Registered number: 07630662

# **Reece Group Limited**

**Annual Report** 

**31 December 2018** 

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28/09/2019 COMPANIES HOUSE #1

# **Company Information**

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**Directors AD Reece** 

JP Reece

CA Johnstone (appointed 7 January 2019) RD Lamb (appointed 1 June 2018) C Priday (appointed 10 April 2018) A J Wilkinson (appointed 19 June 2018)

Registered number 07630662

**Registered office Armstrong Works** Scotswood Road

Newcastle upon Tyne

**NE15 6UX** 

Independent auditor **UNW LLP** 

**Chartered Accountants** 

Citygate

St. James' Boulevard Newcastle upon Tyne

NE1 4JE

**Bankers HSBC** 

Floor 3, Central Square South

**Orchard Street** Newcastle upon Tyne

NE1 3AZ

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### Group strategic report Year ended 31 December 2018

The directors present their strategic report in respect of the group for the year ended 31 December 2018.

#### Introduction

Reece Group Limited is a privately owned business and the holding company for a number of innovative North East engineering businesses, operating in the defence, oil and gas, power generation, construction and subsea markets.

The group's strategy is to grow the business through organic growth, acquisition and the creation of a world class manufacturing facility. In delivering this strategy, the group aims to achieve its vision of creating employment and wealth in the region in which it operates.

The group operates from Armstrong Works, a 32,000 sq.m. manufacturing facility on the banks of the Tyne and the company's home since 2014. The facility provides a world class, state of the art manufacturing facility, offering the opportunity not only to unite the group's portfolio of innovative and award winning engineering companies but also gives the group and its companies the capacity and scope for significant future growth in a climate conducive to innovation and creativity.

#### Business review, key performance indicators and future outlook

The group's financial performance for the year can be summarised as follows:

	2018 £000	2017 £000
Turnover	43,494	47.787
Gross profit	14,419 <i>33%</i>	18,047 38%
Operating loss pre exceptional items	(5,798)	(3,394)
Operating loss after exceptional items	(10,110)	(4,625)
Turnover per employee	109	`106 <sup>°</sup>
Net assets	123,620	136,158
Number of employees	400	449

Pearson Engineering had another successful year and the underlying business continues to perform well. The company is engaged in contracts and opportunities globally and interest in its equipment remains strong. The forward outlook is positive both for contracts under execution and further orders expected in 2019.

Responsive Engineering had a challenging year being the main contributor to the group's trading loss. The result reflects the continued downturn in the oil & gas market and associated volatility in project work.

Responsive continues to develop its strategy of being a trusted expert in the manufacture of complex fabricated structures for the Defence, Energy and Rail sectors. The business has started a process in 2019 of reshaping its customer base to focus on more complex, repeatable work that is more aligned to this strategy. Exposure to the timing volatility of project work will be reduced by focusing on longer term partnership programmes to create a more consistent level of underlying activity.

The group remains strongly committed to supporting Responsive in its strategy development and is confident in its ability to return to profitability, particularly as market conditions begin to improve, albeit slowly, in the oil & gas and defence markets.

Velocity saw significant growth in 2018 in terms of revenue and profitability of its core UK road repair operations. 2019 outlook is consistent with the strong performance of 2018, with good prospects for export machine sales in the first part of the year.

# Group strategic report (continued) Year ended 31 December 2018

#### Business review, key performance indicators and future outlook (continued)

Reece Innovation has made significant progress to date with both products and customers. The company has had success with its change in strategy to that of a more streamlined organisation providing design engineering solutions and R&D services to a range of customers, as well as focusing on the commercialisation of internally developed products.

The medium and long term future outlook for the group remains strong with good growth prospects in both new and existing markets.

The £2.6m fair value loss on current assets relates to downward stock market movements towards the year end, which were recovered in the first half of 2019.

The group's financial position remains strong with £124m of net assets.

#### Research and development

The group remains committed to engineering research and development with the objective of developing the best products in the market place and creating a market for those products. To this end the group continues to invest considerable sums in research and development. The R&D programme is active and growing and includes traditional business areas as well as emerging technologies. The total expenditure charged in the consolidated profit and loss account during the year was in excess of £1.6m (2017 - £1.0m).

#### STEM and charitable activities

The group is a strong supporter of STEM initiatives promoting engineering as a career. The Board of Directors is also proud to support the wider projects of Reece Foundation, a charitable Trust created in 2007 which aims to support the improvement of education in relation to STEM, as well as the promotion of engineering and manufacturing.

Furthermore, following the relocation to the Armstrong Works facility on Scotswood Road, the group has actively supported the regeneration of the West End of Newcastle, and has funded a number of local charity projects; to date over £885k has been donated to good causes.

### Principal risks and uncertainties

The main risks faced by the group and how they might affect its performance, position or future prospects are set out below:

#### Credit risk

The majority of group debtors relate to amounts owed as set out in agreed legal contracts, and many of the customers are government-related bodies. Historically the group has not considered there to be a significant credit risk however this is evaluated on a contract by contract basis and credit insurance is taken if considered necessary.

## Foreign currency risk

The group has significant trade in foreign currencies with its customers. To protect the business against movements in exchange rates between the date of order acceptance and payment of the debt the group takes out forward exchange contracts. In order to be able to provide forward exchange rate contracts, the banks have in the past looked to mitigate their default risk by requesting cash deposits as security. To manage this situation the group ring fences an appropriate proportion of its cash reserves for this purpose.

#### Liquidity risk

The group aims to mitigate liquidity risk by managing cash generated by its operations in the most effective manner. It is group policy to invoice amounts due on contracts as soon as possible; all amounts owed by customers are collected promptly, and all major capital expenditure must be approved by the directors.

# Group strategic report (continued) Year ended 31 December 2018

#### Principal risks and uncertainties (continued)

#### Working capital

The group will seek to establish trading terms which minimise working capital requirements. However it is inevitable that under some contracts the group will be required to provide finance for the initial stock and debtors before payments from the customer commence.

#### Delivery risk

When tendering for large scale contracts, customers will review the strength of balance sheets in order to confirm suppliers are able to deliver on potential contracts. It is understandable that customers need to be satisfied that suppliers have sufficient working capital to be able to fulfil orders and that should anything go wrong suppliers have the ability to finance any remedial work required under warranty. To manage this customer concern the group retains sufficient funds to continually demonstrate a strong long term financial position.

#### Bank risk

The group continuously monitors the position of all UK banks where it holds funds. The group reduces potential exposure by spreading funds across a number of banks where credit rating and other available financial information indicates risk is low.

#### Interest rate risk

All cash is invested in interest bearing bank accounts at either a variable or fixed rate. Therefore whilst financial assets, liabilities, interest charges and interest income and cash flows can be affected by movements in interest rates these are managed by continually reviewing where cash is held and moving funds as appropriate.

#### Risks arising from "Brexit"

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The group is monitoring developments in the Brexit process closely, although the lack of certainty makes contingency planning difficult. Tenders and new business contracts seek to protect the group from potential negative changes in trading legislation, for business both within and outside the EU. The main risks and uncertainties relate to impact of tariffs on competitiveness, increases in price and delays in supply chain and loss of existing free trade agreements.

This report was approved by the board on 25 September 2019 and signed on its behalf by:

**CA Johnstone** 

Director

### Directors' report Year ended 31 December 2018

The directors present their report and the financial statements for the year ended 31 December 2018.

#### Results and dividends

The loss for the year, after taxation and minority interests, amounted to £11,369,000 (2017 - loss £277,000).

