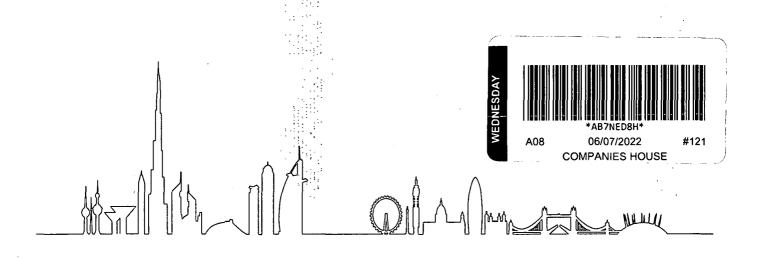


بنك لندن والشرق الأوسط Bank of London & The Middle East

BLME Holdings Limited
Annual Report and Financial Statements
For the year ended 31 December 2021
Registered number 08503102



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# **CHAIRMAN'S STATEMENT**

In the name of Allah, the Most Gracious, the Most Merciful

#### Dear Shareholders

The launch in July of Nomo, the world's first international Islamic digital banking business, is a key achievement for the transformation of BLME. Nomo provides customers with seamless, secure, and Sharia'a compliant digital banking. It gives account holders in Kuwait and the UK access to a suite of state-of-the-art banking products, including daily banking, simple wealth management solutions, and new investment and payment products, all managed via the Nomo app.

Our 2021 financial results are reflective of a year where the business has met with challenge particularly regarding a significant impairment provision for a leasing customer. Notwithstanding this, I am strongly encouraged by the progress and achievements during the year which are part of our journey to become the go to Islamic bank in the UK for GCC customers. Whilst this progress is not yet reflected in the financial performance, I am confident we have strengthened our foundations for sustainable growth in the future with a core strategic focus on wealth management and the GCC.

BLME is in the process of opening a subsidiary in the Kingdom of Saudi Arabia ('KSA') and this is expected to be operational for the second half of 2022. Our decision to establish a subsidiary in KSA under a Saudi Arabian Capital Market Authority ('CMA') licence will help us better assess our route to market in the GCC and more effectively drive our strategy, with the aim of yielding stronger results. The CEO of our KSA subsidiary will also be responsible for the existing Dubai branch in the DIFC. Having one regional leader across both the DIFC and KSA will provide us with a 'one-team' approach, strengthening our client relationship model, ensuring consistent alignment and oversight of risk, conduct, culture, and other important people-related matters.

This year has seen changes within the Group's Board. In late April Michael Williams stepped down from the Board as Deputy Chairman in order to follow best practice independence rules. I would like to thank Michael for his nine years of service, support, and guidance to the Board. At the same time Abdul-Salam Mohammed Al-Saleh, Chief Executive Officer - Corporate Banking, Financial Control, Treasury and Legal Affairs of Boubyan Bank, was appointed as Deputy Chairman. In addition, Abdullah Abdulkareem Al Tuwaijri joined the Board as a Non-Executive Director in June. Abdullah is Boubyan Bank's Chief Executive Officer - Consumer, Private, and Digital Banking and brings over 30 years of banking experience to the Group.

As international travel recommences between the UK and the GCC the prospects for the successful development of the Wealth Management business improve. However COVID-19 will continue to present the global economy with challenges and will impact businesses and individuals across the UK and GCC. The Group will not be immune from this. Following Russia's invasion of Ukraine in February 2022 and the global sanction updates against Russian individuals, entities and financial institutions, the Group conducted a full review of its client base to identify any relevant relationships. The Group has no relationships with sanctioned Russian individuals, entities and financial institutions and has no direct credit exposure to Russia or Ukraine. The Group has briefed its staff regarding the need for heightened awareness of cyber security threats. The broader consequences of the impact of the war on global markets and economies over the short and medium term remain unclear but currently the Group is not experiencing any significant adverse business impacts. We will continue to manage the Group prudently and, where possible, take action to reduce any negative impact on our business and our people.

I would like to close by thanking our employees and my fellow Board members for their support and hard work during 2021. My thanks too for the continued guidance of our esteemed Sharia'a Supervisory Board.

Adel Abdul Wahab Al-Majed

Chairman

24 June 2022

Naming convention and abbreviations:

The expression "the Group" refers to BLME Holdings Limited and its subsidiaries. BLME Holdings Limited ("the Company" or "the Parent Company") is the immediate parent company.

The name of the principal subsidiary, Bank of London and The Middle East plc is shortened to "BLME" or "the Bank" in narrative text. The name of the main Leasing subsidiary, Walbrook Asset Finance Limited is shortened to "WAF" or Walbrook."

# **CHIEF EXECUTIVE OFFICER'S STATEMENT**

Despite the backdrop of a global pandemic, the operation of the Bank has remained smooth and effective throughout, allowing for the continued development and delivery of our strategy to focus on wealth management and real estate. Despite the challenge of Covid-19, I am pleased to say we have shown great resilience and have made excellent progress on a number of flagship initiatives which will shape the Bank's direction and culture in the years ahead.

In July we launched Nomo the world's first international Islamic digital banking business. Bringing Nomo to life was a huge team effort of which we I am extremely proud. By bringing together an impressive team with a depth of experience, Nomo was built in just nine months. This is a core pillar of the next phase of our strategic growth plan where we will focus on establishing Nomo as a world class proposition, leveraging our digital capability with new products and services to support our customers' financial wellbeing.

The year has also seen the expansion of our Real Estate team who have continued to build the Real Estate business and are going into 2022 with a strong pipeline. This work included completing a £42m deal to finance Lancelot Place a new residential development in Knightsbridge, London. The development will provide five luxury townhouses, located less than a hundred meters from the world-renowned Harrods department store. Financing for the development has been agreed with five investors from the GCC. The Real Estate Finance team also agreed a deal supporting Eastern & Oriental Berhad with one of its first UK projects at a development in Holborn, London. The Real Estate Investment team agreed a sale of a retail warehouse in Yorkshire to a US investor. We will continue to leverage our Real Estate Finance and Real Estate Investment experience with a clear focus on building relationships with HNW GCC clients as well as supporting our UK client base.

In June BLME achieved an A+ external credit rating with Fitch Ratings. This reflects the equalizing of BLME's rating with that of its parent, Boubyan Bank. This is a major milestone and is already supporting our Treasury colleagues to further reduce our cost of funding.

As a follow up to the Boubyan acquisition of BLME in 2020, in June BLME Holdings was delisted from the official list of securities of the DFSA, and its shares ceased trading on the Nasdaq Dubai stock exchange. Then in July, the Company was reregistered as a private limited company as BLME Holdings Limited.

Our Wealth Management proposition and footprint will be significantly enhanced to provide access to the UK market delivering a compelling proposition in line with our Islamic values.

BLME continues to set high standards and to provide market leading products for its clients. These standards are recognised by the industry, with Moneyfacts awarding BLME the accolade of Best Fixed Account Provider for the fourth year in a row in 2021. In addition, BLME was the winner of Best Savings Provider at the Savings Champion 2021 Awards and the Most Innovative Islamic Current Account in the UK at the Islamic Retail Banking Awards 2021.

# People

Our future ambitions will only be delivered by the quality of our people. In 2021, despite the ongoing Pandemic we have doubled down on our recruitment plans to attract talent and expertise across the entire organisation. At a senior level we have expanded our executive team with the following Executive Committee members joining in 2021:

- Sean Gilchrist CEO, Nomo
- Simon Gibbons COO
- Andrew Thomson Head of Real Estate
- Mona Mohtasseb Head of Wealth Management

In addition to our Executive Committee hires:

- Yasser Al Muhtadi joined as CEO, K.S.A.
- Michael Gabbitas Head of UK Private Banking
- Rofiya Hussein Chief Product Officer, Nomo
- Andrew Dales MLRO

#### **Financial Performance**

The BLME Group reports a loss after tax of £7.8m, compared with a £2.7m profit after tax for 2020. Total credit impairment losses for 2021, including those recognised in the leasing business, amounted to £23.4m compared with £8.6m in 2020. The Group's Balance Sheet contracted in 2021 by 11% to £1.57 billion from £1.76 billion in 2020 mainly due to the intentional reduction of the significant excess liquidity the Group had built up in the first half of 2020 as a cautious initial response to the onset of the global pandemic.

The reduction in profitability is a result of the increase in credit impairment losses. This included a significant Stage 3 specific provision booked in relation to Walbrook Asset Finance's largest leasing business customer Arena Television which entered administration in Q4 2021. The underlying operational results for the Bank remain resilient and demonstrate our commitment to growing a sustainable, profitable Group.

The Real Estate financing business unit continues to deliver good performance. Whilst the outlook remains challenging in the context of the Covid pandemic, we continue to see opportunity in the UK Real Estate market.

Walbrook is operating as a separate Group subsidiary and moved to its own premises in Q4 2021. We completed the process of migrating the leasing assets from the Bank into Walbrook Asset Finance Limited during the year. Following a strategic review and separation process, the Group Board decided to explore a sale of its leasing business during 2021 with a sale expected to be completed within a year from the reporting date; and, in accordance with IFRS 5, the leasing business has been classified in these consolidated financial statements as a disposal group held for sale and as a discontinued operation. Due to unfavourable market conditions in 2022, the sale process did not result in a disposal. In June 2022 the Group Board decided to implement a controlled wind-down of the leasing business. The leasing business will continue to trade, and the portfolio will be run down in an orderly fashion, a process that is expected to take approximately three to four years.

### **Risk Management**

Treating customers fairly, preservation of liquidity and capital buffers and avoidance of reputational damage continued to be major priorities and considerations throughout the pandemic. In line with FCA guidance, the Group reacted in a consistent and fair manner in consideration of customer payment deferral requests which peaked in the middle of 2020 and had almost completely dried up by the end of Q1 2021. The Group has remained open to new business opportunities on a selective basis, to carefully manage credit risk, with a focus on strategic relationships particularly with GCC clients. The Group has maintained healthy liquidity and capital ratios well in excess of regulatory requirements throughout the reporting period.

The Group has maintained its focus on operational risk with a continued diligent approach to cyber risk, a risk that gained more prominence as criminal elements sought to exploit the pandemic. We frequently communicate with our clients and colleagues about the need to be vigilant and to make them aware of the increased risk of financial scams brought about by the pandemic. Other risk management related initiatives during 2021 included detailed risk assessments conducted in the first half of the year prior to the launch of Nomo and the development of a comprehensive framework for managing operational resilience.

### Covid-19

BLME's employees continued to work from their homes throughout much of 2021 and clients continued to receive excellent service with the impact of the pandemic on service provision being extremely limited. We remained focussed on the welfare and continued well-being of our people throughout the pandemic and continue to provide regular communication and engagement with all team members, keeping them included and informed. Our staff started to return to the office during the fourth quarter of 2021 and following a month of renewed working from home during the peak of the Omicron variant over the festive period, most staff are now in the office three days a week.

# Outlook

The economic effects of the pandemic are yet to fully unfold. However, Government support for business and workers in the UK and the rollout of the vaccine and the booster program provide us with reasons for optimism in the UK and in the Middle East. BLME does not have business interests in the European Union (EU) that could be affected by the implications of Brexit. We continue to monitor market conditions and political and economic developments, ensuring that we maintain and continue to enhance our robust risk management framework.

Overall, the Group's main strategic focus is on the development of the Wealth Management business, Real Estate, and the Nomo digital banking business unit. We continue to seek opportunities to grow our customer base through access to both Boubyan's client base and its expertise in technology and the use of digital channels. Despite the ongoing uncertainty around COVID-19 we see opportunity in Real Estate Finance and Real Estate Investments where our reputation and experience are developing well.

I am very proud of our staff performance in 2021 amid some challenging circumstances. Their resilience and hard work give me great hope for the prospects of the Bank. I would like to thank them, our Board, and our clients for their support and I look forward to a 2022 in which we will meet its challenges and opportunities together.

Andrew Ball

**Chief Executive Officer** 

24 June 2022

# THE BOARD AND EXECUTIVE MANAGEMENT

## Adel Abdul Wahab Al-Majed - Chairman

Adel is the Non-executive Chairman of the Board of BLME Holdings. He has around 40 years of experience in banking. He is currently Group Chief Executive Officer and Vice-Chairman of the Company's owner group, Boubyan Bank K.S.C.P, having previously held the position of Chairman. Adel is currently the Chairman of Kuwait Banking Association. From 1980 to 2009 Adel worked for National Bank of Kuwait where he held a number of positions including Deputy Chief Executive Officer and General Manager - Consumer Banking Group. Adel graduated from the University of Alexandria with a bachelor's degree in accounting and attended various executive management development programs at various universities, including Harvard, Wharton, Stanford, and other reputable institutions.

# **Executive Directors**

### Andrew Ball - Chief Executive Officer

Andrew has more than 30 years of global experience in the Financial Services sector, specialising in Private and Retail Banking services. In 2020 Andrew stepped into the role of CEO. Having worked at BLME as Head of Wealth Management and Head of Business since 2015, he is uniquely placed to lead the Group as it continues to sharpen its focus on wealth management and real estate as its core offerings. Andrew's motive continues to be creating the best possible outcome for clients. He believes success is achieved through focusing on the Group's values, maintaining good governance and continuing to grow positive culture. In doing so, the BLME team remain empowered to provide exceptional expertise and service to our valued clients. Andrew is also a member of the Board of Directors of Walbrook Asset Finance Limited. Before joining BLME in 2015, Andrew was Head of Strategy and Head of Retail Banking at International Bank of Qatar (IBQ). He began his career with Lloyds Bank in 1989, working onshore in the branch network as well as in the Offshore Banking Group in the Channel Islands before moving to Citibank International PLC where he held several roles including Head of Sales and Distribution. In 2004 Andrew joined National Bank of Kuwait as Head of Affluent Sales, after which he worked at Al Khaliji where he held several senior positions including Group Head of Consumer Banking and Head of Premium and Business Banking.

## **Chris Power - Chief Financial & Chief Operating Officer**

Chris has more than 35 years of global experience in Banking and Financial Services, specialising in Financial Control, Operations, Internal Audit and Risk. In January 2020 Chris was promoted to Chief Finance Officer and Chief Operating Officer having worked at BLME since September 2015. Chris is also a member of the Board of Directors of Walbrook Asset Finance Limited and MKL Construction Equipment Finance Limited. Chris was an integral leader in BLME's strategy refresh in 2016 and driving the related projects to turn the Bank around into a consistently profitable organisation. Chris was also instrumental in the planning and execution of the Group's share buy-back program in 2018 and the delivery of the acquisition by Boubyan Bank in February 2020. Chris is a graduate of the London School of Economics, qualified as a chartered accountant in 1986, is a fellow of the Institute of Chartered Accountants in England & Wales and holds an MBA.

Before joining BLME in 2015, Chris was Group Finance Director of the Board of CLS Group Holdings AG ("CLS"), the world's foreign exchange settlement utility. He began his career with Deloitte in London before moving to Hong Kong and progressing to Senior Manager and heading up the Hong Kong Banking and Securities Group. Chris joined the ABN AMRO Banking Group in 1994, where he held various senior control, compliance and finance positions whilst working in Hong Kong, Thailand and Brazil. This culminated in Chris heading up the control function for South America and joining ABN AMRO's Top Executive Group as a Corporate Executive Vice President, prior to joining CLS in 2008 as Chief Financial Officer and then being promoted to the main Board.

### **Non-executive Directors**

# Abdul-Salam Mohammed Al Saleh (Deputy Chairman)

Abdul-Salam joined the Board of BLME Holdings as a Non-executive Director in June 2020. He is a member of the Nominations and Remuneration Committee and is a member of the Board of Directors of Walbrook Asset Finance Limited. Abdul-Salam is Chief Executive Officer - Corporate Banking, Financial Control, Treasury and Legal Affairs of Boubyan Bank, which he joined in October 2012, Chairman of Boubyan Takaful Insurance Capital Investment Company and Vice Chairman of Boubyan Capital Investment Company. Abdul-Salam has more than 33 years of banking experience. He worked for 18 years at National Bank of Kuwait, where he gained experience in Financial Control and Corporate Banking; and his last position was the head of Domestic Corporate Banking. Prior to joining Boubyan Bank, he worked for over 7 years for National Bank of Abu Dhabi as the Regional Manager of its branch in Kuwait. Abdul-Salam received his bachelor's degree in Finance from Kuwait University and has attended various executive management development programs over the course of his career.

# **David Williams (Independent)**

David Williams joined the Group in October 2015 as an Independent Non-Executive Director and Chairman of the Risk Committee. David was appointed as Chairman of Walbrook Asset Finance Limited and of MKL Construction Equipment Finance Limited in October 2021. He is a senior credit risk professional with 30 years of experience in international banking operating at executive and board level in the Middle East, Europe and Asia. Over a career with Barclays PLC his executive roles included Wholesale Credit Risk Director of the Barclays Group and Chief Credit Officer at Barclays Capital. David was a Non-executive Board Director of LCH Clearnet Group Ltd. David is a former British Army officer and is currently Chairman of veterans charity Haig Housing Trust and Deputy Chairman of Care for Veterans.

#### Jabra Ghandour

Jabra Ghandour is a Non-executive Board member of BLME Holdings having previously served as Chief Executive Officer between March and November 2016. He has more than 30 years of experience in Financial Services. He is currently Chief Executive Officer of Boubyan Capital Investment Company, a subsidiary of the Company's majority shareholder, Boubyan Bank K.S.C.P. Before joining the Group, he was the Managing Director and Board member of International Bank of Qatar. Jabra began his career at Cairo Amman Bank where he was Head of Treasury before moving to Union Bank as Executive Manager responsible for Treasury and Financial Institutions. Jabra joined Jordan National Bank (Ahli Bank) in 1994 as Assistant General Manager followed by four years at Merrill Lynch (Jordan) as General Manager. From 2002 to 2012 he worked at National Bank of Kuwait holding several senior positions including General Manager, Jordan and Head of Private Banking. Jabra has played a key role in developing and growing market leading banks. He is also an independent Board member of Bank of Etihad and a Non-executive Director of Boubyan Takaful Insurance Company.

# **Calum Thomson (Independent)**

Calum Thomson joined the Board of BLME Holdings in April 2017 as Chairman of the Audit Committee and a member of the Risk Committee, the Nominations Committee and the Remuneration Committee. Calum is a chartered accountant with 29 years of experience in the Financial Services industry including 21 years at Deloitte LLP, specialising in the Financial Services sector. During his career at Deloitte, he led the global and UK asset management groups. His experience includes clients in the Middle East, Malaysia, UK and the US covering wealth and investment management, private banking, private equity and the General Insurance Markets. Calum is a Non-executive Director and Audit Committee Chair of The Diverse Income Trust plc, AVI Global Trust plc, Baring Emerging EMEA Opportunities plc, Standard Life Private Equity plc and Ghana International Bank plc; and Trustee and Chairman of Tarbat Historic Trust, and Trustee and Honorary Treasurer of Suffolk Wildlife Trust. In addition, he is an independent Non-executive Director of Schroder Pension Management Ltd and Non-executive Director of Schroder Unit Trusts Ltd.

### Joanne Hindle (Independent)

Joanne Hindle joined the Board of BLME Holdings as an Independent Non-executive Director in July 2018. She chairs the Nominations and Remuneration Committee and sits on the Audit and Risk Committees. She has over 30 years of experience in the financial services industry having held both executive and board level positions. Over her career Joanne has been Corporate Services Director at Unum Limited and Director of Pensions Development at NatWest Life. Amongst her portfolio of non-executive board positions, Joanne was Chairman of Shepherd's Friendly Society until June 2021 and now serves on the board as a Non-Executive Director and chair of their remuneration committee. In addition, Joanne is Chairman of Stafford Railway Building Society and a Trustee of La Serenissima Limited. She was a legal and compliance consultant for AXA Assistance until December 2019 and formerly was Chairman of Holmesdale Building Society.

#### Bader Abdullah Al Kandari

Bader Abdullah Al Kandari joined the Board of BLME Holdings as a Non-executive Director in March 2019. He is a member of the Risk Committee. He is an experienced investment professional. He began his career in 2004 at the Kuwait Fund for Arab Economic Development and held a senior position at Al-Mal Investment Company. Bader is currently Chief Investment Officer- Liquid Investments at Kuwait's Public Institution for Social Security. Prior to this position he was Investment Global Manager at Dimah Capital from 2012 until 2015. Bader has an MBA and is Vice Chairman of Boursa Kuwait and Vice Chairman of Wafra International Investment Company, Kuwait.

### **Maged Fanous**

Maged Fanous joined the Board of BLME Holdings in March 2020. He is a member of the Risk Committee. Maged is also a member of the Board of Directors of Walbrook Asset Finance Limited and BB2 Digital and Technology Services Limited. Maged is the Group Chief Risk Officer of Boubyan Bank. He has over 33 years' experience in risk management, treasury and financial regulations working with a number of central banks and financial institutions in the UK, Asia and the Middle East. Before joining Boubyan Group in 2018, he was the lead partner of the Risk and Regulatory practices of Ernst & Young in the UK and MENA. Prior to this, he was the lead partner of the Finance and Performance Management (FPM) of Accenture's UK/Ireland. Maged holds a bachelor's degree in accounting from Cairo University.

# Abdullah Abdulkareem Al Tuwaijri

Abdullah joined the Board of BLME Holdings as a Non-executive Director in June 2021. He is a member of the Audit Committee and the Nominations and Remuneration Committee. Abdullah is Chief Executive Officer – Consumer, Private, and Digital Banking of Boubyan Bank, which he joined in December 2011, Chairman of Boubyan Capital Investment Company, a member of the board of directors of Boubyan Takaful Insurance Company and Chairman of BB2 Digital and Technology Services Limited. Abdullah has more than 32 years of banking experience, including 23 years at National Bank of Kuwait. During his time with NBK, he held different leadership roles in retail banking in Kuwait and London. Abdullah received his bachelor's degree in Finance from Kuwait University and attended several executive development programs at Harvard Business School, INSEAD, and other reputable institutions.

# **GROUP STRATEGIC REPORT**

### THE BUSINESS MODEL

BLME Holdings Limited (the "Company") operates as the holding company of The Bank of London and The Middle East plc ("BLME" or "the Bank") which is one of the largest Islamic banks in Europe. BLME aims to become the leading UK provider of Wealth Management solutions to GCC clients, complemented by its market-leading Real Estate Finance services. BLME operates under the ethical principles of Islamic finance.

The Bank is authorised by the Prudential Regulatory Authority (PRA) and regulated by the PRA and the Financial Conduct Authority (FCA). In February 2020, Boubyan Bank ("Boubyan") successfully increased their stake in the Company to 71.08%. In June 2021 the Company delisted from the Nasdaq Dubai stock exchange and in July 2021 was reregistered as a private limited company.

Boubyan has been the Company's largest shareholder since the Bank launched in 2006 with active representation on the Boards of BLME and the Company. The Group is working closely with Boubyan to exploit the opportunities and synergies this change in ownership brings. The Group will seek to benefit from Boubyan's expertise in technology and systems, as well as enhanced client collaboration to bring our products and services to a wider audience across their franchise and to build capability and offer products to customers using digital channels.

## COVID-19

During 2021, COVID-19 continued to spread, with unexpectedly high spikes in the latter part of the year because of the spread of the Omicron variant. The Group mobilised decisively to follow Government guidance and successfully implemented remote working as part of its overall business continuity planning - protecting staff and increasing the resilience of the Company. The response from all the team throughout has continued to be impressive.

Not only did our business contingency systems and processes work quickly and well, but we came together to support our clients and each other at a time of considerable uncertainty. Clients have continued to receive excellent service with the impact of the pandemic on service provision being extremely limited. This is a performance of which BLME can be proud, with excellent commitment and collaboration demonstrated across the Group.

BLME's employees maintained remote working, adhering to the guidelines whilst ensuring that the needs of our clients and the safety of our people remain paramount in our planning. Despite the continuing phases of tiers and lockdowns, morale remains high throughout the Group. We remain focussed on the welfare of our people, mindful of the stresses and strains home working can bring. We provide regular communication and engagement with all team members, keeping them included and informed, and taking concrete steps to ensure their continued well-being.

Throughout the year, the Group has communicated consistently throughout the pandemic about how the bank's operations are affected and our support of the broader community. We have issued many communications to staff around COVID-19 support, outlining the Test and Trace system; and encouraging employees to get vaccinated.

The Group has not received any support from the Government, has not participated in any of the Government subsidy or loan schemes, has not "furloughed" any staff and has successfully redeployed employees across the Group to effectively resource and retain our people.

### **Current economy**

Since the yearend there have been a number of macroeconomic events which continue to impact the Group. Inflation rates are set to reach their highest levels for 40 years as a result of supply shortages as the Global population comes out of the COVID-19 pandemic, exasperated by the war between Russia and Ukraine. These supply shortages have seen supplier costs increasing which have been passed on to retail consumers. Central Banks have been attempting to mitigate inflationary measures by increasing interest rates, with the UK seeing the first increase in interest rates for three years in 2022, in an attempt to manage inflation. The Group is managing interest rate increases in the short term and is reassessing the rates which will be passed on to customers over time.

Inflationary increases have led to an increase in salaries across the financial services sector and in turn a general increase in staff turnover. The Group is still assessing the impact to recruitment and retention due to these external pressures but remains confident their competitive remuneration package and benefits will continue to attract and retain key staff.

#### Nomo

In July BLME launched Nomo, the world's first international Islamic digital banking business. Nomo provides customers in Kuwait and the UK with Sharia'a compliant digital banking via the Nomo app. Nomo will be a core pillar of the next phase of our strategic growth plan aimed at leveraging our digital capability with new products and services to support our customers' financial wellbeing.

# **Wealth Management**

Wealth Management includes the Group's complementary businesses of Private Banking and Real Estate. It provides deposit products, banking services, mortgages, residential and investment property finance targeted towards GCC-based High Net Worth individuals. Wealth Management is the main part of the Group's business that is benefitting from closer collaboration with the Boubyan franchise and business model. In 2022 BLME plans to open an office in the KSA to help drive our Wealth Management initiatives.

Our Private Banking team leverages our Real Estate capabilities to provide a range of solutions that meet the requirements of our High Net Worth Clients in the GCC. Our distribution capabilities in London are supported by our Dubai International Financial Centre ("DIFC") office which is a branch with a retail endorsement providing the perfect base to connect with our clients in the GCC and MENA region.

Real Estate remains the asset class of choice for GCC Wealth Management clients and our Real Estate Investments team offers Sharia'a-compliant investments through in-house capabilities or third parties.

Our Real Estate Finance team provides finance to small and medium sized Real Estate developers, investors and High Net Worth Individuals looking to invest in UK property across all sectors. Our Real Estate Finance business has strong links to our GCC clients with over a third of the portfolio having ultimate beneficial owners from the region.

# **Commercial Finance**

During 2021 Commercial Finance included the Group's leasing and specialist assets and syndications business units. This division provides competitive financing solutions to the UK mid-market and supports companies with links to the GCC region. Our clients operate across a variety of sectors and range in size from multinational corporations, and family businesses generally earning a minimum operating profit of £1 million, down to UK SMEs requiring small-ticket lease finance. The facilities offered typically range in size from £25,000 to £20 million with our credit approval process centralised in the London office.

The migration of the leasing assets from the Bank to Walbrook Asset Finance Limited ("WAF" or "Walbrook") was completed by the end of 2021 and Walbrook now operates as a separate Group subsidiary of BLME Holdings Limited. Following a strategic review and separation process, the Board decided to explore a sale of its leasing business during 2021 with a sale expected to be completed within a year from the reporting date. In accordance with IFRS 5, Walbrook Asset Finance Limited ('WAF') and MKL Construction Equipment Finance Limited ('MKLCEF') have been classified in these consolidated financial statements as a disposal group held for sale and as a discontinued operation, and the results of WAF and MKLCEF for the year are presented in Note 14 Discontinued Operations. Due to unfavourable market conditions in 2022, the sale process did not result in a disposal. In June 2022 the Group Board decided to implement a controlled wind-down of the leasing business. The leasing business will continue to trade, and the portfolio will be run down in an orderly fashion, a process that is expected to take approximately three to four years.

During 2021 the Group made the strategic decision to commence the implementation of an orderly withdrawal from the specialist assets and syndications business line.

# **Treasury**

The Treasury division manages the Bank and Group's capital, liquidity and funding, ensuring that the Group operates within its market and liquidity risk appetites. To this end Treasury ensures funding sources are diversified and at cost-effective rates.

The Fitch A credit rating obtained by BLME during 2021 has already served to provide the Bank with new avenues for sourcing liquidity, The rating has also enhanced existing institutional relationships, such as with those used for hedging longer-term market risks which will require particular attention through 2022 as global Central Banks address higher inflation rates.

2021 saw the welcome introduction of The Bank of England's Alternative Liquidity Facility and will serve to function as BLME's primary means of ensuring its stock of HQLA is better positioned to handle intra-day Sterling liquidity requirements.

### Marketing

Despite the challenges arising from COVID-19, 2021 saw BLME win a substantial number of awards:

- Best Bank Savings Provider: Moneyfacts Awards
- Best Fixed Account Provider: Moneyfacts Awards
- Best Savings Provider: Savings Champion
- Best Benefits to Support Employees during the Pandemic Small Employer: Employee Benefits Awards
- Most Innovative Islamic Current Account in the UK: Islamic Retail Banking Awards 2021

Further, BLME currently exercises its marketing across a range of marketing channels such as PR and social media, awards, and strategic alliances. With the new strategic focus on Nomo and Wealth Management, we have not yet upgraded our brand model to reflect this new direction.

Recognizing that BLME is now at the right point in its strategic change to develop this, we agreed to develop a new brand model. And so, the latter part of 2021 saw us go out to market to tender for and select 'Chaos Design,' an independent 'Top 50 UK Creative Agency' with 18 years' experience in delivering integrated marketing, to drive this exercise for us in 2022.

# STRATEGY AND OBJECTIVES

We are proud of our efforts in delivering steady operating performance. We continue to monitor and manage our costs closely. We want to create sustainable value for all of our stakeholders.

The Group works hard to align our core values with our strategic objectives to ensure that our employees operate in accordance with our risk appetite. Central to our values are the principles of Sharia'a and to support this we maintain a close relationship with our esteemed Sharia'a Supervisory Board. We are very grateful for the support, guidance and advice we receive from our Sharia'a Supervisory Board.

# **FINANCIAL RESULTS**

The financial statements for the year ended 31 December 2021 are shown on pages 47 to 56. The loss after tax for the year amounted to £7.8 million (2020: profit after tax £2.7 million).

Below are the highlights of the financial performance of the group for the year and the position as of 31 December 2021. The comparison of the 2021 highlights with the 2020 data is impacted by the classification of the Group's leasing business as a disposal group held for sale and treatment as a discontinued operation in the consolidated income statement and consolidated balance sheet. The results of the Group's leasing business for 2021 is presented in Note 14.

Key performance indicators - £ million	2021	2020
(Loss) / profit after tax	(7.8)	2.7
Consolidated total operating income (excluding credit impairment losses)	34.2	46.0
Consolidated total operating expenses	28.5	35.0
Credit impairment losses	12.6	8.6
Total assets	1,571	1,763
Total regulatory capital	237	246

Other performance measures	2021	2020
Pre-tax return on equity	-2.9%	0.9%
Cost income ratio	83.4%	71.8%
Non-performing Financing Assets to overall Financial Assets	3.4%	3.0%
Number of depositors	19,722	19,935

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#### GROUP NON-FINANCIAL INFORMATION STATEMENT

### **Our Stakeholders**

The Group has a diverse and wide range of stakeholders. A priority for the Group is to positively engage with all our stakeholders ensuring that we maintain mutually beneficial relationships and fulfil our obligations from a regulatory, legal and social responsibility perspective.

BLME operates in a fully Sharia'a-compliant way. As such we do not put money in interest-bearing investments or the tobacco, alcohol or gambling industries. The Group's engagement with its stakeholders as described below plays an important role in guiding strategy-related and general decision-making by the Board.

The Directors consider, both individually and collectively, that they have acted in the way they consider, in good faith, would be most likely to promote the success of the Group for the benefit of its shareholders, but with regard to all its stakeholders and matters set out in s172 (a-f) of the UK Companies Act 2006.

### **Shareholders**

We appreciate the support and patience our Shareholders have shown over the years and we understand how important it is to communicate openly and engage with them. As of 31 December 2021, Boubyan Bank owns 71.08% of the Group. We remain open to ongoing dialogue with minority shareholders and sharing our annual reports.

#### **Customers**

Our customers are central to all that we do and we work hard at being a customer-centric bank with customer outcomes a priority. Despite remote working for most of 2021, customers have continued to receive excellent service with the impact of the COVID-19 pandemic on service provision being extremely limited. Our Savings team continued to work remotely to support customers, and our Relationship Management teams remained in regular contact with our clients across our various lines of business. Throughout the year we frequently communicated with our clients about the need to be vigilant and to make them aware of the increased risk of financial scams brought about by the pandemic. Treating customers fairly has remained a major priority and in line with FCA guidance the Group continued to react in a consistent and fair manner in consideration of customer payment deferral requests.

# **Suppliers**

We rely on our suppliers to help the Group run smoothly, from day-to-day business to our future operations. In order to maintain beneficial and productive relationships with our suppliers the Group frequently reviews supplier relationships and applies rigorous due diligence requirements.

# **Funding**

The Group focuses effort to operate within our market and liquidity risk appetite and reviewing funding sources remains a priority for the Group. We have enhanced our website, responded flexibly to rate changes and remained focussed on the customer experience. We have also built relationships with targeted providers that offer our savings product and manage the application process meaning that we can obtain funds more efficiently.

## **Employees**

Our employees are central to our success, and we believe that if we make BLME a great place to work they will feel valued and perform to their highest potential. The Group has unreservedly taken significant steps to ensure our employees feel that they not only work in an open, straightforward, and collaborative environment, but that their health and well-being is valued and supported. We continue to cultivate an inclusive and diverse workplace where staff are encouraged to act responsibly, take personal accountability, embrace change and put the client at the centre of our business.

BLME promotes a positive working environment where individuals and teams can thrive, and we have adapted this approach over the past year to ensure as much continuity as possible whilst employees work remotely. Group employees

have continued access to a 'Well-being Hub' which provides free, confidential advice on healthy living with information and support on areas ranging from exercise and financial advice, through to Cognitive Behavioural Therapy.

We also held regular well-being initiatives such as stress-therapy massages (prior to remote working) and group exercise classes (that have continued throughout remote working) to promote healthy living. We have provided access to staff to have a remote workstation assessment with a qualified physiotherapist. And additionally, the Group provides annual health assessments, gym memberships and private medical insurance, and a number of employees also volunteer as BLME Mental Health First Aiders.

We encourage an open dialogue with our employees, including regular Group-wide question and answer sessions with the Executive Committee and bite-size information & training presentations from teams across the Group. Our appointed 'Conduct Champions' play an important role in raising awareness, communicating expectations and being a source of advice and guidance.

Our monthly staff meetings (or 'Majlis' as they are referred to within the business using an Arabic expression) offer the opportunity for employees to ask questions and submit suggestions as well as recognising colleagues who have embodied our values and collaborative culture into their work. And regular kitchen catch ups, our Isma'a external guest speaker series (Isma'a means to 'listen intently' in Arabic), and virtual social events have helped us keep in touch and keep our focus on promoting good conduct and culture.

We have a diverse workforce and celebrate that through marking cultural festivals and milestones.

Throughout 2021, we issued many internal communications about wellbeing: encouraging employees to take rest breaks and raising awareness about relevant mental health conditions. We asked Conrad Humphreys to speak to our employees about resilience and coping with isolation from his experiences as a British professional yachtsman. We promoted Mental Health Awareness Week in 10-16 May 2021; and in October we hosted an Isma'a session with former England international cricketer, Steve Harmison, who had suffered from depression, in support of World Mental Health Day on 10th October.

In our Employee Engagement Survey 2021 our colleagues' scores produced an Employee Engagement Index of 80%, keeping BLME in the top tier of peer firms. This is despite the intense demands of the strategic work programme during 2021 and the continued challenges of remote working due to the pandemic. 88% of employees surveyed are proud to work for BLME and 76% would recommend it as a great place to work with both scores above the upper quartile external benchmark.

