

Registration number: 08862063

Ovo Group Ltd

Annual Report and Consolidated Financial Statements
for the Year Ended 31 December 2016

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Ovo Group Ltd

Contents

Company Information	1
Strategic Report	2 to 9
Directors' Report	10 to 11
Independent Auditors' Report	12 to 13
Consolidated Income Statement	14
Consolidated and Company Statements of Financial Position	15 to 16
Consolidated Statement of Changes in Equity	17
Company Statement of Changes in Equity	18
Consolidated Statement of Cash Flows	19
Company Statement of Cash Flows	20
Notes to the Financial Statements	21 to 52

Ovo Group Ltd

Company Information

Chairman	Stephen Murphy
Directors	Stephen Fitzpatrick Stephen Murphy Christopher Houghton Sophie Fitzpatrick Daniel Sasaki Niall Wass Jonathan Owen
Company secretary	Vincent Casey
Registered office	1 Rivergate Temple Quay Bristol BS1 6ED
Independent Auditors	PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors 2 Glass Wharf Bristol BS2 0FR

Ovo Group Ltd

Strategic Report for the Year Ended 31 December 2016

The directors present their strategic report for the year ended 31 December 2016.

Introduction

OVO grew out of the belief that there was a better way to sell energy. We set out to build a company people could trust; a company that would simplify buying energy and offer fair and transparent pricing, underpinned by unrivaled customer service.

Our work is far from complete, but during the past eight years we have built a brand people value and trust. OVO now has more than 800,000 customers and has topped the Which? customer satisfaction chart two years in a row. From humble beginnings in a barn in Gloucestershire we have become the UK's leading independent energy company with offices in Bristol and London.

When OVO launched in 2009 it was unheard of for energy companies to offer fair pricing and a straightforward customer experience. Through these simple innovations we challenged the dominance of the Big Six and set the standard for new entrants to the market. But being 'better' is no longer the differentiator it once was and customers now expect more value from their energy company.

The energy industry also faces great changes, driven by the falling cost of renewables and increasing digitisation. As we look forward to further advances in battery technology, the rise of connected devices and the electrification of transport, only companies that offer diversified, smart services will thrive. For this reason we have spent the last year preparing for the future.

Smart homes

At OVO we were quick to see the potential of smart energy services. We championed the smart meter rollout, setting up our own Field Force team to take the OVO brand from the virtual to the physical as our highly-trained engineers to install smart meters in customers' homes. More than 45% of our customers now have a smart meter.

Smart meters are a step on the path to an intelligent and sustainable energy network that will free us from our dependence on fossil fuels. They enable the adoption of game-changing technologies that will transform the way we live and consume energy. We will provide our customers with an effortless transition to smart homes, offering the installation, management and maintenance of smart energy solutions including solar panels, smart boilers, smart thermostats and in-home batteries.

We have increased our capabilities in part through a series of acquisitions and investments. If the introduction of the OVO Field Force was the first step in our evolution to a smart energy company, the addition of CORGI, and its network of 5,000 engineers, sets us up for large scale growth in smart home services. We now have the capacity to expand and deepen our relationship with our customers, from offering boiler installations and smart heating systems to maintenance and insurance plans.

We also acquired VCharge and its intelligent energy system, VNet, which automates and orchestrates how smart devices are used within and outside the home, and provides a secure and scalable platform for the 'internet of things'. By applying the VNet software to batteries and other storage devices we will make renewable power accessible and reliable at all times, not just when the sun is shining or when the wind is blowing. Bringing this flexibility to the energy system will help smooth the peaks and troughs in energy pricing, preventing customers overpaying at times of high demand while helping to balance the grid at a local and national level.

Ovo Group Ltd

Strategic Report for the Year Ended 31 December 2016 (continued)

Zero carbon transport

The accelerating trend towards electric vehicles is further opportunity for OVO to offer value to our customers. We have invested in Indra Renewable Technologies and ChargedEV - an electric vehicle services supplier - with whom we are developing game-changing hardware solutions that will unlock the potential of vehicle-to-grid charging.

We have also launched our EV Everywhere bundle and partnered with Chargemaster to give EV drivers access to the largest national network of EV charging points. Through smart charging capabilities, available on a national scale, electric vehicles will ultimately function as mobile batteries at home and on-the-go. Energy will be distributed evenly, helping to balance grids and accelerate the transition to a zero carbon future.

The customer is always in the room

Today OVO is no longer simply an energy retail business: it is a group of dynamic companies that are harnessing technological advances to offer exciting solutions to existing and future customers. We always ask ourselves what our customers value, and how technology can meet their needs and expectations. Our evolution into a smart energy company is ultimately about building lasting and trusted relationships by providing an excellent user experience.

We are not chasing short-term returns. We want to build a better energy system and deliver the biggest changes in energy provision since the industrial revolution.

Group Strategy

OVO's strategy is to look beyond the traditional energy retail model and build a group of innovative companies that harness technology to unlock long term value for customers, and ultimately fuel human progress by providing abundant clean energy for everyone.

Smart Supply - OVO Energy

The global energy market is moving rapidly towards a new era of digitisation, and decentralised clean power generation which will place more control in the hands of consumers. It means that the opportunities to provide greater value to customers - beyond simply supplying kilowatt hours - have increased exponentially, and that the energy retail market will change beyond recognition.

OVO has positioned itself at the forefront of this change and is well placed to capitalise on opportunities as the business evolves from a top-rated energy retailer to a multi-service, multi-brand energy technology company.

As OVO changes, customers will increasingly benefit from new products and services that harness the disruptive power of technology.

Customers already enjoy many of the benefits of rapid digitisation. The 'My OVO' website provides a simple way to manage energy accounts online. Cutting edge products such as OVO Live - a platform that receives data from smart meters every six seconds - provide customers with unprecedented access to information about their own energy consumption. Recent updates to OVO Live include disaggregation monitoring, which pinpoints the energy usage of individual household appliances. This provides a new level of transparency for customers and helps them to manage their energy use accordingly.

The determination to use technology to allow customers to take charge of their energy use, together with fair pricing and unrivalled customer service, has placed OVO Energy at the top of the Which? Customer Satisfaction Survey for the second year in a row. OVO was also named the World's Best Energy Brand at the CHARGE Awards in 2016 and scooped eleven awards at the 2016 USwitch Awards.

Intelligent trading

OVO Energy's trading team has developed a number of tools in-house to purchase commodities as efficiently as possible and reduce trading risks. This helps us to manage the 3.3Tterawatt hours of electricity and 9.1Tterawatt hours of gas OVO Energy purchases every year, passing on savings from intelligent trading through reduced customer bills.

The proprietary demand forecasting model combines regression and machine learning algorithms that analyse data on usage and weather patterns to calculate OVO Energy's share of Elexon's standard demand profile, all to a high degree of accuracy. This tool is essential for avoiding volatile and potentially expensive 'cash out' penalties, minimising wholesale costs.

Ovo Group Ltd

Strategic Report for the Year Ended 31 December 2016 (continued)

Mass penetration of smart meters and a move towards half hourly settlement has considerably improved both the quantity and quality of data available to suppliers. OVO Energy now has accurate live data of real-time usage, which creates a direct link between the cost of supplying electricity to a customer, and how and when they use it.

Introducing Boost

In 2015 OVO launched Smart PAYG+, the first truly smart prepayment platform in the UK, removing the need for inconvenient card or key top-up systems, and instead letting customers add credit through a smartphone app linked to a smart meter. Customers using Smart PAYG+ can easily track their energy usage and spending, and set up automatic top ups, making their lives easier and reducing cost through the use of technology.

In 2017, following the success of the Smart PAYG+ platform, OVO has decided to focus on growing its prepay customer base further by creating a standalone brand that better resonates with consumers with prepay meters. Launched in September 2017, Boost offers the same game-changing technology and unparalleled levels of customer service as before with a fresh new look and the strapline: 'Power in your hands.'

OVO's PAYG customer base currently represents 4% of the overall market of five million UK homes with prepay meters, meaning there is a significant growth opportunity for Boost given its strong product and service differential. These standout elements will be even more important now that regulation has been introduced to cap PAYG prices. Boost is in a great position to offer PAYG customers a better energy service in a rigid, antiquated and commoditised product category.

The launch of Boost signifies a key step in OVO's evolution towards becoming a multi-brand, multi-service energy company, with a suite of products and services appealing to different customer needs and requirements, collectively underpinned by market-leading customer service and an unwavering commitment to providing innovative and valuable ways for customers to engage with energy.

Smart Solutions - VCharge

OVO's mission is to transform energy from the other end of the wire by utilising new technologies to put the needs of the customer and the planet at the heart of future energy systems. It is about creating smart energy solutions - which can help address the complex challenge of providing reliable, affordable and renewable energy at scale. To create those solutions, OVO acquired VCharge, an energy technology company working to solve the problem of renewables intermittency in order to accelerate the transition to a zero carbon future. VCharge has developed a groundbreaking technology solution that uses advanced algorithms to balance grid requirements with individual user requirements, through remote control of energy storage devices.

The first application of VCharge's pioneering VNet technology has focused on controlling electric storage heating in social housing to better manage resident comfort and to address the issue of fuel poverty, while simultaneously supporting the widespread adoption of renewable energy by providing valuable grid balancing services. But that's just the start. VCharge's technology has the potential to aggregate limitless numbers of storage devices - such as in-home batteries and electric vehicles - to produce a massive flexible electrical load. The VNet platform responds in fractions of a second to strain on the grid to increase or decrease the demand side, and help to stabilise the frequency of electricity; using smart grid technology to create a 'virtual power plant'.

Essentially VCharge intelligently controls storage devices to provide a similar frequency response service as gas turbines do by ramping up and down according to demand. And it does this within the constraints of the customers' needs and comfort. By applying the VCharge technology at scale, OVO will be able to intelligently harness the enormous potential of energy storage in reducing dependency on fossil fuels, while helping to make energy more affordable for all.

Ovo Group Ltd

Strategic Report for the Year Ended 31 December 2016 (continued)

Smart homes - IHT and CORGI HomePlan

As the transition to a truly smart energy system gathers pace, customers will increasingly demand timely and trusted access to the technical hardware that will power the shift to a digitised future.

OVO has long been at the vanguard of suppliers driving the installation of smart meters through its In Home Technology (IHT) business. Those smart meters are the gateway to a range of products and services that will transform the energy system in the future. IHT installed 137,000 smart meters in OVO customers' homes in 2016 and almost 90,000 in the first half of 2017. 45% of customers now benefit from having a smart meter, including over two in three prepayment customers, who are able to use the Smart PAYG+ smartphone app to better manage their energy needs.

The increase in smart meter installation rates has been supported by the expansion of the OVO Field Force team of in-home engineers, launched in 2015 and now totalling over 140, which consistently delivers leading levels of customer satisfaction.

Building on the success of IHT and Field Force, OVO this year acquired CORGI HomePlan to enable more customers to realise the benefits of relentless technological progress in their own homes. Founded in 2011, CORGI HomePlan is the UK's third largest home services provider with approximately 150,000 customers across the UK. The company's values mirror OVO's focus on delivering exceptional customer service at fair prices, and have helped build high levels of consumer trust.

In addition to providing insurance services, CORGI HomePlan operates a proprietary technology platform supporting a network of 5,000 independent engineers across the UK providing installation and home emergency servicing. Adding CORGI HomePlan to the OVO portfolio provides significant additional capabilities and scale through which it will install and maintain a wide range of in-home technologies, hardware and services. The combination of OVO and CORGI HomePlan's trusted brands and innovative technology platforms offers customers increased access to intelligent energy services and the opportunity to create truly smart homes.