Details of interim dividends paid in the year are given in note 28 to the financial statements. The directors do not recommend a final dividend in respect of the year.

#### **Directors**

The directors who served during the year and changes since the year end were as follows:

AD Reece
JP Reece
G Cook (appointed 10 April 2018, resigned 5 April 2019)
SJ Gulliford (resigned 10 April 2018)
RD Lamb (appointed 1 June 2018)
C Priday (appointed 10 April 2018)
A J Wilkinson (appointed 19 June 2018)
CA Johnstone (appointed 7 January 2019)

#### **Employee involvement**

The group is committed to the development of employee consultation and thereby to the greater involvement of employees in the group's operations. Consultation is achieved both on a formal basis in conjunction with works committees and through informal briefing sessions and discussions with groups of employees.

#### **Employees**

It is the group's policy to work towards true equality of opportunity for employees and applicants for employment regardless of race, nationality, ethnic origin, religion, gender, sexual orientation or marital status. Applications for employment by disabled persons are always fully and fairly considered, having regard to the respective aptitudes and abilities of the applicant concerned. In the event of members of staff becoming disabled every effort is made to ensure that their employment with the group continues and the appropriate training is arranged.

#### Post balance sheet events

There have been no significant events affecting the company or group since the year end.

## Matters covered in the strategic report

The following information, which would otherwise be disclosed in the director's report, is instead disclosed in the strategic report, as permitted by section 414C(11) of the Companies Act 2006:

- future developments
- research and development activities
- financial risk management objectives and policies

## Directors' report (continued) Year ended 31 December 2018

#### Disclosure of information to auditor

Each of the persons who are directors at the time when this directors' report is approved has confirmed that:

- so far as the director is aware, there is no relevant audit information of which the company's auditor is unaware, and
- the director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the company's auditor is aware of that information.

#### **Auditor**

Pursuant to section 487 of the Companies Act 2006, the auditor will be deemed to be reappointed and UNW LLP will therefore continue in office.

This report was approved by the board on 25 September 2019 and signed on its behalf by:

**CA Johnstone** 

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Director

### Directors' responsibilities statement Year ended 31 December 2018

The directors are responsible for preparing the group strategic report, the directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company or the group will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions, disclose with reasonable accuracy at any time the financial position of the company and the group, and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group, and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the group's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements and other information included in the annual report may differ from legislation in other jurisdictions.



## Independent auditor's report to the members of Reece Group Limited

#### **Opinion**

We have audited the financial statements of Reece Group Limited ('the parent company') and its subsidiaries (together 'the group') for the year ended 31 December 2018, which comprise the group profit and loss account, the group statement of comprehensive income, the group and company balance sheets, the group statement of cash flows, the group and company statements of changes in equity and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent company's affairs as at 31 December
   2018 and of the group's loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) ('ISAs (UK)') and applicable law. Our responsibilities under those standards are further described in the 'Auditor's responsibilities for the audit of the financial statements' section of our report. We are independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the United Kingdom, including the Financial Reporting Council's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the group's or the parent company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.



## Independent auditor's report to the members of Reece Group Limited (continued)

#### Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the group strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the group strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the group and the parent company and its environment obtained in the course of the audit, we have not identified material misstatements in the group strategic report or the directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.



## Independent auditor's report to the members of Reece Group Limited (continued)

#### Responsibilities of directors

As explained more fully in the directors' responsibilities statement on page 6, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

David Redhead, Senior Statutory Auditor for and on behalf of UNW LLP, Statutory Auditor

Chartered Accountants Newcastle upon Tyne

25 September 2019

# Consolidated profit and loss account Year ended 31 December 2018

	Note	2018 £000	2017 £000
Turnover	5	43,494	47,787
Cost of sales		(29,075)	(29,740)
Gross profit	- i	14,419	, 18,047
Distribution costs		(1,775)	(2,034)
Administrative expenses*		(19,251)	(20,087)
Exceptional administrative expenses*	8	(4,312)	(1,231)
Other operating income	6	809	680
Operating loss	7	(10,110)	(4,625)
Income from current asset investments	24	646	674
Change in fair value of current asset investments	24	(2,647)	1,970
Change in fair value of investment properties	16	(656)	1,268
Interest receivable and similar income		448	351
Interest payable and similar charges	12	(20)	(25)
Loss on ordinary activities before taxation	-	(12,339)	(387)
Tax on loss on ordinary activities	13	917	(46)
Loss for the financial year	- -	(11,422)	(433)
Loss for the year attributable to:	=		
Non-controlling interests		(53)	(156)
Owners of the parent company		(11,369)	(277)
	-	(11,422)	(433)

Total administrative expenses in the year were £23,563,000 (2017 - £21,318,000).

# Consolidated statement of comprehensive income Year ended 31 December 2018

	Note	2018 £000	2017 £000
Profit and loss:	Hote	2000	2000
Loss for the financial year		(11,422)	(433)
Other comprehensive income:	_		
Currency translation differences		159	(185)
Cash flow hedges - change in fair value of hedging instrument	24	(331)	-
Cash flow hedges - associated deferred tax movement		56	-
Other comprehensive income	_	(116)	(185)
Total comprehensive income	_	(11,538)	(618)
Total comprehensive income attributable to:	_		
Non-controlling interests		(53)	(156)
Owners of the parent company		(11,485)	(462)
	<u></u>	(11,538)	(618)
	==		

# Consolidated balance sheet At 31 December 2018

	Note		2018 £000		2017 £000
Fixed assets	Note		2000		2000
Intangible assets	14		270		5,238
Tangible assets	15		17,633		20,373
Investment property	16	,	9,664	ř	8,264
		_	27,567	_	33,875
Current assets					
Stocks	18	8,310		5,855	
Debtors	19	14,788		12,629	
Current asset investments	20	37,554		39,719	
Cash at bank and in hand		44,721		53,545	
	-	105,373	_	111,748	
Creditors: amounts falling due within one year	21	(7,758)		(7,545)	
Net current assets	-		97,615		104,203
Total assets less current liabilities		_	125,182	_	138,078
Creditors: amounts falling due after more than one year	22		(1,451)		(1,667)
Provisions for liabilities			(-,,		(.,,
Other provisions	26		(111)		(253)
Net assets		_	123,620	_	136,158
Capital and reserves		=		=	
Called up share capital	27		-		-
Fair value reserve - investment property	27		598		1,112
Fair value reserve - cash flow hedges	27		(275)		-
Profit and loss account	27		123,437		135,133
Equity attributable to owners of the parent company		-	123,760	_	136,245
Non-controlling interests			(140)		(87)
Total equity		-	123,620	_	136,158

# Consolidated balance sheet (continued) At 31 December 2018

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 25 September 2019.

RD Lamb

Director

# Company balance sheet At 31 December 2018

	Note		2018 £000		2017 £000
Fixed assets					
Tangible assets	15		10		12
Investments	17		10,252		17,460
) i		, -	10,262	•	17,472
Current assets					
Debtors (including £2,459,000 (2017 - £11,503,000) due after more than one year)	19	60,290		72,942	
Cash at bank and in hand	10	7,991		83	
	_		_		
		68,281		73,025	
Creditors: amounts falling due within one year	21	(575)		(91)	
Net current assets	-		67,706		72,934
Total assets less current liabilities		_	77,968	_	90,406
Creditors: amounts falling due after more than one year	22		(1,363)		(1,633)
Net assets		-	76,605	- -	88,773
Capital and reserves					
Called up share capital	27		-		-
Profit and loss account	27		76,605		88,773
Total equity		-	76,605	_	88,773

The company has taken advantage of the exemption allowed under section 408 of the Companies Act 2006 and has not presented its own statement of comprehensive income in these financial statements. The loss after tax and total comprehensive income of the parent company in the year was £11,168,000 (2017 - profit and total comprehensive income of £910,000).

