A  $_1$  2006, the Cumpan, has not presented its own statement of comprehensive income as it prepares group accounts and the company's individual statement of financial position shows the company's profit or loss for the financial year.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

## FOR THE YEAR ENDED 31 DECEMBER 2017

## Accounting policies (Continued)

### Basis of consolidation

The consolidated financial statements incorporate those of Safety and Survival Systems international (Holdings) Limited and all of its subsidiaries (i.e. entities that the group controls through its power to govern the financial and operating policies so as to obtain economic benefits). Subsidiaries acquired during the year are consolidated using the purchase method. Their results are incorporated from the date that control passes.

All financial statements are made up to 31 December 2017. There necessary, adjustments are made to the financial statements of subsidiaries to bring the accounting policies used into line with those used by other members of the group.

All intra-group transactions balances and unrealised gains on transactions between group companies are eliminated on ionsolidation. Onrealised cosses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

The cost of a business combination is the fair value at the acquisition date of the assets given equity instruments issued and abilities incurred or assumed plus ucists directly attributable to the business combination. The excess of the cost of a business combination over the fair value of the dentifiable assets liabilities and contingent liabilities and contingent liabilities and contingent liabilities and contingent liabilities are understood specifically assets.

The cost of the combination includes the estimated amount of contingent consideration that is probable and can be measured reliably, and is adjusted for charges in contingent consideration after the acquisition date.

Provisional fair values recognised for business combinations in previous periods are adjusted retrispectively for final fair values determined in the 12 months following the arguisition date.

### Going concern

At the time of approving the financial studements, the directors have a reasonable expectation that the proup and company has adequate resources to continue in operational existence for the foreseeable future. Thus the over tors or over up to adopt the coung concern tooks of a counting in preparation the than obstatements.

The directors make propared forecasts to assess this position and in conjunction with these forecasts have negotiated extended banking facilities both in terms of injurdity and disconsistent convenants to allow the group to continue to give with what it believes is adequate headroom.

## Turnover

Turnover is renormised at the fair value of the consideration received on revending the for goods and servines provided in the normal course of business, and is shown her of VAT and other slies related taxes. The fair value of consideration takes into account trace is counts settlement discounts on involume retrates.

Revenue from the sale of goods is recognised when the significant risks on the war is of ownership of the goods have passed to the buyer cusually on dispatch of the goods, the amount of revenue can be measured reliably it is probable that the economic menefits associated with the transaction will find to the crists on urred or to be occurred in respect of the transaction, an be measured to as a

Survional propries replian sociators boint of which the work is carried out the Chicology system of more on a princate bias some additional term of the aprecipion.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

## FOR THE YEAR ENDED 31 DECEMBER 2017

### Accounting policies (Continued)

### Research and development expenditure

Research expenditure is written off against profits in the year in which it is incurred. Identifiable development expenditure is capitalised to the extent that the technical commercial and financial feasibility can be demonstrated.

### Intangible fixed assets - goodwill

Goodwill represents the excess of the cost of acquisition of a business over the fair value of net assets acquired it is initially recognised as an asset at cost and is subsequently measured at cost less accumulated amortisation and accumulated impairment losses. Goodwill is considered to have a finite useful life and is amortised on a systematic basis over its expected life, which is between 5 and 10 years.

For the purposes of impairment testing, goodwill is allocated to the cash-generating units expected to benefit from the acquisition. Cash-generating units to which goodwill has been allocated are tested for impairment at least annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount of the cash-generating unit is less than the carrying amount of the unit, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro-rata on the basis of the carrying amount of each asset in the unit.

### Intangible fixed assets other than goodwill

Intangible assets acquired separately from a business are recognised at lost and are subsequently measured at lost less acquired amortisation and accumulated impairment rosses. Intangible assets acquired on trushess combinations are recognised separately from global #1 the acquisition date if the fair value can be measured reliably.

Amortisation is recognised so as to write off the cost or valuation of assets less their residual values over their useful rives on the following bases.

Software systems systems

Patriots systems

Customer contralits his 10 years

Brandinames 20 years

Development costs systems

## Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost in latuation lock if depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases.

Land and buildings leasehold 2° c and 10° c - 20° c straight line respectively

Prant and machinery 10% - 33% straight line Fixtures if things and equipment 10% - 20% straight line Computer equipment 10% - 33% straight line Motor vehicles 20% - 25% straight line

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the Larrying value of the asset, and is used ted or charged to profit or loss.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

## FOR THE YEAR ENDED 31 DECEMBER 2017

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### Accounting policies (Continued)

### Fixed asset investments

In the separate accounts of the company interests in subsidiaries, associates and jointly controlled entities are initially measured at cost and subsequently measured at cost less any accumulated impairment losses. The investments are assessed for impairment at each reporting date and any impairment losses or reversals of impairment losses are recognised immediately in profit or loss.

## Impairment of fixed assets

At each reporting period end date, the group reviews the luarrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the receiverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs

The carrying amount of the investments accounted for using the equity method is tested for impairment as a single asset. Any goodwill included in the carrying amount of the investment is not tested separately for impairment.

Recoverable amount is the higher of fair value less costs to sell and value in use in assessing value in use the estimated future cash flows are discounted to their present value using a pre-tax discount rate that refle its current market assessments of the time value of money and the risks specific from asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable unrount. An impairment loss is recognised, immediately in profit or loss, unless the relevant asset is carried at a revalued amount in which case the impairment loss is treated as a revaluation decrease.

