# MoneySavingExpert.com Limited

Strategic report, Directors' report and financial statements Registered number 08021764 31 December 2017



27/09/2018 COMPANIES HOUSE

# **Contents**

Officers and professional advisors	1
Strategic report	2
Directors' report	3
Directors' responsibilities statement in respect of the Strategic report, Directors' report and the fina	ncial statements 6
Independent auditor's report to the members of MoneySavingExpert.com Limited	7
Profit and loss account and other comprehensive income	9
Balance sheet	10
Statement of changes in equity	11
Notes to the financial statements	12

# Officers and professional advisors

Directors

Mr P J Plumb (resigned 4 May 2017)

Mr M J Price

Mr M P Lewis (appointed 13 March 2017)

Company secretary

Mr D P Drabble

Registered and head office

One Dean Street

London W1D 2EP

Legal advisors

Herbert Smith Exchange House Primrose Street London EC2A 2EG

Addleshaw Goddard One Saint Peter's Square

Manchester M2 3AE

Auditor

KPMG LLP

15 Canada Square

London E14 5GL

Bankers

Lloyds Banking Group Plc

City Office PO Box 100

Barclays Bank Plc 3 Hardman Street Manchester M3 3AX

# Strategic report

The Directors present their Strategic report (page 2), Directors' report (pages 3-5) and the audited financial statements (pages 9-18) for the year ended 31 December 2017.

#### Principal activities

MoneySavingExpert.com Limited (the "Company" or "MSE") provides UK based personal finance journalism websites, providing its users with free online access to a wide range of services and information related to money and personal finance including guides, tips, tools and techniques.

In the year the Company did not issue any shares (2016: 10,000,000 £1 shares at par value).

#### Performance of the business

The Company made a profit before taxation of £18.1m for the year ended 31 December 2017 (2016: £5.8m).

Trading has been strong in the year, with revenue increasing by 16.2% to £41.5m compared with £35.7m in 2016. The key driver of the business' growth has been from insurance and credit products.

The Company ended the year with net assets of £41.2m (2016: £23.1m) and cash balances of £1.3m (2016: £3.1m).

#### Key risks and uncertainties

The table below summarises the material operational and financial risks to the Company, and how we seek to mitigate them in the day-to-day running of the business:

Risk area	Potential impact	Mitigation
Brand perception	Reduction in customer loyalty with existing customers and an inability to	Robust independence of editorial conduct is ensured through the Editorial Code.
and attract new customers if its reputation is negatively impacted by any event, such as the loss or misuse of customer personal	Focus on key non-financial targets including user trust. This is monitored and reviewed each month.	
data.		Rigorous checking of the website through audit and review will maintain the accuracy of the information displayed.
		Use of internal controls and testing of the Company's systems together with infrastructure investment will ensure the integrity and robustness of the Company's systems.
Loss of key management	Loss of key management resulting in a lack of necessary expertise or continuity to execute strategy.	Key management and new hires are offered attractive equity of the parent company, and other incentive packages and rewarding career structures. In addition, succession plans have been developed or are being developed for key members of the management team which are regularly reviewed. There is a programme in place to develop a number of other employees into spokespeople for the MSE brand should Martin Lewis depart from the business.
Data security	Loss or misuse of customer personal data by an employee or third party.	Internal IT controls are stringently monitored and reviewed on an on-going basis to ensure that the risks of loss or misuse of customer personal data are minimised.

By order of the board

re Drolble

**DP** Drabble

25 September 2018

Secretary

# Directors' report

Directors who held office during the year were as follows:

PJ Plumb (resigned 4 May 2017)

MJ Price

MP Lewis (appointed 13 March 2017)

#### Directors' indemnities

The Company has made qualifying third party indemnity provisions for the benefit of its Directors which were made during the year and remain in force at the date of this report.

#### **Environment**

The Group, of which the Company is part, has an established team called the 'Green Team' which comprises a volunteer group of employees who meet regularly and whose aim is to reduce energy and raw material usage throughout the Group to support environmental and financial performance.

#### Political and charitable contributions

Launched in May 2008, the MSE Charity (registered charity number: 1121320) is a grant giving charity dedicated to improving information and education about debt, money and consumer issues. The Charity is independent from the Company and is run by an independent board of trustees. Funds are generated from three sources:

- Donations from well-wishers;
- Donations from MSE, this totalled £60,000 during 2017 (2016: £60,000); and
- Revenue from book sales.

