

**STRATEGIC REPORT, REPORT OF THE DIRECTOR AND  
FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 APRIL 2021  
FOR  
HEALTH AND CARE (UK) LIMITED**

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FOR THE YEAR ENDED 30 APRIL 2021**

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**HEALTH AND CARE (UK) LIMITED**

**COMPANY INFORMATION  
FOR THE YEAR ENDED 30 APRIL 2021**

**DIRECTOR:** P Simmonds

**REGISTERED OFFICE:** Unit 6  
Union Court  
20-22 Union Road  
London  
SW4 6JP

**REGISTERED NUMBER:** 08999815 (England and Wales)

**AUDITORS:** George Hay & Company  
Chartered Accountants  
& Statutory Auditors  
83 Cambridge Street  
London  
SW1V 4PS

**STRATEGIC REPORT  
FOR THE YEAR ENDED 30 APRIL 2021**

The director presents his strategic report for the year ended 30 April 2021.

**REVIEW OF BUSINESS**

The principal activity of the company continued to be that of selling health and care products.

The results for the year and the financial position at the balance sheet date were considered satisfactory by the director given the level of uncertainty in the market place during the year following the pre-Brexit situation as well as the ongoing COVID-19 pandemic and the influence these were having on the sector in which the Company traditionally trades.

Despite these uncertainties the Company enjoyed continued success of the sale of health and care products.

The majority of the sales were in the UK market.

**Principal Risks and Uncertainties:**

The execution of the Company's strategies is subject to several risks due to competition from other businesses.

The Company is exposed through its operations to the following financial risks:

- Credit risk
- Other market price risk, and
- Liquidity risk.

In common with all other businesses, the Company is exposed to risks that arise from its use of financial instruments. This note describes the Company's objectives, policies and processes for managing those risks and the methods used to measure them. Further quantitative information in respect of these risks is presented throughout these financial statements.

There have been no substantive changes in the Company's exposure to financial instrument risks, its objectives, policies and processes for managing those risks or the methods used to measure them from previous periods unless otherwise stated in this note.

**(i) Principal financial instruments**

The principal financial instruments used by the Company, from which financial instrument risk arises, are as follows:

- Trade receivables
- Cash and cash equivalents
- Trade and other payables

**(ii) Financial instruments not measured at fair value**

Financial instruments not measured at fair value include cash and cash equivalents, trade and other receivables, trade and other payables. Due to their short-term nature, the carrying value of cash and cash equivalents, trade and other receivables, and trade and other payables approximates their fair value.

**General objectives, policies and processes**

The overall objective of the Board is to set policies that seek to reduce risk as far as possible without unduly affecting the Company's competitiveness and flexibility. Further details regarding these policies are set out below:

**Price Risk**

Due to the nature of the financial instruments used by the Company there is no exposure to price risk.

**STRATEGIC REPORT  
FOR THE YEAR ENDED 30 APRIL 2021**

**PRINCIPAL RISKS AND UNCERTAINTIES (CONTINUED)**

**Credit Risk**

Credit risk is the potential exposure of the company to loss in the event of non-performance by other parties. The company controls this risk by using appropriate credit assessments, limits and monitoring procedures.

**Interest rate risk**

Due to the nature of the financial instruments used by the Company there is no exposure to interest rate risk.

**Liquidity Risk**

Liquidity risk is the risk that insufficient working capital will be generated by the Company's business activities and that in this event suitable sources of funding may not be available. The Company controls this risk by operating a policy of managing cash flow efficiently and effectively.

**KEY PERFORMANCE INDICATORS**

The main KPI's used by the Company are oriented around Gross Profit and Turnover. These are summarised as follows:

2021 2020 2019

Turnover £13.11m £11.06m £1.15m

Gross Profit % 22.22% 29.48% 11.94%

Net Profit/(Loss) before taxation (£100,238) £1,167,891 (£1,330,988)

**OTHER INFORMATION AND EXPLANATIONS**

All aspects of the business are continually monitored with a view to maintaining profitability and de-risking with overheads control continuing to be at the forefront.