### Stocks

Stanks are started at the liver of cost and estimated second priceless, install industrial in Sin. Cristian pursus orest materials and where applicable idirect labour it is soon incise inverticads, but however income in tinging the stoles to their present watch and long to both.

At earn repulsing mate, an assessment is made for in partment. Any excess of the larming amount of stolks given to estimated second price less costs to complete and second proposed as an including its increases are also record second profit or loss.

Work in progress is valued in basis or direct. Ests and attributable nation fromsterd and outy of stellars in fuder in the valuation of imported goods.

## Cash and cash equivalents

Cush and cash equivalents are basic firshival instruments and include jush in him to access the diable with bunks officers in them including estimants with cricinal multurities of three months courses, and bank invertebblish we have sent fis an ineffect official setting with mask constraints.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

## FOR THE YEAR ENDED 31 DECEMBER 2017

### 1 Accounting policies (Continued)

#### Financial instruments

The group has elected to apply the provisions of Section 11. Basic Financial Instruments, of FRS 102 to all of its financial instruments.

Financial instruments are recognised when the group becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset and the net amounts presented in the financial statements when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net tlass or to realise the lasset and settle the liability simultaneously.

### Basic financial assets

Basic financial assets, which include trade and other debtors and Jash and bank tralances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the financial asset is measured at the present value of the future receipts discounted at a market rate of interest.

### Impairment of financial assets

Financial assets, other than those held at fair value through crofit and loss, are assessed for indicators of impairment at each reporting and date.

Financial assets are impaired where there is objective evidence that as a result of one or more events that incurred after the initial recognition of the financial asset, the istimated future cash flows have been after ted francisset is impaired, the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset sioniginal effective interest rate. The impairment loss is recognised in profit or loss.

If there is a decrease in the impairment loss arising from an event occurring after the impairment was relicin sent the impairment is reversed. The reversal is such that the current wirrying amount would have been that the largerment notice is been recognised. The impairment reversal is recognised in profit or loss.

### Derecognition of financial assets

Financial assets are derecognised only when the Fontral tall rights to the cash flows from the asset expire or are settled for when the group transfers the financial asset and substantially at the risks and rewards of while the another entity or if some sign floant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to see the asset in its entirety to an unrelated third party.

## Classification of financial liabilities

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the group after deducting all of its liabilities.

### Basic financial liabilities

Basic financial liabilities including creditors trank loans, and loans from fellow group companies are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently, arried at amortised cost using the effective interest rate method

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

## FOR THE YEAR ENDED 31 DECEMBER 2017

. . .

### Accounting policies (Continued)

## Derecognition of financial liabilities

Emancial liabilities are derecognised when land only when the group's contractual obligations are discharged cancelled or they expire

### Equity instruments

Equity instruments issued by the group are recorded at the fair value of the proceeds received inet of direct save costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the group.

### Taxation

The tax expense represents the sum of the current tax expense and deferred tax expense. Current tax assets are recognised when tax paid exceeds the tax payable.

Current and deferred tax is charged or predited to profit it ioss, except when it relates to items charged or redited to other comprehensive income or equity, when the tax follows the transaction or event it relates to and is also charged or credited to other comprehensive income, or equity.

Current tax assets and current tax liabilities and deferred tax assets and deferred tax rabilities are offset if and only if there is a regally enforceable right to set off the amounts and the entity inlends either to settle on the net tas sior to real seithe asset and settle the liability simultaneously.

Current tax is based unitaxable profit for the year. Current tax assets and flab fit es are measured using tax rates that have been enacted or substantively enacted by the reporting date.

Deferred tax is calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled based on tax rates that have been chacted or substantively enacted by the reporting date.

Deferred tax liabilities are recignised in respect of all timing differences that exist at the reporting date. Timing offerences are differences between taxable profits and total homprehensive income that arise from the inclusion of income and expenses in tax assessments in different periods from the rire out from in the financial statements. Deferred tax assets are recognised only to the extent that it is probable that they will be recovered by the reversal of referred tax labilities or other full are taxable profits.

Deferred tax is recognised on income and expenses from subsidiaries associates transfes and interesis in identity controlled entities that will be assessed to or allow for tax in a future period expect where the group is interected control the reversal of the timing difference and it is probable that the timing difference will not reversal in the foresemable future.

Deferred tax is recounsed on differences between the value of assets, other than goods is and liabilities rucogn sed in a business is mitination and the amounts that can be deducted or assessed for tax. The deferred tax recoon sed is adjusted against decoded.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

## FOR THE YEAR ENDED 31 DECEMBER 2017

- - -

### 1 Accounting policies (Continued)

#### Provisions

Provisions are recognised when the group has a legal or constructive present obligation as a result of a past event, it is probable that the group will be required to settle that obligation and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a procession is the best estimate of the consideration required to settle the present obligation at the reporting endidate, taking into account the risks and uncertainties surrounding the or ligation

Where the effect of the time value of money is material the amount expected to be required to settle the obligation is recognised at present value. When a provision in measured at present value the unwinding of the discount is recognised as a finance cost in profit or loss in the period it arises.

#### Onerous lease

Provisions are made against operating leases where the unavoidable cost of meeting the lease obligations exceed the economic benefits received.

## **Employee benefits**

The costs of short-term employee benefits are recognised as a cability and an expense, unless those costs are required to be recognised as part of the cost of stock.

