REPORT OF THE DIRECTORS AND

AUDITED FINANCIAL STATEMENTS FOR THE PERIOD 1 FEBRUARY 2016 TO 31 DECEMBER 2016

FOR

PLAYER RESEARCH LTD

THURSDAY



05/10/2017 COMPANIES HOUSE

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<u>COMPANY INFORMATION</u> FOR THE PERIOD 1 FEBRUARY 2016 TO 31 DECEMBER 2016

DIRECTORS:

Dr G McAllister

A J Day (appointed 25 October 2016) G Duranti (appointed 25 October 2016)

REGISTERED OFFICE:

95 Queens Road

2nd Floor Claremont House

Brighton East Sussex BN1 3XE

REGISTERED NUMBER:

07897279 (England and Wales)

INDEPENDENT AUDITORS:

BDO Ireland Beaux Lane Howe Mercer Street Lower

Dublin 2 Ireland D02 DH60

REPORT OF THE DIRECTORS FOR THE PERIOD 1 FEBRUARY 2016 TO 31 DECEMBER 2016

The directors present their report with the financial statements of the company for the period 1 February 2016 to 31 December 2016.

DIVIDENDS

Interim dividends per share were paid as follows:

£
22,000 - 24 March 2016
20,000 - 3 August 2016

The directors recommend that no final dividend be paid.

The total distribution of dividends for the period ended 31 December 2016 will be £42,000.

DIRECTORS

Dr G McAllister has held office during the whole of the period from 1 February 2016 to the date of this report.

Other changes in directors holding office are as follows:

A J Day - appointed 25 October 2016 G Duranti - appointed 25 October 2016

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

REPORT OF THE DIRECTORS FOR THE PERIOD 1 FEBRUARY 2016 TO 31 DECEMBER 2016

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

Auditors

The auditors, BDO, Statutory Audit Firm, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

ON BEHALF OF THE BOARD:

G Duranti - Director

Date: 29/09/2017



Audit - Tax - Advisory Tel: +353 1 470 0000 Fax: +353 1 477 0000 E-mail: info@bdo.ie www.bdo.ie Beaux Lane House Mercer Street Lower Dublin 2 Ireland

INDEPENDENT AUDITORS REPORT TO THE SHAREHOLDERS OF PLAYER RESEARCH LTD

We have audited the financial statements of Player Research Limited for the period ended 31 December 2016, which comprises the statement of Comprehensive Income, the Statement of Financial Position, the statement of Changes in Equity and the related notes. The relevant financial reporting framework that has been applied in their preparation is the Companies Act 2006 and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) including Financial Reporting Standard 102 'The financial Reporting Standard applicable in the UK and Republic of Ireland'.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities on page 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view and otherwise comply with the Companies Act 2006. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Financial Reporting Council's (FRC's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the FRC's website at www.frc.org,uk/apb/scope/private.cfm.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2016 and of its profit for the period then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland';
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of our audit, the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements, and has been prepared in accordance with applicable legal requirements. In the light of the knowledge and understanding of the company and its environment, we have not identified any material misstatements in the Report of the Directors.

Other Offices:

Four Michael Street Limerick Michael Costello (Managing Partner)
Andrew Bourg
Katharine Byrne
Maurice Carr
Kevin Doyle
John Gilmor Gavin

Jim Hamilton Sinead Heaney Diarmuid Hendrick Derek Henry Liam Hession Gerard Holliday Brian Hughes Ken Kilmartin Teresa Morahan Paul Nestor John O'Callaghar Con Quigley Gavin Smyth Peter Carroll Eddie Doyle Stewart Dunne Ivor Feerick Brian Gartlan David Giles Derry Gray Denis Herlihy David McCormick Brian McEnery Ciarán Medlar David O'Connor Patrick Sheehan Noel Taylor



INDEPENDENT AUDITORS REPORT TO THE SHAREHOLDERS OF PLAYER RESEARCH LTD

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements and the director's report in accordance with the small companies' regime.

