# Financial Statements Datum Datacentres Limited

For the year ended 31 December 2014

Registered number: 07954217

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# Company Information

**Directors** 

M Fowle P Howard P Morris

**Company secretary** 

P Howard

**Registered number** 

07954217

**Registered office** 

90 High Holborn

London WC1V 6XX

Independent auditor

Grant Thornton UK LLP

Chartered Accountants & Statutory Auditor

1020 Eskdale Road

Winnersh Reading Berkshire RG41 5TS

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## Strategic Report

#### For the year ended 31 December 2014

The financial statements contain information about Datum Data Centres Ltd ("Datum" or "the Company") as an individual company; the ultimate parent company Amphora Topco Limited produces consolidated accounts, which are publicly available.

#### Business review, principal activities and future developments

The company was incorporated in 2012. Datum's principal activity is the provision of colocation services; Datum's vision is to build a network of regional, environmentally intelligent, carrier neutral datacentres following a repeatable blueprint and targeting locations that offer something a little different from the traditional UK colocation centres. Datum differentiates itself around three themes:

#### Secure and Reliant

Highly available infrastructure with 2N main and backup power delivered from highly secure campus locations

#### Environmental Intelligence

Environmentally Intelligent Cooling - Our Free Cooling design uses a Flooded Airflow approach to deliver energy efficient and cost effective datacentres, significantly reducing running costs and carbon footprint both for ourselves and our Clients

#### 100% Client Focused

Proactive service delivery and account management – Our clients business critical IT needs and our first class service in perfect alignment

#### **Key performance Indicators**

The results for the company show an operating loss of £2,037k (2013: loss £2,019k) and revenues of £1,150k (2013: £425k). Following on from the launch of the initial facility in Farnborough in 2013, 2014 was focussed on building the client base with 25 clients by year end and further hall expansion planned in 2015.

#### Business environment and strategy

Datum's market – Datum's core target markets are the mid to large Service Provider community and the security focused Enterprise who rely on business critical IT. Datum's vision is to build a network of regional, highly secure, environmentally intelligent, carrier neutral datacentres following a repeatable blueprint.

The prevailing economic climate continues to be of concern but sentiment has certainly improved over the last 6 months with significantly more activity amongst our target market. Competition remains strong and with additional capacity coming on stream during 2014 this is unlikely to change significantly. Datum's focus however has resulted in the growth of a client base of companies where security, service and performance is core. These include major companies from the IT sector, Defence industry and security related public sector bodies. This has enabled Datum to continue to outperform the market.

# Strategic Report (continued) For the year ended 31 December 2014

#### Research and Development

Datum's initial state-of-the-art Datacentre was completed and became operational in early 2013. A further extension of capacity is in progress and will be completed during Q2 2015.

#### Principal risks and uncertainties

The management of the business and the execution of the Company's strategy are subject to a number of risks; these risks are identified and mitigated where appropriate. The Farnborough Data Centre was opened in early 2013 and during 2015 the focus will be on continuing to grow the client base and build out further capacity.

This report was approved by the board and signed on its behalf.

M Fowle **Director** 

Date: 30 April 2015

# Directors' Report

For the year ended 31 December 2014

The directors present their report and the financial statements for the year ended 31 December 2014.

#### Results and dividends

The loss for the year, after taxation, amounted to £1,837k (2013 - loss £2,064k).

#### **Going Concern**

The company's business activities, together with the factors likely to affect its future development and performance are set out in the Strategic Report.

In conclusion, the directors have a reasonable expectation, consistent with their forecasting procedures and the repayments due on the various loans within the group, that the company and the group have adequate resources to continue in operational existence for the foreseeable future. Consequently, they continue to adopt the going concern basis in preparation of the annual report and accounts.

#### **Directors**

The directors who served during the year were:

M Fowle

P Howard

P Morris (appointed 16 December 2014)

#### Financial risk management objectives and policies

The company uses a variety of financial instruments including cash, borrowings, equity investments and various items, such as trade debtors and trade creditors, that arise directly from its operations. The main purpose of these financial instruments is to provide working capital for the company's operations.