The cost of any unused hillday entitlement is recognised in the period in which the employee's services are reprised.

Turmination benefits are recognised immediately as an expense when the company is demonstrably it mmitted to terminate the employment of an employee or to provide termination benefits.

## Retirement benefits

Findefined contribution schemes the amount tharpen to profit or riss is the contributions between contributions payable in the year and contributions actually paid are shown as either a cruais or prepayments.

## Leases

cleases are massified as finance, cuses whenever the terms of the lease transfer substantially all the risks and rewards of clanership to the lessees. All other leases are massified as operating leases.

Assets held under finance leases are recognised as assets at the lower of the assets fair value at the date of inception and the present value of the minimum lease payments. The related hability is included in the statement of financial position as a finance lease obligation. Lease payments are treated as consisting of capital and interest elements. The interest is charged to the income statement so as to produce a constant periodic rate of interest on the remaining balance of the liability.

Rentals payable under operating leases, including any lease incentives received, are charged to income on a straight line basis over the term of the relevant lease except where another more systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

## FOR THE YEAR ENDED 31 DECEMBER 2017

## Accounting policies (Continued)

### Foreign exchange

Transactions in currencies other than the functional currency (foreign /lurrency) are initially recorded at the exchange rate prevailing on the date of the transaction

Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the reporting date. Non-monetary assets and liabilities denominated in foreign numerices are translated at the rate ruling at the date of the transaction, or of the asset or liability is measured at fair value, the rate when that fair value was determined.

All translation differences are taken to profit or loss, except to the extent that they relate to dains or losses on non-monetary items recognised in other comprehensive indicate when the related translation gain or loss is also recognised in other comprehensive informs.

## 2 Judgements and key sources of estimation uncertainty

In the application of the group's accounting policies, the directors are required to make judgements, estimates and assumptions about the flarming amount of assets and liabilities that are not readly apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are nonsidered to be relevant. Autual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period or in the period of the revision and future periods where the revision affects both current and future cernods.

## Useful economic lives and impairment of intangible assets

The annual amortisation charge for intangible assets is sensitive to changes in the estimated useful economic uses and residual values of the assets. The useful economic lives are reliassessed annually and impairment to kews are undertaken. The economic lives inclined assets and impairment relievas are undertaken. The economic lives are amonged when nenessary to refer to current estimates to see on technological alivanient of future investments and consimilate sation. See note 14 for the parrying amount of the mangible asset.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

## FOR THE YEAR ENDED 31 DECEMBER 2017

### 2 Judgements and key sources of estimation uncertainty (Continued)

## Key sources of estimation uncertainty

The estimates and assumptions which have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities are as follows

### Useful economic lives of tangibles assets

The annual depireciation unarge for tangible assets is sensitive to changes in the estimated useful economic lives and residual values of the assets. The useful economic lives and residual values are re-assessed annually. They are amended where necessary to reflect current estimates, based on technological advancement, future investments, economic utilisation and the physical condition of the assets. See note 15 for the carrying amount of the property plant and equipment.

### Inventory provisioning

The group designs manufactures and sells marine safety equipment and is subject to changing consumer demands. As a result it is necessary to consider the recoverability of the cost of inventory and the associated provisioning required. When calculating the inventory provision management considers the nature and condition of the inventory as well as applying assumptions around anticipated sale ability of finished goods and future raw materials. See note 18 for the net carrying amount of the inventory and associated provision.

## Impairment of debtors

The group makes an estimate of the recoverable value of tribe and other debtors. When issessing impairment of trade and other debtors, management considers factors including the current credit rating of the debtor, the agoing profile of the debtors and historical experience.

## 3 Turnover and other revenue

An analysis of the group's turnover is as follows

	2017	2016
	£	£
Turnover analysed by class of business		
Monufacture, supply and servicing of marine safet, and survice equipment	. 9 204 m.	25 t 1 265

The analysis of turnoverity geographical market has not been provided us in the lightion of the directors such disclosure would be ser liusly previous to the interests of the group.

4	Exceptional costs	2017 €	2016 £
	Other exceptional items	187 7(4	297 80F

During the year £135k was recognised in relation to an onerous lease £53k was spent in relation to bank covenants renegotiation charges.

Exceptional items in the prior year was in relation to staff termination payments as a result of a business combination in 2016.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

# FOR THE YEAR ENDED 31 DECEMBER 2017

5 Operating loss	5	Operating	loss
------------------	---	-----------	------

approximg toos	2017	2016
	£	£
Operating loss for the year is stated after charging (crediting)		
Exchange losses	125 092	304 235
Research and development costs	87 930	59 494
Depreciation of owned tangible fixed assets	266 024	296 903
Depreciation of tangible fixed assets held under finance leases	Ž9 290	-
Profit on disposal of tangible fixed assets	17 183	.6919
Amortisation of intangible assets	1 936 817	2 070 611
ripairment of intangitile assets	-	2 632 271
Loss on disposal of intangible assets		1.100
Chat of stocks recognised as an expense	18 100 425	13 319 753
Operating lease charges	454 068	481 978
		, ,

## 6 Employees

The average monthly number of persons including directors, employed during the year was

	Group		Company	
	2017	2016	2017	2016
	Number	Number	Number	Number
Production	156	*52		-
Sales	20	27	-	-
Administration	94	95	۷	š
	¥70	~ 7 4 £ *		5
	#A =	•	,	. "

