

**STRATEGIC REPORT,
REPORT OF THE DIRECTORS AND
FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2018
FOR
E-PPL LIMITED**

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for the Year Ended 31 March 2018**

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E-PPL LIMITED

COMPANY INFORMATION
for the Year Ended 31 March 2018

DIRECTORS:

P A Simmerson
N C Simmerson
D Taylor
J Birch

REGISTERED OFFICE:

Unit 2
Mallory Way
Gallagher Business Park
Coventry
Warwickshire
CV6 6PB

REGISTERED NUMBER:

07810930 (England and Wales)

AUDITORS:

SFB Group Limited
Chartered Accountants
Statutory Auditor
Manor Court Chambers
Townsend Drive
Nuneaton
Warwickshire
CV11 6RU

**STRATEGIC REPORT
for the Year Ended 31 March 2018**

The directors present their strategic report for the year ended 31 March 2018.

REVIEW OF BUSINESS

The directors aim to present a balanced and comprehensive review of the performance of the company during the year and its position at the year end. Our review is consistent with the size and nature of our business and is written in the context of the risks and uncertainties we face.

The external commercial environment continues to be highly competitive in the automotive manufacturing sector, with costs being of paramount importance when securing new contracts and retaining existing contracts. However, our customers consider the overall pricing model rather than just specific prices. The E-PPL Group, of which E-PPL is one part, continuously monitors the overall cost versus the effect of the service, to ensure our customers are getting best in class, overall value for money.

Due to the continued growth of the business, the directors have continued to invest in recruiting a larger management team, to support the growth in operations, but also in the back-office support functions across the entire business. This now ensures that the overall group is well positioned and able to continue to deliver future growth expectations.

FINANCIAL REVIEW

The directors are also pleased to note that the company has again achieved the KPI performance targets, on which the business is managed by, as set out in the table below:

KPI Measure	2018	2017	2016
Sales (000's)	6,299	5,283	2,474
Gross Profit Margin	88%	85%	61%
Net Profit Margin	61%	69%	44%

PRINCIPAL RISKS AND UNCERTAINTIES

The external commercial environment continues to be highly competitive in the automotive sector, with customers always looking for new ways in which to reduce their costs (and therefore suppliers prices). E-PPL are well placed and widely regarded as the premium provider of the services we offer. E-PPL uses a competitive and transparent pricing structure to achieve a cost-effective solution for our customers, rather than offering what appear to be cheap prices but have hidden 'add-ons'. Transparent pricing structures are fundamental to the ethos of the company, its directors and its customers.

Employment costs continue to increase due to legislation changes and the increasing of the 'National Living Wage', which were not accounted for when the medium term contracts were negotiated and signed. This does present a risk as an employer of people who provide the services to its customers, as these mandatory increases may force the company to review the current pricing arrangements with its customers, however we first plan to yield savings through efficiencies within the business, before reviewing any contract prices.

Overall the directors are pleased to be able to confirm that the company has achieved a successful financial year and market share has increased with existing & new business secured, promising a solid foundation for the coming years.

DIVERSITY

E-PPL engages a diverse range of people, from all ethnic origins and personnel with disabilities and medical conditions that require suitable consideration.

This is supported by the fact that the majority of our work is performed onsite at the major automotive vehicle manufacturers, who have adequate facilities to support these requirements.

E-PPL has a Dignity & Diversity Policy which is rigorously adhered to and all members of the management & supervisory teams have been training in its roll-out and application.

**STRATEGIC REPORT
for the Year Ended 31 March 2018**

CONTINUED EMPLOYMENT & TRAINING

The nature of E-PPL's business, is to provide rapid response to urgent and unplanned situations. The flexible nature of the business means that our customers are unable to consistently plan what they may need and when, until the situation arises that requires the services provided by E-PPL. This in-turn makes it difficult to accurately plan manpower requirements.

However, E-PPL is the company of choice for the majority of vehicle manufacturers and their respective supply chains, which enables us to redeploy our workforce to other sites quickly.

