Company Number: 08789165

# MGAGE EUROPE LIMITED (FORMERLY GSO MMBU PRIVATE COMPANY LIMITED)

# STRATEGIC REPORT, DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014

28/09/2015 COMPANIES HOUSE

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# MGAGE EUROPE LIMITED STRATEGIC REPORT YEAR ENDED 31 DECEMBER 2014

#### **BUSINESS REVIEW AND FINANCIAL PERFORMANCE**

The Group is delighted to present its first report on mGage Europe Limited covering its combined and consolidated results for the financial year ended 31 December 2014.

2014 was a significant year in that it was the year of incorporation for mGage Europe Limited, as we created a company from the mobile messaging trading assets of the Velti Group in the UK, Netherlands and Greece. This Group formed the European division of mGage LLC which traded in the USA and India.

#### **BUSINESS SUMMARY AND FUTURE DEVELOPMENTS REVIEW**

During 2014, the Group's focus had been on creating a brand name in the European market that, supported by the similar activities in USA and India, is now synonymous with mobile engagement for enterprise brands.

As we see the needs for large enterprise and charities to engage with their consumers through the increasing prevalence of mobile communications, there is the requirement for our services to increase significantly year on year.

We are fortunate to be owned and financially supported by GSO Capital Partners LP, a division of The Blackstone Group L.P, who have enabled the management team to create a stable environment through 2014 positioning the company for a strong 2015. As part of the company's strategy mGage sold the digital division of the business to Black Swan Data Ltd in June 2014 for a 25% shareholding in the company.

We do however operate in a very competitive and regulated market so we rely upon the development capability of our Product teams to ensure that we both create compelling propositions and adhere to the local regulatory requirements in the markets where we trade.

We have made strong hires in the Product area and been able to enhance our flagship Communicate Pro platform so that it is now the market leading multichannel platform supporting the growing trend for consumers not only to communicate via text messages, but also on social messaging applications through their mobile device.

The start of 2015 saw a significant increase in the Sales team in both the UK and Netherlands in order to build and grow marketing and business development activity in the UK and Benelux. Furthermore there was preparation for the sale of the business to TBC Holdings which completed in August.

The two companies share the same Chairman of the Board, Jim Continenza, and similar ownership. TBC and mGage are backed by the world's leading investment and advisory firms, The Blackstone Group and GSO Capital. The combination of mGage and TBC will allow for greater opportunities for scale and growth.

TBC is a technology company enabling businesses of all sizes with best-in-class advertising, marketing and network solutions that focus on strengthening relationships between businesses and their customers. With this acquisition, TBC will support hundreds of thousands of local, national and global businesses in over 650 markets throughout the U.S. and Europe. TBC will continue to fuel mGage's growth to further expand the business.

TBC is committed to the success of the Group and has already begun making strong capital investments into the business. The acquisition brings additional resources, capacity, and talent across the entire organization.

### **FINANCIAL RESULTS**

In its first trading year ended 31 December 2014, the Group generated revenues of £13,238,568. The Group achieved a Gross margin of 46% for the year. At the year end we had Net Current Assets of £1.1m and Cash in Bank of £8.4m.

# MGAGE EUROPE LIMITED STRATEGIC REPORT (CONTINUED) YEAR ENDED 31 DECEMBER 2014

The number of active brands using the Company's new platform is up to over 30. The directors are satisfied with the level of turnover and together with the organic growth of legacy messaging and payments service, their intention is to continue to grow the business through increasing sales volume and innovation.

### PRINCIPAL RISKS AND UNCERTAINTIES

Directors consider that the principal risks and uncertainties facing the Group and a summary of the key measures taken to mitigate those risks are as follows:

Potential downturn in SMS messages and brands seek to use "Over the top" (OTT) messaging applications such as WhatsApp.

The Group is dependent on the ongoing need for brands to communicate with its consumers for Customer Service and Customer Relationship Management. Brands currently use email, increasingly use SMS, native Smartphone applications and are considering using OTT applications in order to advise their customer of sales or service interactions. The market is highly competitive and changing quickly.

The Group seeks to mitigate this risk by diversifying exposure across all these methods of communication by increasing the number of messaging channels across which Communicate Pro platform operates, The Group can support SMS, MMS, App Push, Social Channels and now OTT providers such as WeChat,

### Technology risks

The Group is reliant on its proprietary pricing and execution engines. Competitors either presently operating in the market or potential new entrants may produce software that is more effective than that of the Group. Constant investment in research and development of new products and services is key to the Group remaining competitive and attractive to new customers.