The region was removeration mersely

,	Group		Company	
	2017	2016	2017	2016
	£	£	£	£
Wages and saures	7321 433	£ 100 764	· 24 ( OC	201 915
Social security costs	£ 46, 974	507361	-	1180
Programmests	Z', 7.84 <sup>K</sup>	187 St 7		-
	82(2 15)	* 485 692	116 OG6	21:295
	ar 25% W	w. v	, s = 46.	A 60 AAA 78AA

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

7	Directors' remuneration		
		2017 £	2016 £
	Remuneration for qualifying services  Company pension contributions to defined contribution schemes  Compensation for loss of office	347 406 72 188	265 724 28 425 42 873
		419 <u>6</u> 94 	337 022
	The number of directors for whom retirement benefits are accruing under camounted to $2/2016 \cdot 1$	lefined contributio	ir Kiremes
	Remuneration disclosed above includes the following amounts paid to the higher	st pald director	
	Remuneration for qualifying services	110 286	200 000
8	Auditor's remuneration		
	Fees payable to the com, any slaud for and associates	2017 £	2016 £
	For audit services  Audit of the financial statements of the group  Audit of the financial statements of the   Sumpany's subsidiaries	8 +30 56 820	10 5JC 83 200
		65 *64	€ < 700
	For other services		
	Taxatich complianue servilles All other non-aurit si rvices	13 - 35 C 200	19 550 13 000
		35 33E	32 550
9	Interest receivable and similar income		
		2017 £	2016 £
	Interest an bank deposits	en others her	75
	nvestment income includes the following		
	nterest on financial assets not measured at foir value through profit crioss		75

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

10	Interest payable and similar expenses		
10	interest payable and similar expenses	2017	2016
		£	£
	Interest on financial liabilities measured at amortised cost		
	interest on bank overdrafts and loans	489 844	623 674
	Interest on invoice finance arrangements	425	511
	Other interest on financial liabilities	2 670 848	2 161 795
		3 161 117	∠ 785 890
	Other finance costs		
	interest on finance leases and hire purchase contracts	5 852	•
	Other interest	-	239 h5t/
	Total finance costs	3 166 969	+ 025 246
11	Taxation		
		2017 £	2016 £
	Current tax	Ł	£.
	UK corporation tax on profits for the current period	84 245)	_
	Adjustments in respect of prior derions	04 24 1	CFC 493
	Cther taxes	16 (45	112 795
	Total current tax	(68.200)	57 608
		ч	
	Deferred tax		
	Origination and reversal of thing officen es	" f. where	242 052
	Changes in tax rates		255 411
	A hustment in respect of incribin roos	24 5	ורמ
	Total deferred tax	1+2 115	-506 574

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

## FOR THE YEAR ENDED 31 DECEMBER 2017

## 11 Taxation (Continued)

The total tax credit for the year included in the income statement can be reconciled to the loss before tax multiplied by the standard rate of tax as follows:

	2017 £	2016 £
Loss before taxation	.4 981 760)	8 254 165
Expected tax credit based in the standard rate of corporation tax in the ciking and a construction tax in the ciking and a construction tax.		data or
19.25°, (2016, 20.00°). Tax effect of expenses that are not deductible in determining taxable profit.	,958 989) 657 011	1 650 833) 979 927
Adjustments in respect of prior years  Effect of change in corporation tax rate	59 4701	(168 914)
Effect of overseas tax rates	1e G45	· 255 411) 102 795
Unrecognised deferred tax Tax on prior year adjustment	145 (-28	461 387 (33 133)
T water creat for the last	> 2.75	
Taxation credit for the year	2 30 37E3	564 182

Exhiptional items relate to tux payable on the repatriation of trafils into the UK from the operation in the Far East

Factors affecting future tax charges

The main rate of corporation tax for dK companies reduced from 21% to 2 if from 1 April 2015. The Finance No 2 i Ald 2015 reduced the rate further to 10 if from 1 April 2017. The Finance Aid VC16 further reduced the rate of corporation tax to 170 from 1 April 2020. This was substantively enacted on 6 September 2016 and the rate nos the reference of recuded in these financial statements.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

# FOR THE YEAR ENDED 31 DECEMBER 2017

# 12 Reconciliation of management EBITDA

	2017	2016
	£	£
Loss before tax	4 981 760	(8 254 165)
interest	5 166 969	3 025 171
Depreciation	295 314	<b>∠9</b> 6 9€3
Amortisation	1 136 817	2 070 €17
mpa rments		2 632 271
EBITDA	417 340	(229.203)
Other		
Chairman and investor monitoring fees	295 836	558 477
Foreign exchange losses	125 092	304 235
Refinance costs	42 <b>5</b> 00	509.76E
Onercus lease	155 204	•
Restructuring	-	261 St.3
Management EBITDA	1 025.972	1 004.837
	র শা ≉ ছব ৬	V D - F S ABOVE MARKAGE

## 13 Impairments

impairment tests have been carried but where appropriate and the following impairment dissess have been recognised in profit prioss.

	2017	2016
	£	£
merchanic + +		
Cordw		* 9 / 4 - 4
mand the assets		154847
	C. A. Nobell' Politico - majority.	a characteristic experience
Renochised in		
Actin histratice expenses		26:2271

The impairment lisses in respect of intance of fixed assets are necessarised in other coins and lisses in the income statement.