Smart transport - Electric Vehicles

OVO has long considered electric vehicles (EVs) a potential game-changer for the energy sector and has focused much of the past 12 months exploring what kind of technologies would be necessary to make mainstream EV adoption feasible. To address industry challenges, such as consumer range anxiety, charge point infrastructure installation, offpeak and urban charging, grid stability, and customer engagement, OVO has sought to acquire businesses and establish partnerships that will drive forward the transition to a zero carbon, smart transport system.

New smart charging technology will make electric cars an important energy storage resource on the grid while also giving drivers the ultimate control over their energy and the ability to make money from their vehicle as an energy storage device. To accelerate the transition to smart charging, OVO has invested in EV charge point specialist ChargedEV and Indra Renewable Technologies, an electric vehicle components and services supplier, harnessing their technical expertise to develop a game-changing vehicle-to-grid (V2G) charger, due to be launched to market in early 2018.

The OVO V2G charger will utilise VCharge's proprietary VNet technology platform to provide grid balancing services and automatically optimise charging patterns to take advantage of off-peak energy pricing. The charger will enable EVs to function as mobile batteries, balancing renewable energy on the grid and allowing drivers to sell back unused energy.

Through a new partnership with Chargemaster, the UK's biggest provider of electric vehicle charging infrastructure, OVO is supplying one hundred percent renewable energy to the POLAR network, the largest EV charging network in the UK. OVO will begin to introduce its proprietary VNet technology across the network, unlocking smart charging capabilities on a national scale. OVO launched its first EV offering for consumers in August 2017. EV Everywhere, a unique energy bundle, features 100 percent renewable household electricity and free membership to the POLAR network of more than 5,000 UK EV charge points, offering a one-stop zero carbon energy solution both at home and on the road.

Ovo Group Ltd

Strategic Report for the Year Ended 31 December 2016 (continued)

Smart ideas - OVO Foundation

OVO Foundation was created in 2014 with the mission of supporting inspiring organisations with smart ideas to give young people across the world a better and brighter future. OVO Foundation develops projects in three programme areas: energy and the environment, youth poverty and education.

OVO Foundation is funded partly from customer donations, and partly from the OVO business: at the end of 2016, 65,000 customers donated to OVO Foundation each month, a 43% increase from 2015. All customer donations are matched by OVO, with a further endowment from the business ensuring an annual income of £1m. As all overheads are covered by OVO, 100% of donations go to OVO Foundation's projects and partners.

The OVO Foundation approach entails extensive research into pressing social issues, followed by collaboration with relevant experts and organisations to create and launch innovative solutions. In this way, OVO Foundation has the capacity to pioneer high-impact, solution-led projects that have the potential to radically improve people's lives and 2016/17 saw the design and delivery of several new initiatives.

OVO Gives Back

OVO Gives Back is a brand new scheme that sees four local charities benefit from all-year-round volunteering as well as a share from OVO Foundation's £100,000 Community Chest each year.

Future Builders

Future Builders is an exciting new scheme helping to transform the lives of homeless young people in Bristol by offering them the chance to refurbish semi-derelict Council properties that will then become their home. By focusing on combining practical skills development with access to affordable housing, the scheme has not only provided education and employment opportunities, but has also brought unused housing stock back

into use. The scheme addresses issues that contribute to the cycle of youth homelessness, including the lack of affordable housing and current move-on options for young homeless people, as well as the lack of opportunity for young people who have been out of education or employment for a period of time.

In 2016, OVO also developed partnerships with two primary schools in Bristol where 55 OVO mentors attend weekly 20-minute learning sessions to help build children's ability and confidence in maths and reading.

Throughout the year, OVO Foundation continued to support Cool Earth by bringing 225 energy-efficient stoves to communities in the Democratic Republic of Congo. OVO also continued to host CoderDojo coding clubs in its London and Bristol offices, which are run by OVO volunteers and have so far been attended by almost 200 local children.

OVO Culture

OVO aims to create a dynamic and inspiring work culture where ambition thrives, and its people aspire to achieve real change on behalf of OVO's customers, the energy industry and society as a whole. Transparency and communication are key to OVO's culture. Monthly 'Town Halls' are open forums where any member of employees can question senior management, and everyone can hear more about OVO's vision and purpose first hand.

All employees are kept up-to-date through a newly relaunched intranet - the Kitchen Table - which operates as a one-stop shop for OVO news, views and useful information. The team is encouraged to share their experiences of working at OVO using #OVOAdventures across social media. OVO continues to focus on ensuring all employees are engaged in its three core values: find a way, be the good guys, and build something great. These values are ingrained in OVO's culture, from recruitment (testing values before ability), to an annual awards ceremony celebrating the people who truly demonstrate this behaviour.

OVO's values-led approach also means the company believes passionately in giving back to the communities in which it operates. Through its 'OVO Gives Back' initiative, over 1,000 volunteer hours are donated every year to charity partners, selected through an employees nomination and voting process.

Ovo Group Ltd

Strategic Report for the Year Ended 31 December 2016 (continued)

OVO is serious about attracting and investing in the best talent and has recently invested heavily in increasing its technology and product resource, creating an in-house team of developers, product managers and UX and design experts who are united in their passion to use the power of technology to change energy for the better.

The company also offers leadership and coaching qualifications to all employees through OVO University (an Institute of Learning Management accredited centre), flexitime for non-customer facing employees, a competitive reward package, wellbeing support via an external partner and much, much more - including twice yearly parties to say thank you to employees for all their hard work. It is this unique offering that makes OVO a great place to work, which in turn attracts great people who deliver the best for OVO's customers, and who are motivated to play their part in building an innovative, future-facing energy company.

Reducing Environmental Impact

OVO was the first top ten supplier to remove coal from its fuel mix in 2015 and has since gone further in its efforts to reduce its environmental impact and to offer its customers more renewable electricity. In 2016/17, OVO's fuel mix was 64.7% renewable, 35.3% gas, which equates to a 31% reduction in carbon intensity on the previous year.

OVO's 'Greener' tariff offers 100% renewable electricity and all of OVO's other tariffs have at least 33% renewable electricity as standard. OVO's newly launched 'EV Everywhere' bundle offers 100% renewable electricity both at home, and on the road, through Chargemaster's POLAR network of 5,000 chargepoints nationwide. Through its 'I Dig Trees' partnership with the Conservation Volunteers, OVO Energy planted 250,000 saplings over the last year on behalf of its 'Greener' customers. Since the launch of the partnership in 2015, OVO has enabled 400,000 native trees to be planted in urban spaces and communities all over the UK.

Powering sport and music

Over the course of the last 12 months, OVO Energy has ensured its brand connects with new audiences by presenting major sponsorships in both sport and music, reflecting a shared passion for innovation, science and sustainable living. OVO Energy became the title sponsor of the Women's Tour and the Tour of Britain in 2017. The sponsorship of the two top elite cycling events in the UK - which together cover 1,900 kilometres and boast more than 200 competitors, two million spectators and 14 million television viewers - linked the OVO Energy brand with an intrinsically sustainable mode of transport and innovation-led sport, and enabled a free-to-view sporting event to be brought to more fans across the country.

In July 2017, OVO Energy was the headline sponsor of Bluedot, an award-winning festival combining a stellar line-up of music with a ground-breaking programme of live science experiments, expert talks and immersive artworks. Bluedot saw OVO Energy position itself at the intersection of innovation and progress, and connect with music and science fans new and old.

Smart investments resulting in record profits

2016 was a landmark year for OVO. The Group posted record full-year profits before tax of £23.8m, benefitting from its strategy of investing early in smart meter technology. The Group's underlying financial performance also continues to improve with adjusted EBITDA*, increasing to £7.2m in 2016, compared with a £14.3m loss in 2015.

During the past year, OVO has continued to invest heavily in technology in line with its commitment to driving future operational efficiencies and delivering the energy system of the future that customers want. Despite increasing investment, administration costs as percentage of revenue remained flat between 2015 and 2016.

*Adjusted EBITDA excludes one-offs, including the sale of the SMA business in 2016 for £38.2m and net customer acquisition costs, representing those costs resulting from growing OVO's customer base.

Ovo Group Ltd

Strategic Report for the Year Ended 31 December 2016 (continued)

Smart investments underpinning growth and expanding OVO's offering

OVO continued its transformation this year with four key strategic investments. These acquisitions will help OVO achieve its long-term vision of building the energy system of the future as well as boosting OVO's customer numbers from 559,000 at the start of 2016 to 819,000 by 30 June 2017.

VCharge Group

The acquisition of the VCharge group in December 2016 was the first acquisition in OVO's seven year history and the Group's first investment in overseas technology. VCharge has developed a proprietary technology platform ('VNet') that uses advanced algorithms to balance the grid with individual user requirements. The acquisition underlines our focus on developing solutions that harness the disruptive power of technology to solve the problems facing the energy sector.

CORGI Group

OVO acquired CORGI HomePlan in May 2017 adding an additional 145,000 distinct customers to the group. The acquisition is another step in OVO's transition from core energy supplier towards a truly integrated energy services company. Adding CORGI expands OVO's network of services - which currently installs smart meters and smart-grid services such as VCharge - to include the capability to install and maintain boilers, thermostats and other technology.

Hybrid Energy Solutions and Indra Renewable Technologies

Two smaller investments were made at the end of first half of 2017. OVO purchased 51% of the share capital of Hybrid Energy Solutions (which trades under the ChargedEV brand), a specialist in electric vehicle charging point technology, as well as 24.9% of Indra Renewable Technologies, an electric vehicle components and services supplier.

Customer economics and accounting for customer acquisition costs

OVO invests in customer acquisition and growth based on a long-term view of a customer's lifetime value. OVO is committed to building customer loyalty through exceptional customer experience and value for money. Customer churn is closely monitored with sophisticated models to estimate the average lifetime of a customer. The acquisition of each new customer gives rise to an accounting loss at the point of acquisition. However, the profit generated by a customer over their expected lifetime far exceeds the initial costs. OVO is focused on increasing profitability by expanding operational efficiencies, delivering innovative new propositions and increasing customer lifetime.

Management of customer payments

Customer payments are an important component of OVO's working capital cycle and OVO takes a unique approach in this area. New customers on standard credit tariffs pay one month's direct debit (DD) payment upfront. The upfront payment is recognised in OVO's accounts as deferred income and unwinds (i.e. becomes recognised) as revenue as customers use energy. In return for making payments upfront, customers receive the OVO Interest Reward which pays 3% - 5% interest on credit balances throughout the year, depending on how long they have been with OVO, a benefit which is highly valued by our customers.

While a customer's DD amount reflects a flat monthly payment profile, their balance will fluctuate significantly as energy usage is highly seasonal. OVO carefully monitors balances during the year to ensure that DD amounts are appropriately set to cover a customer's anticipated usage.

Ovo Group Ltd

Strategic Report for the Year Ended 31 December 2016 (continued)

Key Financial and Performance Indicators

The group's key financial and other performance indicators during the year were as follows:

	Unit	2016	2015
Customer numbers	No.	676,000	569,000
Cash	£'000	66,930	51,302
Annualised gross profit margin (before unrealised derivative gains/losses)	%	14	10
PBT&NAC	£'000	35,008	(20,202)

*PBT&NAC is defined as Profit/(loss) before Tax before Net Acquisition Costs, representing those costs resulting from growing OVO's customer base.

Reconciliation to Statutory Results

	2016	2015
	£ 000	£ 000
PBT&NAC	35,008	(20,202)
Net Acquisition Costs	(11,196)	(11,493)
(Loss) / Profit Before Tax	23,812	(31,695)


Principal risks and uncertainties

The principal risks and uncertainties impacting the company relate to the wholesale price of gas and electricity and bad debt risk.