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 25 September 2019.

RD Lamb Director

Company registered number: 07630662

# Consolidated statement of changes in equity Year ended 31 December 2018

	Called up share capital £000	Investment property reserve £000	Cash flow hedge reserve £000	Profit and loss account £000	Equity attributable to owners of parent company £000	Non- controlling interests £000	Total equity £000
At 1 January 2017	-	i -	-	137,707	137,707	, 69	137,776
Loss for the year Currency translation	-	-	-	(277)	(277)		(433)
differences	-	-	-	(185)	(185)		(185)
Dividends	-	-	-	(1,000)	(1,000)	-	(1,000)
Transfer between reserves	-	1,112	-	(1,112)		-	-
At 1 January 2018	-	1,112	-	135,133	136,245	(87)	136,158
Loss for the year	-	-	-	(11,369)	(11,369)	(53)	(11,422)
Currency translation differences	-	-	-	159	159	-	159
Cash flow hedges - fair value changes	_	_	(331)	_	(331)	_	(331)
Cash flow hedges - associated	_	_	(001)	_	(001)	-	(001)
deferred tax	•	-	56	-	56	-	56
Dividends	-	-	-	(1,000)	(1,000)	•	(1,000)
Transfer between reserves	-	(514)	-	514	-	-	-
At 31 December 2018	-	598	(275)	123,437	123,760	(140)	123,620

# Company statement of changes in equity Year ended 31 December 2018

	Called up share capital £000	Profit and loss account £000	Total equity
At 1 January 2017	-	90,683	90,683
Loss for the year	-	(910)	(910)
Dividends	-	(1,000)	(1,000)
At 1 January 2018	-	88,773	88,773
Loss for the year	-	(11,168)	(11,168)
Dividends	-	(1,000)	(1,000)
At 31 December 2018	•	76,605	76,605

# Consolidated statement of cash flows Year ended 31 December 2018

	2018 £000	2017 £000
Cash flows from operating activities	2000	2000
Profit for the financial year	(11,422)	(433)
Adjustments for:	, , ,	` ,
(Credit)/charge for taxation	(917)	46
Interest payable	20	່ 25
Interest and dividends receivable	(1,094)	(1,025)
Fair value movements	3,303	(3,238)
Amortisation and impairments of intangible assets	5,008	1,048
Depreciation and impairments of tangible assets	2,040	3,412
Profit on disposal of tangible assets	(45)	(72)
Increase in stocks	(2,455)	(46)
(Increase)/decrease in debtors	(1,257)	1,592
Decrease in creditors	(30)	(557)
Decrease in provisions	(142)	(682)
Corporation tax repaid	71	220
Net cash generated from / (used in) operating activities	(6,920)	290
Cash flows from investing activities		
Purchase of intangible fixed assets	(40)	(49)
Purchase of tangible fixed assets	(1,208)	(1,054)
Sale of tangible fixed assets	113	231
Purchase of short term listed investments	(9,927)	(9,830)
Sale of short term listed investments	9,483	9,561
Fixed term cash deposits	(38)	19,963
Interest and dividends received	1,094	1,025
Net cash (used in)/from investing activities	(523)	19,847
Cash flows from financing activities		
Bank loans (repaid)/received	(50)	50
Repayment of other loans	(270)	(300)
Repayment of finance leases	(41)	(158)
Dividends paid	(1,000)	(1,000)
Interest paid	(20)	(25)
Net cash used in financing activities	(1,381)	(1,433)

# Consolidated statement of cash flows (continued) Year ended 31 December 2018

	2018 £000	2017 £000
Net increase / (decrease) in cash and cash equivalents	(8,824)	18,704
Cash and cash equivalents at beginning of year	53,545	34,841
Cash and cash equivalents at the end of year	44,721	53,545
Cash and cash equivalents at the end of year comprise:		
Cash at bank and in hand	44,721	53,545

## Notes to the financial statements Year ended 31 December 2018

#### 1. General information

Reece Group Limited ('the company') and its subsidiaries (together 'the group') are engineering businesses, operating in the defence, oil and gas, power generation, construction and subsea markets.

The company is a private company limited by shares, incorporated and domiciled in the United Kingdom. The address of the registered office is given in the company information page of this report.

### 2. Statement of compliance

The financial statements have been prepared in accordance with United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland' ('FRS 102') and the Companies Act 2006.

#### 3. Accounting policies

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the periods presented, unless otherwise stated.

#### 3.1 Basis of preparation

These financial statements comprise the consolidated (group) financial statements and the company's separate financial statements. However, as permitted by section 408 of the Companies Act 2006, the separate profit and loss account of the company is not presented.

The financial statements are prepared on a going concern basis and under the historical cost convention, as modified by the measurement of investment properties and certain financial assets and liabilities at fair value. They are presented in pounds sterling and rounded to the nearest £000.

The preparation of financial statements requires the use of certain critical accounting estimates. It also requires management to exercise judgment in the process of applying the company's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 4.

#### Reduced disclosures

FRS 102 allows a qualifying entity certain disclosure exemptions. The company meets the definition of a qualifying entity in respect of its separate (non-group) financial statements and has taken advantage of the exemptions relating to key management personnel remuneration disclosures, certain financial instruments disclosures, and the presentation of a cash-flow statement. The equivalent disclosures, on a consolidated basis, are included in the consolidated (group) financial statements.

## Notes to the financial statements Year ended 31 December 2018

#### 3. Accounting policies (continued)

#### 3.2 Basis of consolidation

The group financial statements consolidate the financial statements of the company and its subsidiary undertakings as if they formed a single entity. Intercompany transactions and balances are therefore eliminated in full, and where necessary adjustments are made to the financial statements of subsidiaries to bring the accounting policies used into line with those used by the group.

The results of subsidiaries acquired or sold are consolidated for the periods from or to the date on which control passes. Where control of a subsidiary is achieved in stages, the initial acquisition that gives the group control is accounted for as a business combination. Thereafter where the group increases its controlling interest in the subsidiary the transaction is treated as a transaction between equity holders. Any differences between the fair value of the consideration paid and the carrying amount of the non-controlling interest acquired is recognised directly in equity. No changes are made to the carrying value of assets, liabilities or provisions for contingent liabilities.

Business combinations are accounted for under the purchase method, under which the acquiree's identifiable assets (including intangible assets), liabilities and contingent liabilities are recognised initially in the consolidated balance sheet at fair value.

# Notes to the financial statements Year ended 31 December 2018

#### 3. Accounting policies (continued)

#### 3.3 Revenue

#### **Turnover**

Turnover comprises revenue recognised in respect of goods and services supplied during the year, net of discounts and excluding Value Added Tax.

#### Sale of goods:

Unless construction contract accounting is applied, turnover is recognised either when the goods are physically delivered to the customer or when customer is notified that the goods are ready for collection, depending on the agreed terms of sale. Payments received and amounts invoiced to customers in advance of goods being delivered are included in creditors as deferred income, and revenue recognised in advance of invoicing is shown as accrued income, within debtors.

When construction contract accounting is applied, if the outcome of the contract can be estimated reliably, revenue and costs are recognised by reference to the stage of completion of the contract activity at the reporting date. This is normally measured by the proportion that contract costs incurred for work performed to date bear to the estimated total contract costs.