SAFETY AND SURVIVAL SYSTEMS INTERNATIONAL (HOLDINGS) LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

14 Intangible fixed assets

Group	Goodwill	Software	Patents	Customer I	Customer Brand names Development contracts	Development costs	Total
	£	ij	Ç41	¥	GH.	4	IJ
Cost							
At 1 January 2017	11 017 715	72 679	99.769	1 289 125	8 237 266	73 128	20 789 682
Additions - separately acquired		75 811	22 904		48 640		147 355
Exchange adjustments	(247 802)						(247 802)
At 31 December 2017	10 769 913	148 490	122 673	1 289 125	8 285 906	73 128	20 689 235
Amortisation and impairment			6 6 8	( ) ( )			
At 1 January 2017	6 451 834	2 433	52 023	526 359	1 936 173	23.410	8 992 232
Amortisation charged for the year	1 198 81)	26 098	33 704	257 825	420 380		1 936 817
At 31 December 2017	7 650 644	28 531	85 727	784 184	2 356 553	23 410	23 410 10 929 049
Carrying amount							
At 31 December 2017	3 119 269	119 959	36 946	504 941	5 929 353	49 718	9 760 186
At 31 December 2016	<del>.</del>		47 746	762	6 301 093	,	49 718 11 757 450

The company had no intangible fixed assets at 31 December 2017 or 31 December 2016

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

# FOR THE YEAR ENDED 31 DECEMBER 2017

## 15 Tangible fixed assets

Group	Land and buildings leasehold	Plant and machinery	Fixtures, fittings and equipment	Computer M equipment	otor vehicles	Total
	£	£	£	£	£	£
Cost						
At 1 January 2017	753.804	1 080 813	404 457	-	156 362	2 395 433
Additions	5 344	223 697	308 826	5 819	66 695	610 381
Dispusais	-	c10 449	4 773)	-	71 698+	86 920
At 31 December 2017	759 145	1 294 061	108 510	5.819	151 359	2 918 894
Depreciation and impairment						
At 1 January 2017	49 898	280 5±7	104 014		128 901	653 350
Depreciation charged						
n the year	23 11€	126 160	116 092	4.291	26 055	295 314
Eliminated in respect of						
d spessis		8 247	(1.402)		11 698	81 347
At 31 December 2017	73 014	<u> </u>	308 704	3 291	83 258	867 317
Carrying amount						
At 31 December 2017	68c 131	୫୯5 ೧≛1	;99 80€	2.528	68 ***	2 - 5 + 5 27
At 31 December 2016	703 903	800 2 7h	210 443	e » v	27.46*	1 742 083

The Impan, had nothing be fixed casets at RY December 21.57 or 31 December 2016.

in luded in and indibuild has is land which is not repreciated of

	Company		Group	
2010	2017	2016	2017	
	£	£	£	

uni, easehaid 146.25 146.25

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

## FOR THE YEAR ENDED 31 DECEMBER 2017

## 15 Tangible fixed assets (Continued)

The net carrying value of tangible fixed assets includes the following in respect of assets held under finance leases.

	Group		Company	
	2017	2016	2017	2016
	£	£	£	£
Fixtures, fittings and equipment	213 483	-		-
Motor vehicles	57 94 7		=	٠
	271 430	-		-
	<ul> <li>Character recitation for such as exempted as exempted</li></ul>	<del></del>	desired management of the state	a green and the second
Depreciation charge for the year in respect of				
leased assets	∠9 290	-	-	-
		water was	~ ~~~	Separa alam mayar

### 16 Fixed asset investments

		Group		Company	
		2017	2016	2017	2016
	Notes	£	£	£	£
Investments in subsidiaries	17	·		•	•
			-are don a dia -	With the testing of	an entrancement as

Movements	in	fixed	asset	investments
A				

Company	Shares in group undertakings
	£
Cost or valuation	
At 1 January 2017 and 31 December 2011	•
Carrying amount	
At <1 December 2017	1
	under the market # 1/1
At 31 December 2016	7

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

# FOR THE YEAR ENDED 31 DECEMBER 2017

## 17 Subsidiaries

Details of the company's subsidiaries at 31 December 2017 are as follows

Name of undertaking and office address	registered	Nature of business	Class of shareholding	% Held Direct Indirect
International Safety Group pmited**	Saxon Wharf Southampton Hampshire United Kingdom SO14 5QF	Dormant	Ordinary	100
international Safety Producti Li mited <sup>11</sup>	Saxon Aharf Southampton Hampshire United Kinddom SC14 5QF	Zormant	Ordinary	100
MTR Holologs Limited**	Saxon Miharf Southampton Hampshire United Kingdom SO14 5QF	Haiding , ime <sub>ki</sub> ny	Ord harv	-00
Crean Safety 1 mited	Saxon Wharf Southampton Hampshire United Kingdom 5014 50F	Marketing and sonul indication market equipment	Ordinary	100
Out in Safety Rental Limited	Sax in Aharf Southampton Hampshire United Kingdom SO14 5QF	Rental of marine your styles in authorized	Sen note	- 0(
Reversi Property Holdanis Incia	5323 michway Avenue Jacksony III Fy 22254 In ted States of America	Joyamant	Orcinary	(1)(
Revero Surviva in 16	5323 Highway Avenue Jacksonvillo FE 12254 United States of America	Manufacture of morens and sports equipment	Oran an	
Safety and Survival Systems international (Group and text)	Saxon Whart Shuthampthin Hampshire In tect Kinuter Scill 4 6GF	He that any any	ज्ञातम् <i>द</i> रः	K.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