The company manages commodity price risk by securing gas and electricity under forward contracts and by supplying the majority of customers on fixed price contracts. As a result of rapid and sustained customer growth, Ovo signed a new trading and credit agreement with Shell plc in November 2014 to secure its future supply needs. The agreement gives the company access to new products and improved working capital terms.

The company mitigates bad debt risk by asking credit customers to pay by direct debit a month in advance of usage, which also ensures Ovo has the purchasing power to offer more competitive tariffs. In addition, customers are awarded up to 5% Ovo interest on credit balances. For non-credit customers, prepayment and smart meters are installed or a security deposit is taken to avoid bad debt risk. Where debt becomes overdue, a full Dunning cycle and debt collection process is run by the Collections team.

Approved by the Board on 27 September 2017 and signed on its behalf by:



 Stephen Fitzpatrick
 Director

Ovo Group Ltd

Directors' Report for the Year Ended 31 December 2016

The directors present their report and the audited consolidated financial statements consolidated financial statements for the year ended 31 December 2016.

Directors of the group

The directors of the company who were in office during the year and up to the date of signing the financial statements were:

Stephen Fitzpatrick

Stephen Murphy - Chairman

Christopher Houghton

Sarah Calcott (appointed 4 February 2016 and resigned 20 March 2017)

Sophie Fitzpatrick

Daniel Sasaki

Niall Wass

Jonathan Owen

Dividends

The Directors do not propose a dividend for the year (2015: no dividends proposed).

Financial instruments

Financial risk management objectives and policies have been established making use of financial instruments for the purpose of managing the exposure of the company to price risk, credit risk, liquidity risk and cash flow risk is discussed in Note 27 of the financial statements.

Charitable donations

During the year the group made charitable donations of £1,000,000 (31 December 2015: £1,023,000). Individual donations were:

Ovo Charitable Foundation Limited

£
1,000,000

Employment of disabled persons

One of the Company's core values is treating people fairly, giving equal opportunities to all employees and applicants. The Company ensures all employees get the same chances for training, development and career progression depending on their performance, including any disabled employees. If an employee becomes disabled whilst in employment, the Company will make every effort to give the employee suitable responsibilities with reasonable adjustments in their current role, in line with the Equality Act 2010. Where this isn't possible, the Company will try to find the employee another role within Ovo and provide additional training (as necessary).

Employee involvement

The Company is actively encouraging employee involvement throughout the organisation. The company holds regular company wide briefings where the latest information is shared, including financial and economic factors that affect the performance of the company. Employee performance and development is reviewed on a quarterly basis and ensured it is in line with the overall company's objectives. The Company's employee forum and social committee is chaired by its employees for its employees. Ovo Group Ltd also introduced a new share scheme for employees in the prior year.

Research and development

The Company continues to develop its IT infrastructure, investing £7.6m in software development and licences for the year to 31 December 2016 (2015: £6.2m). The Company did not engage in research during the year (2015: £nil).

Ovo Group Ltd

Directors' Report for the Year Ended 31 December 2016 (continued)

Going concern

Whilst the Group has net liabilities, it made a profit in the year ended 31 December 2016, and expects to make profits in the future. Therefore, the financial statements have been prepared on a going concern basis.

The Group meets its day-to-day working capital requirements through cash reserves and the Shell facility. The arrangement enables OVO to purchase commodity in advance in the forward markets, providing a hedge against its commitments to customers. The Company's forecasts and projections, taking into account of reasonably possible changes in trading performance, show that the Company should be able to operate within the level of its current facilities. The directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. The Company therefore, continues to adopt the going concern basis in preparing its financial statements.

Directors liabilities

As permitted by the Articles of Association, the Directors have the benefit of an indemnity which is a qualifying third party indemnity provision as defined by Section 234 of the Companies Act 2006. The indemnity was in force throughout last financial year and is currently in force. The Company also purchased and maintained throughout the financial year Directors' and Officers' liability insurance in respect of itself and its Directors.

Statement of Directors' Responsibilities

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulation.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the group financial statements in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union and company financial statements in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and company and of the profit or loss of the group and company for that period. In preparing the financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- state whether applicable IFRSs as adopted by the European Union have been followed for the group financial statements and IFRSs as adopted by the European Union have been followed for the company financial statements, subject to any material departures disclosed and explained in the financial statements;
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group and company will continue in business.


The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the group and company's transactions and disclose with reasonable accuracy at any time the financial position of the group and company and enable them to ensure that the financial statements comply with the Companies Act 2006 and, as regards the group financial statements, Article 4 of the IAS Regulation.

The directors are also responsible for safeguarding the assets of the group and company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In the case of each director in office at the date the Directors' Report is approved:

- so far as the director is aware, there is no relevant audit information of which the group and company's auditors are unaware; and
- they have taken all the steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the group and company's auditors are aware of that information.

Approved by the Board on 27 September 2017 and signed on its behalf by:


Stephen Fitzpatrick
Director

Ovo Group Ltd

Independent auditors' report to the members of Ovo Group Ltd

Report on the financial statements

Our opinion

In our opinion:

- Ovo Group Ltd's group financial statements and company financial statements (the "financial statements") give a true and fair view of the state of the group's and of the company's affairs as at 31 December 2016 and of the group's profit and the group's and the company's cash flows for the year then ended;
- the group financial statements have been properly prepared in accordance with International Financial Reporting Standards ("IFRSs") as adopted by the European Union;
- the company financial statements have been properly prepared in accordance with IFRSs as adopted by the European Union and as applied in accordance with the provisions of the Companies Act 2006; and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006.

What we have audited

The financial statements, included within the Annual Report and Consolidated Financial Statements (the "Annual Report"), comprise:

- the Consolidated and Company Statements of Financial Position as at 31 December 2016;
- the Consolidated Income Statement for the year then ended;
- the Consolidated and Company Statements of Cash Flows for the year then ended;
- the Consolidated and Company Statement of Changes in Equity for the year then ended; and
- the notes to the financial statements, which include a summary of significant accounting policies and other explanatory information.

The financial reporting framework that has been applied in the preparation of the financial statements is IFRSs as adopted by the European Union, and applicable law and, as regards the company financial statements, as applied in accordance with the provisions of the Companies Act 2006.

In applying the financial reporting framework, the directors have made a number of subjective judgements, for example in respect of significant accounting estimates. In making such estimates, they have made assumptions and considered future events.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Directors' Report have been prepared in accordance with applicable legal requirements.

In addition, in light of the knowledge and understanding of the group, the company and their environment obtained in the course of the audit, we are required to report if we have identified any material misstatements in the Strategic Report and the Directors' Report. We have nothing to report in this respect.

Other matters on which we are required to report by exception

Adequacy of accounting records and information and explanations received

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit, or
- adequate accounting records have not been kept by the company, or returns adequate for our audit have not been received from branches not visited by us; or
- the company financial statements are not in agreement with the accounting records or returns.

Ovo Group Ltd

Independent auditors' report to the members of Ovo Group Ltd (continued)

We have no exceptions arising from this responsibility.

Directors' remuneration

Under the Companies Act 2006 we are required to report to you if, in our opinion, certain disclosures of directors' remuneration specified by law are not made. We have no exceptions arising from this responsibility.

Responsibilities for the financial statements and the audit

Our responsibilities and those of the directors

As explained more fully in the Statement of Directors' Responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) ("ISAs (UK & Ireland)"). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

What an audit of financial statements involves

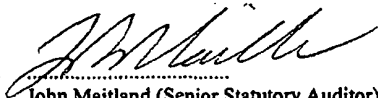
We conducted our audit in accordance with the ISAs (UK & Ireland). An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of:

- whether the accounting policies are appropriate to the group's and the company's circumstances and have been consistently applied and adequately disclosed;
- the reasonableness of significant accounting estimates made by the directors; and
- the overall presentation of the financial statements.

We primarily focus our work in these areas by assessing the directors' judgements against available evidence, forming our own judgements, and evaluating the disclosures in the financial statements.

We test and examine information, using sampling and other auditing techniques, to the extent we consider necessary to provide a reasonable basis for us to draw conclusions. We obtain audit evidence through testing the effectiveness of controls, substantive procedures or a combination of both.

In addition, we read all the financial and non-financial information in the Annual Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report. With respect to the Strategic Report and Directors' Report, we consider whether those reports include the disclosures required by applicable legal requirements.



John Maitland (Senior Statutory Auditor)
For and on behalf of PricewaterhouseCoopers LLP
Chartered Accountants and Statutory Auditors
Bristol

28 September 2017

Ovo Group Ltd

Consolidated Income Statement for the Year Ended 31 December 2016

	Note	2016 £ 000	2015 £ 000
Revenue	3	716,980	512,967
Cost of sales		<u>(613,784)</u>	<u>(459,699)</u>
Gross profit		103,196	53,268
Administration expenses		(117,789)	(83,986)
Other gains and losses	4	<u>38,246</u>	<u>(81)</u>
Operating profit/(loss)	5	<u>23,653</u>	<u>(30,799)</u>
Finance income	6	159	135
Finance costs	6	<u>-</u>	<u>(1,031)</u>
Net finance income/(costs)	6	<u>159</u>	<u>(896)</u>
Profit/(loss) before tax		23,812	(31,695)
Taxation	10	<u>1,754</u>	<u>3,960</u>
Profit/(loss) for the year		<u>25,566</u>	<u>(27,735)</u>
Profit/(loss) attributable to: Owners of the company		<u>25,566</u>	<u>(27,735)</u>

The above results were derived from continuing operations.
There are no items of other comprehensive income within the current or prior year.

Ovo Group Ltd

(Registration number: 08862063)

Consolidated and Company Statements of Financial Position as at 31 December 2016

		Group		Company	
	Note	2016 £ 000	2015 £ 000	2016 £ 000	2015 £ 000
Assets					
Non-current assets					
Property, plant and equipment	11	4,436	30,457	-	-
Intangible assets	12	19,026	13,169	-	-
Deferred tax assets	10	14,130	12,316	285	-
Investments	13	-	-	85,716	85,198
		<u>37,592</u>	<u>55,942</u>	<u>86,001</u>	<u>85,198</u>
Current assets					
Inventories	16	4,702	78	-	-
Trade and other receivables	17	57,794	33,389	18,935	18,751
Cash and cash equivalents	18	66,930	51,302	5,800	5,058
		<u>129,426</u>	<u>84,769</u>	<u>24,735</u>	<u>23,809</u>
Total assets		<u>167,018</u>	<u>140,711</u>	<u>110,736</u>	<u>109,007</u>
Current liabilities					
Trade and other payables	19	(97,779)	(71,628)	(29)	(775)
Loans and borrowings	21	-	(1,243)	-	-
Deferred income		(74,950)	(88,145)	-	-
Provisions	25	(551)	(373)	-	-
		<u>(173,280)</u>	<u>(161,389)</u>	<u>(29)</u>	<u>(775)</u>
Non-current liabilities					
Loans and borrowings	21	(101)	(14,602)	-	-
Other non-current financial liabilities		(2,786)	-	-	-
		<u>(2,887)</u>	<u>(14,602)</u>	<u>-</u>	<u>-</u>
Total Liabilities		<u>(176,167)</u>	<u>(175,991)</u>	<u>(29)</u>	<u>(775)</u>
Net (liabilities)/assets		<u>(9,149)</u>	<u>(35,280)</u>	<u>110,707</u>	<u>108,232</u>
Equity					
Share premium		28,710	28,655	30,663	30,608
Foreign currency translation reserve		(8)	-	-	-
Other reserves		1,008	490	79,126	78,608
(Accumulated losses)/Retained earnings		<u>(38,859)</u>	<u>(64,425)</u>	<u>918</u>	<u>(984)</u>
Equity attributable to owners of the company		<u>(9,149)</u>	<u>(35,280)</u>	<u>110,707</u>	<u>108,232</u>
Total equity		<u>(9,149)</u>	<u>(35,280)</u>	<u>110,707</u>	<u>108,232</u>


The notes on pages 21 to 52 form an integral part of these financial statements.