# **Communities and the Environment**

We support operating in a socially responsible manner, and recognise our social, civic, economic, and environmental responsibilities. Our role and positive impact in the community is important to the Group and our stakeholders, and we support building a Corporate Social Responsibility ("CSR") programme that drives positive change for individuals and for society.

Employees at all levels of the Bank are expected to operate in an economically, socially, and environmentally sustainable manner, whilst upholding the Group's values and Sharia'a compliance. We support our employees to volunteer with and raise funds for local communities and charitable causes and, as a bank, we partner with many charities every year.

Over 2021, significant effort has been made in progressing BLME's ESG positioning and messaging to formulate a set of ESG policies and pledges, which have since been published on the BLME website and publicised on BLME's various social media channels.

Regarding our diversity program, we supported the female community via IWD (International Women's Day) 2021, an annual event that celebrates women's achievement and educates on related bias which took place on 8 March. And further, by becoming signatories of the Treasury's Women in Finance Charter, an initiative committed to building a balanced and fair financial services industry.

Our key CSR achievements in 2021 involved collaboration with a broad range of third sector partners: SEO London, WildHearts Group, Change Please, Fat Macy's, Harry Specters, From Babies with Love, Aspiring Heads, Little Gate Farm, Victim Support; and more specifically via the following projects. A small group of employees also volunteered their time to provide mentorship to students in conjunction with Future Frontiers and SEO London.

In October, in association with Black History Month, we teamed up with Aspiring Heads, a social enterprise created to address the racial disparities in senior leadership within education in the UK. Also in October, five BLME runners participated in the Royal Parks Half Marathon, in aid of Maggie's Charity, which offers emotional support to people with cancer.

In November our colleagues supported Wrap Up London, which brings together hundreds of volunteers and thousands of other Londoners, who give up their time to donate, receive, sort, and distribute warm coats and distributes them to over a hundred frontline charities, including homelessness organisations, refuges, and family centres.

In December, 18 employees ran 5km through the City of London to raise money for Victim Support as part of the Santa in the City charity run.

In 2021 overall, we demonstrated support for the following CSR organisations and initiatives across our social media platforms, with the intention of encouraging and inspiring other businesses to consider the support they can give: Aspiring Heads, World Mental Health Day, UK Black History Month, National Inclusion Week, International Week of Happiness at Work, Mental Health Awareness Week, Harry Specters (a social enterprise and chocolate company training people with autism), International Women's Day, our internal Virtual Leaders' Lunch, Take Five cybercrime awareness, COP26, Victim Support, Little Gate Farm, Women in Finance Charter, Cyber Security Awareness Month, our own 'Operation Work Well From Home', and the work of From Babies with Love.

# **Conduct Risk**

Conduct Risk is a significant risk for all organisations and one which the Group takes very seriously. All Group staff receive annual training on conduct alongside regular communication and internal blogs about building a culture based on our values and good conduct. The Group has appointed Conduct Champions from the front-office business areas who are responsible for overseeing the Group's approach to conduct and communicating what good conduct looks like and highlighting conduct risk.

Our PROUD values (see Glossary of abbreviations for further information) are central in guiding good conduct and providing a clear purpose to everyone at the Group. These values are incorporated into all aspects of our operations from recruitment to training. We recognise good conduct that is aligned with our values with awards.

# Financial Crime and Anti-Corruption and Anti-Bribery

The Group has heavily invested in building a robust financial crime risk management function with supporting policies and processes alongside regular financial crime training and communications. All Group staff including Board members receive annual training on anti-corruption and anti-bribery matters. The Group's core financial crime policies are the Anti-Bribery and Corruption Policy, the Fraud Prevention Policy and Anti-Money Laundering, Counter Terrorism Financing and Sanctions Policy.

We have also invited specialist speakers to the Group ranging from a reformed fraudster to an ethical hacker/ social engineer, who have covered topics including money laundering, cyber-crime and financial crime. These provide our staff

with context regarding the risks and examples of real-life experiences. In addition we had two separate guest speakers on the topics of Diversity and Mental Health/Resilience which positively contributes to an open and inclusive culture and we believe ensures our employees feel informed and engaged, thus further protecting our operations from risk.

**Human Rights** 

BLME is a wholly Sharia'a-compliant bank. Accordingly, we value traditional finance principles, and strive to be straightforward, competitive and prudent. We are committed to acting ethically in all our business relationships, as well as complying at all times with laws and regulations applicable to us.

We are committed to ensuring that our supply chain is free from the practice or modern slavery and human trafficking. All current and future relationships with our Suppliers will be managed with this commitment in mind, and we will not knowingly do business with any third party guilty of such practices. Further, we have put in place the appropriate key performance indicators to manage this risk. Our full statement on modern slavery can be found on our website, pursuant to section 54 of the Modern Slavery Act 2015.

Whistleblowing

The Group has a Whistleblowing Policy. A whistleblower is a person who raises a genuine concern related to suspected wrongdoing or dangers at work. We support staff who have genuine concerns related to suspected wrongdoing or danger affecting any of the Group's activities to report their concerns to our whistleblowing champion.

PRINCIPAL RISKS AND UNCERTAINTIES

The Group's principal risks and uncertainties have been highlighted and discussed in detail in Note 37. The impact of other external factors impacting the economy have been discussed in the Directors' report.

**RUSSIAN INVASION OF UKRAINE** 

Following Russia's invasion of Ukraine in February 2022 and the global sanction updates against Russian individuals, entities and financial institutions, the Group conducted a full review of its client base to identify any relevant relationships. The Group has no relationships with sanctioned Russian individuals, entities and financial institutions and has no direct credit exposure to Russia or Ukraine.

The Group has briefed its staff regarding the need for heightened awareness of cyber security threats. The broader consequences of the impact of the war on global markets and economies over the short and medium term remain unclear but currently the Group is not experiencing any significant adverse business impacts.

**FUTURE** 

We have a strong team that is fully aligned with our goals and who drive the positive culture and success of the Group. I want to thank them for their commitment and resilience in 2021.

2022 will be a period of ongoing strategic change and the launch of the KSA subsidiary and the continued roll out of Nomo will be key challenges and opportunities. I would also like to thank the Chairman and the Board for their ongoing support. I also look forward to building on our success with the support of Boubyan Bank.

On behalf of the Board

Andrew Ball

**Chief Executive Officer** 

24 June 2022

# **DIRECTORS' REPORT**

The Directors present their annual report and audited financial statements for the year ended 31 December 2021.

### **Principal activities**

BLME Holdings Limited ("the Company") was incorporated in the United Kingdom on 24 April 2013 and its principal activity is to act as a holding company for Bank of London and The Middle East plc ("the Bank" or "BLME") and its subsidiaries including Walbrook Asset Finance Limited ("Walbrook"). The insertion of the Company as a holding company of the Bank was effected pursuant to a Scheme of Arrangement in 2013. The Company and its subsidiaries are collectively referred to as "the Group". Following on from the acquisition by Boubyan in 2020, the Company was delisted from the Nasdaq Dubai stock exchange on 17 June 2021. The Company was formerly registered as a public limited company and was reregistered as a private limited company on 21 July 2021.

BLME is a wholly Sharia'a-compliant bank authorised by the UK's Prudential Regulation Authority (PRA) and regulated by the Financial Conduct Authority (FCA) and the PRA. The Bank provides a range of Sharia'a-compliant banking services to businesses and individuals with a strong focus on the UK and the Middle East. The Bank operates a branch in Dubai at the Dubai International Financial Centre (DIFC). The branch has been fully operational since 2018 and in 2019 obtained a retail endorsement. The team continue to build the Bank's brand in the region. The results for the year are discussed further in the Group's strategic report.

# Financial results and dividends

The financial statements for the year ended 31 December 2021 are shown on pages 47 to 56. The consolidated Group loss after tax for the year amounted to £7.8 million (2020: profit after tax £2.7 million). The result for the stand-alone company, BLME Holdings Limited, for the year was a profit of £34.0 million (2020: £26.6 million loss). The Directors do not recommend the payment of a dividend for the year ended 31 December 2021 (2020: £Nil).

The Bank partially sold down its investment in Waterfront Holdings Limited during the year by 4% resulting in a remaining equity investment of 10% (see Notes 30 and 31). In addition, the Bank partially sold down its investment in AQ1 Limited during the year by 4% resulting in a remaining investment of 84%, whilst the Bank's investment in Aspenway Limited remains unchanged at 56% (see Note 30).

#### **Directors and Directors' interests**

The Directors who held office during the year, and their committee memberships and functions as of 31 December 2021, were as follows:

Name and Board/Committee Chairmanships (as of 31 December 2021)	Date of Appointment	Date of Resignation	Board Committee Memberships (as of 31 December 2021)
Adel Abdul Wahab Al-Majed Chair of the Board	26 April 2013		
Abdul-Salam Mohammed Al Saleh Deputy Chair of the Board	26 June 2020		Nominations and Remuneration
Andrew Ball Chief Executive Officer	11 December 2020		Executive
Chris Power Chief Financial Officer and Chief Operating Officer	26 September 2016		Executive

David Williams (Independent) Chair of the Board Risk Committee	15 October 2015		Risk Nominations and
<b>,</b>			Remuneration
Jabra Ghandour	25 March 2016		Audit
Calum Thomson (Independent) Chair of the Audit Committee	1 April 2017		Audit Risk Nominations and Remuneration
Joanne Hindle (Independent) Chair of the Nominations and Remuneration Committee	1 July 2018		Nominations and Remuneration Audit Risk
Bader Abdullah Al Kandari	20 March 2019		Risk
Maged Fanous	23 March 2020		Risk
Abdullah Abdulkareem Al Tuwaijri	18 June 2021		Audit Nominations and Remuneration
Michael Williams (Independent)	26 April 2013	28 April 2021	N/A

On 28 April 2021 Michael Williams retired from the Board in order to follow best practice independence rules having reached nine years' service. At the same time Abdul-Salam Mohammed Al Saleh was appointed as Deputy Chairman. Abdullah Abdulkareem Al Tuwaijri joined the Board as a Non-Executive Director in June 2021. Abdullah is the CEO – Private, Consumer & Digital Banking at Boubyan Bank and brings over 30 years of banking experience to BLME.

Pursuant to the provisions of the Company's Articles of Association at the time when it was still a public limited company, any Director who had been appointed by the Board during the financial year, rather than at a general meeting of Shareholders, had to stand for election by the Shareholders at the first Annual General Meeting (AGM) following their appointment. Accordingly Andrew Ball stood for re-election at the AGM held on 15 June 2021 and was re-elected as a director by shareholders.

At the AGM held on 15 June 2021 shareholders approved a resolution to cancel the admission of the ordinary shares of the Company to the Official List of Securities maintained by the Dubai Financial Services Authority and to trading on Nasdaq Dubai. The Company was then delisted from the Nasdaq Dubai stock exchange on 17 June 2021. Shareholders also approved an AGM resolution to re-register the Company as a private limited company under the Companies Act 2006 with the name BLME Holdings Limited and to adopt a set of new articles of association of the Company. The Company was subsequently reregistered as a private limited company on 21 July 2021.

As a private limited company, BLME Holdings Limited is no longer required to hold an annual general meeting each year and its directors are not required to retire by rotation and a new director appointed by the Board does not need to be reappointed by the shareholders at the next annual general meeting following their appointment.

The Group provided all Directors with qualifying third-party indemnity provisions during the financial year and at the date of this report.

The Directors who held office on 31 December 2021 had the following beneficial interests in the ordinary shares of the Company at the end of the year.

Name	Class of share	Number of shares held of 31 December 2021	Number of shares held of 31 December 2020
Adel Abdul Wahab Al-Majed	Ordinary 25p	1,000,000	1,000,000
Andrew Ball	Ordinary 25p	Nil	Nil
Chris Power	Ordinary 25p	Nil	Nil
David Williams	Ordinary 25p	. Nil	Nil
Calum Thomson	Ordinary 25p	. Nil	Nil
Jabra Ghandour	Ordinary 25p	Nil	Nil
Joanne Hindle	Ordinary 25p	Nil	Nil
Bader Abdullah Al Kandari	Ordinary 25p	Nil	Nil
Maged Fanous	Ordinary 25p	Nil	Nil
Abdul-Salam Mohammed Al Saleh	Ordinary 25p	Nil	Nil
Abdullah Abdulkareem Al Tuwaijri	Ordinary 25p	Nil	Nil

As detailed in the 2020 Annual Report and Accounts, five directors sold their ordinary shares in the Company by accepting the cash offer by Boubyan Bank K.S.C.P. for the Company and two executive Directors exercised share options.

# Chairman's other significant commitments

Director	Company	Appointment	Date of Appointment
Adel Abdul Wahab Al-Majed (Group Chairman 31 March	Boubyan Bank K.S.C.P	Chief Executive Officer and Vice Chairman	27 March 2013
2014 to present)	Kuwait Banking Association	Chairman	13 February 2019

The Board acknowledges that Adel Abdul Wahab Al-Majed's other commitments may give rise to conflicts of interest and have procedures in place to ensure that the Group is not disadvantaged. A Director shall not vote at a meeting of the Board or of a Committee of the Board on any resolution concerning a matter in which a direct or indirect interest is held.

The Directors complete annual conflicts of interest declarations and ensure the Board is informed of any change in circumstances throughout the year.

# **Sharia'a Supervisory Board members**

The Sharia'a Supervisory Board members during the year were as follows:

- Sheikh Dr. Abdulaziz Al-Qassar (Chairman)
- Sheikh Dr. Esam Khalaf Al-Enezi
- Sheikh Dr. Mohammed Daud Bakar

### **Financial Risk Management**

The Group has exposure to the following risk categories:

- Credit risk
- Liquidity risk
- Market risk
- · Operational risk (including conduct and cyber risk)
- Capital risk

A description of how the Group manages these risks is provided in Note 37.

Following the decision by global regulators to phase out IBORs and replace them with alternative reference rates, the Group established a project to manage the transition for those contracts affected by the move. The Group has now successfully transitioned all legacy GBP LIBOR borrowers to Bank of England Bank Rate. The Group placed great importance on communicating these important changes with its borrowers throughout 2021, as well as updating the corporate website which ultimately ensured no objections to the transition from LIBOR were received from our customers.

Having already incorporated use of Bank of England Bank Rate, the Group is now working towards including additional alternative Risk-Free Reference Rates such as Term SONIA into our systems.

## **Political contributions**

The Group made no political contributions during the year (2020: £nil).

# Climate change risk

The Group continues to build its approach to climate risk, with positive steps taken during 2021 to incorporate this important topic into the wider risk management framework that spans all of the Bank's functions. Members of BLME staff have been active in attending various industry meetings and Regulatory forums, including the jointly hosted Climate Financial Risk Forum, that have proved invaluable in providing guidance and support in developing the Banks initial approach.

Overall the Bank has focused on starting to embed the requirements set out within the Policy Statement PS11/19 'Enhancing Banks and Insurers approaches to managing the financial risks from Climate Change' in the following areas:

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A number of discussion and awareness papers on BLME's proposed approach to Climate Change Risk have been presented to both the Board and the Executive Risk Committees during 2021, setting out clear actions in order to both understand the Bank's exposure to Climate Risk and to ensure steps are taken to evolve the climate change risk reporting to meet requirements and contain exposure within the Bank's Risk Appetite.

The respective Committee terms of reference have been updated to identify where Climate Risk Governance sits and there is a standing agenda item on climate change risk at the monthly Executive Risk Committee to track progress. The Bank's Chief Risk & Compliance Officer holds the requisite Senior Management Responsibility in order to ensure Climate Risk is sponsored at an appropriately senior level in the organisation.

The Bank's Risk Management Framework has been updated to incorporate Climate Risk, both at a customer and portfolio level, this will evolve further as we move through 2022.

To help analyse climate risks, there is a focus on two transition channels:

- Transition risks arise from the adjustment towards a net-zero economy, which will require significant structural
  changes to the economy. Changes in policy, technology and shifting consumer preferences and interpretations of
  the law could prompt a reassessment of the value of a large range of assets. In turn, this will give rise to credit
  risk. The resultant risks would be more pronounced in the case of a sudden adjustment and could, dependent on
  scale, be a source of financial instability.
- Physical risks arise from changes in the long-term climate and the increasing severity and frequency of weather
  events. Physical risks can damage property and other infrastructure, disrupt business supply chains, impact
  human working conditions and health and, more broadly, can lead to internal displacement and conflict. This
  reduces asset values, results in lower profitability for companies, damages public finances, and increases the cost
  of settling underwriting losses for insurers. Indirect effects on the macroeconomic environment, such as lower
  output and productivity, exacerbate these direct impacts.

A series of scoring metrics at a customer level for both Transition and Physical Risk have been initiated in order to start to build a picture of the Bank's exposure to Climate Risk, this will develop further through 2022 and start to be further embedded in both Risk Appetite, and Risk Reporting and provide a basis for the Bank to start to utilise climate scenario scenarios to understand our risk profile further.

The process for managing these risks will continue to develop as our understanding of underlying risks improves, technical capabilities evolve, and methodologies develop and become more standardised.

## **Carbon reporting**

In terms of the Group's direct business impact on the environment, the main carbon footprint relates to office premises, which are modern and energy efficient, with the majority of staff being based out of our Cannon Place Head Office in central London throughout most of the year. The carbon footprint in 2021 from staff travel was limited as a direct consequence of travel restrictions due to the COVID-19 pandemic.

The Group consumed more than 40,000 kWh of energy during the year and is therefore above the threshold for reporting under the Streamlined Energy and Carbon Reporting (SECR) framework requirements that were introduced by the UK Government for accounting periods beginning on or after 1 April 2019.

The Group actively engages with the managing agents at our Cannon Place premises on a variety of efficiency measures and have an ongoing dialogue with their sustainability team. Cannon Place has a Renewal Energy Guarantees of Origin ('REGO') backed electricity contract with E.ON sourced by electricity from renewable sources.

The Group's has chosen an intensity ratio of using tC02e (tonnes of carbon dioxide equivalent) per £ millions of income as being the most relevant carbon emissions intensity metric for its business type.

The Group's UK carbon emissions for calendar year 2021 was 366,772 kWh (2020: 370,693 kWh), which includes gas and electricity consumption. The energy consumed resulting from the purchase of electricity by the Group for its own use was 260,152 kWh (2020: 261,701 kWh).

The Group's intensity metric for calendar year 2021 was 0.38 tCO2e (2020: 0.44 tCO2e).

# **Future developments**

The business strategy and prospects for future financial years are included in the Group Strategic Report on pages 9 to 16. The material business risks are set out in Note 37 Financial Risk Management from page 112.

## Going concern

The Directors have reviewed the business activities and financial position of the Group and have a reasonable expectation that it has adequate resources to continue in operational existence until 30 June 2023. In making this assessment the Directors have considered a wide range of information about the current and future condition of the Group including the strategic direction, activities and risks that affect the financial position. This review included an assessment of the impact of the COVID-19 pandemic on the Group's financial statements, liquidity and capital positions, inflation rates in the UK and further macroeconomic conditions including the Russia/Ukraine conflict and subsequent sanctions and the impact of climate change. More information regarding this aspect of the review is outlined in Note (2) (c) on pages 57 and 58.

For these reasons the consolidated financial statements of the Group and parent Company have been prepared on a going concern basis.

## Disclosure of information to auditor

The Directors who held office at the date of approval of this Directors' report confirm that so far as they are each aware there is no relevant audit information of which the Company's Auditor is unaware, and each Director has taken all steps that he or she ought to have taken as a Director to make himself or herself aware of any relevant audit information and to establish that the Company's Auditor is aware of that information.

#### **Auditor**

The Company has dispensed with the requirement to hold an Annual General Meeting. In accordance with Section 489 of the Companies Act 2006 the board will reappoint Ernst & Young LLP as auditors during the course of the year.

By order of the Board

Peter Bulkeley

**Company Secretary** 

23 June 2022

# **CORPORATE GOVERNANCE REPORT**

The Board considers that good corporate governance is central to achieving the Group's objectives. To this end, the Board has established a governance framework that sets out procedures, policies and practices that are required by law, regulation and/or best practice guidelines. The framework is also used to determine risk appetite in line with the Group's defined strategic objectives. Risk appetite adherence is monitored through a formalised process of risk identification, control assessment and performance monitoring. Board and executive committee structures have been implemented, together with clearly defined roles and responsibilities for both the individuals and the committees. These committees oversee the activities of the Group and help ensure controls are operating as designed. These structures, including individual department business plans, ensure that appropriate financial and human resources are in place to deliver the Group's strategic objectives. Policies and behavioural standards have been established and reiterated to all staff through regular training programmes, including anti-money laundering and financial crime, the UK Bribery Act, conflicts of interest and treating customers fairly.

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## The Board of Directors

The BLME Holdings Limited Board is responsible for the Group's system of corporate governance.

As of 31 December 2021 the Board of Directors comprised two Executive Directors:

- Andrew Ball Chief Executive Officer
- Chris Power Chief Financial Officer and Chief Operating Officer

and nine Non-executive Directors, including the Non-executive Chair:

- Adel Abdul Wahab Al-Majed Non-executive Chair
- Abdul-Salam Mohammed Al Saleh Deputy Chair
- Calum Thomson Chair of Audit Committee (Independent)
- David Williams Chair of Risk Committee (Independent)
- Joanne Hindle Chair of Nominations and Remuneration Committee (Independent)
- Jabra Ghandour
- Bader Abdullah Al Kandari
- Maged Fanous
- Abdullah Abdulkareem Al Tuwaijri

The appointment of Directors is considered by the Nominations Committee and ratified by the Board. Pursuant to the provisions of the Company's Articles of Association, any Director who has been appointed by the Board during the financial year, rather than at a general meeting of Shareholders, must stand for election by the Shareholders at the first Annual General Meeting following their appointment, and following that meeting, must stand for re-election by the Shareholders at least every three years.

Non-executive Directors are appointed for three-year renewable terms, which may be terminated by giving three months' notice.

All the Directors have access to the advice and services of the Company Secretary, who is responsible for ensuring compliance with Board procedures and applicable regulations. Independent professional advice is available to the Directors at the Group's expense where they judge it necessary to discharge their duties as Directors.

# **Board Meetings**

The Board of Directors meets at least quarterly and has a defined agenda of matters reserved for its decision. The Board is responsible for the overall Group strategy, setting the risk appetite, approval of major capital expenditure projects and consideration of major financing matters. The Directors discharge their duties within a framework of controls relating to the assessment and management of risk.

The matters specifically referred to the Board for decision include the approval of the annual report and financial statements, the payment of dividends, the long-term objectives of the Group, the strategies necessary to achieve these objectives, the Group's budgets and plans, significant credit exposures, significant capital expenditure items, significant investments and disposals, the organisational structure of the Group, the arrangements for ensuring that the Group manages risk effectively and any significant change in accounting policies or practices.

#### **Board Committees**

The Board has delegated to the Committees of the Group the responsibility to review and make recommendations to the full Board. The Board Committees operate within clearly defined terms of reference.

#### **Board and Committee meetings attendance record 2021**

		Board		Ren	ination nunera ommitt	tion	Co	Audit ommit		Risk	Commi	ittee
	Regular meetings attended	Ad hoc meetings attended	Meetings eligible to attend	Regular meetings attended	Ad hoc meetings attended	Meetings eligible to attend	Regular meetings attended	Ad hoc meetings attended	Meetings eligible to attend	Regular meetings attended	Ad hoc meetings attended	Meetings eligible to attend
Executive Directors												
Andrew Ball	4	5	9									
Christopher Power	4	5	9							· <del></del> -		
Non-executive Directors				_								
Adel Abdul Wahab Al-Majed	4	4	9									
Michael Williams	1	2	3	2	0	2				1	0	1
David Williams	4	5	9	4	1	5				4	1	5
Jabra Ghandour ,	4	5	9				4	0	5			
Calum Thomson	4	5	9	5	0,	5	4	3	7	4	1	5
Joanne Hindle	4	5	9	5	0.	5	4	3	7	4	1	5
Bader Abdullah Al Kandari	3	4	9				1	1	2	4	1	5
Maged Fanous	4	5	9				1	1	2	3	1	5
Abdul-Salam Mohammed Al Saleh	4	5	9	4	0.	5						
Abdullah Abdulkareem Al Tuwaijri	2	1	3	2	0.	2	3	1	4			

Of the nine board meetings held during the year, four were regular meetings and five were ad hoc meetings. The approval of the 2020 Annual Report and Financial Statements and the approval of the 2021 ICAAP, ILAAP and RRP were covered in regular scheduled Board meetings during 2021. The approval of the notice of the 2021 AGM and the delisting from the Nasdaq Dubai stock exchange were covered in ad-hoc Board meeting. Other topics considered at ad-hoc Board meetings included the Group's implementation of the Wealth Management business strategy and other strategic projects. The Executive Directors regularly attend the Audit Committee and Risk Committee meetings as guests.

# **Board Audit Committee**

The Audit Committee is chaired by Calum Thomson (FCA) and comprises Joanne Hindle, Jabra Ghandour and Abdullah Abdulkareem Al Tuwaijri. The independent chair has a casting vote.

The Committee's main responsibility is to review any reports from management, the internal auditor, and the external auditor regarding the internal control systems implemented throughout the Group, along with consideration of the Annual Report and Financial Statements. It also makes recommendations to the Board on the appointment of the auditors and the audit fee. The Board considers that the members of the Audit Committee possess recent and relevant financial experience. The Audit Committee has unrestricted access to the Group's auditors. The external auditor, Ernst & Young LLP (EY), provided non-audit services in addition to the provision of audit services. Further details regarding the fees paid to EY for these services are included in Note 12 on page 84.

The Audit Committee is responsible for reviewing and monitoring the external auditor's independence and objectivity and the effectiveness of the audit process. The process through which the Committee assesses the auditor's independence and objectivity each year includes the following:

- · review and discussion of the external audit plan and results of the annual audit
- a review of non-audit services provided to the Group and related fees
- discussion with the auditors of any relationships with the Group and any other parties that could affect independence or the perception of independence
- a review of the auditor's own procedures for ensuring the independence of the audit firm and partners and staff involved in the audit, including the regular rotation of the audit partner
- obtaining written confirmation from the auditors that, in their professional judgement, they are independent

More information regarding the Group's Audit Committee is included in the Audit Committee report on pages 31 to 32.

#### **Board Risk Committee**

The Board Risk Committee (BRC) is chaired by David Williams and comprises Bader Abdullah Al Kandari, Joanne Hindle, Calum Thomson and Maged Fanous.

BRC is responsible for the oversight of the risk profile of the Group and for providing guidance, advice and recommendations to the Board on credit, market, liquidity and operational risks with a view to re-enforcing a culture that encourages good stewardship of risk. Within this mandate it reviews risk levels in consideration of the Group's overall risk appetite, market conditions and business strategy. It also reviews the Group's Internal Capital Adequacy Assessment Process (ICAAP), Individual Liquidity Adequacy Assessment Process (ILAAP) and Recovery and Resolution Planning Process (RRP) and assesses the adequacy of stress testing and risk policies.

Ultimate responsibility for risk rests with the Board which, with advice and recommendations from BRC, approves the risk appetite for each major class of risk in line with the Group's business model and strategic priorities and also approves the annual ICAAP and ILAAP.

The management of risk is delegated to the Chief Executive Officer who in turn delegates the day-to-day management of risk to the Executive Committee and, in particular, to the Executive Risk Committee which oversees the two subcommittees of the Group responsible for risk oversight (being ALCO and CCRC). The day-to-day independent oversight of risk is performed by the Group's risk department. This process is supported by the regulatory reporting team's internal control role in monitoring adherence to risk limits, management action triggers and regulatory limits.

#### **Board Nominations and Remuneration Committee**

The Nominations and Remuneration Committee is chaired by Joanne Hindle and comprises David Williams, Calum Thomson, Abdul-Salam Mohammed Al Saleh and Abdullah Abdulkareem Al Tuwaijri.

The Nominations and Remuneration Committee is responsible for matters relating to the composition of the Board, including the appointment of new Directors, and making recommendations to the Board as appropriate. The Committee is also responsible for overseeing the annual performance evaluation of the Board, its principal Committees and the Chairman. The Nominations and Remuneration Committee identifies qualified candidates to be Directors, through a robust and prudent process, with the use of external consultants as necessary.

The Nominations and Remuneration Committee ensures that employees, management and executive compensation is appropriately aligned to business and individual performance and is consistent with Shareholder interests and is in compliance with the FCA's Remuneration Code. It performs these duties within a framework that takes account of prevailing market conditions, best market practice and regulatory compensation guidelines. The Nominations and Remuneration Committee has appointed Deloitte LLP as a professional advisor. Deloitte is independent and has no connection with the Group.

More information regarding the Group's Nominations and Remuneration policy is included in the Nomination and Remuneration report on pages 33 and 34.

#### **Chair and Chief Executive**

The roles of Chair and executive management, led by the Chief Executive Officer, are separated and clearly defined:

- a. The Non-executive Chair, Adel Abdul Wahab Al-Majed, is responsible for the leadership of the Board, ensuring effectiveness in all aspects of its role, reviewing the Board's agenda and conducting Board meetings, and ensuring effective communication with Shareholders and the conduct of Shareholders meetings.
- b. Executive management is led by the Chief Executive Officer (CEO), Andrew Ball, who has been delegated responsibility by the Board for the day-to-day management of the Group within the control and authority framework set by the Board. The CEO is supported by the Chief Financial Officer & Chief Operating Officer (CFO & COO), Chris Power, in managing the business.
- c. The Company Secretary, Peter Bulkeley, is responsible for ensuring good information flows within the Board and its Committees and between senior management and Non-executive Directors, as well as facilitating inductions and assisting with professional development of Board members as required. The Company Secretary ensures that Board procedures are complied with, and advises the Board, through the Chair, in all governance matters. The Board has the responsibility for appointing and removing the Company Secretary.

In light of the "comply or explain" corporate governance best practice guidance in the UK that an independent Chair of a board should not serve on a board for more than nine years, the Nominations and Remuneration Committee considered the Group's circumstances and made a recommendation to the Board that retaining the services of Adel Abdul Wahab Al-Majed as the non-independent Chair past his nine-year service anniversary with BLME in December 2021 would be in the best interest of the Group.

This recommendation took account of the substantive ongoing strategic change, including the launch of a digital banking business unit and expansion into the GCC, the recent change in ownership of the Company and also the ongoing COVID-19 pandemic. The Board accepted the Committee's recommendation and accordingly Mr. Al-Majed was retained as Chair of the Board for the short to medium term with the position to be reviewed annually.

### **Board balance**

The Board includes a balance of Executive and Non-executive Directors such that no individual, or small group of individuals, can dominate the Board's decision taking. The size of the Board and balance of skills is considered appropriate for the requirements of the business. No one other than the Committee Chairs and Committee members is entitled to be present at a meeting of the Audit, Nomination and Remuneration or Risk Committees, but others may attend at the invitation of each Chair.

During the year ended 31 December 2021, two of the Directors were Executive Directors and three were Non-executive Directors who were considered by the Company to be independent.

The Board believes that the Non-executive Directors who are classified as independent have retained their independent character and judgement. The Board periodically reviews the independence of its Non-executive Directors to assess whether their judgement could be impaired in any way which could affect the interests of the Company. The Board uses objective criteria to make this assessment, including:

- the length of term which the Non-executive Director has already served
- whether the Non-executive Director has any material business relationships which may conflict with the interests of the Group
- relationships with other Directors
- whether the Non-executive Director is a Shareholder
- the nature of the non-executive remuneration, including any participation in employee incentive arrangements

# Information and professional development

The Board is supplied in a timely manner with information in a form, and of a quality appropriate to enable it to discharge its duties. The Company Secretary is responsible for ensuring the Directors receive accurate, timely and clear information, which is provided by operational management and enhanced or clarified where necessary. Professional development and training for the Board is monitored by the Nominations Committee as part of the annual performance evaluation review. In addition the Continued Professional Development (CPD) of the individual Directors are assessed by the Chair as part of the annual fit and proper assessment and compliance with the Senior Managers and Certification Regime.

# **Board effectiveness review**

The most recent external effectiveness review of the Board was completed in 2019 by a specialist consultancy firm with no connections with the Group. This independent review consisted of a review of board papers; confidential interviews with all Directors; confidential interviews with selected executives who have significant interaction with the Board and its Committees; and observation of a committee meeting and a Board meeting. The review outcomes were discussed fully with the Board and an action plan was instigated to cover key recommendations. The clearance of the action plan items was overseen by the Nominations Committee during 2019 and completed in 2020. The planning has commenced for another independent review to be undertaken during 2022.

# **Financial reporting**

The Board is responsible for presenting a balanced and understandable assessment of the Group's position and prospects, extending to interim reports and returns to regulators, including statutory requirements.

#### Internal control

The Directors are responsible for reviewing the effectiveness of the Group's internal controls on an annual basis. There is an on-going process to identify, evaluate and manage risk, which has been in place throughout the year and is regularly reviewed by the Board with guidance from the Board Risk Committee and Audit Committee.

The internal control framework covers financial, operational and compliance areas and risk management. There are limitations to any system of internal control, which can only provide reasonable but not absolute assurance with respect to the preparation of financial information, the safeguarding of assets and the possibility of misstatement or loss. As the first line of defence, management design and perform the control function. They are then periodically tested independently through the Compliance Monitoring Plan and by the Risk department providing a second line of defence. They are monitored and assured by thorough reviews conducted by internal audit acting as the third line of defence. The findings of these reports and subsequent tracking of the remedial actions required are monitored by the appropriate internal committees and by the Audit Committee to ensure all open action points are closed and the adequacy of all systems and controls are maintained.

# **Relations with Shareholders**

The Directors place great importance on maintaining good communications with all investors. The Group reports formally to Shareholders once a year with the publication of its annual report.

# SHARIA'A SUPERVISORY BOARD REPORT

In the name of Allah, the Most Gracious, the Most Merciful

To the Shareholders of BLME Holdings Limited

Assalamu Alaikum wa Rahmat Allah wa Barakatuh.

The management of the Group is responsible for ensuring that the Group conducts its business through its offices in England and Dubai, UAE in accordance with the principles of the Sharia'a. It is the responsibility of the Sharia'a Supervisory Board to form an independent opinion, based on the review of the operations, agreements and transactions conducted by the Group. It is the responsibility of management to implement the decisions of the Sharia'a Supervisory Board.

We, the Sharia'a Supervisory Board of BLME Holdings Limited, have reviewed and monitored the operations, agreements and transactions conducted by the Group through its offices in England and in the Dubai International Financial Centre during the period 1 January 2021 to 31 December 2021 and have reviewed the BLME Holdings Limited Annual Report and Accounts for the year ended 31 December 2021. We conducted our reviews to form an opinion as to whether the Group has complied with the principles of the Sharia'a and with specific fatwa rulings and guidelines issued by the Sharia'a Supervisory Board.

It is the Sharia'a Supervisory Board's opinion that:

- 1. The operations, agreements and transactions entered into and conducted by the Group through its offices in England and in the Dubai International Financial Centre during the year 1 January 2021 to 31 December 2021 and which were reviewed by the Sharia'a Supervisory Board are in compliance with the principles of the Sharia'a.
- 2. The distribution of profits and the sharing of losses in terms of the investment accounts at the Group are in compliance with the principles of the Sharia'a.
- 3. All profit generated by the Group during the year 1 January 2021 to 31 December 2021 has been derived from 'Sharia'a-compliant sources.
- 4. The Sharia'a Supervisory Board has reviewed all income received from non Sharia'a-compliant sources during the year 1 January 2021 to 31 December 2021 and will oversee Group's dealings in the disposal of this income in a Sharia'a-compliant manner.

The Company will provide shareholders with a calculation of the zakat payable on their shareholdings but it is the sole responsibility of shareholders to pay the zakat.

We ask Allah to lead the management and staff of the Group towards integrity, correctness and further success.

Wassalam Alaikum wa Rahmat Allah wa Barakatuh

Signed on behalf of the Sharia'a Supervisory Board of BLME Holdings Limited

Sheikh Dr. Abdulaziz Al-Qassar

Chairman 24 June 2022

# **AUDIT COMMITTEE REPORT**

# Statement from the Chairman of the Board Audit Committee

The Audit Committee met seven times during 2021.

In a meeting held on 27 April 2021, the Committee received and reviewed the results report from the external auditor on the annual audit and the Annual Report and Financial Statements for the year ended 31 December 2020 and recommended the approval of these to the Board.