As well as donating to the MSE charity there were also other charities which received donations totalling £36,000 in the year. These included five charities nominated and voted for by the users of the MoneySavingExpert.com website. These five were Re-cycle, Help for Heroes, Shelterbox, CAP UK and The Samaritans.

#### Communities and charities

In 2012, MSE implemented an employee volunteering programme through which the Company supports a total of 6 days volunteering per year per employee to help those who are less fortunate and thereby making a valuable contribution to the local community. This programme has continued successfully during 2017.

#### **Future developments**

The company will continue to embed a risk aware culture within the strategic initiatives where risk management is part of everyday business decision-making and is understood by the wider business.

We continue to develop our management information and risk metrics in the light of our strategic initiatives and ensure that specialist risk knowledge is readily available to each of our brands to enable them to take and be fully accountable for risk-based decisions, whilst providing an effective level of risk and compliance oversight for the Group.

We will further enhance our risk management and governance arrangements in preparation for upcoming regulatory change including of the Insurance Distribution Directive, the Senior Managers & Certification Regime and the General Data Protection Regulation ('GDPR').

#### Significant events since the balance sheet date

There are no significant post balance sheet events.

## **Directors' report (continued)**

#### **Employees**

The Moneysupermarket.com Group (the 'Group'), of which the Company is a part, actively encourages employee involvement and consultation and places considerable emphasis on keeping its employees informed of the Group's activities via formal half yearly business performance updates, regular update briefings, regular team meetings, the Group's intranet site which enables easy access to the latest Group information as well as Group policies, and the circulation to employees of relevant information including corporate announcements. This also helps to achieve a common awareness amongst employees of the financial and economic factors affecting the performance of the Group.

The Group has an established employee forum through which nominated representatives ensure that employees' views are taken into account regarding issues that are likely to affect them. A robust employee engagement survey process is also in place to ensure that employees are given a voice in the organisation and that the Group can take action based on employee feedback.

The Company is committed to an equal opportunities policy. The Company aims to ensure that no employee is discriminated against, directly or indirectly, on the grounds of colour, race, ethnic and national origins, sexual orientation or gender, marital status, disability, religion or belief, being part time, or on the grounds of age.

The Company recognises the importance of health and safety and the positive benefits to the Company. Therefore our commitment to health and safety makes good business sense. The company has a health and safety policy which is communicated to all employees through a health and safety handbook, which is regularly reviewed and updated.

Disabled persons have equal opportunity when applying for vacancies, with due regard to their skills and abilities. Procedures ensure that disabled employees are fairly treated in respect of training and career development. For those employees becoming disabled during the course of their employment, the Group is supportive so as to provide an opportunity for them to remain with the Group, wherever reasonably practicable.

#### **Business ethics**

The Group, of which this Company is part, has formal ethics and anti-bribery policies which incorporate the Group's key principles and standards governing business conduct towards our key stakeholder groups. We believe we should treat all of these groups with honesty and integrity.

#### **Dividends**

The Directors have not paid an interim dividend and do not recommend the payment of a final dividend in 2017 (2016: £nil).

#### Going concern

The Directors have a reasonable expectation that the Company has adequate resources to continue to trade for the foreseeable future. Thus they have chosen to adopt the going concern basis in preparing the financial statements. In making this assessment the Directors have considered the key risks and uncertainties highlighted in the Directors report, and would like to draw your attention to the following:

- The Company has net assets at the balance sheet date of £41.2m (2016: £23.1m) and generated £18.1m (2016: £5.8m) of profit after taxation;
- The Company has access to £1.3m (2016: £3.1m) of liquid assets in the form of cash;
- Post year end trading has been satisfactory.

Management are therefore confident that the going concern assumption is appropriate.

# Directors' report (continued)

#### Auditor

Each of the persons who is a Director at the date of approval of this report confirms that:

- so far as the Director is aware, there is no relevant audit information of which the Company's auditor is unaware; and
- the Director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

Pursuant to section 487 of the Companies Act 2006, the auditor will be deemed to be reappointed and KPMG LLP will continue in office.

By order of the board

Dane Dalle

**DP Drabble** Secretary Moneysupermarket House St David's Park Ewloe Chester, UK CH5 3UZ

25 September 2018

# Statement of directors' responsibilities in respect of the strategic report, the directors' report and the financial statements

The directors are responsible for preparing the Strategic report, the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with UK accounting standards and applicable law (UK Generally Accepted Accounting Practice), including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- assess the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- use the going concern basis of accounting unless they either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.