Ovo Group Ltd

(Registration number: 08862063)

**Consolidated and Company Statements of Financial Position as at 31 December 2016
(continued)**

Approved by the Board on 27 September 2017 and signed on its behalf by:

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Stephen Fitzpatrick

Director

Ovo Group Ltd

Consolidated Statement of Changes in Equity for the Year Ended 31 December 2016

	Share premium £ 000	Foreign currency translation £ 000	Share based payments reserve £ 000	Accumulated losses £ 000	Total £ 000
At 1 January 2015	50	-	152	(36,690)	(36,488)
Total comprehensive loss	-	-	-	(27,735)	(27,735)
New share capital subscribed	28,605	-	-	-	28,605
Share based payment transactions	-	-	338	-	338
At 31 December 2015	<u>28,655</u>	<u>-</u>	<u>490</u>	<u>(64,425)</u>	<u>(35,280)</u>
	Share premium £ 000	Foreign currency translation £ 000	Share based payment reserve £ 000	Accumulated losses £ 000	Total £ 000
At 1 January 2016	28,655	-	490	(64,425)	(35,280)
Total comprehensive income	-	-	-	25,566	25,566
New share capital subscribed	55	-	-	-	55
Movement in foreign currency translation reserves	-	(8)	-	-	(8)
Share based payment transactions	-	-	518	-	518
At 31 December 2016	<u>28,710</u>	<u>(8)</u>	<u>1,008</u>	<u>(38,859)</u>	<u>(9,149)</u>

The notes on pages 21 to 52 form an integral part of these financial statements.

Ovo Group Ltd

Company Statement of Changes in Equity for the Year Ended 31 December 2016

	Share premium £ 000	Merger & Other reserve £ 000	Retained earnings/ (Accumulated losses) £ 000	Total £ 000
At 1 January 2015	2,002	78,118	(317)	79,803
Total comprehensive loss	-	-	(667)	(667)
Issuance of shares	28,606	-	-	28,606
Share based payment transactions	-	490	-	490
At 31 December 2015	<u>30,608</u>	<u>78,608</u>	<u>(984)</u>	<u>108,232</u>
	Share premium £ 000	Merger & Other reserve £ 000	Retained earnings £ 000	Total £ 000
At 1 January 2016	30,608	78,608	(984)	108,232
Total comprehensive income	-	-	1,902	1,902
Issuance of shares	55	-	-	55
Share based payment transactions	-	518	-	518
At 31 December 2016	<u>30,663</u>	<u>79,126</u>	<u>918</u>	<u>110,707</u>

The notes on pages 21 to 52 form an integral part of these financial statements.

Ovo Group Ltd

Consolidated Statement of Cash Flows for the Year Ended 31 December 2016

	Note	2016 £ 000	2015 £ 000
Cash flows from operating activities			
Profit/(loss) for the year		25,566	(27,735)
Adjustments to cash flows from non-cash items			
Depreciation and amortisation	5	10,554	7,606
Financial instrument net gains/(losses) through profit and loss		-	(2,553)
Loss on disposal of property plant and equipment	4	-	81
Profit from disposals of investments	4	(38,246)	-
Foreign exchange loss	5	3	1
Finance income	6	(159)	(135)
Finance costs	6	-	1,031
Share based payment transactions		518	338
Income tax credit	10	(1,754)	(3,310)
		(3,518)	(24,676)
Working capital adjustments			
(Increase)/decrease in inventories	16	(4,553)	1,024
Increase in trade and other receivables	17	(16,668)	(1,158)
Increase in trade and other payables	19	32,528	25,392
Increase in provisions	25	178	154
(Decrease)/increase in deferred income		(13,195)	6,315
Net cash flows (used in)/generated from operating activities		(5,228)	7,051
Cash flows from investing activities			
Interest received	6	159	135
Acquisitions of property plant and equipment		(9,861)	(17,195)
Proceeds from sale of property plant and equipment		-	(81)
Acquisition of intangible assets	12	(7,576)	(6,243)
Acquisition of subsidiary, net of cash acquired		(99)	-
Proceeds from disposal of subsidiaries		38,187	-
Net cash flows generated from/(used in) investing activities		20,810	(23,384)
Cash flows from financing activities			
Interest paid	6	-	(1,031)
Proceeds from issue of ordinary shares, net of issue costs		46	28,604
Proceeds from finance leases		-	9,674
Net cash flows generated from financing activities		46	37,247
Net increase in cash and cash equivalents		15,628	20,914
Cash and cash equivalents at 1 January		51,302	30,388
Cash and cash equivalents at 31 December		66,930	51,302

The notes on pages 21 to 52 form an integral part of these financial statements.

Ovo Group Ltd

Company Statement of Cash Flows for the Year Ended 31 December 2016

	Note	2016 £ 000	2015 £ 000
Cash flows from operating activities			
Profit/(loss) for the year		1,902	(667)
Adjustments to cash flows from non-cash items			
Finance income	6	(1,637)	(184)
Finance costs	6	-	40
Income tax expense	10	(285)	66
		(20)	(745)
Working capital adjustments			
Increase in trade and other receivables	17	(184)	(18,696)
Decrease in trade and other payables	19	(746)	(4,251)
Net cash flows used in operating activities		(950)	(23,692)
Cash flows from investing activities			
Interest received	6	1,637	184
Cash flows generated from financing activities			
Interest paid	6	-	(40)
Proceeds from issue of ordinary shares, net of issue costs		55	28,606
Net cash flows from financing activities		55	28,566
Net increase in cash and cash equivalents		742	5,058
Cash and cash equivalents at 1 January		5,058	-
Cash and cash equivalents at 31 December		5,800	5,058

The notes on pages 21 to 52 form an integral part of these financial statements.

Ovo Group Ltd

Notes to the Financial Statements for the Year Ended 31 December 2016

1 General information

The company is a private company limited by share capital incorporated and domiciled in United Kingdom.

The address of its registered office is:

1 Rivergate
Temple Quay
Bristol
BS1 6ED
United Kingdom

These financial statements were authorised for issue by the Board on 27 September 2017.

2 Accounting policies

Summary of significant accounting policies and key accounting estimates

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

Basis of preparation

The Group's financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and IFRS Interpretations Committee (IFRS IC) as adopted by the European Union and the Companies Act 2006 applicable to companies reporting under IFRS. The financial statements have been prepared under the historical cost convention, as modified by the revaluation of financial assets and financial liabilities (including derivative instruments) at fair value through profit or loss.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed at the end of this note.

Items included in the financial statements are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The financial statements are presented in 'Pounds Sterling' (£), which is the Group's functional and the Group's presentation currency.

Going concern

Whilst the Group has net liabilities, it made a profit in the year ended 31 December 2016, and expects to make profits in the future. Therefore, the financial statements have been prepared on a going concern basis. The Group meets its day-to-day working capital requirements through cash reserves and the Shell facility. The arrangement enables OVO to purchase commodity in advance in the forward markets, providing a hedge against its commitments to customers. The Shell commodity purchasing arrangement gives rise to a variable liability to Shell which is a combination of accounts payable and future purchase commitments secured on some the cash of Ovo Energy Limited.

The Group's forecasts and projections, taking account of reasonably possible changes in trading performance, show that the Group should be able to operate within the level of its current cash reserves and facilities. The directors have a reasonable expectation that the Group has adequate resources to continue in operational existence for the foreseeable future. The Group therefore, continues to adopt the going concern basis in preparing its financial statements.

Basis of consolidation

The group financial statements consolidate the financial statements of the company and its subsidiary undertakings drawn up to 31 December 2016:

No income statement is presented for the company as permitted by section 408 of the Companies Act 2006. The company made a profit after tax for the financial year of £1,902,000 (2015 - loss of £667,000).

Ovo Group Ltd

Notes to the Financial Statements for the Year Ended 31 December 2016 (continued)

2 Accounting policies (continued)

A subsidiary is an entity controlled by the company. Control is achieved where the company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

The results of subsidiaries acquired or disposed of during the year are included in the income statement from the effective date of acquisition or up to the effective date of disposal, as appropriate. Where necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with those used by the group.

The purchase method of accounting is used to account for business combinations that result in the acquisition of subsidiaries by the group. The cost of a business combination is measured as the fair value of the assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the business combination. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. Any excess of the cost of the business combination over the acquirer's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities recognised is recorded as goodwill.

Inter-company transactions, balances and unrealised gains on transactions between the company and its subsidiaries, which are related parties, are eliminated in full.

Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the group. Non-controlling interests in the net assets of consolidated subsidiaries are identified separately from the group's equity therein. Non-controlling interests consist of the amount of those interests at the date of the original business combination and the non-controlling shareholder's share of changes in equity since the date of the combination. Total comprehensive income is attributed to non-controlling interests even if this results in the non-controlling interests having a deficit balance.

Revenue recognition

Revenue arises from the supply of gas and electricity and related services; amounts are derived from provision of goods and services that fall within the ordinary activities of the Group. Revenue is recognised net of value added tax (VAT) and climate change levy (CCL).

Revenue from the supply of gas and electricity is a function of end user consumption (according to industry settlement data) and tariff rates (specified by contract terms) net of supplies that are not billable. Revenue is recognised net of sales discounts.

Accrued revenue, representing gas and electricity supplied since the last billing date, is recognised in the balance sheet and is netted off against deferred income to the extent it can be matched against specific customer payments.

Revenue also arises from the installation of smart meters. Revenue is recognised upon the date of installation and net of value added tax (VAT).

All revenue arose within the United Kingdom.

Finance income and costs policy

Financing expense comprises interest payable on loans and is recognised in profit or loss using the effective interest method. Financing income comprises interest receivable on funds invested and on loans to group undertakings.

Interest income and interest payable is recognised in profit or loss as it accrues, using the effective interest method. Dividend income is recognised in the income statement on the date the entity's right to receive payments is established. Foreign currency gains and losses are reported on a net basis.

Ovo Group Ltd

Notes to the Financial Statements for the Year Ended 31 December 2016 (continued)

2 Accounting policies (continued)

Foreign currency transactions and financial statements of foreign operations

Transactions in foreign currencies are initially recorded at the functional currency rate prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated into the respective functional currency of the entity at the rates prevailing on the reporting period date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing on the initial transaction dates.

Non-monetary items measured in terms of historical cost in a foreign currency are not retranslated.

The assets and liabilities of foreign operations are translated into sterling at exchange rates ruling at the balance sheet date. The revenues and expenses of foreign operations are translated into sterling at rates approximating to the exchange rates ruling at the dates of the transactions. Foreign exchange differences arising on retranslation of foreign operations are recognised in the foreign currency translation reserve.

Tax

The tax expense for the period comprises current tax and deferred tax. Tax is recognised in profit or loss, except that a change attributable to an item of income or expense recognised as other comprehensive income is also recognised directly in other comprehensive income.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the group operates and generates taxable income.

Deferred tax is provided on temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The following temporary differences are not provided for: the initial recognition of goodwill; the initial recognition of assets or liabilities that affect neither accounting nor taxable profit other than in a business combination, and differences relating to investments in subsidiaries to the extent that they will probably not reverse in the foreseeable future. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the balance sheet date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised.