Teresa Morahan for and on behalf of

BDO Dublin

Statutory Audit Firm

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STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD 1 FEBRUARY 2016 TO 31 DECEMBER 2016

	Notes	Period 1.2.16 to 31.12.16 ₤	Unaudited Year Ended 31.1.16 £
TURNOVER	3	668,250	552,350
Cost of sales		(31,275)	(45,158)
GROSS PROFIT		636,975	507,192
Administrative expenses		(409,164)	(336,384)
		227,811	170,808
Other operating income		11,620	12,028
OPERATING PROFIT and PROFIT BEFORE TAXATION	5	239,431	182,836
Tax on profit	7	(48,194)	(36,737)
PROFIT FOR THE FINANCIAL I	PERIOD	191,237	146,099
OTHER COMPREHENSIVE INC	OME	-	
TOTAL COMPREHENSIVE INCOFOR THE PERIOD	OME	<u>191,237</u>	<u>146,099</u>

PLAYER RESEARCH LTD (REGISTERED NUMBER: 07897279)

STATEMENT OF FINANCIAL POSITION 31 DECEMBER 2016

	Notes	31.12.16 £	Unaudited 31.01.16 £
FIXED ASSETS			
Tangible assets	9	43,104	51,324
CURRENT ASSETS			
Work in progress		39,521	-
Debtors	10	426,084	125,423
Cash at bank and in hand		101,898	264,029
		567,503	389,452
CREDITORS			
Amounts falling due within one year	11	<u>(85,496)</u>	(63,291)
NET CURRENT ASSETS		482,007	326,161
TOTAL ASSETS LESS CURRENT			
LIABILITIES		525,111	377,485
PROVISIONS FOR LIABILITIES	13	(8,620)	(10,264)
NET ASSETS		<u>516,491</u>	<u>367,221</u>
CADITAL AND DECEDIFIC			
CAPITAL AND RESERVES	14	133	100
Called up share capital Retained earnings	15	516,358	367,121
Retained earnings	13	310,330	307,121
SHAREHOLDERS' FUNDS		<u>516,491</u>	367,221

The financial statements were approved by the Board of Directors on $\frac{29/09/2017}{2017}$ and were signed on its behalf by:

STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD 1 FEBRUARY 2016 TO 31 DECEMBER 2016

	Called up share capital £	Retained earnings £	Total equity
Balance at 1 February 2015 - Unaudited	100	281,022	281,122
Changes in equity Dividends Total comprehensive income Balance at 31 January 2016 - Unaudited		(60,000) 146,099 367,121	(60,000) 146,099 367,221
Changes in equity Issue of share capital Dividends Total comprehensive income	33	(42,000) 191,237	33 (42,000) 191,237
Balance at 31 December 2016	133	516,358	516,491

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD 1 FEBRUARY 2016 TO 31 DECEMBER 2016

1. STATUTORY INFORMATION

The functional and presentation currency of the financial statements is in pound sterling (£).

2. ACCOUNTING POLICIES

Basis of preparing the financial statements

These financial statements have been prepared in accordance with the provisions of Section 1A "Small Entities" of Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

Going concern

No material uncertainties that may cast doubt about the ability of the company to continue as a going concern have been identified by the directors.

Financial reporting standard 102 - reduced disclosure exemptions

The company has taken advantage of the following disclosure exemptions in preparing these financial statements, as permitted by FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland":

The requirements of Section 7 Statement of Cash Flows

The requirements of Section 33 Related Part Disclosures paragraph 33.7

This information is included in the consolidated financial statements of the ultimate parent company Keywords Studios Plc as at 31 December 2016, and these financial statements can be obtained from www.keywordsstudios.com.