# Independent auditor's report to the members of MoneySavingExpert.com Limited

#### **Opinion**

We have audited the financial statements of MoneySavingExpert.com Limited ("the company") for the year ended 31 December 2017 which comprise the profit and loss account and other comprehensive income, balance sheet, statement of changes in equity and related notes, including the accounting policies in note 2.

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2017 and of its profit for the year then ended;
- have been properly prepared in accordance with UK accounting standards, including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We have fulfilled our ethical responsibilities under, and are independent of the company in accordance with, UK ethical requirements including the FRC Ethical Standard. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion.

#### Going concern

We are required to report to you if we have concluded that the use of the going concern basis of accounting is inappropriate or there is an undisclosed material uncertainty that may cast significant doubt over the use of that basis for a period of at least twelve months from the date of approval of the financial statements. We have nothing to report in these respects.

#### Strategic report and directors' report

The directors are responsible for the strategic report and the directors' report. Our opinion on the financial statements does not cover those reports and we do not express an audit opinion thereon.

Our responsibility is to read the strategic report and the directors' report and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with the financial statements or our audit knowledge. Based solely on that work:

- we have not identified material misstatements in the strategic report and the directors' report;
- in our opinion the information given in those reports for the financial year is consistent with the financial statements; and
- in our opinion those reports have been prepared in accordance with the Companies Act 2006.

#### Matters on which we are required to report by exception

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or

We have nothing to report in these respects.



## Independent auditor's report to the members of MoneySavingExpert.com Limited

#### Directors' responsibilities

As explained more fully in their statement set out on page 3, the directors are responsible for: the preparation of the financial statements and for being satisfied that they give a true and fair view; such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless they either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

A fuller description of our responsibilities is provided on the FRC's website at www.frc.org.uk/auditorsresponsibilities.

#### The purpose of our audit work and to whom we owe our responsibilities

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Stuart Crisp (Senior Statutory Auditor)

for and on behalf of KPMG LLP, Statutory Auditor

Chartered Accountants

15 Canada Square

London

E14 5GL

25 September 2018

# Profit and loss account and other comprehensive income

For the year ended 31 December 2017

107 the year chiaca 31 December 2017	Note	Year ended 31 December 2017	
		£m	£m
Turnover	3	41.5	35.7
Cost of sales		(2.4)	(1.3)
Gross profit		39.1	34.4
Distribution costs Administrative expenses		(0.4) (20.6)	(0.8)
Operating profit	4	18.1	5.8
Interest receivable		-	-
Profit before taxation Tax on profit	6	18.1	5.8
Total comprehensive income		18.1	5.8

All results relate to continuing operations.

The notes on pages 12 to 18 form part of these financial statements.

# Balance sheet As at 31 December 2017

As at 31 December 2017			
•	Note	As at 31 December 2017 £m	As at 31 December 2016 £m
Fixed assets Intangible assets	7	5.8	16.3
		<u>5.8</u>	<u>16.3</u>
Current assets  Debtors (including amounts falling due in more than one year of £2.1m	8	50.4	20.9
(2016: £0.0m) Cash and cash equivalents		<u>1.3</u>	<u>3.1</u>
		<u>51.7</u>	<u>24.0</u>
Creditors: amounts falling due within one year	9	(16.3)	(17.2)
Net current assets		<u>35.4</u>	<u>6.8</u>
Total assets less current liabilities		<u>41.2</u>	<u>23.1</u>
Net assets		<u>41.2</u>	<u>23.1</u>
Capital and reserves			
Called up share capital Profit and loss account	11	10.0 <u>31.2</u>	10.0 <u>13.1</u>
Total shareholder's funds		<u>41.2</u>	<u>23.1</u>

The notes on pages 12 to 18 form part of these financial statements.

These financial statements were approved by the Board of Directors on 25 September 2018 and were signed on its behalf by:

MJ Price

M. Pric.

Director

Registered number 08021764

# Statement of changes in equity For the year ended 31 December 2017

	Note	Called up share capital £m	Profit and loss account £m	Shareholder's Funds £m
At 1 January 2016		-	7.3	7.3
Profit for the year			5.8	5.8
Total comprehensive income for the year		-	5.8	5.8
New shares issued	13	10.0		10.0
At 31 December 2016		10.0	13.1	23.1
Profit for the year			18.1	18.1
Total comprehensive income for the year			18.1	18.1
At 31 December 2017		10.0	31.2	41.2

The notes on pages 12 to 18 form part of these financial statements.