**ON BEHALF OF THE BOARD:**

P Simmonds - Director

31 August 2022

**REPORT OF THE DIRECTOR  
FOR THE YEAR ENDED 30 APRIL 2021**

The director presents his report with the financial statements of the company for the year ended 30 April 2021.

**DIVIDENDS**

An interim dividend of £870 per share was paid on 26 March 2021. The director recommends that no final dividend be paid.

The total distribution of dividends for the year ended 30 April 2021 will be £ 87,000 .

**DIRECTOR**

P Simmonds held office during the whole of the period from 1 May 2020 to the date of this report.

**STATEMENT OF DIRECTOR'S RESPONSIBILITIES**

The director is responsible for preparing the Strategic Report, the Report of the Director and the financial statements in accordance with applicable law and regulations.

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the director is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable him to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

**STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS**

So far as the director is aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

**AUDITORS**

The auditors, George Hay & Company, were appointed as auditor to the company and in accordance with Section 485 of the Companies Act 2006, a resolution proposing that they be re-appointed will be put at a General Meeting.

**ON BEHALF OF THE BOARD:**

P Simmonds - Director

31 August 2022

## **REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF HEALTH AND CARE (UK) LIMITED**

### **Qualified Opinion**

We have audited the financial statements of Health and Care (UK) Limited (the 'company') for the year ended 30 April 2021 which comprise the Income Statement, Other Comprehensive Income, Statement of Financial Position, Statement of Changes in Equity, Statement of Cash Flows and Notes to the Statement of Cash Flows, Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion, except for the effects of the matter described in the Basis for Qualified Opinion paragraph, the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 April 2021 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Basis for qualified opinion**

Due to the coronavirus pandemic we were unable to observe the counting of physical inventories at the end of the year. We were unable to satisfy ourselves by alternative means concerning the inventory quantities held at 30 April 2021, which are included in the balance sheet at £1,876,141, by using other audit procedures. Consequently we were unable to determine whether any adjustments to this amount was necessary.

We did however attend stock-count on 4th May 2022 and the result of this was satisfactory.

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Material uncertainty related to going concern**

In auditing the financial statements, we have concluded that the director's use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the director with respect to going concern are described in the relevant sections of this report.

We draw your attention to note 2 in the financial statements, which indicates that the company has net current liabilities of £3,444,363 (2020: £3,677,070) on the balance sheet and sustained a loss before taxation of £100,238 (2020: £1,167,891 profit) during the year.

## **REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF HEALTH AND CARE (UK) LIMITED**

### **Other information**

The director is responsible for the other information. The other information comprises the information in the Strategic Report and the Report of the Director, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

As described in the basis for qualified opinion section of our report, we were unable to satisfy ourselves concerning the inventory quantities of £1,876,141 held at 30 April 2021. We have concluded that where the other information refers to the inventory balance or related balances such as cost of sales, it may be materially misstated for the same reason.

### **Opinions on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Report of the Director for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Report of the Director have been prepared in accordance with applicable legal requirements.

### **Matters on which we are required to report by exception**

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Report of the Director.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of director's remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

### **Responsibilities of director**

As explained more fully in the Statement of Director's Responsibilities set out on page four, the director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the director determines necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the director is responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the director either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

## **REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF HEALTH AND CARE (UK) LIMITED**

### **Auditors' responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

Based on our understanding of the company's operations, we identified that the principal risks of non-compliance with laws and regulations relates to health and safety regulations. We considered the extent to which non-compliance might have a material effect on the financial statements that results in the situation where operations of the business may curtail. We also considered the relevant laws and regulations that have a direct impact on the preparation of the financial statements such as taxation.

We evaluated management's incentives and opportunities for fraudulent manipulation of the financial statements, (including the risk of override of controls) and determined there were no principal risks directly impacting the company's revenue and management bias in accounting estimates.

Audit procedures performed by the engagement team included:

- Discussions with management including consideration of known or suspected instances of non-compliance with laws and regulation and fraud
- Evaluating management's controls designed to prevent and detect irregularities;
- Identifying and testing journals, in particular journal entries posted with unusual account combinations or with unusual descriptions; and
- Challenging assumptions and judgements made by management in their critical accounting estimates.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our Report of the Auditors.

### **Other Matters**

The comparative amounts are unaudited.