Property, plant and equipment

Property, plant and equipment is stated in the statement of financial position at cost, less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

The cost of property, plant and equipment includes directly attributable incremental costs incurred in their acquisition and installation.

Depreciation

Depreciation is charged so as to write off the cost of assets, other than land and properties under construction over their estimated useful lives, as follows:

Asset class

Leasehold property

Fixtures, fittings and office equipment

IT hardware equipment

Meter assets

Depreciation method and rate

Period of the lease

3 years straight line

3 years straight line

10 years straight line

Ovo Group Ltd

Notes to the Financial Statements for the Year Ended 31 December 2016 (continued)

2 Accounting policies (continued)

Intangible assets

a) Trademarks and licenses

Separately acquired trademarks and licenses are shown at historical cost. Trademarks and licenses have a finite useful life and are carried at cost less accumulated amortisation.

b) Computer software and licenses

Acquired computer software and licences are capitalised on the basis of the costs incurred to acquire and bring to use the specific software.

Costs associated with maintaining computer software programmes are recognised as an expense as incurred. Development costs that are directly attributable to the design and testing of identifiable and unique software products controlled by the Company are recognised as intangible assets when the following criteria are met:

- it is technically feasible to complete the software product so that it will be available for use;
 - management intends to complete the software product and use or sell it;
 - there is an ability to use or sell the software product;
 - it can be demonstrated how the software product will generate probable future economic benefits;
 - adequate technical, financial and other resources to complete the development and to use or sell the software are available;
- and
- the expenditure attributable to the software product during its development can be reliably measured.

Directly attributable costs that are capitalised as part of the software product include the software development employee costs and an appropriate portion of relevant attributable overheads.

Other development expenditures that do not meet these criteria are recognised as an expense as incurred. Development costs previously recognised as an expense are not recognised as an asset in a subsequent period.

Amortisation

Amortisation is provided on intangible assets, other than goodwill, so as to write off the cost, less any estimated residual value, over their expected useful economic life as follows:

Asset class	Amortisation method and rate
IT software and internally developed software costs	3 years straight line
Other intangible assets	3 years straight line

Investments

Investments in subsidiaries are carried at cost, less any impairment.

Interest income on debt securities, where applicable, is recognised in income using the effective interest method. Dividends on equity securities are recognised in income when receivable.

Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and call deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of changes in value.

Trade receivables

Trade receivables are amounts due from customers for goods sold or services performed in the ordinary course of business. If collection is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets.

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment.

Ovo Group Ltd

Notes to the Financial Statements for the Year Ended 31 December 2016 (continued)

2 Accounting policies (continued)

Inventories

Under the provisions of the Utilities Act 2000, all electricity suppliers are required to procure a set percentage of their supplies from accredited renewable electricity generators. This obligation can be fulfilled by the purchase and surrender of Renewables Obligation Certificates (ROCs) originally issued to generators, or, by making payment to Ofgem who then recycle the payments to purchasers of ROCs. In addition to the regulatory requirements, the Group surrenders additional ROCs to demonstrate its environmental credentials transparently. The accounting policy distinguishes between the cost of the Group's obligations within the regulatory regime and the tactical disposition towards purchasing and holding ROCs. The cost obligation is recognised as it arises and is charged to the income statement for the year to which the charge relates as a reduction in gross margin. Gains or losses on disposal of ROCs are included in the income statement as and when they crystallize. The stock of ROCs carried forward is valued at the lower of cost and estimated net realisable value. Cost is based on the first-in first-out principle.

Smart meter inventory is stated at the lower of cost and net realisable value. Cost is determined using the first-in, first-out (FIFO) method. Net realisable value is the estimated selling price in the ordinary course of business, less applicable selling expenses.

Trade payables

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

Trade payables are recognised initially at the transaction price and subsequently measured at amortised cost using the effective interest method.

Borrowings

All borrowings are initially recorded at the amount of proceeds received, net of transaction costs. Borrowings are subsequently carried at amortised cost, with the difference between the proceeds, net of transaction costs, and the amount due on redemption being recognised as a charge to the income statement over the period of the relevant borrowing.

Interest expense is recognised on the basis of the effective interest method and is included in finance costs.

Borrowings are classified as current liabilities unless the group has an unconditional right to defer settlement of the liability for at least 12 months after the reporting date.

Provisions

Provisions are recognised when the group has a present obligation (legal or constructive) as a result of a past event, it is probable that the group will be required to settle that obligation and a reliable estimate can be made of the amount of the obligation.

Provisions are measured at the directors' best estimate of the expenditure required to settle the obligation at the reporting date and are discounted to present value where the effect is material.

Ovo Group Ltd

Notes to the Financial Statements for the Year Ended 31 December 2016 (continued)

2 Accounting policies (continued)

Leases

Leases in which substantially all the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to profit or loss on a straight-line basis over the period of the lease.

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee.

Assets held under finance leases are recognised as non-current assets of the group at the lower of their fair value at the date of commencement of the lease and at the present value of the minimum lease payments. These assets are depreciated on a straight-line basis over the shorter of the useful life of the asset and the lease term. The corresponding liability to the lessor is included in the statement of financial position as a finance lease obligation.

Lease payments are apportioned between finance costs in the income statement and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability

Defined contribution pension obligation

A defined contribution plan is a pension plan under which fixed contributions are paid into a separate entity and the Company has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

For defined contribution plans contributions are paid publicly or privately administered pension insurance plans on a mandatory or contractual basis. The contributions are recognised as employee benefit expense when they are due. If contribution payments exceed the contribution due for service, the excess is recognised as an asset.

Employee benefits

The Group operates a flexible benefit scheme for qualifying employees whereby in addition to their salary, those employees are invited to select certain benefits with a value of up to 4% of their base pay. All costs related to the scheme are expensed in the income statement in the years which services are rendered by employees. One of the available benefits is payment to a defined contribution pension plan. This is a post-employment benefit plan under which the Group pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. The Group has enrolled in the automatic pension scheme since November 2013.

Ovo Group Ltd

Notes to the Financial Statements for the Year Ended 31 December 2016 (continued)

2 Accounting policies (continued)

Share based payments

Ovo Group Ltd operates a number of equity-settled, share based compensation plans, under which the entity receives services from employees as consideration for equity instruments (options) of Ovo Group Ltd. The fair value of the employee services received in exchange for the grant of the options is recognised as an expense. The total amount to be expensed is determined by reference to the fair value of the options granted:

- including any market performance conditions (for example, an entity's share price);
- excluding the impact of any service and non-market performance vesting conditions (for example, sales growth targets and remaining an employee of the entity over a specified time period); and
- including the impact of any non-vesting conditions.

Non-market performance and service conditions are included in assumptions about the number of options that are expected to vest. The total expense is recognised over the vesting period, which is the period over which all of the specified vesting conditions are to be satisfied.

In addition, in some circumstances employees may provide services in advance of the grant date and therefore, the grant date fair value is estimated for the purposes of recognising the expense during the period between service commencement period and grant date.

At the end of each reporting period, Ovo Group Ltd revises their estimates of the number of options that are expected to vest based on the non-market vesting conditions. They recognise the impact of the revision to original estimates, if any, in the income statement, with a corresponding adjustment to equity.

When the options are exercised, Ovo Group Ltd issue new shares. The proceeds received net of any directly attributable transaction costs are credited to share capital (nominal value) and share premium.

The grant by Ovo Group Ltd of options over their equity instruments to the employees of subsidiary undertakings in the Group (such as to employees of Ovo Energy Ltd) is treated as a capital contribution. The fair value of employee services received, measured by reference to the grant date fair value, is recognised over the vesting period as an increase to investment in subsidiary undertakings, with a corresponding credit to equity in the parent entity accounts.

The social security contributions payable in connection with the grant of the share options is considered an integral part of the grant itself, and the charge will be treated as a cash-settled transaction.

Ovo Group Ltd

Notes to the Financial Statements for the Year Ended 31 December 2016 (continued)

2 Accounting policies (continued)

Financial assets

Classification

The Group classifies its financial assets in the following categories: at fair value through profit or loss, loans and receivables, and available for sale. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

(a) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are financial assets held for trading. A financial asset is classified in this category if acquired principally for the purpose of selling in the short term. Derivatives are also categorised as held for trading unless they are designated as hedges. Assets in this category are classified as current assets if expected to be settled within 12 months, otherwise they are classified as non-current.

(b) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the end of the reporting period. These are classified as non-current assets. The Group's loans and receivables comprise 'trade and other receivables' and 'cash and cash equivalents' in the balance sheet.

Recognition and measurement

Regular purchases and sales of financial assets are recognised on the trade-date; the date on which the Group commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value, and transaction costs are expensed in the income statement. Financial assets are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and the group has transferred substantially all risks and rewards of ownership. Loans and receivables are subsequently carried at amortised cost using the effective interest method.

Gains or losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are presented in the income statement within 'Cost of sales' in the period in which they arise.

Ovo Group Ltd

Notes to the Financial Statements for the Year Ended 31 December 2016 (continued)

2 Accounting policies (continued)

Impairment

(a) Assets carried at amortised cost

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation, and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

For loans and receivables category, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognised in the income statement. If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the Group may measure impairment on the basis of an instrument's fair value using an observable market price.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the reversal of the previously recognised impairment loss is recognised in the income statement.

Derivatives and hedging

The Group uses commodity purchase contracts to hedge its exposures to fluctuations in gas and electricity commodity prices. When commodity purchase contracts have been entered into as part of the Group's normal business activity, the Group classifies them as 'own use' contracts and outside the scope of IAS 39. This is achieved when:

- A physical delivery takes place under all such contracts;
- The volumes purchased or sold under the contracts corresponds to the Group's operating requirements; and
- The contracts are not considered as written options as defined by the standard.

Commodity purchase contracts not qualifying as 'own use' which also meet the definition of a derivative are within the scope of IAS 39 as derivative financial instruments. This includes both financial and non-financial contracts.

Derivatives and other financial instruments are measured at fair value on the contract date and are re-measured to fair value at subsequent reporting dates. Changes in the fair value of derivatives and other financial instruments are recognised in the income statement as they arise.

Changes in accounting policy

None of the standards, interpretations and amendments effective for the first time from 1 January 2016 have had a material effect on the financial statements.

None of the standards, interpretations and amendments which are effective for periods beginning after 1 January 2016 and which have not been adopted early, are expected to have a material effect on the financial statements.

Ovo Group Ltd

Notes to the Financial Statements for the Year Ended 31 December 2016 (continued)

2 Accounting policies (continued)

Critical estimates and judgements

The key estimates and judgements made by the directors in the preparation of the financial statements are in respect of revenue recognition, impairment of trade receivables and recognition of deferred tax assets.

Revenue recognition - gas revenues measurement change to accounting estimate

The nature of the energy industry in the UK in which the Group operates is such that the Group's revenue recognition is subject to a degree of estimation. Revenue for the supply of electricity and gas was previously recognised in a top down basis using customer tariff rates and industry settlement data (specific to the Group) net of estimated supplies that are not billable. The industry settlement data is the estimated quantity the industry system operator deems the individual suppliers, including the Company, to have supplied.

Revenue recognition - energy supplied but not yet measured

The quantities of the energy supplied to OVO customers but not measured and billed are calculated at the reporting date based on consumption statistics and selling price estimates. Determination of the unbilled proportion of sales revenues at the year-end is sensitive to the assumptions used to prepare these statistics and estimates.

Impairment of trade receivables

Impairments against trade receivables are recognised where the loss is probable. The Directors have based their assessment of the level of impairment on collection rates experienced by the Group to date. The estimates and assumptions used to determine the level of provision will continue to be reviewed periodically and could lead to changes in the impairment provision methodology which would impact the income statement in future years.