#### Information technology risks

The Group depends on technology and advanced information systems, which may fail or be subject to disruption. The integrity, reliability and operational performance of the Group's IT systems are critical to the Group's operations .The Group has in place business continuity procedures and security measures to protect against network or IT failure, or disruption.

## Compliance Risk

The Group provides mobile payment services that are regulated by Phonepay Plus (PPP) a Premium Rated Service Government Regulator and operates under rules set up by "Payforit"; which is supported by the 4 UK Mobile Network Operators— Vodafone, O2, Three and EE in conjunction with the micropayment industry, the industry trade association AIME and the regulators— Ofcom and PhonepayPlus.

The regulatory environment is regularly changing and imposes significant demands on the resources of the Group. As the Group's activities expand, offering new products and penetrating more vertical industries, the regulatory demands will inevitably increase. The costs of compliance are expected to increase.

This report was approved by the board on

Director

September 2015 and signed on its

# MGAGE EUROPE LIMITED DIRECTORS' REPORT YEAR ENDED 31 DECEMBER 2014

The directors present their report and the financial statements for the year ended 31 December 2014.

#### PRINCIPAL ACTIVITY

The group's principal activities during the year were that of provision of mobile engagement services via fully integrated mobile marketing and advertising platforms.

### **RESULTS AND DIVIDENDS**

The loss for the year, after taxation, amounted to £9,379,664.

No interim dividends were paid during the year and no final dividend has been proposed.

#### **DIRECTORS**

The directors who served during the year were:

S Patel (appointed 18 March 2014)

J Sheth (appointed 18 March 2014, resigned 12 August 2015)

M Beeney (appointed 25 November 2013, resigned 18 March 2014)

S Eisenberg (appointed 25 November 2013, resigned 18 March 2014)

GSO MMBU Acquisitions LLC (appointed 25 November 2013, resigned 18 March 2014)

The following directors were appointed post year end:

A Bowlds (appointed 12 August 2015)

J Continenza (appointed 12 August 2015)

#### **BRANCHES IN THE EUROPEAN UNION**

Included within the company is a branch based in the Netherlands.

#### MATTERS COVERED IN THE STRATEGIC REPORT

The business review, principal risks and uncertainties, key financial performance indicators and future developments are included within the strategic report.

### **DISCLOSURE OF INFORMATION TO AUDITOR**

Each of the persons who are directors at the time when this directors' report is approved has confirmed that:

- so far as that director is aware, there is no relevant audit information of which the company's auditor is unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant information and to establish that the company's auditor is aware of that information.

This report was approved by the board on

 $\int_{0}^{\infty}$  September 2015 and signed on its behalf.

Director

# MGAGE EUROPE LIMITED DIRECTORS' RESPONSIBILITIES STATEMENT YEAR ENDED 31 DECEMBER 2014

The directors are responsible for preparing the strategic report, the directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards) and applicable law.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that year. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company and group's transactions and disclose with reasonable accuracy at any time the financial position of the company and group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# MGAGE EUROPE LIMITED INDEPENDENT AUDITOR'S REPORT YEAR ENDED 31 DECEMBER 2014

We have audited the financial statements of mGage Europe Limited for the year ended 31 December 2014 which comprise the consolidated profit and loss account, the consolidated and company balance sheets, the consolidated cash flow statement and the related notes numbered 1 to 20.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements.

In addition, we read all the financial and non-financial information in the strategic report and the directors' report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

### Opinion on financial statements

In our opinion, the financial statements:

- give a true and fair view of the state of the group's and the parent company's affairs as at 31 December 2014 and of the group's loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

## Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.

# MGAGE EUROPE LIMITED INDEPENDENT AUDITOR'S REPORT YEAR ENDED 31 DECEMBER 2014

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit.