### Notes to the financial statements

#### 1 Company information

MoneySavingExpert.com Limited is a private limited liability company incorporated, domiciled and registered in England and Wales. The registered number is 08021764. The registered address is One Dean Street, London, W1D 2EP.

#### 2 Statement of accounting policies for the year ended 31 December 2017

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the Company's financial statements.

#### Basis of preparation

These financial statements were prepared in accordance with Financial Reporting Standard 102 – The Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102). The presentation currency of these financial statements is Sterling. All amounts in the Financial Statements have been rounded to the nearest million. These financial statements are prepared on the historical cost basis.

The Company is exempt by virtue of s400 of the Companies Act 2006 from the requirement to prepare group financial statements. These financial statements present information about the Company as an individual undertaking and not about its group.

The company's ultimate parent undertaking, Moneysupermarket.com Group PLC, includes the Company in its own published consolidated financial statements. The consolidated financial statements of Moneysupermarket.com Group PLC are prepared in accordance with International Financial Reporting Standards as adopted by the EU and are available to the public, and a copy may be obtained from its registered address, Moneysupermarket House, St David's Park, Ewloe, CH5 3UZ. In these financial statements, the company is considered to be a qualifying entity and has applied the exemptions available under FRS 102 in respect of the following disclosures:

- Reconciliation of the number of shares outstanding from the beginning to end of the period;
- · Cash flow statement and related notes; and
- Key management personnel compensation.

As the consolidated financial statements include the equivalent disclosures, the Company has also taken the exemptions under FRS 102 available in respect of the following disclosures:

- Certain disclosures required by FRS 102.26 Share Based Payments; and,
- The disclosures required by FRS 102.11 Basic Financial Instruments and FRS 102.12 Other Financial Instrument Issues in respect of financial instruments not falling within the fair value accounting rules of Paragraph 36(4) of Schedule 1.

The accounting policies set out below have, unless otherwise stated, been applied consistently to all periods presented in these financial statements.

#### Use of estimates and judgements

The preparation of Financial Statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

#### 2 Statement of accounting policies for the year ended 31 December 2017 (continued)

The most significant areas of estimation uncertainty, and areas where critical judgements are made in applying accounting policies that have a material effect on the Financial Statements, are listed below. The uncertainties encountered, and judgements made, are described in more detail in the relevant accounting policies and accompanying notes:

Note 9 revenue recognition

#### Going concern

The Company's business activities, together with the factors likely to affect its future development, performance and position are set out in the Directors' report.

The Company's forecasts and projections, taking account of reasonably possible changes in trading performance, show that the Company should be able to operate within the level of its current facilities.

The Directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

#### **Business** combinations

Group reconstructions are accounted for using the merger accounting method with the carrying values of the assets and liabilities transferred not being adjusted to fair value on the effective date of the group reconstruction. Any expenses are not included as part of the transfer and instead are expensed to the statement of comprehensive income as part of profit or loss of the combined entity.

#### Revenue recognition

The Company generates fees from internet lead generation (click based revenue), through the operation of the MoneySavingExpert.com website. The MoneySavingExpert.com website contains links to third party websites, of which a number are revenue-generating. For those which are revenue-generating, there are a variety of contractual and non-contractual arrangements in place.

The Company recognises click based revenues and associated costs in the period that the lead is generated. Revenue is recognised net of value added tax.

#### Leases

Payments (excluding costs for services and insurance) made under operating leases are recognised in the profit and loss account on a straight-line basis over the term of the lease unless the payments to the lessor are structured to increase in line with expected general inflation; in which case the payment related to the structured increases are recognised as incurred. Lease incentives received are recognises in profit and loss over the term of the lease as an integral part of the total lease expense.

#### Employee benefits

#### Defined contribution plans

During the year, MoneySavingExpert.com operated a voluntary defined contribution pension scheme in respect of its employees. Obligations for contributions to defined contribution pension schemes are recognised as an expense in the profit and loss account as incurred. The assets of the scheme are held separately from those of MoneySavingExpert.com in an independently administered fund. Employees were given the option of contributing into the Moneysupermarket.com Group pension scheme; during 2017 a number of MoneySavingExpert.com employees took up this option.