### **Use of our report**

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Michael Davis FCA FCCA (Senior Statutory Auditor)  
for and on behalf of George Hay & Company  
Chartered Accountants  
& Statutory Auditors  
83 Cambridge Street  
London  
SW1V 4PS

31 August 2022

**HEALTH AND CARE (UK) LIMITED (REGISTERED NUMBER: 08999815)**

**INCOME STATEMENT  
FOR THE YEAR ENDED 30 APRIL 2021**

	Notes	2021 £	2020 £
<b>TURNOVER</b>	3	13,110,245	11,060,822
Cost of sales		<u>10,197,794</u>	<u>7,799,746</u>
<b>GROSS PROFIT</b>		2,912,451	3,261,076
Administrative expenses		<u>3,012,643</u>	<u>2,093,186</u>
<b>OPERATING (LOSS)/PROFIT</b>	5	(100,192)	1,167,890
Interest receivable and similar income		<u>-</u>	<u>1</u>
		(100,192)	1,167,891
Interest payable and similar expenses	6	<u>46</u>	<u>-</u>
<b>(LOSS)/PROFIT BEFORE TAXATION</b>		(100,238)	1,167,891
Tax on (loss)/profit	7	<u>75,857</u>	<u>317,044</u>
<b>(LOSS)/PROFIT FOR THE FINANCIAL YEAR</b>		<u>(176,095)</u>	<u>850,847</u>

The notes form part of these financial statements

**HEALTH AND CARE (UK) LIMITED (REGISTERED NUMBER: 08999815)**

**OTHER COMPREHENSIVE INCOME  
FOR THE YEAR ENDED 30 APRIL 2021**

	Notes	2021 £	2020 £
(LOSS)/PROFIT FOR THE YEAR		(176,095)	850,847
OTHER COMPREHENSIVE INCOME		-	-
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		<u>(176,095)</u>	<u>850,847</u>

The notes form part of these financial statements

**HEALTH AND CARE (UK) LIMITED (REGISTERED NUMBER: 08999815)**

**STATEMENT OF FINANCIAL POSITION  
30 APRIL 2021**

	Notes	<b>2021</b>	<b>2020</b>
		£	£
<b>FIXED ASSETS</b>			
Intangible assets	9	4,000,000	4,500,000
Tangible assets	10	<u>11,911</u>	<u>6,569</u>
		4,011,911	4,506,569
<b>CURRENT ASSETS</b>			
Stocks	11	1,876,141	1,417,906
Debtors	12	559,060	1,206,318
Cash at bank and in hand		<u>35,993</u>	<u>377,435</u>
		2,471,194	3,001,659
<b>CREDITORS</b>			
Amounts falling due within one year	13	<u>5,915,557</u>	<u>6,678,729</u>
<b>NET CURRENT LIABILITIES</b>		<u>(3,444,363)</u>	<u>(3,677,070)</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		567,548	829,499
<b>PROVISIONS FOR LIABILITIES</b>	15	<u>1,144</u>	<u>-</u>
<b>NET ASSETS</b>		<u>566,404</u>	<u>829,499</u>
<b>CAPITAL AND RESERVES</b>			
Called up share capital	16	100	100
Retained earnings	17	<u>566,304</u>	<u>829,399</u>
<b>SHAREHOLDERS' FUNDS</b>		<u>566,404</u>	<u>829,499</u>

The financial statements were approved by the director and authorised for issue on 31 August 2022 and were signed by:

P Simmonds - Director

The notes form part of these financial statements

STATEMENT OF CHANGES IN EQUITY  
FOR THE YEAR ENDED 30 APRIL 2021

	Called up share capital £	Retained earnings £	Total equity £
<b>Balance at 1 May 2019</b>	100	(19,343)	(19,243)
<b>Changes in equity</b>			
Dividends	-	(2,105)	(2,105)
Total comprehensive income	-	850,847	850,847
<b>Balance at 30 April 2020</b>	100	829,399	829,499
<b>Changes in equity</b>			
Dividends	-	(87,000)	(87,000)
Total comprehensive income	-	(176,095)	(176,095)
<b>Balance at 30 April 2021</b>	100	566,304	566,404

**STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED 30 APRIL 2021**

	Notes	2021 £	2020 £
<b>Cash flows from operating activities</b>			
Cash generated from operations	1	1,168,147	310,583
Finance costs paid		(46)	-
Tax paid		(349,854)	-
Net cash from operating activities		<u>818,247</u>	<u>310,583</u>
<b>Cash flows from investing activities</b>			
Purchase of intangible fixed assets		-	(5,000,000)
Purchase of tangible fixed assets		(10,042)	(8,759)
Interest received		-	1
Net cash from investing activities		<u>(10,042)</u>	<u>(5,008,758)</u>
<b>Cash flows from financing activities</b>			
Amount introduced by directors		-	5,011,051
Amount withdrawn by directors		(1,062,647)	-
Share issue		-	100
Equity dividends paid		(87,000)	(2,105)
Net cash from financing activities		<u>(1,149,647)</u>	<u>5,009,046</u>
<b>(Decrease)/increase in cash and cash equivalents</b>		<u>(341,442)</u>	<u>310,871</u>
<b>Cash and cash equivalents at beginning of year</b>	2	377,435	66,564
<b>Cash and cash equivalents at end of year</b>	2	<u><u>35,993</u></u>	<u><u>377,435</u></u>

The notes form part of these financial statements

**NOTES TO THE STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED 30 APRIL 2021**

**1. RECONCILIATION OF (LOSS)/PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS**

	2021 £	2020 £
(Loss)/profit before taxation	(100,238)	1,167,891
Depreciation charges	504,700	502,190
Finance costs	46	-
Finance income	-	(1)
	<u>404,508</u>	<u>1,670,080</u>
Increase in stocks	(458,235)	(1,133,704)
Decrease/(increase) in trade and other debtors	647,258	(942,417)
Increase in trade and other creditors	<u>574,616</u>	<u>716,624</u>
<b>Cash generated from operations</b>	<u><u>1,168,147</u></u>	<u><u>310,583</u></u>

**2. CASH AND CASH EQUIVALENTS**

The amounts disclosed on the Statement of Cash Flows in respect of cash and cash equivalents are in respect of these Statement of Financial Position amounts:

**Year ended 30 April 2021**

	30.4.21 £	1.5.20 £
Cash and cash equivalents	<u>35,993</u>	<u>377,435</u>

**Year ended 30 April 2020**

	30.4.20 £	1.5.19 £
Cash and cash equivalents	<u>377,435</u>	<u>66,564</u>

**3. ANALYSIS OF CHANGES IN NET FUNDS**

	At 1.5.20 £	Cash flow £	At 30.4.21 £
<b>Net cash</b>			
Cash at bank and in hand	<u>377,435</u>	<u>(341,442)</u>	<u>35,993</u>
	<u>377,435</u>	<u>(341,442)</u>	<u>35,993</u>
<b>Total</b>	<u><u>377,435</u></u>	<u><u>(341,442)</u></u>	<u><u>35,993</u></u>

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 APRIL 2021

1. **STATUTORY INFORMATION**

Health and Care (UK) Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

2. **ACCOUNTING POLICIES**

**Basis of preparing the financial statements**

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

**Going concern**

The company has net current liabilities of £3,444,363 (2020: £3,677,070) and sustained a loss before taxation of £100,238 (2020: £1,167,891 profit) during the year. On the basis of current financial projections and the financial support available from the director of the company, the director has a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future and, accordingly, considers that it is appropriate to adopt the going concern basis in preparing the financial statements. The financial statements do not include any adjustments that would result from a withdrawal of the financial support from the director of the company. The accounts have been prepared on the going concern basis as the director has indicated his intention to continue to support the company so it can meet its liabilities as they fall due.

**Turnover**

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

**Goodwill**

Goodwill, being the amount paid in connection with the acquisition of a business in 2019, is being amortised evenly over its estimated useful life of ten years.

**Intangible assets**

Intangible assets are initially measured at cost. After initial recognition, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses.

**Tangible fixed assets**

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Computer Equipment - 25% straight line

Motor Vehicles - 25% reducing balance

**Stocks**

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

**Financial instruments**

The company only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties, loans to related parties and investments in non-puttable ordinary shares.