Deferred tax assets

Deferred tax assets are only recognised when it is considered more likely than not that the Group will make future taxable profits against which the deferred tax asset can be utilised. Having assessed the level profits made by the Group since the year end and forecasts of revenue and costs for the coming years, the directors believe it is probable that the Group will generate sustainable profits and therefore a deferred tax asset has been recognised.

3 Revenue

The analysis of the group's revenue for the year from continuing operations is as follows:

	2016 £ 000	2015 £ 000
Sale of gas and electricity	664,989	512,967
Installation of smart meters	51,991	-
	<u>716,980</u>	<u>512,967</u>

4 Other gains and losses

The analysis of the group's other gains and losses for the year is as follows:

	2016 £ 000	2015 £ 000
Loss on disposal of property, plant and equipment	-	(81)
Gain on disposal of subsidiary	38,246	-
	<u>38,246</u>	<u>(81)</u>

Ovo Group Ltd

Notes to the Financial Statements for the Year Ended 31 December 2016 (continued)

5 Operating profit/(loss)

Arrived at after charging

	2016 £ 000	2015 £ 000
Depreciation expense	3,102	4,147
Amortisation expense	7,452	3,459
Foreign exchange gains	3	1
Operating lease expense - property	<u>1,485</u>	<u>1,245</u>

6 Net finance income/(costs)

	2016 £ 000	2015 £ 000
Finance income		
Interest income on bank deposits	159	135
Finance costs		
Interest on bank overdrafts and borrowings	-	(1,031)
Net finance income/(costs)	<u>159</u>	<u>(896)</u>

7 Staff costs

The aggregate payroll costs (including directors' remuneration) were as follows:

	2016 £ 000	2015 £ 000
Wages and salaries	38,342	29,021
Social security costs	3,543	2,558
Pension costs, defined contribution scheme	743	440
Share-based payment expenses	518	338
Other employee expense	<u>499</u>	<u>271</u>
	<u>43,645</u>	<u>32,628</u>

The average number of persons employed by the group (including directors) during the year, analysed by category was as follows:

	2016 No.	2015 No.
Administration and support	209	238
Sales, marketing and distribution	<u>889</u>	<u>756</u>
	<u>1,098</u>	<u>994</u>

Ovo Group Ltd

Notes to the Financial Statements for the Year Ended 31 December 2016 (continued)

8 Directors' remuneration

The directors' remuneration for the year was as follows:

	2016 £ 000	2015 £ 000
Remuneration	<u>1,019</u>	<u>806</u>

The highest paid director in the year received remuneration of £341,000 (2015 - £326,000).

9 Auditors' remuneration

	2016 £ 000	2015 £ 000
Audit of the financial statements of all group companies	<u>126</u>	<u>102</u>
Other fees to auditors		
Audit-related assurance services	9	12
Taxation compliance services	<u>27</u>	<u>36</u>
	<u>36</u>	<u>48</u>

Ovo Group Ltd

Notes to the Financial Statements for the Year Ended 31 December 2016 (continued)

10 Taxation

Tax charged/(credited)

2016 £ 000	2015 £ 000
---------------	---------------

Deferred taxation

Arising from origination and reversal of temporary differences

<u>(1,754)</u>	<u>(3,960)</u>
----------------	----------------

The tax on profit before tax for the year is higher than the standard rate of corporation tax in the UK (2015 - higher than the standard rate of corporation tax in the UK) of 20% (2015 - 20.25%).

The differences are reconciled below:

2016 £ 000	2015 £ 000
---------------	---------------

Profit/(loss) before tax	<u>23,812</u>	<u>(31,695)</u>
Corporation tax at standard rate	4,762	(6,418)
Effect of expense not deductible in determining taxable profit (tax loss)	(7,346)	1,576
Movement of deferred tax on losses	-	538
Losses surrendered payable by group company	485	(350)
UK deferred tax expense (credit) relating to changes in tax rates or laws	227	900
Deferred tax expense (credit) from unrecognised temporary difference from a prior period	(117)	(206)
Increase (decrease) in UK and foreign current tax from adjustment for prior periods	<u>235</u>	<u>-</u>
Total tax credit	<u>(1,754)</u>	<u>(3,960)</u>

The main rate of UK corporation tax for the year to 31 March 2015 was 20%, remaining the same for the year to 31 March 2016.

At Summer Budget 2015, the government announced legislation setting the corporation tax main rate at 19% for the years starting 1 April 2017, 2018 and 2019 and at 18% for the year starting 1 April 2020. At Budget 2016, the government announced a further reduction to the corporation tax main rate (for all profits except ring fenced profits) for the year starting 1 April 2020, setting the rate at 17%. The deferred tax balance has been presented in accordance with these enacted rates.

Ovo Group Ltd

Notes to the Financial Statements for the Year Ended 31 December 2016 (continued)

10 Taxation (continued)

Deferred tax

Group

Deferred tax assets and liabilities

	Asset £ 000	Liability £ 000	Net deferred tax £ 000
2016			
Accelerated tax depreciation	666	-	666
Derivatives	-	-	-
Tax losses carry-forwards	13,978	-	13,978
Pension benefit obligations	-	-	-
Revaluation of intangible assets	-	(514)	(514)
	<u>14,644</u>	<u>(514)</u>	<u>14,130</u>

	Asset £ 000	Liability £ 000	Net deferred tax £ 000
2015			
Accelerated tax depreciation	-	(788)	(788)
Derivatives	-	-	-
Tax losses carry-forwards	13,081	-	13,081
Pension benefit obligations	23	-	23
Revaluation of intangible assets	-	-	-
	<u>13,104</u>	<u>(788)</u>	<u>12,316</u>

Deferred tax movement during the year:

	At 1 January 2016 £ 000	Recognised in income £ 000	At 31 December 2016 £ 000
Accelerated tax depreciation	(788)	1,454	666
Derivatives	-	-	-
Tax losses carry-forwards	13,081	897	13,978
Pension benefit obligations	23	(23)	-
Revaluation of intangible assets	-	(514)	(514)
Net tax assets/(liabilities)	<u>12,316</u>	<u>1,814</u>	<u>14,130</u>

Ovo Group Ltd

Notes to the Financial Statements for the Year Ended 31 December 2016 (continued)

10 Taxation (continued)

Deferred tax movement during the prior year:

	At 1 January 2015 £ 000	Recognised in income £ 000	At 31 December 2015 £ 000
Accelerated tax depreciation	(237)	(551)	(788)
Derivatives	510	(510)	-
Tax losses carry-forwards	8,715	4,366	13,081
Pension benefit obligations	17	6	23
Revaluation of intangible assets	-	-	-
Net tax assets/(liabilities)	<u>9,005</u>	<u>3,311</u>	<u>12,316</u>

11 Property, plant and equipment

Group

	Leasehold property £ 000	Fixtures, fittings and office equipment £ 000	Meter assets £ 000	Total £ 000
Cost or valuation				
At 1 January 2015	4,287	1,792	12,446	18,525
Additions	<u>1,004</u>	<u>765</u>	<u>15,426</u>	<u>17,195</u>
At 31 December 2015	5,291	2,557	27,872	35,720
Additions	977	1,561	7,323	9,861
Acquired through business combinations	-	171	-	171
Disposals	<u>-</u>	<u>-</u>	<u>(35,106)</u>	<u>(35,106)</u>
At 31 December 2016	<u>6,268</u>	<u>4,289</u>	<u>89</u>	<u>10,646</u>
Depreciation				
At 1 January 2015	338	632	146	1,116
Charge for year	<u>1,626</u>	<u>798</u>	<u>1,723</u>	<u>4,147</u>
At 31 December 2015	1,964	1,430	1,869	5,263
Charge for the year	1,777	1,007	320	3,104
Eliminated on disposal	<u>-</u>	<u>-</u>	<u>(2,157)</u>	<u>(2,157)</u>
At 31 December 2016	<u>3,741</u>	<u>2,437</u>	<u>32</u>	<u>6,210</u>
Carrying amount				
At 31 December 2016	<u>2,527</u>	<u>1,852</u>	<u>57</u>	<u>4,436</u>
At 31 December 2015	<u>3,327</u>	<u>1,127</u>	<u>26,003</u>	<u>30,457</u>
At 1 January 2015	<u>3,949</u>	<u>1,160</u>	<u>12,300</u>	<u>17,409</u>

Ovo Group Ltd

Notes to the Financial Statements for the Year Ended 31 December 2016 (continued)

11 Property, plant and equipment (continued)

Assets held under finance leases and hire purchase contracts

The net carrying amount of property, plant and equipment includes the following amounts in respect of assets held under finance leases and hire purchase contracts:

	2016 £ 000	2015 £ 000
Meter Assets	-	15,302

Meter assets were held by Smart Meter Assets 1 Ltd and have reduced to nil in 2016 due to the disposal of this subsidiary.

12 Intangible assets

Group

	Goodwill £ 000	Internally generated software development costs £ 000	Other intangible assets £ 000	Total £ 000
Cost or valuation				
At 1 January 2015	4,588	8,110	648	13,346
Additions	-	6,153	90	6,243
At 31 December 2015	4,588	14,263	738	19,589
Additions	-	7,576	-	7,576
Acquired through business combinations	2,860	2,873	-	5,733
Disposals	-	(4,568)	-	(4,568)
At 31 December 2016	7,448	20,144	738	28,330
Amortisation				
At 1 January 2015	-	2,850	111	2,961
Amortisation charge	-	3,405	54	3,459
At 31 December 2015	-	6,255	165	6,420
Amortisation charge	-	7,389	63	7,452
Amortisation eliminated on disposals	-	(4,568)	-	(4,568)
At 31 December 2016	-	9,076	228	9,304
Carrying amount				
At 31 December 2016	7,448	11,068	510	19,026
At 31 December 2015	4,588	8,008	573	13,169
At 1 January 2015	4,588	5,260	537	10,385

The amortisation charge of £7,452,000 (2015: £3,459,000) is recognised in administrative expenses.

Ovo Group Ltd

Notes to the Financial Statements for the Year Ended 31 December 2016 (continued)

12 Intangible assets (continued)

There was no indication of impairment of the goodwill, trademark or industry accreditation during the year. The carrying amount of the trademark and industry accreditation were reviewed at the reporting date and management determined that there were no indicators of impairment. The annual test for impairment was undertaken using discounted cash flow forecasts.

Goodwill, trademarks and industry accreditation are regarded by management to have an indefinite life as there is no foreseeable limit to the period over which the asset is expected to generate net cash inflows for the Group and circumstances continue to support the assessment that the useful life is indefinite. Trademarks relate to the brand of the Ovo group of companies and are expected to be valid for the life of the companies, which operate in an industry with stable market demand. Industry accreditation is required for the Group to operate in the electricity and gas supply industry.