## FOR THE YEAR ENDED 31 DECEMBER 2017

## 17 Subsidiaries (Continued)

Safety and Survival System international Limited*	s Saxon Wharf Southampton Hampshire United Kingdom SO14 5QF	Holding company	Ordinary	100
Safety and Sunival System international Holdings Inc. +		hoidir qicompany	Ordinar <b>√</b>	100
Typnoen Holdings Limited'	Saxon Wharf Southampton Hampshire United Kingdom SO14 5QF	Dormant	Ordinary	'(J()
Typhoon international comited		Manufacture of marinu and marine sports educ ment	Ordinary	* 10

<sup>\*</sup> Audit exemption has been claimed by virtue of \$479A of the Companies A. : \* Audit exemption has been claimed by virtue of \$480 of the Companies Act

## 18 Stocks

	Group		Company	
	2017	2016	2017	2016
	£	£	£	£
Raw materials and ichsumaties	2 544 58°	2 745 605		
A ork in progress	135, 449	169 101		
Finished goods and goods for resald	3236 OZ	1.872.789	•	-
	5 9 ° F 5/22	4 787 495	1.48%	
	· make of study and properties and	/ marrier 10, 10, 10,	1 9800	a andre v acta

Stock is stated after provisions for impairment of £193,863 (2016) £351,231.

<sup>+</sup> Overseas entities with no local audit requirement

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

## FOR THE YEAR ENDED 31 DECEMBER 2017

### 19 Debtors

	Group		Company	
	2017	2016	2017	2016
Amounts falling due within one year:	£	£	£	£
Trade debtors	3 864 551	3 735 752	-	-
Corporation tax recoverable	191 812	107 567	-	-
Amounts ewed by group undertakings	-	-	1 092 069	1 094 771
Other deptors	504 403	347 485	7 550	
Prepayments and accrued income	379 305	568 421	44 117	€2 500
	4 940 (171	4 759 225	· 143 736	1 157 271
	analysis with many as	MADERSON, TY WORLD STATE OF	y a malerions supported	the supergraph of a second

Amounts owed by group undertakings are unsecured lare charged interest based on the dear costs to initially acquire the businesses in the group (2016 - 8% was charged on the average balance outstanding during the year) have no fixed date of repayment and are repayable on demand.

## 20 Creditors amounts falling due within one year

		Group		Company	
		2017	2016	2017	2016
	Notes	£	£	£	£
Bank cans and overdrafts	22	z 787 500	920 411	•	^
Obligations under finance leases	23	€7.285			-
Other trorrewings	22	186 714	1 609 933	•	-
Trade creditors		18,00 130	3365 12t	9 863	29 220
Am lants during the intertakings				F_ "54"	10 180
Other laxar in in 180 a security		٠,٠٠٠ (	542 558	-	17.478
Other preditors		*r2 € 44	60,250	•	
A proais and deferre son ome		+ 76 2 11	(4)852	, 4 8t·£	18 751
		2.8%4 t/( y	7 045 229	27,500	84 ৮७8
					* 20 2046 1

Amounts owed by firriup undertakings are unsecured are charged interest trased in the deal costs to initially adquire the businesses in the group  $20.66 \times 8.0$  was charged on the average traship in distanding during the literary have not fixed date of repayment and are repayable on demand.

Trade debtors are stated after provisions for irrecoverable debts of £26 022 | 2016 | ±56 229

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

## FOR THE YEAR ENDED 31 DECEMBER 2017

## 21 Creditors: amounts falling due after more than one year

		Notes	Group 2017 £	2016 £	Company 2017 £	2016 £
	Bank loans and overdrafts	22	5 818 311	7 605 807	-	-
	Obligations under finance leases	23	183 290	-	•	-
	Other borrowings	22	19 320 000	20 798 622	•	-
			25 321 601	28 404 429	core vie emonimelle, se meconomite	ند د محي يسهد مورين
	Amounts included above which fall due Payable other than by instalments	e after five	years are as for	lows 20 798 622	*** n 2000	
22	Borrowings		Group 2017 £	2016 £	Company 2017 £	2016 £
	Bank loans		8 605 811	8 526 217		
	Other joans		19 506 714	22 408 555	=	
			 28 112 525	30 934 772		
	Payable with none, sear		2 974 214	2 550 343	_	_
	Payable after one year		25 138 311			
	ayable arter erro year		merca a	A 4 M HINDA 4	the a way was a	* ** ** ***
	Amounts included above which fall rifive years	nu∈ after				
	Pavable other than by instalments			20 798 622	deli de la constanta de la con	munitativa (Calabia Prijudalina (Calabia) Architectura (A.

Other loans above include Unsecured Loan Stock totalling £17 670 000 (2016 - £18 727 574) I step on the Channel Islands Stock Exchange on 13 May 2015 interest is charged but was not paid on these loans at a fixed rate of  $12^{6}$  per annum. The maturity date is 13 May 2021.

Other ioans above included Unsecured Management Loan Notes totalling £1 650 000 (2016 - £2 071 048) Interest is charged but not paid on these loans at a fixed rate of  $12^{\circ}_{\circ}$  per annum. The maturity date is 31 May 2021.