The Group uses an outsourced model for its internal audit needs having appointed BDO LLP as its internal audit partner in 2019. BDO presents an annual internal audit plan for each calendar year to the Committee for review and approval and subsequent updates are agreed by the Committee throughout the year. During 2021, the Committee received and reviewed a total of eight individual BDO review reports.

#### **Audit Committee Members**

Calum Thomson – Chair Joanne Hindle– Deputy Chair Jabra Ghandour Abdullah Al Najran Al Tuwaijri

#### **Audit Committee Guests**

EY – (external auditor)
BDO – (internal audit)
David Williams – INED
Chief Executive Officer
Chief Financial Officer & Chief
Operating Officer
Chief Compliance Officer & Chief Risk
Officer
MLRO

#### **Role of the Audit Committee**

The Audit Committee's main functions are:

- To monitor the financial reporting process and integrity of the Annual Report and Financial Statements of the
  Group by reviewing and challenging, where necessary the actions of the management, its significant judgements,
  applicability of the accounting standards adopted, and estimates contained within the financial statements and
  the Group's accounting policies.
- To monitor the effectiveness of the Group's internal financial controls and risk management systems including the effectiveness of the internal audit function. The Committee reviews and approves the annual internal audit plan, ensuring it utilises the Group's Operational Risk Register. The Committee is presented with regular reports showing management responses on delivering recommended changes.
- To meet the independent external auditor of the Group to review their proposed Audit Plan and the subsequent Audit Report and to assess the effectiveness of the audit process, the nature of the non-audit work and the levels of fees paid in respect of both audit and non-audit work.
- To make recommendations to the Board in relation to the appointment, re-appointment or removal of the external auditor, and to negotiate their remuneration and terms of engagement on audit and non-audit work.
- To monitor and review annually the external auditor's independence, objectivity, effectiveness, resources and qualifications.

To ensure it fulfils its responsibilities under its terms of reference the Committee establishes an annual agenda. The Committee also reviews reports received from management on key business areas, with particular emphasis on compliance (including financial crime and compliance monitoring).

# **Significant Issues & Internal Controls**

- The Committee covered various matters facing the Group including the launch of the Nomo digital banking business unit in 2021, the development of a comprehensive framework and upgraded policy for outsourcing and third-party management and the audit of lease receivable balances relating to leases purchased on an undisclosed basis.
- The Committee reviewed and challenged the level of impairments including IFRS 9 Stage 1, 2 and 3 provisions and the IFRS 9 model assumptions throughout the year.
- The Committee had a detailed review of the financial statements including the appropriateness of the accounting
  policies adopted for the recognition of income, allowance for expected credit losses as required by IFRS 9 and the
  valuation of the Company's investment in its subsidiaries and recommended that the financial statements be
  approved by the Board.
- The Committee reviewed the Internal Auditor's risk assessment and provided input into the audit plan for 2021 and 2022.

- The Committee reviewed each internal audit review report issued and the key findings were discussed with Internal Audit during Committee meetings. The Committee evaluated the risk and control framework of those areas considering the reports and recommendations and did not note any critical weaknesses in the Group's internal controls.
- Internal Audit issued eight reports for Committee review in 2021. The reports covered the following activities:
  - o Management of pre-sale funds
  - o Dubai branch
  - o Treasury function
  - o Cyber security
  - o GDPR and Data Governance and Management
  - o Anti-Money Laundering
  - Specialist Assets and Syndications business
  - o Board Assurance review of key internal controls and risk and governance frameworks as part of the launch of the Nomo digital banking business unit
- In addition to reviewing individual internal audit review reports, the Committee was kept up to date on the status
  of action taken by management to address the findings raised by Internal Audit. This included Committee approval
  of any extensions to original implementation dates (as requested by management).
- The Committee reviewed regular quarterly updates from the Chief Compliance Officer including access to Compliance Monitoring Reports issued during the year.

#### **External Audit Process**

The Committee makes recommendations to the Board on the appointment of the external auditors and has unrestricted access to the Group's external auditors. The Audit Committee is responsible for reviewing and monitoring the external auditor's independence and objectivity and the effectiveness of the audit process.

The process through which the Committee assesses the auditor's independence and objectivity each year includes the following is described within the Corporate Governance report on pages 23 to 29.

The Audit Committee meets at least twice a year with the external auditor in the absence of Management. The external auditor provides a planning report in advance of the annual audit, a results report on the annual audit of the Annual Report and Financial Statements and a control themes and observations report on matters that came to their attention during the normal course of their audit work. The Audit Committee has an opportunity to question and challenge the external auditor in respect of each of these reports.

After each audit, the Audit Committee reviews the audit process and considers its effectiveness. The review of the 2021 audit concluded that the audit process had worked well, and the issues raised during the year have been adequately addressed.

#### **Auditor Assessment and Independence**

The Audit Committee has reviewed EY's independence policies and procedures including quality assurance procedures. It was considered that those policies and procedures remained fit for purpose.

Calum Thomson

1, M. A.

**Chairman, Board Audit Committee** 

24 June 2022

## NOMINATIONS AND REMUNERATION REPORT

Statement from the Chairman of the Board Nominations and Remuneration Committee

The Committee met five times during 2021. The composition of the Committee changed with the retirement of Michael Williams from the Board on 28 April 2021 and the appointment of Abdullah Abdulkareem Al Tuwaijri to the Board and the Committee on 18 June 2021.

### **Role of the Nominations and Remuneration Committee**

The Committee's main remuneration related functions are to:

#### **Committee Members**

Joanne Hindle – Chairman Calum Thomson – Deputy Chairman David Williams – INED Abdul-Salam Al Saleh – NED Abdullah Abdulkareem Al Tuwaijri – NED

#### **Committee Guests**

Andrew Ball – CEO
Tracey Carlton – Director, People and
Corporate Communications
John Cotton – Advisor from Deloitte LLP

- Decide and report to the Board on the framework for remuneration including the overall level of salary reviews,
   share and other incentive awards, pension and contractual arrangements;
- · Oversee compliance with regulations, including the FCA's Remuneration Code;
- Set the remuneration of the Chairman of the Board, the CEO, and the CFO/COO;
- Monitor and review the remuneration of senior executive management (being all material risk-takers, all direct reports to the CEO, and all other highly paid staff), and
- Directly oversee the remuneration of the senior managers in the Risk and Compliance functions.

The Committee's main nominations related functions are to:

- Ensure that there is a formal, rigorous and transparent procedure for the appointment of directors to the Board;
- Ensure that any person nominated for election to the Board is fit and proper with the appropriate skills and experience for the post in accordance with regulatory requirements and principles of good corporate governance;
- Make recommendations to the Board on the appointment of any new Directors to the Board and accept an
  overseeing role in any appointment process having prepared a description of the role and capabilities required
  for a particular appointment and having regard to the overall balance of the Board;
- Oversee the Board assessment process including the creation and maintenance of a Board skills matrix, to ensure
  that satisfactory analysis is undertaken of the performance of the Board, and report to the Board on at least an
  annual basis on its assessment taking account of the balance of skills, knowledge, independence and experience
  on the Board;
- Identify any skill gaps on the Board and any succession planning issues and recommend to the Board how these gaps will be addressed; and
- Oversee the training as necessary of all Board members.

### Remuneration policy

Our ability to deliver against our strategy requires us to attract and retain high calibre staff and align their interest with our shareholders. Our Remuneration Framework is designed to support the strategy. This includes discouraging inappropriate risk taking and is guided by the following principles:

- Remuneration is set at appropriate levels and is benchmarked against the external market place;
- A total remuneration philosophy is operated wherein the Group seeks to balance short term considerations
  against alignment of the longer-term interests of shareholders;
- Remuneration is designed to promote effective risk management, consistent with the Group's stated risk appetite;
- Any breaches of risk appetite or conduct failures are considered by the Committee when determining both the overall bonus pool and individual executive remuneration;
- Performance measures and targets contain both financial and non-financial metrics and are cascaded from the Group's strategy to the CEO metrics and downwards. They are aligned with shareholder interests and consistent with the business strategy and objectives; and
- Compliance with the regulatory environment is mandatory.

### 2021 activity

The Committee's activity during the year included:

- Approval of updates to the regulatory Remuneration Policy Statement and categorisation of Material Risk Takers with the expert advisory of Deloitte to ensure compliance with CRD IV and CRD V requirements;
- Annual review of staff salaries in conjunction with a salary benchmarking survey and considering total remuneration;
- Review of the benefits package offered to employees which aims to support their physical, mental, family, and financial well-being;
- Review of gender pay gap results (although the Group is not required to formally report on this);
- Review and approval of Executive Directors, Material Risk Takers, and other higher-paid staff remuneration;
- Review and approval of the remuneration of the Chairman of the Board;
- Review and challenge of the treatment of deferred bonus awards;
- Approval of the 2021 bonus pool payable in 2022 including the discretionary bonuses for senior staff and material
  risk takers with mandatory deferral applied above a threshold of £50,000;
- Review and approval of the cash deferral portions due to be paid out in 2022 (from the 2018, 2019 and 2020 bonus year awards);
- Review and approval of the appointment of a new remuneration advisor to the Committee (Deloitte)
- Review and approval of the design of and the issue of any strategic awards as appropriate;
- Oversight of executive rewards and incentives at Walbrook Asset Finance Limited;
- Succession planning in respect of the retirement of Michael Williams from the Board and the appointment of Abdul-Salam Al Saleh as the new Deputy Chairman of the Company as well as reviewing succession planning for the executives and senior managers in the Bank;
- Review and approval of the appointment of Abdullah Al Najran Al Tuwaijri as a new Non-executive Director;
- Review of and recommendation to the Board of updates to the composition of the Board Committees in light of the planned changes in Board membership during the first half of 2021; and
- Review and approval of a proposal for refreshing the existing shareholder approval for BLME to award variable remuneration of up to 200 per cent of fixed pay.

# **Remuneration report**

In order to set remuneration levels the Group assesses the extent to which targets have been met and performance achieved. Total remuneration includes salary, car allowance, annual discretionary bonus, pension contributions or pensions allowance and potentially long-term incentives. In line with the Group's Remuneration and Benefits Policy performance measures and targets are linked to business objectives.

Long-term incentives are designed with external independent expert advice and in keeping with relevant industry best practice. The Group does not apply a formulaic approach to remuneration on the grounds that this could encourage inappropriate risk taking. The pay-out levels depend on the performance of the Group, the relevant business units and the individual; forfeiture and claw-back mechanisms operate where appropriate and consistent with Sharia'a law.

A discretionary bonus forms part of the Group's remuneration package. For Executive Directors, senior executives and staff designated as Material Risk Takers a portion of the annual discretionary bonus is deferred over a three-year period and is subject to forfeiture relating to malus, gross misconduct or leaving to join a direct competitor.

Joanne Hindle

1. M.

**Chairman, Board Nominations and Remuneration Committee** 

24 June 2022

# STATEMENT OF DIRECTORS' RESPONSIBILITIES

In respect of the annual report and financial statements

The Directors are responsible for preparing the annual report and the financial statements in accordance with applicable United Kingdom laws and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have elected to prepare the Group and Parent Company financial statements in accordance with UK adopted international accounting standards. Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Group and the Company and of the profit or loss of the Group and the Company for that period.

In preparing these financial statements, the Directors are required to:

- select suitable accounting policies in accordance with IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- present information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information;
- provide additional disclosures when compliance with the specific requirements in IFRSs is insufficient to enable users
  to understand the impact of particular transactions, other events and conditions on the group and company financial
  position and financial performance;
- in respect of the Group financial statements state whether international accounting standards in conformity with the
  requirements of the Companies Act 2006 have been followed, subject to any material departures disclosed and
  explained in the financial statements;
- in respect of the Parent Company financial statements state whether international accounting standards in conformity with the requirements of the Companies Act 2006 have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is appropriate to presume that the Company and / or the Group will not continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's and Group's transactions and disclose with reasonable accuracy at any time the financial position of the Company and the Group and enable them to ensure that the Company and the Group financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Group and Parent Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Under applicable law and regulations, the Directors are also responsible for preparing a strategic report and directors' report that comply with that law and those regulations. The Directors are responsible for the maintenance and integrity of the corporate and financial information included on the Group's website.

# INDEPENDENT AUDITOR'S REPORT

To the members of BLME Holdings Limited

# **Opinion**

In our opinion:

- BLME Holdings Limited's group financial statements and parent company financial statements (the "financial statements") give a true and fair view of the state of the group's and of the parent company's affairs as at 31 December 2021 and of the group's loss for the year then ended;
- the group financial statements have been properly prepared in accordance with UK adopted international accounting standards;
- the parent company financial statements have been properly prepared in accordance with UK adopted international accounting standards as applied in accordance with section 408 of the Companies Act 2006; and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements of BLME Holdings Limited (the 'parent company') and its subsidiaries (the 'group') for the year ended 31 December 2021 which comprise:

Group	Parent company
Consolidated statement of financial position as at 31 December 2021	Statement of financial position as at 31 December 2021
Consolidated income statement for the year then ended	
Consolidated statement of comprehensive income for the year then ended	
Consolidated statement of changes in equity for the year then ended	Statement of changes in equity for the year then ended
Consolidated statement of cash flows for the year then ended	Statement of cash flows for the year then ended
Related notes 1 to 37 to the financial statements, including a summary of significant accounting policies	Related notes 1 to 37 to the financial statements including a summary of significant accounting policies

The financial reporting framework that has been applied in their preparation is applicable law and UK adopted international accounting standards and, as regards the parent company financial statements, as applied in accordance with section 408 of the Companies Act 2006.

# **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the group and parent company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard as applied to public interest entities, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate. Our evaluation of the directors' assessment of the group and parent company's ability to continue to adopt the going concern basis of accounting included:

- In conjunction with our walkthrough of the Group's financial close process, we confirmed our understanding of management's going concern assessment process and also engaged with management early to ensure all key factors were considered in their assessment.
- We obtained management's going concern assessment, for the going concern period which covers a year from the date of signing this audit opinion, 30 June 2023. Within this, the Group has modelled a number of adverse scenarios in their cash forecasts in order to incorporate unexpected changes to the forecasted liquidity and capital of the Group.
- We have tested the factors and assumptions included in each modelled scenario for the cash forecast and we have tested the impact of Covid-19 included in each forecasted scenario. We considered the appropriateness of the methods used to calculate the cash forecasts and determined through inspection and testing of the methodology and calculations that the methods utilised were appropriately sophisticated to be able to make an assessment for the entity.
- We reviewed management's reverse stress testing in order to identify what factors would lead to the Group utilising all liquidity or capital during the going concern period, including the plausibility of management actions available to mitigate the impact of the reverse stress test.
- We considered the mitigating factors included in the cash flow forecasts that are within control of the Group.
   This includes review of the Company's non-operating cash outflows and evaluating the Company's ability to control these outflows as mitigating actions if required.
- We assessed the Bank's going concern disclosures in the Annual Report and Financial Statements to determine whether they were appropriate and in conformity with the reporting standards.

The results of the above procedures did not identify any changes to management's going concern assessment.

Management maintained a strong focus on liquidity and have recently updated their stress tests and reverse stress test.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group and parent company's ability to continue as a going concern for the period to 30 June 2023 being 12 months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report. However, because not all future events or conditions can be predicted, this statement is not a guarantee as to the group's ability to continue as a going concern.

# Overview of our audit approach

Audit scope	<ul> <li>We performed an audit of the complete financial information of the group and parent company.</li> </ul>
	<ul> <li>Our group audit scope included all operating subsidiaries of BLME Holdings Limited, all of which are audited by the engagement team.</li> </ul>
Key audit matters	Group - Improper recognition of income
•	<ul> <li>Group - Adequacy and appropriateness of the allowance for expected credit losses</li> <li>(ECL) under IFRS-9, including the risk of credit loss on undisclosed leases</li> </ul>

 Parent Company – Adequacy and appropriateness of the provision made in relation to the investment in subsidiaries

Materiality

Overall group materiality of £2.5m which represents 1% of equity.

# An overview of the scope of the parent company and group audits

# Tailoring the scope

Our assessment of audit risk, our evaluation of materiality and our allocation of performance materiality determine our audit scope for each company within the Group. Taken together, this enables us to form an opinion on the consolidated financial statements. We take into account size, risk profile, the organisation of the group and effectiveness of groupwide controls, changes in the business environment and other factors such as recent Internal audit results when assessing the level of work to be performed at each company.

# Climate change

There has been increasing interest from stakeholders as to how climate change will impact the Group. The Group has performed a climate-related risk assessment which is explained on page 20 in the climate change risk section, which form part of the 'Other information' rather than the audited financial statements. Our procedures on these disclosures consisted solely of considering whether they are materially inconsistent with the financial statements, or our knowledge obtained in the course of the audit, or otherwise appear to be materially misstated.

The Group has determined that the climate risk would have immaterial impact on their financial statements in the short term but work on considering the longer-term risks and opportunities is ongoing as explained in note 37 on page 131. Our audit effort in considering climate change was focused on assessing whether the effects of potential climate risks have been appropriately reflected by management in determining that the impact on the financial statements would be immaterial.

# Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period and include the most significant assessed risks of material misstatement (whether or not due to fraud) that we identified. These matters included those which had the greatest effect on: the overall audit strategy, the allocation of resources in the audit; and directing the efforts of the engagement team. These matters were addressed in the context of our audit of the financial statements as a whole, and in our opinion thereon, and we do not provide a separate opinion on these matters.

Our response to the risk	Key observations communicated to the Audit Committee				
We took the following approach in	We did not identify any				
response to the risk:	evidence of material misstatement in the recognition				
<ul> <li>Obtained an understanding of</li> </ul>	of revenue, through our audit				
processes and controls related to	procedures performed. We				
revenue recognition and assessed the design and tested the operating	have also tested the design and operating effectiveness of the				
effectiveness of the key controls with	revenue recognition controls,				
the assistance, where required, of EY IT audit professionals.	concluding them to be effective.				
	Based on the procedures				
<ul> <li>Performed analytical procedures to</li> </ul>	performed, we have no material				
identify trends and corroborate movements not in line with our expectations.	findings to report.				
	We took the following approach in response to the risk:  • Obtained an understanding of processes and controls related to revenue recognition and assessed the design and tested the operating effectiveness of the key controls with the assistance, where required, of EY IT audit professionals.  • Performed analytical procedures to identify trends and corroborate movements not in line with our				

The key risks of improper recognition of income arises from:

- (i) Income recorded from financing and investing activities might not be complete and accurate, and
- (ii) Fees and commissions can require judgment as to the amount and timing of recognition.

The risk level remains unchanged from 2020.

- Recalculated, on a sample basis, the EPR ("Effective Profit Rate") income recognised across different product classes to ensure it has been calculated in accordance with the underlying transaction documentation and recorded in the appropriate accounting period. We have increased our standard sample sizes to correspond to the higher risk in this area. Our sample included those Property Finance deals where the EPR involved manual adjustments relating to the exit fee.
- Agreed, on a sample basis, fees and commissions to supporting transaction documentation and vice versa, and also cash receipts. We have increased our standard sample sizes to correspond to the higher risk in this area.
- Performed year end cut-off testing to ensure that revenue was recognised in the correct period.
- Tested supporting evidence for any adjustments to the accounting records that we have identified that have characteristics that could indicate unusual or inappropriate adjustments.

Adequacy and appropriateness of the allowances for expected credit losses (ECL) under IFRS 9, including risk of credit loss on undisclosed leases (Group)

**Financing arrangements** 

**2021:** £825.5 million (ECL provision £15.3 million)

**2020:** £856.6 million (ECL provision £14.0 million)

Finance lease receivables

**2021: £42.8 million** (ECL provision £0.06 million)

**2020: £420.0 million** (ECL provision £2.3 million

We took the following approach in response to the risk:

- Assessed the design and tested the operating effectiveness of controls within relevant processes focusing on model governance and credit monitoring of financial assets or liabilities, off balance sheet exposures, and ECL.
- Obtained an understanding of the Group process for the onboarding (including KYC procedures) and assessed the design effectiveness and tested the operating effectiveness of the key controls.
- Understood the impact of customer concessions and relief measures on ECL. This included understanding

We challenged the ECL calculation processes and the key assumptions supporting the calculation and based on the result of the procedures performed by our risk modelling and economic advisory specialists, management adjusted weightings in the ECL model to reflect the current market conditions.

We are satisfied that management's judgements are reasonable, and that the allowance for expected credit losses is adequate and appropriate.

# Off balance sheet exposures

**2021: £79.0 million** (ECL Provision £0.01 million)

2020: £84.0 million (ECL Provision £0.01 million)
Refer to the Accounting policies (page 64); and Note 13 of the Consolidated Financial Statements (page 85).

An allowance for expected credit losses (ECL) represents management's best estimate of the losses that will occur on the existing exposures at a future date.

Management have established a model to estimate the ECL for all stage 1 and stage 2 exposures.

For stage 3 exposures that are held at amortised cost, management have performed individual impairment assessments to calculate appropriate ECL.

We focussed our testing on financing arrangements, finance lease receivables and off-balance sheet exposures as these are the areas containing greater subjectivity and risk.

Given the subjective nature of the calculation of ECL there is heightened risk that the timing and extent of these allowances could be subject to error or to management override.

In addition the Group has acquired leasing portfolios on an undisclosed basis from intermediaries over the years. The Group does not have visibility over the cash collection and no relationship with the ultimate lessee. For a portion of the portfolio, the intermediaries themselves acquired the leases on an undisclosed basis which means not only the Group, but also the intermediaries do not have visibility over the cash collections or a

new product terms, conditions and the related ECL impacts of government relief measures. Furthermore, we assessed factors such as collateral values, FTVs, arrears as per new payment structures, industry of the customer and also enquire with management of any potential indicators for increases in credit risk, in order to audit the correct staging.

- Reviewed the payment deferrals and ensured staging changes in line with Group policy.
- Tested the data flow of the underlying records of the Group's inputs into the ECL model for completeness and accuracy.
- With the assistance of EY model specialists, assessed the ECL model used to calculate ECL for stages 1 and 2. This included analysing governance over the model, and the approach taken by the Group to monitor inputs and outputs.
- With the assistance of the EY
   economic advisory team, reviewed
   the ECL model's macroeconomic
   narratives to ensure they are
   reasonable given our knowledge of
   the Group and Bank's portfolio,
   knowledge of significant
   macroeconomic events such as
   COVID-19 and Brexit, and the
   countries and the industries in
   which the Group and Bank have
   exposures.
- Performed an overall assessment of the expected credit loss provision levels, by stage, to determine if they were reasonable considering the Group's portfolio, risk profile, credit risk management practices, and the macroeconomic environment. This included benchmarking to peers.
- Performed credit file reviews of a sample of financing arrangements allocated as stages 1 and 2 to

Based on the procedures performed, we have no material findings to report.

relationship with the ultimate lessee.

The risk level remains unchanged from 2020.

determine the reasonableness of the staging allocation and to seek to identify any significant increase in credit risk or indicators of impairment not identified by the Group. We increased our standard sample size to respond to the higher risk in this area.

- For assets in stage 3, tested the individual impairment and the evidence supporting the assumptions made by the Group, by forming an independent view of collateral or exit values, cash flow assumptions, and exit strategies in light of COVID-19. To respond to the higher risk in this area we lowered our testing threshold.
- Reviewed the credit files, arrears report, exposures on the watch list, and, where appropriate, collateral arrangements and valuations, as well as publicly available information that we judged to be relevant, in order to corroborate the appropriateness and adequacy of the ECL, focusing on areas where significant estimation is involved. To respond to the higher risk in this area we lowered our testing threshold for items on the watchlist.
- For a sample of receivables, we have ensured the collection of the post year-end payments being paid into the bank accounts of the Group.
- Understood the process followed by the Group to identify and report impairments on the assets in the portfolio, including monitoring of credit risks and arrears, and ensured this was applied correctly to the portfolio.

In addition, for the leases acquired from intermediaries on an undisclosed basis, we performed the following incremental procedures:

•	Read the underlying agreements
	between direct intermediaries and
	the Group to understand the
	underlying relationship.

- Analysed the profitability of key intermediaries and a sample of the ultimate lessees, and also considered publicly available information.
- For a sample of leases, we sent out direct confirmations to the ultimate lessees.
- Where, due to commercial concerns by the intermediary, it was not possible to send direct confirmation, we obtained evidence of the cash recoveries from the ultimate lessees.

#### Investment in Subsidiaries

Investment in Bank of London and the Middle East plc ("Bank"): £115.9 million (2020 £81.9 million).

Investment in Walbrook Asset Finance Limited ("WAF"): £11.8 million (2020 £11.8 million).

Refer to the Accounting policies (page 73); and Note 19 of the Consolidated Financial Statements (page 97).

The valuation of investment in Bank of London and the Middle East plc ("Bank") and Walbrook Asset Finance Limited ("WAF)") is an area of judgement and therefore there is a risk that the carrying value of the investments are impaired and are not reflected accurately in the accounts of the parent company.

The risk level remains unchanged from 2020.

We took the following approach in response to the risk:

- Confirmed our understanding of the impairment assessment process and evaluated the design effectiveness of key controls over the process. After our assessment we adopted a substantive audit approach.
- Compared management's impairment assessment and the estimation of the recoverable amount to the carrying value recorded in the Parent Company financial statements.
- With the assistance of EY valuation specialists, critically assessed the data used by management to value the subsidiaries, taking into consideration the impact of COVID-19;
- Performed comparative checks such as calculating value in use, recalculating the fair value less cost of disposal and considering discount rates, long term growth rate, terminal values and the costs of disposal of the investment in subsidiaries.

We conclude that the recoverable amount of the investment in subsidiaries included in the Statement of financial position as at 31 December 2021 is fairly stated. Based on the procedures performed, we have no material findings to report.

# Our application of materiality

We apply the concept of materiality in planning and performing the audit, in evaluating the effect of identified misstatements on the audit and in forming our audit opinion.

# Materiality

The magnitude of an omission or misstatement that, individually or in the aggregate, could reasonably be expected to influence the economic decisions of the users of the financial statements. Materiality provides a basis for determining the nature and extent of our audit procedures.

We determined materiality for the Group to be £2.5 million (2020: £2.6 million), which is 1% (2020: 1%) of net assets. We believe that equity provides us with relevant basis comparing to profits or revenues, because the Group's recent years profitability (even before incurring loss this year) was low relative to the balance sheet size, and also our expectation is that the main users of the financial statements, including the members of the Company, view capital restoration as a key consideration as the Group has only become profitable in 2017 for few years before returning in current year to loss.

We determined materiality for the Parent Company to be £1.3 million (2020: £0.9 million), which is 1% (2020: 1%) of net assets. We determined our materiality based on equity rather than on profits or revenues, because the Parent Company is not consistently profitable and also our expectation is that the main users of the financial statements, including the members, view capital restoration as a key consideration.

# Performance materiality

The application of materiality at the individual account or balance level. It is set at an amount to reduce to an appropriately low level the probability that the aggregate of uncorrected and undetected misstatements exceeds materiality.

On the basis of our risk assessments, together with our assessment of the Group's overall control environment, our judgement was that performance materiality was 50% (2020: 50%) of our planning materiality, namely £1.2m (2020: £1.3m). We have set performance materiality at this percentage due to the number of uncorrected audit differences in the prior year. We conclude that continuing to use the lower testing threshold this year is appropriate.

### Reporting threshold

An amount below which identified misstatements are considered as being clearly trivial.

We agreed with the Audit Committee that we would report to them all uncorrected audit differences in excess of £0.1m (2020: £0.1m), which is set at 5% of planning materiality, as well as differences below that threshold that, in our view, warranted reporting on qualitative grounds.

We evaluate any uncorrected misstatements against both the quantitative measures of materiality discussed above and in light of other relevant qualitative considerations in forming our opinion

# Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in this report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of the other information, we are required to report that fact.

We have nothing to report in this regard.

# Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

# Matters on which we are required to report by exception

In the light of the knowledge and understanding of the group and the parent company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit

# **Responsibilities of directors**

As explained more fully in the directors' responsibilities statement set out on page 35, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group and parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

# Explanation as to what extent the audit was considered capable of detecting irregularities, including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect irregularities, including fraud. The risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery or intentional misrepresentations, or through collusion. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below. However, the primary responsibility for the prevention and detection of fraud rests with both those charged with governance of the company and management.

- We obtained an understanding of the legal and regulatory frameworks that are applicable to the group and
  determined that the most significant are Companies Act 2006, Financial Services and Markets Act 2000,
  Financial Services Act 2012, Capital Requirements Regulation, Markets in Financial Instruments Directives and
  relevant Prudential Regulation Authority and Financial Conduct Authority regulations.
- We understood how BLME Holdings Limited is complying with those frameworks by making enquiries of
  management, internal audit and those responsible for legal and compliance matters. We also reviewed
  correspondence between the Group and UK regulatory bodies, reviewed minutes of the Board, the Executive
  Committee, the Audit Committee and the Board Risk Committee; and gained an understanding of the Group's
  approach to governance demonstrated by the Board's approval of the Group's risk management framework and
  governance framework and the internal controls processes.
- We assessed the susceptibility of the group's financial statements to material misstatement, including how fraud might occur by considering the controls that the Group has established to address risks identified by the Group, or that otherwise seek to prevent, deter, or detect fraud. We also considered performance incentives and their potential to influence management to manage earnings.
- Based on this understanding we designed our audit procedures to identify non-compliance with such laws and
  regulations. Our procedures involved inquiries of management, internal audit, and those responsible for legal
  and compliance matters; as well as focused testing as referred to in the Key Audit Matters section above. In
  addition, we performed procedures to test the clearance of identify any significant items inappropriately held in
  suspense and tested journal entries with a focus on manual journals and journals indicating large or unusual
  transactions based on our understanding of the business.
- As the audit of banks requires specialised audit skills, the senior statutory auditor considered the experience and
  expertise of the audit team to ensure that the team had the appropriate competence and capabilities, and
  included the use of specialists where appropriate.
- We understood the nature of the Company's regulatory permissions, its business activities and understood the regulatory control environment in which it operates

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at https://www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

## Other matters we are required to address

- Following the recommendation from the audit committee we were appointed by the company on 19 May 2017 to audit the financial statements for the year ending 31 December 2017 and subsequent financial periods.
  - The period of total uninterrupted engagement including previous renewals and reappointments is five years, covering the years ending 31 December 2017 to 31 December 2021.
- The non-audit services prohibited by the FRC's Ethical Standard were not provided to the group or the parent company and we remain independent of the group and the parent company in conducting the audit.
- The audit opinion is consistent with the additional report to the audit committee.

# Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Kenneth Eglinton (Senior statutory auditor)

Enst & Young LLP.

for and on behalf of Ernst & Young LLP, Statutory Auditor

London

24 June 2022

# **CONSOLIDATED INCOME STATEMENT**

For the year 1 January 2021 to 31 December 2021

	***	2021	2020*
Income	Note	£000	£000
Income from financing and investing activities	5a	49,948	58,252
Returns to financial institutions and customers	6	(17,678)	(26,230)
Net margin		32,270	32,022
Fee and commission income	5b	665	1,778
Fee and commission expense	35	(2,417)	(5,175)
Net fee and commission expense		(1,752)	(3,397)
	_		
Net investment gains	7	571	443
Credit impairment losses	13	(12,641)	(7,115)
Operating lease income	_	-	6,123
Other operating income	8	3,012	2,318
Share of profit of equity-accounted investees, net of tax		98	25
Net operating income		21,558	30,419
Expenses			
Personnel expenses	<b>10</b> .	(14,090)	(12,907)
Operating lease depreciation			(5,128)
Other depreciation and amortisation		(804)	(867)
Other operating expenses	12	(13,622)	(9,901)
Total operating expenses		(28,516)	(28,803)
(Loss) / profit before tax		(6,958)	1,616
Tax credit	15	2,840	382
(Loss) / profit for the period from continuing operations		(4,118)	1,998
Discontinued operations			
(Loss) / profit after tax for the year from discontinued operations	14	(3,701)	680
(Loss) / profit for the year		(7,819)	2,678
Attributable to:			
Equity holders of the parent			
(Loss) / profit for the period from continuing operations		(4,560)	1,737
(Loss) / profit for the period from discontinued operations  Non controlling interest	14	(4,056)	482
Profit for the period from continuing operations		442	261
Profit for the period from discontinued operations	14	355	198
		(7,819)	2,678

<sup>\*</sup>The year to 31 December 2020 has been re-presented to reflect the discontinued operations, please refer to note 14.

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year 1 January 2021 to 31 December 2021

Tor the year 1 January 2021 to 31 December 2021	Note	2021 £000	2020 £000
Income (Loss) / profit for the year		(7,819)	2,678
	-	(1)0201	
Other comprehensive income			
Items that may be reclassified subsequently to profit or loss if specific conditions are met:			
Net losses in fair value of FVOCI debt instruments		(256)	(148)
Income tax credit on other comprehensive income	15	47	22
		(209)	(126)
Items that will not be reclassified subsequently to profit or loss:			
Net gains / (losses) in fair value of FVOCI equity instruments		1	(3)
Other comprehensive income for the year net of income tax		1	
Total comprehensive (expense) / income for the year attributab to equity holders of the Parent company	le	(8,027)	2,549
Attributable to:			
Owners of the parent		(8,469)	2,090
Non Controlling Interest		442	459
	:	(8,027)	2,549

# **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

# As at 31 December 2021

Assets Cash and balances with banks	Note 17	<b>£000</b> 112,089	£000
1	17	112,089	
Cash and halaness with hanks	17	112,089	
Cash and balances with banks	17	•	233,606
Due from financial institutions		16,994	80,208
Due from customers	17	24,993	34,465
Investment securities	18	38,933	62,124
Financing arrangements	20	825,462	856,640
Finance lease receivables	21	42,756	419,942
Operating lease assets	23	-	52,030
Property and equipment	22	2,782	3,320
Intangible assets	24	-	243
Other assets	<i>25</i>	11,719	10,161
Current tax asset		934	770
Deferred tax asset	15	13,099	7,479
Investment in joint ventures	30	1,157	1,142
Assets held for sale	14, 31	480,057	477
Total assets		1,570,975	1,762,607
Liabilities			
Due to financial institutions	26	272,605	185,935
Due to customers	27	1,031,514	1,300,340
Profit rate swaps	9	334	760
Other liabilities	28	14,308	18,763
Liabilities directly associated with discontinued operations	14	8,327	-
Total liabilities		1,327,088	1,505,798
Equity			···
Share capital	· <i>33</i>	50,091	50,091
Share premium		1,140	1,140
Other reserve		15,226	15,226
Capital redemption reserve		50	50
Fair value reserve		(107)	101
Non Controlling Interest		4,600	8,698
Retained earnings		172,887	181,503
Total equity attributable to equity holders of the Parent			
company		243,887 	256,809
Total liabilities and equity		1,570,975	1,762,607

These financial statements were approved by the Board of Directors on 24 June 2022 and were signed on its behalf by:

Chris Power

**Chief Executive Officer** 

Andrew Ball

**Chief Financial Officer and Chief Operations Officer** 

# **COMPANY STATEMENT OF FINANCIAL POSITION**

# As at 31 December 2021

	Note	2021 £000	2020 £000
Assets			
Cash and balances with banks		374	374
Investment in subsidiaries	19	127,672	93,673
Total assets	:	128,046	94,047
Liabilities			
Other liabilities		1	1
Total liabilities		1	1
Equity			
Share capital	<i>33</i>	50,091	50,091
Share premium		1,140	1,140
Share-based payment reserve		-	-
Retained earnings		76,814	42,815
Total equity attributable to equity holders of the Parent Company		128,045	94,046
Total liabilities and equity		128,046	94,047

The company profit for the year ended 31 December 2021 was £33.99 million (2020: £26.63 million loss). As permitted by section 408 of the Companies Act 2006, a separate profit and loss account of the parent has not been presented.