13 Investments

Group subsidiaries

Details of the group's subsidiaries as at 31 December 2016 are as follows:

Name of subsidiary	Principal activity	Country of incorporation and principal place of business	Proportion of ownership interest and voting rights held by the group	
			2016	2015
Ovo Energy Ltd*	Sale of electricity and gas to customers in the UK	UK	100%	100%
Ovo Electricity Ltd	Procurement and sale of UK electricity	UK	100%	100%
Ovo Gas Ltd	Supply of gas and UK related services	UK	100%	100%
ONI Energy Ltd*	Dormant	UK	100%	100%
ONI Electricity Ltd	Dormant	UK	100%	100%
ONI Gas Ltd	Dormant	UK	100%	100%
In Home Technology Limited*	Management entity for smart meter business	UK	100%	100%
Smart Meter Finance Ltd*	Dormant	UK	100%	100%
Ovo Technology Ltd*	Product development and provision of trading services	UK	100%	100%
VCharge Inc	Development and provision of demand side grid balancing services	USA	100%	-
VCharge UK Ltd	Development and provision of demand side grid balancing services	UK	100%	-
VCharge Trading Ltd	Dormant	UK	100%	-

* indicates direct investment of OVO Group Ltd

Ovo Group Ltd

Notes to the Financial Statements for the Year Ended 31 December 2016 (continued)

13 Investments (continued)

Summary of the company investments

	2016 £ 000	2015 £ 000
Investments in subsidiaries	<u>85,716</u>	<u>85,198</u>
Subsidiaries		£ 000
Cost		
At 1 January 2015		84,708
Additions		<u>490</u>
At 31 December 2015		85,198
Additions		<u>518</u>
At 31 December 2016		<u>85,716</u>

14 Acquisition of subsidiary

On 22 December 2016, the group acquired 100% of the issued share capital of VCharge Inc, obtaining control. The principal activity of VCharge Inc is a controller of distributed energy storage assets in order to supply grid balancing services to the grid operator. As a result of the acquisition, the group is expected to diversify into the control of distributed energy storage assets.

The amounts recognised in respect of the identifiable assets acquired and liabilities assumed are as set out in the table below:

	2016 £ 000
Assets and liabilities acquired	
Identifiable intangible assets	2,851
Financial liabilities	<u>(2,798)</u>
Total identifiable assets	<u>53</u>
Goodwill	<u>2,860</u>
Total consideration	<u>2,913</u>
Satisfied by:	
Cash	127
Contingent consideration arrangement	<u>2,786</u>
Total consideration transferred	<u>2,913</u>
Cash flow analysis:	
Cash consideration	<u>127</u>

Ovo Group Ltd

Notes to the Financial Statements for the Year Ended 31 December 2016 (continued)

14 Acquisition of subsidiary (continued)

Intangible assets of £2,851,000 were recognised on acquisition of VCharge Inc. This comprises of the VNet technology platform for controlling distributed energy storage and a contractual relationship with a European grid operator.

The goodwill of £2,860,000 arising from the acquisition consists of the knowledge and workforce acquired and other non identifiable assets.

Deferred consideration was recognised at fair value at acquisition date of £2,786,000. Deferred consideration is based upon certain business performance targets and is payable at the end of 2018. Deferred consideration will be revalued at each reporting date until payment, with any subsequent revaluation being recognised in the income statement.

VCharge Inc, including subsidiaries, contributed £269,000 to the Group's profit for the period between the date of acquisition and the balance sheet date. If the acquisition had occurred on 1 January 2016 (the first day of the reporting period), it would have contributed £18,000 to the Group's revenue and a loss of £862,000 to the Group.

15 Disposal of subsidiary

On 3 February 2016, the group disposed of its interest in Smart Meter Assets 1 Limited, which had a principal activity of Asset holding entity for smart meters.

The net assets of Smart Meter Assets 1 Limited at the date of disposal and at the prior year end were as set out below:

	Book value at 3 February 2016 £ 000	Book value at 31 December 2015 £ 000
Assets and liabilities disposed of:		
Property, plant and equipment	32,949	27,289
Trade receivables	151	1,985
Bank balances and cash	47	537
Other assets	312	-
Trade payables	(6,351)	(3,604)
Other liabilities	(27,121)	(25,962)
	<u>(13)</u>	<u>245</u>
	2016	
	£ 000	
Gain on disposal	<u>38,246</u>	
Total consideration	<u>38,233</u>	

Ovo Group Ltd

Notes to the Financial Statements for the Year Ended 31 December 2016 (continued)

15 Disposal of subsidiary (continued)

	2016 £ 000
Satisfied by:	
Cash and cash equivalents received	<u>38,233</u>
Cash flow analysis:	
Cash consideration received	38,233
Less: cash and cash equivalent balances disposed of	<u>(47)</u>
Net cash inflow arising on disposal	<u>38,186</u>

A profit of £38,246,251 arose on the disposal of Smart Meter Assets 1 Limited, calculated as the proceeds of disposal less the carrying amount of the subsidiary's net assets and attributable goodwill.

16 Inventories

	Group		Company	
	2016 £ 000	2015 £ 000	2016 £ 000	2015 £ 000
Finished goods and goods for resale	4,702	78	-	-

The cost of ROCs recognised as an expense in the year amounted to £40,229,000 (2015 - £25,291,000). This is included within cost of sales.

Ovo Group Ltd

Notes to the Financial Statements for the Year Ended 31 December 2016 (continued)

17 Trade and other receivables

	Group		Company	
	2016 £ 000	2015 £ 000	2016 £ 000	2015 £ 000
Trade receivables and accrued income	73,857	36,289	-	-
Provision for impairment of trade receivables and accrued income	(24,397)	(11,886)	-	-
Net trade receivables and accrued income	49,460	24,403	-	-
Receivables from related parties	2,488	-	18,837	18,638
Prepayments	2,617	1,762	-	-
Other receivables	3,229	7,224	98	113
Total current trade and other receivables	<u>57,794</u>	<u>33,389</u>	<u>18,935</u>	<u>18,751</u>

The fair value of those trade and other receivables classified as financial instrument loans and receivables are disclosed in the financial instruments note.

The group's exposure to credit and market risks, including impairments and allowances for credit losses, relating to trade and other receivables is disclosed in the financial risk management and impairment note.

18 Cash and cash equivalents

	Group		Company	
	2016 £ 000	2015 £ 000	2016 £ 000	2015 £ 000
Cash at bank	<u>66,930</u>	<u>51,302</u>	<u>5,800</u>	<u>5,058</u>

19 Trade and other payables

	Group		Company	
	2016 £ 000	2015 £ 000	2016 £ 000	2015 £ 000
Trade payables	32,541	31,197	-	27
Accrued expenses	62,344	39,502	29	748
Amounts due to related parties	2,894	927	-	-
Social security and other taxes	-	2	-	-
	<u>97,779</u>	<u>71,628</u>	<u>29</u>	<u>775</u>

The fair value of the trade and other payables classified as financial instruments are disclosed in the financial instruments note.

The group's exposure to market and liquidity risks, including maturity analysis, related to trade and other payables is disclosed in the financial risk management and impairment note.

Ovo Group Ltd

Notes to the Financial Statements for the Year Ended 31 December 2016 (continued)

20 Share capital

Allotted, called up and fully paid shares

	2016		2015	
	No.	£	No.	£
A Ordinary of £0.00001 each	11,549,110	115	11,549,110	115
B Ordinary of £0.00001 each	91,345	1	94,046	1
C Ordinary of £0.00001 each	76,416	1	72,091	1
D1 Ordinary of £0.00001 each	733,107	7	845,065	8
D2 Ordinary of £0.00001 each	131,470	1	132,110	1
D3 Ordinary of £0.00001 each	259,656	3	284,885	3
D4 Ordinary of £0.00001 each	198,174	2	212,042	2
D5 Ordinary of £0.00001 each	233,904	2	-	-
Preferred Shares of £0.00001 each	2,424,771	24	2,424,771	24
Deferred Shares of £0.00001 each	380,954	.4	204,516	2
	<u>16,078,907</u>	<u>161</u>	<u>15,818,636</u>	<u>158</u>

The B,C and D shares have been issued as part of Employee Share Schemes as discussed in Note 24.

21 Loans and borrowings

	Group		Company	
	2016 £ 000	2015 £ 000	2016 £ 000	2015 £ 000
Non-current loans and borrowings				
Finance leases	-	14,602	-	-
Other borrowings	<u>101</u>	<u>-</u>	<u>-</u>	<u>-</u>
	<u>101</u>	<u>14,602</u>	<u>-</u>	<u>-</u>
	Group		Company	
	2016 £ 000	2015 £ 000	2016 £ 000	2015 £ 000
Current loans and borrowings				
Finance leases	<u>-</u>	<u>1,243</u>	<u>-</u>	<u>-</u>

The finance lease has been classified as wholly due within one year due to the post year end sale of Smart Meter Assets 1 Ltd to a third party, crystallising the finance lease repayment.

The loans and borrowings classified as financial instruments are disclosed in the financial instruments note.

The group's exposure to market and liquidity risk; including maturity analysis, in respect of loans and borrowings is disclosed in the financial risk management and impairment note.

Ovo Group Ltd

Notes to the Financial Statements for the Year Ended 31 December 2016 (continued)

22 Obligations under leases and hire purchase contracts

Group

Finance leases

The Group entered into a master finance lease agreement in the 2014 for the purchase of smart meters. The facility is drawn down upon as meters are installed and accredited. This lease agreement ceased upon the sale of Smart Meter Assets 1 Ltd in February 2016.

	Minimum lease payments £ 000	Present value £ 000
2015		
Within one year	1,243	1,243
In two to five years	6,042	6,042
In over five years	8,560	8,560
	<u>15,845</u>	<u>15,845</u>

The present values of future finance lease payments are analysed as follows:

	2016 £ 000	2015 £ 000
Current liabilities	-	1,243
Non-current liabilities	-	14,602
	<u>-</u>	<u>15,845</u>

Operating leases

The Group leases two office premises in Bristol and London under non-cancellable operating lease agreements.

Lease rentals are included in the income statement.

The total future value of minimum lease payments is as follows:

	2016 £ 000	2015 £ 000
Within one year	1,823	924
In two to five years	9,318	1,381
	<u>11,141</u>	<u>2,305</u>

The amount of non-cancellable operating lease payments recognised as an expense during the year was £1,485,000 (2015: £1,070,000).

Ovo Group Ltd

Notes to the Financial Statements for the Year Ended 31 December 2016 (continued)

23 Pension and other schemes

Defined contribution pension scheme

The group operates a defined contribution pension scheme. The pension cost charge for the year represents contributions payable by the group to the scheme and amounted to £743,000 (2015 - £440,000).

24 Share-based payments

Ovo Group Ltd Share Scheme

Scheme details and movements

In July 2014, Ovo Group Ltd established a new employee share plan. Under the terms of the scheme, Ovo Group Ltd awarded its own employees and employees of Ovo Energy Limited class B, C and D ordinary shares in Ovo Group Ltd.

B shares ('Employee Shareholder Scheme') are free shares awarded to employees in line with the UK government's employee shareholder status rules. They have a three year vesting period.

Employees are given the option to purchase C shares from their bonus. They have a one year vesting period.

D shares are also awarded as part of the LTIP scheme. These shares have been issued in tranches (called D5 and D6 (2015: D3 and D4)), to reflect the valuation of the company at the date of the award. They have a vesting period based on performance conditions.

The scheme is equity settled and a fair value liability was calculated on grant date. The expense is charged to the income statement on a straight line basis over the expected vesting period of the awards.

Analysis of charge to the consolidated income statement

£000	2016	2015
'B' Shares	201	152
'C' Shares	-	(46)
'D' Shares	317	235
	<u>518</u>	<u>341</u>

Reconciliation of movements in awards

Thousands of shares	'B' Shares	'C' Shares	'D' Shares
Issued at 1 January 2016	94	71	1,474
Issued May 2016	9	6	242
Issued October 2016	-	5	-
Cancelled	(12)	(6)	(160)
Issued at 31 December 2016	91	76	1,556
Weighted average vesting period (months)	24	8	25

Ovo Group Ltd

Notes to the Financial Statements for the Year Ended 31 December 2016 (continued)

24 Share-based payments (continued)

<i>Thousands of shares</i>	'B' Shares	'C' Shares	'D' Shares
Issued at 1 January 2015	89	28	1,121
Issued May 2015	14	38	332
Issued October 2015	7	14	212
Cancelled	(16)	(9)	(191)
Issued at 31 December 2015	94	71	1,474
Weighted average vesting period (months)	21	7	24

Pricing

For the purpose of valuing the awards, to calculate the share-based payment charge all shares issued were valued based on an observable market multiples of competitors, discounted cash flow and where available transaction data.