Martin Israel (senior statutory auditor)

for and on behalf of

**Crowe Clark Whitehill LLP** 

Statutory Auditor St Bride's House

10 Salisbury Square

London

EC4Y 8EH

Date: 24 September 2015

# MGAGE EUROPE LIMITED CONSOLIDATED PROFIT AND LOSS ACCOUNT YEAR ENDED 31 DECEMBER 2014

•			
	Notes	2014 £	2013 £
TURNOVER	2	13,238,568	
Cost of Sales		(7,025,680)	
GROSS PROFIT		6,212,888	-
Administrative expenses: Amortisation of intangible fixed assets Administrative expenses: Other	7	(6,414,300) (7,658,905)	<u>.</u>
OPERATING LOSS	4	(7,860,317)	-
Exceptional items: Reorganisation costs		(285,188)	· <u> </u>
OPERATING LOSS AFTER EXCEPTIONAL ITEMS		(8,145,505)	-
Amounts written off investments Interest receivable and similar income Interest payable and similar charges	8 5	(1,204,720) 13,889 (631)	- - -
LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION		(9,336,967)	-
Tax on loss on ordinary activities	6	(42,697)	
LOSS FOR THE FINANCIAL YEAR AND RETAINED LOSS CARRIED FORWARD	14	(9,379,664)	

All amounts relate to continuing operations.

The profit and loss account contains all the gains and losses recognised in the current year and previous period.

# MGAGE EUROPE LIMITED CONSOLIDATED BALANCE SHEET 31 DECEMBER 2014

	Notes	2014	2013
		£	£
FIXED ASSETS			
Intangible assets	7	12,966,074	•
Tangible assets	9	196,090	-
Investments	8		
		13,162,164	_
CURRENT ASSETS			
Investments	8	100	-
Debtors	10	7,784,948	•
Cash at bank and in hand		<u>8,458,764</u>	10
		16,243,812	10
CREDITORS: amounts falling due within one year	11	(15,120,461)	-
NET CURRENT ASSETS		<u>1,123,351</u>	10
TOTAL ASSETS LESS CURRENT LIABILITIES		14,285,515	10
CREDITORS: amounts falling due after more than one year	12	(670,305)	-
NET ASSETS		13,615,210	10
CAPITAL AND RESERVES			
Called up share capital	13/14	22	10
Share premium account	14	22,994,852	-
Profit and loss account	14	(9,379,664)	
SHAREHOLDERS' FUNDS	14	13,615,210	10

The financial statements were approved and authorised for issue by the board on 16th September 2015 and were signed on its behalf by:

Director

# MGAGE EUROPE LIMITED COMPANY BALANCE SHEET 31 DECEMBER 2014

	Notes	2014	2013
		£	£
FIXED ASSETS	7	42.066.074	
Intangible assets Tangible assets	7 9	12,966,074 166,373	-
Investments	8		
		13,132,447	-
CURRENT ASSETS			
Investments	8	100	-
Debtors	10	7,545,366	-
Cash at bank		8,430,670	10
		15,976,136	10
CREDITORS: amounts falling due within one year	11	_(14,932,944)	<del>-</del>
NET CURRENT ASSETS		1,043,192	10
TOTAL ASSETS LESS CURRENT LIABILITIES		14,175,639	10
CREDITORS: amounts falling due after one year	12	(670,305)	
NET ASSETS		13,505,334	10
CAPITAL AND RESERVES			
Called up share capital	13/14	22	10
Share premium account	14	22,994,852	-
Profit and loss account	14	(9,489,540)	
SHAREHOLDERS' FUNDS	14	13,505,334	10

The financial statements were approved and authorised for issue by the board on 6% September 2015 and were signed on its behalf by:

Director

# MGAGE EUROPE LIMITED CONSOLIDATED CASH FLOW STATEMENT YEAR ENDED 31 DECEMBER 2014

	Notes	2014 £	2013 £
NET CASH INFLOW FROM OPERATING ACTIVITIES	15	3,389,577	<del>-</del>
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE			
Interest received		13,889	_
Interest paid		(631)	_
more para			
		13,258	<u>-</u>
CAPITAL EXPENDITURE AND FINANCIAL INVESTMENT			
Purchase of intangible fixed assets		(373,441)	-
Purchase of tangible fixed assets		(122,598)	-
Purchase of investment		(1,079,820)	
		(1,575,859)	
ACQUISITIONS AND DISPOSALS			
Purchase of trade and assets	16	(19,072,250)	-
Cash acquired with purchase of trade and assets		2,709,164	-
NET CASH OUTFLOW BEFORE FINANCING		(14,536,110)	
FINANCING			
Proceeds from share issue		22,994,864	10
NET CASH INFLOW		8,458,754	10
Cash at 31 December 2013			
Casil at 31 December 2013			
CASH AT 31 DECEMBER 2014		8,458,764	10

#### 1. ACCOUNTING POLICIES

#### 1.1 Basis of Preparation of Financial Statements

The financial statements have been prepared under the historical cost convention, in accordance with applicable accounting standards (UK GAAP) and on the going concern basis.