When the outcome of a contract cannot be estimated reliably, contract revenue is recognised to the extent of contract costs incurred where it is probable they will be recoverable. Contract costs are recognised as expenses in the period in which they are incurred.

When it is probable that total contract costs will exceed total contract revenue, the expected loss is recognised as an expense immediately.

#### Rendering of services:

Revenue is recognised as services are provided. Where a contract has only been partially completed at the balance sheet date, turnover represents the fair value of the service provided to date based on the stage of completion of the contract activity at the balance sheet date. Where payments are received from customers in advance of services provided, the amounts are recorded as deferred income and included as part of creditors due within one year.

#### Other operating income

#### Rental income:

Rental income is recognised on a straight line basis over the period of the lease.

#### Dividend and interest income

Dividend income is recognised when the right to receive payment is established. Interest income is recognised on an accruals basis.

# Notes to the financial statements Year ended 31 December 2018

#### 3. Accounting policies (continued)

#### 3.4 Intangible fixed assets and amortisation

Intangible assets are stated at cost, less accumulated amortisation and accumulated impairment losses

Goodwill recognised represents the excess of the fair value and directly attributable costs of the purchase of a business over the fair value of the identifiable net assets, liabilities and contingent liabilities acquired.

Amortisation is provided on all intangible assets, including goodwill, so as to write off the cost of the assets over their estimated useful life as follows:

Goodwill - 10% straight line
Patents - 10%-20% straight line
Computer software - 33% straight line

Goodwill and other intangible assets are assessed at the end of each reporting period for indicators of impairment and any impairment is charged to the profit and loss account. Useful lives are reviewed at the end of each reporting period and adjusted if appropriate. The effect of any change is accounted for prospectively.

#### 3.5 Tangible fixed assets

Tangible fixed assets are stated at cost, less accumulated depreciation and accumulated impairment losses. Cost includes the original purchase price plus any further costs directly attributable to bringing the asset to its working condition for its intended use.

Depreciation is provided on all tangible fixed assets, other than freehold land, investment properties and assets under construction, at rates calculated to write off the cost less estimated residual value of fixed assets over their estimated useful lives as follows:

Freehold property - 50 years straight line
Long leasehold property - 40 to 50 years straight line

Leasehold improvements - lease term
Plant and machinery - 5 to 10 years

Motor vehicles - 4 to 7 years straight line
Fixtures and fittings - 2 to 8 years straight line
Office and computer equipment - 3 years straight line

Asset residual values and useful lives are reviewed at the end of each reporting period, and adjusted if appropriate. The effect of any change is accounted for prospectively.

# Notes to the financial statements Year ended 31 December 2018

#### 3. Accounting policies (continued)

#### 3.6 Impairment of fixed assets and goodwill

Assets that are subject to depreciation or amortisation are assessed at each balance sheet date for potential impairment. Where there is any indication that an asset may be impaired, the recoverable amount of the asset (or cash-generating unit to which the asset has been allocated) is estimated, and compared against the asset's carrying value. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's (or CGU's) fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (CGUs). Non-financial assets that have been previously impaired are reviewed at each balance sheet date to assess whether the impairment losses recognised in prior periods may no longer exist or may have decreased, in which case the previous impairment loss is adjusted (reduced).

#### 3.7 Leased assets

#### Finance leased assets

Where assets are financed by leasing agreements that give rights approximating to ownership (finance leases), the assets are treated as if they had been purchased outright and are capitalised as tangible fixed assets. The amount capitalised is the fair value of the asset or, if lower, the present value of the minimum lease payments using the interest rate implicit in the lease.

Such assets are depreciated over the shorter of the lease term and the estimated useful life of the asset.

The capital element of the lease obligations is recorded as a liability on inception of the arrangement. Lease payments are apportioned between capital repayment and finance charge using the effective interest rate method, to produce a constant rate of charge on the balance of the capital repayments outstanding.

#### Operating leased assets

Leases that do not confer rights approximating to ownership are classified as operating leases. Payments under operating leases are charged to the profit and loss account on a straight-line basis over the period of the lease.

#### 3.8 Investment property

Investment property is carried at fair value determined annually based either on a professional valuation of the property, or on the current market rents and investment property yields for comparable real estate, adjusted if necessary for any difference in the nature, location or condition of the specific asset. No depreciation is charged on investment property. Changes in fair value are recognised in the profit and loss account.

#### 3.9 Fixed asset investments

In the company balance sheet, investments in subsidiary undertakings and associates are stated at cost less accumulated impairment losses.

# Notes to the financial statements Year ended 31 December 2018

#### 3. Accounting policies (continued)

#### 3.10 Stocks

Stocks are stated at the lower of cost or estimated selling price less costs to complete and sell. Cost includes all direct costs and, for manufactured stocks and work in progress, an appropriate proportion of fixed and variable overheads (based on normal operating capacity). Cost is determined using the first-in first-out (FIFO) method.

Provision is made as necessary for damaged, obsolete or slow-moving items.

#### 3.11 Cash and cash equivalents

Cash and cash equivalents includes cash in hand, deposits held at call with banks, other short-term highly liquid investments which bear insignificant risk of change in value and have original maturities of three months or less, and bank overdrafts. Fixed term cash deposits with a maturity at inception of more than three months are shown within current asset investments and bank overdrafts are shown within creditors due within one year.

### Notes to the financial statements Year ended 31 December 2018

#### 3. Accounting policies (continued)

#### 3.12 Financial instruments

#### Basic debt financial assets and liabilities

Debt financial assets and liabilities, including fixed term cash deposits, trade, intercompany and other debtors and creditors are initially recognised at transaction price, unless the arrangement constitutes a financing transaction, in which case the transaction is measured at the present value of the future receipts discounted at a market rate of interest. All debt financial assets and liabilities are subsequently carried at amortised cost using the effective interest method.

At the end of each reporting period debt financial assets are assessed for impairment, and their carrying value reduced if necessary. Any impairment charge is recognised in the profit and loss account.

#### Investments in equity instruments

Investments in equity instruments which are not subsidiaries, associates or joint ventures are measured initially at fair value, which is normally the transaction price.

Such assets are subsequently carried at fair value and the changes in fair value are recognised in the profit and loss account, except that investments in equity instruments which are not publicly traded and whose fair values cannot be measured reliably are measured at cost less impairment.

#### Derivative financial instruments

Derivative financial instruments, comprising forward currency contracts, are initially recognised at fair value at the date the contract is entered into and are subsequently remeasured to their fair value at each reporting date. Changes in fair value are recognised in the profit and loss account unless they are part of a hedging arrangement.

## Hedging arrangements

The group applies hedge accounting for transactions entered into to manage the cash flow exposure of sales contracts denominated in foreign currencies. Forward currency contracts are held to manage the foreign exchange exposures and are designated as cash flow hedges of highly probable forecast sales transactions.

Changes in the fair values of derivatives designated as cash flow hedges are recognised in other comprehensive income as either a gain or a loss. Any ineffectiveness in the hedging relationship (being the excess of the cumulative change in fair value of the hedging instrument since the inception of the hedge over the cumulative change in fair value of the hedged item since inception of the hedge) is recognised in the profit and loss account.

The gain or loss recognised in other comprehensive income is reclassified to the profit and loss account when the hedge relationship ends. Hedge accounting is discontinued on expiry or termination of the hedging instrument, the hedging instrument no longer meets the hedging criteria or the forecast transaction is no longer highly probable.