'B' Shares

The 'B' Shares awarded in May 2015 were valued at £10.00 per share and October 2015 shares were valued at £10.20 per share. The 'B' Shares awarded in May 2016 were valued at £12.10 per share and October 2016 shares were valued at £12.10 per share.

'C' Shares

The 'C' Shares awarded in May 2015 were valued at £11.00 per share and October 2015 shares were valued at £11.30 per share. The 'C' Shares awarded in May 2016 were valued at £13.40 per share and October 2016 shares were valued at £13.40 per share.

'D' Shares

The 'D' Shares awarded in May 2015 were valued at £1.00 per share and October 2015 shares were valued at £0.51 per share. The 'D' Shares awarded in May 2016 were valued at £0.28 per share and October 2016 shares were valued at £0.28 per share.

Ovo Group Ltd

Notes to the Financial Statements for the Year Ended 31 December 2016 (continued)

25 Provisions

Group

	Dilapidation provisions £ 000	Total £ 000
At 1 January 2016	373	373
Increase in existing provisions	178	178
At 31 December 2016	551	551
Current liabilities	551	551

26 Financial instruments

Group

Financial assets

Loans and receivables

	Carrying value		Fair value	
	2016 £ 000	2015 £ 000	2016 £ 000	2015 £ 000
Cash and cash equivalents	66,930	51,302	66,930	51,302
Trade and other receivables	57,794	33,389	57,794	33,389
	<u>124,724</u>	<u>84,691</u>	<u>124,724</u>	<u>84,691</u>

Valuation methods and assumptions

The fair value of loans and receivable is based on the expectation of recovery of balances. The individually impaired receivables mainly relate to customers from whom it is unlikely that full payment will ever be received.

Ovo Group Ltd

Notes to the Financial Statements for the Year Ended 31 December 2016 (continued)

26 Financial instruments (continued)

Financial liabilities

Financial liabilities at amortised cost

	Carrying value		Fair value	
	2016 £ 000	2015 £ 000	2016 £ 000	2015 £ 000
Trade and other payables	97,779	71,628	97,779	71,628
Finance leases	-	11,845	-	11,845
	<u>97,779</u>	<u>83,473</u>	<u>97,779</u>	<u>83,473</u>

Valuation methods and assumptions

The fair value of the trade and other payables and borrowings is estimated as the present value of future cash flows, discounted at the market rate of interest at the balance sheet date if the effect is material. Due to the short maturities, the fair value of the trade and other payables approximates to their book value. The finance lease was entered into close to the balance sheet date and therefore book value approximates fair value.

Company

Financial assets

Loans and receivables

	Carrying value		Fair value	
	2016 £ 000	2015 £ 000	2016 £ 000	2015 £ 000
Cash and cash equivalents	5,800	5,058	5,800	5,058
Trade and other receivables	18,935	18,751	18,935	18,751
	<u>24,735</u>	<u>23,809</u>	<u>24,735</u>	<u>23,809</u>

Valuation methods and assumptions

The fair value of loans and receivable is based on the expectation of recovery of balances. There have been no historic defaults over the other receivables balance, therefore the full balance is expected to be received.

Financial liabilities

Financial liabilities at amortised cost

	Carrying value		Fair value	
	2016 £ 000	2015 £ 000	2016 £ 000	2015 £ 000
Trade and other payables	29	775	29	775
Borrowings	101	-	101	-
	<u>130</u>	<u>775</u>	<u>130</u>	<u>775</u>

Valuation methods and assumptions

The fair value of trade and other payables is estimated as the present value of future cash flows, discounted at the market rate of interest at the balance sheet date if the effect is material. Due to their short maturities, the fair value of the trade and other payables approximates to their book value.

Ovo Group Ltd

Notes to the Financial Statements for the Year Ended 31 December 2016 (continued)

27 Financial risk management and impairment of financial assets

Group

The Group's activities expose it to a variety of financial risks: market risk (predominantly from commodity price risk), credit risk and liquidity risk. The Group's overall risk management programme focuses on the unpredictability of commodity price markets and seeks to minimise potential adverse affects on the Group's financial performance.

Risk management is carried out by the Risk management committee, under policies approved by the Board and the Group management team.

Credit risk and impairment

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customers, from security deposits and prepayments to suppliers and distributors and deposits with the Group's bank.

The carrying amount of financial assets represents the maximum credit exposure. Therefore, the maximum exposure to credit risk at the balance sheet date was £124,724,000 (2015: £84,391,000) being the total of the carrying amount of financial assets, excluding equity investments, which include trade receivables and accrued income, derivative financial assets and cash. All the receivables are with parties in the UK.

The allowance account of trade receivables is used to record impairment losses unless the Group is satisfied that no recovery of the amount owing is possible; at that point the amounts considered irrecoverable are written off against the trade receivables directly. There were no transactions written off in the year. The Group provides for impairment losses based on estimated irrecoverable amounts determined by reference to specific circumstances and the experience of management of debtor default in the energy industry.

Ovo Group Ltd

Notes to the Financial Statements for the Year Ended 31 December 2016 (continued)

27 Financial risk management and impairment of financial assets (continued)

Past due and impaired financial assets

Allowances for impairment by credit losses

	Loans and receivables £ 000
2016	
At start of year	11,886
Additional impairment for credit losses	12,511
At end of year	24,397
2015	
At start of year	7,574
Additional impairment for credit losses	4,312
At end of year	11,886

Analysis of items past due or impaired Loans and receivables

	Carrying value of items neither past due nor impaired £ 000	Carrying value of items past due but not impaired £ 000	Carrying value of items past due and/or impaired £ 000	Pre impairment value £ 000	Impairment recognised to date £ 000
2016					
Trade receivables and accrued income	16,831	16,836	24,397	58,065	24,397
2015					
Trade receivables and accrued income	14,629	9,774	11,886	36,289	11,886

The individually impaired receivables mainly relate to customers from whom it is unlikely that full payment will be received.

Ovo Group Ltd

Notes to the Financial Statements for the Year Ended 31 December 2016 (continued)

27 Financial risk management and impairment of financial assets (continued)

Market risk

Commodity price risk

Commodity risk is the exposure that the Group has to price movements in the wholesale gas and electricity markets. The risk is primarily that market prices for commodities will fluctuate between the time that tariffs are set and the time at which the corresponding procurement cost is fixed; this may result in lower than expected margins or unprofitable sales. The Group is also exposed to volumetric risk in the form of uncertain consumption profiles arising from a range of factors which include weather, economic climate and changes in energy consumption patterns.

The Group's exposure to commodity risk is managed through the use of derivative financial instruments. The Group does not use derivatives and other financial instruments for speculative purposes.

Derivatives are measured at fair value on the contract date and are re-measured to fair value at subsequent reporting dates. Changes in the fair value of derivatives and other financial instruments are recognised in the income statement as they arise. Unrealised net losses on open contracts at the year end were £nil (2015: £nil).

The Group manages this risk by entering into forward contracts for a variety of periods. Energy procurement contracts are entered into and continue to be held for the purpose of the receipt of a non-financial item which is in accordance with the Group's expected purchase and sale requirements and are therefore out of scope of IAS 39. Energy contracts that are not financial instruments under IAS 39 are accounted for as executory contracts and changes in fair value do not immediately impact profit or equity, and as such, are not exposed to commodity price risk as defined by IFRS 7. So whilst the risk associated with energy procurement contracts outside the scope of IAS 39 is monitored for internal risk management purposes, only those energy contracts within the scope of IAS 39 are within the scope of the IFRS 7 disclosure requirements.

Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due.

The Group management team uses short and long-term cash flow forecasts to manage liquidity risk. Forecasts are supplemented by sensitivity analysis which is used to assess funding adequacy for at least a 12 month period.

The biggest threat to the Group's liquidity would arise from unusually cold weather or other factors causing customer volumes to be much higher than anticipated. This could place a strain on the Group's working capital as payments due to supplier invoices could become due before customer collection levels could be adjusted.

The Group manages its cash resources to ensure it has sufficient funds to meet all expected demands as they fall due.

Maturity analysis

	Within 1 year £ 000	After 1 year £ 000	Total £ 000
2016			
Trade and other payables	97,779		97,779
Other borrowings		101	101
	97,779	101	97,880
2015		Within 1 year £ 000	Total £ 000
Trade and other payables		71,628	71,628
Finance leases		15,845	15,845
		87,473	87,473

Ovo Group Ltd

Notes to the Financial Statements for the Year Ended 31 December 2016 (continued)

27 Financial risk management and impairment of financial assets (continued)

Capital risk management

Capital management

Capital risk is managed to ensure the Group continues as a going concern and grows in a sustainable manner. The Group maintains a consolidated financial model to monitor the development of the Group's capital structure, which has the ability to model various scenarios and sensitivities. Key outputs from this model are regularly presented to the board.

28 Related party transactions

Key management personnel

Key management includes directors and members of the Group management team. The compensation paid or payable to key management for employee services to Ovo Energy Limited is shown below.

Key management compensation

	2016 £ 000	2015 £ 000
Salaries and other short term employee benefits	2,285	2,801

Summary of transactions with key management

Two Directors of the Company directly control 10% of the voting shares of the Company. Stephen Fitzpatrick also owns 100% of the share capital of Imagination Industries Limited, which owns a further 65% of the Company's shares.

Company

Summary of transactions with subsidiaries

In the previous year, the Company provided loan funds to In Home Technology Ltd of £1,375,000. The loan incurred an interest charge on the capital balance in the current year of 10% (2015: 10%); the total interest received in the current year was £80,000 (2015: £43,000). As at 31 December 2015, the Company was owed £1,418,000 by In Home Technology Ltd. This loan was fully repaid in 2016.

In the previous year, the Company also provided loan funds to Smart Meter Assets 1 Ltd of £6,450,000, with a balance owing at 31 December 2016 of £6,591,000. The loan incurred an interest charge on the capital balance in the current year of 10% (2015: 10%); the total interest received in the current year was £82,000 (2015: £141,000). This was fully repaid on sale of Smart Meter Assets 1 Ltd in 2016.

During the year, the Company provided loan funds to Ovo Energy Ltd of £4,400,000 (2015: £10,758,000). The loan incurred an interest charge on the capital balance of 10% (2015: 10%); the total interest received in the year was £1,465,000 (2015: £178,000). As at 31 December 2016, the balance outstanding was £16,433,000 (2015: £10,935,000).

During the year, the Company charged management charges to Ovo Energy Ltd for the provision of Management personnel of £2,036,000 (2015: £2,346,000). The costs are included in the balance outstanding above.

29 Parent and ultimate parent undertaking

The Company's ultimate parent is Imagination Industries Limited. These financial statements are available upon request from the registered office shown in note 1.

The ultimate controlling party is Stephen Fitzpatrick.

Ovo Group Ltd

Notes to the Financial Statements for the Year Ended 31 December 2016 (continued)

30 Non adjusting events after the financial period

On 5 May 2017, the Group acquired 100% of share capital of CLCB Holdings Ltd (Corgi Homplan), a group of companies specialising in the insurance and servicing of domestic boilers, for consideration of no more than £73.7m.

The investment was in-part funded by free cash, combined with a £35m syndicate loan facility.