These financial statements were approved by the Board of Directors on 24 June 2022 and were signed on its behalf by:

Andrew Ball

**Chief Executive Officer** 

**Chris Power** 

**Chief Financial Officer and Chief Operations Officer** 

Company Registration Number: 08503102

# **CONSOLIDATED STATEMENT OF CASH FLOWS**

CONSOLIDATED STATEMENT OF CASH TEOMS		
For the year 1 January 2021 to 31 December 2021	2021	2020*
Cash flows from operating activities	£000	£000
(Loss) / profit before tax on continued operations	(6,958)	1,616
(Loss) / profit before tax on discontinued operations	(8,111)	816
Adjusted for:	(40)	222
Exchange differences	(12)	332
Fair value gains on investment securities	(8)	(232)
Share of profit of equity-accounted investees, net of tax	(100)	(25)
Provision for impairment	12,641	8,644
Depreciation and amortisation	(36)	7,000
Movements relating to profit rate swaps	-	(854)
IFRS 16 - depreciation and finance charges	928	959
Amortisation of investment securities	257	233
Gain on intangible assets	152	<u>-</u>
	(1,247)	18,489
Net decrease/(increase) in operating assets:		
Due from financial institutions	64,555	(66,986)
Due from customers	9,594	(20,306)
Financing arrangements	25,670	12,167
Finance lease receivables	(40,437)	11,172
Operating lease assets	2,752	(19,325)
Other assets	(6,319)	6,875
	55,815	(76,403)
Net (decrease)/increase in operating liabilities:		
Due to financial institutions	83,757	(201,668)
Due to customers	(263,860)	386,648
Other liabilities	<u> 1,917</u>	10,728
	(178,186)	195,708
Corporation tax paid	(4,383)	(4,809)
Net cash inflow /(outflow) from operating activities	(128,001)	132,985
Cashflow from investing activities		
Purchase of property and equipment	(15)	(119)
Purchase of intangible assets	· · ·	(80)
Purchase of investment securities	-	(37,036)
Sale of investment securities	22,646	58,356
Sale of interest in assets held for sale	485	2,100
Dividend received from joint venture	100	99
Cash balances reclassified to discontinued operations	(7,450)	
Net cash inflow from investing activities	15,766	23,320
Cash flows from financing activities		
Payment of principal portion of lease liabilities	(1,094)	(1,113)
Dividend paid by a subsidiary to a Non-controlling interest	(5,895)	(418)
Sale of investments in Non-controlling interest	1,000	429
Issue of ordinary shares	-	6,711
Net cash inflow from financing activities	(5,989)	5,609
<del>-</del>	(118,224)	161,914
Net change in cash and cash equivalents  Cash and cash equivalents at the beginning of the period	233,606	
•		71,891
Exchange differences in respect of cash and cash equivalents	(3,293)	(199)
Cash and cash equivalents at the end of the period	112,089	233,606

<sup>\*</sup>The year to 31 December 2020 has been re-presented to reflect the discontinued operations, please refer to note 14. The notes on pages 57 to 141 are an integral part of these consolidated financial statements.

# **COMPANY STATEMENT OF CASH FLOWS**

For the year 1 January 2021 to 31 December 2021

	2021	2020
	£000	£000
Cash flows from operating activities		
Profit / (loss) for the year before tax	33,999	(26,631)
Adjusted for:		
Impairment reversal / (loss) on subsidiary	(33,999)	26,631
Net cash inflow from operating activities		-
Cash flows from financing activities		
Proceeds from issue of new ordinary shares	-	1,815
Proceeds from issue of ordinary shares out of treasury	-	4,052
Proceeds from issue of own shares held by EBT	<u> </u>	844
Net cash inflow from financing activities		6,711
Cash flows from investing activities		
Purchase of investment in subsidiaries	· <u>-</u> _	(6,711)
Net cash outflow from financing activities	<u> </u>	(6,711)
Net change in cash and cash equivalents	-	-
Cash and cash equivalents at the beginning of the period	374	374
Cash and cash equivalents at the end of the period	374	374

# **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

For the year ended 31 December 2021	Share	Share	Other	Capital	Fair	Share-	Retained	Foreign	Total	Non-	Total
•	capital	premium	reserve	redemption	value	based	earnings	currency		Controlling	Equity
		account		reserve	reserve	payment		translation		Interest	
A Company of the Comp			****	****		reserve		reserve		****	****
0-1- 124 D 1 2020	£000	£000	£000	£000	£000	£000	£000	£000	£000	£000	£000
Balance at 31 December 2020	50,091	1,140	15,226	50	101	-	181,503	-	248,111	8,698	256,809
Loss for the year		· · · · · ·		-	-		(8,616)		(8,616)	797	(7,819)
Other comprehensive income / (expense)											
Foreign currency translation	-	•	-	-	-	-	•		-	-	-
Net change in fair value of equity/debt instrument at	-	-	-	-	(255)	-	-	•	(255)	-	(255)
Tax on items transferred directly to equity	-	-	-		47	<u> </u>	-	-	47	-	47
Total other comprehensive income / (expense)	-	-	-	-	(208)	-	-	-	(208)	-	(208)
Total comprehensive income for the year	-	-	-	-	(208)	-	(8,616)	-	(8,824)	797	(8,027)
Contributions by and distributions to owners									-		
Issue of new ordinary shares	-	-	-	-	-	-	-	-	-		-
Issue of ordinary shares out of treasury	-	-	-	-	-	-	-	-	-		-
Issue of ordinary shares out of shares held by EBT	-	-	-	-	-	-		-			
Dividends paid by subsidiaries to Non-controlling		-	-	•		-	-	-	-	(5,895)	(5,895)
Increase in investment by NCI shareholders	-	-	-	-	-	-	-	-	-	1,000	1,000
Sale of equity instrument at FVOCI	-	-	-			-		-		-	-
Transfer to Retained Earnings	-	-	-		-	-	-	-	-	-	-
Tax on items transferred directly to equity		-	-	-	-	-	-		-	-	-
Total transactions with owners		-	-		-	-	-		0	(4,895)	(4,895)
Balance at 31 December 2021	50,091	1,140	15,226	50	(107)	•	172,887	-	239,287	4,600	243,887

FVOCI – Fair value through other comprehensive income

Fair value reserve includes the cumulative net change in fair value of FVOCI instruments until the investment is either derecognised or becomes impaired.

Share-based payment reserve represented the amortised portion of the fair value of equity instruments issued under the BLME and the Company's share incentive schemes accounted for as equity-settled share-based payments.

Foreign currency translation reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign operations.

The Capital redemption reserve arose on 26 June 2014 following the redemption of 50,000 preference shares of £1 each and the repurchase of one A ordinary share of £1.

The Other reserve arose when the BLME Scheme of Arrangement took effect on 2 October 2013.

Non-Controlling Interest relates to the minority shareholders in MKL Construction Equipment Finance Limited, AQ1 Limited and Aspenway Limited.

# **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

For the year ended 31 December 2020	Share capital	Share premium account	Other reserve	Capital redemption reserve	Fair value reserve	Share- based payment	Retained earnings	Foreign currency translation	Total	Non- Controlling Interest	Total Equity
			5000		5000	reserve		reserve		****	
Balance at 31 December 2019	<b>£000</b> 48,933	£000	£000 15,226	£000 50	£000 230	<b>£000</b> 3,527	£000 171,344	£000	£000 239,310	£000 8,228	£000 247,538
Profit for the year	40,555	_	13,220	-	230	3,327	2,219	-	2,219	459	2,678
Other comprehensive income / (expense) Foreign currency translation		-					-			-	-
Net change in fair value of equity/debt instrument at FVOCI				-	(151)	-			(151)	-	(151)
Tax on items transferred directly to equity	-	-	-	-	22		-	-	22		22
Total other comprehensive income / (expense)	-	-	-		(129)	-	-	-	(129)		(129)
Total comprehensive income for the year	-	-	-		(129)		2,219		2,090	459	2,549
Contributions by and distributions to owners			***								
Issue of new ordinary shares	1,158	657	-	-	-	-	-	-	1,815	-	1,815
Issue of ordinary shares out of treasury	-	483	-	-	-	-	3,569	-	4,052		4,052
Issue of ordinary shares out of shares held by EBT	-		-			`-	844		844		844
Dividend paid by subsidiaries to a Non-controlling interest	-	-	-		-	-	-		-	(418)	(418)
Increase in investment by NCI shareholders		-	-	-	-		-	-	-	429	429
Sale of equity instrument at FVOCI		-		-				-		-	
Transfer to Retained Earnings		-	-			(3,527)	3,527				
Tax on items transferred directly to equity		-					-				
Total transactions with owners	1,158	1,140	-	-	-	(3,527)	7,940	-	5,711	11	6,722
Balance at 31 December 2020	50,091	1,140	15,226	50	101		181,503		248,111	8,698	256,809
FUOCI. Fair value through other comprehensive income											

FVOCI – Fair value through other comprehensive income

FVOCI – Fair value through other comprehensive income

Fair value reserve includes the cumulative net change in fair value of FVOCI instruments until the investment is either derecognised or becomes impaired.

Share-based payment reserve represented the amortised portion of the fair value of equity instruments issued under the BLME and the Company's share incentive schemes accounted for as equity-settled share-based payments.

Foreign currency translation reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign operations.

The Capital redemption reserve arose on 26 June 2014 following the redemption of 50,000 preference shares of £1 each and the repurchase of one A ordinary share of £1.

The Other reserve arose when the BLME Scheme of Arrangement took effect on 2 October 2013.

Non-Controlling Interest relates to the minority shareholders in MKL Construction Equipment Finance Limited, AQ1 Limited and Aspenway Limited

#### **COMPANY STATEMENT OF CHANGES IN EQUITY** Share Share Share-Retained For the year ended 31 December 2021 Total capital premium based earnings account payment reserve £000 £000 £000 £000 £000 Balance at 31 December 2020 50,091 1,140 42,815 94,046 Profit for the year 33,999 33,999 Other comprehensive income / (expense) Total comprehensive income for the period 33,999 33,999 Contributions by and distributions to owners Issue of new ordinary shares Issue of ordinary shares out of treasury Issue of ordinary shares held by EBT Transfer to Retained Earnings Tax on items transferred directly to equity Total transactions with owners Balance at 31 December 2021 50,091 1,140 76,814 128,045

# **COMPANY STATEMENT OF CHANGES IN EQUITY**

For the year ended 31 December 2020	Share capital	Share premium account	Share- based payment reserve	Retained earnings	Total
	£000	£000	£000	£000	£000
Balance at 31 December 2019	48,933	-	3,527	61,506	113,966
Loss for the year	-	-	-	(26,631)	(26,631)
Other comprehensive income / (expense)	-	-	-	-	-
Total comprehensive income for the period	-	•	-	(26,631)	(26,631)
Contributions by and distributions to owners					
Issue of new ordinary shares	1,158	657	-	-	1,815
Issue of ordinary shares out of treasury	-	483	-	3,569	4,052
Issue of ordinary shares held by EBT	-	-	-	844	844
Transfer to Retained Earnings	_	_	(3,527)	3,527	-
Tax on items transferred directly to equity	-	-	-	-	-
Total transactions with owners	1,158	1,140	(3,527)	7,940	6,711
Balance at 31 December 2020	50,091	1,140	-	42,815	94,046

#### Share-based payment reserve

The share-based payment reserve represented the amortised portion of the fair value of equity instruments issued under the BLME and the Company's share incentive schemes and accounted for as equity-settled share-based payments. Pursuant to the BLME Scheme of Arrangement, which took effect on 2 October 2013, the obligations under all of the BLME share incentive schemes were assumed by the Company for nil consideration. This assumption of liability during 2013 was treated as an injection of equity and recognised as a capital contribution within the financial statements of the Bank.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### 1. REPORTING ENTITY

BLME Holdings Limited ("the Company") is a company incorporated and domiciled in England. The address of the Company's registered office is Cannon Place, 78 Cannon Street, London, England, EC4N 6HL. The Company's principal activity is to act as a holding Company for Bank of London and The Middle East plc ("the Bank" or "BLME") and its subsidiaries and Walbrook Asset Finance Limited ("Walbrook"). BLME is a wholesale bank involved in investment, commercial finance, private client banking and wealth management. The consolidated financial statements of the Group are presented as at and for the year ended 31 December 2021 and comprise BLME Holdings Limited and its subsidiaries (together referenced as "the Group").

The Company was inserted as a holding Company of the Bank during 2013 pursuant to a Scheme of Arrangement. The transaction was outside the scope of IFRS 3 and therefore no business combination occurred.

#### 2. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES

#### a. Presentation of financial statements

The Group and Company have prepared its financial statements in accordance with UK adopted international accounting standards and effective for the Group's reporting for the year ended 31 December 2021.

The accounting policies set out below have, unless otherwise stated, been applied consistently to all periods presented in these financial statements.

## b. Use of estimates and judgements

The preparation of financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. The results form the basis for making judgements about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an on-going basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

Judgements made by management in the application of IFRS that have a significant effect on the financial statements and estimates with a significant risk of material adjustment cover impairment losses on financial assets, fair value measurement, effective profit rate adjustments, deferred taxes, consolidation assessments, impairment of subsidiary and determining the lease term of contracts with renewal and termination options. Refer to Note 3 from page 74 for further detail.

# c. Going concern

Accounting standards require the Directors to assess the Group's ability to continue to adopt the going concern basis of accounting. In performing this assessment, the Directors consider all available information about the future, the possible outcomes of events and changes in conditions and the realistically possible responses to such events and conditions that would be available to them.

The Board is required to assess going concern at each reporting period. This assessment includes the Directors reviewing the business activities, financial position and future forecast of the Group in order to support a conclusion that the Directors have a reasonable expectation that the Group has adequate resources to continue in operational existence until 30 June 2023.

This assessment is more difficult currently given the ongoing uncertainties about the impact of COVID-19, the extent and duration of social distancing measures and the impact on the customers to whom the Group provides financing. The level of judgement to be applied has remained increased. As set out below, the Directors have considered four main factors in reaching their conclusions on going concern – liquidity management, preserving capital buffers, reverse stress test assessments and the impact of winding down the leasing business. In addition, they considered the broader current macroeconomic and geopolitical conditions including the outlook for inflation, interest rates and climate change.

# Liquidity management

The Group adopts a prudent approach to liquidity management. Balance sheet liquidity remains strong with over £120m of cash as of 31 December 2021 and the regulated Group reported a Liquidity Coverage Ratio ("LCR") of 208% compared to the minimum regulatory requirement of 100%. During 2021, the Bank obtained a credit rating of A+ from Fitch which enhanced existing institutional relationships and provided the Bank with new avenues for sourcing liquidity. The Bank diversified its High-Quality Liquid Assets ('HQLA') during the latter part of 2021 by using the recently introduced Bank of England Alternative Liquidity Facility.

# Preserving capital buffers

As at 31 December 2021 the Group had £57m of excess regulatory capital over and above the PRA minimum requirements. The Group adopts a cautious approach / risk appetite to the maintenance of internal capital buffers over and above the regulatory banking rules.

# **Reverse stress test assessments**

In June 2022, the Group performed an updated reverse stress test assessment in advance of signing these 2021 yearend accounts in order to demonstrate that the reverse stress testing scenario articulated in the most recent Individual Capital Adequacy Assessment Process (ICAAP) and Individual Liquidity Adequacy Assessment Process (ILAAP) for capital and liquidity, respectively, remained appropriate; and thus continued to provide comfort that the Group is adequately capitalised to withstand any adverse impact in the medium term for approximately four years.

# Winding down the leasing business

In June 2022 the Group Board made the decision to wind down the leasing business in an orderly manner, running off the existing portfolio over the next three to four years. Based on the forecast cashflows during run-off the Directors are satisfied this will have no impact on the Group's ability to continue as a going concern.

Based on the above assessment the directors have a reasonable expectation that the Group has sufficient capital and liquidity resources to enable it to continue to meet its regulatory capital requirements and continue in operational existence for a period of at least 12 months from the date of approval of these financial statements. The Directors are satisfied that the Group will be able to continue to meet all its obligations as, and when, they fall due. Accordingly, they continue to adopt a going concern basis in preparing these financial statements.

# d. Changes in accounting policies and disclosures

# New and amended standards and interpretations

The following new standards, amendments or interpretations are required to be applied for an annual period beginning on 1 January 2021 however none are deemed material to the Group:

- Interest Rate Benchmark Reform Phase 2 Amendments to IFRS 9, 'Financial Instruments', IAS 39, 'Financial Instruments: Recognition and Measurement', IFRS 7, 'Financial Instruments: Disclosures', IFRS 4 'Insurance Contracts' and IFRS 16 'Leases'
- Covid-19-Related Rent Concessions beyond 30 June 2021 Amendment to IFRS 16

The Group has not early adopted any standards, interpretations or amendments that have been issued but are not yet effective.

# e. New standards and interpretations not yet adopted

The new and amended standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Group's financial statements are disclosed below. The Group intends to adopt these new and amended standards and interpretations, if applicable, when they become effective.

## i. Other new and amended standards and interpretations

- Amendments to IFRS 3 'Business combinations' reference to the Conceptual Framework
- Amendments to IAS 16 'Property, Plant and Equipment' proceeds before intended use
- Amendments to IAS 37 'Onerous contracts' costs of fulfilling a contract
- Annual Improvements 2018-2020 Cycle (issued in May 2020) related to IFRS 1 First-time Adoption of IFRS, IFRS 9 'Financial Instruments', IFRS 16 'Leases' and IAS 41 'Agriculture'
- IFRS 17 'Insurance contracts'
- Amendments to IAS 1 'Presentation of financial statements' classification of liabilities as current or non-
- Amendments to IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors' definition of accounting estimates
- Amendments to IAS 1 and IFRS Practice Statement 2 disclosure of accounting policies
- Amendments to IAS 12 'Income Taxes' deferred tax related to assets and liabilities arising from a single transaction
- Amendments to IFRS 10, 'Consolidated Financial Statements' and IAS 28, 'Investments in Associates and Joint Ventures' sale or contribution of assets between an Investor and its Associate or Joint Venture

These new and amended standards and interpretations are either not relevant to the group, not expected to have any impact or it is not feasible to determine whether there will be an impact to the Group's consolidated financial statements.

# f. Basis of consolidation

# i. Subsidiaries

Subsidiaries are investees controlled by the Company. The Company 'controls' an investee if it is exposed to, or has rights to, variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. The financial statements of the subsidiaries are included in the consolidated financial statements from the date the control commences until the date control ceases (see Note 34).

# ii. Structured Entities ("SE")

An SE is an entity that has been designed so that voting or similar rights are not the dominant factor in deciding who controls the entity, for example when any voting rights relate to administrative tasks only, and key activities

are directed by contractual agreement. Structured entities often have restricted activities and a narrow and well defined objective (see Note 34).

# iii. Employee Benefit Trust ("EBT")

An EBT established for the purpose of the Group's employees acted as an agent for the purpose of the employee share-based compensation plans. Accordingly, the EBT had previously been included within the Group's consolidated financial statements. The EBT was terminated during the year as it no longer served any purpose.

# iv. Loss of control

When the Group loses control over a subsidiary, it derecognises the assets and liabilities of the subsidiary, and any related non-controlling interest (NCI) and other components of equity. Any resulting gain or loss is recognised in the income statement.

# g. Consolidation of foreign operations

All assets and liabilities of foreign consolidated companies and other entities with a functional currency other than Sterling are translated using the exchange rates in effect at the balance sheet date.

Income and expenses are translated at the average exchange rate for the period. Translation differences arising from the application of this method are classified in equity until the disposal of the investment. Average rates of exchange are used to translate the cash flows of foreign subsidiaries in preparing the consolidated statement of cash flows.

## h. Basis of measurement

The financial statements have been prepared on the historical cost basis, except for investment securities at fair value through other comprehensive income, foreign exchange forward deals and profit rate swaps, which are stated at their fair value. Financial instruments are recognised on a trade date basis.

All amounts have been rounded to the nearest thousand except when otherwise indicated.

# i. Functional and presentation currency

The financial statements are presented in Sterling, which is also the Company's functional currency. The method of translation is explained below.

# j. Foreign currency

Transactions in foreign currencies are translated to the functional currency at the exchange rate ruling at the date of each transaction. Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated to the functional currency at the exchange rate ruling at that date. Foreign currency differences arising on translation are recognised in the income statement.

Non-monetary assets and liabilities, which are measured at historical cost, are translated into the functional currency at the effective historical rate used on the date of initial recognition. Foreign exchange for non-monetary items measured at fair value is determined at the spot rate at the time the fair value is determined. The associated foreign exchange differences for non-monetary assets and liabilities go to other comprehensive income or the income statement, depending where the underlying fair value movement of asset or liability was recognised initially.

## k. Revenue recognition

# i. Murabaha, Wakala, Mudaraba, Sukuk, Ijara, Istisna and Participation Agreement income and expense (please refer to the Glossary of Islamic Finance Terminology on page 140)

Profit rate income or expense is recognised in the income statement throughout the period of the contract using the 'effective profit share' basis. The 'effective profit share rate' is the rate that exactly discounts the estimated future cash payments and receipts through the agreed payment term of the contract to the carrying amount of the financial asset or liability. When calculating the effective profit rate, the Group estimates future cash flows considering all contractual terms of the financial instrument, but not future credit losses.

#### ii. Fees and commission

Fees and commission which are not recognised on an effective profit rate basis over the life of the financial instruments to which they relate, such as fees for negotiating transactions for third parties, underwriting fees and commission, and non-discretionary asset management fees are recognised in revenue when control of the underlying services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those services. This will normally be at the point when the activity to which the fees and commission relate has been completed.

#### iii. Financial assets

The Group classifies its financial assets in the following categories: 'due from financial institutions', 'due from customers', 'financing arrangements' and 'investment securities'. Investment securities are financial assets whose classification and measurement basis is either at amortised cost, fair value through profit or loss or fair value through other comprehensive income. Management determines the classification of financial assets at initial recognition based on the financial asset's contractual cash flow characteristics and the Group's business model for managing them.

# iv. Due from financial institutions and customers and financing arrangements

Due from financial institutions and customers and financing arrangements are financial assets measured at amortised cost as they are held within a business model with the objective of collecting contractual cash flows that are solely payments of principal and yield. Amortised cost is determined using the effective profit share basis. Gains and losses are recognised in the income statement when the asset is derecognised, modified or impaired.

#### I. Financial Instruments

## i) Categories of financial assets

# Financial Instruments measured at amortised cost ('AC')

The financial assets held to collect the contractual cash flows and that contain contractual terms that give rise on specified dates to cash flows that are solely payments of principal and yield are measured at amortised cost. These include 'Financing Arrangements', 'Due from financial institutions', 'Due from customers' and 'Investment securities' and are initially measured at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at amortised cost less impairment losses.

Undrawn finance commitments and letters of credit are commitments under which, over the duration of the commitment the Group is required to provide finance with pre-specified terms to the customer. The premium received is amortised over the life of the commitment.

# Financial Assets measured at fair value through other comprehensive income ('FVOCI')

Financial assets held within a business model with the objective of both holding to collect contractual cash flows and selling and that contain contractual terms that give rise on specified dates to cash flows that are solely payments of principal and yield are measured at FVOCI. The Group has an unlisted equity portfolio which it accounts for at fair value through other comprehensive income as they are equity instruments that meet the definition of equity under IAS 32 Financial Instruments: Presentation and are not held for trading. These investment securities can be either debt or equity non-derivative financial assets. Investment securities classified as equity instruments are measured at fair value through other comprehensive income, where an irrevocable election has been made by management. Amounts presented in other comprehensive income are not subsequently transferred to profit or loss. Dividends on such investments are recognised in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. For debt instruments, gains and losses arising from changes in the fair value are recognised in a separate component of equity. Upon disposal, the cumulative gain or loss previously recognised in other comprehensive income is reclassified from equity to the income statement.

### Financial instruments at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading, financial assets designated upon initial recognition at fair value through profit or loss, or financial assets mandatorily required to be measured at fair value. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. Financial assets with cash flows that are not solely payments of principal and profit are classified and measured at fair value through profit or loss, irrespective of the business model. Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with net changes in fair value recognised in the statement of profit or loss.

# • Derivatives measured at Fair value through profit and loss ('FVPL')

Derivatives are financial instruments that derive their value from the price of underlying items such as equities, profit rates or other indices. Derivatives are recognised initially and subsequently measured at fair value. Derivatives are classified as assets when their fair value is positive or as liabilities when their fair value is negative. 'FX Forwards', and 'Profit rate swaps' held for trading are measured at FVPL under this category. The profit and /or foreign exchange on certain fixed rate Sukuk issued has been matched with the profit and/or foreign exchange exposure of certain profit rate swaps as part of a documented risk management strategy. The changes in fair values are recorded in the income statement.

# ii) Business model assessment

The Group determines its business model at the level that best reflects how it manages groups of financial assets to achieve its business objective.

The Group's business model is not assessed on an instrument-by-instrument basis, but at a higher level of aggregated portfolios and is based on observable factors such as:

- How the performance of the business model and the financial assets held within that business model are evaluated and reported to the entity's key management personnel;
- The risks that affect the performance of the business model (and the financial assets held within that business model) and, in particular, the way those risks are managed;
- How managers of the business are compensated (for example, whether the compensation is based on the fair value of the assets managed or on the contractual cash flows collected); and
- The expected frequency, value and timing of sales are also important aspects of the Group's assessment.

### iii) The Solely Payments of Principal and Yield (SPPY) test

As a second step of its classification process the Group assesses the contractual terms of financial assets to identify whether they meet the SPPY test.

'Principal' for the purpose of this test is defined as the fair value of the financial asset at initial recognition and may change over the life of the financial asset (for example, if there are payments of principal or amortisation of the premium/discount).

The most significant elements of the yield from a financing arrangement are typically the consideration for the time value of money and credit risk. To make the SPPY assessment, the Group applies judgement and considers relevant factors such as the currency in which the financial asset is denominated, and the period for which the profit rate is set.

In contrast, contractual terms that introduce more than a de minimis exposure to risks or volatility in the contractual cash flows that are unrelated to a basic financing arrangement do not give rise to contractual cash flows that are solely payments of principal and yield on the amount outstanding. In such cases, the financial asset is required to be measured at FVPL.

# iv) Impairment of financial assets

The Group uses a forward-looking expected credit loss (ECL) approach. IFRS 9 Financial Instruments requires the Group to record an allowance for ECLs for all financing and other debt financial assets not held at FVPL, together with financing commitment contracts. The allowance is based on the ECLs associated with the probability of default in the next twelve months unless there has been a significant increase in credit risk since origination.

# Overview of the ECL principles

The Group records the allowance for expected credit losses for all financing and other debt financial assets not held at FVPL, together with financing arrangements, due from financial institutions and customers, finance lease receivable contracts and cash and balances with banks (collectively 'financial instruments'). The simplified approach for finance lease receivables has not been adopted. An ECL allowance is also recorded for off-balance sheet credit exposures such as undrawn finance commitments, letters of credit and guarantees where current circumstances indicate that losses may be incurred.

The ECL allowance is based on the credit losses expected to arise over the life of the asset (the lifetime expected credit loss or LTECL), unless there has been no significant increase in credit risk since origination, in which case, the allowance is based on the 12 months' expected credit loss (12m ECL). The Group's policies for determining if there has been a significant increase in credit risk are set out in page 65.

The 12mECL is the portion of LTECLs that represent the ECLs that result from default events on a financial instrument that are possible within the 12 months after the reporting date. Both LTECLs and 12mECLs are calculated on either an individual basis or a collective basis, depending on the nature of the underlying portfolio of financial instruments. The Group's policy for grouping financial assets measured on a collective basis is explained in below.

Based on the above process, the Group groups its financing into Stage 1, Stage 2, and Stage 3 as described below:

• Stage 1: When financing is first advanced, the Group recognises an allowance based on 12mECLs. Stage 1 financing also include facilities where the credit risk has improved and the financing has been reclassified from Stage 2.

- Stage 2: When a financing has shown a significant increase in credit risk since origination, the Group records an allowance for the LTECLs. Stage 2 financing also include facilities, where the credit risk has improved and the financing has been reclassified from Stage 3.
- Stage 3: Financing considered credit-impaired, the Group records a specific provision calculated using a discounted cash flow approach to determine the overall exposure and/or using net exposure after taking into account any collateral. The process to determine whether a customer is in default is explained on pages 116 and 117 in Note 37 Financial Risk Management.

#### • The calculation of ECLs

Financial institutions need to exercise judgement in determining the appropriate number of forward-looking, macroeconomic scenarios that need to be considered in measuring ECL. Most institutions use a central scenario (sometimes referred to as a base case), an upside scenario and a downside scenario with some banks opting for additional scenarios for a more severe downside and/or optimistic upside. Another factor influencing the number of scenarios used by financial institutions is that as a consequence of the COVID-19 pandemic there is less consensus on economic forecasts.

The Group calculates ECLs based on the weighted outcome of six scenarios (base case, mild upside, upside, stagnation, downturn and severe downturn scenarios) to measure the expected cash shortfalls, discounted by the effective profit rate (EPR). A cash shortfall is the difference between the cash flows that are due to an entity in accordance with the contract and the cash flows that the entity expects to receive. The mechanics of the ECL calculations are outlined below and the key elements are, as follows:

- PD: The Probability of Default is an estimate of the likelihood of default over a given time horizon. Probabilities of Default are owned by the Risk department and are approved by CCRC and ERC. These are to be regularly reviewed by the Risk department in line with the agreed formula for their calculation. All amendments to the methodology require ERC approval.
- EAD: The Exposure at Default is the principal exposure at the point which a default event is triggered, this is the monetary figure that the Group may lose prior to adjustment for collateral. This takes into account the committed facility amount. The same approach has been taken for off-balance sheet credit exposures such as letters of credit and financial guarantees where current circumstances indicate that losses may be incurred.
- LGD: The Loss Given Default is an estimate of the loss arising in the case where a default occurs at a given time. It is based on the difference between the contractual cash flows due and those that the financier would expect to receive, including from the realisation of any collateral. It is usually expressed as a percentage of the EAD. The Group's Internal LGD methodology is owned by the Risk department and approved by ERC. Amendments to the methodology require ERC approval.

The other macro-economic inputs in the ECL model are listed in section vi – multiple economic scenarios on pages 65 to 67.

When estimating the ECLs, the Group considers six scenarios (a base case, a mild upturn, an upturn, a stagnation, a downturn and a severe downturn). Each of these is associated with different PDs, EADs and LGDs. When relevant, the assessment of multiple scenarios also incorporates how defaulted financing arrangements are expected to be recovered, including the probability that the financing arrangements will cure and the value of collateral or the amount that might be received for selling the asset.

Impairment losses and releases are accounted for and disclosed separately from modification losses or gains that are accounted for as an adjustment of the financial asset's gross carrying value.

The mechanics of the ECL method are summarised below:

- Stage 1: The 12mECL is calculated as the portion of LTECLs that represent the ECLs that result from default events on a financial instrument that are possible within the 12 months after the reporting date. The Group calculates the 12mECL allowance based on the expectation of a default occurring in the 12 months following the reporting date. These expected 12-month default probabilities are applied to a forecast EAD and multiplied by the expected LGD and discounted by the original effective profit rate (EPR).
- Stage 2: When a financing has shown a significant increase in credit risk since origination, the Group records an allowance for the LTECLs. The mechanics are similar to those explained above, including the use of multiple scenarios, but PDs and LGDs are estimated over the lifetime of the instrument. The expected cash shortfalls are discounted by the original EPR.
- Stage 3: For financing considered credit-impaired, the Group recognises the lifetime expected credit losses for these financings. The method is similar to that for Stage 2 assets, with the PD set at 100%.

The Group calculates ECLs on an individual basis for all Stage 3 assets, regardless of the class of financial assets. Stage 1 and Stage 2 ECLs are calculated on a collective basis by grouping financial assets based on type of customer which includes banking, property and treasury.

## Significant increase in credit risk

The transition from recognising 12-month expected credit losses (i.e. Stage 1) to lifetime expected credit losses (i.e. Stage 2) in IFRS 9 is based on the notion of a significant increase in credit risk over the remaining life of the instrument. The focus is on the changes in the risk of a default, and not the changes in the amount of expected credit losses.

The Group measures the increase in credit risk by monitoring the changes in credit scores of its counterparties since origination. The notch downgrade is based on the credit score, where a "BBB+" or higher rated counterparty has a 3 notch movement required to show deterioration, whilst a lower quality counterparty ("BBB-" to "BB-") needing a 2 notch movement, and the worst quality ("B+" and below) a 1 notch. This follows the broad principals of credit deterioration being seen when a default rate doubles. In addition, the Group also considers whether the counterparty payment performance is deteriorating (i.e. payments are 30-day past due and the counterparty is added to the Watchlist as described from page 114 in Note 37).

## Default

Refer to page 116 in Note 37 for the definition of default.

# v) Forward looking information

Three macroeconomic factors are used for determining the forward-looking projections across all segments of the portfolio — UK GDP, UK Unemployment and UK House Price Index. The selected macroeconomic factors are updated quarterly from reports received by a reputable external source. The macroeconomic projections are then used for deriving the forecast PDs which are subsequently incorporated in the impairment model. Climate risk has been considered when assessing the drivers of impairment but due to the short tenor and diversification of assets is not considered to be a core driver.

# vi) Multiple economic scenarios

The Group carries out six 12 month forward looking stress scenarios per material portfolio. Each stress event is based on the macroeconomic conditions most impactful to each of the Group's material portfolios and is taken from published reports by Oxford Economics.

# • Base Case Key Macroeconomic Assumptions for 2022

**GDP:** The UK GDP forecast for 2022 is for output to rebound by 5%. This GDP growth forecast reflects the impact of supply chain disruption and an initial estimate of the effect of the Omicron variant. This also reflects that the "easy" gains from reopening the economy have now been attained and that further growth will likely occur in the context of a tighter fiscal and monetary policy environment. Uncertainty around the base case remains larger than in normal times as it remains dependent on epidemiological developments.

House Price Index (HPI) — As supportive policy measures have been phased out, price momentum is expected to ease over the coming months and to reverse over the course of 2022 resulting in a small fall in house prices in 2022 and 2023. Despite the moderation in prices, this would revert valuations as proxied by Nationwide house price to income merely back to 2015 levels which is still elevated by historical standards. Therefore, overall risks to UK residential property prices remain skewed to the downside.

# • Upside Scenario Assumptions for 2022:

The upside scenarios are also projected by Oxford Economics and assume that a faster normalisation in spending patterns would occur in the UK as new variants of the virus being less deadly or transmissible than is currently feared. As a result, consumer and business confidence could be boosted and this could ease spending and investment constraints whilst large scale monetary and fiscal easing deployed currently could provide a strong additional impetus. In this scenario output rebounds markedly, GDP recovers significantly above its pre-pandemic level already by late 2022 and unemployment would drop precipitously by end of 2022. In response the MPC raises rates even faster than in the baseline scenario pushing Bank Rate at least up to 2% by the end of 2024. In short, upside scenarios reflect a faster recovery from the crisis, permanent damage to capacity is avoided.

# Downside Scenario Assumptions for 2022:

The downside scenarios are projected by Oxford Economics and can be seen as an alternative outcome from the current Omicron wave of the pandemic.:The downside scenario growth remains much lower than in the base case forecast for the coming years, resulting in a larger long-term scarring of the economy eventually followed by a U-shaped recovery characterised by slower growth, higher unemployment, and lower asset prices. In the downside scenarios, UK output sees a return to sustained weakness and recovers only gradually from the pandemic-inflicted recession. The MPC is forced to ease the Bank Rate significantly below inflation levels against the backdrop of rising unemployment.

These scenarios are all based upon Oxford Economics Global Economic model and are probability weighted with respect to where the forecasts sit in the distribution functions of the macroeconomic variables. Given this, the Base Case receives a 50% probability as the macroeconomic variables for the base scenario are taken from the 50<sup>th</sup> percentile of each of the cumulative distribution functions of the macroeconomic variables. The other five scenarios all receive a probability weighting of 10%, where the Upside Scenarios is determined from 5<sup>th</sup> percentile, the Mild Upside is determined from the 15<sup>th</sup> percentile, Stagnation is determined from the 75<sup>th</sup> percentile, the Downside is determined from the 85<sup>th</sup> percentile and the Severe Downside from the 95<sup>th</sup> percentile.

## **Global Risks:**

Long Covid: In this scenario the rapid spread of the Omicron variant results in renewed restrictions which cannot then be meaningfully eased due to the emergence of other highly transmissible variants which challenge the effectiveness of existing vaccines. As a result, consumer demand would be weaker in the near-term and financial markets would sell off, despite additional loosening of monetary policy where feasible. Declines in equity prices around the world would be accompanied by spikes in the risk premia on corporate debt and the dollar would appreciate as investors head for safe havens. The subsequent recovery would be more sluggish, as the combination of persistent restrictions, increased risk aversion and long-term scarring weigh heavily on the global economy.