# Notes to the financial statements Year ended 31 December 2018

#### 3. Accounting policies (continued)

#### 3.13 Provisions for liabilities

Provisions are made where an event has taken place that gives the group a legal or constructive obligation that probably requires settlement by a transfer of economic benefit, and a reliable estimate can be made of the amount of the obligation.

Provisions are charged as an expense to the profit and loss account in the year that the group becomes aware of the obligation, and are remeasured at each balance sheet date the best estimate of the expenditure required to settle the obligation, taking into account relevant risks and uncertainties.

When payments are eventually made, they are charged against the provision carried in the balance sheet.

# 3.14 Employee benefits

#### Short-term benefits

Short-term benefits, including holiday pay and other similar non-monetary benefits are recognised as an expense in the period in which the employee's entitlement to the benefit accrues.

#### Defined contribution pension plan

The group makes contributions to defined contribution pension plans for its employees. Contributions are recognised as an expense when they fall due. Amounts due but not yet paid are included within creditors on the balance sheet. The assets of the plans are held separately from the group in independently administered funds.

#### 3.15 Research and development

Research and development expenditure is written off to the profit and loss account in the period in which it is incurred.

## 3.16 Foreign currency translation

The company's functional currency is the pound sterling.

#### Transactions and balances

Transactions in foreign currencies are translated into sterling using the spot exchange rates at the dates of the transactions. At each period end, foreign currency monetary assets and liabilities are translated using the closing rate. Foreign exchange gains and losses resulting from the settlement of transactions and from the period-end retranslation of monetary assets and liabilities are recognised in the profit and loss account.

#### Translation

The trading results of overseas subsidiaries are translated into sterling at the average exchange rates for the year. The assets and liabilities are translated at the exchange rates ruling at the year end. Exchange adjustments arising from the retranslation of opening net investments and from the translation of the profits or losses at average rates are recognised in other comprehensive income.

#### 3.17 Exceptional items

Certain one-off charges or credits that have a material impact on the financial results are classified as 'exceptional items'. These are disclosed separately to provide further understanding of the financial performance of the group.

## Notes to the financial statements Year ended 31 December 2018

#### 3. Accounting policies (continued)

#### 3.18 Taxation

The taxation expense for the year comprises current and deferred tax and is recognised in the profit and loss account except to the extent that it relates to items recognised in other comprehensive income, or directly in equity, in which case the tax expense is also recognised in other comprehensive income or directly in equity.

Current tax is the amount of tax payable in respect of the taxable profit for the current or past reporting periods. It is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax represents the future tax consequences of transactions and events recognised in the financial statements of current and previous periods, and arises from 'timing differences' (where transactions or events are included in the financial statements in periods different from those in which they are assessed for tax). Deferred tax is recognised in respect of all timing differences, except that unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Deferred tax is measured using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date that are expected to apply to the reversal of the timing differences.

#### 3.19 Dividends

Dividends and other distributions to the company's members are recognised as a liability in the financial statements when they have been approved by the members. These amounts are recognised in the statement of changes in equity.

## Notes to the financial statements Year ended 31 December 2018

#### 4. Judgments in applying accounting policies and key sources of estimation uncertainty

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including the expectations of future events that are believed to be reasonable under the circumstances.

#### Significant judgments in applying the group's accounting policies

**Revenue recognition** - judgment is required to determine whether to apply construction contract accounting (and recognise revenue as work progresses) or to only recognise revenue when an order is fully complete and delivered to the customer. When making this judgment, management consider factors such as the duration of a contract and its significance to the activities of the entity as a whole.

Carrying value of investments and intercompany receivables - in the company balance sheet, management must be satisfied that the carrying value of investments in subsidiaries, and any loans receivable from those subsidiaries, do not exceed their recoverable amount. This involves consideration of the most recent trading performance and financial position of the subsidiary, and also forecasts for future trading. The forward looking element of the assessment is inherently subject to uncertainty. See note 17 for the carrying amount of investments in subsidiaries and note 19 for the carrying amount of intercompany receivables.

#### Key sources of estimation uncertainty

Accounting estimates, by definition, will seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below:

**Impairment of goodwill** - the directors must consider whether the carrying value of goodwill can be supported. Where an indication of impairment is identified, the assessment of recoverable value requires an estimation of the recoverable value of the cash generating units (CGUs) to which it relates. This requires estimation of the future cash flows from the CGUs and also the selection of appropriate discount rates in order to calculate the net present value of those cash flows.

Carrying value and useful lives of tangible fixed assets - the carrying value and annual depreciation charge in respect of tangible fixed assets are sensitive to changes in their expected utilisation, estimated useful lives and the residual values of the assets, which are re-assessed annually and amended when necessary to reflect current best estimates. There have been no changes to the estimation bases during the current reporting period. See note 15 for details of movements and the carrying amount in respect of fixed assets and note 3.5 for the useful lives of each class of asset.

Valuation of work in progress - it is necessary to consider whether the accumulated cost of work in progress is ultimately recoverable, or whether a provision is required. When determining the need for provision, management considers the level of risk inherent in each project (which tends to be greater for more complex, unique or first in class projects and those of longer duration) and apply their best estimate of future time and material requirements. See note 18 for the carrying value of work in progress.

Impairment of debtors - the group estimates the recoverable value of trade and other debtors. When assessing impairment of trade and other debtors, management consider factors including the current credit rating of the debtor, the ageing profile and historical experience. See note 19 for the carrying amount of debtors.

**Provisions** - provision is made for product rectification costs under warranty and onerous leases, including dilapidation costs under those leases. These provisions require management's best estimate of the costs that will be incurred, based on contractual requirements and historical experience. See note 26 for details of provisions held by the group.

# Notes to the financial statements Year ended 31 December 2018

5.	Turnover		
	An analysis of turnover by class of business is as follows:		
		2018 £000	2017 £000
	Sale of goods	31,960	39,978
	Provision of services	11,534	7,809
		43,494	47,787
	Analysis of turnover by country of destination:		
		2018 £000	2017 £000
	United Kingdom	23,021	27,283
	Rest of Europe	1,493	1,947
	Rest of the world	18,980	18,557
		43,494	47,787
6.	Other operating income		
		2018 £000	2017 £000
	Rental income	777	680
	Other	32	-
		809	680
7.	Operating loss		
	The operating loss is stated after charging/(crediting):		
		2018 £000	2017 £000
	Research and development charged as an expense	1,634	1,088
	Depreciation of tangible fixed assets	2,040	2,352
	Amortisation of intangible assets, including goodwill	1,058	1,048
	Impairment of goodwill (included in administrative expenses)	3,950	-
	Operating lease charges	126	517
	Exchange differences	207	(112)

# Notes to the financial statements Year ended 31 December 2018

8.	Exceptional items		
		2018 £000	2017 £000
	Redundancy costs	362	171
	Impairment of tangible fixed assets	•	1,060
	Impairment of goodwill (see note 14)	3,950	-
		4,312	1,231
9.	Auditor's remuneration		
		2018 £000	2017 £000
	Fees payable to the company's auditor in respect of:		
	- Audit of these financial statements	12	12
	- Audit of the financial statements of the company's subsidiaries	64	59
	- Tax compliance services	34	36
	- Corporate finance services	9	4
	- All other services	17	-
		136	111

# Notes to the financial statements Year ended 31 December 2018

#### 10. Staff costs

Staff costs, including directors' remuneration, were as follows:

	Group 2018 £000	Group 2017 £000	Company 2018 £000	Company 2017 £000
Wages and salaries	15,894	16,121	213	287
Social security costs	1,647	1,740	36	60
Employer contributions to defined contribution pension schemes	559	474	16	16
	18,100	18,335	265	363

The average monthly number of employees in the group, including the directors, during the year was as follows:

	2018 No.	201 <i>7</i> No.
Production staff	209	217
Administrative staff	163	182
Management staff	15.	. 17
Apprentices	13	33
	400	449
	400	

The average number of employees in the company, including the directors, during the year was 7 (2017 - 7).