Turnover

The turnover and profit before taxation are attributable to the one principal activity of the company. An analysis of turnover by geographical market is given below:

Revenue from a contract to provide services is recognised in the period in which the services are provided in accordance with the stage of completion of the contract when all of the following conditions are satisfied:.

the amount of revenue can be measured reliably;

it is probable that the company will receive the consideration due under the contract;

the stage of completion of the contract at the end of the reporting period can be measured reliably, and; the costs incurred and the costs to complete the contract can be measured reliably.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Fixtures and fittings

- 25% on reducing balance

Computer equipment

- 25% on reducing balance

Work in progress

Work in progress is valued at the lower of cost and net realisable value.

Cost is calculated using the first-in, first-out method and includes all purchase, transport, and handling costs in bringing stocks to their present location and condition.

Taxation

Taxation for the period comprises current and deferred tax. Tax is recognised in the Statement of Comprehensive Income, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the statement of financial position date.

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE PERIOD 1 FEBRUARY 2016 TO 31 DECEMBER 2016

2. ACCOUNTING POLICIES - continued

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the statement of financial position date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the period end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the statement of financial position date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

Financial instruments

Basic financial assets/liabilities including trade and other receivables/payables, cash and bank balances and investments in commercial paper are initially recognised at transaction price unless the arrangement constitutes a financing transaction (loan over period of time) where the transaction is measured at present value over the future receipts discounted at a market rate of interest. Such assets/liabilities are subsequently carried at amortised cost using the effective interest method.

Judgments and key sources of estimation uncertainty

The directors consider the accounting estimates and assumptions below to be its critical accounting estimates and judgements:

Going Concern

The directors have prepared budgets and cash flows for a period of at least twelve months from the date of the approval of the financial statements which demonstrate that there is no material uncertainty regarding the company's ability to meet its liabilities as they fall due, and to continue as a going concern. On this basis the directors consider it appropriate to prepare the financial statements on a going concern basis. Accordingly, these financial statements do not include any adjustments to the carrying amounts and classification of assets and liabilities that may arise if the company was unable to continue as a going concern.

Impairment of Trade Debtors

The company trades with a large and varied number of customers on credit terms. Some debts due will not be paid through the default of a small number of customers. The company uses estimates based on historical experience and current information in determining the level of debts for which an impairment charge is required. The level of impairment required is reviewed on an ongoing basis. The total amount of trade debtors is £107,081 (year ended 31 January 2016 £119,528).

Useful Lives of Tangible

Long-lived assets comprising primarily of property, plant and machinery represent a significant portion of total assets. The annual depreciation charge depends primarily on the estimated lives of each type of asset and, in certain circumstances, estimates of residual values. The directors regularly review these useful lives and change them if necessary to reflect current conditions. In determining these useful lives management consider technological change, patterns of consumption, physical condition and expected economic utilisation of the assets. Changes in the useful lives can have a significant impact on the depreciation charge for the financial year. The net book value of Tangible Fixed Assets subject to depreciation at the financial year end date was £43,104 (year ended 31 January 2016: £51,324).

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE PERIOD 1 FEBRUARY 2016 TO 31 DECEMBER 2016

3. TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the company.

An analysis of turnover by geographical market is given below:

		Period 1.2.16 to 31.12.16 £	Year Ended 31.1.16
	United Kingdom Europe United States of America Asia North America	321,099 164,037 79,344 22,960 <u>80,810</u>	330,125 142,340 29,490 7,275 43,120
		<u>668,250</u>	<u>552,350</u>
4.	STAFF COSTS		
		Period 1.2.16 to 31.12.16 £	Year Ended 31.1.16 £
	Wages and salaries	252,059	180,267
	Social security costs	<u>26,069</u>	18,684
	The average number of employees during the period was 9 (Year ended 31s	t January 2016:7)	
	Directors Remuneration included above amounts to:	Period 1.2.16 to 31.12.16	Year Ended 31.1.16
	Directors' Remuneration	£	£ 7,800
	·	20,795	7,800
-	Directors Social security costs	1,534	_
5.	OPERATING PROFIT		
	The operating profit is stated after charging:		
		Period 1.2.16 to 31.12.16 £	Year Ended 31.1.16 £
	Depreciation - owned assets	12,814	17,109