Supply-chain disruption: In this scenario, current supply chain disruptions prove more persistent than assumed in the baseline forecast. Labour and material shortages would persist throughout 2022 and higher commodity and other input prices add to inflationary pressure. Supply proves unable to keep pace with the recovery in demand and higher inflation squeezes real incomes. Investor sentiment deteriorates. Equities fall below baseline and risk premia on corporate debt edge higher. While monetary policy is largely unaffected in the eurozone given the transitory nature of the shock, the Federal Reserve raises policy rates six months earlier than assumed in the baseline and US yields edge higher. Supply chain disruptions ease significantly from 2023, however. This supports a robust recovery in supply and, fuelled by delayed expenditure, demand.

Return of inflation: Oxford Economics central view was that the inflation outlook remains benign. However, there are clear downside risks associated with a scenario in which financial markets and the real economy are roiled by a marked deterioration in the inflation outlook. Importantly, while this scenario is the result of trends caused by the pandemic, these risks are independent of any particular assumption around public health restrictions and could therefore occur in conjunction with alternative epidemiological assumptions

The baseline forecast assumes a continued recovery in activity over the next year as supply chain disruptions are resolved and pandemic-related restrictions are relaxed. However, the spread of the more transmissible Omicron variant of the virus continues to imply a wider range of possible alternative epidemiological and economic outcomes. Oxford Economics therefore continue to attach more uncertainty than normal to their baseline forecast.

Domestic Risk - Productivity: The UK's productivity performance since the Global Financial Crisis has been dismal. The Oxford Economics forecast assumes that productivity growth remains well below pre-GFC norms. There is a significant risk that productivity growth regresses again, particularly if social distancing measures are required intermittently over a longer period or current supply chain disruptions have lasting implications, perhaps requiring a greater degree of onshoring. A failure to deliver on the post-Brexit strategy of "Global Britain" could also result in less openness and lower inflows of FDI, dampening productivity growth. But there is also some upside risk if the performance of manufacturing and financial services — which together have accounted for two-thirds of the weaker post-crisis performance — improves, resulting in a boost to the recovery.

Climate Risk: Changing weather patterns and frequent natural disasters have increased environmental concerns. As a result, mitigation and adaptation have become a major priority for policymakers and business leaders. The impact of climate risk has been considered and is not deemed material due to high proportion of assets of with strong energy performance certificates (EPC) and hence low risk to transition climate risk; and low risk to floods as assessed by the UK Environment Agency and as a result a low risk to physical climate risk. This coupled with the short-dated tenor and diversification of assets mitigate any material climate risk exposure to the overall financial statements in the short term and has therefore not been incorporated as a separate scenario.

Details of the scenario weights and macroeconomic assumptions used for 2022 are summarised in Note 13 on page 88.

# vii) Write-offs

Financial assets are written off either partially or in their entirety only when the Group has stopped pursuing the recovery. If the amount to be written off is greater than the accumulated loss allowance, the difference is first treated as an addition to the allowance that is then applied against the gross carrying amount. Any subsequent recoveries are credited to credit loss expense.

# viii) Offsetting financial assets and financial liabilities

Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

## ix) Derecognition of financial assets

Financial assets are derecognised when the rights to receive cash flows from the assets have expired; or where the Group has transferred its contractual right to receive the cash flows of the financial assets and either:

- substantially all the risks and rewards of ownership have been transferred; or
- substantially all the risks and rewards have neither been retained nor transferred but control is not retained.

Financial liabilities are derecognised when they are extinguished, i.e. when the obligation is discharged or cancelled or expires.

# x) Forbearance

If the terms of a financial asset are renegotiated or modified or an existing financial asset is replaced with a new one due to financial difficulties of the customer, then an assessment is made of whether the financial asset should be derecognised. If the cash flows of the renegotiated asset are substantially different, then the contractual rights to cash flows from the original financial asset are deemed to have expired. In this case, the original financial asset is derecognised and the new financial asset is recognised at fair value. The impairment loss before an expected restructuring is measured as follows:

- if the expected restructuring will not result in derecognition of the existing asset, then the estimated cash flows arising from the modified financial asset are included in the measurement of the existing asset based on their expected timing and amounts discounted at the original effective profit rate of the existing financial asset; or
- if the expected restructuring will result in derecognition of the existing asset, then the expected fair value of the new asset is treated as the final cash flow from the existing financial asset at the time of its derecognition. This amount is discounted from the expected date of derecognition to the reporting date using the original effective profit rate of the existing financial asset.

Further disclosures on forbearance can be found on pages 123 to 125 in Note 37.

# xi) Financial liabilities

Financial liabilities that create an obligation include funds received from financial institutions and customers. These are initially measured at fair value less the transaction costs that are directly attributable to the acquisition of the financial liability. All financial liabilities are subsequently measured at amortised cost using the effective profit share rate payable to the deposit holders. Financial liabilities are derecognised only when the obligations specified in the contract are discharged, cancelled or expired.

# xii) Determining fair value

If an asset or a liability measured at fair value has a bid price and an ask price, then the Group measures assets and long positions at a bid price and liabilities at an ask price. Where no active market exists for the particular asset or liability, the Group uses another valuation technique to arrive at the fair value, including the use of prices obtained in recent arms-length transactions, discounted cash flow analysis and other valuation techniques commonly used by market participants (see Note 3(b) on page 75).

# xiii) Derivatives and hedge accounting

Derivatives are recognised initially, and are subsequently re-measured, at fair value. Fair values of over-the-counter derivatives (profit rate swaps and foreign exchange forward deals) are obtained using valuation techniques, including discounted cash flow models provided by internationally known third-party vendors.

Derivatives are classified as assets when their fair value is positive or as liabilities when their fair value is negative. Derivative assets and liabilities arising from different transactions are only offset if the transactions are with the same counterparty, a legal right of offset exists and the parties intend to settle the cash flows on a net basis.

The method of recognising fair value gains and losses depends on whether derivatives are held for trading or are designated as hedging instruments and, if the latter, the nature of the risks being hedged. When derivatives are designated as hedges, the Group classifies them as hedges of the change in fair value of recognised assets or liabilities or firm commitments ('fair value hedges'). Hedge accounting is applied to derivatives designated as hedging instruments in a fair value hedge provided certain criteria are met.

# Hedge accounting

As allowed by IFRS 9, this accounting policy continues to apply the hedge accounting requirements of IAS 39 instead of the requirements in Chapter 6 of IFRS 9.

At the inception of a hedging transaction, the Group documents the relationship between the hedging instrument(s) and the hedged items, as well as its risk management objective and its strategy for undertaking the hedge. The Group policy also requires a documented assessment, both at the hedge inception and on a regular on-going basis, of whether or not the hedging instruments, primarily Profit Rate Swaps, used in hedging transactions are highly effective in offsetting the changes attributable to the hedged risks in the fair values or cash flows of the hedged items. Ineffective changes in profit share on designated qualifying hedges are included in 'Other operating income / expenses' as applicable.

# · Fair value hedge

A fair value hedge relationship exists when the hedged item (or group of items) is a distinctively identifiable asset or liability hedged by one or a few hedging instruments. The only financial instruments hedged for profit rate risk in a fair value hedge relationship by the Bank is fixed rate Sukuk. These hedge relationships are assessed for prospective and retrospective hedge effectiveness on a monthly basis.

Changes in the fair value of derivatives that are designated and qualify as fair value hedging instruments are recorded in the income statement, along with changes in the fair value of the hedged assets, liabilities or group thereof that are attributable to the hedged risk. Any gain or loss in fair value relating to the hedged item and hedging instrument is recognised in "Net fair value gains / losses on investment securities".

If the hedging relationship no longer meets the criteria for hedge accounting, the cumulative adjustment to the carrying amount of a hedged item for which the effective yield method is used, is amortised to the income statement over the residual period to maturity.

# Hedge effectiveness testing

To qualify for hedge accounting, IAS 39 requires that at the inception of the hedge and throughout its life, each hedge must be expected to be highly effective (prospective effectiveness), and demonstrate actual effectiveness (retrospective effectiveness) on an on-going basis; the Group assesses this at inception (prospective effectiveness) and on a monthly basis (retrospective effectiveness). The documentation of each hedging relationship sets out how the effectiveness of the hedge is assessed.

For prospective effectiveness, the hedging instrument must be expected to be highly effective in achieving offsetting changes in fair value or cash flows attributable to the hedged risk during the period for which the hedge is designated. For actual effectiveness to be achieved and the hedge deemed effective, the changes in fair value or cash flows must offset each other in the range of 80 per cent to 125 per cent.

# Sharia'a-compliant derivatives (hereafter described as profit rate swaps, "PRSs") that do not qualify for hedge accounting

All gains and losses from changes in the fair values of PRSs not qualifying for hedge accounting are recognised immediately in the income statement. These gains and losses are reported in 'Other operating income / expenses' as applicable.

# m. Collateral and netting

The Bank enters into master agreements with counterparties whenever possible and, when appropriate, obtains collateral. Master agreements provide that, if an event of default occurs, all outstanding transactions with the counterparty will fall due and all amounts outstanding will be settled on a net basis.

#### Collateral

The Bank obtains collateral in respect of customer advances where this is considered appropriate. The collateral normally takes the form of a charge over the customer's assets and gives the Bank a claim on these assets for both existing and future advances.

# Netting

Financial assets and liabilities are offset and the net amount reported in the balance sheet if, and only if, there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or to realise and settle an asset and a liability simultaneously.

# n. Property and equipment

#### i. Recognition and measurement

Items of property and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the asset.

## ii. Depreciation

Property and equipment are depreciated down to their estimated residual value. Depreciation is recognised in the income statement on a straight-line basis over the estimated useful life of each part of an item of property and equipment. Assets leased out under operating leases are depreciated over the shorter of the lease term and their useful lives.

## **Useful Lives:**

- Computer equipment 3 years
- Office equipment 3 years
- Fixtures and fittings 4 years
- Motor vehicles 4 years
- Leasehold improvements 4 years

Depreciation methods, useful lives and residual values are reassessed at each reporting date.

# o. Intangible assets

Intangible assets consist of computer licences and software development. Intangible assets acquired by the Group are stated at cost less accumulated amortisation and accumulated impairment losses, if any.

Subsequent expenditure on software assets is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

Amortisation is recognised in the income statement on a straight line basis over the estimated useful life of the software and computer licences, from the date that they are available for use. The estimated useful life of software development and computer licences is three years.

# p. Impairment of property and equipment including right-of-use assets, intangible assets and assets leased out under operating leases

At each balance sheet date, or more frequently where events or changes in circumstances dictate, property, equipment and intangible assets are assessed for indications of impairment. If indications are present, these assets are subject to an impairment review. An impairment loss is recognised if the carrying amount of an asset exceeds its recoverable amount. Impairment losses are recognised in the income statement.

The impairment review comprises a comparison of the carrying amount of the asset with its recoverable amount, which is taken as the higher of value in use or fair value less cost to sell. Value in use is calculated by discounting the expected future cash flows obtainable as a result of the assets continued use, including those resulting from its ultimate disposal, at a market based discount rate on a pre-tax basis.

# q. Operating leases

Assets leased to customers under agreements, which do not transfer substantially all the risks and rewards of ownership, are classified as operating lease assets on the balance sheet. Depreciation is taken on the depreciable amount of these assets on a straight line basis over their estimated useful lives. The depreciable amount is the cost of the asset less the estimated residual value. Lease income is recognised on a straight line basis over the period of the lease unless another systematic basis is more appropriate.

Residual value exposure occurs in the leasing portfolio due to the uncertain nature of the value of the underlying asset at the end of the lease. Throughout the life of an asset, its residual value will fluctuate due to changes in asset usage, uncertainty of the future market for that asset and general economic conditions. Residual values are set at the commencement of the lease based upon management's expectation of future sale proceeds. During the course of the lease, these values are monitored and compared to past history and future projections.

# r. Finance leases

Assets leased to customers under agreements which transfer substantially all the risks and rewards associated with ownership, other than legal title, are classified as finance leases. Minimum lease payments are apportioned between the finance income and the reduction of the outstanding receivable. The finance income receivable are allocated to each period during the lease term so as to produce a constant periodic rate of return on the remaining balance of the receivable.

Hire purchase arrangements are also classified as finance leases as they share the same characteristics as mentioned above.

# s. Lessee accounting

# Right-of-use assets

The Group recognises right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Unless the Group is reasonably certain to obtain ownership of the leased asset

at the end of the lease term, the recognised right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term, as follows:

Buildings 1 to 10 yearsMotor vehicles 1 to 3 years

Right-of-use assets are subject to impairment. Refer to the accounting policies in Note 2(p) *Impairment of property* and equipment including right-of-use assets, intangible assets and assets leased out under operating leases.

The Group's Right-of-use assets are included in Property and Equipment (see Note 22).

#### Lease liabilities

At the commencement date of the lease, the Group recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees.

In calculating the present value of lease payments, the Group uses the incremental financing rate at the lease commencement date if the profit rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of profit and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

The Group's lease liabilities are included in Other Liabilities (see Note 28).

Short-term leases and leases of low-value assets

The Group applies the short-term lease recognition exemption to its short-term leases (i.e. those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases that are considered of low value (i.e. below the pound sterling equivalent of €5,000). Lease payments on short-term leases and leases of low-value assets are recognised as expense on a straight-line basis over the lease term.

### t. Employee benefits

The Group operates a defined contribution pension scheme for all staff. A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity, and where the Group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. The Group pays contributions to Scottish Widows. The Group has no further payment obligations once the contributions have been paid. The contributions are recognised as an employee benefit expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

Short-term employee benefits such as salaries, paid absences and other benefits are accounted for on an accruals basis over the period for which employees have provided services. Bonuses are recognised to the extent that the Group has a present obligation to its employees that can be measured reliably.

### u. Own shares

Own shares comprised:

- Own shares held by the EBT that had not vested unconditionally to employees of the Group; and

Treasury shares held by the Company purchased from equity.

Consideration received when treasury shares held are re-issued is recognised directly as a change in equity and no gain or loss is recognised.

Own shares were recorded at cost and deducted from Group retained earnings.

#### v. Provisions

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of cost of funds and, where appropriate, the risks specific to the liability.

#### w. Taxation

Income tax expense comprises current and deferred tax. It is recognised in profit or loss except to the extent that it relates to items recognised directly in equity or in Other Comprehensive Income.

Current tax is the expected tax payable on the taxable income for the period, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on laws that have been enacted or substantively enacted by the reporting date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

### x. Cash and cash equivalents

Cash and cash equivalents comprise demand deposits with banks held in non-profit rate earning accounts.

### y. Other receivables

Trade and other receivables are stated at their nominal amount less expected credit losses. Refer to Note 2(I) (iv) from page 63 for more detail on the forward-looking expected credit loss (ECL) approach.

# z. Segmental information

Segment results that are reported to the Group's Executive Committee (being the chief operating decision maker) include items that are directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly head office and back office expenses, other assets and deferred tax assets.

# aa. Investment in subsidiary undertakings

The investment in subsidiary undertakings in the Company's financial statements is stated at the IFRS net asset value of the Group at the effective date of the BLME Scheme of Arrangement (which becomes the effective cost of investment) less impairment. The investment in subsidiary undertakings is assessed for impairment where there is an indication of impairment. Where impairment exists, the carrying amount of the asset is reduced to its recoverable amount and the impairment loss recognised in the Company only income statement. Where the recoverable amount is an excess of the carrying amount, the reversal of previous impairment is recognised in the Company only income statement. The reversal is limited to the previous impairment recognised.

# bb. Investment in joint ventures

A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control.

The considerations made in determining joint control are similar to those necessary to determine control over subsidiaries. The Group's investment in its joint venture are accounted for using the equity method.

Under the equity method, the investment in a joint venture is initially recognised at cost. The carrying amount of the investment is adjusted to recognise changes in the Group's share of net assets of the joint venture since the acquisition date.

The statement of profit or loss reflects the Group's share of the results of operations of the joint venture. Any change in OCI of those investees is presented as part of the Group's OCI. In addition, when there has been a change recognised directly in the equity of the joint venture, the Group recognises its share of any changes, when applicable, in the statement of changes in equity. Unrealised gains and losses resulting from transactions between the Group and the joint venture are eliminated to the extent of the interest in the joint venture.

The aggregate of the Group's share of profit or loss of a joint venture is shown on the face of the statement of profit or loss outside operating profit and represents profit or loss after tax and non-controlling interests in the subsidiaries of the joint venture.

#### cc. Assets held for sale

The Group classifies non-current assets and disposal groups as held for sale if their carrying amounts will be recovered principally through a sale transaction rather than through continuing use. Non-current assets and disposal groups classified as held for sale are measured at the lower of their carrying amount and fair value less costs to sell. Costs to sell are the incremental costs directly attributable to the disposal of an asset (disposal group), excluding finance costs and income tax expense.

The criteria for held for sale classification is regarded as met only when the sale is highly probable and the asset or disposal group is available for immediate sale in its present condition. Actions required to complete the sale should indicate that it is unlikely that significant changes to the sale will be made or that the decision to sell will be withdrawn. Management must be committed to the plan to sell the asset and the sale expected to be completed within one year from the date of the classification.

Following a strategic review and separation process, the Board decided during the year to explore a sale of its leasing business. A sale is expected to be completed within a year from the reporting date. Therefore in accordance with IFRS 5, Walbrook Asset Finance Limited ('WAF') and MKL Construction Equipment Finance Limited ('MKLCEF') have been classified as a disposal group held for sale and treated as a discontinued operation in these consolidated financial statements.

# dd. Business combinations

The Group accounts for business combinations using the acquisition method when control is transferred to the Group. The consideration transferred in the acquisition is generally measured at fair value, as are the identifiable net assets acquired.

# 3. USE OF CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS IN APPLYING ACCOUNTING POLICIES AND ESTIMATION UNCERTAINTY

The below areas involve using a combination of account estimates and judgments in applying policies and estimation uncertainty.

#### **Estimates**

### a. Impairment losses on financial assets

The measurement of impairment losses under IFRS 9 across all categories of financial assets requires judgement, in particular, the estimation of the amount and timing of future cash flows and collateral values when determining impairment losses and the assessment of a significant increase in credit risk. These estimates are driven by a number of factors, changes in which can result in different levels of allowances.

The Group's ECL calculations are outputs of complex models with a number of underlying assumptions regarding the choice of variable inputs and their interdependencies. Elements of the ECL models that are considered accounting judgements and estimates include:

- The Group's internal credit grading model, which assigns PDs to the individual grades.
- The Group's criteria for assessing if there has been a significant increase in credit risk and so allowances for financial assets should be measured on a LTECL basis and the qualitative assessment.
- The segmentation of financial assets when their ECL is assessed on a collective basis.
- Development of ECL models, including the various formulae and the choice of inputs.
- Determination of associations between macroeconomic scenarios and, economic inputs, such as inflation levels and collateral values, and the effect on PDs, EADs and LGDs.
- Selection of forward-looking macroeconomic scenarios and their probability weightings, to derive the economic inputs into the ECL models.

### b. Determining fair values

The Group's accounting policy on fair value measurement is in accordance with IFRS 13 Fair Value Measurement and is discussed on page 127 in Note 37.

The Group measures fair values using the following fair value hierarchy that reflects the significance and observability of inputs used in making the measurements.

Level 1: Valuation is based upon quoted market price in an active market for an identical instrument. This category comprises foreign exchange forward deals held at fair value through profit and loss and Sukuk held at fair value through other comprehensive income.

Level 2: Valuation techniques are primarily based on observable inputs, either directly (i.e. as prices) or indirectly (i.e. derived from prices). Valuation techniques are also based on unobservable inputs if they do not have a significant impact on the fair value measurement in its entirety. This category comprises profit rate swaps, which are valued using reference to observable market data such as yield curves, and investments in Sharia'a-compliant funds.

Level 3: Valuation techniques using significant unobservable inputs; this category comprises unlisted equity investments valued by reference to third-party valuations.

For financial instruments that trade infrequently and have little price transparency, fair value is less objective and requires varying degrees of judgement depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument.

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments the Group determines fair values using other valuation techniques. Valuation techniques include net present value and discounted cash flow models, comparison to similar instruments for which market observable prices exist, Black-Scholes and polynomial option pricing models and other valuation models. Assumptions and inputs used in valuation techniques include risk free and benchmark profit rates, credit spreads and other premia used in estimating discount rates, bond prices and foreign currency

exchange rates. The objective of valuation techniques is to arrive at a fair value determination that reflects the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The Group uses widely recognised valuation models in determining the fair value of common and more simple financial instruments, such as profit rate swaps, that use only observable market data and require little management judgement and estimation. Observable prices and model inputs are usually available in the market for listed debt and equity securities and simple over the counter derivatives such as profit rate swaps. Availability of observable market prices and model inputs reduces the need for management judgement and estimation and also reduces the uncertainty associated with determination of fair values. Availability of observable market prices and inputs varies depending on the products and markets and is prone to changes based on specific events and general conditions in the financial markets.

#### **Judgements**

### a. Effective profit rate adjustments

IFRS 9 requires financial instruments to be recognised at the effective profit rate of the assert, which is considered to be the rate that exactly discounts estimated future cash flows through the expected life of the instrument. As the timing of certain cash flows is uncertain, judgement has been applied in estimating all contractual cash flows (profit rate income and fees).

#### b. Deferred taxes

Deferred tax assets are recognised for unused tax losses to the extent that it is probable that taxable profit will be available in the future against which the losses can be utilised. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and the level of future taxable profits, together with future tax planning strategies.

#### c. Consolidation assessments

The Group consolidates subsidiaries and structured entities when Management considers the Group to have power and control over the investee. Judgement has been applied in determining whether control has been established by considering if the Company is exposed to, or has rights to, variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

### d. Impairment of subsidiaries

Under IAS 36, an investment is impaired if the cost of investment is greater than the recoverable amount. A formal estimate of recoverable amount is performed for the Company's investments in the Bank and Walbrook if there are indications that an impairment loss may have occurred. In the current year, the Bank and Walbrook both made a loss before tax due which provided an indication that an impairment loss may have occurred in the Company's investment in the Bank. The most recent observable price of BLME Holdings in January 2022 was used to estimate the recoverable amount of the Group. This recoverable amount was apportioned between the Bank and Walbrook, the two main trading subsidiaries, and the calculation resulted in the reversal of an impairment loss in the Bank.

# e. Determining the lease term of contracts with renewal and termination options

The Group determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised.

The Group has the option, under some of its leases to lease the assets for additional terms. The Group applies judgement in evaluating whether it is reasonably certain to exercise the option to renew. That is, it considers all

relevant factors that create an economic incentive for it to exercise the renewal. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise (or not to exercise) the option to renew (e.g., a change in business strategy).

The Group included the renewal period as part of the lease term for leases of plant and machinery due to the significance of these assets to its operations. These leases have a short non-cancellable period (i.e., three to five years) and there will be a significant negative effect on production if a replacement is not readily available. The renewal options for leases of motor vehicles were not included as part of the lease term because the Group has a policy of leasing motor vehicles for not more than five years and hence not exercising any renewal options.

### 4. SEGMENTAL INFORMATION

The Group has three operating segments. These are business divisions that offer different products and services and are managed separately based on the Group's management and internal reporting structure.

Information regarding the results of the Group's three reportable segments is included in the following two pages. Performance is measured based on net segment contribution as included in the internally generated management information of the Group utilised by the Executive Committee. Segment contribution is stated after charging (or crediting) funding costs between the segments in respect of the segment assets or liabilities which either require or generate funding. There are no other significant transactions between segments.

The following table analyses the results of each of the Group's reportable segments, which are described in the Group Strategic Report, during the year:

# For the year ended 31 December 2021

	Wealth Management	Commercial Finance	Treasury Division	Unallocated items	Total
	£000	£000	£000	£000	£000
Net margin from financing and investing activities	24,552	4,281	3,437		32,270
Operating lease income	-	-	-	-	-
Net fee income	391	(2,055)	2	(90)	(1,752)
Net impairment charge	(8,575)	(4,153)	87	-	(12,641)
Net investment gains	440	-	131	-	571
Share of profit of equity-accounted investees, net of Tax	98	-	-	-	98
Other operating income	26	308	11	2,667	3,012
Net operating income	16,932	(1,619)	3,668	2,577	21,558
Directly attributable segment expenses	(3,722)	(1,045)	(1,629)	(2,577)	(8,973)
Operating lease depreciation			-		<del>-</del>
Net segment contribution	13,210	(2,664)	2,039		12,585
Common costs not directly attributable to segments					(19,543)
Net operating loss before tax				-	(6,958)
Reportable segment assets	825,385	79,899	631,912	33,779	1,570,975

£5.7m of the total operating income was derived through the effective profit rate (EPR) model (2020: £8.4m).

The Treasury Division manages the Group's liquidity as a whole. The Group's liabilities are not analysed by operating segment within the internally generated management information.

# For the year ended 31 December 2020

	Wealth Management	Commercial Finance*	Treasury Division	Unallocated items	Total
	£000	£000	£000	£000	£000
Net margin from financing and investing activities	21,106	9,401	1,515	-	32,022
Operating lease income	-	5,244	879	-	6,123
Net fee income	343	(3,745)	5	-	(3,397)
Net impairment charge	(1,065)	(6,122)	72	-	(7,115)
Net investment gains	(7)	-	450	-	443
Share of profit of equity-accounted investees, net of Tax	25	-	-	-	25
Other operating income	140	2,178	_		2,318
Net operating income	20,542	6,956	2,921		30,419
Directly attributable segment expenses	(3,126)	(1,847)	(2,444)	-	(7,417)
Operating lease depreciation		(5,128)			(5,128)
Net segment contribution	17,416	(19)	477	<u> </u>	17,874
Common costs not directly attributable to segments					(16,258)
Net operating profit before tax		·			1,616
Reportable segment assets	761,947	339,686	636,127	24,847	1,762,607

<sup>\*</sup>The year to 31 December 2020 has been re-presented to reflect the discontinued operations, please refer to note 14.

# **Entity wide disclosures**

# Geographical analysis of non-current assets

	31 December	31 December	
	2021	2020	
	£000	£000	
United Kingdom	27,294	73,113	
Channel Islands	1,156	1,142	
United Arab Emirates	307_	121	
Total	28,757	74,376	

Non-current assets include operating lease assets, deferred tax assets, property and equipment, intangible assets, other assets and investment in joint ventures.

### 5. INCOME

·	2021	2020*
5 (a) Income from financing and investing activities:	£000	£000
Due from financial institutions:		
Murabaha income	76	29
Wakala income	7,637	1,787
Finance lease receivables:		
Finance lease income*	2,138	5,915
Hire Purchase income*	2,525	7,190
Istisna and Ijara income	65	147
Financing arrangements:		
Murabaha income	34,760	40,286
Wakala income	1,818	1,241
Investment securities:		
Sukuk income	928	1,657
•	49,947	58,252
	2021	2020*
5 (b) Fee and commission income	£000	£000
Fees - letters of credit and uncommitted facilities	24	761
Management fees	331	910
Other	310	107
	665	1,778

<sup>\*</sup>The year to 31 December 2020 has been re-presented to reflect the discontinued operations, please refer to note 14.

# 6. RETURNS TO FINANCIAL INSTITUTIONS AND CUSTOMERS

	2021	2020
	£000	£000
Customer deposits	16,121	22,419
Murabaha	275	702
Cost of funding*	190	1,309
Wakala	1,092	1,800
	17,678	26,230

<sup>\*</sup>This amount represents the cost of managing non-GBP funding incurred by the Group. This cost arises due to the profit rate differential between the GBP and non-GBP currencies and also the markets factoring economic/political impact on the future exchange rates.

# 7. NET FAIR VALUE GAINS ON INVESTMENTS

	2021	2020
	£000	£000
Net realised gains on investments	569	499
Net unrealised gains / (losses) on investments	2	(56)
	571	443

#### 8. OTHER OPERATING INCOME

	2021	2020*
	£000	£000
Gain on foreign exchange transactions	12	-
(Losses) / gains on leased asset sales	(121)	678
Dividend from joint venture	1	140
Managed services recharges from Walbrook	454	1,500
Recharges from a Related Party **	2,666	
	3,012	2,499

<sup>\*</sup> The year to 31 December 2020 has been re-presented to reflect the discontinued operations, please refer to note 14.

#### 9. PROFIT RATE SWAPS

The Group uses Sharia'a-compliant derivatives, profit rate swaps ("PRS"), for hedging purposes in the management of its own asset and liability portfolios. This enables the Group to mitigate the market risk associated with re-pricing its assets and liabilities.

The accounting treatment of hedge transactions varies according to the nature of the instrument hedged and the type of hedge transactions. PRS may qualify as hedges for accounting purposes if they are fair value hedges or cash flow hedges. If they do not qualify as hedges, they are classified as FVTPL and the Mark to Market movement is recognised in the income statement. The Group did not have any PRS as at 31 December 2021 (2020: none), which did not qualify for hedge accounting.

All PRS are over-the-counter derivatives, none of which are settled through a central counterparty. The valuation technique used to determine the fair value of the Group's profit rate swaps is the present value of the estimated future cash flows base on observable yield curves.

The Group's fair value hedges consist of PRS that are used to protect against changes in the fair value of fixed rate financial instruments due to movements in market rates and to accommodate the Group's risk management policy. For effective fair value hedges, all changes in the fair value of the PRS and in the fair value of the item in relation to the risk being hedged are recognised in the net investment gains line in the income statement.

The tables below set out derivative assets and liabilities used as fair value hedges.

31 December 2021			Carrying amount	Notional amount
Derivative liabilities	Hedging instrument	Risk	£000	\$000
Profit rate swaps - USD	Profit rate swap	Profit	334	30,725
31 December 2020			Carrying amount	Notional amount
Derivative liabilities	Hedging instrument	Risk	£000	\$000
Profit rate swaps - USD	Profit rate swap	Profit	760	30,725

<sup>\*\*</sup> This relates to recharges to BB2 Digital and Technology Services Limited as described in Note 36.

The profile of the timing of the nominal amounts of the hedging instruments is one PRS for \$15.225m maturing in April 2022 and one PRS for \$15.5m maturing in September 2022. The hedging ratio is 1:1 and the weighted average hedged rate for the year was 2.33% (2020: 2.03%).

The tables below set out derivative assets and liabilities that do not qualify for hedges.

31 December 2021			Carrying amount	Notional amount
Derivative liabilities	Hedging instrument	Risk	£000	£000
Profit rate swaps - GBP	Profit rate swap	Profit	-	-
31 December 2020			Carrying amount	Notional amount
Derivative liabilities	Hedging instrument	Risk	£000	£000
Profit rate swaps - GBP	Profit rate swap	Profit	-	-

The total impact on the income statement of the PRS that do not qualify for hedges in 2021 was £Nil (2020: £0.7m) which is recognised in the other operating expenses line in the income statement.

The notional contract amounts of the hedging instruments above indicate the nominal value of transactions outstanding at the balance sheet date; they do not represent amounts at risk.

The following table shows the carrying amount of fair value hedged items in hedge relationships, and the accumulated amount of fair value hedge adjustments in these carrying amounts. The Group does not hedge its entire exposure to a class of financial instruments, therefore the carrying amounts below do not equal the total carrying amounts disclosed in other notes.

	2021		20	2020		
	Carrying amount	Fair value hedge adjustments	Carrying amount	Fair value hedge adjustments		
Investment securities	£000	£000	£000	£000		
Sukuk	22,914	588	23,637	(213)		

Fair value hedge relationships result in the following changes in value used as the basis for recognising hedge effectiveness for the period:

	2021	2020
	£000	£000
Gains / (losses) on hedging instruments	(628)	425
	588	(213)
Gains / (losses) on hedged items attributable to the hedged risk		
Hedge ineffectiveness recognised in the Net investment gains line within the Income Statement	(40)	212

Fair value hedge relationships result in the following changes in value used as the basis for recognising hedge ineffectiveness for the period:

	2021	2020
	£000	£000
Gains / (losses) on hedging instruments	36	35
Hedge ineffectiveness recognised in the Other operating	36	35
expenses line within the Income Statement		

Sources of hedge ineffectiveness can arise from any or all of the following factors:

- differences in timing of cash flows of hedged items and hedging instruments;
- different profit rate curves applied to discount the hedged items and hedging instruments;
- · derivatives used as hedging instruments having a non nil fair value at the time of designation; and
- the effect of changes in counterparties' credit risk on the fair value of hedging instruments or hedged items.

#### **10. PERSONNEL EXPENSES**

	2021	2020*
	£000	£000
Wages and salaries	10,583	10,496
Social security costs	1,404	1,055
Defined contribution pension scheme costs	949	758
Recruitment costs	603	75
Other staff costs	551_	523
	14,090	12,907

The following table summarises the number of employees within the continuing operations of the Group for 2021:

•	2021	2020*
	Number	Number
Period end	113	89
Average for the period - management	6	7
Average for the period - non-management	95	82

<sup>\*</sup>The year to 31 December 2020 has been re-presented to reflect the discontinued operations, please refer to note 14.

# 11. DIRECTORS' EMOLUMENTS

	2021	2020
	£000	£000
Directors' emoluments	1,919	1,836
Pension contributions	20	11
,	1,939	1,847

The aggregate emoluments of the highest paid Director was £0.8 million (2020: £0.8 million), and pension contributions of £0.01m (2020: £nil) were made on his behalf. Two directors are accruing retirement benefits in respect of a money purchase pension scheme.

During 2020, compensation for loss of office amounting to £0.5 million (2021: £nil) was expensed in relation to an Executive Director who resigned during that year. On 11 February 2020, two Executive Directors exercised a total of 5,038,054 share options in connection with the Offer made by Boubyan Bank (2021: none).

# 12. OTHER OPERATING EXPENSES

	2021	2020*
	£000	£000
Advertising and market development	105	96
Board and SSB related expenses	849	467
Communications and IT costs	2,342	1,834
Consultancy	1,331	265
Legal and professional fees	5,606	3,162
Loss on foreign exchange transactions	•	332
Other operating charges	2,503	2,828
Rent and other occupancy costs	886	917
	13,622	9,901

Included within other operating expenses are fees payable to the Group's auditors categorised as follows:

	2021 £000	2020* £000
Auditor's remuneration		
Audit of financial statements pursuant to the legislation		
- Ernst & Young LLP	495	719
Tax Advisory and Compliance Services		
- Ernst & Young LLP	-	-
Other advisory and assurance services		
- Ernst & Young LLP	41 .	39
	536	758

<sup>\*</sup>The year to 31 December 2020 has been re-presented to reflect the discontinued operations, please refer to note 14.

#### 13. IMPAIRMENTS OF FINANCIAL ASSETS

The table below shows the ECL charges and provisions on financial and other assets in the income statement and statement of financial position:

	Stage 1	Stage 2	Stage 3	Total
As at 31 December 2021	Collective	Collective	Specific	
	£000	£000	£000	£000
Cash	20	-	-	20
Financing arrangements	559	1,455	13,275	15,289
Finance lease receivables	12	24	21	57
Operating lease receivables	-	-		-
Due from financial institutions	3	5	-	8
Due from customers	18	-	-	18
Investment securities	1	-	-	1
Other assets	<u>-</u>	<u>-</u>	-	
Total Impairment	613	1,484	13,296	15,393

#### **Statement of Financial Position**

As at 31 December 2020	Stage 1 Collective	Stage 2 Collective	Stage 3 Specific	Total
	£000	£000	£000	£000
Cash	5	-	-	5
Financing arrangements	48	1,630	12,344	14,022
Finance lease receivables	1,021	1,322	-	2,343
Operating lease receivables	6	-	-	6
Due from financial institutions	2	34	-	36
Due from customers	2	-	-	2
Investment securities	2	-	-	2
Other assets		-	250	250
Total Impairment	1,086	2,986	12,594	16,666

Within Stage 1 and Stage 2 for financing arrangements there is an ECL balance of £Nil relating to off balance sheet letters of credit and guarantees (2020: £nil) and an ECL balance of £15k relating to undrawn commitments (2020: £4k). The Stage 3 balance for other assets of £Nil (2020: £250k) relates to provisions against inventory assets that have been calculated using IAS 36.