Bank loans are secured by debenture with a fixed and floating charge over the assets of the company and certain subsidiaries interest is charged at LIBOR plus an applicable rate. The interest rates applied range between 2.00% and 5.12%

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

## FOR THE YEAR ENDED 31 DECEMBER 2017

## 23 Finance lease obligations

	Group		Company	
	2017	2016	2017	2016
	£	£	£	£
Future minimum lease payments due under finance leases				
Less than one year	67 280	-	-	-
Between one and five years	183 290	-	•	-
	250 570		-	-
	7 de 7 de 400	4 V 3 Z 3K3	WATER A RESIDENCE COMMUNICATION TOTAL	No. and the second of the second

Finance lease payments represent rentals payable by the company for certain items of plant and machinery. The average lease term is 4 years. All leases are on a fixed repayment basis and no arrangements have been entered into for contingent rental payments.

### 24 Financial instruments

	Group		Company	
	2017	2016	2017	2016
	£	£	£	£
Carrying amount of financial assets				
Debt instruments measured at amortised lost	4 530 584	4 038 002	1 092 069	1 094 771
Carrying amount of financial liabilities				
Measured at amortised cost	2.761.259	34 907 000	127 509	67 160
	5 27 W S/CV - 4 - 4 - 68		CT SHEET X	U _ julies at all 2004

## 25 Provisions for liabilities

	Group			Company	
		2017	2016	2017	2016
	Notes	£	£	£	£
Dilapidations		40,000	40 (150		
Onerous lease		93 666		-	
		153.666	40 AGE	-	ē
Deferred tax labilities	26	1 672 506	1 264 680		-
		1 206 171	1 244 680	_	-
		AND NOW AND DESCRIPTION OF THE PROPERTY OF THE	уд этом, и их подделениямия	t in a constitution remains the state of	

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

## FOR THE YEAR ENDED 31 DECEMBER 2017

## 25 Provisions for liabilities (Continued)

Movements on provisions apart from deferred tax liabilities

	Dilapidations	Onerous lease	Total
Group	£	£	£
At 1 January 2017	40 000	-	40 000
Additional provisions in the year	-	135 662	135 662
Utilisation of provision	-	(41 99€)	41 996
		-	
At 31 December 2017	40 000	93 66€	133 666
	A REAL PROPERTY OF THE PROPERTY OF	***** ~ ***	

### Dilapidations

A prevision is recognised for the cost of restoring the company's rented premises to its original state

### Onerous lease

A provision has been recognised for an onerous rental property contract. The company is still contractually required under an operating lease to make payments to lease the building, for which it no longer has any use. The unavoidable cost has been recognised for fulfilling the contract in full.

## 26 Deferred taxation

Deformed tax assets and liabilities are offset where the group or company has a legality enforceable right to do so. The following is the analysis of the deferred tax balances rafter offset; for financial reporting purposes.

Group	Liabilities 2017 £	Liabilities 2016 £
2,24		
Accelerated capital allowances	1 C72 505	1 184 <i>3</i> 48
Deferred tax on acquisition		20/332
	1 072 505	1 204 680
The company has no deferred tax assets or liabilities	Group 2017	Company 2017
Movements in the year:	£	£
Liability at 1 January 2017	1 204 680	-
Credit to profit or loss	(132 175)	÷
Liability at \$1 December 2017	1 072 505	•
	* *	** *

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

## FOR THE YEAR ENDED 31 DECEMBER 2017

## 26 Deferred taxation (Continued)

The deferred tax liability set out above is expected to reverse over the term of the assets to which it relates and relates to accelerated capital allowances that are expected to mature within the same period

There are unrecognised deferred tax assets of £329 246 (2016 - £742 007) which relate to tax losses carried forward

### 27 Retirement benefit schemes

Defined contribution schemes	2017 £	2016 £
Charge to profit or loss in respect of defined contribution schemes	178 394	*87.567

A defined contribution pension scheme is operated for all qualifying emptrivees. The assets of the suheme are held separately from those of the group in an independently administered fund.

The group operates a defined contribution pension scheme. The assets of the scheme are held scharately from those of the group in an independently administered fund.

There were outstanding contributions of £9 125 (2016 - £13 019), included in accruais

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

## FOR THE YEAR ENDED 31 DECEMBER 2017

### 28 Share capital

	Group and company	
	2017	2016
Ordinary share capital	£	£
Issued and fully paid		
730 000 Ordinary A of 1p each	7 300	7 300
35 000 Ordinary B of £1 each	35 000	35 000
35 000 Ordinary C of £1 each	35 000	35 000
184 000 Ordinary D of £1 each	184 000	184 000
	261 300	261 300
	Agrangement of the National Association of the National As	F STANDENSON MARKET

Group and company

The holders of Ordinary A shares have the right to receive notice of and attend and vote and speak at any general meeting of the company and shall be entitled to vote on any written resolution of the company. The holders of the Ordinary A shares shall have a right to participate in a distribution on a return of assets on liquidation or capital reduction or otherwise. The holders of the Ordinary A shares shall be entitled to a distribution of profits according to the number of Ordinary A shares held. The Ordinary A shares are not redeemable.

The holders of Ordinary B shares have the right to receive notice of and attend and vote and speak at any general meeting of the company and shall be entitled to vote on any written resolution of the company save that each holder of the Ordinary B shares present shall in aggregate be entitled on a poll or written resolution to 5°c of the votes attaching to all Ordinary Shares. Ordinary B Shares. Ordinary C Shares, and Ordinary B Shares. The holders of the Ordinary B shares shall be entitled to a distribution of profits according to the number of Ordinary B shares held. The Ordinary B shares are not redeemable.