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in profit and loss.

Financial assets and liabilities are offset and the net amount reported in the Balance Sheet when there is an enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

**NOTES TO THE FINANCIAL STATEMENTS - continued**  
**FOR THE YEAR ENDED 30 APRIL 2021**

**2. ACCOUNTING POLICIES - continued****Taxation**

Taxation for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the statement of financial position date.

**Deferred tax**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the statement of financial position date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

**Hire purchase and leasing commitments**

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the period of the lease.

**Pension costs and other post-retirement benefits**

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

**3. TURNOVER**

The turnover and loss (2020 - profit) before taxation are attributable to the one principal activity of the company.

An analysis of turnover by geographical market is given below:

	2021 £	2020 £
United Kingdom	13,090,238	11,060,822
Europe	20,007	-
	<u>13,110,245</u>	<u>11,060,822</u>

**4. EMPLOYEES AND DIRECTORS**

	2021 £	2020 £
Wages and salaries	2,041,463	1,275,003
Social security costs	227,085	128,833
Other pension costs	26,885	22,037
	<u>2,295,433</u>	<u>1,425,873</u>

**NOTES TO THE FINANCIAL STATEMENTS - continued**  
**FOR THE YEAR ENDED 30 APRIL 2021**

**4. EMPLOYEES AND DIRECTORS - continued**

The average number of employees during the year was as follows:

	<b>2021</b>	<b>2020</b>
Warehouse staff	12	10
Office staff	<u>34</u>	<u>27</u>
	<u>46</u>	<u>37</u>
	<b>2021</b>	<b>2020</b>
	<b>£</b>	<b>£</b>
Director's remuneration	<u>10,000</u>	<u>10,000</u>

**5. OPERATING (LOSS)/PROFIT**

The operating loss (2020 - operating profit) is stated after charging:

	<b>2021</b>	<b>2020</b>
	<b>£</b>	<b>£</b>
Other operating leases	234,809	98,788
Depreciation - owned assets	4,700	2,190
Goodwill amortisation	500,000	500,000
Auditors' remuneration	11,500	-
Foreign exchange differences	<u>380</u>	<u>198</u>

**6. INTEREST PAYABLE AND SIMILAR EXPENSES**

	<b>2021</b>	<b>2020</b>
	<b>£</b>	<b>£</b>
Interest on late payment of CT	<u>46</u>	<u>-</u>

**7. TAXATION****Analysis of the tax charge**

The tax charge on the loss for the year was as follows:

	<b>2021</b>	<b>2020</b>
	<b>£</b>	<b>£</b>
Current tax:		
UK corporation tax	74,713	317,044
Deferred tax	1,144	-
Tax on (loss)/profit	<u>75,857</u>	<u>317,044</u>

UK corporation tax has been charged at 19% .

**NOTES TO THE FINANCIAL STATEMENTS - continued**  
**FOR THE YEAR ENDED 30 APRIL 2021**

**7. TAXATION - continued****Reconciliation of total tax charge included in profit and loss**

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

	<b>2021</b>	<b>2020</b>
	<b>£</b>	<b>£</b>
(Loss)/profit before tax	<u>(100,238)</u>	<u>1,167,891</u>
(Loss)/profit multiplied by the standard rate of corporation tax in the UK of 19% (2020 - 19%)	(19,045)	221,899
Effects of:		
Expenses not deductible for tax purposes	19	28
Depreciation in excess of capital allowances	93,739	95,117
Deferred tax	<u>1,144</u>	<u>-</u>
Total tax charge	<u><u>75,857</u></u>	<u><u>317,044</u></u>

**8. DIVIDENDS**

	<b>2021</b>	<b>2020</b>
	<b>£</b>	<b>£</b>
Ordinary shares of £1 each		
Interim	<u>87,000</u>	<u>2,105</u>

**9. INTANGIBLE FIXED ASSETS**

	<b>Goodwill</b>
	<b>£</b>
<b>COST</b>	
At 1 May 2020	
and 30 April 2021	<u>5,000,000</u>
<b>AMORTISATION</b>	
At 1 May 2020	500,000
Amortisation for year	<u>500,000</u>
At 30 April 2021	<u>1,000,000</u>
<b>NET BOOK VALUE</b>	
At 30 April 2021	<u><u>4,000,000</u></u>
At 30 April 2020	<u><u>4,500,000</u></u>