Forborne exposures that have not been specifically provided for equates to £Nil (2020: £0.17m). The Stage 1 and Stage 2 ECLs relating to these forborne exposures is £Nil (2020: £5k). Refer to pages 123 to 125 for further details on how the Group monitors its forborne exposure.

### **Income Statement**

	2021	2020*
	£000	£000
New and increased provisions (net of releases)	12,884	6,001
Amounts written off during the year (net of write-backs)	(243)	1,114
Total Impairment Loss	12,641	7,115

\*The year to 31 December 2020 has been re-presented to reflect the discontinued operations, please refer to note 14. An analysis of changes in the gross carrying amount and the corresponding ECL allowances is as follows:

# **ECL by Stage**

2013, 013	Stage 1 Collective	Stage 2 Collective	Stage 3 Specific	Total
	£000	£000	£000	£000
Carrying amount as at 1 January 2021	1,086	2,986	12,594	16,666
Reclassification of discontinued operation	(821)	(252)	-	(1,073)
Changes due to financial assets recognised in the				
opening balance that have				
Transferred to Stage 1	315	(315)	•	-
Transferred to Stage 2	(2)	2	-	-
Transferred to Stage 3	-	-	-	-
New and increased provisions (net of releases)	35	(936)	13,542	12,641
Write-offs from specific provisions	-	-	(12,884)	(12,884)
Foreign currency translation adjustments			43	43
As at 31 December 2021	613	1,485	13,295	15,393
	5			
Carrying amount as at 1 January 2020	2,193	1,685	6,552	10,430
Changes due to financial assets recognised in the				
opening balance that have				
Transferred to Stage 1	141	(141)	-	-
Transferred to Stage 2	(202)	202	-	-
Transferred to Stage 3	-	-	-	-
New and increased provisions (net of releases)*	(1,046)	1,240	6,825	7,019
Write-offs from specific provisions	_ ·	-	(635)	(635)
Foreign currency translation adjustments		-	(148)	(148)
As at 31 December 2020	1,086	2,986	12,594	16,666

<sup>\*</sup>Includes £6,001k related to the continuing operations.

# **Exposure by Stage**

, , , , , , , , , , , , , , , , , , , ,	Stage 1 Collective	Stage 2 Collective	Stage 3 Specific	Total
	£000	£000	£000	£000
Carrying amount as at 1 January 2021	1,560,432	145,050	39,003	1,744,485
Reclassification of discontinued operation	(235,863)	(6,636)	0	(242,499)
Changes due to financial assets recognised in				
the opening balance that have				
Transferred to Stage 1	8,780	(8,780)	-	-
Transferred to Stage 2	(39,642)	39,642	-	-
Transferred to Stage 3	-	-	-	-
New and increased exposure	(312,651)	(69,492)	16,787	(365,356)
Write-backs of specific provisions			-	-
Write-offs from specific provisions			(12,775)	(12,775)
Foreign currency translation adjustments		·	43	43
As at 31 December 2021	981,056	99,784	43,058	1,123,898
Carrying amount as at 1 January 2020	1,491,736	143,082	19,369	1,654,187
Changes due to financial assets recognised in				
the opening balance that have				
Transferred to Stage 1	7,592	(7,592)	-	-
Transferred to Stage 2	(94,099)	94,099	-	-
Transferred to Stage 3	-	-	-	-
New and increased exposure	155,203	(84,539)	22,492	93,156
Write-backs of specific provisions			(1,164)	(1,164)
Write-offs from specific provisions	-	-	(1,546)	(1,546)
Foreign currency translation adjustments			(148)	(148)
As at 31 December 2020	1,560,432	145,050	39,003	1,744,485

Contractual amounts outstanding on financial assets of £0.1m that were written off during the reporting period are still subject to enforcement activity (2020: £1.6m).

The total exposure is higher than the total assets due to undrawn credit facilities and off balance sheet commitments.

### IFRS 9 model using multiple economic scenarios

When estimating the ECLs, the Group considers six scenarios (a base case, a mild upturn, an upturn, a stagnation, a downturn and a severe downturn). Each stress event is based on the macroeconomic conditions most impactful to each of the Bank's material portfolios and is taken from published reports by Oxford Economics.

More details regarding these six 12 month forward looking stress scenarios per material portfolio are outlined within the significant accounting policies section of these financial statements (in Note 2 (I) (vi) on pages 65 to 67)

The scenario weights and macroeconomic assumptions for 2022 are summarised below:

### 2022 Assumptions

	Upside	Mild Upside	Base	Stagnation	Downside	Severe Downside
Scenario Weights	10%	10%	50%	10%	10%	10%
GDP <sup>1</sup>	8.40%	7.00%	5.00%	2.30%	1.10%	-0.80%
HPI <sup>2</sup>	7.60%	4.31%	-0.60%	-6.90%	-9.60%	-13.80%

<sup>&</sup>lt;sup>1</sup> Denotes Core Variables for the three segments

The base case macroeconomic assumption for GDP used in the ECL model for the years from 2023 to 2030 range from 2.7% in 2023 to 1.4% in 2030.

The base case macroeconomic assumption for HPI used in the ECL model for the years from 2023 to 2030 range from a low of -0.5% in 2023 rising to a peak of 3.7% in 2026 and 2027 before falling to 3.4% in 2029 and 2030.

The comparative scenario weights and macroeconomic assumptions for 2021 are summarised below:

### 2021 Assumptions

	Upside	Mild Upside	Base	Stagnation	Downside	Severe Downside
Scenario Weights	10%	10%	50%	10%	10%	10%
GDP <sup>1</sup>	15.40%	12.20%	7.10%	3.20%	1.20%	-2.10%
HPI <sup>2</sup>	2.00%	-1.30%	0.70%	-11.70%	-14.30%	-18.70%

<sup>&</sup>lt;sup>1</sup> Denotes Core Variables for the three segments

<sup>&</sup>lt;sup>2</sup> Denotes the macroeconomic variable for the Property segment

<sup>&</sup>lt;sup>2</sup> Denotes the macroeconomic variable for the Property segment

# Exposure by credit rating

	Cash	Due from fi		Due from customers	Finance le	ease recei	vables	Financir	ig arrange	ements	Investment securities	Operating lease assets	Other assets	Undrawn commitm ents	Total
	£000	£000	£000	£000	£000	£000	£000	£000	£000	£000	£000	£000	£000	£000	£000
	Stage 1	Stage 1	Stage 2	Stage 1	Stage 1	Stage 2	Stage 3	Stage 1	Stage 2	Stage 3	Stage 1	Stage 1	Stage 3	Stage 1	
AAA	-	-	-	-	-	-		-	-	-	38,614	-	-	-	38,614
AA+	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
AA	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
AA-	30,329	-	-	-	-	-	-	-	-	-	-	-	-	-	30,329
A+	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
a+	78,710	-	-		5,189	-	-	6,090	-	-	-	-	-	-	89,989
a .	3,167	-	-	-	6	٠	-	67,323	19,023	· -		-	-	-	89,519
a- '	224	13,000	-	-	-	-	-	36,964	-	-	-	-	-	15,532	65,720
bbb+	-	-	-	-	-	-	-	48,889	11,749	-	-	-	-	630	61,268
bbb	-	. , -	-	-	14	-	-	122,274	-	-	-	-	-	6,848	129,136
BBB-	-	-	-	-	-		-	-	-	-	-	-	-	-	
bbb-	-	-	-	-	1	-	-	318,533	209	٠.	-	-	-	553	319,296
bb+	-	-	_	24,939	11	-	-	90,148	26,932	-	-	-	-		142,030
bb ·		-	-	-	37,012	-	-	35,249	16,362	-	-	-	-	-	88,623
bb-	801	-	-	-	7	-	-	-	2,058	-	-	-	-	-	2,866
B+	-	-	-	-	-	-	-	-	-	-	-	-	-		-
b+	-	-	-	-	-	293	-	-	168	-	-	-	-	-	461
b	-	-	4,000	-	-	300	-	-	_	-	-	-	-	-	4,300
b-	_	-		_	_	_	-		7,976	-	-		-		7,976
ccc+		•	-	-	-	-	-	-	-	-	-	-	-	-	•
ссс	-	-	-	-	-	-	-	_	10,712	-	-		-	_	10,712
d	-	-	-	•	-	-	22	-	· -	43,037	-	-	-	-	43,059
At 31															
December 2021	113,231	13,000	4,000	24,939	42,240	593	- 22	725,470	95,189	43,037	38,614	-	-	23,563	1,123,898

The total exposure is higher than the total assets due to undrawn credit facilities and off balance sheet commitments.

# Exposure by credit rating

Cash		Due from fir		Due from customers	Finance le	ease receiv	ables .	Financir	g arrange	ments	Investment securities	Operating lease assets	Other assets	Undrawn commitm ents	Total
	£000 Stage 1	£000 Stage 1	£000 Stage 2	£000 Stage 1	£000 Stage 1	£000 Stage 2	£000 Stage 3	£000 Stage 1	£000 Stage 2	£000 Stage 3	£000 Stage 1	£000 Stage 1	£000 Stage 3	£000 Stage 1	£000 £000
AAA .	-	-	-		-	-	-	-	-	-	61,808	-	-	-	61,808
aa+	-	-	-	-	3,626	-	-	-	-	-	-	-		-	3,626
aa	-		-	-	-	-	-	-	-	-	-	-	-	-	-
AA-	1,170	-	-	-	-	-	-	-	-	-	-	-	-	-	1,170
A+	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
a+	230,977	73,170	-	-	8,589	-	•	3,511	-	-	-	-	-	1,900	318,147
а .		-	-	• •	46,908	1,235	-	106,783	26,877	-	-	903	-	1,750	184,456
a-	-		-	-	6,253	-	-	26,261	-	-	-	1,246	-	2,947	36,707
bbb+	-	-	-	-	24,233	312	-	68,004	-	-	-	4,883	-	-	97,432
bbb	-	-	-	-	42,833	2,031	-	103,407	-	-	-	10,072	-	486	158,829
BBB-					43,119	-	-	-	-	-	-	4,546	-		47,665
bbb-	-	-	-	-	23,661	2,484	-	280,041	4,453	-	-	-	-	-	310,639
bb+	-	-	-	35,023	52,439	4,246	-	117,772	8,781	-	-	2,747	-	-	221,008
bb	-	-	-	-	102,551	12,139	-	25,047	27,113	-	-	295	-	-	167,145
bb-	-	-	-	-	12,595	501	-	-	10,627	-	-	1,729	-	-	25,452
B+	-	-	-	-	15,407	175	-	-	-	-	-	-	-	-	15,582
b+			-	-	1,423	2,229		-	1,188	-	-	-	-	-	4,840
b	-	-	7,073	-	9,494	6,872	-	-	24,516	-	-	-	-	-	47,955
b-	-	-	-	-	712	2,057	-	-	-	_	-	-	-	-	2,769
ccc+	-	-	-	-	111	-	-	-	-	-	-	-	-		111
ccc	-	- '	-	-	-	141	-	-	-	-	-	-	-	-	141
d									-	38,506		<u> </u>	497		39,003
At 31									-					<del></del> -	
December 2020	232,147	73,170	7,073	35,023	393,954	34,422	-	730,826	103,555	38,506	61,808	26,421	497	7,083	1,744,485

The total exposure is higher than the total assets due to undrawn credit facilities and off balance sheet commitments.

### 14. DISCONTINUED OPERATIONS

Following a strategic review and separation process, the Board decided to explore a sale of its leasing business during 2021. A sale was expected to be completed within a year from the reporting date and, in accordance with IFRS 5, Walbrook Asset Finance Limited ('WAF') and MKL Construction Equipment Finance Limited ('MKLCEF') have been classified as a disposal group held for sale and as a discontinued operation.

Due to unfavourable market conditions in 2022, the sale process did not result in a disposal. In June 2022 the Group Board decided to implement a controlled wind-down of the leasing business. The leasing business will continue to trade, and the portfolio will be run down in an orderly fashion, a process that is expected to take approximately three to four years. Under IAS10 this decision is a non-adjusting subsequent event that does not require adjustment of the treatment as a discontinued operation in these consolidated financial statements.

The combined results of WAF and MKLCEF for the year are presented below:

	2021	2020
Income	£000	£000
Income -	5,822	2,582
Income from financing and investing activities Returns to financial institutions and customers	3,622	2,362
Net margin	5,822	2,582
	3,022	2,302
Fee and commission income	3,108	5,604
Fee and commission expense	(1,120)	(281)
Net fee and commission income	1,988	5,323
Credit impairment losses	(10,731)	(1,529)
Operating lease income	9,547	2,051
Other operating income	<u>563</u>	38
Net operating income	7,189	8,465
Expenses		
Personnel expenses	(4,424)	(2,932)
Operating lease depreciation	(7,695)	(1,655)
Other depreciation and amortisation	(182)	(170)
Other operating expenses	(2,999)	(2,892)
Total operating expenses	(15,300)	(7,649)
(Loss) / profit before tax from discontinued operations	(8,111)	816
Tax credit / (expense):		
Related to current year movement in deferred tax	3,007	(17)
Adjustment in respect of prior years	(5)	
Impact of change in rate and current year tax	1,408	(119)
(Loss) / profit for the year from discontinuing	(3,701)	680
Attributable to:		
Equity holders of the parent	(4,056)	482
Non controlling interest	355	198
·	(3,701)	680

The major classes of assets and liabilities of WAF and MKL classified as held for sale as of 31 December 2021 are as follows:

# As at 31 December 2021

	2021 £000	•
Assets		
Cash and balances with banks	8,243	
Due from financial institutions	658	
Finance lease receivables	410,787	
Operating lease assets	49,279	
Property and equipment	66	
Intangible assets	91	
Other assets (including inventory)	4,930	
Current tax asset	828	
Deferred tax assets	5,175	
Assets held for sale	480,057	
Liabilities		
Other liabilities	8,238	
Current tax liability	90	
Liabilities directly associated with the assets held for sale	8,328	
Net assets directly associated with disposal group	471,729	
The net cash flows incurred by WAF and MKLCEF are presented below:		
202:	1	2020
0003	0	£000
Operating (204,148	(250	0,676)
Investing (48		(127)
Financing 209,614		8,921
Net cash inflow / (outflow) 5,418	<u> </u>	L,882)

### 15.TAXATION

Group	2021	2020*	
	£000	£000	
UK Corporation Tax			
- current tax for the year	1,889	3,285	
- adjustments in respect of prior years	828	291	
	2,717	3,576	
Deferred tax for the year	(5,478)	(3,840)	
Prior year adjustment to deferred tax	(79)	(118)	
Tax credit in income statement	(2,840)	(382)	

<sup>\*</sup>The year to 31 December 2020 has been re-presented to reflect the discontinued operations, please refer to note 14.

The tax credit for the year is higher (2020: higher) than the standard rate of corporation tax which is explained as follows:

Group	2021 £000	2020 £000
Reconciliation of effective tax rate	2000	1000
(Loss) / profit for the year before tax on continuing operations	(6,958)	2,432
(Loss) for the year before tax from a discontinued operation	(8,111)	-
Accounting (loss) / profit before income tax	(15,069)	2,432
(Loss) / profit for the year multiplied by standard rate of	(2.052)	452
corporation tax in the UK of 19% (2019: 19%)	(2,863)	462
Recognition of deferred tax asset	<u>-</u>	(19)
Movement in unrecognised deferred tax	(259)	(309)
Tax exempt income	(370)	(540)
Expenses not deductible for tax purposes	119	107
	323	292
Tax on controlled foreign companies		
Prior year adjustment - current tax	828	291
Prior year adjustment - deferred tax	(73)	(118)
Impact of share based payments	-	(27)
Effect of change in tax rates	(4,956)	(385)
Tax credit in income statement	(7,251)	(246)
Income tax credit recognised on continuing operations	(2,840)	(382)
Income tax credit attributable to a discontinued operation	(4,411)	136
	(7,251)	(246)

The main rate of corporate tax for the year ended 31 December 2021 is 19% (2020: 19%).

Legislation was introduced in the Finance Bill 2020 to amend the main rate of Corporation Tax to 19% for financial years 2020 and 2021.

It was announced in the UK Government's Budget on 3 March 2021 that the main UK corporation tax rate will increase to 25% from 1 April 2023. The Finance No.2 Bill 2021 became substantively enacted on 24 May 2021. As a result, deferred tax assets related to temporary differences which are forecast to unwind on or after 1 April 2023 have been

recognised at a corporation tax rate of 25%. Temporary differences that are forecast to unwind before 1 April 2023 have been recognised at a corporation tax rate of 19%.

# Tax recognised in other comprehensive income

Group	`	2021 £000	2020 £000
Fair value reserve:		2000	2000
-current tax		-	_
-deferred tax		(47)	(22)
		(47)	(22)

### **Deferred tax**

A deferred tax asset (DTA) is recognised on deductible temporary differences, unused tax losses and unused tax credits to the extent that it is probable that future taxable profits will be available against which these can be utilised. The Group has been profitable in the three previous years and has forecast taxable profits in future years. Based on the evidence, Management has recognised a DTA as at 31 December 2021 on accelerated depreciation of £12.5m (net) (2020: £7.2m), trading losses carried forward of £Nil (2020: £nil) and other temporary differences of £0.6m (net) (2020: £0.3m net).

# Movements in deferred tax balances (net)

Group - 2021	Balance at 1 January	Reclassify discontinued operation	Recognised in profit or loss	Recognised in OCI/Equity	Balance at 31 December
	£000	£000	£000	£000	£000
Accelerated depreciation	7,179	-	5,317	-	12,496
Tax losses carried forward	-	-	-	-	-
Other temporary differences	300	16	240	47	603
Deferred tax assets	7,479	16	5,557	47	13,099
Group - 2020		Balance at 1 January	Recognised in profit or loss	Recognised in OCI/Equity	Balance at 31 December
		£000	£000	£000	£000
Accelerated depreciation		1,249	5,930		7,179
Tax losses carried forward		1,812	(1,812)	_	
Other temporary differences		1,436	(176)	(960)	300
Deferred tax assets		4,497	3,942	(960)	7,479
Unrecognised deferred tax asso	ets (gross)				
Group				2021	2020
	•			£000	£000
Accelerated depreciation				-	853
Tax losses carried forward				-	-
Other temporary differences					-
Deferred tax assets				-	853

# **16.CHANGES IN LIABILITIES FROM FINANCING ACTIVITIES**

Group	1 January 2021	Cashflows FX		Changes in	Other	31 December 2021				
			ovement	Fair Value						
	£000	£000	£000	£000	£000	£000				
Lease liabilities	4,152	(1,093)	4	296	109	3,468				
Group	1 January 2020	Cashflows FX Mo	ovement	Changes in Fair Value	Other	31 December 2020				
	£000	£000	£000	£000	£000	£000				
Lease liabilities	5,130	(1,113)	(4)	-	139	4,152				
17.DUE FROM FINANCIAL	17.DUE FROM FINANCIAL INSTITUTIONS AND CUSTOMERS									
Due from financial instit	utions	0 - 3 months	4 - 12 mo	nths 1	- 5 years	2021				
		5000		5000	C000	6000				
Comment of the state of the last		£000	1	£000	£000	£000				
Commodity Murabaha		17.002		-	-	17.003				
Wakala		17,002		<del>_</del>	<del></del>	17,002				
•		17,002		<u> </u>		17,002				
Provision for impairment						(8)				
						16,994				
IFRS 9 Stage 1 and 2 ECL						(8)				
						(8)				
Due from financial institu	tions									
		0 - 3 months	4 - 12 ma	onths 1 -	5 years	2020				
C		£000		£000	£000	£000				
Commodity Murabaha		73,170		-	-	73,170				
Wakala		7,073		<del></del>	<del></del>	7,073				
Denviolen for transmission		80,243		<del>-</del> -	<del>-</del>	80,243				
Provision for impairment						(35)				
						80,208				
IFRS 9 Stage 1 and 2 ECL						(35)				
II NO O Stage I alia Z LCL						(35)				

Due from Customers				
	0 - 3 months	4 - 12 months	1 - 5 years	2021
	£000	£000	£000	£000
Wakala	25,011	-	-	25,011
	25,011	-	-	25,011
Provision for impairment				(18)
			_	24,993
Due from Customers				
	0 - 3 months	4 - 12 months	1 - 5 years	2020
	£000	£000	£000	£000
Wakala	5,223	29,244	<u> </u>	34,467
	5,223	29,244	:	34,467
Provision for impairment	_			(2)
			==	34,465
18. INVESTMENT SECURITIES				
				2021
Group		Listed	Unlisted	Total
		£000	£000	£000
Fair value through other comprehensive	e income			
Equity		-	321	321
Sukuk		23,568	-	23,568
Amortised cost				
Sukuk		15,045		15,045
		38,613	321	38,934
Provision for impairment				(1)
			=	38,933
IFRS 9 Stage 1 and 2 ECL			_	(1)
				(1)

See pages 127 and 128 in Note 37 for further detail on fair value measurements of investment securities.

Group	Listed	Unlisted	2020 Total
	£000	£000	£000
Fair value through other comprehensive income			
Equity	-	318	318
Sukuk	37,542	-	37,542
Amortised cost			
Sukuk	24,266	_	24,266
	61,808	318	62,126
Provision for impairment			(2)
		=	62,124
IFRS 9 Stage 1 and 2 ECL		_	(2)
		-	(2)
19.INVESTMENT IN SUBSIDIARIES			
			2021
Company	Listed	Unlisted	Total
	£000	£000	£000
Investment in subsidiaries			
Bank of London and The Middle East plc	-	115,861	115,861
Walbrook Asset Finance Limited	-	11,811	11,811
	-	127,672	127,672
			2020
Company	Listed	Unlisted	Total
	£000	£000	£000
Investment in subsidiaries			
Bank of London and The Middle East plc	-	81,862	81,862
Walbrook Asset Finance Limited	<u>-</u>	11,811	11,811
	_	93,673	93,673

The Company was inserted as a holding Company of the Bank during 2013 pursuant to a Scheme of Arrangement. The transaction was outside the scope of IFRS 3 and therefore no business combination occurred. As a result, acquisition accounting using fair value was not mandatory and the Company's investment in the Bank was recognised at the IFRS net asset value of the Bank at the effective date of the BLME Scheme of Arrangement (which became the effective cost of investment).

Pursuant to the scheme, all existing options under the Bank's share incentive plans lapsed and replacement options were offered on substantially the same terms and conditions. Furthermore, the Bank was relieved of its obligations under the share incentive plans and those responsibilities were assumed by the Company for no consideration. As this transaction was a non-monetary transaction for no consideration with a parent Company, it was in effect additional investment in the Bank by the Company.

Company	2021	2020
	0003	£000
Investment in subsidiaries		
Opening balance	93,673	113,593
Acquisitions*	- ·	6,711
Impairment reversal / (charge)	33,999	(26,631)
Closing balance at 31 December	127,672	93,673

<sup>\*</sup> This represents the cost of share capital issued by Walbrook Asset Finance Limited

The completion of the transfer of leasing portfolio assets from the Bank to Walbrook during 2021 provided an indication that an impairment loss may have occurred in the Parent Company's investment in the Bank because of a potential reduction in the Bank's projected future earnings.

The last traded transaction of USD\$1.05 per BLME Holdings Limited share has been used as an estimate of the Group's fair value less costs to sell. This value was apportioned between the two main trading subsidiaries, BLME and WAF, by deducting an estimate of the realisable value of WAF as a separate stand-alone business to arrive at a value for BLME. As a result, a £34.0 million reversal of previous impairment charges related to the investment in BLME was recognised in the current year's income statement of the Parent Company. No adjustment was required to the £11.8m cost of the Parent Company's equity shareholding in WAF as an uplift in the fair value is not permitted under the accounting rules.

As described in Note 14, the anticipated sales process of Walbrook has not been concluded and in June 2022 the Group Board took the decision to wind-down the leasing business, triggering an impairment assessment. The recoverable amount of the Parent's investment in Walbrook was calculated using forecast discounted cash flows over a wind-down period of four years. This would have led to a full impairment of the Parent's £11.8m investment in Walbrook in the Company only financial statements. However, under IAS 10 this is a non-adjusting subsequent event, and no provision for this impairment has been recognised in these financial statements, but the directors expect to make provision for the full amount in the 2022 financial statements, based on the current forecast.

### **20. FINANCING ARRANGEMENTS**

Group	Less than 1 year	1 - 5 years	Over 5 years	2021 Total
	£000	£000	£000	£000
Murabaha	770,103	70,648	-	840,751
	770,103	70,648	<u> </u>	840,751
Provision for impairment				(15,289)
				825,462
IFRS 9 Stage 1 and 2 ECL				(2,014)
IFRS 9 Stage 3 ECL				(13,275)
				(15,289)

Refer to Note 13 for the analysis of changes in IFRS 9 Stages 1 and 2 and IFRS 9 Stage 3 ECLs.

Group	Less than 1	1 - 5 years	Over 5	2020
	year		years	Total
	£000	£000	£000	£000
Murabaha	776,469	94,194	-	870,663
	776,469	94,194	-	870,663
Provision for impairment				(14,023)
			*****	856,640
IFRS 9 Stage 1 and 2 ECL				(1,679)
IFRS 9 Stage 3 ECL	•			(12,344)
			<del></del>	(14,023)
			•	
21. FINANCE LEASE RECEIVABLES				
Group			2021	2020
			£000	£000
Gross investment in finance lease r	eceivables		024	70.760
Within one year			921	70,760
One to five years			3,444	92,826
Over five years			1,018	3,880
·			5,383	167,466
Hire purchase				
Within one year			15,478	110,930
One to five years			24,242	170,066
Over five years			113	1,262
			39,833	282,258
Unearned future income on finance	leases		(196)	(9,484)
Unearned future income on hire pur	chase		(2,207)	(17,954)
IFRS 9 Stage 1 & 2 ECL			(36)	(2,344)
IFRS 9 Stage 3 ECL			(21)	
Net investment in finance leases ar	nd hire purchase		42,756	419,942
The net investment in finance lease	es comprises:			
Within one year	•		848	65,611
One to five years			3,318	87,982
Over five years			1,006	3,826
			5,172	157,419
The net investment in hire purchas	e comprises:			
Within one year			14,309	100,682
One to five years			23,163	160,614
Over five years			112	1,227
- ,			37,584	262,523
	;		42,756	419,942
			<del></del>	<del></del>

These tables represent contractual maturities. The Group's investment in finance lease receivables covers a wide range of equipment types including transport, commercial vehicles, construction and heavy machinery equipment.

The risk associated with the underlying asset is mitigated by the mandatory insurance cover taken out by the customer. The Group also monitors the value of the underlying asset which is provided as collateral to ensure there is sufficient coverage of the exposure.

Refer to Note 13 for the analysis of changes in IFRS 9 Stages 1 and 2 and IFRS 9 Stage 3 ECLs.

# 22. PROPERTY AND EQUIPMENT

	Computer Equipment £000	Office Equipment £000	Fixtures & Fittings £000	Buildings £000	Motor vehicles £000	Total
Cost						
At 1 January 2021	657	78	2,195	4,833	20	7,783
Reclassification to	(45)	(3)	(6)		_	(54)
discontinued	(43)	(3)	(0)	_	_	(54)
Additions	15	-	_	302	-	317
Disposals	-	-	-	-	-	-
FX difference				(1)		(1)
At 31 December 2021	627	75	2,189	5,134	20	8,045
At 1 January 2020	541	78	2,191	4,831	20	7,661
Additions	116	-	4	-	-	120
Disposals	-	-	-	-	-	-
FX difference				2	<u> </u>	2
At 31 December 2020	657	78	2,195	4,833	20	7,783
Depreciation						
At 1 January 2021	546	75	2,191	1,638	13	4,463
Reclassification to	(6)	(2)	(2)			(11)
discontinued	(6)	(3)	(2)	-	_	(11)
Charge for the year	26	3	-	775	7	811
Disposals	-	_	-	-	-	-
At 31 December 2021	566	75	2,189	2,413	20	5,263
At 1 January 2020	537	69	2,181	837	6	3,630
Charge for the year	9	6	10	801	7	833
Disposals	-		-	-	-	-
At 31 December 2020	546	75	2,191	1,638	13	4,463
Net Book Value						
At 1 January 2021	111	3	4	3,195	7	3,320
At 31 December 2021	61	<del>_</del>		2,721		2,782
At 31 December 2020	111	3	4	3,195	7	3,320

Buildings and motor vehicles relate to right-of-use assets recognised in line with IFRS 16 Leases in relation to the Group's leased premises and motor vehicles respectively. See Note 29 for further detail.

### 23. OPERATING LEASE ASSETS

These operating lease assets arise when the Group is the lessor in a leasing arrangement.

Group	At 31 December 2020 £000	Reclassification* 2021 £000	Additions 2021 £000	Disposals 2021 £000	Depreciation 2021 £000	At 31 December 2021 £000
Gross carrying amount	67,701	(67,701)	-	-	-	-
Less depreciation	(15,665)	15,665	-	-	<u>-</u>	<u>-</u>
•	52,036	(52,036)	-	-	-	<u>-</u>
Provision for impairmen	t At 31					At 31
Group	December	Reclassification	<b>Additions</b>	Disposals	Depreciation	December
	2019	2020	2020	2020	2020	2020
	£000	£000	£000	£000	£000	£000
Gross carrying amount	49,481	-	19,825	(1,605)	-	67,701
Less depreciation	(9,826)	<u>-</u>	<u> </u>	944	(6,783)	(15,665)
	39,655	•	19,825	(661)	(6,783)	52,036
Provision for impairmen	t					(6)
						52,030

<sup>\*</sup> The reclassification relates to the treatment of the leasing business as a disposal group as described in Note 14.

Rental receipts under operating leases*	2021	2020
Future rentals are as follows:	£000	£000
Less than one year	=	9,667
Between one and five years	-	24,601
More than five years		1,177
		35,445

<sup>\*</sup>These future rental receipts represent undiscounted cash flows.

The Group's investment in operating lease assets covers a wide range of equipment types, including transport, commercial vehicles, construction and heavy machinery equipment.

# **24. INTANGIBLE ASSETS**

Group	2021	2020
Cost	£000	£000
Opening balance	6,100	6,020
Reclassification to discontinued operations	(457)	-
Additions	-	80
Disposals		
Closing balance	5,643	6,100
Amortisation and impairment losses		
Opening balance	5,857	5,653
Reclassification to discontinued operations	(214)	-
Charge for the year	-	204
Disposals		
Closing balance	5,643	5,857
Net Book Value		243

Intangible assets consist of computer licences and software development.

### **25. OTHER ASSETS**

Group	2021	2020
	£000	£000
Amounts due from Walbrook Asset Finance Limited	4,210	-
Amounts due from fellow subsidiary of majority shareholder	2,867	-
Collateral deposits*	1,170	267
Prepayments	961	931
Collateral assets**	-	356
Foreign exchange forward contracts***	698	2,949
Other receivables and assets	1,813	5,658
	11,719	10,161

<sup>\*</sup> The Group has pledged cash collateral deposits of £0.03 million (2020: £0.03 million) as security against rental payments on its premises.

# **26. DUE TO FINANCIAL INSTITUTIONS**

Group	2021	2020
	£000	£000
Reverse Murabaha	153,139	116,906
Wakala	119,466	69,029
	272,605	185,935
27. DUE TO CUSTOMERS		
Group	2021	2020
	£000	£000
Customer deposits	1,025,484	1,290,934
Security deposits	6,030	9,406
	1,031,514	1,300,340

<sup>\*\*</sup> Collateral assets relate to seized assets from customers in default.

<sup>\*\*\*</sup> Foreign exchange forward contracts relate to deal balances with a notional contract amount of £36.2 million (2020: £126m). Further disclosure on the Group's foreign exchange forward deals is covered in Note 37.

### 28. OTHER LIABILITIES

Group	2021	2020
	£000	£000
Trade payables	82	81
VAT payable	110	2,822
Contract liability	-	5
Collateral advance	81	1,661
Social security and income tax	389	280
Accruals	8,223	6,966
Lease liability*	3,459	4,137
Other creditors**	1,964	2,811
	14,308	18,763

<sup>\*</sup> Refer to Note 29 for further detail on lease liabilities recognised in line with IFRS 16.

### 29. LEASES

The Group has lease contracts for office premises in London and Dubai. Leases of offices have lease terms between 1 and 10 years. The Group's obligations under its leases are stipulated in the respective lease agreements. Generally, the Group is restricted from assigning and subleasing its leased assets with the exception of the head office premises in London which does permit subletting by way of an unsecured underletting. Some of the lease contracts include extension and termination options.

The Group applies the 'short-term lease' and 'lease of low-value assets' recognition exemptions for certain leases.

Set out below are the carrying amounts of right-of-use assets recognised (included under property and equipment) and the movements during the year:

÷	Buildings	Motor vehicles	Total
	000£	£000	£000
At 1 January 2021	3,195	7	3,202
Additions	302	-	302
Depreciation expense	(775)	(7)	(782)
Foreign currency translation adjustments	(1)	-	(1)
At 31 December 2021	2,721	-	2,721
	Buildings	Motor vehicles	Total
	£000	£000	£000
At 1 January 2020 Additions	3,994	14	4,008 -
Depreciation expense	(801)	(7)	(808)
Foreign currency translation adjustments	2		2
At 31 December 2020	3,195	7	3,202

<sup>\*\*</sup> Other creditors includes a foreign exchange forward deal balance of £1.7m (2020: £0.6m) with a notional contact amount of £70m (2020: £64m). Further disclosure on the Group's foreign exchange forward deals is covered in Note 37.

Set out below are the carrying amounts of lease liabilities (included under other liabilities) and the movements during the year:

						£000
At 1 January 2021						4,152
Additions			4			296
Accretion of finance charges						109
Payments						(1,093)
Foreign currency translation adjustments	s					4
At 31 December 2021					-	3,468
,						2020
						£000
At 1 January 2020						5,130
Additions						-
Accretion of finance charges						139
Payments						(1,113)
Foreign currency translation adjustme	ents					(4)
At 31 December 2020						4,152
The maturity analysis of lease liabilities is	as follows:					
At 31 December 2021	Less than	1-3	3 - 12	1-5	5+	Total
	1 month	months	months	years	years	
	£000	£000	£000	£000	£000	£000
Future lease payments (undiscounted)	9	242	777	2,625	-	3,653
Total future finance charges						(185)
Lease liability					_	3,468

At 31 December 2020	Less than	1-3	3 - 12	1-5	5+	Total
	1 month	months	months	years	years	
	£000	£000	£000	£000	£000	£000
Future lease payments (undiscounted)	9	243	799	3,387	-	4,438
Total future finance charges					_	(286)
Lease liability						4,152

Further detail on how the Group manages its liquidity risk inherent in its financial liabilities is disclosed in section (b) of Note 37.

The following are the amounts recognised in profit or loss:

	2021 £000	2020 £000
Depreciation expense of right-of-use assets	782	821
Finance charge on lease liabilities	109	139
Total amount recognised in profit or loss	891	960

2021

Depreciation expense of right-of-use assets is disclosed in Note 22 while finance charge on lease liabilities is included in rent and other occupancy costs per Note 12.

The Group had total cash outflows for leases of £1.1m in the year (2020: £1.1m). The Group also had non-cash additions to right-of-use assets and lease liabilities of £0.3m and £0.3m respectively in the year (2020: £nil and £nil).

The Group has several lease contracts that include extension and termination options. These options are negotiated by management to provide flexibility in managing the leased-asset portfolio and align with the Group's business needs. Management exercises significant judgement in determining whether these extension and termination options are reasonably certain to be exercised (see Note 3 (e) on page 76).

Set out below are the undiscounted potential future rental payments relating to periods following the exercise date of extension and termination options that are not included in the lease term:

	Within five years £000	More than five years £000	Total £000
Extension options expected not to be exercised	4,832	-	4,832
At 31 December 2021	4,832		4,832
	Within five	More than	Total
	years	five years	
	£000	£000	£000
Extension options expected not to be exercised	4,832	<u>-</u>	4,832
At 31 December 2020	4,832		4,832

### **30.INVESTMENT IN JOINT VENTURES**

The Group holds 50% of the voting rights in Waterfront Holdings Limited ("Waterfront") giving it joint control of the entity. The primary purpose of Waterfront is the ownership of an investment property in Edinburgh in the United Kingdom through its wholly owned subsidiary Waterfront Property Limited.