The directors are of the view that the main risks arising from the company's financial instruments are interest rate risk, liquidity risk and credit risk. The directors set and review policies for managing each of these risks and they are summarised below. These policies have remained unchanged from previous years.

#### Interest rate risk

The company and wider group finances its operations through a combination of bank funding and shareholders' funds. The interest rate on bank funding is variable with base rate but the group uses certain financial instruments to fix the effective cost of a significant portion of its borrowings for the medium to long term.

Investor loan notes have a fixed rate of interest and have no current payment terms.

#### Liquidity risk

The company seeks to manage financial risk by ensuring sufficient liquidity is available to meet foreseeable needs and to invest cash assets safely and profitably. The company has access to finance leases and has used and will continue to use these to fund capital investments as required. Cash flows are monitored on a monthly basis.

# Directors' Report For the year ended 31 December 2014

#### Credit risk

The principal credit risk arises from trade debtors. In order to manage credit risk, credit limits are set for customers and a regular review is made of trade debtors outstanding. Credit limits are reviewed on a regular basis in conjunction with debt ageing and collection history.

All potential areas of financial risk are monitored regularly and reviewed by the directors and local management. Any preventative or corrective measures are taken as necessary.

#### **Directors' responsibilities statement**

The directors are responsible for preparing the Strategic report, the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures
  disclosed and explained in the financial statements;
- prepare the financial statements on the going concern

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# Directors' Report

For the year ended 31 December 2014

#### Disclosure of information to auditor

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that:

- so far as that director is aware, there is no relevant audit information of which the company's auditor is unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the company's auditor is aware of that information.

#### **Auditor**

Under section 487(2) of the Companies Act 2006, Grant Thornton UK LLP will be deemed to have been reappointed as auditor 28 days after these financial statements were sent to members or 28 days after the latest date prescribed for filing the accounts with the registrar, whichever is earlier.

This report was approved by the board and signed on its behalf.

M Fowle **Director** 

Date: 30 April 2015



# Independent Auditor's Report to the Members of Datum Datacentres Limited

We have audited the financial statements of Datum Datacentres Limited for the year ended 31 December 2014, which comprise the Profit and loss account, the Balance sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditor

As explained more fully in the Directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at www.frc.org.uk/auditscopeukprivate.

#### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2014 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
   and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic report and the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.



# Independent Auditor's Report to the Members of Datum Datacentres Limited

#### Matters on which we are required to report by exception

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We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

James Rogers (Senior statutory auditor)

for and on behalf of

Grant Thornton UK LLP

Statutory Auditor

Chartered Accountants

Reading

30 April 2015

# Profit and Loss Account

For the year ended 31 December 2014

	Note	2014 £000	2013 £000
Turnover	1	1,150	425
Cost of sales	_	(2,377)	(1,718)
Gross loss		(1,227)	(1,293)
Administrative expenses		(810)	(726)
Operating loss	3	(2,037)	(2,019)
Interest payable and similar charges	5	(50)	(45)
Loss on ordinary activities before taxation		(2,087)	(2,064)
Tax on loss on ordinary activities	6	250	-
Loss for the financial year	12 .	(1,837)	(2,064)

All amounts relate to continuing operations.

There were no recognised gains and losses for 2014 or 2013 other than those included in the Profit and loss account.

The notes on pages 10 to 17 form part of these financial statements.

# Datum Datacentres Limited Registered number: 07954217

## Balance Sheet As at 31 December 2014

	Note	£000	2014 £000	£000	2013 £000
Fixed assets					
Tangible assets	7		5,935		6,683
Current assets					
Debtors	8	1,495		688	
Cash at bank		805		460	
	•	2,300	-	1,148	
Creditors: amounts falling due within one year	9	(1,246)		(1,505)	
Net current assets/(liabilities)			1,054		(357)
Total assets less current liabilities			6,989		6,326
Creditors: amounts falling due after more than one year	10		(11,624)		(9,124)
Net liabilities			(4,635)		(2,798)
Capital and reserves					
Called up share capital	11		-		-
Profit and loss account	12		(4,635)		(2,798)
Shareholders' funds	13		(4,635)		(2,798)

The financial statements were approved and authorised for issue by the board and were signed on its behalf by:

P Morris Director

Date: 30 April 2015

The notes on pages 10 to 17 form part of these financial statements.