The holders of Ordinary C shares have the right to receive notice of and attend and vote and speak at any general meeting of the company and shall be entitled to vote on any written resolution of the company save that each holder of the Ordinary C shares present shall in aggregate be entitled on a poll or written resolution to 5% of the votes attaching to all Ordinary Shares. Ordinary B Shares. Ordinary C Shares, and Ordinary D Shares. The holders of the Ordinary C shares shall be entitled to a distribution of profits according to the number of Ordinary C shares neighbor. The Ordinary C shares are not redeemable.

The noiders of Ordinary D shares have the right to reneive notice of and attend and vote and speak at any general meeting of the company and shall be entitled to vote on any written resolution of the nompany. The holders of the Ordinary D shares shall have a right to participate in a distribution on a return of assets on liquidation or capital reduction or otherwise. The holders of the Ordinary D shares shall be entitled to a distribution of profits according to the number of Ordinary D shares held. The Ordinary D shares are not regregated.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

## FOR THE YEAR ENDED 31 DECEMBER 2017

### 29 Reserves

### Share premium

Consideration received for shares issued above their nominal value net of transaction costs

### Revaluation reserve

The cumulative revaluation gains and losses in respect of land and buildings, except revaluation gains and iosses recognised in profit or ioss.

## Capital contribution reserve

Cumulative waived rights to interest on long term debt from related parties

## Profit and loss reserves

Cumulative profit and loss net of distributions to owners

### 30 Financial commitments, guarantees and contingent liabilities

The group is subject to a hank guaranted in respect to a unlateral security, the amount of the secured debt is for £7 931 727 (2016 - £9 023 750).

The group has provided a guarantee concerning the habilities of the following group companies, under section 479A of the Companies Act as at 31 December 2017.

## Ocean Safety Rental Limited

Safety and Survival Systems international Group Limited

Safety and Survival Systems International Limited

## 31 Operating lease commitments

### Lessee

At the reporting endidate the group had outstanding commitments for future minimum lease payments under non-concerable operating leases, which fall due as follows:

	Group		Company	
	2017	2016	2017	2016
	£	3	£	£
Wittin one year	182 174	181 648	-	<del></del>
Between one and five years	265 (484	39 <del>6-48</del> 2		-
in over the years	4 068	41, 47h		•
	451 326	€18.58€	=	-
	ANT No.			

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

## FOR THE YEAR ENDED 31 DECEMBER 2017

- -

## 32 Related party transactions

## Remuneration of key management personnel

The remuneration of key management personnel of the group, who are also directors, is as follows

2017	2016
£	£
ogregate compensation 375.742	559 559
As to be a second of the secon	

The above figure is stated including employer's national insurance of £28,336 (2016) £30,304 (

## Transactions with related parties

During the year the group entered into the following transactions with related parties

	Purchase of	Purchase of goods	
	2017	2016	
	£	£	
Group			
Controlling party	120 853	154 781	
Other related partics	-	ad 190	

	Outst	anding loans	Inter	est charged
	2017	2016	2017	2016
	£	£	£	£
Group				
Dontrolling party	17 839 89.1	20 179 638	2 4( 1.26.1	∠ 161 796
Other related ; and s	66c 516	· E853 1	≥60° 585	239 35b
		*	À	V

Other related parties relate to his school anies of the controlling party

During the year to 31 December 2017, the cumulative interest cived to the pontrol indiparty totalling £6,751,673 and lowed to other related parties totalling £821,318 was waived.

The following amounts were cutstanding rexcluding loans shown above, at the reporting endidate

	Amounts owed to related parties	
	2017	2016
	£	£
Group		
Controlling party	429 293	390 000
Other related parties	-	50 814
	1 marie 1 fra spec	PERSONAL PURINCE OF

Other related parties relate to a former director

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

## FOR THE YEAR ENDED 31 DECEMBER 2017

## 33 Controlling party

The company's ultimate controlling party is funds managed by August Equity LLP, a limited liability partnership registered in England and Wales.

### 34 Post balance sheet events

After the year end in June 2018, the Group has successfully renegotiated its borrowing facilities with the HSBC. The repayment terms of the term loan remain unchanged however the covenant tests have been reset to provide more flexibility for the Group. Also, the £1m revolving credit facility has been replaced by a £3m invoice finance facility which not only gives more equidity to the Group but aligns more closely, with the working capital cycle the Group experiences.

## 35 Cash generated from group operations

	2017 £	2016 £
ss for the year after tax	·4 781 385.	.7 689 <del>983</del> 1
Adjustments for		
Taxation credited	200 375	564 182
Finance costs	± 166 969	3 191 991
rivestment income		75.
Gain on disposal of tangible fixen assets	.17.183,	-6 9191
Loss on disposal of intangible assets		1 100
Amortisation and impairment of intangible assets	+ 95€ 817	4 702 888
Depreciation and impairment of tangible fixed assets	295 314	296 903
ncrease in provisions	93 666	40 000
Movements in working capital		
in reaser decrease in stolks	1,55,88	136 659
Decreuse increase in herdors	<3.168	1 104 022,
r rease in creditors	367 302	1 667 668
Cash (absorbed by)/generated from operations	. 141 <u>5</u> 95	970 139
	CARACTER CARACTER CONT.	AND DESCRIPTION OF THE PERSON