The directors consider the going concern basis to be appropriate having paid due regard to the company's and its group's projected results during the twelve months from the date the financial statements are approved and the anticipated cash flows, availability of bank facilities and mitigating actions that can be taken during that year.

TBC Holdings I Inc. has confirmed that they make available to the company, funding in an amount of up to £750,000 over the next 12 months, so as to enable the company to discharge all their debts and liabilities as they fall due.

### 1.2 Consolidation

The consolidated balance sheet and profit and loss account include the accounts of the company and its subsidiary made up to 31 December 2014. No profit and loss account is presented for the company as provided in Section 408 of Companies Act 2006.

### 1.2 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to the profit and loss account.

The financial statements of the subsidiary undertaking whose functional currency is Euro's have been translated into sterling using the average rate to translate the profit and loss account and the closing rate to translate the balance sheet.

## 1.3 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Office equipment

- 25% per annum on a straight line basis

Fixtures & fittings Leasehold improvements - 25% per annum on a straight line basis

- Depreciated over the length of the lease

### 1.4 Intangible fixed assets and amortisation

Intangible fixed assets are stated at cost less amortisation. Amortisation is provided at rates calculated to write off the cost of intangible fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Goodwill

- 33% per annum on a straight line basis

Intellectual property

- 33% per annum on a straight line basis

Internal development

- 33% per annum on a straight line basis

# 1. ACCOUNTING POLICIES (CONTINUED)

#### 1.5 Turnover

Turnover comprises revenue recognised by the group in respect of services supplied during the year, exclusive of Value Added Tax and trade discounts.

## 1.6 Operating leases

Rentals under operating leases are charged to the profit and loss account on a straight line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the year until the date the rent is expected to be adjusted to the prevailing market rate.

## 1.7 Investments

Investments held as fixed assets are shown at cost less provision for impairment.

Investments held as current assets are shown at the lower of cost and net realisable value.

2.	TURNOVER		
7	The whole of the turnover is attributable to the group's principal ac	tivities.	
P	A geographical analysis of turnover is as follows:		
		2014 £	2013 £
ŧ	Jnited Kingdom	8,152,654	-
	Rest of European Union	2,039,839	-
	Rest of the World	3,046,075	
	-	13,238,568	
3. [	DIRECTORS AND EMPLOYEES		
9	Staff costs (including directors)	2014	2013
`	yan costs (melaung uncotors)	£	£
٧	Vages and salaries	4,543,011	-
	Social security costs	694,993	-
F	Pension costs	28,356	
		5,266,360	
,	Average number of employees	No.	No.
N	Management .	3	-
5	Sales and marketing	21	-
	Operations and development	78	-
A	Administration	19	
	•	121	

**Directors' emoluments**Salaries and taxable benefits

Highest paid director Salary and taxable benefits

Pension costs

£

£

256,354

256,354

4.	OPERATING LOSS	2014	2013
		£	£
	The operating loss is stated after charging:		
	Auditors' remuneration	25,000	-
	Depreciation of tangible fixed assets	394,363	-
	Amortisation of intangible fixed assets	6,414,300	-
	Loss on foreign exchange	25,589	-
	Operating lease rentals: property leases	507,297	
5.	INTEREST PAYABLE AND SIMILAR CHARGES	2014	2013
		£	£
	Interest paid	631	
6.	TAXATION	2014	2013
	Analysis of tax charge for the year	£	£
	Current Tax (see note below)		
	- UK corporation tax charge on loss for the year		
	Overseas tax	42,697	
		42,697	
	Factors affecting the Group tax charge for the year The tax charge for the year is higher than the standard rate of corporation tax in the UK of 21.5%. The differences are explained below:		
	Loss on ordinary activities before taxation	(9,336,967)	
	Loss on ordinary activities at standard UK corporation tax rate	(2,007,448)	-
	Effects of:		
	Expenses not deductible for tax purposes	328,086	-
	Deferred tax asset not recognised	1,592,615	
	Other adjustments	86,747	<del>-</del>
			-

# Factors that may affect future tax charges

At 31 December 2014 the group had trading losses carried forward of approximately £7,900,000 (2013: £Nil). No deferred tax asset has been provided in respect of those losses because of the current uncertainty over their utilisation.