#### Notes to the Financial Statements

For the year ended 31 December 2014

#### 1. Accounting Policies

#### 1.1 Basis of preparation of financial statements

The financial statements are prepared on the going concern basis, under the historical cost convention, and in accordance with the Companies Act 2006 and applicable accounting standards in the United Kingdom. The principal accounting policies, which have been applied consistently throughout the year, are set out below.

#### 1.2 Turnover

Turnover is stated net of value added tax and trade discounts. Deployment revenues are recognised over the length of the set-up period on a percentage to completion basis. Recurring revenues are recognised on a straight lines basis, from a pre-defined date explicit in each contract, to the end of the contract. Flowthrough revenues are recognised in full once fulfilment has been achieved.

#### 1.3 Cash flow

The company, being a subsidiary undertaking where 90% or more of the voting rights are controlled within the group whose consolidated financial statements are publicly available, is exempt from the requirement to draw up a cash flow statement in accordance with FRS 1.

#### 1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided on a straight line basis at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Datacentre property equipment - 10 years Fixtures, fittings & equipment - 3 years

Cost includes the original purchase price of the asset and the costs attributable to bringing the asset into its working condition for intended use.

#### 1.5 Finance leases

Assets acquired under finance leases are recorded in the balance sheet as tangible fixed assets at their equivalent capital value and are depreciated over their useful economic life. The corresponding liability is recorded as a loan creditor and the interest element of the finance charge is charged to the profit and loss account over the lease period or its estimated useful life, whichever is shorter.

#### 1.6 Operating leases

Rentals under operating leases are charged to the Profit and loss account on a straight line basis over the lease term.

#### Notes to the Financial Statements

For the year ended 31 December 2014

#### 1. Accounting Policies (continued)

#### 1.7 Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date, where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date.

A net deferred tax asset is recognised as recoverable and therefore recognised only when, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits against which to recover carried forward tax losses and from which the future reversal of underlying timing differences can be deducted.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date. Deferred tax is measured on an undiscounted basis.

#### 1.8 Pensions

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year.

#### 2. Turnover

The whole of the turnover is attributable to principal activities undertaken by the company.

All turnover arose within the United Kingdom.

#### 3. Operating loss

The operating loss is stated after charging:

	2014	2013
	£000	£000
Depreciation of tangible fixed assets:		
- owned by the company	808	568
Auditor's remuneration	10	7
Auditor's remuneration - taxation services	2	2
Operating lease rentals:		
- other operating leases	338	393

During the year, no director received any emoluments (2013 - £NIL).

# Notes to the Financial Statements

For the year ended 31 December 2014

4.	Staff	costs

Staff costs were as follows:

	Staff costs were as follows:		
		2014	2013
		£000	$f_{000}$
	Wages and salaries	407	343
	Social security costs	59	50
	Other pension costs	24	7
		490	400
	The average monthly number of employees, including the director	es, during the year was as follow	vs:
		2014	2013
		No.	No.
		. 9	7
5.	Interest payable		
		2014	2013
		£000	£000
	Interest payable on finance leases	50	45
6.	Taxation		
		2014	2012
		2014	2013
	•	£000	£000
	UK corporation tax charge on loss for the year	(250)	-

# Notes to the Financial Statements

For the year ended 31 December 2014

#### 6. Taxation (continued)

#### Factors affecting tax charge for the year

The tax assessed for the year is higher than (2013 - higher than) the standard rate of corporation tax in the UK of 21.5% (2013 - 23.25%). The differences are explained below:

	2014 £000	2013 £000
Loss on ordinary activities before tax	(2,087)	(2,064)
Loss on ordinary activities multiplied by standard rate of corporation tax in the UK of 21.5% (2013 - 23.25%)	(449)	(480)
Effects of:		
Expenses not deductible for tax purposes, other than goodwill		13
amortisation and impairment Fixed asset timing differences	- 78	(503)
Adjustments to tax charge in respect of prior periods	(250)	-
Unrelieved tax losses and other deductions arising in the period	•	970
Group relief surrendered	371	<del>-</del>
Current tax charge/(credit) for the year (see note above)	(250)	-

The company has a potential deferred tax asset in respect of taxable losses carried forward. The amount not recognised is £288,000 (2013: £527,000).