The Group holds a 10.13% (2020: 14.18%) equity interest in Waterfront having initially planned to sell all but 10% of its investment. The Group does not intend to sell the residual excess amount above 10% of 0.13%. Accordingly, only 10,13% is accounted for using the equity method with no balance (2020: 4.18%) accounted for as an asset classified as held for sale per IFRS 5 Non-current Assets Held for Sale and Discontinued Operations.

Waterfront is a private entity that is not listed on any public exchange.

The following table illustrates the summarised financial information of the Group's investment in Waterfront Holdings Limited:

Statement of Financial Position	2021	2020
	£000	£000
Cash and cash equivalents	836	780
Other assets	64	1,119
Investment properties	26,950	25,827
Total assets	27,850	27,726
Other liabilities	595	529
Due to financial institutions	15,840	15,779
Total liabilities	16,435	16,308
Net Assets	11,415	11,418
Group's share in the Net Assets - 10.13% (2020: 10%)	1,157	1,142
Income Statement	2021	2020
	£000	£000
Revenue	1,577	1,569
Unrealised loss on revaluation of investment	.121	(573)
Management and advisory fees	(184)	(187)
Murabaha profit expense	(479)	(480)
Other expenses	(54 <u>)</u>	(47)
Profit before tax	981	282
Income tax expense	(23)	(31)
Profit for the year	958	251

The joint venture had no contingent liabilities or capital commitments as at 31 December 2021 (2020 – none).

# Movements in Waterfront Holdings Limited carrying amounts

1	2021	2020
	£000	£000
Opening balance	1,142	1,216
Reclassification from Assets Held for Sale	15	-
Share of profit equity-accounted investees, net of tax	99	25
Dividends received	(99)	(99)
Closing net book amount	1,157	1,142

# **31. ASSETS HELD FOR SALE**

As described in Note 30, the Group committed to a plan to sell all but 10% of its interest in Waterfront Holdings Limited. This is in line with the investment memorandum provided to all eligible prospective investors. Accordingly, historically the excess of the Group's investment above 10% was presented as an asset held for sale (2020: 4.18%). During the year, the Group sold 4% of its interest in Waterfront Holdings Limited (2020: 17%).

	2021	2020
Assets held for sale	£000	£000
Opening balance as at 1 January	477	2,575
Amounts sold during the year	(500)	(2,100)
Other movements	38	2
Reclassification to investment in joint ventures	(15)	
Closing balance as at 31 December	<u> </u>	477

There are no cumulative income or expenses included in OCI relating to assets held for sale.

The asset held for sale is included within the Wealth Management reportable segment of the Group.

### **32.CONTINGENT LIABILITIES**

Except for the cost recharge arrangements described in Note 36 in conjunction with BB2 Digital and Technology Services Limited, there are no contingent liabilities as of 31 December 2021 to be disclosed (2020: none).

### **33. SHARE CAPITAL**

Number of shares	Share capital £000	Share premium £000
200,365,281	50,091	1,140
-	<u> </u>	
200,365,281	50,091	1,140
Number of shares	Share capital £000	Share premium £000
195,733,691	48,933	-
4,631,590	1,158	657
<u> </u>		483
200,365,281	50,091	1,140
	of shares  200,365,281  200,365,281  Number of shares  195,733,691 4,631,590	of shares capital £000  200,365,281 50,091

The shares issued during 2020 related to satisfying the Company's obligations under various employee share option plans further to the exercise of options by employees pursuant to the offer made by Boubyan Bank.

## **34. SUBSIDIARIES AND OTHER ENTITIES**

Principal Subsidiaries	Country of incorporation and principal operations	BLME interest in equity capital	Issued equity capital (£)	Profit / (loss) for the year (£'000)	Principal business activity	Ultimate parent undertaking	Immediate parent undertaking
Directly held: Bank of London and The Middle East plc	United Kingdom	100%	£48,933,422	(2,636)	Regulated Bank	Boubyan Bank K.S.C.P.	BLME Holdings Ltd
Walbrook Asset Finance Limited	United Kingdom	100% €	£11,811,000	(11,592)	Leasing	Boubyan Bank K.S.C.P.	BLME Holdings Ltd
Indirectly held: BLME Asset Management Limited	United Kingdom	100%	£2		Dormant	Boubyan Bank K.S.C.P.	BLME plc
BLME Holdco Limited	United Kingdom	100%	£102	-	Dormant	Boubyan Bank K.S.C.P.	BLME plc
BLME Holdings EBT	Jersey	N/A	N/A	-	Employee benefit trust	Boubyan Bank K.S.C.P.	BLME plc
BLME Limited	United Kingdom	100%	£2	-	Dormant	Boubyan Bank K.S.C.P.	BLME plc
Global Liquidity Solutions Limited	United Kingdom	100%	£1	-	Dormant	Boubyan Bank K.S.C.P.	BLME plc
MKL Construction Equipment Finance	United Kingdom	60%	£1,000	889	Leasing	Boubyan Bank K.S.C.P.	BLME plc
Limited WAF 1 Limited	United Kingdom	100%	£2	-	Dormant	Boubyan Bank K.S.C.P.	Walbrook Asset Finance Limited
Walbrook Asset Finance (Ireland) DAC	Ireland	100%	€100	-	Dormant*	Boubyan Bank K.S.C.P.	Walbrook
Renaissance Property Finance Limited	United Kingdom	100%	£2	-	Dormant	Boubyan Bank K.S.C.P.	BLME plc
Renaissance Trade Finance Limited	United Kingdom	100%	£2	-	Dormant	Boubyan Bank K.S.C.P.	BLME plc
AQ1 Limited	Jersey	84%	£24,870,010	262	Investment Holding	Boubyan Bank K.S.C.P.	BLME plc
As penway Limited	Jersey	56%	£5,021	146	Company Investment Holding Company	Boubyan Bank K.S.C.P.	BLME plc

The registered office address for all subsidiaries incorporated in the United Kingdom is:

Cannon Place, 78 Cannon Street, London, EC4N 6HL

AQ1 Limited: Fifth Floor, 37 Esplanade, St Helier, Jersey JE1 2TR, Jersey

Aspenway Limited: 26 New Street, St Helier, Jersey JE2 3RA, Jersey

Walbrook Asset Finance (Ireland) DAC: Block 3, Harcourt Centre, Harcourt Road, Dublin, Ireland, D02 A339

As the Group owns the majority of the equity capital of the above entities, it is exposed, and has rights, to variable returns from its involvement with the investees and has the ability to affect those returns through its power over the investees. Consequently, the results of the subsidiaries above have been consolidated in these financial statements.

<sup>\*</sup> Walbrook Asset Finance (Ireland) DAC commenced trading in May 2022

#### Significant restrictions

The Group does not have significant restrictions on its ability to access or use its assets and settle its liabilities other than those resulting from the supervisory frameworks within which banking subsidiaries operate. The supervisory frameworks require banking subsidiaries to keep certain levels of regulatory capital and liquid assets, limit their exposure to other parts of the Group and comply with other ratios. The carrying amounts of Bank of London and The Middle East Plc's assets and liabilities are £1,549 million and £1,319 million respectively (2020: £1,743 million and £1,509 million respectively).

#### Interests in unconsolidated structured entities

The Group does not have any interests in unconsolidated structured entities.

#### · Contractual arrangements, audit exemption and financial support

The Board of BLME Holdings Limited has agreed to guarantee the liabilities of MKL Construction Equipment Finance Limited, registered company number 09019700, in order that it qualifies for the exemption available under Section 479C of the Companies Act 2006 in respect of the requirement for an audit of its annual financial statements for the year ended 31 December 2021. The liabilities of MKL Construction Equipment Finance Limited at the year-end was £246,832.

Except for the above guarantee under Section 479C of the Companies Act 2006, the Group does not have any contractual arrangements that could require the parent or its subsidiaries to provide financial support to a consolidated or unconsolidated structured entity (2020: none).

Except for a letter of support provided to MKL Construction Equipment Finance Limited and Walbrook Asset Finance Limited, the Group did not provide financial support to any of its consolidated or unconsolidated structured entities during 2021 (2020: nil) and does not have any current intentions to provide such support (2020: none).

#### 35. NON-CONTROLLING INTEREST

The group holds a 60%, 56% and 84% shareholding in MKL Construction Equipment Finance Limited, Aspenway Limited and AQ1 Limited respectively, and consolidates them as subsidiaries under IFRS 10. The non-controlling interests represent the minority shareholders of 40% in MKL Construction Equipment Finance Limited (hold 40% of the voting rights), 44% in Aspenway Limited (hold nil voting rights) and 16% in AQ1 Limited (hold nil voting rights).

## **36. RELATED PARTIES**

During the year the Group entered into transactions on an arm's length basis with related counterparties as detailed below

	Relationship	2021 £000	2020 £000
Boubyan Bank K.S.C.P	Majority shareholder		
Wakala placement	,	260,900	187,434
Wakala deposit taking		321,426	389,213
Participation deposit		28,144	75,181
The Public Institution for Social Security *	Shareholder		
Reverse Murabaha		300,081	269,737
NBK SAKP, Bahrain Branch	Branch of a fellow subsid	iary of majority	shareholder
Reverse Murabaha		128,078	69,260
Commodity Murabaha		-	7,753
Exchange of deposit (receivable)		-	33,455
Exchange of deposit (payable)		-	55,667
NBK International PLC	Fellow subsidiary of majo	ority shareholde	r
Reverse Murabaha		-	37,653
Commodity Murabaha		-	50,000
National Bank of Kuwait	Parent of majority shareh	older	
Commodity Murabaha		143,781,453	50,000,000
The amounts outstanding with related counterpa	arties as at 31 December were	e as follows:	

:	Relationship	2021 £000	2020 £000
Boubyan Bank K.S.C.P.	Majority shareholder		
Cash and balances with banks			
Nostros		222	710
Due from financial institutions			
Wakala placement		13,002	=
Due to financial institutions		•	
`Wakala deposit taking		-	23,575
Financing arrangements			
Participation deposit*		· -	14,412
NBK SAKP Bahrain Branch	Branch of a fellow subsidiary of	of majority shar	eholder
Due to financial institutions			
Reverse murabaha		43,174	-
Exchange of deposit		-	-
NBK International PLC	Fellow subsidiary of majority	shareholder	
Due to financial institutions			
Reverse murabaha			7,163

<sup>\*</sup>This arrangement is on an arm's length basis. No collateral has been provided with respect to this arrangement.

The above related party balances are unsecured, and settlement occurs in cash.

As at 31 December 2021, Boubyan Bank K.S.C.P held an economic interest of 71.08% of the Parent Company's voting shares (2020: 71.08%).

The amounts outstanding with The Public Institution for Social Security (of Kuwait) as at 31 December were as follows:

Included within:	2021	2020
Due to financial institutions	£000	£000
Reverse Murabaha	<del>-</del>	109.737

As at 31 December 2021, The Public Institution for Social Security held 7.5% (2020: 7.5%) of the Parent Company's voting shares and its Chief Investment Officer (Liquid Investment Sector) is a member of the Company's board.

All deposits with related parties (outstanding balances that are classified as *due to financial institutions*) are treated as interbank deposits. They are dealt using the standard wholesale template Wakala / Commodity Murabaha documentation i.e., the same treatment that would be applied for any other interbank deposit. There are no collateral arrangements in relation to these.

BLME has an agreement in place with BB2 Digital and Technology Services Limited ("BB2 TechCo"), a fellow subsidiary of Boubyan Bank K.S.C.P., to be reimbursed for all costs incurred in the development and related expenditure of Nomo until the business unit becomes profitable. Upon Nomo becoming profitable, BLME will reimburse BB2 TechCo for all development costs incurred through a recharge which is capped by the annual profits generated by Nomo. Once those costs have been fully recuperated by BB2 TechCo, 45% of annual net profits generated by Nomo will be paid to BB2 TechCo as part of a commercial agreement.

The total amount to be reimbursed to BB2 TechCo and the repayment period cannot be reliably measured due to uncertainty over the timing and quantum of profitability. Furthermore, repayment is contingent on the Nomo business unit being profitable. Cost recharged by BLME to BB2 TechCo as of 31 December 2021 are £2,666,891. If Nomo did not come to profitability there would be no overall cost to BLME.

BB2 TechCo is a member of the BLME Holdings Limited VAT group registration with HMRC. During the year BLME made payments to HMRC in respect of BB2 TechCo amounting to £198,862 (2020: £Nil). As of 31 December 2021 there was a VAT related balance of £198,862 due to BLME from BB2 TechCo (2020: £Nil).

As of 31 December 2021 there was a balance of £1,567 due to BLME from BB2 TechCo in respect of marketing incentives (2020: £Nil).

The key management of the Group are the Executive Directors. The compensation of key management personnel for the year was as follows:

	1,498	1,310
Bank contributions to pension plans	20	11
Key management emoluments *	1,478	1,299
	£000	£000
	2021	2020

<sup>\*</sup> Key management emoluments includes other long-term benefits of £0.15m (2020: £nil)

During 2020 five Directors, as detailed in the Director's report, sold their ordinary shares in the Company by accepting the cash offer by Boubyan Bank K.S.C.P. for the Company and two executive Directors exercised share options.

#### **37. FINANCIAL RISK MANAGEMENT**

The Group has exposure to the following risk categories arising from the use of financial instruments:

- credit risk
- liquidity risk
- market risk
- operational risk (including cyber and conduct risk)
- capital risk

The following presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing these risks, and the management of capital.

The Group's strategic business objectives include the following:

- Expansion of its presence in the Gulf Cooperation Council (GCC) states and the Middle East;
- Continued development of a digital banking offering; and
- Continue to reduce exposure to capital intensive and non-strategic business lines.

#### Risk management framework

The Group's risk management framework ("RMF") provides the foundation for ensuring that business risk-taking activity is consistent with the Group's strategy and risk appetite, and that the Group delivers good service and good outcomes for customers from its products. The RMF establishes an appropriate balance between risks and reward and ensuring robust controls and management of risk.

The Group's method of managing risk begins with the definition of the Group's Risk Appetite, which when combined with the Group's strategy articulates its willingness to be exposed to risk events and losses.

The RMF is subject to regular evaluation to ensure that it meets the challenges and requirements of the market in which the Group operates, including regulatory standards and industry best practices. The Group requires a strong and proactive RMF in order to mitigate all principal risks and:

- Manage the Group in line with the Board's approved Risk Appetite;
- Achieve the Group's strategic objectives whilst adhering to its Risk Tolerance levels;
- Empower and equip the Group's staff to make decisions in a risk-aware manner; with roles, responsibilities, and delegated authorities clearly defined; and
- Embed a culture of treating customers fairly.

The RMF lays out systematic processes to identify, evaluate, mitigate, report, and manage risk:

- Risk identification the process of determining risks that could potentially prevent the Group from achieving its goals and objectives;
- Risk assessment a careful examination and quantification of the impact and likelihood of potential events;
- Risk mitigation a strategy to prepare for and reduce the adverse effects and exposure to risks and their likelihood of occurrence. Risk mitigation is achieved through establishing key control processes and practices, including limit structures, impairment allowance criteria and reporting requirements. Ensure all frameworks and policies are regularly reviewed and kept relevant and up to date;

- Execution and monitoring separate control functions independent of business lines are responsible for monitoring the operation of the controls and adherence to risk direction and limits;
- Assurance assurance and advice are provided by the Group's Third Line of Defence where the Internal Audit
  function provides the Board with independent, objective assurance or advice whether the risk management,
  control and governance processes are adequate and operating in line with expectations. Additional assurance
  is provided by external audit; and
- Monitoring and reporting the Second Line of Defence is responsible for monitoring the operation of the controls and adherence to risk direction and limits.

The RMF provides the necessary discipline to oversee risks comprehensively through the Group and in line with the Board Risk Appetite, and the overall strategy.

The constituting elements of the RMF are:

- Sharia'a principles;
- Group governance;
- Business strategy, vision, values and culture;
- Risk appetite;
- Risk management approach;
- . Policies and procedures;
- Infrastructure; and
- Training, remuneration and rewards.

#### **Board Risk Appetite**

The Board defines its appetite and tolerance for risk expressed in terms of qualitative and quantitative metrics which are measured on a stressed and unstressed basis.

The Group Risk Appetite Statement is set by the Company's Board and reviewed at least semi-annually.

The Board has set risk appetite within the context of projected financial earnings and balance sheet over the short and medium term. The risk appetite will be set to clearly articulate the Board's objectives under a stress event, and to align to the Board's stated strategy.

The Board's appetite for risk is stated as an appetite for potential loss under stressed and normal market scenarios which drives the business to focus on business that has adequate rewards for the risks taken, and to reduce the overall level of risk undertaken.

The principal risks faced by the Group are described below, together with details of how these risks are managed. Quantitative information indicates the amounts of such risks at the reporting date. The amounts at the reporting date are indicative of the amounts of such risks which have been experienced throughout the year.

#### Impairment of Financial assets

Customer Classifications – Normal, Watchlist and Asset Recovery Unit

The Group operates a 3-step customer classification system:

- Normal
- Watchlist

#### - Asset Recovery Unit

Counterparties are classified in these categories based on a set of Judgemental Trigger Events (Early Warning Indicator's) which once triggered will require escalation.

#### <u>Normal</u>

Normal customer classification are those for which no adverse material credit information has been identified and does not trigger either Watchlist or ARU classification.

As part of the Normal customer classification the First Line of Defence ('1LOD') have ongoing primary responsibility, supported by the Second Line of Defence ('2LOD'), for identifying any Early Warning Indicator's from judgemental trigger events for consideration of a transfer to either Watchlist or ARU.

## Watchlist

Watchlist classification is for customers that require increased Credit oversight due to connection concerns. Watchlist classified names would typically exhibit one or more Judgemental Trigger Events. Additionally, any customer with a currently granted item of Forbearance requires mandatory Watchlist classification (unless classified as ARU).

These Judgemental Trigger Events (Early Warning Indicator's) include, but are not limited to:

- Weak or weakening financial performance (including existence of a Red (14-17) rating or deterioration to an Orange (11-13) rating)
- Unpaid VAT, PAYE, NI or Tax
- Loss or death of key manager
- Non-payment of scheduled profit or capital, albeit wider consideration of the exceptional circumstances caused by the COVID-19 pandemic is discussed in further detail later in this note
- Covenant or other such documented condition breach, including collateral values and profit rate covenants
- Obligors sources of recurring income are no longer available to meet Group finance payments
- Concerns about the obligors future ability to generate stable and sufficient cash flows
- Negative shareholder's funds
- Legal action by other creditors (incl. CCJs)
- Other banks requesting collateral
- Auditor's qualification
- Non-respect of important commitments
- Regular payment problems
- Improper use of credit lines
- Request for consolidation or renegotiation of credits
- Known or suspected reputational or regulatory damage
- Fraud
- Delayed project progress
- External market considerations, i.e. credit spreads, credit ratings and sector risks

Notwithstanding the above, the Credit department would reserve the right to recommend that any name is elevated to Watchlist status. Furthermore, depending on mitigating circumstances Credit can recommend to CCRC that any name is removed from the Watchlist.

As part of this process where counterparties show judgemental trigger events and are not considered to warrant transfer to Watchlist details of why are to be documented and reported where appropriate to CCRC with the client remaining under Normal classification.

The Group's Credit Watchlist is maintained by the Credit Risk Management department and is subject to monthly presentation to CCRC.

Recommendations for Watchlist classification may be made by the relevant business area (1LOD) or Credit Managers (2LOD) with acceptance to Watchlist approved by Head of Credit Risk Management and ratified by CCRC.

Removal criteria from Watchlist would either be:

- On a downgrade to ARU classification
- All obligations to the Group being extinguished
- On an upgrade to Normal classification where no currently granted forbearance and no Judgemental Triggers are evident over a suitable recovery period. The recovery period requires to be a minimum of 3 months and would usually see evidence of at least all of:
  - o 2 satisfactory covenant tests
  - o 3 monthly payments/2 quarterly payments being made
  - o 3 months of satisfactory financial information.

A recommendation for removal from the Watchlist can be made from the relevant business area (1LOD) or Credit Managers (2LOD) with removal being approved by Head of Credit Risk Management.

## Asset Recovery Unit (ARU)

ARU classified cases are those where the Group is or could be faced with a non performing exposure (NPE) situation and specialist intensive care is required either to:

- Restructure exposure with a view to returning to normal status
- Restructure exposure with a view to achieving a bank/customer consensually managed exit of the connection
- Recover assets/realise security to pay outstanding finance.

ARU classification occurs as a result of:

- Mandatory Default trigger criteria being met
- Judgemental Trigger(s) being met and the customer being considered to be in a distressed situation
- A Normal/Watchlist designated connection which has previously been ARU designated and is currently
  on the Forbearance Register either requesting/requiring further forbearance or having a 30 days past
  due position

It is possible that Judgemental triggers are evident however if the customer is not considered to be distressed (e.g. minor covenant breach that will be reset/waived) ARU classification is not considered appropriate.

Responsibility for identifying ARU cases primarily sits with the 1LoD. Review and Challenge is provided by the 2LoD. ARU classification is finally approved by CCRC after recommendation by either Head of Credit Risk Management, ARU designated Credit Manager (2LOD) or automatically if Mandatory Default Triggers are met.

## Appointment of administrators/receivers

Where the Group's customers experience financial distress, the Group will work with the client to try to find a consensual way forward. However, in some circumstances this may not be possible and in order to protect the Group's position it may be deemed necessary to take appropriate measures to protect the Group's position, for example by appointing an insolvency practitioner to take possession of property subject to the Group's security. The Group will also ensure that any decisions to appoint are only taken through the appropriate governance, with the Legal department engaged as required to support the appointment of the relevant professionals by the Group.

In taking any action, the Group is mindful to comply with all laws and regulations which apply to it and the activities it is undertaking. In particular, the Group is mindful of its responsibilities and ensuring that we deliver the right outcome for the customer and ensure that any vulnerable customers are dealt with appropriately for their circumstances. As part of this process we maintain appropriate policies in place to ensure these cases are dealt in a suitably sensitive manner and support these with staff training.

#### Definition of Default

The presence of three Judgemental Trigger Events is considered sufficient to prompt a Basel II default classification however as an element of judgement is required, materiality requires to be taken into consideration when assessing and therefore by definition a default rating does not necessarily require to be assigned. The Group defines default in line with EBA guidance for Non-Performing Exposures in that a counterparty is considered to be in default if any of the following Mandatory Default Trigger Events occur:

- The Group considers that the obligor is 'Unlikely to Pay' its credit obligations to the institution through contractual cash flows, the parent undertaking or any of its subsidiaries in full, without recourse by the institution to actions such as realising security.
- The obligor is more than 90 Days Past Due on any material (over €500) equivalent credit obligation to the Group.

It is considered that the following are strong indicators of an 'Unlikely to Pay' defined position and, under any of these circumstances, classification of a default position is highly likely to be seen:

- Placement of any credit obligation onto non-accrued status (profit no longer recognised by the Group as accrued income).
- A credit loss event associated with any obligation of the obligor occurs, such as recognition of the requirement for a Stage 3 provision, proposed distressed debt restructuring that would involve the forgiveness or postponement of principal/ profit/fees or the sale of the debt/asset at a discount.
- The obligor has filed for bankruptcy or similar protection from creditors where this would avoid or delay payment of any of the obligations to the Group.
- Any other situation where the Group considers that the financed party is unlikely to pay its credit obligations in full without recourse by the Group to actions such as realising security.

Additionally a combination of smaller factors (Judgemental Trigger Events – see in Watchlist section above) may also lead to a determination that the obligor would fall into the 'Unlikely to Pay' default category.

•	Internal	rating	and	PD	estimation	process
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Probabilities of Default are owned by the Risk department and are approved by CCRC and ERC. These are regularly reviewed by Risk in line with the agreed formula for their calculation. All amendments to the methodology require ERC approval.

The Group's Internal Credit Ratings follow a numerical scale (1-20) and are equated to ECAI ratings in accordance with the Group Internal Credit Ratings Masterscale as follows: Contained chart - blank

It is the responsibility of the 1LOD to propose counterparty Credit ratings/changes to Credit Ratings with 2LOD responsibility to analyse, challenge, recommend and/or approve (as appropriate). Formal approval of an individual credit rating is the responsibility of the relevant delegated authority holder, in all cases being the most senior signatory to such a proposal. Customers with a Group Internal Credit Rating greater than 17 are considered to be in default.

When determining a Group Credit risk grade, various rating sources are used which are subject to the following hierarchy:

- 1. ECAI (Moody's, and Fitch only) long-term issuer rating
- 2. Moody's Creditedge rating (to be mapped to the Group Internal rating)
- 3. Moody's RiskCalc
- 4. Moody's Commercial Real Estate Model
- 5. Manual Rating

## Group Provisioning Guidelines

Provisions are applied to all counterparty exposures and, based on IFRS 9 guidelines, are designated as 3 different stages:

Stage 1 and Stage 2 provisions are calculated automatically via internally managed Risk Systems. Stage 3 provisions are raised on connections that have been designated ARU status. Stage 3 provisions are calculated by the Business Unit (1LOD) and overviewed/recommended by Credit Risk Management (2LOD) to CCRC for approval.

Stage 1 & 2 IFRS 9 Model is owned by the 2LoD as per Prudential Risk with 2LoD being responsible for definition, accuracy and documentation of the Models.

For an instrument to be assigned to Stage 2 it must have experienced, since origination, a downgrade of 3 notches if it had the best rating (AAA to A-), 2 notches if it had ratings BBB+ to BB- and 1 notch if it had the worst ratings (B+ to C).

An instrument is also assigned to Stage 2 if it is 30 days past due, with no wider evidence of Significant Increase in Credit Risk.

An instrument is assigned to Stage 3 if it is listed as default and included in the Group's ARU list with other individually impaired connections. See further detail below.

ARU designated connections (and related Stage 3 provisions) are reported via an individual Facility Loss Reserve (FLR) template completed by the 1LoD and reviewed by the 2LoD for presentation to CCRC (unless individual Departmental Underwriting Guidelines allow otherwise):

- when there is a newly designated customer with ARU status
- for minimum quarterly review
- where a material deterioration in circumstances is seen
- where a material change to the provision level is considered appropriate
- when removal of ARU status is being proposed

There are legacy relationships within ARU currently where no 1LoD history or connection is available and these accounts will continue to be managed by the 2LoD until resolution.

When calculating Provision levels the following requires to be taken into consideration:

- Amount outstanding
- Profit already received from the customer but not taken into the Group P&L
- Cash expected to be received from customer payments, asset sales and rental income
- Other cash income expected
- All costs through to full payment/write off
- Timings of expected cash receipt/cost payment timings

#### Assumptions supporting the above

A minimum of 2 sensitivity calculations are required to be undertaken on a Discounted Cash flow Analysis basis. Once individual sensitivity calculation provision figures have been undertaken, these are weighted (totalling 100%) to account for 'likeliness of occurring'. The final provision amount is calculated on a probability weighted approach.

## Transfers between stage categorisation

Once an asset has been moved from Stage 1 to Stage 2 there is no minimum 'cure' period before the asset can be moved back to Stage 1. There is no minimum 'cure period' before an asset can be moved from Stage 3 to Stage 2 as defaulted assets are reviewed on a case-by-case basis. However, assets that have been upgraded from Stage 3 to Stage 2 require a minimum recovery period of three months before it can be upgraded to Stage 1.

For facilities that are classified as Watchlist, the Group's policy does not dictate a specific credit risk rating after moving the asset from the Watchlist (Stage 2) back to Normal (Stage 1) and the rating is agreed on a case by case basis. As long as the asset is removed from the Watchlist and back to Normal, it is automatically classified as Stage 1. Recommendations for Watchlist classification can be made by the 1LoD or 2LoD with the acceptance to Watchlist approved by Head of Credit Risk Management and ratified by CCRC. The Watchlist is maintained by the Credit Risk Management Department and is subject to monthly presentation to CCRC.

#### a. Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty is not able to pay capital and/or profit, or otherwise meet its contractual obligations under credit facilities or in respect of other agreements. This risk is managed in accordance with the Group's Credit Risk Management Policy. The Group has a credit review process in place covering all its customers and counterparties whereby it assigns an in-house rating and maximum permitted tenor. External rating agency ratings are used where available. Ratings are subject to regular review as is the amount of credit that can be made available to the risk counterparty.

#### i. Management of credit risk

The Group manages credit risk by the use of Risk Appetite Statement, Portfolio Limits and Key Risk Indicators ("KRIs") within the Group's Credit Risk Management Policy. These sector and business based expressions of credit risk appetite provide guidance on the acceptable level of credit exposure by counterparty rating, country and sector, including the adequacy of collateral. Credit risks are monitored on a daily basis and regularly re-assessed for creditworthiness.

A separate Credit Risk Department, accountable to the CCRC, is responsible for oversight of the Group's credit risk, including:

- Formulating credit policies in consultation with other business units, covering credit assessments, collateral requirements, risk reporting, legal requirements and compliance with regulatory and statutory requirements
- Establishing authorisation limits and structures for the approval and renewal of credit exposure limits
- Reviewing and assessing credit risk prior to agreements being entered into with customers
- Establishing limits for counterparties and reviewing these limits
- On-going assessment of exposure and implementation of procedures to reduce this exposure
- Providing advice, guidance and specialist skills to all business areas throughout the Group in the management of credit risk.

Adherence to country and counterparty limits is monitored on an on-going basis by the Group's Credit Risk Department, with a detailed review of all limits being undertaken at least annually. Senior management receives regular reports on the utilisation of these limits.

The Group also employs a credit grading system, to facilitate monitoring of the quality of the overall portfolio and individual segments.

## ii. Exposure by Statement of Financial Position line

The tables below present the Group's exposure to credit risk on balance sheet financial instruments as at 31 December 2021, before taking account of any collateral held or other credit enhancements. The amounts at the current reporting date are indicative of the amounts at risk throughout the year.

Group	2021	2020
	£000	£000
Cash and balances with banks	112,089	233,606
Due from financial institutions		
Murabaha	•	73,170
Wakala	16,994	7,038
Due from customers	24,993	34,465
Investment securities	38,933	62,124
Financing arrangements	825,462	856,640
Finance lease receivables	42,756	419,942
Other assets (Foreign exchange forward deals)	698	2,949
Total credit exposure	1,061,925	1,689,934

The Group had no letters of credit or guarantees outstanding as at 31 December 2021 (2020: none). The Group has a credit exposure to £79m in undrawn commitments (2020: £84m).

## iii. Exposure by country of the financed counterparty

The Group's exposure to credit risk at balance sheet date was dispersed across the following countries:

Group	2021	
	£000	£000
GCC countries		
Kuwait	20,448	155,791
Qatar	5,156	5,933
Saudi Arabia	42,421	66,017
United Arab Emirates	11,372	16,624
EEA countries		
Ireland	-	752
United Kingdom	912,437	1,355,448
Other countries		
Switzerland	-	-
Jersey	25,145	37,479
New Zealand	-	730
USA	44,946	51,160
Total credit exposure	1,061,925	1,689,934

#### iv. Exposure by economic sector

The Group's exposure to credit risk at balance sheet date was dispersed across the following economic sectors:

Group	2021 £000	2020 £000
Financial services	1000	1000
GCC financial institutions	51,871	182,453
UK financial institutions	153,387	315,132
Other financial institutions	69,777	88,320
Mining and quarrying	-	3,147
Manufacturing	1,568	16,276
Real estate	547,992	560,955
Transportation and storage	19,383	42,354
Government	· 6	10,392
Wholesale / Retail	-	36,943
Energy	5,156	7,587
Construction	84,665	159,143
Education	-	25,490
Buy to let mortgages	120,299	93,871
Renting and leasing of equipment	-	59,095
Others	7,821	88,776
Total credit exposure	1,061,925	1,689,934

#### v. Credit risk quality

The Group's credit quality and direct investments are managed by CCRC and the Assets & Liabilities Committee (ALCO) respectively, under the oversight of the Executive Committee. Credit quality is assessed using techniques that include information from the major External Credit Assessment Institutions (ECAI) as well as internal ratings for customers who are not externally rated.

The table below shows the breakdown of credit quality as at 31 December 2021. Of the total portfolio 14% (31 December 2020: 18%) was directly rated by at least one of the ECAI, with 86% (31 December 2020: 82%) using internal ratings.

For counterparties not rated by the major ECAI the Group determines underlying counterparty credit quality by use of rating agency systems including Moody's CreditEdge, Moody's RiskCalc and Moody's Commercial Real Estate Models and its internal credit rating procedures. These procedures assess in combination, the financial and managerial strength, business model robustness, collateral value and availability and the sector and geography of the counterparty concerned. Following this assessment an internal rating is allocated.

## Group

ſ		Neither Pa	st Due Nor Imp	aired				
At 31 December 2021	ECAI Rating		BLME Internal Rating					
	Investment	Sub-	Investment	Sub-	Ungraded	Past due but not	Individually	Total
	Grade	Investment	Grade	Investment		impaired	Impaired	
		Grade	equivalent	Grade				
	£000	£000	£000	£000	£000	£000	£000	£000
Cash and balances with banks	112,089	-	-		-	-	-	112,089
Due from financial institutions	-	-		24,993	-	-	-	24,993
Due from customers	-	-	12,999	3,995	-	-	-	16,994
Investment securities								
FVOCI								
Government debt securities	-	-	-		-	-	-	
Other Investment securities	23,567	-	-	321	-	-	-	23,888
AC								
Government debt securities	-	-	-		-	-	-	-
Other Investment securities	15,045	-			-	-	-	15,045
Financing arrangements	-	-	573,218	167,074	25,145	30,262	29,763	825,462
Finance lease receivables	-	-	5,097	37,212	4	421	22	42,756
Other assets (Foreign exchange forward deals)	698	-	-	•	-	-	-	698
Profit rate swaps	-		-	-	_			
Total credit exposure	151,399	-	591,314	233,595	25,149	30,683	29,785	1,061,925

Group								
;		Neither P	ast Due Nor Im	paired				
At 31 December 2020	ECAI R	lating	BLME Inter	nal Rating				
•	Investment	Sub-	Investment	Sub-	Ungraded	Past due but not	Individually	Total
	Grade	Investment	Grade	Investment		impaired	Impaired	
•		Grade	equivalent	Grade				
	£000	£000	£000	£000	£000	£000	£000	£000
Cash and balances with banks	233,606	-	-	-	-	-	-	233,606
Due from financial institutions	-	-		34,465	-	-	-	34,465
Due from customers	-	-	73,169	7,039	-	-	-	80,208
Investment securities								
FVOCI								
Government debt securities	-	-	-	-	-	-	-	0
Other Investment securities	37,541	-	-	318	-	-	-	37,859
AC								
Government debt securities	-	-	-	-	•	-	-	0
Other Investment securities	24,265	-	-	-	-	-	-	24,265
Financing arrangements	0	_	580,734	158,518	37,479	41,403	38,506	856,640
Finance lease receivables	-	-	205,379	190,310	22,749	1,504	-	419,942
Other assets (Foreign exchange forward deals)	2,947	-	. 2	-	-		-	2,949
Profit rate swaps	-	-		-	-	-	-	-
Total credit exposure	298,359	-	859,284	390,650	60,228	42,907	38,506	1,689,934

The Group's cash balances, amounts due from financial institutions and customers, investment securities and derivative financial instruments were neither past due nor impaired as at 31 December 2021 and 31 December 2020.

#### Analysis of past due amounts and impairments

Group	Financing arrar	ngements	Finance Leases		
	2021	2020	2021	2020	
	£000	£000	£000	£000	
Neither past due nor impaired	765,438	789,075	42,334	418,438	
Past due but not impaired	30,262	41,403	421	1,504	
Gross exposure associated with impairment provision	43,037	38,506	. 22	-	
Less: allowance for impairments	(13,275)	(12,344)	(21)		
Total	825,462	856,640	42,756	419,942	
Past due but not impaired	£000	£000	£000	£000	
Past due up to 30 days	4,455	29,997	89	83	
Past due 30 to 60 days	24,081	1,558	89	103	
Past due 60 to 90 days	96	9,848	73	307	
Past due over 90 days	1,630	<u> </u>	170	1,011	
Total	30,262	41,403	421	1,504	

The past due but not impaired balances as at 31 December 2021 include £26.0 million (2020: £41.4 million) relating to four real estate transactions (2020: five) where the facility balances are lower than the collateral values. The Group believes that impairment is not appropriate on the basis of the level of security or collateral available and/or the stage of collection of amounts owed to the Group.