To support this flexibility and maintain the high standards E-PPL's reputation is built on, a structured and layered supervisor and management training programme is continuously developing and improving the operations all the time. This also is how the business up-skills its personnel to encourage personal development and when personnel have the sufficient skills and experience, they are offered the progression opportunities.

E-PPL is constantly up-skilling the workforce and encourages progression within the business.

ON BEHALF OF THE BOARD:

P A Simmerson - Director

24 October 2018

**REPORT OF THE DIRECTORS
for the Year Ended 31 March 2018**

The directors present their report with the financial statements of the company for the year ended 31 March 2018.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the provision of IT System Development and Operating Platforms, along with Communication and Payroll Services to Group Companies and External Customers.

DIRECTORS

The directors shown below have held office during the whole of the period from 1 April 2017 to the date of this report.

P A Simmerson
N C Simmerson
D Taylor
J Birch

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Strategic Report, the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

AUDITORS

The auditors, SFB Group Limited, will be proposed for re-appointment at the forthcoming Annual General Meeting.

This report has been prepared in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

ON BEHALF OF THE BOARD:

P A Simmerson - Director

24 October 2018

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF E-PPL LIMITED

Opinion

We have audited the financial statements of E-PPL Limited (the 'company') for the year ended 31 March 2018 which comprise the Income Statement, Balance Sheet and Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2018 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The directors are responsible for the other information. The other information comprises the information in the Strategic Report and the Report of the Directors, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Report of the Directors.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemption from the requirement to prepare a Strategic Report or in preparing the Report of the Directors.

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF E-PPL LIMITED

Responsibilities of directors

As explained more fully in the Statement of Directors' Responsibilities set out on page four, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Auditors.

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Mr Peter White (Senior Statutory Auditor)
for and on behalf of SFB Group Limited
Chartered Accountants
Statutory Auditor
Manor Court Chambers
Townsend Drive
Nuneaton
Warwickshire
CV11 6RU

24 October 2018

E-PPL LIMITED (REGISTERED NUMBER: 07810930)**INCOME STATEMENT
for the Year Ended 31 March 2018**

	Notes	2018 £	£	2017 £	£
TURNOVER			6,298,500		5,283,308
Other external expenses			<u>752,801</u>		<u>790,711</u>
			5,545,699		4,492,597
Staff costs	3	738,716		566,692	
Depreciation		12,076		2,126	
Other operating expenses		<u>952,875</u>		<u>284,087</u>	
			<u>1,703,667</u>		<u>852,905</u>
OPERATING PROFIT	4		3,842,032		3,639,692
Interest receivable and similar income			<u>1</u>		<u>5,764</u>
PROFIT BEFORE TAXATION			3,842,033		3,645,456
Tax on profit			<u>751,657</u>		<u>741,720</u>
PROFIT FOR THE FINANCIAL YEAR			<u>3,090,376</u>		<u>2,903,736</u>

The notes form part of these financial statements

E-PPL LIMITED (REGISTERED NUMBER: 07810930)

BALANCE SHEET
31 March 2018

	Notes	2018 £	£	2017 £	£
FIXED ASSETS					
Tangible assets	5		381,113		16,388
CURRENT ASSETS					
Debtors	6	10,287,394		6,385,097	
Prepayments and accrued income		79,549		11,235	
Cash at bank and in hand		<u>164,565</u>		<u>73,544</u>	
		10,531,508		6,469,876	
CREDITORS					
Amounts falling due within one year	7	<u>6,564,034</u>		<u>3,448,788</u>	
NET CURRENT ASSETS			<u>3,967,474</u>		<u>3,021,088</u>
TOTAL ASSETS LESS CURRENT LIABILITIES			<u>4,348,587</u>		<u>3,037,476</u>
PROVISIONS FOR LIABILITIES			<u>23,849</u>		<u>3,114</u>
NET ASSETS			<u>4,324,738</u>		<u>3,034,362</u>
CAPITAL AND RESERVES					
Called up share capital	8		167		167
Retained earnings			<u>4,324,571</u>		<u>3,034,195</u>
SHAREHOLDERS' FUNDS			<u>4,324,738</u>		<u>3,034,362</u>