7.	INTANGIBLE FIXED ASSETS	Goodwill £	Intellectual Property £	Internal Development £	Total £
	Group and Company	_	_	_	_
	Cost				
	At 1 January 2014	-	-	-	-
	Acquisitions (see note 16)	10,006,915	9,000,018	-	19,006,933
	Additions			373,441	373,441
	At 31 December 2014	10,006,915	9,000,018	373,441	19,380,374
	Amortisation				
	At 1 January 2014		-	-	-
	Charge for year	3,335,638_	3,000,018	78,644	6,414,300
	At 31 December 2014	3,335,638	3,000,018	78,644	6,414,300
	Net Book Value				
	31 December 2014	6,671,277	6,000,000	294,797	12,966,074
	31 December 2013	-	-	_	_

## 8. INVESTMENTS

## Fixed Asset Investment - Subsidiary Undertaking

The company holds a 100% shareholding in mGage Athens Private Company, a company incorporated in Greece. The principal activity of that entity is that of services provided in relation to mobile engagement activities. The investment was acquired for a consideration of £Nil.

# **Current Asset Investment - Other Investment**

At 31 December 2014 the company held a 25% shareholding in Black Swan Data Limited which is carried at a net book value of £100 (being cost of £1,204,820 less impairment of £1,204,720). The investment is not considered to be an associate undertaking of the company as the company lacks significant influence over that entity's operating and financial policies.

The investment is classed as a current asset as it was being held for resale, see note 20 for details of the post year end disposal of this investment.

9.	TANGIBLE FIXED ASSETS				
•	Group	Office	Fixtures &	Leasehold	
	·	Equipment	Fittings	Improvements	Total
		£	£	£	£
	Cost				
	At 1 January 2014	-	-	-	-
	Acquisition (see note 16)	387,668	16,625	73,902	478,195
	Additions	120,715	1,883	-	122,598
	Disposals	(19,173)	•	-	(19,173)
	·			<del></del> -	
	31 December 2014	489,210	18,508	73,902	581,620
	Depreciation				
	At 1 January 2014	_			_
	Charge for the year	303,476	16,985	73,902	394,363
	Disposals	(8,833)	10,905	73,902	(8,833)
	Disposais	(6,633)			(0,033)
	31 December 2014	294,643	16,985	73,902	385,530
	Net Book Value				
	31 December 2014	194,567	1,523		196,090
	31 December 2013			<u>-</u> _	
	Company				
	Cost				
	At 1 January 2014	•	-	_	-
	Acquisition (see note 16)	387,668	16,625	73,902	478,195
	Additions	57,415	1,883	-	59,298
	Disposals	(19,173)	-	-	(19,173)
		<del></del>			
	31 December 2014	425,910	18,508	73,902	518,320
	Depreciation				
	At 1 January 2014	_		_	-
	Acquisition (see note 16)	17,426	· -	_	17,426
	Charge for the year	252,467	16,985	73,902	343,354
	Disposals	(8,833)	-	•	(8,833)
		(5,555)			(0,000)
	31 December 2014	261,060	16,985	73,902	351,947
	Net Book Value				
	31 December 2014	164,850	1,523	-	166,373
	5. 2000mpor 2017	. 54,555	1,020		
	31 December 2013		-		

4.4					
10.	DEBTORS	2014	2014	2013	2013
		Group	Company	Group	Company
		£	Company	£	
	Due within one year	_			
	Trade debtors	3,378,270	3,378,270	_	-
	Amounts owed by group undertakings	136,323	36,369	-	-
	Other debtors	111,672	100,298	-	-
	Other taxes and social security costs	111,645	-	-	-
	Prepayments and accrued income	4,047,038	4,030,4299		
		7,784,948	7,545,366	<del>-</del>	
11.	CREDITORS	2014	2014	2013	2013
	amounts falling due within one year	Group	Company	Group	Company
		£	£		
	Trade creditors	3,275,618	3,275,618	-	-
	Deferred consideration (see note 18.2)	125,000	125,000	-	-
	Amounts owed to group undertakings	212,229	213,520	-	-
	Corporation tax	42,697	-	-	-
	Other taxes and social security costs	381,231	269,126	-	-
	Other creditors	468,959	434,953	-	-
	Accruals and deferred income	10,614,727	10,614,727		
		15,120,461	14,932,944		_
12.	CREDITORS:	2014	2014	2013	2013
	amounts falling due after more	Group	Company	Group	Company
	than one year	£	£	£	£
	Amounts owed to group undertakings	670,305	670,305	<u>-</u>	