**NOTES TO THE FINANCIAL STATEMENTS - continued**  
**FOR THE YEAR ENDED 30 APRIL 2021**

**10. TANGIBLE FIXED ASSETS**

	<b>Motor vehicles £</b>	<b>Computer equipment £</b>	<b>Totals £</b>
<b>COST</b>			
At 1 May 2020	-	8,759	8,759
Additions	3,295	6,747	10,042
At 30 April 2021	3,295	15,506	18,801
<b>DEPRECIATION</b>			
At 1 May 2020	-	2,190	2,190
Charge for year	824	3,876	4,700
At 30 April 2021	824	6,066	6,890
<b>NET BOOK VALUE</b>			
At 30 April 2021	2,471	9,440	11,911
At 30 April 2020	-	6,569	6,569

**11. STOCKS**

	<b>2021 £</b>	<b>2020 £</b>
Stocks	1,876,141	1,417,906

**12. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

	<b>2021 £</b>	<b>2020 £</b>
Trade debtors	390,458	1,163,862
Other debtors	50,378	26,166
Prepayments	21,913	16,290
Accrued income	96,311	-
	559,060	1,206,318

**13. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

	<b>2021 £</b>	<b>2020 £</b>
Trade creditors	1,329,517	843,587
Tax	41,903	317,044
Social security and other taxes	36,996	45,834
Wages control	5,444	-
VAT	371,348	298,676
Other creditors	30,197	25,539
Director's current account	4,081,424	5,144,071
Accruals and deferred income	18,728	3,978
	5,915,557	6,678,729

**NOTES TO THE FINANCIAL STATEMENTS - continued**  
**FOR THE YEAR ENDED 30 APRIL 2021**

**14. LEASING AGREEMENTS**

Minimum lease payments under non-cancellable operating leases fall due as follows:

	<b>2021</b>	<b>2020</b>
	<b>£</b>	<b>£</b>
Within one year	162,898	162,898
Between one and five years	<u>366,520</u>	<u>529,418</u>
	<u>529,418</u>	<u>692,316</u>

**15. PROVISIONS FOR LIABILITIES**

	<b>2021</b>	<b>2020</b>
	<b>£</b>	<b>£</b>
Deferred tax	<u>1,144</u>	<u>-</u>

**Deferred  
tax**

	<b>£</b>
Provided during year	<u>1,144</u>
Balance at 30 April 2021	<u>1,144</u>

**16. CALLED UP SHARE CAPITAL****Allotted, issued and fully paid:**

<b>Number:</b>	<b>Class:</b>	<b>Nominal value:</b>	<b>2021</b>	<b>2020</b>
			<b>£</b>	<b>£</b>
100	Ordinary	£1	<u>100</u>	<u>100</u>

**17. RESERVES**

**Retained  
earnings  
£**

At 1 May 2020	829,399
Deficit for the year	(176,095)
Dividends	<u>(87,000)</u>
At 30 April 2021	<u>566,304</u>

**18. DIRECTOR'S ADVANCES, CREDITS AND GUARANTEES**

P Simmonds has given a personal guarantee in relation to the company's lease.

At the balance sheet date, included within creditors is an amount of £4,081,424 (2020: £5,144,071) owed to the director of the company. The loan is provided interest free and unsecured. There are no formal terms and conditions regarding repayment of the loan.

**NOTES TO THE FINANCIAL STATEMENTS - continued  
FOR THE YEAR ENDED 30 APRIL 2021**

**19. RELATED PARTY DISCLOSURES**

At the balance sheet date, the following amounts are due to the company, from companies under common control.

- Vape Mountain Limited: £165,459 (2020: £132,501)
- Sleep Apnoea Services Ltd: £8,205 (2020: £6,928)
- Westminster Scientific Limited: £34,369 (2020: £10,159)

**20. ULTIMATE CONTROLLING PARTY**

The ultimate controlling party is the director, Mr P Simmonds.

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.