# Notes to the financial statements Year ended 31 December 2018

11.	Directors' remuneration		
		2018 £000	2017 £000
	Directors' emoluments	469	164
	Employer contributions to defined contribution pension schemes	24	3
	Amounts paid to third parties in respect of directors' services	-	10
	Compensation for loss of office	-	298
		493	475

During the year retirement benefits were accruing to 3 directors (2017 - 1) in respect of defined contribution pension schemes.

The highest paid director received remuneration of £172,000 (2017 - £197,000).

The value of the company's contributions paid to a defined contribution pension scheme in respect of the highest paid director amounted to £10,000 (2017 - £nil).

### 12. Interest payable and similar charges

	2018 £000	2017 £000
Bank interest payable	14	17
Finance leases and hire purchase contracts	4	6
Other interest payable	2	2
	20	25

# Notes to the financial statements Year ended 31 December 2018

13.	Taxation		
		2018	2017
	Current tax	£000	£000
	Current tax		
	UK Corporation tax - adjustments in respect of previous periods	(793)	(71)
	Deferred tax		
	Origination and reversal of timing differences	(92)	66
	Adjustment in respect of previous periods	-	(6)
	Changes to tax rates	(32)	57
	Total deferred tax	(124)	117
	Tax on loss on ordinary activities	(917)	46
	Reconciliation of tax charge		
	The tax assessed for the year is lower than (2017 - higher than) the standa the UK of 19% (2017 - 19.25%). The differences are explained below:	rd rate of corpora	tion tax in
		·	
		rd rate of corpora 2018 £000	2017 £000
		2018	2017
	the UK of 19% (2017 - 19.25%). The differences are explained below:  Loss on ordinary activities before taxation  Profit on ordinary activities multiplied by standard rate of corporation tax in	2018 £000 (12,339)	2017 £000 (387)
	the UK of 19% (2017 - 19.25%). The differences are explained below:  Loss on ordinary activities before taxation	2018 £000	2017 £000
	the UK of 19% (2017 - 19.25%). The differences are explained below:  Loss on ordinary activities before taxation  Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2017 - 19.25%)	2018 £000 (12,339)	2017 £000 (387)
	the UK of 19% (2017 - 19.25%). The differences are explained below:  Loss on ordinary activities before taxation  Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2017 - 19.25%)  Effects of:	2018 £000 (12,339) ———————————————————————————————————	2017 £000 (387) (74)
	the UK of 19% (2017 - 19.25%). The differences are explained below:  Loss on ordinary activities before taxation  Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2017 - 19.25%)  Effects of:  Expenses not deductible for tax purposes	2018 £000 (12,339) (2,344) 991 (107)	2017 £000 (387) (74) 221 (96)
	the UK of 19% (2017 - 19.25%). The differences are explained below:  Loss on ordinary activities before taxation  Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2017 - 19.25%)  Effects of:  Expenses not deductible for tax purposes Income not taxable Benefit of R&D and Patent Box enhanced deductions	2018 £000 (12,339) (2,344) 991 (107) (489)	2017 £000 (387) (74) 221 (96) (225)
	the UK of 19% (2017 - 19.25%). The differences are explained below:  Loss on ordinary activities before taxation  Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2017 - 19.25%)  Effects of:  Expenses not deductible for tax purposes Income not taxable  Benefit of R&D and Patent Box enhanced deductions  Property valuation gain not taxable	2018 £000 (12,339) (2,344) 991 (107) (489) (34)	2017 £000 (387) (74) 221 (96) (225) (68)
	the UK of 19% (2017 - 19.25%). The differences are explained below:  Loss on ordinary activities before taxation  Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2017 - 19.25%)  Effects of:  Expenses not deductible for tax purposes Income not taxable Benefit of R&D and Patent Box enhanced deductions Property valuation gain not taxable Adjustments in respect of prior periods - current tax	2018 £000 (12,339) (2,344) 991 (107) (489)	2017 £000 (387) (74) 221 (96) (225) (68) (71)
	the UK of 19% (2017 - 19.25%). The differences are explained below:  Loss on ordinary activities before taxation  Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2017 - 19.25%)  Effects of:  Expenses not deductible for tax purposes Income not taxable  Benefit of R&D and Patent Box enhanced deductions  Property valuation gain not taxable	2018 £000 (12,339) ———————————————————————————————————	2017 £000 (387) (74) 221 (96) (225) (68)
	the UK of 19% (2017 - 19.25%). The differences are explained below:  Loss on ordinary activities before taxation  Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2017 - 19.25%)  Effects of:  Expenses not deductible for tax purposes Income not taxable Benefit of R&D and Patent Box enhanced deductions Property valuation gain not taxable  Adjustments in respect of prior periods - current tax  Adjustments in respect of prior periods - deferred tax	2018 £000 (12,339) (2,344) 991 (107) (489) (34)	2017 £000 (387) (74) 221 (96) (225) (68) (71) (6)
	Loss on ordinary activities before taxation  Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2017 - 19.25%)  Effects of:  Expenses not deductible for tax purposes Income not taxable Benefit of R&D and Patent Box enhanced deductions Property valuation gain not taxable Adjustments in respect of prior periods - current tax Adjustments in respect of prior periods - deferred tax Changes in tax rates	2018 £000 (12,339) ———————————————————————————————————	2017 £000 (387) ————————————————————————————————————

## Notes to the financial statements Year ended 31 December 2018

#### 13. Taxation (continued)

#### Factors that may affect future current and total tax charges

At the balance sheet date, the group had unutilised tax losses of approximately £27,050,000 (2017 - £17,279,000) available to carry forward against future taxable profits. There exists an unrecognised deferred tax asset of approximately £4,320,000 (2017 - £2,090,000) in respect of these losses, which the directors have not recognised until such time as their recovery can be assessed with reasonable certainty. The unrecognised deferred tax asset has been measured based on tax rates substantively enacted by the balance sheet date, being 17% (2017 - 17%), that are expected to apply when the asset is recovered.

#### 14. Intangible assets

#### Group

	Patents £000	Computer software £000	Goodwill £000	Total £000
Cost				
At 1 January 2018	314	49	20,108	20,471
Additions	-	40	-	40
At 31 December 2018	314	89	20,108	20,511
Amortisation and impairment				
At 1 January 2018	73	10	15,150	15,233
Charge for the year	30	20	1,008	1,058
Impairment charge	-	-	3,950	3,950
At 31 December 2018	103	30	20,108	20,241
Net book value				
At 31 December 2018	211	59 	<u>-</u>	270
At 31 December 2017	241	39	4,958	5,238

Following a strategic review, the remaining goodwill in Responsive Engineering Limited was fully impaired during the year.

#### Company

The company had no intangible assets at the balance sheet date (2017 - none).