#### 2 Statement of accounting policies for the year ended 31 December 2017 (continued)

#### Basic financial instruments

Trade and other debtors/creditors

Trade and other debtors/creditors are recognised initially at transaction prices less/plus any attributable transaction costs. Subsequent to initial recognition they are measured at amortised cost using the effective interest method, less any impairment losses in the case of trade debtors.

Cash and cash equivalents

Cash and cash equivalents comprise cash balances.

#### **Taxation**

Tax on the profit or loss for the year comprises current and deferred tax. Tax is recognised in the profit and loss account

Current tax is the expected tax payable on the taxable income for the year, using tax rates in force for the year, and any adjustment to tax payable in respect of previous years.

#### Goodwill

Goodwill is stated at cost less any accumulated amortisation and accumulated impairment losses. Goodwill is allocated to cash-generating units or groups of cash-generating units that are expected to benefit from the synergies of the business combination from which it arose.

Goodwill and other intangible assets are tested for impairment in accordance with Section 27 of FRS 102. Impairment of assets when there is an indication that goodwill or an intangible asset may be impaired.

Goodwill is recognised on the acquisition of trade and assets, representing any excess of the fair value of the consideration given over the fair value of the identifiable assets and liabilities acquired. The amounts are capitalised and written off on a straight-line basis over their useful economic life, which is five years. Provision is made for any impairment.

#### Research and development

Expenditure on research activities is recognised in the profit and loss account as an expense as incurred.

Expenditure on development activities may be capitalised if the product or process is technically and commercially feasible and the Company intends and has the technical ability and sufficient resources to complete development, future economic benefits are probable and if the Company can measure reliably the expenditure attributable to the intangible asset during its development. Development activities involve design for, construction or testing of the production of new or substantially improved products or processes. The expenditure capitalised includes the cost of materials, direct labour and an appropriate proportion of overheads and capitalised borrowing costs. Other development expenditure is recognised in the profit and loss account as an expense as incurred. Capitalised development expenditure is stated at cost less accumulated amortisation and less accumulated impairment losses.

#### 3 Turnover

All of the £41.5m (2016: £35.7m) of revenue generated by the Company was generated in the UK. The company generates fees from internet lead generation (click based revenue), commissions from brokerage sales and advertising through a variety of contractual arrangements.

#### 4 Operating profit

	2017	2016
Operating profit is stated after charging:	£m	£m
Amortisation of intangible assets	6.5	4.9
Auditor's remuneration:		
Audit of these financial statements	-	-
Recharged expenses:		
Payroll costs	4.2	5.2
Share based payment expenses	0.2	0.1

The audit fee for the current year is £11,600. The audit fee for the prior year was £11,000.

The Directors of this Company are also directors of other companies within the Moneysupermarket.com Group and accordingly the cost of their remuneration has been fully incurred by the ultimate parent company. £934,388 of the total cost of this remuneration has been allocated to this company on the basis of their services as directors of each group company. It was not practicable to make this allocation in prior years.

#### 5 Staff numbers and costs

The average number of persons employed by the Company (including directors) during the year, analysed by category, was as follows:

	Number of employees	Number of employees
	2017	2016
Administration	82	76
The compacts will cook of these various ways of fellows.	2017	2016
The aggregate payroll costs of these persons were as follows:	2017 £m	2016 £m
	<b>4</b>	<del></del>
Wages and salaries	3.6	4.6
Social security	0.4	0.5
Pension costs	0.1	0.2
Share based payments	0.2	0.1
Social security related to share awards and options	0.1	-
	4.4	5.4

Utilisation of losses from other group companies

Total current tax result

#### 6 Taxation

Analysis of result in the year:		
	2017	2016
	£m	£m
UK corporation tax		
Current tax on profits for the year	-	-
	_	<u></u>
Deferred tax		
Origination and reversal of timing differences	-	-
Prior year adjustment	-	-
Impact of change in rate of corporation tax	-	-
Tax on profit	-	-
Factors affecting the tax result for the current year:		
The current tax result for the year is lower than (2016: lower than) the standard in 19.25% (2016: 20%). The differences are explained below:	rate of corporation ta	x in the UK of
. ,	2017	2016
	£m	£m
Profit before tax	18.1	5.8
Current tax at 19.25% (2016: 20%)	3.5	1.2
Effects of:		

Further reductions in the UK Corporation tax rate to 19% (effective from 1 April 2017) and to 18% (effective 1 April 2020) were substantively enacted on 26 October 2015, and an additional reduction to 17% (effective 1 April 2020) was substantively enacted on 6 September 2016. This will reduce the company's future current tax charge accordingly.