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE PERIOD 1 FEBRUARY 2016 TO 31 DECEMBER 2016

Expenses not allowed for tax purposes

Deferred tax

Interim

Total Tax charge

AUDITORS' REMUNERATION 6. Period 1.2.16 Year Ended to 31.12.16 31.1.16 £ £ Fees payable to the company's auditors for the audit of the company's financial statements 8,250 7. **TAXATION** Analysis of the tax charge The tax charge on the profit for the period was as follows: Period 1.2.16 Year Ended to 31.12.16 31.1.16 £ £ Current tax: UK corporation tax 49,838 29,673 Deferred tax (1,644)7,064 Tax on profit 36,737 48,194 Reconciliation of tax charge Period 1.2.16 Year Ended to 31.12.16 31.1.16 Profit Before tax 239,431 146,099 Expected tax charged based on standard rate of taxation in UK at 20% (31.12.16: 20%) 47,886 29,219

8.	DIVIDENDS	
V.		Period `
		1.2.16
	•	to Year Ended
		31.12.16 31.1.16
		£
	Ordinary shares of 0.1p each	

1,952

(1,644)

48,194

42,000

454

7,064

36,737

60,000

As of 24th March 2016, a dividend of £ 2.20 per share was paid and as at 3rd August 2016 a dividend of £ 2.00 per share was paid.

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE PERIOD 1 FEBRUARY 2016 TO 31 DECEMBER 2016

9. TANGIBLE FIXED ASSETS

<i>J</i> .	TANGIBBE TIMEB ASSETS	Fixtures and fittings £	Computer equipment	Totals £
	COST		<0.4 - 0	00.10
	At 1 February 2016	21,828	60,279	82,107
	Additions	347	4,247	4,594
	At 31 December 2016	22,175	64,526	86,701
	DEPRECIATION			
	At 1 February 2016	7,436	23,347	30,783
	Charge for period	3,377	9,437	12,814
	At 31 December 2016	10,813	32,784	43,597
	NET BOOK VALUE			
	At 31 December 2016	11,362	31,742	43,104
	At 31 January 2016	14,392	36,932	51,324
10.	DEBTORS: AMOUNTS FALLING DUE WITHIN O	ONE YEAR		
			31.12.16	31.01.16
			£	£
	Trade debtors		107,081	119,528
	Amounts owed by group undertakings	•	309,291	
	Other debtors		688	5 005
	Prepayments		9,024	5,895
			426,084	125,423

The repayment terms of debtors vary between on demand and ninety days. No interest is payable on trade debtors.

11. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	31.12.16	31.01.16
	£	£
Tax	49,838	29,673
Social security and other taxes	-	6,601
VAT	22,939	20,891
Other creditors	-	2,482
Directors' current accounts	4,469	3,044
Accrued expenses	8,250	600
	85,496	63,291

The repayment terms of creditors vary between on demand and ninety days. No interest is payable on trade creditors.

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE PERIOD 1 FEBRUARY 2016 TO 31 DECEMBER 2016

12. FINANCIAL INSTRUMENTS

	Period 1.2.16 to 31.12.16 £	Year Ended 31.1.16 £
Financial assets Financial assets measured at fair value through profit or loss	518,959	383,557
Financial liabilities Financial liabilities measured at amortised cost	<u>4,469</u>	<u>5,526</u>

Financial assets measured at amortised cost comprise amounts due from group undertakings and other debtors.

Financial liabilities measured at amortised cost comprise of amounts owed to group undertakings and other creditors.