## Notes to the financial statements Year ended 31 December 2018

## 15. Tangible fixed assets

## Group

	Freehold property £000	Leasehold property £000	Plant and machinery £000	Motor vehicles £000	Other £000	Total £000
Cost						
At 1 January 2018	1,968	14,199	13,252	298	3,385	33,102
Additions	-	2	1,119	90	102	1,313
Reclassification to investment property	-	(2,779)	-	-	-	(2,779)
Disposals	-	-	(430)	(129)	6	(553)
Exchange adjustments	115	-	27	-	8	150
At 31 December 2018	2,083	11,422	13,968	259	3,501	31,233
Depreciation						
At 1 January 2018	300	1,919	7,995	94	2,421	12,729
Charge for the year	52	294	1,201	45	448	2,040
Reclassification to investment property	-	(723)	-	-	-	(723)
Disposals	-	-	(447)	(38)	-	(485)
Exchange adjustments	17	-	14	-	8	39
At 31 December 2018	369	1,490	8,763	101	2,877	13,600
Net book value						
At 31 December 2018	1,714	9,932	5,205	158	624	17,633
At 31 December 2017	1,669	12,280	5,257	203	964	20,373
				=		

Leasehold property includes long leasehold property with a net book value of £9,750,000 (2017 - £12,092,000) and improvements to properties rented under operating leases with a net book value of £177,000 (2017 - £188,000).

The net book value of plant and machinery held under finance leases or hire purchase contracts, included above, is £156,000 (2017 - £201,000).

# Notes to the financial statements Year ended 31 December 2018

## 15. Tangible fixed assets (continued)

## Company

	Plant and machinery £000	Fixtures and fittings £000	Computer equipment £000	Total £000
Cost				
At 1 January 2018	12	9	40	61
Additions	-	-	4	4
At 31 December 2018	12	9	44	65
Depreciation				
At 1 January 2018	5	6	38	49
Charge for the year	2	2	2	6
At 31 December 2018	7	8	40	55
Net book value				
At 31 December 2018	5	1	4	10
At 31 December 2017	7	3	2	12

## Notes to the financial statements Year ended 31 December 2018

#### 16. Investment property

#### Group

	Freehold investment property £000	Leasehold investment property £000	Total £000
Valuation			
At 1 January 2018	4,894	3,370	8,264
Fair value changes	-	(656)	(656)
Reclassification from tangible fixed assets	-	2,056	2,056
At 31 December 2018	4,894	4,770	9,664

One of the group's three investment properties has been professionally valued in the year, resulting in a reduction of £656,000 against the previous valuation. The valuation was made by BNP Paribas, on an open market for existing use basis. For the other two investment properties, the directors do not consider there to have been any significant change in fair value over the year.

#### 17. Fixed asset investments

## Group

	Unlisted investments £000
Cost	
At 1 January 2018 and 31 December 2018	10
Impairment	
At 1 January 2018 and 31 December 2018	10
Net book value	
At 31 December 2018	
7.1 0 1 December 2010	
At 31 December 2017	-

## Notes to the financial statements Year ended 31 December 2018

#### 17. Fixed asset investments (continued)

#### Company

	Investments in subsidiary companies £000	Unlisted investments £000	Total £000
Cost			
At 1 January 2018	37,552	10	37,562
Additions	11,880	-	11,880
At 31 December 2018	49,432	10	49,442
Impairment			
At 1 January 2018	20,092	10	20,102
Charge for the year	19,088	-	19,088
At 31 December 2018	39,180	10	39,190
Net book value			
At 31 December 2018	10,252	-	10,252
At 31 December 2017	17,460	-	17,460

Additions of £11,880,000 reflect the waiver of intercompany loans receivable from two of the company's subsidiaries, which have been immediately impaired.

Following a strategic review, the investment in Responsive Engineering Limited has been impaired by £7,208,000.

A full list of the company's subsidiary undertakings, all of whose results and position are included within the consolidated financial statements, is given in note 33.

## Notes to the financial statements Year ended 31 December 2018

Stocks		
	Group 2018 £000	Group 2017 £000
Raw materials	1,095	1,388
Work in progress	7,215	4,467
	8,310	5,855
	Raw materials	Group 2018

The group stock balances are stated after provisions for impairment of £64,000 (2017 - £108,000).

## 19. Debtors

Group 2018 £000	Group 2017 £000	Company 2018 £000	Company 2017 £000
-	-	2,459	11,503
			<del></del>
9,411	10,684	•	1
-	-	57,774	61,357
93	93	-	-
1,473	413	23	21
3,527	1,335	34	37
284	104	-	23
14,788	12,629	60,290	72,942
	9,411 - 93 1,473 3,527 284	2018 2017 £000 £000 9,411 10,684   93 93 1,473 413 3,527 1,335 284 104	2018 2017 2018 £0000 £0000 £0000 2,459  2,459  9,411 10,684 57,774 93 93 - 1,473 413 23 3,527 1,335 34 284 104 -

Group trade debtors are stated after provisions for impairment of £192,000 (2017 - £38,000).

#### 20. Current asset investments

	Group 2018 £000	Group 2017 £000
Listed investments (note 24)	32,478	34,682
Fixed term cash deposits (note 24)	5,076	5,037
	37,554	39,719

## Notes to the financial statements Year ended 31 December 2018

	Group 2018 £000	Group 2017 £000	Company 2018 £000	Company 2017 £000
Bank loans	-	50	-	-
Payments received on account	364	1,184	-	-
Trade creditors	4,168	2,837	60	45
Amounts owed to group undertakings	-	-	411	16
Other taxation and social security	679	1,165	7	5
Net obligations under finance lease and hire purchase contracts (note 23)	97	87	-	-
Other creditors	67	80	8	21
Accruals and deferred income	2,052	2,138	89	3
Derivative financial instruments	331	-	-	-
	7,758	7,541	575	90

## 22. Creditors: amounts falling due after more than one year

	Group 2018 £000	Group 2017 £000	Company 2018 £000	Company 2017 £000
Other loans	1,363	1,633	1,363	1,633
Net obligations under finance leases and hire purchase contracts (note 23)	88	34	-	-
	1,451	1,667	1,363	1,633

## 23. Finance leases and hire purchase contracts

Minimum lease payments under finance leases and hire purchase contracts fall due as follows:

	Group 2018	Group 2017
	£000	£000
Payments due:		
Within one year	102	96
After one year and before five years	96	37
Less: finance charges allocated to future periods	(13)	(12)
	185 	121

24.

## Notes to the financial statements Year ended 31 December 2018

	Group	Group
	2018 £000	2017 £000
Financial assets	2000	2000
	22.470	24.000
Financial assets measured at fair value through profit or loss	32,478	34,682
Financial assets that are debt instruments measured at amortised cost	10,977	11,190
Cash and fixed term deposits	49,797	58,582
	93,252	104,454
Financial liabilities		
Derivative financial instruments measured at fair value through other comprehensive income	331	•
Financial liabilities measured at amortised cost	7,650	6,742
	7,981	6.742

Financial assets measured at fair value through profit or loss are investments in listed shares and other similar instruments. Total income from such investments in the year was £646,000 (2017 - £674,000) and the net loss from changes in fair value was £2,647,000 (2017 - net gain £1,970,000).

Financial assets measured at amortised cost comprise trade and other debtors, including amounts owed by joint ventures (see note 19).

Fixed term cash deposits of £5,076,000 (2017 - £5,037,000) are included in current asset investments (see note 20). They had a maturity at inception of 4 to 6 months (2017 - 4 to 6 months) and a weighted average interest rate of 0.95%).

Derivative financial instruments measured at fair value through other comprehensive income comprise forward currency contracts designated as cash flow hedges against future foreign currency receipts. Their fair value at the balance sheet date was determined by obtaining a quoted market price for comparable contracts. A loss of £331,000 arising from fair value changes has been recognised in other comprehensive income in the year.