(1.2)

<u>(3.5)</u>

#### 7 Intangible assets

Cost	Goodwill	Technology £m	Total
At 1 January 2017	<b>£m</b> 16.8	5.2	<b>£m</b> 22.0
Additions	10.8	3.3	3.3
Additions	-	3.3	ر.د
At 31 December 2017	16.8	8.5	25.3
Amortisation			
At 1 January 2017	4.8	0.9	5.7
Charge for year	11.7	2.1	13.8
Chargo for your	11.7	2.1	15.0
	<del></del>	<del></del>	
At 31 December 2017	16.5	3.0	19.5
	<del></del>		
Net book value			
At 31 December 2017	0.3	5.5	5.8
THE DECEMBER 2017	0.0		0.0
		-	<del></del>
At 31 December 2016	12.0	4.3	16.3

On 21 September 2012, the Company purchased the trade and certain assets from MoneySavingExpert.com for consideration of £1.0m paid in cash. The acquisition gave rise to £1.0m of goodwill which is being amortised over five years.

On 1 October 2016, the Company acquired the trade and certain assets relating to MoneySavingExpert.com Limited from MoneySuperMarket.com Group PLC. Merger accounting was applied in line with Section 19 of FRS 102 resulting in the transaction taking place at carrying value in exchange for an intercompany payable of equivalent value. This has resulted in recognition of goodwill of £15.8m in the prior year. The Goodwill has been amortised over a period of five years.

#### 8 Debtors

Amounts falling due within one year:	2017 £m	2016 £m
Trade debtors Amounts owed by other group companies Prepayments and accrued income	2.0 48.2 0.2	8.9 11.9
	50.4	20.8

#### 9 Creditors: amounts falling due within one year

	2017	2016
	£m	£m
Trade creditors	1.0	1.7
Amounts owed to parent and other group companies	12.6	13.4
Accruals and deferred income	2.7	2.1
	16.3	17.2
	***	<del></del>

As a result of click based revenue being recognised in the period that the lead is generated, there is an element of subjectivity in calculating a revenue accrual as a result of estimating the number of successful applications on the provider's website in the period between the latest provider data available and the year end. This revenue accrual can represent approximately one month's revenue. The accrued revenue is estimated by considering the volume of clicks that have passed from the website through to provider websites in the period, the historic conversion of such clicks into completed product purchases, and contracted revenue per transactions.

#### 10 Related party transactions

The Company is exempt from the requirement of FRS 102.33 'Related party disclosures' to disclose related party transactions with Moneysupermarket.com Group PLC and its associated undertakings on the grounds that the company is a wholly owned subsidiary.

#### 11 Called up share capital

	31 December 2017		31 December 201	
	Number of shares in million	£m	Number of shares in million	£m
Allotted, called up and fully paid Ordinary shares of £1 each	10.0	10.0	10.0	10.0

During the year no shares were issued. (2016:10.0m shares of £1 each were issued to MoneySuperMarket.com Financial Group Limited with consideration being an amount owed from the parent, MoneySuperMarket.com Group PLC)

The holders of ordinary shares were entitled to returns of capital, receive a dividend and vote.

#### 12 Pensions

MoneySavingExpert.com operates a voluntary defined contribution pension scheme in respect of its employees. The assets of the scheme are held separately from those of MoneySavingExpert.com in independently administered funds. The amounts charged to the profit and loss account represent the contributions payable to the schemes in respect of the accounting period. In the year ended 31 December 2017 these amounted to £0.1m (2016: £0.2m). As at 31 December 2017, £nil of contributions were outstanding on the balance sheet (2016: £nil). Employees were given the option of contributing into the Moneysupermarket.com Group pension scheme; during 2017 a number of MoneySavingExpert.com employees took up this option.

#### 13 Ultimate parent company

The ultimate parent company and controlling party is Moneysupermarket.com Group PLC, registered at Moneysupermarket House, St David's Park, Ewloe, CH5 3UZ. Copies of Moneysupermarket.com Group PLC accounts can be obtained from Companies House, Crown Way, Cardiff, CF14 3UZ.