13. PROVISIONS FOR LIABILITIES

•	31.14.10	31.1.10
	£	£
Deferred tax	8,620	10,264

	Deferred.
	tax
	£
Balance at 1 February 2016	10,264
Movement in capital allowances in advance of depreciation	(1,644)
Balance at 31 December 2016	8,620

14. CALLED UP SHARE CAPITAL

Allotted, issu	ied and fully paid:			
Number:	Class:	Nominal	2016	2016
		value:	£	£
33,333	Ordinary	0.1p	133	100

33,333 Ordinary shares of 0.1p each were allotted and fully paid for cash at par during the period.

During the year, 100 Ordinary shares of £1 each were sub divided into 100,000 Ordinary shares of 0.1p.

15. RESERVES

Retained earnings represents cumulative gains and losses recognised in the profit and loss account, net of transfers to/from other reserves and dividends paid.

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE PERIOD 1 FEBRUARY 2016 TO 31 DECEMBER 2016

16. RELATED PARTY DISCLOSURES

As disclosed in note 2, the company has availed of the exemption granted under FRS 102 and consequently does not disclose its transactions with members of its group as it is wholly owned subsidiary of the group who prepare publicly available consolidated financial statements.

A director has advanced £1,425 to the company during the year. The balance owing to the director at the year end was £4,469 (Year ended 31 January 2016: £3,044)

17. CONTROLLING PARTY

The controlling party is Keywords Studios PLC.

The parent undertaking is Keywords Studios PLC, which is incorporated in Ireland at Whelan House, South County Business Park, Dublin, 18, Ireland.

18. SHARE-BASED PAYMENT TRANSACTIONS.

During the year, certain employees exercised share options granted under an EMI Share Scheme. 33,333 shares of 0.1p were issued by the company at par value.

19. TRANSITION TO FRS 102

The policies applied under the entity's previous accounting framework are not materially different to FRS 102 and have not impacted on equity or profit or loss.

TRADING AND PROFIT AND LOSS ACCOUNT FOR THE PERIOD 1 FEBRUARY 2016 TO 31 DECEMBER 2016

	Period 1.2.16 to 31.12.16		Unaudited Year Ended 31.1.16	
	£	£	£	£
Sales		668,250		552,350
Cost of sales				
Sub contractors	1,667 29,608		17,081 28,077	
Participators fees	29,008	31,275		45,158
GROSS PROFIT		636,975		507,192
Other income		•		
Sundry receipts Employers social security	6,112		-	
allowance	3,000		_	
SMP Compensation	8		-	
Government grants	2,500		12,028	
		<u>11,620</u>		12,028
		648,595		519,220
Expenditure				
Rent	38,643		38,633	
Rates and water	11,762		12,079	
Light and heat	281 20,795		58 7,800	
Directors' salaries Directors' social security	1,534		7,800	
Wages	231,264		172,467	
Social security	24,536		16,684	
Home office expense allowance	216	•	216	
Telephone	4,139		3,168	
Post and stationery Advertising	784 2,273		1,505 5,138	
Travelling	17,702		19,244	
Staff training	398		1,693	
Insurance	1,611		1,494	
Staff welfare	247		368	
Repairs and renewals	6,652		14,673	
Subsistence Household and cleaning	4,006 1,176		2,525 522	
Computer expenses	7,209		8,771	
Conference costs	4,322		-	
Subscriptions	994		1,234	
Sundry expenses	402		396	
Accountancy	1,004		1,750	
Legal fees Auditors' remuneration	1,912 8,250	•	6,739	
Foreign exchange losses	29		133	
Depreciation of tangible fixed assets	12,815		17,108	
Entertainment	1,539		851	
Donations	<u>60</u>		50	22.525
		406,555		335,299
Carried forward		242,040		183,921

TRADING AND PROFIT AND LOSS ACCOUNT FOR THE PERIOD 1 FEBRUARY 2016 TO 31 DECEMBER 2016

	Period 1.2.16 to 31.12.16	Year E	Unaudited Year Ended 31.1.16	
Brought forward	£ £ 242,	£	£ 183,921	
Finance costs Bank charges Credit card	2,149 460 2,	635 450	1,085	
NET PROFIT	239,		182,836	