Financial liabilities measured at amortised cost comprise bank loans, trade creditors, other creditors and accruals (see notes 21 and 22).

## Notes to the financial statements Year ended 31 December 2018

25.	Deferred tax asset				
	Group				
				2018 £000	2017 £000
	At beginning of year			104	222
	Credit/(charge) to profit and loss account			124	(118)
	Credit to other comprehensive income			56	-
	At end of year		•	284	104
	Company				
				2018 £000	2017 £000
	At beginning of year			23	23
	Charge to profit and loss account			(23)	-
	At end of year		-	•	23
	The deferred tax asset is made up as follows:				
		Group 2018 £000	Group 2017 £000	Company 2018 £000	Company 2017 £000
•	Fixed assets timing differences	30	(134)	-	_
	Short-term timing differences	38	(544)	_	
	Tax losses carried forward	216	782	-	23
		284	104	-	23

## Notes to the financial statements Year ended 31 December 2018

## 26. Provisions

#### Group

	Warranties £000	Property provisions £000	Total £000
At 1 January 2018	83	170	253
Utilised in the year	(24)	(170)	(194)
Reversed (not used)	(62)	-	(62)
Added in the year	114	-	114
At 31 December 2018	111	-	111

#### Warranties

The warranty provision reflects an estimate of the future warranty costs arising on sales made in the year, and is expected to be utilised within the next financial year.

## **Property provision**

The property provision was for estimated dilapidations costs on vacated premises. The provision was utilised in full during the year as the dilapidations were settled.

All additions to and releases of provisions are dealt with in the profit and loss account.

#### Company

There were no provisions in the company (2017 - none).

## 27. Share capital and reserves

	2018	2017
Allotted, called up and fully paid	Ł	£
80 (2017 - 80) Ordinary A shares of £0.10 each	8	8
80 (2017 - 80) Ordinary B shares of £0.10 each	8	8
80 (2017 - 80) Ordinary C shares of £0.10 each	8	8
80 (2017 - 80) Ordinary D shares of £0.10 each	8	8
80 (2017 - 80) Ordinary E shares of £0.10 each	8	8
80 (2017 - 80) Ordinary F shares of £0.10 each	8	8
80 (2017 - 80) Ordinary G shares of £0.10 each	8	8
147 (2017 - 147) Ordinary H shares of £0.10 each	15	15
147 (2017 - 147) Ordinary I shares of £0.10 each	15	15
146 (2017 - 146) Ordinary J shares of £0.10 each	14	14
	100	100

## Notes to the financial statements Year ended 31 December 2018

#### 27. Share capital and reserves (continued)

All classes of ordinary share rank pari passu in all respects, other than no dividend is payable on the J Ordinary shares until an aggregate threshold for dividends paid across all other classes of Ordinary share is exceeded.

Dividends paid on one class of share may differ from those paid on another class of share as the directors decide.

#### Reserves

The profit and loss reserve is the group's / company's cumulative profits and losses, net of cumulative dividends paid and other adjustments.

Fair value gains on investment property recognised in the profit and loss account, together with any associated deferred tax, are transferred from the profit and loss reserve to an investment property fair value reserve, as the gains are not distributable until they are realised on disposal of the property.

The cash flow hedge reserve is used to record gains and losses arising from the company's hedging arrangements.

#### 28. Dividends

	2018 £000	2017 £000
Dividends paid on equity share capital	1,000	1,000

## 29. Contingent liabilities

From time to time, the group provides bank guarantees to its customers. At the balance sheet date, guarantees were in place amounting to £3,322,000 (2017 - £3,047,000).

## Notes to the financial statements Year ended 31 December 2018

#### 30. Commitments under operating leases

At 31 December 2018 the group had tuture minimum lease paymonts under non-cancellable operating leases as follows:

Payments due:  Within one year  After one and before five years  After five years  \$\frac{\partial 000}{259} & 137 \\ 415 & 247 \\  \$\frac{\partial 000}{259} & 137 \\  \$\frac{\partil 000}{259} & 137 \\  \$\frac{\partial 000}{259} & 137 \\  \$		Group	Group
Payments due:  Within one year  After one and before five years  After five years  259 137 241 241 310 310 310 310 310 310 310 310 310 31		2018	2017
Within one year  After one and before five years  After five years  259 137 241 241 259 137 241 241 241 241 241 241 241 241 241 241		0003	£000
After one and before five years  After five years  415 24 24 25 26 26 27 28 29 20 20 20 20 20 20 20 20 20 20 20 20 20	Payments due:		
After five years 91 134	Within one year	259	137
· · · · · · · · · · · · · · · · · · ·	After one and before five years	415	241
Total 765 512	After five years	91	134
	Total	765	512

The company had no commitments under non-cancellable operating leases.

#### 31. Related party transactions

#### Group

The cost to the group for remuneration of key management personnel during the year was £744,000 (2017 - £771,000). This includes the directors' remuneration disclosed at note 11.

#### Company

Intercompany debtors include a loan due from Continuous Retorts Limited, a 75% subsidiary, amounting to £825,000 (2017 - £325,000). Interest of £60,000 was charged during the year.

Other than the transactions disclosed above and in note 11, the company's other related party transactions were with wholly owned subsidiaries and so have not been disclosed.

#### 32. Controlling party

The ultimate parent controlling party is the Trustees of the Dr Reece Will Trust, as a body.

## Notes to the financial statements Year ended 31 December 2018

## 33. Subsidiary undertakings

The following were subsidiary undertakings of the company at the balance sheet date. Unless noted otherwise, all subsidiaries have their registered office at: Armstrong Works, Scotswood Road, Newcastle upon Tyne, NE15 6UX.

Name	Principal activity	Direct / indirect	Reg.office
Pearson Engineering Limited	Combat engineering equipment	Direct	
Pearson Engineering Inc	Combat engineering equipment	Indirect	See note
Pearson Real Estate LLP	Property	Indirect	See note
Responsive Engineering (Holdings) Limited	Intermediate holding company	Direct	
Responsive Engineering Limite	d Sub-contract manufacturing services	Indirect	
Rapid Manufacturing Limited	Sub-contract manufacturing services	Indirect	
Velocity Works Limited	Intermediate holding company	Direct	
Velocity UK Limited	Road repair services	Indirect	
Velocity Road Solutions Inc	Road repair services	Indirect	See note
Velocity Patching Limited	Dormant	Indirect	
Velocity Transport Solutions Limited	Vehicle and driver hire services	Indirect	
Pipe Coil Technology Limited	Non-trading	Direct	
Reece Treasury Management Limited	Group treasury function	Direct	
Reece Property Limited	Group property function	Direct	
Reece Innovation Centre Limite		Direct	
Jayauto Limited	Dormant	Direct	
Exact Machining (Holdings) Limited	Dormant	Indirect	
Exact Machining UK Limited	Dormant	Indirect	
Pressex UK Limited	Dormant	Indirect	
Continuous Retorts Limited	Food processing	Direct	
Omnium Sensing Limited	Dormant	Direct	
Tellus Utilities Limited	Dormant	Direct	
Note - Registered office			
Pearson Engineering Inc.	87 Amlajack Way, Newnan, GA, 3026		
Pearson Real Estate LLP	87 Amlajack Way, Newnan, GA, 3026		
Velocity Road Solutions Inc.	87 Amlajack Way, Newnan, GA, 3026	5, USA	

All the subsidiaries are wholly-owned, other than Continuous Retorts Limited, in which the company holds 75% of the issued ordinary share capital.