			== <del>"</del>		
13.	SHARE CAPITAL			2014	2013
•	AU			<b>£</b>	£
	Alloted, called up and ful 2,204 Ordinary shares of £		L000 Ordinary		
	shares of £0.01 each)	0.01 each (2015.	1,000 Ordinary	22	10
	5a. 55 5. 25.5 . 5a5,				
14.	SHAREHOLDERS' FUNDS	5			
	Group	Called up	Share premium	Profit and	
	о. ом <b>р</b>	share capital	account	loss account	Total
		£	£	£	£
	At 1 January 2014	10	-	-	10
	Loss for the year	-	-	(9,379,664)	(9,379,664)
	Share issue	12	22,994,852		22,994,864
	At 31 December 2014	22	22,994,852	(9,379,664)	13,615,210
	Company				
	At 1 January 2014	10	0 -	-	10
	Loss for the year			(9,489,540)	(9,489,540)
	Share issue	1:	22,994,852		22,994,864
	At 31 December 2014	2:	22,994,852	(9,489,540)	13,505,334
	The only movement in the was the issue of 1,000 ordi				revious period
15.	RECONCILIATION OF OP	PERATING LOSS	TO NET CASH INF	LOW FROM OPE	RATING
				2014	2013
				£	£
	Operating loss			(8,145,505)	-
	Amortisation of intangible f			6,414,300	-
	Depreciation of tangible fix	ed assets		376,937	-
	Movement in debtors			5,792,449	-
	Movement in creditors		-	(1,048,604)	
				3,389,577	

16.		2014	2013
		£	£
	Cash acquired on acquisition	2,709,164	-
	Intangible fixed assets	19,006,933	-
	Tangible fixed assets	478,195	-
	Acquisition of debtors	13,577,397	-
	Acquisition of creditors	(16,699,439)	-
		19,072,250	

The purchase of trade and assets was satisfied by cash of £19,072,250

### 17. OPERATING LEASE COMMITMENTS

At 31 December 2014 the group had annual commitments under non-cancellable operating leases as follows:

	Land and Buildings 2014	Other 2014	Land and Buildings 2013	Other 2013
	£	£	£	£
Expiry date:	•			
Within 1 year	64,217	233,289	-	-
Between 2 and 5 years	30,992	453,708		
	95,209	686,997		

## 18. RELATED PARTY TRANSACTIONS

## 18.1 Subsidiary Undertaking

As the company wholly owns its subsidiary undertaking it has taken advantage of FRS8 not to disclose transactions with that undertaking.

## 18.2 Black Swan Data Limited ("BSD")

See note 8 for details of the company's investment in BSD. The company is a director of BSD.

At 31 December 2014, £28,483 was owed to BSD (2013: £nil).

At 31 December 2014, deferred consideration of £125,000 is payable to BSD (2013: £nil).

## 18. RELATED PARTY TRANSACTIONS (CONTINUED)

## 18.3 mGage LLC

During the year, mGage LLC, the Company's immediate parent undertaking, provided services totalling £109,154 (2013: £nil). At 31 December 2014, £764,837 was payable to mGage LLC (2013: £nil), of which £185,037 is a current liability, and £579,800 is a non-current liability.

## 18.4 Velti DR Limited ("Velti")/Mobile Interactive Group Limited ("MIG")

On 3 January 2014, the company purchased the trade and assets of Velti and MIG, companies in which S Patel, a director of the company, was a previous director. The consideration paid for the purchase was £19,072,250. See note 16 for further details.

#### 18.5 mGage India Private Limited

During the year the company provided services to mGage India Private Limited, a company owned by mGage LLC, and totalling £32,121 (2013: £nil)

#### 19. ULTIMATE PARENT UNDERTAKINGS

The company's ultimate parent undertaking until 21 August 2015 was GSO MMBU Cayman Holdings LP (Cayman). On 21 August 2015, TBC Holdings I Inc., a company incorporated in USA became the ultimate parent undertaking.

#### 20. POST BALANCE SHEET EVENTS

On 12 August 2015 a capital reduction occurred whereby the share premium account of the company was reduced by £22,994,852 to £nil. This is so that the company has distributable reserves going forward.

On 21 August 2015, TBC Holdings I Inc. became the company's ultimate parent undertaking. See note 19 for further details.

On 19 August 2015 the company's investment in Black Swan Data Limited (see note 8) was sold to mGage Holdings LLC, the immediate parent undertaking of the company for consideration of £100.