# Notes to the Financial Statements

For the year ended 31 December 2014

#### 7. Tangible fixed assets

	Datacentre	Fixtures, fittings &	
	property equipment	equipment	Total
	£000	£000	£000
Cost			
At 1 January 2014	6,817	433	7,250
Additions		60	60
At 31 December 2014	6,817	493	7,310
Depreciation			
At 1 January 2014	477	90	567
Charge for the year	691	117	808
At 31 December 2014	1,168	207	1,375
Net book value			
At 31 December 2014	5,649	286	5,935
At 31 December 2013	6,340	343	6,683
	<del></del>		

The above amounts includes assets held under finance leases amounting to £1,410k at cost (2013: £1,410k). As the substance of the transaction is a secured loan, the asset has remained on the balance sheet and the sale price reflected as a liability.

#### 8. Debtors

	2014	2013
	£000	£000
Trade debtors	167	17
Amounts owed by group undertakings	510	339
Other debtors	175	94
Corporation tax repayable	250	-
Prepayments and accrued income	310	152
VAT recoverable	83	86
And the second s		
	1,495	688
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# Notes to the Financial Statements

For the year ended 31 December 2014

9.	Creditors: Amounts falling due within one year		
	Amounts faming due Within one year		
		2014	2013
		$\pounds000$	£000
	Net obligations under finance leases	500	499
	Trade creditors	465	396
	Other taxation and social security	21	-
	Accruals and deferred income	260	610
	- -	1,246	1,505
10.	Creditors: Amounts falling due after more than one year		
		2014	2013
		<b>£</b> 000	£000
	Amounts owed to group undertakings	11,500	8,500
	Net obligations under finance leases	124	624
	· -	11,624	9,124
	Obligations under finance leases and hire purchase contracts, included abo	ove, are payable as fol	lows:
	·	2014	2013
		£000	£000
	D		
	Between one and five years	124 =	624
	The amounts owed to group undertakings are unsecured and incur no inte	rest charge.	
11.	Share capital		
		2014	2013
		£000	£000
	Allotted, called up and fully paid	~	~
	· · · · · · · · · · · · · · · · · · ·	_	
	1 Ordinary share capital share of £1	<del>-</del> .	

# Notes to the Financial Statements

For the year ended 31 December 2014

#### 12. Reserves

			Profit and loss account £000
	At 1 January 2014		(2,798)
	Loss for the financial year		(1,837)
	At 31 December 2014		(4,635)
13.	Reconciliation of movement in shareholders' deficit		
		2014	2013
		£000	£000
	Opening shareholders' deficit	(2,798)	(734)
	Loss for the financial year	(1,837)	(2,064)
	Closing shareholders' deficit	(4,635)	(2,798)

#### 14. Capital commitments

At 31 December 2014 the company had no capital commitments (2013: nil).

#### 15. Operating lease commitments

At 31 December 2014 the company had annual commitments under non-cancellable operating leases as follows:

	Land an	Land and buildings	
	2014	2013	
•	£000	£000	
Expiry date:			
Between 2 and 5 years	407	407	
·			

#### 16. Related party transactions

The company has taken advantage of the exemption provided by Financial Reporting Standard 8 'Related Party Disclosures' not to disclose transactions with fellow group undertakings controlled by Amphora Topco Limited where 100% of the voting rights are controlled within the group.

### Notes to the Financial Statements

For the year ended 31 December 2014

#### 17. Ultimate parent undertaking and controlling party

The immediate parent undertaking is Amphora Finco Limited. The ultimate parent undertaking is Amphora Topco Limited, a company incorporated in the United Kingdom.

Amphora Topco Limited is the parent undertaking of the largest group of undertakings to consolidate these financial statements at 31 December 2014. The consolidated financial statements of Amphora Topco Limited are available from Companies House on request.

The ultimate controlling party is Darwin Private Equity LLP which manages a majority of the shares in Amphora Topco Limited.