An analysis of impairments is provided in Note 13 "Impairment of financial assets".

#### **Forbearance**

The Group assist customers in financial difficulty through modification of terms or agreements where identified financial difficulty could otherwise prevent satisfactory payment. Such agreements may be initiated by the customer or the Group.

#### Forbearance classification

#### Forbearance:

- is a concession granted to a counterparty for reasons of financial difficulty that would not be otherwise considered by the Group. A concession is provided on a transaction basis.
- can be provided to any current classification of customer (Normal, Watchlist, ARU).
- is considered to be granted when, the Group, for reasons pertaining to the actual, imminent or perceived financial stress of a customer, allows, grants or restructures facilities on terms that are outside of its current financing appetite when considered against the credit risk of the customer.
- For clarity, positive identification of a customer being in financial difficulty is a prerequisite to Forbearance being granted. This does not necessarily mean that any granting of facilities that fall outside of the Group acceptable financing parameters constitutes Forbearance. Agreement to Forbearance does not necessarily convey a necessity for a Stage 3 impairment.

- Forbearance would typically be evident where the concession(s) agreed positively impact the ability of the customer to service finance obligations or avoid recognising a default and risk mitigation/structural enhancement(s) are of benefit to the Group in return for that concession.

#### A concession refers to either of the following actions:

- A modification of the previous terms and conditions of a contract that the obligor is considered unable to comply with due to its financial difficulties in order to allow for sufficient finance serviceability that would not have been granted had the obligor not been in financial difficulty.
- A total or partial refinancing of a stressed exposure contract that would not have been granted had the obligor not been in financial difficulty.

#### Examples of a concession includes:

- A difference in favour of the obligor between the modified and the previous terms of the contract.
- Modification of a contract that includes more favourable terms than other obligors, with a similar risk profile,
   could have obtained from the Group.

#### Modification of a contract that:

- is currently classified as non-performing; or
- would have been classified as non-performing if the modification was not undertaken; or
- results in a total or partial cancellation of the exposure by means of a write-off.

Group approval of the use of embedded forbearance clauses for an obligor already classified as nonperforming or who would be considered to be non-performing without the use of those clauses.

## Examples of Forbearance include but are not limited to:

- A reduction of current contractual profit rate or other fees for the sole purpose of maintaining performing finance status with no other improvement to terms of benefit to the Group
- Non-enforcement of a material covenant breach impacting the obligors ability to meet the Group financial obligations
- Converting a fully or partially amortising facility to bullet payment at maturity (with no other improvement to terms or benefit to the Group) for the sole purpose of avoiding a payment default due to the customer's inability to meet amortisation.
- Extension in maturity date for a Property Development or Project Finance facility that gives an effective contractual term longer than the underlying project contract being financed
- Any release of a material security interest without receiving appropriate value by way of payment/alternate security offered or other improvement in terms available to the Group commensurate with the value of the security released.

## **Monitoring**

Forborne classified positions are to be monitored closely. If not already subject to Watchlist/ARU classification, new positions should be immediately classified as either Watchlist or ARU, as appropriate, as at the date of Forbearance. Individual connections that have a current Forbearance classification will be reviewed/assessed on a monthly basis by the Credit Department.

## Forbearance Exit

The forbearance classification and reporting shall be discontinued when all of the following conditions are met:

- The contract is considered as performing after an analysis of the financial condition of the obligor showed it no longer met the conditions to be considered as non-performing.
- A minimum 2 year probation period has passed from the date the forborne exposure was last considered as performing
- Regular payments of more than an insignificant aggregate amount of principal and profit have been made during at least the last half of the probation period.
- None of the Group's exposure to the obligor is more than 30 days past due at the end of the probation period.

#### Forbearance Register

Forbearance decision approvals are taken by the Head of Credit Risk Management or higher credit sanctioning authority. The Group's forbearance register is maintained by the Credit Risk Management department (2LOD) and is included within the monthly Watchlist report to CCRC for oversight. It is 1LOD responsibility to ensure that appropriate internal systems record Forbearance. 2LOD are responsible for overview of the internal system Forbearance list. The Audit Committee also reviews reports on Forbearance activities.

Based on the credit exposures existing as at 31 December 2021 there had been three instances (2020: two):

- where the Group waived material financial covenants or agreed to temporary relaxation of payment terms which were subsequently cured;
- where the Group agreed to provide temporary facilities beyond the terms upon which the facilities were intended to operate; and/or
- where the Group agreed to extend facilities beyond their contractual term outside of its normal credit criteria.

The carrying value as at 31 December 2021 of exposures relating to forborne counterparties with no specific impairment charge was £16.3 million, which represents 1.0% of the Group's total assets (2020: £0.17 million and 0.01%). The Stage 1 and 2 ECLs relating to these forborne exposures is £14k (2020: £5k).

## Allowance for impairment

The Group has established a policy to monitor impairment events that could lead to losses in its asset portfolio. This policy covers specific loss events for individual significant exposures as well as for events that relate to collective losses on groups of homogenous assets that have yet to be identified and assessed individually for impairment. The Group writes off a balance (and any related allowances for impairment) when the Credit Risk Department determines that the balance is uncollectible. This determination would be reached after considering information such as the occurrence of significant changes in the counterparty's financial position such that the counterparty can no longer pay the obligation, or that proceeds from collateral will not be sufficient to pay back the entire exposure.

#### vi. Collateral

The Group monitors the market value of its collateral on an on-going basis which, dependent upon the collateral type, can vary from monthly to yearly. The Group uses external valuers to perform independent valuations of assets. These valuations are reviewed and challenged by management and, where applicable, corroborated with internal estimations. In calculating collateral value, the Group considers factors such as asset condition, market environment, ease of liquidation and the interdependency between the financed party and collateral.

Financial assets or non-financial assets obtained by the Group by taking possession of collateral held as security against financing arrangements and finance leases and held at the year-end are disclosed within Note 25 Other Assets on page 102.

Group	2021	2021	2020	2020
	On balance	Collateral	On balance	Collateral
	sheet		sheet	
	exposure		exposure	
	£000	£000	£000	£000
Cash and balances with banks	112,089	-	233,606	-
Due from financial institutions	16,994	-	80,208	-
Due from customers	24,993	25,011	34,465	34,467
Investment securities	38,933	-	62,124	<b>-</b>
Financing arrangements	825,462	782,613	856,640	750,542
Finance lease receivables	42,756	37,327	419,942	407,833
Other assets (Foreign exchange forward deals)	698	-	2,949	-
Total credit exposure	1,061,925	844,951	1,689,934	1,192,842

As at 31 December 2021, collateral represented 80% (2020: 70%) of the Group's total credit exposure.

Group analysis of collateral	2021	2020
	£000	£000
Plant and equipment	62,249	453,524
Property	782,702	737,494
Raw materials/ finished stock	<u>-</u> _	1,824
Total credit exposure	844,951	1,192,842

In addition, the Group holds financial guarantees of £Nil (2020: £60.5 million) against financing arrangements.

Collateral is disclosed at the lower of 100% of the exposure or management estimation of the value of the collateral based on prevailing valuations.

As at 31 December 2021, 88% (2020: 94%) of the Group's property financing exposure had an average financing-to-value ratio equal to or less than 70%.

#### vii. Fair value of financial assets and liabilities

The following table summarises the carrying amounts and estimated fair values of financial assets and liabilities.

Group			2021	2021	2020	2020
		Fair value	Carrying	Fair value	Carrying	Fair value
		hierarchy	value		value	
	Note		£000	£000	£000	£000
Cash and balances with banks		1	112,089	*	233,606	*
Due from financial institutions	i	2	16,994	16,987	80,208	80,208
Due from customers	i	2	24,993	24,998	34,465	34,311
Investment securities	ii, iii	See next table**	38,933	38,933	62,124	62,124
Financing arrangements	iii	3	825,462	818,255	856,640	852,260
Finance lease receivables	iii	3	42,756	42,251	419,942	418,505
Other assets (Foreign exchange forward deals)	iv	2	698	698	2,949	2,949
Due to financial institutions	iii	3	272,605	272,025	185,935	185,904
Due to customers	iii	3	1,031,514	1,024,970	1,300,340	1,293,309
Profit rate swaps liability	ii	2	334	334	760	760
Other liabilities (Foreign exchange	iv	2	1,732	1,732	-	-
forward deals)						

<sup>\*</sup>the carrying amount of these financial assets and financial liabilities are representative of their fair values.

#### **Notes**

- i. These assets represent short term liquidity; the majority of these assets have an average residual life of less than one month and a maximum individual residual maturity of 6 months. The assets are placed with banks with an average credit rating of A. On this basis, carrying value reflects fair value.
- ii. Fair value represents independent external valuation or last trade.
- iii. For financial assets and financial liabilities measured at amortised cost, the fair value has been estimated by calculating the present value of future cash flows associated with each deal using a risk-adjusted discount rate, which is an unobservable input.
- iv. For other assets and liabilities held at amortised cost, fair value is approximately equal to carrying value.

## **Valuation of Financial Instruments**

The Group's fair value measurement techniques can be found in Note 3(b) on page 75.

The table below analyses financial instruments measured at fair value at the end of the reporting period, by the fair value hierarchy.

Group	2021 Level 1 £000	2021 Level 2 £000	2021 Level 3 £000	2021 Total £000
Investment securities	15,045	-	321	15,366
Exchange of deposits (liability)	• -	-	-	
Profit rate swaps (liability)	-	334	-	334
Foreign exchange forward deals (assets)	- :	698	-	698
Foreign exchange forward deals (liabilities)	-	-	-	-

<sup>\*\*</sup> Investment securities not included in the table below are accounted for as financial assets at amortised cost.

Group	2020	2020	2020	2020
	Level 1	Level 2	Level 3	Total
	£000	£000	£000	£000
Investment securities	37,540	-	318	37,858
Exchange of deposits (liability)	-	-	-	-
Profit rate swaps (liability)	-	760	-	760
Foreign exchange forward deals (assets)	-	2,949	-	2,949
Foreign exchange forward deals (liabilities)	-	-	-	-

During the year, there were no transfers between Level 1 and Level 2 fair value measurements (2020: none), and no transfers into or out of Level 3 fair value measurements (2020: none). Transfers between levels occur at the date of the event or change in circumstances that caused the transfer.

The level 3 investment securities' market value is determined by using prices and other relevant information generated by market transactions involving the individual security and/or identical or comparable securities.

The following table shows a reconciliation from the beginning balances to the ending balances for fair value measurements in Level 3 of the fair value hierarchy.

Group Investment securities Balance at 1 January	<b>2021 £000</b> 318	<b>2020</b> <b>£000</b> 328
Total gains / (losses) recognised in: - profit or loss* - other comprehensive income**	3 -	(10)
Purchases Sales	- -	-
Balance at 31 December	321	318

<sup>\*</sup> This amount is included in "net investment losses" in the income statement

The reconciliation for investment securities is included in Note 18 on page 96.

<sup>\*\*</sup> This amount is included in "net gain / (losses) on financial assets measured at FVOCI" in the statement of comprehensive income

## viii. Financial assets and liabilities

The following table details the carrying value by category of financial assets and liabilities as at 31 December 2021.

Group	2021	2021	2021	2021
	Fair value	Fair value	Financial	Total
	through	through	assets at	
•	profit and	other	amortised	
	loss	comprehensive	cost	
		income		
Assets	£000	£000	£000	£000
Cash and balances with banks	-	-	112,089	112,089
Due from financial institutions	-	-	16,994	16,994
Due from customers	-	-	24,993	24,993
Investment securities:				
Súkuk	-	23,567	15,045	38,612
Equity	-	321	-	321
Financing arrangements	-	=	825,462	825,462
Finance lease receivables	• -	-	42,756	42,756
Other assets (foreign exchange forward deals)	698	-	-	698
Total financial assets	698	23,888	1,037,339	1,061,925

Group	2021 Fair value through profit and loss	2021 Fair value through other comprehensive income	2021 Financial liabilities at amortised cost	2021 Total
Liabilities	£000	£000	£000	£000
Due to financial institutions		-	272,605	272,605
Due to customers	-	-	1,031,514	1,031,514
Profit rate swaps	334	-	-	334
Other liabilities (Foreign exchange forward deals)	1,732	-	-	1,732
Total financial liabilities	2,066	-	1,304,119	1,306,185

Group	2020	2020	2020	2020
	Fair value	Fair value	Financial	Total
	through	through	assets at	
	profit and	other	amortised	
	loss	comprehensive	cost	
		income		
Assets	£000	£000	£000	£000
Cash and balances with banks	-	-	233,606	233,606
Due from financial institutions	-	-	80,208	80,208
Due from customers	-	-	34,465	34,465
Investment securities:				
Sukuk	-	37,541	24,265	61,806
Equity	-	318	-	318
Financing arrangements	-	-	856,640	856,640
Finance lease receivables	-	-	419,942	419,942
Other assets (foreign exchange forward deals)	2,949	-	-	2,949
Total financial assets	2,949	37,859	1,649,126	1,689,934

Group	2020 Fair value through profit and loss	2020 Fair value through other comprehensive income	2020 Financial liabilities at amortised cost	2020 Total
Liabilities	£000	£000	£000	£000
Due to financial institutions		-	185,935	185,935
Due to customers	-	<b>-</b>	1,300,340	1,300,340
Profit rate swaps	760	-	-	760
Other liabilities (Foreign exchange forward deals)	-	-	-	• -
Total financial liabilities	760		1,486,275	1,487,035

## b. Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting its financial obligations as they fall due, arising from the differing maturity profile of its assets and liabilities. This risk is managed by ensuring that the Group has sufficient liquidity to meet its liabilities as and when they fall due. Liquidity risk also includes the funding concentration risk which is the risk associated to the dependence on a single or limited number of counterparties to provide funding for the Group's activities.

The Treasury Division is responsible for monitoring the liquidity profile of financial assets and liabilities, including projected cash flows from current and future business. This area maintains a portfolio of short-term money market assets and marketable securities and seeks to ensure that sufficient liquidity is maintained. The liquidity position is monitored on a daily basis in accordance with guidelines issued by ALCO and approved by Board Risk Committee. Overall, the management of liquidity risk is conducted in accordance with the Group's Liquidity Risk Management Policy and its annual ILAAP, as required by the PRA. Included in the Recovery Plan is the Group's Contingency Funding Plan that details actions during a liquidity stress.

Over and above regulatory liquidity, ALCO establishes its own liquidity performance measures and PRA guidelines. These include a series of early warning triggers and management data on liability stability (i.e. the likelihood of deposits being withdrawn), liability diversification, reserve liquidity and projections of the Liquidity Coverage Ratio (LCR) and Net Stable Funding Ratio (NSFR). As at 31 December 2021, the Group held £1,304 million (2020: £1,487 million) of term deposits and held £nil (2020: £nil) of secondary market assets.

The Group monitors both wholesale and retail funding as part of its Executive Risk Appetite Statement to ensure that its funding sources are adequately diversified.

#### Residual contractual maturities of financial assets

Group.	Less than 1 month	1-3 months	3 - 12 months	1-5 years	5+ years	2021 Total
	£000	£000	£000	£000	£000	£000
Cash and balances with banks	112,089	-	-	-	-	112,089
Due from financial institutions	17,002	-	-	-		17,002
Due from customers	-	25,118	-	-	-	25,118
Investment securities	321	266	243	38,581	-	39,411
Financing arrangements	74,577	44,089	156,638	571,411	2,354	849,069
Finance lease receivables	1,534	2,754	12,055	27,686	1,131	45,160
Other assets (Foreign exchange forward deals)	354	-	344	-	-	698
	205,877	72,227	169,280	637,678	3,485	1,088,547
Group	Less than	1-3	3 - 12	1-5	5+	2020
	1 month	months	months	years	years	Total
	£000	£000	£000	£000	£000	£000
Cash and balances with banks	233,606	-	-	-	-	233,606
Due from financial institutions	80,275	-	· -	-	-	80,275
Due from customers	-	-	5,184	29,498		34,682
Investment securities	316	12,331	992	51,316	-	64,955
Financing arrangements	133,428	10,942	154,452	574,479	2,133	875,434
Finance lease receivables	10,502	18,953	85,972	165,169	4,707	285,303
Other assets (Foreign exchange forward deals)	2,164	785	-	-	-	2,949
	460,291	43,011	246,600	820,462	6,840	1,577,204

The tables above show the contractual, undiscounted cash flows of the Group's financial assets apart from profit rate swaps which are stated at fair value.

None of the Group's assets have been pledged as collateral apart from cash collateral deposits of £0.03 million (2020: £0.03m) pledged as security against rental payments on the Group's premises and £Nil (31 December 2020: £nil) of cash held as deposits with financial institutions related to foreign exchange forward deals and profit rate swaps.

The relatively short-dated tenor and diversification of our assets mitigates any material climate risk exposure to the overall financial statements in the short term. However, work to further review the longer-term risks and opportunities posed by climate change remains ongoing at present.

#### Residual contractual maturities of financial liabilities

Group	Less than	1-3	3 - 12	1-5	5+	2021
	1 month	months	months	years	years	Total
	£000	£000	£000	£000	£	£000
Due to financial institutions	142,437	48,433	82,304	-	-	273,174
Due to customers	80,439	82,019	576,891	318,113	610	1,058,072
Profit rate swaps Other liabilities	-	-	-	334	-	334
(Foreign exchange	623	1,109	-	-	-	1,732
forward deals) _						
_	223,499	131,561	659,195	318,447	610	1,333,312
Group	Less than 1 month	1-3 months	3 - 12 months	1-5 years	5+ years	2020 Total
	£000	£000	£000	£000	£	£000
Due to financial institutions	162,528	14,669	8,830	-		186,027
Due to customers	135,492	-	380,851	786,187	30,852	1,333,382
Profit rate swaps Other liabilities	-		•	760	-	760
(Foreign exchange forward deals)	-	_	_	-	-	-
	298,020	14,669	389,681	786,947	30,852	1,520,169

The tables above show the contractual, undiscounted cash flows of the Group's financial liabilities apart from profit rate swaps which are stated at fair value.

Whilst the Group has sufficient assets in the short dated time buckets to cover its short dated liabilities as they become due, it also holds significant High Quality Liquid Assets ("HQLA") – in line with CRR requirements as implemented in the UK by the Prudential Regulation Authority – of £68.6 million as at 31 December 2021 (2020: £61.8 million). These HQLA holdings have been greater than the regulatory liquidity requirement throughout the year (unaudited).

The following table sets out components of the Group's liquidity reserves:

Group	2021	2020
	£000	£000
Highly liquid securities (included in HQLA)	38,614	61,806
Bank of England Alternative Liquidity Facility	30,000	-
Other cash and cash equivalents	82,089	233,606
Total	150,703	295,412

As at 31 December 2021, there are no limitations on the use of the liquidity reserves held by the Group (2020: none).

#### c. Market risk

Market risk is the risk that changes in market prices will affect income. It covers profit rate risk, credit spread risk, equity price risk and foreign exchange risk. The credit spread risk only pertains to the part that is not related to the issuer's / obligor's credit standing as that part is already covered in credit risk. In accordance with the Group's Market Risk Management Policy, ALCO is responsible for reviewing all classes of market price risk and positions, sanctioning

dealing limits and approving the Group's stress testing program in accordance with the Group's Stress Testing and Scenario Analysis Policy.

The principal exposure to market risk relates to asset and liability market rate re-price risk within the accrual- based Banking Book. These risks are governed by mismatch limits expressed as the present value sensitivity of a 1 basis point change in profit rates. The main stress tests relate to asset and liability re-price, credit spread and foreign exchange risks.

Disclosures on the impact of replacing IBORs with alternative risk-free reference rates has not been included as they are not material as the Group only has two US dollar denominated PRS that are designated as fair value hedges and does not undertake any cash flow hedging. Furthermore, both expire well before the anticipated end to USD LIBOR.

#### i. Profit rate risk

This risk arises from the effects of changes in profit rates on the re-pricing of assets and liabilities and covers both fixed and variable profit rates. The Group manages such risks through the use of time-based limits that measure the profit rate sensitivity to changes in profit rates.

As at 31 December 2021, the Group's net profit rate sensitivity to profit and loss on its fixed and variable rate assets and liabilities, and its capital and reserves, as measured by the discounted value of a one basis point change in market rates, was £10,791 (2020: £8,295). The impact of an increase / decrease of 100 basis points in profit rates at the statement of financial position date, subject to a minimum rate of 0%, would be as follows:

	At 31 December 2021		At 31 December 2020	
	Increase of 100 bp £000	Decrease of 100 bp £000	Increase of 100 bp £000	Decrease of 100 bp £000
Increase in profit & loss	-	1,702	510	-
Decrease in profit & loss	1,613	-	-	405
Increase in off-balance sheet	85	-	311	-
Decrease in off-balance sheet	-	86	-	318

The method used to calculate the sensitivity is under the Present Value of a Basis Point (PV01) shift and a 100bp (PV100) shift, both positive and negative, under the standardised approach. The assessment is computed via the "Quantitative Risk Management (QRM)" tool.

A PV01 is calculated by taking the difference between Assets and Liabilities in the Banking Book (Nostro accounts are not included), presented as the increase/decrease in Profit and Loss, whilst also considering FX and Profit Rate Swaps (PRS), presented as the increase/decrease in Off-Balance Sheet. Following the guidance of the Basel Committee, the metric is calculated by applying shocks to interest rates at a number of different time buckets. A non-parallel (tent-like) shock is applied for the PV01 and a parallel shock is applied for the PV100.

The Group uses the following time buckets where the shocks are applied to:

- 1 month
- 2 month
- 3 month
- 3-6 months
- 6-12 months
- 1-2 years
- 2-3 years
- 3-5 years
- 5-7 years

- 7-10 years
- 10+ years

The PV01/100 values the sensitivity of instruments up to the date the instrument reprices. Similarly to how a fixed income instrument is valued, the Present Value (PV) of all future cash flows up to the repricing date for an instrument is calculated. In addition, the PV is calculated under each shock scenario and the sensitivity is taken as the difference between the base PV (no shocks) and the shocked PV. The difference between assets and liabilities is also taken to determine whether the Bank is more asset or liability sensitive to interest rates. The sum of these differences amounts to the net reported PV01. The PV100 is derived under the same approach, however the shift is parallel throughout the whole curve.

The PV01/100 is also calculated for the Off-Balance sheet (FX and PRS) under the same approach.

#### ii. Foreign exchange risk

Foreign exchange risk is the risk that the value of a non-Sterling asset or liability position will fluctuate due to changes in currency rates. The Group does not take significant foreign exchange positions and the majority of risk relates to earnings on US Dollar assets and US Dollar liabilities whose maturities are broadly matched. The Board has established positions and stop loss limits to ensure that positions and revaluation results are subject to independent daily monitoring and reporting to senior management.

	At 31 December 2021 £000	At 31 December 2020 £000
Resultant foreign exchange revaluation (loss) / gain from a 10% strengthening or weakening of the net foreign currency positions against Sterling	50	27
	Year to 31 December 2021 £000	Year to 31 December 2020 £000
Net foreign exchange gain / (loss) for the year	11	(332)

## iii. Equity price risk

The Group has limited exposure to equity price risk and the sensitivity risk is not currently significant in relation to the overall results and financial position of the Group.

#### d. Operational risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events.

The responsibility for the operating framework for risk governance rests with the Board. This extends to determining risk appetite in line with the Group's strategy and ensuring that there is a clearly defined risk management structure with distinct roles and responsibilities that allow risks to be monitored, controlled and reported effectively. Risk governance is underpinned by ensuring that the Board and its committees are provided with transparent and risk sensitive reporting to facilitate their accountabilities and decision making. The Operational Risk Policy is built around the three lines of defence model. This Policy has been approved and is periodically reviewed by the Risk Committees of the Board.

Senior Management ensures the identification and assessment of operational risk through a Risk and Control Self-Assessment ("RCSA") process. Operational Risk events, issues and near misses are also reportable and are centrally tracked to ensure appropriate action is taken and issues remediated. All staff are responsible for reporting, managing and escalating operational risk as part of their role. All identified operational risks, issues and events are discussed at the monthly Executive Risk Committee meeting and reported to the Board Risk Committee.

With the introduction of the Nomo digital banking business unit in 2021, the bank's operational risk and governance framework was expanded and enhanced and continues to develop as Nomo grows. The launch of Nomo introduces the beginnings of a change in the group risk profile, with new risks in Payments & Cards, Outsourcing and Third Party Management, together with increasing risks in fraud, compliance and data protection. The operations across the bank has continued without impact despite the Covid 19 pandemic and has not hindered the launch or operation of the new digital offering. Activities have also taken place in order to meet the new Operational Resilience requirements in 2022, which will enable a smooth transition.

Basel III requires Pillar 1 capital to be retained for operational risk, which the Group has calculated to be £5.2 million using the Basic Indicator Approach (2020: £5.9 million) (unaudited).

#### e. Capital risk

Capital risk is the risk that low risk adjusted returns or stress events reduce the Group's profitability, which result in a reduction in available capital. BLME and WAF together comprise a UK Regulatory Consolidation Group that came into being during 2020 and which is subject to regulatory capital requirements. The Consolidated regulatory position as at 31 December 2021 has been set out below. Throughout the year the Group complied with the capital requirements that were in force as set out by the Prudential Regulation Authority ("the PRA") (unaudited). The PRA adopted the Basel III requirements with effect from 1 January 2014.

The UK Regulatory Consolidation Group capital position as at 31 December was as follows:

	2021	2020
Audited	£000	£000
Tier 1 Capital - CET1		
Ordinary share capital	60,744	60,744
Share premium	140,623	140,623
Retained earnings	35,615	44,748
Total Tier 1 capital	236,982	246,115
Unaudited		
Deductions from Tier 1 capital		
Intangible assets	(91)	(243)
Others	-	-
Total Tier 1 capital after deductions	236,891	245,872
Tier 2 capital	-	-
Total Tier 2 capital	-	-
Total Tier 1 and Tier 2 capital	236,891	245,872
Deductions from Tier 1 and Tier 2 capital:	NIL	NIL
Total regulatory capital	236,891	245,872

The amounts of regulatory capital shown above differ from the equity balances shown in the Parent Company's statement of financial position in light of adjustments in respect of certain reserves, which are not eligible under the PRA's capital adequacy rules.

Under the capital adequacy rules applicable from 1 January 2008, the Group adopted the Standardised Approach to Credit Risk and the Basic Indicator Approach to Operational Risk. Counterparty Credit Risk ("CCR") is measured using the CCR mark-to-market method, and Market Risk is determined using the standard Position Risk Requirement ("PRR") rules.

The Group's overall minimum capital resource requirement under Pillar 1 is calculated by adding the credit risk charge to that required for Operational Risk, for Market Risk and for CCR.

The following table shows both the Group's overall minimum capital requirement and capital adequacy position under Pillar 1 at 31 December:

	2021	2020
	£000	£000
	(unaudited)	(unaudited)
Pillar 1 capital requirements		
Credit risk	99,569	117,633
Market risk - foreign currency PRR	112	349
Counterparty risk capital component	41	67
Operational risk	5,230	5,886
Total Pillar 1 capital requirement	104,952	123,935
Total regulatory capital in place	236,891	245,872

The Group undertakes regular internal assessments of the amount of capital which it requires to support its activities. This assessment process is called the Internal Capital Adequacy Assessment Process (ICAAP). The ICAAP identifies a number of other risks faced by the Group which do not explicitly attract a capital requirement under the Pillar 1 rules. The Group allocates additional capital for these Pillar 2 risks ("the Pillar 2 capital requirement"). The total capital requirement of the Bank is determined as the sum of the Pillar 1 and the Pillar 2 capital requirements.

The PRA reviews the Group's ICAAP assessment of its Pillar 2 capital requirement as part of the Individual Capital Guidance (ICG) process. The Bank manages its capital in accordance with its Pillar 2 capital requirement and was in compliance throughout the year.

The Bank has put in place processes to monitor and manage capital adequacy, and includes reporting regulatory capital headroom against the Pillar 2 capital requirement to executive management on a weekly basis. Liquidity is monitored on a daily basis. Further information regarding the Bank's approach to risk management and its capital adequacy are contained in the unaudited disclosures made under the requirements of Basel II Pillar 3 (the Pillar 3 disclosures) which can be found in the Investor Relations section of the Group website <a href="https://www.blme.com">www.blme.com</a>.

The Group will continue to prudently employ capital and maintain appropriate capital adequacy, liquidity and leverage ratios. BLME reported to the PRA ratios above the minimum requirement throughout 2021. The capital planning process continues to incorporate these measures.

## **GLOSSARY OF ABBREVIATIONS**

AED	Arab Emirate Dirham
AFS	Available-for-Sale
AGM	Annual General Meeting
ALCO	Assets & Liabilities Committee
AML	Anti-Money Laundering
Basel	Basel Accord or Basel Standards
BB2 TechCo	BB2 Digital and Technology Services Limited
BCC	Board Credit Committee
BLME	Bank of London and The Middle East plc
BLMEH	BLME Holdings Limited
BREEAM	Building Research Establishment Environmental Assessment Method
BRC	Board Risk Committee
CCR	Counterparty Credit Risk
CCRC	Counterparty Credit Risk Committee
CEO	Chief Executive Officer
CET1	Common Equity Tier 1
CFO & COO	Chief Financial Officer & Chief Operating Officer
CGs	Commercial Guidelines
CIC	Change Implementation Committee
СМА	Saudi Arabian Capital Market Authority
CRD IV	Capital Requirements Directive IV
CRM	Customer Relationship Management
CSR	Corporate Social Responsibility
DFSA	Dubai Financial Services Authority
DIFC	Dubai International Finance Centre
EBT	Employee Benefit Trust
ECAI	External Credit Assessment Institutions
ECL	Expected Credit Loss
EPS	Earnings Per Share
EU	European Union
EXCO	Executive Committee
EY	Ernst & Young LLP
FCA	Financial Conduct Authority
FRC	Financial Reporting Council
FVOCI	Fair Value Through Other Comprehensive Income
FVTPL	Fair Value Through Profit or Loss
FX	Foreign Exchange
GCC	Gulf Cooperation Council
GDPR	General Data Protection Regulation
HQLA	High-Quality Liquid Assets
нтм	Held to Maturity
IAS	International Accounting Standards
IASB	International Accounting Standards Board
ICAAP	Internal Capital Adequacy Assessment Process

ICG	Individual Capital Guidance
IFRIC	International Financial Reporting Interpretations Committee of the IASB
IFRS	International Financial Reporting Standard
ILAAP	Individual Liquidity Adequacy Assessment Process
INED	Independent Non-executive Director
ISA	International Standards on Auditing
KSA	Kingdom of Saudi Arabia
kWh	kilowatt- hour
KYC	Know Your Customer
LAB	Liquid Asset Buffer
LGD	Loss Given Default
LLP	Limited Liability Partnership
LOD	Lines of Defence
MBA	Master of Business Administration
MCOBs	Mortgage and Home Finance Conduct of Business rules
MENA	Middle East and North Africa
MIFID	Markets in Financial Instruments Directive
MKLCEF	MKL Construction Equipment Finance Limited
MLRO	Money Laundering Reporting Officer
NCI	Non-Controlling Interest
NEDs	Non-executive Directors
Nomo	Digital banking business unit of BLME
NPE	Non Performing Exposure
OCI	Other Comprehensive Income
PC	Product Committee
PDA	Premier Deposit Account
PIFSS	Public Institution for Social Security
PRA	Prudential Regulation Authority
PROUD	Passionate - Our people are passionate about their job and the company and are driven to achieve our aspirations and those of our clients.  Resilient - We are resilient and agile. Challenges and set-backs create opportunities to develop solutions together.  Open - We build open and straightforward relationships. Our products and services are transparent and fair.  United - We believe success is achieved through our diversity, collaboration and honest communication.  Doing the right thing - We do the right thing by our clients, people, shareholders and the wider community.
PRR	Position Risk Requirement
PRS	Profit Rate Swap
PVO1	Present Value of 1 basis point
REGO	Renewal Energy Guarantees of Origin
RMF	Risk Management Framework
RRP	Recovery Resolution Plans
RSCA	Risk Control Self-Assessment
SCV	Single Customer View
SE	Structured Entities .
SECR	Streamlined Energy and Carbon Reporting framework
SIC	Standard Interpretations Committee of the IASB

SMEs	Small and Medium-sized Enterprises
SM&CR	Senior Managers and Certification Regime
SSB	Sharia'a Supervisory Board
UAE	United Arab Emirates
UK	United Kingdom
USA	United States of America
WAF	Walbrook Asset Finance Limited
Walbrook	Walbrook Asset Finance Limited
WMIC	Wealth Management Investment Committee

## GLOSSARY OF ISLAMIC FINANCE TERMINOLOGY

Murabaha	A Murabaha contract is a deferred sale of goods at cost plus an agreed profit mark-up under which one party purchases goods from a supplier and sells the goods to another party at cost price plus an agreed mark-up. The delivery of the goods is immediate whilst payment is deferred. Murabaha has a variety of applications and is often used as a financing arrangement, for instance for working capital and trade finance.
Commodity Murabaha	A Commodity Murabaha contract (a subset of Murabaha) is often used as a liquidity management tool by financial institutions. The Commodity Murabaha is today the mainstay of the Islamic interbank short term liquidity market. In these transactions the commodity, usually a London Metal Exchange base metal, is sold on a deferred basis with a mark-up. The mark-up is close to conventional money market levels.
Wakala	Wakala means agency and is often used in an arrangement where one party (the principal) places funds with another (the agent). The agent invests funds on the behalf of the principal for an agreed fee or profit share.
ljara	An Ijara is a contract allowing the granting of the right to use an asset by one party to another which equates to the leasing of an asset in return for rental payments. Ijara is typically used for medium to long term financing of real estate, equipment, machinery, vehicles, vessels or aircraft.
Mudaraba .	A Mudaraba is a partnership contract in which a capital owner (Rab al Mal) enters into a contract with a partner (Mudarib) to undertake a specific business or project. The Mudarib provides the labour or expertise to undertake a business or activity. Profits are shared on a pre-agreed ratio but losses are borne by the Rab al Mal unless negligence of the Mudarib is demonstrated.
Musharaka	An agreement under which the Islamic bank provides funds which are mingled with the funds of the business enterprise and others. All providers of capital are entitled to participate in the management but not necessarily required to do so. The profit is distributed among the partners in predetermined ratios, while the loss is borne by each partner in proportion to his/her contribution.
Sukuk	Sukuk (also referred to as Islamic bonds) are certificates that reflect ownership in an underlying asset. Profits are calculated according to the performance of the underlying asset or project. Sukuk are usually issued by Structured Entities ("SE") which are set up to acquire and to issue financial claims on the assets. Such financial claims represent a proportionate beneficial ownership for a defined period when the risk and the return associated with cash-flows generated by the underlying asset are passed to the Sukuk holders. Sukuk are commonly used as funding and investment tools.
Istisna	An Istisna contract is usually used for construction finance. The asset is not in existence at the start of the contract and is built or manufactured according to detailed specifications defined by the client, and delivered at the agreed date and price. Payment is deferred. Istisna contracts are commonly applied in project finance, construction finance and pre-export finance where the bank acts as an intermediary between the producer and the ultimate client.
Profit rate swaps	A profit rate swap is a contract between two parties where each counterparty agrees to pay either a fixed or floating rate denominated in a particular currency to the other counterparty providing a means of exchanging fixed rate profit rate risk for floating rate risk – or vice versa.
Participation agreement	A participation agreement is an agreement executed between the relevant SE and the Bank. The main objective of this agreement is to facilitate the required funding to enable the SE to acquire leased assets or investment property and to convey the beneficial ownership of the asset to the Bank. Under this agreement the risks and rewards are transferred to the Bank and the SE is indemnified against actual losses that arise as a result of any lease transaction it enters into except in cases where it misappropriates any funds.
Zakat	Zakat is an a legitimate obligation to donate a proportion on certain kinds of wealth each year to certain deserving classes of recipients prescribed for in accordance with the principles of Sharia'a. The purpose of Zakat is to make society coherent so that the rich feel the suffering of the poor and the needy in society. Zakat is paid by Muslims who have wealth above a certain threshold. Zakat is paid on "shares" and shareholders of the Company are responsible for paying Zakat on their shareholding.
Fatwa	Islamic law given by a recognized authority

## **Company information**

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