The financial statements have been prepared in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

The financial statements were approved by the Board of Directors on 24 October 2018 and were signed on its behalf by:

P A Simmerson - Director

**NOTES TO THE FINANCIAL STATEMENTS
for the Year Ended 31 March 2018**

1. STATUTORY INFORMATION

E-PPL Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

2. ACCOUNTING POLICIES

Basis of preparing the financial statements

These financial statements have been prepared in accordance with the provisions of Section 1A "Small Entities" of Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

The financial statements are presented in Sterling (£).

Turnover

Turnover represents net invoiced provision of services, excluding value added tax, except in respect of service contracts where turnover is recognised when the company obtains the right to consideration.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Improvements to property	- 20% on reducing balance
Plant and machinery	- 20% on reducing balance
Fixtures and fittings	- 20% on reducing balance

Taxation

Taxation for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

3. EMPLOYEES AND DIRECTORS

The average number of employees during the year was 22 (2017 - 14).

4. OPERATING PROFIT

The operating profit is stated after charging:

	2018	2017
	£	£
Depreciation - owned assets	<u>12,076</u>	<u>2,126</u>

NOTES TO THE FINANCIAL STATEMENTS - continued
for the Year Ended 31 March 2018

5. TANGIBLE FIXED ASSETS

	Improvements to property £	Plant and machinery £	Fixtures and fittings £	Totals £
COST				
At 1 April 2017	-	21,234	-	21,234
Additions	368,986	850	6,965	376,801
At 31 March 2018	<u>368,986</u>	<u>22,084</u>	<u>6,965</u>	<u>398,035</u>
DEPRECIATION				
At 1 April 2017	-	4,846	-	4,846
Charge for year	9,266	2,193	617	12,076
At 31 March 2018	<u>9,266</u>	<u>7,039</u>	<u>617</u>	<u>16,922</u>
NET BOOK VALUE				
At 31 March 2018	<u>359,720</u>	<u>15,045</u>	<u>6,348</u>	<u>381,113</u>
At 31 March 2017	<u>-</u>	<u>16,388</u>	<u>-</u>	<u>16,388</u>

6. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2018 £	2017 £
Trade debtors	-	480,000
Amounts owed by group undertakings	10,256,567	5,882,020
Other debtors	30,827	23,077
	<u>10,287,394</u>	<u>6,385,097</u>

7. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2018 £	2017 £
Trade creditors	117,461	2,487
Amounts owed to group undertakings	5,241,538	2,501,477
Tax	388,276	507,170
Social security and other taxes	19,296	15,246
VAT	431,117	372,408
Other creditors	93,667	-
Directors' current accounts	249,279	-
Accrued expenses	23,400	50,000
	<u>6,564,034</u>	<u>3,448,788</u>

8. CALLED UP SHARE CAPITAL

Allotted, issued and fully paid: Number:	Class:	Nominal value:	2018 £	2017 £
100	Ordinary A	£1	100	100
67	Ordinary B	£1	67	67
			<u>167</u>	<u>167</u>

**NOTES TO THE FINANCIAL STATEMENTS - continued
for the Year Ended 31 March 2018**

9. ULTIMATE CONTROLLING PARTY

The company is a subsidiary of E-PPL Holdings Limited which owns 60% of the issued share capital.

The parent undertaking of the largest and smallest group for which group accounts are drawn up is E-PPL Holdings Limited whose registered office address is Unit 2 Mallory Way, Gallagher Business Park, Coventry, CV6 6PB. Copies of the group accounts may be obtained from Companies House, Crown Way, Cardiff, CF14 3UZ.

The ultimate controlling party is Mr P A Simmerson as he holds 85% of the share capital in E-PPL Holdings Limited.

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.